### SECURITIES AND EXCHANGE COMMISSION SEC FORM 17-C

### **CURRENT REPORT UNDER SECTION 17** OF THE SECURITIES REGULATION CODE AND SRC RULE 17.2(c) THEREUNDER

1. Date of Report (Date of earliest event reported)

Nov 13, 2018

2. SEC Identification Number

31171

3. BIR Tax Identification No.

000-168-801

4. Exact name of issuer as specified in its charter

PETRON CORPORATION

5. Province, country or other jurisdiction of incorporation Philippines

- 6. Industry Classification Code(SEC Use Only)
- 7. Address of principal office

San Miguel Head Office Complex, 40 San Miguel Avenue, Mandaluyong City Postal Code

1550

8. Issuer's telephone number, including area code

(63 2) 886-3888, 884-9200

9. Former name or former address, if changed since last report

N/A

10. Securities registered pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA

Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding
COMMON (PCOR)	9,375,104,497
PREFERRED SERIES 2A (PRF2A)	7,122,320
PREFERRED SERIES 2B (PRF2B)	2,877,680
PCOR SERIES A BONDS DUE 2021 (IN MIL PESO)	13,000
PCOR SERIES B BONDS DUE 2023 (IN MIL PESO)	7,000
PCOR SERIES C BONDS DUE 2024 (IN MIL PESO)	13,200

PCOR SERIES D BONDS DUE 2025 (IN MIL PESO)	6,800	
TOTAL DEBT AS OF SEPT 30, 2018 (IN MIL PESO-CONSO)	290,924	

11. Indicate the item numbers reported herein

Item 9

The Exchange does not warrant and holds no responsibility for the veracity of the facts and representations contained in all corporate disclosures, including financial reports. All data contained herein are prepared and submitted by the disclosing party to the Exchange, and are disseminated solely for purposes of information. Any questions on the data contained herein should be addressed directly to the Corporate Information Officer of the disclosing party.



## Petron Corporation PCOR

PSE Disclosure Form 4-30 - Material Information/Transactions
References: SRC Rule 17 (SEC Form 17-C) and
Sections 4.1 and 4.4 of the Revised Disclosure Rules

#### **Subject of the Disclosure**

Materials for the Investors' Briefing for 2018 September YTD Results of San Miguel Group.

#### **Background/Description of the Disclosure**

Materials for the Investors' Briefing for 2018 September YTD Results of San Miguel Group.

#### **Other Relevant Information**

Please see attached letter dated November 13, 2018.

#### Filed on behalf by:

Name	Jhoanna Jasmine Javier-Elacio	

Designation	Legal Manager and Assistant Corporate Secretary



### November 13, 2018

### PHILIPPINE STOCK EXCHANGE, INC.

Disclosure Department 3<sup>rd</sup> Floor, Philippine Stock Exchange Center Ayala Triangle, Ayala Avenue Makati City

Attention: Ms.Janet A. Encarnacion

Head, Disclosure Department

### PHILIPPINE DEALING & EXCHANGE CORP.

37<sup>th</sup> Floor, Tower 1, The Enterprise Center 6766 Ayala Avenue cor. Paseo de Roxas Makati City

Attention: Ms. Paula Beatrice A. Bueno

OIC - Issuer Compliance and Disclosure Department

Subject: SMC Investors' Briefing for 2018 September YTD Results

#### Gentlemen:

We are forwarding the materials that were distributed to the attendees at the Investors' Briefing of San Miguel Corporation ("SMC") this afternoon. The Company is among the subsidiaries of SMC reported.

Very truly yours,

JOEL ANGELO C. CRUZ VP - General Counsel & Corporate Secretary



## INVESTORS' BRIEFING

2018 SEPTEMBER YTD RESULTS

November 13, 2018









## SAN MIGUEL CORPORATION RECENT DEVELOPMENTS

### Petron issuance of P20 billion Fixed Rate Peso Bonds

Issued and Listed - October 19, 2018					
(In Billion Php) Rates Tenor					
Series C due 2024	13.2	7.8183%	5.5 years p.a		
Series D due 2025	6.8	8.0551%	7 years p.a		





## SAN MIGUEL CORPORATION RECENT DEVELOPMENTS

San Miguel Food and Beverage Inc. follow-on shares offering

TOTAL equivalent amount	P39.2 billion
Price per share	P85.00
Offer shares	461,081,680
Greenshoe shares	60,141,090
Firm shares	400,940,590





# SAN MIGUEL CORPORATION SEPTEMBER-YTD 2018

IN MILLION PESOS	2018	2017	CHANGE
Net Sales	761,173	596,998	28%
Income from Operations	98,044	82,760	18%
Recurring Net Income	52,405	43,783	20%
EBITDA	124,847	108,786	15%





# SAN MIGUEL FOOD AND BEVERAGE, INC. SEPTEMBER-YTD 2018

IN MILLION PESOS	2018	2017	CHANGE
Net Sales	206,620	180,436	15%
Income from Operations	34,025	29,039	17%
Net Income	22,929	19,556	17%





### SAN MIGUEL BREWERY INC.

SEPTEMBER-YTD 2018

IN MILLION PESOS	2018	2017	CHANGE
Net Sales	93,362	80,656	16%
Income from Operations	25,912	21,408	21%
Net Income	17,762	14,394	23%





### GINEBRA SAN MIGUEL INC.

SEPTEMBER-YTD 2018

IN MILLION PESOS	2018	2017	CHANGE
Net Sales	17,915	15,330	17%
Income from Operations	1,328	875	52%
Net Income	789	437	81%





# SAN MIGUEL FOOD GROUP SEPTEMBER-YTD 2018

IN MILLION PESOS	2018	2017	CHANGE
Net Sales	95,345	84,452	13%
Income from Operations	6,779	6,750	0%
Net Income	4,372	4,719	-7%





### SAN MIGUEL PACKAGING GROUP SAN MIGUEL YAMAMURA SEPTEMBER-YTD 2018

IN MILLION PESOS	2018	2017	CHANGE
Net Sales	<i>27,14</i> 3	22,360	21%
Income from Operations	2,434	2,162	13%



# SMC GLOBAL POWER HOLDINGS CORP. SMC GLOBAL POWER SEPTEMBER-YTD 2018

IN MILLION PESOS	2018	2017	CHANGE
Net Sales	89,111	62,117	43%
Income from Operations	25,753	19,668	31%





### PETRON CORP. PETRON SEPTEMBER-YTD 2018

IN MILLION PESOS	2018	2017	CHANGE
Net Sales	419,861	313,505	34%
Income from Operations	22,252	22,071	1%
Net Income	12,057	11,761	3%



### SMC INFRASTRUCTURE

# SMC INFRASTRUCTURE SEPTEMBER-YTD 2018

IN MILLION PESOS	2018	2017	CHANGE
Net Sales	18,129	16,520	10%
Income from Operations	8,905	8,086	10%





### **SMC FINANCIAL POSITION**

IN BILLION PESOS	As of September 2018	As of December 2017
Total Assets	1,636	1,380
Cash	207	206
Interest-bearing Debt	777	<i>54</i> 9
Current Ratio	1.29x	1.40x
Total Liabilities to Equity Ratio	2.42x	1.93x
Interest-bearing Debt to Equity Ratio	1.62x	1.17x
Net-Debt-to-EBITDA	2.95x	1.83x



### THANK YOU.

#### **VISIT OUR WEBSITES**

San Miguel Corporation

San Miguel Brewery Inc.

Ginebra San Miguel Inc.

San Miguel Food and Beverage, Inc.

Petron Corporation

SMC Global Power Holdings Corp.

- www.sanmiguel.com.ph

- www.sanmiguelbrewery.com.ph

- www.ginebrasanmiguel.com

- www.smfb.com.ph

- www.petron.com

- www.smcglobalpower.com.ph

### **CONTACT US**

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