## COVERSHEET

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#### SECURITIES AND EXCHANGE COMMISSION

#### **SEC FORM – ACGR**

# ANNUAL CORPORATE GOVERNANCE REPORT (CONSOLIDATED CHANGES IN THE ACGR FOR 2014)

- 1. Report is Filed for the Year <u>December 31, 2012</u><sup>1</sup>
- 2. Exact Name of Registrant as Specified in its Charter Petron Corporation
- 3. SMC Head Office Complex, 40 San Miguel Avenue, Mandaluyong City
  Address of Principal Office
  Postal Code
- 4. SEC Identification Number 31171 5. (SEC Use Only)

**Industry Classification Code** 

- 6. BIR Tax Identification Number 000-168-801
- 7. **(632) 886.3888**

Issuer's Telephone number, including area code

8. <u>N/A</u>

Former name or former address, if changed from the last report

ANNUAL CORPORATE GOVERNANCE REPORT (CONSOLIDATED CHANGES IN THE ACGR FOR 2014) Petron Corporation

<sup>&</sup>lt;sup>1</sup> Updated with information subject of SEC Form 17-Cs and advisement letters filed by the Company with the SEC for the period beginning January 10, 2014 <u>until October 27, 2015</u> in accordance with SEC Memorandum Circular Number 1, Series of 2014. Any subsequent update will be reflected in a revised report which will be posted in the Company's website in compliance with afore-mentioned SEC Memorandum Circular.

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## ANNUAL CORPORATE GOVERNANCE REPORT Petron Corporation ("Petron" or the "Company")

## A. BOARD MATTERS

#### 1) Board of Directors

| Number of Directors per Articles of Incorporation | 15 |
|---|----|
|   |    |
| Actual number of Directors for the year           | 15 |

## (a) Composition of the Board

#### Complete the table with information on the Board of Directors:

| Director's Name              | Type [Executive (ED), Non- Executive (NED) or Independe nt Director (ID)] | If nominee,<br>identify the<br>principal | Nominator in<br>the last<br>election (if ID,<br>state the<br>relationship<br>with the<br>nominator) | Date first<br>elected | Date last elected (if ID, state the number of years served as ID) | Elected<br>when<br>(Annual<br>/Special<br>Meeting) | No. of<br>years<br>served as<br>director* |
|------------------------------|---|--|---|-----------------------|---|--|---|
| Eduardo M.<br>Cojuangco, Jr. | NED   | San Miguel<br>Corporation                | Ramon S. Ang  | 01/08/09              | 05/19/15  | ASM  | 5.98                                      |
| Ramon S. Ang                 | ED  | San Miguel<br>Corporation                | Ramon S. Ang  | 01/08/09              | 05/19/15  | Annual<br>Stockholders'<br>Meeting<br>("ASM")      | 5.98                                      |
| Estelito P.<br>Mendoza**     | NED   | San Miguel<br>Corporation                | Ramon S. Ang  | 01/08/09              | 05/19/15  | ASM  | 5.98                                      |
| Eric O. Recto                | ED  | San Miguel<br>Corporation                | Ramon S. Ang  | 07/31/08              | 05/19/15  | ASM  | 6.42                                      |
| Lubin B.<br>Nepomuceno***    | ED  | San Miguel<br>Corporation                | Ramon S. Ang  | 2/19/13               | 05/19/15  | ASM  | 1.86                                      |
| Mirzan Mahathir              | NED   | San Miguel<br>Corporation                | Ramon S. Ang  | 08/13/10              | 05/19/15  | ASM  | 4.39                                      |
| Ron W. Haddock               | NED   | San Miguel<br>Corporation                | Ramon S. Ang  | 12/02/08              | 05/19/15  | ASM  | 6.08                                      |
| Romela M. Bengzon            | NED   | San Miguel<br>Corporation                | Ramon S. Ang  | 08/13/10              | 05/19/15  | ASM  | 4.39                                      |

| Aurora T. Calderon NED      |     | San Miguel<br>Corporation | Ramon S. Ang                          | 08/13/10 | 05/19/15   | ASM | 4.39 |
|-----------------------------|-----|---------------------------|---------------------------------------|----------|--|-----|------|
| Virgilio S. Jacinto NED     |     | San Miguel<br>Corporation | Ramon S. Ang                          | 08/13/10 | 05/19/15   | ASM | 4.39 |
| Nelly Favis-<br>Villafuerte | NED | San Miguel<br>Corporation | Ramon S. Ang                          | 12/1/11  | 05/19/15   | ASM | 3.08 |
| Jose P. de Jesus****        | NED | San Miguel<br>Corporation | Ramon S. Ang                          | 05/20/14 | 05/19/15   | ASM | 0.62 |
| Reynaldo G. David           | ID  | N/A                       | Imelda Carillo<br>(no relation to ID) | 05/12/09 | 05/19/15<br>(2.62% years as<br>ID as of<br>12/31/14<br>reckoned from<br>term-limit<br>effectivity of<br>1/2/12 under<br>SEC MC 9,<br>Series of 2012) | ASM | 3.64 |
| Artemio V.<br>Panganiban    | ID  | N/A                       | Arman Tupas<br>(no relation to ID)    | 10/21/10 | 05/19/15<br>(2.62% years as<br>ID as of<br>12/31/14<br>reckoned from<br>term-limit<br>effectivity of<br>1/2/12 under<br>SEC MC 9,<br>Series of 2012) | ASM | 4.20 |
| Margarito B.<br>Teves****   | ID  | N/A                       | Ramon S. Ang                          | 05/20/14 | 05/19/15<br>(0.62% years as<br>ID as of<br>12/31/14<br>reckoned from<br>term-limit<br>effectivity of<br>1/2/12 under<br>SEC MC 9,<br>Series of 2012) | ASM | 0.62 |

<sup>\*</sup> Reckoned from the date of first appointment until December 31, 2014

(b) Provide a brief summary of the corporate governance policy that the board of directors has adopted. Please emphasize the policy/ies relative to the treatment of all shareholders, respect for the rights of minority shareholders and of other stakeholders, disclosure duties, and board responsibilities.

The Company has adopted its Revised Manual of Corporate Governance (the "CG Manual") to guide the Company in enhancing stakeholders' value as it competes in a continually evolving business environment while reflecting sound business practice and applying the principles of good corporate governance in a manner that also takes into account its particular circumstances.

The following policies adopted by the Company aim to further promote good corporate governance of the Company:

- 1. Code of Conduct and Ethical Business Policy (the "Code of Conduct");
- 2. Policy on Dealings in Securities; and
- 3. Whistle-blowing Policy.

<sup>\*\*</sup> Previously served as director of the Company from 1974 to 1986

<sup>\*\*\*</sup> Mr. Lubin B. Nepomuceno replaced Mr. Ferdinand K. Constantino as a director on February 19, 2013 as disclosed to the Securities and Exchange Commission ("SEC") through an SEC Form 17-C filed on February 20, 2013

<sup>\*\*\*\*</sup> Elected as director for the first time on May 20, 2014 as disclosed to the SEC through an SEC Form 17-C filed on May 21, 2014

The relevant provisions of the CG Manual on the treatment of all shareholders, respect for the rights of minority shareholders and other stakeholders, disclosure duties, and board responsibilities are set out below.

<u>Treatment of All Shareholders; Respect for the Rights of Minority Shareholders and Other Stakeholders</u> (updated pursuant to the SEC Form 17-C of the Company dated July 3, 2014 in relation to the amendment of its CG Manual and its SEC Form 17-Cs dated July 7, 2014 and November 7, 2014)

The Company is committed to respect the legal rights of its stockholders.

Voting Right

All the stockholders of the Company, including the minority stockholders, have the right to participate in decisions concerning fundamental changes in the Company, such as the following:

- 1. amendment of the articles of incorporation (the "Articles of Incorporation") and/or by-laws of the Company (the "By-laws");
- 2. sale, lease, mortgage, pledge or other disposition of all or substantially all of the properties and assets of the Company;
- 3. merger or consolidation of the Company; and
- 4. investment of corporate funds in any other corporation or business or for any purpose other than the primary purpose for which the Company is organized.

Common stockholders further have the right to elect, remove and replace directors and vote on corporate acts and matters that require their consent or approval in accordance with the Corporation Code of the Philippines (the "Corporation Code").

At each stockholders' meeting, a stockholder entitled to vote has the right to vote one share, in person or by proxy, for each of share of the capital stock held by such stockholder, subject to the provisions of the By-laws, including the provision on cumulative voting by holders of shares entitled to vote in the case of the election of directors.

The By-laws specifically provide for cumulative voting in the election of directors. The By-Laws and the CG Manual also requires the affirmative vote of at least 2/3 of the total issued and outstanding shares entitled to vote to remove a director with or without cause.

Preferred stockholders have the right to vote on certain corporate acts as provided and specified in the Corporation Code, including the fundamental changes listed above.

The Board of Directors of the Company (the "Board") is required by the CG Manual to be transparent and fair in the conduct of the annual and special stockholders' meetings of the Company. The stockholders are encouraged to personally attend such meetings and, if they cannot attend, they are apprised ahead of time of their right to appoint a proxy.

Right to Information of Shareholders

Accurate and timely information is made available to the stockholders to enable them to make a sound judgment on all matters brought to their attention for consideration or approval.

#### Notice, Agenda and Definitive Information Statement for Meeting

In 2015, the notice of the annual stockholders' meeting held on May 19, 2015, together with the Definitive Information Statement, was released on April 17, 2015, 32 days before the meeting. And while not a legal requirement, the notice and the agenda of the meeting were also published in The Philippine Star and The Manila Bulletin on April 19, 2015.

In 2014, the notice of the annual stockholders' meeting held on May 20, 2014, together with the Definitive Information Statement, was released on April 25, 2014. And while not a legal requirement, the notice and the agenda of the meeting were also published in The Philippine Star on April 16, 2014.

In 2013, the notice of the annual stockholders' meeting held on May 21, 2013, together with the Definitive Information Statement, was released on April 26, 2013. The notice and the agenda of the meeting were also published in The Philippine Star and the Manila Times on April 26, 2013.

In 2012, the notice of the annual stockholders' meeting held on May 15, 2012, together with the Definitive Information Statement, was released on April 23, 2012. A publication of the notice of the meeting was also made in The Philippine Star and Business Mirror on May 4, 2012.

#### Financial Statements/Open Forum at Stockholders' Meeting

The Company furnishes stockholders its most recent financial statement showing in reasonable detail its assets and liabilities and the result of its operations.

At the annual meeting of the stockholders, the Board presents to the stockholders a financial report of the operations of the Company for the preceding year, which includes financial statements duly signed and certified by an independent public accountant, and allows the stockholders to ask questions or raise concerns during the open forum. Duly authorized representatives of the Company's external auditor are also present at the meeting to respond to appropriate questions concerning the financial statements of the Company.

#### Other Modes of Communications such as Conduct of Investor Briefings & Replies to Queries

In addition to the foregoing, the Company keeps stakeholders informed through the Company's timely disclosures to the Philippine Stock Exchange ("PSE") and the Securities and Exchange Commission ("SEC"), its regular quarterly briefings and investor and analyst briefings and conferences, replies to requests for information and fax, email and telephone queries from the stockholders and the Company's website. The Company website makes available for viewing and download the Company's disclosures and filings with the SEC and the PSE, its media releases, and other salient information of the Company, including matters relating to its governance, business, operations, performance, corporate social responsibility projects and sustainability efforts.

Right to Dividends (Updated pursuant to the SEC Form 17-Cs dated March 17, 2015 and August 10, 2015)

Stockholders have the right to receive dividends subject to the discretion of the Board of Directors.

The CG Manual provides that the Company shall declare dividends when its retained earnings exceeds 100% of its paid-in capital stock, except: (a) when justified by definite corporate expansion projects or programs approved by the Board, (b) when the Company is prohibited under any loan agreement with any financial institution or creditor, whether local or foreign, from declaring dividends without its consent and such consent has not been secured, or (c) when it can be clearly shown that such retention is necessary under special circumstances obtaining in the Company, such as when there is a need for special reserve for probable contingencies. The Board of Directors determines, by resolution, the exact amount of the dividends, the

record and pay-out date and the shareholders entitled thereto.

The dividends for the preferred shares issued in 2010 are fixed at the rate of 9.5281% *per annum* calculated in reference to the offer price of P100 per share on a 30/360-day basis and shall be payable quarterly in arrears, whenever approved by the Board. Since the listing of these preferred shares in March 2010, cash dividends have been paid out in March, June, September, and December of each year. These preferred shares were redeemed on March 5, 2015.

On November 3, 2014, the Company issued 7,122,320 Preferred Series 2A shares and 2,877,680 Preferred Series 2B shares. The dividend on the Preferred Stock Series 2 is at a fixed rate of 6.30% per annum for Series 2A and at a fixed rate of 6.8583% per annum for Series 2B, each as calculated based on the offer price of P1,000 per share on a 30/360-day basis and payable quarterly in arrears, whenever approved by the Board.

On August 10, 2015, the Company declared cash dividends of (i) P 15.75 per share to the Preferred Series 2A shareholders for the fourth quarter of 2015 and the first quarter of 2016 and (ii) P 17.14 per share to the Preferred Series 2B shareholders for the fourth quarter of 2015 and the first quarter of 2016.

On March 17, 2014, the Company declared cash dividends of (i) P0.05 per share to the common shareholders with a record date of April 1, 2015 and a pay-out date of April 16, 2015; (ii) P 15.75 per share to the Preferred Series 2A shareholders for the second and the third quarter of 2015, and (iii) P 17.14 per share to the Preferred Series 2B shareholders for the second and the third quarter of 2015.

On November 7, 2014, the Company declared cash dividends of (i) P2.82 per share to the 2010 preferred shareholders for the fourth quarter of 2014 and the first quarter of 2015, (ii) P 15.75 per share to the Preferred Series 2A shareholders for the first quarter of 2015, and (iii) P 17.14575 per share Preferred Series 2B shareholders for the first quarter of 2015.

On August 6, 2014, the Company declared cash dividends of P2.82 per share to preferred shareholders for the third quarter of 2014. On March 24, 2014 and May 6, 2014, the Company declared cash dividends of P0.05 per share to common shareholders and P2.82 per share to preferred shareholders for the second quarter of 2014, respectively.

In 2013, the Company paid out a cash dividend of P0.05 per share to common shareholders and a total of P9.528 per share to preferred shareholders.

In 2012, the Company paid out a cash dividend of P0.10 per share to common shareholders and a total of P9.528 per share to preferred shareholders.

#### **Appraisal Right**

The stockholders have the right to dissent and demand payment of the fair value of their shares in the manner provided for under the Corporation Code under any of the following circumstances: (a) when there is a change or restriction in the rights of any stockholder or class of shares, (b) when the corporation authorizes preferences in any respect superior to those of outstanding shares of any class, (c) when there is an extension or shortening of the term of corporate existence, (d) in case of a sale, lease, exchange, transfer, mortgage, pledge or other disposition of all or substantially all of the corporate property or assets, (e) in case of a merger or consolidation and (f) in the event of an investment of corporate funds in any other corporation or business or for any purpose other than the primary purpose for which the corporation is organized.

#### Rights of Minority Shareholders

In addition to the stockholders rights discussed above, minority stockholders are granted the right to propose the holding of a meeting, and the right to propose items in the agenda of the stockholders' meeting, provided the items are for legitimate business purposes and in accordance with law, jurisprudence and best practice.

The By-laws specifically provide that a special meeting of the stockholders may be called at the written request of one or more stockholders representing at least 20% of the total issued and outstanding capital stock of the Company entitled to vote, and which request states the purpose or purposes of the proposed meeting and delivered to and called by the Corporate Secretary at the Company's principal office.

Shareholders' Meetings and Voting Procedures

All the meetings of the stockholders are held in the principal place of business of the Company or any location within Metro Manila, Philippines as may be designated by the Board.

In 2015, 2014 and 2013, the annual stockholders' meeting was held at the Valle Verde Country Club in Pasig City, Metro Manila.

In 2012, the annual stockholders' meeting was held at the Edsa Shangri-La Manila Hotel, 1 Garden Way, Ortigas Center, Mandaluyong City, Metro Manila.

The Company encourages shareholding voting rights and exerts efforts to remove excessive unnecessary costs and other administrative impediments to the meaningful participation in meetings and/or voting in person or by proxy by all its stockholders, whether individual or institutional investors. To encourage attendance and provide convenient transport during the annual stockholders' meetings in 2013, 2014 and 2015, the Company provided shuttle services in strategic points in the vicinity of the Valle Verde Country Club to provide free shuttle service to stockholders to and from the meeting venue.

At each stockholders' meeting, a common stockholder is entitled to one vote, in person or by proxy, for each of share of the common capital stock held by such stockholder, subject to the provisions of the By-laws, including the provision on cumulative voting in the case of the election of directors.

Under the By-laws, cumulative voting is allowed in the election of directors. A common stockholder may therefore distribute his/her votes per share to as many persons as there are directors to be elected, or he/she may cumulate his shares and give one candidate as many votes as the number of directors to be elected multiplied by the number of shares he/she has, or he/she may distribute them on the same principle among as many candidates as he/she shall see fit; provided, that the total number of votes cast by him/her shall not exceed the number of shares owned by him/her as shown in the books of the Company multiplied by the whole number of directors to be elected.

Preferred stockholders have the right to vote on certain corporate acts specified in the Corporation Code.

If at any stockholders' meeting a vote by ballot shall be taken, the By-laws require that a voting committee be created which will adopt its own rules to govern the voting and take charge of the voting proceedings and the preparation and distribution of the ballots. Each member of the voting committee, who need not be stockholders, will subscribe to an oath to faithfully execute his/her duties as an inspector of votes with strict impartiality and according the best of his/her ability. In any event, the external auditor of the Company will be requested to supervise the voting proceedings.

These voting procedures are explicitly set out in the Definitive Information Statements of the Company and were verbally explained and reiterated by the Corporate Secretary at the commencement of the 2015 annual stockholders' meeting.

<u>Disclosure Duties</u> (updated pursuant to the SEC Form 17-C of the Company dated July 3, 2014 in relation to the amendment of its CG Manual)

The Company recognizes that the essence of corporate governance is transparency. The more transparent the internal workings of a corporation are, the more difficult it will be for management and dominant stockholders to mismanage the corporation or misappropriate its assets.

It is the policy of the Company to fully and timely disclose all material information concerning the Company's operations or which could adversely affect the interests of its stockholders and other stakeholders in accordance with applicable laws and rules and regulations. Such information includes earnings results, acquisition or disposal of major assets, changes in the Board, significant related party transactions (excluding the purchase of crude oil in the normal course of business), and shareholdings of directors and changes in ownership exceeding 5% of the corporation's outstanding share capital. Other information that shall be disclosed includes the remuneration (including stock options) of all directors and senior management, the corporate strategy and any off-balance sheet transactions.

It is also the policy of the Company that all disclosed information are released through the appropriate stock exchange procedure or mechanism for announcements of listed companies and submissions to the SEC for the interest of the stockholders and other stakeholders of the Company.

Board Responsibilities (updated pursuant to the SEC Form 17-C of the Company dated July 3, 2014 in relation to the amendment of its CG Manual)

The Board has the general responsibility of overseeing management of the Company and fostering its long-term success and securing its sustained competitiveness and profitability in a manner consistent with its fiduciary responsibilities, corporate objectives and best interests of the Company, its shareholders and its other stakeholders.

The Board determines and formulates the Company's vision, mission, strategic objectives, policies and procedures, as well as the means to attain the same, guide its activities and effectively monitor Management's performance. Corollary to setting the policies for the accomplishment of the corporate objectives, the Board provides an independent check on Management.

Specific Responsibilities of the Board

To ensure a high standard of corporate governance and the application of best practices for the Company, its stockholders and its other stakeholders, the Board shall:

- implement a process for the selection of directors who can add value and contribute independent judgment to the formulation of sound corporate strategies and policies;
- appoint competent, professional, honest and highly motivated management officers and adopt an effective succession planning program for Management;
- provide sound strategic policies and guidelines to the Company on major capital expenditures and other programs to sustain its long-term viability and strength, and periodically evaluate and monitor

the implementation of such policies and strategies, including the business plans, operating budgets and Management's overall performance;

- ensure that the Company faithfully complies with all relevant laws and regulations and best business practices;
- identify the Company's stakeholders in the community in which it operates or are directly affected
  by its operations and formulate a clear policy of accurate, timely and effective communication or
  relations with them and the agencies regulating the Company through an effective investor relations
  program;
- adopt a system of internal checks and balances within the Board and conduct a regular review of the effectiveness thereof, including a continuing review of the Company's internal control system;
- identify key risk areas and performance indicators and monitor these factors with due diligence;
- properly discharge Board functions by meeting regularly or at such times and frequency as may be needed with independent views during Board meetings being encouraged and given due consideration;
- formulate and implement policies and procedures that would ensure the integrity and transparency
  of related party transactions between and among the Company, joint ventures, subsidiaries,
  associates, affiliates, major stockholders, officers and directors, including their spouses, children and
  dependent siblings and parents, and of interlocking director relationships by members of the Board;
- exercise board authority within the limits prescribed in the Articles of Corporation and the By-laws and in accordance with existing applicable laws, rules and regulations;
- encourage use of alternative modes of dispute resolution for amicable settlement of conflicts or differences between the Company and its stockholders, and the Company and third parties, including the regulatory authorities;
- constitute an Audit Committee and such other committees necessary to assist the Board in the performance of its duties and responsibilities; and
- appoint a Compliance Officer.

Internal Control Responsibilities of the Board

The Board shall have the following oversight responsibilities for ensuring the presence of adequate and effective internal control mechanisms:

- select and appoint a Chief Executive Officer ("CEO") who possesses the ability, integrity and expertise for the position and define, with the assistance of the Nomination Committee, the duties and responsibilities of the CEO who is ultimately responsible for the Company's organizational and operational controls;
- evaluate proposed senior Management appointments;
- select and appoint qualified and competent management officers;
- review the Company's human resource policies, conflict of interest situations, compensation program for employees and management succession plan;

- establish a system of effective organizational and operational controls commensurate with, among
  others, the nature and complexity of the business of the Company and the business culture, volume,
  size and complexity of transactions, degree of risks involved, degree of centralization and delegation
  of authority, extent and effectiveness of information technology and extent of regulatory
  compliance; and
- determine the necessity of establishing an internal audit system to reasonably assure the Board, Management and the stockholders that the key organizational and operational controls of the Company are faithfully complied with.

#### (c) How often does the Board review and approve the vision and mission?

The corporate strategy of the Company forms part of the annual plan and budget presented to and approved by the Board on a yearly basis.

For 2015, the Board approved the Company's strategic thrusts of (i) sales expansion, (ii) product value upgrading with the Refinery Master Plan – Phase 2 ("RMP2") and (iii) supply chain efficiency.

In 2014, the Board approved the Company's long-term growth strategy focusing on (i) upgrading of product value and efficiency, (ii) expansion of sales volume and (iii) strengthening of the supply chain.

The Board periodically reviews and approves the vision and the mission of the Company as the need arises.

#### (d) Directorship in Other Companies

#### (i) Directorship in the Company's Group<sup>2</sup>

Identify, as and if applicable, the members of the company's Board of Directors who hold the office of director in other companies within its Group: (updated pursuant to the advisement letters of the Company dated June 17, 2014 and June 30, 2014)

| Director's Name           | Corporate Name of the<br>Group Company   | Type of Directorship<br>(Executive, Non-Executive,<br>Independent). Indicate if<br>director is also the Chairman. |  |  |  |
|---------------------------|--|---|--|--|--|
| Eduardo M. Cojuangco, Jr. | San Miguel Corporation   | Executive (Chairman)  |  |  |  |
| Ramon S. Ang              | <ol> <li>San Miguel Corporation</li> <li>SEA Refinery Corporation</li> <li>Petron Malaysia Refining &amp;<br/>Marketing Berhad (Malaysian-registered)</li> </ol> | <ol> <li>Executive</li> <li>Executive (Vice Chairman)</li> <li>Non-Executive (Chairman)</li> </ol>                |  |  |  |
|                           | <ul><li>4. Petron Marketing Corporation</li><li>5. Petron Freeport Corporation</li><li>6. New Ventures Realty</li><li>Corporation</li></ul>                      | <ol> <li>Executive (Chairman)</li> <li>Executive (Chairman)</li> <li>Executive (Chairman)</li> </ol>              |  |  |  |
|                           | <ul><li>7. Las Lucas Construction and<br/>Development Corporation</li><li>8. Mariveles Landco Corporation</li></ul>  | 7. Non-Executive (Chairman)  8. Non-Executive (Chairman)  |  |  |  |
|                           | Petrochemical Asia (HK) Ltd.     (Hong Kong-registered)     Philippine Polypropylene Inc.  | 9. Executive (Chairman)  10. Executive (Chairman)   |  |  |  |

<sup>&</sup>lt;sup>2</sup> The Group is composed of the parent, subsidiaries, associates and joint ventures of the Company.

|                     | 11. Robinson International Holdings Ltd. (Cayman Islands- registered)                  | 11. Executive (Chairman) |
|---------------------|--|--------------------------|
|                     | 12. Petron Fuel International Sdn. Bhd. (Malaysian-registered)                         | 12. Executive (Chairman) |
|                     | 13. Petron Oil (M) Sdn. Bhd. (Malaysian-registered)                                    | 13. Non-Executive        |
|                     | 14. Petron Oil & Gas Mauritius Ltd. (Mauritius-registered)                             | 14. Non- Executive       |
|                     | 15. Petron Oil & Gas International Sdn Bhd. (Malaysian-                                | 15. Non-Executive        |
|                     | registered)  |                          |
| Estelito P. Mendoza | San Miguel Corporation   | Non-Executive            |
| Aurora T. Calderon  | 1. San Miguel Corporation  | 1. Executive             |
|                     | 2. SEA Refinery Corporation  | 2. Non-Executive         |
|                     | Petron Malaysia Refining &     Marketing Berhad  | 3. Executive             |
|                     | 4. Petron Oil & Gas Mauritius Ltd.   | 4. Non-Executive         |
|                     | 5. Petron Oil & Gas International Sdn Bhd  | 5. Non-Executive         |
|                     | 6. Petron Marketing Corporation  | 6. Non-Executive         |
|                     | 7. Petron Freeport Corporation   | 7. Non-Executive         |
|                     | 8. New Ventures Realty Corporation   | 8. Non-Executive         |
|                     | 9. Las Lucas Construction Development Corporation                                      | 9. Non-Executive         |
|                     | 10. Petron Singapore Trading Pte Ltd   | 10. Non-Executive        |
| Lubin B. Nepomuceno | Petrogen Insurance     Corporation   | 1. Non-Executive         |
|                     | 2. Petron Marketing Corporation  | 2. Non-Executive         |
|                     | 3. Petron Freeport Corporation   | 3. Non-Executive         |
|                     | 4. New Ventures Realty Corporation   | 4. Non-Executive         |
|                     | <ul><li>5. Mariveles Landco Corporation</li><li>6. Las Lucas Constructed and</li></ul> | 5. Executive             |
|                     | Development Corporation  | 6. Non-Executive         |
|                     | 7. MRGVeloso Holdings, Inc.  | 7. Non-Executive         |
|                     | 8. Petron Singapore Trading Pte<br>Ltd   | 8. Non-Executive         |
|                     | 9. Petron Oil & Gas International Sdn Bhd  | 9. Non-Executive         |
|                     | 10. Petron Fuel International Sdn. Bhd.  | 10. Non-Executive        |
|                     | 11. Petron Oil (M) Sdn. Bhd.   | 11. Non-Executive        |
|                     | 12. Petron Oil & Gas Mauritius Ltd.  | 12. Non-Executive        |
|                     | 13. Petrochemical Asia (HK) Ltd.   | 13. Non-Executive        |
|                     | 14. Robinson International Holdings Ltd.   | 14. Non-Executive        |
|                     | 15. Overseas Ventures Insurance Corporation Ltd. (Bermuda-                             | 15. Non-Executive        |
|                     | registered)  |                          |

|                                 | <ul><li>16. Philippine Polypropylene Inc.</li><li>17. Manila North Harbour Ports,<br/>Inc.</li></ul> | 16. Non-Executive<br>17. Non-Executive |
|---------------------------------|--|--|
| Ma. Romela M. Bengzon           | Petron Marketing Corporation   | Non-Executive                          |
| Margarito B. Teves <sup>*</sup> | San Miguel Corporation   | Independent Director                   |

<sup>\*</sup> Term as director commenced on May 20, 2014 as disclosed to the SEC through an SEC Form 17-C filed on May 21, 2014

#### (ii) Directorship in Other Listed Companies

1) Identify, as and if applicable, the members of the company's Board of Directors who are also directors of publicly-listed companies outside of its Group: (updated pursuant to the advisement letters filed by the Company with the SEC on April 7, 2014, March 13, 2014 June 30, 2014, October 28, 2014 and October 1, 2015)

| Director's Name                           | Name of Listed Company   | Type of Directorship<br>(Executive, Non-Executive,<br>Independent). Indicate if<br>director is also the Chairman. |
|---|--|---|
| Eduardo M. Cojuangco, Jr.                 | <ol> <li>Ginebra San Miguel Inc.<br/>(company in the San Miguel Group)</li> <li>San Miguel Pure Foods<br/>Company, Inc.<br/>(company in the San Miguel Group)</li> </ol>   | Non-Executive (Chairman)     Non-Executive (Chairman)   |
| Ramon S. Ang                              | <ol> <li>Top Frontier Investment         Holdings, Inc.         (company in the San Miguel Group)</li> <li>Liberty Telecoms Holdings,         Inc.         (company in the San Miguel Group)</li> </ol>  | Executive     Non-Executive (Chairman)  |
|   | <ol> <li>Ginebra San Miguel Inc. (company in the San Miguel Group)</li> <li>San Miguel Pure Foods         Company, Inc. (company in the San Miguel Group)     </li> <li>San Miguel Brewery Hong         Kong Limited (company in the San Miguel Group)     </li> </ol> | <ol> <li>Non-Executive</li> <li>Non-Executive         (Vice Chairman)</li> <li>Executive (Chairman)</li> </ol>    |
| Eric O. Recto                             | <ol> <li>Philippine Bank of         Communications</li> <li>Philweb Corporation</li> <li>Atok-Big Wedge         Corporation</li> <li>ISM Communications         Corporation</li> </ol>   | 1. Executive (Chairman)  2. Non-Executive (Vice Chairman)  3. Non-Executive (Vice Chairman)  4. Executive         |
| Estelito P. Mendoza<br>Aurora T. Calderon | Philippine National Bank  1. Top Frontier Investment Holdings, Inc. (company in the San Miguel Group)  2. Liberty Telecoms Holdings, Inc. (company in the San Miguel Group)  | Non-Executive  1. Executive  2. Non-Executive   |

|                         | Top Frontier Investment                             | Non-Executive    |
|-------------------------|---|------------------|
| Nelly Favis-Villafuerte | Holdings, Inc.<br>(company in the San Miguel Group) |                  |
| Artemio V. Panganiban   | Manila Electric Company                             | 1. Independent   |
|                         | Bank of the Philippine     Islands                  | 2. Independent   |
|                         | 3. First Philippine Holdings<br>Corp.               | 3. Independent   |
|                         | 4. Metro Pacific Investment Corp.                   | 4. Independent   |
|                         | 5. Robinsons Land Corp.                             | 5. Independent   |
|                         | 6. GMA Network, Inc.                                | 6. Independent   |
|                         | 7. Asian Terminals, Inc.                            | 7. Independent   |
|                         | 8. Philippine Long Distance                         | 8. Independent   |
|                         | Telephone Co.                                       |                  |
|                         | 9. Jollibee Foods Corporation                       | 9. Non-Executive |
| Margarito B. Teves*     | Atok-Big Wedge Corporation                          | Independent      |

<sup>\*</sup> Term as director commenced on May 20, 2014 as disclosed to the SEC through an SEC Form 17-C filed on May 21, 2014

#### (iii) Relationship within the Company and its Group

Provide details, as and if applicable, of any relation among the members of the Board of Directors, which links them to significant shareholders in the company and/or in its group: (updated pursuant to the advisement letter of the Company dated June 17, 2014)

| Director's Name           |    | Name of the<br>Significant Shareholder | De | scription of the relationship  |
|---------------------------|----|--|----|--|
| Eduardo M. Cojuangco, Jr. |    | San Miguel Corporation                 |    | Chairman and Chief<br>Executive Officer  |
| Ramon S. Ang              | 1. | San Miguel Corporation                 | 1. | Director (Vice Chairman),<br>President and Chief<br>Operating Officer;   |
|                           | 2. | SEA Refinery Corporation               | 2. | Director (Chairman)  |
| Eric O. Recto             |    | SEA Refinery Corporation               |    | President  |
| Estelito P. Mendoza       |    | San Miguel Corporation                 |    | Director   |
| Aurora T. Calderon        | 1. | San Miguel Corporation                 | 1. | Director and Senior Vice<br>President and Senior<br>Executive Assistant to the<br>President and Chief<br>Operating Officer |
|                           | 2. | SEA Refinery Corporation               | 2. | Director   |
| Virgilio S. Jacinto       |    | San Miguel Corporation                 |    | Senior Vice President –<br>General Counsel,<br>Corporate Secretary and<br>Compliance Officer                               |
| Margarito B. Teves*       |    | San Miguel Corporation                 |    | Independent Director   |

<sup>\*</sup> Term as director commenced on May 20, 2014 as disclosed to the SEC through an SEC Form 17-C filed on May 21, 2014

(iv) Has the company set a limit on the number of board seats in other companies (publicly listed, ordinary and companies with secondary license) that an individual director or CEO may hold simultaneously? In particular, is the limit of five board seats in other publicly listed companies imposed and observed? If yes, briefly describe other guidelines:

While the Company has not particularly set the number of board seats that a director or the CEO may hold in other companies, the CG Manual of the Company has policies and guidelines on multiple board seats as described below.

In addition, the By-laws specifically disqualify for nomination and election as director of the Company any person engaged in the business which competes with or is antagonistic to that of the Company.

|                        | Guidelines   | Maximum Number of<br>Directorships in other<br>companies   |
|------------------------|--|--|
| Executive Director     | The policy and the guidelines of the Company on multiple board seats are set out in the CG Manual. A director is required to exercise due discretion in accepting and holding directorships other than in the Company, provided that, in holding such directorships, such director shall ensure that his capacity to diligently and efficiently perform his duties and responsibilities as a director of the Company is not compromised. | The executive directors are required to submit themselves to a low indicative limit on membership in other corporations' boards and their capacity to serve the Company with diligence should not be compromised.  |
| Non-Executive Director | The policy and the guidelines of the Company on multiple board seats are set out in the CG Manual. A director is required to exercise due discretion in accepting and holding directorships other than in the Company, provided that, in holding such directorships, such director shall ensure that his capacity to diligently and efficiently perform his duties and responsibilities as a director of the Company is not compromised. | Independent or non-executive directors who serve as full-time executives in other corporations are required to submit themselves to a low indicative limit on membership in other corporations' boards and their capacity to serve the Company with diligence should not be compromised. |
| CEO                    | The policy and the guidelines of the Company on multiple board seats are set out in the CG Manual. The CEO is required to exercise due discretion in accepting and holding directorships other than in the   | The CEO is specifically required to submit himself to a low indicative limit on membership in other corporations' boards and his capacity to serve the Company with diligence should not be compromised.   |

| Company, provided that, in holding such directorships, such director shall ensure that his     |  |
|--|--|
| capacity to diligently and efficiently perform his duties and responsibilities as a CEO of the |  |
| Company is not compromised.  |  |

## (e) Shareholding in the Company

Complete the following table on the members of the company's Board of Directors who directly and indirectly own shares in the company:

|                           |                                   | of Direct<br>ares  | Number of<br>Indirect shares / Through<br>(name of record owner)   |  | % of Capital Stock                |  |
|---------------------------|-----------------------------------|--|--|--|-----------------------------------|--|
| Name of Director          | As of end<br>December 31,<br>2014 | As of<br>April 1, 2015<br>(2015 Annual<br>Stockholders'<br>Meeting<br>Record Date) | As of end December<br>31, 2014   | As of<br>April 1, 2015<br>(2015 Annual<br>Stockholders'<br>Meeting Record<br>Date)   | As of end<br>December<br>31, 2014 | As of<br>April 1, 2015<br>(2015 Annual<br>Stockholders'<br>Meeting<br>Record Date) |
|                           | 1,000                             | 1,000  |  |  |                                   |  |
| Ramon S. Ang              | common<br>shares                  | common<br>shares   | None   | None   | 0.                                | 00%  |
| Eric O. Recto             | 1<br>common<br>share              | 1<br>common<br>share   | 300,000 preferred shares through Philippine Equity Partners  14,000 Preferred Series 2A shares through Philippine Equity Partners, Inc.* | 300,000 preferred shares through Philippine Equity Partners  14,000 Preferred Series 2A shares through Philippine Equity Partners, Inc.* | 0.0                               | 003%   |
| Eduardo M. Cojuangco, Jr. | 1,000<br>common<br>shares         | 1,000<br>common<br>shares  | None   | None   | 0.                                | 00%  |
| Estelito P. Mendoza       | 1,000<br>common<br>shares         | 1,000<br>common<br>shares  | None   | None   | 0.                                | 00%  |
| Lubin B. Nepomuceno       | 5,000<br>common<br>shares         | 5,000<br>common<br>shares  | 2,500 Preferred Series 2A shares through BA Securities, Inc.**   | 2,500 Preferred<br>Series 2A<br>shares<br>through BA<br>Securities, Inc.**   | 0.                                | 00%  |
| Ron W. Haddock            | 1<br>common<br>share              | 1<br>common<br>share   | None   | None   | 0.                                | 00%  |
| Aurora T. Calderon        | 1,000<br>common<br>shares         | 1,000<br>common<br>shares  | None   | None   | 0.                                | 00%  |

| Mirzan Mahathir         | 1,000  | 1,000  |                               |                            |         |
|-------------------------|--------|--------|-------------------------------|----------------------------|---------|
| iviii zaii iviaiiatiiii | common | common | None                          | None                       | 0.00%   |
|                         | shares | shares | None                          | None                       | 0.0070  |
| Romela M. Bengzon       | 1,000  | 1,000  |                               |                            |         |
| Nomela W. Bengzon       | common | common | None                          | None                       | 0.00%   |
|                         | shares | shares | None                          | None                       | 0.0070  |
| Virgilio S. Jacinto     | 1,000  | 1,000  |                               |                            |         |
| viigino 3. suento       | common | common | None                          | None                       | 0.00%   |
|                         | shares | shares | None                          | None                       | 0.0070  |
| Nelly Favis-Villafuerte | 1,000  | 1,000  |                               |                            |         |
| rieny ravis vinaracite  | common | common | None                          | None                       | 0.00%   |
|                         | shares | shares |                               |                            | 2.22,1  |
| Reynaldo G. David       | 1,000  | 1,000  |                               |                            |         |
| ,                       | common | common | None                          | None                       | 0.00%   |
|                         | shares | shares |                               |                            |         |
| Artemio V. Panganiban   | 1,000  | 1,000  |                               |                            |         |
|                         | common | common | None                          | None                       | 0.00%   |
|                         | shares | shares |                               |                            |         |
| Jose P. de Jesus***     | 500    | 500    | 125,000                       | 125,000                    |         |
|                         | common | common | common                        | common                     |         |
|                         | shares | shares | shares                        | shares                     |         |
|                         |        |        | through I.                    | through I.                 |         |
|                         |        |        | Ackerman & Co.,               | Ackerman & Co.,<br>Inc.    |         |
|                         |        |        | Inc.                          |                            | 0.0010/ |
|                         |        |        | 100,000                       | 100,000                    | 0.001%  |
|                         |        |        | common                        | common                     |         |
|                         |        |        | shares                        | shares                     |         |
|                         |        |        | through UPCC                  | through UPCC<br>Securities |         |
|                         |        |        | Securities<br>Corporation**** | Corporation****            |         |
|                         |        |        |                               |                            |         |
| Margarito B. Teves***   | 500    | 500    |                               |                            |         |
|                         | common | common | None                          | None                       |         |
|                         | shares | shares |                               |                            |         |
| TOTAL                   | 16,002 | 16,002 | 300,000                       | 300,000                    | 0.003%  |

<sup>\*</sup> As reported in an SEC Form 23-B dated November 11, 2014.

<sup>\*\*</sup> As reported in an SEC Form 23-B dated November 3, 2014.

<sup>\*\*\*</sup> Term as director commenced on May 20, 2014 as disclosed to the SEC through an SEC Form 17-C filed on May 21, 2014

<sup>\*\*\*\*</sup> As reported in an SEC Form 23-B dated November 5, 2014.

| ٠. |                  | 44 | 0505 45061 1 11          |                       |          |
|----|------------------|--|--------------------------|-----------------------|----------|
| 2) | Chairman and CEO | (Updated pursuant to the                 | SEC Form 17-C filed with | the SEC on February 1 | 2. 20151 |

| (a) | Do different persons assume the role of Chairman of the Board of Directors and CEO? If no, describe t | :he |
|-----|---|-----|
|     | checks and balances laid down to ensure that the Board gets the benefit of independent views.         |     |

| Yes | $\checkmark$ | No |  |
|-----|--------------|----|--|
|     |              |    |  |

**Identify the Chair and CEO:** 

| Chairman of the Board | Eduardo M. Cojuangco, Jr. |
|-----------------------|---------------------------|
| President & CEO       | Ramon S. Ang              |

## (b) Roles, Accountabilities and Deliverables

Define and clarify the roles, accountabilities and deliverables of the Chairman and CEO.

|                  | Chairman  | Chief Executive Officer   |
|------------------|---|---|
| Role             | Under the By-laws and the CG Manual, the Chairman shall preside at all board and stockholders' meetings and shall act as the Chairman of the Executive Committee and the non-voting Chairman of the Compensation Committee. | Under the By-laws and the CG Manual, the CEO shall perform the duties assigned to him by the Board, including the exercise of oversight responsibility over the investor relations programs of the Company. |
| Accountabilities | Under the CG Manual, the Chairman shall:  (i) ensure that the meetings of the Board are held in accordance with the By-laws or as the Chairman may deem necessary;  | Under the CG Manual, if so assigned to perform the task, the CEO shall exercise oversight responsibility over the investor relations program of the Company.  |
|                  | (ii) supervise the preparation of the agenda of the meeting in coordination with the Corporate Secretary, taking into consideration the suggestions of the CEO, Management and the directors; and                           |   |
|                  | (iii) maintain qualitative and timely lines of communication and information between the Board and Management.  |   |
| Deliverables     | Under the CG Manual and applicable laws and regulations, the Chairman helps prepare the agenda and signs several corporate and financial  | Under applicable laws and regulations, the CEO signs several corporate and financial documents of the Company,  |

| documents of the Company, including  | including the SE  |
|--------------------------------------|-------------------|
| the SEC Form 17-A, the Statement of  | the Statement     |
| Management's Responsibility for      | Responsibility    |
| Financial Statements of the Company, | Statements of the |
| and the minutes of meetings (and     | beginning 201     |
| beginning 2013, the Annual Corporate | Corporate Gove    |
| Governance Report).                  |                   |

Including the SEC Form 17-A and the Statement of Management's Responsibility for Financial Statements of the Company (and beginning 2013, the Annual Corporate Governance Report).

## 3) Explain how the board of directors plans for the succession of the CEO/Managing Director/President and the top key management positions?

The Company has a Management Succession and Development Program in place to ensure an adequate reserve of highly qualified candidates who can respond to immediate and long-term replacements for top key management positions. The program provides a rational system and approach to identify and select candidates for movement to executive positions, supported by deliberate training programs to address the development needs of high potential candidates.

#### 4) Other Executive, Non-Executive and Independent Directors

Does the company have a policy of ensuring diversity of experience and background of directors in the board? Please explain.

Yes. The CG Manual provides for the general policy that that the membership of the Board be of such a combination of directors to make sure that no director or small group of directors can dominate the decision-making process and that the non-executive directors have such qualifications and stature that would enable them to effectively participate in the deliberations of the Board. The pre-screening and short-listing by the Nominations Committee of candidates to the Board aims to bring together directors with diverse backgrounds to ensure balanced and informed collegial decisions in the Board.

Does it ensure that at least one non-executive director has an experience in the sector or industry the company belongs to? Please explain.

Yes. The Company has non-executive directors who have experience in the oil industry.

Mr. Ron W. Haddock is a director of Alon Energy USA. He also held various positions in the Exxon Group, including, Manager of Baytown Refinery, Corporate Planning Manager, Vice President for Refining, Executive Assistant to the Chairman, and Vice President and Director of Esso Eastern, Inc.

Atty. Estelito P. Mendoza was former Chairman of Alcorn Petroleum and Minerals Corporation.

Define and clarify the roles, accountabilities and deliverables of the Executive, Non-Executive and Independent Directors: (updated pursuant to the SEC Form 17-C of the Company dated July 3, 2014 in relation to the amendment of its CG Manual)

|      | Executive               | Non-Executive            | Independent Director    |
|------|-------------------------|--------------------------|-------------------------|
| Role | An executive director   | A non-executive director | An independent director |
|      | forms part of the Board | also forms part of the   | also forms part of the  |
|      | through which the       | Board through which the  | Board through which the |
|      | corporate powers of the | corporate powers of the  | corporate powers of the |
|      | Company are exercised,  | Company are exercised,   | Company are exercised,  |
|      | all business of the     | all business of the      | all business of the     |

ANNUAL CORPORATE GOVERNANCE REPORT (CONSOLIDATED CHANGES IN THE ACGR FOR 2014) Petron Corporation

|                  | Company is conducted, and all property of the Company is controlled.  | Company is conducted, and all property of the Company is controlled.                                | Company is conducted, and all property of the Company is controlled.   |
|------------------|---|---|--|
|                  | An executive director, in addition to the above role, provides qualitative and timely lines of information and connection between Management and the Board.   |   | An independent director, however, further plays the role of giving objective and impartial analysis in the deliberations and decisions of the Board and the committees he belongs to.  |
|                  |   |   | Under the CG Manual, one of the independent directors of the Company is required to be the Chairman of the Audit Committee and the Nomination Committee. Further, one of them is required to be a member of the Compensation Committee. And in addition to the Chairman of the Audit Committee, another independent director acts as a member of the Audit |
|                  |   |   | Committee.   |
| Accountabilities | The CG Manual emphasizes that a director's office is one of trust and confidence. A director should, therefore, act in the  | The requirements of the CG Manual for an executive director also apply to a non-executive director. | The requirements of the CG Manual for executive and non-executive directors also apply to an independent director.   |
|                  | best interest of the Company in a manner characterized by transparency, accountability and fairness. He shall exercise leadership, prudence and integrity in directing the Company towards sustained progress.  The CG Manual also sets |   | In addition, the independent director of the Company is expected to be independent of Management and free from any business or other relationship which could, or could reasonably be perceived to, materially interfere with his exercise of independent judgment   |
|                  | out the following duties  |   | in carrying out his  |

and responsibilities of a responsibilities as director: director. 1. To conduct fair And while his absence will not affect the business quorum requirement for transactions with meetings, the Company, fully independent director is disclose to the Board enjoined by the CG any interest he may Manual to always attend have in any matter Board meetings or transaction to be promote transparency. acted upon by the Board and recuse himself in the Board's decisionmaking process with respect thereto and, in general, ensure that personal interest does not actual cause or potential conflict of interest with, or bias against, the interest of the Company or does not prejudice Board decisions. A director who has continuing material conflict of interest is required seriously to consider resigning from his position. A conflict of interest considered is material if the director's personal or business interest is antagonistic to that of the Company, or stands to acquire or gain financial advantage

| at the expense of      |
|------------------------|
| the Company;           |
|                        |
| 2. To devote the time  |
| and attention          |
| necessary to           |
| properly and           |
| effectively            |
| discharge his duties   |
|                        |
| and responsibilities;  |
| 3. To act judiciously; |
| 4. To exercise         |
|                        |
| independent<br>        |
| judgment;              |
| 5. To have a working   |
|                        |
| knowledge of the       |
| statutory and          |
| regulatory             |
| requirements           |
| affecting the          |
| Company, including     |
| the contents of the    |
| Articles of            |
| Incorporation and      |
| the By-laws, the       |
| rules and              |
| regulations or         |
| requirements of        |
| the SEC, and where     |
|                        |
| applicable, the        |
| requirements of        |
| other relevant         |
| regulatory             |
| agencies;              |
| 6. To observe          |
| confidentiality with   |
| respect to all         |
| matters coming         |
| before the Board;      |
| 7 To one the           |
| 7. To ensure the       |
| continuing             |
| soundness,             |

|              | effectiveness and adequacy of the Company's control environment; and  8. To attend seminar/s on corporate governance conducted by a duly recognized private or government institute in accordance with applicable laws, rules and regulations.  |   |   |
|--------------|---|---|---|
| Deliverables | An executive director signs several corporate documents of the Company, including the minutes of the meetings of the board committee(s) he belongs to and periodic filings of the Company (such as the annual report (SEC Form 17-A and the new requirement of the SEC for the Annual Corporate Governance Report beginning 2013 for reported year 2012). | A non-executive director signs several corporate documents of the Company, including the minutes of the meetings of the board committee(s) he belongs to. | An independent director is required to submit to the Corporate Secretary a certification confirming that he possesses all the qualifications and none of the disqualifications of an independent director at the time of his election and/or reelection as an independent director.  He likewise signs several corporate documents of the Company, including the minutes of the meetings of the board committee(s) he belongs to and good corporate governance periodic filings of the Company (such as the Corporate Governance Scorecard of the Philippine Stock Exchange that was required until 2012 and the new requirement of the SEC for the Annual Corporate Governance |

|  | Report beginning 2013    |
|--|--------------------------|
|  | for reported year 2012). |

Provide the company's definition of "independence" and describe the company's compliance to the definition.

Under the CG Manual, the independence of an independent director is defined as independence from Management and the lack of any business or other relationship (apart from fees and shareholdings) which could, or could reasonably be perceived to materially interfere with the exercise by such director of independent judgment in carrying out his responsibilities as a director.

To ensure that the independence of an independent director is maintained, an independent director of the Company is required to submit to the Corporate Secretary a certification confirming that he possesses all the qualifications and none of the disqualifications of an independent director at the time of his election and/or re-election as an independent director.

The CG Manual expressly provides as a ground for disqualification and ineligibility of an independent director (or any person aspiring for nomination and election as independent director) the appointment as an officer, employee or consultant of the Company. The disqualification and ineligibility are effective until after the lapse of two (2) years from the termination of his officership, employment and consultancy agreement with the Company.

Further, the CG Manual provides as a temporary disqualification of an independent director (or any person aspiring for nomination and election as independent director) the beneficial equity ownership in the Company or its subsidiaries and affiliates of more than 2% of the subscribed capital stock. The disqualification can only be lifted until after the shareholding limit is complied with.

Does the company have a term limit of five consecutive years for independent directors? If after two years, the company wishes to bring back an independent director who had served for five years, does it limit the term for no more than four additional years? Please explain.

The nomination and election of the independent directors of the Company are made in accordance with law, the Bylaws, and the CG Manual.

- 5) Changes in the Board of Directors (Executive, Non-Executive and Independent Directors)
  - (a) Resignation/Death/Removal

Indicate any changes in the composition of the Board of Directors that happened during the period:

| Name | Position | Date of Cessation | Reason |
|------|----------|-------------------|--------|
| None |          |                   |        |
|      |          |                   |        |

#### (b) Selection/Appointment, Re-election, Disqualification, Removal, Reinstatement and Suspension

Describe the procedures for the selection/appointment, re-election, disqualification, removal, reinstatement and suspension of the members of the Board of Directors. Provide details of the processes adopted (including the frequency of election) and the criteria employed in each procedure:

| Procedure                | Process Adopted  | Criteria  |
|--------------------------|--|---|
| a. Selection/Appointment |  |   |
| (i) Executive Directors  | The By-laws require that the election of the directors of the Company be held at annual stockholders' meeting, except that any vacancy occurring in the Board other than by removal by the stockholders or by expiration of term may be filled by the vote of at least a majority of the remaining | A person to be nominated and elected as a director of the Company should have the following minimum qualifications:  1. holder of at least one (1) share of stock of the Company; |
|                          | directors and such director so elected to fill a vacancy shall be elected only or the unexpired term of his predecessor in office.   | <ol> <li>be a college graduate or have sufficient experience in managing a business;</li> <li>be at least 21 years old; and</li> <li>possesses integrity</li> </ol>               |
|                          | Pursuant to the provisions of<br>the CG Manual, the<br>Nomination Committee pre-<br>screens and short-lists  | and should have none of the following disqualifications:  |
|                          | candidates who have the qualifications and none of the disqualifications set out in applicable laws and regulations, the By-laws and   | engaged in any business<br>that competes with or is<br>antagonistic to that of<br>the Company;  |
|                          | In case of the expiration of the term of the directors, the final list of the candidates is set out in the Definitive Information  | A person is deemed to engage in competing or antagonistic business if:  |
|                          | Statement and the disclosures of the Company for the information and consideration of the stockholders. During the annual stockholders'  | (a) The person is an officer, manager or controlling person of, or the owner (either of record or beneficially) of 10% or   |
|                          | meeting, the 15 nominees who get the highest votes shall be deemed duly elected as directors. Under the By-laws, cumulative voting is allowed in the election of directors. Thus,  | more of any outstanding class of shares, or similar ownership interest, of any corporation, or other form of business entity (other than one in which                             |

a stockholder may distribute his/her votes per share to as many persons as there are directors to be elected, or he/she may cumulate his shares and give one candidate as many votes as the number of directors to be elected multiplied by the number of shares he/she has, or he/she may distribute them on the same principle among as many candidates as he/she shall see fit; provided, that the total number of votes cast by him/her shall not exceed the number of shares owned by him/her as shown in the books of the Company multiplied by the whole number of directors to be elected.

- the Company owns at least 30% of the total issued and outstanding capital stock or equivalent ownership interest) engaged in a business that the Board determines to be competitive or antagonistic to that of the Company;
- (b) The person is an officer, manager or controlling person of, or the owner (either of record or beneficially) of 10% or more of any outstanding class of shares, or similar ownership interest, of any other corporation or business engaged in any line of business of the Company, if the Board determines that the laws against combinations in restraint of trade shall be violated by such person's membership in the Board; or
- (c) The person is the nominee of any person described in (a) and (b) above as determined by the Board in the exercise of its judgment, in good faith;
- 2. has been convicted by final judgment of a competent judicial or administrative body of an offense involving moral turpitude and/or fraud or has been enjoined or restrained by the SEC or other competent judicial or administrative body for violation of the securities, commodities, and other related laws;

- has been determined by the SEC or a court or administrative body to have willfully violated, or willfully aided, abetted, counseled, induced or procured the violation of, any provision of the Securities Regulation Code, the Corporation Code, or any other law administered by Commission or the Banako Sentral ng Pilipinas ("BSP"), or any rule, regulation or order of the SEC or the BSP;
- 4. has been declared insolvent by a competent court;
- 5. has been convicted by final judgment of a competent court or administrative body of an offense punishable by imprisonment for a period exceeding six (6) years, or a violation of the Corporation Code, committed within five (5) years prior to the date of his proposed election or appointment; or
- has been found guilty by a foreign court or equivalent financial regulatory authority of acts, violations or misconduct similar to any of the acts, violations or misconduct listed in the foregoing paragraphs.

The Nomination Committee will also consider the following guidelines in the determination of the number of allowed memberships in

|                              |   | other boards of the members of the Board of the Company:  1. the nature of the business of the other companies in which a member of the Board is also a director;  2. age of the director;  3. number of directorships/active memberships and officerships in other corporations or organizations; and  4. possible conflict of interest.  |
|------------------------------|---|--|
| (ii) Non-Executive Directors | The process adopted for the election of an executive director as above-explained is applicable to the election of a non-executive director.   | The criteria required for the election of an executive director as above-explained are applicable to the election of a non-executive director.   |
| (iii) Independent Directors  | The process adopted for the election of executive and non-executive directors as above-explained is applicable to the election of an independent director.  | The criteria required for the election of executive and non-executive directors as above-explained are applicable to the election of an independent director. In addition, his independence from Management and lack of any business or other relationship which could, or could reasonably be perceived to, materially interfere with his exercise of independent judgment in carrying out his responsibilities as a director will also be considered |
| b. Re-appointment            |   |  |
| (i) Executive Directors      | The By-laws require that the election of the directors, including any re-appointment be held at annual stockholders' meeting, except that any reappointment made to fill in a vacancy occurring in the Board other than by removal by the stockholders or by expiration of term may be filled by the vote of at least a majority of the remaining directors and | The criteria required for the election of an executive director as above-explained are applicable to any reappointment.  |

such director so elected to fill the vacancy shall be elected only or the unexpired term of his predecessor in office.

Pursuant to the provisions of the CG Manual, Nomination Committee prescreens and short-lists candidates who have the qualifications and none of the disqualifications set out in applicable laws and regulations, the By-laws and the CG Manual.

If the re-appointment will be made at an annual stockholders' meeting, the final list of the candidates is set out in the Definitive Information Statement and the disclosures of the Company for information and consideration the of stockholders. During annual stockholders' meeting, the 15 nominees who get the highest votes shall be deemed duly elected as directors. Under the By-laws, cumulative voting is allowed in the election of directors. Thus, a stockholder may distribute his/her votes per share to as many persons as there are directors to be elected, or he/she may cumulate his shares and give one candidate as many votes as the number of directors to be elected multiplied by the number of shares he/she has, or he/she may distribute them on the same principle among as many candidates as he/she shall see fit; provided, that the total number of votes cast by him/her shall not exceed the number of shares owned by him/her as shown in the books of the Company multiplied by the whole number of directors

|                               | to be elected   |  |
|-------------------------------|---|--|
|                               | to be elected.  |  |
| (ii) Non-Executive Directors  | The process adopted for the re-appointment of an executive director applies to the re-appointment of a non-executive director.  | The criteria required for the election of an executive director as above-explained are applicable to any reappointment of a non-executive director.  |
| (iii) Independent Directors   | The process adopted for the re-appointment of executive and non-executive directors applies to the re-appointment of an independent director.   | The criteria required for the re-appointment of executive and non-executive directors as above-explained are applicable to the reappointment of an independent director. In addition, the independence of the individual from Management and lack of any business or other relationship which could, or could reasonably be perceived to materially interfere with his exercise of independent judgment in carrying out his responsibilities as a director will also be considered.  An independent director is required to submit to the Corporate Secretary a certification confirming that he possesses all the qualifications and none of the disqualifications of an independent director at the time of his election and/or reelection as an independent director. |
| c. Permanent Disqualification |   |  |
| (i) Executive Directors       | The qualifications and disqualifications of the directors of the Company (including the grounds set out in the law) form part of the CG Manual. The Compliance Officer, in the performance of his duty to monitor compliance with the provisions and requirements of the CG Manual, should raise the issue of any permanent disqualification that any | In addition to the disqualifications set out in applicable laws and regulations, the CG Manual provide the following criteria for disqualifying a director or a person aspiring to be a director:  1. conviction by final judgment or order of a competent judicial or administrative body of  |

director may have so that the necessary procedure for the removal of the concerned director and the nomination and election of the replacement director can be commenced.

- any criminal offense that (a) involves the purchase or sale of securities, as defined in the Securities Regulation Code; (b) arises out of the person's conduct as an underwriter, broker, dealer, investment principal, adviser, distributor, mutual fund dealer, futures commission merchant, commodity trading advisor, or floor broker; or (c) arises out of his relationship fiduciary with a bank, quasi-bank, trust company, investment house or as an affiliated person of any of them;
- 2. If by reason of misconduct and after hearing, such person is permanently enjoined by a final judgment or order of the SEC or any court or administrative body of jurisdiction competent from: (a) acting as underwriter, broker, investment dealer. principal adviser, distributor, mutual fund dealer, future commission merchant, commodity trading advisor, or floor broker; (b) acting as director or officer of a bank, quasibank, trust company, investment house, or investment company; (c) engaging in or continuing any conduct or practice in any of the capacities mentioned in sub-paragraphs (a) and (b) willfully above, or violating the laws that govern securities and

banking activities. The disqualification shall also apply if such person is currently the subject of an order of the SEC or any court or administrative body denying, revoking or suspending any registration, license or permit issued to him under the Corporation Code, Securities Regulation Code or any other law administered or any rule or regulation issued by the SEC or BSP, or has otherwise been restrained to engage in any activity involving securities and banking; or such person is currently the subject of an effective order of a self-regulatory organization suspending or expelling him from membership, participation or association with a member or participant of the organization; 3. conviction final by judgment or order of a court or competent administrative body of an offense involving moral turpitude, fraud, embezzlement, theft, estafa, counterfeiting, misappropriation, forgery, bribery, false affirmation, perjury or other fraudulent acts; declared by final judgment or order of the SEC, court, or competent

> administrative body to have willfully violated, or willfully aided, abetted, counseled, induced or procured the violation of

|                              |  | any provision of the Corporation Code, Securities Regulation Code or any other law administered by the SEC or BSP, or any of its rule, regulation or order;  |
|------------------------------|--|--|
|                              |  | 5. If after his election as independent director of the Company, such person becomes an officer, employee or consultant of the Company;  |
|                              |  | 6. judicially declared as insolvent;   |
|                              |  | 7. found guilty by final judgment or order of a foreign court or equivalent financial regulatory authority of acts, violations or misconduct similar to any of the acts, violations or misconduct enumerated in sub-paragraphs (1) to (5) above; and |
|                              |  | 8. conviction by final judgment of an offense punishable by imprisonment for more than six (6) years, or a violation of the Corporation Code committed within five (5) years prior to the date of his election or appointment.                       |
| (ii) Non-Executive Directors | The process for the permanent disqualification of an executive director as above-explained applies to the permanent disqualification of a non- | The criteria for the permanent disqualification of an executive director as above-explained apply to the permanent disqualification of   |
| (iii) Independent Directors  | executive director.  The process for the permanent disqualification of executive and non-executive directors as                                | a non-executive director.  The criteria for the permanent disqualification of executive and non-executive  |

above-explained applies to the permanent disqualification of an independent director.

In addition, a notice of the disqualification must be filed with the SEC within five (5) days of such disqualification pursuant to requirements of the Amended Implementing Rules and Regulations of the Securities Regulation Code (the "SRC Rules").

directors as above-explained apply to the permanent disqualification of an independent director.

#### d. Temporary Disqualification

(i) Executive Directors

The qualifications and disqualifications the directors of the Company (including the grounds set out in the law) form part of the CG Manual. The Compliance Officer, in the performance of his duty to monitor compliance with the provisions and requirements of the CG Manual, should raise the issue any temporary disqualification of any director may have so that the necessary procedure for the removal and/or suspension of concerned director nomination and the election of the replacement director can be commenced.

The CG Manual provides that any of the following shall be a ground for temporary disqualification of a director, or, if applicable, of any person aspiring for nomination and election to the Board:

- 1. refusal to comply with disclosure the requirements of the Securities Regulation Code and its implementing rand regulations. The disqualification shall be in effect as long as the refusal persists;
- 2. absence in more than 50% of all regular and special meetings of the Board during his incumbency, or any 12month period during the said incumbency, unless the absence is due to illness, death in the immediate family or serious accident. The disqualification shall apply for purposes of the succeeding election;
- dismissal or termination for cause as director of

| (iii) Non-Executive Directors  (iii) Independent Directors | The process for the temporary disqualification of an executive director as above-explained applies to the temporary disqualification of a non-executive director.  The process for the temporary disqualification of executive and non-executive directors as above-explained applies to the temporary disqualification of an independent director.  In addition, a notice of the disqualification must be filed with the SEC within five (5) days of such disqualification pursuant to requirements of the SRC Rules. | any corporation. The disqualification shall be in effect until he has cleared himself from any involvement in the cause that gave rise to his dismissal or termination; and  4. if any of the judgments or orders cited in the grounds for permanent disqualification has not yet become final.  The criteria for the permanent disqualification of an executive director as above-explained apply to the permanent disqualification of a non-executive director.  The criteria for the temporary disqualification of executive and non-executive directors as above-explained apply to the temporary disqualification of executive and non-executive directors as above-explained apply to the temporary disqualification of an independent director.  In addition, the beneficial ownership by an independent director.  In addition, the beneficial ownership by an independent director.  In addition, the beneficial ownership by an independent director.  The disqualification will be subscribed capital stock is a temporarily disqualification of such independent director.  The disqualification will be lifted if the limit is later complied with. |
|--|--|--|
| e. Removal   |  |  |
| (i) Executive Directors                                    | The grounds for the removal of a director of the Company are the lack of any of the qualifications and/or the possession of any of the disqualifications of the directors of the Company (including the grounds set out in the law) as such qualifications and disqualifications form part of  | Under the provisions of the Corporate Code, a director can be removed without or without cause, except that removal without cause may not be used to deprive minority stockholders of the right of representation.  A cause for removal can either be any ground for the   |

|                              | I.i. oo  |   |
|------------------------------|--|---|
|                              | the CG Manual. The Compliance Officer, in the performance of his duty to monitor compliance with the provisions and requirements of the CG Manual, should raise the issue of any ground for the removal of any director so that the necessary procedure for removal of such director can be commenced. | permanent or temporary disqualification of a director as set out in the relevant items above.   |
| (ii) Non-Executive Directors | The process for the removal of an executive director of the Company as above-discussed also applies to the removal of a non-executive director.  | The criteria for the removal of an executive director of the Company as above-discussed also apply to the removal of a non-executive director.  |
| (iii) Independent Director   | The process for the removal of executive and non-executive directors of the Company as above-discussed also applies to the removal of an independent director.   | The criteria for the removal of executive and non-executive directors of the Company as above-discussed also apply to the removal of an independent director.   |
|                              | In addition, a notice of the disqualification must be filed with the SEC within five (5) days of such disqualification pursuant to requirements of the SRC Rules.  | In addition, an independent director can be removed if he subsequently fails to have any of the qualifications and/or possesses any disqualifications specifically applicable to an independent director under the law (e.g., beneficial ownership of more than 2% of the equity of the Company and/or its subsidiaries). |
| f. Re-instatement            |  |   |
| (i) Executive Directors      | The reinstatement of any executive director who was previously temporarily disqualified to act as such will require the observance of the procedure described above for the selection and appointment of executive directors.  The re-instatement of a   | A director proposed to be reinstated must possess all the qualifications and none of the disqualifications for the position of director.  And pursuant further to the CG Manual, the reinstatement of a previously disqualified director should   |
|                              | director may either be made during the annual stockholders' meeting or at any time by the vote of at least a majority of the remaining   | be made only after the period of disqualification described below:  1. in case of any refusal to  |

directors in case of any vacancy occurring in the Board other than by removal by the stockholders or by expiration of term, and such director so elected to fill a vacancy shall be elected only or the unexpired term of his predecessor in office.

Pursuant to the provisions of the CG Manual, the Nomination Committee prescreens and short-lists candidates who have the qualifications and none of the disqualifications set out in applicable laws and regulations, the By-laws and the CG Manual.

In case the re-instatement will be made during the annual stockholders' meeting, the final list of the candidates is set out in the Definitive Information Statement and the disclosures of the Company for the information and consideration of the stockholders. During the annual stockholders' meeting, the 15 nominees who get the highest votes shall be deemed duly elected as directors. Under the By-laws, cumulative voting is allowed in the election of directors. Thus, a stockholder may distribute his/her votes per share to as many persons as there are directors to be elected, or he/she may cumulate his shares and give one candidate as many votes as the number of directors to be elected multiplied by the number of shares he/she has, or he/she may distribute them on the same principle among as many candidates as he/she shall see fit; provided, that the total

- comply with the disclosure requirements of the Securities Regulation Code and its implementing rules and regulations, until the compliance with such disclosure requirements;
- in case of absence in more than 50% of all and regular special meetings of the Board during his incumbency, or any 12-month period the during said incumbency, unless the absence is due to illness, death in the immediate family or serious accident, until after the succeeding election; and
- 3. in case of dismissal or termination for cause as director of any corporation, until he has cleared himself from any involvement in the cause that gave rise to his dismissal or termination.

|                              | number of votes cast by him/her shall not exceed the number of shares owned by him/her as shown in the books of the Company multiplied by the whole number of directors to be elected.  |   |
|------------------------------|---|---|
| (ii) Non-Executive Directors | The process for the reinstatement of an executive director who was previously temporarily disqualified to act as such as above-discussed will apply to the reinstatement of a non-executive director.   | The criteria for the reinstatement of an executive director who was previously temporarily disqualified to act as such as above-discussed will apply to the reinstatement of a non-executive director.  |
| (iii) Independent Directors  | The process for the reinstatement of executive and non-executive directors who were previously temporarily disqualified to act as such as above-discussed will apply to the reinstatement of an independent director.                               | The criteria for the reinstatement of executive and non-executive directors who were previously temporarily disqualified to act as such as above-discussed will apply to the reinstatement of an independent director. In addition, any disqualification of an independent director due to his beneficial ownership in the Company or its subsidiaries and affiliates of more than 2% of the subscribed capital stock will only be lifted if the equity limit is later complied with. |
| g. Suspension                |   |   |
| (i) Executive Directors      | The process adopted for the removal of an executive director due to a temporary disqualification as explained above will be applicable to the process of suspending an executive director should such suspension be resorted to instead of removal. | The criteria for the removal of an executive director due to a temporary disqualification as explained above will be applicable to the criteria for suspending an executive director should such suspension be resorted to instead of removal.  |
| (ii) Non-Executive Directors | The process adopted for the removal of a non-executive director due to a temporary disqualification as explained above will be applicable to the process of suspending a non-executive director should such   | The criteria for the removal of a non- executive director due to a temporary disqualification as explained above will be applicable to the criteria for suspending a non-executive director should  |

|                             | suspension be resorted to instead of removal.   | such suspension be resorted to instead of removal.   |
|-----------------------------|---|--|
| (iii) Independent Directors | The process adopted for the removal of an independent director due to a temporary disqualification as explained above will be applicable to the process of suspending an independent director should such suspension be resorted to instead of removal. | The criteria for the removal of an independent director due to a temporary disqualification as explained above will be applicable to the criteria for suspending an independent director should such suspension be resorted to instead of removal. |

# **Voting Result of the last Annual General Meeting**

# <u>2015</u>

Based on the Stockholders' Meeting Vote Canvassing Results issued by the stock transfer agent of the Company, SMC Stock Transfer Service Corporation, in connection with the 2015 annual stockholders' meeting held on May 20, 2014, the result of the voting for the election of the directors was as follows:

| Name of Director          | Votes Received |
|---------------------------|----------------|
| Eduardo M. Cojuangco, Jr. | 7,279,913,709  |
| Ramon S. Ang              | 7,279,879,409  |
| Lubin B. Nepomuceno       | 7,172,272,426  |
| Eric O. Recto             | 7,284,006,009  |
| Estelito P. Mendoza       | 7,279,809,809  |
| Jose P. De Jesus          | 7,283,902,109  |
| Aurora T. Calderon        | 7,283,902,109  |
| Ron W. Haddock            | 7,283,902,109  |
| Mirzan Mahathir           | 7,279,809,809  |
| Romela M. Bengzon         | 7,283,902,109  |
| Virgilio S. Jacinto       | 7,279,809,809  |
| Nelly Favis-Villafuerte   | 7,283,902,109  |
| Reynaldo G. David         | 7,497,977,859  |
| Artemio V. Panganiban     | 7,497,977,859  |
| Margarito B. Teves        | 7,498,047,459  |

# 2014

Based on the Stockholders' Meeting Vote Canvassing Results issued by the stock transfer agent of the Company, SMC Stock Transfer Service Corporation, in connection with the 2014 annual stockholders' meeting held on May 20, 2014, the result of the voting for the election of the directors was as follows:

| Name of Director          | Votes Received |
|---------------------------|----------------|
| Ramon S. Ang              | 7,178,595,079  |
| Eric O. Recto             | 7,178,595,079  |
| Eduardo M. Cojuangco, Jr. | 7,179,235,677  |
| Estelito P. Mendoza       | 7,178,595,077  |
| Jose P. De Jesus          | 7,179,235,677  |
| Lubin B. Nepomuceno       | 7,179,235,678  |
| Aurora T. Calderon        | 7,113,111,785  |
| Ron W. Haddock            | 7,179,235,676  |
| Mirzan Mahathir           | 7,178,595,076  |
| Romela M. Bengzon         | 7,179,235,676  |
| Virgilio S. Jacinto       | 7,179,235,676  |
| Nelly Favis-Villafuerte   | 7,179,235,676  |
| Reynaldo G. David         | 7,299,856,049  |
| Artemio V. Panganiban     | 7,178,595,076  |
| Margarito B. Teves        | 7,300,496,649  |

# <u>2013</u>

Based on the Stockholders' Meeting Vote Canvassing Results issued by SMC Stock Transfer Service Corporation in connection with the 2013 annual stockholders' meeting held on May 21, 2013, the result of the voting for the election of the directors was as follows:

| Name of Director          | Votes Received |
|---------------------------|----------------|
| Ramon S. Ang              | 7,942,188,365  |
| Eric O. Recto             | 7,951,981,865  |
| Eduardo M. Cojuangco, Jr. | 7,952,654,965  |
| Estelito P. Mendoza       | 7,951,981,865  |
| Bernardino R. Abes        | 7,952,654,965  |
| Roberto V. Ongpin         | 7,951,981,865  |
| Lubin B. Nepomuceno       | 7,952,654,965  |
| Aurora T. Calderon        | 7,939,094,915  |
| Ron W. Haddock            | 7,952,654,965  |
| Mirzan Mahathir           | 7,951,981,865  |
| Romela M. Bengzon         | 7,952,654,965  |
| Virgilio S. Jacinto       | 7,943,679,115  |
| Nelly Favis-Villafuerte   | 7,952,654,965  |
| Reynaldo G. David         | 7,951,981,865  |
| Artemio V. Panganiban     | 7,951,981,865  |

### 2012

Based on the Stockholders' Meeting Vote Canvassing Results issued by SMC Stock Transfer Services Corporation for the 2012 annual stockholders' meeting held on May 15, 2012, the result of the voting for the election of the directors was as follows:

| Name of Director          | Votes Received |
|---------------------------|----------------|
| Ramon S. Ang              | 8,077,929,221  |
| Eric O. Recto             | 8,078,309,121  |
| Eduardo M. Cojuangco, Jr. | 8,077,929,221  |
| Estelito P. Mendoza       | 8,078,309,121  |
| Bernardino R. Abes        | 8,078,309,121  |
| Roberto V. Ongpin         | 8,078,309,121  |
| Aurora T. Calderon        | 8,027,055,421  |
| Ferdinand K. Constantino  | 8,027,055,421  |
| Ron W. Haddock            | 8,078,309,121  |
| Mirzan Mahathir           | 8,078,309,121  |
| Romela M. Bengzon         | 8,078,309,121  |
| Virgilio S. Jacinto       | 8,078,309,121  |
| Nelly Favis-Villafuerte   | 8,078,309,121  |
| Reynaldo G. David         | 8,078,309,121  |
| Artemio V. Panganiban     | 8,078,309,121  |

### 6) Orientation and Education Program

i. Disclose details of the company's orientation program for new directors, if any.

The Company conducts an orientation program for new directors immediately after their election. The orientation is a briefing on the Company's business, including tours of the Petron Bataan Refinery and major installations of the Company. The Compliance Officer likewise ensures that the new directors are oriented on the requirements of applicable law on corporate governance if the directors have not yet previously attended a corporate governance seminar.

ii. State any in-house training and external courses attended by Directors and Senior Management<sup>3</sup> for the past three (3) years: (updated pursuant to the SEC Form 17-Cs dated August 7, 2014 September 29, 2014 and November 10, 2014, July 1, 2015 August 7, 2015 and October 27, 2015 filed by the Company)

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<sup>&</sup>lt;sup>3</sup> Senior Management refers to the CEO and other persons having authority and responsibility for planning, directing and controlling the activities of the company.

## (1) Directors

### • Eduardo M. Cojuangco, Jr.

September 2014 – Corporate Governance Seminar by SGV & Co. held in Mandaluyong City

#### • Ramon S. Ang

- November 2014 Corporate Governance Seminar by Risks, Opportunities, Assessment and Management, Inc. held in Mandaluyong City
- October 2013 Conflicts of Interests and Board Evaluation Seminar conducted by The Hong Kong Institute of Directors in Mandaluyong City
- September 2012 Directors Training: Role of Company Director and Regulatory Framework and Board Practices Overview of Risk Management by The Hong Kong Institute of Directors held in Mandaluyong City
- July 2012 Mandatory Accreditation Programme for Directors of Public Listed Companies by Bursatra Sdn. Bhd. held in Kuala Lumpur, Malaysia

#### • Lubin B. Nepomuceno

- August 2015 "Updates on Philippine Practices on Corporate Governance & Risk Management" by SGV & Co. held in Mandaluyong City
- August 2014 "Creating Advantage Through Governance" by SGV & Co. held in Mandaluyong City
- October 2013 Anti-Trust/Competition Legislation Briefing by The trade Advisory Group held in Mandaluyong City
- October 2013 Anti-Trust/Competition Legislation Briefing by The trade Advisory Group held in Mandaluyong City
- October 2012 DCS Design & Engineering Study by the Petron Bataan Refinery held in Bataan
- > September 2012 Future of Bio-Diesel by the Petron Bataan Refinery held in Bataan
- July 2012 Mandatory Accreditation Programme for Directors of Public Listed Companies by the Bursatra Sdn. Bhd. held in Kuala Lumpur, Malaysia
- > June 2012 Coking Conference by the Petron Bataan Refinery held in Bataan
- June 2012 FCC Catalyst Production Study by the Petron Bataan Refinery held in Bataan
- June 2012 Technical Feasibility of Aromatic Plants Study by the Petron Bataan Refinery held in Bataan

## • Eric O. Recto

- ➤ June 2015 "Corporate Governance: Best Practices and the ASEAN Scorecard" by the Center for Training and Development, Inc. held in Muntinlupa City
- May 2014 Corporate Governance Seminar by Risks, Opportunities, Assessment and Management, Inc. held in Makati City
- July 2012 Mandatory Accreditation Programme for Directors of Public Listed Companies by Bursatra Sdn. Bhd. held in Kuala Lumpur, Malaysia
- March 2012 Euromoney Conference: "Philippines Investment Forum: The New Beginning" by Euromoney

#### • Aurora T. Calderon

- September 2014 Corporate Governance Seminar by SGV & Co. held in Mandaluyong City
- October 2013 FINEX Annual Convention "Inspiring Financial Excellence and Integrity Towards Global Competitiveness" by the Financial Executives of the Philippines held in Makati City
- October 2012 FINEX Annual Conference by the Financial Executives of the Philippines held in Makati City
- ➤ July 2012 Mandatory Accreditation Programme for Directors of Public Listed Companies by Bursatra Sdn. Bhd. held in Kuala Lumpur, Malaysia

#### • Estelito P. Mendoza

- September 2014 Corporate Governance Seminar by SGV & Co. held in Mandaluyong City
- > June 2009 Corporate Governance Orientation Program by the Institute of Corporate Directors
- ➤ June 2009 Seminar on Anti-Money Laundering by the Bangko Sentral ng Pilipinas

#### • Artemio V. Panganiban

- February 2015 Orientation Course in Corporate Governance by the Institute of Corporate Directors held in Makati City
- February 2014 Corporate Governance & Risk Management Summit by the Institute of Corporate Directors held in Makati City
- November 2012 Corporate Governance Forum on "Navigating the New World of Business by the First Pacific Leadership Academy held in Pasig City
- ➤ December 2011 Board Governance Responsibilities: Risks, Culture Leadership conducted by the CG Education Program of the Philippine Long Distance Telephone Company ("PLDT CG Education Program"), together with Global Compliance Services, Inc. held in Hong Kong
- ➤ December 2010 Board of Director's Fiduciary Duties and Role in Relation to ERM: Best Practices in Dealing with the Agency Dilemma and Setting a Company's Risk Appetite by the PLDT CG Education Program, together with the Asia Risk Management Institute held at in Pasig City
- ➤ December 2009 Governing in a Global Crisis: Lessons from the Great Recession by the PLDT CG Education Program, together with the Ethics and Compliance Officers Association, held in Hong Kong

# • Margarito B. Teves

- August 2015 "Updates on Philippine Practices on Corporate Governance & Risk Management" by SGV & Co. held in Mandaluyong City
- > August 2014 "Creating Advantage Through Governance" by SGV & Co. held in Mandaluyong City
- January 2012 Corporate Governance Course by the Bankers Institute of the Philippines held in Makati City

### • Mirzan Mahathir

- August 2015 "Updates on Philippine Practices on Corporate Governance & Risk Management" by SGV & Co. held in Mandaluyong City
- August 2014 "Creating Advantage Through Governance" by SGV & Co. held in Mandaluyong City

#### • Nelly Favis-Villafuerte

- August 2015 "Updates on Philippine Practices on Corporate Governance & Risk Management" by SGV & Co. held in Mandaluyong City
- August 2014 "Creating Advantage Through Governance" by SGV & Co. held in Mandaluyong City

## • Reynaldo G. David

- August 2015 "Updates on Philippine Practices on Corporate Governance & Risk Management" by SGV & Co. held in Mandaluyong City
- August 2014 "Creating Advantage Through Governance" by SGV & Co. held in Mandaluyong City

### • Romela M. Bengzon

- August 2015 "Updates on Philippine Practices on Corporate Governance & Risk Management" by SGV & Co. held in Mandaluyong City
- August 2014 "Creating Advantage Through Governance" by SGV & Co. held in Mandaluyong City

#### • Virgilio S. Jacinto

September 2014 - Corporate Governance Seminar by SGV & Co. held in Mandaluyong City

#### • Jose P. de Jesus

- October 2015 Corporate Governance Seminar by Risks, Opportunities Assessment and Management, Inc. held in Mandaluyong City
- September 2014 Corporate Governance Seminar by SGV & Co. held in Mandaluyong City

#### • Ron W. Haddock

> November 2014 - Corporate Governance Seminar by SGV & Co. held in Mandaluyong City

### (2) Senior Management

## • Emmanuel E. Eraña – Senior Vice President and Chief Finance Officer

- August 2015 "Updates on Philippine Practices on Corporate Governance & Risk Management" by SGV & Co. held in Mandaluyong City
- August 2014 "Creating Advantage Through Governance" by SGV & Co. held in Mandaluyong City

### • Susan Y. Yu- Vice President, Procurement

- ➤ August 2015 "Updates on Philippine Practices on Corporate Governance & Risk Management" by SGV & Co. held in Mandaluyong City
- August 2014 "Creating Advantage Through Governance" by SGV & Co. held in Mandaluyong City
- February 2012 Fundamentals of Petroleum Refining A Non-Technical introduction course by the Oxford Princeton Programme (Singapore)
- February 2012 Fundamentals of Refinery Economics and Blending Course by the Oxford Princeton Programme (Singapore)
- September 2011 Coal Trading and Risk Management Training Course by Coaltrans Conferences
  Itd

- June 2010 Advanced Energy Derivatives Pricing, Hedging and Risk Management Course by the Oxford Princeton Programme (New York, USA)
- June 2010 Energy Derivatives Market, Instruments and Hedging Course by the Oxford Princeton Programme (New York, USA)

## • Freddie P. Yumang - Vice President, Refinery

- August 2015 "Updates on Philippine Practices on Corporate Governance & Risk Management" by SGV & Co. held in Mandaluyong City
- August 2014 "Creating Advantage Through Governance" by SGV & Co. held in Mandaluyong City
- September 2012 Flowserve Decoking Conference held in the United States
- September 2012 Innospec's 2012 Well to Wheels Conference held in Dublin, Ireland
- September 2011 Innospec on the Fuels Additive Program for RMP-2 held in United Kingdom
- > September 2010 SINOPEC 2'nd International Technical Conference on Petrochemical Catalysts held in China
- April 2010 Technical Exchanges with PTT Thai Oil Thailand and Petronas Melaka Malaysia Refineries held in Thailand and Malaysia
- May 2010 70<sup>th</sup> ASCOPE National Committee Meeting held in Brunei Darussalam

#### • Rowena O. Cortez - Vice President, Supply

- August 2015 "Updates on Philippine Practices on Corporate Governance & Risk Management" by SGV & Co. held in Mandaluyong City
- August 2014 "Creating Advantage Through Governance" by SGV & Co. held in Mandaluyong City
- March 2013 Strategic FSRU and FLNG Operations and Management by Uni Strategic Pte Ltd held in Malaysia
- November 2011 Global Petrochemical Industry Training by Nexant Chemsystems held in Shanghai, China
- > June 2011 Aviation Fuel Handling Seminar by Air Total held in Paris, France
- ➤ June 2010 Executive Decision-Making, an online course by e-Cornell

### • Archie B. Gupalor- Vice President, National Sales

- August 2015 "Updates on Philippine Practices on Corporate Governance & Risk Management" by SGV & Co. held in Mandaluyong City
- August 2014 "Creating Advantage Through Governance" by SGV & Co. held in Mandaluyong City
- August-November 2010 Management Development Program by the San Miguel Purefoods University and Harvard Business Publishing House held in Pasig City

### • Efren P. Gabrillo - Vice President, Controllers and Controller (until August 31, 2015)

- August 2015 "Updates on Philippine Practices on Corporate Governance & Risk Management" by SGV & Co. held in Mandaluyong City
- August 2014 "Creating Advantage Through Governance" by SGV & Co. held in Mandaluyong City

# • Albertito S. Sarte - Vice President, Treasurers and Treasurer

- August 2015 "Updates on Philippine Practices on Corporate Governance & Risk Management" by SGV & Co. held in Mandaluyong City
- August 2014 "Creating Advantage Through Governance" by SGV & Co. held in Mandaluyong City

### • Joel Angelo C. Cruz - Vice President, General Counsel and Corporate Secretary

- August 2015 "Updates on Philippine Practices on Corporate Governance & Risk Management" by SGV & Co. held in Mandaluyong City
- August 2014 "Creating Advantage Through Governance" by SGV & Co. held in Mandaluyong City

## • Rodulfo L. Tablante - Vice President, Operations

- August 2015 "Updates on Philippine Practices on Corporate Governance & Risk Management" by SGV & Co. held in Mandaluyong City
- August 2014 "Creating Advantage Through Governance" by SGV & Co. held in Mandaluyong City

### • Julieta A. Ventigan - Vice President, Business Planning and Development

- October 2015 Corporate Governance Seminar by Risks, Opportunities Assessment and Management, Inc. held in Mandaluyong City
- Dennis S. Janson Assistant Vice President, Controllers and Controller (effective September 1, 2015)
  - August 2015 "Updates on Philippine Practices on Corporate Governance & Risk Management" by SGV & Co. held in Mandaluyong City
- iii. Continuing education programs for directors: programs and seminars and roundtables attended during the year (updated pursuant to the SEC Form 17-Cs dated August 7, 2014, September 29, 2014, November 10, 2014, July 1, 2015, August 7, 2015 and October 27, 2015 filed by the Company)

| Name of Director/Officer  | Date of Training        | Program   | Name of Training<br>Institution                          |
|---------------------------|-------------------------|---|--|
| Eduardo M. Cojuangco, Jr. | September 19, 2014      | Corporate Governance<br>Seminar (Mandaluyong City)  | SGV & Co.  |
| Ramon S. Ang              | 1. November 6, 2014     | Corporate Governance     Seminar     (Mandaluyong City)   | 1. Risks, Opportunities, Assessment and Management, Inc. |
|                           | 2. October 21, 2013     | Conflicts of Interests and<br>Board Evaluation Seminar<br>conducted   | 2. The Hong Kong<br>Institute of<br>Directors            |
|                           | 3. July 11 and 12, 2012 | 3. Mandatory Accreditation<br>Programme for Directors<br>of Public Listed Companies<br>(Kuala Lumpur, Malaysia)                             | 3. Bursatra Sdn. Bhd.                                    |
|                           | 4. September 11, 2012   | 4. Directors Training: Role of Company Director and Regulatory Framework and Board Practices Overview of Risk Management (Mandaluyong City) | 4. The Hong Kong<br>Institute of<br>Directors            |

|                       | 1  |   | 1.60/10.6  |
|-----------------------|--|---|--|
| Lubin B. Nepomuceno   | <ol> <li>August 5, 2015</li> <li>August 5, 2014</li> </ol> | Updates on Philippine     Practices on Corporate     Governance & Risk     Management     (Mandaluyong City)    | 1. SGV & Co. 2. SGV & Co.                                |
|                       | 2. August 5, 2014  | 2. "Creating Advantage Through Governance" (Mandaluyong City)   |  |
| Eric O. Recto         | 1. June 22, 2015   | "Corporate Governance:     Best Practices and the     ASEAN Scorecard"     (Muntinlupa City)                    | 1. Center for<br>Training and<br>Development,<br>Inc.    |
|                       | 2. May 28, 2014  | 2. Corporate Governance<br>Seminar (Makati City)  | 2. Risks, Opportunities, Assessment and Management, Inc. |
|                       | 3. July 11 and 12, 2012                                    | Mandatory Accreditation     Programme for Directors     of Public Listed Companies     (Kuala Lumpur, Malaysia) | 3. Bursatra Sdn.<br>Bhd.                                 |
| Aurora T. Calderon    | 1. September 19, 2014                                      | Corporate Governance     Seminar (Mandaluyong     City)   | 1. SGV & Co.   |
|                       | 2. July 11 and 12, 2012                                    | 2. Mandatory Accreditation<br>Programme for Directors<br>of Public Listed Companies<br>(Kuala Lumpur, Malaysia) | 2. Bursatra Sdn.<br>Bhd.                                 |
| Artemio V. Panganiban | 1.February 18, 2015  | Orientation Course for     Corporate Governance     (Makati City)   | Institute of     Corporate     Directors                 |
|                       | 2.February 4, 2014   | 2. Corporate Governance & Risk Management Summit (Makati City)  | 2. Institute of Corporate Directors                      |
|                       | 3. November 19, 2012                                       | 3. Corporate Governance Forum on "Navigating the New World of Business (Pasig City)                             | 3. First Pacific<br>Leadership<br>Academy                |
| Reynaldo G. David     | 1. August 5, 2015  | Updates on Philippine     Practices on Corporate     Governance & Risk     Management                           | 1. SGV & Co.   |
|                       | 2. August 5, 2014  | (Mandaluyong City)  2. "Creating Advantage Through Governance" (Mandaluyong City)                               | 2. SGV & Co.   |
| Mirzan Mahathir       | 1. August 5, 2015  | Updates on Philippine     Practices on Corporate     Governance & Risk     Management                           | 1. SGV & Co.   |

|                         | 1                     |   | -1f                     |
|-------------------------|-----------------------|---|-------------------------|
|                         |                       | (Mandaluyong City)                        | 2 60// 2 6              |
|                         | 2. August 5, 2014     | 2. "Creating Advantage                    | 2. SGV & Co.            |
|                         |                       | Through Governance"                       |                         |
|                         | 4 4 4 5 2045          | (Mandaluyong City)                        | 4 601/0.0               |
|                         | 1. August 5, 2015     | Updates on Philippine                     | 1. SGV & Co.            |
| Nelly Favis-Villafuerte |                       | Practices on Corporate                    |                         |
|                         |                       | Governance & Risk                         |                         |
|                         |                       | Management                                |                         |
|                         |                       | (Mandaluyong City)                        |                         |
|                         | 2. August 5, 2014     | 2. "Creating Advantage                    | 2. SGV & Co.            |
|                         |                       | Through Governance"                       |                         |
|                         |                       | (Mandaluyong City)                        | _                       |
| Romela M. Bengzon       | 1. August 5, 2015     | 1. Updates on Philippine                  | 1. SGV & Co.            |
|                         |                       | Practices on Corporate                    |                         |
|                         |                       | Governance & Risk                         |                         |
|                         |                       | Management                                |                         |
|                         |                       | (Mandaluyong City)                        |                         |
|                         | 2. August 5, 2014     | 2. "Creating Advantage                    | 2. SGV & Co.            |
|                         |                       | Through Governance"                       |                         |
|                         |                       | (Mandaluyong City)                        | _                       |
| Margarito B. Teves      | 1. August 5, 2015     | <ol> <li>Updates on Philippine</li> </ol> | 1. SGV & Co.            |
|                         |                       | Practices on Corporate                    |                         |
|                         |                       | Governance & Risk                         |                         |
|                         |                       | Management                                |                         |
|                         |                       | (Mandaluyong City)                        |                         |
|                         | 2. August 5, 2014     | 2. "Creating Advantage                    | 2. SGV & Co.            |
|                         |                       | Through Governance"                       |                         |
|                         |                       | (Mandaluyong City)                        |                         |
| Estelito P. Mendoza     | September 19, 2014    | Corporate Governance                      | SGV & Co.               |
|                         |                       | Seminar (Mandaluyong City)                |                         |
| Jose P. de Jesus        | 1. October 26, 2015   | 1. Corporate Governance                   | 1. Risks, Opportunities |
|                         |                       | Seminar (Mandaluyong                      | Assessment and          |
|                         |                       | <u>City)</u>                              | Management, Inc.        |
|                         |                       |   |                         |
|                         | 2. September 26, 2014 | 2. Corporate Governance                   | 2. SGV & Co.            |
|                         |                       | Seminar (Mandaluyong                      |                         |
|                         |                       | City)                                     |                         |
| Virgilio S. Jacinto     | September 19, 2014    | Corporate Governance                      | SGV & Co.               |
|                         |                       | Seminar (Mandaluyong City)                |                         |
| Ron W. Haddock          | November 7, 2014      | Corporate Governance                      | SGV & Co.               |
|                         |                       | Seminar (Mandaluyong City)                |                         |
| Emmanuel E. Eraña       | 1. August 5, 2015     | 1. Updates on Philippine                  | 1. SGV & Co.            |
|                         |                       | Practices on Corporate                    |                         |
|                         |                       | Governance & Risk                         |                         |
|                         |                       | Management                                |                         |
|                         |                       | (Mandaluyong City)                        |                         |
|                         | 2. August 5, 2014     | 2. "Creating Advantage                    | 2. SGV & Co.            |
|                         |                       | Through Governance"                       |                         |
|                         |                       | (Mandaluyong City)                        |                         |

| r                       | 1                  | y ·  |
|-------------------------|--------------------|--|
| Susan Y. Yu             | 1. August 5, 2015  | 1. Updates on Philippine Practices on Corporate Governance & Risk Management |
|                         |                    | (Mandaluyong City)   |
|                         | 2. August 5, 2014  | 2. "Creating Advantage 2. SGV & Co.  |
|                         |                    | Through Governance"  |
|                         |                    | (Mandaluyong City)   |
| Rowena O. Cortez        | 1. August 5, 2015  | 1. Updates on Philippine 1. SGV & Co.  |
|                         |                    | Practices on Corporate   |
|                         |                    | Governance & Risk  |
|                         |                    | Management (Management City)   |
|                         | 2 August F 2014    | (Mandaluyong City)  2. "Creating Advantage 2. SGV & Co.                      |
|                         | 2. August 5, 2014  | "Creating Advantage 2. SGV & Co. Through Governance"                         |
|                         |                    | (Mandaluyong City)   |
| Freddie P. Yumang       | 1. August 5, 2015  | 1. Updates on Philippine 1. SGV & Co.  |
| Treadic 1. Tamang       | 1. /\dgust 5, 2015 | Practices on Corporate   |
|                         |                    | Governance & Risk  |
|                         |                    | Management   |
|                         |                    | (Mandaluyong City)   |
|                         | 2. August 5, 2014  | 2. "Creating Advantage 2. SGV & Co.  |
|                         |                    | Through Governance"  |
|                         |                    | (Mandaluyong City)   |
| Albertito S. Sarte      | 1. August 5, 2015  | 1. Updates on Philippine 1. SGV & Co.  |
|                         |                    | Practices on Corporate   |
|                         |                    | Governance & Risk  |
|                         |                    | Management   |
|                         | 2 4                | (Mandaluyong City)   |
|                         | 2. August 5, 2014  | 2. "Creating Advantage 2. SGV & Co.  |
|                         |                    | Through Governance" (Mandaluyong City)                                       |
| Efren P. Gabrillo       | 1 August F 201F    | 1. Updates on Philippine 1. SGV & Co.  |
| (until August 31, 2015) | 1. August 5, 2015  | Practices on Corporate   |
| (until August 51, 2015) |                    | Governance & Risk  |
|                         |                    | Management   |
|                         |                    | (Mandaluyong City)   |
|                         | 2. August 5, 2014  | 2. "Creating Advantage 2. SGV & Co.  |
|                         |                    | Through Governance"  |
|                         |                    | (Mandaluyong City)   |
| Joel Angelo C. Cruz     | 1. August 5, 2015  | 1. Updates on Philippine 1. SGV & Co.  |
|                         |                    | Practices on Corporate   |
|                         |                    | Governance & Risk  |
|                         |                    | Management   |
|                         | 2 Avenue 5 2044    | (Mandaluyong City)   |
|                         | 2. August 5, 2014  | 2. "Creating Advantage 2. SGV & Co.  |
|                         |                    | Through Governance"  |
|                         |                    | (Mandaluyong City)   |

| Rodulfo L. Tablante     | 1. August 5, 2015 | Updates on Philippine     Practices on Corporate     Governance & Risk     Management     (Mandaluyong City) | 1. SGV & Co.         |
|-------------------------|-------------------|--|----------------------|
|                         | 2. August 5, 2014 | "Creating Advantage     Through Governance"     (Mandaluyong City)   | 2. SGV & Co.         |
| Julieta L. Ventigan     | October 26, 2015  | Corporate Governance   | Risks, Opportunities |
|                         |                   | Seminar (Mandaluyong   | Assessment and       |
|                         |                   | <u>City)</u>   | Management, Inc.     |
| Dennis S. Janson        | August 5, 2015    | Updates on Philippine  | SGV & Co.            |
| (effective September 1, |                   | Practices on Corporate   |                      |
| 2015)                   |                   | Governance & Risk  |                      |
|                         |                   | Management   |                      |
|                         |                   | (Mandaluyong City)   |                      |

# **B. CODE OF BUSINESS CONDUCT & ETHICS**

1) Discuss briefly the company's policies on the following business conduct or ethics affecting directors, senior management and employees:

| Business Conduct & Ethics | Directors   | Senior Management  | Employees  |
|---------------------------|---|--|--|
| (a) Conflict of Interest  | The CG Manual embodies the policy that a director's office is one of trust and confidence. A director shall thus act in the best interest of the Company in a manner characterized by transparency, accountability and fairness. He shall exercise leadership, prudence and integrity in directing the Company towards sustained progress.  One of the express duties of a director under the CG Manual is to conduct fair business transactions with the Company, fully disclose | The conflict of interest policy of the Company is enunciated in a number of policies of the Company.  Personnel Manual  The primary conflict of the interest policy of the Company is set out in the Personnel Manual.  As a condition for employment, all incoming officers and employees are required to execute a conflict of interest undertaking that they have read the conflict of interest undertaking that they they will abide by its terms. | The conflict of interest policy of the Company as described in the preceding column on senior management applies to employees as well. |
|                           |   | terms.   |  |

interest he may have in matter transaction to be acted upon by the Board and recuse himself in the Board's decision-making process with respect thereto and, in general, ensure that personal interest does not cause actual or potential conflict of interest with, or bias against, the interest of the Company or does not prejudice Board decisions.

A director who has a continuing material conflict of interest should seriously consider resigning from his position. A conflict of interest is considered material if the director's personal or business interest is antagonistic to that of the Company, or stands to acquire or gain financial advantage at the expense of the Company.

personal interest of the officer/employee and the interest of the Company in dealing with suppliers, customers, and all other organizations or individuals doing or seeking to do business with the Company or any of its affiliates must be avoided.

The following cases are considered to be in conflict with the Company's interest, or a violation of trust, and must be disclosed to Management (through the Conflict of Interest Committee):

- (1) For officers, employees or any dependent member of their families to have any interest in any organization which has, or is seeking to have business dealings with the Company where there is opportunity for preferential treatment to be given or received except where such interest comprises ownership of securities in widely-held or publicly listed corporations which are quoted and sold in the open market or where such interest in a private corporation is not material;
- (2) For officers, employees or any dependent members of their families to buy for any commercial purpose, sell or lease any kind of product, property,

facilities or equipment from or to the Company;

(3) For officers or employees to serve as an officer or director of any other company, or in any management capacity for, or as a consultant to any individual, firm, or other company competing, doing or seeking to do business with the Company or any affiliate.

"Dependent member of the family" shall mean an employee's relative by blood or affinity, within the third civil degree, whether or not such relative is actually dependent for his livelihood or support on the employee, or any relative of more remote degree or any other person who is dependent on the employee.

The following situations are prohibited and should not be done in any case:

- (1) For officers or employees, without proper authority:
- a. to give or release to anyone not employed by the Company any data or information of a confidential nature concerning the Company, such as, but not limited to, those relating to decisions, plans, earnings, financial or business forecasts, or competitive bids; and

b. to use such information

not generally known to the public for his personal advantage;

 c. to acquire or induce others to acquire such information which may be used against the Company;

For (2) officers, or employees any dependent member of their families to accept or to solicit in exchange for a favor given or to be extended, commissions, share in profits, gifts in cash, gift certificates or other payments, loans or advances (other than from established banking or financial institutions), materials, services, repairs or improvements at no cost or at unreasonably low prices, manifestly excessive or extravagant entertainment, travel or gifts of merchandise which are more than nominal value or significant value from any organization, firm individual, doing seeking to do business with the Company;

(3) For officers or employees to engage in "insider trading" of shares of stock of the Company by using material information not generally known to the investing public but acquired by the officer or the employee by virtue of his work or functions in the Company.

The conflict of interest policy is enforced through the requirement for the execution by incoming officers and employees, as a condition for employment, of the conflict of interest undertaking conflict of interest undertaking that documents affirmation by the signatory that he has read the policy and agrees to abide by its terms and that he is not in a conflict of interest situation and. in the event he that he will be, he will disclose the same to Management through the Conflict of Interest Committee.

## **Corporate Policy Manual**

The Corporate Policy Manual of the Company revised on April 26, 2000 (the "Corporate Policy Manual") also contains a policy statement against conflict of interest that requires officers and employees to avoid any conflict between personal interest and the interest of the Company in dealing with suppliers, customers and all organizations and individuals doing to seeking to do business with the Company or any of its affiliates.

### Code of Conduct

The Code of Conduct of Conduct reiterates the conflict of interest policy of the Company that proscribes the

|                 | engagement in any           |                             |
|-----------------|-----------------------------|-----------------------------|
|                 | business relationship or    |                             |
|                 | activity which might        |                             |
|                 | ,                           |                             |
|                 | 1                           |                             |
|                 | with the interest of the    |                             |
|                 | Company.                    |                             |
|                 |                             |                             |
|                 | Under its terms, a conflict |                             |
|                 | of interest, actual or      |                             |
|                 | potential, may arise        |                             |
|                 | where, directly or          |                             |
|                 | indirectly, where (a) one   |                             |
|                 | engages in a business       |                             |
|                 | relationship or activity    |                             |
|                 | -                           |                             |
|                 | with anyone who is party    |                             |
|                 | to a transaction with the   |                             |
|                 | Company, (b) one is in a    |                             |
|                 | position to derive a        |                             |
|                 | personal benefit or a       |                             |
|                 | benefit by making or        |                             |
|                 | influencing decisions       |                             |
|                 | relating to any             |                             |
|                 | transaction, (c) an         |                             |
|                 | independent judgment of     |                             |
|                 | the Company's best          |                             |
|                 | interest cannot be          |                             |
|                 |                             |                             |
|                 | exercised, and (d) an       |                             |
|                 | employee with close         |                             |
|                 | relative(s) is employed by  |                             |
|                 | another oil company.        |                             |
|                 |                             |                             |
|                 | A full disclosure of any    |                             |
|                 | interest which the          |                             |
|                 | director, his immediate     |                             |
|                 | family or close relatives   |                             |
|                 | and friends may have in     |                             |
|                 | the Company is required     |                             |
|                 | to be made.                 |                             |
|                 | to be made.                 |                             |
|                 | The Code of Conduct         |                             |
|                 |                             |                             |
|                 | ,                           |                             |
|                 | prohibits against           |                             |
|                 | (a) taking a business or    |                             |
|                 | financial opportunity that  |                             |
|                 | Petron would have an        |                             |
|                 | interest in pursuing, (b)   |                             |
|                 | using Company property,     |                             |
|                 | information or position     |                             |
|                 | for personal gain; and (c)  |                             |
|                 | competing with the          |                             |
|                 | Company.                    |                             |
| The CG Manual   |                             | The conduct of business and |
| 100 [[5 6/100]] | I COLDOLATE LOUCA MIGURGI   | The conduct of pusiness and |

(b) Conduct of Business and Fair Dealings

embodies the policy that a director's office is one of trust and confidence.

In any business or dealing in which a director acts in his capacity as director of the Company, he should thus act in the best interest of the Company а manner characterized transparency, accountability and fairness. He shall exercise leadership, prudence and integrity directing in the Company towards sustained progress.

Under the Corporate Policy Manual, it is the policy of the Company maintain a respectable reputation in the business community in exercising the highest level of honesty, competence and prudence in the conduct of its operations.

The Corporate Policy Manual requires that the Company only deal with licensed, reputable, reliable, competent and responsible suppliers and contractors which have passed the prequalification requirements of the Company.

### **Code of Conduct**

The Code of Conduct further embodies Petron's commitment to conduct its business affairs fairly, honestly, impartially, in good faith and in an uncompromising ethical and proper manner and requires, among others, the following:

- 1. Being guided at all times by the Company's vision and mission which highlight professionalism, integrity, fairness commitment to excellence and care of the environment;
- 2. dealing with professionalism,

fair dealings policy of the Company as described in the preceding column on senior management applies to employees as well.

honesty, integrity and uphold high moral and ethical standards; 3. dealing openly and with honestly customers, suppliers, contractors, financial institutions joint venture and participants of the Company and dealings on arm's length basis with with dealers, contractors, vendors and suppliers of the Company; 4. supply of goods and services of the highest quality standards backed by efficient after sales service; 5. conduct of business affairs in a manner that preserves the and environment protects the health and safety of all its employees, customers, suppliers, contractors and the general public; 6. competing fairly and ethically within the framework of applicable competition laws; and 7. except as may be permitted by the Board, not (a) taking a business or financial opportunity that Petron would have an interest in pursuing, (b) using

Company

information or position for personal gain; and

property,

|   | The CC Manual  | (c) competing with the Company.  The Code of Conduct also requires fair dealings with the Company's suppliers, contractors, competitors, officers and employees with no one taking unfair advantage of anyone through manipulation, concealment or abuse of privileged information, misrepresentation of material facts or any other unfair dealing practice.   |   |
|---|--|---|---|
| (c) Receipt of gifts from third parties | The CG Manual embodies the policy that a director's office is one of trust and confidence. A director shall thus act in the best interest of the Company in a manner characterized by transparency, accountability and fairness. He shall exercise leadership, prudence and integrity in directing the Company towards sustained progress.  While there is no specific receipt of gifts policy applicable to directors, the foregoing policy that a director's office is one that demands prudence and integrity already provides the guidelines in the acceptance by a director of gifts that may be prohibited by law or the Company receipt of gifts policy that applies to officers and employees. | The Code of Conduct expressly provides that the giving or accepting gifts that equal more than the amount that would be considered customary courtesies may be deemed a bribe and that bribes are strictly prohibited by law and are against Company prohibits the solicitation, receipt, offer or making, directly or indirectly, of any illegal payments, remuneration, gifts, favors, commissions, donations, or comparable benefits which are intended or perceived to obtain business or uncompetitive favors for the conduct of business.  The Code of Conduct further generally prohibits the solicitation and acceptance of loans, preferential discounts, extended credits, gifts, gratuities, remuneration, commissions, valuable | The receipt of gifts rule as described in the preceding column on senior management applies to employees as well. |

privileges, vacations or trips, entertainment or other treatment special or excessive/extravagant in nature from a person or organization that might influence, or appear to influence, the performance of duties or to favor a dealer, contractor, supplier, vendor or competitor against the best interest of the Company.

Lending money to, or borrowing money from, any customer, dealer, contractor, vendor or supplier is also strictly prohibited.

Under no circumstances will the acceptance or giving of gifts in monetary form be allowed.

The Code also expressly provides that anyone who is offered or receives an inappropriate gift must refuse or return it in a tactful and dignified manner, advising the giver of the Company's policy that prohibits acceptance of such gifts.

# Personnel Manual

Under the conflict of interest policy of the Personnel Manual, officers, employees or any dependent member of their families is prohibited from accepting or soliciting in exchange for a favor given or to be extended commissions, share in profits, gifts in

|                     |                                       | cash, gift certificates or  |                              |
|---------------------|---------------------------------------|-----------------------------|------------------------------|
|                     |                                       | other payments, loans or    |                              |
|                     |                                       | advances (other than        |                              |
|                     |                                       | from established banking    |                              |
|                     |                                       | or financial institutions), |                              |
|                     |                                       | materials, services,        |                              |
|                     |                                       | repairs or improvements     |                              |
|                     |                                       | at no cost or at            |                              |
|                     |                                       | unreasonably low prices,    |                              |
|                     |                                       | manifestly excessive or     |                              |
|                     |                                       | extravagant                 |                              |
|                     |                                       | entertainment, travel or    |                              |
|                     |                                       | gifts of merchandise        |                              |
|                     |                                       | which are more than         |                              |
|                     |                                       | nominal value or            |                              |
|                     |                                       | significant value from any  |                              |
|                     |                                       | organization, firm or       |                              |
|                     |                                       | individual, doing or        |                              |
|                     |                                       | seeking to do business      |                              |
|                     |                                       | with the Company.           |                              |
|                     |                                       | The receipt of gift policy  |                              |
|                     |                                       | of the Company is           |                              |
|                     |                                       | enforced through the        |                              |
|                     |                                       | requirement for the         |                              |
|                     |                                       | execution by incoming       |                              |
|                     |                                       | officers and employees,     |                              |
|                     |                                       | as a condition for          |                              |
|                     |                                       | employment, of the          |                              |
|                     |                                       | conflict of interest        |                              |
|                     |                                       | undertaking that            |                              |
|                     |                                       | specifically includes the   |                              |
|                     |                                       | undertaking to comply       |                              |
|                     |                                       | with such receipt of gift   |                              |
|                     |                                       | policy.                     |                              |
|                     | The CG Manual                         | The Code of Conduct         | The policy on compliance     |
| (d) Compliance with | embodies the policy                   | mandates the knowledge      | with laws and regulations as |
| Laws & Regulations  | that a director's office is           | and respect of and          | described in the preceding   |
|                     | one of trust and                      | compliance with the         | column on senior             |
|                     | confidence. A director                | letter and spirit of        | management applies to        |
|                     | shall thus act in the best            | applicable laws, rules and  | employees as well.           |
|                     | interest of the Company               | regulations of places in    |                              |
|                     | in a manner                           | which Company conducts      |                              |
|                     | characterized by                      | its business or those       |                              |
|                     | transparency,                         | applicable to the           |                              |
|                     | accountability and fairness. He shall | Company.                    |                              |
|                     | exercise leadership,                  |                             |                              |
|                     | prudence and integrity                |                             |                              |
|                     | in directing the                      |                             |                              |
|                     | Company towards                       |                             |                              |
|                     | sustained progress.                   |                             |                              |
|                     | sustained progress.                   |                             |                              |

Under the CG Manual, one of the specific duties of a director is to to have working knowledge of the statutory and regulatory requirements affecting the Company, including the rules and regulations or requirements of the SEC, and where applicable, the requirements of other relevant regulatory agencies. (e) Respect for Trade **Code of Conduct** The conflict of interest The policy on the use of Secrets/Use of Nonpolicy in the Personnel non-public information as public Information Manual, to the extent The Code of Conduct described in the preceding that it relates to the requires the column senior on non-disclosure confidentiality of management applies confidential information, information entrusted employees as well. made expressly by the Company or its applicable customers or business to the of partners. directors the Company. The nondisclosure obligation The Code of Conduct also provides the prohibition requires fair dealings with against (a) giving or the Company's suppliers, releasing to anyone not contractors, competitors, officers and employees employed bν the with no one taking unfair Company any data or information of advantage of anyone confidential nature through manipulation, concealment or abuse of concerning the Company, such as, but privileged information, not limited to, those misrepresentation relating to decisions, material facts or any plans, earnings, financial other unfair dealing practice. or business forecasts, or competitive bids, (b) the use of such information The obligation extends to not generally known to "Confidential public for his information" which personal advantage, or includes all non-public (c) acquiring or inducing business, financial, others to acquire such personnel or technical information which may information, processes or be used against the systems, whether or not Company. in electronic form, related to any portion of Petron's

CG

the

business operations that

Moreover,

Manual also sets as a policy that directors observe confidentiality with respect to all matters coming before the Board.

have been learned, generated or acquired in dealings with the Company.

The Code of Conduct provides for the following:

### **Company Information**

- The use of confidential or proprietary information or trade secrets that might be of use to competitors of the Company, or harmful to the Company or its customers or business partners, if disclosed, is prohibited.
- No disclosure of any information that, upon its release, would be likely to affect the market price of Petron stock should be made.

# Third Party Information

• The confidential or proprietary information or trade secrets belonging or relating to supplier, vendor, contractor, consultant, former employee or other person or entity should not be solicited, received or used, except as may be lawfully received from the owner or an authorized third party.

## Personnel Manual

The conflict of interest policy in the Personnel

Manual also covers the non-disclosure obligation of officers and employees provides that prohibition against (a) giving or releasing to anyone not employed by the Company any data or information of confidential nature concerning the Company, such as, but not limited to, those relating to decisions, plans, earnings, financial or business forecasts, or competitive bids, (b) the use of such information not generally known to the public for his personal advantage, or (c) acquiring or inducing others to acquire such information which may be used against the Company.

The policy on the nondisclosure of non-public information is enforced through the requirement for the execution by incoming officers and employees, as a condition for employment, of the of interest conflict undertaking that specifically includes the statement that such officers or employees have read the policy. In addition, the undertaking includes the agreement not to engage in "insider trading" by using information of the Company not generally available to the public and acquired by virtue of the work performed for the Company.

(f) Use of Company Funds, Assets and Information The CG Manual embodies the policy that a director's office is of trust one and confidence. A director shall thus act in the best interest of the Company manner а characterized by transparency, accountability and fairness. shall He exercise leadership, prudence and integrity in directing the Company towards sustained progress.

The CG Manual also sets as a policy that directors observe confidentiality with respect to all matters coming before the Board.

With respect to other forms of Company property, while there is no specific policy on the use thereof applicable to directors, the responsible use of such property forms part of the accountability of the director to the Company.

## **Code of Conduct**

The Code of Conduct highlights the policy for the responsible use of all Petron property through the following:

- protection of corporate information and intellectual property;
- 2. use of equipment, materials, tools, supplies, employee time and other Company resources only for Petron's legitimate business interests;
- matters coming before the Board.

  3. lending and disposition of company assets in accordance with appropriate Petron policies;
  - 4. use of Company assets (both tangible assets such as equipment and machinery, systems, facilities, materials, and resources, as well as intangible assets such as proprietary information, relationships with customers, dealers and suppliers) solely for legitimate business;
  - 5. safeguarding of company property from loss, damage, theft, abuse and damage;
  - 6. spending of funds for valid business purposes only at prices

The policy on the use of company assets as described in the preceding column on senior management applies to employees as well.

|  |     |  | representing the best value to the Company;  7. holding in trust, properly accounting for and remittance and proper administration of all monies coming into one's possession in trust for other persons or for the Company; and  8. prohibition against sending rude, obscene or harassing materials via any electronic means.   |   |
|--|-----|--|---|---|
| (g) Employment<br>Labor Laws<br>Policies | & & | In lieu of an employment contract, the directors are elected at the annual meeting of stockholders for a one year term until their successors shall have been duly elected and qualified pursuant to the By-laws. Any director elected in the interim will serve for the remaining term until the next annual meeting of the stockholders. | The Corporate Manual Policy sets out the policy of the Company that only mentally, physically and morally qualified candidates are recruited and hired for each job opening. Present employees of the Company are given priority for suitable job openings or vacancies. In the absence of qualified employees, the Company hires from outside sources.  It is the general policy of the Company to require of officers and employees knowledge and respect of and compliance with the letter and spirit of applicable laws, rules and regulations of places in which Company conducts its business or those applicable to the Company.  The Corporate Manual Policy also provides for specific employment- | The policy on employment and labor laws and regulations as described in the preceding column on senior management applies to employees as well. |

| (h) Disciplinary action | The bases for disciplinary actions against the directors are set out in the CG Manual which provides for the grounds for temporary and permanent disqualifications.  The procedure for implementing the disqualification is explained in Item A(5)(b) above on "Selection/Appointment," | related policies, such as the following:  1. establishment of standard terms and conditions of employment for its employees in any function, location and office which must be observed by all employees;  2. respect for the rights of its employees to form organizations in accordance with law for collective bargaining; and  3. compliance with labor laws and rules in respect of imposing disciplinary action.  Under the Corporate Policy Manual and the Personnel Manual, any regular, probationary or contractual employee in any function or location, irrespective of position or classification, who commits an offense against the Company, its property or its personnel is subject to disciplinary action.  Any disciplinary action, which may include | The policy on disciplinary actions as described in the preceding column on senior management applies to employees as well. |
|-------------------------|---|---|--|
|                         | explained in Item A(5)(b)   | Any disciplinary action, which may include suspension and dismissal for a just or authorized cause provided by law or Company regulation, is carried out in accordance with provisions of existing labor laws and rules.  |  |
| (i) Whistle Blower      | Prior to the adoption by<br>the Board on May 6,<br>2013 of the Petron<br>Corporation and<br>Subsidiaries Whistle-   | The whistle-blowing policy as described in the preceding column on directors applies to officers as well.   | The whistle-blowing policy as described in the preceding columns on directors and officers applies to employees as         |

| blowing Policy whistle-blowing policy as disclosed to the SEC through an SEC Form 17-C filed on May 9, 2013, the Company, as a subsidiary of San Miguel Corporation, observed the San Miguel Corporation and Subsidiaries Whistle-blowing Policy. | well. |
|---|-------|
| The salient terms of both policies are as follows:  |       |
| 1. Accounting, internal accounting controls, auditing or financial reporting concerns may be communicated to the General Counsel and Compliance Officer (the "Compliance Officer").   |       |
| 2. All communications received by the Compliance Officer will be kept confidential and all relevant communications to be distributed to the Audit Committee.  |       |
| 3. The Audit Committee will determine necessary or appropriate action or response; and  |       |
| 4. Retaliation in any form against any interested party who, in good faith, raises a concern or reports a possible violation will not to be tolerated.  |       |

|                         | The Company also maintains its website and hotlines through which concerns of any party may be relayed to the Company for appropriate investigation and/or action.   |  |  |
|-------------------------|--|--|--|
| (j) Conflict Resolution | It is the policy of the Company to encourage the use of alternative modes of dispute resolution for amicable settlement of conflicts or differences.   | It is the policy of the Company to encourage the use of alternative modes of dispute resolution for amicable settlement of conflicts or differences.   | It is the policy of the Company to encourage the use of alternative modes of dispute resolution for amicable settlement of conflicts or differences.   |
|                         | This is embodied in the CG Manual which specifically requires the Board to encourage the use of alternative modes of dispute resolution for amicable settlement of conflicts or differences between the Company and its stockholders, and the Company and third parties, including the regulatory authorities. | This is embodied in the CG Manual which specifically requires the Board to encourage the use of alternative modes of dispute resolution for amicable settlement of conflicts or differences between the Company and its stockholders, and the Company and third parties, including the regulatory authorities. | This is embodied in the CG Manual which specifically requires the Board to encourage the use of alternative modes of dispute resolution for amicable settlement of conflicts or differences between the Company and its stockholders, and the Company and third parties, including the regulatory authorities. |

## 2) Has the code of ethics or conduct been disseminated to all directors, senior management and employees?

Yes. Copies of the Code of Conduct were distributed to directors, officers and employees and are readily available with the Human Resources Management and Development Department of the Company. The Code of Conduct is also available on the Petron intranet "Petron Hub".

## 3) Discuss how the company implements and monitors compliance with the code of ethics or conduct.

The Code of Conduct forms part of the orientation of new employees of the Company and copies are distributed during the orientation. Copies of the Code of Conduct are also readily available with the Human Resources Management and Development Department of the Company. Under the terms of the Code of Conduct, every employee and officer has the responsibility, and it is the policy of the Company to encourage employees and officers, to ask questions, seek guidance and report suspected violations of the code. Each employee is required to know, understand and adhere to the Code of Conduct. All supervisors and managers are mandated to ensure that their subordinates comply with its provisions.

A failure to comply with the provisions of the Code of Conduct will subject an employee to discipline that may include counseling, reprimand, suspension and/or termination, in addition to any civil or criminal liability under existing laws. Due process will be followed. Disciplinary measures will depend on the circumstances of the

violation and will be made in accordance with the provisions of the Personnel Manual and the Company Rules and Regulations on Discipline.

## 4) Related Party Transactions

## (a) Policies and Procedures

Describe the company's policies and procedures for the review, approval or ratification, monitoring and recording of related party transactions between and among the company and its parent, joint ventures, subsidiaries, associates, affiliates, substantial stockholders, officers and directors, including their spouses, children and dependent siblings and parents and of interlocking director relationships of members of the Board.

| Deleted Destr. Transactions | Delision and Dunnadouse   |
|-----------------------------|---|
| Related Party Transactions  | Policies and Procedures   |
| (1) Parent Company          | It is the policy of the Company that transactions between the Company and its parent company are on an arm's length basis in a manner similar to transactions with non-related parties. Such transactions are made at normal market prices and terms. An assessment is undertaken at each financial year by examining the final position of the related party and the market in which the related party operates. |
|                             | Pursuant to the requirements of the CG Manual, the Corporation fully and timely discloses all material information concerning its operations, including significant related party transactions (excluding the purchase of crude oil in the normal course of business).  |
|                             | The Company likewise discloses its related party transactions through its consolidated financial statements in accordance with the Philippine Financial Reporting Standards ("PFRS") and in the Definitive Information Statement and the annual report (SEC Form 17-A).   |
| (2) Joint Ventures          | It is the policy of the Company that transactions between the Company and its joint ventures are on an arm's length basis in a manner similar to transactions with non-related parties. Such transactions are made at normal market prices and terms. An assessment is undertaken at each financial year by examining the final position of the related party and the market in which the related party operates. |
|                             | Pursuant to the requirements of the CG Manual, the Corporation fully and timely discloses all material information concerning its operations, including significant related party transactions (excluding the purchase of crude oil in the normal course of business).  |
|                             | The Company likewise discloses its related party transactions through its consolidated financial statements in accordance with PFRS and in the Definitive Information Statement and the annual report (SEC Form 17-A).  |

| (3) Subsidiaries                  | It is the policy of the Company that transactions between the Company and its subsidiaries are on an arm's length basis in a manner similar to transactions with non-related parties. Such transactions are made at normal market prices and terms. An assessment is undertaken at each financial year by examining the final position of the related party and the market in which the related party operates.  Pursuant to the requirements of the CG Manual, the Company fully and timely discloses all material information concerning its operations, including significant related party transactions (excluding the purchase of crude oil in the normal course of business). |
|-----------------------------------|---|
|                                   | The Company likewise discloses its related party transactions through its consolidated financial statements in accordance with PFRS and in the Definitive Information Statement and the annual report (SEC Form 17-A).  |
| (4) Entities Under Common Control | It is the policy of the Company that transactions between the Company and its affiliates are on an arm's length basis in a manner similar to transactions with non-related parties. Such transactions are made at normal market prices and terms. An assessment is undertaken at each financial year by examining the final position of the related party and the market in which the related party operates.   |
|                                   | Pursuant to the requirements of the CG Manual, the Company fully and timely discloses all material information concerning its operations, including significant related party transactions (excluding the purchase of crude oil in the normal course of business).  |
|                                   | The Company likewise discloses its related party transactions through its consolidated financial statements in accordance with PFRS, the Definitive Information Statement and the annual report (SEC Form 17-A).  |
| (5) Substantial Stockholders      | It is the policy of the Company that transactions between the Company and its substantial stockholders are on an arm's length basis in a manner similar to transactions with non-related parties. Such transactions are made at normal market prices and terms. An assessment is undertaken at each financial year by examining the final position of the related party and the market in which the related party operates.   |
|                                   | Pursuant to the requirements of the CG Manual, the Company fully and timely discloses all material information concerning its operations, including significant related party transactions (excluding the purchase of crude oil in the normal course of business).  |

|  | The Company likewise discloses its related party transactions through its consolidated financial statements in accordance with PFRS, the Definitive Information Statement and the annual report (SEC Form 17-A).  |
|--|---|
| (6) Officers including spouse/children/siblings/parents  | It is the policy of the Company that transactions of an officer (including his spouse, children, siblings and parents) with the Company are considered a situation of conflict of interest that must be disclosed to Management through the Conflict of Interest Committee. As a condition of employment, officers are required to sign a conflict of interest undertaking that documents the affirmation by the signatory that he is not in a conflict of interest situation and, in the event he that he will be, he will disclose the same to Management through the Conflict of Interest Committee. |
|  | Under the conflict of interest policy of the Company as embodied in the Corporate Policy Manual and the Personnel Manual, the restriction extends to an officer's relative by blood or affinity, within the third civil degree, whether or not such relative is actually dependent for his livelihood or support on such officer, or any relative of more remote degree or any other person who is dependent on such officer.   |
|  | Pursuant to the requirements of the CG Manual, the Company fully and timely discloses all material information concerning its operations, including significant related party transactions (excluding the purchase of crude oil in the normal course of business).  |
|  | The Company likewise discloses its related party transactions through its consolidated financial statements in accordance with PFRS, the Definitive Information Statement and the annual report (SEC Form 17-A).  |
|  | Further to the above, and in compliance with the requirements of the Corporation Code for contracts between the Company and an officer, the Company ensures that any such contract is fair and reasonable under the circumstances, the presence of such director in the meeting to approve the transaction should not be required for quorum purposes, his vote should not be necessary to approve such transaction, and the Board should have approved such transaction.   |
|  | In 2014, 2013 and 2012, the Company did not have any transaction with any officer of the Company.   |
| (7) Directors including spouse/children/siblings/parents | The CG Manual embodies the policy that a director's office is one of trust and confidence. A director shall thus act in the best interest of the Company in a manner characterized by transparency, accountability and fairness. He shall exercise leadership, prudence and integrity in directing the Company  |

towards sustained progress.

One of the express duties of a director under the CG Manual is to conduct fair business transactions with the Company, fully disclose to the Board any interest he may have in any matter or transaction to be acted upon by the Board and recuse himself in the Board's decision-making process with respect thereto and, in general, ensure that personal interest does not cause actual or potential conflict of interest with, or bias against, the interest of the Company or does not prejudice Board decisions.

A director who has a continuing material conflict of interest should seriously consider resigning from his position. A conflict of interest is considered material if the director's personal or business interest is antagonistic to that of the Company, or stands to acquire or gain financial advantage at the expense of the Company.

And pursuant to the requirements of the CG Manual, the Company fully and timely discloses all material information concerning its operations, including significant related party transactions (excluding the purchase of crude oil in the normal course of business).

The Company likewise discloses its related party transactions through its consolidated financial statements in accordance with PFRS, the Definitive Information Statement and the Annual Report (SEC Form 17-A).

Further to the above, and in compliance with the requirements of the Corporation Code for contracts between the Company and a director, the Company ensures that any such contract is fair and reasonable under the circumstances, the presence of such director in the meeting to approve the transaction should not be required for quorum purposes and his vote should not be necessary to approve such transaction.

In 2014, 2013 and 2012, the Company did not have any transaction with any director of the Company.

(8) Interlocking director relationship of Board of Directors

The CG Manual embodies the policy that a director's office is one of trust and confidence. A director shall thus act in the best interest of the Company in a manner characterized by transparency, accountability and fairness. He shall exercise leadership, prudence and integrity in directing the Company towards sustained progress.

One of the express duties of a director under the CG Manual is to conduct fair business transactions with the Company, fully disclose to the Board any interest he may have in any matter or transaction to be acted upon by the Board and

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recuse himself in the Board's decision-making process with respect thereto and, in general, ensure that personal interest does not cause actual or potential conflict of interest with, or bias against, the interest of the Company or does not prejudice Board decisions.

A director who has a continuing material conflict of interest should seriously consider resigning from his position. A conflict of interest is considered material if the director's personal or business interest is antagonistic to that of the Company, or stands to acquire or gain financial advantage at the expense of the Company.

And in compliance with the requirements of the Corporation Code for contracts between the Company and another company with which the Company has interlocking directors, the Company ensures that any such contract is fair and reasonable under the circumstances and that, in the event the interest of the interlocking director in the other corporation exceeds 20% of the outstanding capital stock and his interest in the Company is merely nominal, the Company should also ensure that the presence of such interlocking director in the meeting to approve the transaction should not be required for quorum purposes and his vote should not be necessary to approve such transaction.

### (b) Conflict of Interest

#### (i) Directors/Officers and 5% or more Shareholders

Identify any actual or probable conflict of interest to which directors/officers/5% or more shareholders may be involved.

While the arrangements listed below may be deemed conflict of interest situations simply because of the relationship between the Company and its substantial holder, it is the policy and practice of the Company that transactions between the Company and its parent, subsidiaries, associates and joint ventures are on an arm's length basis in a manner similar to transactions with non-related parties.

Such transactions are therefore made at normal market prices and terms. Furthermore, an assessment is undertaken at each financial year by examining the final position of the related party and the market in which the related party operates.

|                                  | Details of Conflict  |  |  |
|----------------------------------|--|--|--|
|                                  | of Interest (Actual or Probable)   |  |  |
| Name of Director/s               | None.  |  |  |
| Name of Officer/s                | None.  |  |  |
| Name of Significant Shareholders |  |  |  |
| 1. San Miguel Corporation        | 1. The Company pays its parent company, San Miguel Corporation, a share in common expenses such as |  |  |

2. Petron Corporation Employees'
Retirement Plan
utilities and management fees.

2. The Company advanced certain amounts to the Petron Corporation Employees' Retirement Plan.

# (ii) Mechanism

Describe the mechanism laid down to detect, determine and resolve any possible conflict of interest between the company and/or its group and their directors, officers and significant shareholders.

|         | Directors/Officers/Significant Shareholders   |
|---------|---|
| Company | The conflict of interest policy of the Company as embodied in the Corporate Policy Manual and the Personnel Manual requires the execution by each officer and employee of an undertaking under which he expressly states that he is in compliance with such policy, will conduct himself according with the terms thereof and is not presently in violation of it, with the further undertaking to inform Management through the Conflict of Interest Committee in the event he becomes involved in a conflict of interest situation. |
|         | A Conflict of Interest Committee (composed of the Vice Presidents for Human Resources and Management Department, Corporate Planning, National Sales, and Refinery, and the Treasurer or the Controller) is formed to assist the Chairman and the President in the implementation of the conflict of interest policy by performing the following responsibilities:   |
|         | 1. review and make recommendations on the application of<br>the conflict of interest policy and associated procedures to<br>assure consistent application;  |
|         | 2. review and make recommendations on any specific conflict of interest situation raised; and   |
|         | 3. investigate any violation of the policy and recommend to the Chairman and the President the appropriate course of action (any situation that poses remote or insignificant danger or prejudice to the Company need not be elevated to the Chairman and the President, except when the officer involved is a member of the Conflict of Interest Committee).   |
|         | The General Counsel of the Company as the secretary of the Conflict of Interest Committee reviews all conflict of interest undertakings executed and reports to the committee any relevant conflict of interest situation.  |
|         | The conflict of interest policy provides that any violation thereof may result in disciplinary action, including termination for cause.   |

|       | Related party transactions of Company are on an arm's length basis in a manner similar to transactions with non-related parties. Such transactions are made at normal market prices and terms. An assessment is undertaken at each financial year by examining the final position of the related party and the market in which the related party operates. |
|-------|--|
| Group | The discussion on the implementation of the conflict of interest policy of the Company as above-discussed in the immediately preceding row in relation to the Company applies to conflict of interest situations in the rest of the Petron Group as well.  |

# 5) Family, Commercial and Contractual Relations

(a) Indicate, if applicable, any relation of a family, commercial, contractual or business nature that exists between the holders of significant equity (5% or more), to the extent that they are known to the company:

| Names of Related Significant Shareholders | Type of Relationship | Brief Description of the Relationship |
|---|----------------------|---------------------------------------|
| San Miguel Corporation and                | Parent-Subsidiary    | San Miguel Corporation wholly         |
| SEA Refinery Corporation                  |                      | owns SEA Refinery                     |
|   |                      | Corporation.                          |

(b) Indicate, if applicable, any relation of a commercial, contractual or business nature that exists between the holders of significant equity (5% or more) and the company:

| Names of Related<br>Significant Shareholders     | Type of Relationship | Brief Description   |
|--|----------------------|---|
| San Miguel Corporation                           | Shared Services      | The Company pays San Miguel Corporation a share in common expenses such as utilities and management fees. |
| Petron Corporation Employees'<br>Retirement Plan | Advances             | The Company advanced certain amounts to the Petron Corporation Employees' Retirement Plan                 |

(c) Indicate any shareholder agreements that may impact on the control, ownership and strategic direction of the company:

| Name of Shareholders | % of Capital Stock affected (Parties) | Brief Description of the<br>Transaction |  |
|----------------------|---------------------------------------|---|--|
| None.                | None.                                 | None.                                   |  |

The Company is not aware of any.

<sup>&</sup>lt;sup>4</sup> Family relationship up to the fourth civil degree either by consanguinity or affinity.

#### 6) Alternative Dispute Resolution

Describe the alternative dispute resolution system adopted by the company for the last three (3) years in amicably settling conflicts or differences between the corporation and its stockholders, and the corporation and third parties, including regulatory authorities.

|                                      | Alternative Dispute Resolution System  |
|--------------------------------------|--|
| Corporation & Stockholders           | It is the policy of the Company under the CG Manual to   |
|                                      | encourage the use of alternative modes of dispute  |
|                                      | resolution for amicable settlement of conflicts or   |
|                                      | differences between the Company and its stockholders,  |
|                                      | and the Company and third parties, including the   |
|                                      | regulatory authorities. To this end, the Company encourages negotiations with stockholders to settle   |
|                                      | differences. The Company has its Office of the Corporate   |
|                                      | Secretary, investor relations unit under the CFO, and stock  |
|                                      | transfer agent to reply to concerns of stockholders.   |
|                                      | , and a control of the control of th |
| Corporation & Third Parties          | It is the policy of the Company under the CG Manual to   |
|                                      | encourage the use of alternative modes of dispute  |
|                                      | resolution for amicable settlement of conflicts or   |
|                                      | differences between the Company and its stockholders,  |
|                                      | and the Company and third parties, including the   |
|                                      | regulatory authorities. In pursuance of this policy, the Company encourages negotiations with third parties to   |
|                                      | settle differences. The Company likewise has agreed  |
|                                      | under certain contractual arrangements to resolve issues   |
|                                      | through alternative modes of dispute resolution other  |
|                                      | than litigation, such as arbitration.  |
| Corporation & Regulatory Authorities | It is the policy of the Company under the CG Manual to   |
|                                      | encourage the use of alternative modes of dispute  |
|                                      | resolution for amicable settlement of conflicts or   |
|                                      | differences between the Company and its stockholders,  |
|                                      | and the Company and third parties, including the   |
|                                      | regulatory authorities. To this end, the Company works   |
|                                      | closely with relevant government agencies and maintains strong lines of communication with them.   |
|                                      | אנוטוון וווופא טו גטוווווועוווגמנוטוו שונוו נוופווו.   |

# **C. BOARD MEETINGS & ATTENDANCE**

### 1) Are Board of Directors' meetings scheduled before or at the beginning of the year?

Yes, board meetings are scheduled before the beginning of the year. The schedule of the board meetings for 2015 was presented to the Board at the board meeting held on November 7, 2014. For 2014, the schedule of the board meetings was presented to the Board at the board meeting held on November 4, 2013. The schedule of the board meetings for 2013 was presented to the Board at the board meeting held on November 12, 2012. The schedule of the board meetings for 2012 was presented to the Board at the board meeting held on December 1, 2011.

Attendance of Directors (updated pursuant to the advisement letter on attendance of directors at meetings held in 2014, which was filed by the Company with the SEC on January 6, 2015; for meetings held in 2013, in an advisement letter which was filed by the Company with the SEC on January 28, 2014)

# 2014

| Board       | Name                      | Date of Election  | No. of Board<br>Meetings Held<br>during the<br>year (2014) | No. of<br>Meetings<br>Attended | %   |
|-------------|---------------------------|-------------------|--|--------------------------------|-----|
| Chairman    | Ramon S. Ang              | January 8, 2009   | 7  | 7                              | 100 |
| Member      | Eduardo M. Cojuangco, Jr. | January 8, 2009   | 7  | 7                              | 100 |
| Member      | Estelito P. Mendoza       | January 8, 2009   | 7  | 5                              | 71  |
| Member      | Eric O. Recto             | July 31, 2008     | 7  | 7                              | 100 |
| Member      | Lubin B. Nepomuceno       | February 19, 2013 | 7  | 7                              | 100 |
| Member      | Mirzan Mahathir           | August 13, 2010   | 7  | 7                              | 100 |
| Member      | Ron W. Haddock            | December 2, 2008  | 7  | 7                              | 100 |
| Member      | Virgilio S. Jacinto       | August 13, 2010   | 7  | 7                              | 100 |
| Member      | Aurora T. Calderon        | August 13, 2010   | 7  | 7                              | 100 |
| Member      | Romela M. Bengzon         | August 13, 2010   | 7  | 7                              | 100 |
| Member      | Nelly Favis-Villafuerte   | December 1, 2011  | 7  | 7                              | 100 |
| Member      | Jose P. de Jesus          | May 20, 2014      | 4 (during his term)  | 3                              | 75  |
| Independent | Reynaldo G. David         | May 12, 2009      | 7  | 7                              | 100 |
| Independent | Artemio V. Panganiban     | October 21, 2010  | 7  | 7                              | 100 |
| Independent | Margarito B. Teves        | May 20, 2014      | 4 (during his term)  | 4                              | 100 |
| Member      | Roberto V. Ongpin*        | July 31, 2008     | 3 (during his term)  | 2                              | 67  |
| Member      | Bernardino R. Abes*       | July 31, 2001     | 3 (during his term)  | 2                              | 67  |

<sup>\*</sup> Ceased to be a director on May 20, 2014

#### 2013

| Board       | Name                      | Date of Election  | No. of Board<br>Meetings Held<br>during the<br>year (2013) | No. of<br>Meetings<br>Attended | %   |
|-------------|---------------------------|-------------------|--|--------------------------------|-----|
| Chairman    | Ramon S. Ang              | January 8, 2009   | 6  | 6                              | 100 |
| Member      | Eduardo M. Cojuangco, Jr. | January 8, 2009   | 6  | 6                              | 100 |
| Member      | Roberto V. Ongpin         | July 31, 2008     | 6  | 5                              | 83  |
| Member      | Estelito P. Mendoza       | January 8, 2009   | 6  | 5                              | 83  |
| Member      | Bernardino R. Abes        | July 31, 2001     | 6  | 6                              | 100 |
| Member      | Eric O. Recto             | July 31, 2008     | 6  | 6                              | 100 |
| Member      | Lubin B. Nepomuceno*      | February 19, 2013 | 5 (during his term)  | 5 (during his term)            | 100 |
| Member      | Mirzan Mahathir           | August 13, 2010   | 6  | 3                              | 50  |
| Member      | Ron W. Haddock            | December 2, 2008  | 6  | 5                              | 83  |
| Member      | Ferdinand K. Constantino* | August 13, 2010   | 1 (during his term)  | 1 (during his term)            | 100 |
| Member      | Virgilio S. Jacinto       | August 13, 2010   | 6  | 6                              | 100 |
| Member      | Aurora T. Calderon        | August 13, 2010   | 6  | 6                              | 100 |
| Member      | Romela M. Bengzon         | August 13, 2010   | 6  | 5                              | 83  |
| Member      | Nelly Favis-Villafuerte   | December 1, 2011  | 6  | 5                              | 83  |
| Independent | Reynaldo G. David         | May 12, 2009      | 6  | 5                              | 83  |

| Indopondent | Artomio V Danganihan  | October 21, 2010 | 6 | 6 | 100 |
|-------------|-----------------------|------------------|---|---|-----|
| Independent | Artemio V. Panganiban | October 21, 2010 | 0 | O | 100 |

<sup>\*</sup>Mr. Ferdinand K. Constantino was replaced by Mr. Lubin B. Nepomuceno as a director on February 19, 2013 as disclosed to the SEC through an SEC Form 17-C filed on February 20, 2013.

#### 2012

| Board       | Name                      | Date of Election | No. of<br>Meetings Held<br>during the<br>year | No. of<br>Meetings<br>Attended | %   |
|-------------|---------------------------|------------------|---|--------------------------------|-----|
| Chairman    | Ramon S. Ang              | January 8, 2009  | 5   | 5                              | 100 |
| Member      | Eduardo M. Cojuangco, Jr. | January 8, 2009  | 5   | 5                              | 100 |
| Member      | Estelito P. Mendoza       | January 8, 2009  | 5   | 5                              | 100 |
| Member      | Roberto V. Ongpin         | July 31, 2008    | 5   | 5                              | 100 |
| Member      | Eric O. Recto             | July 31, 2008    | 5   | 5                              | 100 |
| Member      | Mirzan Mahathir           | August 13, 2010  | 5   | 3                              | 60  |
| Member      | Bernardino R. Abes        | July 31, 2001    | 5   | 5                              | 100 |
| Member      | Ron W. Haddock            | December 2, 2008 | 5   | 5                              | 100 |
| Member      | Ferdinand K. Constantino  | August 13, 2010  | 5   | 5                              | 100 |
| Member      | Virgilio S. Jacinto       | August 13, 2010  | 5   | 5                              | 100 |
| Member      | Aurora T. Calderon        | August 13, 2010  | 5   | 3                              | 60  |
| Member      | Romela M. Bengzon         | August 13, 2010  | 5   | 5                              | 100 |
| Member      | Nelly Favis-Villafuerte   | December 1, 2011 | 5   | 5                              | 100 |
| Independent | Reynaldo G. David         | May 12, 2009     | 5   | 5                              | 100 |
| Independent | Artemio V. Panganiban     | October 21, 2010 | 5   | 5                              | 100 |

# 3) Do non-executive directors have a separate meeting during the year without the presence of any executive? If yes, how many times?

No meeting of all the non-executive directors without any executive was held between 2012 and 2014.

#### 4) Is the minimum quorum requirement for Board decisions set at two-thirds of board members? Please explain.

The By-laws provide that the quorum for board meetings is a majority of the directors. Nevertheless, in 2014, of the six (6) board meetings held, four (4) meetings had 100% attendance by the directors and the remaining meetings had at least 87% attendance. In 2012, three (3) meetings had 100% attendance by the directors. The other two (2) meetings had an attendance of 87%, more than two-thirds of the membership of the Board and more than the majority number required by the By-laws. In 2013, of the six (6) board meetings held, two (2) meetings had 100% attendance and the rest had at least 80% attendance.

#### 5) Access to Information

(a) How many days in advance are board papers<sup>5</sup> for Board meetings provided to the board?

To ensure that ample time to review them is afforded the directors, board papers are distributed no later than one day in advance of board meetings.

<sup>&</sup>lt;sup>5</sup> Board papers consist of complete and adequate information about the matters to be taken in the board meeting. Information includes the background or explanation on matters brought before the Board, disclosures, budgets, forecasts and internal financial documents.

#### (b) Do board members have independent access to Management and the Corporate Secretary?

Yes, the directors can independently communicate and get in touch with Management and the Corporate Secretary. This independent access is set out as a specific policy of the Company under the CG Manual.

(c) State the policy of the role of the company secretary. Does such role include assisting the Chairman in preparing the board agenda, facilitating training of directors, keeping directors updated regarding any relevant statutory and regulatory changes, etc?

Section 10 of Article V of the By-laws sets out the role of the Corporate Secretary of (i) keeping corporate books and records and the minutes of the meetings of the stockholders and the, (ii) giving notice of all meetings of stockholders and directors and all other notices required by law or the By-laws, (iii) being the custodian of the records and of the seal of the Company, (iv) keeping a register of the addresses the stockholders, and (v) performing all duties incident to the office of Secretary, and such other duties as may, from time to time, be assigned to him by the Board.

In addition to his duties and responsibilities set forth above in the by-laws, Section 2.5 of the CG Manual further prescribes the role of the Corporate Secretary as follows:

- informs the directors and stockholders of the agenda of their meetings and gives all other notices required by law or by the B-laws;
- ensures that the members of the Board have before them accurate information that will enable them to arrive at intelligent decisions on matters that require their approval;
- attends all board meetings, except when justifiable causes, such as illness, death in the immediate family and serious accidents prevent him from doing so; and
- ensures that all board procedures, rules and regulations are strictly followed by the members.
- (d) Is the company secretary trained in legal, accountancy or company secretarial practices? Please explain should the answer be in the negative.

Yes. Atty. Joel Angelo C. Cruz, the Corporate Secretary of the Company, is at the same time the Vice President - General Counsel<sup>6</sup> and Compliance Officer of the Company. With his present position and legal and professional background, he has the legal skills of a general counsel and the knowledge of pertinent laws, rules and regulations necessary in the performance of duties and responsibilities of a Corporate Secretary and Compliance Officer. Atty. Cruz further possesses the following qualifications required for the position of Corporate Secretary: (1) Filipino citizenship and Philippine residence, (2) loyalty to the mission, vision and objectives of the Company, (3) willingness and ability to work fairly and objectively with the Board, Management and the stockholders of the Company, (4) appropriate administrative and interpersonal skills, and (5) working knowledge of the operations of the Company.

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<sup>&</sup>lt;sup>6</sup> Atty. Cruz was Assistant Vice President - General Counsel during year 2012 and was promoted to Vice President - General Counsel on March 18, 2013 effective February 2013 as disclosed to the SEC through an SEC Form 17-C filed on March 19, 2013.

# (e) Committee Procedures

Disclose whether there is a procedure that Directors can avail of to enable them to get information necessary to be able to prepare in advance for the meetings of different committees:

| Yes 🔽 No |  |
|----------|--|
|----------|--|

| Committee               | Details of the procedures  |  |  |
|-------------------------|--|--|--|
| Executive               | Under the CG Manual, Management is required to provide   |  |  |
| Audit & Risk Management | complete, adequate and timely information about the matters  |  |  |
| <u>Committee</u>        | to be taken during the meetings.   |  |  |
| Nomination              |  |  |  |
| Remuneration            | In addition, the directors, individually or as a Board, may seek independent professional advice in the discharge of their duties at the expense of the Company. |  |  |
| Others (specify)        |  |  |  |
| Governance Committee    | The directors are also given independent access t Management and the Corporate Secretary.  |  |  |
|                         | Each of the board committees is also allowed to appoint an advisor who can attend and participate in meetings, but not to vote.                                  |  |  |

# 6) External Advice

Indicate whether or not a procedure exists whereby directors can receive external advice and, if so, provide details:

| Procedures  | Details  |
|---|--|
| Under the CG Manual, the directors, individually  | Upon reasonable request, the directors may         |
| or as a Board, may seek independent professional  | engage professional advisers to assist them in     |
| advice in the discharge of their duties, with the | the discharge of their duties as director of the   |
| reasonable expenses therefor to be borne by the   | Company at the expense of the Company,             |
| Company.  | provided such expense is reasonable.               |
| The Audit & Risk Management Committee,            | Atty. Virgilio S. Jacinto was appointed as advisor |
| Nomination, and Compensation Committees are       | of the Nomination Committee. Atty. Jacinto is      |
| allowed to appoint advisor(s) to their respective | the Senior Vice President & General                |
| committees. Advisors can attend and participate   | Counsel/Compliance Officer of San Miguel           |
| in the meetings of the committees they serve but  | Corporation. On May 21, 2013, Atty. Jacinto was    |
| have no right to vote.                            | appointed as a member of the Nomination            |
|   | Committee as disclosed through an SEC Form 17-     |
| The appointment of advisors is specifically       | C filed with the SEC on May 22, 2013 and re-       |
| provided in the charter of the Audit Committee.   | appointed to the same position on May 20, 2014     |
|   | appointed as such on May 20, 2014 as disclosed     |
|   | through an SEC Form 17-C filed with the SEC on     |
| While the charters of the Nomination and the      | May 21, 2014.                                      |
| Compensation Committee (which also specifically   |  |
| allow the appointment of advisors) were only      | Mr. Ferdinand K. Constantino was appointed as      |
| formally adopted by the Board on May 6, 2013,     | advisor of both the Audit & Risk Management        |
| the appointment of advisors was nevertheless a    | Committee and the Compensation Committee           |

recognized prerogative of the committees as exemplified by the appointment by the Nomination Committee of its own advisor.

on February 19, 2013 then re-appointed as such on May 21, 2013 and May 20, 2014 as disclosed through SEC Form 17-Cs filed with the SEC on February 20, 2013, May 22, 2013 and May 21, 2014, respectively.

7) Change/s in existing policies (updated pursuant to the SEC Form 17-C filed by the Company dated July 3, 2014 in relation to the amendment of its CG Manual and the SEC Form 17-C dated May 11, 2015)

*Indicate, if applicable, any* change/s introduced by the Board of Directors (during its most recent term) on existing policies that may have an effect on the business of the company and the reason/s for the change:

| Existing Policies                            | Changes  | Reason   |
|--|--|--|
| Audit & Risk Management<br>Committee Charter | Amendments approved were for purposes of complying with the requirements of the SEC Memorandum Circular No 4, Series of 2012 relating to the assessment of the performance of the Audit Committees of listed companies.  | The Audit & Risk Management Committee Charter was revised to comply with the requirements of applicable regulation and document risk management functions already being performed by the committee.  |
|  | Further amendments to the Audit & Risk Management Committee were approved by the Board on May 11, 2015 to change the name of the committee and expressly include under its duties and responsibilities" a new item covering the risk management functions already being performed by the committee since its creation. |  |
| Nomination Committee Charter                 | On May 5, 2013, the Board adopted the Nomination Committee Charter.  | The Nomination Committee Charter was adopted to provide, in addition to the provisions of the CG Manual, the roles, responsibilities, and authority of the Nomination Committee and the rules of procedure that will guide the function of the Nomination Committee. |
| Compensation Committee<br>Charter            | On May 5, 2013, the Board adopted the Compensation Committee Charter.  | The Compensation Committee<br>Charter was adopted to<br>provide, in addition to the<br>provisions of the CG Manual,<br>the roles, responsibilities, and  |

|                              |  | authority of the Compensation<br>Committee and the rules of<br>procedure that will guide the<br>function of the Compensation<br>Committee.   |
|------------------------------|--|--|
| Governance Committee Charter | On May 11, 2015, the Board adopted the Governance Committee Charter.   | The Governance Committee Charter was adopted to provide, in addition to the provisions of the CG Manual, the roles, responsibilities, and authority of the Compensation Committee and the rules of procedure that will guide the function of the Governance Committee. |
| CG Manual                    | On July 3, 2014, the Board approved the amendments to the CG Manual to comply with SEC Circular Memorandum No, 14, Series of 2014 and other relevant SEC circulars and guidelines. | The changes were primarily in compliance with the requirements of applicable circulars and guidelines issued by the SEC.   |

# **REMUNERATION MATTERS**

#### 1) Remuneration Process

Disclose the process used for determining the remuneration of the CEO and the four (4) most highly compensated management officers:

| Process                   | CEO  | Top 4 Highest Paid<br>Management Officers   |
|---------------------------|--|---|
| (1) Fixed remuneration    | The remuneration of the Company's top executives is determined based on achievement of corporate targets and their individual performance and contribution. The Company is committed to ensuring retention of top caliber talents for its critical positions, as such, the executives' remuneration is also anchored on movements in the labor market and industry, validated by a third party consultant through an | The remuneration of the Company's top executives is determined based on achievement of corporate targets and their individual performance and contribution. The Company is committed to ensuring retention of top caliber talents for its critical positions, as such, the executives' remuneration is also anchored on movements in the labor market and industry, validated by a third party consultant through an annual total rewards |
|                           | annual total rewards survey.   | survey.   |
| (2) Variable remuneration | A variable pay package is also part and parcel of the executives' total compensation package that aims to provide  | A variable pay package is also part and parcel of the executives' total compensation package that aims to provide   |

|   | contingent financial incentives to achieve the Company's annual business goals and objectives. It is designed to encourage and reward superior performance, achievements and behavior based on preestablished goals and objectives. | contingent financial incentives to achieve the Company's annual business goals and objectives. It is designed to encourage and reward superior performance, achievements and behavior based on preestablished goals and objectives. |
|---|---|---|
| (3) Per diem allowance                            | None.   | None.   |
| (4) Bonus   | Same as variable pay above-discussed.   | Same as variable pay above-discussed.   |
| (5) Stock Options and other financial instruments | None.   | None.   |
| (6) Others (specify)                              | None.   | None.   |

# 2) Remuneration Policy and Structure for Executive and Non-Executive Directors

Disclose the company's policy on remuneration and the structure of its compensation package. Explain how the compensation of Executive and Non-Executive Directors is calculated.

|                     | Remuneration<br>Policy   | Structure of Compensation Packages  | How<br>Compensation is<br>Calculated   |
|---------------------|--|---|--|
| Executive Directors | It is the policy of the Company, as set out in its CG Manual, to ensure, through the Compensation Committee, that the salaries and other remuneration of directors are set at a level adequate to attract and retain directors and officers with the qualifications and experience needed to manage the Company. | Executive directors receive fixed and variable remuneration consistent with the policy of the Company to set such remuneration at a level adequate to attract and retain executive directors with the qualifications and experience needed to manage the Company. | The compensation is based on achievement of corporate targets and individual performance and contribution. |

| Non-Executive Directors | It is the policy of the | Non-executive directors   | The amounts         |
|-------------------------|-------------------------|---------------------------|---------------------|
|                         | Company, as set out     | receive such amount as is | received by non-    |
|                         | in its CG Manual, to    | adequate to attract and   | executive directors |
|                         | ensure, through the     | retain directors with the | are set at an       |
|                         | Compensation            | qualifications and        | amount as is        |
|                         | Committee, that the     | experience needed by the  | adequate to attract |
|                         | salaries and other      | Company.                  | and retain          |
|                         | remuneration of         |                           | directors with the  |
|                         | directors are set at    |                           | qualifications and  |
|                         | a level adequate to     |                           | experience needed   |
|                         | attract and retain      |                           | by the Company.     |
|                         | directors and           |                           |                     |
|                         | officers with the       |                           |                     |
|                         | qualifications and      |                           |                     |
|                         | experience needed       |                           |                     |
|                         | by the Company.         |                           |                     |

Do stockholders have the opportunity to approve the decision on total remuneration (fees, allowances, benefits-in-kind and other emoluments) of board of directors? Provide details for the last three (3) years.

There have been no changes to the remunerations scheme of the directors for the last three (3) years.

# 3) Aggregate Remuneration

Complete the following table on the aggregate remuneration accrued during the most recent year:

#### <u>2014</u>

| Remuneration Item                                    | Executive<br>Directors | Non-Executive Directors<br>(other than independent<br>directors) | Independent<br>Directors |
|--|------------------------|--|--------------------------|
| (a) Fixed Remuneration                               | P42.2M                 | P5.6M  | P1.2M                    |
| (b) Variable Remuneration                            | P15.3M                 | N/A  | N/A                      |
| (c) Per diem Allowance                               | N/A                    | P6.2M  | P2.1M                    |
| (d) Bonuses  | P10.5M                 | N/A  | N/A                      |
| (e) Stock Options and/or other financial instruments | N/A                    | N/A  | N/A                      |
| (f) Others (Specify)                                 | N/A                    | N/A  | N/A                      |
| Total  | P68.1M                 | P11.8M   | P3.3M                    |

|     | Other Benefits                         | Executive<br>Directors | Non-Executive Director<br>(other than independent<br>directors) | Independent<br>Directors |
|-----|--|------------------------|---|--------------------------|
| 1)  | Advances                               | N/A                    | N/A   | N/A                      |
| 2)  | Credit granted                         | N/A                    | N/A   | N/A                      |
| 3)  | Pension Plan/s<br>Contributions        | N/A                    | N/A   | N/A                      |
| (d) | Pension Plans,<br>Obligations incurred | N/A                    | N/A   | N/A                      |
| (e) | Life Insurance Premium                 | N/A                    | N/A   | N/A                      |
| (f) | Hospitalization Plan                   | P0.66M                 | N/A   | N/A                      |
| (g) | Car Plan                               | P6.0M                  | N/A   | N/A                      |
| (h) | Others (Specify)                       | N/A                    | N/A   | N/A                      |
|     | Total                                  | P6.66M                 | N/A   | N/A                      |

# <u>2013</u>

|     | Remuneration Item                                | Executive<br>Directors | Non-Executive Directors<br>(other than independent<br>directors) | Independent<br>Directors |
|-----|--|------------------------|--|--------------------------|
| (g) | Fixed Remuneration                               | P59.9M                 | P5.0M  | P0.87M                   |
| (h) | Variable Remuneration                            | None                   | N/A  | N/A                      |
| (i) | Per diem Allowance                               | N/A                    | P5.3M  | P1.6M                    |
| (j) | Bonuses  | P9.9M                  | N/A  | N/A                      |
| (k) | Stock Options and/or other financial instruments | N/A                    | N/A  | N/A                      |
| (1) | Others (Specify)                                 | N/A                    | N/A  | N/A                      |
|     | Total  | P69.8M                 | P10.3M   | P2.47M                   |

|     | Other Benefits                         | Executive<br>Directors | Non-Executive Director<br>(other than independent<br>directors) | Independent<br>Directors |
|-----|--|------------------------|---|--------------------------|
| 4)  | Advances                               | N/A                    | N/A   | N/A                      |
| 5)  | Credit granted                         | N/A                    | N/A   | N/A                      |
| 6)  | Pension Plan/s<br>Contributions        | N/A                    | N/A   | N/A                      |
| (g) | Pension Plans,<br>Obligations incurred | N/A                    | N/A   | N/A                      |
| (h) | Life Insurance Premium                 | N/A                    | N/A   | N/A                      |

| (i) Hospitalization Plan (h) Car Plan | P0.99M<br>P9.0M | N/A<br>N/A | N/A<br>N/A |
|---------------------------------------|-----------------|------------|------------|
| (i) Others (Specify)                  | N/A             | N/A        | N/A        |
| Total                                 | P9.99M          | N/A        | N/A        |

# <u>2012</u>

| Remuneration Item                                    | Executive<br>Directors | Non-Executive Directors<br>(other than independent<br>directors) | Independent<br>Directors |
|--|------------------------|--|--------------------------|
| (m) Fixed Remuneration                               | P41.02M                | P4.6M  | P0.8M                    |
| (n) Variable Remuneration                            | 15.12                  | N/A  | N/A                      |
| (o) Per diem Allowance                               | N/A                    | P5.8M  | P1.1M                    |
| (p) Bonuses  | P6.34M                 | N/A  | N/A                      |
| (q) Stock Options and/or other financial instruments | N/A                    | N/A  | N/A                      |
| (r) Others (Specify)                                 | N/A                    | N/A  | N/A                      |
| Total  | P62.48M                | P10.4M   | P1.9M                    |

|     | Other Benefits                         | Executive<br>Directors | Non-Executive Director<br>(other than independent<br>directors) | Independent<br>Directors |
|-----|--|------------------------|---|--------------------------|
| 7)  | Advances                               | N/A                    | N/A   | N/A                      |
| 8)  | Credit granted                         | N/A                    | N/A   | N/A                      |
| 9)  | Pension Plan/s<br>Contributions        | N/A                    | N/A   | N/A                      |
| (j) | Pension Plans,<br>Obligations incurred | N/A                    | N/A   | N/A                      |
| (k) | Life Insurance Premium                 | N/A                    | N/A   | N/A                      |
| (1) | Hospitalization Plan                   | P33M                   | N/A   | N/A                      |
| (i) | Car Plan                               | P6M                    | N/A   | N/A                      |
| (j) | Others (Specify)                       | N/A                    | N/A   | N/A                      |
|     | Total                                  | P39M                   | N/A   | N/A                      |

# 10) Stock Rights, Options and Warrants

# (a) Board of Directors

Complete the following table, on the members of the company's Board of Directors who own or are entitled to stock rights, options or warrants over the company's shares:

| Director's Name | Number of Direct<br>Option/Rights/<br>Warrants | Number of<br>Indirect<br>Option/Rights/<br>Warrants | Number of<br>Equivalent<br>Shares | Total % from<br>Capital Stock |
|-----------------|--|---|-----------------------------------|-------------------------------|
| None.           |  |   |                                   |                               |
|                 |  |   |                                   |                               |
|                 |  |   |                                   |                               |
|                 |  |   |                                   |                               |

# (b) Amendments of Incentive Programs

Indicate any amendments and discontinuation of any incentive programs introduced, including the criteria used in the creation of the program. Disclose whether these are subject to approval during the Annual Stockholders' Meeting:

| Incentive Program | Amendments | Date of<br>Stockholders' Approval |
|-------------------|------------|-----------------------------------|
| None.             |            |                                   |
|                   |            |                                   |
|                   |            |                                   |

#### 11) Remuneration of Management

Identify the five (5) members of management who are <u>not</u> at the same time executive directors and indicate the total remuneration received during the financial year:

#### <u>2014</u>

| Name of Officer/Position  | Total Remuneration |
|---|--------------------|
| Emmanuel E. Eraña – Senior Vice President and Chief Finance Officer |                    |
| Efren P. Gabrillo – Vice President, Controllers & Controller        | P66.7M             |
| Freddie P. Yumang – Vice President, Refinery                        |                    |
| Susan Y. Yu – Vice President, Procurement                           |                    |
| Archie B. Gupalor – Vice President, National Sales Division         |                    |

# <u>2013</u>

| Name of Officer/Position  | Total Remuneration |
|---|--------------------|
| Emmanuel E. Eraña – Senior Vice President and Chief Finance Officer |                    |
| Efren P. Gabrillo – Vice President, Controllers & Controller        | P45.5M             |
| Freddie P. Yumang – Vice President, Refinery                        |                    |
| Susan Y. Yu – Vice President, Procurement                           |                    |
| Archie B. Gupalor – Vice President, National Sales Division         |                    |

# <u>2012</u>

| Name of Officer/Position   | Total Remuneration |
|--|--------------------|
| Lubin B. Nepomuceno – Senior Vice President and General Manager*       |                    |
| Emmanuel E. Eraña – Senior Vice President and Chief Finance Officer    | P75M               |
| Efren P. Gabrillo – Assistant Vice President, Controllers & Controller |                    |
| Freddie P. Yumang – Vice President, Refinery                           |                    |
| Susan Y. Yu – Vice President, Procurement                              |                    |

<sup>\*</sup> Elected as President on February 19, 2013 as disclosed to the SEC through an SEC Form 17- C filed on February 20, 2013.

#### **BOARD COMMITTEES**

# 1) Number of Members, Functions and Responsibilities

Provide details on the number of members of each committee, its functions, key responsibilities and the power/authority delegated to it by the Board: (updated pursuant to the SEC Form 17-C of the Company dated July 3, 2014 and May 11, 2015)

|           | N                             | o. of Membe                            | ers                                  |                      |   |   |  |
|-----------|-------------------------------|--|--------------------------------------|----------------------|---|---|--|
| Committee | Executive<br>Director<br>(ED) | Non-<br>executive<br>Director<br>(NED) | Indepen-<br>dent<br>Director<br>(ID) | Committee<br>Charter | Functions                                 | Key<br>Responsibilities                         | Power  |
| Executive | 2<br>(in 2012)                | 1<br>(in 2012)                         | 0<br>(in 2012)                       | Without              | Under the By-<br>laws and the CG          | The Executive Committee is                      | Under the By-laws and the CG Manual,               |
|           |                               |  |                                      |                      | Manual, the                               | responsible for                                 | the Executive                                      |
|           | 2                             | 1                                      | 0                                    |                      | Executive                                 | the   | Committee shall                                    |
|           | (in 2013)                     | (with 2 alternate) (in 2013)           | (in 2013)                            |                      | Committee shall have and may exercise the | management of<br>the business<br>and affairs of | have and may exercise the powers of the Board when |
|           |                               |  |                                      |                      | powers of the<br>Board when the           | the Company when the Board                      | the Board is not in session in respect of          |
|           | 2                             | 1<br>(with 2                           | 0                                    |                      | Board is not in                           | is not in                                       | the management of                                  |
|           | (in 2014)                     | alternate)<br>(in 2014)                | (in 2014)                            |                      | session in respect of the                 | session.  | the business and affairs of the                    |
|           |                               |  |                                      |                      | management of                             |   | Company, except                                    |

|                            |                |                |                |      | the business and affairs of the   |                      | with respect to: (1) the approval of any |
|----------------------------|----------------|----------------|----------------|------|-----------------------------------|----------------------|--|
|                            |                |                |                |      | Company,                          |                      | action for which                         |
|                            |                |                |                |      | except with respect to: (1)       |                      | stockholders'<br>approval is also        |
|                            |                |                |                |      | respect to: (1) the approval of   |                      | approval is also required; (2) the       |
|                            |                |                |                |      | any action for                    |                      | filling of vacancies                     |
|                            |                |                |                |      | which                             |                      | in the Board; (3) the                    |
|                            |                |                |                |      | stockholders'                     |                      | amendment or                             |
|                            |                |                |                |      | approval is also                  |                      | repeal of B-laws or                      |
|                            |                |                |                |      | required; (2) the                 |                      | the adoption of new                      |
|                            |                |                |                |      | filling of                        |                      | by-laws;                                 |
|                            |                |                |                |      | vacancies in the                  |                      | (4) the amendment                        |
|                            |                |                |                |      | Board; (3) the                    |                      | or repeal of any                         |
|                            |                |                |                |      | amendment or                      |                      | resolution of the                        |
|                            |                |                |                |      | repeal of B-laws                  |                      | Board which by its                       |
|                            |                |                |                |      | or the adoption                   |                      | express terms is not                     |
|                            |                |                |                |      | of new by-laws;<br>(4) the        |                      | so amendable or repealable; (5) a        |
|                            |                |                |                |      | amendment or                      |                      | distribution of cash                     |
|                            |                |                |                |      | repeal of any                     |                      | dividends to the                         |
|                            |                |                |                |      | resolution of the                 |                      | stockholders; and                        |
|                            |                |                |                |      | Board which by                    |                      | (6) such other                           |
|                            |                |                |                |      | its express terms                 |                      | matters specifically                     |
|                            |                |                |                |      | is not so                         |                      | excluded or limited                      |
|                            |                |                |                |      | amendable or                      |                      | by the Board.                            |
|                            |                |                |                |      | repealable; (5) a                 |                      |  |
|                            |                |                |                |      | distribution of                   |                      |  |
|                            |                |                |                |      | cash dividends                    |                      |  |
|                            |                |                |                |      | to the                            |                      |  |
|                            |                |                |                |      | stockholders;<br>and (6) such     |                      |  |
|                            |                |                |                |      | other matters                     |                      |  |
|                            |                |                |                |      | specifically                      |                      |  |
|                            |                |                |                |      | excluded or                       |                      |  |
|                            |                |                |                |      | limited by the                    |                      |  |
|                            |                |                |                |      | Board.                            |                      |  |
| Audit & Risk<br>Management | 0              | 3              | 2              | With | Under the CG                      | Under its            | Under the Audit                          |
|                            | (in 2012)      | (in 2012)      | (in 2012)      |      | Manual and the                    | charter, the         | Committee Charter,                       |
|                            |                |                |                |      | Audit Committee                   | Audit                | the Audit                                |
|                            | 0              | 3              | 2              |      | Charter, the                      | Committee will       | Committee is                             |
|                            | (in 2013)      | (in 2013)      | (in 2013)      |      | Audit Committee assists the Board | carry out the        | empowered to                             |
|                            |                |                |                |      | in fulfilling its                 | following duties and | (i) select and recommend the             |
|                            |                |                |                |      | oversight                         | responsibilities:    | appointment or                           |
|                            | _              | _              | _              |      | responsibility of                 | . coponsionnico.     | replacement of the                       |
|                            | 1<br>(in 2014) | 2<br>(in 2014) | 2<br>(in 2014) |      | the Company's                     | I. Financial         | external auditors to                     |
|                            | ( 2014)        | ( 2017)        | ( 2014)        |      | corporate                         | Statement            | the Board; (ii)                          |
|                            |                |                |                |      | governance                        | and                  | approve all auditing                     |
|                            |                |                |                |      | processes                         | Disclosure           | and non-audit                            |
|                            |                |                |                |      | relating to the                   | Matters              | services to be                           |
|                            |                |                |                |      | (i) quality and                   |                      | provided by and all                      |

| integrity of the  | • Reviews all                    | fess to be paid to  |
|-------------------|----------------------------------|---------------------|
| Company's         | financial                        | the external        |
| financial         | statements                       | auditors; (iii)     |
| statements and    |                                  |                     |
| financial         | against their                    | ,                   |
|                   | compliance                       | disagreements       |
| reporting         | with<br>                         | between             |
| process and the   | pertinent                        | Management and      |
| Company's         | accounting                       | the auditor         |
| systems of        | standards,                       | regarding financial |
| internal          | internal                         | reporting; (iv)     |
| accounting and    | financial                        | seek any            |
| financial         | management,                      | information it      |
| controls; (ii)    | as well as tax,                  | requires from       |
| performance of    | legal and                        | employees all of    |
| the internal      | other                            | whom are directed   |
| auditors;         | regulatory                       | to cooperate with   |
| (iii) annual      | requirements                     | the committee's     |
| independent       |                                  | requests; (v) meet  |
| audit of the      | <ul> <li>Reviews with</li> </ul> | with company        |
| Company's         | management                       | officers, external  |
| financial         | and the                          | auditors or outside |
| statements, the   | external                         | counsel, as         |
| engagement of     | auditors the                     | necessary; (vi)     |
| the independent   | results of the                   | conduct and         |
| auditors and the  | audit,                           | authorize           |
| evaluation of the | including any                    | investigations into |
| independent       | difficulties                     | any matter within   |
| auditors'         | encountered                      | the committee's     |
| qualifications,   | and issues                       | scope of            |
| independence      | warranting                       | responsibilities    |
| and               | the attention                    |                     |
| performance;      | of the Audit                     |                     |
| (iv) compliance   | Committee.                       |                     |
| by the Company    | <ul> <li>Reviews with</li> </ul> |                     |
| with legal and    | management,                      |                     |
| regulatory        | internal                         |                     |
| requirements,     | auditors and                     |                     |
| including the     | the external                     |                     |
| Company's         | auditors all                     |                     |
| disclosure        | matters                          |                     |
| controls and      | required to                      |                     |
| procedures; and   | be .                             |                     |
| (v) evaluation of | communicated                     |                     |
| Management's      | to the Audit                     |                     |
| process to assess | Committee                        |                     |
| and manage the    | under                            |                     |
| Company's         | generally                        |                     |
| enterprise risk   | accepted                         |                     |
| issues.           | auditing                         |                     |
|                   | standards.                       |                     |
|                   |                                  |                     |
|                   |                                  |                     |

| II. Performance       |
|-----------------------|
| of the                |
| Internal              |
| Controls              |
| Solitions             |
| a Constitute that     |
| • Considers the       |
| effectiveness of      |
| the Company's         |
| Company's<br>internal |
| control               |
|                       |
| system,               |
| including             |
| information           |
| technology            |
| security              |
| Understands           |
| the scope of          |
| internal and          |
| external              |
| auditor's             |
| review of             |
| internal              |
|                       |
| controls              |
| over                  |
| financial             |
| reporting             |
| and obtain            |
| reports on            |
| significant           |
| findings and          |
| recommend             |
| ations,               |
| together              |
| with                  |
|                       |
| Manage-               |
| ment's                |
| response              |
|                       |
| III. Internal         |
| Audit                 |
| Function              |
| Reviews               |
| with                  |
| Management            |
| and the               |
| head of               |
| Internal              |
| Audit the             |
| charter,              |
|                       |
| activities,           |
| and                   |

|  | V |               |
|--|---|---------------|
|  |   | organization  |
|  |   | al structure  |
|  |   |               |
|  |   | of the        |
|  |   | internal      |
|  |   | audit         |
|  |   | function      |
|  |   |               |
|  |   | Confirms the  |
|  |   | appointment   |
|  |   |               |
|  |   | or            |
|  |   | replacement   |
|  |   | by            |
|  |   | management    |
|  |   |               |
|  |   | of the head   |
|  |   | of the        |
|  |   | Internal      |
|  |   | Audit         |
|  |   |               |
|  |   | organization  |
|  |   | Reviews and   |
|  |   | confirms the  |
|  |   |               |
|  |   | annual audit  |
|  |   | and strategic |
|  |   | plans         |
|  |   |               |
|  |   | prepared by   |
|  |   | Internal      |
|  |   | Audit in      |
|  |   | consultation  |
|  |   |               |
|  |   | with          |
|  |   | Management,   |
|  |   | and major     |
|  |   | - I           |
|  |   | changes to    |
|  |   | the plans, if |
|  |   | any           |
|  |   | Reviews       |
|  |   |               |
|  |   | significant   |
|  |   | findings and  |
|  |   | Management's  |
|  |   | response      |
|  |   |               |
|  |   | including     |
|  |   | timetable     |
|  |   | for           |
|  |   | implementat   |
|  |   |               |
|  |   | ion to        |
|  |   | correct       |
|  |   | weaknesses;   |
|  |   |               |
|  |   | and any       |
|  |   | difficulties  |
|  |   | encountered   |
|  |   | by the        |
|  |   |               |
|  |   | auditors in   |
|  |   | the course    |
|  |   | of their      |
|  |   | audit (such   |
|  |   | audit (Sucii  |

|  | T |  |
|--|---|--|
|  |   | as restrictions on the scope or access to information) • Supports the internal audit function and provides high-level follow-up of audit recommend ations when such action is needed |
|  |   | <ul> <li>Reviews the effectiveness of the internal audit function, including compliance with the Standards for the Professional Practice of Internal Auditing</li> </ul>             |
|  |   | IV. External Auditor's Qualifications, Independence and Performance  Reviews and evaluates, at least annually, the performance of the external auditors (including lead partner) and |

| makes         |
|---------------|
| recommend     |
| ations to the |
| Board of      |
|               |
| Directors     |
| each year     |
| with respect  |
| to the        |
| appointment   |
| of the        |
| External      |
|               |
| Auditor       |
| Reviews the   |
| external      |
| auditor's     |
| proposed      |
| audit scope   |
| and           |
|               |
| approach,     |
| including     |
| coordination  |
| effort with   |
| internal      |
| audit         |
| Reviews and   |
| confirms the  |
|               |
| independenc   |
| e of the      |
| external      |
| auditors by   |
| obtaining     |
| statements    |
| from the      |
| auditors on   |
|               |
| relationships |
| between the   |
| auditors and  |
| the           |
| Company,      |
| including     |
| non-audit     |
| services and  |
|               |
| discusses     |
| the           |
| relationship  |
| with the      |
| auditors      |
| Meets with    |
| the external  |
| auditors to   |
|               |
| discuss       |
| matters that  |

| the Audit     |
|---------------|
| Committee     |
| or internal   |
| audit         |
|               |
| believes      |
| should be     |
| deliberated   |
| privately.    |
|               |
| V. Compliance |
| with Legal    |
| _             |
| and           |
| Regulatory    |
| Requirements  |
|               |
| Ascertains    |
| whether the   |
| Company       |
| has an        |
|               |
| effective     |
| process for   |
| determining   |
| risks and     |
| exposure      |
| from          |
| litigation    |
|               |
| and claims    |
| from non-     |
| compliance    |
| with laws     |
| and           |
| regulations   |
| Reviews the   |
|               |
| results of    |
| Management's  |
| investigation |
| and follows   |
| up on any     |
| instance of   |
| non-          |
| compliance    |
| (including    |
| disciplinary  |
| action)       |
|               |
| Reviews       |
| findings      |
| resulting     |
| from          |
| examination   |
| by            |
| regulatory    |
|               |
| agencies as   |

|   |   | <br> |  |                                 | T |
|---|---|------|--|---------------------------------|---|
|   |   |      |  | well as                         |   |
|   |   |      |  | internal and                    |   |
|   |   |      |  | external                        |   |
|   |   |      |  | audits, if any                  |   |
|   |   |      |  |                                 |   |
|   |   |      |  | VI. Reporting                   |   |
|   |   |      |  | vi. Reporting                   |   |
|   |   |      |  | • Donorts                       |   |
|   |   |      |  | Reports                         |   |
|   |   |      |  | regularly to                    |   |
|   |   |      |  | the Board                       |   |
|   |   |      |  | about Audit                     |   |
|   |   |      |  | Committee                       |   |
|   |   |      |  | activities,                     |   |
|   |   |      |  | issues and                      |   |
|   |   |      |  | related                         |   |
|   |   |      |  | recom-                          |   |
|   |   |      |  | mendations                      |   |
|   |   |      |  |                                 |   |
|   |   |      |  | <ul> <li>Provides</li> </ul>    |   |
|   |   |      |  |                                 |   |
|   |   |      |  | open avenue                     |   |
|   |   |      |  | of                              |   |
|   |   |      |  | communication                   |   |
|   |   |      |  | between                         |   |
|   |   |      |  | internal                        |   |
|   |   |      |  | audit, the                      |   |
|   |   |      |  | external                        |   |
|   |   |      |  | auditors,                       |   |
|   |   |      |  | and the                         |   |
|   |   |      |  | Board                           |   |
|   |   |      |  | <ul> <li>Provides</li> </ul>    |   |
|   |   |      |  | reports                         |   |
|   |   |      |  | required by                     |   |
|   |   |      |  | SEC to be                       |   |
|   |   |      |  | included in                     |   |
|   |   |      |  | the                             |   |
|   |   |      |  | Company's                       |   |
|   |   |      |  |                                 |   |
|   |   |      |  | annual                          |   |
|   |   |      |  | report,                         |   |
|   |   |      |  | including                       |   |
|   |   |      |  | approval of                     |   |
|   |   |      |  | other audit                     |   |
|   |   |      |  | services                        |   |
|   |   |      |  | <ul> <li>Reviews any</li> </ul> |   |
|   |   |      |  | other                           |   |
|   |   |      |  | reports the                     |   |
|   |   |      |  | Company                         |   |
|   |   |      |  | issues that                     |   |
|   |   |      |  | relate to                       |   |
|   |   |      |  | Audit                           |   |
|   |   |      |  | Committee                       |   |
|   |   |      |  | responsibilities                |   |
|   |   |      |  | responsibilities                |   |
| 1 | l |      |  |                                 |   |

| T                |
|------------------|
| • Reviews a      |
| report of the    |
| Compliance       |
| Officer, if      |
| any,             |
| concerning       |
|                  |
| employee         |
| and director     |
| conflicts of     |
| interest/com     |
| pliance with     |
| the              |
| Company's        |
| conflict of      |
| interest         |
| program;         |
| and receives     |
| updates, as      |
| appropriate      |
| αρριομπαίε       |
| VII. Other       |
|                  |
| Responsibilities |
|                  |
| • Institutes     |
| and              |
| oversees         |
| special          |
| investigations   |
| as needed        |
| Confirms         |
| annually         |
| that all         |
| responsibilities |
| outlined in      |
| the charter      |
| have been        |
| carried out      |
| • Conducts       |
| annual           |
|                  |
| evaluation       |
| of the Audit     |
| Committee's      |
| performance      |
| and reports      |
| the results      |
| to the Board     |
| Assesses the     |
|                  |
| adequacy of      |
| its charter      |
| annually or      |
|                  |
| as               |

|               |               |                |                |                 |                                | conditions                           |  |
|---------------|---------------|----------------|----------------|-----------------|--------------------------------|--------------------------------------|--|
|               |               |                |                |                 |                                | dictate                              |  |
|               |               |                |                |                 |                                | <ul> <li>Undergoes</li> </ul>        |  |
|               |               |                |                |                 |                                | continuous                           |  |
|               |               |                |                |                 |                                | training and                         |  |
|               |               |                |                |                 |                                | _                                    |  |
|               |               |                |                |                 |                                | education                            |  |
|               |               |                |                |                 |                                | needed for                           |  |
|               |               |                |                |                 |                                | the effective                        |  |
|               |               |                |                |                 |                                | performance                          |  |
|               |               |                |                |                 |                                | of assigned                          |  |
|               |               |                |                |                 |                                | responsibilities                     |  |
|               |               |                |                |                 |                                | <ul><li>Performs<br/>other</li></ul> |  |
|               |               |                |                |                 |                                | activities                           |  |
|               |               |                |                |                 |                                | related to                           |  |
|               |               |                |                |                 |                                | the charter                          |  |
|               |               |                |                |                 |                                | of the                               |  |
|               |               |                |                |                 |                                | committee                            |  |
|               |               |                |                |                 |                                | as requested                         |  |
|               |               |                |                |                 |                                | by the Board<br>without              |  |
|               |               |                |                |                 |                                | interference                         |  |
|               |               |                |                |                 |                                | or                                   |  |
|               |               |                |                |                 |                                | censorship                           |  |
|               |               |                |                |                 |                                | by                                   |  |
| Nomination    | 1             | 1              | 1              | Vas             | Under the CG                   | Management Under the CG              | It has the manual to                   |
| - Tronniacion | (in 2012)     | (in 2012)      | 1<br>(in 2012) | Yes<br>(adopted | Manual and the                 | Manual and the                       | It has the power to disqualify a       |
|               |               |                |                | on May          | Nomination                     | Nomination                           | candidate for                          |
|               |               |                |                | 6, 2013)        | Committee                      | Committee                            | election as director                   |
|               | 1<br>(in 2013 | 1<br>(in 2013) | 1<br>(in 2013) |                 | Charter, the                   | Charter, the                         | or officer who does                    |
|               | (111 2013     | (111 2013)     | (111 2013)     |                 | Nomination                     | Nomination                           | not possess any of                     |
|               |               |                |                |                 | Committee has                  | Committee is                         | the required                           |
|               | 0             | 2              | 1              |                 | functions of (i) pre-screening | responsible for reviewing the        | qualifications for election as such or |
|               | (in 2014)     | (in 2014)      | (in 2014)      |                 | and shortlisting               | qualifications                       | who possesses any                      |
|               |               |                |                |                 | candidates                     | and the                              | of the                                 |
|               |               |                |                |                 | nominated to                   | disqualifications                    | disqualifications.                     |
|               |               |                |                |                 | become                         | of candidates                        |  |
|               |               |                |                |                 | members of the                 | nominated to                         | In the                                 |
|               |               |                |                |                 | Board and other appointments   | become<br>directors or               | determination of the fitness of a      |
|               |               |                |                |                 | that require                   | officers. Under                      | nominee to be                          |
|               |               |                |                |                 | Board approval;                | the CG Manual,                       | proposed to elected                    |
|               |               |                |                |                 | (ii) in                        | It is also tasked                    | as a director, the                     |
|               |               |                |                |                 | consultation                   | to redefine the                      | Nomination                             |
|               |               |                |                |                 | with the                       | role, duties and                     | Committee also                         |
|               |               |                |                |                 | appropriate                    | responsibilities                     | considers such                         |
|               |               |                |                |                 | executive or                   | of the CEO and                       | nominee's ability to                   |

| Management committee/s and with the supervision of the Board, redefining the role, duties and responsibilities of the CEO; and (iii) assessing the effectiveness of the Board's a processes and procedures in the election or replacement of the Board's a processes and procedures in the election or replacement of the EO; and (iii) assessing the effectiveness of the Board's a processes and procedures in the election or replacement of the fitness of a processes and procedures in the election or replacement of the fitness of a licetor and strategic thrusts of the Company.  In the determination of the fitness of a long-term success of the Company in a manner consistent with, among others, the corporate objectives and strategic thrusts of the Company in a manner consistent with, among others, the corporate objectives and strategic thrusts of the Company.  **Nomination**  **Procedure the process of the Company in a manner consistent with, among others, the corporate objectives and strategic thrusts of the Company.  **Nomination**  **Procedure the company in a manner consistent with, among others, the corporate objectives and strategic thrusts of the Company.  **Nomination**  **Procedure the long-term success of the Company in a manner consistent with, among others, the corporate objectives and strategic thrusts of the Company.  **Nomination**  **Procedure the company in a manner consistent with, among others, the corporate objectives and strategic thrusts of the Company.  **Nomination**  **Procedure the Company in a manner consistent with, among others, the corporate objectives and strategic thrusts of the Company.  **Nomination**  **Procedure the Company in a manner consistent with, among others, the corporate objectives and strategic thrusts of the Company.  **Nomination**  **Procedure the Company in a manner consistent with, among others, the corporate objectives and strategic thrusts of the Company.  **Nomination**  **Procedure the Company in a manner consistent with, among others, the corporate objectives and strateg |              |           |           |           |          | Managamant        | roviou +h-       | discharge the besid    |
|--|--------------|-----------|-----------|-----------|----------|-------------------|------------------|------------------------|
| with the supervision of the Board, redefining the role, duties and responsibilities of the CEO; and (iii) assessing the effectiveness of the Board's processes and procedures in the election or replacement of the fitness of a processes and procedures in the election or replacement of directors.  In the determination of the fitness of a director, the nominee's ability to lischarge the board function of ensuring the long-term success of the Company in a director, the Nomination consisters such nominee's ability to discharge the board function of ensuring the long-term success of the Company in a manner consistent with, among others, the corporate objectives and strategic thrusts of the Company.    Nemocration   2   2   (in 2012)   (in 2013)    |              |           |           |           |          | _                 |                  | _                      |
| supervision of the Board, redefining the role, duties and responsibilities of the CEO; and (iii) assessing the effectiveness of the Board's processes and processes and procedures in the election or replacement of the fitness of a processes and nominee to be proposed to elected as a director, the Nomination of the fitness of a nominee's subtility to discharge the board function of ensuring the long-term success of the Company.    Nomination  |              |           |           |           |          |                   |                  | _                      |
| the Board, redefining the role, duties and responsibilities of the CEQ; and (iii) assessing the effectiveness of the Board's aprocesses and procedures in the election or replacement of directors.  In the Board's personse of the CEQ; and (iii) assessing the effectiveness of the Company.  In the Board's personse of the Company in a manner consistent with, among others, the corporate objectives and strategic thrusts of the Company.  Remuleration 2 2 (in 2013)   |              |           |           |           |          |                   |                  | _                      |
| redefining the role, duties and responsibilities of the CEQ; and (iii) assessing the effectiveness of the Board's processes and procedures in the election or replacement of the fitness of a homination Committee also considers such nominee's ability to discharge the board function of ensuring the long-term success of the Company in a manner consistent with, among others, the corporate objectives and strategic thrusts of the Company.    Termureration   2   2   (in 2012)   (in 2013)   (in 2013)   (in 2013)   2   2   1 (in 2013)   2   2   2   1 (in 2013)   2   2   2   1 (in 2013)   2   2   2   2   2 (in 2013)   2   2   2   3 (in 2013)   2   2   3 (in 2013)   |              |           |           |           |          |                   | =                |                        |
| role, duties and responsibilities of the CEO; and dili) assessing the effectiveness of the Board's epiceted as a processes and procedures in the election or replacement of directors.  In the determination of the fitness of a processes and procedures in the election or replacement of directors.  In the determination of the fitness of a processes and procedures in the election or replacement of directors.  In the determination of the fitness of a processes and procedures in the election or replacement of directors.  In the determination of the fitness of a processes and procedures in the election or replacement of directors.  In the determination of the fitness of a processes and procedures in the election or replacement of directors.  In the determination of the fitness of a processes such nominee's ability to discharge the board function of ensuring the long-term success of the Company in a manner consistent with, among others, the corporate objectives and strategic thrusts of the Company.  Intermuteration 2 2 2 1 (in 2012) (in 2013) (in 20 |              |           |           |           |          | -                 | directors.       |                        |
| responsibilities of the CEO; and (iii) assessing the effectiveness of the Board's processes and procedures in the election or replacement of directors.  In the election or replacement of directors.  In the determination of the fitness of a nominee's ability to discharge the board function of ensuring the long-term success of the Company in a manner consistent with, among others, the corporate objectives and strategic thrusts of the Company.  In the determination of the fitness of a nominee's ability to discharge the board function of ensuring the long-term success of the Company in a manner consistent with, among others, the corporate objectives and strategic thrusts of the Company.  In the determination of the fitness of a nominee's ability to discharge the board function of ensuring the long-term success of the Company in a manner consistent with, among others, the corporate objectives and strategic thrusts of the Company.  In the determination of the fitness of a proposed to elected as a director, the Nomination Committee also considers such nominee's ability to discharge the board function of ensuring the long-term success of the Company in a manner consistent with, among others, the corporate objectives and strategic thrusts of the Company.  In the determination of the fitness of a nominee's ability to discharge the board function of ensuring the long-term success of the Company.  In the determination of the fitness of a nominee's ability to discharge the board function of ensuring the long-term success of the Company in a manner consistent with, among others, the corporate objectives and strategic thrusts of the Company.  In the determination of the fitness of a nominee's ability to discharge the board function of the fitness of a nominee's ability to discharge the board function of ensuring the long-term success of the Company in a manner consistent with, among others, the corporate objectives and strategic thrusts of the Company.  In the determination of the fitness of a nominee's ability to discharge t |              |           |           |           |          |                   |                  |                        |
| of the CEO; and (iii) assessing the effectiveness of the Board's a processes and procedures in the election or replacement of directors.  In the election or replacement of directors.  In the determination of the fitness of a nominee to be proposed to elected as a director, the Nomination Committee also considers such nominee's ability to discharge the board function of ensuring the long-term success of the Company in a manner consistent with, among others, the corporate objectives and strategic thrusts of the Company.    Memuneration   2  |              |           |           |           |          |                   |                  |                        |
| Temuleration   2   |              |           |           |           |          | •                 |                  | · '                    |
| Permuneration   Permuneratio   |              |           |           |           |          |                   |                  |                        |
| the Board's processes and procedures in the election or replacement of directors.  In the determination of the fitness of a nominee to be proposed to elected as a director, the hominee's ability to discharge the document of the fitness of a nominee to be proposed to elected as a director, the Nomination Committee also considers such nominee's ability to elected as a director, the Nomination of ensuring the long-term success of the Company in a manner consistent with, among others, the corporate objectives and strategic thrusts of the Company.    Permuneration   2  |              |           |           |           |          |                   |                  | _                      |
| processes and procedures in the election or replacement of directors.  In the determination of the fitness of a nominee to be proposed to elected as a director, the Nomination Committee also considers such nominee's ability to discharge the board function of ensuring the long-term success of the Company in a manner consistent with, among others, the corporate objectives and strategic thrusts of the Company.  Remulteration  2 2 1 (in 2012) (in 2012) (in 2013) (in |              |           |           |           |          | effectiveness of  | be proposed to   | the Company.           |
| procedures in the election or replacement of considers such nominee's ability to discharge the board function of ensuring the long-term success of the Company in a manner consistent with, among others, the corporate objectives and strategic thrusts of the Company in a manner consistent with, among others, the corporate objectives and strategic thrusts of the Company.    Nomination committee also considers such nominee's ability to discharge the board function of ensuring the long-term success of the Company in a manner consistent with, among others, the corporate objectives and strategic thrusts of the Company.    Nomination committee also considers auch nominee's ability to discharge the board function of ensuring the long-term success of the Company in a manner consistent with, among others, the corporate objectives and strategic thrusts of the Company.    Nomination committee also replacement of considers such nominee's ability to discharge the board function of ensuring the long-term success of the Company in a manner consistent with, among others, the corporate objectives and strategic thrusts of the Company.    Nomination committee also consider such nominee's ability to discharge the board function of ensuring the long-term success of the Company in a manner consistent with, among others, the corporate objectives and strategic thrusts of the Company.    Nomination committee also consider such nominee's ability to discharge the board function of company in a manner consistent with, among others, the corporate objectives and strategic thrusts of the Company.    Nomination committee and company in a manner consistent with, among others, the corporate objectives and strategic thrusts of the Company.    Nomination committee also consistent with, among others, the corporate objectives and strategic thrusts of the Company.    Nomination committee also consistent with, among others, the corporate objectives and strategic thrusts of the Company.    Nomination committee also company in a manner consistent with, am |              |           |           |           |          | the Board's       | elected as a     |                        |
| the election or replacement of directors.  In the determination of the fitness of a nominee to be proposed to elected as a director, the Nomination Committee also considers such nominee's ability to discharge the board function of ensuring the long-term success of the Company in a manner consistent with, among others, the corporate objectives and strategic thrusts of the Company.    Remuneration   2   2   (in 2012)   (in 2012)   (in 2012)   (in 2013)   (in 2 |              |           |           |           |          | processes and     | director, the    |                        |
| replacement of directors.  In the determination of the fitness of a nominee to be proposed to elected as a director, the Nomination Committee also considers such nominee's ability to discharge the board function of ensuring the long-term success of the Company in a manner consistent with, among others, the corporate objectives and strategic thrusts of the Company in a manner consistent with, among others, the corporate objectives and strategic thrusts of the Company.    Remuneration   2  |              |           |           |           |          | procedures in     | Nomination       |                        |
| Remuneration   2   2   1   (in 2012)   |              |           |           |           |          | the election or   | Committee also   |                        |
| Remuneration  2  |              |           |           |           |          | replacement of    | considers such   |                        |
| In the determination of the fitness of a nominee to be proposed to elected as a director, the Nomination Committee also considers such nominee's ability to discharge the board function of ensuring the long-term success of the Company in a manner consistent with, among others, the corporate objectives and strategic thrusts of the Company.    Remuneration   2  |              |           |           |           |          | directors.        |                  |                        |
| Remumeration 2 (in 2012) (in 2013) 2 (in 2 |              |           |           |           |          |                   | ability to       |                        |
| the fitness of a nominee to be proposed to elected as a director, the Nomination Committee also considers such nominee's ability to discharge the board function of ensuring the long-term success of the Company in a manner consistent with, among others, the corporate objectives and strategic thrusts of the Company.    Remuneration   2  |              |           |           |           |          |                   | discharge the    |                        |
| Remuneration  2 2 1 (in 2012)  |              |           |           |           |          |                   |                  |                        |
| Remuneration  2 2 1 (in 2012) (in 2012) (in 2013) 2 (in 2012) 2 (i |              |           |           |           |          | the fitness of a  | of ensuring the  |                        |
| Remuneration  2  |              |           |           |           |          | nominee to be     | long-term        |                        |
| Remuneration  2 2 1 (in 2012) (in 2012) (in 2012) 2 (in 2013) 2 (i |              |           |           |           |          | proposed to       | success of the   |                        |
| Remuneration   2   2   1   (in 2012)   (in 2013)   2   2   (in 2013)   2   2   (in 2013)   2   2   (in 2013)   2   2   1   (in 2013)   2   (in 2013)   (in 2013)   2   (in 2013)   (   |              |           |           |           |          | elected as a      | Company in a     |                        |
| Remuneration  2 2 1 (in 2012)  |              |           |           |           |          | director, the     | manner           |                        |
| Remuneration  2  |              |           |           |           |          | Nomination        | consistent with, |                        |
| Remuneration  2 2 1 (in 2012)  |              |           |           |           |          | Committee also    | among others,    |                        |
| Remuneration  2 2 (in 2012) (in 2012) 2 (in 2013) 2 2 (in 2013) 2 2 2 (in 2013) 2 2 2 2 2 3 (in 2013) 2 2 3 (in 2013) 3 (in 2013) 4 (in 2013) 2 2 2 3 (in 2013) 4 (in 2013) 2 2 3 (in 2013) 4 (in 2013) 5 (in 2013) 5 (in 2013) 6 (in 2013) 6 (in 2013) 6 (in 2013) 7 (in 2013) 6 (in 2013) 7 (in 2014) 7 (in 2015) 7 (in 2012) 7 (in 2012 |              |           |           |           |          | considers such    | the corporate    |                        |
| Remuneration  2  |              |           |           |           |          | nominee's ability | objectives and   |                        |
| Remuneration  2 2 1 (in 2012) (in 2013) 2 2 1 (in 2013) 2 (in 2013) 2 2 1 (in 2013) 2 2 2 1 (in 2014) 2 2 2 2 1 (in 2014) 2 2 2 1 (in 2014) 2 2 2 2 1 (in 2014) 2 2 2 1 (in 2014) 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2  |              |           |           |           |          | to discharge the  | strategic        |                        |
| Remuneration  2  |              |           |           |           |          | board function    | thrusts of the   |                        |
| Remuneration  2  |              |           |           |           |          | of ensuring the   | Company.         |                        |
| Remuneration  2  |              |           |           |           |          | long-term         |                  |                        |
| Remuneration  2  |              |           |           |           |          | success of the    |                  |                        |
| Remuneration  2  |              |           |           |           |          | Company in a      |                  |                        |
| Remuneration  2 2 (in 2012) (in 2012) (in 2013)  2 (in 2014)  3 (in 2014)  4 (in 2015)  4 (in 2015)  4 (in 2016)  4 (in 2017)  4 (in 2018)  5 (in 2018)  4 (in 2018)  5 (in 2018)  6 (in 20 |              |           |           |           |          | manner            |                  |                        |
| Remuneration  2 2 1 (in 2012) (in 2012) (in 2012) (in 2013)  2 2 1 (in 2013) (in 2013)  2 2 1 (in 2013) (in 2013)  2 2 1 (in 2013) (in 2013)  2 3 1 (in 2013) (in 2013)  2 4 (in 2013) (in 2013)  2 5 2 1 (in 2013) (in 2013)  2 6 2 2 1 (in 2013) (in 2013)  3 7 8 8 8 8 9 1  |              |           |           |           |          | consistent with,  |                  |                        |
| Remuneration  2 2 1 (in 2012) (in 2012) (in 2012) (in 2013)  2 2 1 (in 2013) (in 2013)  2 2 1 (in 2013) (in 2013)  2 2 1 (in 2013) (in 2013)  2 3 1 (in 2013) (in 2013)  3 4 5 (in 2014) (in 2014)  4 5 (in 2014) (in 2014) (in 2014)  5 5 (in 2014) (in 2014) (in 2014)  5 6 (in 2014) (in 2014) (in 2014) (in 2014)  5 7 (in 2014) ( |              |           |           |           |          | among others,     |                  |                        |
| Remuneration  2 2 1  |              |           |           |           |          | the corporate     |                  |                        |
| Remuneration  2 2 1 (in 2012) (in 2012) (in 2012) (adopted on May 6, 2013)  2 2 1 (in 2013) (in 2013) (in 2013)  2 2 1 (in 2013) (in 2013) (in 2013)  2 2 1 (in 2013) (in 2013) (in 2013)  2 2 1 (in 2013) (in 2013) (in 2013) (in 2013) (in 2013)  2 2 1 (in 2013) (in 2014) (in 20 |              |           |           |           |          | objectives and    |                  |                        |
| Remuneration  2 2 1 (in 2012) (in 2012) (in 2012) (adopted on May 6, 2013)  2 2 1 (in 2013) (in 2013) (in 2013)  2 2 1 (in 2013) (in 2013) (in 2013)  2 2 1 (in 2013) (in 2013) (in 2013)  2 2 1 (in 2013) (in 2013) (in 2013) (in 2013) (in 2013)  2 2 1 (in 2013) (in 2014) (in 20 |              |           |           |           |          | strategic thrusts |                  |                        |
| Committee has the power to fix salary structures of relevant officers, set compensation   Committee has the power to fix salary structures of relevant officers, set compensation   Committee has the power to fix salary structures of relevant officers, set compensation   Committee has the power to fix salary structures of relevant officers, set compensation   Committee has the power to fix salary structures of relevant officers, set compensation   Committee has the power to fix salary structures of relevant officers, set compensation   Committee has the power to fix salary structures of relevant officers, set compensation   Committee has the power to fix salary structures of relevant officers, set compensation   Committee has the power to fix salary structures of relevant officers, set compensation   Committee has the power to fix salary structures of relevant officers, set compensation   Committee has the power to fix salary structures of relevant officers, set compensation   Committee has the power to fix salary structures of relevant officers, set compensation   Committee has the power to fix salary structures of relevant officers, set compensation   Committee has the power to fix salary structures of relevant officers, set compensation   Committee has the power to fix salary structures of relevant officers, set compensation   Committee has the power to fix salary structures of relevant officers, set compensation   Committee has the power to fix salary structures of relevant officers, set compensation   Committee has the power to fix salary structures of relevant officers.   |              |           |           |           |          | of the Company.   |                  |                        |
| on May 6, 2013)  Committee Charter, the Compensation Compensation Compensation Committee Charter, the Compensation Committee is tructures of relevant officers, set compensation Committee is the function of considering and consider and officers.   | Remuneration | 2         | 2         | 1         | Yes      | Under the CG      | Under the CG     | The Remuneration       |
| 2 (in 2013) 2 (in 2013) 4 (in 2013) 5 Committee Charter, the Compensation Committee has the function of considering and consider and officers.   |              | (in 2012) | (in 2012) | (in 2012) | (adopted | Manual and the    | Manual and the   | Committee has the      |
| 2 (in 2013) Charter, the Committee is the function of considering and consider and officers.  2 (in 2013) Charter, the Compensation Compensation polices and propose the function of consider and officers.  |              |           |           |           | -        | Compensation      | Compensation     | power to fix salary    |
| (in 2013) (in 2013) (in 2013) (in 2013) Compensation Compensation Committee has the function of considering and consider and officers.   |              | _         |           |           | 6, 2013) | Committee         | Committee        | structures of          |
| Compensation Compensation Compensation Compensation Committee is polices and propose the function of considering and consider and officers.  |              |           |           |           |          | Charter, the      | Charter, the     | relevant officers, set |
| the function of tasked to the promotion of considering and consider and officers.  |              | (in 2013) | (in 2013) | (in 2013) |          | Compensation      | Compensation     | compensation           |
| 2 1 considering and consider and officers.   |              |           |           |           |          | Committee has     | Committee is     | polices and propose    |
| (in 2014) Z (in 2014)  |              |           |           |           |          | the function of   | tasked to        | the promotion of       |
| (in 2014)   (in 2014)  |              | 2         | 2         | 1         |          | considering and   | consider and     | officers.              |
| (11 2014)  |              | (in 2014) | (in 2014) | (in 2014) |          | approving (i)     | approve the      |                        |

| Г | 1 | 1 |                    |                  |  |
|---|---|---|--------------------|------------------|--|
|   |   |   | salary structures  | salary           |  |
|   |   |   | and                | structures for   |  |
|   |   |   | modifications      | the positions of |  |
|   |   |   | thereto for        | Vice President,  |  |
|   |   |   | individuals in the | or its           |  |
|   |   |   | positions of Vice  | equivalent, and  |  |
|   |   |   | •                  | -                |  |
|   |   |   | President, or its  | above, the       |  |
|   |   |   | equivalent, and    | promotions to    |  |
|   |   |   | above; (ii)        | positions of     |  |
|   |   |   | promotions to      | Division Head    |  |
|   |   |   | positions of       | and the salary   |  |
|   |   |   | Division Head      | increases to be  |  |
|   |   |   | and the salary     | granted          |  |
|   |   |   | increases to be    | concurrently     |  |
|   |   |   | granted            | with such        |  |
|   |   |   | concurrently       | promotions and   |  |
|   |   |   | =                  | •                |  |
|   |   |   | with such          | other            |  |
|   |   |   | promotions; and    | compensation     |  |
|   |   |   | (iii) other        | policy matters   |  |
|   |   |   | compensation       | such as the      |  |
|   |   |   | policy matters     | adoption,        |  |
|   |   |   | such as the        | modification     |  |
|   |   |   | adoption,          | and              |  |
|   |   |   | modification and   | interpretation   |  |
|   |   |   | interpretation of  | of corporate     |  |
|   |   |   | corporate          | benefit plans.   |  |
|   |   |   | benefit plans.     | Serient plans.   |  |
|   |   |   | penent plans.      | Under +h-        |  |
|   |   |   |                    | Under the        |  |
|   |   |   |                    | Compensation     |  |
|   |   |   |                    | Committee        |  |
|   |   |   |                    | Charter, the     |  |
|   |   |   |                    | Compensation     |  |
|   |   |   |                    | Committee        |  |
|   |   |   |                    | further ensures  |  |
|   |   |   |                    | that the         |  |
|   |   |   |                    | Company's        |  |
|   |   |   |                    | annual reports,  |  |
|   |   |   |                    | information      |  |
|   |   |   |                    |                  |  |
|   |   |   |                    | and proxy        |  |
|   |   |   |                    | statements       |  |
|   |   |   |                    | clearly,         |  |
|   |   |   |                    | concisely and    |  |
|   |   |   |                    | understandably   |  |
|   |   |   |                    | disclose the     |  |
|   |   |   |                    | compensation     |  |
|   |   |   |                    | of its executive |  |
|   |   |   |                    | officers as      |  |
|   |   |   |                    | required by      |  |
|   |   |   |                    | applicable laws  |  |
|   |   |   |                    | or rules and     |  |
|   |   |   |                    |                  |  |
|   |   |   |                    | regulations.     |  |

**Committee Members** (updated pursuant to the SEC Form 17-Cs of the Company dated May 21, 2014, July 3, 2014 February 12, 2015, March 17, 2015, May 11, 2015 and May 19, 2015)

# (a) Executive Committee\*

# 2015 (until May 19, 2015, annual stockholders' meeting date)

| Office                    | Name                         | Date of<br>Appointment | No. of<br>Meetings<br>Held | No. of<br>Meetings<br>Attended | %   | Length of<br>Service in<br>the<br>Committee<br>(in years)** |
|---------------------------|------------------------------|------------------------|----------------------------|--------------------------------|-----|---|
| Chairman                  | Eduardo M.<br>Cojuangco, Jr. | March 17, 2015         | none since<br>appointment  | none since<br>appointment      | N/A | 0.17%<br>(since<br>appointment)                             |
| Member (ED)               | Ramon S. Ang******           | February 27, 2009      | 2                          | 2                              | 100 | 4.84  |
| Member (ED)               | Lubin B.<br>Nepomuceno       | February 19, 2013      | 2                          | 2                              | 100 | 1.86  |
| Member (NED)              | Aurora T.<br>Calderon******  | May 19, 2015           | 2<br>(during her term)     | 2 (during her term)            | 100 | 0.62  |
| Alternate<br>Member (NED) | Eric O. Recto                | May 21, 2013           | 2                          | N/A                            | N/A | 1.61<br>(as alternate<br>member)                            |
| Alternate<br>Member (NED) | Virgilio S. Jacinto          | May 20, 2014           | 2                          | N/A                            | N/A | 0.62<br>(as alternate<br>member)                            |

#### 2014

| Office                    | Name                       | Date of<br>Appointment | No. of<br>Meetings<br>Held | No. of<br>Meetings<br>Attended | %   | Length of<br>Service in<br>the<br>Committee<br>(in years)** |
|---------------------------|----------------------------|------------------------|----------------------------|--------------------------------|-----|---|
| Member (ED)               | Ramon S. Ang******         | February 27, 2009      | 4                          | 4                              | 100 | 4.84  |
| Member (ED)               | Lubin B.<br>Nepomuceno     | February 19, 2013      | 4                          | 4                              | 100 | 1.86  |
| Member (NED)              | Aurora T.<br>Calderon***** | May 20, 2014           | 5<br>(during her term)     | 5<br>(during her term)         | 100 | 0.62  |
| Member (NED)              | Roberto V. Ongpin          | July 31, 2008          | 5<br>(during his term)     | 2<br>(during his term)         | 40  | 5.42  |
| Alternate<br>Member (NED) | Eric O. Recto              | May 21, 2013           | 4                          | N/A                            | N/A | 1.61<br>(as alternate<br>director)                          |
| Alternate<br>Member (NED) | Virgilio S. Jacinto        | May 20, 2014           | 4                          | N/A                            | N/A | 0.62  |

#### 2013

| Office                    | Name                            | Date of<br>Appointment | No. of<br>Meetings<br>Held | No. of<br>Meetings<br>Attended | %   | Length of<br>Service in<br>the<br>Committee<br>(in years)*** |
|---------------------------|---------------------------------|------------------------|----------------------------|--------------------------------|-----|--|
| Chairman                  | Ramon S. Ang                    | February 27, 2009      | 4                          | 4                              | 100 | 3.84   |
| Member (ED)               | Lubin B.<br>Nepomuceno****      | February 19, 2013      | 4                          | 4                              | 100 | 0.86   |
| Member (NED)              | Aurora T. Calderon <sup>*</sup> | May 20, 2014           | newly elected              |                                |     |  |
| Alternate<br>Member (NED) | Eric O. Recto ****              | May 21, 2013           | 4                          | N/A                            | N/A | 0.61<br>(as alternate<br>director)                           |
| Alternate<br>Member (NED) | Virgilio S. Jacinto*            | May 20, 2014           | newly elected              |                                |     |  |

#### 2012

| Office       | Name               | Date of<br>Appointment | No. of<br>Meetings<br>Held | No. of<br>Meetings<br>Attended | %   | Length of<br>Service in<br>the<br>Committee<br>(in years)**** |
|--------------|--------------------|------------------------|----------------------------|--------------------------------|-----|---|
| Chairman     | Ramon S. Ang       | February 27, 2009      | 10                         | 10                             | 100 | 3.84  |
| Member (ED)  | Eric O. Recto***** | November 7, 2008       | 10                         | 10                             | 100 | 4.15  |
| Member (NED) | Roberto V. Ongpin  | May 12, 2009           | 10                         | 10                             | 100 | 3.64  |

- \* At the organizational meeting held on May 19, 2015, the following were elected as members of the Executive Committee: Mr. Eduardo M. Cojuangco, Jr., Mr. Ramon S. Ang, and Mr. Lubin B. Nepomuceno and as alternate members: Ms. Aurora T. Calderon and Atty. Virgilio S. Jacinto, as disclosed to the SEC through an SEC Form 17-C dated May 19, 2015. At the organizational meeting held on May 20, 2014, the following were elected as members of the Executive Committee: Mr. Ramon S. Ang, Mr. Lubin B. Nepomuceno and Ms. Aurora T. Calderon and as alternate members: Mr. Eric O. Recto and Atty. Virgilio S. Jacinto, as disclosed to the SEC through an SEC Form 17-C filed on May 21, 2014. At the organizational meeting held on May 21, 2013, the following were elected as members of the Executive Committee: Mr. Ramon S. Ang, Mr. Lubin B. Nepomuceno and Mr. Roberto V. Ongpin and as alternate members: Ms. Aurora T. Calderon and Mr. Eric O. Recto, as disclosed to the SEC through an SEC Form 17-C filed on May 22, 2013.
- \*\* Reckoned until December 31, 2014
- \*\*\* Reckoned until December 31, 2013
- \*\*\*\* Reckoned until December 31, 2012
- \*\*\*\*\* Mr. Eric O. Recto was replaced by Mr. Lubin B. Nepomuceno as a member of the Executive Committee on February 19, 2013 as disclosed to the SEC through an SEC Form 17-C filed on February 20, 2013.
- \*\*\*\*\*\* At the regular board meeting held on March 17, 2015, Mr. Ang resigned as Chairman of the Executive Committee and Ms. Aurora T. Calderon as member and Mr. Eduardo M. Cojuangco, Jr. was elected Chairman of the Executive Committee as disclosed to the SEC through an SEC Form 17-C dated March 17, 2015.

# (b) Audit & Risk Management Committee\*

# <u>2015</u>

| Office        | Name                  | Date of<br>Appointment | No. of<br>Meetings<br>Held | No. of<br>Meetings<br>Attended | %   | Length of Service in the Committee (in years)** |
|---------------|-----------------------|------------------------|----------------------------|--------------------------------|-----|---|
| Chairman (ID) | Reynaldo G. David     | May 12, 2009           | 2                          | 2                              | 100 | 5.64  |
| Member (NED)  | Aurora T. Calderon    | July 12, 2010          | 2                          | 2                              | 100 | 4.47  |
| Member (NED)  | Lubin B. Nepomuceno   | May 21, 2013           | 2                          | 2                              | 100 | 1.61  |
| Member (ID)   | Artemio V. Panganiban | December 1, 2010       | 2                          | 2                              | 100 | 4.08  |
| Member (NED)  | Estelito P. Mendoza   | February 27, 2009      | 2                          | 1                              | 50  | 5.84  |

# <u>2014</u>

| Office        | Name                  | Date of<br>Appointment | No. of<br>Meetings<br>Held | No. of<br>Meetings<br>Attended | %   | Length of<br>Service in<br>the<br>Committee<br>(in years)** |
|---------------|-----------------------|------------------------|----------------------------|--------------------------------|-----|---|
| Chairman (ID) | Reynaldo G. David     | May 12, 2009           | 5                          | 5                              | 100 | 5.64  |
| Member (NED)  | Estelito P. Mendoza   | February 27, 2009      | 3                          | 5                              | 60  | 5.84  |
| Member (NED)  | Aurora T. Calderon    | July 12, 2010          | 5                          | 5                              | 100 | 4.47  |
| Member (NED)  | Lubin B. Nepomuceno   | May 21, 2013           | 5                          | 5                              | 100 | 1.61  |
| Member (ID)   | Artemio V. Panganiban | December 1, 2010       | 5                          | 5                              | 100 | 4.08  |

# <u> 2013</u>

| Office        | Name                          | Date of<br>Appointment | No. of<br>Meetings<br>Held | No. of<br>Meetings<br>Attended | %  | Length of Service in the Committee (in years)*** |
|---------------|-------------------------------|------------------------|----------------------------|--------------------------------|--|--|
| Chairman (ID) | Reynaldo G. David             | May 12, 2009           | 4                          | 4                              | 100  | 4.64   |
| Member (NED)  | Estelito P. Mendoza           | February 27, 2009      | 4                          | 4                              | 100  | 4.84   |
| Member (NED)  | Aurora T. Calderon            | July 12, 2010          | 4                          | 4                              | 100  | 3.47   |
| Member (NED)  | Lubin B. Nepomuceno*          | May 21, 2013           | 4                          | 3<br>(during<br>his term)      | 100<br>(during<br>his term)                          | 0.61   |
| Member (ID)   | Artemio V. Panganiban         | December 1, 2010       | 4                          | 4                              | 100  | 3.08   |
| Member (NED)  | Ferdinand K. Constantino***** | July 12, 2010          | 4                          | 0                              | N/A<br>(no<br>meeting<br>held<br>during his<br>term) | 2.61<br>(until the end<br>of his term)           |

#### 2012

| Office        | Name                          | Date of<br>Appointment | No. of<br>Meetings<br>Held | No. of<br>Meetings<br>Attended | %   | Length of<br>Service in<br>the<br>Committee<br>(in years)**** |
|---------------|-------------------------------|------------------------|----------------------------|--------------------------------|-----|---|
| Chairman (ID) | Reynaldo G. David             | May 12, 2009           | 4                          | 4                              | 100 | 3.64  |
| Member (NED)  | Estelito P. Mendoza           | February 27, 2009      | 4                          | 4                              | 100 | 3.84  |
| Member (NED)  | Aurora T. Calderon            | July 12, 2010          | 4                          | 4                              | 100 | 2.47  |
| Member (NED)  | Ferdinand K. Constantino***** | July 12, 2010          | 4                          | 4                              | 100 | 2.47  |
| Member (ID)   | Artemio V. Panganiban         | December 1, 2010       | 4                          | 4                              | 100 | 2.08  |

- \* At the organizational meeting held on May 19, 2015, the following were elected as members of the Audit Committee: Mr. Reynaldo G. David, Atty. Estelito P. Mendoza, Mr. Lubin B. Nepomuceno, Mr. Artemio V. Panganiban and Ms. Aurora T. Calderon, and as advisor: Mr. Ferdinand K. Constantino, as disclosed to the SEC through an SEC Form 17-C dated May 19, 2015. At the organizational meeting held on May 20, 2014, the following were re-elected as members of the Audit Committee: Mr. Reynaldo G. David, Atty. Estelito P. Mendoza, Mr. Lubin B. Nepomuceno, Chief Justice Artemio V. Panganiban and Ms. Aurora T. Calderon, and as advisor: Mr. Ferdinand K. Constantino, as disclosed to the SEC through an SEC Form 17-C filed on May 21, 2014. At the organizational meeting held on May 21, 2013, the following were elected as members of the Audit Committee: Mr. Reynaldo G. David, Atty. Estelito P. Mendoza, Mr. Lubin B. Nepomuceno, Mr. Artemio V. Panganiban and Ms. Aurora T. Calderon, and as advisor: Mr. Ferdinand K. Constantino, as disclosed to the SEC through an SEC Form 17-C filed on May 22, 2013.
- \*\* Reckoned until December 31, 2014
- \*\*\* Reckoned until December 31, 2013
- \*\*\*\* Reckoned until December 31, 2012
- \*\*\*\*\* Mr. Ferdinand K. Constantino resigned as a member of, and was appointed as an advisor of, the Audit Committee on February 19, 2013 as disclosed to the SEC through an SEC Form 17-C on February 20, 2013.

**Disclose the profile or qualifications of the Audit Committee members** (updated pursuant to the advisement letter filed by the Company with the SEC on April 7, 2014 and another advisement letter dated June 17, 2014)

#### Chairman

Reynaldo G. David, Filipino, born 1942, has served as an Independent Director of the Company since May 12, 2009. He is also the Chairman of the Nomination Committee and a member of the Compensation Committee. He has previously held among others, the following positions: President and Chief Executive Officer of the Development Bank of the Philippines; Chairman of NDC Maritime Leasing Corporation; and Director of DBP Data Center, Inc. and Al-Amanah Islamic Bank of the Philippines. Other past positions include: Independent director of ISM and ATOK, Chairman of LGU Guarantee Corporation, Vice Chairman, Chief Executive Officer and Executive Committee Chairman of Export and Industry Bank (September 1997-September 2004), Director and Chief Executive Officer of Unicorp Finance Limited and Consultant of PT United City Bank (concurrently held from 1993-1997), Director of Megalink Inc., Vice President and FX Manager of the Bank of Hawaii (April 1984-August 1986), various directorships and/or executive positions with The Pratt Group (September 1986-December 1992), President and Chief Operating Officer of Producers Bank of the Philippines (October 1982-November 1983), President and Chief Operation Officer of International Corporation Bank (March 1979-September 1982), and Vice President and Treasurer of Citibank N. A. (November 1964-February 1979). A TOYM Awardee for Offshore Banking in 1977, he was also awarded by the Association of Development Financing Institutions in Asia & the Pacific as the Outstanding Chief Executive Officer in 2007. A certified public accountant since 1964, he graduated from the De La Salle University with a Liberal Arts degree in Commerce in 1963 and has attended the Advance Management Program of the University of Hawaii (1974). He was conferred with the title Doctor of Laws, honoris causa, by the Palawan State University in 2005.

#### Members

Aurora T. Calderon, Filipino, born 1954, a certified public accountant, has served as a Director of the Company since August 13, 2010. She is also a member of the Executive Committee and the Compensation Committee. She holds the following positions, among others: Director and Senior Vice President and Senior Executive Assistant to the President and Chief Operating Officer of SMC; Director of Petron Malaysia Refining & Marketing Bhd, Petron Oil & Gas Mauritius Ltd., Petron Oil & Gas International Sdn Bhd, Petron Marketing Corporation, Petron Freeport Corporation, SEA Refinery Corporation, New Ventures Realty Corporation, Las Lucas Construction and Development Corporation, Thai San Miguel Liquor Co., Ltd., SMC Global Power Holdings Corp., Rapid Thoroughfares Inc., Trans Aire Development Holdings Corp., Vega Telecom, Inc., Bell Telecommunications Company, Inc., A.G.N. Philippines, Inc., Liberty Telecoms Holdings, Inc. and various subsidiaries of SMC; and Treasurer of Top Frontier Investment Holdings Inc. She has served as a Director of Manila Electric Company ("MERALCO") (January 2009-May 2009), Senior Vice President of Guoco Holdings (1994-1998), Chief Financial Officer and Assistant to the President of PICOP Resources (1990-1998) and Assistant to the President and Strategic Planning at the Elizalde Group (1981-1989). Ms. Calderon graduated magna cum laude from the University of the East in 1973 with a degree in Business Administration major in Accounting and earned her Master's degree in Business Administration from the Ateneo de Manila University in 1980. She is a member of the Financial Executives and the Philippine Institute of Certified Public Accountants.

Lubin B. Nepomuceno, Filipino, born 1951, has served as the General Manager of the Company since <arch 17, 2015. He is also a member of the Company's Executive Committee, Audit Committee and Compensation Committee. He holds the following positions, among others: President of PMC; Director of PMRMB, PFISB, POMSB, LLCDC, NVRC, PFC, PPI, PAHL, Mariveles Landco Corporation, Robinson International Holdings, Ltd. and Petron Singapore Trading Pte. Ltd.; Trustee of PFI; Director of San Miguel Paper Packaging Corporation and Mindanao Corrugated Fibreboard Inc.; Independent Director of MNHPI and President of Archen Technologies, Inc. Mr. Nepomuceno has held various board and executive positions in the San Miguel Group. He started with San Miguel Corporation ("SMC") as a furnace engineer at the Manila Glass Plant in 1973 and rose to the ranks to become the General Manager of the San Miguel Packaging Group in 1998. He was also formerly the Senior Vice President and General Manager of the Company from September 2009 to February 2013. Mr. Nepomuceno holds a Bachelor of Science degree in Chemical Engineering and Masters Degree in Business Administration from the De La Salle University. He also attended Advanced Management Program at the University of Hawaii, University of Pennsylvania and Japan's Sakura Bank Business Management.

**Estelito P. Mendoza**, Filipino, born 1930, has served as a Director of the Company since January 8, 2009. He is also a member of the Nomination Committee. He holds the following positions, among others: Head of Estelito P. Mendoza and Associates; and Director of SMC and Philippine National Bank ("PNB"). Mr. Mendoza was formerly the Philippine Solicitor General (1972-1986), Philippine Minister of Justice (1984-1986), Member of the Philippine Batasang Pambansa (1984-1986) and Governor of Pampanga Province (1980-1986). He also served as the Chairman of Dutch Boy Philippines, Inc., Alcorn Petroleum and Minerals Corporation, the Sixth (Legal) Committee, 31<sup>st</sup> Session of the UN General Assembly and the Special Committee on the Charter of the United Nations and the Strengthening of the Role of the Organization, and a Director of East West Bank. He was also a Professional Lecturer of law at the University of the Philippines. Atty. Mendoza took his pre-law course and Bachelor of Laws degree at the University of the Philippines. He also holds a Master of Laws degree from the Harvard Law School.

Artemio V. Panganiban, Filipino, born 1936, has served as an Independent Director of the Company since October 21, 2010. He holds the following positions, among others: Independent Director of MERALCO, Bank of the Philippine Islands, First Philippine Holdings Corp., Metro Pacific Investment Corp., Metro Pacific Tollways Corp., Robinsons Land Corp., GMA Network, Inc., GMA Holdings, Inc. and Asian Terminals, Inc.; Director of Jollibee Foods Corporation; columnist for the Philippine Daily Inquirer; and officer, adviser or consultant to several business, civic, educational and religious organizations. Mr. Panganiban was formerly

the Chief Justice of the Philippine Supreme Court (2005-2006); Associate Justice of the Philippine Supreme Court (1995-2005); Chairperson of the Philippine House of Representatives Electoral Tribunal (2004-2005); Senior Partner of Panganiban Benitez Parlade Africa & Barinaga Law Office (1963-1995); President of Baron Travel Corporation (1967-1993); and professor at the Far Eastern University, Assumption Convent and San Sebastian College (1961-1970). He is an author of several books and has received various awards for his numerous accomplishments, most notably the "Renaissance Jurist of the 21<sup>st</sup> Century" conferred by the Supreme Court in 2006 and the "Outstanding Manilan" for 1991 by the City of Manila. Justice Panganiban earned his Bachelor of Laws degree, *cum laude*, from the Far Eastern University in 1960 and placed sixth in the bar exam that same year.

#### Describe the Audit Committee's responsibility relative to the external auditor.

Under the CG Manual and its charter, the Audit Committee exercises oversight responsibility over the annual independent audit of the Company's financial statements, the engagement of the independent auditors and the evaluation of the external auditors' qualifications, independence and performance.

The Audit Committee, thus, selects and recommends the appointment or replacement of the external auditors to the Board, approves all auditing and non-audit services to be provided by and all fees to be paid to the external auditors, resolves any disagreements between Management and the auditor regarding financial reporting and meets with the external auditors, as necessary. In the determination of the qualification of the external auditor, the Audit Committee also ensures that the signing partner of the external auditor assigned to the Company is changed or rotated every five (5) years or as required under applicable laws and regulations.

#### (c) Nomination Committee\*

# 2015

| Office        | Name                      | Date of<br>Appointment   | No. of<br>Meetings<br>Held | No. of<br>Meetings<br>Attended | %          | Length of Service in the Committee (in years)** |
|---------------|---------------------------|--------------------------|----------------------------|--------------------------------|------------|---|
| Chairman (ID) | Reynaldo G. David         | May 12, 2009             | <u>2</u>                   | <u>2</u>                       | <u>100</u> | <u>5.64</u>                                     |
| Member (NED)  | Estelito P. Mendoza       | <u>February 27, 2009</u> | <u>2</u>                   | <u>2</u>                       | <u>100</u> | <u>5.84</u>                                     |
| Member (NED)  | Atty. Virgilio S. Jacinto | May 21, 2013             | <u>2</u>                   | <u>2</u>                       | <u>100</u> | <u>1.61</u>                                     |

# 2014

| Office        | Name                      | Date of<br>Appointment | No. of<br>Meetings<br>Held | No. of<br>Meetings<br>Attended | %   | Length of<br>Service in<br>the<br>Committee<br>(in years)** |
|---------------|---------------------------|------------------------|----------------------------|--------------------------------|-----|---|
| Chairman (ID) | Reynaldo G. David         | May 12, 2009           | 3                          | 3                              | 100 | 5.64  |
| Member (NED)  | Estelito P. Mendoza       | February 27, 2009      | 3                          | 2                              | 67  | 5.84  |
| Member (NED)  | Atty. Virgilio S. Jacinto | May 21, 2013           | 3                          | 3                              | 100 | 1.61  |

#### 2013

| Office        | Name                      | Date of<br>Appointment | No. of<br>Meetings<br>Held | No. of<br>Meetings<br>Attended | %                           | Length of Service in the Committee (in years)*** |
|---------------|---------------------------|------------------------|----------------------------|--------------------------------|-----------------------------|--|
| Chairman (ID) | Reynaldo G. David         | May 12, 2009           | 4                          | 4                              | 100                         | 4.64   |
| Member (ED)   | Eric O. Recto****         | July 31, 2008          | 4                          | 1                              | 100<br>(during<br>his term) | 4.56<br>(until the end<br>of his term)           |
| Member (NED)  | Estelito P. Mendoza       | February 27, 2009      | 4                          | 3                              | 75                          | 4.84   |
| Member (NED)  | Atty. Virgilio S. Jacinto | May 21, 2013           | 4                          | 1                              | 100<br>(during<br>his term) | 0.61   |

# 2012

| Office        | Name                | Date of<br>Appointment | No. of<br>Meetings<br>Held | No. of<br>Meetings<br>Attended | %   | Length of Service in the Committee (in years)***** |
|---------------|---------------------|------------------------|----------------------------|--------------------------------|-----|--|
| Chairman (ID) | Reynaldo G. David   | May 12, 2009           | 2                          | 2                              | 100 | 3.64   |
| Member (ED)   | Eric O. Recto       | July 31, 2008          | 2                          | 2                              | 100 | 4.42   |
| Member (NED)  | Estelito P. Mendoza | February 27, 2009      | 2                          | 2                              | 100 | 3.84   |

- \* At the organizational meeting held on May 19, 2014, the following were elected as members of the Nominations Committee: Mr. Reynaldo G. David, Atty. Estelito P. Mendoza, and Atty. Virgilio S. Jacinto as disclosed to the SEC through an SEC Form 17-C dated May 19, 2015. At the organizational meeting held on May 20, 2014, the following were re-elected as members of the Nominations Committee: Mr. Reynaldo G. David, Atty. Estelito P. Mendoza, and Atty. Virgilio S. Jacinto as disclosed to the SEC through an SEC Form 17-C filed on May 21, 2014. At the organizational meeting held on May 21, 2013, the following were elected as members of the Nominations Committee: Mr. Reynaldo G. David, Atty. Estelito P. Mendoza, and Atty. Virgilio S. Jacinto as disclosed to the SEC through an SEC Form 17-C filed on May 22, 2013.
- \*\* Reckoned until December 31, 2014
- \*\*\* Reckoned until December 31, 2013
- \*\*\*\* Mr. Eric O. Recto resigned as a member of the Nomination Committee on February 19, 2013 as disclosed to the SEC through an SEC Form 17-C filed on February 20, 2013.
- \*\*\*\*\* Reckoned until December 31, 2012

# (d) Remuneration Committee\*

# <u> 2015</u>

| Office       | Name                                   | Date of<br>Appointment | No. of<br>Meetings<br>Held | No. of<br>Meetings<br>Attended | %        | Length of<br>Service in<br>the<br>Committee<br>(in years)** |
|--------------|--|------------------------|----------------------------|--------------------------------|----------|---|
| Chairman     | Eduardo M. Cojuangco, Jr. (non-voting) | February 10, 2015      | <u>0</u>                   | <u>0</u>                       | <u>0</u> | 0.27%<br>(from<br>appointment)                              |
| Member (ED)  | Ramon S. Ang (non-voting)              | February 27, 2009      | 0                          | 0                              | 0        | 5.84  |
| Member (ED)  | Lubin B. Nepomuceno                    | February 20, 2013      | 0                          | 0                              | 0        | 1.87  |
| Member (NED) | Aurora T. Calderon                     | July 12, 2010          | 0                          | 0                              | 0        | 3.47  |
| Member (ID)  | Reynaldo G. David                      | May 12, 2009           | 0                          | 0                              | 0        | 4.64  |

#### 2014

| Office        | Name                      | Date of<br>Appointment | No. of<br>Meetings<br>Held | No. of<br>Meetings<br>Attended | % | Length of<br>Service in<br>the<br>Committee<br>(in years)** |
|---------------|---------------------------|------------------------|----------------------------|--------------------------------|---|---|
| Chairman (ED) | Ramon S. Ang (non-voting) | February 27, 2009      | 0                          | 0                              | 0 | 5.84  |
| Member (ED)   | Lubin B. Nepomuceno       | February 20, 2013      | 0                          | 0                              | 0 | 1.87  |
| Member (NED)  | Aurora T. Calderon        | July 12, 2010          | 0                          | 0                              | 0 | 3.47  |
| Member (NED)  | Virgilio S. Jacinto       | May 20, 2014           | 0                          | 0                              | 0 | 0.61  |
| Member (ID)   | Reynaldo G. David         | May 12, 2009           | 0                          | 0                              | 0 | 4.64  |

#### **2013**

| Office       | Name                              | Date of<br>Appointment | No. of<br>Meetings<br>Held | No. of<br>Meetings<br>Attended | % | Length of<br>Service in<br>the<br>Committee<br>(in years)*** |
|--------------|-----------------------------------|------------------------|----------------------------|--------------------------------|---|--|
| Chairman     | Ramon S. Ang (non-voting)         | February 27, 2009      | 0                          | 0                              | 0 | 4.84   |
| Member (ED)  | Lubin B. Nepomuceno               | February 20, 2013      | 0                          | 0                              | 0 | 0.87%  |
| Member (ED)  | Eric O. Recto<br>(non-voting)**** | July 31, 2008          | 0                          | 0                              | 0 | 4.56<br>(until the end<br>of his term)                       |
| Member (NED) | Aurora T. Calderon                | July 12, 2010          | 0                          | 0                              | 0 | 2.47   |
| Member (ID)  | Reynaldo G. David                 | May 12, 2009           | 0                          | 0                              | 0 | 3.64   |

#### 2012

| Office       | Name                           | Date of<br>Appointment | No. of<br>Meetings<br>Held | No. of<br>Meetings<br>Attended | % | Length of Service in the Committee (in years)***** |
|--------------|--------------------------------|------------------------|----------------------------|--------------------------------|---|--|
| Chairman     | Ramon S. Ang (non-voting)      | February 27, 2009      | 0                          | 0                              | 0 | 3.84   |
| Member (ED)  | Eric O. Recto (non-voting)**** | July 31, 2008          | 0                          | 0                              | 0 | 4.42   |
| Member (NED) | Roberto V. Ongpin              | May 12, 2009           | 0                          | 0                              | 0 | 3.64   |
| Member (NED) | Aurora T. Calderon             | July 12, 2010          | 0                          | 0                              | 0 | 2.47   |
| Member (ID)  | Reynaldo G. David              | May 12, 2009           | 0                          | 0                              | 0 | 3.64   |

<sup>\*</sup> At the organizational meeting held on May 19, 2015, the following were elected as members of the Remuneration Committee: Mr. Eduardo M. Cojuangco, Jr., Mr. Ramon S. Ang, Mr. Lubin B. Nepomuceno, Mr. Reynaldo G. David, and Ms. Aurora T. Calderon, and as advisor: Mr. Ferdinand K. Constantino as disclosed to the SEC through an SEC Form 17-C dated May 19, 2015. At the special board meeting held on February 10, 2015, Mr. Ang resigned as Chairman of the Remuneration Committee and Atty. Jacinto as member and Mr. Eduardo M. Cojuangco, Jr. was elected Chairman of the Remuneration Committee as disclosed to the SEC through an SEC Form 17-C filed on February 12, 2015. At the organizational meeting held on May 20, 2014, the following were elected as members of the Remuneration Committee: Mr. Ramon S. Ang, Mr. Lubin B. Nepomuceno, Mr. Reynaldo G. David, Atty. Virgilio S. Jacinto, and Ms. Aurora T. Calderon, and as advisor: Mr. Ferdinand K. Constantino as disclosed to the SEC through an SEC Form 17-C filed on May 21, 2014. At the organizational meeting held on May 21, 2013, the following were elected as members of the Remuneration Committee: Mr. Ramon S. Ang, Mr. Lubin B. Nepomuceno, Mr. Roberto V. Ongpin, Mr. Reynaldo G. David, and Ms. Aurora T. Calderon, and as advisor: Mr. Ferdinand K. Constantino as disclosed to the

- SEC through an SEC Form 17-C filed on May 22, 2013.
- \*\* Reckoned until December 31, 2014
- \*\*\* Reckoned until December 31, 2013
- \*\*\*\* Mr. Eric O. Recto resigned as a member of the Remuneration Committee on February 19, 2013 as disclosed to the SEC through an SEC Form 17-C filed on February 20, 2013.
- \*\*\*\*\* Reckoned until December 31, 2012

# (e) Governance Committee\*

#### 2015

| Office        | Name                    | Date of<br>Appointment | No. of<br>Meetings<br>Held | No. of<br>Meetings<br>Attended | %          | Length of<br>Service in<br>the<br>Committee** |
|---------------|-------------------------|------------------------|----------------------------|--------------------------------|------------|---|
| Chairman (ID) | Margarito B. Teves      | July 3, 2014           | <u>1</u>                   | <u>1</u>                       | <u>100</u> | <u>0.96%</u>                                  |
| Member (NED)  | Virgilio S. Jacinto     | July 3, 2014           | <u>1</u>                   | <u>1</u>                       | <u>100</u> | <u>0.96%</u>                                  |
| Member (NED)  | Nelly Favis-Villafuerte | July 3, 2014           | <u>1</u>                   | <u>1</u>                       | 100        | 0.96%   |

On July, 3 2014, the Board approved the creation of the Governance Committee.

| Office        | Name                    | Date of<br>Appointment | No. of<br>Meetings<br>Held | No. of<br>Meetings<br>Attended | %    | Length of<br>Service in<br>the<br>Committee |
|---------------|-------------------------|------------------------|----------------------------|--------------------------------|------|---|
| Chairman (ID) | Margarito B. Teves      | July 3, 2014           | N/A: newl                  | y created b                    | oard | committee                                   |
| Member (NED)  | Virgilio S. Jacinto     | July 3, 2014           | N/A: newl                  | y created b                    | oard | committee                                   |
| Member (NED)  | Nelly Favis-Villafuerte |                        |                            | committee                      |      |   |

<sup>\*</sup> At the organizational meeting held on May 19, 2015, the following were elected as members of the Governance Committee: Mr. Margarito B. Teves and Attys. Virgilio S. Jacinto and Nelly Favis-Villafuerte as disclosed to the SEC through an SEC Form 17-C dated May 19, 2015.

# 2) Changes in Committee Members

# Indicate any changes in committee membership that occurred during the year and the reason for the changes:

The following are the changes in committee membership as disclosed to the SEC through an SEC Form 17-C filed on May 21, 2014, February 12, 2015 and March 17, 2015:

| Name of Committee          | Name  | Reason   |
|----------------------------|---|--|
| Executive                  | Appointment as Chairman: Eduardo<br>M. Cojuangco, Jr.   | To fill in vacant position arising from the resignation by Ramon S. Ang as Chairman and Ms. Aurora T. Calderon as member |
|                            | Appointment as alternate member:<br>Virgilio S. Jacinto | To fill in vacant position arising from the appointment of Ms. Aurora T. Calderon as regular member of the committee     |
| Audit & Risk<br>Management | N/A   |  |
| Nomination                 | N/A   |  |

<sup>\*\*</sup> Reckoned from creation of the committee on July 3, 2014 until the 2015 annual stockholders' meeting held on May 19, 2015.

| Remuneration     | Appointment as Chairman: Eduardo | To fill in vacant position arising from |
|------------------|----------------------------------|---|
|                  | M. Cojuangco, Jr.                | the resignation by Mr. Ramon S. Ang     |
|                  |                                  | as Chairman and Atty. Virgilio S.       |
|                  |                                  | Jacinto as member                       |
| Others (specify) | N/A                              |   |

The following were the changes in committee membership in 2013 as disclosed to the SEC through SEC Form 17-Cs filed on February 20, 2013 and May 22, 2013:

| Name of Committee | Name                               | Reason                              |
|-------------------|------------------------------------|-------------------------------------|
| Executive         | Appointment as member: Lubin B.    | To replace Eric O. Recto upon his   |
|                   | Nepomuceno                         | resignation                         |
|                   | Appointment as alternate member:   | To fill in vacant position          |
|                   | Eric O. Recto                      | 10 III III vacant position          |
|                   | Appointment as alternate member:   | To fill in vacant position          |
|                   | Aurora T. Calderon                 | 10 III III vacant position          |
| Audit & Risk      | Appointment as member: Lubin B.    | To replace Ferdinand K. Constantino |
| Management        | Nepomuceno                         | upon his resignation                |
| Nomination        | Appointment as member: Virgilio S. | To replace Eric O. Recto upon his   |
|                   | Jacinto                            | resignation                         |
| Remuneration      | Appointment as member: Lubin B.    | To replace Eric O. Recto upon his   |
|                   | Nepomuceno                         | resignation                         |
| Others (specify)  | N/A                                |                                     |

There was no change in committee membership in 2012.

| Name of Committee       | Name | Reason |
|-------------------------|------|--------|
| Executive               | N/A  |        |
| Audit <u>&amp; Risk</u> | NI/A |        |
| <u>Management</u>       | N/A  |        |
| Nomination              | N/A  |        |
| Remuneration            | N/A  |        |
| Others (specify)        | N/A  |        |

3) Work Done and Issues Addressed (updated pursuant to the Company's SEC Form 17-C dated May 11, 2015)

Describe the work done by each committee and the significant issues addressed during the year.

| Name of Committee | Work Done   | Issues Addressed   |
|-------------------|---|--|
| Executive         | The Executive Committee had 10 meetings in 2012 and approved corporate actions requiring board approval in between sessions of the Board. | The Executive Committee reviewed and assessed, and approved, if thought fit, proposed corporate actions requiring board approval in between sessions of the Board. |
|                   | The Executive Committee had four (4) meetings in 2013 and approved corporate actions requiring board approval in between sessions of the  |  |

Board. The Executive Committee had 10 meetings in 2014 and approved corporate actions requiring board approval in between sessions of the Board. The Audit Committee had five (5) Audit & Risk There were no significant issues Management meetings in 2012. noted that had a material effect on the Company's financial statements and its operations. The work As reported in the Information Statement for the 2013 annual reported to have been done by the stockholders' meeting and the Audit Committee was in compliance annual report (SEC Form 17-A) for with the scope of its mandate. 2012, the Audit Committee accomplished the following in 2012: (i) review of the quarterly and annual financial statements of the Company and endorsement of the same for Board approval, (ii) endorsement of Manabat San Agustin & Co., CPAs a the Company's external auditor for 2012, (iii) review with Manabat San Agustin & Co., CPAs of the scope and timing of their audit annual plan, audit methodology and focus areas in relation to their review of the financial statements, (iv) review with Manabat San Agustin & Co., CPAs the audit observations recommendations of the Company's audit controls internal Management's response to issues raised, (v) review with the Internal Audit Head and approval of the annual internal audit plan; and (vi) reviewed on a quarterly basis the report of the Internal Audit Department on the adequacy and effectiveness of the internal and control environment in the areas covered during the covered period. The Audit Committee had four (4) meetings in 2013. As reported in the Information Statement for the 2014 annual stockholders' meeting and the annual report (SEC Form 17-A) for

2013,

the

Audit Committee

accomplished the following in 2013: (i) review of the quarterly and annual financial statements of the Company and endorsement of the same for Board approval, (ii) endorsement of Manabat San Agustin & Co., CPAs (as the Company's external auditor for 2013, (iii) review with Manabat San Agustin & Co., CPAs of the scope and timing of their annual audit plan, audit methodology and focus areas in relation to their review of the financial statements, (iv) review with Manabat San Agustin & Co., CPAs the audit observations recommendations of the Company's internal audit controls Management's response to issues raised, (v) review with the Internal Audit Head and approval of the annual internal audit plan; and (vi) review on a quarterly basis of the report of the Internal Audit Department on the adequacy and effectiveness of the internal and control environment in the areas covered during the covered period; and (vii) review and approval of the provision by the Internal Audit Department of audit services to Petron Malaysia.

The Audit Committee had five (5) meetings in 2014.

As reported in the Information Statement for the 2015 annual stockholders' meeting and the annual report (SEC Form 17-A) for 2014. the Audit Committee accomplished the following in 2013: (i) review of the quarterly and annual financial statements of the Company and endorsement of the same for Board approval, (ii) endorsement of Manabat San Agustin & Co., CPAs (as the Company's external auditor for 2013, (iii) review with Manabat San Agustin & Co., CPAs of the scope and timing of their annual audit plan,

|              | II.   |   |
|--------------|---|---|
| Nomination   | audit methodology and focus areas in relation to their review of the financial statements, (iv) review with Manabat San Agustin & Co., CPAs the audit observations and recommendations of the Company's internal audit controls and Management's response to issues raised, (v) review with the Internal Audit Head and approval of the annual internal audit plan; and (vi) review on a quarterly basis of the report of the Internal Audit Department on the adequacy and effectiveness of the internal and control environment in the areas covered during the covered period; and (vii) approved the Internal Control Policy of the Company to continuously educate the employees on the importance of internal control systems.  The Nomination Committee held two (2) meetings in 2012. The meetings were held to pre-screen and short-list candidates for the election of the directors and the appointment of officers of the Company.  The Nomination Committee also held four (4) meetings in 2013 to pre-screen and short-list candidates for the election of the directors and the appointment of officers of the | No particular work was needed to be done by the Nomination Committee to address any significant issue that required resolution. The work done by the Nomination Committee was in pursuance of its regular functions of qualifying nominees to be elected as directors and/or officers of the Company. |
|              | Company.  The Nomination Committee also held three (3) meetings in 2014 to pre-screen and short-list candidates for the election of the directors and the appointment of officers of the Company.   |   |
| Remuneration | The Compensation Committee did not hold any meeting in 2012, 2013 and 2014.   | No particular work was needed to be done by the Remuneration Committee to address any significant issue that required resolution.   |
| Governance   | The Governance Committee was newly created on July 3, 2014 and did not hold any meeting in 2014.  | No particular work was needed to be done by the Governance Committee to address any significant issue that required resolution.  The adoption of the Governance   |

| On May 11,   | 2015, the Gove  | ernance | Comn  | nittee C   | harter | was int | ende | ed to |
|--------------|-----------------|---------|-------|------------|--------|---------|------|-------|
| Committee    | approved        | the     | set   | out        | the    | dutie   | S    | and   |
| Governance   | Committee Char  | ter and | respo | nsibilitie | es of  | the co  | mmit | ttees |
| proposed its | adoption by the | Board.  | and t | he rule    | s on t | the com | posi | tion, |
|              |                 |         | meeti | ngs,       | prod   | edures  |      | and   |
|              |                 |         | perfo | rmance     | eval   | uation  | of   | the   |
|              |                 |         | comm  | nittee.    |        |         |      |       |

**4) Committee Program** (updated pursuant to the SEC Form 17-C of the Company dated July 3, 2014)

Provide a list of programs that each committee plans to undertake to address relevant issues in the improvement or enforcement of effective governance for the coming year.

| Name of Committee          | Planned Programs   | Issues to be Addressed  |
|----------------------------|--|---|
| Executive                  | Continued availability to approve corporate actions requiring board action in between sessions of the Board      | This will ensure that the necessary corporate approvals are timely obtained to pursue transactions requiring such approvals during the period in between sessions of the Board.   |
| Audit & Risk<br>Management | Review of manpower complement of terminal and depots.  | This program will address the recurring minor audit findings by determining and putting the right number and skill sets of personnel manning these facilities.  |
|                            | 2. Operations' Back-to-Basics Program for the continuous review of the depot/terminal's processes and procedures | 2. The objective of this program is to ensure adequate controls and standardize and update systems and procedure vital to the accomplishment of the depots/terminals' business objectives.  |
|                            | 3. Continuous communication of Company's Policy on Internal Control.   | 3. This is intended to continuously educate the employees on the importance of internal control systems and procedures for the attainment of their respective business objectives.  |
| Nomination                 | Adopt the Nomination Committee<br>Charter  | This charter will set out the roles, responsibilities, and authority of the Nomination Committee, including the rules of procedures that will guide the function of the committee.  (The Nomination Committee Charter was adopted by the Board on May 6, 2013 as disclosed to the SEC through an SEC Form 17-C filed on May 9, 2013). |

| Remuneration | Adopt the Compensation Committee<br>Charter  | This charter will set out the roles, responsibilities, and authority of the Compensation Committee, including the rules of procedures that will guide the function of the committee. |
|--------------|--|--|
|              |  | (The Compensation Committee Charter was adopted by the Board on May 6, 2013 as disclosed to the SEC through an SEC Form 17-C filed on May 9, 2013).                                  |
| Governance   | Adopt the Governance Committee Charter (this committee was newly created on July 3, 2014)  On May 11, 2015, the Board approved the Governance Committee Charter. | This charter will set out the roles, responsibilities, and authority of the Governance Committee, including the rules of procedures that will guide the function of the committee.   |

#### D. RISK MANAGEMENT SYSTEM

#### 1) Disclose the following:

#### (a) Overall risk management philosophy of the company;

Part of the mandate of the Audit & Risk Management Committee is to review of the report of the Internal Audit Department on the adequacy and effectiveness of the internal and control environment of the Company.

Under the Corporate Policy Manual, Management recognizes that the Company faces risks that have consequential losses. For this reason, the Company has adopted the policy of having a risk management program consistent with its corporate objectives as well as its financial resources. As disclosed in its Definitive Information Statements and annual reports (SEC Form 17-A), Petron follows an enterprise-wide risk management framework for identifying, mapping and addressing the risk factors that affect or may affect its businesses.

The Company's risk management process is a bottom-up approach, with each division mandated to conduct regular assessment of its risk profile and formulate action plans for managing identified risks. As Petron's operation is an integrated value chain, risks emanate from every process and some can cut across divisions. The results of these activities flow up to the Management Committee and eventually the Board through the Company's annual business planning process.

Oversight and technical assistance is likewise provided by corporate units and subsidiaries with special duties. The Risk and Insurance Management Group is mandated with the overall coordination and development of the enterprise-wide risk management process. The Financial Risk Management Unit of the Treasurers Department is in charge of foreign exchange hedging transactions while the Transaction Management Unit of the Controller's Department provides backroom support for all financial transactions. The Corporate Technical & Engineering Services Group oversees compliance with the domestic and international standards set for health, safety and environment. The Internal Audit Department is tasked with the implementation of a risk-based process-focused audit approach. Petron Singapore Trading Pte. Ltd. executes the hedging transactions involving crude and product imports on behalf of the Company.

# (b) A statement that the directors have reviewed the effectiveness of the risk management system and commenting on the adequacy thereof;

The Audit & Risk Management Committee considers the internal control system of the Company adequate and effective based on its review and evaluation of the Internal Audit Department's report on the adequacy and effectiveness of the internal and control environment in the areas covered during the covered period.

The regular assessment by each division of its risk profile and its formulation of action plans for managing identified risks are eventually reported to the Management Committee which, in turn, brings the same for the approval by the Board through the presentation and approval of the annual business plan.

The Audit Committee of the Board, in its audit report for each year, states whether it has conducted a review of the report of the Internal Audit Department on the adequacy and effectiveness of the internal and control environment of the Company. The Audit Committee issued its audit report for 2012, 2013 and 2014, a copy of each of which appears in (i) the 2012 annual report (SEC Form 17-A) and the Definitive Information Statement for the 2013 annual stockholders' meeting, (ii) the 2013 annual report (SEC Form 17-A) and the Definitive Information Statement for the 2014 annual stockholders' meeting, and (iii) the 2014 annual report (SEC Form 17-A) and the Definitive Information Statement for the 2015 annual stockholders' meeting respectively, which states that the committee has reviewed on a quarterly basis the report of the Internal Audit Department on the adequacy and effectiveness of the internal and control environment in the areas covered during the covered period.

### (c) Period covered by the review;

The years covered are 2012, 2013 and 2014.

# (d) How often the risk management system is reviewed and the directors' criteria for assessing its effectiveness; and

The Audit Committee of the Board, in its audit report for each year, states whether it has conducted a review of the report of the Internal Audit Department on the adequacy and effectiveness of the internal and control environment of the Company. The Audit Committee issued its audit reports for 2012, 2013 and 2015, a copy of each which appears in (i) the 2012 annual report (SEC Form 17-A) and the Definitive Information Statement for the 2013 annual stockholders' meeting, (ii) the 2013 annual report (SEC Form 17-A) and the Definitive Information Statement for the 2014 annual stockholders' meeting, and (iii) the 2014 annual report (SEC Form 17-A) and the Definitive Information Statement for the 2015 annual stockholders' meeting respectively, which states that the committee has reviewed on a quarterly basis the report of the Internal Audit Department on the adequacy and effectiveness of the internal and control environment in the areas covered during the covered period.

(e) Where no review was conducted during the year, an explanation why not.

Not applicable.

# 2) Risk Policy

# (a) Company

Give a general description of the company's risk management policy, setting out and assessing the risk/s covered by the system (ranked according to priority), along with the objective behind the policy for each kind of risk:

The major risks of the Company are set out in the Definitive Information Statement and the SEC Form 17-A of the Company. The list below does not represent a ranking in the order of priority but covers the risks identified by the Company using a matrix of risks measurement based on probability and quantified amount (in Php) of possible adverse effect on its finances.

| Risk Exposure                       | Risk Management Policy   | Objective  |
|-------------------------------------|--|--|
| Foreign exchange risk               | 1. Hedging of dollar-denominated liabilities using forwards and other derivative instruments and generation of dollar-denominated sales; currency hedging, by policy, is limited to the extent of 100% of the underlying exposure.     | Hedging allows the Company to manage its currency exposure.  |
|                                     | 2. Daily recording of dollar-denominated assets and liabilities and the resulting potential foreign exchange losses through software that monitors financial transactions under the Company's enterprise resource planning system      | 2. The monitoring of foreign exchange risk allows real-time awareness and response to contain losses posed by foreign exchange exposure. Such software is also capable of tracking risk exposures arising from other market sensitive financial variables, such as interest rates and commodity prices.  |
| Risk of operational disruptions     | Implementation of a corporate-<br>wide health, safety and<br>environment ("HSE") program<br>and effective maintenance<br>practices and the inculcation of a<br>culture of continuous process<br>improvement                            | The HSE program involves extensive employee training and management and monitoring systems that help achieve a dual purpose: (i) for the employees and other stakeholders, a safe environment and (ii) for the Company, substantive manhours without lost time accident.   |
| Profit margin and cash<br>flow risk | Use of (i) margin hedging strategies for some US dollar-based contracts, (ii) long-term contracts for some of its fuel and petrochemical products whenever these are financially attractive, and (iii) a cash flow projection software | The policy allows the Company to eliminate the risk of profit margin compression due to changes in crude and product prices with a margin hedge simultaneously fixing the future dollar prices of Dubai crude oil and that of a selected product (contracted to be sold at the future date) manufactured from the crude. Long-term sales contracts provide a partial hedge on future cash flow uncertainty. The cash flow projection software enables the Company to |

|                 |  | proactively respond to potential future cash flow imbalances and maintain access to credit lines in excess of typical requirements so that funds can be readily tapped in case of a cash flow squeeze.  |
|-----------------|--|---|
| Regulatory risk | Compliance with applicable laws and regulations and active involvement in stakeholder consultation with government regulatory agencies and relevant stakeholder groups | Compliance with applicable law and regulation ensures that no legal actions are filed against, and no substantive fines or non-monetary sanctions are imposed on, the Company.  Working closely with stakeholders in the oil and energy industry helps facilitate the mutual understanding of laws and the development of strategic initiatives for the oil and energy sector that, in turn, result in the twin goals of industry leadership and nation-building. |

# (b) Group

Give a general description of the Group's risk management policy, setting out and assessing the risk/s covered by the system (ranked according to priority), along with the objective behind the policy for each kind of risk:

The major risks of the Company and its group are set out in the Definitive Information Statement and the SEC Form 17-A of the Company. The list below does not represent a ranking in the order of priority but covers the risks identified by the Company using a matrix of risks measurement based on probability and quantified amount (in Php) of possible adverse effect on its finances.

| Risk Exposure         | Risk Management Policy   | Objective   |
|-----------------------|--|---|
| Foreign exchange risk | 1. Hedging of dollar-denominated liabilities using forwards and other derivative instruments and generation of dollar-denominated sales; currency hedging, by policy, is limited to the extent of 100% of the underlying exposure.                         | Hedging allows the Company to manage its currency exposure.   |
|                       | 2. Daily recording of dollar-<br>denominated assets and<br>liabilities and the resulting<br>potential foreign exchange<br>losses through software that<br>monitors financial transactions<br>under the Company's<br>enterprise resource planning<br>system | 2. The monitoring of foreign exchange risk allows real-time awareness and response to contain losses posed by foreign exchange exposure. Such software is also capable of tracking risk exposures arising from other market sensitive financial variables, such as interest rates and commodity prices. |

| Risk of operational disruptions  | Implementation of a corporate-<br>wide HSE program and effective<br>maintenance practices and the<br>inculcation of a culture of<br>continuous process improvement   | The HSE program involves extensive employee training and management and monitoring systems that help achieve a dual purpose: (i) for the employees and other stakeholders, a safe environment and (ii) for the Company, substantive manhours without lost time accident.  |
|----------------------------------|--|---|
| Profit margin and cash flow risk | Use of (i) margin hedging strategies for some US dollar-based contracts, (ii) long-term contracts for some of its fuel and petrochemical products whenever these are financially attractive, and (iii) a cash flow projection software | The policy allows the Company to eliminate the risk of profit margin compression due to changes in crude and product prices with a margin hedge simultaneously fixing the future dollar prices of Dubai crude oil and that of a selected product (contracted to be sold at the future date) manufactured from the crude. Long-term sales contracts provide a partial hedge on future cash flow uncertainty. The cash flow projection software enables the Company to proactively respond to potential future cash flow imbalances and maintain access to credit lines in excess of typical requirements so that funds can be readily tapped in case of a cash flow squeeze. |
| Regulatory risk                  | Compliance with applicable laws and regulations and active involvement in stakeholder consultation with government regulatory agencies and relevant stakeholder groups   | Compliance with applicable law and regulation ensures that no legal actions are filed against, and no substantive fines or non-monetary sanctions are imposed on, the Company.  Working closely with stakeholders in the oil and energy industry helps facilitate the mutual understanding of laws and the development of strategic initiatives for the oil and energy sector that, in turn, result in the twin goals of industry leadership and nation-building.   |

# (c) Minority Shareholders

Indicate the principal risk of the exercise of controlling shareholders' voting power.

# **Risk to Minority Shareholders**

Inherent in the one-share-one-vote policy set out in Philippine laws is the risk that minority stockholders may generally be unable to prevent the approval of any resolution requiring stockholders' approval that is proposed and voted in the affirmative by the majority stockholders.

# 3) Control System Set Up

# (a) Company

Briefly describe the control systems set up to assess, manage and control the main issue/s faced by the company:

| Risk Exposure | Risk Assessment (Monitoring and Measurement Process)   | Risk Management and Control (Structures, Procedures, Actions Taken)   |
|---------------|--|---|
| Key risks     | Bottom up approach with each division conducting a regular self-assessment of its risk profile | Petron follows an enterprise-wide risk management framework for identifying, mapping and addressing the risk factors that affect or may affect its businesses.  |
|               |  | The Company's risk management process is a bottom-up approach, with each division mandated to conduct regular assessment of its risk profile and formulate action plans for managing identified risks. As Petron's operation is an integrated value chain, risks emanate from every process and some can cut across divisions. The results of these activities flow up to the Management Committee and eventually the Board of Directors through the Company's annual business planning process.  |
|               |  | Oversight and technical assistance is likewise provided by corporate units with special duties. The Risk and Insurance Management Group is mandated with the overall coordination and development of the enterprise-wide risk management process. The Financial Risk Management Unit of the Treasurers Department is in charge of foreign exchange hedging transactions While the Transaction Management Unit of the Controller's Department provides backroom support for all financial transactions. The Corporate Technical & Engineering Services Group oversees compliance with the domestic and international standards set for health, safety and environment. The Internal Audit Department implements the risk-based process-focused audit methodology and conforms with the International Standards for the Professional Practice of Internal Auditing, having rated as "Generally Complying" by KPMG in the Quality Assurance Review conducted. Petron Singapore Trading Pte Ltd executes the hedging transactions involving crude and product imports on behalf of the Company. |

# (b) Group

Briefly describe the control systems set up to assess, manage and control the main issue/s faced by the company:

| Risk Exposure | Risk Assessment  | Risk Management and Control   |
|---------------|--|---|
|               | (Monitoring and Measurement Process)   | (Structures, Procedures, Actions Taken)   |
| Key risks     | Bottom up approach with each division conducting a regular self-assessment of its risk profile | Petron follows an enterprise-wide risk management framework for identifying, mapping and addressing the risk factors that affect or may affect its businesses.  |
|               |  | The Company's risk management process is a bottom-up approach, with each division mandated to conduct regular assessment of its risk profile and formulate action plans for managing identified risks. As Petron's operation is an integrated value chain, risks emanate from every process and some can cut across divisions. The results of these activities flow up to the Management Committee and eventually the Board of Directors through the Company's annual business planning process.  Oversight and technical assistance is |
|               |  | likewise provided by corporate units with special duties. The Risk and Insurance Management Group is mandated with the overall coordination and development of the enterprise-wide risk management process. The Financial Risk Management Unit of the Treasurers Department is in charge of foreign exchange hedging transactions. The Transaction Management Unit of the Controller's  |
|               |  | Department provides backroom support for all financial transactions. The Corporate Technical & Engineering Services Group oversees compliance with the domestic and international standards set for health, safety and environment. The Internal Audit Department is tasked with the implementation of a risk-based auditing. Petron Singapore  |

|  | Trading Pte Ltd executes the hedging transactions involving crude and product imports on behalf of the Company. |
|--|---|
|  | Company.  |

# (c) Committee

Identify the committee or any other body of corporate governance in charge of laying down and supervising these control mechanisms, and give details of its functions:

| Committee / Livin  | Dataile of its formations  |   |
|--|--|---|
| Committee/Unit   | Control Mechanism  | Details of its Functions  |
| Board of Directors and its <u>Audit &amp; Risk Management</u> <u>Committee</u>   | Review of the annual business<br>plan and the effectiveness of<br>the Company's internal control<br>system | Reviews and evaluates the annual plan of the Company, which includes the report of the Management Committee on the risk profile of the Company and the proposed action plans; through the Audit & Risk Management Committee, considers the effectiveness of the Company's internal control system   |
| Management Committee   | Review of the report of the<br>Risk and Insurance<br>Management Group                                      | Presents to the Board the risk profile of the Company and recommends action plans for managing identified risks   |
| Internal Audit   | Provision of independent evaluation  | Undertakes independent regular audit reviews of the Company's internal control system to provide reasonable assurance that such systems are operating effectively   |
| Corporate units and subsidiaries with special duties (Risk and Insurance Management Group, Financial Risk Management Unit of the Treasurers Department, Corporate Technical & Engineering Services Group and Petron Singapore Trading Pte. Ltd.) | Provision of technical assistance and coordination and   | <ul> <li>The Risk and Insurance Management Group provides the overall coordination and development of the enterprise-wide risk management process.</li> <li>The Financial Risk Management Unit of the Treasurers Department is in charge of foreign exchange hedging transactions.</li> <li>The Transaction Management Unit of the Controller's Department provides backroom support for all financial transactions.</li> </ul> |

|                             |                 | <ul> <li>The Corporate Technical &amp; Engineering Services Group oversees compliance with the domestic and international standards set for health, safety and environment.</li> <li>Petron Singapore Trading Pte Ltd. executes hedging transactions involving crude and product imports on behalf of the Company.</li> </ul> |
|-----------------------------|-----------------|---|
| Each division as risk owner | Self-assessment | Conducts a regular assessment of its risk profile and formulates action plans for managing identified risks   |

#### **INTERNAL AUDIT AND CONTROL**

### 1) Internal Control System

Disclose the following information pertaining to the internal control system of the company:

### (a) Explain how the internal control system is defined for the company;

Petron is committed to ensuring the highest standard of corporate governance in its conduct of its business affairs and activities in pursuit of its goals and objectives. The Board and Management consider this as a vital part of it responsibilities and commitments to safeguard and enhance stakeholders' value.

To live up with this commitment, the Company, through its Board and Management, has developed a comprehensive internal control system designed not only to ensure efficient and effective management of its activities, so as to meet the organization's objectives, but also to create and support a strong system of corporate governance. This internal control system has strong management support, including the involvement of the Board and the Audit Committee, and is designed to manage the risks to which the Company is exposed to.

The internal control system of the Company encompasses the formulation of Company's vision and mission, objectives, strategic directions and thrusts, plans and programs, policies/guidelines/procedures, and management systems. The policies are the Code of Conduct and Ethical Policy Manual, which is considered as the foundation policy, the Corporate Policy Manual, the Good Governance Policy Manual, the Internal Control Policy, the Integrated Management Policy Manual, and the ISO Policy on Health, Safety & Environment Manual. A clear organizational structure with well defined duties and responsibilities, clear lines of accountability and delegation of authority for each level is part of the manuals. These series of policies, procedures and management systems are communicated to the Company's employees, contractors, vendors, customers and other concerned stakeholders, so that each has a clear understanding of the Company's expectations. Each component of the internal control system is designed to achieve high standards of performance in the areas of safety, operations, financial results, internal control, risk management, good governance, internal and external legal and environmental regulatory compliance, and corporate social responsibility.

The Board and the Audit & Risk Management Committee ensure that these policies and management systems are updated and fully implemented and consistently enforced. They are supported by the Management team, various internal committees and the Internal Audit Department.

The Internal Audit Department undertakes independent regular audit reviews of the Company's internal control system to provide reasonable assurance that such systems are operating effectively. The internal audit process involves the regular audit of a majority of the Company's facilities, core processes, and operations, and quarterly review with the Audit Committee of the audit results and status of the audit plan as well as the audit plan for the subsequent year. The internal audit group reports functionally to the Audit & Risk Management Committee. This structure provides independence for the internal audit group in carrying its audit function. The Corporate Technical and Engineering Services Group performs periodic technical and/or compliance audits on safety, health and environment, among others.

Weekly and monthly meetings are held at various levels of the organization (Management team meetings with the CEO and the President, Vice Presidents' meetings, managers' meetings and staff meetings) as part of the Company's monitoring system to ensure that each unit's respective business objectives are controlled and achieved.

# (b) A statement that the directors have reviewed the effectiveness of the internal control system and whether they consider them effective and adequate;

The Audit & Risk Management Committee considers the internal control system of the Company adequate and effective based on its review and evaluation of the Internal Audit Department's report on the adequacy and effectiveness of the internal and control environment in the areas covered during the covered period,

The Audit & Risk Management Committee of the Board, in its audit report for each year, states whether it has conducted a review of the report of the Internal Audit Department on the adequacy and effectiveness of the internal and control environment of the Company. The Audit Committee issued its audit report for 2012 and 2013, a copy of each of which appears in (i) the 2012 annual report (SEC Form 17-A) and the Definitive Information Statement for the 2013 annual stockholders' meeting and (i) the 2013 annual report (SEC Form 17-A) and the Definitive Information Statement for the 2014 annual stockholders' meeting, respectively, which states that the committee has reviewed on a quarterly basis the report of the Internal Audit Department on the adequacy and effectiveness of the internal and control environment in the areas covered during the covered period.

# (c) Period covered by the review;

The years covered are 2012, 2013 and 2014.

# (d) How often internal controls are reviewed and the directors' criteria for assessing the effectiveness of the internal control system; and

As above explained, the Audit & Risk Management Committee of the Board, in its audit report for each year, states whether it has conducted a review of the report of the Internal Audit Department on the adequacy and effectiveness of the internal and control environment of the Company. The Audit & Risk Management Committee issued its audit report for 2012 and 2013, a copy of each of which appears in (i) the 2012 annual report (SEC Form 17-A) and the Definitive Information Statement for the 2013 annual stockholders' meeting and (ii) the 2013 annual report (SEC Form 17-A) and the Definitive Information Statement for the 2014 annual stockholders' meeting, respectively, which states that the committee has reviewed on a quarterly basis the report of the Internal Audit Department on the adequacy and effectiveness of the internal and control environment in the areas covered during the covered period.

(e) Where no review was conducted during the year, an explanation why not.

Not applicable.

# 2) Internal Audit

# (a) Role, Scope and Internal Audit Function

Give a general description of the role, scope of internal audit work and other details of the internal audit function.

| Role                                   | Scope  | Indicate<br>whether In-<br>house or<br>Outsource<br>Internal Audit<br>Function | Name of Chief<br>Internal<br>Auditor/Auditin<br>g Firm | Reporting process   |
|--|--|--|--|---|
| The Internal Audit Department of the   | The scope of work of the Internal Audit                        | In-house with outsourcing of selected  | Audit Head:<br>Ronaldo T.<br>Ferrer                    | The Internal Audit Department reports functionally to the |
| Company provides independent,          | Department is to assist the Board and                          | of selected operating  | Ferrer   | functionally to the<br>Audit Committee to                 |
| objective assurance                    | Management in  | depots   |  | ensure and maintain                                       |
| and consulting                         | determining whether the  |  |  | the independence of                                       |
| services designed to                   | risk management,   |  |  | internal audit  |
| add value and                          | control, and governance  |  |  | function.   |
| improve the                            | processes within the   |  |  |   |
| operations of the                      | Petron Group, as   |  |  | The Internal Audit  |
| Company and its subsidiaries, and help | designed and represented by                                    |  |  | Department (i) conducts audit                             |
| the Petron Group                       | Management, are  |  |  | activities in   |
| accomplish its                         | adequate and effective in                                      |  |  | accordance with the                                       |
| objectives by bringing                 | a manner to ensure that:                                       |  |  | International   |
| a systematic,                          |  |  |  | Standards for the   |
| disciplined approach                   | <ul> <li>significant exposures</li> </ul>                      |  |  | Professional Practice                                     |
| to evaluate and                        | to risks are   |  |  | of Internal Auditing                                      |
| improve the                            | appropriately  |  |  | formulated by The   |
| effectiveness of risk                  | identified and   |  |  | Institute of Internal                                     |
| management, control, and governance    | adequately managed;  |  |  | Auditors, (ii) conducts assurance                         |
| and governance processes.              | <ul> <li>significant financial,<br/>managerial, and</li> </ul> |  |  | services by   |
| processes.                             | operating  |  |  | evaluating and  |
|  | information is   |  |  | contributing to the                                       |
|  | accurate, reliable,  |  |  | improvement of risk                                       |
|  | and timely;  |  |  | management,   |
|  | <ul> <li>employees' and the</li> </ul>                         |  |  | internal control and                                      |
|  | Company's actions  |  |  | governance systems,                                       |
|  | are in compliance  |  |  | (iii) reports the   |
|  | with policies,   |  |  | results of review to                                      |
|  | standards,   |  |  | concerned members of Management who                       |
|  | procedures, and applicable laws and                            |  |  | are held responsible                                      |
|  | regulations;   |  |  | for insuring that   |

| • resources are                          | corrective action is   |
|--|------------------------|
| acquired                                 | taken within a         |
| economically, used                       | reasonable period      |
| efficiently, and                         | after a deficiency is  |
| adequately                               | reported, (iv) reports |
| protected;                               | to the Audit           |
| <ul> <li>objectives and goals</li> </ul> | Committee, the         |
| for operations or                        | Chairman and the       |
| programs are                             | President the status   |
| achieved; and                            | of audit activities,   |
| <ul> <li>effectiveness,</li> </ul>       | major observations     |
| efficiency and                           | and                    |
| continuous                               | recommendations,       |
| improvement are                          | and all identified     |
| promoted in the                          | potential conflicts of |
| Company's operating                      | interest, (v) submits  |
| systems and                              | annual audit plans to  |
| processes.                               | the Audit Committee    |
| p. 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 | and Management         |
|  | for their approval,    |
|  | and (vi) coordinates   |
|  | with the external      |
|  | auditor to ensure      |
|  | adequate audit         |
|  | coverage and to        |
|  | minimize duplicate     |
|  | efforts.               |

(b) Do the appointment and/or removal of the Internal Auditor or the accounting /auditing firm or corporation to which the internal audit function is outsourced require the approval of the audit committee?

Yes, all Internal Audit projects to be outsourced are approved by the Audit & Risk Management Committee. Any award to winning service provider/s is endorsed by the Internal Audit Head during the Audit Committee meeting for the members' approval.

(c) Discuss the internal auditor's reporting relationship with the audit committee. Does the internal auditor have direct and unfettered access to the board of directors and the audit committee and to all records, properties and personnel?

Yes, the internal auditor has direct and unfettered access to the Board and the Audit Committee and to all records, properties and personnel of the Company. This is embodied in the CG Manual and the Internal Audit Charter that both require the Audit Committee to perform oversight functions over both the Company's internal and external auditors to ensure that they act independently from each other or from interference of outside parties and that they are given unrestricted access to all records, properties and personnel necessary in the discharge of their respective audit functions.

The CG Manual also provides that the Internal Audit Department report functionally to the Audit & Risk Management Committee. Further, the Internal Audit Head, the Controller and the external auditor are each authorized to report directly to the Audit Committee without interference or censorship by Management as to any and all matters which they believe fall within the jurisdiction or concern of the Audit & Risk Management Committee, including significant accounting, reporting and tax issues and irregularities, control

deficiencies, and Management plans for corrective action.

In pursuit of the duties and responsibilities of the Audit & Risk Management Committee in respect of the internal auditor as provided in the Audit & Risk Management Committee Charter, the Audit & Risk Management Committee performed the following activities for the years 2012, 2013 and 2014 to ensure the independence of the internal auditor through direct and unfettered access to the Board, as well as to Company records, properties and personnel in the conduct of internal audit function:

- reviewed and discussed with Controllers management the quarterly and annual financial statements
  of Petron Corporation and Subsidiaries and endorsed these for approval by the Board;
- endorsed the re-appointment of R. G. Manabat & Co./KPMG as the company's independent auditors for 2013;
- reviewed with R. G. Manabat & Co./KPMG the scope and timing of their annual audit plan, audit methodology, and focus areas related to their review of the financial statements;
- reviewed with R. G. Manabat & Co./KPMG, the audit observations and recommendations on the Company's internal controls and management's response to the issues raised;
- reviewed with the Internal Audit Head and approved the annual internal audit plan and satisfied itself as to the independence of the internal audit function;
- reviewed on a quarterly basis Internal Audit's report on the adequacy and effectiveness of the internal control environment in the areas covered during the period; and
- reviewed and approved the proposal for the Internal Audit to provide the audit service requirements of Petron Malaysia.

## (d) Resignation, Re-assignment and Reasons

Disclose any resignation/s or re-assignment of the internal audit staff (including those employed by the third-party auditing firm) and the reason/s for them.

| Name of Audit Staff  | Reason                             |
|--|------------------------------------|
| Ma. Isabel L. Dyangko (with resignation effective August 10, 2012) | Resignation due to migration       |
| Francis F. Bulaun (with resignation effective July 1, 2013)        | Resignation due to transfer to     |
|  | another company in the San Miguel  |
|  | Group                              |
| Jon Stephen T. Lazol (with resignation effective June 30, 2013)    | Resignation to transfer employment |
| Shella P. Malabanan (with resignation effective November 18, 2013) | Resignation to transfer employment |
| Rowela B. Lascano (with resignation effective December 31, 2013)   | Resignation to start own business  |
| Lady Roseleen B. Ramos (with resignation effective June 11, 2014)  | Resignation to due to personal     |
|  | <u>reasons</u>                     |
| Justine R. Santiago (with resignation effective August 22, 2014)   | Resignation                        |

### (e) Progress against Plans, Issues, Findings and Examination Trends

State the internal audit's progress against plans, significant issues, significant findings and examination trends.

| Progress Against Plans    | Completed the 2012, 2013 and 2014 projects in the Audit Plan  |  |
|---------------------------|---|--|
| Issues <sup>7</sup>       | There were no significant issues noted that had a material effect on the Company's financial statements and its operations.   |  |
| Findings <sup>8</sup>     | There were no significant findings noted that had a material effect on the Company's financial statements and its operations. Findings in general though are documented in the quarterly Internal Audit Report to the Audit Committee |  |
| <b>Examination Trends</b> | Generally adequate and effective internal control   |  |

[The relationship among progress, plans, issues and findings should be viewed as an internal control review cycle which involves the following step-by-step activities:

- 1) Preparation of an audit plan inclusive of a timeline and milestones;
- 2) Conduct of examination based on the plan;
- 3) Evaluation of the progress in the implementation of the plan;
- 4) Documentation of issues and findings as a result of the examination;
- Determination of the pervasive issues and findings ("examination trends") based on single year result and/or year-to-year results;
- 6) Conduct of the foregoing procedures on a regular basis.]

#### (f) Audit Control Policies and Procedures

Disclose all internal audit controls, policies and procedures that have been established by the company and the result of an assessment as to whether the established controls, policies and procedures have been implemented under the column "Implementation."

| Policies & Procedures                                     | Implementation     |
|---|--------------------|
| Policies and Guidelines on Revenue Cycle                  | Generally in order |
| Policies and Guidelines on Procurement Cycle              | Generally in order |
| Policies and Guidelines on Supply Chain – Logistics Cycle | Generally in order |

The Internal Control Policy of the Company was formalized and endorsed by the Audit Committee for the signature of the Chairman and President for dissemination to all offices of the Company.

<sup>&</sup>lt;sup>7</sup> "Issues" are compliance matters that arise from adopting different interpretations.

<sup>&</sup>lt;sup>8</sup> "Findings" are those with concrete basis under the company's policies and rules.

# (g) Mechanism and Safeguards

State the mechanism established by the company to safeguard the independence of the auditors, financial analysts, investment banks and rating agencies (example, restrictions on trading in the company's shares and imposition of internal approval procedures for these transactions, limitation on the non-audit services that an external auditor may provide to the company):

(h) State the officers (preferably the Chairman and the CEO) who will have to attest to the company's full compliance with the SEC Code of Corporate Governance. Such confirmation must state that all directors, officers and employees of the company have been given proper instruction on their respective duties as mandated by the Code and that internal mechanisms are in place to ensure that compliance.

It is the Compliance Officer of the Company who is mandated under the CG Manual to sign and submit the certification on the compliance with the CG Manual.

The Company is in full compliance with its CG Manual.

The CG Manual forms part of orientation materials provided new directors, officers and employees. In addition, it is also posted in the company intranet and the company website and printed copies may also be made available for inspection by any stockholder, director, officer or employee at reasonable hours on business days. The Compliance Officer and the Internal Audit Head monitor compliance with the CG Manual.

#### E. ROLE OF STAKEHOLDERS

# 1) Disclose the company's policy and activities relative to the following:

| Policy  | Activities  |
|---|---|
| The Code of Conduct requires that Petron deal openly and honestly with its customers and that Petron is committed to supply goods and services of the highest quality standards backed by efficient after sales service consistent with the requirements of its customers to ensure their total satisfaction. The quality standards are required to at least meet the required national and applicable international standards. | Petron complies with all applicable laws and regulations in connection with the refining and marketing of its products.  The Company's continued network expansion ensures the availability of the Company's products even in the most remote areas of the country. The improvement of existing service stations through various engineering and maintenance projects resulted in upgraded facilities. The installation of CCTV cameras in service stations was also commenced in 2012 in Metro Manila for the safety and protection of customers and service station personnel.  Through its Research and Development team, the Company ensures the continuous enhancement of its products, services and processes to meet the requirements of the industry, delight customers and achieve competitive advantage. The Marketing Department endeavors |

Company's brands and the responsible product labeling and advertising of its products.

Petron maintains its website and has a hotline number and an email address through which customers can relay their queries and complaints.

# Supplier/contractor selection practice

## **Supplier Selection**

It is the policy of the Company, as embodied in the Corporate Policy Manual, that it deal only with licensed, reputable, reliable, competent and responsible suppliers who pass the prequalification requirements of the Company and, in order to ensure the availability of economical and superior materials, supplies and equipment, that it preferably deals producers, manufacturers, exclusive or franchised distributors, direct importers and authorized dealers.

The Corporate Policy Manual further requires the Company to give appropriate disciplinary measures to all erring suppliers in order to keep the integrity of the purchasing system and to maintain a pool of competent and dependable accredited suppliers.

# **Contractor Selection**

It is the policy of the Company, also as embodied in the Corporate Policy Manual, that it deal only with licensed, reputable, reliable, competent and financially sound contractors who pass the prequalification requirements of the Company in order to assure that only the most favorable services are secured by the Company.

The Corporate Policy Manual also imposes appropriate disciplinary measures to all erring contractors to

## Supplier Selection

The procedure for soliciting and evaluating offers from suppliers and the award for an order as set out in the Corporate Policy Manual is observed. Negotiations and/or spot crude procurement are alternatively resorted in accordance with the Corporate Policy Manual.

# **Contractor Selection**

The Corporate Policy Manual sets the procedure for soliciting and evaluating offers from contractors and the award for the order and the circumstances when negotiations and/or modified bidding may be resorted to. Any activity requiring contractor selection will undergo such procedure.

uphold the integrity Company's bidding system and maintain a pool of competent and dependable accredited contractors. Environmentally friendly value-It is the Company's policy under its Affirming its commitment chain Corporate Policy Manual to promote environmental management, and implement environmentally Petron established its sound practices, taking into account Environmental Council in 2011 government laws and regulations, which is tasked to help spread the community's interest, consumer awareness on new environmental needs and technological innovations. regulations and standards and corporate policies. It is part of the sustainability policy Petron's of the Company that sustaining its environmental leadership in the local oil industry management integrated also means being at the forefront of throughout the value chain. The sustainable development. Petron Bataan Refinery currently implementing and Integrated maintaining an Management System ("IMS") composed of Quality Management System (ISO 9001:2008); Occupational Health and Safety Management System (OHSAS or ISO 18001:2007); Environmental Management (ISO-14001:2004), System certified and recertified since July, June and May 2009, respectively, up to present. Depot operations continued their certification in environmental management system in various locations. A total of 32 locations are covered by ISO 9001 certification. All 17 depots with pier depots are compliant with the International Ship and Port Facility Security Code. The Company also implemented various programs such as water conservation and greenhouse gas reduction programs. The Company reduced its greenhouse gas emissions by 17% from 2011 mainly due to the Flare Gas Recovery Unit it installed that redirects waste gases back to the

refinery to be used as fuel gas for

its operations. And the over-all water consumption of the Company was reduced by over 8% from 2011 through an increased use of recycled water.

The Company Head Office also observes a solid waste segregation system.

Community interaction

The Code of Conduct embodies Petron's commitment to be a good corporate citizen not only by complying with all relevant laws and regulations but also by actively assisting in the improvement of the quality of life or the people in the communities in which it operates with the objective of enhancing their quality of life. The Company also encourages volunteerism among its employees.

It is part of the sustainability policy of the Company that sustaining its leadership in the local oil industry also means being at the forefront of sustainable development. In February 2012, Petron was honored by the Management Association of the Philippines with the prestigious Integral CSR Award which recognized Petron's earnest efforts to make social responsibility an integral function of the entire organization manifested in every aspect of its business operations.

Petron also received the Special Award for Environment and Sustainable Development for its entry Measuring, Managing and Minimizing Our Environment Footprint in Bataan for the Company's initiatives to preserve and protect the environment and promote sustainable development in the Province of Bataan.

In 2013. Petron received from the Public Relations Society of the Philippines Anvil Awards of Excellence for Tulong Aral ng Petron: A Decade of Fueling Hope, Sustainability: Petron's Way of Life, and the Boracay Beach Management Program, as well as Anvil Awards of Merit for Managing our Environmental Footprint in Bataan and our 2011 Petron Sustainability Report. Petron also received three (3) Awards of Excellence for Tulong Aral ng Petron: A Decade of Sustainability: Fueling Норе, Petron's Way of Life, and the Boracay Beach Management Program. Petron was also recognized with the prestigious

Gold Award for Best Environmental Excellence during the fifth Global CSR Awards organized by Singapore-based The Pinnacle Group International.

Petron Foundation, Inc. ("PFI") continued to be at the forefront of Petron's efforts to make a sustainable impact to society and the environment, while at the same time helping the Company attain its business goals.

Among the CSR and sustainability activities of Petron and PFI are the following:

• Tulong Aral ng Petron. Tulong Aral ng Petron ("Tulong Aral") is a long-term, strategic initiative that helps send poor children to school, keep them there and make sure they learn. This is the centerpiece corporate social responsibility ("CSR") program that defines what Petron stands for socially - to FUEL H.O.P.E. (Helping the Filipino children and youth Overcome Poverty through Education). Tulong Aral has for scholarship programs elementary, high school and college/vocational students.

At the end of 2012, Tulong Aral, in partnership with the Department of Social Welfare and Development ("DSWD"), the Department of Education ("DepEd") and the World Vision Development Foundation, had a total of 3,486 scholars enrolled from Grades one to six. In March of 2012, 1,100 Tulong Aral scholars graduated, comprised the fourth batch of children who started the program in 2006. The end of school year 2011-2012 also produced 433

outstanding students, 16 of whom graduated with first honors. A significant majority of the scholars (95.5%) were able to complete their primary education, while the drop-out rate was kept to a mere 4.5%, below the national way average of 8%. At the end of 2013, Tulong Aral ng Petron had a total of 2,687 scholars enrolled from Grades three to six. Seven hundred twenty-one graduated in March 2013. A significant majority of our scholars (98.2%) were able to complete their primary education, while the drop-out rate was kept to a mere 2% below the national way average of 6.38%. At the end of 2014, Tulong Aral had about 2,000 scholars.

In partnership with DepEd, DSWD, and the Land Bank of the Philippines, a total of 372 youths received scholarships to go to high school in 26 public schools in Metro Manila. The program is being implemented for Petron by the Philippine Business for Social Progress.

For the school year 2012-2013, Petron sponsored the college education of 24 scholars pursuing different degrees from various academic institutions, the qualified of whom who can eventually earn to be the opportunity employed by Petron. For school year 2014-2015, Petron had 41 college scholars.

A total of 442 children are receiving scholarships to go to high school in 25 public schools in Metro Manila. For the school year 2013-2014, Petron sponsored the college

education of 24 scholars pursuing different degrees from various academic institutions, the qualified of whom can eventually earn the opportunity to be employed by Petron. For school year 2014-2015, Petron had 449 high school scholars.

- **Petron Schools.** As a parallel effort and in support of DepEd's Adopt-A-School Program, PFI continued to pursue its school building program. In 2012, Petron was able to build a total of eight (8) new classrooms or four (4) Petron Schools in areas close to depots located Zamboanga del Norte, General Santos City and Tagbilaran City. In 2013, Petron was able to build a Petron School of four (4) new classrooms in San Miguel, Compostela Valley which was badly hit by Typhoon Pablo. This brings the total number of classrooms constructed to 197 classrooms or 80 schools, since 2002.
- Petron also sponsored the establishment of classrooms called Silid Pangarap for the pre-school level in support of SMC's commitment to the AGAPP (Aklat, Gabay, Aruga Tungo sa Pag-angat at Pag-asa) Foundation's program of building pre-schools. In 2013 Petron was building 39 classrooms, with 19 having already been turned over in Bataan, Compostela Valley, Samar, Tagaytay, Negros Oriental, South Cotabato, and Sultan Kudarat. Since 2011, Petron had inaugurated 40 classrooms and 20 schools in various parts of the country, including Mindanao.

- Youth in Entrepreneurship and Leadership Development ("YIELD") Program. One hundred third year students of the Muntinlupa Business High School ("MBHS") learned the business of business through YIELD program. implemented the YIELD for the seventh year. YIELD has a total of 827 graduates. Under the YIELD program, the qualified MBHS students spent their summer at certain Petron company-owned and company-operated ("COCO") stations to learn about the operations at the forecourt and back office and the rudiments of food service and business in COCO locators.
- Skills Training Program for **FEJODAP.** Eight-five members of the Federation of Jeepney Drivers Operators and Association of the Philippines ("FEJODAP") and their dependents had been given technical/vocational skills training courses since July 2012, 25 of whom have already completed their courses this year. Throughout 2013, 140 more will receive vouchers to complete the 200 FEJODAP members to receive training as pledged by the Technical Education and Skills Development Authority and PFI.
- Promotion of Environmental Sustainability. In 2012, PFI continued to take a leading role in the implementation of the Bataan Integrated Coastal Management ("ICM") Program partnership the with Provincial Government of Bataan and the Global

Environment Facility-United Nations Development Programme-United **Nations** Office for Project Services Partnerships on Environmental Management for the Seas of East Asia ("GEF-UNDP-UNOPS PEMSEA"). Its activities included guiding local government units ("LGUs") in developing the respective zoning plans in accordance with the Bataan Coastal Land and Sea Use Zoning Plan.

Through a partnership among PFI, the Municipality of Malay in the Province of Aklan, SMC and the Boracay Foundation, Inc., the Boracay Beach Management Program ("BBMP") was adopted to attain a sustainable development of Boracay Island. The BBMP celebrated its second year anniversary in September 2012 with key accomplishments that include increased water reliability (98%) and service coverage (96%), the acquisition of two (2) seacraft for sea patrol and emergency use and upgrading of communication equipment for better risk management, the establishment of coral nurseries near depleted coral reefs around the island, mangrove reforestation to preserve and ensure the survival of the island's mangrove areas, and reforestation of the Nabaov River Watershed. The two-year efforts of the BBMP have contributed to a host of local and international recognitions received by the island in 2012. As part of the celebration of BBMP's second anniversary celebration, Petron signed a Memorandum of Agreement

with the Department of Natural Resources ("DENR") and the Municipality of Malay to reforest and rehabilitate 20 hectares of the Nabaoy Watershed for the next three (3) years. This commitment is also aligned with Petron's support to the DENR's National Greening Program.

Petron also partnered with the DENR and the City Government of Marikina to support the Adopt-An-Estero/Water **Program** for the Marikina River and the DENR's National Greening Program. In 2012, the program was commenced along the 3.1 kilometer stretch of the Concepcion Creek, a major tributary of the Marikina River and identified by the Marikina City Environmental Management Office as a program pilot site with a river cleanup. The dredging and rehabilitation of the creek banks and easements and repair of bike lanes commenced on identified areas of the Concepcion Creek and was completed in February 2013. In 2014, Phase 2 of the rehabilitation program was completed.

Petron is also committed to have its network of facilities nationwide adopt rivers and other water bodies within the proximity of their respective areas. As of 2012, the following Petron facilities have instituted their own *Adopt-An-Estero* activities:

- Nasipit Depot (Talisay Creek)
- Davao Depot (Pampanga Creek)
- ➤ Gasul Operations, San

- Fernando, Pampanga (Dela Paz Norte Creek)
- Gasul Operations, Legazpi
  City (Reniilisan Road
  Creek)
- Palawan Depot (City Estero)

In 2014, nine (9) depot locations also had their own *Adopt-An-Estero* activities

For the National Greening Program, Petron undertook to contribute to the DENR's goal of planting 1.5 billion trees from 2011 to 2016. Together with Depot and Plant Operations, PFI established commitments to the greening campaign by the Roxas Depot hectares in Nabaoy Watershed in Malay, Aklan) and the Iloilo Depot (five (5) hectares in Maasin Watershed. Iloilo Province).

Petron also continued to work with Petron Gasul in the dredging of the two-kilometer stretch where the Marikina and Pasig Rivers meet. As of the end of 2012, the operations were more than halfway through their target, with 81% or approximately 103,000 m<sup>3</sup> of the waterway dredged.

• Community-Based Programs.

PFI and the PBR undertook strategic community programs that benefitted thousands of residents in the province such as the (a) Sulong KaBataan program that provided values formation, technical skills and leadership training to the youth and (b) Sulong KaBarangay program, a public-private partnership among the local government of Limay, DSWD, PFI, the PBR, and

PinoyME Foundation, helped establish four (4) community sub-projects and one livelihood sub-project by resident volunteers Barangays Alangan and Lamao. In 2012, a total of 101 out of youths and school graduating college students Balanga from City, Municipalities of Orion and Abucay underwent values formation workshops under the Sulong KaBataan program and volunteers from Barangay Alangan and Lamao now supply the rug requirements of the PBR and produces doormats for local markets.

The Petron Community Health Center within the compound of the Pandacan Terminal served a total of 1,201 patients in 2012, bringing the total number to 2,637 since March 2010.

Petron continued to support the development of Rosario, Cavite through various CSR initiatives including the (a) rehabilitation of the waters off the coast of Rosario through the use of the artificial reef technology called REEFbuds in partnership with Yes2Life Foundation and the Rosario LGU and (b) donation of seed money to the Municipality of Rosario that allowed a total of 693 residents to secure loans to start or enhance their livelihood activities.

Responding to Crises. Petron
demonstrated its commitment
anew to caring for the
community when it
immediately mobilized to assist
hundreds of families displaced
by several major typhoons that

hit the country. It conducted relief operations in several cities and municipalities in Manila and Metro the provinces of Bataan, Bulacan, and Rizal when Typhoon Gener and the southwest monsoon rains caused massive flooding in Metro Manila and the Central Luzon region in August 2012. In December 2012, its relief operations were brought to Compostela Valley and Davao Oriental when Typhoon Pablo hit the southern part of Philippines. Relief the also operations were conducted in (i) Zamboanga due to the siege in September 2013, (ii) Bohol and Cebu after the major earthquake in October 2013, and (iii) Leyte, Oriental Mindoro, Iloilo, Capiz and Cebu after Typhoon Yolanda (Haiyan) in November 2013.

In partnership with San Miguel Corporation, PFI also continued support rehabilitation efforts being implemented jointly by Habitat for Humanity Philippines, Inc. and Gawad Kalinga to build houses for those displaced by Typhoon Sendong in December 2011. Petron's commitment is to help put up approximately 1,250 houses in the cities of Cagayan de Oro and Iligan. Petron is supporting the building of houses to help families Typhoon devastated by Yolanda and the Visayas earthquake.

And in line with efforts to help enhance business continuity and contribute to resilient communities, Petron partnered with the Corporate Network for Disaster Response for the

Noah's Ark Project in enhancing the capabilities of LGUs and stakeholders to build disaster-resilient communities with the ultimate goal of attaining zero casualties. PFI adopted Barangay Nangka in Marikina City, one of the most disaster-prone areas in the country, for its first Noah's Ark Project.

Petron also formalized a with the partnership Department of Science and Technology to implement Project NOAH or National Operational Assessment of Hazards in its key facilities nationwide, in support of the directive of President Benigno S. Aquino III for the country to establish a responsive program nationwide disaster prevention and mitigation with a monitoring and early warning system along the Philippines' 18 major river basins. The aim is to be able to provide a six (6)-hour lead-time warning to vulnerable communities against impending floods utilizing advanced technology.

 Advancing Sustainability Management and Reporting. Petron published its 2012 and 2011 Petron Sustainability Reports (each an "SR"). The 2012 SR is Petron's 5th year of publishing an SR that presents the Company's triple bottomline accounting of its business as it impacts on the economy environment and society. It follows the Global Reporting Initiative ("GRI") international guidelines on Sustainability Reporting, with a B+ level, and checked by an independent external review committee. The 2011 and 2012

|  |   | SRs were checked by the GRI Head Office in Amsterdam for an Application Level Check for conformity to the guidelines. Petron is only one of a handful of companies that are producing an SR, the first Filipino company to attain a B+Level GRI Report, and the first company to successfully undergo a GRI Application Level Check using the G3 Guidelines. Furthermore, the 2012 SR identified key indicators vis-à-vis the ISO 26000 standard on social responsibility.  Beginning 2013, the SR of the Company was integrated into the glossy annual report, following the GRI international guidelines on Sustainability Reporting, with a B+ level, and checked by an independent external review committee. In 2013, the annual report with the SR was reviewed by a panel of independent experts.  In 2014, the sustainability efforts of the Company were discussed into the glossy annual report. The Company is preparing a more detailed SR for release in 2015. |
|--|---|---|
| Anti-corruption programmes and procedures? | The Code of Conduct expressly provides that bribes are against Petron policy and that Petron and its employees and officers shall neither solicit, receive nor offer or make, directly or indirectly, any illegal payments, remuneration, gifts, favors, commissions, donations, or comparable benefits which are intended or perceived to obtain business or uncompetitive favors for the conduct of its business. | Anti-corruption is also specifically set out as a policy in the Code of Conduct and is an offense punishable by disciplinary action under the Company Rules and Regulations on Discipline.  Training on anti-corruption is included in the values and leadership training seminars and employee orientation programs.   |
| Safeguarding creditors' rights             | The Code of Conduct expressly requires employees and officers at all times to be guided by the  | Petron ensures that is able to meet its commitment as they arise. It also ensures that reports  |

| Company's vision and mission which     |  |
|--|--|
| highlight professionalism, integrity,  |  |
| fairness, commitment to excellence,    |  |
| and care of the environment as the     |  |
| core values of the Company. Petron     |  |
| insists that these values be observed  |  |
| in all aspects of business and expects |  |
| the same in its relationships with all |  |
| those with whom it does business.      |  |

required under its facility agreements are timely delivered to the creditors.

## 2) Does the company have a separate corporate responsibility (CR) report/section or sustainability report/section?

Yes, Petron published its 2011 Petron Sustainability Report ("SR") in 2012 and its 2012 SR in 2013. The 2012 SR is the Company's 5th year of publishing an SR that presents the Company's triple bottomline accounting of its business as it impacts on the economy environment and society. It follows the Global Reporting Initiative ("GRI") international guidelines on Sustainability Reporting, with a B+ level, and checked by an independent external review committee. The 2011 SR and the 2912 SR were checked by the GRI Head Office in Amsterdam for an Application Level Check for conformity to the guidelines. Petron is only one of a handful of companies that are producing an SR, the first Filipino company to attain a B+ Level GRI Report, and the first company to successfully undergo a GRI Application Level Check using the G3 Guidelines. Furthermore, the 2012 SR identified key indicators vis-à-vis the ISO 26000 standard on social responsibility.

After four years of publishing its annual report and sustainability report separately, the Company integrated the reports for 2013 into one report entitled "Going the Extra Mile (2013 Annual Report)". As in the previous years, the 2013 annual report was subjected to independent scrutiny and reviewed in accordance with the GRI. The Company maintained its B+ Level GRI Report.

For 2014, the annual report of the Company "Rising to the Challenge" discussed the sustainability efforts of the Company. A more detailed sustainability report for 2014 is being prepared by the Company for release in 2015.

The Definitive Information Statement, the 2012 annual reports (both the SEC Form 17-A and the glossy version entitled "Forging Ahead, Thinking Big"), the 2013 annual report on SEC Form 17-A, , and the website of the Company each also has a separate CR/sustainability section.

#### 3) Performance-enhancing mechanisms for employee participation.

#### (a) What is the company's policy for its employees' safety, health, and welfare?

It is the policy of the Company to promote the safety, health and welfare of its employees. The Company has a corporate-wide health, safety and environment program. It also continues to conduct employee engagement programs that enable the employees to get fully involved in activities that both further their development and promote the interests of the Company.

To strengthen the coordination of health and safety in the Company, the Petron Safety Council was established to promote safe operations and improve the Company's safety and reliability performance. Petron also launched in 2010 its Behavior-Based Safety program that aims to cultivate a culture of *malasakit* ("looking out for each other"). It is an innovative training initiative that motivates employees to adopt safety-conscious actions and behaviors.

The Company recognizes that work life balance positively affects the employees' attitude towards their job, strengthens synergies among work groups, and fosters loyalty among employees, encouraging them to

establish long-term careers with the Company. Work/life balance activities for Petron employees, such as the Art Club's painting exhibit, photography sessions, and brown bag session, were also conducted. The Company also participated in activities that continued the cultural assimilation of the Company with the San Miguel Group and provided more synergy and productive exchanges of best practices and information. Petron employees participated in various events of the San Miguel Group that fostered camaraderie and promoted healthy such as Night Market, Valentine's/Halloween parties, Human Resources Summit, Fun Olympics, Battle of the Bands, X Factor, and the integrated Christmas party for more than 5,000 employees of the San Miguel Group. There were also inter-company sports events such as basketball, bowling, futsal, darts, badminton and billiards.

#### (b) Show data relating to health, safety and welfare of its employees.

To ensure safety and emergency preparedness of its various facilities, the Company conducts multifunctional audits and safety inspections of the depots/terminals, service stations and third party LPG filling plants. The Company participates in industry-wide oil spill response exercises through service provider WISE Philippines. Periodic inspections of firefighting equipment, emergency drills and exercises are conducted at the Petron Bataan Refinery and the depots/terminals nationwide to enhance competency and responsiveness in addressing emergencies and disasters. A review of the different depot/terminal operations and procedures is conducted to ensure that safety is always inculcated in these activities. Safety seminars/trainings are also continuously being conducted for various stakeholders in the Company's operations to ensure that all imbibe a safety mindset.

In 2014, a total of 32 locations of the Company were covered by ISO 9001:2008 certification. Twenty-nine locations had been certified to the IMS that includes ISO 9001:2008, ISO 14001:2004, and ISO18001:2007. The Petron Bataan Refinery continues to conform with the international standard of Quality (ISO-9001:2008), Environment (ISO-14001:2004), and Health and Safety (OHSAS-18001:2004). With its annual safety programs, the Company achieved several milestones and recognitions from various government agencies for the year 2014. Depot & Plant Operations achieved a attained Zero Loss Time Incident in all of Petron's 32 depots and terminals as well as posting a combined record of 60 Million Safe-Man-hours Milestone covering the whole division and its contractors on September 24, 2014, with the total safe man hours for 2014 totaling 17,640,267. Petron garnered four (4) awards and recognitions during the 9<sup>th</sup> Gawad Kaligtasan at Kalusugan Awards in October 2014 given by the Department of Labor and Employment ("DOLE"). Petron won the champion and bronze awards for the individual category. Under the institutional category, the Legazpi Depot was given the Silver award while the Rosario Depot received the Bronze bronze. Nasipit, Tacloban and Gasul San Fernando Depots also qualified as finalists for the institutional category. The Rosario Depot, the Davao Depot and the Tagoloan Depot were the recipients of the Tripartite Certificate of Compliance with Labor Standards for this year. Gasul San Fernando was also conferred the Child Labor Free Establishment Award and the Most Fire Safety Conscious Workplace Award for the second consecutive year.

The Company achieved several milestones in their operations as well as recognitions from local government agencies. S&O achieved a significant safety milestone attaining zero Loss Time Incident ("LTI") posting a combined record of 49.4 million safe-man-hours milestone covering the whole division and its contractors as of December 31, 2012. On December 6, 2012, all 31 terminals and depots of the Company were conferred with the 2011 *Safety Milestone* ("Smile") award by the Department of Labor and Employment - Bureau of Working Conditions. On the other hand, the Petron Bataan Refinery attained 1.4 million man-hours or 41 integrated man-days of safe refinery operations, inspite of the increased number of activities at the Petron Bataan Refinery during the year due to major turnaround and construction of pressure vessels and atmospheric tanks. Hazards and unsafe behaviors identified were addressed immediately to prevent them from causing accidents/incidents. With further regular training, safety audits and drills, the Petron Bataan Refinery attained 1,379 days work, or equivalent to 18.9 million man-hours, without loss time accident starting September 1, 2008 up to June 12, 2012. Safety inspections were conducted at 25 depots and terminals and five (5) LPG mini refilling plants by the Company's Operations Safety Group to ensure that the

plants adhere to the Company's standards on health and safety of all its employees, customers, suppliers, contractors and the general public. Safety inspections of sites at the contractors' were also done. The Company's Corporate Technical & Engineering Services Group completed safety and mechanical inspections in eight (8) depots/terminals, 60 service stations and five (5) LPG-filling plants as part of the task force assigned to check on dealers' facilities.

The Company's Operations Health, Safety and Environment rigorously required all depots and terminals to conduct drills on emergency response to enhance the competency of its personnel to a level comparable with noted disaster response organizations. A total of 72 fire drills, six (6) oil spill drills and 38 other emergency drills which includes earthquake, flood, first aid response, bomb threat and evacuation drills were conducted in all facilities nationwide.

Depots and terminals receive, store and distribute finished petroleum products and various grades of lube oils and additives. All 31 depots and terminals attained zero LTI in 2011. Depot operations subscribe to Quality, Safety and Environment Management Systems to guide personnel in maintaining the quality, safe handling and delivery of products to customers.

#### (c) State the company's training and development programmes for its employees. Show the data.

The Company is committed to provide its employees a work environment that helps promote their development and potential, including through the provision of training programs that will enrich competencies, develop capabilities and skills and improve knowledge.

In 2014, the Company offered leadership development, management development and technical programs and trainings to its officers and employees. Training hours for 2014 totaled 105,685 or about 45 training hours per employee.

In 2013, the Company offered more than 700 programs and trainings to its officers and employees for total training hours of 69,996 or about 33 training hours per employee. While formal training was reduced, it was replaced by alternative online learning facilities focusing on, among others, leadership and personal effectiveness.

In 2012, the Company provided various in-house, local and foreign trainings to its officers and employees and trainings specific to the Petron Bataan Refinery for total training hours of 155,187. This translates to about 9.94 training days per employee.

The programs covered by the trainings include leadership, strategic management, service excellence, technical training and safety, professional skills development, supervisory skills, creativity and innovation. Fifty-five (55) sessions of developmental interventions such as *Raise the Bar, Unleash Your Creativity in the Workplace, Corporate Image* and *Labor Management Relations* were conducted to help employees demonstrate skills, attitudes and behaviors that are in accordance with the Company's core competencies. Moreover, 26 customized training programs on leadership and management development (e.g., Entrepreneurial Development, Strategic Management in a Global Environment, and Finance for Strategic Decision Making) were conducted to boost leaders' ability to lead and manage change.

In addition to trainings, the Company also encourages continuing education in accredited universities and colleges through the Company's Educational Reimbursement Program.

# (d) State the company's reward/compensation policy that accounts for the performance of the company beyond short-term financial measures

What the Company maintains is a variable pay program that is a vital component of the employees' total

compensation package aimed at providing incentives for the workforce for the achievement of the Company's business goals and objectives. It encourages and rewards superior performance, achievements and behaviors based on pre-established goals and objectives, and encourages teamwork and accountability within the organization.

4) What are the company's procedures for handling complaints by employees concerning illegal (including corruption) and unethical behaviour? Explain how employees are protected from retaliation.

#### Whistle-blowing Policy

On May 6, 2013, the Board adopted Company's own whistle-blowing policy, the "Petron Corporation and Subsidiaries Whistle-blowing Policy". Prior to this, the Company, as a subsidiary of San Miguel Corporation, observed the San Miguel Corporation and Subsidiaries Whistle-blowing Policy. The salient terms of both policies are as follows:

- 1. Accounting, internal accounting controls, auditing or financial reporting concerns may be communicated to the General Counsel and Compliance Officer (the "Compliance Officer").
- 2. All communications received by the Compliance Officer will be kept confidential and all relevant communications to be distributed to the Audit Committee.
- 3. The Audit Committee will determine necessary or appropriate action or response; and
- 4. Retaliation in any form against any interested party who, in good faith, raises a concern or reports a possible violation will not to be tolerated.

#### Company Rules and Regulations on Discipline

It is the policy of the Company under the Company Rules and Regulations on Discipline to subject to disciplinary action any regular, probationary or casual/project employee, irrespective of position or classification, who commits an offense against the Company, its property or its property.

The Company Rules and Regulations on Discipline provides implementation guidelines that primarily require that any disciplinary action be imposed only in accordance with applicable law and regulation and subject to the requirements of due process. Any third party or employee who has knowledge of an incident covered by the Company Rules and Regulations on Discipline may report the incident to the Company. The Vice President, Department Head or immediate supervisor of the subject employee will administer the policy and secure all acts and evidence material to the reported incident (the "Administrator").

In case of any infraction meriting a penalty of grave suspension or dismissal, the Administrator can recommend the formation of a fact-finding committee to purse the investigation, which, in turn, can recommend the formation of a Disciplinary Action Hearing Committee if the investigation reveals substantial evidence to support the imposition of grave suspension or dismissal. The concerned employee will be informed of the charges against him and given ample opportunity to be heard and defend himself. All findings and conclusions should be supported by substantial evidence. The decision should also be communicated to the employee.

#### **Code of Conduct**

The Code of Conduct of Conduct sets out Petron's policy requiring the highest possible standards of ethical and business and conduct (and also specifically covers illegal activities such as bribery). The failure to comply with the terms of the Code of Conduct will subject an employee to discipline that may include counseling, reprimand, suspension and/or termination, in addition to any civil or criminal liability under existing laws. Disciplinary

measures will depend on the circumstances of the violation and due process will be followed in the process.

The Code of Conduct requires as the responsibility of every employee and officer and the policy of the Company to encourage employees and officers to ask questions, seek guidance and report suspected violations. Any individual having information of knowledge of any prohibited act is mandated to promptly report such matters to the Department Head, Vice President, Human Resources Management Department, Internal Audit or the General Counsel.

#### Others Means to Report

The Company also maintains its website and hotlines through which concerns of any person may be relayed to the Company for appropriate investigation and/or action.

### F. DISCLOSURE AND TRANSPARENCY

#### 1) Ownership Structure

(a) Holding 5% shareholding or more (updated pursuant to the SEC Form 17-C filed by the Company with the SEC on March 28, 2014 and the notice filed by the Petron Corporation Employees' Retirement Plan with the SEC on April 4, 2014, the disclosure to the PSE dated August 18, 2014, and the acquisition by Petron Corporation Employees' Retirement Plan of common shares on December 5, 2014)

| Shareholder                   | Number of Shares | Percent | Beneficial Owner              |
|-------------------------------|------------------|---------|-------------------------------|
| SEA Refinery Corporation      | 4,696,885,564    | 50.10   | SEA Refinery Corporation      |
| San Miguel Corporation        | 1,702,870,560    | 18.16   | San Miguel Corporation        |
| Petron Corporation Employees' | 1,386,156,097    | 7.80%   | Petron Corporation Employees' |
| Retirement Plan               |                  |         | Retirement Plan               |

SEA Refinery Corporation is a wholly-owned subsidiary of San Miguel Corporation, which thus holds an aggregate of direct and indirect shareholding equal to 68.26% of the common shares of the Company.

| Name of Senior<br>Management | Number of Direct shares | Number of<br>Indirect shares / Through<br>(name of record owner) | % of<br>Capital<br>Stock |
|------------------------------|-------------------------|--|--------------------------|
| None.                        |                         |  |                          |
|                              |                         |  |                          |
|                              |                         |  |                          |
|                              |                         |  |                          |
| TOTAL                        |                         |  |                          |

#### 2) Does the Annual Report disclose the following:

| Key risks                            | Yes. |
|--------------------------------------|------|
| Corporate objectives                 | Yes. |
| Financial performance indicators     | Yes. |
| Non-financial performance indicators | Yes. |
| Dividend policy                      | Yes. |
| Details of whistle-blowing policy    | Yes. |

| Biographical details (at least age, qualifications, date of first appointment, relevant experience, and any other directorships of listed companies) of directors/commissioners | Yes. |
|---|------|
| Training and/or continuing education programme attended by each director/commissioner   | Yes. |
| Number of board of directors/commissioners meetings held during the year  | Yes. |
| Attendance details of each director/commissioner in respect of meetings held  | Yes. |
| Details of remuneration of the CEO and each member of the board of directors/commissioners  | Yes. |

Should the Annual Report not disclose any of the above, please indicate the reason for the non-disclosure.

## 3) External Auditor's fee

| Name of auditor                     | Audit Fee in 2014<br>(in Pesos) | Non-Audit Fee in 2014 (professional fees for due diligence and study of various internal projects and tax consulting services; in Pesos) |
|-------------------------------------|---------------------------------|--|
| Manabat Sanagustin & Co., CPAs/KPMG | 6,324,000                       | 2,981,643  |

| Name of auditor                     | Audit Fee in 2013<br>(in Pesos) | Non-Audit Fee in 2013 (professional fees for due diligence and study of various internal projects and tax consulting services; in Pesos) |
|-------------------------------------|---------------------------------|--|
| Manabat Sanagustin & Co., CPAs/KPMG | 6,026,150                       | 8,038,492  |

| Name of auditor                     | Audit Fee in 2012<br>(in Pesos) | Non-Audit Fee in 2012 (professional fees for due diligence and study of various internal projects and tax consulting services; in Pesos) |
|-------------------------------------|---------------------------------|--|
| Manabat Sanagustin & Co., CPAs/KPMG | 5,737,000.00                    | 7,847,039  |

#### 4) Medium of Communication

List down the mode/s of communication that the company is using for disseminating information.

The Company has the following modes of communication for the dissemination of information:

#### External modes of communication

- Conduct of regular quarterly briefings and investor conferences and posting of materials on the company website
- Company website www.petron.com.
- Email and hotline telephone
- Disclosures made with the PSE and the SEC (including periodic structured reports such as the definitive information statement, the annual report and the quarterly reports and unstructured reports)
- Social networking sites
- Glossy annual report
- Interview of or correspondence with Management
- Print, radio and TV announcements/communications/releases

#### Internal modes of communication

- the modes above-listed
- intranet (PetHub)
- corporate newsletter (PetroNews)
- email blasts
- internal memoranda

#### 5) Date of release of audited financial report:

Audited Financial Statements for year ended December 31, 2014: April 6, 2014 Audited Financial Statements for year ended December 31, 2013: April 15, 2014 Audited Financial Statements for year ended December 31, 2012: April 15, 2013

#### 6) Company Website

#### Does the company have a website disclosing up-to-date information about the following?

| Business operations  | Yes. |
|--|------|
| Financial statements/reports (current and prior years)                             | Yes. |
| Materials provided in briefings to analysts and media                              | Yes. |
| Shareholding structure   | Yes. |
| Group corporate structure  | Yes. |
| Downloadable annual report   | Yes. |
| Notice of AGM and/or EGM   | Yes. |
| Company's constitution (company's by-laws, memorandum and articles of association) | Yes. |

Should any of the foregoing information be not disclosed, please indicate the reason thereto.

#### 7) Disclosure of RPT

It is the policy of the Company that transactions between the Company and its parent, subsidiaries, associates and joint ventures are on an arm's length basis in a manner similar to transactions with non-related parties. Such transactions are made at normal market prices and terms. An assessment is undertaken at each financial year by examining the final position of the related party and the market in which the related party operates.

Pursuant to the requirements of the CG Manual, the Company fully and timely discloses all material information concerning its operations, including significant related party transactions (excluding the purchase of crude oil in the normal course of business).

The Company likewise discloses its related party transactions through its consolidated financial statements in accordance with PFRS and in the Definitive Information Statement and the annual report (SEC Form 17-A).

The list of the Company's related party transactions is as follows:

| RPT  | Relationship  | Nature                    | Value   |
|--|---|---------------------------|---|
| San Miguel Corporation                           | Ultimate parent   | Purchase of services      | Amount owed as of December 31, 2012: P20M  Amount owed as of December 31, 2013: P94M  Amount owed as of December 31, 2014: P46M   |
| Petron Corporation<br>Employees' Retirement Plan | Benefit pension plan for permanent, regular and full time employees | Interest-bearing advances | Amount owed to Petron as of December 31, 2012: P15.52B  Revenue generated: P557M  Amount owed to Petron as of December 31, 2013: P16.39B  Revenue generated: P777M  Amount owed to Petron as of December 31, 2014: P6.26B |

|                    |                                 |   | Revenue generated:<br>P428M   |
|--------------------|---------------------------------|---|---|
| Various affiliates | Affiliates under common control | Supply of bunker, diesel fuel, gasoline and lube requirements | Amount owed to<br>Petron as of<br>December 31, 2012:<br>P1.97B  |
|                    |                                 |   | Amount owed to<br>Petron as of<br>December 31, 2013:<br>P2.98B  |
|                    |                                 |   | Amount owed to Petron as of December 31, 2014: P1.50B   |
| Various associates | Associates                      | Supply of bunker, diesel fuel, gasoline and lube requirements | Amount owed to Petron as of December 31, 2012: P17M Amount owed to Petron as of December 31, 2013: P21M |
|                    |                                 |   | Amount owed to<br>Petron as of<br>December 31, 2014:<br>P29M  |
| Joint venture      | Joint venture                   | Purchase of goods and services                                | Amount owed by<br>Petron as of<br>December 31, 2012:<br>P25M  |
|                    |                                 |   | Amount owed by<br>Petron as of<br>December 31, 2013:<br>P28M  |
|                    |                                 |   | Amount owed by Petron as of December 31, 2014: P12M   |

When RPTs are involved, what processes are in place to address them in the manner that will safeguard the interest of the company and in particular of its minority shareholders and other stakeholders?

Transactions with related parties are made on an arm's length basis in a manner similar to transactions with non-related parties. They are thus made at normal market prices and terms. An assessment is undertaken each financial year by examining the financial position of the related party and the market in which it operates.

And pursuant to the requirements of the CG Manual, the Company fully and timely discloses all material information concerning its operations, including significant related party transactions (excluding the purchase of crude oil in the normal course of business).

The Company likewise discloses its related party transactions through its consolidated financial statements in accordance with PFRS and in the Definitive Information Statement and the annual report (SEC Form 17-A).

#### **G. RIGHTS OF STOCKHOLDERS**

#### 1) Right to participate effectively in and vote in Annual/Special Stockholders' Meetings

#### (a) Quorum

Give details on the quorum required to convene the Annual/Special Stockholders' Meeting as set forth in its By-laws.

| Quorum Required | Majority of the issued and outstanding capital stock of Petron entitled to vote |  |
|-----------------|---|--|
|-----------------|---|--|

#### (b) System Used to Approve Corporate Acts

Explain the system used to approve corporate acts.

| System Used | The Company observes the one-vote-one-share rule.   |
|-------------|---|
| Description | The By-laws expressly provide that each stockholder shall at every meeting of the stockholders be entitled to one vote, in person or by proxy, for each share of capital stock held by such stockholder.  In the case of election of directors, the By-laws provide for cumulative voting such that a stockholder may distribute his/her votes per share to as many persons as there are directors to be elected, or he/she may cumulate his shares and give one candidate as many votes as the number of directors to be elected multiplied by the number of shares he/she has, or he/she may distribute them on the same principle among as many candidates as he/she shall see fit; provided, that the total number of votes cast by him/her shall not exceed the number of shares owned by him/her as shown in the books of the corporation multiplied by the whole number of directors to be elected.  If at any meeting of the stockholders a vote by ballot shall be taken, the By-laws require that a voting committee shall be created to adopt its own rules to govern the voting and take charge of the voting proceedings and the |
|             | preparation and distribution of the ballots. Each member of the voting committee, who need not be stockholders, is required to subscribe to an  |

| oath to faithfully execute his/her duties as an inspector of votes with strict impartiality and according the best of his/her ability.  |
|---|
| For the 2012, 2013, 2014 and 2015 annual stockholders' meetings, while a balloting system was prepared and made available, balloting was dispensed with with the approval by the stockholders of the verbal motions made to approve proposed resolutions. |

## (c) Stockholders' Rights

List any Stockholders' Rights concerning Annual/Special Stockholders' Meeting that differ from those laid down in the Corporation Code.

| Stockholders' Rights under The Corporation Code  | Stockholders' Rights <u>not</u> in<br>The Corporation Code   |
|--|--|
| Right to receive notices of meetings in accordance with the By-laws, which in turn, sets a 15-day rule for the delivery of the notice. | Notices of stockholders' meeting, together with the definitive information statement, are distributed no later than 15 business days before the meeting. The notice and agenda are also published in newspapers of general circulation.  In 2015, the notice, agenda and the Definitive Information Statement for the 2015 annual stockholders' meeting scheduled on May 19, 2015 were released to the stockholders on April 17, 2015, 32 days before the meeting. Moreover the notice and agenda were published on April 19, 2015 in The Philippine Star and The Manila Bulletin. |
| Right to attend stockholders' meetings   | The stockholders of the Company are given the opportunity to directly ask Management and the Board during the open forum at stockholders' meetings in accordance with the guidelines set by the Company and announced at the start of the meetings   |

**Dividends** (updated pursuant to the SEC Form 17-Cs dated August 7, 2014, November 7, 2014, March 17, 2015 and August 10, 2015 filed by the Company)

| Class of Shares  | Declaration Date | Record Date                                   | Payment Date                                  |
|------------------|------------------|---|---|
|                  |                  |   |   |
|                  |                  | 2015  |   |
| Series 2 A       | August 10, 2015  | • 4Q 2015: October 16, 2015                   | • 4Q 2015: November 3, 2015                   |
| Preferred shares |                  | <ul> <li>1Q 2016: January 18, 2016</li> </ul> | <ul> <li>1Q 2016: February 3, 2016</li> </ul> |
| Series 2 B       | August 10, 2015  | • 4Q 2015: October 16, 2015                   | • 4Q 2015: November 3, 2015                   |
| Preferred shares |                  | <ul> <li>1Q 2016: January 18, 2016</li> </ul> | <ul> <li>1Q 2016: February 3, 2016</li> </ul> |
| Common Shares    | March 17, 2015   | April 1, 2015                                 | April 16, 2015                                |

| Series 2 A                  | March 17, 2015    | • 2Q 2015: April 17, 2015                                  | • 2Q 2015: May 4, 2015                                 |
|-----------------------------|-------------------|--|--|
| Preferred shares            |                   | • 3Q 2015: July 20, 2015                                   | • 3Q 2015: August 3, 2015                              |
| Series 2 B                  | March 17, 2015    | • 2Q 2015: April 17, 2015                                  | • 2Q 2015: May 4, 2015                                 |
| Preferred shares            |                   | • 3Q 2015: July 20, 2015                                   | • 3Q 2015: August 3, 2015                              |
|                             |                   | 2014   |  |
| Common Shares               | March 24, 2014    | April 8, 2014  | April 23, 2014   |
| Preferred Shares            | May 6, 2014       | May 21, 2014   | June 5, 2014   |
| Preferred shares            | August 6, 2014    | August 22, 2014  | September 5, 2014                                      |
| Preferred shares            | November 7, 2014  | November 24, 2014  | December 5, 2014                                       |
| Preferred shares            | November 7, 2014  | February 18, 2015  | March 5, 2015  |
| Series 2 A Preferred shares | November 7, 2014  | January 20, 2015   | February 3, 2015                                       |
| Series 2 B Preferred shares | November 7, 2014  | January 20, 2015   | February 3, 2015                                       |
|                             |                   | 2013   |  |
| Common Shares               | March 18, 2013    | April 12, 2013   | May 8, 2013  |
| Preferred Shares            | 1.March 18, 2013  | 1. 2Q 2013: May 10, 2013<br>3Q 2013: August 8, 2013        | 1. 2Q 2012: June 5, 2013<br>3Q 2012: September 5, 2013 |
|                             | 2. August 8, 2013 | 2. 4Q 2013: November 11, 2013<br>1Q 2014: February 7, 2014 | 2. 4Q 2012: December 5, 2013<br>1Q 2012: March 5, 2014 |
|                             |                   | 2012   |  |
| Common Shares               | March 7, 2012     | April 2, 2012  | April 24, 2012   |
| Preferred Shares            | 1. March 7, 2012  | 1. 2Q 2012: May 18, 2012<br>3Q 2012: August 16, 2012       | 1. 2Q 2012: June 5, 2012<br>3Q 2012: September 5, 2012 |
|                             | 2. August 9, 2012 | 2. 4Q 2012: November 16, 2012<br>1Q 2012: February 5, 2013 | 2. 4Q 2012: December 5, 2012<br>1Q 2012: March 5, 2013 |

#### Stockholders' Participation

1. State, if any, the measures adopted to promote stockholder participation in the Annual/Special Stockholders' Meeting, including the procedure on how stockholders and other parties interested may communicate directly with the Chairman of the Board, individual directors or board committees. Include in the discussion the steps the Board has taken to solicit and understand the views of the stockholders as well as procedures for putting forward proposals at stockholders' meetings.

| Measures Adopted  | Communication Procedure  |
|---|--|
| In all the stockholders' meetings of the Company,   | After the Chairman has called the meeting to   |
| an open forum is scheduled after the  | order, the Corporate Secretary announces that  |
| presentation of the Management Report to give<br>the stockholders the opportunity to directly ask | there will be an open forum after the Management Report and that, to give more                       |
| questions or raise concerns and issues to   | stockholders the chance to ask questions, priority   |
| Management and the Board.   | will be accorded to written questions given in   |
|   | advance. Question forms are made readily   |
| Representatives of the external auditors of the   | available from usherettes posted in accessible   |
| Company are also present at the meetings to   | areas of the meeting venue.  |
| respond to appropriate questions concerning the   |  |
| financial statements of the Company.  | The identity of the stockholders is requested to   |
|   | be indicated and/or advised to allow the   |
| The above measures were observed during the   | Company to write or email them in the event  |
| 2012, 2013 2014 and 2015 annual stockholders' meetings held on May 15, 2012, May 21, 2013,        | there is further information on their concerns or if their queries or concerns are not addressed for |
| May 20, 2014, and May 19, 2015, respectively.   | lack of time.  |
|   | adit of time.  |
|   | The above procedure was observed during the  |
|   | 2012, 2013, 2014 and 2015 annual stockholders'   |
|   | meetings held on May 15, 2012, May 21, 2013,   |
|   | May 20, 2014, and May 19, 2015, respectively.  |

- 2. State the company policy of asking shareholders to actively participate in corporate decisions regarding:
  - a. Amendments to the company's constitution
  - b. Authorization of additional shares
  - c. Transfer of all or substantially all assets, which in effect results in the sale of the company

It is the policy of the Company under the CG Manual that shareholders' voting rights in general (not only those in respect of the matters listed above) are encouraged to be exercised. The CG Manual further provides that shareholder's rights should be promoted by removing impediments to the exercise of such shareholders' rights. The Board is thus tasked to do what is necessary to remove excessive unnecessary costs and other administrative impediments to stockholders' meaningful participation in meetings and/or voting in person or by proxy.

To encourage in general the participation by the stockholders in stockholders' meetings of the Company, such meetings are held in accessible venues. As an additional measure to disseminate information on the annual stockholders' meeting, the Company publishes in newspapers of general circulation the notices of the meeting. Further, the Company does not require any document or formality for the execution of proxies other than what is required in the law, e.g., proxies do not need to be notarized. In 2012, the annual stockholders' meeting was held in Edsa Shangri-La Manila Hotel located at 1 Garden Way, Ortigas Center, Mandaluyong City. In addition to the release of the notice of the meeting with the Definitive Information Statement, the notice was published in The Philippine Star and the Business Mirror on May 4, 2012. In 2013 and 2014, the annual stockholders' meetings were held in Valle Verde Country Club located at Capt. Henry

P. Javier St., Pasig City. In addition to the release of the notice of the meeting with the Definitive Information Statement, the notice and agenda of the 2013 and 2014 annual stockholders' meeting were also published in The Philippine Star and The Manila Times on April 26, 2013 and The Philippine Star on April 16, 2014, respectively.

## 3. Does the company observe a minimum of 21 business days for giving out of notices to the AGM where items to be resolved by shareholders are taken up?

Yes. In 2015, the notice and agenda, together with the Definitive Information Statement for the 2015 annual stockholders' meeting scheduled on May 19, 2015 was released on April 17, 2015, 21 business days before the meeting. The notice and agenda were also published in The Philippine Star and The Manila Bulletin on April 19, 2015, 21 business days before the meeting.

- a. Date of sending out notices: April 17, 2015
- b. Date of the Annual/Special Stockholders' Meeting: May 19, 2015

For the 2014 annual stockholders' meeting, notices were sent in accordance with the 15-business day requirement of the SRC Rules.

- a. Date of sending out notices: April 25, 2014
- b. Date of the Annual/Special Stockholders' Meeting: May 20, 2014

Similarly, the notices of the 2013 annual stockholders' meeting were sent in accordance with the 15-business day requirement of the SRC Rules.

- a. Date of sending out notices: April 26, 2013
- b. Date of the Annual/Special Stockholders' Meeting: May 21, 2013

The notices of the 2012 annual stockholders' meeting were sent in accordance with the 15-business day requirement of the SRC Rules.

- c. Date of sending out notices: April 23, 2012
- d. Date of the Annual/Special Stockholders' Meeting: May 15, 2012
- 4. State, if any, questions and answers during the Annual/Special Stockholders' Meeting.

Questions and comments were raised by stockholders during the 2012, 2013, 2014 <u>and 2015</u> annual stockholders' meetings. All these were documented in the minutes made available to the stockholders during the 2013 annual stockholders' meeting in respect of questions raised during the 2012 meeting and during the 2014 annual stockholders' meeting in respect of questions raised during the 2013 meeting. Questions and comments raised during the 2014 annual stockholders' meeting are also documented in the minutes to be made available to the stockholders during the 2015 annual stockholders' meeting.

Questions and comments raised during the 2015 annual stockholders' meeting are also documented in the minutes the draft of which is posted on the company website.

#### 2015 Meeting

Among the questions and comments raised during the open forum and the answers given are as follows:

- Benefits of the RMP-2 (from Mr. Oscar Cui of Quezon City). The Chairman explained that the project is undergoing commissioning and fine tuning and its full potential would be felt the following year.
- Performance against competitors (from Mr. Judiel Panganiban of Mandaluyong). The Chairman replied that Petron remains the market leader in the Philippines with almost 40% of the total market in 2014, more than the share of two other multi-national players combined.
- Euro 4 standards compliance (from Ms. Clarissa Ng of San Juan). The Chairman informed the stockholders that, as early as about two to three years ago, Petron already has made available a Euro 4-compliant product.
- Difference in service stations in Malaysia (from Mr. Jules Dimaculangan of Lipa City, Batangas). The Chairman answered that the Petron service stations in the Philippines and Malaysia have the same look and level of service, with the only difference being that we have self-serve stations in Malaysia.
- Petron Malaysia performance (from Ms. Marilyn Mañalac of Sta. Rosa, Laguna). The Chairman informed the stockholders that that Petron Malaysia was doing well, earning more than what was projected when the companies were acquired.
- Petron volleyball team (from Ms. Chiqui Igama of Sampaloc, Manila). The Chairman informed the stockholders that the Petron volleyball team is doing very well and has in fact won two straight championships.
- Card products for loyal customers (from Ms. Sarah Villanueva of Bacoor, Cavite). The Chairman confirmed that the Company has the Petron Value Card that provides various discounts and benefits to loyal customers.
- Service station expansion (from Ms. Mhel Tayag of Angeles, Pampanga). The Chairman explained that the target is to build 200-300 new stations per year. While difficulties in terms of obtaining the relevant permits are sometimes encountered, he assured that the Company would still endeavor to achieve building 200-300 stations a year.
- Availability of old promotional items (from Mr. Dominic Olid of Las Piñas). The Chairman confirmed that some items still have available stock and that any interested person could ask the assistance of the usherettes for the purchase of the items.
- Notice of meeting (from Mr. Nicasio Inguengan of Commonwealth, Quezon City). The Chairman assured that the matter on the delivery of the notices by third party service providers would be reviewed.
- Petron Bulilit stations dealerships (from Ms. Amor Sande). The Chairman confirmed that the Company still approves Petron Bulilit stations dealerships and that any one interested to become a dealer may submit to the Petron offices his/her letter of intent to be a dealer.
- Petron Value Card. A stockholder asked from the floor whether the towing services covered by the
  Petron Value Card are available for towing vehicles parked in building parking areas. He also
  congratulated the Board of Directors for the company performance in 2014. The Chairman thanked the
  stockholder. In reply to his query, the Chairman explained that towing services are handled by a third
  party service provider and that the concern raised would be relayed by the Company to such provider.

- Hiring of new graduates (from Ms. Nenette R. Baltazar of Sta. Ana, Manila). The Chairman confirmed that the Company hires new graduates, especially chemical engineering graduates for the Bataan refinery.
- Property for rent. A stockholder asked from the floor whether his properties in Tandang Sora, Quezon
  City and Tagaytay may be used by Petron to help increase the number of its service stations and boost
  sales. The Chairman requested the stockholder to leave his name and address and advised him that
  Mr. Archie Gupalor, Vice President for National Sales, would check the viability of his properties.
- Other stockholder matters. Matters such as cash dividends and stock certificates were advised to be referred to the Petron stock transfer agent for appropriate action.

A stockholder relayed from the floor certain of his observations and queries. He noted that the Chairman of the meeting held proxies of almost 79% of the total outstanding common stock, representing more than the quorum required. He also noted that the minutes of the previous meeting did not explicitly document everything he mentioned, including his comment on the number of directors of the board, to which he wanted to register his objection, and the venue of the meeting. He further noted that the income of the Company for 2014 was lower than that of 2013 and the dividends for the common shares were still at P.05 per share. He also mentioned that director Chief Justice Panganiban was affiliated with many companies and held various independent directorships. He asked that Director Panganiban ensure that he is able to discharge his functions as independent director of all the companies he is in.

#### 2014 Meeting

Among the questions and comments raised during the open forum and the answers given are as follows:

- Status of the RMP-2 (from Mr. Henry Pelayo). The Chairman explained that the project was so far within the budget and targeted to be completed within a month after the original schedule. He further explained that, for a project of the magnitude of RMP-2, the Management of the Company should be commended for managing the budget and completion schedule.
- Euro 4 standards compliance. The next question was with regard to the Company's ability to comply with the Euro 4 standards mandated by the Department of Environment and Natural Resources ("DENR") to take effect in January 2016. The Chairman confirmed that the Company would be able to comply with the DENR mandate since the RMP-2 project would enable the Petron Refinery to produce fuels compliant with Euro 4 standards.
- Transfer of the Pandacan Terminal (from Mr. Ronaldo Cordova). The Chairman answered that the Company had begun the transfer of its depot to several locations, including Limay, Rosario and Navotas.
- 2013 Income. The next question sought clarification on why the Company's income in 2013 increased to P5.1 billion. The Chairman explained that, as discussed during the Management presentation, crude oil prices in 2013 were less volatile.
- Network Expansion Program update. The Chairman informed the stockholders that more than 200 new service stations were built in 2013, with the aim of reaching about 5,000 service stations in the coming years. He also explained that all interested dealers, including stockholders, were welcome to apply to be dealers and he invited them to visit the Petron offices to inquire about the requirements and qualifications for a dealership.
- Oil smuggling. The Chairman confirmed that oil smuggling still existed though reports indicated that its incidence had decreased.

- 2014 Performance. The Company was then asked about its performance in the first few months of 2014. The Chairman answered that the first quarter of 2014 was good. He explained that, after the commissioning of the RMP-2, the Company would eventually perform much better.
- Relief and rehabilitation efforts of the Company. The Chairman explained that the Company helped
  families and areas affected by Typhoons Ondoy and Sendong and by high tides in Navotas. The Chairman
  emphasized that Petron would always be ready to assist in times of calamity.
- Petron Malaysia business. It was raised that the Company was reported to have inaugurated its first station in Malaysia. An update on Petron's retail business in Malaysia was also requested. The Chairman explained that, since the rebranding of the service stations in Malaysia to the Petron brand, volume increased by approximately 20%. He also explained that, coupled with the re-branding, the refurbishment of the service station facilities and the provision of value-added services such as cleaning of vehicles while gassing up, contributed to the increase in sales volume.
- Dividend rate (raised from the floor by Ms. Mary Jane Narciso and Ms. Renata Gomez) and distributions on the undated subordinated capital securities of the Company. The Chairman explained the dividends are restricted by the present needs of the Company but assured the stockholders that San Miguel Corporation, the majority owner of the Company, would itself push for higher dividends as soon as the Company is able to support such increased dividend declaration. Mr. Emmanuel E. Eraña, Seniro Vice President and CFO, also explained that a substantial part of the earnings of the Company and proceeds raised from its fund-raising activities for the past four (4) years were being used to defray costs of capital projects of the Company, such as the RMP-2. He further explained that, once the commissioning of the RMP-2 is completed, the Company is expected to eventually earn more and, thus, be able to declare higher dividends. On the distributions on the undated subordinated capital securities of the Company, Mr. Eraña informed the stockholders that the Company issued perpetual securities in 2013 as part of its fund-raising efforts for the RMP-2. Holders of the perpetual securities are paid distributions as a return on their investment.
- Commendations from stockholders. Ms. Til Escover explained that she bought her shares during the
  initial public offering of the Company and informed the Management that she initially had apprehensions
  on how Petron could compete in Malaysia. She explained that she was impressed with the discussion of
  Mr. Ang on the performance of Petron in Malaysia. She also said that it was important for Philippine
  companies to be competitive in the ASEAN region.
  - Another stockholder spoke from the floor and commented that the good performance of the Company in 2014 was indicative of good management.
- Other stockholder concerns. Another stockholder asked the Audit Committee to be vigilant in the review of the financial statements of the Company. He also asked Management to consider holding the meeting at the San Miguel Head Office. Another stockholder also requested the Company to have the information statement delivered earlier and thanked Mr. Enrique Yusingco, General Manager of SMC Stock Transfer Services Corporation (the stock transfer agent of the Company) and Ms. Charmaine V. Canillas, Assistant Vice President Corporate Affairs of the Company, for their help and assistance.

#### 2013 Meeting

The questions and comments raised and the answers given are as follows:

• Oil smuggling and its effect on the Company - The Chairman explained that oil smuggling has been present since the oil industry was deregulated. As smuggling becomes more rampant, less taxes are paid

to the government and the volume that the Company sells may decrease since the prices from illegal sources are cheaper.

- Status of the Company's investments in Malaysia The Chairman replied that Petron Malaysia was a good investment and the business in Malaysia was doing well. He encouraged the stockholders to go to Kuala Lumpur and see from the airport and all the way to the city how nice Petron's stations are. The Chairman noted that another investment as good as Petron Malaysia may not be easy to find. To answer a related query, the Chairman explained that the issue on branding in Malaysia was being addressed. While the name of Petron is close to Petronas', the Company was able to demonstrate the difference.
- Entry of new players The Chairman explained that the Company could not do anything about the entry of new players. Under a deregulated market, new players are free to put up their own stations and purchase their products from different sources.
- Dealership of the Bulilit stations The Chairman explained that the investment required for a bulilit station was minimal to facilitate the putting up of service stations in small locations. While a company-owned gas station would require around P 30-50 million as initial investment, he said that a bulilit station would only require about P5 million. The Chairman likewise noted that the bulilit stations may be expanded to become regular stations. The lot size required for a bulilit station was estimated to be around 500-1,000 square meters.
- Benefit of the RMP-2 The Chairman replied that the Refinery was rated at 180,000 barrels a day but only runs at an average of 100,000 barrels a day. He explained that running the Refinery at full capacity would result in a bigger volume of bunker fuel which the Company was already selling at a loss. Once the Refinery is upgraded, the Company may run it at 100% and the bunker fuel would be converted to higher margin white products (e.g., gasoline, diesel) and more petrochemicals such as propylene and xylene.
- Priority projects of Petron from 2013-2016 The Chairman confirmed that the upgrade of the Refinery remains to be the priority project. Once the upgrade is completed, he explained that the Company's revenues would improve which would translate to higher share price and higher dividends.
- New product of the Company available in the market The Chairman explained that the new product, "Super Extra Gasoline," is a result of directive from the Department of Energy that gasoline should have a minimum octane rating of 91RON.
- Petron Value Card and its benefits The Chairman explained that the points earned by the Petron Value Card have no expiry and cardholders would soon have expanded benefits.
- Lower amount of dividends was declared for the year The Chairman said that the sudden drop of crude oil prices in the world market resulted in a decrease in revenues. He, however, assured the stockholders that once the Refinery upgrade is completed, the Company's revenues would increase.
- Network expansion program The Chairman explained that the network expansion program was still
  ongoing. After three (3) years of undergoing its expansion program, the Company had more than 2,000
  stations.
- Status of Pandacan depot relocation The Chairman noted that the Company would comply with the orders of the City of Manila and the Company would cooperate to move out of Pandacan by 2016. The Company has started to build tanks in Limay, Bataan, Rosario, Cavite and Navotas.

#### 2012 Meeting

The questions and comments raised and the answers given are as follows:

- Benefit of the acquisition by the Company of the downstream business of Exxon in Malaysia The Chairman explained that, with the acquisition of such integrated downstream business, the Company had extended its businesses outside the Philippines. The Company now owns and operates the Port Dickson Refinery, product terminals and a network of approximately 550 retail service stations in Malaysia.
- Status of the Refinery Master Plan Phase 2 ("RMP-2") and the network expansion program. The Chairman replied that the construction of the RMP-2 was on schedule and expected to be completed in 2014. The completion of the RMP2 would enable the Company to increase its capability to process heavier crudes and convert fuel oil into a broader range of products and petrochemical products. On the network expansion program, he explained that, as of end December 2011, the Company had built about 700 new stations thereby bringing the number of its service stations to about 2,000.
- Offer for the sale of the Refinery to the government. Mr. Ang emphasized that the Company was not selling the Refinery. He explained that he just raised the thought on the sale when asked how else the Company could help the government since the acquisition of the Refinery would allow the government to closely monitor importations and collect appropriate taxes and duties.
- Effect on the Company of the recent numerous decreases in gas retail prices. The Chairman explained that the Company was not always able to increase retail prices even when the price of crude oil went up. The high cost of inventory of such crude oil resulted in lower margins.
- Requirements to qualify for a retail dealership Mr. Ang explained that the primary requirement for operating a service station was finding a good location that the Company could buy or lease long-term.
- Reported acquisition by the San Miguel Group of Philippine Airlines. Mr. Ang replied that Philippine Airlines was already an existing client and the Company would continue to sell to it at competitive prices.
- Comments relating to providing assistance for reconciling the records of their shares and receiving dividend payments. The stockholders were advised to approach the stock transfer agent, SMC Stock Transfer Services Corporation, whose representatives were present at the meeting. The Chairman also suggested that the stockholders concerned visit the Office of the Corporate Secretary of the Company.
- Suggestion on LPG delivery. The Chairman explained that an LPG delivery scheme was already in place but any further assistance on the matter may be brought to the attention of the Company.

## 5. Result of Annual/Special Stockholders' Meeting's Resolutions

The results of the 2015 annual stockholders' meeting are as follows:

| Resolution  | Approving   | Dissenting  | Abstaining           |
|---|---|---|----------------------|
| Approval of amendment of articles of incorporation to provide a reissuability feature of the preferred shares | 7,161,841,526<br>(76.31% of aggregate of common<br>and preferred shareholdings) | 336,205,933<br>(3.58% of aggregate of<br>common and preferred<br>shareholdings) | 0 (0%)               |
| Approval of minutes of 2014 annual stockholders' meeting  | 7,498,047,459 (79.98%)  | 0 (0%)  | 0 (0%)               |
| Approval of management report for year ended December 31, 2014  | 7,494,688,359 (79.94%)  | 0 (0%)  | 3,359,100<br>(0.04%) |
| Ratification of acts of director and officers since last annual stockholders' meeting                         | 7,494,688,359 (79.94%)  | 0 (0%)  | 3,359,100<br>(0.04%) |
| Appointment of R.G. Manabat as external auditor   | 7,498,047,459 (79.98%)  | 0 (0%)  | 0 (0%)               |

## **Election of Directors**

| NI. | Ni                        | INLEAVOR        | ACAINCT    | ADCTAIN       | LINCACT   | TOTAL           |
|-----|---------------------------|-----------------|------------|---------------|-----------|-----------------|
| No. | Nominee                   | IN FAVOR        | AGAINST    | ABSTAIN       | UNCAST    | TOTAL           |
| 1   | EDUARDO M. COJUANGCO, JR. | 7,279,913,709   | 4,092,300  | 214,041,450   | 70,570    | 7,498,118,029   |
| 2   | RAMON S. ANG              | 7,279,879,409   | 4,022,700  | 214,145,350   | 70,570    | 7,498,118,029   |
| 3   | LUBIN B. NEPOMUCENO       | 7,172,272,426   | 4,022,700  | 321,752,333   | 70,570    | 7,498,118,029   |
| 4   | ERIC O. RECTO             | 7,284,006,009   | 0          | 214,041,450   | 70,570    | 7,498,118,029   |
| 5   | ESTELITO P. MENDOZA       | 7,279,809,809   | 4,092,300  | 214,145,350   | 70,570    | 7,498,118,029   |
| 6   | JOSE P. DE JESUS          | 7,283,902,109   | 0          | 214,145,350   | 70,570    | 7,498,118,029   |
| 7   | RON W. HADDOCK            | 7,283,902,109   | 0          | 214,145,350   | 70,570    | 7,498,118,029   |
| 8   | AURORA T. CALDERON        | 7,283,902,109   | 0          | 214,145,350   | 70,570    | 7,498,118,029   |
| 9   | MIRZAN MAHATHIR           | 7,279,809,809   | 4,092,300  | 214,145,350   | 70,570    | 7,498,118,029   |
| 10  | ROMELA M. BENGZON         | 7,283,902,109   | 0          | 214,145,350   | 70,570    | 7,498,118,029   |
| 11  | VIRGILIO S. JACINTO       | 7,279,809,809   | 4,092,300  | 214,145,350   | 70,570    | 7,498,118,029   |
| 12  | NELLY FAVIS-VILLAFUERTE   | 7,283,902,109   | 0          | 214,145,350   | 70,570    | 7,498,118,029   |
| 13  | REYNALDO G. DAVID         | 7,497,977,859   | 69,600     | 0             | 70,570    | 7,498,118,029   |
| 14  | ARTEMIO V. PANGANIBAN     | 7,497,977,859   | 69,600     | 0             | 70,570    | 7,498,118,029   |
| 15  | MARGARITO B. TEVES        | 7,498,047,459   | 0          | 0             | 70,570    | 7,498,118,029   |
|     |                           |                 |            |               |           |                 |
|     | TOTAL                     | 109,769,014,702 | 24,553,800 | 2,677,143,383 | 1,058,550 | 112,471,770,435 |

ANNUAL CORPORATE GOVERNANCE REPORT (CONSOLIDATED CHANGES IN THE ACGR FOR 2014) **Petron Corporation** 

The results of the 2014 annual stockholders' meeting are as follows:

| Resolution   | Approving  | Dissenting         | Abstaining            |
|--|--|--------------------|-----------------------|
| Approval of amendment of articles of incorporation to indicate specific principal office address | 7,303,645, 927 (77.08% of aggregate of common and preferred shareholdings) | 0 (0%)             | 0 (0%)                |
| Approval of minutes of 2013 annual stockholders' meeting   | 7,296,585,237 (77.83%)   | 3,302,700 (0.035%) | 0 (0%)                |
| Approval of management report for year ended December 31, 2013                                   | 7,296,585,237 (77.83%)   | 0 (0%)             | 3,302,700<br>(0.035%) |
| Ratification of acts of director and officers since last annual stockholders' meeting            | 7,299,887,937 (77.87%)   | 0 (0%)             | 0 (0%)                |
| Appointment of R.G. Manabat as external auditor  | 7,177,986,364 (76.56%)   | 121,901,573 (1.3%) | 0 (0%)                |

## **Election of Directors**

| No. | Nominee                   | IN FAVOR        | AGAINST   | ABSTAIN       | UNCAST     | TOTAL           |
|-----|---------------------------|-----------------|-----------|---------------|------------|-----------------|
| 1   | RAMON S. ANG              | 7,178,595,079   | 640,600   | 121,260,973   | 3,757,990  | 7,304,254,642   |
| 2   | ERIC O. RECTO             | 7,178,595,079   | 640,600   | 121,260,973   | 3,757,990  | 7,304,254,642   |
| 3   | LUBIN B. NEPOMUCENO       | 7,179,235,678   | 0         | 121,260,973   | 3,757,990  | 7,304,254,641   |
| 4   | EDUARDO M. COJUANGCO, JR. | 7,179,235,677   | 0         | 121,260,973   | 3,757,990  | 7,304,254,640   |
| 5   | ESTELITO P. MENDOZA       | 7,178,595,077   | 640,600   | 121,260,973   | 3,757,990  | 7,304,254,640   |
| 6   | JOSE P. DE JESUS          | 7,179,235,677   | 0         | 121,260,973   | 3,757,990  | 7,304,254,640   |
| 7   | RON W. HADDOCK            | 7,179,235,676   | 0         | 121,260,973   | 3,757,990  | 7,304,254,639   |
| 8   | AURORA T. CALDERON        | 7,113,111,785   | 640,600   | 177,613,573   | 3,757,990  | 7,295,123,948   |
| 9   | MIRZAN MAHATHIR           | 7,178,595,076   | 640,600   | 121,260,973   | 3,757,990  | 7,304,254,639   |
| 10  | ROMELA M. BENGZON         | 7,179,235,676   | 0         | 121,260,973   | 3,757,990  | 7,304,254,639   |
| 11  | VIRGILIO S. JACINTO       | 7,179,235,676   | 0         | 121,260,973   | 3,757,990  | 7,304,254,639   |
| 12  | NELLY FAVIS-VILLAFUERTE   | 7,179,235,676   | 0         | 121,260,973   | 3,757,990  | 7,304,254,639   |
| 13  | REYNALDO G. DAVID         | 7,299,856,049   | 640,600   | 0             | 3,757,990  | 7,304,254,639   |
| 14  | ARTEMIO V. PANGANIBAN     | 7,178,595,076   | 640,600   | 121,260,973   | 3,757,990  | 7,304,254,639   |
| 15  | MARGARITO B. TEVES        | 7,300,496,649   | 0         | 0             | 3,757,990  | 7,304,254,639   |
|     |                           |                 |           |               |            |                 |
|     | TOTAL                     | 107,861,089,606 | 4,484,200 | 1,632,745,249 | 56,369,850 | 109,554,688,905 |

The results of the 2013 annual stockholders' meeting are as follows:

| Resolution  | Approving  | Dissenting | Abstaining |
|---|--|------------|------------|
| Approval of amendment of articles of incorporation to extend the Company's corporate term | 7,957,647, 868 (83.99% of aggregate of common and preferred shareholdings) | 0 (0%)     | 0 (0%)     |
| Approval of minutes of 2012 annual stockholders' meeting                                  | 7,949,427,258 (84.79%)   | 0 (0%)     | 0 (0%)     |
| Approval of management report for year ended December 31, 2012                            | 7,949,427,258 (84.79%)   | 0 (0%)     | 0 (0%)     |
| Ratification of acts of director and  | 7,949,427,258 (84.79%)   | 0 (0%)     | 0 (0%)     |

| officers since last annual stockholders'                        |                        |                  |        |
|---|------------------------|------------------|--------|
| meeting   |                        |                  |        |
| Appointment of Manabat Sanagustin Co., CPAs as external auditor | 7,948,754,158 (84.79%) | 673,100 (0.007%) | 0 (0%) |

## **Election of Directors**

| NOM. NO. | NOMINEE                   | SHARES VOTED  |
|----------|---------------------------|---------------|
| 1        | RAMON S. ANG              | 7,942,188,365 |
| 2        | ERIC O. RECTO             | 7,951,981,865 |
| 3        | LUBIN N. NEPOMUCENO       | 7,952,654,965 |
| 4        | EDUARDO M. COJUANGCO, JR. | 7,952,654,965 |
| 5        | ESTELITO P. MENDOZA       | 7,951,981,865 |
| 6        | BERNARDINO R. ABES        | 7,952,654,965 |
| 7        | ROBERTO V. ONGPIN         | 7,951,981,865 |
| 8        | RON W. HADDOCK            | 7,952,654,965 |
| 9        | AURORA T. CALDERON        | 7,939,094,915 |
| 10       | MIRZAN MAHATHIR           | 7,951,981,865 |
| 11       | ROMELA M. BENGZON         | 7,952,654,965 |
| 12       | VIRGILIO S. JACINTO       | 7,943,679,115 |
| 13       | NELLY FAVIS-VILLAFUERTE   | 7,952,654,965 |
| 14       | REYNALDO G. DAVID         | 7,951,981,865 |
| 15       | ARTEMIO V. PANGANIBAN     | 7,951,981,865 |

The results of the 2012 annual stockholders' meeting are as follows:

| Resolution  | Approving              | Dissenting          | Abstaining |
|---|------------------------|---------------------|------------|
| Approval of minutes of 2011 annual stockholders' meeting                              | 8,091,356,421 (86.31%) | 0 (0%)              | 0 (0%)     |
| Approval of the annual report for year ended December 31, 2011                        | 8,078,309,121 (86.17%) | 13,047,300 (0.14%)  | 0 (0%)     |
| Ratification of acts of director and officers since last annual stockholders' meeting | 8,061,889,721 (85.99%) | 29,466,700 (0 .31%) | 0 (0%)     |
| Appointment of Manabat Sanagustin Co., CPAs as external auditor                       | 8,078,309,121 (86.17%) | 13,047,300 (0.14%)  | 0 (0%)     |

|                                    | IN FAVOR      | AGAINST    | ABSTAIN    | UNCAST      | TOTAL         |
|------------------------------------|---------------|------------|------------|-------------|---------------|
| Election of the Board of Directors |               |            |            |             |               |
| Ramon S. Ang                       | 8,077,929,221 | 379,900    | 13,047,300 | 101,384,368 | 8,192,740,789 |
| Eric O. Recto                      | 8,078,309,121 |            | 13,047,300 | 101,384,368 | 8,192,740,789 |
| Eduardo M. Cojuangco Jr.           | 8,077,929,221 | 379,900    | 13,047,300 | 101,384,368 | 8,192,740,789 |
| Estelito P. Mendoza                | 8,078,309,121 |            | 13,047,300 | 101,384,368 | 8,192,740,789 |
| Bernardino R. Abes                 | 8,078,309,121 |            | 13,047,300 | 101,384,368 | 8,192,740,789 |
| Roberto V. Ongpin                  | 8,078,309,121 |            | 13,047,300 | 101,384,368 | 8,192,740,789 |
| Ron W. Haddock                     | 8,078,309,121 |            | 13,047,300 | 101,384,368 | 8,192,740,789 |
| Aurora T. Calderon                 | 8,027,055,421 | 51,253,700 | 13,047,300 | 101,384,368 | 8,192,740,789 |
| Mirzan Mahathir                    | 8,078,309,121 |            | 13,047,300 | 101,384,368 | 8,192,740,789 |
| Romela M. Bengzon                  | 8,078,309,121 |            | 13,047,300 | 101,384,368 | 8,192,740,789 |
| Ferdinand K. Constantino           | 8,027,055,421 | 51,253,700 | 13,047,300 | 101,384,368 | 8,192,740,789 |
| Virgilio S. Jacinto                | 8,078,309,121 |            | 13,047,300 | 101,384,368 | 8,192,740,789 |
| Nelly Favis-Villafuerte            | 8,078,309,121 |            | 13,047,300 | 101,384,368 | 8,192,740,789 |
| Reynaldo G. David                  | 8,078,309,121 |            | 13,047,300 | 101,384,368 | 8,192,740,789 |
| Artemio V. Panganiban              | 8,078,309,121 |            | 13,047,300 | 101,384,368 | 8,192,740,789 |

#### 6. Date of publishing of the result of the votes taken during the most recent AGM for all resolutions:

Save for the election of directors where the 15 nominees who got the highest votes were announced to have been elected as directors, all proposed resolutions presented during the 2012 annual stockholders' meeting only required the majority vote of the outstanding capital stock entitled to vote. On a verbal motion made and duly seconded, each proposed resolution was approved and was announced to have been so approved by the Chairman during the meeting.

For the 2015 annual stockholders' meeting, all proposed resolutions presented required the majority vote of the outstanding capital stock entitled to vote, except the election of directors where the 15 nominees who got the highest votes were announced to have been elected as directors and the ratification of the proposed amendment of Article Seventh of the Articles of the Company to provide for a re-issuability feature of the Company's preferred shares which required at least 2/3 vote of all outstanding capital stock. On a verbal motion made and duly seconded, each proposed resolution was approved with the required number of votes and was announced to have been so approved by the Chairman during the meeting.

For the 2014 annual stockholders' meeting, all proposed resolutions presented required the majority vote of the outstanding capital stock entitled to vote, except the election of directors where the 15 nominees who got the highest votes were announced to have been elected as directors and the ratification of the proposed amendment of Article Third of the Articles of the Company to indicate a specific office address which required at least 2/3 vote of all outstanding capital stock. On a verbal motion made and duly seconded, each proposed resolution was approved with the required number of votes and was announced to have been so approved by the Chairman during the meeting.

For the 2013 annual stockholders' meeting, all proposed resolutions presented required the majority vote of the outstanding capital stock entitled to vote, except the election of directors where the 15 nominees who got the highest votes were announced to have been elected as directors and the ratification of the proposed extension of the corporate term of the Company which required at least 2/3 vote of all outstanding capital stock. On a verbal motion made and duly seconded, each proposed resolution was approved with the required number of votes and was announced to have been so approved by the Chairman during the meeting.

## (d) Modifications

State, if any, the modifications made in the Annual/Special Stockholders' Meeting regulations during the most recent year and the reason for such modification:

| Modifications | Reason for Modification |
|---------------|-------------------------|
| None.         |                         |

### (e) Stockholders' Attendance

## (i) Details of Attendance in the Annual/Special Stockholders' Meeting Held:

## <u>2015</u>

| Type of<br>Meeting | Names of Board members / Officers present  | Date of<br>Meeting   | Voting Procedure (by poll, show of hands, etc.) | % of SH<br>Attending<br>in Person | % of SH<br>in Proxy    | Total % of<br>SH<br>attendance |
|--------------------|--|----------------------|---|-----------------------------------|------------------------|--------------------------------|
| Meeting            | Directors  1. Eduardo M. Cojuangco, Jr. (by proxy) 2. Ramon S. Ang 3. Lubin B. Nepomuceno 4. Eric O. Recto 5. Estelito P. Mendoza 6. Jose P. De Jesus 7. Ron W. Haddock 8. Aurora T. Calderon 9. Mirzan Mahathir 10. Romela M. Bengzon | Meeting May 19, 2015 |   |                                   | <u>in Proxy</u> 79.97% |                                |
|                    | <ol> <li>Virgilio S. Jacinto</li> <li>Nelly Favis-Villafuerte</li> <li>Reynaldo G. David<br/>(independent)</li> <li>Artemio V. Panganiban<br/>(independent)</li> <li>Margarito B. Teves<br/>(independent)</li> </ol>                   |                      |   |                                   |                        |                                |
|                    | Officers  1. Ramon S. Ang – President &  |                      |   |                                   |                        |                                |
|                    | Chief Executive Officer  2. Lubin B. Nepomuceno – General Manager  |                      |   |                                   |                        |                                |
|                    | <ol> <li>Emmanuel E. Eraña - SVP &amp; CFO</li> <li>Susan Y. Yu – VP, Procurement</li> <li>Ma. Rowena O. Cortez – VP,<br/>Supply</li> <li>Albertito S. Sarte – VP, Treasurers</li> </ol>   |                      |   |                                   |                        |                                |

| & Treasurer                            |  |  |  |
|--|--|--|--|
| 7. Freddie P. Yumang – VP, Refinery    |  |  |  |
| 8. Archie B. Gupalor – VP, National    |  |  |  |
| Sales                                  |  |  |  |
| 9. Efren P. Gabrillo – VP, Controllers |  |  |  |
| & Controller                           |  |  |  |
| 10. Rodulfo L. Tablante – VP,          |  |  |  |
| Operations                             |  |  |  |
| 11. Joel Angelo C. Cruz – VP, General  |  |  |  |
| Counsel, Corporate Secretary &         |  |  |  |
| Compliance Officer                     |  |  |  |

## <u>2014</u>

| Type of<br>Meeting | Names of Board members / Officers present  | Date of<br>Meeting | Voting Procedure (by poll, show of hands, etc.) | % of SH<br>Attending<br>in Person | % of SH<br>in Proxy | Total % of SH attendance |
|--------------------|--|--------------------|---|-----------------------------------|---------------------|--------------------------|
|                    | Directors  1. Ramon S. Ang (Chairman) 2. Eduardo M. Cojuangco, Jr. (by proxy) 3. Eric O. Recto 4. Mirzan Mahathir 5. Bernardino R. Abes 6. Ron W. Haddock 7. Romela M. Bengzon 8. Aurora T. Calderon 9. Ferdinand K. Constantino 10. Virgilio S. Jacinto 11. Nelly Favis-Villafuerte 12. Jose P. De Jesus 13. Reynaldo G. David (independent) 14. Artemio V. Panganiban (independent) 15. Margarito B. Teves (independent)  Officers  1. Lubin B. Nepomuceno – President 2. Emmanuel E. Eraña - SVP & CFO 3. Susan Y. Yu – VP, Procurement 4. Ma. Rowena O. Cortez – VP, Supply 5. Albertito S. Sarte – VP, Treasurers & Treasurer 6. Freddie P. Yumang – VP, Refinery |                    | (by poll, show                                  | Attending                         |                     | <u>SH</u>                |
|                    | <ol> <li>Archie B. Gupalor – VP, National<br/>Sales</li> <li>Efren P. Gabrillo – VP, Controllers<br/>&amp; Controller</li> </ol>   |                    |   |                                   |                     |                          |

| 9. Rodulfo L. Tablante – VP,          |  |  |  |
|---------------------------------------|--|--|--|
| Operations                            |  |  |  |
| 10. Joel Angelo C. Cruz – VP, General |  |  |  |
| Counsel, Corporate Secretary &        |  |  |  |
| Compliance Officer                    |  |  |  |

## <u>2013</u>

|                 | Names of Board members / Officers present   |                    | Voting                      | .,                   |                     |                  |
|-----------------|---|--------------------|-----------------------------|----------------------|---------------------|------------------|
| Type of Meeting | •   | Date of<br>Meeting | Procedure<br>(by poll, show | % of SH<br>Attending | % of SH<br>in Proxy | Total % of<br>SH |
| Wieeting        |   | Wieeting           | of hands, etc.)             | in Person            | ШРЮху               | attendance       |
| Annual          | Directors                                   | May 21,            | Balloting                   | 1.96%                | 82.49%              | 84.45%           |
|                 |   | 2013               | dispensed                   |                      |                     |                  |
|                 | <ol> <li>Ramon S. Ang (Chairman)</li> </ol> |                    | with; voting                |                      |                     |                  |
|                 | 2. Eduardo M. Cojuangco, Jr.                |                    | carried by motions          |                      |                     |                  |
|                 | 3. Roberto V. Ongpin                        |                    | made and                    |                      |                     |                  |
|                 | 4. Eric O. Recto                            |                    | duly                        |                      |                     |                  |
|                 | 5. Mirzan Mahathir                          |                    | seconded                    |                      |                     |                  |
|                 | 6. Bernardino R. Abes                       |                    |                             |                      |                     |                  |
|                 | 7. Ron W. Haddock                           |                    |                             |                      |                     |                  |
|                 | 8. Romela M. Bengzon                        |                    |                             |                      |                     |                  |
|                 | 9. Aurora T. Calderon                       |                    |                             |                      |                     |                  |
|                 | 10. Ferdinand K. Constantino                |                    |                             |                      |                     |                  |
|                 | 11. Virgilio S. Jacinto                     |                    |                             |                      |                     |                  |
|                 | 12. Nelly Favis-Villafuerte                 |                    |                             |                      |                     |                  |
|                 | 13. Reynaldo G. David                       |                    |                             |                      |                     |                  |
|                 | (independent)                               |                    |                             |                      |                     |                  |
|                 | 14. Artemio V. Panganiban                   |                    |                             |                      |                     |                  |
|                 | (independent)                               |                    |                             |                      |                     |                  |
|                 | Officers                                    |                    |                             |                      |                     |                  |
|                 |   |                    |                             |                      |                     |                  |
|                 | 1. Lubin B. Nepomuceno – President          |                    |                             |                      |                     |                  |
|                 | 2. Emmanuel E. Eraña - SVP & CFO            |                    |                             |                      |                     |                  |
|                 | 3. Susan Y. Yu – VP, Procurement            |                    |                             |                      |                     |                  |
|                 | 4. Ma. Rowena O. Cortez – VP,               |                    |                             |                      |                     |                  |
|                 | Supply & Operations                         |                    |                             |                      |                     |                  |
|                 | 5. Albertito S. Sarte – VP, Treasurers      |                    |                             |                      |                     |                  |
|                 | & Treasurer                                 |                    |                             |                      |                     |                  |
|                 | 6. Freddie P. Yumang – VP, Refinery         |                    |                             |                      |                     |                  |
|                 | 7. Archie B. Gupalor – VP, National         |                    |                             |                      |                     |                  |
|                 | Sales                                       |                    |                             |                      |                     |                  |
|                 | 8. Efren P. Gabrillo – VP, Controllers      |                    |                             |                      |                     |                  |
|                 | & Controller                                |                    |                             |                      |                     |                  |
|                 | 9. Joel Angelo C. Cruz – VP, General        |                    |                             |                      |                     |                  |
|                 | Counsel, Corporate Secretary &              |                    |                             |                      |                     |                  |
|                 | Compliance Officer                          |                    |                             |                      |                     |                  |

|         | Names of Board members / Officers present |         | Voting                            |                      |          |                  |
|---------|---|---------|-----------------------------------|----------------------|----------|------------------|
| Type of | ,   | Date of | Procedure                         | % of SH<br>Attending | % of SH  | Total % of<br>SH |
| Meeting |   | Meeting | (by poll, show<br>of hands, etc.) | in Person            | in Proxy | attendance       |
| Annual  | <u>Directors</u>                          | May 15, | Balloting                         | 2.10%                | 85.29%   | 87.39%           |
|         |   | 2012    | dispensed                         |                      |          |                  |
|         | 1. Ramon S. Ang (Chairman)                |         | with; voting                      |                      |          |                  |
|         | 2. Eduardo M. Cojuangco, Jr.              |         | carried by                        |                      |          |                  |
|         | 3. Roberto V. Ongpin                      |         | motions<br>made and               |                      |          |                  |
|         | 4. Estelito P. Mendoza                    |         | duly                              |                      |          |                  |
|         | 5. Eric O. Recto                          |         | seconded                          |                      |          |                  |
|         | 6. Mirzan Mahathir                        |         |                                   |                      |          |                  |
|         | 7. Bernardino R. Abes                     |         |                                   |                      |          |                  |
|         | 8. Ron W. Haddock                         |         |                                   |                      |          |                  |
|         | 9. Romela M. Bengzon                      |         |                                   |                      |          |                  |
|         | 10. Aurora T. Calderon                    |         |                                   |                      |          |                  |
|         | 11. Ferdinand K. Constantino              |         |                                   |                      |          |                  |
|         | 12. Virgilio S. Jacinto                   |         |                                   |                      |          |                  |
|         | 13. Nelly Favis-Villafuerte               |         |                                   |                      |          |                  |
|         | 14. Reynaldo G. David                     |         |                                   |                      |          |                  |
|         | (independent)                             |         |                                   |                      |          |                  |
|         | 15. Artemio V. Panganiban                 |         |                                   |                      |          |                  |
|         | (independent)                             |         |                                   |                      |          |                  |
|         | <u>Officers</u>                           |         |                                   |                      |          |                  |
|         | 1. Eric O. Recto – President              |         |                                   |                      |          |                  |
|         | 2. Lubin B. Nepomuceno – SVP &            |         |                                   |                      |          |                  |
|         | General Manager                           |         |                                   |                      |          |                  |
|         | 3. Emmanuel E. Eraña - SVP & CFO          |         |                                   |                      |          |                  |
|         | 4. Susan Y. Yu – VP, Procurement          |         |                                   |                      |          |                  |
|         | 5. Ma. Rowena O. Cortez – VP,             |         |                                   |                      |          |                  |
|         | Supply & Operations                       |         |                                   |                      |          |                  |
|         | 6. Albertito S. Sarte – VP, Treasurers    |         |                                   |                      |          |                  |
|         | & Treasurer                               |         |                                   |                      |          |                  |
|         | 7. Freddie P. Yumang – VP, Refinery       |         |                                   |                      |          |                  |
|         | 8. Archie B. Gupalor – VP, National       |         |                                   |                      |          |                  |
|         | Sales                                     |         |                                   |                      |          |                  |
|         | 9. Efren P. Gabrillo – VP, Controllers    |         |                                   |                      |          |                  |
|         | & Controller                              |         |                                   |                      |          |                  |
|         | 10. Joel Angelo C. Cruz – AVP, General    |         |                                   |                      |          |                  |
|         | Counsel, Corporate Secretary &            |         |                                   |                      |          |                  |
|         | Compliance Officer                        |         |                                   |                      |          |                  |

## (ii) Does the company appoint an independent party (inspectors) to count and/or validate the votes at the ASM/SSMs?

Under the By-laws, if at any meeting of the stockholders a vote by ballot shall be taken, a voting committee shall be created to adopt its own rules to govern the voting and take charge of the voting proceedings and the preparation and distribution of the ballots. Each member of the voting committee, who need not be stockholders, is required to subscribe to an oath to faithfully execute his/her duties as

an inspector of votes with strict impartiality and according the best of his/her ability.

For the 2012, 2013, 2014 and 2015 annual stockholders' meetings, however, balloting was dispensed with with the approval by the stockholders of verbal motions made to approve the proposed resolutions.

(iii) Do the company's common shares carry one vote for one share? If not, disclose and give reasons for any divergence to this standard. Where the company has more than one class of shares, describe the voting rights attached to each class of shares.

Yes, the By-laws expressly provide that each stockholder shall at every meeting of the stockholders be entitled to one vote, in person or by proxy, for each share of capital stock held by such stockholder.

In the case of election of directors, the By-laws provide for cumulative voting such that a stockholder may distribute his/her votes per share to as many persons as there are directors to be elected, or he/she may cumulate his shares and give one candidate as many votes as the number of directors to be elected multiplied by the number of shares he/she has, or he/she may distribute them on the same principle among as many candidates as he/she shall see fit; provided, that the total number of votes cast by him/her shall not exceed the number of shares owned by him/her as shown in the books of the corporation multiplied by the whole number of directors to be elected.

Preferred shares of the Company are non-voting, except that the preferred stockholders have the right to vote in cases expressly provided by law such as (i) amendment of the Articles of Incorporation, (ii) amendment of the by-laws, (iii) sale, lease, exchange, mortgage, pledge or other disposition of all or substantially all of the corporate property, (iv) incurring, creating or increasing bonded indebtedness, (v) increase or decrease of capital stock, (vi) merger or consolidation of the Company with another corporation or other corporations, (vii) investment of corporate funds in another corporation or business in accordance with the Corporation Code and (viii) dissolution of the Company.

#### (f) Proxy Voting Policies

State the policies followed by the company regarding proxy voting in the Annual/Special Stockholders' Meeting.

|                                     | Company's Policies   |
|-------------------------------------|--|
| Execution and acceptance of proxies | The By-laws allow proxies. Proxies shall be in writing, signed by the stock holder and filed with the Corporate Secretary before the scheduled meeting. The By-laws require that all proxy forms must be received by the Company at least 10 working days before the scheduled meeting of the stockholders.  In the case of a corporation, the proxy must be accompanied by a Corporation of the stockholders. |
|                                     | by a Secretary's Certificate setting out the authority of the corporate officer to execute the proxy.  |
| Notary                              | Proxies need not be notarized.   |
| Submission of Proxy                 | The By-laws require that all proxy forms must be received by the Company at least 10 working days before the scheduled meeting of the stockholders.  |
| Several Proxies                     | The Company observes the rules on several proxies set out in the SRC Rules.  |

| Validity of Proxy       | Proxies shall be in writing, signed by the stockholder and filed with the Corporate Secretary at least 10 working days before the scheduled meeting. In the case of a corporation, the proxy must be accompanied by a Secretary's Certificate setting out the authority of the corporate officer to execute the proxy. Notarization is not required. |
|-------------------------|--|
| Proxies executed abroad | Proxies executed abroad shall be duly authenticated by the Philippine Embassy or Consular Office.  |
| Invalidated Proxy       | Invalidated proxies will not be considered for purposes of determining attendance, quorum and voting.  A revocation by a stockholder either in an instrument in writing duly presented and recorded with the Corporate Secretary at least five (5) days prior to a scheduled meeting or by his personal presence at the meeting invalidates a proxy. |
| Validation of Proxy     | The Board sets the date, time and place for the validation of proxies. Such date, time and place are specified in the notice of the meeting.   |
| Violation of Proxy      | Any vote made in violation of the terms of a proxy will not be considered for purposes of computing votes cast and voting results.   |

## (g) Sending of Notices

State the company's policies and procedure on the sending of notices of Annual/Special Stockholders' Meeting.

| Policies   | Procedure  |
|--|--|
| The By-laws provide that, except as otherwise provided by statute, written or printed notice of all annual and special meetings of stockholders stating the place and time of the meeting and the general nature of the business to be considered shall be sent by facsimile, personal delivery, or by mail postage prepaid, at least 15 days before the day on which the meeting is to be held to each stockholder of record at his last known post-office address, or, at the option of the Company, by publication in a newspaper of general circulation, provided that, unless expressly required by law, no publication of any notice of a meeting of stockholders shall be required. | The Company sends out the notice of any stockholders' meeting within the period set by the SRC Rules.  And while it is not required by law, the Company publishes the notice in two (2) newspapers of general circulation.  In 2015, the Company released its notice and agenda for the 2015 annual stockholders' meeting on April 17, 2015, 32 days or 21 business days before the May 19, 2015 meeting. Further, the notice and agenda of the 2015 annual meeting of the stockholders were published in the Philippine Star and the Manila Bulletin on April 19, 2015. |
|  | The notice and agenda of the annual meeting of<br>the stockholders in 2012 were published in The<br>Philippine Star and the Business Mirror on May<br>4, 2012. The notice of and agenda of the annual  |

meeting of the stockholders in 2013 were published in the Philippine Star and The Manila Times on April 26, 2013. The notice and agenda of the annual meeting of the stockholders in 2014 were published in the Philippine Star on April 16, 2014.

## (h) Definitive Information Statements and Management Report

| Number of Stockholders entitled to receive<br>Definitive Information Statements and<br>Management Report and Other Materials   | On April 2, 2012, the record date of the 2012 annual stockholders' meeting, the Company had 159,418 common shareholders and 124 preferred shareholders or a total of 159,542 shareholders.  On April 12, 2013, the record date of the 2013 annual stockholders' meeting, the Company had 155,414 common shareholders and 119 preferred shareholders or a total of 155,533 shareholders.  On April 8, 2014, the record date of the 2014 annual stockholders' meeting, the Company had 152,653 common shareholders and 120 preferred shareholders or a total of 152,773 shareholders.  On April 1, 2015, the record date of the 2014 annual stockholders' meeting, the Company had 150,642 common shareholders, 37 Series 2A preferred shareholders and 23 Series 2B preferred shareholders or a total of 150,702 |  |
|--|---|--|
| Date of Actual Distribution of Definitive<br>Information Statement and Management Report<br>and Other Materials held by market<br>participants/certain beneficial owners | <ul> <li>April 23, 2012 for the 2012 annual stockholders' meeting</li> <li>April 26, 2013 for the 2013 annual stockholders' meeting</li> <li>April 28, 2014 for the 2014 annual stockholders' meeting</li> <li>April 17, 2015 for the 2014 annual stockholders' meeting (32 days or 21 business days before the meeting)</li> </ul>   |  |
| Date of Actual Distribution of Definitive Information Statement and Management Report and Other Materials held by stockholders   | <ul> <li>April 23, 2012 for the 2012 annual stockholders' meeting</li> <li>April 26, 2013 for the 2013 annual stockholders' meeting</li> <li>April 25, 2014 for the 2014 annual stockholders' meeting</li> <li>April 17, 2015 for the 2014 annual stockholders' meeting (32 days or 21 business days before the meeting)</li> </ul>   |  |

| State whether CD format or hard copies were distributed                    | The Definitive Information Statement for the 2012, 2013, 2014 and 2015 annual stockholders' meetings was distributed in CD format, enclosed with a printed copy of the notice and agenda signed by the Corporate Secretary and instructions on how to open the files. Prior approval from the Corporation Finance Department of the SEC was obtained for the use of the CD format and the distribution of the Definitive Information Statement in such form. |
|--|--|
| If yes, indicate whether requesting stockholders were provided hard copies | Yes, hard copies of the Definitive Information Statement were made available and distributed during the date of the 2012, 2013, 2014 and 2015 annual stockholders' meetings. No stockholder requested a hard copy prior to the date of the meeting.  |

## (i) Does the Notice of Annual/Special Stockholders' Meeting include the following:

| Each resolution to be taken up deals with only one item.  | Yes.  |
|---|---|
| Profiles of directors (at least age, qualification, date of first appointment, experience, and directorships in other listed companies) nominated for election/re-election. | Yes.  |
| The auditors to be appointed or re-appointed.   | Yes.  |
| An explanation of the dividend policy, if any dividend is to be declared.   | Yes – although there was no dividend declaration requiring stockholder approval (i.e., stock dividends) was proposed during the 2012, 2013, 2014 and 2015 annual stockholders' meeting. |
| The amount payable for final dividends.   | Not applicable. The Company, through the Board, declared cash dividends.  |
| Documents required for proxy vote.  | Yes.  |

Should any of the foregoing information be not disclosed, please indicate the reason thereto.

#### 2) Treatment of Minority Stockholders

(a) State the company's policies with respect to the treatment of minority stockholders.

| Policies  | Implementation   |
|---|--|
| The CG Code expressly provides that the Board is committed to respect the legal rights of the Company's stockholders in general and is responsible for promoting shareholder's rights, removing impediments to the exercise of shareholders' rights and facilitating adequate avenue for them to seek timely redress for violation of their rights. | To facilitate the exercise by the minority of their rights as minority stockholders, and in addition to the right to vote, information and inspect corporate records and the appraisal right that apply to stockholders in general, minority stockholders are also specifically granted the following rights under CG Manual:  • the right to propose the holding of a meeting through the written request of one or more stockholders owning at least 20% of the total issued and outstanding capital stock of the Company entitled to vote; and  • the right to propose legitimate items in the agenda of the stockholders' meeting in |
|   | accordance with law, jurisprudence and best practice   |

(b) Do minority stockholders have a right to nominate candidates for board of directors?

Yes, minority stockholder have the right to nominate candidates for director.

#### H. INVESTORS RELATIONS PROGRAM

1) Discuss the company's external and internal communications policies and how frequently they are reviewed. Disclose who reviews and approves major company announcements. Identify the committee with this responsibility, if it has been assigned to a committee.

The Company has a Corporate Affairs Department which has a Strategic Communications Section which handles both external and internal communications. This section handles external communications with and to various stakeholders, including the media and the employees, and oversees internal communications such internal publications, media releases, the corporate intranet, and social networking sites.

The Company likewise has an investor relations unit under the CFO to handle handles regular communications with institutional investors.

All information and disclosures for release are cleared and approved by the General Counsel, the CFO, the President, and the Chairman.

2) Describe the company's investor relations program including its communications strategy to promote effective communication with its stockholders, other stakeholders and the public in general. Disclose the contact details (e.g. telephone, fax and email) of the officer responsible for investor relations.

|                                 | Details   |
|---------------------------------|---|
| (1) Objectives                  | To effectively communicate the Company's performance, plans and strategies to the capital market, as well as, develop a long-term relationship of trust with stakeholders, using the discipline in finance, communication and marketing and manage the content and flow of company information/disclosures to the financial markets |
| (2) Principles                  | Provide consistent and reliable information that will assist investors in their investment decision   |
| (3) Modes of Communications     | Investors' briefings, annual stockholders' meetings, Company disclosures, investor relations meetings, roadshows, Petron website, social networking media, and responding to mail, email, telephone, and fax inquiries  |
| (4) Investors Relations Officer | Ms. Aileen Cupido Business Planning Manager   |
|                                 | Telephone No. (632) 886-3888  |

3) What are the company's rules and procedures governing the acquisition of corporate control in the capital markets, and extraordinary transactions such as mergers, and sales of substantial portions of corporate assets?

Any major plans or extraordinary transaction of the Company is reviewed by a team that evaluates the viability of the transaction and ensures that it will have a strategic fit with the Company. Any project that passes the review is presented to the Board for approval.

Name of the independent party the board of directors of the company appointed to evaluate the fairness of the transaction price.

The Company gets the services of investment banks which will provide advice on the fairness of the transaction price. In addition, the independent directors sitting in the Board can provide an objective and impartial analysis of any proposed transaction and its details, including the fairness of the valuation or the transaction price.

#### I. CORPORATE SOCIAL RESPONSIBILITY INITIATIVES

Discuss any initiative undertaken or proposed to be undertaken by the company.

In February 2012, Petron was honored by the Management Association of the Philippines with the prestigious Integral CSR Award which recognized Petron's earnest efforts to make social responsibility an integral function of the entire organization manifested in every aspect of its business operations.

Petron also received the Special Award for Environment and Sustainable Development for its entry *Measuring, Managing and Minimizing Our Environment Footprint in Bataan* for the Company's initiatives to preserve and protect the environment and promote sustainable development in the Province of Bataan.

Petron Foundation, Inc. ("PFI") continued to be at the forefront of Petron's efforts to make a sustainable impact to society and the environment, while at the same time helping the Company attain its business goals.

Among the corporate social responsibility ("CSR") and sustainability activities of Petron and PFI are set out in the table below.

| Initiative  | Beneficiary  |
|---|--|
| Tulong Aral ng Petron: a long-term, strategic initiative that helps send poor children to school through scholarship programs for elementary, high school and college/vocational students; Petron's centerpiece CSR program that defines what Petron stands for socially - to FUEL H.O.P.E. (Helping the Filipino children and youth Overcome Poverty through Education).             | <ul> <li>2012 <ul> <li>3,486 scholars enrolled in Grades one to six;</li> <li>372 enrolled in high school; and</li> <li>24 enrolled in college</li> </ul> </li> <li>2013 <ul> <li>2,687 scholars enrolled in Grades one to six;</li> <li>442 enrolled in high school; and</li> <li>24 enrolled in college</li> </ul> </li> <li>2014 <ul> <li>1,178 scholars enrolled in Grades one to six;</li> <li>449 enrolled in high school; and</li> <li>41 enrolled in college</li> </ul> </li> </ul>                          |
| <b>Petron Schools:</b> pursuit of school building program in support of DepEd's <i>Adopt-A-School Program</i>   | In 2012: eight (8) new classrooms or four (4) Petron Schools for residents in areas close to the Company's depots located in Zamboanga del Norte, General Santos City and Tagbilaran City  In 2012: four (4) new classrooms in Compostela Valley which was badly hit by Typhoon Pablo  |
| Silid Pangarap: building classrooms for the preschool level in support of San Miguel Corporaiton's commitment to the AGAPP (Aklat, Gabay, Aruga Tungo sa Pag-angat at Pag-asa) Foundation's program of building pre-schools   | In 2012: 27 classrooms, with 17 having already been turned over for pre-school residents in Bataan, Samar, Tagaytay, Negros Oriental, South Cotabato, and Sultan Kudarat  In 2013: from 27 to 39 classrooms, with 19 having already been turned over for pre-school residents in Bataan, Compostela Valley Samar, Tagaytay, Negros Oriental, South Cotabato, and Sultan Kudarat  Since 2011, Petron had inaugurated and turned over 20 schools or 40 classrooms in various parts of the country, including Mindanao. |
| Promotion of Environmental Sustainability:  1. Bataan Integrated Coastal Management Program: PFI taking a lead role in the implementation of the program in partnership with the Provincial Government of Bataan and the Global Environment Facility-United Nations Development Programme-United Nations Office for Project Services Partnerships on Environmental Management for the | 1. Local government units in Bataan and their residents  |

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#### Seas of East Asia

- 2. Boracay Beach Management Program ("BBMP"): through a partnership among PFI, the Municipality of Malay in the Province of Aklan, SMC and the Boracay Foundation, Inc., adoption of BBMP to attain a sustainable development of Boracay Island
- 3. Marikina City and its residents
- 3. Adopt-An-Estero/Water Program: clean up of the Concepcion Creek in Marikina
- 5. Walkina City and its residents

2. Filipinos, in general; residents and visitors to

- 4. National Greening Program: Undertaking to contribute to the DENR's goal of planting 1.5 billion trees from 2011 to 2016.
- 4. the environment

Boracay, in particular

### **Community-Based Programs:**

Sulong KaBataan: a program for values formation, technical skills and leadership training to the youth

Sulong KaBarangay program, a public-private partnership among the local government of Limay, DSWD, PFI, the PBR, and PinoyME Foundation, that helped establish four (4) community sub-projects and one livelihood sub-project by resident volunteers of Barangays Alangan and Lamao

## Residents of Bataan

#### **Responding to Crises:**

- 1. Relief operations in (a) several cities and municipalities in Metro Manila and the provinces of Bataan, Bulacan, and Rizal when Typhoon Gener and the southwest monsoon rains caused massive flooding in Metro Manila and the Central Luzon region in August 2012, (b) Compostela Valley and Davao Oriental when Typhoon Pablo hit the southern part of the Philippines in December 2012, (c) Zamboanga during the siege in September 2013, (d) Bohol and Cebu after the major earthquake in October 2013 and (e) Leyte, Orientla Mindoro, Iloilo, Capiz and Cebu after Typhoon Yolanda (Haiyan) in November 2013
- 1-3. Families affected by flooding/disaster in the various areas cited

 Building houses by participating in Habitat for Humanity Philippines, Inc. and Gawad Kalinga to build houses for those displaced by Typhoon Sendong in December 2011. 4. Public in general

3. <u>Participation in the Noah's Ark Project</u> in enhancing the capabilities of local government units and stakeholders to build disaster-resilient communities with the ultimate goal of attaining zero casualties by adopting Barangay Nangka in Marikina City for the project

| 4. Formalization of a partnership with the Department   |  |
|---|--|
| of Science and Technology to implement Project          |  |
| NOAH or National Operational Assessment of              |  |
| Hazards in its key facilities nationwide, in support of |  |
| the directive of President Benigno S. Aquino III for    |  |
| the country to establish a responsive program for       |  |
| nationwide disaster prevention and mitigation with      |  |
| a monitoring and early warning system along the         |  |
| Philippines' 18 major river basins.                     |  |
| Skills Training Program for FEJODAP: Eight-five         | FEJODAP members and their dependents         |
| members of the Federation of Jeepney Operators and      |  |
| Drivers Association of the Philippines ("FEJODAP")      |  |
| and their dependents given technical/vocational skills  |  |
| training courses  |  |
| Youth in Entrepreneurship and Leadership                | 100 qualified students of the partner school |
| <b>Development ("YIELD") Program.</b> One hundred third |  |
| year students of the Muntinlupa Business High School    |  |
| spent their summer at certain Petron company-           |  |
| owned and company-operated stations to learn about      |  |
| service station operations at the forecourt and back    |  |
| office and the rudiments of food service and business   |  |
| of the locators in such stations                        |  |

#### J. BOARD, DIRECTOR, COMMITTEE AND CEO APPRAISAL

Disclose the process followed and criteria used in assessing the annual performance of the board and its committees, individual director, and the CEO/President.

On August 6, 2013, the Board adopted a new format for the annual self-assessment by each director. The selfassessment forms covers the evaluation of the (i) fulfillment of the key responsibilities of the Board including the consideration of the interests of minority shareholders and stakeholders and their equitable treatment in its decision-making processes, the pursuit of good corporate governance, the establishment of a clear strategic direction for the Company designed to maximize long-term shareholder value, the review and approval of financial statements and budgets, and the appointment of directors who can add value and contribute independent judgment to the formulation of sound policies and strategies of the Company and officers who are competent and highly motivated; (ii) relationship between the Board and the Management of the Company including having a clear understanding of where the role of the Board ends and where that of Management begins, the participation of the Board and the board committees in major business policies or decisions, the continuous interaction with Management for an understanding of the businesses better, and the consideration of the correlation between executive pay and Company performance; (iii) effectiveness of board process and meetings through the adequacy of the frequency, duration and scheduling of board and committee meetings, the ability of the Board to balance and allocate its time effectively in discussing issues related to the Company's strategy and competitiveness, the attendance at board and committee meetings and the conduct of meetings in a manner that ensures open communication, meaningful participation, and timely resolution of issues, the wide and diverse range of expertise and occupational and personal backgrounds of the directors, and the institutionalization of a formal review process for monitoring the effectiveness of the Board and the individual directors; and (iv) individual performance of the directors, including a director's understanding of the mission, values and strategies of the Company, his/her duties as a director and the Company's articles of incorporation, bylaws and governing policies and applicable law, rules and regulations, the attendance at meetings and the conscious effort to avoid entering into situations where a director may be placed in a conflict of interest with that of the Company.

#### K. INTERNAL BREACHES AND SANCTIONS

Discuss the internal policies on sanctions imposed for any violation or breach of the corporate governance manual involving directors, officers, management and employees

| Violations  | Sanctions   |
|---|---|
| The CG Manual mandates the directors, officers and employees to strictly observe and implement its provisions and provides penalties to imposed after notice and hearing on the Company's directors, officers and employees in case of violation of any of the provisions of the CG Manual. | The CG Manual imposes the following sanctions in case of violation of its provisions:  • In case of first violation, the offender shall be reprimanded.   |
| The Compliance Officer is responsible for determining violation/s through notice and hearing and recommending to the Chairman of the Board the imposable penalty for such violation, for further review and approval of the Board.  | • For second violation, suspension from office shall be imposed on the offender. The duration of suspension shall depend on the gravity of the violation. This penalty shall not apply to the members of the Board.                             |
|   | For third violation, the maximum penalty of removal from office shall be imposed on the offender. In case the offender is a member of the Board, the provision of Section 28 of the Corporation Code on removal of directors shall be observed. |

A substantial number of the answers to this Annual Corporate Governance Report is based on the records and reports of the Company and not from the personal knowledge of the signatories.

Pursuant to the requirement of the Securities and Exchange Commission, this Annual Corporate Governance Report is signed on behalf of the registrant by the undersigned, thereunto duly authorized, in the City of Mandaluyong on July 1, 2013.

### **SIGNATURES**

| (original signed)                               | (original signed)     |
|---|-----------------------|
| Ramon S. Ang                                    | Lubin B. Nepomuceno   |
| Chairman of the Board & Chief Executive Officer | President             |
|   |                       |
| (original signed)                               | (original signed)     |
| Reynaldo G. David                               | Artemio V. Panganiban |
| Independent Director                            | Independent Director  |
| (original signed)                               |                       |
| Joel Angelo C. Cruz                             |                       |
| Compliance Officer                              |                       |

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SUBSCRIBED AND SWORN TO before me this July 1, 2013 at Mandaluyong City, Philippines, affiants exhibiting to me the following competent forms of identification and avowed under penalty of law to the whole truth of the contents of the foregoing Certificate:

| Names                 | Passport Number | Date/Place of Issue      |
|-----------------------|-----------------|--------------------------|
| Ramon S. Ang          | XX0748364       | 11 July 2011 /DFA Manila |
| Lubin B. Nepomuceno   | EB5027219       | 29 Mar 2012 /DFA Manila  |
| Joel Angelo C. Cruz   | EB6976457       | 19 Dec 2012 /DFA Manila  |
| Artemio V. Panganiban | EB0110958       | 16 Apr 2010 /DFA Manila  |
| Reynaldo G. David     | XX3664452       | 08 May 2009 /DFA Manila  |

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ROMMEL L. BAWALAN
Notary Public for Mandaluyong City
Notary Commission No. 0333-12
Until December 31, 2013
PTR No. 1626008 1.7.2013 Mandaluyong City
IBP LRN 07098 1.7.08 Pasig City
Roll of Attorney No. 42921
SMC Head Office Complex
40 San Miguel Avenue, 1550 Mandaluyong City
MCLE Compliance No. IV-0008477 11.10.12