### SECURITIES AND EXCHANGE COMMISSION SEC FORM 17-C

#### **CURRENT REPORT UNDER SECTION 17** OF THE SECURITIES REGULATION CODE AND SRC RULE 17.2(c) THEREUNDER

1. Date of Report (Date of earliest event reported)

May 14, 2015

2. SEC Identification Number

31171

3. BIR Tax Identification No.

000-168-801

4. Exact name of issuer as specified in its charter

PETRON CORPORATION

5. Province, country or other jurisdiction of incorporation Philippines

- 6. Industry Classification Code(SEC Use Only)
- 7. Address of principal office

San Miguel Head Office Complex, 40 San Miguel Avenue, Mandaluyong City Postal Code

1550

8. Issuer's telephone number, including area code

(63 2) 886-3888, 884-9200

9. Former name or former address, if changed since last report

N/A

10. Securities registered pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA

Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding
COMMON (PCOR)	9,375,104,497
PREFERRED SERIES 2A (PRF2A)	7,122,320
PREFERRED SERIES 2B (PRF2B)	2,877,680
TOTAL DEBT AS OF DECEMBER 31, 2014 (IN MILLIONS)	277,632

11. Indicate the item numbers reported herein

Item 9

The Exchange does not warrant and holds no responsibility for the veracity of the facts and representations contained in all corporate disclosures, including financial reports. All data contained herein are prepared and submitted by the disclosing party to the Exchange, and are disseminated solely for purposes of information. Any questions on the data contained herein should be addressed directly to the Corporate Information Officer of the disclosing party.



## Petron Corporation PCOR

PSE Disclosure Form 4-30 - Material Information/Transactions
References: SRC Rule 17 (SEC Form 17-C) and
Sections 4.1 and 4.4 of the Revised Disclosure Rules

#### **Subject of the Disclosure**

Materials for the Investors' Briefing for the First Quarter 2015 Results of San Miguel Group

#### **Background/Description of the Disclosure**

Materials for the Investors' Briefing for the First Quarter 2015 Results of San Miguel Group

#### **Other Relevant Information**

Please see attached letter dated May 14, 2015.

#### Filed on behalf by:

Name	Jhoanna Jasmine Javier-Elacio
Designation	Legal Manager and Assistant Corporate Secretary



May 14, 2015

#### PHILIPPINE STOCK EXCHANGE, INC.

Disclosure Department 3<sup>rd</sup> Floor, Philippine Stock Exchange Center Ayala Triangle, Ayala Avenue Makati City

Attention: Ms. Janet A. Encarnacion

**Head**, Disclosure Department

Subject: <u>SMC Investors' Briefing for the First Quarter 2015 Results</u>

#### Gentlemen:

We are forwarding the materials that were distributed to the attendees at the Investors' Briefing of San Miguel Corporation ("SMC") this afternoon. The Company is among the subsidiaries of SMC reported.

Very truly yours,

JOEL ANGELO C. CRUZ VP - General Counsel & Corporate Secretary



# INVESTORS' BRIEFING









## FIRST QUARTER 2015 RESULTS

14 May 2015

# SERIES 1 PREFERRED SHARES

RE-ISSUANCE AND PRIVATE PLACEMENT OF **279,406,667 SHARES** 

- ISSUE PRICE OF **P75**
- DIVIDEND RATE OF <u>5.635%</u>



## SAN MIGUEL CORPORATION

IN BILLION PESOS	2015	2014	CHANGE
Net Sales	159.2	194.9	-18%
Income from Operations	16.6	15.6	6%
Reported Net Income	6.0	6.0	0%
EBITDA	22.4	21.6	4%



## SAN MIGUEL BREWERY INC.

IN MILLION PESOS	2015	2014	CHANGE
Net Sales	18,883	17,561	8%
Income from Operations	5,166	4,678	10%
Net Income	3,265	2,730	20%
Volume (in million cases)	47.4	46.6	2%



# ACQUISITION OF NAB ASSETS

TOTAL PURCHASE PRICE PAID FOR THE NON-ALCOHOLIC BEVERAGE (NAB) ASSETS:

P397.89 MILLION (VAT-EX)





## GINEBRA SAN MIGUEL INC.

IN MILLION PESOS	2015	2014	CHANGE
Net Sales	3,667	3,595	2%
Income from Operations	94	44	115%
Volume (in million cases)	5.0	<i>5.1</i>	-3%



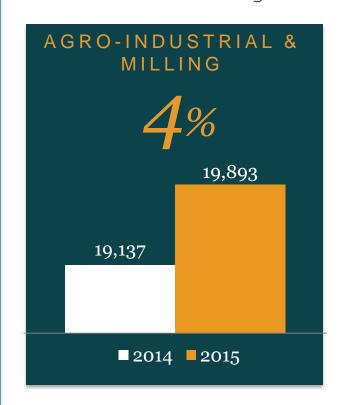
# SAN MIGUEL PURE FOODS COMPANY INC.

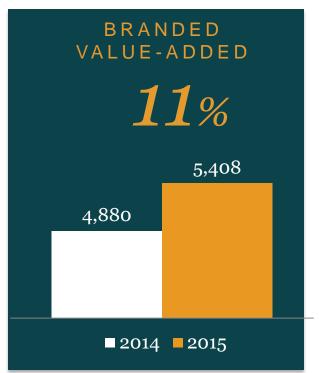
IN MILLION PESOS	2015	2014	CHANGE
Net Sales	25,091	24,229	4%
Income from Operations	1,468	1,335	10%
Net Income	911	851	7%



# SAN MIGUEL PURE FOODS COMPANY INC.

FIRST QUARTER 2015 Revenues- Major Segments







# SAN MIGUEL YAMAMURA PACKAGING GROUP

IN MILLION PESOS	2015	2014	CHANGE
Net Sales	5,811	5,573	4%
Income from Operations	479	439	9%



# SMC GLOBAL POWER HOLDINGS CORP.

IN MILLION PESOS	2015	2014	CHANGE
Net Sales	19,757	19,959	-1%
Income from Operations	6,834	6,640	3%
Offtake Volume (in '000 GWh)	3.8	4.1	-7%



# GREENFIELD POWER PROJECTS







## PETRON CORPORATION

IN MILLION PESOS	2015	2014	CHANGE
Net Sales	86,744	125,174	-31%
Income from Operations	2,967	3,423	-13%
Net Income	257	2,225	-88%
Volume (MBD)	22.9	20.8	10%



# PETRON PROJECTS

### **RMP 2:**

Ongoing stabilization and optimization at ~150KBD utilization

### SERVICE STATION EXPANSION AND UPGRADE:

PH: approximately 2,200 stations

MA: 550 stations rebranded; 20 service stations

under construction





# SAN MIGUEL HOLDINGS CORP. - INFRASTRUCTURE



## FIRST QUARTER CONTRIBUTION

REVENUES: P2.9 BILLION\*

### AVERAGE DAILY TRAFFIC

NO. OF VEHICLES	1Q2015
SLEX	266,769
SKYWAY STAGES 1 AND 2	239,584
STAR TOLLWAYS	39,152
TPLEX	11,671



# SAN MIGUEL HOLDINGS CORP. - INFRASTRUCTURE



## **PROJECT UPDATES:**

#### **NAIA EXPRESSWAY**

240 of 478 columns completed

### **SKYWAY STAGE 3**

Ongoing construction of Sections 1-4

#### **BORACAY AIRPORT**

Substantial completion of runway extension



## SMC FINANCIAL POSITION

IN BILLION PESOS	Mar 2015	Dec 2014
Total Assets	1,242	1,217
Cash	235	259
Interest-bearing Debt	511	483
Current Ratio	1.47x	1.52x
Debt-to-Equity Ratio	2.19x	2.12x
Interest-bearing Debt to Equity Ratio	1.31x	1.24x
Net-Debt-to-EBITDA	2.54x	2.36x



# THANK YOU

### Visit our websites:

San Miguel Corporation www.sanmiguel.com.ph

San Miguel Brewery Inc. www.sanmiguelbrewery.com.ph

Ginebra San Miguel Inc. www.ginebrasanmiguel.com

San Miguel Pure Foods Co. Inc. www.sanmiguelpurefoods.com

Petron Corporation www.petron.com

### Contact us:

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