6,800

#### SECURITIES AND EXCHANGE COMMISSION **SEC FORM 17-C**

#### **CURRENT REPORT UNDER SECTION 17** OF THE SECURITIES REGULATION CODE AND SRC RULE 17.2(c) THEREUNDER

1. Date of Report (Date of earliest event repo	rted)
Mar 10, 2022	
2. SEC Identification Number	
31171	
3. BIR Tax Identification No.	
000-168-801	
4. Exact name of issuer as specified in its cha	arter
PETRON CORPORATION	
5. Province, country or other jurisdiction of inc	corporation
Philippines	
6. Industry Classification Code(SEC Use Only	y)
7. Address of principal office	
San Miguel Head Office Complex, 40 S Postal Code 1550	San Miguel Avenue, Mandaluyong City
8. Issuer's telephone number, including area	code
(63 2) 8884-9200	
9. Former name or former address, if change	d since last report
N/A	
10. Securities registered pursuant to Sections	s 8 and 12 of the SRC or Sections 4 and 8 of the RSA
Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding
COMMON (PCOR)	9,375,104,497
PREFERRED SERIES 3A (PRF3A)	13,403,000
PREFERRED SERIES 3B (PRF3B)	6,597,000
PCOR SERIES B BONDS DUE 2023 (IN MIL PESO)	7,000
PCOR SERIES C BONDS DUE 2024 (IN MIL	13,200

PESO)

PESO)

PCOR SERIES D BONDS DUE 2025 (IN MIL

PCOR SERIES E BONDS DUE 2025 (IN MIL PESO)	9,000
PCOR SERIES F BONDS DUE 2027 (IN MIL PESO)	9,000
TOTAL DEBT AS OF DEC. 31, 2021 (IN MIL PESO-CONSO)	211,841

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The Exchange does not warrant and holds no responsibility for the veracity of the facts and representations contained in all corporate disclosures, including financial reports. All data contained herein are prepared and submitted by the disclosing party to the Exchange, and are disseminated solely for purposes of information. Any questions on the data contained herein should be addressed directly to the Corporate Information Officer of the disclosing party.



#### PSE Disclosure Form 4-30 - Material Information/Transactions References: SRC Rule 17 (SEC Form 17-C) and Sections 4.1 and 4.4 of the Revised Disclosure Rules

Subject of the Disclosure

Materials for the Analysts' Briefing for 2021 Full-Year Results of San Miguel Group.

Background/Description of the Disclosure

Materials for the Analysts' Briefing for 2021 Full-Year Results of San Miguel Group.

**Other Relevant Information** 

Please see attached letter dated March 10, 2022.

Filed on behalf by:					
Name	Jhoanna Jasmine Javier-Elacio				
Designation	Legal Manager and Assistant Corporate Secretary				



March 10, 2022

PHILIPPINE STOCK EXCHANGE, INC. Disclosure Department 6<sup>th</sup> Floor, PSE Tower 5<sup>th</sup> Avenue corner 28<sup>th</sup> Street Bonifacio Global City, Taguig City

> Attention: Ms.Janet A. Encarnacion Head, Disclosure Department

PHILIPPINE DEALING & EXCHANGE CORP.

29<sup>th</sup> Floor, BDO Equitable Tower 8751 Paseo de Roxas Makati City 1226

Attention:	Atty. Marie Rose M. Magallen-Lirio
	Head - Issuer Compliance and Disclosure Department

Subject: SMC Analysts' Briefing for 2021 Full-Year Results

Gentlemen:

We are forwarding the materials that were distributed to the attendees at the Analysts' Briefing of San Miguel Corporation ("SMC") this afternoon. Petron Corporation is among the subsidiaries of SMC reported.

Very truly yours,

Jacun

**JOEL ANGELO C. CRUZ** VP - General Counsel & Corporate Secretary





## **ANALYSTS' BRIEFING**

2021 FULL-YEAR RESULTS

March 10, 2022



### SAN MIGUEL CORPORATION FULL-YEAR 2021

IN MILLION PESOS	2021	2020	CHANGE vs 2020	CHANGE vs 2019
Net Sales	941,193	725,797	30%	-8%
Income from Operations	117,152	71,476	64%	1%
Net Income	48,159	21,879	120%	-1
EBITDA	160,942	125,929	28%	-2%





## SAN MIGUEL FOOD AND BEVERAGE, INC. FULL-YEAR 2021

IN MILLION PESOS	2021	2020	CHANGE vs 2020	CHANGE vs 2019
Net Sales	309,777	279,290	11%	0%
Income from Operations	43,694	33,412	31%	-8%
Net Income	31,417	22,401	40%	-3%



## SAN MIGUEL BREWERY INC.

SAN MIGUEL (a Division of San Miguel Food and Beverage, Inc.) BREWERY INC. FULL-YEAR 2021

IN MILLION PESOS	2021	2020	CHANGE vs 2020	CHANGE vs 2019
Net Sales	116,286	107,928	8%	-18%
Income from Operations	26,915	24,467	10%	-30%
Net Income	20,449	17,455	17%	-25%



## GINEBRA SAN MIGUEL INC.



(a Division of San Miguel Food and Beverage, Inc.) FULL-YEAR 2021

IN MILLION PESOS	2021	2020	CHANGE vs 2020	CHANGE vs 2019
Net Sales	42,534	36,2 <i>0</i> 2	17%	46%
Income from Operations	5,293	3,806	39%	84%
Net Income	4,179	2,757	52%	150%





(a Division of San Miguel Food and Beverage, Inc.) FULL-YEAR 2021

IN MILLION PESOS	2021	2020	CHANGE vs 2020	CHANGE vs 2019
Net Sales	150,970	135,170	12%	8%
Income from Operations	11,506	5,185	122%	85%
Net Income	7,610	2,871	165%	121%





FULL-YEAR 2021

ANIMAL NUTRITION AND HEALTH<sup>1</sup>





PREPARED AND PACKAGED FOOD

#### FLOUR MILLING





2 Poultry and fresh meats





#### SAN MIGUEL PACKAGING GROUP FULL-YEAR 2021

IN MILLION PESOS	2021	2020	CHANGE vs 2020	CHANGE vs 2019
Net Sales	33,703	31,504	7%	-11%
Income from Operations	1,162	961	21%	-68%



# SMC GLOBAL POWER FULL-YEAR 2021

IN MILLION PESOS	2021	2020	CHANGE vs 2020	CHANGE vs 2019
Net Sales	133,710	115,029	16%	-1%
Income from Operations	31,886	36,923	-14%	-11%
Net Income	15,978	18,874	-15%	11%





#### PETRON CORPORATION FULL-YEAR 2021

IN MILLION PESOS	2021	2020	CHANGE vs 2020	CHANGE vs 2019
Net Sales	438,057	286,033	53%	-15%
Income from Operations	17,215	(4,629)	472%	6%
Net Income	6,136	(11,413)	154%	166%



#### **SMC INFRASTRUCTURE** FULL-YEAR 2021

IN MILLION PESOS	2021	2020	CHANGE vs 2020	CHANGE vs 2019
Net Sales	19,690	14,565	35%	-16%
Income from Operations	6,788	2,571	164%	-41%





## SAN MIGUEL CORPORATION FULL-YEAR 2021

#### RECENT DEVELOPMENTS

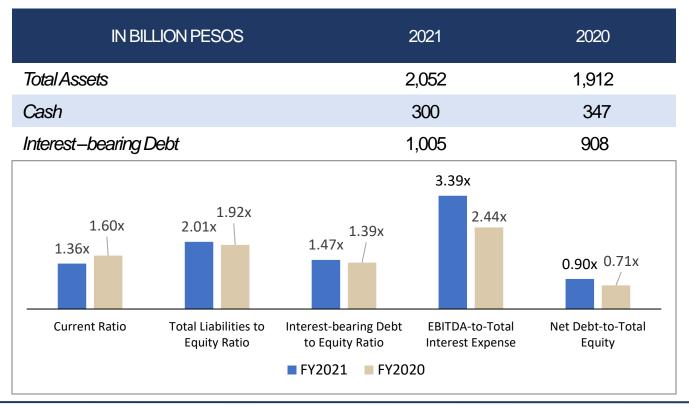
- SMC successfully listed on the PDEx its P30 billion 5-year and 7-year fixed rate peso denominated bonds Series J and Series K with coupon rate of 5.2704% and 5.8434% respectively - the first tranche of SMC's P60 billion fixed rate bonds shelf registration approved by the SEC.

- SMC affiliate Bank of Commerce received SEC approval for its Initial Public Offering plan on February 16, 2022 which will offer up to 280,602,800 million common shares. Listing will be within March 2022.





## SMC FINANCIAL POSITION FULL-YEAR 2021







## SAN MIGUEL CORPORATION FULL-YEAR 2021

#### ESG PROJECTS

PASIG RIVER AND TULLAHAN RIVER CLEANUP



PROTECT METRO MANILA OLD MANGROVE FOREST



COASTAL CLEANUP

REFORESTATION

VACCINATION



\* Source: https://www.sanmiguel.com.ph/



## THANK YOU.

For any additional queries, you may email: <u>SMCInvestorRelations@sanmiguel.com.ph</u>

#### VISIT OUR WEBSITES

San Miguel Corporation San Miguel Brewery Inc. Ginebra San Miguel Inc. San Miguel Food and Beverage, Inc. Petron Corporation SMC Global Power Holdings Corp.

- www.sanmiguel.com.ph
- www.sanmiguelbrewery.com.ph
- www.ginebrasanmiguel.com
- www.smfb.com.ph
- www.petron.com
- www.smcglobalpower.com.ph

#### CONTACT US AT INVESTOR RELATIONS

SMC	+632	8632	3422/+632	8632	3423
SMFB	+632	8632	3417		
Petron	+632	8884	9265		









