# SECURITIES AND EXCHANGE COMMISSION SEC FORM 20-IS

## INFORMATION STATEMENT PURSUANT TO SECTION 17.1(b) OF THE SECURITIES REGULATION CODE

1. Check the appropriate box:

Preliminary Information Statement

**Definitive Information Statement** 

2. Name of Registrant as specified in its charter

PETRON CORPORATION

3. Province, country or other jurisdiction of incorporation or organization Philippines

4. SEC Identification Number

31171

5. BIR Tax Identification Code

000-168-801

6. Address of principal office

San Miguel Head Office Complex, 40 San Miguel Avenue, Mandaluyong City Postal Code

1550

7. Registrant's telephone number, including area code

(63 2) 886-3888, 884-9200

8. Date, time and place of the meeting of security holders

May 21, 2019, 2:00 p.m., Valle Verde Country Club, Capt. Henry P. Javier St., Brgy. Oranbo, Pasig City, Metro Manila

- Approximate date on which the Information Statement is first to be sent or given to security holders Apr 8, 2018
- 10. In case of Proxy Solicitations:

Name of Person Filing the Statement/Solicitor

N/A

Address and Telephone No.

N/A

11. Securities registered pursuant to Sections 8 and 12 of the Code or Sections 4 and 8 of the RSA (information on number of shares and amount of debt is applicable only to corporate registrants):

Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding
COMMON (PCOR)	9,375,104,497
PREFERRED SERIES 2A (PRF2A)	7,122,320
PREFERRED SERIES 2B (PRF2B)	2,877,680
PCOR SERIES A BONDS DUE 2021 (IN MIL PESO)	13,000
PCOR SERIES B BONDS DUE 2023 (IN MIL PESO)	7,000
PCOR SERIES C BONDS DUE 2024 (IN MIL PESO)	13,200
PCOR SERIES D BONDS DUE 2025 (IN MIL PESO)	6,800
TOTAL DEBT AS OF DEC 31, 2018 (IN MIL PESO-CONSO)	271,968

13. Are any or all of registrant's securities listed on a Stock Exchange?

Yes No

If yes, state the name of such stock exchange and the classes of securities listed therein: Philippine Stock Exchange-Common and Series 2 Preferred Shares; Philippine Dealing & Exchange Corp. - Series A, B, C and D Bonds

The Exchange does not warrant and holds no responsibility for the veracity of the facts and representations contained in all corporate disclosures, including financial reports. All data contained herein are prepared and submitted by the disclosing party to the Exchange, and are disseminated solely for purposes of information. Any questions on the data contained herein should be addressed directly to the Corporate Information Officer of the disclosing party.



# Petron Corporation PCOR

PSE Disclosure Form 17-5 - Information Statement for Annual or Special Stockholders' Meeting

\*References: SRC Rule 20 and Section 17.10 of the Revised Disclosure Rules\*

Date of Stockholders' Meeting	May 21, 2019
Type (Annual or Special)	Annual
Time	2:00 p.m.
Venue	Valle Verde Country Club, Capt. Henry P. Javier St., Brgy. Oranbo, Pasig City, Metro Manila
Record Date	Mar 26, 2019

#### **Inclusive Dates of Closing of Stock Transfer Books**

Start Date	Mar 26, 2019
End date	Apr 2, 2019

#### **Other Relevant Information**

Further to our earlier disclosure (on PSE Disclosure Form 7-1) dated March 12, 2019 on the notice of annual stockholders' meeting, please see attached Definitive Information Statement (SEC Form 20-IS) of the Company for the 2019 Annual Stockholders' Meeting scheduled on May 21, 2019 (with the notice, agenda and the rationale for each agenda item) filed with the Securities and Exchange Commission ("SEC") on March 25, 2019 and cleared for release by the SEC today, March 27, 2019.

#### Filed on behalf by:

Name	Jhoanna Jasmine Javier-Elacio
Designation	Legal Manager and Assistant Corporate Secretary

### COVERSHEET

																						0 -			3		1	7	1
							1	Ι		1			Ι	Ι	ı		I				Ι	S. E.	. C. R	regis	tratic	n Nu	mber		
											Р	Е	Т	R	0	N													
								С	0	R	Р	0	R	Α	T	I	0	N											
	•			_		•						(C	omp	any's	Full	Nam	ne)		1	•		•					1		
S	М	С		Н	Ε	Α	D		0	F	F	I	С	Е		С	0	M	Р	L	Ε	X		4	0		s	Α	N
М	ı	G	U	Е	L		Α	٧	Ε.		М	Α	N	D	Α	L	U	Υ	0	N	G		С	ı	Т	Υ			
	(Business Adress: No. Street City / Town / Province)																												
	ATTY. JOEL ANGELO C. CRUZ 886-3888																												
ļ							erso						ı				!				Com					ımbe	r		
												S	EC	FOI	RM	20-	IS				1								
		7			1											on S													
Mc	2 nth			<b>1</b> ay				ļ			Ann	uai		CKN ORM		ers'   E	viee	tıng	)							<b>5</b> nth			<b>1</b> ay
	Fis	scal \	'ear																								al Me or 201		g
			Ce	ertific	ates	of F	Perm	it to	Offer							<b>1994</b> , e, if <i>A</i>				010,	2014	1, 20	16 ar	nd 20	018				
											0000	naai	ı y Lic	,01100	, .yp	, ii 7	фрііс	Jubio											
			]																					/A					
Dep	t. Re	quiri	ng th	is Do	C.															An	nend	ed A	rticles	s Nu	mber	/Sect	ion		
							<b>.</b>								Tot	al Amo	unt of	Debt (	Dutsta	nding:	P271	968 N	lillion (	as of	Decem	ber 31	, 2018	-CON:	SO)
				mber 3		18)											Do	mes	tic						F	oreig	ın		
1010		. 0. 0	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	ioido	.0													,,,,,								0.015	,		
									Т	o be	acco	mpli	shed	by S	EC I	Perso	nnel	cond	erne	ed									
<u> </u>			F	iscal	Num	er	<u> </u>			•						LCU													
		1		1			ı	I																					
			Do	ocum	ent I.	D.				•					(	Cashi	er												
[																													
-			5	STA	MΡ	S																							
<u>.</u>																													

Remarks = pls. use black ink for scanning purposes

#### SECURITIES AND EXCHANGE COMMISSION SEC FORM 20-IS

Information Statement Pursuant to Section 20 MMISSION of the Securities Regulation Code

<ol> <li>Check the appropriate</li> </ol>	box:
---	------

Preliminary Information Statement

X Definitive Information Statement

Name of Registrant as specified in its charter PETRON CORPORATIO 2.

Province, country or other jurisdiction of incorporation or organization PHILIPPINES 3.

4. SEC Identification Number 31171

BIR Tax Identification Code 000-168-801 5.

Address of principal office 6.

SMC Head Office Complex, 40 San Miguel Avenue, Mandaluyong City

Postal Code 1550

Registrant's telephone number, including area code (632) 886-3888 7.

Date, time and place of the meeting of security holders 8.

Date

May 21, 2019, Tuesday

Time

2:00 p.m.

Place

Valle Verde Country Club

Capt. Henry P. Javier St., Bgy. Oranbo

Pasig City, Metro Manila

Approximate date on which the Information Statement is first to be sent or given to security holders 9.

April 8, 2019

Securities registered pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA (information 10. on number of shares and amount of debt is applicable only to corporate registrants):

Title of Each Class

Number of Shares Outstanding

Common Stock Series 2A Preferred Shares Series 2B Preferred Shares 9,375,104,497 shares 7,122,320 shares 2,877,680 shares

**Total Liabilities** 

(consolidated as of December 31, 2018)

₽ 271,968 million

P13.0 billion Series A Bonds due 2021 P 7.0 billion Series B Bonds due 2023 P13.2 billion Series C Bonds due 2024 P 6.8 billion Series D Bonds due 2025

11.	Are any or all of registrant's securities listed on any Philippine stock exchange?									
	Yes <u>X</u> No									
	If yes, disclose the name of such Stock Exchan	nge and the class of securities listed therein:								
	Philippine Stock Exchange	Common Shares Series 2A Preferred Shares Series 2B Preferred Shares								
	Philippine Dealing & Exchange Corp.	Series A Bonds due 2021 Series B Bonds due 2023 Series C Bonds due 2024 Series D Bonds due 2025								



## NOTICE OF ANNUAL MEETING OF STOCKHOLDERS May 21, 2019

The annual meeting of the stockholders of Petron Corporation (the "Company") will be held on May 21, 2019, Tuesday, at 2:00 p.m. at the Valle Verde Country Club, Pasig City.

The agenda of the meeting are as follows:

- 1. Call to Order
- 2. Report on Attendance and Quorum
- 3. Review and Approval of the Minutes of the Previous Annual Stockholders' Meeting
- 4. Management Report and Submission to the Stockholders of the 2018 Financial Statements
- 5. Ratification of All Acts of the Board of Directors and Management Since the 2018 Annual Stockholders' Meeting
- 6. Appointment of an External Auditor and Ratification of External Auditor Fees
- 7. Election of the Board of Directors for the Ensuing Term
- 8. Other Matters
- 9. Adjournment

#### Rationale for Agenda and Dividend Policy

Please refer to Appendix 1 of this notice for a brief discussion of and the rationale for the above agenda items.

The dividend policy of the Company is discussed in the Definitive Information Statement (SEC Form 20-IS) issued by the Company for this meeting.

#### **Draft Minutes and Proxy**

The draft of the minutes of the annual stockholders' meeting held in 2018 has been posted on the company website <a href="www.petron.com">www.petron.com</a> since May 18, 2018, three (3) days after such meeting. A printed copy of the minutes will also be available at the registration on the day of this year's meeting.

The deadline for submission of proxies is on May 7, 2019. For your convenience, a sample of a proxy is attached to the Definitive Information Statement. For a corporation, its proxy must be accompanied by its Corporate Secretary's sworn certification setting the corporate officer's authority to represent the corporation in the meeting. Proxies need not be notarized. Validation of proxies will be on May 16, 2019 at 2:00 p.m. at the SMC Stock Transfer Service Corporation Office, 2<sup>nd</sup> Floor, SMC Head Office Complex, 40 San Miguel Avenue, Mandaluyong City.

At the meeting, please present some form of identification, such as passport, driver's license, or company I.D. Registration booths will open at 11:30 am and promptly close at 2:00 p.m.

Mandaluyong, March 12, 2019.

JOEL ANGELO C. CRUZ VP - General Counsel & Corporate Secretary

# RATIONALE AND BRIEF DISCUSSION OF THE AGENDA OF THE 2019 ANNUAL STOCKHOLDERS' MEETING (THE "ANNUAL STOCKHOLDERS' MEETING")

#### 1. Call to Order

The Chairman of the Board of Directors (or the Chairman of the meeting, as the case may be) (the "Chairman") will call the meeting to order.

#### 2. Report on Attendance and Quorum

#### Notice and Quorum

The Corporate Secretary (or the Secretary of the meeting, as the case may be) (the "Secretary") will certify the date when the written notice of the Annual Stockholders' Meeting was sent to the stockholders as of record date of March 26, 2019 and the date of publication of the notice in newspapers of general circulation.

The Secretary will likewise certify the presence of a quorum. Under the by-laws of the Company (the "Company's By-laws"), the holders of a majority of the issued and outstanding capital stock of the Company entitled to vote shall, if present in person or by proxy, constitute a quorum for the transaction of business.

#### Voting and Voting Procedure

- Each common share is entitled to one vote. Preferred shareholders have no voting rights except under instances provided under the Revised Corporation Code of the Philippines.
- A simple majority vote of the stockholders holding common shares, where a quorum is
  present, will be needed for the approval of the minutes of the previous stockholders'
  meeting, the ratification of all acts of the Board of Directors and Management since the
  last annual stockholder's meeting in 2018, the appointment of the external auditor of
  the Company for 2019 and the ratification of external auditor fees.
- In the election of directors, the 15 nominees who get the highest votes shall be deemed duly elected as directors. Under the express provisions of the Company's By-Laws, cumulative voting is allowed in the election of directors. Thus, a stockholder may distribute his/her votes per share to as many persons as there are directors to be elected, or he/she may cumulate his his/her shares and give one candidate as many votes as the number of directors to be elected multiplied by the number of shares he/she has, or he/she may distribute them on the same principle among as many candidates as he/she shall see fit; provided, that the total number of votes cast by him/her shall not exceed the number of shares owned by him/her as shown in the books of the Company multiplied by the whole number of directors to be elected.

• As provided in the Company's By-Laws, if at any meeting of the stockholders a vote by ballot shall be taken, a voting committee (to be headed by two (2) Inspectors of Votes to be appointed by the Chairperson of the meeting and who need not be stockholders) shall be created to adopt its own rules to govern the voting and take charge of the voting proceedings and the preparation and distribution of the ballots. Each member of the voting committee, who need not be stockholders, is required to subscribe to an oath to faithfully execute his/her duties as an inspector of votes with strict impartiality and according the best of his/her ability.

The external auditor of the Company will be requested to supervise the voting proceedings.

#### **Question and Answer**

The Secretary will advise the stockholders of the holding of an open forum after the Management's report and provide the guidelines in the conduct of the open forum.

## 3. Review and Approval of the Minutes of the Previous Annual Stockholders' Meeting

A draft of the minutes of the annual stockholders' meeting held on May 15, 2018 has been posted on the company website <a href="www.petron.com">www.petron.com</a> since May 18, 2018. Copies will also be made available to the stockholders at the registration area of the venue of the Annual Stockholders' Meeting.

The stockholders will be requested to approve the draft of the minutes of the 2018 annual stockholders' meeting.

### 4. Management Report and Submission to the Stockholders of the 2018 Financial Statements

The Management of the Company will deliver the report on the performance of the Company for 2018.

The stockholders will be given the opportunity to ask questions or raise concerns.

The stockholders will then be requested to approve the report and the audited financial statements of the Company for 2018.

Duly authorized representatives of R. G. Manabat & Co./KPMG ("KPMG"), the external auditor for 2018, will be present at the Annual Stockholders' Meeting to respond to appropriate questions concerning the 2018 financial statements of the Company.

# 5. Ratification of All Acts of the Board of Directors and Management Since the 2018 Annual Stockholders' Meeting

The acts and resolutions of the Board of Directors, including those of the Executive Committee, are reflected in the minutes of meetings, and the material of which are disclosed to the Securities and Exchange Commission ("SEC"), the Philippine Stock Exchange ("PSE") and the Philippine Dealing & Exchange Corp. ("PDEx"), and posted on the company website, <a href="www.petron.com">www.petron.com</a>. A list of such acts and resolutions are also set out in the Annex A-5 attached to the Definitive Information Statement.

The acts of Management were taken in furtherance of the conduct of the business of the Company and in the implementation of the matters approved by the Board of Directors or the Executive Committee.

The stockholders will be requested to ratify all acts of the Board of Directors and Management since the last annual stockholders' meeting in 2018.

#### 6. Appointment of an External Auditor for 2019 and Ratification of External Auditor Fees

Pursuant to the new Manual on Corporate Governance of the Company (the "Corporate Governance Manual") and the Audit Committee Charter, the Audit Committee recommended to the Board of Directors the appointment of an external auditor which would examine the accounts of the Company for 2019 and the approval of the external auditor fees for the review of the financial statements for 2018. The Board of Directors, at its meetings held on March 12, 2019 and August 7, 2018, respectively, approved the endorsement of the Audit Committee of the re-appointment of R. G. Manabat & Co./KPMG ("KPMG") as the external auditor of the Company for 2019 and the endorsement of the fees of the external auditor for the review of the financial statements for 2018. The stockholders will be requested to approve the re-appointment of KPMG and ratify the fees of KPMG.

KPMG and its fees for 2018 are further discussed in this information statement for the Annual Stockholders' Meeting.

#### 7. Election of the Board of Directors for the Ensuing Term

At its meeting held on March 12, 2019, the Corporate Governance Committee, as the standing committee of the Board of Directors constituted for the purpose of reviewing and evaluating the qualifications of persons nominated to become members of the Board of Directors (including the independent directors) and pursuant to the provisions of the Corporate Governance Manual of the Company and the Charter of the Corporate Governance Committee, reviewed the candidates for director to ensure that they have all the qualifications and none of the disqualifications for nomination and election as members of the Board of Directors.

The 15 nominees will be submitted for election to the Board of Directors by the stockholders at the Annual Stockholders' Meeting. The profiles of the nominees are provided in this information statement for the Annual Stockholders' Meeting.

#### 8. Other Matters

The Chairman will inquire whether there are other relevant matters and concerns to be discussed.

#### 9. Adjournment

Upon determination that there are no other relevant matters to be discussed, the meeting will be adjourned on motion duly made and seconded.

#### SAMPLE PROXY FORM

	The	undersigned	stockholder	of	PETRON	CORPORATIO	N (the	"Company")	hereby	appoints
			or, in his/he	r/its	absence,	the Chairman	of the m	eeting, as atto	rney and	proxy, to
represe	ent and	d vote all the	shares register	red in	n his/her/	its name at the	annual i	meeting of the	stockhold	lers of the
Compa	ny sche	eduled on May	21, 2019, Tues	day, a	at 2:00 p.i	m. at the Valle V	erde Cou	ntry Club, Capt.	Henry P.	Javier St.,
Bgy. O	ranbo,	Pasig City, Me	tro Manila, Phil	ippin	es, and ar	ny of its adjourn	ment(s), a	as fully as the u	ndersigne	d can do if
present	t and v	oting in perso	n, ratifying all	actio	n taken o	n matters that m	nay prope	rly come before	such mee	eting or its
adjour	nment(	s). The under	signed directs	the p	roxy to vo	te on the agend	a items w	hich have been	expressly	y indicated
with ")	(" belo	w	_							

	ACTION								
PROPOSAL	FOR ALL	FOR ALL	EXCEPTION	FULL DISCRETION OF PROXY					
1. Election of Directors									
The nominees are:  Eduardo M. Cojuangco, Jr.  Ramon S. Ang  Lubin B. Nepomuceno  Estelito P. Mendoza  Jose P. De Jesus  Ron W. Haddock  Aurora T. Calderon  Mirzan Mahathir  Virgilio S. Jacinto  Nelly Favis-Villafuerte  Horacio C. Ramos  Reynaldo G. David (independent)									
Artemio V. Panganiban (independent)     Margarito B. Teves (independent)     Carlos Jericho L. Petilla (independent)									
INSTRUCTIONS: To withhold authority to vote for any individual nominee(s), please mark "Exception" box and list the name(s) under									
	FOR	AGAINST	ABSTAIN						
Approval of the Minutes of the 2018 Annual Stockholders' Meeting									
<ol> <li>Approval of the Annual Report and the Audited Financial Statements of the Company for year ended December 31, 2018</li> </ol>									
Ratification of all Acts of the Board of Directors and Management since the 2018 Annual Stockholders' Meeting									
<ol> <li>Appointment of External Auditors of the Company for 2019 and Ratification of External Auditor Fees</li> </ol>									

Signed this at	
----------------	--

#### PRINTED NAME OF STOCKHOLDER

#### SIGNATURE OF STOCKHOLDER/AUTHORIZED SIGNATORY

THIS PROXY SHOULD BE RECEIVED BY THE CORPORATE SECRETARY ON OR BEFORE MAY 7, 2019. THIS PROXY, WHEN PROPERLY EXECUTED, WILL BE VOTED IN THE MANNER AS DIRECTED HEREIN BY THE STOCKHOLDER. IF NO DIRECTION IS MADE, THIS PROXY WILL BE VOTED FOR THE ELECTION OF ALL NOMINEES AND FOR THE APPROVAL OF THE MATTERS STATED ABOVE AND FOR SUCH OTHER MATTERS AS MAY PROPERLY COME BEFORE THE MEETING AS RECOMMENDED BY THE MANAGEMENT OR THE BOARD OF DIRECTORS. A STOCKHOLDER GIVING A PROXY HAS THE POWER TO REVOKE IT EITHER IN AN INSTRUMENT IN WRITING DULY PRESENTED TO AND RECORDED WITH THE CORPORATE SECRETARY AT LEAST FIVE (5) DAYS PRIOR TO THE MEETING OR BY THE PERSONAL PRESENCE OF THE STOCKHOLDER AT THE MEETING. NOTARIZATION OF THIS PROXY IS NOT REQUIRED. FOR A CORPORATION, ITS PROXY MUST BE ACCOMPANIED BY ITS CORPORATE SECRETARY'S SWORN CERTIFICATION SETTING THE CORPORATE OFFICE'S AUTHORITY TO REPRESENT THE CORPORATION IN THE MEETING. VALIDATION OF PROXIES WILL BE ON MAY 16, 2019 AT 2:00 P.M. AT THE SMC STOCK TRANSFER SERVICE CORPORATION OFFICE, 2<sup>160</sup> FLOOR, SMC HEAD OFFICE COMPLEX, 40 SAN MIGUEL AVENUE, MANDALUYONG CITY.

#### INFORMATION STATEMENT

#### WE ARE NOT ASKING YOU FOR A PROXY AND YOU ARE REQUESTED NOT TO SEND US A PROXY.

However, if you cannot attend and you wish to send a representative/proxy, please send your proxy letter, a sample of which is attached to this Information Statement, to the Office of the Corporate Secretary of Petron Corporation ("Petron" or the "Company") on or before May 7, 2019.

On the day of the annual stockholders' meeting, May 21, 2019, your representative should bring the Stockholder's Identification Slip, any valid proof of identification (e.g., passport, driver's license, company I.D., or TIN card) and the proxy letter.

#### Date, Time and Place of Annual Meeting

The annual stockholders' meeting of Petron for 2019 has the following details (the "Annual Stockholders' Meeting"):

Date - May 21, 2019, Tuesday

Time - 2:00 p.m.

Place - Valle Verde Country Club

Capt. Henry P. Javier St., Bgy. Oranbo

Pasig City, Metro Manila

The approximate date on which this Information Statement will be first sent or given to the stockholders is April 8, 2019.

The principal office of the Company is at the SMC Head Office Complex, 40 San Miguel Avenue, 1550 Mandaluyong City.

#### Dissenters' Right of Appraisal

As provided in Section 80 and Title X of the Revised Corporation Code of the Philippines (the "Revised Corporation Code"), a dissenting stockholder may demand payment of the fair value of his/her shares in the exercise of his/her appraisal right in the following instances:

- (1) when there is a change or restriction in the rights of any stockholder or class of shares;
- (2) when the corporation authorizes preferences in any respect superior to those of outstanding shares of any class;
- (3) when there is an extension or shortening of the term of corporate existence;
- (4) in case of a sale, lease, exchange, transfer, mortgage, pledge or other disposition of all or substantially all of the corporate property or assets;
- (5) in case of a merger or consolidation; and
- (6) in the event of an investment of corporate funds in any other corporation or business or for any purpose other than the primary purpose for which the corporation is organized.

Section 81 of the Revised Corporation Code provides the following procedure on how the appraisal right may be exercised by any stockholder who shall have voted against a proposed corporate action on any of the above instances:

- (1) A dissenting stockholder files a written demand within 30 days after the date on which the vote was taken. Failure to file the demand within the 30-day period constitutes a waiver of the appraisal right. Within 10 days from demand, the dissenting stockholder shall submit his/her stock certificates to the corporation for notation that such shares are dissenting shares. From the time of demand for payment until either abandonment of the corporate action or purchase of the shares by the corporation, all rights accruing to the shares (including voting and dividend rights) shall be suspended, except the stockholders' right to receive payment of the fair value of his/her shares.
- (2) If corporate action is implemented, the corporation pays the stockholder the fair value of his/her shares upon surrender of the certificate/s of stock. Fair value is the value of shares on the day prior to the date on which the vote was taken, excluding appreciation or depreciation in anticipation of such corporate action.
- (3) If the fair value is not determined within 60 days from date of action, it will be determined by three (3) disinterested persons (one chosen by the stockholder, another chosen by the corporation, and the last one chosen by both). The findings of a majority of the said appraisers will be final and their award will be paid by the corporation within 30 days after such award is made. Upon such payment, the stockholder shall forthwith transfer his/her shares to the corporation. No payment shall be made to any dissenting stockholder unless the corporation has unrestricted retained earnings.
- (4) If the stockholder is not paid within 30 days from such award, his/her voting and dividend rights shall be immediately restored.

There is no matter to be voted upon during the Annual Stockholders' Meeting that will trigger the exercise by a stockholder of his/her appraisal rights under the law.

#### Interest of Certain Persons in or Opposition to Matters to be Acted Upon

There is no matter to be acted upon in which any of the current directors and executive officers and those who will be nominated as directors during the meeting is involved or had a direct, indirect, or substantial interest, other than election to office. Likewise, no director has informed the Company in writing of his/her opposition to any matter to be acted upon.

#### **Voting Securities and Principal Holders Thereof**

As of the date of this Information Statement, the total number of outstanding shares of the Company is comprised of 9,375,104,497 common shares, 7,122,320 Series 2A preferred shares (the "Series 2A Preferred Shares") and 2,877,680 Series 2B preferred shares (the "Series 2B Preferred Shares"), each with a par value of 2.000.

The principal common shareholders of the Company owning at least 5% of the common shares are SEA Refinery Corporation ("SRC") (50.10%), San Miguel Corporation ("SMC") (18.16%) and PCD Nominee Corporation (Filipino) (18.63%). SRC is wholly-owned by SMC. SMC thus holds an aggregate 68.26% ownership of the common shares of the Company.

All stockholders of record holding common shares as of March 26, 2019 are entitled to notice and vote at the Annual Stockholders' Meeting. Each common share is entitled to one vote. Preferred shareholders have no voting rights except under instances provided under the Revised Corporation Code, none of which forms part of the agenda of the Annual Stockholders' Meeting.

Under the express provisions of the Company's By-Laws (the "Company's By-Laws"), cumulative voting is allowed in the election of directors. Thus, a stockholder may distribute his/her votes per share to as many persons as there are directors to be elected, or he/she may cumulate his his/her shares and give one candidate as many votes as the number of directors to be elected multiplied by the number of shares he/she has, or he/she may distribute them on the same principle among as many candidates as he/she shall see fit; provided, that the total number of votes cast by him/her shall not exceed the number of shares owned by him/her as shown in the books of the Company multiplied by the whole number of directors to be elected.

The Company is not subject to foreign ownership restrictions. The equity ownership of foreigners is nevertheless set out below:

#### As of February 28, 2019

Class of Shares	Number of shares held by foreigners	Percentage to Total Outstanding Shares		
Common shares (PCOR)	406,603,581	4.29%		
Series 2A Preferred Shares (PPRF2A)	33,835	0.04%		
Series 2A Preferred Shares (PPRF2A)	22,910	0.02%		
Combined common and preferred shares	406,660,326	4.29%		

#### Security Ownership of Certain Record and Beneficial Owners and Management

The security ownership of certain record and beneficial owners of more than 5% of the common shares of the Company as of February 28, 2019 is as follows:

Title of Class	Name and Address of Record Owner and Relationship with Issuer	Name of Beneficial Owner and Relationship with Record Owner	Citizenship	Number of Shares held	Percentage of Ownership
Common Shares	SEA Refinery Corporation ("SRC") 19/F Liberty Center Dela Costa St., Salcedo Village, Makati City Major Stockholder	SEA Refinery Corporation	Filipino	4,696,885,564	50.10%
Common Shares	PCD Nominee Corporation (Filipino) 37 <sup>th</sup> Floor Tower 1 The Enterprise Center 6766 Ayala Avenue corner Paso de Roxas, Makati City Major Stockholder	PCD Nominee Corporation	Filipino	1,746,778,892 <sup>1</sup>	18.63%
Common Shares	San Miguel Corporation ("SMC") SMC Head Office Complex 40 San Miguel Avenue, Mandaluyong City Major Stockholder	San Miguel Corporation	Filipino	1,702,870,560	18.16%

<sup>&</sup>lt;sup>1</sup> The Company has no beneficial owner under the PCD Nominee Corporation that owns more than 5% shareholdings.

SRC is wholly-owned by SMC. SMC thus holds an aggregate 68.26% ownership of the common shares of the Company.

In the annual stockholders' meeting held in 2018, Mr. Ramon S. Ang, who acted as the Chairman of the meeting, represented and voted the shares registered in the names of SRC, SMC and PCERP. The representation of the afore-mentioned stockholders for the Annual Stockholders' Meeting will be based on the proxy that they will file in accordance with this Information Statement and the Company's By-Laws.

The security ownership of directors and executive officers as of February 28, 2019 is as follows:

### <u>Directors</u>

Title of Class	Name of Record Owner	Citizenship	Amount and Nature of Beneficial Ownership	Direct (D) or Indirect (I)	Percentage of Ownership
Directors					
Common	Eduardo M. Cojuangco, Jr.	Filipino	1,000	D	0.00%
Series 2A Preferred			-	-	N.A.
Series 2B Preferred			-	-	N.A.
Common	Ramon S. Ang	Filipino	1,000	D	0.00%
Series 2A Preferred			-	-	N.A.
Series 2B Preferred			-	-	N.A.
Common	Estelito P. Mendoza	Filipino	1,000	D	0.00%
Series 2A Preferred			-	-	N.A.
Series 2B Preferred			-	-	N.A.
Common	Lubin B. Nepomuceno	Filipino	5,000	D	0.00%
Series 2A Preferred			2,500	I	0.00%
Series 2B Preferred			-	-	N.A.
Common	Jose P. De Jesus	Filipino	500 / 225,000	D/I	0.00%
Series 2A Preferred			-	-	N.A.
Series 2B Preferred			-	-	N.A.
Common	Mirzan Mahathir	Malaysian	1,000	D	0.00%
Series 2A Preferred			-	-	N.A.
Series 2B Preferred			-	-	N.A.
Common	Ron W. Haddock	American	1	D	0.00%
Series 2A Preferred	1		-	-	N.A.
Series 2B Preferred	1		-	-	N.A.
Common	Horacio C. Ramos	Filipino	500	D	0.00%
Series 2A Preferred	1		-	-	N.A.
Series 2B Preferred	1		-	-	N.A.
Common	Aurora T. Calderon	Filipino	1,000	D	0.00%
Series 2A Preferred			-	-	N.A.
Series 2B Preferred			-	-	N.A.
Common	Virgilio S. Jacinto	Filipino	1,000	D	0.00%
Series 2A Preferred			-	-	N.A.
Series 2B Preferred			-	-	N.A.
Common	Nelly Favis-Villafuerte	Filipino	1,000	D	0.00%
Series 2A Preferred			-	-	N.A.
Series 2B Preferred			-	-	N.A.
Common	Reynaldo G. David	Filipino	1,000	D	0.00%
Series 2A Preferred			-	-	N.A.
Series 2B Preferred			-	-	N.A.
Common	Artemio V. Panganiban	Filipino	1,000	D	0.00%
Series 2A Preferred	_			-	N.A.
Series 2B Preferred			-	-	N.A.
Common	Margarito B. Teves	Filipino	500	D	0.00%
Series 2A Preferred	] -	1	-	-	N.A.
Series 2B Preferred	7		-	-	N.A.
Common	Carlos Jericho L. Petilla	Filipino	500	D	0.00%
Series 2A Preferred	7		-	-	N.A.
Series 2B Preferred			-	-	N.A.

#### Officers

Title of Class	Name of Record Owner	Citizenship	Amount and Nature of Beneficial Ownership	Direct (D) or Indirect (I)	Percentage of Ownership
Executive Officers					
Common	Emmanuel E. Eraña	Filipino	-	-	0.00%
Series 2A Preferred			2,000		0.00%
Series 2B Preferred			-	-	N.A.
Common	Susan Y. Yu	Filipino	591,600	I	0.00%
Series 2A Preferred			10,500	l	0.00%
Series 2B Preferred			-	-	N.A.
Common	Albertito S. Sarte	Filipino	765,500	I	0.00%
Series 2A Preferred		,	5,000	I	0.00%
Series 2B Preferred			-	-	N.A.
Common	Rowena O. Cortez	Filipino	8,580	D	0.00%
Series 2A Preferred		,	600	I	0.00%
Series 2B Preferred			-	-	N.A.
Common	Freddie P. Yumang	Filipino	73,600		0.00%
Series 2A Preferred			3,000		0.00%
Series 2B Preferred			-	-	N.A.
Common	Archie B. Gupalor	Filipino	3,000	D	0.00%
Series 2A Preferred			-	-	N.A.
Series 2B Preferred			-	-	N.A.
Common	Joel Angelo C. Cruz	Filipino	-	-	N.A.
Series 2A Preferred			400	l	0.00%
Series 2B Preferred			-	-	N.A.
Common	Rolando B. Salonga	Filipino	845	D	N.A.
Series 2A Preferred			-	-	N.A.
Series 2B Preferred			-	-	N.A.
Common	Dennis S. Janson	Filipino	163 / 15,000	D/I	N.A.
Series 2A Preferred			-	-	N.A.
Series 2B Preferred	1		-	-	N.A.
Common	Julieta L. Ventigan	Filipino	2,100	D	N.A.
Series 2A Preferred			1,000	l	N.A.
Series 2B Preferred				-	N.A.
Directors and Execu as a Group	tive Officers	Common	1,701,389		0.00%
		Series 2A Preferred	25,000		0.55%
		Series 2B Preferred	0		0.00%

As of February 28, 2019, the directors and executive officers of the Company owned 1,701,389 common shares and 25,000 Series 2A Preferred Shares for a total of 1,726,389 shares or 0.02% of the Company's total outstanding capital stock. No one of the directors and executive officers of the Company directly owns 5% or more of the outstanding capital stock of the Company.

#### Voting Trust Holders of 5% or more

The Company is not aware of any person holding 5% or more of the Company's outstanding voting shares under a voting trust agreement.

#### Changes in Control

The Company is not aware of any change in control or arrangement that may result in a change in control of the Company since the beginning of its last fiscal year.

#### **Directors and Executive Officers**

Listed below are the nominees for directors and the incumbent executive officers of the Company with their respective ages, citizenships, and current and past positions held and business experience for at least the past five (5) years.

The directorship of the directors in other companies listed in the PSE is also specified.

#### A. Nominees for Directors

The following are the nominees for 11 directors and four (4) independent directors of the Company:

Name	Age	Position	Year Appointed
			as Director
Eduardo M. Cojuangco, Jr.	83	Chairman	2009
Ramon S. Ang	65	President and Chief Executive Officer	2009
Lubin B. Nepomuceno	67	Director and General Manager	2013
Ron W. Haddock	78	Director	2008
Estelito P. Mendoza*	89	Director	2009
Aurora T. Calderon	64	Director	2010
Mirzan Mahathir	60	Director	2010
Virgilio S. Jacinto	62	Director	2010
Nelly F. Villafuerte	82	Director	2011
Jose P. de Jesus	84	Director	2014
Horacio C. Ramos	73	Director	2018
Reynaldo G. David	76	Lead Independent Director	2009
Artemio V. Panganiban	82	Independent Director	2010
Margarito B. Teves	75	Independent Director	2014
Carlos Jericho L. Petilla	55	Independent Director	2018

\*Previously served as a Director of the Company from 1974 to 1986.

Set out below are the profiles of the nominees for election as Directors of the Company at the Annual Stockholders' Meeting.

Eduardo M. Cojuangco, Jr., Filipino, born 1935, has served as the Chairman of the Company since February 10, 2015 and a Director since January 8, 2009. He is also the Chairman of the Executive Committee of the Company. He is also the Chairman of ECJ & Sons Agricultural Enterprises Inc., Eduardo Cojuangco Jr. Foundation Inc., Northern Cement Corporation and San Miguel Northern Cement, Inc., and a Director of Caiñaman Farms Inc. He attended the University of the Philippines Los Baños College of Agriculture and the California Polytechnic College in San Luis, Obispo, United States of America.

Mr. Cojuangco also holds the following positions in other publicly listed companies: Chairman and Chief Executive Officer of San Miguel Corporation ("SMC") and Ginebra San Miguel, Inc. ("GSMI"), and Chairman of San Miguel Food and Beverage, Inc. ("SMFB").

Ramon S. Ang, Filipino, born 1954, has served as the Chief Executive Officer and an Executive Director of the Company since January 8, 2009 and the President of the Company since February 10, 2015. He is also a member of the Company's Executive Committee. In relation to the oil and gas industry, Mr. Ang holds the following positions, among others: Chairman and President of SEA Refinery Corporation ("SRC"), Mariveles Landco Corporation, Petrochemical Asia (HK) Ltd. ("PAHL"), and Robinson International Holdings Ltd. (Cayman Islands); Chairman of Petron Marketing Corporation ("PMC"), New Ventures Realty Corporation ("NVRC"), Petron Freeport Corporation, Petron Fuel International Sdn. Bhd. (Malaysia) ("PFISB"), Petron Malaysia Refining & Marketing Bhd. (Malaysia), and Petron Oil (M) Sdn. Bhd. ("POMSB") (Malaysia), Philippine Polypropylene Inc. ("PPI"); Director of Las Lucas Construction and Development Corporation ("LLCDC"), Petron Oil & Gas Mauritius Ltd. ("POGM") and Petron Oil & Gas International Sdn Bhd. ("POGI"). He also holds the following positions, among others: Chairman and President of SMC Global Power Holdings Corp., San Miguel Holdings Corp., San Miguel Equity Investments Inc., and San Miguel Properties, Inc.; Chairman of San Miguel Brewery Inc. ("SMB"), San Miguel Foods, Inc., San Miguel Yamamura Packaging Corporation, Clariden Holdings, Inc., Anchor Insurance Brokerage Corporation and Philippine Diamond Hotel and Resort, Inc.; President and Chief Executive Officer of Northern Cement Corporation; and President of Ginebra San Miguel, Inc., and San Miguel Northern Cement, Inc. He is also the sole director and shareholder of Master Year Limited and the Chairman of Privado Holdings, Corp. Previously, Mr. Ang formerly held the following positions, among others: Chairman of Liberty Telecoms Holdings, Inc.; President and Chief Operating Officer of PAL Holdings, Inc., and Philippine Airlines, Inc.; Director of Air Philippines Corporation; Chairman of Cyber Bay Corporation; Vice Chairman of MERALCO; and Chairman of Manila North Harbour Port Inc. ("MNHPI"). Mr. Ang has held directorships in various domestic and international subsidiaries of SMC in the last five (5) years. He has a Bachelor of Science degree in Mechanical Engineering from the Far Eastern University.

Mr. Ang also holds the following positions in other publicly listed companies: Vice Chairman, President and Chief Operating Officer of SMC, President and Chief Executive Officer of Top Frontier Investment Holdings Inc. ("Top Frontier"), San Miguel Brewery Hong Kong Limited (a company publicly listed in Hong Kong), Chairman of Petron Malaysia Refining & Marketing Berhad ("PMRMB") (a company publicly listed in Malaysia), and Eagle Cement Corporation, and Vice Chairman of SMFB.

Lubin B. Nepomuceno, Filipino, born 1951, has served as a Director of the Company since February 19, 2013 and the General Manager of the Company since February 10, 2015. He is also a member of the Company's Executive Committee. He holds the following positions, among others: President and Chief Executive Officer of PMC; Director and Chief Executive Officer of PMRMB; Director of POGI, PFISB, POMSB, LLCDC, NVRC, PFC, PPI, PAHL, Mariveles Landco Corporation, Robinson International Holdings, Ltd. and Petron Singapore Trading Pte. Ltd. ("PSTPL"); Chairman of Petrogen Insurance Corporation ("Petrogen"); Chairman and Chief Executive Officer of Petron Foundation, Inc. ("PFI"); Chairman of Overseas Ventures Insurance Corporation Ltd. ("Ovincor"); Director of San Miguel Paper Packaging Corporation and Mindanao Corrugated Fibreboard Inc.; President of Archen Technologies, Inc.

Mr. Nepomuceno has held various board and executive positions in the San Miguel Group. He started with SMC as a furnace engineer at the Manila Glass Plant in 1973 and rose to the ranks to become the General Manager of the San Miguel Packaging Group in 1998. He was also formerly the Senior Vice President and General Manager of the Company (September 2009 - February 2013) and the President of the Company (February 2013 - February 2015). He also served as a Director of MNHPI (2012 - 2014). Mr. Nepomuceno holds a Bachelor of Science degree in Chemical Engineering and master's degree in Business Administration from the De La Salle University. He also attended the Advanced Management Program at the University of Hawaii, University of Pennsylvania and Japan's Sakura Bank Business Management.

Mr. Nepomuceno does not hold a directorship in any other company listed with the PSE.

Ron W. Haddock, American, born 1940, has served as a Director of the Company since December 2, 2008. He holds the following positions, among others: Chairman and Chief Executive Officer of AEI Services, L.L.C.; and member of the board of Alon Energy USA. Mr. Haddock was formerly Honorary Consul of Belgium in Dallas, Texas. He also served as Chairman of Safety-Kleen Systems; Chairman and Chief Executive Officer of Prisma Energy International and FINA, and held various management positions in Exxon Mobil Corporation including as Manager of Baytown Refinery, Corporate Planning Manager, Vice President for Refining, and Executive Assistant to the Chairman; and Vice President and Director of Esso Eastern, Inc. He holds a degree in Mechanical Engineering from Purdue University.

Mr. Haddock does not hold any directorship in any other company listed with the PSE.

Estelito P. Mendoza, Filipino, born 1930, served as a Director of the Company from 1974 to 1986; thereafter, since January 8, 2009. He is a member of the Corporate Governance Committee and the Audit Committee. He is likewise a member of the Board of Directors of SMC, Philippine National Bank ("PNB") and Philippine Airlines, Inc. He has now been engaged in the practice of law for more than 60 years, and presently under the firm name Estelito P. Mendoza and Associates. He has been consistently listed for several years as a "Leading Individual in Dispute Resolution" among lawyers in the Philippines in the following directories/journals: "The Asia Legal 500", "Chambers of Asia" and "Which Lawyer?" yearbooks. He has also been a Professorial Lecturer of law at the University of the Philippines and served as Solicitor General, Minister of Justice, Member of the Batasang Pambansa and Provincial Governor of Pampanga. He was also the Chairman of the Sixth (Legal) Committee, 31st Session of the UN General Assembly and the Special Committee on the Charter of the United Nations and the Strengthening of the Role of the Organization. He holds a Bachelor of Laws degree from the University of the Philippines (cum laude) and Master of Laws degree from Harvard University. He is the recipient on June 28, 2010 of a Presidential Medal of Merit as Special Counsel on Marine and Ocean Concerns and was also awarded by the University of the Philippines Alumni Association its 1975 "Professional Award in Law" and in 2013 its "Lifetime Distinguished Achievement Award".

Of the companies in which Atty. Mendoza currently holds directorships, SMC and PNB are also listed with the PSE.

Aurora T. Calderon, Filipino, born 1954, has served as a Director of the Company since August 13, 2010. She is a member of the Audit Committee, Risk Oversight Committee and the Related Party Transaction Committee. She holds the following positions, among others: Senior Vice President and Senior Executive Assistant to the President and Chief Operating Officer of SMC; Director of SMC, PMRMB, POGM, POGI, PMC, PFC, PSTPL, SRC, NVRC, LLCDC, Thai San Miguel Liquor Co., Ltd., SMC Global Power Holdings Corp., Rapid Thoroughfares Inc., Trans Aire Development Holdings Corp., Vega Telecom, Inc., Bell Telecommunications Company, Inc., A.G.N. Philippines, Inc. and various subsidiaries of SMC; and Director and Treasurer of Petron-affiliate Top Frontier. She has served as a Director of MERALCO (January 2009 - May 2009), Senior Vice President of Guoco Holdings (1994 - 1998), Chief Financial Officer and Assistant to the President of PICOP Resources (1990-1998) and Assistant to the President and Strategic Planning at the Elizalde Group (1981 - 1989). A certified public accountant, Ms. Calderon graduated magna cum laude from the University of the East in 1973 with a

degree in Business Administration major in Accounting and earned her master's degree in Business Administration from the Ateneo de Manila University in 1980. She is a member of the Financial Executives and the Philippine Institute of Certified Public Accountants.

Of the companies in which Ms. Calderon currently holds directorships, SMC and Petron-affiliate Top Frontier are also listed with the PSE.

Mirzan Mahathir, Malaysian, born 1958, has served as a Director of the Company since August 13, 2010. He is the Chairman and Chief Executive Officer of Crescent Capital Sdn. Bhd., an investment holding and independent strategic and financial advisory firm based in Malaysia. He currently manages his investments in Malaysia and overseas while facilitating business collaboration in the region. He holds directorships in several public and private companies in South East Asia. He is the Chairman of several charitable foundations, a member of the Wharton School Executive Board for Asia and the Business Advisory Council of United Nations ESCAP, and President of the Lawn Tennis Association of Malaysia. He was formerly the Executive Chairman and President of Konsortium Logistik Berhad (1992 - 2007), Executive Chairman of Sabit Sdn. Bhd. (1990 - 1992), Associate of Salomon Brothers in New York, USA (1986 - 1990) and Systems Engineer at IBM World Trade Corporation (1982 - 1985). Mirzan graduated with a Bachelor of Science (Honours) degree in Computer Science from Brighton Polytechnic, United Kingdom and obtained his master's degree in Business Administration from the Wharton School, University of Pennsylvania, USA.

Mr. Mirzan does not hold any directorship in any other company listed with the PSE.

Virgilio S. Jacinto, Filipino, born 1956, has served as a Director of the Company since August 13, 2010. He is a member of the Corporate Governance Committee of the Company. He is also an alternate member of the Executive Committee. He holds the following positions, among others: Corporate Secretary, Compliance Officer, Senior Vice President and General Counsel of SMC; Corporate Secretary and Compliance Officer of Top Frontier; Corporate Secretary of GSMI and the other subsidiaries and affiliates of SMC; and Director of various other local and offshore subsidiaries of SMC. Mr. Jacinto has served as a Director and Corporate Secretary of United Coconut Planters Bank, a Director of San Miguel Brewery Inc., and San Miguel Northern Cement, Inc., a Partner of the Villareal Law Offices (June 1985 - May 1993) and an Associate of Sycip, Salazar, Feliciano & Hernandez Law Office (1981 - 1985). Atty. Jacinto is an Associate Professor of Law at the University of the Philippines. He obtained his law degree from the University of the Philippines (cum laude) where he was the class salutatorian and placed sixth in the 1981 bar examinations. He holds a Master of Laws degree from Harvard University.

Atty. Jacinto does not hold any directorship in any other company listed with the PSE.

Nelly F. Villafuerte, Filipino, born 1937, has served as a Director of the Company since December 1, 2011. She is also a columnist for the Manila Bulletin and was a former Member of the Monetary Board of the Bangko Sentral ng Pilipinas from 2005 until July 2011. She is the President and General Manager of LRV Agri-Science Farm, Inc. (a family-owned corporation). She is an author of business handbooks on microfinance, credit card transactions, exporting and cyberspace and a four (4)-volume series on the laws on banking and financial intermediaries (Philippines). Atty. Villafuerte has served as Governor of the Board of Investments (1998 - 2005), Undersecretary for the International Sector (Trade Promotion and Marketing Group) of the Department of Trade and Industry ("DTI") (July 1998 - May 2000), Undersecretary for the Regional Operations Group of the DTI (May 2000 - 2005), and a Director of Top Frontier (2013 - February 2019). She holds a master's degree in Business Management from the Asian Institute of Management ("AIM") and was a professor of international law/trade/marketing at the graduate schools of AIM, Ateneo Graduate School of Business and De La Salle Graduate School of Business and Economics. Atty. Villafuerte obtained her Associate in Arts and law degrees from the University of the Philippines and ranked within the top 10 in the bar examinations.

Atty. Villafuerte does not hold any directorship in any other company listed with the PSE.

Jose P. de Jesus, Filipino, born 1934, has served as a Director of the Company since May 20, 2014. He is also the Chairman of Clark Development Corporation, Converge ICT Solutions, Inc. and Metroworks ICT Construction, Inc. (May 2014 - present). He was the President and Chief Executive Officer of Nationwide Development Corporation (September 2011 - December 2015), the Secretary of the Department of Transportation and Communications (July 2010 - June 2011), the President and Chief Operating Officer of MERALCO (February 2009 - June 2010), the President and Chief Executive Officer of Manila North Tollways Corporation (January 2000 - December 2008), Executive Vice President of the Philippine Long Distance Telephone Company (1993 - December 1999), Chairman of the Manila Waterworks & Sewerage System (1992 - 1993) and the Secretary of the Department of Public Works and Highways (January 1990 - February 1993). He was awarded the Philippine Legion of Honor, Rank of Commander in June 1992 by then President Corazon C. Aquino. He was Lux in Domino Awardee (Most Outstanding Alumnus) of the Ateneo de Manila University in July 2012. He is also a director of Citra Metro Manila Tollways Corporation, Private Infra Development Corporation and South Luzon Tollway Corporation. He is a Trustee of Bantayog ng mga Bayani Foundation, Kapampangan Development Foundation and Holy Angel University. Mr. de Jesus earned his Bachelor of Arts degree in Economics and holds a Master of Arts in Social Psychology from the Ateneo de Manila University. He also finished Graduate Studies in Human Development from the University of Chicago.

Mr. de Jesus does not hold a directorship in any other company listed with the PSE.

Horacio C. Ramos, Filipino, born 1945, has served as a Director of the Company since May 15, 2018. He is the President of Clariden Holdings, Inc. (2012 - present). He was a Director of SMC (2014 - 2016), the Secretary of the Department of Environment and Natural Resources (February 12 - June 30, 2010), the Director of Mines and Geosciences Bureau (June 1996 - February 2010). He holds a degree of Bachelor of Science in Mining Engineering from the Mapua Institute of Technology obtained in 1967, a Graduate Diploma in Mining and Mineral Engineering from the University of New South Wales, Australia in 1976, and a Master of Engineering in Mining Engineering also from the University of New South Wales, Australia in 1978.

Mr. Ramos does not hold a directorship in any other company listed with the PSE.

Reynaldo G. David, Filipino, born 1942, has served as an Independent Director of the Company since May 12, 2009. He is the Chairman of the Audit Committee and likewise a member of the Risk Oversight Committee, Corporate Governance Committee and the Related Party Transaction Committee. He is also an Independent Director and a member of the Audit Committee, Nomination and Compensation Committee of SMC. He has previously held, among others, the following positions: Philippine Special Trade Representative with the rank of Special Envoy, President and Chief Executive Officer of the Development Bank of the Philippines; Chairman of NDC Maritime Leasing Corporation; and Director of DBP Data Center, Inc. and Al-Amanah Islamic Bank of the Philippines. Other past positions include: Independent Director of ISM and ATOK, Chairman of LGU Guarantee Corporation, Vice Chairman, Chief Executive Officer and Executive Committee Chairman of Export and Industry Bank (September 1997 -September 2004), Director and Chief Executive Officer of Unicorp Finance Limited and Consultant of PT United City Bank (concurrently held from 1993 - 1997), Director of Megalink Inc., Vice President and FX Manager of the Bank of Hawaii (April 1984 - August 1986), various directorships and/or executive positions with The Pratt Group (September 1986 - December 1992), President and Chief Operating Officer of Producers Bank of the Philippines (October 1982 - November 1983), President and Chief Operation Officer of International Corporation Bank (March 1979 - September 1982), and Vice President and Treasurer of Citibank N. A. (November 1964 - February 1979). He was conferred with the Presidential Medal of Merit in 2010. A Ten Outstanding Young Men awardee for Offshore Banking in 1977, he was also awarded by the Association of Development Financing Institutions in Asia & the Pacific as the Outstanding Chief Executive Officer in 2007. A certified public accountant since 1964, he graduated from the De La Salle University with a combined Bachelor of Arts and Bachelor of Science in Commerce degrees in 1963 and attended the Advanced Management Program of the University of Hawaii (1974). He was conferred with the title Doctor of Laws, honoris causa, by the Palawan State

University in 2005 and the title Doctor of Humanities, honoris causa, by the West Visayas State University in 2009.

Other than Petron and SMC, Mr. David does not hold any directorship in any other company listed with the PSF.

Artemio V. Panganiban, Filipino, born 1936, has served as an Independent Director of the Company since October 21, 2010. He is the Chairman of the Risk Oversight Committee and a member of the Audit and Corporate Governance Committees. He is a columnist for the Philippine Daily Inquirer and officer, adviser or consultant to several business, civic, educational and religious organizations. He is an adviser of Metropolitan Bank and Trust Company and Bank of the Philippine Islands He was formerly the Chief Justice of the Supreme Court of the Philippines (2005 - 2006); Associate Justice of the Supreme Court (1995 - 2005); Chairperson of the Philippine House of Representatives Electoral Tribunal (2004 - 2005); Senior Partner of Panganiban Benitez Parlade Africa & Barinaga Law Office (1963 - 1995); President of Baron Travel Corporation (1967 - 1993); and professor at the Far Eastern University, Assumption College and San Sebastian College (1961 - 1970). He is an author of over ten books and has received various awards for his numerous accomplishments, most notably the "Renaissance Jurist of the 21st Century" conferred by the Supreme Court in 2006 and the "Outstanding Manilan" for 1991 by the City of Manila. Chief Justice Panganiban earned his Bachelor of Laws degree (cum laude) from the Far Eastern University in 1960, placed sixth in the bar exam that same year, and holds honorary doctoral degrees in law from several universities.

Apart from Petron, he is an Independent Director of the following listed companies: MERALCO, First Philippine Holdings Corp., Philippine Long Distance Telephone Co., Metro Pacific Investment Corp., Robinsons Land Corp., GMA Network, Inc., GMA Holdings, Inc., Asian Terminals, Inc. and a non-executive director of Jollibee Foods Corporation.

Margarito B. Teves, Filipino, born 1943, has served as an Independent Director of the Company since May 20, 2014. He is the Chairman of the Corporate Governance and the Related Party Transaction Committees and a member of the Audit Committee of the Company. He is also an Independent Director of SMC and Atok, as well as Alphaland Corporation, Alphaland Balesin Island Club, Inc., AB Capital Investment Corp. and Atlantic Atrium Investments Philippines Corporation. He is also the Managing Director of The Wallace Business Forum and Chairman of Think Tank Inc. He was the Secretary of the Department of Finance of the Philippine government (2005 - 2010), and was previously the President and Chief Executive Officer of the Land Bank of the Philippines (2000 - 2005), among others. He was awarded as "2009 Finance Minister of Year/Asia" by the London-based The Banker Magazine. He holds a Master of Arts degree in Development Economics from the Center for Development Economics, Williams College, Massachusetts and is a graduate of the City of London College, with a degree of Higher National Diploma in Business Studies which is equivalent to a Bachelor of Science in Business Economics.

Of the companies in which Mr. Teves currently holds directorships, SMC and Atok are also listed with the PSE.

Carlos Jericho L. Petilla, Filipino, born 1963, has served as Independent Director of the Company since May 15, 2018. He has served as an Independent Director of MRC Allied, Inc. since 2017 to present. He is the founder in 2001, and President and Chief Executive Officer of International Data Conversion Solutions, Inc. (2015 - present; 2001 - 2004); the President and Chief Executive Officer of Freight Process Outsourcing, Inc. (2015 - present), and a co-founder in 1989 and a Director of DDC Group of Companies (2015 - present; 1989 - 2004). He was previously the Secretary of the Department of Energy (2012 - 2015), the Provincial Governor of the Province of Leyte (2004 - 2012), and an Independent Director of MRC Allied, Inc. (2017 - 2018). Mr. Petilla has a Bachelor of Science degree in Management Engineering from the Ateneo De Manila University.

Other than Petron, Mr. Petilla does not hold any directorship in any other company listed with the PSE.

The following have been endorsed for election as directors at the Annual Stockholders' Meeting:

- Eduardo M. Cojuangco, Jr.
- Ramon S. Ang
- Lubin B. Nepomuceno
- Estelito P. Mendoza
- Jose P. de Jesus
- Ron W. Haddock
- Mirzan Mahathir
- Aurora T. Calderon
- Virgilio S. Jacinto
- Nelly Favis-Villafuerte
- Horacio C. Ramos

The final list of nominees for independent directors names the following:

- Reynaldo G. David
- Artemio V. Panganiban
- Margarito B. Teves
- Carlos Jericho L. Petilla

The nominees for independent directors of the Company have certified that they possess all qualifications and none of the disqualifications provided under the Securities Regulation Code (the "Code") and other applicable law and regulation. The certifications of these independent directors are attached hereto as Annexes A-1, A-2, A-3 and A-4.

The Corporate Governance Committee created by the Board of Directors to pre-screen and shortlist candidates nominated to become members of the Board of Directors of the Company pursuant to the Corporate Governance Manual of the Company, at its meeting held on March 12, 2019, reviewed the resumès of the above nominees. Upon finding that the candidates had all the qualifications and none of the disqualifications to be elected as directors as set out in applicable laws and regulations, the Corporate Governance Manual and the Company's By-Laws, the Corporate Governance Committee endorsed the above nominees for election as directors at the Annual Stockholders' Meeting. As of the date of this Information Statement, the Chairman of the Corporate Governance Committee is Mr. Margarito B. Teves and the members are Mr. Reynaldo G. David, former Chief Justice Artemio V. Panganiban, Atty. Estelito P. Mendoza and Atty. Virgilio S. Jacinto.

The nominees for Independent Directors, namely, Messrs. David, Panganiban, Teves and Petilla, were nominated by Mr. Ramon S. Ang. Mr. Ang is not related to any of such nominees.

The procedure and selection of the independent directors were made in accordance with Section 38 of the Code, the Company's By-Laws and the Corporate Governance Manual.

The directors elected at the Annual Stockholders' Meeting will serve for a term of one year or until their successors have been elected and qualified, subject to the provisions of the Company's By- Laws.

#### **B.** Executive Officers

The following are the current key executive officers of the Company:

Name	Age	Position	Year Appointed as Officer
Ramon S. Ang	65	President and Chief Executive Officer	as President: 2015; as Chief Executive Officer: 2009
Lubin B. Nepomuceno	67	General Manager	2015
Emmanuel E. Eraña	58	Senior Vice President and Chief Finance Officer	2009
Freddie P. Yumang	61	Senior Vice President - Operations for Refinery Division	2018
Susan Y. Yu	42	Vice President - Procurement	2009
Albertito S. Sarte	52	Vice President and Treasurer	2009
Maria Rowena Cortez	54	Vice President - Supply	2009
Archie B. Gupalor	50	Vice President - Retail Sales	2018
Joel Angelo C. Cruz	57	Vice President - General Counsel & Corporate Secretary and Compliance Officer	as General Counsel, Corporate Secretary and Compliance Officer:2010; as Vice President: 2013
Julieta L. Ventigan	59	Vice President - Business Planning and Development	2015
Rolando B. Salonga	57	Vice President - Operations and Technical Services Group	2017
Fernando S. Magnayon	59	Vice President - Commercial Sales	2018
Maria Rosario D. Vergel de Dios	55	Vice President - Human Resources	2018
Dennis S. Janson	59	Assistant Vice President and Controller	2015

Set out below are the profiles of the executive officers of the Company who are not nominees for directors.

Emmanuel E. Eraña, Filipino, born 1960, has served as the Senior Vice President and Chief Finance Officer of the Company since January 2009. He holds the following positions, among others: President and Chief Executive Officer of Petrogen and NVRC; Chairman and President of South Luzon Prime Holdings, Inc. and Parkville Estates Development Corporation; Chairman, President and Chief Executive Officer of LLCDC; President of PFI; Deputy Chairman of Ovincor; and Director of PFC, POGM, PFISB, and POMSB, and Petron Finance (Labuan) Limited. Mr. Eraña held the following positions in the San Miguel Group: as the Vice President and Chief Information Officer (January 2008-December 2009), Vice President and Executive Assistant to the Chief Financial Officer, Corporate Service Unit (December 2006-January 2008), Vice President and Chief Finance Officer of SMFBIL/NFL Australia (May 2005-November 2006), Vice President and Chief Finance Officer of SMPFC (July 2002-May 2005), and Assistant Vice President and Finance Officer (January 2001-June 2002), Assistant Vice President and Finance and Management Services Officer, San Miguel Food Group (2000-2001). He also served as a Director of MNHPI (2012 - 2017). Mr. Eraña has a Bachelor of Science degree in Accounting from the Colegio de San Juan de Letran.

Freddie P. Yumang, Filipino, born 1958, has served as the Senior Vice President for Refinery Operations of the Company since February 1, 2018. He is also a Director of PPI, Mariveles Landco Corporation, Robinson International Holdings Ltd. and PAHL. He is the lead of the Company's Refinery Master Plan - Phase 2 project and has held various positions in the Company, including Vice President for Refinery (September 2009 - January 2018), Operations Manager and Technical Services Manager, and different supervisory and managerial positions at the Petron Bataan Refinery. Mr. Yumang was the former President and is a current advisor of the National Association of Mapua Alumni, the current President of the Foundation of Outstanding Mapuans and a present National Director of the Philippine Society for Mechanical Engineers. He is a professional Mechanical Engineer who graduated from the Mapua Institute of Technology and earned units for a master's degree in Business Administration from the De La Salle University. He also attended the Basic Management and Management Development Programs of the AIM in 1992 and 2002, respectively, in which he received separate awards for superior performance.

Susan Y. Yu, Filipino, born 1976, has served as the Vice President for Procurement of the Company since January 2009. She is also a Director of Ovincor and Petron Singapore Trading Pte. Ltd. ("PSTPL"). Ms. Yu has served as a trustee of PFI, the Treasurer of Petrogen, Assistant Vice President and Senior Corporate Procurement Manager of SMC Corporate Procurement Unit (July 2003-February 2008), and Fuel Purchasing and Price Risk Management Manager of Philippine Airlines (May 1997-June 2003). She holds a commerce degree in Business Management from the De La Salle University and a master's degree in Business Administration from the Ateneo de Manila University for which she was awarded a gold medal for academic excellence.

Albertito S. Sarte, Filipino, born 1967, has served as the Vice President and Treasurer of the Company since August 2009. He is also the Treasurer of most of the Company's subsidiaries. Mr. Sarte served as Assistant Vice President for SMC International Treasury until June 2009. He graduated from the Ateneo de Manila University in 1987 with a Bachelor of Science degree in Business Management and has attended the Management Development Program of the AIM in 1995.

Maria Rowena O. Cortez, Filipino, born 1964, has served as the Vice President for Supply of the Company since September 2013, and concurrently the Director for Petron Singapore Trading Pte. Ltd. since June 2013. She is also a Director of PAHL, Robinson International Holdings Ltd., Mariveles Landco Corporation. The various positions she has held in the Company include Vice President for Supply & Operations (July 2010 - August 2013), Vice President for Supply (June 2009 to June 2010) and various managerial and supervisory positions in the Marketing/Sales, and Supply and Operations Divisions of Petron. Ms. Cortez also held various positions at the Philippine National Oil Company - Energy Research and Development Center from 1986 to 1993. She holds a Bachelor of Science degree in Industrial Engineering and a master's degree in Business Administration both from the University of the Philippines, Diliman. She also took post graduate courses at the AIM and the University of Oxford in Oxfordshire, UK. She has attended local and foreign trainings and seminars on leadership, market research, supply chain, risk management, petroleum, petrochemicals and energy.

Archie B. Gupalor, Filipino, born 1968, has served as the Vice President for Retail Sales of the Company since June 2018. He holds the following positions, among others: President and Chief Executive Officer of PFC and Director of PMC, NVRC and LLCDC. He has been with the San Miguel Group since 1991. He was previously the Vice President for National Sales. Prior to his appointment in the Company, he held the position of Vice President and General Manager of San Miguel Integrated Sales of San Miguel Foods, Inc. He earned his Bachelor of Science degree in Industrial Psychology at the University of San Carlos and attended several programs here and abroad, including the Executive Management Development Program of the Harvard Business Publishing.

Joel Angelo C. Cruz, Filipino, born 1961, has served as the Vice President of the Office of the General Counsel of the Company since March 2013 and the Corporate Secretary and Compliance Officer of the Company since April 2010. He holds the following positions, among others: Corporate Secretary and Compliance Officer of Petrogen, Corporate Secretary of LLCDC, NVRC, PMC, PFC and Petron Global Limited. Atty. Cruz was formerly the Assistant Vice President of the Office of the General Counsel, Assistant Corporate Secretary and Legal Counsel of the Company, and Assistant Corporate Secretary of all the Company's subsidiaries. He is a member of the Integrated Bar of the Philippines. Atty. Cruz holds a Bachelor of Arts degree in Economics from the University of the Philippines and a Bachelor of Laws degree from San Beda College. He attended the Basic Management Program of the AIM in which he received an award for superior performance in 1997 as well as numerous local and foreign trainings and seminars.

Julieta L. Ventigan, Filipino, born 1959, has served as the Vice President for Business Planning and Development of the Company since September 2015. She previously held the position of Assistant Vice President for Business Planning and Development from October 2010 until August 2015. The various positions she has held in the Company include Manager for Business Planning and Development (April 2003 - September 2010) and Manager for Market Planning (October 1999 - March 2003). She has a Bachelor of Science degree major in Agricultural Economics from the University of the Philippines in Los Baños and a master's degree in Business Administration from the Ateneo Graduate of School of Business.

Rolando B. Salonga, Filipino, born 1961, has served as Vice President for Operations and Corporate Technical Services Group since May 1, 2017. Previous positions he held include Vice President for Terminal Operations (November 16, 2016-April 30, 2017), Assistant Vice President for Operations (September 2015-November 2016), Officer-in-Charge-Operations (March 2015-August 2015), Supply and Distribution Head of Petron Malaysia (April 2012-February 2015), Functional Team Lead-Distribution, Project Rajah (Malaysian Acquisition) (October 2011 - March 2012), Manager-Visayas Operations (July 2009 - October 2011), Manager-Distribution (May 2005 - July 2009), Superintendent-Mandaue Terminal (April 2001 - May 2005), Superintendent-Pandacan Manufacturing (April 1995 - April 2001), Superintendent-Pandacan Lubeoil Warehouse (November 1994 - March 1995) and Superintendent-Pandacan Transportation/Distribution (April 1993 - October 1994). Mr. Salonga has a Bachelor of Science degree in Mechanical Engineering from the Mapua Institute of Technology.

Fernando S. Magnayon, Filipino, born 1959, has served as the Vice President for Commercial Sales since November 16, 2018. Other positions he held include Assistant Vice President for Industrial Trade (September 2016 - November 15, 2018), Assistant Vice President for LPG, Lubes and Greases (July 2014 - August 2016), Visayas-Mindanao Regional Sales Manager for Reseller Trade (July 2013 - June 2014), Luzon Regional Sales Manager for Reseller Trade (July 2012 - June 2013), Luzon Provincial Area Manager for Industrial Trade (July 2010 - June 2012), North Luzon Area Manager for Industrial Trade (July 2009 - June 2010), Market Development Manager for Industrial Trade (September 2006 - June 2009), Industrial Brand Coordinator for Lube Trade (September 2002 - August 2006), Area Sales Executive for Lube Trade (September 2001 - August 2002), Field Technical Services Engineer for Technical Department (September 1992 - August 2001), and Research Engineer for PNOC-Energy Research and Development Center (August 1982 - August 1992). He has a Bachelor of Science degree in Mechanical Engineering from Adamson University.

Maria Rosario D. Vergel de Dios, Filipino, born 1963, has served as Vice President for Human Resources Management of the Company since November 16, 2018. Other positions she has held include Assistant Vice President for Human Resources (July 2012 - November 15, 2018), Head for Human Resources (October 2011 - June 2012), Human Resources Planning and Services Manager (October 2008 - September 2011), Payroll and Benefits Officer (January 2002 - September 2008), Payroll Officer (February 1997 - December 2001), Assistant for Treasury/ Funds Management (May 1994 - January 1997), Assistant for Treasury/ Foreign Operations (September 1991 - April 1994) and Secretary for the Office of the President (April 1991 - August 1991). She has a Bachelor of Science degree in Economics from the University of the Philippines and a master's degree in Business Management from the Ateneo de Manila University.

Dennis S. Janson, Filipino, born 1959, has served as the Assistant Vice President for Controllers and the Controller of the Company since September 2015. He is a Director of PSTPL and the Controller of various subsidiaries of Petron. Other positions he held include Assistant Controller of the Company (August 2014 - August 2015), Manager for Financial Analysis and Compliance Controller (March 2013 - July 2014; January 2010 - September 2011), Finance Head and Chief Finance Officer of Petron Malaysia (October 2011 - February 2013) and Manager for Financial Analysis Planning and Risk Management (November 2008 - December 2009). He is a certified public accountant with a Bachelor of Science degree in Commerce major in Accounting from the University of San Carlos in Cebu.

#### **Identify Significant Employees**

The Company has no significant employee or personnel who is not an executive officer but is expected to make a significant contribution to the business.

#### Family Relationship

The Company has no director or executive officer related to any other director or executive officer up to the fourth degree of consanguinity or affinity.

#### **Involvement in Certain Legal Proceedings**

The Company is not aware that any one of the incumbent directors and executive officers and persons nominated to become a director and executive officer has been the subject of a bankruptcy petition or a conviction by final judgment in a criminal proceeding, domestic or foreign, excluding traffic violations and other minor offenses, or has been by final judgment or decree, found to have violated securities or commodities law and enjoined from engaging in any business, securities, commodities or banking activities for the past five (5) years until the date of this Information Statement.

#### **Certain Relationships and Related Transactions**

The major stockholders of the Company holding at least 5% of its common shares are as follows:

SEA Refinery Corporation - 50.10%
 San Miguel Corporation - 18.16%
 PCD Nominee Corporation (Filipino) - 18.63%

The basis of control is the number of the percentage of voting shares held by each.

The Company has no transactions or proposed transactions with any of its directors or officers.

#### **Compensation of Executive Officers and Directors**

The aggregate compensation paid or estimated to be paid to the executive officers and directors of the Company during the periods indicated below is as follows (in million pesos):

(	a) Name & Principal Position	(b) Year	(c) Salary	(d) Bonus	(e) Other Annual Compensation
Ramon S. Ang Lubin B. Nepomuceno Emmanuel E. Eraña Freddie P. Yumang* Archie B. Gupalor	President & Chief Executive Officer General Manager Senior Vice President & Chief Finance Officer Senior Vice President - Refinery Vice President - Retail Sales	2019 (est)	111.67	27.92	-
Ramon S. Ang Lubin B. Nepomuceno Emmanuel E. Eraña Freddie P. Yumang* Archie B. Gupalor	President General Manager Senior Vice President & Chief Finance Officer Senior Vice President - Refinery Vice President - Retail Sales	2018	105.42	66.04	-
Ramon S. Ang Lubin B. Nepomuceno Emmanuel E. Eraña Freddie P. Yumang* Archie B. Gupalor	President General Manager Senior Vice President & Chief Finance Officer Senior Vice President - Refinery Vice President - Retail Sales	2017	96.32	60.09	-
All Other O	fficers & Directors as a Group Unnamed	2019 (est) 2018 2017	91.35 86.59 58.72	19.28 46.75 50.27	-

<sup>\*</sup>Mr. Yumang was appointed Senior Vice President for Operations of the Refinery Division effective February 1, 2018

Under the Corporate Governance Manual of the Company, the Corporate Governance Committee is tasked with the establishment of a formal and transparent procedure to determine the remuneration of directors and officers that is consistent with the Company's culture and strategy as well as the business environment in which it operates.

As of the date of this Information Statement and as discussed above, the Chairman of the Corporate Governance Committee is Mr. Margarito B. Teves and the members are Mr. Reynaldo G. David, former Chief Justice Artemio V. Panganiban, Atty. Estelito P. Mendoza and Atty. Virgilio S. Jacinto.

#### Other Arrangements

There are no other arrangements for which the directors are compensated by the Company for services other than those provided as a director.

#### **Employment Contract**

In lieu of an employment contract, the directors are elected at the annual meeting of stockholders for a one year term until their successors shall have been duly elected and qualified pursuant to the Company's By-Laws. Any director elected in the interim will serve for the remaining term until the next annual meeting of the stockholders.

#### Warrants or Options

There are no warrants or options held by directors or officers.

#### External Auditor and Its Presence at the Stockholders' Meeting

The Company's external auditor for the last fiscal year was R. G. Manabat & Co./KPMG ("KPMG"). KPMG was first appointed the external auditor of the Company in 2010. In 2016, KPMG assigned another partner, Mr. Darwin P. Virocel, to lead the audit of the Company's 2015 financial statements.

The Board of Directors, upon the endorsement of the Audit Committee, nominated KPMG as the external auditor of the Company for fiscal year 2019. The stockholders are requested to approve the re-appointment of KPMG as external auditor of the Company for 2019 at the Annual Stockholders' Meeting.

Among its other functions set out in the Corporate Governance Manual and the Audit Committee Charter, the Audit Committee primarily recommends to the Board of Directors each year the appointment of the external auditor to examine the accounts of the Company for that year. The Audit Committee of the Company is composed of Mr. Reynaldo G. David as the Chairman and Messrs. Margarito B. Teves, Artemio V. Panganiban and Estelito P. Mendoza, and Ms. Aurora T. Calderon as members. Mr. Ferdinand K. Constantino acts as advisor to the Audit Committee.

Duly authorized representatives of KPMG will be present at the Annual Stockholders' Meeting to respond to appropriate questions concerning the 2018 financial statements of the Company. KPMG auditors will also be given the opportunity to make a representation or statement in case they decide to do so.

#### **Action with Respect to Reports**

#### 2019

At the Annual Stockholders' Meeting scheduled on May 21, 2019, the Management will report on the 2018 performance of the Company, which closed with a net income of £7.1 billion as disclosed to the PSE and PDEx on March 12, 2019 and the SEC through an SEC Form 17-C dated March 12, 2019.

In its meeting held on March 12, 2019, the Board of Directors approved the following items to be taken up at the Annual Stockholders' Meeting:

- 1. Review and approval of the minutes of the previous annual stockholders' meeting;
- 2. Management report and submission to the stockholders of the 2018 financial statements;
- 3. Ratification of all acts of the Board of Directors and Management since the last stockholders' meeting in the year 2018, including, but not limited to, the matters set out in Annex A-5 of this Information Statement;
- 4. Appointment of an external auditor for 2019 and ratification of external auditor fees; and
- 5. Election of the Board of Directors for 2019-2020.

A brief description of and the rationale for the above agenda items are set out in Appendix 1 of the notice of the Annual Stockholders' Meeting.

#### 2018

At the Annual Stockholders' Meeting held on May 15, 2018, the Management reported on the 2017 performance of the Company, which closed with a net income of ₽14.09 billion as disclosed to the PSE and PDEx on March 13, 2018 and the SEC through an SEC Form 17-C dated March 13, 2018.

All the actions of the Management and the Board of Directors since the last stockholders' meeting held in 2017 were done in accordance with the general resolutions of the Board of Directors which identify the corporate acts and transactions of the Company, the officer(s) or approving authority(ies) for corporate transactions, and the corresponding approval (amount) limit(s) of such officer(s)/approving authority(ies), and/or the other more specific resolutions of the Board of Directors and the Executive Committee.

Among the significant actions undertaken in 2018 which were endorsed by the Management and approved by the Board of Directors (or approved by the Executive Committee then confirmed and ratified by the Board of Directors) are as follows:

- Approval of items for the 2018 stockholders' meeting such as the date of meeting on May 15, 2018, the record date of March 27, 2018, the agenda of the meeting, and the endorsement of nominees for directors, including the final list of candidates for independent directors;
- Appointments to the Executive, Nomination, Compensation and Audit Committees of the Company;
- Election of directors and the executive officers; and
- Declarations of (i) cash dividends of ₽0.15 per share to all common shareholders with a record date of March 27, 2018 and a pay-out date of April 18, 2018 and (ii) cash dividends of ₽15.75 per Series 2A Preferred Share and ₽17.14575 per Series 2B Preferred Share to shareholders of such shares for the following periods: (a) second quarter of 2018, both with a record date of April 12, 2018 and a pay-out date of May 3, 2018, (b) third quarter of 2018, both with a record date of July 16, 2018 and a pay-out date of August 3, 2018; (c) fourth quarter of 2018, both with a record date of October 19, 2018 and a pay-out date of November 5, 2018; and (d) first quarter of 2019, both with a record date of January 11, 2018 and a pay-out date of February 4, 2019.

#### **Voting Procedure**

Each common share is entitled to one vote. A simple majority vote of the stockholders, where a quorum is present at the Annual Stockholders' Meeting scheduled on May 21, 2019, will be needed for the approval of the minutes of the previous stockholders' meeting, the ratification of all acts of the Board of Directors and Management since the last annual stockholder's meeting in 2018, and the appointment of the external auditor of the Company for 2019.

In the election of directors, the 15 nominees who get the highest votes shall be deemed duly elected as directors. Under the express provisions of the Company's By-Laws, cumulative voting is allowed in the election of directors. Thus, a stockholder may distribute his/her votes per share to as many persons as there are directors to be elected, or he/she may cumulate his/her shares and give one candidate as many votes as the number of directors to be elected multiplied by the number of shares he/she has, or he/she may distribute them on the same principle among as many candidates as he/she shall see fit; provided, that the total number of votes cast by him/her shall not exceed the number of shares owned by him/her as shown in the books of the corporation multiplied by the whole number of directors to be elected.

As provided in the Company's By-Laws, if at any meeting of the stockholders a vote by ballot shall be taken, a voting committee (to be headed by two (2) Inspectors of Votes to be appointed by the Chairperson of the meeting and who need not be stockholders) shall be created to adopt its own rules to govern the voting and take charge of the voting proceedings and the preparation and distribution of the ballots. Each member of the voting committee, who need not be stockholders, is required to subscribe to an oath to faithfully execute his/her duties as an inspector of votes with strict impartiality and according the best of his/her ability.

The external auditor of the Company will be requested to supervise the voting proceedings.

#### Management's Discussion and Analysis or Plan of Operation

The Management's Discussion and Analysis of the Financial Conditions and Other Information of the Company as of December 31, 2018 is attached hereto as Annex B.

#### **Financial Statements**

The Statement of Management's Responsibility and the Consolidated Audited Financial Statements of the Company as of December 31, 2018, including the Index to Financial Statements and the Supplementary Schedules, are attached hereto as Annex C.

[Signature page follows]

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this report is true, complete and correct. This report is signed on March 25, 2019.

PETRON CORPORATION

By:

Joel Angelo C. Cruz y Vice President - General Counsel

& Corporate Secretary

NOTICE: The Company will post the full version of this SEC Form 20-IS (Definitive Information Statement), together with all its annexes including the 2018 consolidated audited financial statements of the Company, on the company website <a href="www.petron.com">www.petron.com</a> upon its approval by the Securities and Exchange Commission.

The Company will likewise post its interim unaudited financial statements for the first quarter of 2019 on SEC Form 17-Q on the company website <a href="https://www.petron.com">www.petron.com</a> on May 15, 2019.

Upon the written request of a stockholder, the Company undertakes to furnish such stockholder with a copy of the full version of this SEC Form 20-IS (Definitive Information Statement), its SEC Form 17-Q for the first quarter of 2019 and/or its SEC Form 17-A free of charge. Such written request shall be directed to the Office of the General Counsel & Corporate Secretary, Petron Corporation, Podium B Level, SMC Head Office Complex, 40 San Miguel Avenue, 1550 Mandaluyong City, Philippines.

# **ANNEX A**

### CERTIFICATIONS OF THE INDEPENDENT DIRECTORS

[Rest of page intentionally left blank; certifications of the independent directors follow on next pages]

### ANNFX A - 1

#### CERTIFICATION OF INDEPENDENT DIRECTORS

- I, REYNALDO G. DAVID, Filipino, of legal age with address at No.35, Narra Street, South Forbes Park, Makati City, after having been duly sworn to in accordance with law do hereby declare that:
- I am a nominee for independent director of Petron Corporation since 1. May 12, 2009.
  - I am affiliated with the following companies or organizations: 2.

Company/Organization	Position/Relationship	Period of Service
San Miguel Corporation	Independent Director	June 14, 2016 to present

- I possess all the qualifications and none of the disqualifications to serve as an Independent Director of Petron Corporation, as provided for in Section 38 of the Securities Regulation Code, and its Implementing Rules and Regulations and other issuances of the Securities and Exchange Commission ("SEC").
- Other than as disclosed in Item 2 above, I am not in any way related to any director/officer/substantial shareholder of Petron Corporation and its subsidiaries and affiliates.
- I disclose that I am the subject of the following criminal/administrative investigation or proceeding:

Offense Charged/Investigated	Tribunal or Agency Involved	Case before Sandiganbayar dismissed. Appeal pending with the Supreme Court.	
Violation of Section 3(e) of R. A. 3019, as amended	Sandiganbayan Supreme Court		
Petition for the issuance of Freeze Order	Court of Appeals Supreme Court	Petition before Court of Appeals dismissed. Appeal pending with the Supreme Court.	
Queries regarding Philex Mining Corporation	Securities and Exchange Commission	Comment submitted.	

- 6. I am not in government service/affiliated with a government agency or GOCC.
- I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance other SEC issuances.
- I shall inform the Corporate Secretary of Petron Corporation of any changes in the abovementioned information within five days from its occurrence.

Done this MAR 1 2 2019 at Mandaluyong City.

> REYNALDO G. DAVID Independent Director

MAR 1 2 2019 SUBSCRIBED AND SWORN to before me this at Mandaluyong City, affiant exhibiting to me his Passport with No. P8615707A issued at DFA Manila on September 5, 2018 valid until September 4, 2028.

Doc. No. \_ 10 Page No. \_ Book No. Series of 2019.

DON-VIC P. QUEZON Notary Public for Mandaluyong City 40 San Miguel Avenue, 1550 Mandaluyon 40 San Miguel Avenue, 1550 Mandaluyu 22 City Appointment No. 0362-18 Untill December 31, 2019 Attorney's Roll No. 56728 PTR No.3810644/01-04-19/Mandaluyong Lifetime IBP No. 08324 MCLE Compliance No.V-0020700/4-20-2016

### **ANNEX A-2**

#### CERTIFICATION OF INDEPENDENT DIRECTOR

I, ARTEMIO V. PANGANIBAN, Filipino, of legal age, and a resident of 1203 Acacia Street, Dasmariñas Village, Makati City, after having been duly sworn to in accordance with law do hereby declare that:

- I am a nominee for independent director of Petron Corporation and have been its independent director since October 21, 2010.
- 2. I am affiliated with the following listed companies or organizations:

Company/Organization	Position/Relationship	Period of Service
GMA Network, Inc.	Independent Director	2007 - present
First Philippine Holdings	Independent Director	2007 - present
Corporation Metro Pacific Investments Corporation	Independent Director	2007 - present
Manila Electric Company	Independent Director	2008 - present
Robinsons Land Corporation	Independent Director	2008 - present
GMA Holdings, Inc.	Independent Director	2009 - present
Asian Terminals, Inc.	Independent Director	2010 - present
Philippine Long Distance Telephone Co.	Independent Director	2013 - present
Jollibee Foods Corporation	Non-Executive Director	2012 - present
Metropolitan Bank & Trust Company	Senior Adviser	2007 - present
Bank of the Philippine Islands	Member, Advisory Council	2016 – present
Double Dragon Properties Corporation	Adviser	2014 – present
For my full bio-data, log	on to my personal website: cj	panganiban.com

- 3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of Petron Corporation, as provided for in Section 38 of the Securities Regulation Code and its implementing rules and regulations and other issuances of the Securities and Exchange Commission (the "SEC").
- To the best of my knowledge, I am not related to any director/officer/substantial shareholder of Petron Corporation and its subsidiaries and affiliates.
- To the best of my knowledge, I am not the subject of any criminal or administrative investigation or proceeding pending in court.
- I am neither in government service nor affiliated with a government agency or government-owned and -controlled corporation.
- I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its implementing rules and regulations, the Code of Corporate Governance and other SEC issuances.
- I shall inform the Corporate Secretary of Petron Corporation of any changes in the abovementioned information within five (5) days from its occurrence.

	MAR 1 2 2019		
Done this _		_ at Mandaluyong City.	

ARTEMIO V. PANGANIBAN
Independent Director

MAR 1 2 2019

SUBSCRIBED AND SWORN to before me this \_\_\_\_\_\_ at Mandaluyong City, affiant personally appeared before me and exhibited to me his Passport with No. P0388884B issued at DFA Manila on January 24, 2019 valid until January 23, 2029.

Doc. No. 54
Page No. 12
Book No. V
Series of 2019.

Notary Public for Mandeluyong City
40 San Miguel Avenue, 1550 Mandeluyong City
40 San Miguel Avenue, 1550 Mandeluyong City
40 San Miguel Avenue, 1550 Mandeluyong City
40 Intil December 31, 2019
Attorney's Roll No. 58728
PTR No.3810644/01-04-19/Mandeluyong
Lifetime IBP No. 08324
MCLE Compliance No.V-0920700/4-20-2018

## **ANNEX A-3**

#### CERTIFICATION OF INDEPENDENT DIRECTOR

- I, MARGARITO B. TEVES, Filipino, of legal age, and a resident of 411 Ambuklao Street, Ayala Alabang Village, Muntinlupa City, after having been duly sworn to in accordance with law do hereby declare that:
- I am a nominee for independent director of Petron Corporation and have been its independent director since May 20, 2014.
  - 2. I am affiliated with the following companies or organizations:

Company	Position/Relationship	Period of Service
P.J. Lhuillier Group of Companies	Member, Strategic Committee	February 2015 to present
Bank of Commerce	Board Adviser	July 26, 2013 to present
Atlantic Aurum Investments Philippines Corporation	Independent Director	July 19, 2013 to present
AB Capital Investment Corp.	Independent Director	June 29, 2012 to present
San Miguel Corporation	Independent Director	June 14, 2012 to present
The Wallace Business Forum	Managing Director	March 1, 2012 to present
Think Tank	Chairman	1998 to 2000; 2010 to present
Alphaland Balesin Island Club, Inc.	Independent Director	2012 to present
Alphaland Corporation	Independent Director	May 26, 2011 to present
Atok-Big Wedge Co., Inc.	Independent Director	2011 to present
The City Club at Alphaland Makati Place, Inc.	Independent Director	2011 to present
Pampanga Sugar Development Co.	Director	July 2011 to present

- 3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of Petron Corporation, as provided for in Section 38 of the Securities Regulation Code and its implementing Rules and regulations and other issuances of the Securities and Exchange Commission ("SEC").
- Other than as disclosed in Item 2 above, I am not in any way related to any director/officer/substantial shareholder of Petron Corporation and its subsidiaries and affiliates.
- I disclose that I am the subject of the following criminal/administrative investigation or proceeding:

Offense Charged/Investigated	Tribunal or Agency Involved	Status
A legal suit between private parties for qualified theft and/or estafa. I was included only because I was the former President of Land Bank.	Office of the City Prosecutor (Manila)	Have not received copy of the actual complaint-affidavit
Republic Act No. 3019. I was included only because I was the former ex officio Chairman of Land Bank (as DOF Secretary)	Sandiganbayan	Pending at the Sandiganbayan; latest court order todate: case suspended pending civil suit of SMC vs. Land Bank

- I am neither in government service nor affiliated with a government agency or government-owned and-controlled corporation.
- I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its implementing rules and regulations, the Code of Corporate Governance and other SEC issuances.
- I shall inform the Corporate Secretary of Petron Corporation of any changes in the abovementioned information within five (5) days from its occurrence.

Done this MAR 1 2 2019 at Mandaluyong City.

MARGARITO B. TEVES Independent Director

SUBSCRIBED AND SWORN to before me this MAR 1.2 2019 at Mandaluyong City, affiant exhibiting to me his Passport with No. EC3397199 issued at DFA Manila on February 6, 2015 valid until February 5, 2020.

Doc. No. 53; Page No. 12; Book No. V; Series of 2019. DOR-VIC P. QUEZON

Motary Public for Mandalayong City

40 San Miguel Avanue, 1550 Mandalayong City
Appointment Model 1650 Mandalayong City
Und December 31, 2019

Allomey's Role of 1004/81dalayong
Lifetime ISP No. 3250

MCLE Complance No. 4-0020/1004-20-2016

## **ANNEX A-4**

#### CERTIFICATION OF INDEPENDENT DIRECTOR

- I, CARLOS JERICHO L. PETILLA, Filipino, of legal age, and a resident of No. 6 Naples Street, Country Villas, Quezon City, after having been duly sworn to in accordance with law do hereby declare that:
  - I am a nominee for Independent director of Petron Corporation and have been its independent director since May 15, 2018.
  - I am affiliated with the following companies or organizations (including governmentowned and controlled corporations):

Company/Organization	Position/Relationship	Period of Service	
International Data	President and Chief Executive	2001 - 2004;	
Conversion Solutions, Inc.	Officer	2015 - present	
Freight Process	President and Chief Executive	2015 - present	
Outsourcing, Inc.	Officer		
DDC Group of Companies	Director	1989 - 2004;	
		2015 - present	

- I possess all the qualifications and none of the disqualifications to serve as an
  independent director of Petron Corporation, as provided for in Section 38 of the
  Securities Regulation Code and its implementing rules and regulations and other
  issuances of the Securities and Exchange Commission ("SEC").
- I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its implementing rules and regulations, the Code of Corporate Governance and other SEC issuances.
- I shall inform the Corporate Secretary of Petron Corporation of any changes in the abovementioned information within five days (5) from its occurrence.

Done this	at Mandaluyong City.	
	Λ -	0
	(L-Q-P	Peller
	CARLOS JERICHO	

MAR 2 J 2019

SUBSCRIBED AND SWORN to before me this \_\_\_\_\_\_ at MANDALUYONG CITY affiant exhibiting to me his Passport with No. P0160256A issued at DFA Tacloban on September 4, 2016 valid until September 3, 2021.

Doc. No. 18\
Page No. 38
Book No. \(\frac{1}{2}\);
Series of 2019.

DON-VIC P. QUEZON
Notary Public for Mandatuyong City
30 San Miguel Avenue, 1550 Mandatuyong Cit,
Appointment No. 0382-18
Until December 31, 2019
Attomey's Roll No. 56728
PTR No.3810644/01-04-19/Mandatuyong
Liffetime IBP No. 08324
MCLE Compliance No.V-0020700/4-20-2015

Independent Director

## **ANNEX A-5**

# MATERIAL MATTERS APPROVED BY THE BOARD OF DIRECTORS SINCE THE 2018 ANNUAL STOCKHOLDERS' MEETING UNTIL THE DATE OF THIS REPORT

Meeting Date	Matters Approved by the Board of Directors		
May 15, 2018	Matters approved at the annual stockholders' and organizational meetings h		
	A. Annual Stockholders' Meeting		
	<ol> <li>Appointment of R.G. Manabat &amp; Co. as independent external auditor of the Company for year 2018 and ratification of external auditor fees for 2017</li> </ol>		
	2. Election of the following as directors of the Company for 2018-2019:		
	(i) Eduardo M. Cojuangco, Jr. (ii) Ramon S. Ang (iii) Lubin B. Nepomuceno (iv) Estelito P. Mendoza (v) Jose P. De Jesus (vi) Ron W. Haddock (vii) Mirzan Mahathir (viii) Aurora T. Calderon (ix) Virgilio S. Jacinto (x) Nelly Favis-Villafuerte (xi) Horacio C. Ramos  Independent Directors  (i) Reynaldo G. David (ii) Artemio V. Panganiban (iii) Margarito B. Teves (iv) Carlos Jericho L. Petilla  B. Organizational Meeting		
	<ol> <li>Appointment of the following as members of the board committees and lead independent director:</li> </ol>		
	<u>Executive Committee</u>		
	Eduardo M. Cojuangco, Jr Chairman Ramon S. Ang - Member Lubin B. Nepomuceno - Member Aurora T. Calderon - Alternate Member Virgilio S. Jacinto - Alternate Member		

#### **Audit Committee**

Reynaldo G. David - Chairman

(Independent Director)

Margarito B. Teves - Member

(Independent Director)

Artemio V. Panganiban - Member

(Independent Director)

Estelito P. Mendoza - Member Aurora T. Calderon - Member Ferdinand K. Constantino - Advisor

#### Risk Oversight Committee

Artemio V. Panganiban - Chairman

(Independent Director)

Reynaldo G. David - Member

Independent Director)

Aurora T. Calderon - Member

#### Corporate Governance Committee

Margarito B. Teves - Chairman

(Independent Director)

Reynaldo G. David - Member

(Independent Director)

Artemio V. Panganiban - Member

(Independent Director)

Estelito P. Mendoza - Member Virgilio S. Jacinto - Member

#### **Related Party Transaction Committee**

Carlos Jericho L. Petilla - Chairman

(Independent Director)

Reynaldo G. David - Member

(Independent Director)

Aurora T. Calderon - Member

#### <u>Lead Independent Director</u>

Reynaldo G. David - Lead Independent Director

2. Election of the following as officers of the Company for 2018-2019:

Eduardo M. Cojuangco, Jr. - Chairman

Ramon S. Ang - President & Chief Executive Officer

Lubin B. Nepomuceno - General Manager

Emmanuel E. Eraña - Senior Vice President & Chief Finance Officer

Freddie P. Yumang - Senior Vice President, Operations for

**Refinery Division** 

Susan Y. Yu - VP, Procurement

Maria Rowena O. Cortez - VP, Supply

Archie B. Gupalor - VP, National Sales
Albertito S. Sarte - VP & Treasurer

Joel Angelo C. Cruz - VP - General Counsel & Corporate Secretary/Compliance Officer

Jaime O. Lu - VP & Operations Manager, Petron

Malaysia

Julieta L. Ventigan - VP, Business Planning & Development

Rolando B. Salonga - VP, Operations & Corporate Technical

Services Group

Dennis S. Janson - AVP & Controller

Nathaniel R. Orillos - AVP, Special Assignment Polypropylene

Plant, Support Services and Refinery

AVP, Human Resources Management

Planning & Statistics

Ma. Rosario D. Vergel de

Dios

Mary Ann M. Neri - AVP, Marketing

Magnolia Cecilia D. Uy - AVP, NSD-Market Planning Research,

Systems & Information (and concurrent Management Information Systems

Head)

Charmaine V. Canillas - AVP, Corporate Affairs Fernando S. Magnayon - AVP, Industrial Trade

Samuel S. Candido - AVP, Refinery Technical Services

Myrna C. Geronimo - AVP & Chief Finance Officer, Petron

Malavsia

Rommel B. Remulla - AVP, Reseller Trade

Virgilio V. Centeno - AVP, LPG, Lubes & Greases
Noel S. Ventigan - AVP, Metro Manila Operations &

Manufacturing

Terelu O. Carrillo - AVP, Petron Singapore Ronaldo T. Ferrer - AVP, Internal Audit

Fe Irma A. Ramirez - AVP, Supply

Allister J. Go - AVP, Petron Bataan Refinery

**Operations Head** 

Reynaldo V. Velasco - AVP, Petron Bataan Refinery

Production B

Raymond C. Osmond - AVP, Refinery Solid Fuel-Fired

	Boiler/Thermal Power Plant
	Jacqueline A. Chai - AVP, Procurement
	Jhoanna Jasmine M Assistant Corporate Secretary Javier-Elacio
August 7, 2018	Matters approved at the board meeting held:
	<ol> <li>First Semester 2018 Financial Statements</li> <li>Cash dividend for preferred shareholders</li> <li>Public offer and issuance of up to P20 billion worth of pesodenominated fixed-rate retail bonds from the Company's shelf registration approved by the Securities and Exchange Commission in 2016</li> <li>Approval of external auditor's fees totaling P7,000,000 for the review of 2018 Financial Statements of the Company and its subsidiaries</li> </ol>
November 6, 2018	Matters approved at the board meeting held:
	<ol> <li>Year-to-date September 2018 Financial Statements</li> <li>Appointment of the following officers effective November 16, 2018:</li> </ol>
	<ul> <li>i. Mr. Fernando S. Magnayon - Vice President for Commercial Sales</li> <li>ii. Ms. Ma. Rosario D. Vergel de Dios - Vice President for Human Resources Management</li> <li>iii. Ms. Agnes Grace P. Perez - Assistant Vice President for Mergers &amp; Acquisitions</li> <li>iv. Mr. Leon D. Pausing II - Assistant Vice President for Industrial Sales</li> </ul>
February 12, 2019	Matter approved at the board meeting held was the 2019 operating budget
March 12, 2019	<ol> <li>Matters approved at the board meeting held:         <ol> <li>2018 Financial Statements</li> <li>Cash dividend for common shareholders</li> <li>Cash dividends for Series 2 preferred shareholders</li> <li>Public offer and issuance of additional preferred shares, including the conduct of a solicitation for stockholders' written assent therefor</li> <li>Redemption of Series 2A preferred shares</li> <li>Endorsement of the re-appointment of R.G. Manabat &amp; Co. as external auditor of the Company for year 2019</li> </ol> </li> </ol>

- 7. Nominees to the Board of Directors and final list of candidates for Independent Directors
  - a. Eduardo M. Cojuangco, Jr.
  - b. Ramon S. Ang
  - c. Lubin B. Nepomuceno
  - d. Estelito P. Mendoza
  - e. Jose P. De Jesus
  - f. Ron W. Haddock
  - g. Mirzan Mahathir
  - h. Aurora T. Calderon
  - i. Virgilio S. Jacinto
  - j. Nelly Favis-Villafuerte
  - k. Horacio C. Ramos

#### **Independent Directors**

- I. Reynaldo G. David
- m. Artemio V. Panganiban
- n. Margarito B. Teves
- o. Carlos Jericho L. Petilla
- 8. Annual Stockholders' Meeting

Date: May 21, 2019, Tuesday

Time: 2:00 pm

Venue: Valle Verde Country Club, Pasig City

Record date: March 26, 2019

Closing of books: March 26 - April 2, 2019

### **ANNEX B**

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL POSITION AND FINANCIAL PERFORMANCE

#### **Results of Operations**

#### 2018 vs. 2017

The Company posted a 50% drop in its consolidated net income to **P** 7.07 billion following a sustained decline in global crude prices that resulted in significant inventory holding losses during the last two months of 2018.

Consolidated Sales volume stood at 108.50 million barrels (MMB), slightly better than 107.76 MMB in 2017 primarily due to the growth in Malaysian operations, with its presence in the retail segment continued to gain momentum as it expands its service station network amid aggressive marketing initiatives. In the Philippines, incremental volume was contributed by gasoline, polypropylene, kerojet and LPG.

Net sales rose by 28% to P 557.39 billion from P 434.62 billion in previous year largely due to the hike in selling prices at the back of higher regional prices of finished petroleum products coupled by the additional excise tax with the implementation of the first tranche of TRAIN law and the P 2.27 average depreciation of the peso against the US dollar.

Cost of Goods Sold (CGS) went up by 33% or P 130.86 billion to P 522.82 billion brought about by the escalation in price of benchmark Dubai crude oil which averaged US\$69.42/barrel versus US\$53.17/barrel average in 2017 as well as the additional excise tax due to TRAIN law.

The decline in Gross Margin from P 42.66 billion to P 34.56 billion was primarily due to the unanticipated US\$22/barrel drop of Dubai crude prices which peaked at US\$79.39/barrel in October before sharply falling to US\$57.32/barrel in December, thus, resulting in significant inventory holding losses. The Company was also hit by the reduced product cracks prevailing in the region as well as higher crude premium.

Selling and Administrative Expenses (OPEX) grew to P 15.64 billion, 4% or P 624 million more than previous year traced to higher terminalling fees as well as increases in non-cash items such as depreciation and provision for bad debts partly tempered by lower advertising expenses.

Net Financing Costs and Other Charges slipped by 4%, from P 8.80 billion in previous year to P 8.47 billion in 2018. The favorable variance was due to the marked-to-market gain (MTM) on outstanding commodity hedges as against loss recognized in 2017 and absence of debt issue costs written-off last year related to the pre-termination of US dollar-denominated loans. However, these were partly offset by higher interest expense and bank charges as well as the absence of gains on asset disposals.

Income tax expense dipped by 29% to P 3.39 billion from previous year's P 4.76 billion on account of lower pre-tax income, tempered by the tax on dividends received from foreign subsidiaries.

#### 2017 vs. 2016

2017 marked another milestone for Petron Corporation as it posted record high consolidated net income of P 14.09 billion, 30% or P 3.27 billion higher than previous year's P 10.82 billion earnings. The company's deliberate thrust to sell higher margin fuels and petrochemicals sourced from its own production and focus to more profitable market segments drove its growth complemented by the strong performance of its Malaysian (PM) operations.

Consolidated Sales volume grew by 2% to 107.76 million barrels (MMB) from 105.70 MMB in 2016 mainly driven by its PM operations. The Company's operations both in the Philippines and Malaysia continued to grow as its network of service stations increased during the year, further strengthening its presence in the Retail segment. Meanwhile, greater participation in the aviation sector was offset by reduced involvement in the less profitable market segments. On a per product basis, with the exception of Diesel and LPG, sales volume of all products went up led by gasoline and kero/jet.

Net sales surged by 26% or P 90.78 billion to P 434.62 billion due to the escalation in selling prices driven by the strengthening regional market prices of finished petroleum products. This was further boosted by the P 2.90 average depreciation of the peso against the US dollar.

Cost of Goods Sold (CGS) rose by 28% to P 391.97 billion from previous year's P 306.13 billion prompted by the increase in cost per liter as Dubai crude price averaged US\$53.17/barrel compared to US\$41.27/barrel in 2016. The effect of higher refining cracks coupled by the savings from power cost contributed to the improvement in margin, partly negated by the decline in net inventory gain realized in 2017.

Selling and Administrative Expenses (OPEX) of P 15.02 billion went up by 8% or P 1.10 billion owing to the increase in service stations' related expenses, rental of additional storage tanks, higher maintenance and repairs as well as IT-related expenses.

Net Financing Costs and Other Charges slid to P 8.80 billion from P 9.42 billion in 2016 largely due to non-recurring gains from the compulsory divestment of service stations that were acquired by the Malaysian government, net forex/hedging gain vs. loss in 2016, decrease in bank charges and lower marked-to-market (MTM) losses on outstanding commodity hedges. Favorable variances were partly offset by higher interest expense and the full amortization of debt issue costs related to the preterminated US dollar-denominated loans in June 2017.

**Income tax expense** climbed by 34% to **₽ 4.75 billion** from previous year's **₽** 3.56 billion on account of higher pre-tax income.

#### 2016 vs 2015

Petron Corporation sustained strong performance in 2016 with a consolidated net income of P 10.82 billion, 73% or P 4.55 billion higher than previous year's P 6.27 billion earnings. The company's improved results was driven by the growth in sales volume, operational efficiency coupled with increased production run resulting in better yields, as well as effective risk management. 2016 also marked the start of RMP2's commercial operations which resulted in the production of higher valued products and the benefit of processing cheaper crudes. However, thinner refining cracks partly toned down the company's margin.

Consolidated Sales volume increased by 6% to a record high of 105.70 million barrels (MMB) from 99.1 MMB in 2015 with the 7% upsurge from both the Petron Philippine (PP) and Malaysian (PM) operations. The growth was attributable from aggressive service station network expansion, various marketing initiatives and greater participation in key industries such as power generation and aviation. Both markets saw solid growths across key segments such as Reseller, Industrial, LPG and Lubricants. Except for Fuel oil and Naphtha, all products registered volume improvements lead by gasoline and diesel sales.

Net sales declined by 5% or P 16.34 billion to P 343.84 billion due to lower average selling prices. The reference market prices of finished products in the region weakened along with the relatively lower crude oil prices in 2016. The benchmark Dubai crude averaged US\$41.27/barrel in 2016, 19% lower than full year 2015 average of US\$50.91/barrel. Meanwhile, the drop in prices was tempered by the P 2.00 average depreciation of the peso vis a vis the US dollar. The effect of lower selling prices was partially offset by the additional revenue from higher sales volume.

Cost of Goods Sold (CGS) dipped more by 7% to P 306.13 billion from previous year's P 328.73 billion prompted by lower cost of crude and imported finished products partially countered by the cost of incremental volume sold. The effect of lower product cracks in 2016 was negated by the net inventory gains realized during 2016, a turnaround from the net inventory loss reported in the previous year.

Selling and Administrative Expenses (OPEX) of P 13.92 billion increased by 5% or P 608 million traced to higher service stations' related expenses, warehousing and terminalling fees and accrual of retirement benefits.

Net Financing Costs and Other Charges went up to P 9.42 billion from P 8.21 billion in 2015 largely due to the absence of capitalized interest from RMP2 project financing. The increase in interest expense was tempered by lower marked-to-market (MTM) losses on outstanding commodity hedge positions, reduced swap costs on foreign currency hedges and lower bank charges.

Despite the increase in income before income tax, Income tax expense dropped by 3% to  $\bigcirc 2.56$  billion from previous year's  $\bigcirc 3.66$  billion upon the availment of the income tax holiday incentive of RMP2.

#### **Financial Position**

#### 2018 vs 2017

Petron's consolidated assets as of December 31, 2018 grew 6% (P 20.12 billion) to P 358.15 billion, from end-December 2017 level of P 338.03 billion mainly contributed by higher working capital.

Financial assets at fair value went up from P 336 million to P 1.13 billion on account of higher MTM gains on outstanding commodity hedges.

Investment in debt instruments (current and non-current) amounted to P 378 million, 29% lower than the P 531 million balance as of end 2017 with the maturity of investment in corporate bonds.

Trade and other receivables - net increased by 11% from P 38.16 billion to P 42.50 billion reflecting the increase in fuel prices from a year ago and delayed collection of receivables from the Malaysian government.

Inventories - net surged to P 63.87 billion, 13% or P 7.27 billion more than the P 56.60 billion at end 2017 due to higher volume and prices of finished products.

Other current assets escalated from P 33.18 billion to P 37.08 billion on account of higher input VAT and prepaid taxes.

**Property**, **plant and equipment - net** dipped by 8% or P 13.71 billion to P 163.98 billion. Capital expenditures for the refinery, depots and service stations, net of depreciation and disposals during the year was more than offset with the reclassification of leased-out assets that primarily comprised the P 16.54 billion Investment Property.

**Deferred tax assets - net** increased from P 207 million to P 257 million owing to the additional Net Operating Loss Carry-Over (NOLCO) of a subsidiary in Malaysia.

Other noncurrent assets - net climbed to ₽ 6.49 billion, 9% or ₽ 526 million above the December 2017 level of P 5.96 billion due to higher prepaid rent and the fair value of long-term derivative instruments.

Short-term loans surged to P 83.00 billion from P 69.58 billion a year ago as additional funds were sourced to support the increase in working capital requirements given higher cost of inventories and receivables.

Liabilities for crude oil and petroleum products dropped by 30% from P 36.92 billion to P 25.99 billion essentially due to lower volume of crude purchases outstanding as at year-end.

Trade and other payables increased to P 28.47 billion from P 11.60 billion largely liabilities to various contractors and suppliers.

**Derivative liabilities** slid to **P 614 million** from P 1.79 billion level in December 2017 owing to lower MTM loss on outstanding commodity hedges.

**Income tax payable** fell to P 146 million from P 808 million due mainly to Petron Malaysia's lower taxable income in 2018.

Long-term debt (including current portion) went up from P 101.71 billion to P 118.00 billion with the Parent Company's issuance of P 20.00 billion retail bonds in October 2018.

Retirement benefits liability declined to P 2.43 billion from P 4.89 billion primarily on account of the partial conversion of the Company's advances to the Retirement plan into contribution as well as the actual contribution made during the year.

Deferred tax liabilities amounted to P 8.45 billion, 14% higher than the P 7.40 billion level a year ago largely due to the temporary differences arising from the accelerated method of depreciation used for tax reporting purposes.

Asset retirement obligation grew by 34% to P 3.59 billion from P 2.68 billion attributed to the change in discount rate and lease term of existing leases.

Other noncurrent liabilities increased by 23% to P 1.27 billion mainly due to the premium costs of derivative instruments and higher cash bond from customers.

Capital Securities decreased by 19% to P 24.88 billion traced to the redemption of the US\$750 million Undated Subordinated Capital Securities (USCS) partly offset by the issuance of the US\$500 million Senior Perpetual Capital Securities (SPCS).

The negative balance of Equity reserves increased to P 14.03 billion from P 5.17 billion due to currency translation loss on the redemption of USCS, partly tempered by the currency translation gains on investments in foreign subsidiaries as a result of the strengthening of the US dollar versus the Philippine peso.

Non-controlling interests rose by 12% to P 6.71 billion from the P 5.96 billion as of end of 2017 corresponding to its proportionate share in net income for the year, net of cash dividends declared to minority shareholders and currency translation adjustment.

#### 2017 vs 2016

The consolidated assets of Petron amounted to P 338.03 billion by the end of 2017, 6% or P 19.14 billion higher than end-December 2016 balance of P 318.89 billion mainly due to the increases in inventories and trade receivables.

Financial assets at fair value through profit or loss climbed to P 336 million from P 221 million on account of higher MTM gains on outstanding commodity hedges.

Trade and other receivables - net surged to P 38.16 billion, 21% or P 6.61 billion higher than end-2016 level of P 31.55 billion due to the increase in fuel prices.

Inventories - net substantially increased by 28% or P 12.46 billion to P 56.60 billion from P 44.15 a year ago brought about by the escalation in cost of crude and finished products due to the strengthening of prices towards end 2017.

Available-for-sale financial assets (current and non-current) went up to P 531 million from P 479 million due mainly to Insurance subsidiaries' additional investment in government securities.

On October 30, 2017, the Parent Company consummated the sale of its shares in Manila North Harbour Port Inc. (MNHPI) presented under Investment in shares of stock of an associate as of end 2016. The remaining unsold shares amounting to **P 9 million** was presented as **Asset held for sale** (included in the Other current asset) as of December 31, 2017.

**Investment property - net** was reduced to **P 75 million from** end-December 2016 level of **P 91 million** with the disposal of a parcel of land by a real estate subsidiary.

Deferred tax assets - net which mainly pertains to PM, increased by 7% or P 13 million to P 207 million mainly due to the appreciation of the Ringgit versus the US dollar.

**Goodwill - net** accumulated to **P 8.28 billion** from P 7.48 billion resulting from currency translation gain of PM's goodwill with the appreciation of the Ringgit versus the US dollar.

Other noncurrent assets - net fell from P 6.42 billion to P 5.96 billion mainly due to the amortization of catalysts and deferred input vat.

Short-term loans declined to P 69.58 billion from P 90.37 billion as the Parent Company's payment exceeded the availment coupled by PM's full settlement of its short-term loans.

Liabilities for crude and petroleum products grew by 23% (P 6.95 billion) to P 36.92 billion driven by higher prices of outstanding crude and product purchases.

Trade and other payables dropped by 28% from P 16.16 billion to P 11.60 billion mainly due to the settlement of various payables to a related party, contractors and suppliers.

**Derivative liabilities** grew more than double from P 778 million to P 1.79 billion attributed to the increase in MTM losses on outstanding commodity hedges.

Long-term debt (including current portion) increased to P 101.71 billion from end-2016's balance of P 79.85 billion owing to the Parent Company's availment of additional loan facilities partly offset by the full settlement of PM's loans.

**Income tax payable** increased from P 626 million to P 808 million owing to PM's higher taxable income.

Retirement benefits liability went up by 47% or P 1.57 billion to P 4.89 billion due to the remeasurement losses on plan assets.

Deferred tax liabilities - net rose by 29% from P 5.73 billion to P 7.40 billion brought about by the foreign exchange losses realized upon the pre-termination of certain dollar loans coupled by the increase in temporary differences arising from the accelerated depreciation method on fixed assets for tax purpose.

Asset retirement obligation increased to P 2.68 billion from P 2.32 billion on account of the recorded accretion expense during the period and the recognition of additional provision for new facilities.

Other noncurrent liabilities amounted to P 1.04 billion, up by 8% from end-2016 level due to higher LPG cylinder deposit.

Retained earnings (attributable to the Parent Company) grew by 17% or P 7.13 billion to P 49.14 billion emanating from the P 12.74 billion share in net profit recorded during the year, partly reduced by the cash dividends declared and distributions paid of P 5.61 billion.

The negative balance of **Equity reserves** decreased by 28% or P 2.03 billion to **P 5.17 billion** due to the currency translation gains on investments in foreign operations brought about by the strengthening of the US dollar versus the Philippine peso.

Non-controlling interests increased by 38% to P 5.96 billion from the P 4.33 billion as of December 31, 2016 due to the share in net income and currency translation adjustment, reduced by cash dividends paid to minority shareholders.

#### 2016 vs 2015

As of end 2016, Petron's consolidated assets grew by 8% or P 24.63 billion to P 318.89 billion from previous year's P 294.27 billion due to additional fixed assets acquired during the year and higher inventories.

Cash and cash equivalents was reduced by 8% (P 1.55 billion) to close at P 17.33 billion as funds generated from operations were used to pay both short and long-term loans, interest, dividends and distributions and capital investments.

Financial assets at fair value through profit or loss dropped from P 509 million to P 221 million, or by 57% attributed to lower marked-to-market (MTM) gains on outstanding commodity hedges.

The value of Inventories - net, grew to P 44.15 billion from end-2015's P 30.82 billion due to higher volume and cost of crude oil and finished products by end 2016.

Other current assets decreased by 6% or P 2.03 billion to P 32.50 billion, with the utilization of the Parent Company's value-added tax credit certificates in payment of taxes.

Available-for-sale financial assets (current and non-current) of P 479 million ended lower by 23% than previous year's P 621 million traced mainly to the maturity of investment in corporate bonds held by an insurance subsidiary.

Property, plant and equipment - net stood at P 176.60 billion, 9% or P 15.00 billion more than the P 161.60 billion level as of end-2015 brought about by the acquisition of the 140-megawatt solid fuel-fired power plant.

The sale of a parcel of land by a real estate subsidiary resulted in the decline in **Investment property** - net from P 112 million to P 91 million as of end-2016.

**Deferred tax assets** decreased by 8% or P 17 million to P 194 million essentially on account of Petron Malaysia's (PM) lower deductible temporary differences.

Other noncurrent assets - net fell to P 6.42 billion from P 6.73 billion in 2015 primarily due to the collection of advances to Petron Corporation Employee Retirement Plan and amortization of catalysts, prepayments and intangibles, tempered by the recognition of the power plant's deferred input tax.

Short-term loans were lower by 9% or P 9.11 billion from P 99.48 billion to P 90.37 billion with the net payment of loans during the year.

Liabilities for crude oil and petroleum products increased to P 29.97 billion from P 16.27 billion, or by 84% on account of higher volume and cost of crude oil and finished products as of end 2016.

Trade and other payables significantly increased by \$\mathbb{P}\$ 6.81 billion to \$\mathbb{P}\$ 16.16 billion due to outstanding payables to contractors and suppliers.

**Derivative liabilities** moved up to **P 778 million** or by P 175 million chiefly due to the increase in MTM commodity hedging losses partly offset by the decline in MTM losses on currency hedges.

**Income tax payable** ballooned from P 183 million to P 626 million due to PM's higher taxes payable on reported taxable earnings in 2016.

**Long-term debt - net** (including current portion) rose by 10% to **P 79.85 billion** with the issuance of the P 20 billion retail bonds in October 2016 partly offset by the repayment of existing loans.

Retirement benefits liability dipped by 40% (P 2.19 billion) to P 3.32 billion mainly caused by the recognition of re-measurement gains on plan assets.

Deferred tax liabilities surged by 23% from P 4.64 billion to P 5.73 billion prompted by the timing differences generated by the accelerated depreciation of the Parent company's RMP2 and the remeasurement gains on retirement plan assets as well as utilization of the minimum corporate income tax paid in previous years.

Asset retirement obligation amounted to P 2.32 billion and registered a 28% or P 515 million hike from end-December 2015 level on account of the additional provision for the refinery facilities.

Other noncurrent liabilities of P 959 million climbed by 6% driven by higher LPG cylinder deposits.

The negative balance of **Equity reserves** declined from P 8.77 billion to **P 7.20 billion** triggered by the re-measurement gains on plan assets.

Non-controlling interests (NCI) increased from P 471 million to P 4.33 billion essentially due to the reversal of the remaining NCI in foreign subsidiaries to the Parent Company.

#### Cash Flows

#### 2018 vs 2017

Cash generated from the Company's internal operations of P 32.25 billion were partially used to finance the increase in working capital requirements and settlement of interests and taxes, netting to P 5.05 billion. Excess internally generated funds plus cash sourced from financing activities of P 5.95 billion were used to fund capital expenditure related to network expansion as well as various refinery and terminal projects amounting to P 11.14 billion. Cash position as of end 2018 stood at P 17.41 billion.

In Million Pesos	December 31, 2018	December 31, 2017	Change
Operating inflows	5,047	15,753	(10,706)
Investing outflows	(11,141)	(11,211)	70
Financing inflows (outflows)	5,949	(4,715)	10,664

#### 2017 vs 2016

In 2017, the Company generated P 15.75 billion from its operating activities net of the increase in working capital requirements and payment of interest and taxes. Meantime, excess cash from operations together with the proceeds from sale of MNHPI shares and assets in Malaysia were used to finance various capital projects in the Refinery, terminals and service stations. Likewise, financing activities used up P 4.72 billion mostly to pay cash dividends and distributions.

#### 2016 vs 2015

The Company's operation internally generated cash of  $\mathbb{P}$  37.06 billion was partly used to pay for interests and taxes, netting an inflow of  $\mathbb{P}$  29.27 billion. The excess cash from operations were used to fund the acquisition of additional property, plant and equipment, and for settling short-term and long-term loans, dividends and distributions. Net decrease in cash and cash equivalents during 2016 amounted to  $\mathbb{P}$  1.55 billion.

#### Discussion of the company's key performance indicators:

Ratio	December 31, 2018	December 31, 2017	December 31, 2016
Current Ratio	1.0	1.2	0.8
Debt to Equity Ratio	3.2	2.4	2.6
Return on Equity (%)	7.6	15.0	12.6
Interest Rate Coverage Ratio	2.1	3.2	2.9
Assets to Equity Ratio	4.2	3.4	3.6

Current Ratio - Total current assets divided by total current liabilities.

This ratio is a rough indication of a company's ability to service its current obligations. Generally, higher current ratio indicates greater ability of the company to pay currently maturing obligations.

**Debt to Equity Ratio** - Total liabilities divided by total stockholders' equity (including non-controlling interest).

This ratio expresses the relationship between capital contributed by creditors and that contributed by owners. It expresses the degree of protection provided by the owners for the creditors. The higher the ratio, the greater the risk being assumed by creditors. A lower ratio generally indicates greater long-term financial safety.

Return on Equity - Net income divided by average total stockholders' equity.

This ratio reveals how much profit a company earned in comparison to the total amount of shareholder equity fund in the statements of financial position. A business that has a high return on equity is more likely capable of generating cash internally. For the most part, the higher a company's return on equity compared to its industry, the better.

**Interest Rate Coverage Ratio** - Earnings before interests and taxes divided by interest expense and other financing charges.

This ratio is used to assess the company's financial stability by examining whether it is profitable enough to pay off its interest expenses. A ratio greater than 1 indicates that the company has more than enough interest coverage to pay off its interest expense.

Assets to Equity Ratio - Total assets divided by total equity (including non-controlling interest).

This ratio is used as a measure of financial leverage and long-term solvency. The function of the ratio is to determine the value of the total assets of the company less any portion of the assets that are owned by the shareholders of the corporation.

#### **BUSINESS ENVIRONMENT**

#### Philippine Economy

Gross domestic product expanded year-on-year by 6.2% in 2018, the weakest in three years. The slowdown was mainly due to elevated price level and tighter financing conditions, dampening consumption. However, the Philippines is still one of the fastest growing economies in Asia, after India, Vietnam and China.

The peso weakened by 4.4% to average Php52.7/US\$ in 2018, from Php50.4/US\$ in 2017. Weakness in the Philippine peso was due to the country's widening trade deficit, US Federal interest rate hikes, and relatively weak inflow of remittances from overseas foreign workers.

Inflation averaged 5.2% in 2018, way higher than 2.9% in 2017, and above the 2018 inflation target range of the *Bangko Sentral ng Pilipinas* at  $3 \pm 1$  percentage point. The accelerated inflation was due to the combined effects of peso depreciation, elevated global oil prices, and tighter supply of agricultural products such as rice.

#### Oil Market

Crude price benchmark, Dubai, averaged US\$69.40 per barrel ("BBL), higher than 2017 average of US\$53.20/bbl. The increase in price was due to high compliance among Organization of the Petroleum Exporting Countries ("OPEC") and non-OPEC countries with production cut deals.

Any event that will trigger direct or contingent financial obligation that is material to the Company, including any default or acceleration of an obligation.

#### Tax Credit Certificates-Related Matters

In 1998, the Bureau of Internal Revenue ("BIR") issued a deficiency excise tax assessment against the Company relating to the Company's use of P659 million worth of Tax Credit Certificates ("TCCs") to pay certain excise tax obligations from 1993 to 1997. The TCCs were transferred to the Company by suppliers as payment for fuel purchases. The Company contested the BIR's assessment before the Court of Tax Appeals ("CTA"). In July 1999, the CTA ruled that, as a fuel supplier of Board of Investments ("BOI")-registered companies, the Company was a qualified transferee of the TCCs and that the collection by the BIR of the alleged deficiency excise taxes was contrary to law. On March 21, 2012, the Court of Appeals ("CA") promulgated a decision in favor of the Company and against the BIR affirming the ruling of the CTA striking down the assessment issued by the BIR for deficiency excise taxes in 1998 which assessment was based on a finding by the BIR that the TCCs used by the Company as payment were fraudulent. On April 19, 2012, a motion for reconsideration was filed by the BIR, which was denied by the CA in a resolution dated October 10, 2012. The BIR elevated the case to the Supreme Court through a petition for review on certiorari dated December 5, 2012. The case was resolved in favor of the Company by the Supreme Court in a decision dated July 9, 2018. No motion for reconsideration was filed by the Commissioner of Internal Revenue in respect of the decision in favor of the Company.

#### Guimaras Oil Spill Incident

On August 11, 2006, MT Solar I, a third party vessel contracted by the Company to transport approximately two million liters of industrial fuel oil, sank 13 nautical miles southwest of Guimaras, an island province in the Western Visayas region of the Philippines. In separate investigations by the Department of Justice ("DOJ") and the Special Board of Marine Inquiry ("SBMI"), both agencies found the owners of MT Solar I liable. The DOJ found the Company not criminally liable, but the SBMI found the Company to have overloaded the vessel. The Company has appealed the findings of the SBMI to the Department of Transportation and Communication ("DOTC") and is awaiting its resolution. The

Company believes that SBMI can impose administrative penalties on vessel owners and crew, but has no authority to penalize other parties, such as the Company, which are charterers.

Other complaints for non-payment of compensation for the clean-up operations during the oil spill were filed by a total of 1,063 plaintiffs who allegedly did not receive any payment of their claims for damages arising from the oil spill. The total claims for both cases amount to \$\mu292\$ million. The cases are still pending.

#### Any significant elements of income or loss (from continuing operations)

There are no significant elements of income or loss from continuing operations.

#### Seasonal aspects that has material effect on the financial statements

There are no seasonal items that have material effect on the financial statement.

All material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the company with unconsolidated entities or other persons created during the reporting period.

There are no off-balance sheet transactions, arrangements and obligations with unconsolidated entities or persons during the reporting period.

#### Audit and Audit-Related Fees

The Company paid KPMG the fees set out below for 2018 and 2017:

	2018	2017
	(in Pesos)	(in Pesos)
Audit fees for professional services - Annual Financial Statement <sup>1</sup>	7,000,000	6,819,400
Professional fees for due diligence and study on various internal projects	4,500,00	4,500,00
Professional fees for tax consulting services	-	-

<sup>&</sup>lt;sup>1</sup> Audit fees are tax-exempt and exclusive of out-of-pocket expenses

In 2010, after the three (3)-year contract with its previous external auditor, the Company appointed KPMG, the external auditor of SMC. With a common external auditor, the consolidation of results of operations and account balances among the subsidiaries of SMC using a uniform audit approach was facilitated.

From 2010 to 2017, KPMG was found to have satisfactorily performed its duties as external auditor of the Company and was endorsed by the Audit Committee for the approval by the Board of Directors. The Board of Directors, finding the recommendation to be in order, endorsed the appointment of KPMG as external auditor for the approval of the stockholders during the annual stockholders' meeting for years 2011 to 2018. KPMG was appointed as external auditor by the stockholders at each such annual stockholders' meeting.

Mr. Darwin P. Virocel was first assigned by KPMG to lead the audit of the Company for its 2015 financial statements.

The Audit Committee endorsed the re-appointment of KPMG as external auditor for 2019. The Audit Committee also earlier endorsed the approval of the fees proposed by KPMG for the review of the financial statements of the Company and its subsidiaries for 2018. At its meetings held on March 12, 2019 and August 7, 2018, the Board of Directors, finding the recommendations of the Audit Committee to be in order, endorsed the re-appointment of KPMG as external auditor of the Company for 2019 and the approval of its fees for the 2018 audited financial statements, respectively, for the approval and ratification of the stockholders at the Annual Stockholders' Meeting.

With the engagement partner of KPMG assigned to the Company only beginning 2015, the Company is not yet subject to the rule on rotation for the signing partner every five (5) years under the 2015 Implementing Rules and Regulations of the Securities Regulation Code (the "2015 SRC Rules") in respect of its engagement of KPMG.

Set out below is the report of the Audit Committee for the year 2018.

[Rest of page intentionally left blank; report of the Audit Committee for the year 2018 follows on the next page]

#### AUDIT COMMITTEE REPORT

The Board of Directors Petron Corporation

The Audit Committee assists the Board of Directors in its oversight function with respect to the adequacy and effectiveness of internal control environment, compliance with corporate policies and regulations, integrity of the financial statements, the independence and overall direction of the internal audit function, and the selection and performance of the external auditor.

In the performance of our responsibilities, we report that in 2018:

- We reviewed and discussed with Controllers management the quarterly and annual financial statements of Petron Corporation and Subsidiaries and endorsed these for approval by the Board;
- We endorsed the re-appointment of R.G. Manabat & Co./KPMG as the Company's independent auditors for 2018;
- We reviewed with R.G. Manabat & Co./KPMG the scope and timing of their annual audit plan, audit methodology, and focus areas related to their review of the financial statements;
- We reviewed with R.G. Manabat & Co./KPMG, the audit observations and recommendations on the Company's internal controls and management's response to the issues raised;
- We reviewed with the Internal Audit Asst. Vice President the annual internal audit plan, approved the same, and satisfied ourselves on the independence of the internal audit function; and
- We reviewed on a quarterly basis Internal Audit's report on the adequacy and effectiveness of the internal control environment in the areas covered during the period.

The Board Audit Committee is satisfied with the scope and appropriateness of the Committee's mandate and that the Committee substantially met its mandate in 2018.

Reynaldo G. David Chairperson Independent Director

Estelito P. Mendoza
Director

Artemio V. Panganiban Independent Director

Aurora T. Calderon Director

Margarito B. Teves Independent Director

#### **Commitments for Capital Expenditure**

In 2018, Petron spent P7.6 billion in capital projects, P2.8 billion of which were spent for Petron Bataan Refinery-related projects, P2.2 billion for the construction of new lube oil blending processing plant and other depot projects, P2.0 billion for service station-related expenditures, and P0.6 billion for other commercial, maintenance and miscellaneous projects.

In 2017, Petron allocated P7.9 billion in capital projects, including P3.2 billion for the Petron Bataan Refinery turnaround and other refinery projects, P2.4 billion for the lube oil processing plant and other depot projects, P1.8 billion for service station-related expenditures, and P0.5 billion for other commercial, maintenance and miscellaneous projects.

#### Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

There are no changes in and disagreements with the accountants on accounting and financial disclosures.

#### Description of the Nature and Business of the Company

#### (1) Business Development

#### (i) The Company

Petron was incorporated in the Philippines on December 22, 1966 as "Esso Philippines Inc." Petron was renamed "Petrophil Corporation" in 1974 when the Philippine National Oil Company ("PNOC") acquired it. In 1985, Petrophil and Bataan Refinery Corporation (formerly, the "Standard Vacuum Refining Corporation") were merged with Petrophil Corporation as the surviving corporation. The Company changed its corporate name to "Petron Corporation" in 1988. The Company's original 50-year corporate term expired on December 22, 2016. But prior to this date, at its meeting held on November 12, 2012, the Board of Directors approved the extension of the corporate term of the Company for another 50 years and the relevant amendment of the Company's Articles. This proposed amendment was ratified by the stockholders at the annual stockholders' meeting held on May 21, 2013. On September 13, 2013, the SEC approved the amendment of the Company's Articles by extending the corporate term of the Company for another 50 years from and after December 22, 2016. As a general rule under the Revised Corporation Code, which took effect on February 23, 2019, corporations with certificates of incorporation prior to the effectivity of the Revised Corporation Code, and which continue to exist, shall have perpetual existence. By operation of law, therefore, the Company shall now have perpetual existence.

The two (2) principal common shareholders of the Company holding at least 5% of its common stock are SEA Refinery Corporation ("SEA Refinery") (50.10%) and San Miguel Corporation ("SMC"). SEA Refinery is wholly-owned by SMC. SMC thus holds an aggregate 68.26% ownership of the common shares of the Company.

The registered office address of Petron is at the SMC Head Office Complex, 40 San Miguel Avenue, Mandaluyong City.

#### (ii) Subsidiaries

The direct subsidiaries of the Company as of December 31, 2018 are listed below:

- New Ventures Realty Corporation ("NVRC") is a realty firm established on August 24, 1995. NVRC is authorized to acquire and develop land but it does not engage in the subdivision business. Land suitable for use as service station sites, bulk plants or sales offices are purchased by NVRC, which are then leased to Petron for use in the latter's operation. NVRC's wholly-owned subsidiary, Las Lucas Development Corporation, which was acquired in 2003, was later renamed "Las Lucas Construction and Development Corporation" upon approval by the SEC in September 2009. In 2012, NVRC acquired 100% of Parkville Estates and Development Corporation and 60% of Mariveles Landco Corporation. In 2013, NVRC further acquired 100% of South Luzon Prime Holdings Incorporated, MRGVeloso Holdings, Inc. and Abreco Realty Corp.
- Petrogen Insurance Corporation ("Petrogen") is a wholly-owned subsidiary of Petron incorporated on August 23, 1996. It serves the insurance requirements of Petron and its allied business partners such as contractors, suppliers and dealers.
- Overseas Ventures Insurance Corporation Ltd. ("Ovincor") was incorporated on November 16, 1995 under the laws of Bermuda for the purpose of expediting the reinsurance of Petron's insurable interests as covered by Petrogen. Reinsurance includes the insurance cover for the Petron Bataan Refinery, the bulk plants and service station properties, petroleum and cargo insurance and performance bonds for Petron contractors and haulers as well.
- Petron Freeport Corporation ("PFC"; formerly, "Petron Treats Subic, Inc.") was incorporated on November 6, 2003. The company is registered with the Subic Bay Metropolitan Authority ("SBMA") as a Subic Bay Freeport ("SBF") enterprise. PFC is engaged in the business of importing, transporting, trading and retailing petroleum products and related products. As a registered SBF enterprise, PFC is entitled to tax-free and duty-free importation of raw materials and capital equipment for use solely within SBF. PFC has two (2) divisions retail and manufacturing. The retail division handles the service station operations (i.e., forecourt, quick-service restaurant, and locators). The manufacturing division is engaged in refining, distilling and manufacturing any and all kinds of petroleum products, oil, gas and other vehicle substances. Direct operations of the retail facilities and the manufacturing plant of PFC allows Petron to deal in the business of purchasing, marketing, distributing and trading petroleum, oil, gas, and related products.
- Petron Marketing Corporation ("PMC") was incorporated on January 27, 2004 with the same business purpose as PFC but operated outside the SBF. PMC is a wholly-owned subsidiary of Petron. PMC turned over to Petron the operation of service stations that PMC held and the operation of Treats stores, effective August 1, 2016 and November 30, 2016, respectively. PMC also terminated its franchises to the fastfood stores.
- Limay Energen Corporation ("LEC") was incorporated on August 23, 2010. LEC became wholly owned by Petron in January 2012. The primary purpose of LEC is to build, operate, maintain, sell and lease power generation plants, facilities, equipment and other related assets and generally engage in the business of power generation and sale of electricity generated by its facilities.
- Petron Singapore Trading Pte. Ltd. ("PSTPL") was established in 2010 as Petron's trading subsidiary in Singapore. The subsidiary aims to optimize crude procurement and participate in Singapore's Global Trader Program, which allows the Company access to a wider selection of crude alternatives, resulting in further optimization of Petron's crude selection.

- Petron Global Limited ("Petron Global") is a holding company incorporated under the laws of the British Virgin Islands acquired by the Company on February 24, 2012.
- Petron Finance (Labuan) Limited ("Petron Finance") is a holding company incorporated under the laws of Labuan, Malaysia acquired by the Company on March 2, 2012.
- Petrochemical Asia (HK) Limited ("PAHL") is a holding company incorporated under the laws of Hong Kong over which the Company obtained control in January 2013.
- Petron Oil & Gas Mauritius Ltd. ("POGM") is a holding company incorporated under the laws of Mauritius acquired by the Company on February 8, 2012.
- Petron Oil & Gas International Sdn. Bhd. ("POGI") is a subsidiary of POGM incorporated under the laws of Malaysia, which, on March 30, 2012, acquired 65% of the issued and outstanding share capital of Esso Malaysia Berhad ("EMB"), a publicly-listed company in Malaysia, and 100% of the issued and outstanding share capital of ExxonMobil Malaysia Sdn. Bhd. and ExxonMobil Borneo Sdn. Bhd. POGI subsequently acquired an additional 8.4% of the voting shares of EMB in May 2012 pursuant to a mandatory takeover offer. On April 23, 2012, the Companies Commission of Malaysia ("CCM") issued a certificate for the change of name of ExxonMobil Malaysia Sdn. Bhd. to "Petron Fuel International Sdn. Bhd." ("PFISB") and of ExxonMobil Borneo Sdn. Bhd. to "Petron Oil (M) Sdn. Bhd." ("POMSB"). Thereafter, on July 10, 2012, the CCM issued a certificate for the change of name of EMB to "Petron Malaysia Refining & Marketing Bhd." ("PMRMB").

PMRMB, PFISB and POMSB (collectively, the "Petron Malaysia Companies") are companies incorporated under the laws of Malaysia and are engaged in the downstream oil business in Malaysia. The Petron Malaysia Companies distribution network (including in the state of Sabah) is comprised of 11 product terminals and facilities. The Petron Malaysia Companies has a network of about 646 retail service stations in the country. PMRMB owns and operates the 88,000 bpd Port Dickson Refinery ("PDR"). The PDR produces a range of products, including LPG, naphtha, gasoline, diesel, jet fuel, and low sulfur waxy residue ("LSWR").

The Petron Malaysia Companies' fuels marketing business in Malaysia is divided into retail business and commercial sales. The retail business markets fuels and other retail products through its network of service stations located throughout Peninsular and East Malaysia. In December 2016, the Petron Malaysia Companies launched its downstream business in the state of Sarawak-East Malaysia and, as of December 31, 2018, 10 service stations have commenced operations. The Petron Malaysia Companies' commercial sales are divided into four (4) segments: industrial and wholesale, aviation fuels, LPG and lubricants/specialties. The industrial segment sells diesel and gasoline fuels to mini-stations and power plants, as well as to the manufacturing, plantation, transportation and construction sectors while the Malaysian wholesale segment consists of sales, primarily of diesel and gasoline, to company-appointed resellers, which sell the Company's products to industrial customers. The aviation group mainly sells to key airline customers which operate at the Kuala Lumpur International Airport where the product is supplied through the pipeline connected to the Port Dickson Terminal. PMRMB markets LPG in 12-kg and 14-kg cylinders for domestic use and 50-kg and bulk for commercial use. In April 2012, the Petron Malaysia Companies established a lubricants and specialties segment to introduce Petron lubricants and greases into the Malaysian market. Automotive lubricants are sold through the service stations and vehicle workshops by appointed distributors in Malaysia. PMRMB exports LSWR and naphtha from the PDR.

The above-named subsidiaries of the Company have no plans of engaging in lines of products or services other than those provided in connection with the promotion and enhancement of the business of the Company.

The Company and its subsidiaries are not subject of any bankruptcy, receivership or similar proceedings.

#### (iii) Operating Highlights

#### <u>Sales</u>

The consolidated sales volume of Petron's Philippine and Malaysian operations totaled 108.5 million barrels for 2018, slightly higher than the 107.8 million barrels sold in 2017. Total service station count is more than 3,000, with the Philippines accounting for about 2,400 stations.

#### Refining

The Petron Bataan Refinery Master Plan Phase-2 Upgrade ("RMP-2") is Petron's biggest project to date. RMP-2 upgraded the Petron Bataan Refinery to a full conversion refining complex, where all fuel oil is converted to higher value products - gasoline, diesel, and petrochemicals. This makes the Petron Bataan Refinery comparable to highly complex refineries worldwide. RMP-2 started its full commercial operation in January 2016 after the completion of the test run and stabilization of process units.

#### **Product Supply and Distribution**

The Company continues to implement programs to ensure adequate and timely product supply such as storage capacity additions, effective inventory management, keeping a sufficient fleet of tank trucks and marine vessels, and an inter-depot support system during periods of calamities.

#### Human Resources ("HR")

Management recognizes that the right mix of characteristics and skills is the key to an organization's progress and success. With this in mind, the Company implements various human resource programs responsive to the evolving needs of an expanding organization. The Company implements various training and development programs, continues to strengthen the leadership and management succession plan to retain and develop critical talents, develops organizational structures that will adapt to expansion initiatives, and cultivates greater employee commitment and productivity through optimal rewards for performance, work life integration program, and safe working conditions.

To accelerate the development of younger members of our workforce, Petron dedicated an average of 31 hours of training per employee. Focusing on career advancement and competency training, our general management and leadership development programs were constantly updated to identify, hone, and retain key talents as well as prepare our next generation of leaders. Fifty nine (59) HR programs were implemented with the introduction of new programs such as *Strategic Management and Innovation, Leadership for New Managers, Executive Presence* and *Labor Relations*. Development of future leaders was also accelerated through Mentoring and Coaching programs for 60 mentees/coachees and 37 employees who served as their mentors/coaches yielding a total of 482 coaching hours and 27 mentoring hours to further strengthen our leadership pipeline.

#### Health, Safety and Environment ("HSE")

The Company's HSE programs continue to be an important element in the operations of its facilities. HSE programs of the Company include multifunctional audits and safety inspections of the depots/terminals, service stations and third party LPG filling plants, participation in industry-wide oil spill response exercises, emergency drills and exercises, safety seminars/trainings, and maintenance of management systems and ISO certifications on environment, health and safety.

The Petron Bataan Refinery passed the Repeat Audit for the Integrated Management System (IMS) Certification to Quality Management System (QMS) ISO-9001 Version 2015 and Occupational Health & Safety Assessment Series OHSAS-18001 Version 2007, and also sustained Surveillance Audit to Environmental Management System (EMS) ISO-14001 Version 2015. All 30 terminals are certified under the new ISO 9001:2015 (QMS) and ISO 14001:2015 (EMS) standards.

Furthermore, all 15 pier facilities are currently compliant with the International Ship and Port Facility Security Code ("ISPS Code") and certified by the Office of the Transport Security under the DOTC. The ISPS certification is a requirement by the International Maritime Organization for all international vessels calling on international ports and for all ports accepting international vessels.

From January to December 2018, a total of 12,121,674 safe man hours were achieved by the Head Office, the Petron Bataan Refinery and the terminals.

#### Corporate Social Responsibility ("CSR")

As Petron strives to meet its business agenda, it also remains conscious of its social responsibility. Thus through its Petron Foundation, the Company invests significantly on programs that promote the well-being of its fence line communities, particularly in the areas of education, environment, health and human services, and stakeholder engagement. Under the banner of Fueling HOPE, these initiatives contribute to the sustainability of Petron.

Among the CSR and sustainability activities of Petron in 2018 were the following:

• <u>Tulong Aral ng Petron</u>. In partnership with the Department of Social Welfare and Development ("DSWD"), the Department of Education ("DepEd") the Philippine Business for Social Progress and the World Vision Development Foundation, the Company continued its *Tulong Aral ng Petron* ("Tulong Aral") program for elementary, high school and college students.

By year-end 2018, *Tulong Aral* had a total of 3,334 scholars from elementary to college in partner schools in the National Capitol Region and in some provinces where our terminals are located.

About 432 *Tulong Aral* scholars graduated, with one college graduate hired for Petron's Pandacan operations.

- <u>Brigada Eskwela</u>. In 2018, nearly 2,700 employee volunteers and partners nationwide helped refurbish 88 classrooms from public schools in various parts of the country.
- <u>Youth Entrepreneurship</u>. In the 13<sup>th</sup> year of the Youth in Entrepreneurship and Leadership Development Program, 40 Grade 10 students of the Muntinlupa Business High School spent their summer at select Petron stations to learn about back office operations and the rudiments of food service.
- <u>Bataan Integrated Coastal Management Program ("BICMP")</u>. In 2018, Petron sustained its leadership role in the implementation of the Bataan Integrated Coastal Management Program, with completion of the draft of the State of the Coasts ("SoC") Report for the province of Bataan. The SoC is a tool that local governments can use in the monitoring, evaluation and reporting of their integrated coastal management programs.

Petron also scaled up its advocacy for a cleaner environment by sponsoring the 2018 Pawikan Festival, which raises awareness on the protection of the threatened marine turtle species which nest in the town of Morong, Bataan.

- Participation in the National Greening Program. Petron continues to engage its fenceline communities and stakeholders nationwide in initiatives that support the goals of the National Greening Program. In celebration of Petron's 85<sup>th</sup> anniversary in 2018, Petron Foundation and the Operations Division formalized partnerships with Tagbilaran in Bohol, Puerto Prinsesa City in Palawan, and Nasipit in Agusan del Norte to reforest a total of 43 hectares for the next three (3) years. The previously adopted reforestation site in Brgy. Anibong, Tacloban has so far yielded nearly 400 tons of carbon or 40 tons of CO/hectare sequestered from the mangroves planted in 2016. Elsewhere in the country, volunteers from the Petron Bataan Refinery and the Operations Division collectively planted some 70,000 mangrove and tree seedlings in their respective communities in activities commemorating Earth Month, Environment Month, and International Coastal Cleanup Day.
- <u>Scholarship program for marine environment experts</u>. Together with San Miguel Foundation, Petron continued to sponsor the Professional Masters in Tropical Marine Ecosystems Management ("PM-TMEM") program of the U.P. Marine Science Institute. Petron's fifth and last scholar from Bataan was enrolled in the program's third cycle for School Year 2018-2019. These PM-TMEM scholars serve as scientific and technical experts in the development and implementation of Petron's environmental programs.
- <u>Community-Based Programs</u>. Petron's community-based programs benefit residents close to Petron facilities. The community-based programs include livelihood programs such as rug/rag making in Bataan and Rosario, Cavite by the Samahang Alangan at Lamao para sa Pag-Unlad, Inc., and mothers of *Tulong Aral* scholars in Rosario, respectively. They now supply the Refinery's, the Rosario Depot and the local market's rug/rag requirements. Petron also donated an ambulance to Brgy. Mainaga in Mabini, Batangas to strengthen the emergency response capabilities of the community.
- Responding to Crises. In September 2018, Petron conducted the simultaneous distribution of relief goods for residents of the provinces of Cagayan and Ilocos Norte totaling 2,600 displaced families who were severely impacted by supertyphoon Ompong.
- <u>Engaging its employees.</u> Through its Volunteers in Action program, Petron continued to provide opportunities for its employees to contribute to nation-building. Employees from its Head Office and Refinery and Operations Divisions contributed a total of 21,486 volunteer hours in support of Petron's various CSR programs as well as activities under the San Miguel Group's *Team Malasakit* program.

#### Petron Malaysia

The Petron Malaysia Companies have completed the upgrading of the product terminals to comply with the B10 biodiesel and U97 E4M requirements in line with the Malaysian government's thrust of providing cleaner and more environment-friendly fuels to consumers. As part of the Petron brand enhancement program, three (3) card programs, *Petron Miles* loyalty card, Petron Fleet Card with microchip technology (post-paid and pre-paid), and co-branded Petron Public Bank Visa Card program are in place.

#### (2) Business of the Company

#### (i) Principal products or services and their markets

Petron's principal business involves the refining of crude oil and the marketing and distribution of refined petroleum products. It sells a full range of refined petroleum products including gasoline, naphtha, LPG, diesel, jet fuel, kerosene, and petrochemicals (benzene, toluene, mixed xylene, propylene and polypropylene). When necessary, some refined petroleum products are imported.

The major markets in the petroleum industry are the reseller (service station), industrial, LPG and lube trades. Petron sells its products through a nationwide network of service stations, LPG dealerships and lube outlets and to industrial end-users and bulk off-takers.

The Company also continues to expand its non-fuel businesses with the addition of various food kiosks and restaurants, and other service establishments at some of its stations.

#### (ii) Percentage of sales or revenues by foreign sales

Below is the summary of the percentage of sales or revenues of domestic and foreign sales of the Company and its subsidiaries from 2016 to 2018:

	Domestic	Exports/International	Total
2016, in million pesos	205,411	138,429	343,840
2016, in percentage	60%	40%	100%
2017, in million pesos	271,319	163,305	434,624
2017, in percentage	62%	38%	100%
2018, in million pesos	313,900	243,477	557,376
2018, in percentage	56%	44%	100%

#### (iii) Distribution methods of products or services

From the Petron Bataan Refinery, Petron moves its products, mainly by sea, to depots, terminals and airport installations situated throughout the Philippines, representing the most extensive distribution network for petroleum products in the Philippines. The network comprises 12 depots and terminals in Luzon, eight (8) in the Visayas and seven (7) in Mindanao, as well as two (2) airport installations in Luzon and two (2) in Mindanao. Through this nationwide network, Petron supplies its various petroleum products such as gasoline, diesel, and LPG to its customers. Petron also supplies jet fuel to international and domestic carriers at key airports in the Philippines.

Through its network of about 2,400 retail service stations in the Philippines as of December 31, 2018, Petron sells gasoline, diesel, kerosene, and auto-LPG (in some stations) to motorists and to the public transport sector. Petron also sells its LPG brands *Gasul* and *Fiesta Gas* to households and other consumers through its extensive dealership network.

Petron also manufactures lubricants and greases through its blending plant in Pandacan, and these products are sold through its service stations and various lubes outlets.

#### (iv) New products or services

The Company's new products are described below.

#### New Petron Turbo Diesel

Petron reformulated its Petron Turbo Diesel with a higher cetane number, far exceeding the Philippine National Standard. The newly formulated technologically-advanced Petron Turbo Diesel is enhanced with high-performance additives which offer better engine response, rapid clean-up of fuel injection system, better fuel efficiency and improved emission.

#### Development of new marine engine oils

Petron also developed marine lubricants with a low base number, namely, Petromar HF 1030, 1040, and 1540, which are especially designed for the lubrication of high and medium speed trunk piston engines using diesel fuels.

Petromar HF 3030 was also developed with high-quality base oils and leading additive technology suitable for engines using heavy or residual fuel oil with high sulfur content.

#### Development of Scooter Oils

Petron developed a Sprint 4T product line specific for the lubricant requirements of automatic motor bikes or scooters. Petron Sprint 4T Scooter Oils are premium and quality lubricants that meets the JASO (Japanese Automotive Standards Organization) MB specifications for scooters or four-stroke motorcycles fitted with automatic transmission. The Petron Sprint 4T Scooter Oils are the following:

- a. Petron Sprint 4T Scooter Oil Fully Synthetic
- b. Petron Sprint 4T Scooter Oil Synthetic Blend
- c. Petron Sprint 4T Scooter Oil Premium Multi-grade

#### Development of new automotive lubes

In addition to the Sprint 4T Scooter Oils, nine (9) new automotive lubricants were developed for 2018 for specific requirements of passenger cars, motorcycles, scooters, and trucks.

#### • Development of Engine Oils for Petron Malaysia

Petron continues to provide R&D support to Petron Malaysia with its fuel and lubricant business. In 2018, Petron also developed the following lubricants for the Malaysian local market and which are ready for commercialization:

- a. Rev-X Synthetic Blend 10W-40
- b. Blaze Racing 5W-30
- c. Hydrotur T68
- d. Petron GX 80W-90 GL-5 LSD
- e. Petron GX 85W-140 GL-5 LSD
- f. Petron GEP 80W-90 GL-4

#### (v) Competition

Petron operates in a deregulated oil industry along with more than 100 other industry players. With several players sharing in the market, competition is intense. Retail and depot network expansion, pricing, and various marketing programs are being employed to gain a bigger share of the domestic market. However, Petron's wider retail and depot network allows it to expand its reach in the domestic market more effectively. Moreover, with its upgraded refinery, Petron now produces more fuels, namely, gasoline, diesel and jet fuel.

#### (vi) Sources and availability of raw materials and the names of principal suppliers

In 2018, Petron purchased all its term and spot crude requirements through its wholly-owned subsidiary, PSTPL. Majority of the crude purchases were sourced under term contract with two (2) suppliers and various spot suppliers for the balance of the crude slate. For its 2019 crude requirements, Petron, through PSTPL, renewed its crude oil supply agreements with these suppliers for the period January to December 2019.

Petron purchased its finished product import requirements in 2018 also through PSTPL. For 2019, aviation gas, asphalt, LPG, and base oil contracts were renewed for the period January to December 2019 through PSTPL. Meanwhile, Petron also secured its January to December 2019 diesel import requirements into Cagayan De Oro, likewise through PSTPL.

For its requirements for ethanol, Petron continued to support the directive of the DOE on prioritization of locally-produced ethanol, complying with the required monthly allocation. About 62% of the total ethanol requirement of the Company was sourced from various local ethanol producers.

#### (vii) Dependence on one or a few major customers and identity of any such major customers

Petron and its subsidiaries do not have a single external customer from which sales revenue generated amounted to 20% or more of the total revenue.

#### (viii) Transactions with and/or dependence on related parties

Petron, certain of its subsidiaries and its associate and joint venture, as well as SMC and certain of its subsidiaries, purchase products and services from one another in the normal course of business.

It is the policy of the Company that transactions with related parties are on an arm's length basis in a manner similar to transactions with non-related parties. Related party transactions are made at normal market prices and terms. To ensure that this policy is implemented, the Company undertakes an assessment at each financial year by examining the final position of the related party and the market in which the related party operates.

Described below are transactions of Petron with related parties:

- Petron has existing supply agreements with various SMC subsidiaries. Under these agreements, Petron supplies the diesel fuel, gasoline and lube requirements of selected SMC plants and subsidiaries.
- 2. Petron purchase goods and services, such as those related to construction, information technology, shipping and terminaling, from various SMC subsidiaries.
- 3. Petron entered into a lease agreement with San Miguel Properties, Inc. for office space covering 6,802 square meters. The lease, which commenced on June 1, 2014, is for a period of one year and may be renewed in accordance with the written agreement of the parties.

- 4. Petron also pays SMC for its share in common expenses such as utilities and management fees in relation to the leased office premises.
- 5. Petron has long-term lease agreements with NVRC covering certain parcels of lands where the Petron Bataan Refinery and some of its depots, terminals and service stations are located.
- Petron partly retails its fuel products through its subsidiaries, PFC, and PSTPL, as well as lubes through PFSIB.
- 7. Petron obtains insurance coverage from Petrogen which, in turn, obtains reinsurance coverage from Ovincor and other local reinsurers.
- 8. Petron made certain advances to PCERP for investment opportunities.
- Petron has an existing trading agreement with PSTPL for the procurement of crude oil, and trading of finished petroleum products and other materials such as ethanol, coal, and additives.
- 10. Petron engaged PSTPL to perform the chartering function such as the renewal and negotiation of contract of affreightments and commodity risk management via hedging transactions.
- 11. Petron provides general management services to PFISB.
- 12. NVRC and SMC subsidiaries entered into various lease agreements for portion of lands located at Limay, Bataan.

#### (ix) Patents, trademarks, licenses, franchises, concessions, royalty agreements

The Company's intellectual property registrations and applications as of December 31, 2018 are described below.

Approved Trademark Registrations. Petron has trademark registrations for a term of 20 years for its, Gearkote, Petron Old Logo, Hypex, Petron Old Logo (Tradename), 2T, Turnol, Petromar HD, Spinol, Airlube, Hydrotur, Petromix, Voltran, Stemol, Petrocyl 680, Overglide, Grease Away, Petrokut, Petron Railroad Extra, Rubbex, Petron Dust Stop Oil, Oil Saver, DCL 100, Milrol, Petropen, Petron GST, Petron with XCS, With XCS, Super DC, LPG Gasul Cylinder 2.7 kg. Petromul CSS-1, New Petron Logo, Power Booster, Zerflo, TDH 50, Automatic Transmission Fluid, Petrotherm 32, Petrosine, Petron HDX, Petron TF, Petron, Ropgriz, Ultron and Device, 2T Motorcycle Oil, Lubritop, Antimist, Molygrease, Petron GX and Extra with a car device against a red background.

Petrogrease, Gearfluid, Gasulette, Gasulite, Gasulgrille, Gasul, Marinekote, LPG Gasul Cylinder 50 kg., Gasul and Device, LPG Gasul Cylinder 11 kg., Petron STM, Petron Autokote, GEP, Cablekote, Grease Solve, Petrokote, Petron 2040, Petron XD3, Extra, Petron Gasul 11-kg POL-VALVED Cylinder, Ultron Rallye, Rev-X Trekker, Rev-X Hauler, Rev-X HD, Ultron Extra, Sprint 4T, Xpert Diesel Oils, Penetrating Oil, Solvent 3040, Ultron Race, Ultron Touring, Lakbay Alalay, Blaze, Clean 'n Shine, Fuel Hope, Fuel Success, Fuel X Fuel Customer Experience, Pchem, Petron Farm Trac Oil for Farm Equipment, Petron Freeport Corporation, Petron Marketing Corporation, PetronConnects, Treats (for bottled water), Tulong Aral ng Petron & Device, Ultimate Release from Engine Stress, Xpert sa Makina X-tra ang Kita, "Your friend on the Road", Fuel Trust, Fuel Experience, Fuel Drive, Fuel Excellence, Fuel Efficiency, Xtend, Car Care & Logo,Go for the Xtra Miles, e-fuel, Rider, Enduro, Extra, Fiesta Gas with device, Xtra, Fiesta Gas 2.7kg cylinder, Fiesta Gas 5kg cylinder, Fiesta Gas 5kg POL-VALVED. Fiesta Gas 11kg cylinder, Fiesta Gas 11kg POL-VALVED. Fiesta Gas 22kg POL-VALVED, Fiesta Gas 50kg POL-VALVED, Bulilit Station, Bulilit Station (Gasoline Station), How far can you go on one full tank these days?, Fuel Journeys, Petron Lakbay Pinoy, Petron Plnoy Fuels & Device, Petron Pinoy Diesel & Device, Petron Pinoy Regular & Device, Econo, Elite, Pantra, Limay Energen Corporation, Racer Maximum

Performance, Petrolene, Petron Value Card and Device, Pstore, Pmart, Pshop, Go Petron! Get Rewards & Benefits, TSI and Device, Footprints Inside a Sphere & Device, Lakbay Alalay Para sa Kalikasan. Everyone's Vision & device, Petron Super Xtra Gasoline, Petron Ronnie Mascot in Seatbelt & device, Petron Super Driver, Maxi Gas, Xtra Exceed, Xtra Ultra, Xtra Prime, Xtra Miles, Pinoy HP Gasoline, Xtra Excel, UnliPower Saver Gasoline, Ultramax Gasoline, Ecomax Gasoline, PMax Gasoline, Triangle Device, Boomerang Device, Ronnie Mascot, and Seat Belt Lives, Privilege Miles Card & device, Petron Fleet Card & device, Blaze 100 Octane Euro 4 & device, Pay with Points Save your Cash, Road Safety & device, Miles, Petron Chinese Name (flag type), Petron Chinese Name (long type), Super Tsuper Gift and App, Xtra Advance (inside a rectangle device), Petron Blaze 100, Petron XCS3, Champion Gasoline, Gasulito, REV-X, Petron Blaze Spikers, Thermal Stress Stabilizing System, Dynamic Cleaning Technology, Miles Better, Your Feet Your Rules, Xtra Advance Euro 4 & Device, Petron Super Xtra Gasoline Euro 4 & Device, Diesel Max Euro 4 & Device, Turbo Diesel Euro 4 & device, XCS Euro 4 & device and Fast Gas Fast Prize, Carbon Buster, Petron Canopy Fascia, Diesel Max, Petron PMB, Blu & Device, Blu with Gasul Tank, Puno ng Buhay, Tri-Action, Blaze Racing, Tri Plus, Gas Padala, Lakbay Ligtas, Petromate, Sagip Alalay, Petron XCS3 Triple Action Premium Unleaded, Accident Insurance & device, Thermal Control System, Tri-Activ Advantage, I Fuel Hope, I Fuel Communities, Rider 4T, Captain Booster, Packaging HTP, Performance Run, Petron Best Day, Fe Dela Fiesta, Rev-X Turbo and Super Saya are registered for a term of 10 years.

<u>Pending Trademark Registration Applications</u>. Petron has pending applications for registration of the following trademarks: Euro 4 (stylized), Resibo Blowout and Petron Motorsports.

Petron also has registered and pending trademarks in Malaysia, Indonesia, Cambodia, Thailand, Myanmar, Australia, China, United Kingdom, India, Japan, Republic of Korea, Singapore, Hong Kong, China and Saudi Arabia. The Company has filed 179 trademark applications in Malaysia relating to its Malaysian operations. It has obtained copyright protection for the stylized letter "P" and has registered trademarks in Malaysia, including the "Petron (Class 9)", "Petron Logo", "Gas Miles", "Gasul", "Fiesta Gas", "Energen", "Petron Plus (Class 9)", "Perks", "Miles", "Propel", "XCS", "Petromate", "Hydrotur", "Miles with P-Logo", "MILES with P Logo and 'Privilege Miles Card' words", "Petroil", "Fuel Journeys", "Better by Miles", "Petron Cares", "DCL 100", "Petromar", "Energy", "Treats with Crocodile Logo", and "Petron Greenfuel", "Kedai Mart with P logo", "Rider", "Rider 4T", "Petrolaysia", "Prime", "Petron with Canopy Fascia logo", "Petron Racing", "Sprint 4T", "Rev-X Diesel Engine Oils", "Prestige", "Xtra Mile", "Xtra Unleaded", "Treats & Device", "Petron Value Card Rewards & Benefits", "Turbo Diesel", "Diesel Maz", "Blaze Gasoline", "Petron XCS3", "Powerburn 2T & Device", "Racing", "Powerburn", "Petrogrease", "Greaseway", "GEP", "Gearfluid", "Clean 'n Shine", "ATF", "Treats & Device", "Powered by Petron", "Miles with P Logo & Petrol Word", "Petromar HD", "Petrogrease EP", "Blaze with P Logo and Petrol", "Fuel Trust", "Fuel Success", "Fuel Hope", "Blaze Racing", "Fuel Care", "Treats", "Petron Motorsports", "Fuel Life", "Fueled by Petron", "Miles Better", "Your Fleet Your Rules", "5th year Anniversary Fuel Happy" and "Petron Car Care Center".

<u>Copyrights</u>. Petron has copyrights for its seven (7)-kg LPG container, Gasulito with stylized letter "P" and two (2) flames, Powerburn 2T, Petron New Logo (22 styles), Philippine Card Designs and Malaysian Card Designs, and Petron font. Copyrights are protected during the lifetime of the creator and for 50 years after his death.

<u>Utility Models</u>. Petron has registration for the following utility models: (i) Carbon Buster (process) and (ii) Carbon Buster (composition). The term of the utility model is seven (7) years from date of filing of the application.

#### (x) Government Approval of Principal Products or Services

Government approval of Petron products and services is not generally required. Petroleum products, both locally refined and imported, however, must conform to specifications under the Philippine National Standards. Importations of petroleum products and additives are reported to the DOE, in accordance with the Downstream Oil Industry Deregulation Act of 1998 and its implementing rules and regulations. Clearances are secured from concerned government authorities for importations of restricted goods. The supply of products or services to government and government agencies undergo a bidding process in accordance with law.

#### (xi) Effect of existing or probable government regulations on the business

Tax Reform for Acceleration and Inclusion (the "TRAIN Law"). Republic Act No. 10963 or the TRAIN Law, which took effect on January 1, 2018, imposes a phased increase in excise taxes on petroleum products from 2018 to 2020. The schedule of increase for this three (3)-year period is P2.65-P2-P1 per liter ("/li") per year for gasoline, P2.50-P2-P1.50/li for diesel and fuel oil, P1-P1-P1/kg for LPG, and P0.33-P0-P0/li for jet fuel. The incremental excise tax is further subject to 12% VAT. Higher excise taxes can potentially constrain demand growth, especially for LPG given there are substitutes such as charcoal, kerosene and electric, and gasoline with public transportation as alternative.

The TRAIN law also mandates the implementation of a fuel marking program to help curb illicit trading of fuel products. While the program is yet to be implemented, the cost of the program may also lead to possible increase in fuel prices

- <u>Biofuels Act of 2006 (the "Biofuels Act")</u>. The Biofuels Act and its implementing circulars mandate that gasoline and diesel volumes contain 10% bioethanol and 2% biodiesel/cocomethyl ester ("CME") components, respectively. To produce compliant fuels, the Company invested in CME injection systems at the Petron Bataan Refinery and the depots. On the bioethanol component, the DOE issued in June 2015 its Circular No. 2015-06-0005 entitled "Amending Department Circular No. 2011-02-0001 entitled Mandatory Use of Biofuel Blend" which currently exempts premium plus gasoline from the 10% blending requirement.
- Renewable Energy Act of 2008 (the "Renewable Energy Act"). The Renewable Energy Act aims to promote development and commercialization of renewable and environment-friendly energy resources (e.g., biomass, solar, wind, hydro, geothermal) through various tax incentives such as seven (7)-year income tax holiday and duty-free importation of renewable energy equipment and machinery. The sale of power generated from these sources is also exempt from value-added tax under the TRAIN Law. The growth in renewable energy may displace or reduce use of oil-based power plants affecting the Company's sales to the power sector.
- <u>Clean Air Act of 1999 (the "Clean Air Act")</u>. The Clean Air Act established air quality guidelines and emission standards for stationary and mobile equipment. It also included the required specifications for gasoline, diesel and IFO to allow attainment of emission standards. Petron invested in a gasoil hydrotreater plant and an isomerization plant to enable it to produce diesel and gasoline compliant with the standards set by law.
- Laws on Controlled Chemicals (Presidential Decree No. 1866 as amended by Republic Act No. 9516). The implementing rules and regulations for this amended law were approved on June 9, 2016 and listed the chemicals under the control of the Philippine National Police. These rules reduced the controlled list from 101 to 32 chemicals and further classified 15 chemicals as high-risk and 17 as low-risk substances. The rules also outline the procedures for regulating, storing, handling and transporting chemicals.

- Compliance with Euro 4 standards. In September 2010, the DENR issued Administrative Order 2010-23 mandating that, by 2016, all new motor vehicles that would be introduced in the market shall comply with Euro 4 emission limits, subject to Euro 4 fuel availability. In June 2015, the DOE issued Circular 2015 06-0004 entitled "Implementing the Corresponding Philippine National Standard Specifications (PNS) for the Euro 4/IV PH Fuels Complying with the Euro 4/IV Emissions" directing all oil companies to adopt Euro4-compliant fuels. With its RMP-2, Petron is now producing Euro 4-compliant fuels ahead of the 2016 mandate.
- <u>Department Circular 2014-01-0001</u>. The DOE issued Department Circular 2014-01-0001 directed at ensuring safe and lawful practices by all LPG industry participants as evidenced by standards compliance certificates. The circular also mandates that all persons engaged or intending to engage as a refiller of LPG shall likewise strictly comply with the minimum standards requirements set by the DTI and the DOE. The circular imposes penalties for, among others, underfilling, illegal refilling and adulteration.
- <u>Laws on Oil Pollution</u>. To address issues on marine pollution and oil spillage, the Maritime Industry Authority ("MARINA") mandated the use of double-hull vessels for transporting black products beginning end-2008 and white products by 2011. Petron has been using double-hull vessels in transporting all its products.
- <u>Oil Marine Pollution Circulars.</u> The Philippine Coast Guard has memorandum circulars prescribing the rules and regulations on the prevention, containment, abatement and control of oil marine pollution by all marine vessels, coastal and offshore facilities and other facilities utilizing or storing petroleum products. The circulars identify the prohibited acts and provide the penalties.
- Anti-Competition Law (the "Philippine Competition Act"). The Philippine Competition Act, approved in July 2015, prohibits anti-competitive agreements, abuses of dominant positions, and mergers and acquisitions that limit, prevent, and restrict competition. To implement the national competition policy and attain the objectives and purposes of the law, the Philippine Competition Commission ("PCC") was created. Among the powers of the PCC is the review of mergers and acquisitions based on factors it may deem relevant. The PCC, after due notice and hearing, may impose administrative fines on any entity found to have violated the provisions of the law on prohibited arrangements or to have failed to provide prior notification to the PCC of certain mergers and acquisitions. The PCC is empowered to impose criminal penalties on an entity that enters into any anti-competitive agreement and, when the entities involved are juridical persons, on its officers, directors, or employees holding managerial positions who are knowingly and willfully responsible for such violation.
- <u>Amended Price Freeze Act of 2013</u>. This law mandates the implementation of a 15-day price freeze of basic necessities, including LPG and kerosene, for areas declared under a state of emergency or calamity.
- Executive Order 890: Removing Import Duties on All Crude and Refined Petroleum Products. After the ASEAN Trade in Goods Agreement was implemented in 2010, the tariff rate structure in the oil industry was distorted with crude and product imports from ASEAN countries enjoying zero tariff while crude and product imports from outside the ASEAN were levied 3% tariff. To level the playing field, Petron filed a petition with the Tariff Commission to apply the same tariff duty on crude and petroleum product imports, regardless of source. In June 2010, the government approved Petron's petition and issued Executive Order 890 which eliminated import duties on all crude and petroleum products regardless of source. The reduction of duties took effect on July 4, 2010.
- <u>LPG Bill</u>. The LPG Bill, currently pending in the Philippine Congress, will mandate stricter standards on industry practices.

# (xii) Estimate of the amount spent during each of the last three (3) fiscal years on research and development activities:

The Company's Research and Development ("R&D") is responsible for all product development that complies with government laws and regulations such as the Clean Air Act and the Biofuels Act. Other drivers of product innovations are the requirements of original engine manufacturers and the latest technological trends in the industry.

Petron R&D spent a total of P85.57 million in 2018, higher than the P75.57 million in 2017. Expenses in 2016 amounted to P66.24 million.

#### (xiii) Costs and effects of compliance with environmental laws

Compliance with the various environmental laws like the Renewable Energy Act, the Biofuels Act, the Clean Air Act, and the Clean Water Act entails costs and additional investments on the part of the Company, resulting in higher production costs and operating expenses. In 2018, the Company spent a total of P188.48 million for treatment of wastes, monitoring and compliance, permits, and personnel training at the Petron Bataan Refinery while in 2017, it spent a total of P261.47 million.

#### (xiv) Total number of employees

As of December 31, 2018, the Company and its subsidiaries had 3,131 employees, with 2,681 employees in the Company (comprising one president, one general manager, 29 vice presidents and assistant vice presidents, 1,761 managerial, professional and technical employees, and 889 rank-and-file employees); 603 employees of the Company's Malaysian operations; 16 in PSTPL; and 13 in PFC.

Petron has CBAs with its three (3) unions, namely: (i) Bataan Refiners Union of the Philippines ("BRUP"), which is affiliated with the Philippine Transport and General Workers Organization; (ii) Petron Employees Labor Union ("PELU"), affiliated with the Philippine Transport and General Workers Organization, and (iii) Petron Employees Association("PEA"), which is affiliated with the National Association of Trade Unions. BRUP's CBA covers the period January 1, 2014 to December 31, 2018. The PEA's CBA covers the period from January 1, 2015 to December 31, 2019.

The CBAs with BRUP and PELU are presently under negotiations.

In addition to the statutory benefits, the Company provides medical and life insurance, vacation, sick and emergency leaves, computer and emergency loans to employees, and a savings plan program.

#### (xv) Description of Property

Petron owns the largest petroleum refinery complex in the Philippines located in Limay, Bataan, with a crude distillation capacity of 180,000 barrels per day. Its other major process units include: conversion units, delayed coker and catalytic cracking units, reformers for gasoline production; desulfurization units for naphtha, diesel and jet fuel; petrochemical units for production of benzene, toluene, mixed xylene and propylene; other supporting units like power/steam generation facilities, waste water treatment facilities; and several crude and product storage tanks. It has its own piers and other berthing facilities, one of which can accommodate very large crude carriers.

Petron operates an extensive network of terminals, depots, and LPG and aviation plants which are located in Luzon, Visayas and Mindanao. As of December 31, 2018, its bulk fuel terminals were in Limay, Bataan; Mabini, Batangas; Mandaue City, Cebu; Poro Point, San Fernando, La Union; Navotas, Metro Manila; Rosario, Cavite; Puerto Princesa, Palawan; Culasi, Roxas City; Lapuz, Iloilo City; Bacolod City, Negros Occidental; Ormoc City, Leyte; Anibong, Tacloban City; Isabel, Leyte; Tagoloan, Misamis

Oriental; Sasa, Davao City; Iligan City, Lanao del Norte; Jimenez, Misamis Occidental; Bawing, General Santos City; Nasipit, Agusan del Norte; and Zamboanga City. Its sales offices were located in Tondo, Manila; Calapan, Oriental Mindoro; San Jose and Mamburao in Occidental Mindoro; Pasacao, Camarines Sur; Masbate; Amlan, Negros Oriental; and Tagbilaran City, Bohol. Petron has LPG bulk refilling plants in Ugong, Pasig City; San Fernando, Pampanga; San Pablo City, Laguna; and Legazpi City, Albay. Among its other installations were the aviation depots at JOCASP-NAIA, Pasay City and Mactan, Cebu; airport installations at Laoag City, Davao City and Laguindingan, Misamis Oriental; an additive plant in Subic, Zambales and a lube oil blending plant in Pandacan, Manila.

The Company entered into commercial leases with the PNOC for parcels of land occupied by the Petron Bataan Refinery, depots, terminals and some of its service stations. The lease agreements include upward escalation adjustment of the annual rental rates. In 2009, the Company renewed its lease with PNOC (through NVRC) for the continued use of the Petron Bataan Refinery for 30 years starting January 1, 2010 (renewable upon agreement of the parties for another 25 years). In 2015, the Company also entered into another 25-year lease agreement with PNOC effective August 1, 2014 for additional lots near the Petron Bataan Refinery for its expansion projects. Expenses relating to the PNOC leases amounted to \$\mathbf{P}\$352.64 million in 2018.

On October 20, 2017, the Company filed an action against the PNOC in respect of the leased properties to preserve its rights under the lease agreements. The case is currently undergoing judicial dispute resolution ("JDR") proceedings before the courts. The next JDR conference is scheduled on March 28, 2019, without prejudice to any discussion between the parties regarding the settlement of the case.

Petron anticipates that it may lease desirable lots for development as service stations and for its refinery expansion projects in the next 12 months.

#### (4) Contingent Liabilities

Petron is involved in certain cases that may trigger a direct or contingent financial obligation, the materiality of which are discussed below based on information available to the Company as of the date of this information statement:

#### Tax Case

Petron Corporation vs. Commissioner of Internal Revenue SC-G.R. SP No. 204119-20  $\,$ 

Supreme Court

Date Filed: December 2012

Background: In 1998, the Company contested before the CTA the collection by the BIR of deficiency excise taxes arising from the Company's acceptance and use of TCCs worth P659 million from 1993 to 1997. The BIR claimed that the TCCs used by Petron as payment were fraudulent. In July 1999, the CTA ruled that, as a fuel supplier of companies registered with the BOI, the Company was a qualified transferee for the TCCs. The CTA ruled that the collection by the BIR of the alleged deficiency excise taxes was contrary to law. The BIR appealed the ruling to the CA.

On March 21, 2012, the CA promulgated a decision in favor of Petron and against the BIR affirming the ruling of the CTA striking down the assessment issued by the BIR for deficiency excise taxes in 1998. On April 19, 2012, a motion for reconsideration was filed by the BIR, which was denied by the CA in its Resolution dated October 10, 2012. The BIR elevated the case to the Supreme Court through a petition for review on *certiorari* dated December 5, 2012. The case was resolved in favor of the Company by the Supreme Court in a decision dated July 9, 2018. No motion for reconsideration was filed by the Commissioner of Internal Revenue.

Exposure: ₽1,107,542,547.08 plus 20% annual interest and 25% surcharge from April 22, 1998

Relief sought on Appeal: The petition for review on *certiorari* filed by the BIR seeks the reversal of the decision of the CTA in favor of Petron, setting aside the BIR assessment in relation to Petron's payments of excise taxes through TCCs.

Status: No motion for reconsideration was filed by the Commissioner of Internal Revenue in respect of the Supreme Court decision dated July 9, 2018.

#### Guimaras Oil Spill

#### In the Matter of the Sinking of the MT Solar I SBMI No. 936-06

Special Board of Marine Inquiry ("SBMI")

Background: Petron hired on a "single voyage basis" the vessel MT Solar I owned by Sunshine Maritime Development Corporation ("SMDC") for the transport of industrial fuel oil from the Petron Bataan Refinery to Zamboanga. Petron, as a shipper of the cargo, conducted inspection of the vessel MT Solar I and likewise, relied on the documents presented by SMDC as carrier. Petron also relied on the implied warranties of SMDC as a carrier with respect to the seaworthiness of the vessel MT Solar I and other statutory/trading certificates issued by MARINA and other pertinent government agencies.

SMDC, taking into consideration the vessel's trim, stability and draft, declared to Petron that the vessel MT Solar I can safely load approximately 13,500 barrels of cargo as stated in the Fixture Note, Notice of Readiness and Seaworthiness Certificate. On this basis and relying on the declaration of SMDC, Petron loaded the quantity as specified by SMDC. Unfortunately, the vessel MT Solar I sank off Guimaras when it encountered bad weather on or about August 11, 2006.

In September 2006, the SBMI was created by the Philippine Coast Guard for the purpose of determining the administrative liability of the crew, owner of the vessel and other involved parties. The SBMI in its initial findings found Petron liable for allegedly overloading the vessel.

On November 21, 2006, Petron filed a Memorandum of Appeal with the DOTC, elevating the disputed ruling of the SBMI for review.

Exposure: Considering the nature of this investigation, no potential liability exists for Petron at this point.

Relief sought: Reversal of the SBMI's initial finding that Petron was liable for allegedly overloading the vessel.

Status: The appeal to the DOTC of the finding of the SBMI that Petron was negligent and responsible for overloading the MT Solar I remained pending as of December 31, 2018.

Rogelio Arsenal, Jr., et al. v. SMDC, Petron, et al. Civil Case No. 09-0394; RTC Br. 65, Jordan, Guimaras

Oliver S. Chavez, et al. v. SMDC, Petron, et al. Civil Case No. 09-0395; RTC Br. 65, Jordan, Guimaras

Background: These are complaints for damages filed on August 6, 2009 by a total of 1,063 plaintiffs who allegedly did not receive any payment from the defendants of their claims for damages arising from the oil spill due to the sinking of MT Solar 1 on August 11, 2006. Total claims for both cases amount to \$\mathbb{P}291.9\$ Million (\$\mathbb{P}286.4\$ Million and \$\mathbb{P}5.5\$ Million). The reception of plaintiffs' evidence is on-going.

In the Arsenal case, respondents filed a motion to hear affirmative defenses based on lack of jurisdiction for non-payment of docket fees, prescription and lack of cause of action but it was denied. The respondents went to the CA on a petition for *certiorari*. The respondents filed with the CA a compliance with the resolution requiring submission of pleadings and orders. The complainants filed their comment on the petition and the respondents filed their reply to the said comment. On May 29, 2014, the CA rendered a decision directing the plaintiffs to file their respective affidavits substantiating their claims of indigency. The plaintiffs filed a motion for partial reconsideration of the decision which was denied by the CA on January 30, 2015.

In the Chavez case, the respondents likewise filed the same motion based on the same grounds. The lower court also denied the motion so the respondents went to the CA on a petition for *certiorari*. The CA dismissed the petition for failing to attach the necessary pleadings and orders.

Status: Both the Arsenal and Chavez cases have been remanded to and are pending with the trial courts.

Other cases involving Petron are discussed in its audited financial statements.

#### (5) Securities of the Company

- (a) Market Price of and Dividends on Company's Common Equity and Related Stockholder Matters
  - Market Information

The Company's common shares and Series 2 preferred shares are traded at the PSE.

As of February 28, 2019, the Company had approximately 145,816 stockholders. As of December 31, 2018, the total number of stockholders of the Company was about 145,961.

#### Common Shares

The price of the common shares of the Company as of February 28, 2019, the last trading day for the shares for the month, was  $\not=6.67$  per share. The price of the common shares of the Company on December 28, 2018, the last trading day of 2018, was  $\not=7.71$  per share. The price of the common shares of the Company on December 29, 2017, the last trading day of 2017, was  $\not=9.17$  per share.

The high and low prices of the common shares for each quarter of the last two (2) fiscal years and for the period ended February 28, 2019 are indicated in the table below:

		Highest Close		Lowest Close
Period	Price	Date	Price	Date
	(in Peso)		(in Peso)	
2019				
For period ended February 28, 2019	7.89	January 11	6.60	February 15 and 18
2018				
1 <sup>st</sup> Quarter	9.80	February 2	8.68	March 23
2nd Quarter	9.62	May 15	8.72	June 22
3rd Quarter	9.15	August 8 and 16; September 21	8.60	July 13
4th Quarter	8.69	October 3	7.66	November 19
2017	•		•	
1 <sup>st</sup> Quarter	10.30	January 5	8.57	March 10
2nd Quarter	11.26	May 30	8.62	April 3 & 6
3rd Quarter	10.68	September 18	9.35	August 2
4th Quarter	10.46	October 3	9.16	November 24

#### **Preferred Shares**

Series 2 Preferred Shares issued in 2014 ("Series 2 Shares")

On November 3, 2014, Petron issued and listed on the PSE 10 million cumulative, non-voting, non-participating, non-convertible peso-denominated perpetual preferred shares at an offer price of  $\stackrel{1}{=}1,000.00$  per share. The preferred shares issue, which reached a total of  $\stackrel{1}{=}10$  billion, is composed of Series 2A Preferred Shares amounting to  $\stackrel{1}{=}2.88$  billion. The Series 2A Preferred Shares may be redeemed by the Company starting on the fifth anniversary from the listing date, while the Series 2B Preferred Shares may be redeemed starting on the seventh anniversary from the listing date.

#### Series 2A Shares

The price of the Series 2A Preferred Shares as of February 26, 2019 the last trading day for the shares for the month, was \$\frac{1}{2}971.00\$ per share. The price of the Series 2A Preferred Shares as of December 27, 2018, the last trading day of the shares during the year, was \$\frac{1}{2}980.00\$ per share. The price of the Series 2A Preferred Shares as of December 28, 2017, the last trading day of the shares during the year, was \$\frac{1}{2}1,060.00\$ per share.

The high and low prices of the Series 2A preferred shares for each quarter of the last two (2) fiscal years and for the period ended February 28, 2019 are indicated in the table below:

	Highe	est Close	Lov	west Close
Period	Price (in Peso)	Date	Price (in Peso)	Date
2019	•			<u>.</u>
For period ended February 28, 2019	999. 50	January 10, 11, 21, 22,23, 24 & 25	962.00	February 4
2018				·
1 <sup>st</sup> Quarter	1,070.00	January 10 & 11	1,034.00	February 21, 27 & 28; March 5, 7, 14 & 20
2nd Quarter	1,050.00	April 2, 3 & 4	1,020.00	April 30; March 11 & 18
3rd Quarter	1,045.00	August 8	1,000.00	September 16-20
4th Quarter	1,010.00	October 4, 5, 8, 9, 10, 11 & 15-19	932.00	November 4 & 5
2017		<u>.</u>		<u>.</u>
1 <sup>st</sup> Quarter	1,089.00	March 15	1,045.00	January 9 & 17; February 20 & 24
2nd Quarter	1,075.00	Apr 3, 4, 5, 6, 7, 10, 11, 12, 17, 18, 19 & 20	1,020.00	June 21
3rd Quarter	1,090.00	September 22	1,030.00	July 3&7
4th Quarter	1,070.00	October 3, 4 & 10	1,049.00	November 7, 13, 16, 17, 21, 22, 23, & 24; December 1, 11 & 27

#### Series 2B Preferred Shares

The price of the Series 2B Preferred Shares as of February 27, 2019, the last trading day for the shares for the month, was ₽1,000.00 per share. The price of the Series 2B Preferred Shares on December 28, 2018, the last day of 2018 the shares were traded, was ₽1,490.00. The price of the Series 2B Preferred Shares on December 28, 2017, the last day of 2017 the shares were traded, was ₽1,140.00.

The high and low prices of the Series 2A preferred shares for each quarter of the last two (2) fiscal years and for the period ended February 28, 2019 are indicated in the table below:

	Higl	nest Close	Lowe	st Close
Period	Price	Date	Price	Date
	(in Peso)		(in Peso)	
2019		•		
For period ended February 28, 2019	1,490.00	January 2	990.00	January 3 & 4
2018				
1 <sup>st</sup> Quarter	1,175.00	February 12	1,066.00	March 23
2nd Quarter	1,164.00	April 2	1,000.00	June 22
3rd Quarter	1,074.00	July 2 & 3	1,010.00	September 11-26
4th Quarter	1,490.00	December 28	950.00	November 26 & 27
2017				
1st Quarter	1,180.00	January 23 & 26	1,096.00	February 21 & 24

2nd Quarter	1,150.00	April 26	1,000.00	May 10
3rd Quarter	1,129.00	July 7	1,100.00	July 10, 11, 13 & 21
4th Quarter	1,175.00	October 2&3	1,140.00	November 9; December 18, 21 & 28

#### Holders

The lists of the top 20 stockholders of the common shares and preferred shares of the Company as of February 28, 2019 are as follows:

#### Common Shares

RANK	STOCKHOLDER NAME	Common	TOTAL SHARES	% OF O/S
2 3 4	SEA REFINERY CORPORATION PCD NOMINEE CORP. (FILIPINO) SAN MIGUEL CORPORATION PCD NOMINEE CORP. (NON-FILIPINO) PETRON CORPORATION EMPLOYEES RETIREMENT PLAN	1,746,778,892 1,702,870,560 401,140,045 378,818,699	1,746,778,892 1,702,870,560 401,140,045 378,818,699	18.632101 % 18.163750 % 4.278779 % 4.040688 %
	F. YAP SECURITIES INC. ERNESTO CHUA CHIACO &/OR MARGARET SY CHUA CHIACO	12,704,918 6,000,000	12,704,918 6,000,000	0.135518 % 0.063999 %
9 10 11 12 13 14 15 16 17 18	SYSMART CORP.  MARGARET S. CHUACHIACO RAUL TOMAS CONCEPCION GENEVIEVE S. CHUACHIACO ERNESSON S. CHUACHIACO Q - TECH ALLIANCE HOLDINGS, INC. GENEVIEVE S. CHUA CHIACO BENEDICT CHUA CHIACO ANTHONY CHUA CHIACO SHAHRAD RAHMANIFARD KRISTINE CHUA CHIACO CHING HAI GO &/OR MARTINA GO ERNESSON S. CHUA CHIACO	3,900,000 3,504,000 2,735,000 2,732,000 2,648,500 2,490,000 2,365,000 2,008,000 2,000,000 1,956,000	3,504,000 2,735,000 2,732,000 2,648,500 2,490,000 2,365,000 2,008,000 2,000,000 1,956,000 1,500,000	0.041600 % 0.037376 % 0.029173 % 0.029141 % 0.026250 % 0.026560 % 0.025226 % 0.021418 % 0.021333 % 0.020864 %
		8,978,487,178	8,978,487,178	95.769462 %
TO	TAL NO. OF SHARES : 9,375,104	,497		

#### Series 2A and Series 2B Shares

VK.	STOCKHOLDER NAME	Preferred 2-A	TOTAL SHARES	% OF O/S
1	PCD NOMINEE CORPORATION (FILIPINO) SAN MIGUEL CORPORATION RETIREMENT PLAN-FIP SAN MIGUEL BREWERY INC. RETIREMENT PLAN SAN MIGUEL CORPORATION RETIREMENT PLAN - STP SAN MIGUEL FOODS INC. RETIREMENT PLAN	6,326,795	6,326,795	88.830536 %
2	SAN MIGUEL CORPORATION RETIREMENT PLAN-FIP	400,000	400,000	5.616148 %
3	SAN MIGUEL BREWERY INC. RETIREMENT PLAN	200,000	200,000	2.808074 %
4	SAN MIGUEL CORPORATION RETIREMENT PLAN - STP	60,000	60,000	0.842422 %
5	SAN MIGUEL FOODS INC. RETIREMENT PLAN	50,000	50,000	0.702018
6	SAN MIGUEL YAMAMURA PACKAGING CORP.	40,470	40,470	0.568214 %
7	RETIREMENT PLAN PCD NOMINEE CORPORATION (NON-FILIPINO)	22 705	33,785	0 474354 9
0	KNIGHTS OF COLUMBUS FRATERNAL ASSOCIATION OF	33,785	33,785	0.474354 %
	THE PHILS., INC.	3,200	3,200	0.044525 %
9	SYLVIA LOPEZ ALEJANDRO	1.000	1.000	0.014040 %
	BCS REALTY HOLDINGS & DEVELOPMENT CORPORATION	1.000	1,000 1,000	0.014040 %
		1,000	1,000	0.014040 %
12	ZENAIDA M. POSTRADO OR RENATO POSTRADO SAMUEL L. SANTOS OR MA. PAULINA ISABEL P.	750	750	0.010530 %
	SANTOS			
	IRMA T. SAN JUAN		500	
14	STA. MARIA DELLA STRADA PARISH GARDEN	420	420	0.005897 %
	SANCTUARY			
	AGNES L BANIQUED	300		
16	EVELYN A GESMUNDO OR DOMINADOR A. GESMUNDO JR.	300	300	0.004212 %
17	RAFAEL C. BUENO, JR.	300	300	0.004212 %
	ALFRITO D. MAH OR AGUEDA G. MAH		300	
	ARNEL JOSE S. BANAS OR RUFINA S. ELCANO OR		150	
	MELIZA B. ZULUETA			
20	MA. TERESA L. YUSINGCO	150	150	0.002106 %
		7 120 420	7,120,420	99 972222 8
		7,120,420		
TO:	TAL NO. OF SHARES : 7,122,	320		

RANK	STOCKHOLDER NAME	Preferred 2-B	TOTAL SHARES	% OF O/S
1 2	PCD NOMINEE CORPORATION (FILIPINO) KNIGHTS OF COLUMBUS FRATERNAL ASSOCIATION OF	2,755,415 45,440	2,755,415 45,440	95.751265 % 1.579050 %
4	THE PHILS., INC. PCD NOMINEE CORPORATION (NON-FILIPINO) MARCELINO R. TEODORO	12,500	22,910 12,500	0.434378 %
6	FIRST LIFE FINANCIAL CO., INC. BEN TIUK SY OR JUDY Y. SY REYNALDO GARCIA ALEJANDRO &/OR SYLVIA L.	6,400	7,000 6,400 5,000	0.222401 %
8	ALEJANDRO ALEXANDER T. SOLIS &/OR GINA T. SINFUEGO FRANCISCO S. ALEJO &/OR CYNTHIA ALEJO &/OR	5,000	5,000	0.173751 %
10	ANNA MELISSA A. ACOP ANTONIO T. CHUA ENRIOUE DELA LLANA YUSINGCO	2,500	2,500 2,000	0.086876 %
12	JUSTÎNIANO B. PANAMBO, JR. FELIX B. CHAVEZ &/OR AIDA T. CHAVEZ OR IRENE	1,920	1,920 1,500	0.066720 %
15	T. CHAVEZ DEWEY T. TAN ROMEO V. JACINTO	1,000	1,000 1,000	0.034750 %
	ZENAIDA M. POSTRADO OR RENATO POSTRADO EVELYN A GESMUNDO OR DOMINADOR A. GESMUNDO JR.	1,000 720	1,000 720	
19	RONNE T. SY SU OR CHADWICK C. SY SU ROBERTO D. DE LEON	650		0.022588 %
20	CONCHITA GO TENG OR CHLOE LOUISE C. SAY	350	350	0.012163 %
			2,876,005	
TO	TAL NO. OF SHARES : 2,877	,680		

#### Dividends

it is the policy of the Company under its Corporate Governance Manual to declare dividends when its retained earnings exceed 100% of its paid-in capital stock, except: (a) when justified by definite corporate expansion projects or programs approved by the Board, (b) when the Company is prohibited under any loan agreement with any financial institution or creditor, whether local or foreign, from declaring dividends without its consent and such consent has not been secured, or (c) when it can be clearly shown that such retention is necessary under special circumstances obtaining in the Company, such as when there is a need for special reserve for probable contingencies.

On November 3, 2014, the Company issued 7,122,320 Series 2A Preferred Shares and 2,877,680 Series 2B Preferred Shares. The dividend on the Series 2A Preferred Shares is at the fixed rate of 6.30% per annum and on the Series 2B Preferred Shares at the fixed rate of 6.8583% per annum, each as calculated based on the offer price of \$\mathbb{P}1,000.00\$ per share on a 30/360-day basis and payable quarterly in arrears, whenever approved by the Board of Directors. If the dividend payment date is not a banking day, dividends will be paid on the next succeeding banking day, without adjustment as to the amount of dividends to be paid. Cash dividends have been paid out on the Series 2 Shares since their listing in November 2014.

#### Dividend Declarations and Payments

#### 2018

On March 13, 2018, the Board of Directors approved a cash dividend of ₽0.15 per share to common shareholders as of the March 27, 2018 record date with a pay-out date of April 18, 2018.

On the same date, the Board of Directors also approved cash dividends of (i) \$\mu\$15.75 per share to the shareholders of the Series 2A Preferred Shares for the second and third quarters of 2018 with record dates of April 12, 2018 and July 16, 2018, respectively, and pay-out dates of May 3, 2018 and August 3, 2018, respectively, and (ii) \$\mu\$17.14575 per share to the shareholders of the Series 2B Preferred Shares for the second and third quarters of 2018 record dates of April 12, 2018 and July 16, 2018, respectively, and pay-out dates of May 3, 2018 and August 3, 2018, respectively.

On August 7, 2018, the Board of Directors approved cash dividends of (i) ₽15.75 per share to the shareholders of the Series 2A Preferred Shares for the fourth quarter of 2018 and the first quarter of 2019 with record dates of October 10, 2018 and January 11, 2019, respectively, and pay-out dates of November 5, 2018 (with November 3, 2018 being a Saturday) and February 4, 2019 (with February 3, 2018 being a Sunday), respectively, and (ii) ₽17.14575 per share to the shareholders of the Series 2B Preferred Shares for the fourth quarter of 2018 and the first quarter of 2019 also with record dates of October 10, 2018 and January 11, 2019, respectively, and pay-out dates of November 5, 2018 and February 4, 2019, respectively.

#### 2017

On March 14, 2017, the Board of Directors approved a cash dividend of ₽0.10 per share to common shareholders as of the March 28, 2017 record date with a pay-out date of April 12, 2017.

On the same date, the Board of Directors also approved cash dividends of (i) ₱15.75 per share to the shareholders of the Series 2A Preferred Shares for the second and third quarters of 2017 with record dates of April 12, 2017 and July 18, 2017, respectively, and pay-out dates of May 3, 2017 and August 3, 2017, respectively, and (ii) ₱17.14575 per share to the shareholders of the Series 2B Preferred Shares for the second and third quarters of 2017 record dates of April 12, 2017 and July 18, 2017, respectively, and pay-out dates of May 3, 2017 and August 3, 2017, respectively.

On August 8, 2017, the Board of Directors approved cash dividends of (i) ₽15.75 per share to the shareholders of the Series 2A Preferred Shares for the fourth quarter of 2017 and the first quarter of 2018 with record dates of October 16, 2017 and January 16, 2018, respectively, and pay-out dates of November 3, 2017 and February 5, 2018, respectively, and (ii) ₽17. 14575 per share to the shareholders of the Series 2B Preferred Shares for the fourth quarter of 2017 and the first quarter of 2018 also with record dates of October 16, 2017 and January 16, 2018, respectively, and pay-out dates of November 3, 2017 and February 5, 2018, respectively.

#### Distributions

Under the terms and conditions of the undated unsubordinated capital securities issued by the Company on January 19, 2018 (collectively, the "Capital Securities"), more particularly described below in "Recent Sales of Unregistered or Exempt Securities Including Recent Issuances of Securities Constituting an Exempt Transaction," the Company cannot declare dividends on any Junior Securities (as defined thereunder), which include the common shares of the Company, or (except on a pro rata basis) on any Parity Securities (as defined thereunder), which include the outstanding preferred shares of the Company, in case the payment of all distributions scheduled to be made on the Capital Securities is not made in full by reason of the Company deferring such distributions in accordance with the terms of the Capital Securities.

#### Description of Petron's Shares

The Company's capital stock consists of common shares and preferred shares, all with a par value of \$\mu\$1.00 per share. As of the date of this report, the outstanding capital stock of the Company is comprised of 9,375,104,497 common shares, 7,122,320 Series 2A Preferred Shares and 2,877,680 Series 2B Preferred Shares. The 100 million PPREF Shares issued by the Company in 2010 were redeemed on March 5, 2015 pursuant to the approval by the Board of Directors on November 7, 2014 and delisted by the PSE on March 6, 2015 consistent with the practice of the PSE in relation to redeemed shares that are not re-issuable at the time of redemption under the issuing company's articles of incorporation. The articles of incorporation of the Company were amended effective July 6, 2015 to provide a reissuability feature for all preferred shares redeemed by the Company.

The Series 2 Preferred Shares, with an aggregate issue value of £10 billion, were offered during the period October 20-24, 2014 pursuant to the order of registration and the permit to sell issued by the SEC on October 17, 2014. The Series 2 Preferred Shares were issued and listed on the PSE on November 3, 2014.

The common shares of the Company are voting shares while preferred shares are generally non-voting, except in cases provided by law.

#### Stock Ownership Plan

Petron currently does not have a stock ownership plan or program. In 1994, when Petron's initial public offering was undertaken, a special secondary sale of Petron's shares was offered to its employees. The entitlement of shares at the listing price of \$\frac{1}{2}9.00\$ per share was made equivalent to the employee's base pay factored by his/her service years with Petron. Petron's executive officers, except the Chairman, the President and the Vice President for Corporate Planning, were entitled to own Petron shares under this stock ownership plan. Preparatory to the listing of the Company's preferred shares, availment of said shares was offered to employees from February 15 to 19, 2010.

(b) Recent Sales of Unregistered or Exempt Securities Including Recent Issuances of Securities Constituting an Exempt Transaction

Under the Code, securities are not permitted to be sold or offered for sale or distribution within the Philippines unless such securities are approved for registration by the SEC or are otherwise exempt securities under Section 9 of the Code or sold pursuant to an exempt transaction under Section 10 of the Code.

The securities discussed below were offered for the past three (3) years (from 2016) in the Philippines to institutional lenders not exceeding 19 or to not more than 19 non-qualified buyers or to any number of qualified buyers as defined in the Code. Thus, the offer and sale of the subject securities qualified as exempt transactions pursuant to Sections 10.1(k) and 10.1(l) of the Code. A confirmation of exemption from the SEC that the offer and sale of the securities in the Philippines qualified as an exempt transaction under the Code was not required to be, and had not been, obtained. In compliance with the then existing rules, notices of exemption were filed after the issuances of the securities described in items (1) to (3) which qualified as exempt transactions.

The securities discussed below were not registered with the SEC under the Code. Any future offer or sale thereof is subject to registration requirements under the Code, unless such offer or sale qualifies as an exempt transaction.

#### **US\$500** Million Undated Unsubordinated Capital Securities

- a. On January 19, 2018, the Company issued US\$500 million undated unsubordinated capital securities (the "Capital Securities").
- b. The joint lead managers were Australia and New Zealand Banking Group Limited, DBS Bank Ltd., Deutsche Bank AG, Singapore Branch, The Hongkong and Shanghai Banking Corporation, Singapore Branch, Standard Chartered Bank, and UBS AG, Singapore Branch.
- c. The offer price for the Capital Securities was at 100%.
- d. As the Capital Securities were offered to qualified buyers in the Philippines, the issuance of such securities was considered an exempt transaction and no confirmation or notice of exemption from the registration requirements of the Code was required to be filed with the SEC pursuant to the Code and the 2015 SRC rules. The capital securities were listed with the Singapore Exchange Securities Trading Limited on January 22, 2018.

#### (6) Corporate Governance

#### Corporate Governance Manual

On May 8, 2017, the Board of Directors approved the new Corporate Governance Manual of the Company primarily based on the Code of Corporate Governance for Publicly-Listed Companies approved by the SEC pursuant to its Memorandum Circular No. 19 (2016) (the "Corporate Governance Manual"). A copy of the Corporate Governance Manual was submitted to the SEC on May 29, 2017.

#### Various Corporate Policies

For the past years, the Company observed the San Miguel Corporation and Subsidiaries Whistle-blowing Policy for itself and its subsidiaries. On May 6, 2013, the Company, in its pursuit of further ensuring that its business is conducted in the highest standards of fairness, transparency, accountability and ethics as embodied in its Code of Conduct and Ethical Business Policy, adopted the Petron Corporation and Subsidiaries Whistle-blowing Policy. The Petron Corporation and Subsidiaries Whistle-blowing Policy provides for the procedures for the communication and investigation of concerns relating to

accounting, internal accounting controls, auditing and financial reporting matters of the Company and its subsidiaries (the "Petron Group"). The policy expressly provides the commitment of the Company that it shall not tolerate retaliation in any form against a director, officer, employee or any the other interested party who, in good faith, raises a concern or reports a possible violation of the policy.

For the past years, the Company also observed the *San Miguel Corporation Policy on Dealings in Securities* for itself and its subsidiaries. On May 6, 2013, the Company likewise adopted the *Petron Corporation Policy on Dealings in Securities*. Under this policy, the directors, officers and employees of the Company are obliged to exercise extreme caution when dealing in the Company's securities and ensure that such dealings comply with this policy and the requirements under the Securities Regulation Code ("SRC"). The policy sets out the conditions and rules under which the directors, officers and employees of the Company should deal in securities of the Company.

#### **Board Assessment**

The directors accomplished the annual self-assessment for 2018.

In August 2013, the Board of Directors adopted a new format for the annual self-assessment by each director of his/her performance and that of the Board of Directors and the board committees.

The self-assessment forms covers the evaluation of the (i) fulfillment of the key responsibilities of the Board of Directors including the consideration of the interests of minority shareholders and stakeholders and their equitable treatment in its decision-making processes, the pursuit of good corporate governance, the establishment of a clear strategic direction for the Company designed to maximize long-term shareholder value, the review and approval of financial statements and budgets, and the appointment of directors who can add value and contribute independent judgment to the formulation of sound policies and strategies of the Company and officers who are competent and highly motivated; (ii) relationship between the Board of Directors and the Management of the Company including having a clear understanding of where the role of the Board of Directors ends and where that of Management begins, the participation of the Board of Directors and the board committees in major business policies or decisions, the continuous interaction with Management for an understanding of the businesses better, and the consideration of the correlation between executive pay and Company performance; (iii) effectiveness of board process and meetings through the adequacy of the frequency, duration and scheduling of board and committee meetings, the ability of the Board of Directors to balance and allocate its time effectively in discussing issues related to the Company's strategy and competitiveness, the attendance at board and committee meetings and the conduct of meetings in a manner that ensures open communication, meaningful participation, and timely resolution of issues, the wide and diverse range of expertise and occupational and personal backgrounds of the directors, and the institutionalization of a formal review process for monitoring the effectiveness of the Board of Directors and the individual directors; and (iv) individual performance of the directors including a director's understanding of the mission, values and strategies of the Company, his/her duties as a director and the Company's Articles, the Company's By-Laws and governing policies and applicable law, rules and regulations, the attendance at meetings and the conscious effort to avoid entering into situations where a director may be placed in a conflict of interest with that of the Company.

#### Compliance with the Corporate Governance Manual

The Company is in compliance with the provisions of the Corporate Governance Manual.

- Its directors possess all the qualifications and none of the disqualifications of a director under the Corporate Governance Manual, the Company's By-laws and applicable laws and regulations.
- The Company has four (4) independent directors (Mr. Reynaldo G. David, Retired Supreme Court Chief Justice Artemio V. Panganiban, Mr. Margarito B. Teves, and Mr. Carlos Jericho L. Petilla) and a Compliance Officer (Atty. Joel Angelo C. Cruz).
- The Chairmen and the members of the Executive, Audit, Corporate Governance, Risk Oversight and Related Party Committees were elected pursuant to the requirements of the Corporate Governance Manual and the Company's By-laws.
- The Company regularly held board meetings and board committee meetings, at which a quorum was always present.
- The directors properly discharge their duties and responsibilities as directors and attended a corporate governance seminar.
- Each director accomplished a self-assessment form for 2018.
- The Company has an external auditor.
- The Company has an Internal Audit Department.
- The Company respects and observes the rights of its stockholders under applicable law.
- The Company is in material compliance with laws and regulations applicable to its business operations, including applicable accounting standards and disclosure requirements,

#### Pursuit of Corporate Governance

As above-discussed, the Company adopted on May 8, 2017 its new Corporate Governance Manual to align with the Code of Corporate Governance for Publicly Listed Company approved by the SEC and which took effect on January 1, 2017.

The Company is committed in pursuing good corporate governance by keeping abreast of new developments in and leading principles and practices on good corporate governance. The Company also continuously reviews its own policies and practices as it competes in a continually evolving business environment while taking into account the Company's corporate objectives and the best interests of its stakeholders and the Company.

To further instill good governance in the Company, the Company will continue to coordinate with accredited providers for the attendance of the directors and officers in more extensive corporate governance programs to keep them updated with the latest developments in and best practices on good corporate governance. The Office of the General Counsel and Corporate Secretary will also continue to periodically release internal memoranda to explain and/or reiterate the Company's corporate governance practices and the latest good corporate governance practices in general.

#### Integrated Annual Corporate Governance Report ("I-ACGR")

Other matters relating to the governance of the Company are discussed in the I-ACGR of the Company filed with the SEC and posted on the company website.

#### (7) Director Meeting and Corporate Governance Seminar Attendance

#### Meeting Attendance

The list of the directors of the Company and the directors' attendance at meetings held in 2018 are set out below.

#### Corporate Governance Seminar

All the directors of the Company (including all its executive officers, the Assistant Corporate Secretary and the Internal Auditor) completed a corporate governance seminar for year 2018 conducted in accordance with SEC Memorandum Circular No. 20, Series of 2013.

Director's Name	February 13 Special Board Meeting	March 13  Regular  Board  Meeting	May 8 Regular Board Meeting	May 15  Annual Stockholders' Meeting	May 15 Organizational Board Meeting	August 7 Regular Board Meeting	November 6  Regular  Board  Meeting	Attendance at Corporate Governance Seminar in 2018
Eduardo M. Cojuangco, Jr.	✓	✓	✓	✓	✓	1	✓	Yes
Ramon S. Ang	✓	✓	✓	✓	✓	✓	✓	Yes
Estelito P. Mendoza	✓	✓	<b>√</b>	✓	✓	✓	✓	Yes
Lubin B. Nepomuceno	✓	✓	✓	✓	✓	1	✓	Yes
Eric O. Recto*	✓	-	-	N/A	N/A	N/A	N/A	N/A
Jose P. De Jesus	✓	✓	✓	✓	✓	✓	✓	Yes
Ron W. Haddock	✓	<b>✓</b>	✓	✓	<b>✓</b>	✓	✓	Yes
Mirzan Mahathir	✓	✓	-	✓	✓	✓	✓	Yes
Romela M. Bengzon*	✓	✓	✓	N/A	N/A	N/A	N/A	N/A
Aurora T. Calderon	✓	<b>✓</b>	✓	✓	<b>✓</b>	✓	✓	Yes
Virgilio S. Jacinto	✓	✓	✓	✓	✓	✓	✓	Yes
Nelly Favis-Villafuerte	✓	✓	✓	✓	✓	1	-	Yes
Artemio V. Panganiban	✓	✓	✓	✓	✓	1	✓	Yes
Reynaldo G. David	✓	✓	✓	✓	✓	✓	✓	Yes
Margarito B. Teves	✓	<b>✓</b>	✓	✓	✓	✓	✓	Yes
Horacio C. Ramos**	N/A	N/A	N/A	✓	✓	✓	✓	Yes
Carlos Jericho L. Petilla***	N/A	N/A	N/A	✓	✓	1	✓	Yes

Legend: 

- Present - Absent

- Ceased to be a director on May 15, 2018

- New director elected at the May 15, 2018 Annual Stockholders' Meeting

- New Independent Director elected at the May 15, 2018 Annual Stockholders' Meeting

#### **ANNEX C**

# 2018 Audited Financial Statements (Petron & Subsidiaries)

#### PETRON CORPORATION AND SUBSIDIARIES

CONSOLIDATED FINANCIAL STATEMENTS December 31, 2018, 2017 and 2016



R.G. Manabat & Co. The KPMG Center, 9/F 6787 Ayala Avenue, Makati City Philippines 1226

Telephone

+63 (2) 885 7000

Fax

+63 (2) 894 1985

Internet

www.kpmg.com.ph

Email

ph-inquiry@kpmg.com.ph

#### REPORT OF INDEPENDENT AUDITORS

The Board of Directors and Stockholders

Petron Corporation

SMC Head Office Complex
40 San Miguel Avenue

Mandaluyong City

#### Opinion

We have audited the consolidated financial statements of Petron Corporation and Subsidiaries (the "Group"), which comprise the consolidated statements of financial position as at December 31, 2018 and 2017, and the consolidated statements of income, consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for each of the three years in the period ended December 31, 2018, and notes, comprising a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at December 31, 2018 and 2017, and its consolidated financial performance and its consolidated cash flows for each of the three years in the period ended December 31, 2018, in accordance with Philippine Financial Reporting Standards (PFRS).

#### Basis for Opinion

We conducted our audits in accordance with Philippine Standards on Auditing (PSA). Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audits of the financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

KPING

#### Key Audit Matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audits of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

Revenue Recognition (P557,386 million)
Refer to Note 3, Significant Accounting Policies and Note 37, Segment Information to the consolidated financial statements.

#### The risk

Revenue is an important measure used to evaluate the performance of the Group. It is accounted for when the sales transactions have been completed and control over the goods and services has been transferred to the customer. Revenue generated from the sale of petroleum and related products is susceptible to manipulation as the pricing may vary in response to different market conditions. Whilst revenue recognition and measurement is not complex for the Group, voluminous sales transactions and the sales target which form part of the Group's key performance measure may provide venue to improperly recognize revenue.

Our response

We performed the following audit procedures, among others, on revenue recognition:

- We tested operating effectiveness of the key controls over revenue recognition. We involved our information technology specialists, as applicable, to assist in the audit of automated controls, including interface controls between different information technology applications for the evaluation of relevant information technology systems and the design and operating effectiveness of controls over the recording of revenue transactions.
- We checked on a sampling basis, the sales transactions to the delivery documents for the year.
- We checked on a sampling basis, sales transactions for the last month of the financial year and also the first month of the following financial year to the delivery documents to assess whether these transactions are recorded in the correct financial year.
- We tested journal entries posted to revenue accounts, including any unusual or irregular items.
- We tested credit notes recorded after the financial year to identify potential reversals of revenue which were inappropriately recognized in the current financial year.

Adoption of PFRS 15, Revenue from Contracts with Customers (P557,386 million) Refer to Note 3, Significant Accounting Policies, Note 4, Significant Accounting Judgments, Estimates and Assumptions and Note 37, Segment Information to the consolidated financial statements.

#### The risk

PFRS 15 is effective for annual reporting periods beginning on or after 1 January 2018. The core principle of PFRS 15 is that an entity recognizes revenue to depict the transfer of promised goods or services to customers in an amount that reflects the considerations to which the entity expects to be entitled in exchange for those goods or services. An entity recognizes revenue in accordance with that core principle by applying the new five-step model. PFRS 15 also requires extensive disclosures. The Group was required to review its contracts which involved, among others, the identification of performance obligations other than selling petroleum and related products. There is judgment involved in the application of the new standard, including the assessment of performance obligations and estimation of the stand-alone selling price of each performance obligation.

#### Our response

We performed the following audit procedures, among others, on the adoption of PFRS 15:

- We evaluated the appropriateness of the Group's accounting policies under PFRS 15 based on our understanding of the Group's revenue transactions.
- We obtained understanding of the transition approach and any practical expedients applied by the Group.
- We assessed the appropriateness of the Group's revenue recognition under PFRS 15 across significant revenue streams by testing the implementation of the requirements of PFRS 15 for a sample of contracts.
- We assessed the sufficiency and appropriateness of the disclosures in the consolidated financial statements based on the requirements of PFRS 15.

Valuation of Inventories (P63,873 million)

Refer to Note 3, Significant Accounting Policies, Note 4, Significant Accounting Judgments, Estimates and Assumptions and Note 9, Inventories to the consolidated financial statements.

The risk

There is a risk over the recoverability of the Group's inventories due to market price volatility of crude and petroleum products. Such volatility can lead to potential issues over the full recoverability of inventory balances. In addition, determining the net realizable values of inventories is subject to management's judgment and estimation. This includes estimating the selling price of finished goods and the cost of conversion of raw materials based on available market price forecasts and current costs.

Our response

We performed the following audit procedures, among others, on the valuation of inventories:

- We obtained and reviewed the calculation of write-down of the Group's raw materials and finished goods based on the net realizable values of finished goods at yearend.
- For raw materials, projected production yield was used to estimate the cost of conversion for the raw materials as at yearend. We assessed the projected yield by comparing it to the actual yield achieved from crude oil production runs during the year. We then compared the estimated costs of finished goods to the net realizable values to determine any potential write-down.
- For finished goods, we assessed the reasonableness of estimated selling prices by checking various products' sales invoices issued around and after yearend. Any write-down is computed based on the difference between the net realizable value and the cost of inventory held at yearend.

Valuation of Goodwill (P8,532 million)

Refer to Note 3, Significant Accounting Policies, Note 4, Significant Accounting Judgments, Estimates and Assumptions and Note 13, Investment in Shares of Stock of Subsidiaries, Goodwill and Non-Controlling Interests to the consolidated financial statements.

The risk

The Group has significant amount of goodwill arising from several business acquisitions. We particularly focused on the valuation of goodwill allocated to Petron Oil and Gas International Sdn. Bhd. Group (Petron Malaysia Group) which accounts for 99% of total goodwill. The annual impairment test was significant to our audit as the assessment process is complex by nature and is based on management's judgment and assumptions on future market and/or economic conditions. The assumptions used include future cash flow projections, growth rates and discount rates.

#### KPING

Our response

We performed the following audit procedures, among others, on the valuation of goodwill:

- We tested the integrity of the discounted cash flow model used by the Group. This involved using our own valuation specialist to assist us in evaluating the models used and assumptions applied and comparing these assumptions to external data, where applicable. The key assumptions include sales volume, selling price and gross profit margin.
- We compared the Group's assumptions to externally derived data as well as our own assessments in relation to key inputs such as projected economic growth, competition, cost of inflation and discount rates, as well as performing break-even analysis on the assumptions.
- We also assessed the Group's disclosures about the sensitivity of the outcome of the impairment assessment to changes in key assumptions used in the valuation of goodwill.

#### Other Information

Management is responsible for the other information. The other information comprises the information included in the SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2018, but does not include the consolidated financial statements and our auditors' report thereon. The SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2018 are expected to be made available to us after the date of this auditors' report.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audits of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audits or otherwise appears to be materially misstated.

#### KPING

Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with PFRS, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSA will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with PSA, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Group to cease to continue as a going concern.

#### KPIVIG

- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the
  entities or business activities within the Group to express an opinion on the
  consolidated financial statements. We are responsible for the direction, supervision
  and performance of the group audit. We remain solely responsible for our audit
  opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditors' report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditors' report is Mr. Darwin P. Virocel.

R.G. MANABAT & CO.

DARWIN P. VIROCEL

Partner

CPA License No. 0094495

SEC Accreditation No. 1386-AR, Group A, valid until June 14, 2020

Tax Identification No. 912-535-864

BIR Accreditation No. 08-001987-31-2016

Issued October 18, 2016; valid until October 17, 2019

PTR No. MKT 7333639

Issued January 3, 2019 at Makati City

March 12, 2019 Makati City, Metro Manila

#### PETRON CORPORATION AND SUBSIDIARIES HEAD CONSOLIDATED STATEMENTS OF FINANCIA POSITION (Amounts in Million Pesos) " December 31 2018 2017 Note **ASSETS Current Assets** Cash and cash equivalents P17,405 P17,014 5, 34, 35 Financial assets at fair value 6, 14, 34, 35 1,126 336 Investments in debt instruments 7, 34, 35 40 199 Trade and other receivables - net 4, 8, 28, 34, 35 42,497 38,159 Inventories 4, 9 63,873 56,604 33,178 Other current assets 10, 14, 28 37,081 **Total Current Assets** 162,022 145,490 Noncurrent Assets 7, 34, 35 Investments in debt instruments 338 332 177,690 4, 11, 12, 37 163,984 Property, plant and equipment net 4, 11, 12 Investment property - net 16,536 75 Deferred tax assets - net 4, 27 257 207 Goodwill - net 4, 13 8,532 8,277 Other noncurrent assets - net 4, 6, 14, 34, 35 6,485 5,959 **Total Noncurrent Assets** 196,132 192,540 P358.154 P338,030 LIABILITIES AND EQUITY **Current Liabilities** Short-term loans 15, 33, 34, 35 P82,997 P69,583 Liabilities for crude oil and petroleum products 16, 28, 31, 34, 35 25,991 36,920 Trade and other payables 17, 28, 30, 33, 34, 35, 39 28,471 11,604 34, 35 614 1,791 Derivative liabilities 146 808 Income tax payable Current portion of long-term debt -18, 33, 34, 35 17,799 3,789 156,018 124,495 **Total Current Liabilities** Noncurrent Liabilities 97.916 18, 33, 34, 35 100,201 Long-term debt - net of current portion 2,433 4.885 30 Retirement benefits liability 27 7,397 Deferred tax liabilities - net 8,450 Asset retirement obligation 4, 19 3,592 2,681 20, 34, 35 1,274 1,037 Other noncurrent liabilities

113,916

238,411

115,950 271,968

Forward

**Total Noncurrent Liabilities** 

**Total Liabilities** 

		Dece	ember 31
	Note	2018	2017
Equity Attributable to Equity Holders of the			
Parent Company	21		
Capital stock		P9,485	P9,485
Additional paid-in capital		19,653	19,653
Capital securities		24,881	30,546
Retained earnings		49,491	49,142
Equity reserves		(14,031)	(5,171)
Treasury stock		(10,000)	(10,000)
Total Equity Attributable to Equity Holders			
of the Parent Company		79,479	93,655
Non-controlling Interests	13	6,707	5,964
Total Equity		86,186	99,619
		P358,154	P338,030

### PETRON CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME FOR THE YEARS ENDED DECEMBER 31, 2018, 2017 AND 2016

(Amounts in Million Pesos, Except Per Share Data)

			M	
	Note	2018	2017	2016
SALES	28, 31, 37	P557,386	P434,624	P343,840
COST OF GOODS SOLD	22	522,824	391,969	306,125
GROSS PROFIT		34,562	42,655	37,715
SELLING AND		1,000		
ADMINISTRATIVE EXPENS	SES 23	(15,641)	(15,017)	(13,918)
INTEREST EXPENSE AND				,
OTHER FINANCING				
CHARGES	26, 37	(9,689)	(8,487)	(7,557)
INTEREST INCOME	<b>26</b> , <b>37</b>	706	535	507
SHARE IN NET INCOME OF				
AN ASSOCIATE	10	-	63	66
OTHER INCOME				
(EXPENSES) - Net	26	517	(907)	(2,435)
		(24,107)	(23,813)	(23,337)
INCOME BEFORE INCOME				
TAX		10,455	18,842	14,378
INCOME TAX EXPENSE	27, 3 <b>6</b> , 37	3,386	4,755	3,556
NET INCOME		P7,069	P14,087	P10,822
Attributable to:				<del></del>
Equity holders of the Parent				
Company	32	P6,218	P12,739	P10,100
Non-controlling interests	13	851	1,348	722
		P7,069	P14,087	P10,822
BASIC/DILUTED EARNINGS PER COMMON SHARE ATTRIBUTABLE TO EQUIT HOLDERS OF THE PAREN		erran pela-pela-pela-pela-pela-pela-pela-pela-		
COMPANY	32	P0.28	P0.86	P0.60
			-	

# PETRON CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE YEARS ENDED DECEMBER 31, 2018, 2017 AND 2016 (Amounts in Million Pesos)

	Note	2018	2017	2016
NET INCOME		P7,069	P14,087	P10,822
OTHER COMPREHENSIVE INCOME (LOSS)				
Items that will not be reclassified to profit or loss Equity reserve for retirement				
plan	30	(1,133)	(1,142)	2,647
Share in other comprehensive income of an associate and a	30	(1,100)	(1,142)	2,047
joint venture	10	-	3	3
Income tax benefit (expense)	27	339	346	(794)
		(794)	(793)	1,856
Items that may be reclassified to profit or loss				
Net loss on cash flow hedges Exchange differences on	35	(110)	-	-
translation of foreign operations Unrealized fair value losses on investments in debt		1,372	3,303	523
instruments at FVOCI Share in other comprehensive	7	(10)	(4)	(2)
loss of a joint venture		*	(1)	-
Income tax benefit	27	36	1	1
		1,288	3,299	522
OTHER COMPREHENSIVE INCOME - Net of tax		494	2,506	2,378
TOTAL COMPREHENSIVE INCOME FOR THE YEAR -				
Net of tax		P7,563	P16,593	P13,200
Attributable to: Equity holders of the Parent	enactive and the second			
Company		P6,570	P14,772	P12,742
Non-controlling interests		993	1,821	458
		P7,563	P16,593	P13,200

# PETRON CORPORATION AND SUBSIDIARIES

# CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE YEARS ENDED DECEMBER 31, 2018, 2017 AND 2016 (Amounts in Million Pesos)

				Equity Attrik	outable to Eq	uity Holders	Equity Attributable to Equity Holders of the Parent Company	отрапу				
					Retained Earnings	Earnings	Equity Reserves	serves				
	;	Capital	Additional Paid-in	Capital	Appro-	Unappro-	Reserve for Retirement	Other	Treasury		Non- controlling	Total
	Note	Stock	Capital	Securities	priated	priated	Plan	Reserves	Stock	Total	Interests	Equity
As of December 31, 2017		P9,485	P19,653	P30,546	P15,160	P33,982	(P2,146)	(P3,025)	(P10,000)	P93,655	P5.964	P99.619
Adjustment due to adoption of Philippine Financial Reporting Standard (PFRS) 9	e,	1	1			42	,	E		47	(6)	<b>\$</b>
As of January 1, 2018, as adjusted		9,485	19,653	30,546	15,160	34,024	(2,146)	(3,025)	(10,000)	93,697	5,962	659'66
Net loss on cash flow hedges - net of tax Unradized fair value losses on investments in dobt	35		,	3			1	(77)		(77)		(17)
instruments Exchange differences on translation of foreign			1	t	ı	•		(8)	r	(8)	,	(8)
operations Equity reserve for retirement plan - net of tax			9 1	1 1		ι .	(794)	1,231		1,231	141	1,372
Other comprehensive income (loss) Net income for the year		t r		, ,	, ,	5.218	(794)	1,146		352	142	494
Total comprehensive income (loss) for the year		F		3	5	6,218	(794)	1,146		6,570	993	7.563
Cash dividends Distributions paid	21	E 1	<b>#</b> 1	B 8	1	(2,052)	1 .		F 1	(2,052)	(237)	(2,289)
Redemption of undated subordinated capital securities issuance of senior perpetual capital	21	r	•	(30,546)	,	•	1	(9,223)	r	(39,769)		(39,769)
Securities Acquisition of additional interest in a	21		•	24,881	,	*	•	,	1	24,881	1	24,881
subsidiary	13	1	,	•	-	(20)	ŧ	1	•	6)	(11)	(50)
Transactions with owners	***************************************			(5,665)	1	(5,911)	,	(9,212)	1	(20,788)	(248)	(21.036)
As of December 31, 2018		P9,485	P19,653	P24,881	P15,160	P34,331	(P2,940)	(P11,091)	(P10,000)	P79,479	P6,707	P86,186

Forward

				Equity Attr	contable to Eq	urry Holders o	Equity Attributable to Equity Holders of the Parent Company	тралу				
				ı	Retained Earnings	Earnings	Equity Reserves	serves				
	Note	Capital Stock	Additional Paid-in Capitai	Capital Securities	Appro- priated	Unappro- priated	Reserve for Retirement Plan	Other	Treasury	Total	Non- controlling interests	Total
As of January 1, 2017		P9,485	P19,653	P30,546	P15,160	P26,851	(P1,345)	(P5,859)	(P10.000)	P84 491	P4 329	P88 820
Unrealized fair value loss on investments in						***************************************			(222/21.1		20,5	00,020
debt instruments - net of tax			ŧ	•	,	1	F	<u>@</u>	,	(3)	,	(3)
operations										,		
Formity reserve for refinement plan - not of the			1	,	t	•		2,838	ı	2,838	465	3,303
Share in other comprehensive income (loss) of		,	•	1		,	(804)	1	1	(804)	æ	(296)
an associate and a joint venture		1	í	j	1	,	m	(1)	,	c	į	,
Other comprehensive income (loss)			,				7007	, , ,		1		7
Net income for the year		ı	,	, ,	, ,	12 730	(100)	2,034	•	2,033	473	2,506
		***************************************				12,733	-			12,739	1,348	14,087
lotal comprehensive income (loss) for the year			-	77	1	12,739	(801)	2,834	1	14,772	1,821	16,593
Cash dividends	21	r	,	1	ı	(1,584)		***************************************	***************************************	(1.584)	(186)	(1 770)
DISTRIBUTIONS DAID	21	1		Ł		(4,024)	1	r	,	(4.024)	(n) -	(4.024)
Transactions with owners		,	ı	•		(5,608)	,	-		(5 60R)	(186)	(A 70A)
As of December 31, 2017		P9,485	P19,653	P30,546	P15,160	P33,982	(P2,146)	(P3,025)	(P3,025) (P10,000)	P93,655	P5.964	P99 619

September of the septem

Spring Company

Agriculture company

Management of the State of the

	,			Equity Attr	butable to Equ	uity Holders of	Equity Attributable to Equity Holders of the Parent Company	vaean				
				1	Retained Earnings	arnings	Equity Reserves	erves				
		Capital	Additional Paid-in	Capital	Annro	oscaral I	Reserve for		ı		Non	
	Note	Stock	Capital	Securities	priated	priated	Regression	Other	l reasury Stock	Total	controlling Interests	Total
As of January 1, 2016		P9,485	P19,653	P30,546	P25,082	P16,630	(P3,204)	(P5.563)	(P10 000)	PR2 629	PA71	D83 100
Unrealized fair value loss on investments in										21211	-	00.00
debt instruments - net of tax Exchange differences on translation of foreign		ı	•	t	1	,	4	(1)	•	£		(1)
operations		r	,	1	1		,	784	,	797	(tac)	Ċ
Equity reserve for retirement plan - net of tax Share in other comprehensive income of an		ı	1	•	ı		1,856	5 ,		1,856	(3)	523 1,853
associate and a joint venture		,	,	,	•	,	ო	,	1	ď	ļ	c
Other comprehensive income (loss)		,	1	,	,	,	1 850	707		900		
Net income for the year	***************************************		-	ŗ	1	10,100	5	20 '	, ,	2,542 10 100	(264)	2,378
Total comprehensive income for the year		¥	,	ŀ		10,100	1,859	783		12.742	458	13 200
Cash dividends	21		L.			(1 59.4)						
Distributions paid	21	,	1	•	1 )	(3,804)		,	•	(1,584)	(168)	(1,752)
Reversal of appropriations - net	21	1	,		(9.922)	9.922	1 1	, ,		(3,807)	•	(3,807)
Acquisition of additional interest in a subsidiary	13	1	t	•			,	(220)	. ,	(570)	7.30	1
Purchase of non-controlling interest in a subsidiary Transfer from non-controlling interacts	y 13	1	,	1	•	1	•	(203)		(203)	(1.412)	(1.921)
				,		(4,410)		-	,	(4,410)	4,410	. '
Transactions with owners		1		•	(9,922)	121	t	(1.079)		(10.880)	3.400	(7 480)
As of December 31, 2016		P9,485	P19,653	P30,546	P15,160	P26,851	(P1,345)	1	(P10,000)	P84,491	P4,329	P88,820

Observation and the second

See Notes to the Consolidated Financial Statements.

## PETRON CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2018, 2017 AND 2016

(Amounts in Million Pesos)

	Note	2018	2017	2016
CASH FLOWS FROM OPERATING ACTIVITIES				
Income before income tax Adjustments for:		P10,455	P18,842	P14,378
Depreciation and amortization Interest expense and other	25	11,543	10,979	9,505
financing charges	26	9,689	8,487	7,557
Retirement benefits costs	30	523	508	7,557 579
Share in net income of an		020	000	3/3
associate	10	-	(63)	(66)
Interest income	26	(706)	(535)	(507)
Unrealized foreign exchange		(1.00)	(000)	(507)
losses (gains) - net		2,484	(880)	529
Other losses (gains) - net		(1,738)	594	538
Operating income before				
working capital changes		32,250	37,932	32,513
Changes in noncash assets,		•	,	02,010
certain current liabilities and				
others	33	(15,616)	(13,043)	4,550
Cash generated from operations		16,634	24,889	37,063
Contribution to retirement fund	<i>30</i>	(1,068)	(100)	(135)
Interest paid		(9,035)	(7,492)	(7,014)
Income taxes paid		(1,980)	(1,920)	(902)
Interest received		496	376	257
Net cash flows provided by				
operating activities		5,047	15,753	29,269
CASH FLOWS FROM				
INVESTING ACTIVITIES				
Additions to property, plant and				
equipment	11	(10,416)	(13,142)	(19,122)
Proceeds from sale of property		, , ,	, , ,	( ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' '
and equipment		58	1,195	336
Acquisition of investment				
property	12	(852)	-	~
Proceeds from sale of				
investment property		-	16	18
increase in other noncurrent				
assets		<b>(79</b> )	(969)	(536)
Proceeds from disposal				. ,
(acquisition) of:				
Investment in shares of stock				
of an associate	10	•	1,750	-
Investments in debt				
instruments		148	(61)	139
Net cash flows used in investing activities		(11,141)	(11,211)	(19,165)
-orward			, , ,	(.5,100)

···				
	Note	2018	2017	2016
CASH FLOWS FROM				
FINANCING ACTIVITIES				
Proceeds from availment of				
loans	33	P339,581	P298,669	P226,360
Payments of:		•	,	
Loans	33	(312,564)	(298,199)	(230,924)
Cash dividends and		,	, , ,	(**************************************
distributions	21, 33	(6,160)	(5,773)	(5,537)
Issuance of senior perpetual		,	, ,	(-,,
capital securities	21	24,881	**	-
Redemption of undated				
subordinated capital				
securities	21	(39,769)	-	=
Acquisition of additional interest				
in a subsidiary	13	(20)	~	-
Purchase of non-controlling				
interest in a subsidiary	13	-	-	(1,921)
Increase (decrease) in other				
noncurrent liabilities		-	588	(3)
Net cash flows provided by				
(used in) financing activities		5,949	(4,715)	(12,025)
EFFECTO OF EVOLUNIOS DAS		-		
EFFECTS OF EXCHANGE RAT	E			
CHANGES ON CASH AND				
CASH EQUIVALENTS		536	(145)	372
<b>NET INCREASE (DECREASE)!</b>				
CASH AND CASH EQUIVALE	NTS	391	(318)	(1,549)
CASH AND CASH EQUIVALEN	TQ		· -/	( - , )
AT BEGINNING OF YEAR	10	17,014	17,332	10 001
		17,014	11,334	18,881
CASH AND CASH EQUIVALEN		D47 405	D47.044	D.17
AT END OF YEAR	5	P17,405	P17,014	P17,332

#### PETRON CORPORATION AND SUBSIDIARIES

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in Million Pesos, Except Par Value, Number of Shares and Per Share Data, Exchange Rates and Commodity Volumes)

#### 1. Reporting Entity

Petron Corporation (the "Parent Company" or "Petron") was incorporated under the laws of the Republic of the Philippines and registered with the Philippine Securities and Exchange Commission (SEC) on December 22, 1966. On September 13, 2013, the SEC approved the extension of the Parent Company's corporate term to December 22, 2066. The accompanying consolidated financial statements comprise the financial statements of Petron Corporation and Subsidiaries (collectively referred to as the "Group") and the Group's interests in an associate and joint ventures.

Petron is the leading oil refining and marketing company in the Philippines. Petron is committed to its vision to be the leading provider of total customer solutions in the energy sector and its derivative businesses.

Petron operates the Philippines' largest and most modern refinery in Bataan, with a rated capacity of 180,000 barrels a day. Petron's Integrated Management Systems (IMS) - certified refinery processes crude oil into a full range of world-class petroleum products including liquefied petroleum gas (LPG), gasoline, diesel, jet fuel, kerosene, and petrochemicals. From the refinery, Petron moves its products mainly by sea to more than 30 terminals strategically located across the country. Through this network, Petron supplies fuels to its service stations and various essential industries such as power-generation, transportation, manufacturing, agriculture, etc. Petron also supplies jet fuel at key airports to international and domestic carriers.

With over 2,400 service stations and hundreds of industrial accounts, Petron remains the leader in all the major segments of the market. Petron retails gasoline and diesel to motorists and public transport operators. Petron also sells its LPG brands "Gasul" and "Fiesta" to households and other industrial consumers through an extensive dealership network.

Petron sources its fuel additives from its blending facility in Subic Bay. This gives Petron the capability to formulate unique additives for Philippine driving conditions. It also has a facility in Mariveles, Bataan where the refinery's propylene production is converted into higher-value polypropylene resin.

In line with efforts to increase its presence in the regional market, Petron exports various products to Asia-Pacific countries. Today, Petron is one of the leading oil companies in Malaysia with an integrated business which includes an 88,000 barrel-per-day refinery, 10 terminals, and a network of over 600 service stations.

The Parent Company is a public company under Section 17.2 of Securities Regulation Code and its shares of stock are listed for trading at the Philippine Stock Exchange (PSE). As of December 31, 2018, the Parent Company's public float stood at 26.73%.

The intermediate parent company of Petron is San Miguel Corporation (SMC) while its ultimate parent company is Top Frontier Investments Holdings, Inc. Both companies are incorporated in the Philippines.

The registered office address of Petron is SMC Head Office Complex, 40 San Miguel Avenue, Mandaluyong City.

#### 2. Basis of Preparation

#### Statement of Compliance

The accompanying consolidated financial statements have been prepared in compliance with Philippine Financial Reporting Standards (PFRS). PFRS are based on International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB). PFRS consist of PFRS, Philippine Accounting Standards (PAS) and Philippine Interpretations issued by the Financial Reporting Standards Council (FRSC).

The consolidated financial statements were approved and authorized for issue by the Board of Directors (BOD) on March 12, 2019.

#### **Basis of Measurement**

The consolidated financial statements of the Group have been prepared on the historical cost basis of accounting except for the following which are measured on an alternative basis at each reporting date:

Items	Measurement Bases
Derivative financial instruments	Fair value
Financial assets at fair value through profit or loss (FVPL)	Fair value
Investments in debt instruments at fair value through other comprehensive	i dii value
income (FVOCI)	Fair value
Retirement benefits liability	Present value of the defined benefit obligation less fair value of plan assets

#### Functional and Presentation Currency

The consolidated financial statements are presented in Philippine peso, which is the Parent Company's functional currency. All financial information presented in Philippine peso is rounded off to the nearest million (P000,000), except when otherwise indicated.

#### Basis of Consolidation

The consolidated financial statements include the accounts of the Parent Company and its subsidiaries. These subsidiaries are:

	Perc	entage	
	of Ov	vnership	Country of
Name of Subsidiary	2018	2017	Incorporation
Overseas Ventures Insurance Corporation Ltd.			
(Ovincor)	100.00	100.00	Bermuda
Petrogen Insurance Corporation (Petrogen)	100.00	100.00	Philippines
Petron Freeport Corporation (PFC)	100.00	100.00	Philippines
Petron Singapore Trading Pte., Ltd. (PSTPL)	100.00	100.00	Singapore
Petron Marketing Corporation (PMC)	100.00	100.00	Philippines
New Ventures Realty Corporation (NVRC)			• •
and Subsidiaries	85.55	40.00	Philippines
Limay Energen Corporation (LEC)	100.00	100.00	Philippines
Petron Global Limited (PGL)	100.00	100.00	British Virgin
Petron Finance (Labuan) Limited (PFL)	100.00	100.00	Islands
Petron Oil and Gas Mauritius Ltd. (POGM)	100.00	100.00	Malaysia
and Subsidiaries	100.00	100.00	Marritina
			Mauritius
Petrochemical Asia (HK) Limited (PAHL) and Subsidiaries	100.00	100.00	Hong Kong

Petrogen and Ovincor are both engaged in the business of non-life insurance and re-insurance.

The primary purpose of PFC and PMC is to, among others, sell on wholesale or retail and operate service stations, retail outlets, restaurants, convenience stores and the like.

PSTPL's principal activities are those relating to the procurement of crude oil, ethanol, catalysts, additives, coal and various petroleum finished products; crude vessel chartering and commodity risk management.

NVRC's primary purpose is to acquire real estate and derive income from its sale or lease.

As of December 31, 2018 and 2017, NVRC owns 100% of Las Lucas Construction and Development Corporation (LLCDC), Parkville Estates & Development Corporation (PEDC), South Luzon Prime Holdings, Inc. (SLPHI), Abreco Realty Corporation (ARC) and 60% of Mariveles Landco Corporation (MLC). As of December 31, 2017, NVRC also owns 100% of MRGVeloso Holdings, Inc. (MHI) which was merged with LLCDC as approved by the SEC on May 10, 2018 (Note 13).

The primary purpose of LEC is to build, operate, maintain, sell and lease power generation plants, facilities, equipment and other related assets and engage in the business of power generation.

PGL is a holding company incorporated in the British Virgin Islands.

POGM is a holding company incorporated under the laws of Mauritius. POGM owns an offshore subsidiary Petron Oil and Gas International Sdn. Bhd. (POGI).

As of December 31, 2018 and 2017, POGI owns 73.4% of Petron Malaysia Refining & Marketing Bhd (PMRMB) and 100% of both Petron Fuel International Sdn Bhd (PFISB) and Petron Oil (M) Sdn Bhd (POMSB), collectively hereinafter referred to as "Petron Malaysia".

Petron Malaysia is involved in the refining and marketing of petroleum products in Malaysia.

PFL is a holding company incorporated under the laws of Labuan, Malaysia.

PAHL is a holding company incorporated in Hong Kong in March 2008. As of December 31, 2018 and 2017, PAHL owns 100% of Robinsons International Holdings Limited (RIHL) which owns 100% of Philippine Polypropylene, Inc. (PPI) and 40% of MLC.

A subsidiary is an entity controlled by the Group. The Group controls an entity if and only if, the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control.

When the Group has less than majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including the contractual arrangement with the other vote holders of the investee, rights arising from other contractual arrangements and the Group's voting rights and potential voting rights. For NVRC and PAHL, the basis of consolidation is discussed in Note 4.

The financial statements of the subsidiaries are included in the consolidated financial statements from the date when the Group obtains control, and continue to be consolidated until the date when such control ceases.

The financial statements of the subsidiaries are prepared for the same reporting period as the Parent Company, using uniform accounting policies for like transactions and other events in similar circumstances. Intergroup balances and transactions, including intergroup unrealized profits and losses, are eliminated in preparing the consolidated financial statements.

Non-controlling interests represent the portion of profit or loss and net assets not attributable to the Parent Company and are presented in the consolidated statements of income, consolidated statements of comprehensive income and within equity in the consolidated statements of financial position, separately from the equity attributable to equity holders of the Parent Company.

Non-controlling interests represent the interests not held by the Parent Company in NVRC and PMRMB in 2018 and 2017.

A change in the ownership interest of a subsidiary, without loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, the Group: (i) derecognizes the assets (including goodwill) and liabilities of the subsidiary, the carrying amount of any non-controlling interests and the cumulative transaction differences recorded in equity; (ii) recognizes the fair value of the consideration received, the fair value of any investment retained and any surplus or deficit in profit or loss; and (iii) reclassify the Parent Company's share of components previously recognized in other comprehensive income (OCI) to profit or loss or retained earnings, as appropriate, as would be required if the Group had directly disposed of the related assets or liabilities.

#### 3. Significant Accounting Policies

The accounting policies set out below have been applied consistently to all years presented in these consolidated financial statements, except for the changes in accounting policies as explained below.

Certain comparative amounts in the consolidated statements of financial position and consolidated statements of comprehensive income have been reclassified or represented, either as a result of changes in the presentation of items or changes in the classification of certain accounts during the current year.

#### Adoption of New or Revised Standards, Amendments to Standards and Interpretations

The Group has adopted the following new or revised standards, amendments to standards and interpretations starting January 1, 2018 and accordingly, changed its accounting policies. Except as otherwise indicated, the adoption did not have any significant impact on the Group's consolidated financial statements:

PFRS 9 Financial Instruments (2014). PFRS 9 (2014) replaces PAS 39 Financial Instruments: Recognition and Measurement and supersedes the previously published versions of PFRS 9 that introduced new classifications and measurement requirements (in 2009 and 2010) and a new hedge accounting model (in 2013).

PFRS 9 includes revised guidance on the classification and measurement of financial assets that reflects the business model in which assets are managed and their cash flow characteristics, including a new forward-looking expected credit loss model for calculating impairment, guidance on own credit risk on financial liabilities measured at fair value and supplements the new general hedge accounting requirements. PFRS 9 incorporates new hedge accounting requirements that represent a major overhaul of hedge accounting and introduces significant improvements by aligning the accounting more closely with risk management.

The Group has applied the requirements of PFRS 9 cumulatively and has not restated the comparative information. The adoption of PFRS 9 has no significant effect on the classification and measurement of financial assets and financial liabilities of the Group except for the effect of applying the expected credit loss model in estimating impairment which resulted to the decrease in the allowance for impairment of receivables and non-controlling interests amounting to P60, before tax, and P2, respectively, and increase in retained earnings by P42 as of January 1, 2018 (Note 8).

The following table shows the original classification categories under PAS 39 and the new classification categories under PFRS 9 for each class of the Group's financial assets as of January 1, 2018. The effect of adopting PFRS 9 on the carrying amounts of financial assets as of January 1, 2018 relates solely to the new impairment requirements.

	Classification under PAS 39	Classification under PFRS 9	Carrying Amount under PAS 39	Carrying Amount under PFRS 9
Cash and cash equivalents	Loans and receivables	Financial assets at amortized cost	P17.014	D47.044
Trade and other receivables - net	Loans and receivables	Financial assets at amortized cost	38.159	P17,014
Derivative assets not designated as cash flow hedge	Financial assets at FVPL	Financial assets at FVPL	,	38,219
Proprietary membership shares	Financial assets at FVPL	Financial assets at FVPI.	165 171	165
Investments in debt instruments	Available-for-sale (AFS) financial assets	Financial assets at FVOCI	330	171
Investments in debt instruments	AFS financial assets	Financial assets at amortized cost	201	330
Noncurrent receivables and deposits	Loans and receivables	Financial assets at amortized cost	318	201 318

The change in the classification of investment in debt instruments from AFS financial assets to financial assets at amortized cost did not have a material impact on the carrying amount of the financial asset as of January 1, 2018. The change in fair value that would have been recognized in OCI in 2018 if the financial asset had not been recognized is immaterial.

Applying PFRS 9 Financial Instruments with PFRS 4 Insurance Contracts (Amendments to PFRS 4). The amendments permit to defer application of PFRS 9 in 2018 and continue to apply PAS 39 Financial Instruments: Recognition and Measurement if it has not applied PFRS 9 before and its activities are predominantly connected with insurance. A qualified entity is permitted to apply the temporary exemption for annual reporting periods beginning before January 1, 2021.

The amendments also provide an overlay approach to presentation when applying PFRS 9 for designated financial assets where an entity is permitted to reclassify between profit or loss and OCI the difference between the amounts recognized in profit or loss under PFRS 9 and those that would have been reported under PAS 39. A financial asset is eligible for designation if it is not held for an activity that is unconnected with contracts in the scope of PFRS 4, and if it is measured at FVPL under PFRS 9, but would not have been under PAS 39. An entity is generally permitted to start applying the overlay approach only when it first applies PFRS 9, including after previously applying the temporary exemption.

 PFRS 15 Revenue from Contracts with Customers replaces PAS 11 Construction Contracts, PAS 18 Revenue, IFRIC 13 Customer Loyalty Programmes, IFRIC 18 Transfer of Assets from Customers and SIC-31 Revenue - Barter Transactions Involving Advertising Services.

The new standard introduces a new revenue recognition model for contracts with customers which specifies that revenue should be recognized when (or as) a company transfers control of goods or services to a customer at the amount to which the Group expects to be entitled.

PFRS 15 requires a contract with a customer to be legally enforceable and to meet certain criteria to be within the scope of the standard and for the general model to apply. It introduces detailed guidance on identifying performance obligations which requires entities to determine whether promised goods or services are distinct. It also introduces detailed guidance on determining transaction price, including guidance on variable consideration and consideration payable to customers. The transaction price will then be generally allocated to each performance obligation in proportion to its stand-alone selling price. Depending on whether certain criteria are met, revenue is recognized over time, in a manner that best reflects the Group's performance, or at a point in time, when control of the goods or services is transferred to the customer.

The standard does not apply to insurance contracts, financial instruments or lease contracts, which fall in the scope of other PFRS. It also does not apply if two companies in the same line of business exchange non-monetary assets to facilitate sales to other parties. Furthermore, if a contract with a customer is partly in the scope of another PFRS, then the guidance on separation and measurement contained in the other PFRS takes precedence.

The Group has adopted PFRS 15 using the cumulative effect method. The cumulative effect of applying the new standard is recognized at the beginning of the year of initial application, with no restatement of comparative period. Except for the required disclosure, the adoption of the new standard has no material impact on the Group's consolidated financial statements (Note 37).

- Transfers of Investment Property (Amendments to PAS 40 Investment Property) amends the requirements on when an entity should transfer a property asset to, or from, investment property. A transfer is made when and only when there is an actual change in use i.e. an asset meets or ceases to meet the definition of investment property and there is evidence of the change in use. A change in management intention alone does not support a transfer.
- Philippine Interpretation IFRIC-22 Foreign Currency Transactions and Advance Consideration. The interpretation clarifies that the transaction date to be used for translation for foreign currency transactions involving an advance payment or receipt is the date on which the entity initially recognizes the prepayment or deferred income arising from the advance consideration. For transactions involving multiple payments or receipts, each payment or receipt gives rise to a separate transaction date. The interpretation applies when an entity pays or receives consideration in a foreign currency and recognizes a non-monetary asset or liability before recognizing the related item.
- Annual Improvements to PFRS Cycles 2014 2016 contain changes to three standards, of which only the Amendments to PAS 28 Investments in Associates and Joint Venture on measuring an associate or joint venture at fair value is applicable to the Group. The amendments provide that a venture capital organization, or other qualifying entity, may elect to measure its investments in an associate or joint venture at FVPL. This election can be made on an investment-by-investment basis. The amendments also provide that a non-investment entity investor may elect to retain the fair value accounting applied by an investment entity associate or investment entity joint venture to its subsidiaries. This election can be made separately for each investment entity associate or joint venture.

New and Amended Standards, Interpretation and Framework Not Yet Adopted A number of new and amended standards, interpretation and framework are effective for annual periods beginning after January 1, 2018 and have not been applied in preparing these consolidated financial statements. Unless otherwise stated, none of these are expected to have a significant impact on the Group's consolidated financial statements.

The Group will adopt the following new and amended standards, interpretation and framework on the respective effective dates:

## To be Adopted 2019

PFRS 16 Leases supersedes PAS 17 Leases and the related Philippine Interpretations. The new standard introduces a single lease accounting model for lessees under which all major leases are recognized on-balance sheet, removing the lease classification test. Lease accounting for lessors essentially remains unchanged except for a number of details including the application of the new lease definition, new sale-and-leaseback guidance, new sub-lease guidance and new disclosure requirements.

Practical expedients and targeted reliefs were introduced including an optional lessee exemption for short-term leases (leases with a term of 12 months or less) and low-value items, as well as the permission of portfolio-level accounting instead of applying the requirements to individual leases. New estimates and judgmental thresholds that affect the identification, classification and measurement of lease transactions, as well as requirements to reassess certain key estimates and judgments at each reporting date were introduced.

PFRS 16 is effective for annual periods beginning on or after January 1, 2019. Earlier application is permitted for entities that apply PFRS 15 at or before the date of initial application of PFRS 16. When adopting PFRS 16, an entity is permitted to use either a full retrospective or a modified retrospective approach, with options to use certain transition reliefs.

The Group is currently performing its initial assessment of the impact of adopting PFRS 16 on its consolidated financial statements using Modified Retrospective Approach. The option elected allows the Group to recognize lease liabilities at the present value of outstanding lease obligations at transition date, to recognize corresponding right-of-use assets based on carrying amounts as if the standard has been applied from the beginning of the lease term, and to charge any difference to retained earnings. The option also allows the Group to use its incremental borrowing rate of 5.99% to 8.10% at transition date in determining the present value of lease obligations.

Based on the initial assessment, as of January 1, 2019, the Group is to set up right-of-use assets, recognize corresponding lease liabilities and charge retained earnings for the difference. Prepaid leases are also to be reclassified to right-of-use assets. The resulting right-of-use assets would include leases, which meet the definition of investment property, and would subsequently be reclassified to investment property in 2019.

The actual impact of applying PFRS 16 on the consolidated financial statements in the period of initial application will depend on future economic conditions, including the borrowing rate of the Group as of January 1, 2019, the composition of the Group's lease portfolio at that date, the Group's latest assessment of whether it will exercise any lease renewal options and the extent to which the Group chooses to use practical expedients and recognition exemptions.

Philippine Interpretation IFRIC 23 Uncertainty over Income Tax Treatments clarifies how to apply the recognition and measurement requirements in PAS 12 Income Taxes, when there is uncertainty over income tax treatments. Under the interpretation, whether the amounts recorded in the consolidated financial statements will differ to that in the tax return, and whether the uncertainty is disclosed or reflected in the measurement, depends on whether it is probable that the tax authority will accept the Group's chosen tax treatment, the uncertainty is reflected using the measure that provides the better prediction of the resolution of the uncertainty - either the most likely amount or the expected value. The interpretation also requires the reassessment of judgments and estimates applied if facts and circumstances change - e.g. as a result of examination or action by tax authorities, following changes in tax rules or when a tax authority's right to challenge a treatment expires.

The interpretation is effective for annual periods beginning on or after January 1, 2019. Earlier application is permitted. The interpretation can be initially applied retrospectively applying PAS 8 Accounting Policies, Changes in Accounting Estimates and Errors, if possible without the use of hindsight, or retrospectively with the cumulative effect recognized at the date of initial application without restating comparative information.

Long-term Interests (LTI) in Associates and Joint Ventures (Amendments to PAS 28 Investments in Associates). The amendment requires the application of PFRS 9 to other financial instruments in an associate or joint venture to which the equity method is not applied. These include LTI that, in substance, form part of the entity's net investment in an associate or joint venture. The amendment explains the annual sequence in which PFRS 9 and PFRS 28 are to be applied. In effect, PFRS 9 is first applied ignoring any prior years' PAS 28 loss absorption. If necessary, prior years' PAS 28 loss allocation is trued-up in the current year which may involve recognizing more prior years' losses, reversing these losses or re-allocating them between different LTI instruments. Any current year PAS 28 losses are allocated to the extent that the remaining LTI balance allows and any current year PAS 28 profits reverse any unrecognized prior years' losses and then allocations against LTI.

The amendment is effective for annual periods beginning on or after January 1, 2019 with early adoption permitted. Retrospective application is required, subject to relevant transitional reliefs.

- Prepayment Features with Negative Compensation (Amendments to PFRS 9). The amendments cover the following areas: (a) Prepayment features with negative compensation. The amendment clarifies that a financial asset with a prepayment feature could be eligible for measurement at amortized cost or FVOCI irrespective of the event or circumstance that causes the early termination of the contract, which may be within or beyond the control of the parties, and a party may either pay or receive reasonable compensation for that early termination. The amendment is effective for annual periods beginning on or after January 1, 2019 with early adoption permitted. Retrospective application is required, subject to relevant transitional reliefs; and (b) Modification of financial liabilities. The amendment to the Basis for Conclusions on PFRS 9 clarifies that the standard provide an adequate basis for an entity to account for modifications and exchanges of financial liabilities that do not result in derecognition and the treatment is consistent with the requirements for adjusting the gross carrying amount of a financial asset when a modification does not result in the derecognition of the financial asset - i.e. the amortized cost of the modified financial liability is recalculated by discounting the modified contractual cash flows using the original effective interest rate and any adjustment is recognized in profit or loss. If the initial application of PFRS 9 results in a change in accounting policy for these modifications or exchanges, then retrospective application is required, subject to relevant transition reliefs.
- Plan Amendment, Curtailment or Settlement (Amendments to PAS 19 Employee Benefits). The amendments clarify that: (a) current service cost and net interest for the period are determined using the actuarial assumptions when amendment, curtailment or settlement occurs; and (b) the effect of the asset ceiling is disregarded when calculating the gain or loss on any settlement of the plan and is dealt with separately in OCI.

The amendments apply for plan amendments, curtailments or settlements that occur on or after January 1, 2019, or the date on which the amendments are first applied, with earlier application permitted.

The amendments were approved by the FRSC on March 14, 2018 but is still subject to the approval by the BOA.

- Annual Improvements to PFRS Cycles 2015 2017. This cycle of improvements contain changes to three standards:
  - Previously Held Interest in a Joint Operation (Amendments to PFRS 3 Business Combinations and PFRS 11 Joint Arrangements). The amendments clarify how an entity accounts for increasing its interest in a joint operation that meets the definition of a business. If an entity maintains (or obtains) joint control, the previously held interest is not remeasured. If an entity obtains control, the transaction is a business combination achieved in stages and the acquiring entity remeasures the previously held interest at fair value.

The amendments are effective for annual periods beginning on or after January 1, 2019, with earlier application permitted.

Income Tax Consequences of Payments on Financial Instrument Classified as Equity (Amendments to PAS 12 Income Taxes). The amendments clarify that all income tax consequences of dividends (including payments on financial instruments classified as equity) are recognized consistently with the transactions that generated the distributable profits - i.e., in profit or loss, OCI or equity. The amendments are effective for annual periods beginning on or after January 1, 2019. Earlier application is permitted. When an entity first applies those amendments, it shall apply them to the income tax consequences of dividends recognized on or after the beginning of the earliest comparative period.

Borrowing Costs Eligible for Capitalization (Amendments to PAS 23 Borrowing Costs). The amendments clarify that the general borrowings pool used to calculate eligible borrowing costs excludes borrowings that specifically finance qualifying assets that are still under development or construction. Borrowings that were intended to specifically finance qualifying assets that are now ready for their intended use or sale, or any non-qualifying assets, are included in that general pool.

The amendments are effective for annual periods beginning on or after January 1, 2019, with earlier application permitted. The amendments are applied to borrowing costs incurred on or after the beginning of the annual reporting period in which the entity first applies the amendments.

## To be Adopted 2020

Amendments to References to Conceptual Framework in PFRS Standards sets out amendments to PFRS Standards, their accompanying documents and PFRS practice statements to reflect the issuance of the revised Conceptual Framework for Financial Reporting in 2018 (2018 Conceptual Framework). The 2018 Conceptual Framework includes: (a) a new chapter on measurement; (b) guidance on reporting financial performance; (c) improved definitions of an asset and a liability, and guidance supporting these definitions; and (d) clarifications in important areas, such as the roles of stewardship, prudence and measurement uncertainty in financial reporting.

Some standards, their accompanying documents and PFRS practice statements contain references to, or quotations from, the International Accounting Standards Committee (IASC)'s Framework for the Preparation and Presentation of Financial Statements adopted by the IASB in 2001 or the Conceptual Framework for Financial Reporting issued in 2010. The amendments update some of those references and quotations so that they refer to the 2018 Conceptual Framework, and makes other amendments to clarify which version of the Conceptual Framework is referred to in particular documents.

The amendments are effective for annual periods beginning on or after January 1, 2020.

- Definition of a Business (Amendments to PFRS 3 Business Combinations). The amendments narrowed and clarified the definition of a business. They also permit a simplified assessment of whether an acquired set of activities and assets is a group of assets rather than a business. The amendments:
  - confirmed that a business must include inputs and a process, and clarified that:
    - the process must be substantive; and
    - the inputs and process must together significantly contribute to creating outputs;

- narrowed the definitions of a business by focusing the definition of outputs on goods and services provided to customers and other income from ordinary activities, rather than on providing dividends or other economic benefits directly to investors or lowering costs; and
- added a test that makes it easier to conclude that a company has acquired a
  group of assets, rather than a business, if the value of the assets acquired is
  substantially all concentrated in a single asset or group of similar assets.

The amendments apply to business combinations and asset acquisitions in annual reporting periods beginning on or after January 1, 2020. Earlier application is permitted.

Definition of Material (Amendments to PAS 1 Presentation of Financial Statements, and PAS 8) refine the definition of what is considered material. The amended definition of what is considered material states that such information is material if omitting, misstating or obscuring it could reasonably be expected to influence the decisions that the primary users of general-purpose financial statements make on the basis of those financial statements, which provide financial information about a specific reporting entity. The amendments clarify the definition of what is considered material and its application by: (a) raising the threshold at which information becomes material by replacing the term 'could influence' with 'could reasonably be expected to influence'; (b) including the concept of 'obscuring information' alongside the concept of 'omitting' and 'misstating' information in the definition; (c) clarifying that the users to which the definition refers are the primary users of general-purpose financial statements referred to in the Conceptual Framework; (d) clarifying the explanatory paragraphs accompanying the definition; and (e) aligning the wording of the definition of material across PFRS Standards and other publications.

The amendments are expected to help entities make better materiality judgments without substantively changing existing requirements.

The amendments apply prospectively for annual periods beginning on or after January 1, 2020. Earlier application is permitted.

### To be Adopted 2021

- PFRS 17 Insurance Contracts replaces the interim standard, PFRS 4 Insurance Contracts. Reflecting the view that an insurance contract combines features of both a financial instrument and a service contract, and considering the fact that many insurance contracts generate cash flows with substantial variability over a long period, PFRS 17 introduces a new approach that:
  - (a) combines current measurement of the future cash flows with the recognition of profit over the period services are provided under the contract;
  - (b) presents insurance service results (including presentation of insurance revenue) separately from insurance finance income or expenses; and
  - (c) requires an entity to make an accounting policy choice portfolio-by-portfolio of whether to recognize all insurance finance income or expenses for the reporting period in profit or loss or to recognize some of that income or expenses in OCI.

Under PFRS 17, groups of insurance contracts are measured based on fulfilment cash flows, which represent the risk-adjusted present value of the entity's rights and obligations to the policy holders, and a contractual service margin, which represents the unearned profit the entity will recognize as it provides services over the coverage period. Subsequent to initial recognition, the liability of a group of insurance contracts represents the liability for remaining coverage and the liability for incurred claims, with the fulfilment cash flows remeasured at each reporting date to reflect current estimates.

Simplifications or modifications to the general measurement model apply to groups of insurance contracts measured using the 'premium allocation approach', investment contracts with discretionary participation features, and reinsurance contracts held.

PFRS 17 brings greater comparability and transparency about the profitability of new and in-force business and gives users of financial statements more insight into an insurer's financial health. Separate presentation of underwriting and financial results will give added transparency about the sources of profits and quality of earnings.

PFRS 17 is effective for annual periods beginning on or after January 1, 2021. Full retrospective application is required, unless it is impracticable, in which case the entity chooses to apply the modified retrospective approach or the fair value approach. However, if the entity cannot obtain reasonable and supportable information necessary to apply the modified retrospective approach, then it applies the fair value approach. Early application is permitted for entities that apply PFRS 9 Financial Instruments and PFRS 15 Revenue from Contracts with Customers on or before the date of initial application of PFRS 17.

Deferral of the local implementation of Amendments to PFRS 10 and PAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendments to PFRS 10 Consolidated Financial Statements, and PAS 28). The amendments address an inconsistency between the requirements in PFRS 10 and in PAS 28, in dealing with the sale or contribution of assets between an investor and its associate or joint venture. The amendments require that a full gain or loss is recognized when a transaction involves a business (whether it is housed in a subsidiary or not). A partial gain or loss is recognized when a transaction involves assets that do not constitute a business, even if these assets are housed in a subsidiary.

Originally, the amendments apply prospectively for annual periods beginning on or after January 1, 2016 with early adoption permitted. However, on January 13, 2016, the FRSC decided to postpone the effective date of these amendments until the IASB has completed its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

# **Current versus Noncurrent Classification**

The Group presents assets and liabilities in the consolidated statements of financial position based on current and non-current classification. An asset is current when it is: (a) expected to be realized or intended to be sold or consumed in the normal operating cycle; (b) held primarily for the purpose of trading; (c) expected to be realized within twelve months after the reporting period; or (d) cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

A liability is current when: (a) it is expected to be settled in the normal operating cycle; (b) it is held primarily for trading; (c) it is due to be settled within twelve months after the reporting period; or (d) there is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

The Group classifies all other assets and liabilities as noncurrent. Deferred tax assets and liabilities are classified as noncurrent.

### Financial Assets and Financial Liabilities

Date of Recognition. The Group recognizes a financial asset or a financial liability in the consolidated statements of financial position when it becomes a party to the contractual provisions of the instrument. In the case of a regular way purchase or sale of financial assets, recognition is done using settlement date accounting.

Initial Recognition of Financial Instruments. Financial instruments are recognized initially at fair value of the consideration given (in case of an asset) or received (in case of a liability). The initial measurement of financial instruments, except for those designated as at fair value through profit or loss (FVPL), includes transaction costs.

'Day 1' Profit. Where the transaction price in a non-active market is different from the fair value of other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Group recognizes the difference between the transaction price and the fair value (a 'Day 1' profit) in profit or loss unless it qualifies for recognition as some other type of asset. In cases where data used is not observable, the difference between the transaction price and model value is only recognized in profit or loss when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the 'Day 1' profit amount.

Classification and Subsequent Measurement. Policy Applicable from January 1, 2018

#### Financial Assets

The Group classifies its financial assets, at initial recognition, in the following categories: financial assets at amortized cost, financial assets at FVOCI and financial assets at FVPL. The classification depends on the business model of the Group for managing the financial assets and the contractual cash flow characteristics of the financial assets.

Financial assets are not reclassified subsequent to initial recognition unless the Group changes its business model for managing financial assets in which case all affected financial assets are reclassified on the first day of the reporting period following the change in the business model.

For purposes of subsequent measurement, financial assets are classified in the following categories: financial assets at amortized cost, financial assets at FVOCI (with or without recycling of cumulative gains and losses) and financial assets at FVPL.

Financial Assets at Amortized Cost. A financial asset is measured at amortized cost if it meets both of the following conditions and is not designated as at FVPL:

- it is held within a business model whose objective is to hold financial assets to collect contractual cash flows; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

After initial measurement, the financial assets are subsequently measured at amortized cost using the effective interest method, less any allowance for impairment. Amortized cost is calculated by taking into account any discount or premium on acquisition, and fees that are an integral part of the effective interest rate. Gains and losses are recognized in profit or loss when the financial assets are derecognized, modified or impaired.

The Group's cash and cash equivalents, trade and other receivables, investments in debt instruments, and noncurrent receivables and deposits are included under this category.

Financial Assets at FVOCI. Investment in debt instruments is measured at FVOCI if it meets both of the following conditions and is not designated as at FVPL:

- it is held within a business model whose objective is achieved by both collecting contractual cash flows and selling the financial assets; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

At initial recognition of an investment in equity instrument that is not held for trading, the Group may irrevocably elect to present subsequent changes in the fair value in OCI. This election is made on an instrument-by-instrument basis.

After initial measurement, financial assets at FVOCI are subsequently measured at fair value. Changes in fair value are recognized in OCI.

Interest income calculated using the effective interest method, foreign exchange gains and losses and impairment on investment in debt instruments are recognized in profit or loss. When investment in debt instruments at FVOCI is derecognized the related accumulated gains or losses previously reported in the consolidated statements of changes in equity are transferred to and recognized in profit or loss.

Dividends earned on holding an investment in equity instrument are recognized as dividend income in profit or loss when the right to receive the payment has been established, unless the dividend clearly represents a recovery of the part of the cost of investment. When investment in equity instruments at FVOCI is derecognized, the related accumulated gains or losses previously reported in the consolidated statements of changes in equity are never reclassified to profit or loss.

The Group's investments in debt instruments are classified under this category.

Financial Assets at FVPL. All financial assets not classified as measured at amortized cost or FVOCI are measured at FVPL. This includes derivative assets not designated as cash flow hedge. Financial assets that are held for trading or are managed and whose performance is evaluated on a fair value basis are measured at FVPL.

At initial recognition, a financial asset may be irrevocably designated as at FVPL if the designation eliminates or significantly reduces an accounting mismatch that would otherwise arise from measuring assets or liabilities or recognizing the gains and losses on different bases.

The Group carries financial assets at FVPL using their fair values. Attributable transaction costs are recognized in profit or loss as incurred. Changes in fair value and realized gains or losses are recognized in profit or loss. Fair value changes from derivatives accounted for as part of an effective cash flow hedge are recognized in OCI. Any interest earned from investment in debt instrument is recognized in profit or loss. Any dividend income from investment in equity instrument is recognized in profit or loss when the right to receive payment has been established, unless the dividend clearly represents a recovery of the part of the cost of investment.

The Group's derivative assets not designated as cash flow hedge and investments in proprietary membership shares are classified under this category.

Classification and Subsequent Measurement. Policy Applicable before January 1, 2018

### Financial Assets

The Group classifies its financial assets, at initial recognition, in the following categories: financial assets at FVPL, loans and receivables, AFS financial assets and Held to Maturity (HTM) investments. The classification depends on the purpose for which the investments are acquired and whether they are quoted in an active market. The Group determines the classification of its financial assets at initial recognition and, where allowed and appropriate, re-evaluates such designation at every reporting date.

Financial Assets at FVPL. A financial asset is classified as at FVPL if it is classified as held for trading or is designated as such upon initial recognition. Financial assets are designated as at FVPL if the Group manages such investments and makes purchase and sale decisions based on their fair value in accordance with the Group's documented risk management or investment strategy. Derivative instruments (including embedded derivatives), except those covered by hedge accounting relationships, are classified under this category.

Financial assets are classified as held for trading if they are acquired for the purpose of selling in the near term.

Financial assets may be designated by management at initial recognition as at FVPL, when any of the following criteria is met:

- the designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets or recognizing gains or losses on a different basis;
- the assets are part of a group of financial assets which are managed and their performances are evaluated on a fair value basis, in accordance with a documented risk management or investment strategy; or

the financial instrument contains an embedded derivative, unless the embedded derivative does not significantly modify the cash flows or it is clear, with little or no analysis, that it would not be separately recognized.

The Group uses commodity price swaps to protect its margin on petroleum products from potential price volatility of international crude and product prices. It also enters into short-term forward currency contracts to hedge its currency exposure on crude oil importations. In addition, the Parent Company has identified and bifurcated embedded foreign currency derivatives from certain non-financial contracts.

Derivative instruments are initially recognized at fair value on the date in which a derivative transaction is entered into or bifurcated, and are subsequently remeasured at fair value. Derivatives are presented in the consolidated statements of financial position as assets when the fair value is positive and as liabilities when the fair value is negative. Unrealized gains and losses from changes in fair value of forward currency contracts, commodity price swaps and embedded derivatives are recognized under "Other expenses - net" in the consolidated statements of income. Realized gains or losses on the settlement of commodity price swaps are recognized as part of "Cost of goods sold" in the consolidated statements of income.

The fair values of freestanding and bifurcated forward currency transactions are calculated by reference to current exchange rates for contracts with similar maturity profiles. The fair values of commodity swaps are determined based on quotes obtained from counterparty banks.

The Group's derivative assets and proprietary membership shares are classified under this category.

Loans and Receivables. Loans and receivables are non-derivative financial assets with fixed or determinable payments and maturities that are not quoted in an active market. They are not entered into with the intention of immediate or short-term resale and are not designated as AFS financial assets or financial assets at FVPL.

Subsequent to initial recognition, loans and receivables are carried at amortized cost using the effective interest method, less any impairment in value. Any interest earned on loans and receivables is recognized as part of "Interest income" account in the consolidated statements of income on an accrual basis. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate. The periodic amortization is also included as part of "Interest income" account in the consolidated statements of income. Gains or losses are recognized in profit or loss when loans and receivables are derecognized or impaired.

Cash includes cash on hand and in banks which are stated at face value. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash and are subject to an insignificant risk of changes in value.

The Group's cash and cash equivalents, trade and other receivables, due from related parties, long-term receivables and noncurrent deposits are included under this category.

AFS Financial Assets. AFS financial assets are non-derivative financial assets that are either designated in this category or not classified in any of the other financial asset categories. Subsequent to initial recognition, AFS financial assets are measured at fair value and changes therein, other than impairment losses and foreign currency differences on AFS debt instruments, are recognized in OCI and presented in the consolidated statements of changes in equity. The effective yield component of AFS debt instruments is reported as part of "Interest income" account in the consolidated statements of income. Dividends earned on holding AFS equity securities are recognized as "Dividend income" when the right to receive payment has been established. When individual AFS financial assets are either derecognized or impaired, the related accumulated unrealized gains or losses previously reported in equity are transferred to and recognized in profit or loss.

AFS financial assets also include unquoted equity instruments with fair values which cannot be reliably determined. These instruments are carried at cost less impairment in value, if any.

The Group's investment in equity and debt instruments included under "Available-for-sale financial assets" account are classified under this category.

HTM Investments. HTM investments are non-derivative financial assets with fixed or determinable payments and fixed maturities for which the Group's management has the positive intention and ability to hold to maturity. Where the Group sells other than an insignificant amount of HTM investments, the entire category would be tainted and reclassified as AFS financial assets. After initial recognition, these investments are measured at amortized cost using the effective interest method, less impairment in value. Any interest earned on the HTM investments is recognized as part of "Interest income" account in the separate statements of comprehensive income on an accrual basis. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are integral part of the effective interest rate. The periodic amortization is also included as part of "Interest income" account in the separate statements of comprehensive income. Gains or losses are recognized in profit or loss when the HTM investments are derecognized or impaired.

### Financial Liabilities

The Group classifies its financial liabilities, at initial recognition, in the following categories: financial liabilities at FVPL and other financial liabilities. The Group determines the classification of its financial liabilities at initial recognition and, where allowed and appropriate, re-evaluates such designation at every reporting date. All financial liabilities are recognized initially at fair value and, in the case of loans and borrowings, net of directly attributable transaction costs.

Financial Liabilities at FVPL. Financial liabilities are classified under this category through the fair value option. Derivative instruments (including embedded derivatives) with negative fair values, except those covered by hedge accounting relationships, are also classified under this category.

The Group carries financial liabilities at FVPL using their fair values and reports fair value changes in profit or loss.

The Group's derivative liabilities are classified under this category.

Other Financial Liabilities. This category pertains to financial liabilities that are not designated or classified at FVPL. After initial measurement, other financial liabilities are carried at amortized cost using the effective interest method. Amortized cost is calculated by taking into account any premium or discount and any directly attributable transaction costs that are considered an integral part of the effective interest rate of the liability.

The Group's liabilities arising from its short-term loans, liabilities for crude oil and petroleum products, trade and other payables, long-term debt, cash bonds, cylinder deposits and other noncurrent liabilities are included under this category.

# Derecognition of Financial Assets and Financial Liabilities

Financial Assets. A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognized when:

- the rights to receive cash flows from the asset have expired; or
- the Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement; and either: (a) has transferred substantially all the risks and rewards of the asset; or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if and to what extent it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the Group continues to recognize the transferred asset to the extent of the Group's continuing involvement. In that case, the Group also recognizes the associated liability. The transferred asset and the associated liability are measured on the basis that reflects the rights and obligations that the Group has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group is required to repay.

Financial Liabilities. A financial liability is derecognized when the obligation under the liability is discharged, cancelled or expired. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in profit or loss.

Impairment of Financial Assets. Policy Applicable from January 1, 2018

# Impairment of Financial Assets

The Group recognizes allowance for impairment losses on receivables, other financial assets at amortized cost and investments in debt instruments at FVOCI.

Expected credit losses (ECLs) are probability-weighted estimates of credit losses. Credit losses are measured as the present value of all cash shortfalls (i.e. the difference between the cash flows due to the Group in accordance with the contract and the cash flows that the Group expects to receive), discounted at the effective interest rate of the financial asset, and reflects reasonable and supportable information that is available without undue cost or effort about past events, current conditions and forecasts of future economic conditions.

The Group recognizes an allowance for impairment based on either 12-month or lifetime expected credit losses, depending on whether there has been a significant increase in credit risk since initial recognition.

When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating expected credit losses, the Group considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Group's historical experience and informed credit assessment and including forward-looking information.

The Group recognizes lifetime ECL for receivables that do not contain significant financing component. The Group uses provision matrix that is based on the Group's historical credit loss experience, adjusted for forward-looking factors specific to the borrowers and the economic environment.

The Group considers a financial asset to be in default when a counterparty fails to pay its contractual obligations, or there is a breach of other contractual terms, such as covenants.

At each reporting date, the Group assesses whether financial assets carried at amortized cost and debt securities at FVOCI are credit-impaired. A financial asset is credit-impaired when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred. Evidence that a financial asset is credit-impaired include observable data about the following events:

- (a) significant financial difficulty of the issuer or the borrower;
- (b) a breach of contract, such as a default or past due event;
- (c) the lender(s) of the borrower, for economic or contractual reasons relating to the borrower's financial difficulty, having granted to the borrower a concession(s) that the lender(s) would not otherwise consider;
- (d) it is becoming probable that the borrower will enter bankruptcy or other financial reorganization;
- (e) the disappearance of an active market for that financial asset because of financial difficulties; or
- (f) the purchase or origination of a financial asset at a deep discount that reflects the incurred credit losses.

Financial assets are written off when identified to be worthless after exhausting all collection efforts.

Impairment of Financial Assets. Policy Applicable before January 1, 2018

### **Impairment of Financial Assets**

The Group assesses, at each reporting date, whether there is objective evidence that a financial asset or a group of financial assets is impaired.

A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that have occurred after the initial recognition of the asset (an incurred loss event) and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated.

Assets Carried at Amortized Cost. For financial assets carried at amortized cost such as loans and receivables, the Group first assesses whether objective impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If no objective evidence of impairment has been identified for a particular financial asset that was individually assessed, the Group includes the asset as part of a group of financial assets with similar credit risk characteristics and collectively assesses the group for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognized are not included in the collective impairment assessment.

Evidence of impairment for specific impairment purposes may include indications that the borrower or a group of borrowers is experiencing financial difficulty, default or delinquency in principal or interest payments, or may enter into bankruptcy or other form of financial reorganization intended to alleviate the financial condition of the borrower. For collective impairment purposes, evidence of impairment may include observable data on existing economic conditions or industry-wide developments indicating that there is a measurable decrease in the estimated future cash flows of the related assets.

If there is objective evidence of impairment, the amount of loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses) discounted at the financial asset's original effective interest rate (i.e., the effective interest rate computed at initial recognition). Time value is generally not considered when the effect of discounting the cash flows is not material. If a loan or receivable has a variable rate, the discount rate for measuring any impairment loss is the current effective interest rate, adjusted for the original credit risk premium. For collective impairment purposes, impairment loss is computed based on their respective default and historical loss experience.

The carrying amount of the asset shall be reduced either directly or through use of an allowance account. The impairment loss for the period shall be recognized in profit or loss. If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed. Any subsequent reversal of an impairment loss is recognized in profit or loss, to the extent that the carrying amount of the asset does not exceed its amortized cost at the reversal date.

AFS Financial Assets. For equity instruments carried at fair value, the Group assesses at each reporting date whether objective evidence of impairment exists. Objective evidence of impairment includes a significant or prolonged decline in the fair value of an equity instrument below its cost. 'Significant' is evaluated against the original cost of the investment and 'prolonged' is evaluated against the period in which the fair value has been below its original cost. The Group generally regards fair value decline as being significant when decline exceeds 25%. A decline in a quoted market price that persists for 12 months is generally considered to be prolonged.

If an AFS financial asset is impaired, an amount comprising the difference between the cost (net of any principal payment and amortization) and its current fair value, less any impairment loss on that financial asset previously recognized in profit or loss, is transferred from equity to profit or loss. Reversals of impairment losses in respect of equity instruments classified as AFS financial assets are not recognized in profit or loss. Reversals of impairment losses on debt instruments are recognized in profit or loss, if the increase in fair value of the instrument can be objectively related to an event occurring after the impairment loss was recognized in profit or loss.

In the case of an unquoted equity instrument or of a derivative asset linked to and must be settled by delivery of an unquoted equity instrument, for which its fair value cannot be reliably measured, the amount of impairment loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows from the asset discounted using its historical effective rate of return on the asset.

# Classification of Financial Instruments between Liability and Equity

Financial instruments are classified as liability or equity in accordance with the substance of the contractual arrangement. Interest, dividends, gains and losses relating to a financial instrument or a component that is a financial liability, are reported as expense or income. Distributions to holders of financial instruments classified as equity are charged directly to equity, net of any related income tax benefits.

A financial instrument is classified as liability if it provides for a contractual obligation to:

- deliver cash or another financial asset to another entity;
- exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavorable to the Group; or
- satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

If the Group does not have an unconditional right to avoid delivering cash or another financial asset to settle its contractual obligation, the obligation meets the definition of a financial liability.

The components of issued financial instruments that contain both liability and equity elements are accounted for separately, with the equity component being assigned the residual amount after deducting from the instrument as a whole or in part, the amount separately determined as the fair value of the liability component on the date of issue.

### **Debt Issue Costs**

Debt issue costs are considered as an adjustment to the effective yield of the related debt and are deferred and amortized using the effective interest method. When a loan is paid, the related unamortized debt issue costs at the date of repayment are recognized in the consolidated statements of income.

### Offsetting Financial Instruments

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statements of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. This is not generally the case with master netting agreements, and the related assets and liabilities are presented gross in the consolidated statements of financial position.

### Derivative Financial Instruments and Hedge Accounting

The Group's derivative financial instruments according to the type of financial risk being managed and the details of freestanding and embedded derivative financial instruments are discussed below.

The Group uses derivative financial instruments, such as forwards, swaps and options to manage its exposure on foreign currency and commodity price risks. Derivative financial instruments are initially recognized at fair value on the date the derivative contract is entered into and are subsequently remeasured at fair value. Changes in fair value of derivatives that are not designated as hedging instruments are recognized in the consolidated statements of income.

Freestanding Derivatives. The Group designates certain derivatives as hedging instruments to hedge the exposure to variability in cash flows associated with recognized liabilities arising from changes in foreign exchange rates.

At the inception of a hedge relationship, the Group formally designates and documents the hedge relationship to which the Group wishes to apply hedge accounting and the risk management objective and strategy for undertaking the hedge. The Group also documents the economic relationship between the hedged item and the hedging instrument, including whether the changes in cash flows of the hedging instrument are expected to offset the changes in cash flows of the hedged item.

Cash Flow Hedge. When a derivative is designated as a cash flow hedging instrument, the effective portion of changes in the fair value of the derivative is recognized in OCI and accumulated in the hedging reserve. The effective portion of changes in the fair value of the derivative that is recognized in OCI is limited to the cumulative change in fair value of the hedged item. Any ineffective portion of changes in the fair value of the derivative is recognized immediately in the consolidated statements of income.

The Group designates only the intrinsic value of options and the change in fair value of the spot element of forward contracts as the hedging instrument in cash flow hedging relationships. The change in fair value of the time value of options, the forward element of forward contracts and the foreign currency basis spread of financial instruments are separately accounted for as cost of hedging and deferred in OCI. The cost of hedging is removed from OCI and recognized in the consolidated statements of income, either over the period of the hedge if the hedge is time related, or when the hedged transaction affects profit or loss if the hedge is transaction related.

When the hedged transaction subsequently results in the recognition of a non-financial item, the amount accumulated in equity is transferred and included in the initial cost of the hedged asset or liability. For all other hedged transactions, the amount accumulated in equity is reclassified to profit or loss as a reclassification adjustment in the same period or periods during which the hedged cash flows affect profit or loss.

If the hedge no longer meets the criteria for hedge accounting or the hedging instrument expires, is sold, is terminated or is exercised, hedge accounting is discontinued prospectively. The amount that has been accumulated in equity is retained until, for a hedge of a transaction resulting in the recognition of a non-financial item, it is included in the cost of non-financial item on initial recognition or, for other cash flow hedges, it is reclassified to profit or loss as a reclassification adjustment in the same period or periods as the hedged cash flows affect profit or loss. If the hedged future cash flows are no longer expected to occur, the amounts that have been accumulated in equity are immediately reclassified to the consolidated statements of income.

*Embedded Derivatives.* The Group assess whether embedded derivatives are required to be separated from the host contracts when the Group becomes a party to the contract.

An embedded derivative is separated from the host contract and accounted for as a derivative if the host contract is not a financial asset and all of the following conditions are met:

- (a) the economic characteristics and risks of the embedded derivative are not closely related to the economic characteristics and risks of the host contract;
- (b) a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative; and
- (c) the hybrid or combined instrument is not recognized as at FVPL.

Reassessment only occurs if there is a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required.

Embedded derivatives that are bifurcated from the host contracts are accounted for either as financial assets or financial liabilities at FVPL.

#### Inventories

Inventories are carried at the lower of cost or net realizable value (NRV). For petroleum products and crude oil, the NRV is the estimated selling price in the ordinary course of business, less the estimated costs to complete and/or market and distribute.

For financial reporting purposes, the Group uses the first-in, first-out method in costing petroleum products and crude oil. Cost is determined using the moving-average method in costing lubes and greases, blending components, polypropylene, materials and supplies inventories. For income tax reporting purposes, cost of all inventories is determined using the moving-average method.

For financial reporting purposes, duties and taxes related to the acquisition of inventories are capitalized as part of inventory cost. For income tax reporting purposes, such duties and taxes are treated as deductible expenses in the year these charges are incurred.

### **Business Combination**

Business combinations are accounted for using the acquisition method as of the acquisition date. The cost of an acquisition is measured as the aggregate of the consideration transferred, measured at acquisition date fair value and the amount of any non-controlling interests in the acquiree. For each business combination, the Group elects whether to measure the non-controlling interests in the acquiree at fair value or at proportionate share of the acquiree's identifiable net assets. Acquisition-related costs are expensed as incurred and included as part of "Selling and administrative expenses" account in the consolidated statements of income.

When the Group acquires a business, it assesses the financial assets and financial liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as of the acquisition date.

If the business combination is achieved in stages, the acquisition date fair value of the acquirer's previously held equity interest in the acquiree is remeasured at the acquisition date fair values and any resulting gain or loss is recognized in profit or loss.

The Group measures goodwill at the acquisition date as: a) the fair value of the consideration transferred; plus b) the recognized amount of any non-controlling interests in the acquiree; plus c) if the business combination is achieved in stages, the fair value of the existing equity interest in the acquiree; less d) the net recognized amount (generally fair value) of the identifiable assets acquired and liabilities assumed. When the excess is negative, a bargain purchase gain is recognized immediately in profit or loss. Subsequently, goodwill is measured at cost less any accumulated impairment in value. Goodwill is reviewed for impairment, annually or more frequently, if events or changes in circumstances indicate that the carrying amount may be impaired.

The consideration transferred does not include amounts related to the settlement of pre-existing relationships. Such amounts are generally recognized in profit or loss. Costs related to the acquisition, other than those associated with the issue of debt or equity securities that the Group incurs in connection with a business combination, are expensed as incurred. Any contingent consideration payable is measured at fair value at the acquisition date. If the contingent consideration is classified as equity, it is not remeasured and settlement is accounted for within equity. Otherwise, subsequent changes to the fair value of the contingent consideration are recognized in profit or loss.

Goodwill in a Business Combination. Goodwill acquired in a business combination is, from the acquisition date, allocated to each of the cash-generating units, or groups of cash-generating units that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities are assigned to those units or groups of units. Each unit or group of units to which the goodwill is so allocated:

- represents the lowest level within the Group at which the goodwill is monitored for internal management purposes; and
- is not larger than an operating segment determined in accordance with PFRS 8.

Impairment is determined by assessing the recoverable amount of the cash-generating unit or group of cash-generating units, to which the goodwill relates. Where the recoverable amount of the cash-generating unit or group of cash-generating units is less than the carrying amount, an impairment loss is recognized. Where goodwill forms part of a cash-generating unit or group of cash-generating units and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this circumstance is measured based on the relative values of the operation disposed of and the portion of the cash-generating unit retained. An impairment loss with respect to goodwill is not reversed.

Intangible Assets Acquired in a Business Combination. The cost of an intangible asset acquired in a business combination is the fair value as of the date of acquisition, determined using discounted cash flows as a result of the asset being owned.

Following initial recognition, intangible asset is carried at cost less any accumulated amortization and impairment losses, if any. The useful life of an intangible asset is assessed to be either finite or indefinite.

An intangible asset with finite life is amortized over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortization period and the amortization method for an intangible asset with a finite useful life are reviewed at least at each reporting date. A change in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for as a change in accounting estimate. The amortization expense on intangible asset with finite life is recognized in profit or loss.

### **Business Combinations under Common Control**

The Group accounts for business combinations involving entities that are ultimately controlled by the same ultimate parent before and after the business combination and the control is not transitory, using the pooling of interests method.

The assets and liabilities of the combining entities are reflected in the consolidated statements of financial position at their carrying amounts. No adjustments are made to reflect fair values, or recognize any new assets or liabilities, at the date of the combination. The only adjustments are those to align accounting policies between the combining entities.

No new goodwill is recognized as a result of the business combination. The only goodwill that is recognized is any existing goodwill relating to either of the combining entities. Any difference between the consideration paid or transferred and the equity acquired is recognized in equity.

The consolidated statements of income reflect the results of the combining entities for the full year, irrespective of when the combination took place.

Comparatives are presented as if the entities had been combined for the period that the entities were under common control.

### Non-controlling Interests

The acquisitions of non-controlling interests are accounted for as transactions with owners in their capacity as owners and therefore no goodwill is recognized as a result of such transactions. Any difference between the purchase price and the net assets of the acquired entity is recognized in equity. The adjustments to non-controlling interests are based on a proportionate amount of the net assets of the subsidiary.

### Investment in Shares of Stock of an Associate

An associate is an entity in which the Group has significant influence. Significant influence is the power to participate in the financial and operating policies of the investee, but not control over those policies.

The Group's investment in shares of stock of an associate are accounted for using the equity method.

Under the equity method, the investment in an associate is initially recognized at cost. The carrying amount of the investment is adjusted to recognize the changes in the Group's share of net assets of the associate since the acquisition date. Goodwill relating to the associate is included in the carrying amount of the investment and is neither amortized nor individually tested for impairment.

The Group's share in the profit or loss of the associate is recognized as "Share in net income of an associate" account in the Group's consolidated statements of income. Adjustments to the carrying amount may also be necessary for changes in the Group's proportionate interest in the associate arising from changes in the associate's OCI. The Group's share of those changes is recognized in the consolidated statements of comprehensive income. Unrealized gains and losses resulting from transactions between the Group and the associate are eliminated to the extent of the interest in the associate.

After application of the equity method, the Group determines whether it is necessary to recognize an impairment loss with respect to the Group's net investment in the associate. At each reporting date, the Group determines whether there is objective evidence that the investment in the associate is impaired. If there is such evidence, the Group recalculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value. Such impairment loss is recognized as part of "Share in net income of an associate" account in the consolidated statements of income.

Upon loss of significant influence over the associate, the Group measures and recognizes any retained investment at fair value. Any difference between the carrying amount of the investment in shares of stock of an associate upon loss of significant influence and the fair value of the retained investment and proceeds from disposal is recognized in profit or loss.

The financial statements of the associate are prepared for the same reporting period as the Group. When necessary, adjustments are made to bring the accounting policies in line with those of the Group.

## Interest in Joint Ventures

A joint venture is a type of joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint venture. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control.

The Group's 33.33% joint venture interest in Pandacan Depot Services, Inc. (PDSI) and 50.00% joint venture interest in Terminal Bersama Sdn Bhd (TBSB), included under "Other noncurrent assets - net" account in the consolidated statements of financial position, are accounted for under the equity method of accounting. The interest in joint ventures is carried in the consolidated statements of financial position at cost plus post-acquisition changes in the Group's share in net income (loss) of the joint ventures, less any impairment in value. The consolidated statements of income reflect the Group's share in the results of operations of the joint ventures presented as part of "Other expenses" account. As of December 31, 2018, the Group has capital commitments amounting to P2 and nil for TBSB and PDSI, respectively. The Group has no contingent liabilities in relation to its interest in these joint ventures.

Results of operations as well as financial position balances of PDSI and TBSB were less than 1% of the consolidated balances of the Group and as such are assessed as not material; hence, not separately disclosed.

### Property, Plant and Equipment

Property, plant and equipment, except land, are stated at cost less accumulated depreciation and amortization and any accumulated impairment in value. Such cost includes the cost of replacing part of the property, plant and equipment at the time that cost is incurred, if the recognition criteria are met, and excludes the costs of day-to-day servicing. Land is stated at cost less any impairment in value.

The initial cost of property, plant and equipment comprises its construction cost or purchase price, including import duties, taxes and any directly attributable costs in bringing the asset to its working condition and location for its intended use. Cost also includes any related asset retirement obligation (ARO). Expenditures incurred after the asset has been put into operation, such as repairs, maintenance and overhaul costs, are normally recognized as an expense in the period the costs are incurred. Major repairs are capitalized as part of property, plant and equipment only when it is probable that future economic benefits associated with the items will flow to the Group and the cost of the items can be measured reliably.

Construction in progress (CIP) represents structures under construction and is stated at cost. This includes the costs of construction and other direct costs. Borrowing costs that are directly attributable to the construction of plant and equipment are capitalized during the construction period. CIP is not depreciated until such time that the relevant assets are ready for use.

For financial reporting purposes, depreciation and amortization, which commences when the assets are available for its intended use, are computed using the straight-line method over the following estimated useful lives of the assets:

	Number of Years
Buildings and improvements and	
related facilities	7 - 50
Refinery and plant equipment	4 - 33
Service stations and other equipment	2 - 33
Computers, office and motor	
equipment	2 - 20
Land and leasehold improvements	10 or the term of the lease,
	whichever is shorter

For financial reporting purposes, duties and taxes related to the acquisition of property, plant and equipment are capitalized. For income tax reporting purposes, such duties and taxes are treated as deductible expenses in the year these charges are incurred.

For income tax reporting purposes, depreciation and amortization are computed using the double-declining balance method.

The remaining useful lives and depreciation and amortization method are reviewed and adjusted periodically, if appropriate, to ensure that such useful lives and method of depreciation and amortization are consistent with the expected pattern of economic benefits from the items of property, plant and equipment.

The carrying amounts of property, plant and equipment are reviewed for impairment when events or changes in circumstances indicate that the carrying amounts may not be recoverable.

Fully depreciated assets are retained in the accounts until they are no longer in use.

An item of property, plant and equipment is derecognized either when it has been disposed of or when it is permanently withdrawn from use and no future economic benefits are expected from its use or disposal. Any gain or loss arising from the retirement or disposal of an item of property, plant and equipment (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the period of retirement or disposal.

### **Investment Property**

Investment property consists of buildings and improvements and land and leasehold improvements held to earn rentals and/or for capital appreciation but not for sale in the ordinary course of business, used in the production or supply of goods or services or for administrative purposes. Investment property is initially measured at cost which is the amount of cash or cash equivalents paid or the fair value of other consideration given to acquire the investment property at the time of its acquisition or construction. Investment property, except for land, is measured at cost including transaction costs less accumulated depreciation and amortization and any accumulated impairment in value. The carrying amount includes the cost of replacing part of an existing investment property at the time the cost is incurred, if the recognition criteria are met, and excludes the costs of day-to-day servicing of an investment property. Land is stated at cost less any impairment in value.

For financial reporting purposes, depreciation of investment property is computed on a straight-line basis over the estimated useful lives of the assets similar to property, plant and equipment. For income tax reporting purposes, depreciation is computed using the double-declining balance method.

The useful lives and depreciation and amortization method are reviewed and adjusted, if appropriate, at each reporting date.

	Number of Years
Buildings and improvements	7 - 50
Land and leasehold improvements	10 or the term of the lease,
	whichever is shorter

Investment property is derecognized either when it has been disposed of or when it is permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains or losses on the retirement or disposal of investment property are recognized in profit or loss in the period of retirement or disposal.

Transfers are made to investment property when, and only when, there is a change in use, evidenced by ending of owner-occupation or commencement of an operating lease to another party. Transfers are made from investment property when, and only when, there is a change in use, evidenced by commencement of the owner-occupation or commencement of development with a view to sell.

For a transfer from investment property to owner-occupied property, the cost of property for subsequent accounting is its carrying amount at the date of change in use. If the property occupied by the Group as an owner-occupied property becomes an investment property, the Group accounts for such property in accordance with the policy stated under property, plant and equipment up to the date of change in use.

### Intangible Assets

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is its fair value as of the date of acquisition. Subsequently, intangible assets are measured at cost less accumulated amortization and any accumulated impairment losses. Internally generated intangible assets, excluding capitalized development costs, are not capitalized and expenditures are recognized in profit or loss in the year in which the related expenditures are incurred. The useful lives of intangible assets are assessed to be either finite or indefinite.

Intangible assets with finite lives are amortized over the useful life and assessed for impairment whenever there is an indication that the intangible assets may be impaired. The amortization periods and amortization method used for an intangible asset with a finite useful life are reviewed at each reporting date. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are accounted for by changing the amortization period or method, as appropriate, and are treated as changes in accounting estimates. The amortization expense on intangible assets with finite lives is recognized in profit or loss consistent with the function of the intangible asset.

Amortization is computed using the straight-line method over the following estimated useful lives of the assets:

	Number of Years
Software	5 - 10
Franchise fee	3 - 10
Other intangibles	10 - 16

Gains or losses arising from the disposal of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset, and are recognized in profit or loss when the asset is derecognized.

As of December 31, 2018 and 2017, the Group has existing and pending trademark registration for its products for a term of 10 to 20 years. It also has copyrights for its 7-kg LPG container, Gasulito with stylized letter "P" and two flames, Powerburn 2T and Petron New Logo (22 styles). Copyrights endure during the lifetime of the creator and for another 50 years after creator's death.

The amount of intangible assets is included as part of "Other noncurrent assets - net" in the consolidated statements of financial position.

Expenses incurred for research and development of internal projects and internally developed patents and copyrights are expensed as incurred and are part of "Selling and administrative expenses" account in the consolidated statements of income.

### Asset Held for Sale

The Group classifies noncurrent assets as held for sale, if their carrying amounts will be recovered primarily through sale rather than through continuing use. The assets are generally measured at the lower of their carrying amount and fair value less costs to sell. Impairment losses on initial classification as held for sale and subsequent gains and losses on remeasurement are recognized in the consolidated statements of income. Gains are not recognized in excess of any cumulative impairment losses.

The criteria for held for sale is regarded as met only when the sale is highly probable and the asset is available for immediate sale in its present condition. Actions required to complete the sale should indicate that it is unlikely that significant changes will be made or that the decision on sale will be withdrawn. Management must be committed to the sale within one year from date of classification.

Equity accounting of equity-accounted investees ceases once classified as held for sale.

Assets held for sale are presented under "Other current assets" account in the consolidated statements of financial position.

### Impairment of Nonfinancial Assets

The carrying amounts of property, plant and equipment, investment property, intangible assets with finite useful lives, investment in shares of stock of an associate and interest in joint ventures are reviewed for impairment when events or changes in circumstances indicate that the carrying amount may not be recoverable. If any such indication exists, and if the carrying amount exceeds the estimated recoverable amount, the assets or cash-generating units are written down to their recoverable amounts. The recoverable amount of the asset is the greater of fair value less costs of disposal and value in use. The fair value less costs of disposal is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, less costs of disposal. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs. Impairment losses are recognized in profit or loss in those expense categories consistent with the function of the impaired asset.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in profit or loss. After such a reversal, the depreciation and amortization charge is adjusted in future periods to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining useful life.

### Cylinder Deposits

The Parent Company purchases LPG cylinders which are loaned to dealers upon payment by the latter of an amount equivalent to 80% of the acquisition cost of the cylinders.

The Parent Company maintains the balance of cylinder deposits at an amount equivalent to three days' worth of inventory of its biggest dealers, but in no case lower than P200 at any given time, to take care of possible returns by dealers.

At the end of each reporting date, cylinder deposits, shown under "Other noncurrent liabilities" account in the consolidated statements of financial position, are reduced for estimated non-returns. The reduction is recognized directly in profit or loss.

### Fair Value Measurements

The Group measures a number of financial and non-financial assets and liabilities at fair value.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either in the principal market for the asset or liability or in the most advantageous market for the asset or liability. The principal or most advantageous market must be accessible to the Group.

The fair value of an asset or liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly; and
- Level 3: inputs for the asset or liability that are not based on observable market data.

For assets and liabilities that are recognized in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by re-assessing the categorization at the end of each reporting period.

For purposes of the fair value disclosure, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of fair value hierarchy, as explained above.

### **Provisions**

Provisions are recognized when: (a) the Group has a present obligation (legal or constructive) as a result of past event; (b) it is probable (i.e., more likely than not) that an outflow of resources embodying economic benefits will be required to settle the obligation; and (c) a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessment of the time value of money and the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as interest expense. Where some or all of the expenditure required to settle a provision is expected to be reimbursed by another party, the reimbursement shall be recognized when, and only when, it is virtually certain that reimbursement will be received if the entity settles the obligation. The reimbursement is treated as a separate asset. The amount recognized for the reimbursement shall not exceed the amount of the provision. Provisions are reviewed at each reporting date and adjusted to reflect the current best estimate.

The Group recognizes provisions arising from legal and/or constructive obligations associated with the cost of dismantling and removing an item of property, plant and equipment and restoring the site where it is located, the obligation for which the Group incurs either when the asset is acquired or as a consequence of using the asset during a particular year for purposes other than to produce inventories during the year.

### Capital Stock

Common Shares. Common shares are classified as equity. Incremental costs directly attributable to the issue of common shares and share options are recognized as a deduction from equity, net of any tax effects and any excess of the proceeds over the par value of shares issued less any incremental costs directly attributable to the issuance, net of tax, is presented in equity as additional paid-in capital.

Preferred Shares. Preferred shares are classified as equity if they are non-redeemable, or redeemable only at the Parent Company's option, and any dividends thereon are discretionary. Dividends thereon are recognized as distributions within equity upon approval by the Parent Company's BOD.

Preferred shares are classified as a liability if they are redeemable on a specific date or at the option of the shareholders, or if dividend payments are not discretionary. Dividends thereon are recognized as interest expense in profit or loss as accrued.

# Additional Paid-in Capital

When the shares are sold at premium, the difference between the proceeds and the par value is credited to the "Additional paid-in capital" account. When shares are issued for a consideration other than cash, the proceeds are measured by the fair value of the consideration received. In case the shares are issued to extinguish or settle the liability of the Parent Company, the shares are measured either at the fair value of the shares issued or fair value of the liability settled, whichever is more reliably determinable.

#### Treasury Stock

Own equity instruments which are reacquired are carried at cost and deducted from equity. No gain or loss is recognized on the purchase, sale, reissuance or cancellation of the Parent Company's own equity instruments. When the shares are retired, the capital stock account is reduced by its par value and the excess of cost over par value upon retirement is debited to additional paid-in capital to the extent of the specific or average additional paid-in capital when the shares were issued and to retained earnings for the remaining balance.

### Capital Securities

Undated Subordinated Capital Securities (USCS) are classified as equity instruments in the consolidated financial statements since there is no contractual obligation to deliver cash or other financial assets to another person or entity or to exchange financial assets or liabilities with another person or entity that is potentially unfavorable to the issuer (Note 21).

Senior Perpetual Capital Securities (SPCS) are classified as equity instruments in the consolidated financial statements since SPCS are perpetual securities in respect of which there is no fixed redemption date and the redemption is at the option of the Parent Company. Also, the Parent Company has the sole and absolute discretion to defer payment of any or all of the distribution (Note 21).

Incremental costs directly attributable to the issuance of capital securities are recognized as a deduction from equity, net of tax. The proceeds received net of any directly attributable transaction costs are credited to capital securities.

### Retained Earnings

Retained earnings represent the accumulated net income or losses, net of any dividend distributions and other capital adjustments. Appropriated retained earnings represent that portion which is restricted and therefore not available for any dividend declaration.

# Revenue Recognition

The Group recognizes revenue from contracts with customers when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services, excluding amounts collected on behalf of third parties.

The Group also assesses its revenue arrangements to determine if it is acting as a principal or as an agent. The Group has assessed that it acts as a principal in its revenue arrangements.

The following specific recognition criteria must also be met before revenue is recognized:

Sale of Goods. Revenue is recognized at the point in time when control of petroleum and related products is transferred to the customer, which is normally upon delivery of the goods. The Group provides trade discounts and volume rebates to certain customers based on the level of their purchases which may be applied against the amount of their existing or future payables to the Group. Trade discounts and volume rebates do not result to significant variable consideration and are generally being determined based on concluded sales transactions as at the end of each month. The general payment terms with customers are combination of prepayments and credit terms on an average of 45 days from invoice date.

The Group identified several performance obligations related to the sale of goods and accounted for them separately:

- Use of Loaned Equipment. The Group provides equipment such as pumps, tanks, signage and other ancillary equipment necessary for the operation of the business. These are loaned to the customers for the duration of the contract for the sole purpose of storing, handling and selling our products and shall, at all times, remain the property of Petron. The Group allocates portion of the revenue to the use of loaned equipment based on adjusted market assessment approach. Lease revenue from the use of loaned equipment is contingent to, and recognized at the same time as, the sale of goods.
- Provisions of Technical Support. The Group provides technical information, assistance and advice relating to the uses, handling and disposition of the products, loaned equipment and the machinery and equipment necessary or appropriate for the customers' needs. Revenue is recognized upon rendering of services to the customer. The Group allocates portion of the revenue to the technical support based on expected cost plus a margin approach.

Consumer Loyalty Program. Revenue is allocated between the consumer loyalty program and the other component of the sale. This allocation is based on the relative stand-alone selling price of the points. The amount allocated to the consumer loyalty program is deducted from revenue at the time points are awarded to the consumer. A deferred liability account is set up until the Group has fulfilled its obligations to supply the discounted products under the terms of the program or when it is no longer probable that the points under the program will be redeemed.

Service Income. Revenue is recognized when the performance of contractually agreed task has been rendered and control over the services has been transferred to the customer. General payment terms is on an average of 45 days from invoice date.

Interest. Revenue is recognized as the interest accrues, taking into account the effective yield on the asset.

Dividend. Revenue is recognized when the Group's right as a shareholder to receive the payment is established.

*Rent.* Revenue from operating leases (net of any incentives given to the lessees), other than from the use of loaned equipment, is recognized on a straight-line basis over the lease term.

Other Income. Other income is recognized when there is incidental economic benefit, other than the usual business operations, that will flow to the Group and that can be measured reliably.

#### Cost and Expense Recognition

Costs and expenses are recognized upon receipt of goods, utilization of services or at the date they are incurred.

Expenses are also recognized when a decrease in future economic benefit related to a decrease in an asset or an increase in a liability that can be measured reliably has arisen. Expenses are recognized on the basis of a direct association between costs incurred and the earning of specific items of income; on the basis of systematic and rational allocation procedures when economic benefits are expected to arise over several accounting periods and the association can only be broadly or indirectly determined; or immediately when an expenditure produces no future economic benefits or when, and to the extent that future economic benefits do not qualify, or cease to qualify, for recognition as an asset.

#### Leases

The determination of whether an arrangement is, or contains, a lease is based on the substance of the arrangement and requires an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset. A reassessment is made after the inception of the lease only if one of the following applies:

- (a) there is a change in contractual terms, other than a renewal or extension of the arrangement;
- (b) a renewal option is exercised or an extension is granted, unless the term of the renewal or extension was initially included in the lease term;
- (c) there is a change in the determination of whether fulfillment is dependent on a specific asset; or
- (d) there is a substantial change to the asset.

Where a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gives rise to the reassessment for scenarios (a), (c) or (d), and at the date of renewal or extension period for scenario (b) above.

Group as Lessee. Leases which do not transfer to the Group substantially all the risks and benefits of ownership of the asset are classified as operating leases. Operating lease payments are recognized as an expense in profit or loss on a straight-line basis over the lease term. Associated costs such as maintenance and insurance are expensed as incurred.

Group as Lessor. Leases where the Group does not transfer substantially all the risks and benefits of ownership of the assets are classified as operating leases. Rent income from operating leases is recognized as income on a straight-line basis over the lease term. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognized as an expense over the lease term on the same basis as rent income. Contingent rents are recognized as income in the period in which they are earned.

# **Borrowing Costs**

Borrowing costs directly attributable to the acquisition or construction of an asset that necessarily takes a substantial period of time to get ready for its intended use are capitalized as part of the cost of the respective assets. All other borrowing costs are expensed in the period they occur. Capitalization of borrowing costs commences when the activities to prepare the asset are in progress and expenditures and borrowing costs are being incurred. Borrowing costs are capitalized until the assets are substantially ready for their intended use.

### Research and Development Costs

Research costs are expensed as incurred. Product development costs incurred on an individual project are carried forward when their future recoverability can be reasonably regarded as assured. Any expenditure carried forward is amortized in line with the expected future sales from the related project.

The carrying amount of development costs is reviewed for impairment annually when the related asset is not yet in use. Otherwise, this is reviewed for impairment when events or changes in circumstances indicate that the carrying amount may not be recoverable.

### **Employee Benefits**

Short-term Employee Benefits. Short-term employee benefits are expensed as the related service is provided. A liability is recognized for the amount expected to be paid if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

Retirement Benefits Costs and Other Employee Benefit Costs. Petron has a tax qualified and funded defined benefit pension plan covering all permanent, regular, full-time employees administered by trustee banks. Some of its subsidiaries have separate unfunded, noncontributory, retirement plans.

The Group's net retirement benefits liability is calculated by estimating the amount of future benefit that employees have earned in return for their service in the current and prior periods, discounting that amount and deducting the fair value of plan assets.

The calculation of defined benefit retirement obligations is performed annually by a qualified actuary using the projected unit credit method. When the calculation results in a potential asset for the Group, the recognized asset is limited to the present value of economic benefits available in the form of reductions in future contributions to the plan.

Remeasurements of the net defined retirement obligation or asset, excluding net interest, are recognized immediately in OCI under "Equity reserve for retirement plan". Such remeasurements are also immediately recognized in equity under "Equity reserves" and are not reclassified to profit or loss in subsequent periods. Net defined retirement benefit obligation or asset comprise actuarial gains and losses, the return on plan assets, excluding interest and the effect of the asset ceiling, if any. The Group determines the net interest expense or income on the net defined retirement obligation or asset for the period by applying the discount rate used to measure the defined benefit retirement obligation at the beginning of the annual period to the then-net defined retirement obligation or asset, taking into account any changes in the net defined benefit retirement obligation or asset during the period as a result of contributions and benefit payments. Net interest expense and other expenses related to defined benefit plans are recognized in profit or loss.

When the benefits of a plan are changed or when a plan is curtailed, the resulting change in benefit that relates to past service or the gain or loss on curtailment is recognized immediately in profit or loss. The Group recognizes gains and losses on the settlement of a defined benefit retirement plan when the settlement occurs.

The Group also provides other benefits to its employees as follows:

Corporate Performance Incentive Program. The Group has a corporate performance incentive program that aims to provide financial incentives for the employees, contingent on the achievement of the Group's annual business goals and objectives. The Group recognizes achievement of its business goals through key performance indicators (KPIs) which are used to evaluate performance of the organization. The Group recognizes the related expense when the KPIs are met, that is when the Group is contractually obliged to pay the benefits.

Savings Plan. The Group established a Savings Plan wherein eligible employees may apply for membership and have the option to contribute 5% to 15% of their monthly base pay. The Group, in turn, contributes an amount equivalent to 50% of the employee-member's contribution. However, the Group's 50% share applies only to a maximum of 10% of the employee-member's contribution. The Savings Plan aims to supplement benefits upon employees' retirement and to encourage employee-members to save a portion of their earnings. The Group accounts for this benefit as a defined contribution pension plan and recognizes a liability and an expense for this plan as the expenses for its contribution fall due. The Group has no legal or constructive obligations to pay further contributions after payments of the equivalent employer-share. The accumulated savings of the employees plus the Group's share, including earnings, will be paid in the event of the employee's: (a) retirement, (b) resignation after completing at least five years of continuous services, (c) death, or (d) involuntary separation not for cause.

Land/Home Ownership Plan. The Group established the Land/Home Ownership Plan, an integral part of the Savings Plan, to extend a one-time financial assistance to Savings Plan members in securing housing loans for residential purposes.

#### Foreign Currency

Foreign Currency Translations. Transactions in foreign currencies are translated to the respective functional currencies of Group entities at exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to the functional currency at the exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between amortized cost in the functional currency at the beginning of the year, adjusted for effective interest and payments during the year, and the amortized cost in foreign currency translated at the exchange rate at the end of the reporting date.

Nonmonetary assets and nonmonetary liabilities denominated in foreign currencies that are measured at fair value are retranslated to the functional currency at the exchange rate at the date that the fair value was determined. Nonmonetary items in a foreign currency that are measured in terms of historical cost are translated using the exchange rate at the date of the transaction.

Foreign currency differences arising on retranslation are recognized in profit or loss, except for differences arising on the translation of financial assets at FVOCI, a financial liability designated as a hedge of the net investment in a foreign operation that is effective, or qualifying cash flow hedges, which are recognized in OCI.

Foreign Operations. The assets and liabilities of foreign operations, including goodwill and fair value adjustments arising on acquisition, are translated to Philippine peso at exchange rates at the reporting date. The income and expenses of foreign operations, excluding foreign operations in hyperinflationary economies, are translated to Philippine peso at average exchange rates for the period.

Foreign currency differences are recognized in OCI, and presented in the "Other reserves" account in the consolidated statements of changes in equity. However, if the operation is not a wholly-owned subsidiary, then the relevant proportionate share of the translation difference is allocated to the non-controlling interests. When a foreign operation is disposed of such that control, significant influence or joint control is lost, the cumulative amount in the translation reserve related to that foreign operation is reclassified to profit or loss as part of the gain or loss on disposal. When the Group disposes of only part of its interest in a subsidiary that includes a foreign operation while retaining control, the relevant proportion of the cumulative amount is reattributed to non-controlling interests. When the Group disposes of only part of its investment in an associate or joint venture that includes a foreign operation while retaining significant influence or joint control, the relevant proportion of the cumulative amount is reclassified to profit or loss.

When the settlement of a monetary item receivable from or payable to a foreign operation is neither planned nor likely in the foreseeable future, foreign exchange gains and losses arising from such a monetary item are considered to form part of a net investment in a foreign operation and are recognized in OCI, and presented in the "Other reserves" account in the consolidated statements of changes in equity.

### Taxes

Current Tax. Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred Tax. Deferred tax is recognized in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes.

Deferred tax liabilities are recognized for all taxable temporary differences, except:

- where the deferred tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- with respect to taxable temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognized for all deductible temporary differences, carryforward benefits of unused tax credits - Minimum Corporate Income Tax (MCIT) and unused tax losses - Net Operating Loss Carry Over (NOLCO), to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carryforward benefits of MCIT and NOLCO can be utilized, except:

where the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and with respect to deductible temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, deferred tax assets are recognized only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

The measurement of deferred tax reflects the tax consequences that would follow the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

In determining the amount of current and deferred tax, the Group takes into account the impact of uncertain tax positions and whether additional taxes and interest may be due. The Group believes that its accruals for tax liabilities are adequate for all open tax years based on its assessment of many factors, including interpretation of tax laws and prior experience. This assessment relies on estimates and assumptions and may involve a series of judgments about future events. New information may become available that causes the Group to change its judgment regarding the adequacy of existing tax liabilities; such changes to tax liabilities will impact tax expense in the period that such a determination is made.

Current tax and deferred tax are recognized in profit or loss except to the extent that it relates to a business combination, or items recognized directly in equity or in OCI.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

Value-added Tax (VAT). Revenues, expenses and assets are recognized net of the amount of VAT, except:

- where the tax incurred on a purchase of assets or services is not recoverable from the taxation authority, in which case the tax is recognized as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- receivables and payables that are stated with the amount of tax included.

The net amount of tax recoverable from, or payable to, the taxation authority is included as part of "Other current assets" or "Trade and other payables" accounts in the consolidated statements of financial position.

### Related Parties

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control. Related parties may be individuals or corporate entities.

# Basic and Diluted Earnings Per Common Share (EPS)

Basic EPS is computed by dividing the net income for the period attributable to equity holders of the Parent Company, net of dividends on preferred shares and distributions to holders of capital securities, by the weighted average number of issued and outstanding common shares during the period, with retroactive adjustment for any stock dividends declared.

For the purpose of computing diluted EPS, the net income for the period attributable to owners of the Parent Company and the weighted-average number of issued and outstanding common shares are adjusted for the effects of all potential dilutive debt or equity instruments.

## **Operating Segments**

The Group's operating segments are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets. Financial information on operating segments is presented in Note 37 to the consolidated financial statements. The Chief Executive Officer (the "chief operating decision maker") reviews management reports on a regular basis.

The measurement policies the Group used for segment reporting under PFRS 8 are the same as those used in its consolidated financial statements. There have been no changes in the measurement methods used to determine reported segment profit or loss from prior periods. All inter-segment transfers are carried out at arm's length prices.

Segment revenues, expenses and performance include sales and purchases between business segments. Such sales and purchases are eliminated in consolidation.

### Contingencies

Contingent liabilities are not recognized in the consolidated financial statements. They are disclosed in the notes to the consolidated financial statements unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statements but are disclosed in the notes to the consolidated financial statements when an inflow of economic benefits is probable.

# **Events After the Reporting Date**

Post year-end events that provide additional information about the Group's consolidated financial position at the reporting date (adjusting events) are reflected in the consolidated financial statements. Post year-end events that are not adjusting events are disclosed in the notes to the consolidated financial statements when material.

# 4. Significant Accounting Judgments, Estimates and Assumptions

The preparation of the Group's consolidated financial statements in accordance with PFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the amounts of assets, liabilities, income and expenses reported in the consolidated financial statements at the reporting date. However, uncertainty about these judgments, estimates and assumptions could result in outcome that could require a material adjustment to the carrying amount of the affected asset or liability in the future.

Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Revisions are recognized in the period in which the judgments and estimates are revised and in any future period affected.

#### Judgments

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect on the amounts recognized in the consolidated financial statements:

Determining Functional Currency. The Parent Company has determined that its functional currency is the Philippine peso. It is the currency of the primary economic environment in which the Parent Company operates. It is the currency that mainly influences the sales price of goods and services and the costs of providing these goods and services.

Operating Lease Commitments - Group as Lessor/Lessee. The Group has entered into various lease agreements either as lessor or lessee. The Group had determined that it retains all the significant risks and rewards of ownership of the properties leased out on operating leases while the significant risks and rewards for properties leased from third parties are retained by the lessors.

Rent income recognized in the consolidated statements of income amounted to P1,403, P1,243 and P1,139 in 2018, 2017 and 2016, respectively (Notes 23 and 26). Revenues from the customers' use of loaned equipment amounted to P1,117 in 2018 (Note 37).

Rent expense recognized in the consolidated statements of income amounted to P1,806, P1,702 and P1,293 in 2018, 2017 and 2016, respectively (Notes 22 and 23).

Determining Whether the Group is acting as a Principal or Agent in a Revenue Transaction. The determination whether the Group is a principal or agent in a contract is made by identifying each specified goods or services promised to the customers in the contract and evaluating whether the Group obtains control of the specified goods and services before it is transferred to the customer.

For the sale of petroleum products to dealers, the Group transfers the control of the goods upon delivery, hence, the Group has determined that it is acting as principal in the sales transactions with dealers. The dealers are likewise acting as principal in the sales transactions to end consumers on the basis of the following: (a) the dealers have the primary responsibility to provide specified goods to the end consumers; (b) the dealers bear inventory risk before the goods are transferred to end consumers; and (c) the dealers have discretion to establish prices for specified goods.

For the Group's fleet card transactions, the Group has likewise determined that it is acting as principal in the sales transactions with the customers since the Group has the primary responsibility for providing goods purchased through fleet cards and the Group has discretion to establish prices for specified goods in a fleet card transaction.

Identification of Distinct Performance Obligation. The Group assesses the goods or services promised in a contract with a customer and identifies as a performance obligation either: (a) a good or service (or a bundle of goods or services) that is distinct; or (b) a series of distinct goods or services that are substantially the same and that have the same pattern of transfer to the customer. The Group has determined that it has distinct performance obligations other than the sale of petroleum products such as the provision of technical support and lease of equipment to its customers and allocates the transaction price into these several performance obligations.

Evaluating Control over its Investees. Determining whether the Parent Company has control in an investee requires significant judgment. Although the Parent Company owns less than 50% of the voting rights of NVRC and PAHL, even before the Parent Company acquired the remaining equity interest in PAHL in 2016 and increased its equity interest in NVRC to 85.55% in 2018 (Note 13), management has determined that the Parent Company controls these entities by virtue of its exposure and rights to variable returns from its involvement in these investees and its ability to affect those returns through its power over the investees.

The Parent Company has the power, in practice, to govern the financial and operating policies of NVRC, to appoint or remove the majority of the members of the BOD of NVRC and to cast majority votes at meetings of the BOD of NVRC. The Parent Company controls NVRC since it is exposed, and has rights, to variable returns from its involvement with NVRC and has the ability to affect those returns through its power over NVRC.

The Parent Company assessed it has control over PAHL, even prior to the Parent Company's acquisition of the remaining equity interest in 2016, by virtue of the extent of the Parent Company's participation in the BOD and management of PAHL, of which the Parent Company established it has: (i) power over PAHL, (ii) it is exposed and has rights to variable returns from its involvement with PAHL, and (iii) it has ability to use its power over PAHL to affect the amount of PAHL's returns. Accordingly, the Parent Company considered PAHL a subsidiary beginning January 1, 2013. As of December 31, 2018 and 2017, the Parent Company owns 100% of PAHL.

Classification of Financial Instruments. The Group exercises judgment in classifying financial instruments in accordance with PFRS 9. The Group classifies a financial instrument, or its component parts, on initial recognition as a financial asset, a financial liability or an equity instrument in accordance with the substance of the contractual arrangement and the definitions of a financial asset, a financial liability or an equity instrument. The substance of a financial instrument, rather than its legal form, governs its classification in the consolidated statements of financial position.

The Group exercises judgment in classifying financial instruments in accordance with PFRS 9. The Group determines the classification at initial recognition. The classification and fair values of financial assets and financial liabilities are presented in Note 35.

The Group uses its judgment in determining the classification of financial assets based on its business model in which assets are managed and their cash flow characteristics.

Business Model. The Group makes an assessment of the objective of the business model in which a financial asset is held at a portfolio level because this best reflects the way the business is managed and information is provided to the management. The information considered includes:

- the stated policies and objectives for the portfolio and the operation of those policies in practice. These include whether management's strategy focuses on earning contractual interest income, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of any related liabilities or expected cash outflows or realizing cash flows through the sale of the assets;
- how the performance of the portfolio is evaluated and reported to the Group's management;
- the risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;
- how managers of the business are compensated e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and
- the frequency, volume and timing of sales of financial assets in prior periods, the reasons for such sales and expectations about future salary activity.

Cash Flow Characteristics - Payments of Principal and Interest. For the purposes of this assessment, "Principal" is defined as the fair value of the financial asset on initial recognition. "Interest" is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time and for other basis lending risks and costs (e.g. liquidity risk and administrative costs), as well as profit margin.

In assessing whether the contractual cash flows are solely payments of principal and interest, the Group considers contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of the contractual cash flows such that it would not meet these conditions. In making this assessment, the Group considers:

- contingent events that would change the amount or timing of cash flows;
- terms that may adjust the contractual coupon rate, including variable rate features;
- prepayment and extension features; and
- terms that limit the Group's claim to cash flows from specified assets (e.g. non-recourse features).

The Group determines that the business model for financial assets at amortized cost is held to collect contractual cash flows and meets the solely principal and interest criterion as of December 31, 2018. Other financial assets are classified as financial assets at FVPL or FVOCI based on the characteristics of the contractual cash flows of the instruments.

Distinction between Property, Plant and Equipment and Investment Property. The Group determines whether a property qualifies as investment property. In making its judgment, the Group considers whether the property generates cash flows largely independent of the other assets held by the Group. Owner-occupied properties generate cash flows that are attributable not only to the property but also to other assets used in the production or supply process.

Some properties comprise a portion that is held to earn rental or for capital appreciation and another portion that is held for use in the production and supply of goods and services or for administrative purposes. If these portions can be sold separately (or leased out separately under finance lease), the Group accounts for the portions separately. If the portion cannot be sold separately, the property is accounted for as investment property only if an insignificant portion is held for use in the production or supply of goods or services for administrative purposes. Judgment is applied in determining whether ancillary services are so significant that a property does not qualify as investment property. The Group considers each property separately in making its judgment.

Determining Impairment Indicators of Other Non-financial Assets. PFRS requires that an impairment review be performed on property, plant and equipment, investment in shares of stock of an associate and interest in joint ventures, investment property and intangible assets when events or changes in circumstances indicate that the carrying value may not be recoverable. Determining the recoverable amount of assets requires the estimation of cash flows expected to be generated from the continued use and ultimate disposition of such assets. While it is believed that the assumptions used in the estimation of recoverable amounts are appropriate and reasonable, significant changes in these assumptions may materially affect the assessment of recoverable amounts and any resulting impairment loss could have a material adverse impact on financial performance.

Determining whether an Arrangement Contains a Lease. The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement and requires an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset. A reassessment is made after the inception of the lease only if one of the following applies:

- (a) there is a change of contractual terms, other than a renewal or extension of the arrangement;
- (b) a renewal option is exercised or extension granted, unless the term of the renewal or extension was initially included in the lease term;
- (c) there is a change in the determination of whether fulfillment is dependent on a specific asset; and
- (d) there is a substantial change to the asset.

Where a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gives rise to the reassessment for scenarios (a), (c) or (d) above, and at the date of renewal or extension period for scenario (b).

Taxes. Significant judgment is required in determining current and deferred tax expense. There are many transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. The Group recognizes liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the current income tax and deferred tax expenses in the year in which such determination is made.

Beginning July 2008, in the determination of the Group's current taxable income, entities within the Group has an option to either apply the optional standard deduction (OSD) or continue to claim itemized standard deduction. Entities within the Group, at each taxable year from the effectivity of the law, may decide which option to apply; once an option to use OSD is made, it shall be irrevocable for that particular taxable year. For 2018, 2017 and 2016, majority of the entities within the Group opted to continue claiming itemized standard deductions except for Petrogen and certain subsidiaries of NVRC such as LLCDC and PEDC, as they opted to apply OSD. Starting 2017, certain subsidiaries of NVRC such as MLC, SLPHI and MHI also opted to apply OSD (Note 27).

Contingencies. The Group currently has several tax assessments, legal and administrative claims. The Group's estimate of the probable costs for the resolution of these assessments and claims has been developed in consultation with in-house as well as outside legal counsel handling the prosecution and defense of these matters and is based on an analysis of potential results. The Group currently does not believe that these tax assessments, legal and administrative claims will have a material adverse effect on its financial position and financial performance. It is possible, however, that future financial performance could be materially affected by changes in the estimates or in the effectiveness of strategies relating to these proceedings.

#### Estimates and Assumptions

The key estimates and assumptions used in the consolidated financial statements are based upon management's evaluation of relevant facts and circumstances as of the date of the consolidated financial statements. Actual results could differ from such estimates.

Assessment for ECL on Trade and Other Receivables. The Group, applying the simplified approach in the computation of ECL, initially uses a provision matrix based on historical default rates for trade and other receivables. The Group also uses appropriate groupings if its historical credit loss experience show significantly different loss patterns for different customer segments. The Group then adjusts the historical credit loss experience with forward-looking information on the basis of current observable data affecting each customer segment to reflect the effects of current and forecasted economic conditions.

The Group adjusts historical default rates to forward-looking default rate by determining the closely related economic factor affecting each customer segment. The Group regularly reviews the methodology and assumptions used for estimating ECL to reduce any differences between estimates and actual credit loss experience. The determination of the relationship between historical default rates and forecasted economic conditions is a significant accounting estimate.

The Group has assessed that the forward-looking default rate component of its ECL on trade and other receivables is not material because substantial amount of receivables are normally collected within one year. Moreover, based on Management's assessment, current conditions and forward-looking information does not indicate a significant increase in credit risk exposure of the Group from its trade receivables.

Impairment losses on trade and other receivables amounted to P261, P10 and P68 in 2018, 2017 and 2016, respectively (Notes 8 and 23). Receivables written-off amounted to P68 in 2018, P89 in 2017 and P97 in 2016 (Note 8).

The carrying amount of trade and other receivables amounted to P42,497 and P38,159 as of December 31, 2018 and 2017, respectively (Note 8).

Assessment for ECL on Other Financial Assets at Amortized Cost. The Group determines the allowance for ECL using general approach based on the probability-weighted estimate of the present value of all cash shortfalls over the expected life of financial assets at amortized cost. ECL is provided for credit losses that result from possible default events within the next 12-months unless there has been a significant increase in credit risk since initial recognition in which case ECL is provided based on lifetime ECL.

When determining if there has been a significant increase in credit risk, the Group considers reasonable and supportable information that is available without undue cost or effort and that is relevant for the particular financial instrument being assessed such as, but not limited to, the following factors:

- Actual or expected external and internal credit rating downgrade;
- Existing or forecasted adverse changes in business, financial or economic conditions; and
- Actual or expected significant adverse changes in the operating results of the borrower.

The Group has assessed that the ECL on other financial assets at amortized cost is not material because the transactions with respect to these financial assets were entered into by the Group only with reputable banks, the Government of the Philippines and companies with good credit standing and relatively low risk of defaults. Accordingly, no impairment losses on other financial assets at amortized cost was recognized in 2018. The carrying amounts of other financial assets at amortized cost are as follows:

	Note	2018	2017
Cash in banks and cash equivalents	5	P14,143	P14.313
Investments in debt instruments	7	226	, -
Long-term receivables - net	14	253	228
Noncurrent deposits	14	94	90
		P14,716	P14,631

# Accounting Policy Applicable before January 1, 2018

Allowance for Impairment Losses on Trade and Other Receivables. Allowance for impairment is maintained at a level considered adequate to provide for potentially uncollectible receivables. The level of allowance is based on past collection experience and other factors that may affect collectibility. An evaluation of receivables, designed to identify potential changes to allowance, is performed regularly throughout the year. Specifically, in coordination with the Trade Sales divisions, the Finance Division ascertains customers who are unable to meet their financial obligations. In these cases, the Group's management uses sound judgment based on the best available facts and circumstances including but not limited to, the length of relationship with the customers, the customers' current credit status based on known market forces, average age of accounts, collection experience and historical loss experience. The amount of impairment loss differs for each year based on available objective evidence for which the Group may consider that it will not be able to collect some of its accounts. Impaired accounts receivable are written off when identified to be worthless after exhausting all collection efforts. An increase in allowance for impairment of trade and other receivable would increase the Group's recorded selling and administrative expenses and decrease current assets.

Net Realizable Values of Inventories. In determining the NRV of inventories, management takes into account the most reliable evidence available at the times the estimates are made. Future realization of the carrying amount of inventories of P63,873 and P56,604 as of the end of 2018 and 2017, respectively (Note 9), is affected by price changes in different market segments for crude and petroleum products. Both aspects are considered key sources of estimation uncertainty and may cause significant adjustments to the Group's inventories within the next financial year.

The Group recognized inventory write-down in 2018 amounting to P742 while nil in 2017 and 2016 (Note 9).

Allowance for Inventory Obsolescence. The allowance for inventory obsolescence consists of collective and specific valuation allowance. A collective valuation allowance is established as a certain percentage based on the age and movement of stocks. In case there is write-off or disposal of slow-moving items during the year, a reduction in the allowance for inventory obsolescence is made. Review of allowance is done every quarter, while a revised set-up or booking is posted at the end of the year based on evaluations or recommendations of the proponents. The amount and timing of recorded expenses for any year would therefore differ based on the judgments or estimates made.

In 2018, 2017 and 2016, the Group provided an additional loss on inventory obsolescence amounting to nil, P81 and P327, respectively (Note 9).

Fair Values of Financial Assets and Financial Liabilities. The Group carries certain financial assets and financial liabilities at fair value, which requires extensive use of accounting estimates and judgments. Significant components of fair value measurement were determined using verifiable objective evidence (e.g., foreign exchange rates, interest rates, volatility rates). The amount of changes in fair value would differ if the Group utilized different valuation methodologies and assumptions. Any change in the fair value of these financial assets and financial liabilities would affect profit or loss and equity.

Fair values of financial assets and financial liabilities are discussed in Note 35.

Estimated Useful Lives of Property, Plant and Equipment, Intangible Assets with Finite Useful Lives and Investment Property. The Group estimates the useful lives of property, plant and equipment, intangible assets with finite useful lives and investment property based on the period over which the assets are expected to be available for use. The estimated useful lives of property, plant and equipment, intangible assets with finite useful lives and investment property are reviewed periodically and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the assets.

In addition, estimation of the useful lives of property, plant and equipment, intangible assets with finite useful lives and investment property is based on collective assessment of industry practice, internal technical evaluation and experience with similar assets. It is possible, however, that future financial performance could be materially affected by changes in estimates brought about by changes in factors mentioned above. The amounts and timing of recorded expenses for any period would be affected by changes in these factors and circumstances. A reduction in the estimated useful lives of property, plant and equipment, intangible assets with finite useful lives and investment property would increase recorded cost of goods sold and selling and administrative expenses and decrease noncurrent assets.

There is no change in estimated useful lives of property, plant and equipment, intangible assets with finite useful lives and investment property based on management's review at the reporting date.

Accumulated depreciation and amortization of property, plant and equipment, intangible assets with finite useful lives and investment property amounted to P95,101 and P85,204 as of December 31, 2018 and 2017, respectively (Notes 11, 12 and 14). Property, plant and equipment, net of accumulated depreciation, amounted to P163,984 and P177,690 as of December 31, 2018 and 2017, respectively (Note 11). Investment property, net of accumulated depreciation, amounted to P16,536 and P75 as of December 31, 2018 and 2017, respectively (Note 12). Intangible assets with finite useful lives, net of accumulated amortization, amounted to P138 and P162 as of December 31, 2018 and 2017, respectively (Note 14).

Fair Value of Investment Property. The fair value of investment property presented for disclosure purposes is based on market values, being the estimated amount for which the property can be sold, or based on a most recent sale transaction of a similar property within the same vicinity where the investment property is located.

In the absence of current prices in an active market, the valuations are prepared by considering: (a) the aggregate estimated future cash flows expected to be received from leasing out the property. A yield that reflects the specific risks inherent in the net cash flows is then applied to the net annual cash flows to arrive at the property valuation; or (b) the depreciated replacement cost of the asset, which estimates the current replacement cost of new assets and adjusted for obsolescence, including physical, functional and economic obsolescence.

Estimated fair values of investment property amounted to P30,420 and P162 as of December 31, 2018 and 2017, respectively (Note 12).

Impairment of Goodwill. The Group determines whether goodwill is impaired at least annually. This requires the estimation of the value in use of the cash-generating units to which the goodwill is allocated. Estimating value in use requires management to make an estimate of the expected future cash flows from the cash-generating unit and to choose a suitable discount rate to calculate the present value of those cash flows.

The recoverable amount of goodwill arising from the acquisition of Petron Malaysia has been determined based on the value in use using discounted cash flows (DCF). Assumptions used in the DCF include terminal growth rate of 3.0% in 2018 and 2017 and discount rates of 7.4% and 6.3% in 2018 and 2017, respectively (Note 13).

Management believes that any reasonably possible change in the key assumptions on which the recoverable amount is based would not cause its carrying amount to exceed its recoverable amount.

No impairment losses were recognized in 2018, 2017 and 2016 in relation to the goodwill arising from the acquisition of Petron Malaysia which accounts for almost 99% of goodwill in the consolidated statements of financial position as of December 31, 2018 and 2017.

In 2016, the Group fully provided impairment loss for the goodwill arising from the acquisition of PAHL amounting to P298. The impairment loss is included under "Other expenses - net" in the 2016 consolidated statement of income (Notes 13 and 26).

Realizability of Deferred Tax Assets. The Group reviews its deferred tax assets at each reporting date and reduces the carrying amount to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilized. The Group's assessment on the recognition of deferred tax assets on deductible temporary differences and carry forward benefits of MCIT and NOLCO is based on the projected taxable income in the following periods.

Deferred tax assets amounted to P257 and P207 as of December 31, 2018 and 2017, respectively (Note 27).

Present Value of Defined Benefit Retirement Obligation. The present value of defined benefit retirement obligation depends on a number of factors that are determined on an actuarial basis using a number of assumptions. These assumptions are described in Note 30 to the consolidated financial statements and include discount rate and salary increase rate.

The Group determines the appropriate discount rate at the end of each year. It is the interest rate that should be used to determine the present value of estimated future cash outflows expected to be required to settle the retirement liabilities. In determining the appropriate discount rate, the Group considers the interest rates on government bonds that are denominated in the currency in which the benefits will be paid. The terms to maturity of these bonds should approximate the terms of the related retirement benefits liability.

Other key assumptions for retirement benefits liability are based in part on current market conditions.

While it is believed that the Group's assumptions are reasonable and appropriate, significant differences in actual experience or significant changes in assumptions may materially affect the Group's retirement benefits liability.

Retirement benefits costs recognized in profit or loss amounted to P523, P508 and P579 in 2018, 2017 and 2016, respectively. Remeasurement gains (losses) of the net defined retirement obligation recognized in OCI amounted to (P1,133), (P1,142) and P2,647 in 2018, 2017 and 2016, respectively. The retirement benefits liability amounted to P2,500 and P4,989 as of December 31, 2018 and 2017, respectively (Note 30).

Asset Retirement Obligation (ARO). The Group has ARO arising from the refinery, leased service stations, terminals and blending plant. Determining ARO requires estimation of the costs of dismantling, installations and restoring leased properties to their original condition. The Group determined the amount of ARO by obtaining estimates of dismantling costs from the proponent responsible for the operation of the asset, discounted at the Group's current credit-adjusted risk-free rate ranging from 7.542% to 8.295% depending on the life of the capitalized costs. While it is believed that the assumptions used in the estimation of such costs are reasonable, significant changes in these assumptions may materially affect the recorded expense or obligation in future periods.

The ARO amounted to P3,592 and P2,681 as of December 31, 2018 and 2017, respectively (Note 19).

# 5. Cash and Cash Equivalents

This account consists of:

	Note	2018	2017
Cash on hand		P3,262	P2.701
Cash in banks		5,026	4,106
Short-term placements		9,117	10,207
	34, 35	P17,405	P17,014

Cash in banks earn annual interest at the respective bank deposit rates. Short-term placements include demand deposits which can be withdrawn at any time depending on the immediate cash requirements of the Group and earn annual interest at the respective short-term placement rates ranging from 0.20% to 7.00% in 2018, 0.05% to 4.50% in 2017 and 0.03% to 4.50% in 2016 (Note 26).

#### 6. Financial Assets at Fair Value

This account consists of:

	Note	2018	2017
Proprietary membership shares Derivative assets not designated as cash		P254	P171
flow hedge Derivative assets designated as cash flow		857	165
hedge		222	-
	34, 35	1,333	336
Less noncurrent portion	14	207	-
		P1,126	P336

The fair values presented have been determined directly by reference to published market prices, except for derivative assets which are based on inputs other than quoted prices that are observable (Note 35).

The noncurrent portion pertains to derivative assets designated as cash flow hedge due after 12 months, which is included in "Other noncurrent assets - net" account in the consolidated statements of financial position (Note 14).

Changes in fair value of assets at FVPL recognized in profit or loss in 2018, 2017 and 2016 amounted to P84, P14 and P10, respectively (Note 26) while changes in fair value of derivative assets designated as cash flow hedge was recognized in OCI.

## 7. Investments in Debt Instruments

This account consists of:

Note	2018	2017
	P196	P201
	182	330
34, 35	378	531
	40	199
	P338	P332
		P196 182 34, 35 378 40

Petrogen's government securities are deposited with the Bureau of Treasury in accordance with the provisions of the Insurance Code, for the benefit and security of its policyholders and creditors. These investments bear fixed annual interest rates ranging from 3.88% to 7.02% in 2018, 2.13% to 5.30% in 2017 and 2.13% to 7.75% in 2016 (Note 26).

Ovincor's outstanding corporate bond as of December 31, 2017 is maintained at the Bank of N. T. Butterfield and carried at fair value with fixed annual interest rate of 6.75% (Note 26). The breakdown of investments in debt instruments by contractual maturity dates as of December 31 follows:

	Note	2018	2017
Due in one year or less		P40	P199
Due after one year through six years		338	332
Make the second	34, 35	P378	P531

The breakdown of investments in debt instruments by classification and measurement as of December 31 follows:

	Note	2018	2017
Financial assets at FVOCI		P152	P531
Financial assets at amortized cost		226	-
	34, 35	P378	P531

The reconciliation of the carrying amounts of investments in debt instruments as of December 31 follows:

	Note	2018	2017
Financial Assets at FVOCI Balance as of January 1, 2018 Reclassification to financial assets at amortized cost		P531 (201)	P479
Balance as of January 1, 2018, as adjusted Additions Disposals Amortization of premium Unrealized fair value losses on assets at FVOCI Currency translation adjustment		330 - (173) (2) (10) 7	479 131 (70) (5)
Balance as of December 31, 2018		152	531
Financial Assets at Amortized Cost Balance as of January 1, 2018 Reclassification from AFS		- 201	_
Balance as of January 1, 2018, as adjusted Additions Disposal Balance as of December 31, 2018		201 55 (30) 226	-
Datance as of December 31, 2010	34, 35	P378	P531

# 8. Trade and Other Receivables

This account consists of:

	Note	2018	2017
Trade	34	P27,136	P26.199
Related parties - trade	28, 34	1,970	726
Allowance for impairment loss on trade			
receivables		(1,104)	(776)
		28,002	26,149
Government		10,456	6,151
Related parties - non-trade	28	2,435	5,273
Others		1,837	991
Allowance for impairment loss on non-trade			
receivables		(233)	(405)
		14,495	12,010
	34, 35	P42,497	P38,159

Trade receivables are non-interest bearing and are generally on a 45-day term. Penalties are charged when the account becomes overdue.

Government receivables pertain to duty drawback, VAT and specific tax claims as well as subsidy receivables from the Government of Malaysia under the Automatic Pricing Mechanism. The amount includes receivables over 30 days but less than one year amounting to P4,714 and P767 as of December 31, 2018 and 2017, respectively. The filing and the collection of claims is a continuous process and is closely monitored.

Related parties - non-trade consists of advances made by the Parent Company to Petron Corporation Employee Retirement Plan (PCERP) and other receivables from SMC and its subsidiaries.

Others mainly consist of receivables from various non-trade customers and counterparties for matured hedging transactions.

A reconciliation of the allowance for impairment losses at the beginning and end of 2018 and 2017 is shown below:

	Note	2018	2017
Balance at beginning of year Adjustment due to adoption of PFRS 9	3	P1,271 (60)	P1,227
Balance at beginning of year, as adjusted Additions Write off Currency translation adjustment	23 4	1,211 261 (68) 6	1,227 10 (89) 123
Balance at end of year Less noncurrent portion for long-term receivables	14	1,410 73	1,271
		P1,337	P1,181

The Group computes impairment loss on trade and other receivables based on past collection experiences, current circumstances and the impact of future economic conditions, if any, available at the reporting period. Loss rates are based on actual credit loss experience over the past three years. Economic conditions during the period over which the historical data has been collected, current conditions and the Group's view of the impact of future economic conditions, if any, over the expected lives of the trade and other receivables are also considered.

The following table provides information about the exposure to credit risk and ECL of trade and other receivables as of December 31, 2018:

	Weighted Average Loss Rate	Gross Carrying Amount	ECL
December 31, 2018			
Retail	1.85%	P5.196	P96
Lubes	1.90%	580	11
Gasul	9.03%	1,273	115
Industrial	3.32%	16,121	536
Others	2.80%	20,664	579
		P43,834	P1,337

As of December 31, 2017, the age of past due but not impaired trade accounts receivable is as follows (Note 34):

	Past Due but not Impaired				
	Within 30 Days	31 to 60 Days	61 to 90 Days	Over 90 Days	Total
December 31, 2017					
Retail	P95	P20	P7	P6	P128
Lubes	40	8	2	40	90
Gasul	67	26	20	-	113
Industrial	69	4	239	140	452
Others	17	27	29	90	163
	P288	P85	P297	P276	P946

As of December 31, 2017, no allowance for impairment losses is necessary as regards the past due but unimpaired trade receivables based on the current status of the receivables. There are no significant changes in credit quality. As such, these amounts are still considered recoverable.

#### 9. Inventories

This account consists of:

	2018	2017
Petroleum	P27.512	P20.359
Crude oil and others	26,765	29,538
Materials and supplies	5,504	4.163
Lubes, greases and aftermarket specialties	4,092	2,544
	P63,873	P56,604

The cost of these inventories amounted to P65,124 and P57,478 as of December 31, 2018 and 2017, respectively.

If the Group had used the moving-average method (instead of the first-in, first-out method, which is the Group's policy), the cost of petroleum, crude oil and other products would have decreased by P942 and increased by P61 as of December 31, 2018 and 2017, respectively.

Inventories (including distribution or transshipment costs) charged to cost of goods sold amounted to P498,117, P369,695 and P283,169 in 2018, 2017 and 2016, respectively (Note 22).

Research and development costs on these products constituted the expenses incurred for internal projects in 2018, 2017 and 2016 (Note 23).

The movements in allowance for write-down of inventories to NRV and inventory obsolescence at the beginning and end of 2018 and 2017 follow:

	Note	2018	2017
Balance at beginning of year		P874	P789
Loss on inventory obsolescence	4	-	81
Loss on inventory write-down	4	742	_
Reversals		(369)	_
Translation adjustment		4	4
Balance at end of year		P1,251	P874

The losses and reversals are included as part of "Cost of goods sold" account in the consolidated statements of income (Note 22).

Reversal of write-down corresponds to inventories sold during the year.

# 10. Investment in Shares of Stock of an Associate

This account consists of:

	2017
Acquisition Cost	
Balance at beginning of year	P1.405
Disposal/reclassification	(1,405)
Balance at end of year	-
Share in Total Comprehensive Income	
Balance at beginning of year	478
Share in net income during the year	63
Share in OCI	3
Disposal/reclassification	(544)
Balance at end of year	<u></u>
	P -

Investment in shares of stock of an associate pertains to 35% investment in Manila North Harbour Port Inc. (MNHPI), a company incorporated in the Philippines, prior to its disposal in October 2017.

On September 21, 2017, the Parent Company signed the Share Purchase Agreement (SPA) with International Container Terminal Services, Inc. (ICTSI) for the sale by the Parent Company of its 10,449,000 shares in MNHPI equal to 34.83% of MNHPI's outstanding shares for a total consideration of P1,750. The completion of the SPA was subject to several conditions.

On October 30, 2017, all conditions for the completion of the sale of the Parent Company's shares in MNHPI had been complied with and accordingly, the purchase price had been paid. As a result of the transaction, the Group recognized loss on disposal of investments amounting to P189 included as part of "Other expenses - net" account in the 2017 consolidated statement of income (Note 26).

The remaining 51,000 shares representing 0.17% interest in MNHPI was also intended to be sold to a related party effectively rendering the remaining MNHPI shares as assets held for sale as of December 31, 2017. The proposed sale is still subject to negotiations as of December 31, 2018. Asset held for sale with carrying amount of P9 is recognized as part of "Other current assets" account in the consolidated statements of financial position as of December 31, 2018 and 2017 (Note 14).

Following are the condensed financial information of MNHPI as of and for the period ended September 30, 2017:

	September 30
	2017
Percentage of ownership	35%*
Current assets	P2,098
Noncurrent assets	12.765
Current liabilities	(6,236)
Noncurrent liabilities	(4,078)
Net assets	P4,549
Sales	P2,504
Total comprehensive income	P179

<sup>\*</sup>The remaining 0.17% equity interest in MNHPI was classified as "Asset held for sale" as of December 31, 2018 and 2017 (Note 14).

# 11. Property, Plant and Equipment

The movements and balances as of and for the years ended December 31 follow:

	Buildings and Improvements and Related Facilities	Refinery and Plant Equipment	Service Stations and Other Equipment	Computers, Office and Motor Equipment	Land and Leasehold Improvements	Construction in-Progress	Total
Cost							
January 1, 2017	P28,903	P162.263	P16.172	P4,652	P14.004	P25.319	P251,313
Additions	563	1,307	405	232	237	6,954	9,698
Disposals/reclassifications	2.162	20,628	159	(68)	(315)	(24,983)	(2,417)
Currency translation				()	(0.0)	(24,500)	(2,411)
adjustment	876	1,106	700	135	705	139	3,661
December 31, 2017	32,504	185,304	17,436	4,951	14,631	7.429	262,255
Additions	694	446	424	209	45	8.598	10,416
Disposals/reclassifications Reclassification to investment property	1,661	2,117	(299)	31	131	(3,738)	(97)
(Note 12) Currency translation	(15,244)	-	-	-	(10,207)	-	(25,451)
adjustment	517	370	247	48	218	39	1,439
December 31, 2018	20,132	188,237	17,808	5,239	4,818	12,328	248,562
Accumulated Depreciation and Amortization							
January 1, 2017	18,738	38,251	11,987	3,529	2,204		74.709
Additions	1,315	7,200	868	416	162	_	9,961
Disposals/reclassifications	(380)	25	(1,064)	(241)	(342)	-	(2,002)
Currency translation							1
adjustment	532	820	416	93	36		1,897
December 31, 2017	20,205	46,296	12,207	3,797	2,060		84,565
Additions	861	7,539	948	481	89	-	9,918
Disposals/reclassifications Reclassification to investment property	(396)	(16)	(903)	(101)	(10)	**	(1,426)
(Note 12) Currency translation	(8,083)	-	-	-	(1,060)	*	(9,143)
adjustment	240	258	127	27	12	-	664
December 31, 2018	12,827	54,077	12,379	4,204	1,091	-	84,578
Carrying Amount			***************************************				
December 31, 2017	P12,299	P139,008	P5,229	P1,154	P12,571	P7,429	P177,690
December 31, 2018	P7,305	P134,160	P5,429	P1,035	P3,727	P12,328	P163,984

Certain property, plant and equipment were reclassified to investment property to reflect the usage of the assets (Note 12). The reclassification did not have an effect on the total noncurrent assets and total assets in the consolidated statements of financial position and in the consolidated statements of comprehensive income.

No interest was capitalized in 2018 and 2017 (Note 18). No impairment loss was required to be recognized in 2018, 2017 and 2016 based on management's assessment of impairment indicators.

# Capital Commitments

As of December 31, 2018 and 2017, the Group has outstanding commitments to acquire property, plant and equipment amounting to P17,818 and P10,615, respectively.

# 12. Investment Property

The movements and balances as of and for the years ended December 31 follow:

	Land	Land and Leasehold Improvements	Buildings and Improvements	Total
Cost				
January 1, 2017	P80	Р	P25	P105
Disposal	(15)		**	(15)
December 31, 2017	65	~	25	90
Additions Reclassifications from	852	-	-	852
property, plant and				
equipment (Note 11)	7,505	2,702	15,244	25,451
December 31, 2018	8,422	2,702	15,269	26,393
Accumulated Depreciation			**************************************	
January 1, 2017	-	-	14	14
Depreciation	_	*	1	1
December 31, 2017	-	-	15	15
Depreciation Reclassifications from	-	58	641	699
property, plant and				
equipment (Note 11)	_	1,060	8,083	9,143
December 31, 2018	-	1,118	8,739	9,857
Carrying Amount				
December 31, 2017	P65	₽ "	P10	P75
December 31, 2018	P8,422	P1,584	P6,530	P16,536

The Group's investment property includes land, land and leasehold improvements, buildings and related improvements and facilities leased out for its service stations (Note 29) which were reclassified from property, plant and equipment to reflect the usage of the assets (Note 11). The carrying amount and fair value of these assets as of December 31, 2017 amounted to P16,308 and P30,104, respectively.

The Group's investment property also includes a property located in Tagaytay with carrying amount of P10 and P11 as of December 31, 2018 and 2017, respectively.

No impairment loss was required to be recognized in 2018, 2017 and 2016 based on management's assessment of impairment indicators.

There are no other direct selling and administrative expenses other than depreciation and amortization and real property taxes arising from investment property that generated income in 2018, 2017 and 2016.

The fair value of investment property amounting to P30,420 and P162 as of December 31, 2018 and 2017, respectively, has been categorized as Level 3 in the fair value hierarchy based on the inputs used in the valuation techniques.

The fair value of investment property was determined by external, independent property appraisers having appropriate recognized professional qualifications and recent experience in the location and category of the property being valued. The independent appraisers provide the fair value of the Group's investment property on a regular basis.

# Valuation Technique and Significant Unobservable Inputs

The valuation of investment property applied the following approaches below:

Sales Comparison Approach. The market value of land was determined using the Sales Comparison Approach. The comparative approach considers the sale of similar or substitute property, registered within the vicinity, and the related market data. The estimated value is established by process involving comparison. The property being valued is then compared with sales of similar property that have been transacted in the market. Listings and offerings may also be considered. The observable inputs to determine the market value of the property are the following: location characteristics, size, time element, quality and prospective use, bargaining allowance and marketability.

Depreciated Replacement Cost Method. The fair value of land and leasehold improvements and buildings and related improvements and facilities were arrived at using the depreciated replacement cost method, which estimates the current replacement cost of new assets and adjusted for obsolescence, including physical, functional and economic obsolescence.

# 13. Investment in Shares of Stock of Subsidiaries, Goodwill and Non-controlling Interests

# Investment in Shares of Stock of Subsidiaries

The following are the major developments relating to the Parent Company's investment in shares of stock of subsidiaries:

# a. PAHL

Although the Group owns less than half of the voting power of PAHL, prior to the acquisition of the remaining equity interest in 2016, management has assessed, in accordance with PFRS 10, that the Group has control over PAHL on a de facto basis. Accordingly, the Group consolidated PAHL beginning January 1, 2013 (Note 4).

On November 17, 2015, the Parent Company subscribed to additional 18,324,889 ordinary shares of PAHL for a total consideration of US\$11,746,724 which effectively increased the Parent Company's ownership interest by 1.40% to 47.25%.

On March 18, 2016, the Parent Company subscribed to additional 43,125,482 ordinary shares of PAHL for a total consideration of US\$27,644,540 which effectively increased the Parent Company's ownership interest from 47,25% to 50.26%.

On August 4, 2016, the Parent Company purchased the remaining 273,000,000 ordinary shares and 102,142,858 "B" ordinary shares in PAHL for a total of 375,142,858 shares owned by PCERP for a total purchase price of P1,921. Petron's ownership interest in PAHL has increased from 50.26% to 100%.

As a result of the foregoing transactions, non-controlling interest in PAHL has been derecognized in 2016.

#### b. PGL

On various dates in 2015, the Parent Company subscribed to additional common shares of PGL as follows:

		Amount Per Share	
Date	No. of Shares	(in US\$)	Total (in US\$)
March 13, 2015	9,354,136	1.00	9,354,136
April 13, 2015	1,710,231	1.00	1,710,231
May 13, 2015	1,067,462	1.00	1,067,462

PGL has issued an aggregate of 73,559,188 common shares from 2012 to 2014 with a par value of US\$1.00 per share to Petron and 150,000,000 cumulative, non-voting, non-participating and non-convertible preferred shares series A and 200,000,000 cumulative, non-voting, non-participating and non-convertible preferred shares series B at an issue price equal to the par value of each share of US\$1.00 to a third party investor. The said preferred shares were redeemed on May 13, 2015 at US\$1.00 per share. Consequently, non-controlling interest in PGL has been transferred to retained earnings attributable to the equity holders of the Parent Company.

As of December 31, 2018 and 2017, the Parent Company holds a total of 85,691,017 common shares in PGL representing 100% of the voting capital stock of PGL.

# c. LLCDC and MHI

On December 19, 2017, the BOD and stockholders of the subsidiaries of NVRC, LLCDC and MHI, approved the merger between LLCDC and MHI effective (to the extent allowed by applicable law or regulation) on the first day of the month following the issuance by the SEC of the certificate of merger, wherein LLCDC will be the surviving entity.

Upon the effective date of merger, all the respective rights, businesses, powers, privileges, immunities, franchises, assets and other properties of MHI including, but not limited to, all real and personal properties, contractual and property rights, licenses, privileges, property rights, claims, bank deposits, stocks, accounts receivable, retained earnings, credit lines, supplies, equipment, investments of whatever nature, including subscriptions to shares, choses in action, goodwill, intangible assets and such other assets, owned or which may have been acquired by MHI shall be conveyed, assigned, and transferred to, possessed and owned by, and vested in LLCDC.

The Plan of Merger was submitted with the SEC in January 2018 and the application for merger was approved by the SEC on May 10, 2018.

#### d. NVRC

On December 17, 2018, the Parent Company acquired additional 2,840,000 common shares of NVRC at P1,000.00 per share for a total consideration of P2,840 which was effected through debt to equity conversion of NVRC's advances from the Parent Company. The transaction effectively increased the Parent Company's ownership interest in NVRC from 40.00% to 85.55%.

Consequently, the proportionate share of the carrying amount of the net assets of NVRC amounting to P11 has been transferred to equity holders of the Parent Company.

Although the Group owns less than half of the ownership interest in NVRC, prior to the acquisition of the additional equity interest in 2018, management has assessed, in accordance with PFRS 10, that the Group has control over NVRC on a de facto basis (Note 4).

# e. Petrogen

On November 29, 2018, Petrogen issued 15,000 common shares as stock dividends for P1,000.00 per share or a total of P15 in favor of the Parent Company. The Parent Company's ownership interest in Petrogen remains at 100% after the issuance.

#### Goodwill

The movements and balances of goodwill as of and for the years ended December 31 are as follows:

	2018	2017
Cost		
Balance at beginning of year	P8,277	P7.480
Translation adjustments	255	797
Net carrying amount at end of year	P8,532	P8,277

Impairment of Goodwill from Petron Malaysia

Goodwill arising from the acquisition of Petron Malaysia, which accounts for 99% of total goodwill in the consolidated statements of financial position as of December 31, 2018 and 2017, is allocated at the POGI Group cash generating unit (CGU) instead of each individual acquiree company's CGU as it is expected that the POGI Group CGU will benefit from the synergies created from the acquiree companies in combination.

The Group tested the goodwill for impairment. Value in use was determined by discounting the future cash flows expected to be generated from the continuing use of the CGU and was based on the following key assumptions:

- Cash flows were projected based on past experience and actual operating results. Management believes that this five-year forecast period was justified due to the long-term nature of the business.
- A discount rate of 7.4% in 2018 and 6.3% in 2017 was applied based on the weighted average cost of capital using the Capital Asset Pricing Model (CAPM).
- Terminal growth rate of 3.0% in 2018 and 2017 was applied as the Group is in the process of increasing its network of service stations and upgrading its facilities and hence foresees growth in cash flows generated perpetually.

The values assigned to the key assumptions represent management's assessment of future trends in the industry and are based on internal sources (historical data).

For purposes of terminal growth rate sensitivity, terminal growth rate scenarios of 2%, 3% and 4% in 2018 and 2017 are applied on the discounted cash flows analysis. Based on the sensitivity analysis, any reasonably possible change in the key assumptions would not cause the carrying amount of goodwill to exceed its recoverable amount.

No impairment losses were recognized in 2018, 2017 and 2016 in relation to the goodwill arising from the acquisition of Petron Malaysia.

# Impairment of Goodwill from PAHL

For the goodwill allocated to PAHL, the recoverable amount of goodwill has been determined based on fair value less costs to sell. The fair value was calculated using market approach which has been categorized as Level 3 in the fair value hierarchy.

In 2016, the Group fully provided impairment loss for the goodwill arising from the acquisition of PAHL amounting to P298. The impairment loss is included under "Other expenses - net" in the 2016 consolidated statement of income (Note 26).

Non-controlling Interests
The following table summarizes the financial information relating to each of the Group's subsidiaries that has material non-controlling interests:

	December 31, 2018		December 31, 201		December	31, 2017
	NVRC	PMRMB	NVRC	PMRMB		
Non-controlling Interests Percentage	14.45%	26.60%	60.00%	26.60%		
Carrying amount of non-controlling interest	P605	P6,102	P558	P5,406		
Current assets Noncurrent assets Current liabilities Noncurrent liabilities	P433 6,297 (251) (2,156)	P23,694 16,000 (16,754) (1,812)	P350 5,521 (237) (4,229)	P19,595 13,844 (13,274) (1,599)		
Net assets	P4,323	P21,128	P1,405	P18,566		
Net income attributable to non-controlling interests	P58	P793	P84	P1,264		
Other comprehensive income attributable to non-controlling interests	Р.	P142	Ρ-	P4 <b>7</b> 3		
Sales	P685	P157,380	P584	P121,701		
Net income Other comprehensive income	P97 -	P2,979 5	P141	P4,754 28		
Total comprehensive income	P97	P2,984	P <b>14</b> 1	P4,782		
Cash flows provided by (used in) operating activities Cash flows used in investing	P353	(P818)	P292	P4,271		
activities	(852)	(2,940)	(82)	(389)		
Cash flows provided by (used in) financing activities Effects of exchange rate	607	4,083	(213)	(4,519)		
changes on cash and cash equivalents	-	2		(2)		
Net increase (decrease) in cash and cash equivalents	P108	P327	(P3)	(P639)		

#### 14. Other Assets

This account consists of:

	Note	2018	2017
Current:			
Input VAT		P17,562	P12,337
Prepaid taxes		16,664	19,025
Prepaid expenses	28	1,477	1,383
Special-purpose fund		154	147
Asset held for sale	10	9	9
Tax recoverable		145	1
Others - net		1,070	276
		P37,081	P33,178
Noncurrent:			
Prepaid rent		P3,038	P2,600
Input VAT		1,507	1,832
Catalyst - net		437	503
Derivative assets designated as cash			000
flow hedge	6, 34, 35	207	_
Long-term receivables - net	34, 35	253	228
Noncurrent deposits	<i>34, 35</i>	94	90
Others - net	4	949	706
		P6,485	P5,959

The "Others - net" under "Noncurrent" account pertains to software, marketing assistance to dealers, other prepayments, franchise fees, licenses and other intangible assets amounting to P915 and P693 as of December 31, 2018 and 2017, respectively, net of amortization amounting to P260, P282 and P349 in 2018, 2017 and 2016, respectively.

The amortization of prepaid rent amounted to P245, P195 and P207 in 2018, 2017 and 2016, respectively.

Amortization of software, marketing assistance to dealers, other prepayments, franchise fees, other intangibles and prepaid rent included as part of "Depreciation and amortization" under "Selling and administrative expenses" account in the consolidated statements of income amounted to P97, P138 and P214 in 2018, 2017 and 2016, respectively (Notes 23 and 25).

Amortization of catalyst, licenses and other prepayments included as part of "Depreciation and amortization" under "Cost of goods sold" account in the consolidated statements of income amounted to P584, P684 and P837 in 2018, 2017 and 2016, respectively (Notes 22 and 25).

#### 15. Short-term Loans

This account pertains to unsecured Philippine peso, US dollar and Malaysian ringgit-denominated loans obtained from various banks with maturities ranging from 3 to 181 days and annual interest ranging from 2.65% to 7.00% in 2018, 2.35% to 6.02% in 2017 and 2.85% to 6.22% in 2016 (Note 26). These loans are intended to fund the importation of crude oil and petroleum products (Note 9) and working capital requirements.

Interest expense on short-term loans amounted to P3,165 in 2018 and P2,323 both in 2017 and 2016 (Note 26).

# 16. Liabilities for Crude Oil and Petroleum Products

This account pertains to liabilities to suppliers of crude oil, petroleum and other products that are non-interest bearing and generally settled on a 30-day term. Details of the supply agreements in relation to importations of crude oil requirements of the Group are disclosed in Note 31.

Liabilities for crude oil and petroleum products are payable to the following:

	Note	2018	2017
Third parties		P25,908	P36,895
Related parties	28	83	25
	34, 35	P25,991	P36,920

# 17. Trade and Other Payables

This account consists of:

	Note	2018	2017
Trade		P19,856	P5.540
Specific taxes and other taxes payable		3,262	1,358
Accrued payroll		52	52
Due to related parties	28	831	774
Accrued interest		917	533
Accrued rent		833	817
Dividends payable	33	206	239
Insurance liabilities		58	78
Retention payable		845	641
Deferred liability on consumer loyalty			
program		1,183	1,024
Retirement benefits liability	30	67	104
Others	39	361	444
	34, 35	P28,471	P11,604

Trade payables are liabilities to haulers, contractors and suppliers that are non-interest bearing and are generally settled on a 30-day term.

Others include provisions (Note 39), accruals of selling and administrative expenses, and advances which are normally settled within a year.

## 18. Long-term Debt

This account consists of:

	Note	2018	2017
Unsecured Peso-Denominated			
(net of debt issue costs)			
Fixed rate corporate notes of 6.3212% due			
until 2018 and 7.1827% due until 2021	(a)	P2,696	P3,369
Term loan of 5.4583% due until 2022	(b)	3,991	4,986
Fixed rate retail bonds of 4.0032% due in		·	•
2021 and 4.5219% due in 2023	(c)	19,870	19,835
Term loan of 5.5276% due quarterly until	, ,	.,	. = , = 0
2024	(e)	12,259	14,380
Term loan of 5.7584% due until 2022	(f)	9,965	9,950
Fixed rate retail bonds of 7.8183% due in	1.7	-,	0,000
2024 and 8.0551% due in 2025	(a)	40.700	
	(g)	19,768	-
Unsecured Foreign Currency-			
Denominated (net of debt issue costs)			
Floating rate dollar loan - US\$1,000 million			
due until 2022	(d)	49,451	49,185
	33, 34, 35	118,000	101,705
Less current portion	, ,,	17,799	3,789
		P100,201	P97,916

- a. The Parent Company issued Fixed Rate Corporate Notes (FXCN) totaling P3,600 on October 25, 2011. The FXCNs consisted of Series A Notes amounting to P690 having a maturity of up to 7 years from issue date and Series B Notes amounting to P2,910 having a maturity of up to 10 years from issue date. The FXCNs are subject to fixed interest coupons of 6.3212% per annum for the Series A Notes and 7.1827% per annum for the Series B Notes. The net proceeds from the issuance were used for general corporate requirements. On October 28, 2018, the outstanding balance of Series A notes matured and was paid in full.
- b. On October 13, 2015, the Parent Company drew P5,000 from a P5,000 term loan which was signed and executed on October 7, 2015. The facility is amortized over 7 years with a 2-year grace period and is subject to a fixed rate of 5.4583% per annum. The net proceeds from the issuance were used to repay currently maturing obligations and for general corporate requirements. In 2018, the Parent Company settled matured interim principal payments aggregating to P1,000.
- c. On October 27, 2016, the Parent Company issued P20,000 retail bonds (the "Bonds") divided into Series A (P13,000) and Series B (P7,000). Series A Bonds is due on October 27, 2021 with interest rate of 4.0032% per annum. Series B Bonds will mature on October 27, 2023 with interest rate of 4.5219% per annum. Interests on these Bonds are payable quarterly on January 27, April 27, July 27 and October 27 of each year. The proceeds from the issuance of the Bonds were used to partially settle the US\$475 million and US\$550 million Term Loan facilities, to repay short-term loans and for general corporate requirements. The Bonds were listed with the Philippine Dealing & Exchange Corp. on October 27, 2016.

- d. On June 16, 2017, the Parent Company signed and executed a US\$1,000 million term facility and has initially drawn US\$600 million on June 28, 2017. The proceeds were used to pay in full the outstanding balances of US\$115 million and US\$470 million loans under the US\$475 million (executed on September 29, 2014) and US\$550 million (executed on July 20, 2015) term loan facilities, respectively. On October 10, 2017, the Parent Company drew the remaining US\$400 million from the facility. The proceeds of which were used to settle the P20,000 Peso-denominated Notes issued on November 10, 2010 which matured on November 10, 2017. The facility is amortized over 5 years with a 2-year grace period and is subject to a floating interest rate based on LIBOR plus a spread. On November 29, 2018, the Parent Company made a partial payment of US\$30 million and US\$20 million against the US\$600 million and US\$400 million drawdowns, respectively.
- e. On July 25, 2017, the Parent Company drew P15,000 from a P15,000 term loan facility which was signed on July 14, 2017 and executed on July 17, 2017. The facility is amortized over 7 years and is subject to a fixed interest rate of 5.5276% per annum. The proceeds were used to refinance the bridge loan availed on December 23, 2016 for the acquisition of the Refinery Solid Fuel-Fired Power Plant (the "Power Plant") as discussed in Note 28. As of December 31, 2018, the P2,679 portion of the facility has already been paid.
- f. On December 29, 2017, the Parent Company drew P10,000 from a P10,000 bilateral facility which was signed and executed on December 28, 2017. The facility is amortized quarterly for five years beginning on the fifth quarter and is subject to a fixed rate of 5.7584% per annum. The proceeds were used to fund permanent working capital requirements.
- g. On October 19, 2018, the Parent Company offered P20,000 fixed retail bonds (the "Offer Bonds") divided into Series C (P13,200) bearing interest at 7.8183% per annum and Series D (P6,800) bearing interest at 8.0551% per annum. The Series C Offer Bonds will mature on April 19, 2024 (5.5-year term) while the Series D Offer Bonds is due on October 19, 2025 (7-year term). Interests on these Offer Bonds are payable quarterly, commencing on January 19, 2019, and thereafter, on April 19, July 19, October 19 and January 19 of each year. The net proceeds from the issuance of the Offer Bonds were used primarily to settle short-term loans availed by the Parent Company to fund crude oil purchases and redeem a portion of the Parent Company's remaining USCS (Note 21), and the balance for general corporate purposes. The Offer Bonds were listed with the Philippine Dealing & Exchange Corp. on October 19, 2018.

The above-mentioned debt agreements contain, among others, covenants relating to merger and consolidation, maintenance of certain financial ratios, restrictions on loans and guarantees, disposal of a substantial portion of assets, significant changes in the ownership or control of subsidiaries, payments of dividends and redemption of capital stock.

The Group is required to comply with two financial covenants, net leverage ratio and consolidated gross debt to consolidated net worth not to exceed 6.50 and 2.75, respectively. As of December 31, 2018 and 2017, the Group has complied with the covenants of its debt agreements.

Total interest incurred on the above-mentioned long-term loans (including amortization of debt issue costs) amounted to P5,198, P5,140 and P4,155 for the years ended 2018, 2017 and 2016, respectively (Note 26). No interest was capitalized in 2018 and 2017 (Note 11).

Movements in debt issue costs follow:

	Note	2018	2017
Balance at beginning of year		P1,073	P915
Additions		237	978
Amortization for the year	26	(331)	(820)
Balance at end of year		P979	P1,073

#### Repayment Schedule

As of December 31, 2018 and 2017, the annual maturities of long-term debt are as follows (Note 34):

<u>2018</u>			
Year	Gross Amount	Debt Issue Costs	Net
2019	P18,066	P267	P17,799
2020	20,695	197	20,498
2021	36,314	195	36,119
2022	13,154	30	13,124
2023	9,143	57	9,086
2024 and beyond	21,607	233	21,374
	P118,979	P979	P118,000

<u>2017</u>			
Year	Gross Amount	Debt Issue Costs	Net
2018	P3,820	P31	P3,789
2019	19,938	602	19,336
2020	19,938	234	19,704
2021	35,557	150	35,407
2022	12,775	41	12,734
2023 and beyond	10,750	15	10,735
	P102,778	P1,073	P101,705

# 19. Asset Retirement Obligation

Movements in the ARO are as follows:

	Note	2018	2017
Balance at beginning of year		P2,681	P2.324
Additions		40	74
Effect of change in discount rate		404	98
Accretion for the year	26	189	182
Effect of change in lease term		295	7
Settlement		(17)	(4)
Balance at end of year		P3,592	P2,681

#### 20. Other Noncurrent Liabilities

This account consists of:

	Note	2018	2017
Cylinder deposits		P573	P577
Cash bonds		434	400
Derivative liabilities designated as cash flow			
hedge		188	•
Others		79	60
	34, 35	P1,274	P1,037

<sup>&</sup>quot;Others" account includes liability to a contractor and supplier.

# 21. Equity

# a. Capital Stock

#### Common Shares

Pursuant to the registration statement rendered effective by the SEC on May 18, 1995 and the permit to sell issued by the SEC dated May 30, 1995, 10,000,000,000 common shares of the Parent Company with par value of P1.00 per share were offered for sale at an offer price of P1.00 per share. As of December 31, 2018 and 2017, the Parent Company had 143,272 and 144,316 stockholders with at least one board lot at the PSE, respectively, for a total of 9,375,104,497 (P1.00 per share par value) issued and outstanding common shares.

#### **Preferred Shares**

On January 21, 2010, the SEC approved the Parent Company's amendment to its articles of incorporation to reclassify 624,895,503 unissued common shares into preferred shares with a par value of P1.00 per share, as part of its authorized capital stock. On February 12, 2010, the SEC issued an order the Parent Company's of 50,000,000 offer and sale peso-denominated, cumulative, non-participating and non-voting preferred shares, with an oversubscription option of 50,000,000 preferred shares (collectively, the "2010 Preferred Shares") to the public at an issue price of P100.00 per share. Proceeds from issuance in excess of par value less related transaction costs amounting to P9,764 was recognized as additional paid-in capital. Dividend rate of 9.5281% per annum computed in reference to the issue price was payable every March 5, June 5, September 5 and December 5 of each year, when declared by the Parent Company's BOD. The 2010 Preferred Shares were listed with PSE on March 5, 2010.

On October 17, 2014, the SEC issued an order permitting the Parent Company's public offering and sale of 7,000,000 cumulative, non-voting, non-participating, non-convertible, peso-denominated perpetual preferred shares with an oversubscription option of 3,000,000 preferred shares (collectively, the "Series 2 Preferred Shares") at an issue price of P1,000.00 per share.

On November 3, 2014, the Parent Company issued and listed in the PSE 10,000,000 Series 2 Preferred Shares at an offer price of P1,000.00 per share. The Series 2 Preferred Shares were issued in two (2) sub-series, (i) 7,122,320 Series 2A preferred shares (the "Series 2A Preferred Shares") and (ii) 2,877,680 Series 2B preferred shares (the "Series 2B Preferred Shares"). Proceeds from issuance in excess of par value less related transaction costs amounting to P9,889 was recognized as additional paid-in capital.

The Series 2A Preferred Shares may be redeemed by the Parent Company starting on the fifth anniversary from the listing date while the Series 2B Preferred Shares may be redeemed starting on the seventh anniversary from the listing date. Series 2A and Series 2B Preferred Shares have dividend rates of 6.3000% and 6.8583%, respectively. Cash dividends are payable quarterly every February 3, May 3, August 3 and November 3 of each year, as and if declared by the Parent Company's BOD.

All shares rank equally as regards to the Parent Company's residual assets, except that holders of preferred shares participate only to the extent of the issue price of the shares plus any accumulated and unpaid cash dividends.

On March 5, 2015, the Parent Company redeemed the 2010 Preferred Shares at P100.00 per share, which were delisted by the PSE on March 6, 2015 in line with the latter's rule on the delisting of redeemed shares which are not re-issuable at the time of redemption under the issuing company's articles of incorporation. On July 6, 2015, the SEC approved the amendment of the articles of incorporation of the Parent Company to provide a re-issuability feature of its preferred shares.

As of December 31, 2018 and 2017, the Parent Company had 10,000,000 (P1 par value) issued and outstanding preferred shares. The total number of preferred shareholders with at least one board lot at the PSE as of December 31, 2017 and 2016 are as follows:

	2018	2017
Series 2A Preferred Shares	47	48
Series 2B Preferred Shares	30	31
	77	79

## b. Retained Earnings

#### Declaration of Cash Dividends

On various dates in 2016, 2017 and 2018, the Parent Company's BOD approved the declaration of cash dividends for common and preferred shareholders with the following details:

	Per			
Type	Share	Date of Declaration	Date of Record	Date of Payment
2016				
Common	P0.10000	March 15, 2016	March 31, 2016	April 14, 2016
Series 2A	15.75000	March 15, 2016	April 15, 2016	May 3, 2016
Series 2B	17.14575	March 15, 2016	April 15, 2016	May 3, 2016
Series 2A	15.75000	March 15, 2016	July 15, 2016	August 3, 2016
Series 2B	17.14575	March 15, 2016	July 15, 2016	August 3, 2016
Series 2A	15.75000	August 8, 2016	October 14, 2016	November 3, 2016
Series 2B	17.14575	August 8, 2016	October 14, 2016	November 3, 2016
Series 2A	15,75000	August 8, 2016	January 13, 2017	February 3, 2017
Series 2B	17.14575	August 8, 2016	January 13, 2017	February 3, 2017
2017			,,	1 0010017 0, 2017
Common	P0.10000	March 14, 2017	March 28, 2017	4-4140.0047
Series 2A	15.75000	March 14, 2017	April 12, 2017	April 12, 2017
Series 2B	17.14575	March 14, 2017		May 3, 2017
Series 2A	15.75000	March 14, 2017	April 12, 2017	May 3, 2017
Series 2B	17.14575	March 14, 2017	July 18, 2017	August 3, 2017
Series 2A	15.75000	August 8, 2017	July 18, 2017	August 3, 2017
Series 2B	17.14575	August 8, 2017	October 16, 2017	November 3, 2017
Series 2A	15,75000	August 8, 2017	October 16, 2017	November 3, 2017
Series 2B	17.14575	August 8, 2017	January 16, 2018	February 5, 2018
<b>-</b> -	17.14070	August 6, 2017	January 16, 2018	February 5, 2018
2018	20.4222			
Common	P0.15000	March 13, 2018	March 27, 2018	April 18, 2018
Series 2A Series 2B	15,75000	March 13, 2018	April 12, 2018	May 3, 2018
Series 2B Series 2A	17.14575 15.75000	March 13, 2018	April 12, 2018	May 3, 2018
Series 2B	17.14575	March 13, 2018 March 13, 2018	July 16, 2018	August 3, 2018
Series 2A	15.75000	August 7, 2018	July 16, 2018 October 10, 2018	August 3, 2018
Series 2B	17.14575	August 7, 2018	October 10, 2018	November 5, 2018 November 5, 2018
Series 2A	15.75000	August 7, 2018	January 11, 2019	February 4, 2019
Series 2B	17,14575	August 7, 2018	January 11, 2019	February 4, 2019
			22.140.7 11, 2010	. 5515417 -1, 2013

Total cash dividends declared by the Parent Company amounted to P2,052 in 2018 and P1,584 both in 2017 and 2016.

#### ii. Appropriation for Capital Projects

On May 11, 2011, the Parent Company's BOD approved the proposal to revise the current level of appropriated retained earnings of P15,372 to P25,000 for the Parent Company's Refinery Master Plan 2 (RMP-2) project. On January 1, 2016, RMP-2 Project commenced commercial operation, thus, on May 5, 2016, the Parent Company's BOD approved the reversal of P25,000 appropriation for the Parent Company's RMP-2 and the re-appropriation of retained earnings amounting to P15,000 for capital projects in 2016 and 2017 which are expected to be completed within five years from the date of the approval.

On August 23, 2016, LLCDC's BOD approved the reversal of appropriation made in 2010 amounting to P5 (P3 - attributable to non-controlling interest) which was aimed to fund its construction management service. On September 29, 2015, NVRC's BOD approved the appropriation of retained earnings of P200 (P120 - attributable to non-controlling interest) and on December 20, 2016, an additional appropriation of P200 (P120 - attributable to non-controlling interest) was approved, both for the programmed lot acquisitions which are expected to be completed in 2019.

The appropriated retained earnings attributable to the equity holders of the Parent Company as of December 31, 2018 and 2017 amounted to P15,160.

- c. The Group's unappropriated retained earnings include its accumulated equity in net earnings of subsidiaries, joint ventures and an associate amounting to P26,800, P20,539 and P15,040 as of December 31, 2018, 2017 and 2016, respectively. Such amounts are not available for declaration as dividends until declared by the respective investees.
- d. Equity reserves comprise of the following:

Reserve for retirement plan pertains to the cumulative remeasurements of the Group's defined benefit retirement plan.

Other reserves comprise the net loss on cash flows hedges, unrealized fair value losses on investments in debt instruments, exchange differences on translation of foreign operations, effect of redemption of USCS and others with details as follows:

2018	2017	2016
(P3,025)	(P5,859)	(P5,563)
(77)	-	-
(8)	(3)	(1)
1,231	2,838	784
,	,	
-	(1)	-
(9,223)	- '	-
, , ,		
11	**	(1,079)
(P11,091)	(P3,025)	(P5,859)
	(P3,025) (77) (8) 1,231 - (9,223)	(P3,025) (P5,859) (77) - (8) (3) 1,231 2,838  - (1) (9,223) - 11 -

# e. USCS

In February 2013, the Parent Company issued US\$500 million USCS at an issue price of 100% ("Original Securities"). In March 2013, the Parent Company issued under the same terms and conditions of the Original Securities an additional US\$250 million at a price of 104.25% ("New Securities"). The New Securities constituted a further issuance of, were fungible with, and were consolidated and formed a single series with the Original Securities (the "Original Securities" and, together with the "New Securities", the "Securities"). Proceeds were applied by the Parent Company for capital and other expenditures of RMP-2 as well as for general corporate purposes.

The Securities were offered for sale and sold to qualified buyers and not more than 19 institutional lenders. Hence, each sale of the Securities was considered an exempt transaction for which no confirmation of exemption from the registration requirements of the Securities Regulation Code (SRC) was required to be filed with the SEC. In compliance with the amended rules of the SRC, notices of exemption for the issuances of the Securities were filed with the SEC on February 12, 2013 for the Original Securities and on March 19, 2013 for the New Securities.

Holders of the Securities are conferred a right to receive distribution on a semi-annual basis from their issue date at the rate of 7.5% per annum, subject to a step-up rate. The Parent Company has a right to defer this distribution under certain conditions.

The Securities have no fixed redemption date and are redeemable in whole, but not in part, at their principal amounts together with any accrued, unpaid or deferred distributions at the Parent Company's option on or after August 6, 2018 or on any distribution payment date thereafter or upon the occurrence of certain events.

On January 8, 2018, the Parent Company announced a tender offer to holders of its US\$750 million USCS with expiration deadline on January 16, 2018. Tenders amounting to US\$402 million (P21,309) were accepted by the Parent Company and settled on January 22, 2018. The USCS purchased pursuant to the tender offer were cancelled. Accrued distributions and premiums paid related to the redemption amounted to US\$13.901 million (P1,010) and US\$12.059 million (P876), respectively. On August 6, 2018, the Parent Company redeemed the remaining US\$348 million (P18,460) of the US\$750 million USCS. The difference in the settlement amount and the carrying amount of USCS in 2018 was recognized as part of "Equity reserves" account in the consolidated statements of financial position.

Payments of distributions pertaining to USCS were made on the following dates: US\$28.125 million each on February 5, 2016 (P1,918), August 5, 2016 (P1,889), February 3, 2017 (P2,000) and August 4, 2017 (P2,024); US\$13.901 million on January 22, 2018 (P1,010); and US\$13.052 million each on February 5, 2018 (P963) and August 6, 2018 (P988).

## f. SPCS

On January 19, 2018, the Parent Company issued US\$500 million SPCS with an issue price of 100% for the partial repurchase and redemption of the Parent Company's existing US\$750 million USCS, the repayment of indebtedness and general corporate purposes including capital expenditures. The SPCS were listed with the Singapore Exchange Securities Trading Ltd. on January 22, 2018. The SPCS were offered for sale and sold to qualified buyers and not more than 19 institutional lenders. Hence, the sale of SPCS was considered an exempt transaction for which no confirmation of exemption from the registration requirements of the SRC was required to be filed with the SEC.

Holders of the SPCS are conferred a right to receive distribution on a semiannual basis from their issue date at the rate of 4.6% per annum, subject to a step-up rate. The Parent Company has a right to defer the distribution under certain conditions. The SPCS have no fixed redemption date and are redeemable in whole, but not in part, at their principal amounts together with any accrued, unpaid, or deferred distributions, at the Parent Company's option on or after July 19, 2023 or on any distribution payment date thereafter or upon the occurrence of certain other events.

Distributions on SPCS were made on July 19, 2018 amounting to US\$11.500 million (P878).

#### 22. Cost of Goods Sold

This account consists of:

	Note	2018	2017	2016
Inventories	9	P498,117	P369,695	P283,169
Depreciation and amortization	25	8,277	8,043	6,153
Materials and supplies		5,498	4,873	1,397
Purchased services and				
utilities		2,211	2,339	10,486
Personnel expenses	24	1,979	1,925	1,647
Others	31	6,742	5,094	3,273
		P522,824	P391,969	P306,125

Distribution or transshipment costs included as part of inventories amounted to P10,076, P10,438 and P10,711 in 2018, 2017 and 2016, respectively.

Others include manufacturing and overhead costs such as maintenance and repairs, taxes and licenses, insurance and rent.

# 23. Selling and Administrative Expenses

This account consists of:

	Note	2018	2017	2016
Depreciation and				
amortization	25	P3,266	P2,936	P3,352
Purchased services and				,
utilities		4,457	3,762	3,004
Personnel expenses	24	4,092	4,021	3,373
Maintenance and repairs		1,285	1,276	1,108
Advertising		746	1,524	1, <b>46</b> 0
Materials and office supplie	s	605	546	754
Rent - net	29, 31	413	464	154
Taxes and licenses		368	342	415
Impairment losses on trade				
and other receivables	4, 8	261	10	68
Others	9	148	136	230
		P15,641	P15,017	P13,918

Selling and administrative expenses include research and development costs amounting to P86, P65 and P66 in 2018, 2017 and 2016, respectively (Note 9). Rent is shown net of rental income amounting to P1,340, P1,180 and P1,139 in 2018, 2017 and 2016, respectively.

# 24. Personnel Expenses

This account consists of:

	Note	2018	2017	2016
Salaries, wages and other employee costs	28	P5.446	P5.345	P4.348
Retirement benefits costs - defined benefit plan	28. 30	523	508	579
Retirement benefits costs - defined contribution plan	28	102	93	93
		P6,071	P5,946	P5,020

The above amounts are distributed as follows:

	Note	2018	2017	2016
Costs of goods sold Selling and administrative	22	P1,979	P1,925	P1,647
expenses	23	4,092	4,021	3,373
		P6,071	P5,946	P5,020

# 25. Depreciation and Amortization

This account consists of:

	Note	2018	2017	2016
Cost of goods sold:				
Property, plant and				
equipment	11	P7,693	P7,359	P5,316
Other assets	14	584	684	837
	22	8,277	8,043	6,153
Selling and administrative				THE
expenses:				
Property, plant and				
equipment	11	2,225	2,602	2.930
Investment property	12	699	. 1	1
Intangible assets and				
others	14	342	333	421
	23	3,266	2,936	3,352
	37	P11,543	P10,979	P9,505

# 26. Interest Expense and Other Financing Charges, Interest Income and Other Income (Expenses)

This account consists of:

***************************************	Note	2018	2017	2016
Interest expense and other financing charges:				
Long-term debt	18	P4,867	P4,320	P3,657
Short-term loans	15	3,165	2,323	2,323
Bank charges		1,133	839	999
Amortization of debt issue		.,		
costs	18	331	820	498
Accretion on ARO	19	189	182	76
Others		4	3	4
	37	P9,689	P8,487	P7,557
Interest income:				
Advances to related				
parties	28	P212	P211	P261
Short-term placements	5	416	236	163
Investments in debt				
instruments	7	24	22	18
Trade receivables	8	47	49	50
Cash in banks	5	7	16	14
Others		-	1	1_
	37	P706	P535	P507
Other income (expenses) -				
net:				
Foreign currency gains				
(losses) - net	34	(P3,476)	P1,192	(P2,236)
Changes in fair value of				, ,
financial assets at FVPL	6	84	14	10
Hedging gains (losses) - ne	et	218	(373)	(152)
Marked-to-market gains				, ,
(losses) - net	35	4,326	(1,692)	824
Others - net	10, 13	(635)	(48)	(881)
		P517	(P907)	(P2,435)

The Group recognized its share in the net income (loss) of PDSI amounting to (P1), P2 and (P3) in 2018, 2017 and 2016, respectively, and its share in the net income of TBSB amounting to P4 both in 2018 and 2017 and P6 in 2016. These were recorded as part of "Others - net" under "Other expenses - net" account in the consolidated statements of income.

Also included in "Others - net" were the following: (i) loss on disposal of investment in MNHPI amounting to P189 in 2017 (Note 10); (ii) rental income amounting to P63 in in 2018 and 2017 (Note 23); and (iii) impairment loss on goodwill in PAHL in 2016 amounting to P298 (Note 13).

# 27. Income Taxes

Deferred tax assets and liabilities are from the following:

	2018	2017
Net retirement benefits liability	P1.617	P1.337
Various allowances, accruals and others	1,085	1,116
Unrealized foreign exchange losses (gains) - net	523	(264)
ARO	415	`487
Rental	192	188
Unutilized tax losses	-	220
Fair market value adjustments on business		
combination	(32)	(33)
Inventory differential	(150)	199
Capitalized taxes and duties on inventories	, ,	
deducted in advance	(863)	(288)
Capitalized interest, duties and taxes on	,	<b>(/</b>
property, plant and equipment deducted in		
advance and others	(4,818)	(5,140)
Excess of double-declining over straight-line	, ,	(-,)
method of depreciation and amortization	(6,162)	(5,012)
	(P8,193)	(P7,190)

The above amounts are reported in the consolidated statements of financial position as follows:

	2018	2017
Deferred tax assets - net	P257	P207
Deferred tax liabilities - net	(8,450)	(7,397)
	(P8,193)	(P7,190)

The movements of deferred tax assets and liabilities are accounted for as follows:

	2018	2017
Balance at beginning of year	(P7,190)	(P5,532)
Amounts recognized in profit or loss	(1,317)	(2,001)
Amounts recognized in OCI	375	347
Cumulative translation adjustment and others	(61)	(4)
	(P8,193)	(P7,190)

Net deferred taxes of individual companies are not allowed to be offset against net deferred tax liabilities of other companies, or vice versa, for purposes of consolidation.

The components of income tax expense are shown below:

	2018	2017	2016
Current	P2,069	P2,754	P3.289
Deferred	1,317	2,001	267
	P3,386	P4,755	P3,556

The following are the amounts of deferred tax expense (benefit), for each type of temporary difference, recognized in the consolidated statements of income:

	2018	2017	2016
Excess of double-declining over straight-line method of			
depreciation and amortization	P1,150	P1,425	P805
Capitalized taxes and duties on	,	,	. 555
inventories deducted in advance	575	77	(34)
Inventory differential	349	417	258
Unutilized tax gains (losses)	220	(23)	(13)
ARO	72	(114)	(78)
Various allowances, accruals and		,	` '
others	31	(222)	(480)
MCIT	-	6	468
NOLCO	-	-	2
Rental	(4)	29	38
Capitalized interest, duties and taxes on property, plant and			
equipment deducted in advance and others	(322)	(535)	(441)
Unrealized foreign exchange losses	(322)	(555)	(441)
(gains) - net	(787)	1,055	(118)
Others	33	(114)	(140)
	P1,317	P2,001	P267

A reconciliation of tax on the pretax income computed at the applicable statutory rates to tax expense reported in the consolidated statements of income is as follows:

	Note	2018	2017	2016
Statutory income tax rate Increase (decrease) in income tax rate resulting from: Income subject to Income		30.00%	30.00%	30.00%
Tax Holiday (ITH) Interest income subjected	36	(5.14%)	(3.05%)	(9.63%)
to lower final tax		(0.57%)	(0.13%)	(0.13%)
Nontaxable income		(11.13%)	(3.52%)	(2.36%)
Nondeductible expense		1.32%	0.91%	1.85%
Nondeductible interest				
expense		0.20%	0.06%	0.06%
Changes in fair value of				
financial assets at FVPL	26	(0.24%)	(0.02%)	(0.02%)
Excess of optional standard deduction over deductible expenses Others, mainly income subject to different tax		(0.10%)	(0.06%)	(0.05%)
rates		18.04%	1.04%	5.01%
Effective income tax rate		32.38%	25.23%	24.73%

#### OSD

Effective July 2008, Republic Act (RA) No. 9504 was approved giving corporate taxpayers an option to claim itemized deduction or OSD equivalent to 40% of gross sales. Once the option to use OSD is made, it shall be irrevocable for the taxable year for which the option was made (Note 4).

# 28. Related Party Disclosures

The Parent Company, certain subsidiaries, associate, joint ventures and SMC and its subsidiaries in the normal course of business, purchase products and services from one another. Transactions with related parties are made at normal market prices and terms. Amounts owed by/owed to related parties are collectible/to be settled in cash. The balances and transactions with related parties as of and for the years ended December 31 follow:

	Note	Year	Revenues from Related Parties	Purchases from Related Parties	Amounts Owed by Related Parties	Amounts Owed to Related Parties	Terms	Conditions
Retirement Plan	8, 30, a	2018 2017 2016	<b>P211</b> 211 261	P .	<b>P2,399</b> 5,188 5,042	P - - -	On demand; long-term; interest bearing	Unsecured; no impairment
Intermediate Parent	b, e	2018 2017 2016	<b>12</b> 10 7	<b>1,026</b> 650 173	<b>7</b> 4 5	<b>25</b> 27 24	On demand; non-interest bearing	Unsecured; no impairment
Under Common Control	14, b, c, d, l, j	<b>2018</b> 2 <b>0</b> 17 2016	<b>6,523</b> 3,233 6,473	<b>4,904</b> 10,670 30,773	<b>2,097</b> 870 1,096	<b>889</b> 768 5,850	On demand; non-interest bearing	Unsecured; no impairment
Associate	b	2017 2016	153 154	-	- 33	-	On demand; non-interest bearing	Unsecured; no impairment
Joint Ventures	c, f	2018 2017 2016	7 1	<b>59</b> 43 42	1 	- 4 3	On demand; non-interest bearing	Unsecured; no impairment
		2018	P6,753	P5,989	P4,504	P914		
		2017	P3,608	P11,363	P6,062	P799		
		2016	P6,895	P30,988	P6,176	P5,877		

- a. As of December 31, 2018 and 2017, the Parent Company has interest bearing advances to PCERP, included as part of "Trade and other receivables - net" in the consolidated statements of financial position, for some investment opportunities (Notes 8 and 30).
- b. Sales relate to the Parent Company's supply agreements with the Intermediate Parent, various SMC subsidiaries, and an associate. Under these agreements, the Parent Company supplies diesel fuel, gasoline and lube requirements of selected SMC plants and subsidiaries.
- c. Purchases relate to purchase of goods and services such as power, construction, information technology, shipping and terminalling from a joint venture and various SMC subsidiaries.
- d. The Parent Company entered into a lease agreement with San Miguel Properties, Inc. for its office space covering 6,802 square meters with a monthly rate of P6. The lease, which commenced on June 1, 2014, is for a period of one year and was subsequently renewed on a yearly basis in accordance with the written agreement of the parties.
- e. The Parent Company also pays SMC for its share in common expenses such as utilities and management fees.

- f. TBSB, an operator of LPG bottling plant, provides bottling services to PFISB and another venturer.
- g. Amounts owed by related parties consist of trade, non-trade receivables, advances and prepaid expenses.
- h. Amounts owed to related parties consist of trade and non-trade payables.
- i. In 2016, the Parent Company acquired the Power Plant from SMC Powergen, Inc. The Power Plant is presented as part of "Refinery and plant equipment" category in the "Property, plant and equipment" account in the consolidated statements of financial position (Note 11). Amounts owed to related party arising from the transaction has been fully settled as of December 31, 2017.
- In 2015, NVRC leased out certain parcels of its land to SMC Consolidated Power Corporation for a period of 25 years.
- k. The compensation and benefits of key management personnel of the Group, by benefit type, included in the "Personnel expenses" account as follows (Note 24):

	2018	2017	2016
Salaries and other short-term employee benefits	P998	P906	P754
Retirement benefits costs -		, , ,	F75 <del>4</del>
defined benefit plan Retirement benefits costs -	135	166	133
defined contribution plan	35	33	31
	P1,168	P1,105	P918

## 29. Operating Lease Commitments

#### Group as Lessee

The Group entered into commercial leases on certain parcels of land for its refinery and service stations (Notes 23 and 31). The leases' life ranges from one to forty two years with renewal options included in the contracts. There are no restrictions placed upon the Group by entering into these leases. The lease agreements include upward escalation adjustments of the annual rental rates.

Future minimum rental payables under the non-cancellable operating lease agreements as of December 31 are as follows:

	2018	2017
Within one year	P1,917	P1.561
After one year but not more than five years	6,741	5,103
After five years	16,743	11,224
	P25,401	P17,888

#### Group as Lessor

The Group has entered into lease agreements on its service stations and other related structures (Note 23). The non-cancellable leases have remaining terms of between three to ten years. All leases include a clause to enable upward escalation adjustment of the annual rental rates.

Future minimum rental receivables under the non-cancellable operating lease agreements as of December 31 follow:

	2018	2017
Within one year	P127	P91
After one year but not more than five years	251	115
After five years	1,265	12
	P1,643	P218

#### 30. Retirement Plan

The succeeding tables summarize the components of net retirement benefits costs (income) under defined benefit retirement plans recognized in profit or loss and the funding status and amounts of retirement plans recognized in the consolidated statements of financial position. The Parent Company has a funded, noncontributory, defined benefit retirement plan while several subsidiaries have unfunded, noncontributory, defined benefit retirement plans. Contributions and costs are determined in accordance with the actuarial studies made for the plans. Annual cost is determined using the projected unit credit method. The Group's latest actuarial valuation date is as of December 31, 2018. Valuations are obtained on a periodic basis.

The Parent Company's Retirement Plan is registered with the Bureau of Internal Revenue (BIR) as a tax-qualified plan under Republic Act (RA) No. 4917, as amended. The control and administration of the retirement plan is vested in the Board of Trustees (BOT), as appointed by the BOD of the Parent Company. The BOT of the retirement plan, who exercise voting rights over the shares and approve material transactions, are also officers of the Parent Company, while one of the BOT is also a BOD. The retirement plan's accounting and administrative functions are undertaken by SMC's Retirement Funds Office.

The following table shows a reconciliation of the net defined benefit retirement asset (liability) and its components:

Anthonisting

	Pres	Present Value of	. of		į	,	Net D	Net Defined Benefit	efit
	<b>2018</b> 2017 2016	2017	2016	2018	2018 2017 20	<b>Assets</b> 2016	Ketireme 2018	2018 2017 2017	2016
Balance at beginning of year	(P5,872)	(P5,344) (P5,603)	(P5,603)	P883	P1,952	P12	(P4,989)	(P3,392)	(P5,591)
Recognized in Profit or Loss					***************************************				
Current service cost	(337)	(313)	(282)	•	ļ	r	(337)	(313)	(285)
Past service cost - plan amendment		. "	(2)	ı	į	,	, <b>!</b>	, 1	(2)
Interest expense	(333)	(583)	(278)	•	ı	1	(333)	(588)	(278)
Interest income		ŧ	ş	147	94	(14)	147	94,	(14)
	(670)	(602)	(595)	147	94	(14)	(523)	(208)	(579)
Recognized in Other Comprehensive Income	***************************************		TOTAL CONTRACTOR OF THE PROPERTY OF THE PROPER						***************************************
Remeasurements:									
Actuarial gains (losses) arising from:									
Experience adjustments	(592)	(555)	(368)	,	ŧ	I	(283)	(555)	(388)
Changes in financial assumptions	584	105	173	1	1	ı	584	105	173
Changes in demographic assumptions	17	43	302		ı	ś	17	43	302
Return on plan asset excluding interest	1	ŧ	ŧ	(1,142)	(735)	2,570	(1,142)	(735)	2,570
	6	(407)	77	(1,142)	(735)	2,570	(1,133)	(1,142)	2,647
Others									
Benefits paid	777	571	753	(677)	(528)	(651)	100	43	102
Contributions	,	,	t	4,068	100	35	4,068	100	35
Transfer to other accounts payable	ı	4	1		,	1	ı	(4)	ı
Transfers from other plans/subsidiaries	1	ī	(16)	ŧ	ı	ţ	1		(16)
Transfers to other plans/subsidiaries	,	F	16	1	ı	ı	1	ı	16
Translation adjustment	(23)	(86)	(9)	1	-	P	(23)	(86)	(9)
	754	481	747	3,391	(428)	(616)	4,145	53	131
Balance at end of year	( <b>P5,779</b> ) (P5,872) (P5,344)	(P5,872)	(P5,344)	P3,279	P883	P1,952	(P2,500)	(P4,989)	(P3,392)
		,	,	,		,		,	

The above net defined benefit retirement liability was recognized in the consolidated statements of financial position as follows:

	Note	2018	2017
Trade and other payables Retirement benefits liability	17	P67	P104
(noncurrent portion)		2,433	4,885
		P2,500	P4,989

Retirement benefits costs recognized in the consolidated statements of income by the Parent Company amounted to P410, P408 and P485 in 2018, 2017 and 2016, respectively.

Retirement benefits costs recognized in the consolidated statements of income by the subsidiaries amounted to P113, P100 and P94 in 2018, 2017 and 2016, respectively.

The carrying amounts of the Parent Company's retirement fund approximate fair values as of December 31, 2018 and 2017.

Plan assets consist of the following:

	2018	2017
Shares of stock:		
Quoted	52%	84%
Unquoted	6%	5%
Government securities	5%	7%
Cash and cash equivalents	12%	1%
Receivables	21%	1%
Others	4%	2%
	100%	100%

Investment in Shares of Stock. As of December 31, 2018, the Parent Company's plan assets include 459,156,097 common shares of Petron with fair market value per share of P7.71, 1,950,000 common shares of SMC with fair market value per share of P147.00, 2,000,000 Series "2", Subseries "B" preferred shares of SMC with fair market value per share of P75.

The Parent Company's plan recognized a gain (loss) on the investment in marketable securities of Petron and SMC amounting to (P675), (P577) and P2,169 in 2018, 2017 and 2016, respectively, mainly as a result of marked-to-market remeasurements.

Dividend income from the investment in shares of stock of Petron and SMC amounted to P122 in 2018 and P85 both in 2017 and 2016.

On July 25, 2016, the Group plan's investment in 375,142,858 ordinary shares of PAHL was sold to Petron for a total consideration of P1,921 (Note 13). Accordingly, the plan recognized gain on sale of investment amounting to P503.

On December 18, 2018, out of the plan's 731,156,097 investment in common shares of Petron, 272,000,000 shares were sold to SMC Retirement Plan (SMCRP) for a total consideration of P2,350. Accordingly, the plan recognized loss on sale of investment amounting to P147.

*Investment in trust account* represents funds entrusted to financial institutions for the purpose of maximizing the yield on investible funds.

Receivables which earn interest include the uncollected balance as of December 31, 2018 of the plan's sale of investment in shares of Petron to SMCRP.

Others include investment in pooled funds and Petron bonds amounting to P128 and P28 as of December 31, 2018, respectively.

The BOT reviews the level of funding required for the retirement fund. Such a review includes the asset-liability matching (ALM) strategy and investment risk management policy. The Parent Company's ALM objective is to match maturities of the plan assets to the retirement benefit obligation as they fall due. The Parent Company monitors how the duration and expected yield of the investments are matching the expected cash outflows arising from the retirement benefit obligation. The Parent Company expects to contribute P838 to its defined benefit retirement plan in 2019.

The BOT approves the percentage of asset to be allocated for fixed income instruments and equities. The retirement plan has set maximum exposure limits for each type of permissible investments in marketable securities and deposit instruments. The BOT may, from time to time, in the exercise of its reasonable discretion and taking into account existing investment opportunities, review and revise such allocation and limits.

The retirement plan exposes the Group to actuarial risks such as investment risk, interest rate risk, longevity risk and salary risk as follows:

Investment and Interest Risk. The present value of the defined benefit obligation is calculated using a discount rate determined by reference to market yields to government bonds. Generally, a decrease in the interest rate of a reference government bonds will increase the plan obligation. However, this will be partially offset by an increase in the return on the plan's investments and if the return on plan asset falls below this rate, it will create a deficit in the plan. Due to the long-term nature of plan obligation, a level of continuing equity investments is an appropriate element of the Group's long-term strategy to manage the plans efficiently.

Longevity and Salary Risks. The present value of the defined obligation is calculated by reference to the best estimate of the mortality of the plan participants both during and after their employment and to their future salaries. Consequently, increases in the life expectancy and salary of the plan participants will result in an increase in the plan obligation.

The overall expected rate of return is determined based on historical performance of the investments.

The principal actuarial assumptions used to determine retirement benefits are as follows:

	2018	2017	2016
Discount rate	5.50% to 7.48%	5.50% to 5.73%	5.38% to 5.53%
Future salary increases	5.00% to 7.00%		5.00% to 8.00%

Assumptions for mortality and disability rates are based on published statistics and mortality and disability tables.

The weighted average duration of defined benefit obligation is from 5.54 to 20.20 years and 5.90 to 22.50 years as of December 31, 2018 and 2017, respectively.

The reasonably possible changes to one of the relevant actuarial assumptions, while holding all other assumptions constant, would have affected the defined benefit assets/liabilities by the amounts below:

	Defined Benefit Lia		
2018	1 Percent Increase	1 Percent Decrease	
Discount rate	(P329)	P378	
Salary increase rate	384	(340)	
	Defined Benefit Liabilities		
	1 Percent	1 Percent	
2017	Increase	Decrease	
Discount rate	(P356)	P435	
Salary increase rate	` 366 <sup>°</sup>	(322)	

The Parent Company has advances to PCERP amounting to P2,399 and P5,188 as of December 31, 2018 and 2017, respectively, included as part of "Trade and other receivables - net" account in the consolidated statements of financial position (Notes 8 and 28). The advances are subject to interest of 5% in 2018, 2017 and 2016 (Note 28).

In 2018, portion of the Parent Company's interest bearing advances to PCERP were converted into contribution to the retirement plan (Note 28).

Transactions with the retirement plan are made at normal market prices and terms. Outstanding balances as of December 31, 2018 and 2017 are unsecured and settlements are made in cash. There have been no guarantees provided for any retirement plan receivables. The Parent Company has not recognized any impairment losses relating to the receivables from retirement plan for the years ended December 31, 2018, 2017 and 2016.

#### 31. Significant Agreements

Supply Agreements. The Parent Company has assigned all its rights and obligations to PSTPL (as Assignee) to have a term contract to purchase the Parent Company's crude oil requirements from Saudi Arabian Oil Company (Saudi Aramco), based on the latter's standard Far East selling prices and Kuwait Petroleum Corporation (KPC) to purchase Kuwait Export Crude Oil (KEC) at pricing based on latter's standard KEC prices. The contract with Saudi Aramco is from November 1, 2013 to December 31, 2014 while the contract with KPC is from January 1, 2015 to December 31, 2015, both with automatic annual extension thereafter unless terminated at the option of either party, upon at least 60 days written notice.

PMRMB currently has a long-term supply contract of Tapis crude oil and Terengganu condensate for its Port Dickson Refinery from ExxonMobil Exploration and Production Malaysia Inc. (EMEPMI) and Low Sulphur Waxy Residue Sale/Purchase Agreement with Exxon Trading Asia Pacific, a division of ExxonMobil Asia Pacific Pte. Ltd. On the average, around 65% of crude and condensate volume processed are from EMEPMI with balance of around 35% from spot purchases.

Outstanding liabilities of the Group for such purchases are shown as part of "Liabilities for crude oil and petroleum products" account in the consolidated statements of financial position as of December 31, 2018 and 2017 (Note 16).

Toll Service Agreement with Innospec Limited (Innospec). PFC entered into an agreement with Innospec, a leading global fuel additives supplier, in December 2006. Under the agreement, PFC shall be the exclusive toll blender of Innospec's fuel additives sold in the Asia-Pacific region consisting of the following territories: South Korea, China, Taiwan, Singapore, Cambodia, Japan and Malaysia.

PFC will provide the tolling services which include storage, blending, filing and logistics management. In consideration of these services, Innospec will pay PFC a service fee based on the total volume of products blended at PFC Fuel Additives Blending facility.

Tolling services started in 2008 on which PFC recognized revenue amounting to P109 in 2018 and P130 both in 2017 and 2016.

Hungry Juan Outlet Development Agreement with San Miguel Foods, Inc. (SMFI) PFC entered into an agreement with SMFI for a period of three years and paid a one-time franchise fee. The store, which started operating in November 2012, is located at Rizal Blvd. cor. Argonaut Highway, Subic Bay Freeport Zone. The agreement expired in November 2018.

Lease Agreements with Philippine National Oil Company (PNOC). On September 30, 2009, the Parent Company through NVRC, entered into a 30-year lease with PNOC without rent-free period, covering a property which it shall use as site for its refinery, commencing January 1, 2010 and ending on December 31, 2039. Based on the latest re-appraisal made, the annual rental shall be P138, starting 2012, payable on the 15th day of January each year without the necessity of demand. This non-cancellable lease is subject to renewal options and annual escalation clauses of 3% per annum to be applied starting 2013 until the next re-appraisal is conducted. The leased premises shall be reappraised in 2017 and every fifth year thereafter in which the new rental rate shall be determined equivalent to 5% of the reappraised value, and still subject to annual escalation clause of 3% for the four years following the re-appraisal. Prior to this agreement, Petron had an outstanding lease agreement on the same property from PNOC. Also, as of December 31, 2018 and 2017, Petron leases other parcels of land from PNOC for its bulk plants and service stations (Note 39).

# 32. Basic and Diluted Earnings Per Share

Basic and diluted earnings per share amounts are computed as follows:

	2018	2017	2016
Net income attributable to equity holders of the Parent Company Dividends on preferred shares for the	P6,218	P12,739	P10,100
year	(646)	(646)	(646)
Distributions to the holders of capital securities	(2,971)	(4,024)	(3,807)
Net income attributable to common shareholders of the Parent Company (a)	P2,601	P8,069	P5,647
Weighted average number of common shares outstanding (in millions) (b)	9,375	9,375	9,375
Basic/diluted earnings per common share attributable to equity holders of the Parent Company (a/b)	P0.28	P0.86	P0.60

As of December 31, 2018, 2017 and 2016, the Parent Company has no potential dilutive debt or equity instruments.

# 33. Supplemental Cash Flow Information

a. Changes in operating assets and liabilities:

	2018	2017	2016
Decrease (increase) in assets:			
Trade and other receivables	(P6,523)	(P6,593)	(P230)
Inventories	(7,161)	(12,531)	(13,029)
Other current assets	(5,049)	(1,511)	954
Increase (decrease) in liabilities: Liabilities for crude oil and		, ,	
petroleum products Trade and other payables and	(14,071)	7,837	11,842
others	16,597	(165)	4,922
	(16,207)	(12,963)	4,459
Additional allowance for (net reversal of) impairment of receivables, inventory decline and/or obsolescence, goodwill	, , ,		,
and others	591	(80)	91
	(P15,616)	(P13,043)	P4,550

# b. Changes in liabilities arising from financing activities:

	Dividends Payable	Short-term Loans	Long-term Debt	Total
Balance as of January 1, 2018	P239	P69,583	P101,705	P171,527
Changes from financing cash flows				
Proceeds from availment of loans Payments of loans	**	319,818 (306,124)	19,763 (6,440)	339,581 (312,564)
Dividends and distributions declared Dividends and	6,128	<u>.</u>	-	6,128
distributions paid	(6,160)		-	(6,160)
Total changes from financing cash flows Effects of changes in	(32)	13,694	13,323	26,985
foreign exchange rates Other charges	(1)	(230) (50)	2,640 332	. 2,410 281
Balance as of December 31, 2018	P206	P82,997	P118,000	P201,203
	Dividends Payable	Short-term Loans	Long-term Debt	Total
Balance as of January 1, 2017	P218	P90,366	P79,852	P170,436
Changes from financing cash flows Proceeds from availment				
of loans Payments of loans Dividends and	**	223,862 (244,722)	74,807 (53,477)	298,669 (298,199)
distributions declared Dividends and	5,794	-	~	5,794
distributions paid	(5,773)	wi	_	(5,773)
Total changes from financing cash flows Effects of changes in	21	(20,860)	21,330	491
foreign exchange rates Other charges	<u></u>	77 -	(297) 820	(220) 820
Balance as of December 31, 2017	P239	P69,583	P101,705	P171,527

# 34. Financial Risk Management Objectives and Policies

The Group's principal financial instruments include cash and cash equivalents, debt and equity securities, bank loans and derivative instruments. The main purpose of bank loans is to finance working capital relating to importation of crude and petroleum products, as well as to partly fund capital expenditures. The Group has other financial assets and liabilities such as trade and other receivables and trade and other payables, which are generated directly from its operations.

It is the Group's policy not to enter into derivative transactions for speculative purposes. The Group uses hedging instruments to protect its margin on its products from potential price volatility of crude oil and products. It also enters into forward currency and option contracts to hedge its currency exposure on crude oil importations and long-term dollar loan, respectively.

The main risks arising from the Group's financial instruments are foreign currency risk, interest rate risk, credit risk, liquidity risk and commodity price risk. The BOD regularly reviews and approves the policies for managing these financial risks. Details of each of these risks are discussed below, together with the related risk management structure.

#### Risk Management Structure

The Group follows an enterprise-wide risk management framework for identifying, assessing and addressing the risk factors that affect or may affect its businesses.

The Group's risk management process is a bottom-up approach, with each risk owner mandated to conduct regular assessment of its risk profile and formulate action plans for managing identified risks. As the Group's operation is an integrated value chain, risks emanate from every process, while some could cut across groups. The results of these activities flow up to the Management Committee and, eventually, the BOD through the Group's annual business planning process.

Oversight and technical assistance is likewise provided by corporate units and committees with special duties. These groups and their functions are:

- a. The Risk and Insurance Management Group, which is mandated with the overall coordination and development of the enterprise-wide risk management process.
- b. The Treasurers Department, which is in charge of foreign currency hedging transactions.
- c. The Transaction Management Unit of Controllers Department, which provides backroom support for all hedging transactions.
- d. The Corporate Technical and Engineering Services Group, which oversees strict adherence to safety and environmental mandates across all facilities.
- e. The Internal Audit Department, which has been tasked with the implementation of a risk-based auditing.
- f. The Commodity Risk Management Department (CRMD), which sets new and updates existing hedging policies by the BOD, provides the strategic targets and recommends corporate hedging strategy to the Commodity Risk Management Committee and Steering Committee.
- g. PSTPL executes the hedging transactions involving crude and product imports on behalf of the Group.

The BOD also created separate positions and board-level entities with explicit authority and responsibility in managing and monitoring risks, as follows:

a. The Audit Committee is responsible for overseeing the Senior Management in establishing and maintaining an adequate, effective and efficient internal control framework. It ensures that systems and processes are designed to provide assurance in areas including reporting, monitoring compliance with laws, regulations and internal policies, efficiency and effectiveness of operations, and safeguarding of assets.

The Internal Audit Department and the External Auditor directly report to the Audit Committee regarding the direction, scope and coordination of audit and any related activities.

- The Risk Oversight Committee is responsible for the oversight of the enterprise risk management system of the Group to ensure its functionality and effectiveness.
- c. The Compliance Officer, who is a senior officer of the Parent Company reports to the BOD chairperson. Among other functions, he monitors compliance with the provisions and requirements of the Corporate Governance Manual and relevant laws and regulations and determines any possible violations and recommends corresponding penalties, subject to review and approval of the BOD. The Compliance Officer identifies and monitors compliance risk. Lastly, the Compliance Officer represents the Group before the SEC regarding matters involving compliance with the Corporate Governance Manual and other relevant rules and regulations of the SEC.

#### Foreign Currency Risk

The Parent Company's functional currency is the Philippine peso, which is the denomination of the bulk of the Group's revenues. The Group's exposures to foreign currency risk arise mainly from US dollar-denominated sales as well as purchases principally of crude oil and petroleum products. As a result of this, the Group maintains a level of US dollar-denominated assets and liabilities during the year. Foreign currency risk occurs due to differences in the levels of US dollar-denominated assets and liabilities.

In addition, starting March 31, 2012, the Group's exposure to foreign currency risks also arise from US dollar-denominated sales and purchases, principally of crude oil and petroleum products, of Petron Malaysia whose transactions are in Malaysian ringgit, which are subsequently converted into US dollar before ultimately translated to equivalent Philippine peso amount using applicable rates for the purpose of consolidation.

The Group pursues a policy of mitigating foreign currency risk by entering into hedging transactions or by substituting US dollar-denominated liabilities with peso-based debt. The natural hedge provided by US dollar-denominated assets is also factored in hedging decisions. As a matter of policy, currency hedging is limited to the extent of 100% of the underlying exposure.

The Group is allowed to engage in active risk management strategies for a portion of its foreign currency risk exposure. Loss limits are in place, monitored daily and regularly reviewed by management.

The Group assesses the existence of an economic relationship between the hedged item and the hedging instrument based on the currency, amount, and timing of their respective cash flows. For derivatives designated in a hedging relationship, the Group determines whether the derivatives are expected to be highly effective in offsetting the changes in the cash flows of the hedged item using the cumulative dollar-offset method. The dollar-offset method approximates the changes in the fair value of the hedged item using a hypothetical derivative which mirrors the terms of the derivative used as hedging instrument.

For currency hedges, the Group maintains a 1:1 hedge ratio since a similar amount of hedging instrument is expected to offset the changes in the cash flows of the hedged item. The main sources of ineffectiveness are:

- a. the effect of the counterparty and the Group's own credit risk on the fair value of the swaps, which is not reflected in the change in the fair value of the hedged cash flows attributable to the change in the exchange rates; and
- b. changes in the timing of the hedged transactions.

The Group is exposed to foreign currency risk of its short-term loans and US dollar-denominated sales and purchases. On the other hand, both foreign currency and interest rate risks arise in the Group's long-term debts. The Group determined that foreign currency risk is a separately identifiable and measurable risk component eligible for designation since it is caused by fluctuations in US dollar to Philippine peso exchange rates and benchmark closing prices used to measure the fluctuations are available in the market.

Information on the Group's US dollar-denominated financial assets and liabilities and their Philippine peso equivalents are as follows:

_	201	8	2017	
	US Dollar	Phil. Peso		Phil. Peso
	(in millions)	Equivalent	US Dollar	Equivalent
Assets				
Cash and cash equivalents	217	11,397	19	952
Trade and other receivables	316	16,635	118	5,891
Other assets	27	1,426	3	126
	560	29,458	140	6,969
Liabilities				
Short-term loans	285	14,977	1	30
Liabilities for crude oil and				
petroleum products	480	25,243	515	25,747
Long-term debts (including				
current maturities)	950	49,951	1,000	49,930
Other liabilities	346	18,202	35	1,733
	2,061	108,373	1,551	77,440
Net foreign				
currency-denominated monetary liabilities	(1,501)	(78,915)	(1,411)	(70,471)

The Group incurred net foreign currency gains (losses) amounting to (P3,476), P1,192 and (P2,236) in 2018, 2017 and 2016, respectively (Note 26), which were mainly countered by marked-to-market and realized hedging gains (losses) (Note 26). The foreign currency rates from Philippine peso (PhP) to US dollar (US\$) as of December 31 are shown in the following table:

	PhP to US\$
December 31, 2018	52.580
December 31, 2017	49.930
December 31, 2016	49.720

Managing of foreign currency risk is also supplemented by monitoring the sensitivity of financial instruments to various foreign currency exchange rate scenarios. Foreign currency movements affect reported equity through the retained earnings and equity reserves arising from increases or decreases in unrealized and realized foreign currency gains or losses.

The following table demonstrates the sensitivity to a reasonably possible change in the US dollar exchange rate, with all other variables held constant, to profit before tax and equity as of December 31, 2018 and 2017:

	P1 Decrease dollar Excha		P1 Increase in the US dollar Exchange Rate	
2018	Effect on Income before Income Tax	Effect on Equity	Effect on Income before Income Tax	Effect on Equity
Cash and cash equivalents Trade and other receivables Other assets	(P99) (122) (12)	(P187) (327) (24)	P99 122 12	P187 327 24
	(233)	(538)	233	538
Short-term loans Liabilities for crude oil and	150	240	(150)	(240)
petroleum products Long-term debts (including	210	480	(210)	(480)
current maturities)	950	665	(950)	(665)
Other liabilities	285	408	(285)	(408)
	1,595	1,793	(1,595)	(1,793)
	P1,362	P1,255	(P1,362)	(P1,255)

	P1 Decrease dollar Exchar		P1 Increase in the US dollar Exchange Rate		
2017	Effect on Income before Income Tax	Effect on Equity	Effect on Income before Income Tax	Effect on	
Cash and cash equivalents	(P10)	(P144)	P10	Equity P144	
Trade and other receivables Other assets	(81) (3)	(263) (12)	81 3	263 12	
	(94)	(419)	94	419	
Short-term loans Liabilities for crude oil and	1	-	(1)	_	
petroleum products Long-term debts (including	326	789	(326)	(789)	
current maturities) Other liabilities	1,000 33	700 193	(1,000) (33)	(700) (1 <b>9</b> 3)	
	1,360	1,682	(1,360)	(1,682)	
	P1,266	P1,263	(P1,266)	(P1,263)	

Exposures to foreign currency rates vary during the year depending on the volume of foreign currency denominated transactions. Nonetheless, the analysis above is considered to be representative of the Group's currency risk.

#### Interest Rate Risk

Interest rate risk is the risk that future cash flows from a financial instrument (cash flow interest rate risk) or its fair value (fair value interest rate risk) will fluctuate because of changes in market interest rates. The Group's exposure to changes in interest rates relates mainly to long-term borrowings and investment securities. Investments or borrowings issued at fixed rates expose the Group to fair value interest rate risk. On the other hand, investments or borrowings issued at variable rates expose the Group to cash flow interest rate risk.

The Group manages its interest costs by using a combination of fixed and variable rate debt instruments. Management is responsible for monitoring the prevailing market-based interest rates and ensures that the marked-up rates levied on its borrowings are most favorable and benchmarked against the interest rates charged by other creditor banks.

On the other hand, the Group's investment policy is to maintain an adequate yield to match or reduce the net interest cost from its borrowings prior to deployment of funds to their intended use in operations and working capital management. However, the Group invests only in high-quality securities while maintaining the necessary diversification to avoid concentration risk.

In managing interest rate risk, the Group aims to reduce the impact of short-term volatility on earnings. Over the longer term, however, permanent changes in interest rates would have an impact on profit or loss.

Managing interest rate risk is also supplemented by monitoring the sensitivity of the Group's financial instruments to various standard and non-standard interest rate scenarios. Interest rate movements affect reported equity through the retained earnings arising from increases or decreases in interest income or interest expense as well as fair value changes reported in profit or loss, if any.

The sensitivity to a reasonably possible 1% increase in the interest rates, with all other variables held constant, would have decreased the Group's profit before tax (through the impact on floating rate borrowings) and equity by P500 and P499 in 2018 and 2017, respectively. A 1% decrease in the interest rate would have had the equal but opposite effect.

Interest Rate Risk Table. As of December 31, 2018 and 2017, the terms and maturity profile of the interest-bearing financial instruments, together with its gross amounts, are shown in the following tables:

2016	<1 Year	1-<2 Years	2-<3 Years	3-<4 Years	4-<5 Years	>5 Years	Total
Fixed Rate Philippine peso denominated Interest rate	P5,672 5.5% - 7.2%	P5,672 5.5% - 7.2%	P21,291 4.0% - 7.2%	5,643 5.5% - 5.8%	P9,143 4.5% - 5.5%	P21,607 5.5% - 8.1%	P69,028
Fioating Rate US\$ denominated (expressed in PhP) Interest rate*	12,394 1, 3, 6 mos. Libor + margin	15,023 1, 3, 6 mos. Libor + margin	15,023 1, 3, 6 mos. Libor + margin	7,511 1, 3, 6 mos. Libor + margin	•	-	49,951
	P18,066	P20,695	P36,314	P13,154	P9,143	P21,607	P118,979

<sup>\*</sup>The Parent Company reprices every month but has been given an option to reprice every 3 or 6 months.

2017	<1 Year	1-<2 Years	2-<3 Years	3-<4 Years	4-<5 Years	>5 Years	Total
Fixed Rate Philippine peso denominated Interest rate	P3,820 5.5% - 7.2%	P5,672 5.5% - 7.2%	P5,672 5,5% - 7,2%	P21,291 4.0% - 7,2%	P5,643 5.5% - 5.8%	P10,750 4.5% - 5.5%	P52,848
Floating Rate US\$ denominated (expressed in PhP) Interest rate*	-	14,266 1, 3, 6 mos. Libor + margin	14,266 1, 3, 6 mos. Libor + margin	14,266 1, 3, 6 mos. Libor + margin	7,132 1, 3, 6 mos. Libor + margin	-	49,930
	P3,820	P19,938	P19,938	P35,557	P12,775	P10,750	P102,778

<sup>\*</sup>The Parent Company reprices every month but has been given an option to reprice every 3 or 6 months.

#### Credit Risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations. In effectively managing credit risk, the Group regulates and extends credit only to qualified and credit-worthy customers and counterparties, consistent with established Group credit policies, guidelines and credit verification procedures. Requests for credit facilities from trade customers undergo stages of review by Trade Sales and Finance Divisions. Approvals, which are based on amounts of credit lines requested, are vested among line managers and top management that include the President and the Chairman.

Generally, the maximum credit risk exposure of financial assets is the total carrying amount of the financial assets as shown on the face of the consolidated statements of financial position or in the notes to the consolidated financial statements, as summarized below:

	Note	2018	2017
Cash in banks and cash equivalents	5	P14,143	P14,313
Derivative assets	6	1,079	165
Investments in debt instruments	7	378	531
Trade and other receivables - net	8	42,497	38,159
Long-term receivables - net	14	253	228
Noncurrent deposits	14	94	90
		P58,444	P53,486

Cash and Cash Equivalents, Derivative Assets and Noncurrent Deposits

Cash and cash equivalents, derivative assets and noncurrent deposits are held with counterparties with high external credit ratings. The credit quality of these financial assets is considered to be high grade. Impairment on cash and cash equivalents, derivative assets and noncurrent deposits has been measured on a 12-month ECL basis and reflects the short maturities of the exposures. The Group considers that its cash and cash equivalents, derivative assets and noncurrent deposits have low credit risk based on the external credit ratings of its counterparties.

#### Investments in Debt Instruments and Proprietary Membership Shares

The Group limits its exposure to credit risk by investing only in liquid debt instruments and proprietary membership shares and only with counterparties that have high credit ratings. The Group monitors changes in credit risk by tracking published external credit ratings. To determine whether published ratings remain up to date and to assess whether there has been a significant increase in credit risk at the reporting date that has not been reflected in published ratings, the Group supplements this by reviewing changes in bond yields.

Trade and Other Receivables and Long-Term Receivables

The Group's exposure to credit risk is influenced mainly by the individual characteristics of each customer. However, management also considers the factors that may influence the credit risk of its customer base, including the default risk associated with the industry and country in which customers operate. Details of concentration of revenue are included in Note 37.

Credit Quality. In monitoring and controlling credit extended to counterparty, the Group adopts a comprehensive credit rating system based on financial and non-financial assessments of its customers. Financial factors being considered comprised of the financial standing of the customer while the non-financial aspects include but are not limited to the assessment of the customer's nature of business, management profile, industry background, payment habit and both present and potential business dealings with the Group.

Class A "High Grade" are accounts with strong financial capacity and business performance and with the lowest default risk.

Class B "Moderate Grade" refers to accounts of satisfactory financial capability and credit standing but with some elements of risks where certain measure of control is necessary in order to mitigate risk of default.

Class C "Low Grade" are accounts with high probability of delinquency and default.

Below is the credit quality profile of the Group's trade accounts receivable as of December 31, 2018 and 2017:

Trade Accounts Receivables Per Class Class A Class B Class C Total December 31, 2018 Retail P1,183 P3,760 P253 P5,196 Lubes 255 273 52 580 Gasul 693 413 167 1,273 Industrial 7,788 6,697 1,636 16,121 Others 1,707 3,096 1,133 5,936 P11,626 P14,239 P3,241 P29,106

Trade Accounts Receivables Per Class Class A Class B Class C Total December 31, 2017 Retail P846 P3,207 P404 P4.457 Lubes 358 1,023 181 1,562 Gasul 533 447 142 1,122 Industrial 5,440 4,093 992 10,525 Others 4,067 4,267 925 9,259 P11.244 P13,037 P2.644 P26,925

Collaterals. To the extent practicable, the Group also requires collateral as security for a credit facility to mitigate credit risk in trade receivables (Note 8). Among the collaterals held are letters of credit, bank guarantees, real estate mortgages, cash bonds, cash deposits and corporate guarantees valued at P9,204 and P4,927 as of December 31, 2018 and 2017, respectively. These securities may only be called on or applied upon default of customers.

Credit Risk Concentration. The Group's exposure to credit risk arises from default of counterparty. Generally, the maximum credit risk exposure of trade and other receivables is its carrying amount without considering collaterals or credit enhancements, if any. The Group has no significant concentration of credit risk since the Group deals with a large number of homogenous trade customers. The Group does not execute any credit guarantee in favor of any counterparty.

The table below presents the summary of the Group's exposure to credit risk and shows the credit quality of the assets by indicating whether the assets are subjected to 12-month ECL or lifetime ECL. Assets that are credit-impaired are separately presented.

_	2018					
	Financial	Assets at Amorti	zed Cost		***************************************	
	12-month ECL	Lifetime ECL - not credit impaired	Lifetime ECL - credit impaired	Financial Assets at FVPL	Financial Assets at FVOCI	Total
Cash in banks and cash equivalents Trade and other	P14,143	Р -	P -	Ρ.	Р.	P14,143
receivables Derivative assets not	•	42,497	1,337	•	-	43,834
designated as cash flow hedge Oerivative assets	-	-	-	857	•	857
designated as cash flow hedge Proprietary	-	-	•	•	222	222
membership shares Investments in debt	-	-	-	254	-	254
instruments Long-term receivables	226	•	-	-	152	378
- net Noncurrent deposits	94	<b>25</b> 3	73 -	-		326 94
	P14,463	P42,750	P1,410	P1,111	P374	P60,108

The credit risk exposure of the Group based on trade accounts receivable as of December 31, 2017 as shown below:

	Neither Past Due nor Impaired	Past Due but not Impaired	Impaired	Total
December 31, 2017	711111111111111111111111111111111111111			
Retail	P4,284	P128	P45	P4,457
Lubes	1,412	90	60	1,562
Gasul	894	113	115	1,122
Industrial	9,605	452	468	10,525
Others	9,008	163	88	9,259
	P25,203	P946	P776	P26,925

#### Liquidity Risk

Liquidity risk pertains to the risk that the Group will encounter difficulty in meeting obligations associated with financial liabilities that are settled by delivering cash or another financial asset.

The Group's objectives in managing its liquidity risk are as follows: a) to ensure that adequate funding is available at all times; b) to meet commitments as they arise without incurring unnecessary costs; c) to be able to access funding when needed at the least possible cost; and d) to maintain an adequate time spread of refinancing maturities.

The Group constantly monitors and manages its liquidity position, liquidity gaps or surplus on a daily basis. A committed stand-by credit facility from several local banks is also available to ensure availability of funds when necessary. The Group also uses derivative instruments such as forwards and swaps to manage liquidity.

The table below summarizes the maturity profile of the Group's financial assets and financial liabilities based on contractual undiscounted payments used for liquidity management as of December 31, 2018 and 2017.

2018	Carrying Amount	Contractual Cash Flow	1 Year or Less	>1 Year - 2 Years	>2 Years - 5 Years	Over 5 Years
Financial Assets					· · · · · · · · · · · · · · · · · · ·	-
Cash and cash						
equivalents	P17,405	P17,405	P17,405	Р-	Р.	Р.
Trade and other receivables	42,497	42,497	42,497		•	
Derivative assets (including non-current	,	,	,			
portion)	1,079	1,079	872	61	146	
Proprietary membership	1,515	1,073	0,2	01	140	-
shares	254	254	254	_	_	
Investments in debt		204	20-		<del>-</del>	-
instruments	378	394	_	136	258	_
Long-term receivables - net	253	253	-		253	_
Noncurrent deposits	94	94	•		3	91
Financial Liabilities						
Short-term loans	82,997	83,402	83,402	_	_	_
Liabilities for crude oil and	,	***,***	30,			
petroleum products	25,991	25,991	25,991			_
Trade and other payables*	23,189	23,189	23,189	-	*	_
Derivative liabilities	,	,	, -			
(including non-current						
portion)	802	802	614	115	73	-
Long-term debts (including						
current maturities)	118,000	138,128	23,649	25,503	66,861	22,115
Cash bonds	434	434	-	416	3	15
Cylinder deposits	573	573	-	-	-	573
Other noncurrent liabilities**	77	78	-	33	25	20

<sup>\*</sup>excluding specific taxes and other taxes payable, retirement benefits liability, deferred income and others
\*\*excluding cash bonds, cylinder deposits and derivative liabilities

2017	Carrying Amount	Contractual Cash Flow	1 Year or Less	>1 Year - 2 Years	>2 Years - 5 Years	Over 5 Years
Financial Assets			***************************************			
Cash and cash						
equivalents	P17,014	P17,014	P17,014	Р-	Р.	Р -
Trade and other receivables	38,159	38,159	38,159	-	-	
Derivative assets	165	165	165	-	_	
Proprietary membership						
shares	171	171	171	-	-	-
Investments in debt						
instruments	531	577	204	64	309	•
Long-term receivables - net	228	228	-	_	-	228
Noncurrent deposits	90	90		<u>-</u>	9	81
Financial Liabilities						
Short-term loans	69,583	69,879	69,879	_	••	_
Liabilities for crude oil and	·	,				
petroleum products	36,920	36,920	36,920	-	-	_
Trade and other payables*	7,917	7,917	7,917	-		_
Derivative liabilities	1,791	1,791	1,791	_	-	_
Long-term debts (including						
current maturities)	101,705	117,024	7,812	23,619	74,308	11,285
Cash bonds	400	404		385	2	<sup>′</sup> 17
Cylinder deposits	577	577	-	_	-	577
Other noncurrent liabilities**	57	57	_	14	20	23

<sup>\*</sup>excluding specific taxes and other taxes payable, retirement benefits liability, deferred income and others
\*\*excluding cash bonds and cylinder deposits

#### Commodity Price Risk

Commodity price risk is the risk that future cash flows from a financial instrument will fluctuate because of changes in market prices. The Group enters into various commodity derivatives to manage its price risks on strategic commodities. Commodity hedging allows stability in prices, thus offsetting the risk of volatile market fluctuations. Through hedging, prices of commodities are fixed at levels acceptable to the Group, thus protecting raw material cost and preserving margins. For consumer (buy) hedging transactions, if prices go down, hedge positions may show marked-to-market losses; however, any loss in the marked-to-market position is offset by the resulting lower physical raw material cost. While for producer (sell) hedges, if prices go down, hedge positions may show marked-to-market gains; however, any gain in the marked-to-market position is offset by the resulting lower selling price.

To minimize the Group's risk of potential losses due to volatility of international crude and product prices, the Group implemented commodity hedging for crude and petroleum products. The hedges are intended to protect crude inventories from risks of downward price and squeezed margins. Hedging policy (including the use of commodity price swaps, time-spreads, put options, collars and 3-way options) developed by the CRMD is in place. Decisions are guided by the conditions set and approved by the Group's management.

#### Other Market Price Risk

The Group's market price risk arises from its investments carried at fair value (FVPL and certain debt instruments at FVOCI). The Group manages its risk arising from changes in market price by monitoring the changes in the market price of the investments.

#### Capital Management

The Group's capital management policies and programs aim to provide an optimal capital structure that would ensure the Group's ability to continue as a going concern while at the same time provide adequate returns to the shareholders. As such, it considers the best trade-off between risks associated with debt financing and relatively higher cost of equity funds.

An enterprise resource planning system is used to monitor and forecast the Group's overall financial position. The Group regularly updates its near-term and long-term financial projections to consider the latest available market data in order to preserve the desired capital structure. The Group may adjust the amount of dividends paid to shareholders, issue new shares as well as increase or decrease assets and/or liabilities, depending on the prevailing internal and external business conditions.

The Group monitors capital via carrying amount of equity as shown in the consolidated statements of financial position. The Group's capital for the covered reporting period is summarized below:

	2018	2017
Total assets	P358,154	P338,030
Total liabilities	271,968	238,411
Total equity	86,186	99,619
Debt to equity ratio	3.2:1	2.4:1
Assets to equity ratio	4.2:1	3.4:1

There were no changes in the Group's approach to capital management during the year.

# 35. Financial Assets and Financial Liabilities

The table below presents a comparison by category of carrying amounts and fair values of the Group's financial instruments as of December 31:

			2018	2	2017
		Carrying	Fair	Carrying	Fair
	Note	Amount	Value	Amount	Value
Financial assets (FA):					
Cash and cash equivalents	5	P17,405	P17,405	P17,014	P17,014
Trade and other receivables	8	42,497	42,497	38,159	38,159
Investments in debt		•	, -	10,100	00,100
instruments	7	226	226	-	**
Long-term receivables - net	14	253	253	228	228
Noncurrent deposits	14	94	94	90	90
FA at amortized cost		60,475	60,475	55,491	55,491
Investments in debt					
instruments	7	152	152	531	531
Derivative assets				001	001
designated as cash flow					
hedge	6	222	222	-	_
FA at FVOCI		374	374	531	531
Financial assets at FVPL	6	254	254	171	171
Derivative assets not				., .	11.
designated as cash flow					
hedge	6, 14	857	857	165	165
FA at FVPL		1,111	1,111	336	336
Total financial assets		P61,960	P61,960	P56,358	P56,358

			2018		2017
		Carrying	Fair	Carrying	Fair
	Note	Amount	Value	Amount	Value
Financial liabilities (FL):					
Short-term loans	15	P82,997	P82,997	P69,583	P69,583
Liabilities for crude oil and		,	,	,	. 55,555
petroleum products	16	25,991	25,991	36,920	36,920
Trade and other payables*	17	23,189	23,189	7,917	7,917
Long-term debt including		·	•	,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
current portion	18	118,000	118,000	101,705	101,705
Derivative liabilities			•	. ,	,,,,,,
designated as cash flow					
hedge	20	332	332	_	_
Cash bonds	20	434	434	400	400
Cylinder deposits	20	573	573	577	577
Other noncurrent liabilities**	20	77	77	57	57
Other FL		251,593	251,593	217,159	217,159
Derivative liabilities not		,		211,100	211,100
designated as cash flow					
hedge		470	470	1,791	1,791
Total financial liabilities		P252,063	P252,063	P218,950	P218,950

<sup>\*</sup>excluding specific taxes and other taxes payable, retirement benefits liability, deferred income and others \*\*excluding cash bonds, cylinder deposits and derivative liabilities

The following methods and assumptions are used to estimate the fair value of each class of financial instruments:

Cash and Cash Equivalents, Trade and Other Receivables, Long-term Receivables and Noncurrent Deposits. The carrying amount of cash and cash equivalents and trade and other receivables approximates fair value primarily due to the relatively short-term maturities of these financial instruments. In the case of long-term receivables and noncurrent deposits, the fair value is based on the present value of expected future cash flows using the applicable discount rates based on current market rates of identical or similar quoted instruments.

Derivatives. The fair values of freestanding and bifurcated forward currency transactions are calculated by reference to current forward exchange rates for contracts with similar maturity profiles. Marked-to-market valuation of commodity hedges are based on forecasted crude and product prices by third parties. The fair values of derivative instruments designated as cash flow hedges are computed by discounting the future cash flows and using the option valuation model based on applicable market rates of similar instruments.

Financial Assets at FVPL and Certain Investments in Debt Instruments at FVOCI. The fair values of publicly traded instruments and similar investments are based on published market prices. For debt instruments with no quoted market prices, a reasonable estimate of their fair values is calculated based on the expected cash flows from the instruments discounted using the applicable discount rates of comparable instruments quoted in active markets.

Long-term Debt - Floating Rate. The carrying amounts of floating rate loans with quarterly interest rate repricing approximate their fair values.

Cash Bonds, Cylinder Deposits and Other Noncurrent Liabilities. Fair value is estimated as the present value of all future cash flows discounted using the applicable market rates for similar types of instruments as of reporting date. Effective rates used in 2018 and 2017 are 9.00% and 5.82%, respectively.

Short-term Loans, Liabilities for Crude Oil and Petroleum Products and Trade and Other Payables. The carrying amount of short-term loans, liabilities for crude oil and petroleum products and trade and other payables approximates fair value primarily due to the relatively short-term maturities of these financial instruments.

#### Derivative Financial Instruments

The Group's derivative financial instruments according to the type of financial risk being managed and the details of freestanding and embedded derivative financial instruments are discussed below.

### Derivative Instruments Accounted for as Cash Flow Hedges

The Group enters into various currency derivative contracts to manage its exposure on foreign currency risk (Note 34).

Call Spread Swaps (CSS). In 2018, the Parent Company entered into four CSS contracts designated as cash flow hedges with an aggregate notional amount of US\$207 million with a weighted average strike rate range of P53.93 to P57.15. These derivative contracts are designed to partially hedge the foreign currency risk pertaining to the US\$207 million bottom layer out of the US\$1,000 million term loan of the Parent Company (Note 18d). As of December 31, 2018, the net negative fair value of these CSS amounted to P110.

Pertinent information about the timing of the cash flows of the CSS is shown below.

Notional amount	Effective Date	1 Year or Less	>1 Year - 2 Years	>2 Years - 5 Years
US\$48 million US\$49 million US\$60 million	July 3, 2018 September 17, 2018 September 19, 2018	US\$8 million US\$14 million	US\$16 million US\$14 million	US\$24 million US\$21 million
US\$50 million	October 10, 2018	~	US\$15 million US\$20 million	US\$45 million US\$30 million

The table below summarizes the amounts pertaining to the designated hedged item as of December 31, 2018.

	Change in fair value used for calculating hedge ineffectiveness	Hedging reserve	Cost of hedging reserve
Foreign currency risk			
US dollar-denominated loan	P110	Р-	(P110)

There are no balances remaining in the hedging reserve from hedging relationship for which hedge accounting is no longer applied.

The table below summarizes the amounts pertaining to the designated hedging instrument as of December 31, 2018.

	Notional amount in original currency	Notional amount in Php	Carry Asset*	ing Amount Liability**	Change in fair value used for calculating hedge ineffectiveness	Change in the value of the hedging instrument recognized in OCI	Cost of hedging recognized in OCI	reclassified from cost of hedging reserve to profit or loss [Other income {expense} - net]
	Derivative designated as cash flow hedge							(33,000)
Foreign currency risk Call spread swap	US\$207 million	P10,884	P222	(P332)	(P110)	P110	P110	P47

"included under "Financial assets at fair value" and "Other noncurrent assets" accounts amounting to P15 and P207, respectively.

\*\* Included under "Derivative liabilities" and "Other noncurrent liabilities" accounts amounting to P144 and P188, respectively.

No hedge ineffectiveness and no amount reclassified from hedging reserve to profit or loss were recognized in the consolidated statements of income in 2018.

The table below provides for a reconciliation by risk category of components of equity and OCI items, net of tax, resulting from cash flow hedge accounting.

	2018		
	Hedging Reserve	Costs of Hedging Reserve	
Balance at beginning of year Cash flow hedges	P -	Ρ-	
Changes in fair value:			
Foreign currency risk - US dollar-denominated			
loan Income tax benefit	-	(110)	
Balance at end of year	P .	33 (P77)	

#### Derivative Instruments not Designated as Hedges

The Group enters into various currency and commodity derivative contracts to manage its exposure on foreign currency and commodity price risk. The portfolio is a mixture of instruments including forwards, swaps and options. These include freestanding and embedded derivatives found in host contracts, which are not designated as accounting hedges. Changes in fair value of these instruments are recognized directly in profit or loss.

#### Freestanding Derivatives

Freestanding derivatives consist of commodity and currency entered into by the Group.

Currency Forwards. As of December 31, 2018 and 2017, the Group has outstanding foreign currency forward contracts with aggregate notional amount of US\$907 million and US\$1,283 million, respectively, and with various maturities in 2019 and 2018. As of December 31, 2018 and 2017, the net negative fair value of these currency forwards amounted to P296 and P445, respectively.

Commodity Swaps. The Group has outstanding swap agreements covering its oil requirements, with various maturities in 2019 and 2018. Under the agreements, payment is made either by the Group or its counterparty for the difference between the hedged fixed price and the relevant monthly average index price.

Total outstanding equivalent notional quantity covered by the commodity swaps were 17.0 million barrels and 42.6 million barrels for 2018 and 2017, respectively. The estimated net receipts (payouts) for these transactions amounted to P546 and (P1,181) as of December 31, 2018 and 2017, respectively.

Commodity Options. As of December 31, 2018, the Group has outstanding 3-way options entered as hedge of forecasted purchases of crude oil with a notional quantity of 150 thousand barrels.

The call and put options can be exercised at various calculation dates in 2019 with specified quantities on each calculation date. The estimated net receipt for these call and put options as of December 31, 2018 amounted to P137.

The Group has no outstanding 3-way options as of December 31, 2017.

#### Embedded Derivatives

Embedded foreign currency derivatives exist in certain US dollar-denominated sales and purchases contracts for various fuel products of the Parent Company. Under the sales and purchase contracts, the peso equivalent is determined using the average Philippine Dealing System rate on the month preceding the month of delivery.

As of December 31, 2018 and 2017, the total outstanding notional amount of currency forwards embedded in non-financial contracts is minimal. These non-financial contracts consist mainly of foreign currency-denominated service contracts, purchase orders and sales agreements. The embedded forwards are not clearly and closely related to their respective host contracts. As of December 31, 2018 and 2017, the net positive fair value of these embedded currency forwards is minimal.

For the years ended December 31, 2018, 2017 and 2016, the Group recognized marked-to-market gains (losses) from freestanding and embedded derivatives amounting to P4,326, (P1,692) and P824, respectively (Note 26).

## Fair Value Changes on Derivatives not Designated as Cash Flow Hedge

The net movements in the fair value of derivative transactions in 2018 and 2017 are as follows:

	Note	2018	2017
Fair value at beginning of year		(P1,626)	(P <b>714</b> )
Net changes in fair value during the year	26	4,326	(1,692)
Fair value of settled instruments		(2,313)	`´780´
Fair value at end of year		P387	(P1,626)

#### Fair Value Hierarchy

Financial assets and liabilities measured at fair value in the consolidated statements of financial position are categorized in accordance with the fair value hierarchy. This hierarchy groups financial assets and liabilities into three levels based on the significance of inputs used in measuring the fair value of the financial assets and liabilities.

The table below analyzes financial instruments carried at fair value, by valuation method as of December 31, 2018 and 2017. The different levels have been defined as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly; and
- Level 3: inputs for the asset or liability are not based on observable market data.

_	2018			
	Level 2	Level 1	Level 2	Total
Financial Assets:				
FVPL	P254	Р-	P171	P171
Derivative assets	1,079	-	165	165
Investments in debt instruments	152	201	330	531
Financial Liabilities:				
Derivative liabilities	(802)	-	(1,791)	(1,791)

The Group has no financial instruments valued based on Level 1 and Level 3 as of December 31, 2018 and Level 3 as of December 31, 2017. During the year, there were no transfers between and into and out of Level 1 and Level 2 fair value measurements.

# 36. Registration with the Board of Investments (BOI)

#### RMP-2 Project

On June 3, 2011, the BOI approved the Parent Company's application under RA 8479 as an Existing Industry Participant with New Investment in Modernization/Conversion of Bataan Refinery's RMP-2. The BOI is extending the following major incentives:

- a. ITH for five years without extension or bonus year from July 2015 or actual start of commercial operations, whichever is earlier, but in no case earlier than the date of registration based on the formula of the ITH rate of exemption.
- b. Minimum duty of three percent and VAT on imported capital equipment and accompanying spare parts.
- c. Importation of consigned equipment for a period of five years from date of registration subject to posting of the appropriate re-export bond; provided that such consigned equipment shall be for the exclusive use of the registered activity.
- d. Tax credit on domestic capital equipment shall be granted on locally fabricated capital equipment which is equivalent to the difference between the tariff rate and the three percent duty imposed on the imported counterpart.
- e. Exemption from real property tax on production equipment or machinery.
- f. Exemption from contractor's tax.

The RMP-2 Project commenced its commercial operation on January 1, 2016 and the Parent Company availed of the ITH in 2016, 2017 and 2018.

On August 11, 2017, the BOI approved the Parent Company's application for the ITH incentive. The approval also covers the claim for income tax exemption in the Parent Company's 2016 Income Tax Return. On June 20, 2018, the BOI approved the Parent Company's application for the ITH incentive. The approval also covers the claim for income tax exemption in the Parent Company's 2017 Income Tax Return, subject to adjustment, if any, after the completion of the audit by the BIR.

Yearly certificates of entitlement have been timely obtained by the Parent Company to support its ITH credits in 2018, 2017 and 2016.

#### 37. Segment Information

Management identifies segments based on business and geographic locations. These operating segments are monitored and strategic decisions are made on the basis of adjusted segment operating results. The CEO (the chief operating decision maker) reviews management reports on a regular basis.

The Group's major sources of revenues are as follows:

a. Sales of petroleum and other related products which include gasoline, diesel and kerosene offered to motorists and public transport operators through its service station network around the country.

- b. Insurance premiums from the business and operation of all kinds of insurance and reinsurance, on sea as well as on land, of properties, goods and merchandise, of transportation or conveyance, against fire, earthquake, marine perils, accidents and all others forms and lines of insurance authorized by law, except life insurance.
- c. Lease of acquired real estate properties and equipment for petroleum, refining, storage and distribution facilities, gasoline service stations and other related structures.
- d. Sales on wholesale or retail and operation of service stations, retail outlets, restaurants, convenience stores and the like.
- e. Export sales of various petroleum and non-fuel products to other countries such as China, Taiwan, Cambodia, Malaysia, South Korea, Singapore, USA, Vietnam, Thailand, Indonesia, Bangladesh and UAE.
- f. Sale of polypropylene resins to domestic plastic converters of yarn, film and injection molding grade plastic products.
- g. Provision of technical information, assistance and advice relating to the uses, handling and disposition of the products, loaned equipment and the machinery and equipment necessary or appropriate for the customers' needs.

Revenues are mainly derived from the sale of petroleum products to retail and commercial customers in various geographical locations.

The Group has no significant remaining performance obligations as it mainly recognized revenues in amounts that correspond directly to the value of completed performance obligations.

#### Segment Assets and Liabilities

Segment assets include all operating assets used by a segment and consist principally of operating cash, receivables, inventories and property, plant and equipment, net of allowances and impairment. Segment liabilities include all operating liabilities and consist principally of accounts payable, wages, taxes currently payable and accrued liabilities. Segment assets and liabilities do not include deferred taxes.

#### Inter-segment Transactions

Segment revenues, expenses and performance include sales and purchases between operating segments. Transfer prices between operating segments are set on an arm's length basis in a manner similar to transactions with third parties. Such transfers are eliminated in consolidation.

#### Major Customer

The Group does not have a single external customer from which sales revenue generated amounted to 10% or more of the total revenue of the Group.

The following tables present revenue and income information and certain asset and liability information regarding the business segments as of and for the years ended December 31, 2018, 2017 and 2016.

	Petroleum	insurance	Leasing**	Marketing	Elimination/ Others**	Total
2018					Others	10(4)
Revenue:						
External sales	P554,958	Р-	P1,117	P923	P388	P557.386
Inter-segment sales	284,132	116	686	1 323	(284,934)	P337,380
Operating income	18,117	90	313	89	312	18,921
Net income	11,854	150	97	94	(5,126)	7.069
Assets and liabilities:			•	•	(0,120)	7,003
Segment assets*	398,305	1,418	6,730	622	(49,178)	357,897
Segment liabilities*	276,810	231	2,378	115	(16,016)	263,518
Other segment information:			ŕ		(10,010)	200,010
Property, plant and						
equipment	163,418	-	-	132	434	163,984
Depreciation and					10-7	103,304
amortization	11,515	-	9	19	-	11,543
Interest expense	9,689	-	154		(154)	9,689
Interest income	814	31	5	10	(154)	706
Income tax expense	3,306	22	24	12	22	3,386

<sup>\*</sup>excluding deferred tax assets and liabilities

\*\*revenues from the use of loaned equipment and provisions of technical support are presented as part of leasing and others, respectively.

	Petroleum	Insurance	Leasing	Marketing	Elimination/ Others	Total
2017			9		Officia	TOLA
Revenue:						
External sales	P433.879	Р-	Р.	P745	Р.	D424 C24
Inter-segment sales	199,117	. 83	584		(199,784)	P434,624
Operating income	26,895	59	295	16	(199,764)	27.620
Net income	16,263	118	141	44		27,63 <b>8</b>
Assets and liabilities:		.,,	171	7-1	(2,479)	1 <b>4</b> ,087
Segment assets*	382,313	1.319	5,871	636	(52,316)	337,823
Segment liabilities*	248,118	291	4,439	108	(21,942)	231.014
Other segment information:			1, 100	100	(21,542)	231,014
Property, plant and						
equipment	172,212		_	134	5.344	177 600
Depreciation and	,			137	5,544	177,690
amortization	10,952	_	9	18		10,979
Interest expense	8.487	_	164		(164)	
Interest income	666	26	2	5	(164)	8,487
Income tax expense	4,648	16	27	3	(104)	535 4 755

<sup>\*</sup>excluding deferred tax assets and liabilities

	Petroleum	Insurance	Leasing	Marketing	Elimination/ Others	Total
2016				mantering	Others	TOtal
Revenue:						
External sales	P341,979	Р.	P76	P1,823	(D36)	D242.040
Inter-segment sales	161,982	132	517	32	(P38)	P343,840
Operating income	23,208	104	271	48	(162,663) 166	22.707
Net income	10,495	125	96	63	43	23,797
Assets and liabilities:	,	120	30	03	43	10,822
Segment assets*	363,812	1.106	5,604	720	(52,543)	340 000
Segment liabilities*	242,140	192	4.325	147	(22,457)	318,699 224,347
Other segment information:	. ,	, 52	1,020	177	(22,437)	224,347
Property, plant and						
equipment	171.330	-	-	151	5.123	176,604
Depreciation and	,			131	5, ; 25	170,004
amortization	9,289	_	2	41	173	9,505
Interest expense	7,557	-	173	<b>,</b>	(173)	7,557
Interest income	651	22	2	5	(173)	507
Income tax expense	1,832	15	23	11	1.675	3,556

<sup>\*</sup>excluding deferred tax assets and liabilities

Inter-segment sales transactions amounted to P284,934, P199,784 and P162,663 for the years ended December 31, 2018, 2017 and 2016, respectively.

The following table presents additional information on the petroleum business segment of the Group as of and for the years ended December 31, 2018, 2017 and 2016:

	Retail	Lube	Gasul	Industrial	Others	Total
<b>2018</b> Revenue Property, plant and	P269,255	P4,883	P27,810	P132,397	P120,613	P554,958
equipment Capital expenditures	12,192 3,326	70 6	499 14	90 9	150,567 8,989	163,418 12,344
2017						12,044
Revenue Property, plant and	212,840	5,307	22,850	101,333	91,549	433,879
equipment	20,648	86	435	153	150,890	172,212
Capital expenditures	2,473	1	100	49	4,821	7,444
2016 Revenue Property, plant and	161,415	4,445	17,922	83,650	74,547	341,979
equipment	18,557	110	384	210	152,069	171,330
Capital expenditures	3,214	1	89	110	21,920	25,334

# Geographical Segments

The following table presents segment assets of the Group as of December 31, 2018 and 2017.

	2018	2017
Local International	P284,469 73,428	P271,883 65,940
	P357,897	P337,823

## Disaggregation of Revenue

The following table shows the disaggregation of revenue by geographical segments and the reconciliation of the disaggregated revenue with the Group's business segments for the years ended December 31, 2018, 2017 and 2016.

	Petroleum	Insurance	Leasing**	Marketing	Elimination/ Others**	Total
2018 Local Export/international	P311,951 527,139	P44 72	P1,803	P923	(P979) (283,567)	P313,742
2017					(203,367)	243,644
Local Export/international	271,117 361,879	29 54	584	745	(1,156) (198,628)	271,319
2016					(130,020)	163,305
Local Export/international	204,585 299,375	64 68	593 ~	1,855	(1,686) (161,014)	205,411 138,429

<sup>\*\*</sup>revenues from the use of loaned equipment and provisions of technical support are presented as part of leasing and others, respectively.

# 38. Events After the Reporting Date

- a. On January 18, 2019, the Parent Company paid distributions amounting to US\$11.500 million (P859) to the holders of the US\$500 million SPCS.
- b. On March 12, 2019, the BOD of the Parent Company approved the following matters:
  - Public offer and issuance of up to P20,000 of preferred shares with features to be determined by the Executive Committee;
  - Redemption of the 7,122,320 Series 2A Preferred Shares issued on November 3, 2014 at a redemption price of P1,000.00 per share, with a record date of October 10, 2019 and redemption pay-out date of November 4, 2019 (with November 3, 2019 falling on a Sunday); and
  - iii. Declaration of cash dividends for common and Series 2 preferred shareholders with the following details:

Туре	Per Share	Record Date	Payment Date
Common	P0.10000	March 27, 2019	April 11, 2019
Series 2A	15.75000	April 4, 2019	May 3, 2019
Series 2B	17.14575	April 4, 2019	May 3, 2019
Series 2A	15.75000	July 12, 2019	August 5, 2019
Series 2B	17.14575	July 12, 2019	August 5, 2019

#### 39. Other Matters

## a. Lease Agreements with PNOC

On October 20, 2017, the Parent Company filed with the Regional Trial Court (RTC) of Mandaluyong City a complaint against the PNOC for Resolution and Reconveyance, and Damages, with Verified Ex-Parte Application for 72-hour Temporary Restraining Order and Verified Applications for 20-day Temporary Restraining Order and Writ of Preliminary Injunction. In its complaint, the Parent Company seeks the reconveyance of the various landholdings it conveyed to PNOC in 1993 as a result of the government-mandated privatization of the Parent Company. These landholdings consist of the refinery lots in Limay, Bataan, 23 bulk plant sites and 66 service station lots located in different parts of the country. The Deeds of Conveyance covering the landholdings provide that the transfer of these lots to PNOC was without prejudice to the continued longterm use by the Parent Company of the conveyed lots for its business operation. Thus, PNOC and the Parent Company executed three lease agreements covering the refinery lots, the bulk plants, and the service station sites, all with an initial lease term of 25 years which expired in August 2018, with a provision for automatic renewal for another 25 years. In 2009, the Parent Company, through its realty subsidiary, NVRC, had an early renewal of the lease agreement for the refinery lots with an initial lease term of 30 years, renewable for another 25 vears.

The complaint stemmed from PNOC's refusal to honor both the automatic renewal clause in the lease agreements for the bulk plants and the service station sites and the renewed lease agreement for the refinery lots on the alleged ground that all such lease agreements were grossly disadvantageous to PNOC, a government-owned-and-controlled corporation.

The Parent Company alleged that by unilaterally setting aside the renewal clauses of the lease agreements and by categorically declaring its refusal to honor them, PNOC committed a fundamental breach of such lease agreements with the Parent Company.

On December 11, 2017, the trial court granted the Parent Company's prayer for a writ of preliminary injunction, enjoining PNOC from committing any act aimed at ousting the Parent Company from possession of the subject properties until the case is decided.

The court-mandated mediation conference held at the Philippine Mediation Center in Mandaluyong City on February 5, 2018 was terminated without any agreement between the parties. As of December 31, 2018, the case was under judicial dispute resolution proceedings before the court.

# b. Tax Credit Certificates Related Cases

In 1998, the BIR issued a deficiency excise tax assessment against the Parent Company relating to its use of P659 worth of Tax Credit Certificate (TCCs) to pay certain excise tax obligations from 1993 to 1997. The TCCs were transferred to the Parent Company by suppliers as payment for fuel purchases. The Parent Company contested the BIR's assessment before the Court of Tax Appeals (CTA). In July 1999, the CTA ruled that as a fuel supplier of BOI-registered companies, the Parent Company was a qualified transferee of the TCCs and that the collection of the BIR of the alleged deficiency excise taxes was contrary to law. On March 21, 2012, the Court of Appeals (CA) promulgated a decision in favor of the Parent Company and against the BIR affirming the ruling of the CTA striking down the assessment issued by the BIR to the Parent Company. On April 19, 2012, a motion for reconsideration was filed by the BIR, which was denied by the CA in its resolution dated October 10, 2012. The BIR elevated the case to the Supreme Court (SC) through a petition for review on certiorari dated December 5, 2012. On July 9, 2018, the SC rendered a decision in favor of the Parent Company denying the petition for review filed by the BIR and affirming the decision of the CA. No motion for reconsideration for such decision relating to the Parent Company was filed by the BIR.

# c. Oil Spill Incident in Guimaras

On August 11, 2006, MT Solar I, a third party vessel contracted by the Parent Company to transport approximately two million liters of industrial fuel oil, sank 13 nautical miles southwest of Guimaras, an island province in the Western Visayas region of the Philippines. In separate investigations by the Philippine Department of Justice (DOJ) and the Special Board of Marine Inquiry (SBMI), both agencies found the owners of MT Solar I liable. The DOJ found the Parent Company not criminally liable, but the SBMI found the Parent Company to have overloaded the vessel. The Parent Company has appealed the findings of the SBMI to the Philippine Department of Transportation and Communication (DOTC) and is awaiting its resolution. The Parent Company believes that SBMI can impose administrative penalties on vessel owners and crew, but has no authority to penalize other parties, such as the Parent Company, which are charterers.

Other complaints for non-payment of compensation for the clean-up operations during the oil spill were filed by a total of 1,063 plaintiffs who allegedly did not receive any payment of their claims for damages arising from the oil spill. The total claims amount to P292. The cases were pending as of December 31, 2018.

### d. Other Proceedings

The Group is also a party to certain other proceedings arising out of the ordinary course of its business, including legal proceedings with respect to tax, regulatory and other matters. While the results of litigation cannot be predicted with certainty, management believes that the final outcome of these other proceedings will not have a material adverse effect on the Group's business financial condition or results of operations.

e. The Group has unused letters of credit totaling approximately P33,193 and P19,515 as of December 31, 2018 and 2017, respectively.

# COVER SHEET

# for **AUDITED FINANCIAL STATEMENTS**

	E	T	R		N.	Τ			Γ_	ΤŢ	Г	T	T_		Ι	T	Γ	Τ-	T	Γ	·	Т	т	Т	Γ	·		_
P	Ť		†	0	N	<del>                                     </del>	<u>C</u>	0	R	P	0	R	<u>  A</u>	T	<u> </u>	0	N		A	N	D	<u></u>						L
S	U	В	S		D		A	R	1	E	S		<u> </u>															
			<u> </u>	<u> </u>																								
						<u> </u>	<u> </u>																					
PF	RING	CIP	AL	OF	FIC	E (	No.	/ 51	ree	t / E	Bara	ıng	ay /	City	/ <b>T</b>	own	/ P	rovi	nce	)								
S	M	С		Н	е	а	ď		0	f	f	i	С	е		С	0	m	р	ı	е	х						
4	0		s	а	n		М	i	g	u	е	ı		Α	٧	е	n	u	е									
М	а	n	d	а	1	u	у	0	n	g		С	i	t	у					Ì								-
								П																	 		L	=
L	······································	con	tactu	ıs@p	etro	n.co	m			L			' <b>s Te</b> 36-38											ile N				
Г		No	************			ider	s			-	Annı	ual I	Meet	ing	(Mo	nth /	Day	<u>/)</u>			Fi	scal	Yea	ar (M	lonti	h / D	ay)	
143,272 (as of December 31, 2018) Annual Meeting (Month / Day) Fiscal Year (Month / Day)  May 21, 2019 December 31																												
													ER															_
	Na	ame	of C	Cont	act	Per:	The	desig	nate	ed co	ntac		rson			an O	ffice									*******		
				s S.	*************				7	Γ	ds		nail / son@			om	٦	Te	lept 88	36-38			r/s	Γ	Мо	bile	Nun	nl
																				49	189			L		···		
										ON	ITA	СТ	PE	RSC	)N'	s Al	DDF	RES	S						·····			
	***************************************																											

nce thereof with information and complete contact details of the new contact person

2: All Boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt of Notice of Deficiencies shall not excuse the corporation from liability for its deficiencies.

## PETRON CORPORATION AND SUBSIDIARIES INDEX TO SUPPLEMENTARY SCHEDULES **DECEMBER 31, 2018**

Statement of Management's Responsibility for the Consolidated Financial **Statements** 

Report of Independent Auditors on Supplementary Information Filed Separately from the Consolidated Financial Statements

# Supplementary Schedules to the Consolidated Financial Statements

Supp	plementary Schedules of Annex 68 - E	Page No.
A.	Financial Assets	NA <sup>(a)</sup>
В.	Amounts Receivable from Directors, Officers, Employees, Related Parties, and Principal Stockholders (Other than Related Parties)	NA <sup>(b)</sup>
C.	Amounts Receivable and Payable from Related Parties which are Eliminated during the Consolidation of Financial Statements	1 - 2
D.	Goodwill and Other Intangible Assets	3
Ε.	Long-term Debt	4
F.	Indebtedness to Related Parties	NA <sup>(c)</sup>
G.	Guarantees of Securities of Other Issuers	NA
<u>H.</u>	Capital Stock	5

<sup>(</sup>e)Balance of Financial Assets at Fair Value Through Profit or Loss is less than 5% of total current assets.

# Map of the Conglomerate within which the Group belongs

Schedule of Philippine Financial Reporting Standards and Interpretations

Financial Soundness Indicators

Schedule of Proceeds from Recent Offering of Securities

Report on Independent Auditors on Supplementary Information Filed Separately from the Separate Financial Statements

Supplementary Schedule to Separate Financial Statements

Reconciliation of Parent Company's Retained Earnings Available for Dividend Declaration

Balance of account is less than 1% of the total assets of the Group and no individually significant advances over

<sup>(</sup>e)Balance of account is less than 5% of total assets of the Group



# STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL STATEMENTS

The management of Petron Corporation (the "Company") and Subsidiaries (collectively referred to as the "Group"), is responsible for the preparation and fair presentation of the consolidated financial statements including the schedules attached therein, for the years ended December 31, 2018 and 2017, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Group's financial reporting process.

The Board of Directors reviews and approves the financial statements including the schedules attached therein, and submits the same to the stockholders.

R.G. Manabat & Co., the independent auditor appointed by the Board, has audited the financial statements of the Group in accordance with Philippine Standards on Auditing, and in its report to the stockholders, has expressed its opinion on the fairness of presentation upon completion of such audit.

EDUARDO M. COJUANGCO, JR.

Chairman

RAMON S ANG

President and Chief Executive Officer

EMMANUEL É ERAÑA

Senior Vice President and Chief Finance Officer

Signed this 12th day of March 2019

PETRON CORPORATION, SMC Head Office Complex, 40 San Miguel Avenue, Mandaluyong City 1550, Metro Manila, Philippines, PO Box 014 MCPO 0708 Tel.: (632) 886-3888 • Pandacan Terminal, Jesus St., Pandacan, Manila Tel.: (632) 563-8521 • Mandaue Terminal, Looc, Mandaue City, Cebu Tel.: (032) 346-5135 / 344-7341 to 51 • Davao Depot, Km.9 Bo. Pampanga, Davao City Tel.: (082) 234-2185 / 233-0399 • Internet: http://www.petron.com



SUBSCRIBED AND SWORN TO before me, a Notary Public for and in the City of Mandaluyong, Metro Manila, this MAR I a 2009, affiants being personally known to me Mandaluyong, Metro Manila, this MAR | A ZUNY affiants being personally known to me and signed this instrument in my presence and avowed under penalty of law to the whole truth of contents thereof.

Name

Eduardo M. Cojuangco, Jr. Passport No. EC3542719

Ramon S. Ang

Emmanuel E. Eraña

Competent Evidence of Identity

Passport No. EC3542718

Passport No. P0502156B

Date/Place of Issue

27 Feb 2015/ DFA Manila

27 Feb 2015/ DFA Manila

01 Feb 2019/ DFA NCR East

Doc. No. Page No. Book No. Series of 2019

DON-VIC P. QUEZON

Notary Public for Mandaluyong City O San Miguel Avenue, 1559 Mandalu, uns City Appointment No. 0382-13 Until December 31, 2019 Attorney's Roll No. 56723 PTR No.3810644/01-04-19/Mandaluyong

Lifetime IBP No. 08324 1 5 Compliance No.V-0020706/4-20-2016



R.G. Manabat & Co. The KPMG Center, 9/F 6787 Ayala Avenue, Makati City Philippines 1226

Telephone

+63 (2) 885 7000 +63 (2) 894 1985

Fax Internet

www.kpmg.com.ph

Email

ph-inquiry@kpmg.com.ph

# REPORT OF INDEPENDENT AUDITORS ON SUPPLEMENTARY INFORMATION

The Board of Directors and Stockholders
Petron Corporation
SMC Head Office Complex
40 San Miguel Avenue
Mandaluyong City

We have audited in accordance with Philippine Standards on Auditing, the consolidated financial statements of Petron Corporation (the "Company") and Subsidiaries (the "Group") as at December 31, 2018 and 2017 and for each of the three years in the period ended December 31, 2018, and have issued our report thereon dated March 12, 2019.

Our audits were made for the purpose of forming an opinion on the consolidated financial statements of the Group taken as a whole. The supplementary information included in the following accompanying additional components is the responsibility of the Company's management:

- Supplementary Schedules of Annex 68-E
- Map of the Conglomerate
- Schedule of Philippine Financial Reporting Standards and Interpretations

#### KPIVIG

These supplementary information are presented for purposes of complying with the Securities Regulation Code Rule 68, As Amended, and are not required parts of the consolidated financial statements. Such supplementary information have been subjected to the auditing procedures applied in the audits of the consolidated financial statements and, in our opinion, are fairly stated, in all material respects, in relation to the consolidated financial statements taken as a whole.

R.G. MANABAT & CO.

DARWIN P. VIROCEL

Partner

CPA License No. 0094495

SEC Accreditation No. 1386-AR, Group A, valid until June 14, 2020

Tax Identification No. 912-535-864

BIR Accreditation No. 08-001987-31-2016

Issued October 18, 2016; valid until October 17, 2019

PTR No. MKT 7333639

Issued January 3, 2019 at Makati City

March 12, 2019 Makati City, Metro Manila

PETRON CORPORATION AND SUBSIDIARIES
SCHEDULE C - AMOUNTS RECEIVABLE FROM RELATED PARTIES WHICH ARE ELIMINATED
DURING THE CONSOLIDATION OF FINANCIAL STATEMENTS
DECEMBER 31, 2018
(Amounts in Millions)

ENDING	BALANCE	4 662	10	48	•	11,068	70	2 ,	,	, '	74
	NONCURRENT	2.142 P	· ! !	•	r		59	•	•	<b>1</b>	
	CURRENT	2,541 P	0 0	<b>4</b> ,	11 088	5	Ŧ	1	•		74
TOT		4,683 P	10	₹ ,	11,068	19	5	, ,	,	_	74 15.971 P
AMOUNTS WRITTEN DEF		,	٠ ،	,	•	•	. ,	•		,	4
AMOUNTS COLLECTED: AMOUNTS CREDIT MEMO WRITTEN DE		P (39,975) P	(757)		(253,204)	(1)	(541)		,	. 3	P (294,263) P
CTA/RECLASS/ OTHERS	•	39,251 45	753	1 0 7 0	701,042	197	2	•	,	- 77	288,414
BEGINNING BALANCE	0 704 7	L ~0**°	50	16.092	17	174	•	,	<b>&gt;</b> 1	72	21,820 P
NAME OF RELATED PARTY	Petron Corporation	Overseas Ventures Insurance Corporation Ltd.	Petron Freeport Corporation	Petron Singapore Trading Pte., Ltd.	Petron Marketing Corporation	New Ventures Realty Corporation and Subsidiaries	Limay Energen Corporation Petron Global Limited	Petron Finance (Labuan) Limited	Petron Oil And Gas Mauritius Ltd. and Subsidiaries	Petrochemical Asia (Hk) Limited and Subsidiaries	

<del>;</del>

PETRON CORPORATION AND SUBSIDIARIES
SCHEDULE C.-AMOUNTS PAYABLE TO RELATED PARTIES WHICH ARE ELIMINATED
DURING THE CONSOLIDATION OF FINANCIAL STATEMENTS
DECEMBER 31, 2018
(Amounts in Millions)

ENDING	BALANCE	11,186	7	52	2,448	2,216	• r	, (	15,971
	NONCURRENT	9 P	1 1	r	; <sub>1</sub>	2,142	1	١,	2,201 p
	CUKKENT	11,137 P	48	52	? , ;	4, '	1	. 2	13,770 P
TOTAL	1412	11,196 P	- 67 (	52 2,449	a)C C			7	15,971 P
AMOUNTS WRITTEN OFF		٠,	ŧ i	. ,	1 1	ı		ı	q
AMOUNTS PAID/ DEBIT MEMO		(254,226) P (55)	(308)	(32,303)	(3,559)		, ,	(54)	(294,263) P
ADDITIONS/ CTA/RECLASS/ OTHERS		Ř+3	305 753	36,680	1,501	, ,	, ;	. 23	288,414 P
BEGINNING	16.315 P	71	25	1,072	4,274	• ,	, 6	5	21,820 P
NAME OF RELATED PARTY	Petron Corporation	Overseas Ventures Insurance Corporation Ltd. Petrogen Insurance Corporation	Petron Freeport Corporation Petron Streatons Trading Dec. 144	Petron Marketing Corporation	New Ventures Really Corporation and Subsidiaries Limay Energen Corporation	Petron Global Limited	revoir rinance (Labuan) Limited Petron Oil And Gas Mauntius Ltd. and Subsidiaries	Petrochemical Asia (Hk) Limited and Subsidiaries	

PETRON CORPORATION AND SUBSIDIARIES SCHEDULE D - GOODWILL AND OTHER INTANGIBLE ASSETS DECEMBER 31, 2018 (Amounts in Millions)

Ending	balance	9 0830		-	17	582	4	204	134
Other changes additions	(suppose)	P 255 F	P 255 P	٠,	d	т 18 18	d.	a. , ,	. d
Charged to other accounts		ď	d	Ω,	· • • • • • • • • • • • • • • • • • • •	Δ.	C.	1 ; D.	1
Charged to cost and expenses		<b>a</b>	<b>d</b>	, <u>a</u>		т , 4	(4)	, <sup>1</sup>	P (19)
Additions at cost		Ω,	<b>d</b>	r ,	<b>.</b>	1 1	Bill of the last o	1 1	
Beginning balance		P 8,575	298 P <b>8,277</b>	т 17 71	C.	P 564		P 204	193
Description	Goodwill:	Cost Less: allowance for impairment losses		Franchise Fee: Cost Less: accumulated amortization	Computer Software:	Cost Less: accumulated amortization	Other Intangible Assets:	Less: accumulated amortization	

PETRON CORPORATION AND SUBSIDIARIES SCHEDULE E - LONG-TERM DEBT DECEMBER 31, 2018 (Amounts in Millions)

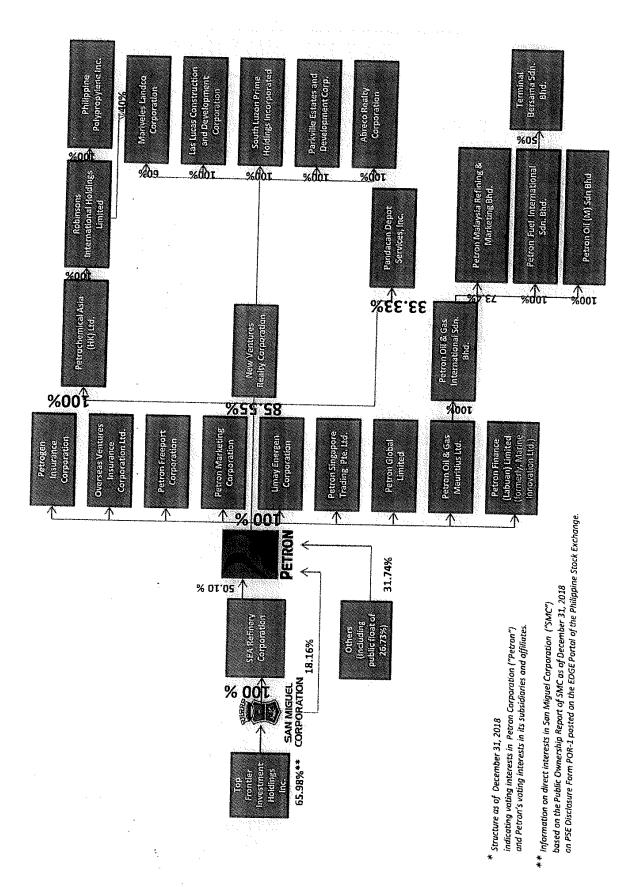
Contrate Contrates

H.	!	October 2022 October 2021 October 2023 July 2024 December 2022	April 2024 October 2025	June 2022
	*	Bullet Builet Amortized quartenty for 7 years Amortized quarterty beginning on the fifth quarter Buillet	Bullet 2-yr grace period; amortized 5 wars	
INTERESTRATES	7.1827% 5.4583%	4.0032% 4.5218% 5.5278% 5.784% 7.8183%	8.0551% LIBOR + margin	
Current and Long-term		12,922 6,948 12,259 9,965 13,047	68,549 68,549 49,451	
Amount Shown as Current	26 P 996	2,124 2,485	5,631	12,100
Outstanding Balance	P 2,706 P 4,000	7,000 7,000 12,321 10,000 13,200 6,800		
AGEN7 / LENDER		Philippine Depository and Trust Corp. Banco De Oro Bank of the Philippine Islands Philippine Depository and Trust Corp. Philippine Depository and Trust Corp.	<u>denominated.</u> Standard Chartered Bank (Hongkong) Umlted	ig.
TITLE OF ISSUE	Unsecured term notes and bonds: Peso denominated: Fixed Rizal Commer Fixed Union Bank of Fixed Philippine Dep	Fixed Fixed Fixed Fixed	Foreign currency - denominated Floating Standard Ch	Total Lono-ferm Dehf

# PETRON CORPORATION AND SUBSIDIARIES SCHEDULE H - CAPITAL STOCK DECEMBER 31, 2018

Title of Issue	Number of Shares Authorized	Number of shares issued and outstanding as shown under related balance sheet caption	Number of shares reserved for options, warrants, conversion and other rights	Number of shares held by related parties	Directors and executive officers	Othory
Common stock	9,375,104,497	9,375,104,497 Not applicable	Not applicable	6.858.912.224 1.961.255	1 064 200	College
Preferred stock					1,001,389	2,514,330,887
Series 2A Preferred		7 400				
	624,895,503	7,122,320	/,122,320 Not applicable	ı	25,000	7.097.320
Series 2B Preferred		2,877,680	2,877,680 Not applicable	ī		
					1	7,877,680

# PETRON GROUP STRUCTURE



## PETRON CORPORATION AND SUBSIDIARIES

Effectiv	PINE FINANCIAL REPORTING STANDARDS AND PRETATIONS 15 25 Of December 31: 2018	Attop	ied No Ado	ot Not oted Applicable
	ne Financial Reporting Standards			
PFRS 1 (Revise	d) Standards			
	Amendments to PFRS 1 and PAS 27: Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate			· ·
	Amendments to PFRS 1: Additional Exemptions for First-time Adopters			~
	Amendment to PFRS 1: Limited Exemption from Comparative PFRS 7 Disclosures for First-time Adopters			-
	Amendments to PFRS 1: Severe Hyperinflation and Removal of Fixed Date for First-time Adopters			
	Amendments to PFRS 1: Government Loans	<del>                                     </del>		
	Annual Improvements to PFRSs 2009 - 2011 Cycle: First-time Adoption of Philippine Financial Reporting Standards - Repeated Application of PFRS 1			
	Annual Improvements to PFRSs 2009 - 2011 Cycle: Borrowing Cost Exemption			
	Annual Improvements to PFRSs 2011 - 2013 Cycle: PFRS version that a first-time adopter can apply			
	Annual improvements to PFRSs 2014 - 2016 Cycle: Deletion of short-term exemptions for first-time adopters			
PFRS 2	Share-based Payment		<del> </del>	+
	Amendments to PFRS 2: Vesting Conditions and Cancellations	<u>                                     </u>		1
	Amendments to PFRS 2: Group Cash-settled Share-based Payment Transactions	<u> </u>		-
	Annual Improvements to PFRSs 2010 - 2012 Cycle: Meaning of 'vesting condition'			
	Amendments to PFRS 2: Classification and Measurement of Share-based Payment Transactions			
PFRS 3 (Revised)	Business Combinations	1		
(	Annual Improvements to PFRSs 2010 - 2012 Cycle: Classification and measurement of contingent consideration	✓		
	Annual Improvements to PFRSs 2011 - 2013 Cycle: Scope exclusion for the formation of joint arrangements	<b>~</b>		
	Annual Improvements to PFRSs 2015-2017 Cycle: Amendments to PFRS 3 and PFRS 11 - Previously held interest in a joint operation			1
	Amendments to PFRS 3: Definition of a Business			<del> </del>
PFRS 4	Insurance Contracts	~		+
	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts	~		
	Amendments to PFRS 4: Applying PFRS 9, Financial Instruments with PFRS 4, Insurance Contracts	~		

IN ICKE	NE FINANCIAL REPORTING STANDARDS AND RETATIONS as of December 31, 2018	Adopted	Not_ Adopted	Not Applicable
PFRS 5	Non-current Assets Held for Sale and Discontinued Operations	1		
	Annual Improvements to PFRSs 2012 - 2014 Cycle: Changes in method for disposal			\ \ \
PFRS 6	Exploration for and Evaluation of Mineral Resources			T .
PFRS 7	Financial Instruments: Disclosures	<b>-</b>	<del> </del>	<del> </del>
	Amendments to PFRS 7: Transition	1		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets	~		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets - Effective Date and Transition	1		
	Amendments to PFRS 7: Improving Disclosures about Financial Instruments	1		
	Amendments to PFRS 7: Disclosures - Transfers of Financial Assets	·		
į į	Amendments to PFRS 7: Disclosures - Offsetting Financial Assets and Financial Liabilities	~		
	Amendments to PFRS 7: Mandatory Effective Date of PFRS 9 and Transition Disclosures	~		
	Annual Improvements to PFRSs 2012 - 2014 Cycle: 'Continuing involvement' for servicing contracts			/
	Annual Improvements to PFRSs 2012 - 2014 Cycle: Offsetting disclosures in condensed interim financial statements			1
PFRS 8	Operating Segments	7		
	Annual Improvements to PFRSs 2010 - 2012 Cycle; Disclosures on the aggregation of operating segments	~		<del></del>
PFRS 9	Financial Instruments (2014)	7		
	Amendments to PFRS 9: Prepayment Features with Negative Compensation		~	
PFRS 10	Consolidated Financial Statements			
	Amendments to PFRS 10, PFRS 11, and PFRS 12: Consolidated Financial Statements, Joint Arrangements and Disclosure of Interests in Other Entities: Transition Guidance	-		
	Amendments to PFRS 10, PFRS 12, and PAS 27 (2011): Investment Entities			1
	Amendments to PFRS 10 and PAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture		~	-
	Amendments to PFRS 10, PFRS 12 and PAS 28: Investment Entities: Applying the Consolidation Exception			

	PINE FINANCIAL REPORTING STANDARDS AND PRETATIONS OF AS OF December 31, 2018:	Adon	N	ot : Not
PFRS 1		77.7	ot A	pted Applicab
	Amendments to PFRS 10, PFRS 11, and PFRS 12: Consolidated Financial Statements, Joint Arrangements and Disclosure of Interests in Other Entities: Transition Guidance	\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\		
	Amendments to PFRS 11: Accounting for Acquisitions of Interests in Joint Operations	-		
	Annual Improvements to PFRSs 2015-2017 Cycle: Amendments to PFRS 3 and PFRS 11 - Previously held interest in a joint operation			
PFRS 12	Disclosure of Interests in Other Entities	<del></del>	<del></del>	
	Amendments to PFRS 10, PFRS 11, and PFRS 12: Consolidated Financial Statements, Joint Arrangements and Disclosure of Interests in Other Entities: Transition Guidance	•		
	Amendments to PFRS 10, PFRS 12, and PAS 27 (2011): Investment Entities	1		
	Amendments to PFRS 10, PFRS 12 and PAS 28: Investment Entities: Applying the Consolidation Exception	1		·
	Annual Improvements to PFRSs 2014 - 2016 Cycle: Clarification of the scope of the standard	1		
PFRS 13	Fair Value Measurement	1		
	Annual Improvements to PFRSs 2010 - 2012 Cycle: Measurement of short-term receivables and payables	1		
	Annual Improvements to PFRSs 2011 - 2013 Cycle: Scope of portfolio exception			
PFRS 14	Regulatory Deferral Accounts		<del>                                     </del>	
PFRS 15	Revenue from Contracts with Customers	1	<del> </del>	
PFRS 16	Leases		<del>                                     </del>	_
PFRS 17	Insurance Contracts		-	
Philippine	Accounting Standards			
PAS 1 (Revised)	Presentation of Financial Statements	-	<u> </u>	
(ICCVISED)	Amendment to PAS 1: Capital Disclosures	<b>√</b>		
	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation			
	Amendments to PAS 1: Presentation of Items of Other Comprehensive Income	·		
	Annual Improvements to PFRSs 2009 - 2011 Cycle: Presentation of Financial Statements - Comparative Information beyond Minimum Requirements	<b>~</b>		
	Annual Improvements to PFRSs 2009 - 2011 Cycle: Presentation of the Opening Statement of Financial Position and Related Notes	4		
	Amendments to PAS 1: Disclosure Initiative	~	····	
	Amendments to PAS 1 and PAS 8: Definition of Material	<del></del>	-	1
PAS 2	Inventories	~		
PAS 7	Statement of Cash Flows	7		
	Amendments to PAS 7: Disclosure Initiative	~		

10日間のおおお (日本の名を出場)	INE FINANCIAL REPORTING STANDARDS AND RETATIONS 1 35'0' December 31, 2018	Adopted	Not Adopted	Not Applicab
PAS 8	Accounting Policies, Changes in Accounting Estimates and Errors	1 /		
	Amendments to PAS 1 and PAS 8: Definition of Material			<del> </del>
PAS 10	Events after the Reporting Period	1	<del> </del>	
PAS 12	Income Taxes	1	<del></del>	
	Amendment to PAS 12: Deferred Tax: Recovery of Underlying Assets		1	
	Amendments to PAS 12: Recognition of Deferred Tax Assets for Unrealized Losses	1		
	Annual Improvements to PFRSs 2015-2017 Cycle: Amendments to PAS 12 - Income tax consequences of payments on financial instruments classified as equity		~	
PAS 16	Property, Plant and Equipment	<b> </b>		
	Annual improvements to PFRSs 2009 - 2011 Cycle: Property, Plant and Equipment - Classification of Servicing Equipment	~		
	Annual Improvements to PFRSs 2010 - 2012 Cycle: Restatement of accumulated depreciation (amortization) on revaluation (Amendments to PAS 16 and PAS 38)			<b>*</b>
	Amendments to PAS 16 and PAS 38: Clarification of Acceptable Methods of Depreciation and Amortization	<b>*</b>		
·	Amendments to PAS 16 and PAS 41: Agriculture: Bearer Plants			·
PAS 17	Leases	~		
PAS 19 (Amended)	Employee Benefits			
(Amended)	Amendments to PAS 19: Defined Benefit Plans: Employee Contributions	~		
	Annual Improvements to PFRSs 2012 - 2014 Cycle: Discount rate in a regional market sharing the same currency - e.g. the Eurozone			<b>~</b>
	Amendments to PAS 19: Plan Amendment, Curtailment or Settlement			
PAS 20	Accounting for Government Grants and Disclosure of Government Assistance			<b>✓</b>
PAS 21	The Effects of Changes in Foreign Exchange Rates	_		
	Amendment: Net Investment in a Foreign Operation	/		
AS 23	Borrowing Costs			
Revised)	Annual Improvements to PFRSs 2015-2017 Cycle: Amendments to PAS 23 - Borrowing costs eligible for capitalization		~	
AS 24	Related Party Disclosures			
Revised)	Annual Improvements to PFRSs 2010 - 2012 Cycle: Definition of 'related party'			
AS 26	Accounting and Reporting by Retirement Benefit Plans			
AS 27 Amended)	Separate Financial Statements			
mended)	Amendments to PFRS 10, PFRS 12, and PAS 27 (2011): Investment Entities			_
	Amendments to PAS 27: Equity Method in Separate Financial Statements			<b>-</b>

Million of the state of the sta

Control to Strategie

Marin or company

Washington and St.

Topic Company of the Company of the

Market and a state of the state

Workship and W.

Section of the Control of the Contro

And the second state of the second se

	INE FINANCIAL REPORTING STANDARDS AND RETARIONS 2 3 of December 31, 2018	Adopt	ed Not Adopted	Not L'Applicabl
PAS 28 (Amenda	Investments in Associates and Joint Ventures	7		
	Amendments to PFRS 10 and PAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture			
	Amendments to PFRS 10, PFRS 12 and PAS 28: Investment Entities: Applying the Consolidation Exception			/
	Annual Improvements to PFRSs 2014 - 2016 Cycle: Measuring an associate or joint venture at fair value	~		
	Amendments to PAS 28: Long-term Interests in Associates and Joint Ventures		/	
PAS 29	Financial Reporting in Hyperinflationary Economies	<del>                                     </del>	·   · · · · · · · · · · · · · · · · · ·	<del>                                     </del>
PAS 32	Financial Instruments: Disclosure and Presentation	1		<u> </u>
	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation			\ \ \
	Amendment to PAS 32: Classification of Rights Issues	<del></del>		
	Amendments to PAS 32: Offsetting Financial Assets and Financial Liabilities	/	<u> </u>	•
	Annual Improvements to PFRSs 2009 - 2011 Cycle: Financial Instruments Presentation - Income Tax Consequences of Distributions	/		
PAS 33	Earnings per Share	-		
PAS 34	Interim Financial Reporting			
	Annual Improvements to PFRSs 2009 - 2011 Cycle: Interim Financial Reporting - Segment Assets and Liabilities			·
	Annual Improvements to PFRSs 2012 - 2014 Cycle: Disclosure of information "elsewhere in the interim financial report"			·
PAS 36	Impairment of Assets			
	Amendments to PAS 36: Recoverable Amount Disclosures for Non-Financial Assets	· ·		
PAS 37	Provisions, Contingent Liabilities and Contingent Assets			
PAS 38	Intangible Assets	-		
- 10 miles	Annual Improvements to PFRSs 2010 - 2012 Cycle: Restatement of accumulated depreciation (amortization) on revaluation (Amendments to PAS 16 and PAS 38)			· /
	Amendments to PAS 16 and PAS 38: Clarification of Acceptable Methods of Depreciation and Amortization	-		
PAS 40	Investment Property			
	Annual Improvements to PFRSs 2011 - 2013 Cycle: Inter- relationship of PFRS 3 and PAS 40 (Amendment to PAS 40)	~		
	Amendments to PAS 40: Transfers of Investment Property	_	<del></del>	-
AS 41	Agriculture	<del></del>		
	Amendments to PAS 16 and PAS 41: Agriculture: Bearer Plants			

	NE FINANCIAL REPORTING STANDARDS AND REVATIONS: As of Dacember 31, 2018	Adopte	i Not Adopted	Not
	e Interpretations		coopea	Applicabl
IFRIC 1	Changes in Existing Decommissioning, Restoration and Similar Liabilities	-		
IFRIC 2	Members' Share in Co-operative Entities and Similar Instruments			· /
IFRIC 4	Determining Whether an Arrangement Contains a Lease	-		*
IFRIC 5	Rights to Interests arising from Decommissioning, Restoration and Environmental Rehabilitation Funds			<b>~</b>
IFRIC 6	Liabilities arising from Participating in a Specific Market - Waste Electrical and Electronic Equipment			·
IFRIC 7	Applying the Restatement Approach under PAS 29 Financial Reporting in Hyperinflationary Economies			·
IFRIC 10	Interim Financial Reporting and Impairment			
IFRIC 12	Service Concession Arrangements	<del>                                     </del>		
IFRIC 14	PAS 19 - The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction	~		
	Amendments to Philippine Interpretations IFRIC- 14, Prepayments of a Minimum Funding Requirement	~		
IFRIC 16	Hedges of a Net Investment in a Foreign Operation	<u> </u>		
IFRIC 17	Distributions of Non-cash Assets to Owners			· · · · · · · · · · · · · · · · · · ·
IFRIC 19	Extinguishing Financial Liabilities with Equity Instruments	1		
IFRIC 20	Stripping Costs in the Production Phase of a Surface Mine			·
IFRIC 21	Levies	1		
IFRIC 22	Foreign Currency Transactions and Advance Consideration	<b>~</b>		
IFRIC 23	Uncertainty over Income Tax Treatments		7	····
SIC-7	Introduction of the Euro			· ·
SIC-10	Government Assistance - No Specific Relation to Operating Activities			✓
SIC-15	Operating Leases - Incentives	~		
SIC-25	Income Taxes - Changes in the Tax Status of an Entity or its Shareholders			~
SIC-27	Evaluating the Substance of Transactions Involving the Legal Form of a Lease	1		
SIC-29	Service Concession Arrangements: Disclosures.			
SIC-32	Intangible Assets - Web Site Costs			
Philippine Ir	terpretations Committee Questions and Answers			
PIC Q&A 2006-01	PAS 18, Appendix, paragraph 9 - Revenue recognition for sales of property units under pre-completion contracts			·
PIC Q&A 2006-02	PAS 27.10(d) - Clarification of criteria for exemption from presenting consolidated financial statements			· *
PIC Q&A 2007-02	PAS 20.24.37 and PAS 39.43 - Accounting for government loans with low interest rates			~
PIC Q&A 2007-03	PAS 40.27 - Valuation of bank real and other properties acquired (ROPA)			~

		INE FINANCIAL REPORTING STANDARDS AND RETATIONS.	Adop		Not	Note
	PIC Q&A 2008-01- Revised		Annte		Adopted	Applicable
	PIC Q&A 2009-01	Framework.23 and PAS 1.23 - Financial statements prepared on a basis other than going concern		$\dashv$		1
	PIC Q&A 2010-02		1	_		
	PIC Q&A 2010-03	PAS 1 Presentation of Financial Statements - Current/non- current classification of a callable term loan			***************************************	
	PIC Q&A 2011-02	PFRS 3.2 - Common Control Business Combinations	1	+		
	PIC Q&A 2011-03	Accounting for Inter-company Loans	1	-		
	PIC Q&A 2011-04	PAS 32.37-38 - Costs of Public Offering of Shares	1	+		
	PIC Q&A 2011-05	PFRS 1.D1-D8 - Fair Value or Revaluation as Deemed Cost	/	-		
	PIC Q&A 2011-06	PFRS 3, Business Combinations (2008), and PAS 40, investment Property - Acquisition of Investment properties - asset acquisition or business combination?	/			
	PIC Q&A 2012-01	PFRS 3.2 - Application of the Pooling of Interests Method for Business Combinations of Entitles Under Common Control in Consolidated Financial Statements	-			
i	PIC Q&A 2012-02	Cost of a New Building Constructed on the Site of a Previous Building		<del> </del>		· ·
	PIC Q&A 2013-02	Conforming Changes to PIC Q&As - Cycle 2013	1	-		
	PIC Q&A 2013-03 (Revised)	PAS 19 - Accounting for Employee Benefits under a Defined Contribution Plan subject to Requirements of Republic Act (RA) 7641, The Philippine Retirement Law	-			
	PIC Q&A 2015-01	Conforming Changes to PIC Q&As - Cycle 2015	/	1		
	PIC Q&A 2016-01	Conforming Changes to PIC Q&As - Cycle 2016	✓			
	PIC Q&A 2016-02	PAS 32 and PAS 38 - Accounting Treatment of Club Shares Held by an Entity	✓			
	PIC Q&A 2016-03	Accounting for Common Areas and the Related Subsequent Costs by Condominium Corporations		<u> </u>		~
	PIC Q&A 2016-04	Application of PFRS 15 "Revenue from Contracts with Customers" on Sale of Residential Properties under Pre-Completion Contracts				~
	PIC Q&A 2017-01	Conforming Changes to PIC Q&As - Cycle 2017	~			
	PIC Q&A 2017-02	PAS 2 and PAS 16 - Capitalization of operating lease cost as part of construction costs of a building	~	*		
	PIC Q&A 2017-03	PAS 28 - Elimination of profits and losses resulting from transactions between associates and/or joint ventures	·			
	PIC Q&A 2017-04	PAS 24 - Related party relationships between parents, subsidiary, associate and non-controlling shareholder	~			
	PIC Q&A 2017-05	PFRS 7 - Frequently asked questions on the disclosure requirements of financial instruments under PFRS 7, Financial Instruments: Disclosures	~	-144-		
						1

PHILIPPIN	NE FINANCIAL REPORTING STANDARDS AND			
INIERPR	ETATIONS as of December 31, 2018	Adopted	Not Adopted	Not. Applicable
PIC Q&A 2017-06	PAS 2, 16 and 40 - Accounting for Collector's Items			4
PIC Q&A 2017-07	PFRS 10 - Accounting for reciprocal holdings in associates and joint ventures	~		
PIC Q&A 2017-08	PFRS 10 - Requirement to prepare consolidated financial statements where an entity disposes of its single investment in a subsidiary, associate or joint venture	~		
PIC Q&A 2017-09	PAS 17 and Philippine Interpretation SIC-15 - Accounting for payments between and among lessors and lessees	~		
PIC Q&A 2017-10	PAS 40 - Separation of property and classification as investment property	~		:
PIC Q&A 2017-11	PFRS 10 and PAS 32 - Transaction costs incurred to acquire outstanding non-controlling interest or to sell non-controlling interest without a loss of control	<b>~</b>		
PIC Q&A 2017-12	Subsequent Treatment of Equity Component Arising from Intercompany Loans	~		**************************************
PIC Q&A 2018-01	Voluntary changes in accounting policy	·		
PIC Q&A 2018-02	Non-controlling interests and goodwill impairment test	<b>*</b>		
PIC Q&A 2018-03	Fair value of PPE and depreciated replacement cost	~		
PIC Q&A 2018-04	Inability to measure fair value reliably for biological assets within the scope of PAS 41			<b>~</b>
PIC Q&A 2018-05	Maintenance requirement of an asset held under lease	<b>✓</b>		
PIC Q&A 2018-06	Cost of investment in subsidiaries in SFS when pooling is applied	<b>*</b>		
PIC Q&A 2018-07	Cost of an associate, joint venture, or subsidiary in separate financial statements	<b>~</b>		
PIC Q&A 2018-08	Accounting for the acquisition of non-wholly owned subsidiary that is not a business			<b>~</b>
PIC Q&A 2018-09	Classification of deposits and progress payments as monetary or non-monetary items	~		
PIC Q&A 2018-10	Scope of disclosure of inventory write-down	~		
PIC Q&A 2018-11	Classification of land by real estate developer			<b>~</b>
PIC Q&A 2018-12	PFRS 15 implementation issues affecting the real estate industry			<b>~</b>
PIC Q&A 2018-13	Conforming Changes to PIC Q&As - Cycle 2018	-		
PIC Q&A 2018-14	PFRS 15 - Accounting for Cancellation of Real Estate Sales			~
PIC Q&A 2018-15	PAS 1- Classification of Advances to Contractors in the Nature of Prepayments: Current vs. Non-current	~		
PIC Q&A 2018-16	PFRS 13 - Level of fair value hierarchy of government securities using Bloomberg's standard rule on fair value hierarchy	·		

	E FINANCIAL REPORTING STANDARDS AND TATIONS 5 of December 31, 2018	Adopted	Not Adopted	Not Applicable
PIC Q&A 2019-01	Accounting for service charges under PFRS 15, Revenue from Contracts with Customers			·
PIC Q&A 2019-02	Accounting for cryptographic assets		· .	· •

#### Legend:

Adopted - means a particular standard or Interpretation is relevant to the operations of the entity (even if it has no effect or no material effect on the financial statements), for which there may be a related particular accounting policy made in the financial statements and/or there are current transactions the amounts or balances of which are disclosed on the face or in the notes of the financial statements.

Not Adopted - means a particular standard or interpretation is effective but the entity did not adopt it due to either of these two reasons: 1) The entity has deviated or departed from the requirements of such standard or interpretation; or 2) The standard provides for an option to early adopt it but the entity decided otherwise.

Not Applicable - means the standard or interpretation is not relevant at all to the operations of the entity.

# PETRON CORPORATION AND SUBSIDIARIES FINANCIAL SOUNDNESS INDICATORS

Financial Ratios	Formula	December 31, 2018	December 31, 2017
Liquidity		2010	20 ( /
a) Current Ratio	Current Assets Current Liabilities	1.04	1.17
Solvency			
b) Debt to Equity Ratio	Total Liabilities Total Equity	3.16	2.39
c) Asset to Equity Ratio	Total Assets Total Equity	4.16	3.39
Profitability d) Return on Average Equity <sup>a</sup>	Net Income Average Total	7.61%	14.95%
e) Interest Rate Coverage Ratio	Equity Earnings Before Interests and Taxes Interest Expense and Other Financing	2.08	3.22
A trailing 42	Charges		

a trailing 12 months net income

### PETRON CORPORATION Schedule of Proceeds from Because

Schedule of Proceeds from Recent Offering of Securities

Offer of P 20,000,000,000 Fixed Rate Bonds

#### i. Gross and Net Proceeds (as disclosed in the final offer supplement)

The Company estimates that the net proceeds from the Offer shall amount to approximately P 19.77 billion, after deducting the following fees, commissions and expenses:

#### In P Millions

Gross Proceeds	P20,000.00
Less: Underwriting fees for the Offer Bonds being sold by the Compan	
Taxes to be paid by the Company	-
Philipping SEC filing and least	150.00
Philippine SEC filing and legal research fee	5.05
Listing application fee	0.20
Listing maintenance fee	0.30
Rating fee	
Trustee fees	4.80
	0.22
Registry and paying agency fees	0.31
Estimated legal and other professional fees	13.00
Estimated other expenses	
Total Expenses	0.50
,	P234.38
Net Proceeds	P19,765.62

The net proceeds of the Offer shall be used primarily for the payment of the Company's outstanding short-term loans extended by the Bank of the Philippine Islands, the parent company of BPI Capital Corporation, and BDO Unibank, Inc., the parent company of BDO Capital & Investment Corporation, and for general corporate purposes, as follows:

#### ii. Actual Gross and Net Proceeds

#### In P Millions

Actual Gross Proceeds	P20,000.00
Less: Underwriting Fees, Filing and Processing Fees,	. 20,000.00
Documentary Stamp Tax, Legal and Professional Fees	
and Other Expenses	237 01
Actual Net Proceeds	P19,762,99

#### iii. Each Expenditure Item where the Proceeds was Used

#### In P Millions

Actual Net Proceeds	P19.762.99
Less: Payment of Short-term loans	15.048.61
Purchase of crude	4.714.38
Total Payments	P19.762.99
Balance	P0.00

#### iv. Balance of the Proceeds as of the End of the Reporting Period

As of the year ended December 31, 2018, the proceeds were fully utilized.



R.G. Manabat & Co. The KPMG Center, 9/F 6787 Ayala Avenue, Makati City Philippines 1226

Telephone

+63 (2) 885 7000

Fax

+63 (2) 894 1985

Internet

www.kpmg.com.ph

Email

ph-inquiry@kpmg.com.ph

## REPORT OF INDEPENDENT AUDITORS ON SUPPLEMENTARY INFORMATION

The Board of Directors and Stockholders
Petron Corporation
SMC Head Office Complex
40 San Miguel Avenue
Mandaluyong City

We have audited, in accordance with Philippine Standards on Auditing, the separate financial statements of Petron Corporation (the "Company") as at and for the years ended December 31, 2018 and 2017, and have issued our report thereon dated March 12, 2019.

Our audits were made for the purpose of forming an opinion on the separate financial statements taken as a whole. The supplementary information included in the Reconciliation of Retained Earnings Available for Dividend Declaration is the responsibility of the Company's management.

This supplementary information is presented for purposes of complying with the Securities Regulation Code Rule 68, As Amended, and is not a required part of the separate financial statements. Such supplementary information has been subjected to the auditing procedures applied in the audits of the separate financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the separate financial statements taken as a whole.

R.G. MANABAT & CO.

DARWIN P. VIROCEL

Partner

CPA License No. 0094495

SEC Accreditation No. 1386-AR, Group A, valid until June 14, 2020

Tax Identification No. 912-535-864

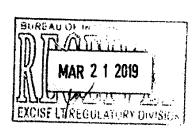
BIR Accreditation No. 08-001987-31-2016

Issued October 18, 2016; valid until October 17, 2019

PTR No. MKT 7333639

Issued January 3, 2019 at Makati City

March 12, 2019 Makati City, Metro Manila



# PETRON CORPORATION SMC Head Office Complex 40 San Miguel Avenue, Mandaluyong City SCHEDULE OF RECONCILIATION OF RETAINED EARNINGS AVAILABLE FOR DIVIDEND DECLARATION

December 31, 2018 (Amounts in Thousand Pesos)

	(Figures ba separate financ	ased on audited cial statements)
Unappropriated retained earnings, as adjusted to available for dividend distribution, beginning		P19,168,644
Add: Net income actually earned/realized during the period		1 13,100,044
Net income during the period closed to retained earnings		
	P6,336,764	
Less: Non-actual/ unrealized income, net of tax: Fair value gains arising from marked-to-market measurement Other unrealized gains or adjustments to the retained earnings as a result of certain	596,283	
transactions accounted for under PFRS	471,885	
Sub-total Sub-total	1,068,168	
Net income actually earned during the year	5,268,596	5,268,596
Less: Dividend declarations during the year Distributions paid Effects of adjustment due to adoption of PFRS 9 charged directly to opening retained earnings	(2,052,332) (3,839,408) 54,485	
	9 1, 100	······································
TOTAL	(5,837,255)	(5,837,255)
TOTAL RETAINED EARNINGS AVAILABLE FOR DIVIDEND DECLARATION, ENDING		P18.599.985

