Remarks C05964-2014

 Please be advised that the information contained herein was previously posted as an emergency submission in the PSE EDGE Portal on November 11, 2014 at 9:17AM.

### SECURITIES AND EXCHANGE COMMISSION SEC FORM 17-C

### CURRENT REPORT UNDER SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17.2(c) THEREUNDER

1. Date of Report (Date of earliest event reported)

Nov 10, 2014

2. SEC Identification Number

31171

3. BIR Tax Identification No.

000-168-801

4. Exact name of issuer as specified in its charter

### PETRON CORPORATION

5. Province, country or other jurisdiction of incorporation Philippines

- 6. Industry Classification Code(SEC Use Only)
- 7. Address of principal office

San Miguel Head Office Complex, 40 San Miguel Avenue, Mandaluyong City Postal Code

1550

8. Issuer's telephone number, including area code

(63 2) 886-3888, 884-9200

9. Former name or former address, if changed since last report

N/A

10. Securities registered pursuant to Sections 8 and 12 of the SRC or Sections 4 and 8 of the RSA

Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding
Common	9,375,104,497
Preferred	100,000,000
Preferred Series 2A	7,122,320
Preferred Series 2B	2,877,680

11. Indicate the item numbers reported herein

Item 9

The Exchange does not warrant and holds no responsibility for the veracity of the facts and representations contained in all corporate disclosures, including financial reports. All data contained herein are prepared and submitted by the disclosing party to the Exchange, and are disseminated solely for purposes of information. Any questions on the data contained herein should be addressed directly to the Corporate Information Officer of the disclosing party.



### Petron Corporation PCOR

PSE Disclosure Form 4-30 - Material Information/Transactions References: SRC Rule 17 (SEC Form 17-C) and Sections 4.1 and 4.4 of the Revised Disclosure Rules

### **Subject of the Disclosure**

Materials for the Investors' Briefing for the September-YTD 2014 Results of San Miguel Group

### **Background/Description of the Disclosure**

Materials for the Investors' Briefing for the September-YTD 2014 Results of San Miguel Group

### **Other Relevant Information**

Please see attached letter dated November 10, 2014.

### Filed on behalf by:

Name	Jhoanna Jasmine Javier-Elacio
Designation	Legal Manager and Assistant Corporate Secretary



### November 10, 2014

### PHILIPPINE STOCK EXCHANGE, INC.

Disclosure Department 3<sup>rd</sup> Floor, Philippine Stock Exchange Center Ayala Triangle, Ayala Avenue Makati City

Attention: Ms. Janet A. Encarnacion

**Head**, Disclosure Department

Subject: <u>SMC Investors' Briefing for the September-YTD 2014 Results</u>

### Gentlemen:

We are forwarding the materials that were distributed to the attendees at the Investors' Briefing of San Miguel Corporation ("SMC") this afternoon. The Company is among the subsidiaries of SMC reported.

Very truly yours,

JOEL ANGELO C. CRUZ VP - General Counsel & Corporate Secretary



# INVESTORS' BRIEFING SEPTEMBER – YTD 2014 RESULTS











### SMC CONSOLIDATED

### **SEPTEMBER - YTD**

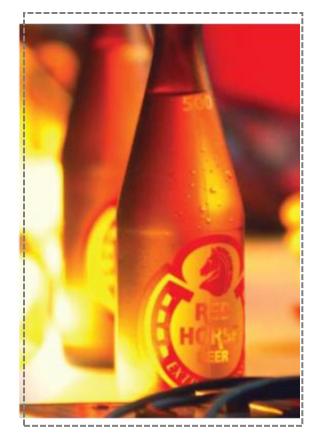


IN BILLIONS OF PESOS	2014	2013	CHANGE
NET SALES	598.7	543.6	10%
INCOME FROM OPERATIONS	46.7	46.0	2%
NET INCOME BEFORE NON- CONTROLLING INTERESTS	23.2	17.7	31%
NET INCOME ATTRIBUTABLE TO THE EQUITY HOLDERS OF THE PARENT COMPANY	13.2	7.5	74%
EBITDA	67.2	62.4	8%

### SAN MIGUEL BREWERY



### **SEPTEMBER - YTD**



IN MILLION PESOS	2014	2013	CHANGE
NET SALES	56,283	53,624	5%
INCOME FROM OPERATIONS	15,270	15,371	-1%
VOLUME (MIL CASES)	152.6	147.6	3%



### GINEBRA SAN MIGUEL INC.

### **SEPTEMBER - YTD**



IN MILLION PESOS	2014	2013	CHANGE
NET SALES	10,628	9,911	<b>7</b> %
INCOME FROM OPERATIONS	124	(869)	114%
VOLUME (MIL CASES)	15.0	14.7	<b>2</b> %
	 	 	QSSTR.



### SAN MIGUEL

### PURE FOODS CO. INC.

### SEPTEMBER-YTD

A LEWIS CHES

IN MILLION PESOS	2014	2013	CHANGE
NET SALES	74,415	71,413	4%
INCOME FROM OPERATIONS	4,327	3,667	18%

CORPORATION

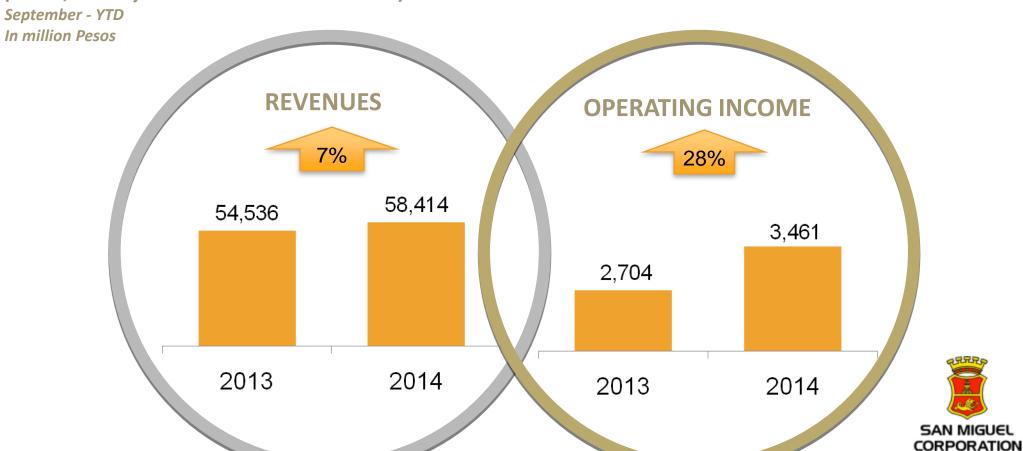
### SAN MIGUEL

### PURE FOODS CO. INC.

SAN MIGUEL

### **AGRO & MILLING BUSINESSES**

(Feeds, Poultry and Fresh Meats and Flour)

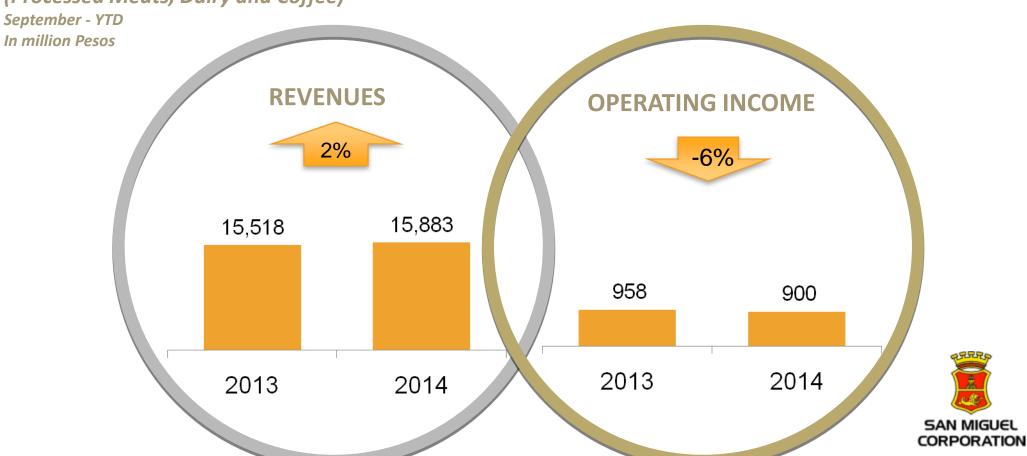


### SAN MIGUEL

### PURE FOODS CO. INC.

### **BRANDED VALUE-ADDED BUSINESSES**

(Processed Meats, Dairy and Coffee)



### SAN MIGUEL YAMAMURA

### PACKAGING CORP.



### **SEPTEMBER-YTD**

IN MILLION PESOS	2014	2013	CHANGE
NET SALES	17,264	17,714	-3%
INCOME FROM OPERATIONS	1,576	1,485	6%



### SMC GLOBAL POWER

### **SEPTEMBER-YTD**



IN MILLION PESOS	2014	2013	CHANGE
NET SALES	65,516	55,060	19%
INCOME FROM OPERATIONS	21,877	15,765	39%
OFFTAKE VOLUME ( '000 GWH)	13.0	12.5	4%



### SMC GLOBAL POWER



LIMAY 2x150 MW POWER PLANT

**On-going construction** 



### SMC

### GLOBAL POWER



**MALITA 2x150 MW POWER PLANT** 

**On-going construction** 



### **SEPTEMBER-YTD**



IN MILLION PESOS	2014	2013	CHANGE
NET SALES	379,540	335,933	13%
INCOME FROM OPERATIONS	6,903	9,515	-27%
VOLUME (million barrels)	64.7	60.2	<b>7</b> %





### RMP2

On-going commissioning and production ramp-up



SERVICE
STATION
NETWORK AND
UPGRADE

PHILIPPINES: 2,200 TOTAL NUMBER OF STATIONS



MALAYSIA:
10 NEW
STATIONS,
460 REBRANDED

SAN MIGUEL CORPORATION

### PETRON PREFERRED SHARES OFFERING



- Offer size of P7B with oversubscription of P3B
- Price at P1,000 per share
- Series 2A 5 years with 6.3%dividend rate
- Series 2B 7 years with 6.8583%
   dividend rate
- Listed in PSE November 3



### INFRASTRUCTURE

**TPLEX** 

CONSTRUCTION OF 14-KM STRETCH FROM CARMEN-URDANETA ONGOING; AGNO VIADUCT SUBSTANTITALLY COMPLETED

SLEX and SKYWAY 1 & 2

MIGI

COMBINED AVE. DAILY TRAFFIC GROWTH OF 5%;
MIGRATION TO RFID SYSTEM ONGOING



**STAR TOLLWAYS** 

IBAAN TO LIPA UP TO BATANGAS CITY STRETCH NOW OPEN TO TRAFFIC



**NAIA EXPRESSWAY** 



RAMPS BEING CONSTRUCTED WITH ONGOING WORKS
IN 7 OUT OF 17 RAMPS



**SKYWAY STAGE 3** 



ADVANCE WORKS ONGOING WITH 80 BORED PILES AND 20 COLUMNS COMPLETED AND 20 PIER HEAD UNDER CONSTRUCTION









## FINANCIAL POSITION

AS OF SEPTEMBER 30, 2014

TOTAL ASSETS: P1,231 B

**CASH: P238 B** 

INTEREST-BEARING DEBT: P461 B

**CURRENT RATIO: 1.60X** 

**DEBT-TO-EQUITY: 2.19X** 

INTEREST-BEARING-DEBT-TO-EQUITY: 1.19X

**NET-DEBT-TO-EBITDA: 2.50X** 



### **THANK YOU**

### **PLEASE VISIT OUR WEBSITES:**

San Miguel Corporation www.sanmiguel.com.ph

San Miguel Brewery Inc. www.sanmiguelbrewery.com.ph

Ginebra San Miguel
www.ginebrasanmiguel.com

San Miguel Pure Foods Co. Inc. www.sanmiguelpurefoods.com

Petron Corporation www.petron.com

CONTACT US: SMC Investor Relations +632 632 3752 +632 632 3422