#### **FINAL PROSPECTUS**

### **Petron Corporation**

(a company incorporated under the laws of the Republic of the Philippines)



Shelf Registration in the Philippines of Fixed Rate Bonds in the aggregate principal amount of up to \$\mathbb{P}40,000,000,000\$

to be offered within a period of three (3) years at an Issue Price of 100% of Face Value

to be listed and traded through The Philippine Dealing & Exchange Corp.

THE SECURITIES AND EXCHANGE COMMISSION HAS NOT APPROVED THESE SECURITIES OR DETERMINED IF THIS PROSPECTUS IS ACCURATE OR COMPLETE. ANY REPRESENTATION TO THE CONTRARY IS A CRIMINAL OFFENSE AND SHOULD BE REPORTED IMMEDIATELY TO THE SECURITIES AND EXCHANGE COMMISSION.

The date of this Final Prospectus is October 12, 2016.

Petron Corporation SMC Head Office Complex 40 San Miguel Avenue Mandaluyong City, Philippines Telephone number: (632) 886 3888 Corporate website: www.petron.com

This prospectus ("this Prospectus" and, as the context may require, the term includes the relevant Offer Supplement) relates to the shelf registration and offer by Petron Corporation ("Petron", the "Company" or the "Issuer"), a corporation duly organized and existing under Philippine law, through a sale in the Philippines of fixed rate bonds (the "Bonds") in the aggregate principal amount of up to P40,000,000,000.

The Bonds will be offered and issued in tranches within a period of three (3) years from the effective date of the Registration Statement, subject to applicable regulations (the "Shelf Period"). The specific terms of the Bonds for each tranche will be determined by the Company considering the prevailing market conditions and are provided in an Offer Supplement to be issued at the time of the relevant offering.

For each offer of the Bonds, an Offer Supplement will be issued by the Issuer along with this Prospectus. The relevant Offer Supplement will contain the final terms for a particular offer of the Bonds and must be read in conjunction with this Prospectus and the other Bond Agreements. Full information on the Issuer and such offer of the Bonds is only available on the basis of the combination of this Prospectus, the relevant Offer Supplement and the other Bond Agreements. All information contained in this Prospectus are deemed incorporated by reference in the relevant Offer Supplement.

On August 22, 2016, the Company filed an application with the Philippine Securities and Exchange Commission ("SEC") to register the Bonds under the provisions of the Securities Regulation Code of the Philippines (Republic Act No. 8799). The SEC is expected to issue an order rendering the Registration Statement effective, and a corresponding permit to offer securities for sale covering the initial offer of the Bonds, and any subsequent offering under the relevant rules requires the submission by the Company of the relevant updates and amendments to the Registration Statement and the issuance of the corresponding permit to sell by the SEC. As a listed company, Petron regularly disseminates such updates and information in its disclosures to the SEC and the Philippine Stock Exchange.

The Company will, likewise, apply for the listing of the Bonds in the Philippine Dealing & Exchange Corp. ("PDEx"). However, there is no assurance that such a listing will actually be achieved either before or after the relevant issue date of the Bonds being offered at a particular time or whether such a listing will materially affect the liquidity of the Bonds on the secondary market. Such listing will be subject to the Company's execution of a listing agreement with PDEx that may require the Company to make certain disclosures, undertakings and payments on an ongoing basis.

The Company reserves the right to withdraw any offer and sale of the Bonds at any time, and the Lead Underwriters (as such term is defined under "Definition of Terms") for any particular offer of the Bonds reserve the right to reject any application to purchase the Bonds in whole or in part and to allot to any prospective purchaser less than the full amount of the Bonds sought by such purchaser. If an offer of the Bonds is withdrawn or discontinued, the Company shall subsequently notify the SEC and, as applicable, the PDEx. The Lead Underwriters, any participating underwriter, co-manager and

selling agent for any particular offer of the Bonds may acquire for their own account a portion of the Bonds.

The distribution of this Prospectus and the offer and sale of the Bonds may, in certain jurisdictions, be restricted by law. This Prospectus does not constitute an offer of any securities, or any offer to sell, or a solicitation of any offer to buy any securities of the Company in any jurisdiction, to or from any person to whom it is unlawful to make such offer in such jurisdiction. The Company and the Lead Underwriters require persons into whose possession this Prospectus comes to inform themselves of and observe all such restrictions. Each investor in the Bonds must comply with all laws applicable to it and must obtain the necessary consent, approvals or permission for its purchase or subsequent offer and sale of the Bonds under the laws and regulations in force in any jurisdiction to which it is subject. None of the Company, the Lead Underwriters, any participating underwriter, co-manager and selling agent will have any responsibility therefor.

The price of securities, such as the Bonds, can and does fluctuate, and any individual security may experience upward or downward movements, and may even become valueless. There is an inherent risk that losses may be incurred rather than profit made as a result of buying and selling securities. An investment in the Bonds described in this Prospectus involves a certain degree of risk. A prospective purchaser of the Bonds should carefully consider several risk factors relating to the Company's business and operations, risks relating to the Philippines and Malaysia and risks relating to the Bonds, as set out in "Risk Factors" found on page 18 of this Prospectus, in addition to the other information contained in this Prospectus, in deciding whether to invest in the Bonds. The risk disclosure discussion does not purport to disclose all the risks and other significant aspects of investing in the Bonds. A person contemplating an investment in the Bonds should seek professional advice if he or she is uncertain of, or has not understood any aspect of the securities to invest in or the nature of risks involved in trading of securities.

It is the policy of the Company to declare dividends when its retained earnings exceed 100% of its paid-in capital stock, except: (a) when justified by definite corporate expansion projects or programs approved by the Board of Directors of the Company, (b) when the Company is prohibited under any loan agreement with any financial institution or creditor, whether local or foreign, from declaring dividends without its consent and such consent has not been secured, or (c) when it can be clearly shown that such retention is necessary under special circumstances obtaining in the Company, such as when there is a need for special reserve for probable contingencies. For a more detailed discussion on dividends and the dividend policy of the Company, see "Dividends and Dividend Policy" of this Prospectus.

Unless otherwise indicated, all information in this Prospectus is as of the date of this Prospectus. Neither the delivery of this Prospectus nor any sale made pursuant to this Prospectus shall, under any circumstances, create any implication that the information contained herein is correct as of any date subsequent to the date hereof or that there has been no change in the affairs of the Company and its subsidiaries since such date.

Market data and certain statistical information and industry forecasts used throughout this Prospectus were obtained from internal surveys, market research, publicly available information and industry publications. Industry publications generally state that the information contained therein has been obtained from sources believed to be reliable, but that the accuracy and completeness of such information is not guaranteed. Similarly, internal surveys, industry forecasts and market research, while believed to be reliable, have not been independently verified, and none of the Company or the Lead Underwriters makes any representation as to the accuracy of such information.

The contents of this Prospectus are not to be considered as definitive legal, business or tax advice. Each person contemplating an investment in the Bonds should make his own investigation and analysis of the creditworthiness of the Company and his own determination of the suitability of any such investment.

No dealer, salesman or any other person has been authorized to give any information or to make any representation not contained in this Prospectus. If given or made, any such information or representation must not be relied upon as having been authorized by the Company or the Lead Underwriters.

Unless otherwise stated, the information contained in this Prospectus has been supplied by the Company. To the best of its knowledge and belief, the Company (which has taken all reasonable care to ensure that such is the case) confirms that the information contained in this Prospectus is correct, and that there is no material misstatement or omission of fact which would make any statement in this Prospectus misleading in any material respect. The Company hereby accepts full and sole responsibility for the accuracy of the information contained in this Prospectus. The Lead Underwriters have exercised the required due diligence in ascertaining that all material representations contained in this Prospectus, and any amendment or supplement thereto, are true and correct and that no material information was omitted, which was necessary in order to make the statements contained in said documents not misleading in any material respect. No representation, warranty or undertaking, express or implied, is made by any of the Lead Underwriters, and no responsibility or liability is accepted by any thereof to the accuracy, adequacy, reasonableness or completeness of the information and materials contained herein (excluding any and all information pertaining to the Lead Underwriters) or any other information provided by the Company in connection with the Bonds, their distribution or their future performance.

ALL REGISTRATION REQUIREMENTS HAVE BEEN MET AND ALL INFORMATION CONTAINED HEREIN ARE TRUE AND CURRENT.

Doc. No. 464
Page No. 94
Book No. 1V
Series of 2016.

Petron Corporation

Notary Public for Mandaluyong City
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Appointment No. 0382-16
Until December 31, 2017
Attorney's Roll No. 56728
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MCLE Compliance No. V-0020700/4-20-2016

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#### FORWARD-LOOKING STATEMENTS

All statements contained in this Prospectus that are not statements of historical facts constitute "forward-looking statements." Some of these statements can be identified by forward-looking terms, such as "anticipate", "believe", "can", "could", "estimate", "expect", "intend", "may", "plan", "will" and "would" or similar words. However, these words are not the exclusive means of identifying forward-looking statements. All statements regarding the Company's expected financial condition and results of operations, business, plans and prospects are forward-looking statements. These forward-looking statements include statements as to the Company's business strategy, its revenue and profitability (including, without limitation, any financial or operating projections or forecasts), planned projects and other matters discussed in this Prospectus regarding matters that are not historical fact. These forward-looking statements and any other projections contained in this Prospectus involve known and unknown risks, uncertainties and other factors that may cause the Company's actual financial results, performance or achievements to be materially different from any future financial results, performance or achievements expressed or implied by such forward-looking statements or other projections.

The factors that could cause the Company's actual results to be materially different include, among others:

- changes in crude oil and petroleum product prices;
- general political and economic conditions in the Philippines, Malaysia and elsewhere in the Asia-Pacific region;
- changes in currency exchange rates;
- accidents, natural disasters or other adverse incidents in the operation of the Company's facilities;
- terms on which the Company finances its working capital and capital expenditure requirements;
- the ability of the Company to successfully implement its strategies;
- changes in governmental regulations, including those pertaining to regulation of the oil industry, zoning, tax, subsidies, operational health, safety and environmental standards; and
- competition in the oil industry in the Philippines and Malaysia.

Additional factors that could cause the Company's actual results, performance or achievements to differ materially include, but are not limited to, those discussed under "Risk Factors" starting on page 18.

Should one or more of these uncertainties or risks, among others, materialize, actual results may vary materially from those estimated, anticipated or projected as well as from historical results. Specifically, but without limitation, revenues could decline, costs could increase, capital costs could increase, capital investments could be delayed and anticipated improvements in performance might not be realized fully or at all. Although the Company believes that the expectations of its management as reflected by such forward-looking statements are reasonable based on information currently available to it, no assurances can be given that such expectations will prove to have been correct. Accordingly, prospective investors are cautioned not to place undue reliance on the forward-looking statements herein. In any event, these statements speak only as of the date hereof or the respective dates indicated herein, and the Company undertakes no obligation to update or revise any of them, whether as a result of new information, future events or otherwise.

### **DEFINITION OF TERMS**

In this Prospectus, unless the context otherwise requires, the following terms shall have the meanings set out below.

AOC	Aramco Overseas Company B. V.						
APM	Malaysian automatic pricing mechanism						
BIR	Philippine Bureau of Internal Revenue						
Black Products	Fuel oil and asphalts						
Bondholder	A person or entity whose name appears, at any time, as a holder of the Bonds in the relevant Register of Bondholders						
Bonds	Collectively, the fixed rate bonds up to an aggregate principal amount of up to \$\mathbb{P}\$ 40,000,000,000, inclusive of the Offer Bonds, to be issued in one or more tranches within the Shelf Period.						
bpd	Barrels per day						
BNM	Bank Negara Malaysia						
BSP	Bangko Sentral ng Pilipinas						
CBAs	Collective bargaining agreements						
Chevron	Chevron Philippines, Inc.						
CODO	Company-owned-dealer-operated service stations						
Company, Issuer or Petron	Petron Corporation						
CSA	Malaysian Control of Supplies Act, 1961						
CTA	Philippine Court of Tax Appeals						
CTESG	Corporate Technical and Engineering Services Group						
DENR	Philippine Department of Environment and Natural Resources						
DODO	Dealer-owned-dealer-operated service stations						
DOE	Philippine Department of Energy						
DOJ	Philippine Department of Justice						
DTI	Philippine Department of Trade and Industry						
ECC	Environmental Compliance Certificate						
EIS	Environment Impact Statement						
EMB	Environmental Management Bureau						

EMS	Environmental Management System
EMEPMI	ExxonMobil Exploration and Production Malaysia Inc.
EPF	Malaysian employees' provident fund
EQA	Malaysian Environmental Quality Act, 1974
ExxonMobil	Sellers of shares in PMRMB, PFI Malaysia and POM
FIA	Philippine Foreign Investments Act of 1991 (as amended)
GDP	Gross domestic product
IMS	Integrated Management System
Innospec	Innospec, Limited
ISO	International Organization for Standardization
JBC	JBC Energy, a research and consultancy service provider for the oil and energy sector
KLIA	Kuala Lumpur International Airport
Lead Underwriters	The sole lead underwriter or, collectively, the joint lead underwriters that may be engaged by the Issuer for a particular offer of the Bonds and as identified in the relevant Offer Supplement. As applicable and as may provided in the relevant Offer Supplement, the term may also include "Issue Manager", "Issue Managers", "Bookrunner" and "Bookrunners."
LGC	Philippine Local Government Code
LGU	Local Government Unit
Limay Refinery	The Company's refinery in Limay, Bataan, Philippines
LPG	Liquefied petroleum gas
LSWR	Low-sulfur waxy residue
MARINA	Philippine Maritime Industry Authority
MBIA	Malaysian Biofuel Industry Act, 2007
MDOE	Malaysian Department of Environment
MDTCC	Malaysian Ministry of Domestic Trade, Cooperative and Consumerism
Mean of Platts Singapore or MOPS	The daily average of all trading transactions between a buyer and a seller of petroleum products as assessed and summarized by Standard and Poor's Platts, a Singapore-based market wire service
MERALCO	Manila Electric Company

MITI	Malaysian Ministry of International Trade and Industry
MNHPI	Manila North Harbour Port, Inc.
Mogas 95	Formulated unleaded gasoline fuel with an octane index of 95
MPP	Multi-product pipeline
MT	Metric tonnes
NVRC	New Ventures Realty Corporation
Offer Supplement	The offer supplement to and which is issued along with this Prospectus setting out the terms and conditions of a particular offer of Bonds.
Oil Deregulation Law	Philippine Downstream Oil Industry Deregulation Act of 1998
Ovincor	Overseas Ventures Insurance Corporation Ltd.
PAHL	Petrochemical Asia (HK) Limited
Paying Agent	The paying agent that may be engaged by the Issuer for a particular offer of the Bonds and as identified in the relevant Offer Supplement
PCERP	Petron Corporation Employees' Retirement Plan
PDA	Malaysian Petroleum Development Act, 1974
PDB	Petronas Dagangan Berhad
PDEx	Philippine Dealing & Exchange Corp.
PetroFCC	Petrofluidized catalytic cracking
Petrogen	Petrogen Insurance Corporation
Petronas	Petroliam Nasional Berhad
Petron Malaysia	Collectively, PMRMB, POM and PFI Malaysia
Petrophil	Petrophil Corporation
PFC	Petron Freeport Corporation
PFI Malaysia	Petron Fuel International Sdn. Bhd.
PFRS	Philippine Financial Reporting Standards
Philippines	Republic of the Philippines
Philippine Peso, Peso, PHP or ₽	Philippine Pesos, the legal currency of the Philippines
PMC	Petron Marketing Corporation
PMRMB	Petron Malaysia Refining & Marketing Bhd.
PNOC	Philippine National Oil Company

PNS	Philippine National Standards
POM	Petron Oil (M) Sdn. Bhd.
POME	Palm oil methyl ester
Port Dickson Refinery	The Company's refinery in Port Dickson, Negeri Sembilan, Malaysia
POS	Point of sale
this Prospectus	The prospectus and any amendments and supplements thereto for the offer and sale to the public of the Bonds. As the context may require, the term includes the relevant Offer Supplement
PPI	Philippine Polypropylene Inc.
PSE	The Philippine Stock Exchange, Inc.
PSMA	Malaysian Petroleum (Safety Measures) Act, 1984
R.A. 8762	Philippine Retail Trade Liberalization Act of 2000
Registrar	The registrar that may be engaged by the Issuer for a particular offer of the Bonds and as identified in the relevant Offer Supplement
Registration Statement	The registration statement filed with the SEC in connection with the offer and sale to the public of the Bonds
RIHL	Robinsons International Holdings Limited
Ringgit Malaysia, Ringgit, RM	Ringgit Malaysia, the legal currency of Malaysia
RON	Research Octane Number
RMP-2	Phase 2 of the Refinery Master Plan
RTC	Regional Trial Court
Saudi Aramco	Saudi Arabian Oil Company
SBM	Single buoy mooring
SBMI	Special Board of Marine Inquiry
SEA BV	SEA Refinery Holdings B.V.
SEC	Philippine Securities and Exchange Commission
Shelf Period	Subject to applicable regulations, a period of three years from the effective date of the Registration Statement within which the Bonds under shelf registration may be offered and sold in tranches.
Shell	Pilipinas Shell Petroleum Corporation

Shell Malaysia	Shell Malaysia Trading Sdn Bhd				
SJS	Social Justice Society				
SMC	San Miguel Corporation				
SMS	SSHE management system				
SRC	SEA Refinery Corporation				
SSHE	Safety, security, health and the environment				
Tax Code	Philippine National Internal Revenue Code of 1997 (as amended)				
TCCs	Tax Credit Certificates				
U.S. dollars, USD or US\$	U.S. Dollars, the legal currency of the United States of America				
VAT	Value-Added Tax				
White Products	Diesel, gasoline, jet fuel, kerosene and LPG				

#### **EXECUTIVE SUMMARY**

The following summary is qualified in its entirety by, and is subject to, the more detailed information and the consolidated financial statements of the Company that appear elsewhere in this Prospectus. The meaning of terms not defined in this summary can be found elsewhere in this Prospectus.

Prospective investors should read this entire Prospectus fully and carefully, including investment considerations and the Company's audited financial statements and the related notes. In case of any inconsistency between this summary and the more detailed information in this Prospectus, then the more detailed portions, as the case may be, shall at all times prevail.

#### **Business**

Petron Corporation was incorporated under the Corporation Code of the Philippines and registered with the SEC on December 22, 1966. On September 13, 2013, the SEC approved the extension of the 50-year corporate term of the Company to 2066. It has a market capitalization of ₱104.4 billion as at June 30, 2016.

The Company refines crude oil and markets and distributes refined petroleum products in the Philippines and Malaysia. In the Philippines, the Company is the largest integrated oil refining and marketing company, with an overall market share of  $32.8\%^1$  of the Philippine oil market for the year ended December 31, 2015 in terms of sales volume based on Company estimates using its internal assumptions and calculations and industry data from the DOE. The Company entered the Malaysian market in March 2012 through the purchase of ExxonMobil's downstream business in Malaysia. In the first quarter of 2016, the Company ranked third in the Malaysian retail market with a 17.4% share based on Company estimates using its internal assumptions and calculations and industry data from Fahrenheit Research, a market research consultant appointed by Malaysian retail market participants to compile industry data.

The Company's IMS-certified Limay Refinery in Limay, Bataan in the Philippines, which has a crude oil distillation capacity of 180,000 barrels per day, processes crude oil into a range of petroleum products, including gasoline, diesel, LPG, jet fuel, kerosene, naphtha, and petrochemical feedstock such as benzene, toluene, mixed xylene and propylene. The completion of Phase 2 of the Refinery Master Plan ("RMP-2"), a US\$2 billion project for the Limay Refinery, enables the Company to produce more valuable White Products and increase production of petrochemicals. The completion of the RMP-2 made the Company the first oil company in the Philippines capable of producing Euro IV-standard fuels, the global standard for clean air fuels.

From the Limay Refinery, the Company moves its products, mainly by sea, to depots, terminals and airport installations situated throughout the Philippines, representing the most extensive distribution network for petroleum products in the Philippines. The network comprises 10 depots and terminals in Luzon, nine in the Visayas and seven in Mindanao, as well as two airport installations in Luzon and two in Mindanao. Through this nationwide network, the Company supplies its various petroleum products such as gasoline, diesel, and LPG to its customers. The Company also supplies jet fuel to international and domestic carriers at key airports in the Philippines.

Through its network of approximately 2,225 retail service stations in the Philippines as of June 30, 2016, the Company sells gasoline, diesel, kerosene, and auto-LPG (in some stations) to motorists

<sup>&</sup>lt;sup>1</sup> Market share is derived from Company estimates based on Company information and data from the Philippine Department of Energy for FY2015. Company estimates exclude direct imports of jet fuel by airlines, direct imports of naphtha as feedstock for petrochemical plants, direct imports of condensate as fuel for natural gas power plants, and lubes and greases.

and to the public transport sector. The Company also sells its LPG brands "Gasul" and "Fiesta Gas" to households and other consumers through its extensive dealership network.

The Company also manufactures lubricants and greases through its blending plant in Pandacan, and these products are sold through the Company's service stations and sales centers. The Company owns and operates a fuel additives blending plant in the Subic Bay Freeport Zone in the Philippines, which has a tolling agreement with Innospec, Limited ("Innospec"), a global fuel additives supplier. Regional customers of Innospec and the Company's own requirements are served from the output of the Subic plant.

In recent years, the Company has also diversified into petrochemicals, adding a mixed xylene recovery unit to the Limay Refinery in 2000 and a propylene recovery unit in 2008. Its benzene-toluene extraction unit became operational in May 2009. In March 2010, the Company acquired a 40% stake in PAHL, which owns PPI through a wholly owned subsidiary, RIHL. As of July 25, 2016, the Company had increased its stake in PAHL to 100%. PPI operated a polypropylene plant located in Mariveles, Bataan in the Philippines, which has the capacity to produce 160,000 metric tons of polypropylene resin annually. The polypropylene plant is co-owned with RIHL. On July 1, 2014, the Company acquired PPI's ownership in the polypropylene plant and took over the operations of the polypropylene business in order to enhance the overall efficiency of its petrochemical operations.

On March 30, 2012, the Company completed its acquisition of ExxonMobil's integrated downstream business in Malaysia for an aggregate purchase price of US\$577.3 million. With this acquisition, the Company extended its portfolio of oil refining and marketing businesses outside the Philippines. The Company owns and operates the Port Dickson Refinery, which has a crude oil distillation capacity of 88,000 barrels per day, and produces a range of petroleum products, including LPG, naphtha, gasoline, jet fuel, diesel and low-sulfur waxy residue ("LSWR"). As of June 30, 2016, the Company had nine product terminals, one depot, and a network of approximately 575 retail service stations in Malaysia. In the first quarter of 2016, the Company had a 17.4% share of the Malaysian retail market based on Company estimates using its internal assumptions and calculations and industry data from Fahrenheit Research.

The Company's products are primarily sold to customers in the Philippines and Malaysia. The Company also exports to other customers in the Asia-Pacific region various petroleum products and petrochemical feedstocks, including LSWR, naphtha, mixed xylene, benzene, toluene and propylene. The Company's revenues from these export sales amounted to \$\mathbb{P}\$ 31.9 billion, or 9% of total sales, in 2015, and \$\mathbb{P}\$11.3 billion, or 7% of total sales, in the first half of 2016.

In 2013, 2014, 2015 and the first six months of 2016, the Company's sales were  $\clubsuit$  463.6 billion,  $\clubsuit$  482.5 billion,  $\clubsuit$  360.2 billion and  $\clubsuit$  161.9 billion, respectively, and net income was  $\clubsuit$  5.1 billion,  $\clubsuit$  3.0 billion,  $\clubsuit$  6.3 billion and  $\clubsuit$  5.3 billion, respectively.

#### **Strengths**

The Company believes that its principal competitive strengths include the following:

- Market leadership in the Philippine downstream oil sector;
- Established position in the Malaysian downstream oil sector;
- Capability to produce high margin products;
- Differentiated service experience driving retail volumes;
- Operations in markets with favorable industry dynamics; and
- Experienced management team and employees and strong principal shareholder San Miguel Corporation.

#### **Areas of Strategic Focus**

The Company's principal strategies are set out below:

- Further increase market share in the downstream oil markets in the Philippines and in Malaysia;
- Focus on production of high margin refined petroleum products and petrochemicals;
- Continue investments to improve operational efficiency and profitability and to increase market reach; and
- Pursue selective synergistic acquisitions.

#### **Recent Developments**

The following are recent developments about the Company:

- The Company completed its US\$2 billion RMP-2 project in the fourth quarter of 2014. This enabled the Limay Refinery to increase utilization levels to current level of about 90% and convert fuel oil production into higher value products. In 2015, adjustments in the RMP-2 facilities were made to ensure stable operations and optimize value generation. The Company declared full commercial operations in January 2016.
- The Company began marketing and selling in the Philippines Euro IV compliant gasoline as early as June 2015 and Diesel as early as October 2015, ahead of the government mandated deadline of January 2016.
- In March 2015, the Company completed the rebranding and refurbishment of all the 550 stations acquired from ExxonMobil in Malaysia.
- The Company also completed the linkage of the Port Dickson Refinery to the Klang Valley Distribution Terminal in the second quarter of 2015, enabling the Company to more efficiently supply products to the central region.
- The Company introduced the Blaze 100 Euro 4M in Malaysia in the second quarter of 2016, the only 100 octane gasoline in Malaysia.
- On September 15, 2016, the Executive Committee of the Company granted the Company the authority to negotiate, enter into and conclude with SMC Powergen Inc. ("SMC Powergen") the relevant definitive agreements for the purchase and acquisition by the Company of the 140 MW Solid Fuel-Fired Power Plant of SMC Powergen located in the Petron Bataan Refinery (the "Power Plant") under such terms and conditions as Management may deem proper. The Executive Committee likewise authorized the Company to secure and avail of credit facility agreements to fund the proposed acquisition of the Power Plant.

#### Risks Relating to the Offer

Before making an investment decision, investors should carefully consider the risks associated with an investment in the Bonds. These risks include the following, which are discussed in more detail under the section "Risk Factors" starting on page 18:

#### Risks Relating to the Company's Business and Operations

- Volatility of the prices of crude oil and petroleum products may have a material adverse effect on the Company's business, results of operations and financial condition;
- The Company relies primarily on a small number of suppliers for a significant portion of its crude oil requirements in each of the Philippines and Malaysia;
- The Company's business, financial condition and results of operations may be adversely affected by intense competition and cyclicality in global and regional refining capacities;

- Any significant disruption in operations or casualty loss at the Company's refineries could adversely affect its business and results of operations and result in potential liabilities;
- The fuel business in Malaysia is regulated by the Malaysian government, and the Company is affected by Malaysian government policies and regulations relating to the marketing of fuel products;
- Continued compliance with safety, health, environmental and zoning laws and regulations may adversely affect the Company's results of operations and financial condition;
- Failure to respond quickly and effectively to product substitution or government-mandated product formulations may adversely affect the Company's business and prospects;
- The Company's business strategies require significant capital expenditures, financing, and expansion of marketing and logistical support, which are subject to a number of risks and uncertainties, and its financial condition and results of operations may be adversely affected by its debt levels;
- Changes in applicable taxes, duties and tariffs could increase the Company's operating costs and adversely affect its business, results of operations and financial condition;
- The Company may be adversely impacted by the fluctuations in the value of the Philippine Peso and the Ringgit Malaysia against the U.S. dollar;
- The Company depends on experienced, skilled and qualified personnel and senior management, and its business and growth prospects may be disrupted if it is unable to retain their services:
- The Company's controlling shareholder may have interests that may not be the same as those of other shareholders;
- The Company may fail to integrate acquired businesses properly, which could adversely affect the Company's results of operations and financial condition;
- If the number or severity of claims for which the Company is self-insured increases, or if it is required to accrue or pay additional amounts because the claims prove to be more severe than its recorded liabilities, the Company's financial condition and results of operations may be materially adversely affected; and
- Existing or future claims against the Company, its subsidiaries, associates or joint ventures, or directors or key management may have an unfavorable impact on the Company.

#### Risks Relating to the Philippines and Malaysia

- The Company's business and sales may be negatively affected by slow growth rates and economic instability in the Philippines and Malaysia, as well as globally;
- Political instability, acts of terrorism or military conflict or changes in laws or government policies in the Philippines or Malaysia could have a destabilizing effect and may have a negative effect on the Company;
- The occurrence of natural or man-made catastrophes or electricity blackouts may materially disrupt the Company's operations;
- Investors may face difficulties enforcing judgments against the Company; and
- If foreign exchange controls were to be imposed, the Company's ability to access foreign currency to purchase raw materials and equipment and to service foreign currency denominated debt obligations could be adversely affected.

#### Risks Relating to the Bonds

- The Bonds may not be a suitable investment for all investors;
- An active or liquid trading market for the Bonds may not develop;
- The Issuer may be unable to redeem the Bonds;
- Holders of the Bonds may not be able to reinvest at a similar return on investment;
- The Bondholder may face possible gain or loss if the Bonds are sold at the secondary market;
- The Bonds may not be able to retain its credit rating; and
- The Bonds have no preference under Article 2244(14) of the Civil Code.

#### **Corporate Information**

Petron Corporation was incorporated under the laws of the Philippines in 1966. Its corporate term has been extended until 2066. The Company's head office and principal place of business is located at the SMC Head Office Complex, 40 San Miguel Avenue, Mandaluyong City, Philippines. The Company's telephone number at this location is (632) 886-3888. The Company's primary website is www.petron.com. Information contained in the Company's website does not constitute a part of this Prospectus.

#### **SUMMARY FINANCIAL INFORMATION**

The following tables set forth summary financial information of the Company and should be read in conjunction with the auditors' reports and the Company's consolidated financial statements, including the notes thereto, and the section entitled "Management's Discussion and Analysis of Financial Position and Results of Operations" found on page 119 of this Prospectus.

The summary financial information presented below for the years ended December 31, 2013, 2014 and 2015 were derived from the consolidated financial statements of the Company, audited by R.G. Manabat and Co., a member firm of KPMG. The summary financial information for the six months ended June 30, 2015 and 2016 were derived from the unaudited condensed consolidated interim financial statements of the Company, reviewed by R.G. Manabat and Co., a member firm of KPMG. The Company's financial information included in this Prospectus has been prepared in accordance with PFRS.

#### **Summary Consolidated Statements of Income Data**

	Audited  For the years ended  December 31			Unaudited		
				For the six months ended June 30		
(Amounts in millions of ₽, except per share data)	2013	2014	2015	2015	2016	
Sales	463,638	482,535	360,178	186,051	161,863	
Cost of goods sold Gross profit	<u>440,479</u> 23,159	463,100 19,435	328,438 31,740	171,133 14,918	144,109 17,754	
Selling and administrative expenses	(11,475)	(11,830)	(13,606)	(6,042)	(6,275)	
Interest expense and other financing charges	(5,462)	(5,528)	(5,533)	(2,773)	(3,702)	
Interest income	1,285	844	686	392	273	
Share in net income of associates	110	102	133	53	59	
Other income (expenses) – net	(675)	790	(3,495)	(1,794)	(637)	
Income before tax	6,942	3,813	9,925	4,754	7,472	
Income tax expense	1,850	804	3,655	1,346	2,193	
Net income	5,092	3,009	6,270	3,408	5,279	
Attributable to: Equity holders of the Parent						
Company	5,247	3,320	5,618	3,013	5,075	
Non-controlling interests	(155) 5,092	3,009	652 6,270	395 3,408	204 5,279	
Basic/diluted earnings per common share attributable to equity holders						
of the Parent Company	₽0.28	<u>(₽0.15)</u>	<u>₽</u> 0.15	₽0.10	₽0.30	

### **Summary Consolidated Statements of Comprehensive Income**

	Audited For the years ended December 31			For the six months ended June 30		
(Amounts in millions of <del>P</del> )	2013	2014	2015	2015	2016	
Net income	5,092	3,009	6,270	3,408	5,279	
Other comprehensive income (loss)						
Items that will not be reclassified to profit or loss						
Equity reserve for retirement plan	3,232	(4,656)	(3,112)	(4)	1	
Share in other comprehensive loss of an associate	-	-	(6)	-	3	
Income tax benefit (expense)	(957)	1,396	935	1	(1)	
, , ,	2,275	(3,260)	(2,183)	(3)	3	
Items that may be reclassified to profit or loss						
Exchange differences on translation of foreign operations	589	(1,475)	(3,748)	(1,789)	1,842	
Unrealized fair value gains (losses) on available-for-sale financial assets	(31)	(25)	(1)	2	11	
Income tax benefit (expense)	2	2	-	(1)	(3)	
( ' ,	560	(1,498)	(3,749)	(1,788)	1,850	
Other comprehensive income (loss)	2,835	(4,758)	(5,932)	(1,791)	1,853	
Total comprehensive income (loss) for the year	7,927	(1,749)	338	1,617	7,132	
Attributable to:						
Equity holders of the Parent Company	6,971	(1,368)	390	1,476	6,669	
Non-controlling interests	956	(381)	(52)	141	463	
<u> </u>	7,927	(1,749)	338	1,617	7,132	
<del>-</del>	1,321	(1,143)		1,017	7,132	

### **Summary Consolidated Statements of Financial Position Data**

	Audited			Unaudited	
	As of December 31		As of the six months ended June 30		
(Amounts in millions of P) Current assets:	2013	2014	2015	2015	2016
Cash and cash equivalents	50,398	90,602	18,881	20,870	13,868
Financial assets at fair value through profit or loss	783	1,632	509	256	927
Available-for-sale financial assets	458	430	233	230	52
Trade and other receivables – net	67,667	48,339	30,749	53,809	30,529
Inventories	51,721	53,180	30,823	50,186	38,786
Other current assets	12,933	24,846	34,530	19,293	35,689
Total current assets	183,960	219,029	115,725	144,644	119,851
Noncurrent assets:					
Available-for-sale financial assets	457	451	388	348	414
Property, plant and equipment – net	141,647	153,650	161,597	158,868	160,014
Investments in associates	885	1,162	1,814	1,740	1,875
Investment property – net	114	113	112	112	92
Deferred tax assets	162	242	211	197	224
Goodwill	9,386	8,921	7,694	8,353	8,124
Other noncurrent assets - net	20,847	7,756	6,726	6,804	6,653
Total noncurrent assets	173,498	172,295	178,542	176,422	177,396
Total assets	357,458	391,324	294,267	321,066	297,247
Current liabilities:					
Short-term loans	100,071	133,388	99,481	105,743	88,990
Liabilities for crude oil and petroleum product importation	38,707	24,032	16,271	29,307	25,712
Trade and other payables	29,291	39,136	9,347	17,657	10,484

Derivative liabilities	152	98	603	164	267
Income tax payable	194	73	183	94	127
Current portion of long-term debt					
– net	8,155	5,860	694	15,246	2,158
Total current liabilities	176,570	202,587	126,579	168,211	127,738

	Audited  As of December 31			Unaudited		
				As of the six months ended June 30		
	2013	2014	2015	2015	2016	
Noncurrent liabilities:						
Long-term debt – net of current portion	58,032	66,269	71,726	57,241	68,142	
Retirement benefits liability	820	2,273	5,509	2,413	5,774	
Deferred tax liabilities	4,605	3,471	4,638	4,015	5,887	
Asset retirement obligation	1,004	1,659	1,809	1,691	1,847	
Other noncurrent liabilities Total noncurrent liabilities	4,539 69,000	1,373 75,045	906 84,588	958	961 82,611	
Total liabilities	245,570	277,632	211,167	234,529	210,349	
Equity attributable to equity holders of the Parent Company						
Capital stock	9,475	9,485	9,485	9,485	9,485	
Additional paid-in capital	9,764	19,653	19,653	19,653	19,653	
Undated subordinated capital securities	30,546	30,546	30,546	30,546	30,546	
Retained earnings	42,658	40,815	41,712	41,266	43,621	
Reserve for retirement plan	2,242	(1,018)	(3,204)	(1,021)	(3,201)	
Other reserves	(721)	(2,149)	(5,563)	(3,683)	(4,542)	
Treasury stock			(10,000)	(10,000)	(10,000)	
Total equity attributable to equity holders of the Parent Company	93,964	97,332	82,629	86,246	85,562	
Non-controlling interests	17,924	16,360	471	291	1,336	

Total equity	111,888	113,692	83,100	86,537	86,898
Total liabilities and equity	357,458	391,324	294,267	321,066	297,247

### **Summary of Consolidated Cash Flows Data**

	Audited  For the years ended  December 31			For the six months ended June 30	
(Amounts in millions of $P$ )					
	2013	2014	2015	2015	2016
Net cash flows provided by (used in) operating activities	29,023	(737)	8,468	(5,259)	13,209
Net cash flows provided by (used in) investing activities	(38,600)	(3,659)	(14,592)	(8,144)	(1,526)
Net cash flows provided by (used in) financing activities	32,539	44,488	(66,343)	(56,333)	(16,592)
Effect of exchange rate changes on cash and cash equivalents	471	112	746	4	(104)
Net increase (decrease) in cash and cash equivalents	23,433	40,204	(71,721)	(69,732)	(5,013)
Cash and cash equivalents at beginning of period	26,965	50,398	90,602	90,602	18,881
Cash and cash equivalents at end of period	50,398	90,602	18,881	20,870	13,868

#### **SUMMARY OF THE OFFER**

A discussion containing the "Summary of the Offer" shall be set out in the relevant Offer Supplement. However, any such summary should be read as an introduction to, and is qualified in its entirety by reference to, the more detailed information appearing elsewhere in this Prospectus and such Offer Supplement, including, but not limited to, the discussion on the "Description of the Offer Bonds" and "Plan of Distribution", and agreements executed in connection with a particular offer of Bonds as a whole. Such overview may not contain all of the information that prospective investors should consider before deciding to invest in the Bonds. Accordingly, any decision by a prospective investor to invest in the Bonds should be based on a consideration of this Prospectus, such Offer Supplement and agreements executed in connection with a particular offer of Bonds as a whole.

#### **DESCRIPTION OF THE BONDS**

The detailed terms and conditions of a particular tranche of Bonds shall be set out in the relevant Offer Supplement under "Description of the Offer Bonds". However, any such discussion under "Description of the Offer Bonds" does not purport to be a complete listing of all the rights, obligations, or privileges of the Bonds. Some rights, obligations, or privileges may be further limited or restricted by other documents. Prospective investors are enjoined to carefully review the Articles of Incorporation, By-Laws and resolutions of the Board of Directors of Petron, the information contained in this Prospectus, the relevant Offer Supplement and other agreements relevant to the offer of a particular tranche of Bonds and to perform their own independent investigation and analysis of the Issuer and the Bonds. Prospective Bondholders must make their own appraisal of the Issuer and the offer, and must make their own independent verification of the information contained herein and the other aforementioned documents and any other investigation they may deem appropriate for the purpose of determining whether to participate in the offer of Bonds. They must not rely solely on any statement or on the significance, adequacy or accuracy of any information contained herein. The information and data contained herein are not a substitute for the prospective investor's independent evaluation and analysis. Prospective Bondholders are likewise encouraged to consult their legal counsels and accountants in order to be better advised of the circumstances surrounding the Bonds being offered.

#### **RISK FACTORS**

Investment in the Bonds involves a certain degree of risk. Prior to making any investment decision, prospective investors should carefully consider all of the information in this Prospectus, including the risks and uncertainties described below. The business, financial condition or results of operations of the Issuer could be materially adversely affected by any of these risks.

This Prospectus contains forward-looking statements that involve risks and uncertainties. Petron adopts what it considers conservative financial and operational controls and policies to manage its business risks. The Company's actual results may differ significantly from the results discussed in the forward-looking statements. See section "Forward-Looking Statements" of this Prospectus. Factors that might cause such differences, thereby making the offering speculative or risky, may be summarized into those that pertain to the business and operations of Petron, in particular, and those that pertain to the over-all political, economic, and business environment, in general. These risk factors and the manner by which these risks shall be managed are presented below.

The risk factors discussed in this section are of equal importance and are only separated into categories for easy reference.

The means by which the Company intends to address the risk factors discussed herein are principally presented under "The Company — Strengths" beginning on page 40, "The Company — Areas of Strategic Focus" beginning on page 43, "Management's Discussion and Analysis of Financial Position and Results of Operations" beginning on page 119, and "Corporate Governance and Management" on page 94 of this Prospectus.

Additional considerations and uncertainties not presently known to the Issuer or which the Issuer currently deems immaterial may also have an adverse effect on an investment in the Bonds.

Investors should carefully consider all the information contained in this Prospectus, including the risk factors described below, before deciding to invest in the Bonds. The Company's business, financial condition and results of operations could be materially adversely affected by any of these risk factors.

#### **General Risk Warning**

The price of securities can and does fluctuate, and any individual security may experience upward or downward movements, and may even become valueless. There is an inherent risk that losses may be incurred rather than profit made as a result of buying and selling securities. Past performance is not a guide to future performance. There may be a big difference between the buying price and the selling price of these securities.

Investors deal in a range of investments, each of which may carry a different level of risk.

#### **Prudence Required**

This risk disclosure does not purport to disclose all the risks and other significant aspects of investing in these securities. Investors should undertake independent research and study on the trading of securities before commencing any trading activity. Investors may request publicly available information on the Bonds and the Issuer thereof from the SEC, PSE and PDEx.

#### **Professional Advice**

Investors should seek professional advice if they are uncertain of, or have not understood any aspect of the securities to invest in or the nature of risks involved in trading of securities, especially high risk securities.

#### Risks Relating to the Company's Business and Operations

Volatility of the prices of crude oil and petroleum products may have a material adverse effect on the Company's business, results of operations and financial condition.

The Company's financial results are primarily affected by the relationship, or margin, between the prices for its refined petroleum products and the prices for the crude oil that is the main raw material for these refined petroleum products. Crude oil accounted for approximately 56% and approximately 47% of the Company's total cost of goods sold in 2015 and in the first half of 2016, respectively.

Many factors influence the price of crude oil, including changes in global supply and demand for crude oil, international economic conditions, global conflicts or acts of terrorism, weather conditions, domestic and foreign governmental regulation and other factors over which the Company has no control. Historically, international crude oil prices have been volatile, and they are likely to continue to be volatile in the future. For example, in the latter part of 2014, the global oil market was especially volatile with crude oil prices plunging by as much as approximately US\$40/bbl in just four months. Dubai crude oil price declined from an average of approximately US\$102/bbl in August 2014 to an average of approximately US\$60/bbl in December 2014. The volatility continued, albeit at a more gradual manner, with oil prices extending their downward trend throughout 2015 until January 2016 when Dubai crude oil price reached a bottom of approximately US\$23/bbl. Thereafter, crude prices steadily recovered with Dubai crude oil price averaging US\$46/bbl in June 2016.

The Company holds approximately two months and approximately three weeks of crude oil and finished petroleum products inventory in the Philippines and Malaysia, respectively. Accordingly, since the Company accounts for its inventory using the first-in-first-out method, a sharp drop in crude oil prices could adversely affect the Company, as it may require the Company to sell its refined petroleum products produced with higher-priced crude oil at lower prices, as was the case in the fourth quarter of 2014 until January 2016. The Company may not be able to pass crude oil price fluctuations along to its consumers in a timely manner, or at all, due to regulatory restrictions or social and competitive concerns. The Philippine government has historically intervened to restrict increases in the prices of petroleum products in the Philippines from time to time. For example, on October 2, 2009, then-President Gloria Macapagal-Arroyo declared a state of national calamity in view of the devastation caused by typhoons "Ondoy" and "Pepeng." President Arroyo subsequently issued Executive Order 839 mandating that prices of petroleum products in Luzon be kept at October 15, 2009 levels effective October 23, 2009. As a result of this price freeze, the Company was unable to raise prices for its refined petroleum products, which adversely affected its profitability during the period until the price freeze was lifted on November 16, 2009. Any inability to pass on fluctuations in the price of crude oil may have a material adverse effect on the Company's business, results of operations and financial condition. In addition, even if the Company were able to pass on increases in the price of crude oil to its customers, demand for its products may decrease as a result of such price increases. The Company's Malaysian operations are subject to government price controls. See "The fuel business in Malaysia is regulated by the Malaysian government, and the Company is affected by Malaysian government policies and regulations relating to the marketing of fuel products."

Furthermore, a sharp rise in crude oil prices would increase the Company's requirements for short-term financing for working capital and may result in higher financing costs for the Company. Any

difficulties in securing short-term financing for working capital, or unfavorable pricing terms, may have a material adverse effect on the Company's financial condition and results of operations.

### The Company relies primarily on a small number of suppliers for a significant portion of its crude oil requirements in each of the Philippines and Malaysia.

The Company purchases a significant portion of the crude oil for its Philippine operations from Saudi Arabian Oil Company ("Saudi Aramco"). Petron has a term contract with Saudi Aramco entered into in 2008 to purchase various Saudi Aramco crudes. Pricing is determined through a formula that is linked to international industry benchmarks. The contract is automatically renewed annually unless either the Company or Saudi Aramco decides to terminate the contract upon at least 60 days' written notice prior to its expiration date. As of June 30, 2016, neither the Company nor Saudi Aramco has terminated the contract.

In addition, the Company also purchases a significant portion of the crude oil for its Philippine operations from Kuwait Petroleum Corporation ("KPC"). Petron has a contract with KPC to purchase various Kuwait crude. Pricing is determined through a formula that is linked to international industry benchmarks. The contract is renewable subject to mutual agreement of the parties. As of June 30, 2016, neither the Company nor KPC has terminated the contract.

The Company completed Phase 2 of the Refinery Master Plan (the "RMP-2") for the Limay Refinery in the fourth quarter of 2014 and declared commercial operations in January 2016. RMP-2 has increased the total crude oil requirements of the Limay Refinery and improved its flexibility to digest heavier, more sour crude, allowing the Company to expand its crude sourcing. To meet the increased demand, the Company needs to purchase more crude, including Saudi Aramco crude and Kuwait crude. The supply of crude oil by Saudi Aramco and KPC is subject to a variety of factors beyond the Company's control, including political developments in and the stability of Saudi Arabia, Kuwait and the rest of the Middle East, government regulations with respect to the oil and energy industry in those regions, weather conditions and overall economic conditions in the Middle East. In addition, the Company purchases a significant portion of the crude oil supply requirements for its refinery in Port Dickson, Malaysia (the "Port Dickson Refinery") from ExxonMobil Exploration and Production Malaysia, Inc. ("EMEPMI") pursuant to a long-term supply contract. A disruption in the operations of Saudi Aramco, of KPC or of EMEPMI, or a decision by any of Saudi Aramco, KPC or EMEPMI to amend or terminate their respective contracts with the Company, could negatively impact the Company's crude oil supply. If the Company's supply of crude oil from Saudi Aramco, KPC or EMEPMI were disrupted, the Company would be required to meet any consequent supply shortfall through other suppliers or spot market purchases.

The Limay Refinery is capable of processing various types of crude oil. The Company's crude oil optimization strategy includes the utilization of various types of crude oil to provide additional value to the Company. The completion of the RMP-2 has given the Limay Refinery greater flexibility to use heavier, more sour alternative crude. The Port Dickson Refinery is designed to process sweet crude oil. The Company's crude oil optimization strategy for the Port Dickson Refinery includes diversification in processing different types of sweet crude oil. However, there can be no assurance that the Company will be able to successfully implement its crude oil optimization strategies and diversify to using other crude oil efficiently or in a timely manner.

If the Company is unable to obtain an adequate supply of crude oil or is only able to obtain such supply at unfavorable prices, its margins and results of operations would be materially and adversely affected.

## The Company's business, financial condition and results of operations may be adversely affected by intense competition and cyclicality in global and regional refining capacities.

The Company faces intense competition in the sale of petroleum and other related products in the markets in which it operates. The Company competes with a number of multinational, national, regional and local competitors in the refined petroleum products business for market share of petroleum products sales. See "Business—Competition" for more information about the competition faced by the Company. Because of the commodity nature of oil products, competition in the Philippine and international markets for refined petroleum products is based primarily on price as adjusted to account for differences in product specifications and transportation and distribution costs. Participants in the reseller and LPG sectors in the Philippines continue to rely on aggressive pricing and discounting in order to expand their market share. The Company's Malaysian operations are subject to government price controls, as a result of which competition in those market sectors that are subject to government quotas is based primarily on the allocation of the applicable quotas by the Malaysian government. See "—The fuel business in Malaysia is regulated by the Malaysian government, and the Company is affected by Malaysian government policies and regulations relating to the marketing of fuel products."

The Company's competitiveness will depend on its ability to manage costs, increase and maintain efficiency at its refineries, effectively hedge against fluctuations in crude oil prices, maximize utilization of its assets and operations and comply with and obtain additional quotas from the Malaysian government. If the Company is unable to compete effectively with its competitors, its financial condition and results of operations, as well as its business prospects could be materially and adversely affected.

In addition, the Philippine oil industry is affected by ongoing smuggling and illegal trading of petroleum products. These illegal activities have resulted in decreases in sales volume and sales price for legitimate oil market participants in the Philippines. The Company's ability to compete effectively will depend to a degree on the proper enforcement of Philippine regulations by the Philippine government, which is beyond its control.

Furthermore, the global and regional refining industry has historically experienced periods of tight supply, resulting in increased prices and margins, as well as periods of substantial capacity additions, resulting in oversupply and reduced prices and margins. Any downturn in prices or margins resulting from existing or future excess industry capacity could have a material adverse impact on the Company's business, financial condition and results of operations.

# Any significant disruption in operations or casualty loss at the Company's refineries could adversely affect its business and results of operations and result in potential liabilities.

The Company's operation of its refineries and implementation of its expansion plans could be adversely affected by many factors, including accidents, breakdown or failure of equipment, interruption in power supply, human error, fires, explosions, release of toxic fumes, engineering and environmental problems, natural disasters and other unforeseen circumstances and problems. For example, in November 2008, the main electrical facilities in the utilities area of the Limay Refinery were damaged by a fire, which necessitated repairs and resulted in higher maintenance and repair costs for 2009.

These types of disruptions could result in product run-outs, facility shutdowns, equipment repair or replacement, increased insurance costs, personal injuries, loss of life and/or unplanned inventory build-up, all of which could have a material adverse effect on the business, results of operations and financial condition of the Company. There can be no assurance that operational disruptions will not

occur in the future or that insurance will adequately cover the entire scope or extent of the losses or other financial impact on the Company.

The Company has insurance policies that cover majority of the Company's assets and operations in order to mitigate the potential impact of risks. The policies include property damage, marine cargo, third party liability, personal injury, accidental death and dismemberment, sabotage and terrorism, machinery breakdown and business interruption. The Company self-insures some risks which have a low probability of occurring and for which insurance policies are not readily available or are priced unreasonably high.

# The fuel business in Malaysia is regulated by the Malaysian government, and the Company is affected by Malaysian government policies and regulations relating to the marketing of fuel products.

As in many countries, the fuel business in Malaysia is regulated by the government. The Malaysian government regulates the pricing structure through the automatic pricing mechanism ("APM"), pursuant to which it mandates (i) the prices of certain refined petroleum products, (ii) quotas and (iii) certain fixed amounts for marketing, transportation and distribution costs in relation to the subsidy structure. See "Regulatory and Environmental Matters-Malaysia-Sale and Pricing of Refined Petroleum Products—Price Control and Anti Profiteering Act, 2011." The Malaysian government may subsidize fuel prices so that increases in international crude oil prices are not borne fully by Malaysian consumers. Effective December 1, 2014, the Malaysian government implemented a managed float system under which the Malaysian government fixes the government-mandated retail prices of RON 95 petroleum and diesel on a monthly basis based on the Mean of Platts Singapore ("MOPS") for the previous month. If government-mandated prices are lower than the Company's total built-up cost, the Company receives subsidies from the Malaysian government. Conversely, if government-mandated prices are higher than the Company's total built-up cost, the Company pays duties to the Malaysian government. See "Regulatory and Environmental Matters-Malaysia-Sale and Pricing of Refined Petroleum Products—Price Control and Anti Profiteering Act, 2011." A substantial portion of the Company's revenue has been derived from sales of refined petroleum products in Malaysia that are subject to price controls.

In addition, the sale of diesel in Malaysia is subject to a quota system that applies to oil companies and eligible users and customers to ensure that subsidized diesel sold at service stations (meant strictly for road transport vehicles) is not sold illegally to industrial or commercial customers at unregulated prices. Diesel sales at service stations that exceed the volumes permitted under the Company's or its customers' quotas are not eligible for government subsidies. Accordingly, in instances when the government-mandated prices are lower than the Company's total built-up costs, the Company endeavors to limit diesel sales to volumes covered by the quotas. See "Regulatory and Environmental Matters—Malaysia—Sale and Pricing of Refined Petroleum Products—Price Control and Anti Profiteering Act, 2011." There can be no assurance that the Malaysian government will increase quotas, grant applications or not decrease the Company's quotas or those of any of its customers in the future. A substantial portion of the Company's revenue is derived from sales of diesel in Malaysia that are subject to the quota system. Accordingly, if the Malaysian government decreases or does not increase the Company's quotas or those of any of its selected transportation sector customers, the Company's financial condition and results of operations may be materially and adversely affected.

# Continued compliance with safety, health, environmental and zoning laws and regulations may adversely affect the Company's results of operations and financial condition.

The operations of the Company's business are subject to a number of national and local laws and regulations in the countries in which it operates, including safety, health, environmental and zoning

laws and regulations. These laws and regulations impose controls on air and water discharges, the storage, handling, discharge and disposal of waste, the location of storage facilities, and other aspects of the Company's business. Failure to comply with relevant laws and regulations may result in financial penalties or administrative or legal proceedings against the Company, including the revocation or suspension of the Company's licenses or operation of its facilities.

The Company has incurred, and expects to continue to incur, operating costs to comply with such laws and regulations. In addition, the Company has made, and expects to continue to make, capital expenditures on an ongoing basis to comply with safety, health, environmental and zoning laws and regulations. For example, the Company built a light virgin naphtha isomerization unit and a gas oil hydrotreater in 2006 to ensure that the Limay Refinery complied with the standards mandated by the Philippine Clean Air Act. See "Regulatory and Environmental Matters—Philippines." Additional facilities were also built to comply with environmental requirements mainly in relation to the RMP-2. These included a refinery wastewater treatment plant, sour water stripping facilities, sulphur recovery units, a flue gas desulfurizer and a flare system. There can be no assurance that the Company will be in compliance with applicable laws and regulations or will not become involved in future litigation or other proceedings or be held responsible in any future litigation or proceedings relating to safety, health, environmental and zoning matters, the costs of which could be material.

In addition, safety, health, environmental and zoning laws and regulations in the Philippines and Malaysia have become increasingly stringent. There can be no assurance that the adoption of new safety, health, environmental and zoning laws and regulations, new interpretations of existing laws, increased governmental enforcement of safety, health, environmental and zoning laws or other developments in the future will not result in the Company being subject to fines and penalties or having to incur additional capital expenditures or operating expenses to upgrade or relocate its facilities. For example, in November 2001, the City of Manila, citing concerns of safety, security and health, passed an ordinance reclassifying the area occupied by the Company's main storage facility in Pandacan, Manila, from industrial to commercial, thereby prohibiting the continued operation of the Company's facility in Pandacan as a petroleum storage facility and necessitating a relocation to other alternative sites in Luzon. In accordance with the Supreme Court decision in the case relating to the petroleum storage facilities in Pandacan, the Company ceased operations of its petroleum storage facilities in Pandacan in August 2015. The Company has also decided to eventually relocate its lubricant blending plant located in Pandacan to another site.

Another example is that the Euro IV-standard fuels became mandatory in the Philippines in 2016. In Malaysia, the government is considering implementation of Euro 4M and Euro 5M fuels in phases: Euro 4M for RON 97 by September 1, 2015, Euro 4M for RON 95 by October 1, 2018, Euro 5M (sulfur specification only) for diesel by September 1, 2020, and Euro 5M for RON 95 and RON 97 by January 1, 2025. See "Regulatory and Environmental Matters—Malaysia—Environmental Laws—Environmental Quality Act, 1974." The Company has made and is making capital expenditures to ensure that its refineries comply with Euro IV standards, Euro 4M and Euro 5M standards, as applicable, as these standards are mandated by the Philippine and Malaysian governments, respectively. If the Company fails to complete its planned refinery upgrades or enhancements on time, it may have to import additional products in the spot market to blend with its own production to ensure compliance with the relevant standards, which could have a material adverse effect on the Company's financial condition and results of operations.

In addition, if the measures implemented by the Company to comply with applicable laws, regulations and standards are not deemed sufficient by governmental authorities, compliance costs may significantly exceed current estimates, and expose the Company to potential liabilities, including administrative penalties. If the Company fails to meet safety, health and environmental requirements, it may be subject to administrative, civil and criminal proceedings by governmental authorities, as well as civil proceedings by environmental groups and other individuals, which could result in substantial

fines and penalties against the Company and damage to its reputation, as well as orders that could limit or affect its operations. There is no assurance that the Company will not become involved in future litigation or other proceedings relating to safety, health and environmental matters. Litigation or other proceedings are inherently unpredictable and may be time-consuming and disruptive to the Company's business and operations, regardless of the merits of the claims. There is no assurance that the Company will not be held responsible in any such future litigation or other proceedings, the costs of which could be material. Environmental compliance and remediation costs at sites on which the Company's facilities are located or other locations and related litigation and other proceedings could materially and adversely affect the Company's financial condition and results of operations.

# Failure to respond quickly and effectively to product substitution or government-mandated product formulations may adversely affect the Company's business and prospects.

Any potential increase in oil prices and environmental concerns could make it more attractive for the Company's customers to switch to alternative fuels such as natural gas, ethanol and palm oil methyl ester fuel blends. If alternative fuels become more affordable and available than petroleum products, customers may shift from petroleum to these alternative fuels not offered by the Company, resulting in lower sales volumes. In recent years, the Philippine government has enacted regulations mandating the inclusion of a specified percentage of alternative fuels in gasoline and diesel fuels sold or distributed by every oil company in the Philippines, and these types of requirements may be increased in the future. In Malaysia, the government initially mandated that all diesel used for automotive purposes be comprised of 5% palm oil methyl ester. This was subsequently increased to 7% in the second half of 2014. If the Company does not respond quickly and effectively to product substitutions or government-mandated product formulations in the future, its business and prospects may be adversely affected.

The Company's business strategies require significant capital expenditures, financing, and expansion of marketing and logistical support, which are subject to a number of risks and uncertainties, and its financial condition and results of operations may be adversely affected by its debt levels.

The Company's business is capital intensive. Specifically, the processing and refining of crude oil and the purchase, construction and maintenance of machinery and equipment require substantial capital expenditures. The Company's ability to maintain and increase its sales, net income and cash flows may be affected by the timely and successful completion of its planned capital expenditure projects. The Company's current business strategies involve, among others, (i) continued investment in the Limay Refinery to support the increased utilization from RMP-2 and improve refinery operations; (ii) continued expansion of its retail service station, LPG and lubes network in the Philippines; (iii) expansion and upgrade of its logistics capacity; and (iv) expansion of Malaysia operations with new service station additions and facilities improvement in Port Dickson Refinery to enable it to produce Euro 5M-standard fuels. If the Company fails to complete its planned capital expenditure projects on time or within budget or at all, or to operate its facilities at their designed capacity, it may be unable to achieve the targeted growth in sales and profits, and its business, results of operations and financial condition could be adversely affected. Furthermore, there can be no assurance that following the completion of the RMP-2, the Limay Refinery will run at the expected capacity or achieve the expected production profile, or that there will be sufficient demand and logistical support for the Company's increased production. Any of the foregoing factors could adversely affect the Company's business, financial condition and results of operations.

In addition, the Company has incurred a substantial amount of debt to finance its capital expenditure projects, a significant portion of which is due in five years or less. The Company's ability to complete its planned capital expenditure projects and meet its debt servicing obligations will depend in part on

its ability to generate sufficient cash flows from its operations and obtain adequate additional financing. There can be no assurance that the Company will be able to generate sufficient cash flows from its operations or obtain adequate financing for its planned capital expenditure projects or to meet its debt servicing obligations, on acceptable terms or at all. Failure by the Company to finance and successfully implement its planned capital expenditure projects could adversely affect its business, financial condition and results of operations.

# Changes in applicable taxes, duties and tariffs could increase the Company's operating costs and adversely affect its business, results of operations and financial condition.

The Company's operations are subject to various taxes, duties and tariffs. The tax and duty structure of the oil industry in the Philippines has undergone some key changes in recent years. For example, duties for the import of crude oil and petroleum products into the Philippines were increased on January 1, 2005 from 3% to 5%, and these duties were subsequently reduced to 0% with effect from July 4, 2010 (except for certain types of aviation gas). Furthermore, the Philippine government imposed an additional 12% value-added tax ("VAT") on the sale or importation of petroleum products in 2006. Malaysia's system of import duties and sales taxes was replaced by a goods and service tax effective April 1, 2015. There can be no assurance that any future tax changes in the Philippines or Malaysia would not have a material and adverse effect on the Company's business, financial condition and results of operations.

### The Company may be adversely impacted by the fluctuations in the value of the Philippine Peso and the Ringgit Malaysia against the U.S. dollar.

A substantial portion of the Company's revenues are denominated in either Philippine Pesos or Ringgit Malaysia, while a substantial portion of its expenses, including crude oil purchases and foreign currency denominated debt service costs, is denominated in U.S. dollars. In 2015 and the six month period ended June 30, 2016, approximately 54% and 55%, respectively, of the Company's revenues were denominated in Philippine Pesos, approximately 32% and 30%, respectively, of its revenues were denominated in Ringgit Malaysia, while approximately 80% and 76%, respectively, of its cost of goods sold were denominated in U.S. dollars. In addition, as of June 30, 2016, 29% of the Company's outstanding debt was denominated in U.S. dollars. The Company's financial reporting currency is the Peso, and therefore depreciation of the Peso relative to the U.S. dollar would result in increases in the Company's foreign currency denominated expenses as reflected in its Peso financial statements, and could also result in foreign exchange losses resulting from the revaluation of foreign currency denominated assets and liabilities, including increases in the Peso amounts of the Company's U.S. dollar denominated debt obligations, thereby adversely affecting the Company's results of operations and financial condition. In addition, there can be no assurance that the Company could increase its Peso- or Ringgit-denominated product prices to offset increases in its crude oil or other costs resulting from any depreciation of the Peso or the Ringgit, as applicable. From January 1, 2013 to June 30, 2016, the value of the Peso against the U.S. dollar fluctuated from a low of ₽ 40.55 per U.S. dollar on March 13, 2015 to a high of ₽ 48.049 per U.S. dollar on January 26, 2016. In the same period, the value of the Ringgit Malaysia against the U.S. dollar has fluctuated from a low of RM 2.9625 per U.S. dollar on May 8, 2013 to a high of RM 4.4570 per U.S. dollar on September 29, 2015.2 While the Company uses a combination of natural hedges, which involve holding U.S. dollar-denominated assets and liabilities, and derivative instruments to manage its exchange rate risk exposure, its exchange rate exposures are not fully protected. There can be no assurance that the value of the Peso or the Ringgit Malaysia will not decline or continue to fluctuate significantly against the U.S.

<sup>&</sup>lt;sup>2</sup> According to Bloomberg historical rates of the Philippine Peso Spot Currency and Malaysian Ringgit Spot Currency

dollar, and any significant future depreciation of the Peso or the Ringgit Malaysia could have a material adverse effect on the Company's margins, results of operations and financial condition.

# The Company depends on experienced, skilled and qualified personnel and senior management, and its business and growth prospects may be disrupted if it is unable to retain their services.

The Company depends on experienced, skilled and qualified personnel for the management and operation of its business. The loss of such experienced, skilled or qualified personnel may lead to operating challenges and increased costs. These challenges include lack of resources, loss of knowledge and lengthy period of time associated with skill development. In this case, costs, including costs related to contract labor, productivity and safety, may rise. Failure to hire and adequately train replacement employees, including the transfer of significant internal historical knowledge and expertise to new employees, or the limited availability and rising cost of contract labor may adversely affect the Company's ability to manage and operate its business. The loss of a significant number of qualified personnel could adversely affect the Company's ability to compete in its industry, which in turn could have a material adverse effect on its business, results of operations and cash flows.

In addition, the Company relies, and will likely continue to rely, significantly on the continued individual and collective contributions of its senior management. There can be no assurance that the Company will be able to retain its senior management. The loss of any of these key employees without a suitable replacement, or the Company's inability to retain these key employees, could have a material adverse effect on its business, results of operations and cash flows.

### The Company's controlling shareholder may have interests that may not be the same as those of other shareholders.

San Miguel Corporation ("SMC"), directly and indirectly, holds an effective 68.26% of the Company's outstanding common equity as of June 30, 2016. See "Ownership and Corporate Structure" of this Prospectus. SMC is not obligated to provide the Company with financial support or to exercise its rights as a shareholder in the Company's best interests or the best interests of the Company's other shareholders. If the interests of SMC conflict with the interests of the Company, the Company could be disadvantaged by the actions that SMC chooses to pursue.

In addition, while the Company expects to benefit from its ongoing relationship with SMC and its subsidiaries and affiliates through their global reach and relationships, there can be no assurance that SMC will allow the Company to have access to such benefits.

## The Company may fail to integrate acquired businesses properly, which could adversely affect the Company's results of operations and financial condition.

From time to time, the Company considers selective opportunities to expand both domestically and outside the Philippines through strategic acquisitions consistent with its focuses on increased production of diesel, gasoline, jet fuel, kerosene and LPG ("White Products") and the creation of operational synergies. However, there can be no assurance that the Company will be able to integrate its acquisitions fully in line with its strategy. Any failure to do so could have a material adverse effect on the business, results of operations and financial condition of the Company.

If the number or severity of claims for which the Company is self-insured increases, or if it is required to accrue or pay additional amounts because the claims prove to be more severe than its recorded liabilities, the Company's financial condition and results of operations may be materially and adversely affected.

The Company's refining of crude oil and marketing and distribution of refined petroleum products in the Philippines and Malaysia are subject to inherent risks, such as equipment defects, malfunctions, failures or misuse, which could cause environmental pollution, leaks or spills, personal injury or loss of life, as well as damage to and destruction of the environment, which could result in liabilities that exceed the Company's insurance coverage and have a material adverse effect on its financial condition and results of operations. The Company could also be adversely affected by business interruption caused by war, terrorist activities, mechanical failure, human error, political action, labor strikes, fire and other circumstances or events.

The Company uses a combination of self-insurance, reinsurance and purchased insurance to cover its properties and certain potential liabilities. The Company's insurance coverage includes property, marine cargo and third party liability, as well as personal injury, accidental death and dismemberment, sabotage and terrorism, machinery breakdown and business interruption. One of the main insurance policies of the Company, the Industrial All-Risk (the "IAR") policy covers the Limay Refinery for material damages, including from machinery breakdown and business interruption. The business interruption coverage under the IAR policy has a US\$293.0 million limit. All insurance policies relating to the Company's Philippine operations are written by its wholly-owned insurance subsidiary, Petrogen Insurance Corporation ("Petrogen"). The majority of the risks insured by Petrogen are reinsured with Standard & Poor's A-rated foreign insurers through Overseas Ventures Insurance Corporation Ltd. ("Ovincor"), Petron's Bermuda-based captive insurance subsidiary. For its Malaysian operations, the Company purchases insurance from Malaysian insurance companies, consistent with Malaysian law. The Company estimates the liabilities associated with the risks retained by it, in part, by considering historical claims, experience and other actuarial assumptions which, by their nature, are subject to a degree of uncertainty and variability. Among the causes of this uncertainty and variability are unpredictable external factors affecting future inflation rates, discount rates, litigation trends, legal interpretations and actual claim settlement patterns. If the number or severity of claims for which the Company is self-insured increases, or if it is required to accrue or pay additional amounts because the claims prove to be more severe than the original assessments, the Company's financial condition, results of operations and cash flows may be materially and adversely affected.

### Existing or future claims against the Company, its subsidiaries, associates or joint ventures, or directors or key management may have an unfavorable impact on the Company.

From time to time, the Company, its subsidiaries, associates or joint ventures, or directors or key management may be subject to litigation, investigations, claims and other legal proceedings. For a description of certain legal proceedings, see "Business—Legal Proceedings" of this Prospectus. Legal proceedings could cause the Company to incur unforeseen expenses, occupy a significant amount of management's time and attention, and negatively affect the Company's business operations and financial position. Further, legal proceedings could continue for a prolonged period of time and be time-consuming with unpredictable outcomes and it is difficult for the Company to predict the possible losses, damages or expenses arising from such legal proceedings. An unfavorable outcome in these or other legal proceedings could have a material adverse effect on the business, financial position, results of operations and cash flows.

#### Risks Relating to the Philippines and Malaysia

The Company's business and sales may be negatively affected by slow growth rates and economic instability in the Philippines and Malaysia, as well as globally.

The Company derives substantially all of its revenues and operating profits from sales of its products in the Philippines and Malaysia. In 2015 and the six months ended June 30, 2016, the Company derived approximately 68% and 70%, respectively, of its sales from its Philippine operations, and in 2015 and the six months ended June 30, 2016, the Company derived approximately 32% and 30%,

respectively, of its sales from its Malaysian operations. The Company's product demand and results of operations have generally been influenced to a significant degree by the general state of the Philippine and Malaysian economies and the overall levels of business activity in the Philippines and Malaysia, and the Company expects that this will continue to be the case in the future. The Philippines and Malaysia have both experienced periods of slow or negative growth, high inflation, significant devaluation of the Philippine Peso or the Ringgit Malaysia, as applicable, and the imposition of exchange controls. The Company cannot assure prospective investors that one or more of these factors will not negatively impact Philippine or Malaysian consumers' purchasing power, which could materially and adversely affect the Company's financial condition and results of operations.

In addition, global financial, credit and currency markets have in the second half of 2008 and in 2009, experienced, and may continue to experience, significant dislocations and liquidity disruptions. The volatility in global financial markets has added to the uncertainty of the global economic outlook, and a number of countries have experienced slowing economic activity. In the past, the Philippine and Malaysian economies and the securities of Philippine companies have been influenced, to varying degrees, by economic and market conditions in other countries, particularly other countries in Southeast Asia, as well as investors' responses to those conditions. The uncertainty surrounding the global economic outlook could cause economic conditions in the Philippines and/or Malaysia to deteriorate. Any downturn in the Philippine or Malaysian economies may negatively affect consumer sentiment and general business conditions in the Philippines or Malaysia, as applicable, which may lead to a reduction in demand for the Company's products and materially reduce the Company's revenues, profitability and cash flows. Moreover, there can be no assurance that current or future Philippine and Malaysian government policies will continue to be conducive to sustaining economic growth.

Political instability, acts of terrorism or military conflict or changes in laws or government policies in the Philippines or Malaysia could have a destabilizing effect and may have a negative effect on the Company.

The Philippines has from time to time experienced political and military instability. In the last few years, there has been political instability in the Philippines, including impeachment proceedings against two former presidents and the chief justice of the Supreme Court of the Philippines, hearings on graft and corruption issues against various government officials, and public and military protests arising from alleged misconduct by previous and current administrations. There can be no assurance that acts of election-related or other political violence will not occur in the future, and any such events could negatively impact the Philippine economy. An unstable political environment, whether due to the impeachment of government officials, imposition of emergency executive rule, martial law or widespread popular demonstrations or rioting, could negatively affect the general economic conditions and operating environment in the Philippines, which could have a material adverse effect on the Company's business, financial condition and results of operations. The Philippines has also been subject to a number of terrorist attacks since 2000, and the Philippine armed forces have been in conflict with groups that have been identified as being responsible for kidnapping and terrorist activities in the Philippines. In addition, bombings have taken place in the Philippines, mainly in cities in the southern part of the country. Political instability, acts of terrorism, violent crime and similar events could have a material adverse effect on the Company's business, financial condition, results of operations and prospects. In addition, the Company may be affected by political and social developments in the Philippines and changes in the political leadership and/or government policies in the Philippines. Such political or regulatory changes may include (but are not limited to) the introduction of new laws and regulations that impose vehicular volume reduction programs. There can be no assurance that any changes in such regulations or policies imposed by the Philippine

government from time to time will not have an adverse effect on the Company's business, financial condition, results of operations and prospects.

The Company may also be affected by political and social developments in Malaysia, as well as changes in the political leadership and/or government policies in Malaysia. Such political or regulatory changes may include (but are not limited to) the introduction of new laws and regulations that impose and/or increase restrictions on imports, the conduct of business, the repatriation of profits, the imposition of capital controls, changes in interest rates and the taxation of goods and services. There can be no assurance that any changes in such regulations or policies imposed by the Malaysian government from time to time will not have an adverse effect on the Company's business, financial condition, results of operations and prospects. In addition, terrorist attacks and other acts of violence or war in Malaysia may negatively affect the Malaysian economy, resulting in a loss of consumer confidence and reduced demand for the Company's products in Malaysia, which could adversely affect the Company's business, financial condition, results of operations and prospects.

### The occurrence of natural or man-made catastrophes or electricity blackouts may materially disrupt the Company's operations.

The Philippines and Malaysia have experienced a number of major natural or man-made catastrophes in recent years, including typhoons, volcanic eruptions, earthquakes, tsunamis, mudslides, fires, droughts and floods related to El Niño and La Niña weather events. Natural catastrophes may disrupt the Company's ability to produce or distribute its products and impair the economic conditions in affected areas, as well as the overall Philippine and Malaysian economies. The Philippines and Malaysia have both experienced electricity blackouts resulting from insufficient power generation, faulty transmission lines and other disruptions, such as typhoons or other tropical storms. These types of events may materially disrupt the Company's business and operations and could have a material adverse effect on the Company's financial condition and results of operations. The Company has insurance policies that cover business interruption and material damage to its facilities caused by natural catastrophes. However, the Company cannot assure prospective investors that the insurance coverage it maintains for these risks will adequately compensate the Company for all damages and economic losses resulting from natural or man-made catastrophes or electricity blackouts, including possible business interruptions.

#### Investors may face difficulties enforcing judgments against the Company.

The Company is organized under the laws of the Philippines and most of its assets are located in the Philippines and Malaysia. It may be difficult for investors to effect service of process outside the Philippines upon the Company with respect to claims pertaining to the Bonds. Moreover, it may be difficult for investors to enforce in the Philippines or Malaysia judgments against the Company obtained outside the Philippines or Malaysia, as applicable, in any actions pertaining to the Bonds, particularly with respect to actions for claims to which the Company has not consented to service of process outside the Philippines or Malaysia, as the case may be.

In addition, substantially all of the directors and senior management of the Company are residents of the Philippines, and all or a substantial portion of the assets of these persons are or may be located in the Philippines. As a result, it may be difficult for investors to effect service of process outside of the Philippines upon such persons or to enforce against them judgments obtained in courts or arbitral tribunals outside the Philippines.

The Philippines is not a party to any international treaty relating to the recognition or enforcement of foreign judgments. Philippine law provides that a final and conclusive judgment of a foreign court is enforceable in the Philippines through an independent action filed to enforce such judgment, and

without re-trial or re-examination of the issues, only if (i) the court rendering such judgment had jurisdiction in accordance with its jurisdictional rules; (ii) the other party had notice of the proceedings; (iii) such judgment was not obtained by collusion or fraud or based on a clear mistake of fact or law; or (iv) such judgment was not contrary to public policy or good morals in the Philippines.

A judgment obtained for a fixed sum in a court of a reciprocating country (as listed in the First Schedule of the Reciprocal and Enforcement of Foreign Judgments Act 1958 ("REJA")) may be recognized and enforced by the courts of Malaysia upon registration of the judgment with the courts of Malaysia under the REJA within six years after the date of the judgment, or, where there have been proceedings by way of appeal against the judgment, after the date of the last judgment given in those proceedings, so long as the judgment: (i) is not inconsistent with public policy in Malaysia; (ii) was not given or obtained by fraud or duress or in a manner contrary to natural justice; (iii) is not directly or indirectly for the payment of taxes or other charges of a like nature or of a fine or other penalty; (iv) was of a court of competent jurisdiction of such jurisdiction and the judgment debtor being the defendant in the original court received notice of those proceedings in sufficient time to enable it to defend the proceedings; (v) has not been wholly satisfied; (vi) is final and conclusive between the parties; (vii) could be enforced by execution in the country of that original court; (viii) is for a fixed sum; (ix) is not preceded by a final and conclusive judgment by a court having jurisdiction in that matter; and (x) is vested in the person by whom the application for registration was made.

Under current Malaysian law, any judgment obtained for a fixed sum in a court of a foreign jurisdiction with which Malaysia has no arrangement for reciprocal enforcement of judgments, after due service of process, may, at the discretion of the courts of Malaysia, be actionable in the courts of Malaysia by way of a suit on a debt if such judgment is final and conclusive. However, such action may be met with defenses, including, but not limited to, defenses based on the conditions listed in the preceding paragraph. A money judgment by the courts of a non-reciprocating country may be recognized by Malaysian courts and be enforced by way of summary judgment without re-examination of the issues in dispute provided that the judgment: (i) is not inconsistent with public policy in Malaysia; (ii) was not given or obtained by fraud or duress or in a manner contrary to natural justice; (iii) is not directly or indirectly for the payment of taxes or other charges of a like nature or of a fine or other penalty; (iv) was of a court of competent jurisdiction of such jurisdiction; (v) has not been wholly satisfied; (vi) is final and conclusive between the parties; and (vii) is for a fixed sum.

If foreign exchange controls were to be imposed, the Company's ability to access foreign currency to purchase raw materials and equipment and to service foreign currency denominated obligations could be adversely affected.

Generally, Philippine residents may freely dispose of their foreign exchange receipts and foreign exchange may be freely sold and purchased outside the Philippine banking system. The Monetary Board of the Bangko Sentral ng Pilipinas (the "BSP"), with the approval of the President of the Philippines, has statutory authority, in the imminence of or during a foreign exchange crisis or in times of national emergency, to: (i) suspend temporarily or restrict sales of foreign exchange; (ii) require licensing of foreign exchange transactions; or (iii) require delivery of foreign exchange to the BSP or its designee banks. The Philippine government has, in the past, instituted restrictions on the conversion of Pesos into foreign currency and the use of foreign exchange received by Philippine residents to pay foreign currency obligations.

There are foreign exchange policies in Malaysia that support the monitoring of capital flows into and out of the country in order to preserve its financial and economic stability. The foreign exchange policies in Malaysia are governed by the Financial Services Act 2013 ("FSA") and the Islamic Financial Services Act 2013 ("IFSA") and are administered by the Foreign Exchange Administration, an arm of Bank Negara Malaysia ("BNM"), which is the central bank of Malaysia. BNM has issued

Rules and Notices that regulate foreign exchange dealings in Malaysia pursuant to the powers conferred by the FSA and IFSA. Under the Rules Applicable to Non-Residents issued by BNM, there is no restriction for non-residents to invest in Malaysia in any form of Ringgit assets either as direct or portfolio investments, and non-residents are free to repatriate any amount of funds in Malaysia at any time, including divestment proceeds, profits, dividends or any income arising from investment in Malaysia, subject to the applicable reporting requirements and any withholding tax. Repatriation, however, must be made in foreign currency.

The Company purchases some critical raw materials, particularly crude oil, and some technically advanced equipment from abroad and needs foreign currency to make these purchases. In addition, the Company has incurred and may continue to incur foreign currency denominated obligations and Peso-denominated debt obligations that are payable in foreign currency. There can be no assurance that the Philippine government or the Malaysian Foreign Exchange Administration will not impose economic or regulatory controls that may restrict free access to foreign currency in the future. Any such restrictions imposed in the future could severely curtail the Company's ability to purchase crude oil, materials and equipment from outside the Philippines or Malaysia in U.S. dollars and its ability to make principal and interest payments in U.S. dollars on its foreign currency-denominated obligations or Peso-denominated debt obligations that are payable in foreign currency, which could materially and adversely affect its financial condition and results of operations.

#### Risks Relating to the Bonds

#### The Bonds may not be a suitable investment for all investors.

Each potential investor in the Bonds must determine the suitability of that investment in light of its own circumstances. In particular, each potential investor should:

- have sufficient knowledge and experience to make a meaningful evaluation of the Bonds, the merits and risks of investing in the Bonds and the information contained in this Prospectus;
- have access to, and knowledge of, appropriate analytical tools to evaluate, in the context of its particular financial situation, an investment in the Bonds and the impact the Bonds will have on its overall investment portfolio;
- have sufficient financial resources and liquidity to bear all of the risks of an investment in the Bonds, including where the currency for principal or interest payments is different from the potential investor's currency;
- understand thoroughly the terms of the Bonds and be familiar with the behavior of any relevant financial markets; and
- be able to evaluate (either alone or with the help of a financial adviser) possible scenarios for economic, interest rate, foreign exchange rate and other factors that may affect its investment and its ability to bear the applicable risks.

# An active or liquid trading market for the Bonds may not develop.

The Bonds are a new issue of securities for which there is currently no trading market. Even if the Bonds are listed on the PDEx, trading in securities such as the Bonds may be subject to extreme volatility at times, in response to fluctuating interest rates, developments in local and international capital markets and the overall market for debt securities among other factors, which may affect liquidity. Although the Bonds are intended to be listed on PDEx as soon as reasonably practicable, no assurance can be given that an active trading market for the Bonds will develop and, if such a market were to develop the Joint Issue Managers are under no obligation to maintain such a market. The liquidity and the market prices for the Bonds can be expected to vary with changes in market and

economic conditions, the financial position and prospects of the Company and other factors that generally influence the market prices of securities.

The Company has no control over this risk as active trading of the Bonds is highly dependent on the bondholders.

## The Issuer may be unable to redeem the Bonds.

At maturity, the Issuer will be required to redeem all of the Bonds. If such an event were to occur, the Issuer may not have sufficient cash in hand and may not be able to arrange financing to redeem the Bonds in time, or on acceptable terms, or at all. The ability to redeem the Bonds in such event may also be limited by the terms of other debt instruments. The failure by the Issuer to repay, repurchase or redeem tendered Bonds would constitute an event of default under the Bonds, which may also constitute a default under the terms of other indebtedness of the Issuer.

The Issuer has a very strong business franchise in the Philippines. It has a strong recurring cash flow and maintains a low debt-equity ratio and a high level of liquidity in its balance sheet. The Issuer believes that it has sufficient resources which will allow it to service the principal and interest of the Bonds.

#### Holders of the Bonds may not be able to reinvest at a similar return on investment.

Prior to the relevant maturity dates of the Bonds, the Issuer shall have the option, but not the obligation, to redeem in whole (and not in part), any series of the outstanding Bonds on the relevant Optional Redemption Dates (see "Description of the Offer Bonds" in the relevant Offer Supplement). In the event that the Company exercises this early redemption option, all Bonds will be redeemed and the Company would pay the amounts to which Bondholders would be entitled. Following such redemption and payment, there can be no assurance that investors in the redeemed Bonds will be able to re-invest such amounts in securities that would offer a comparative or better yield or terms, at such time.

#### The Bondholder may face possible gain or loss if the Bonds are sold at the secondary market.

As with all fixed income securities, the Bonds' market values move (either up or down) depending on the change in interest rates. The Bonds when sold in the secondary market are worth more if interest rates decrease since the Bonds have a higher interest rate relative to the market. Likewise, if the prevailing interest rate increases, the Bonds are worth less when sold in the secondary market. Therefore, holders may either make a gain or incur a loss when they decide to sell the Bonds.

# The Bonds may not be able to retain its credit rating.

There is no assurance that the rating of the Bonds will be retained throughout the life of the Bonds. The rating is not a recommendation to buy, sell, or hold securities and may be subject to revision, suspension, or withdrawal at any time by the assigning rating organization.

# The Bonds have no preference under Article 2244(14) of the Civil Code.

No other loan or other debt facility currently or to be entered into by the Issuer shall have preference of priority over the Bonds as accorded to public instruments under Article 2244(14) of the Civil Code of the Philippines, and all banks and lenders under any such loans or facilities that are notarized have waived the right to the benefit of any such preference or priority. However, should any bank or bondholder hereinafter have a preference or priority over the Bonds as a result of notarization, then

the Issuer shall at the Issuer's option, either procure a waiver of the preference created by such notarization or equally and ratably extend such preference to the Bonds as may be practicable.

# **USE OF PROCEEDS**

The intended use of proceeds for each offer of Bonds being offered shall be set in the relevant Offer Supplement under "Use of Proceeds".

# **DETERMINATION OF THE OFFER PRICE**

Each series of the Bonds shall be issued on a fully paid basis and at an issue price that is at par.

# **PLAN OF DISTRIBUTION**

The detailed plan of distribution and underwriting arrangement for each offer of Bonds shall be set out in the relevant Offer Supplement.

# **CAPITALIZATION**

The unaudited consolidated short-term and long-term debt and capitalization of the Issuer as of the relevant period shall be set out in the relevant Offer Supplement.

#### THE COMPANY

#### **OVERVIEW**

The Company was incorporated under the Corporation Code of the Philippines and registered with the Philippine Securities and Exchange Commission ("SEC") on December 22, 1966. On September 13, 2013, the SEC approved the extension of the 50-year corporate term of the Company to 2066. The Company refines crude oil and markets and distributes refined petroleum products in the Philippines and Malaysia.

In the Philippines, the Company is the largest integrated oil refining and marketing company. The Company had an overall market share of 32.8% of the Philippine oil market for the year ended December 31, 2015 in terms of sales volume based on Company estimates using its internal assumptions and calculations and industry data from the DOE. The Company's IMS-certified Limay Refinery in Limay, Bataan in the Philippines, which has a crude oil distillation capacity of 180,000 barrels per day, processes crude oil into a range of petroleum products, including gasoline, diesel, LPG, jet fuel, kerosene, naphtha, and petrochemical feedstock such as benzene, toluene, mixed xylene and propylene. The completion of Phase 2 of the Refinery Master Plan ("RMP-2"), a US\$2 billion project for the Limay Refinery, enables the Company to produce more valuable White Products and increase production of petrochemicals. The completion of the RMP-2 made the Company the first oil company in the Philippines capable of producing Euro IV-standard fuels, the global standard for clean air fuels.

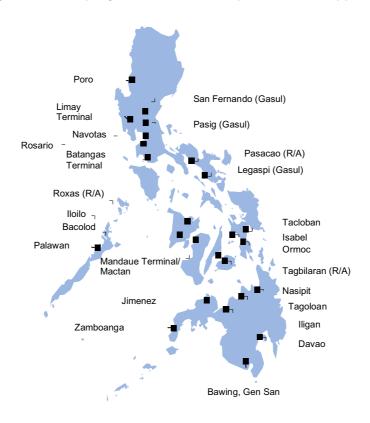
From the Limay Refinery, the Company moves its products, mainly by sea, to depots, terminals and airport installations situated throughout the Philippines, representing the most extensive distribution network for petroleum products in the Philippines. The network comprises 10 depots and terminals in Luzon, nine in the Visayas and seven in Mindanao, as well as two airport installations in Luzon and two in Mindanao. Through this nationwide network, the Company supplies its various petroleum products such as gasoline, diesel, and LPG to its customers. The Company also supplies jet fuel to international and domestic carriers at key airports in the Philippines.

The map below shows the geographic coverage of the Company's terminals and depots in the Philippines as of June 30, 2016.

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<sup>&</sup>lt;sup>3</sup> Market share is derived from Company estimates based on Company information and data from the Philippine Department of Energy for FY2015. Company estimates exclude direct imports of jet fuel by airlines, direct imports of naphtha as feedstock for petrochemical plants, direct imports of condensate as fuel for natural gas power plants, and lubes and greases.

#### Geographic coverage of the Company's terminals and depots in the Philippines



## Note:

R/A indicates that a rationalization agreement is in place in relation to the relevant depot, which is a contract between the owner-operator of the depot and another oil company regarding product supply and the use of the facilities to rationalize operations and reduce costs.

Through its network of approximately 2,225 retail service stations in the Philippines as of June 30, 2016, the Company sells gasoline, diesel, kerosene, and auto-LPG (in some stations) to motorists and to the public transport sector. The Company also sells its LPG brands "Gasul" and "Fiesta Gas" to households and other consumers through its extensive dealership network.

The Company also manufactures lubricants and greases through its blending plant in Pandacan, and these products are sold through the Company's service stations and sales centers. The Company owns and operates a fuel additives blending plant in the Subic Bay Freeport Zone in the Philippines, which has a tolling agreement with Innospec, Limited ("Innospec"), a global fuel additives supplier. Regional customers of Innospec and the Company's own requirements are served from the output of the Subic plant.

In recent years, the Company has also diversified into petrochemicals, adding a mixed xylene recovery unit to the Limay Refinery in 2000 and a propylene recovery unit in 2008. Its benzene-toluene extraction unit became operational in May 2009. In March 2010, the Company acquired a 40% stake in PAHL, which owns PPI through a wholly owned subsidiary, RIHL. As of July 25, 2016, the Company had increased its stake in PAHL to 100%. PPI operated a polypropylene plant located in Mariveles, Bataan in the Philippines, which has the capacity to produce 160,000 metric tons of polypropylene resin annually. The polypropylene plant is co-owned with RIHL. On July 1, 2014, the Company acquired PPI's ownership in the polypropylene plant and took over the operations of the polypropylene business in order to enhance the overall efficiency of its petrochemical operations.

The Company entered the Malaysian market in March 2012 through the purchase of ExxonMobil's downstream oil business in Malaysia for a purchase price of US\$577.3 million. With this acquisition, the Company extended its portfolio of oil refining and marketing businesses outside the Philippines. The Company owns and operates the Port Dickson Refinery, which has a crude oil distillation capacity of 88,000 barrels per day, and produces a range of petroleum products, including LPG, naphtha, gasoline, jet fuel, diesel and low-sulfur waxy residue ("LSWR"). As of June 30, 2016, the Company had nine product terminals, one depot, and a network of approximately 575 retail service stations in Malaysia. In the first quarter of 2016, the Company ranked third in the Malaysian retail market with a 17.4% share of the Malaysian retail market based on Company estimates using its internal assumptions and calculations and industry data from Fahrenheit Research, a market research consultant appointed by Malaysian retail market participants to compile industry data.

The Company's products are primarily sold to customers in the Philippines and Malaysia. The Company also exports to other customers in the Asia-Pacific region various petroleum products and petrochemical feedstocks, including LSWR, naphtha, mixed xylene, benzene, toluene and propylene. The Company's revenues from these export sales amounted to  $\bigcirc$  31.9 billion, or 9% of total sales, in 2015, and  $\bigcirc$  11.3 billion, or 7% of total sales, in the first half of 2016.

In 2013, 2014, 2015 and the first six months of 2016, the Company's sales were  $\clubsuit$  463.6 billion,  $\clubsuit$  482.5 billion,  $\clubsuit$  360.2 billion and  $\clubsuit$  161.9 billion, respectively, and net income was  $\clubsuit$  5.1 billion,  $\clubsuit$  3.0 billion,  $\clubsuit$  6.3 billion and  $\clubsuit$  5.3 billion, respectively.

The Company's common shares are listed for trading on the PSE under the symbol "PCOR", while its Series 2 preferred shares are listed and traded on the same exchange under the symbols "PRF2A" and "PRF2B." The preferred shares that used to be traded under the symbol "PPREF" were redeemed by the Company on March 5, 2015 and delisted from the PSE on March 6, 2015.

The Company's US\$750 million undated subordinated capital securities (ISIN: XS0879849312) are listed on The Stock Exchange of Hong Kong Limited, while its #20 billion PHP-denominated notes due 2017 payable in U.S. dollars (ISIN: XS0554144831) are listed on the Singapore Exchange Limited.

In Malaysia, the Company's common shares for its subsidiary Petron Malaysia Refining & Marketing Bhd. are listed for trading on the Bursa Malaysia under the symbol "PETRONM."

# **STRENGTHS**

The Company believes that its principal competitive strengths include the following:

## Market leadership in the Philippine downstream oil sector.

With an overall market share of approximately 32.8% of the Philippine oil market for the year ended December 31, 2015 in terms of sales volume pursuant to Company estimates based on its internal assumptions and calculations and industry data from the DOE, the Company believes it is the leader in the Philippine oil industry, ahead of the other two major oil companies and other smaller players operating in the Philippines. In particular, the Company believes that it is the market leader based on domestic sales volume in the retail trade as well as in the industrial and LPG market segments and that it enjoys a strong second position in terms of market share based on sales volumes of the two major oil companies in the lubricants and greases market segment.

In the Philippines, the Company owns and operates the largest petroleum refinery complex, with a total crude oil distillation capacity of 180,000 barrels per day, which is 70,000 barrels per day higher compared to the only other operating petroleum refinery in the Philippines. The Company has the

most extensive distribution network for petroleum products in the Philippines, which allows it to operate and serve its customers across the Philippines. This distribution network includes 30 depots, terminals, and airport installations and reaches most key points in the Philippines. Given the challenges of distribution across the Philippine archipelago, this capability plays a significant role in securing the Company's leading position in the Philippines. Since 2011, the Company has focused on expanding its distribution network to accommodate the increasing demand across the Philippines, and will continue to invest in the expansion of its distribution network. The Company's strong participation in the different market segments such as retail, LPG and bulk industrial customer operations also plays a large role in its success in the Philippine downstream oil sector. As of June 30, 2016, the Company had approximately 2,225 service stations nationwide, more than any other market participant, and intends to grow this number to serve the increased production from RMP-2. The Company believes it is the leader in the LPG segment with approximately 1,050 branch stores as of June 30, 2016. The Company's industrial sales cover approximately 1,000 direct industrial accounts as of June 30, 2016.

#### Established position in the Malaysian downstream oil sector.

The Company has acquired an established position in the Malaysian downstream oil sector through its acquisition of ExxonMobil's downstream oil business in Malaysia, which has a recognized health, safety and environmental track record. This provides geographic diversification to its portfolio, an additional platform to expand its business and added stability to its operations.

JBC Energy ("JBC"), a research and consultancy service provider for the oil and energy sector, estimates that the Malaysian market will continue to grow annually by approximately 2.4%. At its current market size of approximately 800,000 barrels per day, as estimated by JBC, it is more than double the size of the Philippine market. Based on Company estimates using its internal assumptions and calculations and industry data from Fahrenheit Research, the Company ranked third in the Malaysian retail market with a 17.4% share in the first quarter of 2016.

The Company's network of service stations and distribution infrastructure in Malaysia also facilitate the capture of a growing share of the market. The Company's network in Malaysia includes approximately 575 service stations, about 260 convenience stores, nine product terminals and one depot. Following the acquisition of ExxonMobil's downstream oil business in Malaysia in March 2012, the Company rebranded ExxonMobil Esso-branded service stations to the Petron brand to increase the awareness of the Petron brand in Malaysia. By March 31, 2015, all of the 550 Esso-branded service stations acquired had been rebranded. Concurrent with the rebranding, the Company launched a comprehensive refurbishment initiative with the goal of creating a convenient one-stop service experience for customers. This refurbishment initiative included upgrading the service stations with a modern look, brighter lights and more efficient display of products and services. The Company also has presence in the aviation segment with a 20% ownership of a multi-product pipeline ("MPP") to Kuala Lumpur International Airport ("KLIA"). The joint venture through which the Company owns its interest in the MPP also owns a fuel terminal, the Klang Valley Distribution Terminal ("KVDT"). In the second quarter of 2015, the Company completed a project linking the Port Dickson Refinery to the KVDT through the MPP to supply the central region more efficiently. Pursuant to Company estimates based on its internal assumptions and calculation and industry data from Fahrenheit Research, for the first quarter of 2016, the Company had a 12.1% market share in terms of sales volume in the LPG segment in Malaysia.

The retail and certain selected transportation sectors in Malaysia operate under a regulated market pursuant to the APM, which mandates (i) the prices of certain refined petroleum products, (ii) quotas and (iii) certain fixed amounts for marketing, transportation and distribution costs in relation to the subsidy structure. See "Regulatory and Environmental Matters – Malaysia – Sale and Pricing of Refined Petroleum Products." This regulated environment provides stability to the Company's

Malaysian operations in such sectors.

# Capability to produce high margin products.

Over the years, the Company has developed and maintained a strong core base of petroleum products, and consistently made significant investments in upgrading its facilities and focused on increasing production of higher margin White Products and petrochemicals while minimizing production of low margin fuel products.

RMP-2, a US\$2 billion project completed in the fourth quarter of 2014, enables the Limay Refinery to further enhance its operational efficiencies, convert its fuel oil production into production of more White Products, and increase the Company's production of petrochemical feedstock like propylene, benzene, toluene and xylene. The completion of RMP-2 has made the Company the only oil company in the Philippines capable of producing Euro IV-standard fuels, the global standard for clean air fuels. The upgraded production capability has improved refinery utilization rate to more than 90% and increased White Products to Black Products ratio to approximately 100%, compared to previous operating levels of approximately 65% utilization rate and White Products to Black Products ratio of approximately 80%.

#### Differentiated service experience driving retail volumes.

The Company's network of service stations in the Philippines and Malaysia offers differentiated and comprehensive services to customers. Beyond just a petroleum station, the Company's service station provides a one-stop service experience to travelers on the road, offering amenities such as *Treats* convenience stores, restaurants, and specialty shops. These convenience stores, restaurants and specialty shops help generate non-fuel revenues and improve traffic in the service stations. In Malaysia, the Company rebranded all ExxonMobil Esso-branded service stations to the *Petron* brand and refurbished the stations. Approximately 260 of the Company's network of approximately 575 service stations in Malaysia have convenience stores. The Company has also partnered with the Royal Malaysia Police to set up "Go-to Safety Points" at selected Petron stations in Malaysia.

The Company also offers loyalty programs that complement its retail business. The Company continues to upgrade existing loyalty programs and offer new and diverse programs to cater to customers' unique needs. Some of the benefits of the program include 24-hour free towing and roadside assistance, reward points for every purchase and complimentary annual personal accident insurance coverage. As of June 30, 2016, more than 4.1 million Petron Value Cards had been issued in the Philippines and approximately 3.3 million Petron Miles Privilege Cards had been issued in Malaysia.

# Operations in markets with favorable industry dynamics.

The Company operates as an integrated oil refining and marketing company in the Philippines and Malaysia, both of which the Company believes have favorable oil industry dynamics. According to the International Monetary Fund, the Philippines and Malaysia are expected to experience strong GDP growth at an average rate of 6.3% and 4.8%, respectively, over the next five years, significantly higher than the global average expected GDP growth of 3.6%. Given the high correlation between GDP per capita and fuel consumption, and relatively low fuel consumption in the Philippines and Malaysia compared to other developed countries, there is significant fuel consumption growth potential in these fast-growing markets. The strong potential demand for refined petroleum products is expected to lead to a further supply shortfall, given that both the Philippines and Malaysia are importers of finished petroleum products. The Company believes it is well-positioned to benefit from this supply shortfall with its current production capacities of 180,000 and 88,000 barrels per day in the Philippines and Malaysia, respectively, which give it a significant competitive advantage over its competitors.

Experienced management team and employees and strong principal shareholder San Miguel Corporation.

The Company has an experienced team of managers with substantial relevant experience in refining operations and development of service stations.

In addition, the Company has a team of employees skilled in managing the various aspects of its business, including a highly experienced management team at the Limay Refinery, a focused sales and marketing team, which includes a group that has years of experience in service station engineering and construction, and a research and development team that has overseen years of product development and production process improvement. The Company is also committed to the development of its employees by adopting on-going training and development programs to ensure that operations will be run by well-equipped and capable employees. The average tenure of employees in the Company is approximately 8 years for the Philippines and 13 years for Malaysia.

SMC, directly and indirectly, holds an effective 68.26% of the Company's outstanding common equity. See "Ownership and Corporate Structure" on page 48. SMC is among the largest and most diversified Philippine conglomerates, generating about 5.1% of the country's gross domestic product ("GDP") in 2015. Its broad range of businesses includes beverages, food, packaging, fuel and oil, energy, infrastructure and real estate. The Company believes that it benefits from its relationship as a key material subsidiary of SMC, primarily by realizing synergies, including the provision of fuels for SMC's expanding power generation business, SMC's infrastructure business and its various production facilities as well as cross-marketing opportunities with SMC's consumer and energy-related businesses. The Company also believes that SMC's strong balance sheet and international reach and relationships increase its leverage and bargaining power with suppliers and financial institutions as well as enhance its sources of funding for its capital expenditure projects.

# **AREAS OF STRATEGIC FOCUS**

The Company's principal strategies are set out below:

Further increase market share in the downstream oil markets in the Philippines and Malaysia.

The Company intends to leverage on its leading market position and extensive retail and distribution network in the Philippines to maximize its revenue and margin potential.

The Company believes that the downstream oil market in the Philippines is still underserved and has a strong potential for growth. To capture this growth and further strengthen its market position, the Company will embark on: (i) increasing its retail outlets for fuels and LPG to improve market penetration and arrest the growth of other industry players; (ii) introducing new products with differentiated and superior qualities; (iii) expanding lubes distribution network by putting up more sales channels such as new lube outlets, sales centers and car care centers, and penetrating non-traditional outlets such as auto parts and repair shops; (iv) continuing to expand its non-fuel businesses by leasing additional service station spaces to food chains, coffee shops and other consumer services to provide "value conscious" customers with a one-stop full service experience; and (v) intensifying its dealer and sales personnel training to further improve customer service experience. These initiatives will support the Company's growing retail business and continuing service station network expansion.

In Malaysia, the Company intends to increase its market share by expanding its existing Malaysian retail network of approximately 575 retail service stations. The Company plans to strategically increase its presence in urban areas with high traffic to make its products and services accessible to more Malaysians.

In addition, the Company seeks to maintain and further strengthen its established position in the Philippines and Malaysia by reinforcing business relationships with existing customers by providing differentiated service offerings in its retail service stations and promoting enhanced loyalty programs in both countries.

#### Focus on production of high margin refined petroleum products and petrochemicals.

Over the years, the Company has made significant investments in upgrading its facilities and is focused on increasing production of White Products and petrochemicals while minimizing production of low margin fuel products. In recent years, it has shifted production from lower margin fuel oils to higher margin products, including petrochemical feedstock such as propylene, mixed xylene, toluene and benzene. The RMP-2 program, which exemplifies this strategic focus, aims to increase revenues and reduce costs and place the Limay Refinery's utilization, processing and energy efficiency at par with more advanced refineries in the region and improve its competitiveness. Going forward, the Company expects to continue investing in upgrading its production capability.

In the medium term, the Company will assess the viability of further expanding the Limay Refinery's value generation through upgrading its petrochemicals facilities to increase production of petrochemicals benzene, toluene and mixed xylene, and enable production of higher value paraxylenes.

# Continue investments to improve operational efficiency and profitability and to increase market reach.

The Company has undertaken a number of strategic projects such as the RMP-2 aimed at improving operational efficiency and profitability, and increasing market reach through the expansion of the Company's service station network.

The Company also intends to enhance efficiency and reduce production costs through supply chain improvements and enhancements to its existing facilities through a range of initiatives including: (i) enhancing its crude optimization program (a program which determines the crude mix that will yield the best product value at the lowest cost) and expanding its crude oil supply sources in addition to its major crude oil suppliers; (ii) reducing inventory levels in the Philippines by sourcing feedstock from suppliers located near the Limay Refinery; (iii) investing in new receiving and storage facilities and improving the existing facilities to attain greater sourcing flexibility and support new growth areas; (iv) managing crude oil freight costs and availability of terminal-compliant vessels with contracts of affreightment that guarantee cost competitiveness with the spot market; and (v) reducing distribution costs through rationalization of the depot network, joint operations with other companies and optimized utilization of its marine and tank truck fleet. The Company also expects to continue utilizing operational synergies by leveraging on SMC's network, products and services.

#### Pursue selective synergistic acquisitions.

In addition to organic growth, the Company will continue to consider and evaluate selective opportunities to expand within and outside the Philippines through strategic acquisitions that will create operational synergies and add value to the existing business. For example, in March 2010, the Company acquired a 40% stake in PAHL, which owned PPI through a wholly owned subsidiary RIHL. As of July 25, 2016, the Company had increased its stake in PAHL to 100%. PPI operated a polypropylene plant located in Mariveles, Bataan in the Philippines, which has the capacity to produce 160,000 metric tons of polypropylene resin annually. On July 1, 2014, the Company acquired PPI's polypropylene business and took over the operations of the polypropylene plant in order to enhance the overall efficiency of the petrochemical operations of the Company. In addition, on March 30, 2012, the Company completed its acquisition of ExxonMobil's downstream business in Malaysia,

extending its portfolio of oil refining and marketing businesses outside the Philippines.

#### **CORPORATE HISTORY AND MILESTONES**

The Company was incorporated in 1966 under the name "Esso Philippines Inc." and was later renamed "Petrophil Corporation" ("Petrophil"). Between 1987 and 1988, Petrophil, Bataan Refining Corporation and Petron TBA Corporation were merged into one entity, and the surviving corporation was renamed "Petron Corporation." In 1994, the Philippine National Oil Company ("PNOC") sold 40% of its shares in the Company to Aramco Overseas Company B.V. ("AOC"), a wholly owned subsidiary of Saudi Aramco, and 20% to the public in an initial public offering. The Company's common shares were listed on the PSE in 1994. In 2008, AOC sold its shares in the Company to the Ashmore group, and, following a series of share transfers, at the end of 2008, the Company was majority-owned by the Ashmore group through its subsidiaries, specifically, 50.1% by SEA Refinery Corporation ("SEA Refinery") and 40.47% by SEA Refinery Holdings B.V. ("SEA BV").

In 2008, SMC and SEA BV entered into an option agreement granting SMC the option to buy 100% of SEA BV's ownership interest in SEA Refinery. In April 2010, SMC exercised its option to purchase a 40% equity interest in SEA Refinery. SMC subsequently acquired an additional 1.97% of the Company's common shares pursuant to a tender offer.

In July 2010, PCERP acquired from SEA BV 24.28% of the common shares in the Company.

In August 2010, SMC purchased approximately 16% of the outstanding common shares in the Company from SEA BV, and in October 2010, SMC acquired from the public 0.006% of the Company's outstanding common shares. SMC subsequently exercised its option to purchase the remaining 60% of SEA Refinery from SEA BV in December 2010, increasing its effective ownership of the outstanding and issued common shares of the Company to 68.26%.

PCERP sold 7.4%, 5.02% and 4.05% of the Company's outstanding common shares to the public in January 2012, March 2014, and August 2014, respectively. In addition, PCERP sold 2.08% of the Company's outstanding common shares to Credit Suisse (Singapore) Limited in December 2012.

In March 2012, the Company acquired 100% of the voting shares in each of ExxonMobil Malaysia Sdn. Bhd. and ExxonMobil Borneo Sdn. Bhd. from Mobil International Petroleum Corporation and ExxonMobil International Holdings Inc., respectively. The acquired companies were subsequently renamed "Petron Fuel International Sdn. Bhd." and "Petron Oil (M) Sdn. Bhd.," respectively.

Also in March 2012, the Company acquired 65% of the voting shares of Esso Malaysia Berhad ("Esso Malaysia") from ExxonMobil International Holdings Inc. The Company subsequently acquired an additional 8.4% of the voting shares of Esso Malaysia in May 2012 pursuant to a mandatory takeover offer. In July 2012, Esso Malaysia was renamed "Petron Malaysia Refining & Marketing Bhd."

On September 13, 2013, the SEC approved the extension of the 50-year corporate term of the Company to 2066.

In December 2014, PCERP reacquired 2.08% of the Company's ordinary common shares from Credit Suisse (Singapore) Limited through the PSE, increasing its ownership of the outstanding and issued common shares of the Company to 7.80%.

Certain key dates and milestones for the Company's business are set forth below.

1957 Standard Vacuum Oil Company was granted a concession to build and operate the

Limay Refinery in Limay, Bataan owned by Bataan Refining Corporation.

- The Limay Refinery commenced commercial operations with a capacity of 25,000 barrels per day.
- The lubricant oil blending plant in Pandacan, Manila was modernized, replacing facilities that were built in 1968.
- The mixed xylene plant in the Limay Refinery commenced operations, marking the Company's entry into the petrochemicals market.
- The petrofluidized catalytic cracking ("PetroFCC") unit in the Limay Refinery commenced operations enabling the Company to convert fuel oil into higher value products such as LPG, gasoline and diesel.

The propylene recovery unit in the Limay Refinery commenced operations enabling the recovery of propylene from the LPG produced by the PetroFCC unit.

The fuel additives blending plant in the Subic Freeport Zone commenced operations, making the Company the exclusive blender of Innospec's additives in the Asia Pacific region.

Debottlenecking of the Company's continuous catalyst regeneration reformer unit and its mixed xylene plant was completed, enabling the recovery of more mixed xylene.

The benzene-toluene extraction unit in the Limay Refinery commenced operations, enabling the Company to produce benzene and toluene.

The Company acquired a 40% stake in Petrochemical Asia (HK) Ltd ("PAHL"), the ultimate parent company of Philippine Polypropylene Inc. ("PPI"), which was diluted to 33% when PAHL issued new shares to another investor in June 2010. PPI operated a polypropylene plant located in Mariveles, Bataan in the Philippines from 2011 until its polypropylene business was acquired by the Company on July 1, 2014.

The Company acquired a 35% stake in Manila North Harbour Port Inc. ("MNHPI"), forming a joint venture between the Company and Harbour Centre Port Terminal, Inc.

In the fourth quarter of 2010, the Company commenced construction of the RMP-2, a US\$2 billion project designed to enable the Limay Refinery to further enhance its operational efficiencies, convert its fuel oil production into production of more White Products, increase the Company's production of petrochemicals, and produce Euro-IV standard fuels.

- 2011 PPI commissioned a rehabilitated polypropylene plant in Mariveles, Bataan.
- The Company acquired ExxonMobil's downstream oil business in Malaysia, extending its portfolio of oil refining and marketing businesses outside the Philippines.

The Company converted certain loans that it had extended to PAHL to additional equity, increasing its stake in PAHL to 45.9%.

The Company acquired the polypropylene business of PPI and took over the operations of the polypropylene plant, which is leased from PPI's parent, Robinsons International

Holdings Limited ("RIHL").

The Company completed RMP-2 in the fourth quarter of 2014.

The Company completed commissioning of RMP-2 in the fourth quarter of 2015.

The Company increased its stake in PAHL to 47.25%.

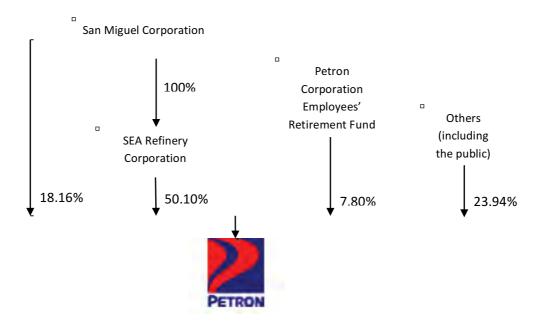
The Company declared commercial operations of RMP-2 in January 2016.

The Company took over the retail operations of PMC.

The Company increased its stake in PAHL to 100%.

# **OWNERSHIP AND CORPORATE STRUCTURE**

The Company is a publicly listed company jointly owned by SEA Refinery, SMC, PCERP and others, including the general public. The chart below sets forth the ownership structure of the Company's common shares as of June 30, 2016.



SEA Refinery is a Philippine company wholly owned by SMC.

SMC is Southeast Asia's largest publicly listed food, beverage and packaging company and also has key investments in the areas of power and energy, oil refining and marketing, mining, infrastructure and banking.

PCERP is a tax qualified and fully funded defined pension plan covering all permanent, regular and full-time employees of the Company. It is administered by its board of trustees. Certain members of the Company's management are also trustees of PCERP.

# Subsidiaries, Associates and Holding Companies

The table below sets forth the Company's equity interest in its primary operating subsidiaries and associates and holding companies as of the date of this Prospectus, as well as their principal businesses and places of incorporation. The Company has two insurance subsidiaries, Petrogen and Ovincor, which were established to support the insurance requirements of the Company and its allied business partners, including contractors, suppliers, haulers and dealers. The Company also has marketing and trading subsidiaries and interests in realty companies to support its core business.

Name of Company	Place (Date) of Incorporation/ Form of Organization	Company's Equity Interest	Principal Business		
Overseas Ventures Insurance Corporation Ltd. ("Ovincor")	Bermuda (1995)/exempt company	100%	Reinsurance		
Petrogen Insurance Corporation ("Petrogen")	Philippines (1996)/company	100%	Insurance		
Petron Freeport Corporation ("PFC")	Philippines (2003)/ company	100%	Wholesale or retail sale of fuels, operation of retail outlets, restaurants and convenience stores, and the manufacture of fuel additives		
Petron Singapore Trading Pte. Ltd. ("PSTPL")	Singapore (2010)/ company	100%	Procurement of crude oil, trading of petroleum and petrochemical products, vessel chartering and risk management		
Petron Oil & Gas International Sdn Bhd ("POGI")	Malaysia (2011)/ company	100% indirect interest	Investment holding		
Petron Malaysia Refining & Marketing Bhd. ("PMRMB")	Malaysia (1960)/ company	73.4% indirect interest (the other 26.6% is owned by the public)	Manufacturing and marketing of petroleum products in Peninsular Malaysia		
Petron Fuel International Sdn. Bhd. ("PFISB")	Malaysia (1961)/ company	100% indirect interest	Marketing of petroleum products in Peninsular Malaysia		
Petron Oil (M) Sdn. Bhd. ("POMSB")	Malaysia (1969)/company	100% indirect interest	Marketing of petroleum products in East Malaysia		
New Ventures Realty Corporation ("NVRC")	Philippines (1995)/ company	40% (the other 60% is legally owned by a trustee bank of Petron Corporation Employees' Retirement Plan	Purchase and sale of properties suitable for use as service station sites, bulk plants or sales offices		

Name of Company	Incorporation/ Form of Organization	Company's Equity Interest	Principal Business
		("PCERP"))	
Manila North Harbour Port Inc. ("MNHPI")	Philippines (2009)/ company	35%	Operation and management of the Manila North Harbor passenger and cargo terminal

Diago (Dota) of

The percentage of the total revenue and income contribution by the Company's subsidiaries to the net income and total revenue of the Company are set forth below:

(Contribution in %)	2013	2014	2015	1H2016
Net Income	23.6	14.0	71.3	40.7
Total Revenue	40.3	38.9	34.4	35.1

#### **PRODUCTS**

The Company's core products are categorized into fuels, lubricants and greases, and petrochemicals.

#### **Fuels**

# The Philippines

**PETRON GASUL** is a premium LPG product. It is used as fuel for cooking, lighting and industrial applications and is sold in 2.7-kg, 11-kg, 22-kg and 50-kg cylinders and in bulk.

**FIESTA GAS** is an economy LPG product. It is used as fuel for cooking, lighting and industrial applications and is sold in 2.7-kg, 11-kg, 22-kg and 50-kg cylinders.

PETRON XTEND AUTOGAS is an automotive LPG product used as fuel for LPG-fueled engines.

**PETRON GAAS** is a water-white kerosene. It is used as fuel for stoves, lamps and other domestic uses.

**PETRON BLAZE 100 Euro 4** is a 100 octane and Euro-4 level premium plus gasoline. It exceeds Euro IV-PH standards and meets European fuel quality standards for Euro-4 technology vehicles.

**PETRON XCS** is a 95 octane premium gasoline that contains a complete combustion additive system that delivers excellent engine response, enhanced power and acceleration, and improved fuel economy. It meets and exceeds Euro IV-PH standard for premium grade gasoline.

**PETRON XTRA ADVANCE** is a 91 octane regular gasoline that was formulated to provide better engine protection, corrosion control, better power, and improved fuel economy.

**PETRON TURBO DIESEL** is an advanced diesel designed for high performance diesel engines. It is designed to provide excellent engine protection, improved fuel economy, and maximum power to today's modern diesel engines.

**PETRON DIESEL MAX** is a regular diesel fuel formulated with robust multi-functional additive system for optimum engine protection, better power and improved fuel economy.

**PETRON AVIATION GASOLINE** is a low-lead, high-octane aviation gasoline for aircraft with reciprocating engines.

**PETRON JET A-1** is a highly-purified kerosene-type aviation fuel used by aircraft with turbo prop and turbojet engines. It has good combustion characteristics suitable for low-temperature operation at high altitude.

#### Malaysia

**PETRON BLAZE 100 EURO 4M** is Malaysia's first and only 100 octane and Euro-4 level premium plus gasoline. It meets Euro 4M and SIRIM MS 118-3.2011 Standards. It provides optimum performance in terms of power, acceleration, and combustion efficiency. It contains 90% less sulfur and more than 30% less benzene, making it a very environmentally-friendly product.

**PETRON BLAZE 97** is a 97 octane high-performance premium gasoline. It contains a special blend of multi-functional additive, combustion enhancer and friction modifier, resulting in excellent engine cleaning action, enhanced power and acceleration, and improved fuel economy. It meets Euro 4M specifications.

**PETRON BLAZE 95** is a 95 octane premium gasoline. It contains a high performance detergent additive, friction modifier, and unique gas saving combustion improver that provides better engine protection, optimum power and acceleration, and improved fuel economy.

**PETRON DIESEL** is a premium diesel fuel with robust and multifunctional additives that provide improved fuel economy and reduced emissions. It is designed to maintain and improve fuel injection system cleanliness through unsurpassed detergency characteristics. It meets Euro 2M and SIRIM MS 123-1:2014 specifications.

**PETRON DIESEL MAX** is a premium biodiesel mix of palm oil methyl ester and diesel which comply with the requirement under the Malaysia Biofuel Industry Act of 2007. It contains a robust multifunctional detergent additive and a smoke reducing agent to provide improved fuel economy, clean engine, and reduced exhaust emissions.

**PETRON GASUL** is a premium LPG product. It is used as fuel for cooking, lighting and industrial applications and is sold in 12-kg and 14-kg cylinders.

**PETRON KEROSENE** is a refined kerosene with clean and efficient burning qualities.

**PETRON JET A-1** is a highly-purified kerosene-type aviation fuel used by aircraft with turbo prop and turbojet engines.

**LOW SULFUR WAXY RESIDUE** is a low-sulfur bottom/residue from refinery processing that is used as feedstock for chemical plants or as fuel for industrial boilers or heaters.

# Lubricants and Greases

**Automotive oil and lubricant products** include the Company's extensive line of automotive oil and lubricants for different types of vehicle engines and road conditions.

**Industrial oil and lubricant products** include the Company's broad range of oil and lubricants designed for extreme temperatures and operating conditions for various industrial uses.

Marine oil and lubricant products include the Company's broad range of oil designed for lubrication

of various types of diesel engines used in the maritime industry.

**Greases** include the Company's grease products used for the protection of equipment and the reduction of wear on gears and other components of vehicle and industrial engines.

**Asphalts** include the Company's asphalt products used for road paving, sealing applications, undercoating, waterproofing and rust proofing.

**Special products** include the Company's products designed for special applications, such as process oils, thermal oils, protective coatings, steel case moulding, tire manufacturing, processing of natural fibers and other non-lubricating applications.

**Aftermarket specialties** include products such as brake fluid coolants, diesel additives, engine oil and gasoline additives, sprayable grease, car shampoos and multi-purpose sprays.

#### Petrochemicals

**Xylene** is used to make polyester fibres, packaging materials, bottles and films.

**Propylene** is the raw material used for the production of polypropylene.

**Polypropylene** is used to manufacture food packaging plastics, car bumpers, computer housings, appliance parts and fibres.

**Benzene** is an aromatic hydrocarbon used to produce numerous intermediate petrochemical compounds, such as styrene, phenol, cyclohexane, alkylbenzenes, and chlorobenzenes, which are used to produce plastics, pharmaceuticals, pesticides and other chemicals. It is also used as a solvent for paints and natural rubber.

**Toluene** is used as a solvent in paints, inks, adhesives, and cleaning agents, as well as in chemical extractions. It is also used in the chemical synthesis of benzene, urethane foams and other organic chemicals, and in the production of pharmaceuticals, dyes and cosmetic nail products.

# Other Refinery Products

**Naphtha** is widely used as a motor gasoline component. It is also used as feedstock in steam crackers to produce olefins. Like some petrochemicals, it is also used as solvent for cleaning applications and also as a diluent in the mining industry.

**Molten sulfur** is a by-product of the Limay Refinery. It is used as precursor to different chemical compounds with a wide variety of applications from sulfuric acid to fertilizers and pharmaceutical drugs.

**Petcoke** is used in power generation and manufacturing processes as an alternative feedstock to coal.

# **SCOPE OF BUSINESS**

Petron's principal business involves the refining of crude oil and the marketing and distribution of refined petroleum products. It sells a full range of refined petroleum products including LPG, gasoline, diesel, jet fuel, kerosene, solvents, asphalts, and petrochemical feedstocks such as mixed xylene, propylene and toluene.

The major markets in the petroleum industry are Retail, Industrial, LPG and Lube Trades. Petron sells its products to both industrial end-users and through a nationwide network of service stations,

LPG dealerships, sales centers and other retail outlets. It also supplies jet fuel at key airports to international and domestic carriers.

In line with the Company's efforts to increase its presence in the regional market, it exports various petroleum and non-fuel products to Asia-Pacific countries such as Cambodia, South Korea, Taiwan, China, Brunei, Singapore, Malaysia, Hong Kong, Thailand and Indonesia. Exports, which generate dollar inflows for the Company, provide a natural hedge against losses which may arise from fluctuations in the foreign exchange rate.

Petron also operates a lube oil blending plant at its Pandacan terminal. Its fuel additives blending plant in Subic Bay Freeport supplies the Company's requirements and serves as Asian supply hub of Innospec.

All of the Company's permits and licenses are valid and subsisting.

#### **PRODUCTION**

#### **Production Facilities**

### The Philippines

In the Philippines, the Company owns a petroleum refinery complex located in Limay, Bataan. The Limay Refinery has a crude oil distillation capacity of 180,000 barrels per day. Its facilities include three crude oil distillation units, two vacuum pipestill units, a delayed coker unit, two catalytic cracking units, a continuous catalyst regeneration reformer unit, a semi-regenerative reformer unit, three naphtha hydro-treaters, two kerosene merox treaters, three gas oil hydro-treater units, a coker gas oil hydro-treater, a polynaphtha oligomerization unit, four LPG treaters, two selective hydro-processing units, an isomerization unit, benzene, toluene, and mixed xylene recovery units, two propylene recovery units, four sulfur recovery units, a hydrogen production unit, a hydrogen recovery facility, a nitrogen plant, two waste water treatment facilities, four sour water facilities, a desalination facility, eight steam generators, five turbo generators, four cooling towers, a reverse osmosis unit, flare facilities, bulk asphalt receiving facilities, several crude oil storage tanks, as well as a number of refined petroleum products storage tanks. It has its own piers and other berthing facilities, one of which can accommodate very large crude oil carriers, or VLCCs.

The Limay Refinery is capable of producing a range of petroleum products such as LPG, naphtha, gasoline, kerosene, jet fuel, and diesel. In 2000, the Limay Refinery commenced petrochemical production with the commercial operation of its mixed-xylene plant, designed to produce 232,000 tons per year of mixed xylene. The Limay Refinery started producing propylene in 2008 with the commissioning of its first propylene recovery unit, which has a demonstrated capacity of 148,000 tons per year of polymer-grade propylene. Also in 2008, the Limay Refinery started the construction of the benzene-toluene extraction unit to further expand its capability to produce petrochemical feedstock. The benzene-toluene extraction unit, which became operational in May 2009, is designed to produce benzene and toluene at respective capacities of 24,000 and 158,000 tons per year. In early 2011, PPI commissioned a rehabilitated polypropylene plant in Mariveles, Bataan, to capture the incremental margin from converting the Limay Refinery's propylene production into polypropylene. The facility has the capacity to produce 160,000 metric tons of polypropylene resin annually. In July 2014, the Company acquired the polypropylene business of PPI to enhance efficiency. As a result of the acquisition, the operation of the polypropylene plant was integrated into the Limay Refinery's propylene production operation which expanded in 2015 with the commissioning of the second propylene recovery unit, increasing propylene production capacity to 415,000 tons per year.

The Company completed a fuel additives blending plant in the Subic Bay Freeport Zone in July 2008

with a capacity of 12,000 MT per year, which serves the fuel additive requirements of Innospec's customers in the Asia-Pacific region. The Company is Innospec's exclusive blender in the Asia-Pacific region.

#### Malaysia

In Malaysia, the Company owns a petroleum refinery complex located in Port Dickson, Negeri Sembilan. The Port Dickson Refinery has a crude oil distillation capacity of 88,000 barrels per day. Its facilities include a crude oil distillation unit, a naphtha hydro-treating unit with a processing capacity of 26,000 barrels per day, two semi-regeneration reformer units with a combined processing capacity of 19,000 barrels per day and a kerosene hydro-treating unit with a processing capacity of 12,000 barrels per day. The Port Dickson Refinery has waste water treatment facilities, a boiler, a cooling water plant, flare and safety relieving facilities, six crude oil storage tanks with a total capacity of approximately 1.1 million barrels, 20 refined petroleum products storage tanks and five spheres for LPG storage with a total capacity of approximately 1.1 million barrels.

The Port Dickson Refinery produces a range of petroleum products, including LPG, naphtha, gasoline, jet fuel, diesel and LSWR. With the exception of naphtha and LSWR, these products are intended to meet domestic demand in Malaysia. The Company exports its naphtha and LSWR to various customers in the Asia-Pacific region under term and spot contracts.

Crude oil for the Port Dickson Refinery is received by means of a single buoy mooring ("SBM") and crude pipeline facilities that are jointly owned with Shell Refining Company (Federation of Malaya) Berhad ("SRC (FOM)") through an unincorporated joint venture. The SBM is operated by SRC (FOM), and the Company shares the operating costs equally with SRC (FOM). The Company also pays a levy of one-third of the overhead and administrative charges incurred by SRC (FOM) in connection with the operation of the SBM.

#### **Raw Materials**

#### **Philippine Operations**

The main raw material used in the Limay Refinery's production process is crude oil. The Company acquires crude oil for the Limay Refinery from foreign sources, through a combination of term purchase contracts and spot market purchases. The Company has a term contract with Saudi Aramco entered into in 2008 to purchase various Saudi Arabian crude. The pricing and payment mechanisms under this contract are consistent with Saudi Aramco's standard practice for its Far East customers. Pricing is determined through a formula that is linked to international industry benchmarks, and payment is on an open account basis and secured by an irrevocable standby letter of credit. The contract is automatically renewed annually unless either the Company or Saudi Aramco elects to terminate the contract upon at least 60 days' written notice prior to its expiration date. As of June 30, 2016, neither the Company nor Saudi Aramco had terminated the contract.

The Company also has a term contract with Kuwait Petroleum Corporation to purchase Kuwait crude. Pricing is determined through a formula that is linked to international industry benchmarks. The contract is renewable subject to mutual agreement of the parties. As of June 30, 2016, neither the Company nor Kuwait Petroleum Corporation had terminated the contract. Several other crude oils are purchased on a spot basis from various suppliers.

The Limay Refinery is capable of processing various types of crude oil. The Company's crude oil optimization strategy includes the utilization of various types of crude oil that are not confined to light and sweet crude, which the Limay Refinery has been processing predominantly, to provide additional value to the Company. The completion of the RMP-2 has given the Limay Refinery greater

flexibility to use heavier, more sour alternative crude.

The Company entered into a contract for the 2016 term supply of group I base oils (SN500, SN150 and BS150) with Shell International Eastern Trading Co. in December 2015. This contract is renewable annually and pricing is calculated using a formula based on an international standard price benchmark for base oils. Group I base oils are the Company's main feedstock for the production of automotive, industrial and marine lubricants.

The Company is the sole buyer of all the ethanol produced by the Philippine-based San Carlos Bioenergy, Inc. pursuant to a 2008 ten-year supply contract based on a formula price. The balance of the Company's ethanol requirements is sourced from other local ethanol producers and imports. Ethanol is blended with gasoline to comply with the current requirement under the Philippine Biofuels Act of 2006 that all premium gasoline sold by every oil company in the Philippines should contain 10% bioethanol starting August 6, 2011.

The Company also imports aviation gas, asphalt and some gasoline blending components. These imports are necessary as the Company does not produce aviation gas and asphalt. The Company ceased producing fuel oil, a lower margin product, upon the completion of the RMP-2. Imports of LPG, diesel, gasoline and jet fuel may also be necessary during maintenance of the Limay Refinery. Pricing is usually based on Mean of Platts Singapore for diesel, gasoline and some gasoline blending components, or Saudi Aramco contract prices ("Saudi CP") for LPG.

# Malaysian Operations

The main raw materials used in the Port Dickson Refinery's production process are crude oil and condensate. The Company acquires crude oil and condensate for the Port Dickson Refinery from various sources, through a combination of term purchase contracts and spot market purchases. The Company has a long-term supply contract for Tapis crude oil and Terangganu condensate with EMEPMI, supplemented by other spot crude purchases. Pricing is determined through a formula that is linked to international industry benchmarks.

The Port Dickson Refinery is designed to process sweet crude oil. The Company's crude oil optimization strategy includes diversification in processing different types of sweet crude oil.

The Company buys POME from Malaysian government-approved local suppliers for its biodiesel mix. POME is the bio-component of the biodiesel mix sold to domestic customers in Malaysia as a replacement for diesel. The Company produces a biodiesel mix initially comprising 5% POME and 95% diesel. Subsequently, the Malaysian Biofuel Industry Act of 2007 changed the mix to 7% POME and 93% diesel. In October 2014, the Malaysian government announced the implementation of the B7 programme (blending of 7% POME and 93% diesel) for the subsidized sector. Implementation was completed in the second guarter of 2015.

The Company also imports LPG, diesel, gasoline and some gasoline blending components. These imports, which the Company purchases through term purchase contracts and in the spot market, are necessary as the Company does not produce enough refined products to meet domestic demand in Malaysia. Pricing is usually based on Mean of Platts Singapore for diesel, gasoline and some gasoline blending components, or Saudi CP for LPG.

#### **Utilities**

The principal utilities required for the Company's production process are water, electricity and steam.

#### Water

Deep wells provide the Limay Refinery's water requirements.

The Port Dickson Refinery's clean water requirements for the process units are sourced from the local municipal cooling water source. Water for fire-fighting purposes is sourced from a natural lagoon located within the Port Dickson Refinery complex.

#### Electricity and Steam

The Limay Refinery's electricity and steam requirements are sourced from the Limay Refinery's existing turbo and steam generators as well as from the SMC Powergen Power Plant, the new cogeneration power plant in Limay, Bataan, which was sold by the Company in 2013 to SMC Powergen Inc., a subsidiary of SMC and an affiliate of the Company.

The Company has a 25-year power supply agreement with SMC Powergen Inc., commencing in 2013 under which the SMC Powergen Power Plant supplies power to the Limay Refinery. The Company also has a 10-year supply agreement with SMC Powergen Inc. commencing in 2013 under which the Company supplies diesel, condensate and petcoke to the SMC Powergen Power Plant.

In 2015, approximately 88% of the Limay Refinery's electricity requirements were purchased from SMC Powergen Power Plant, which was commissioned in the second quarter of 2014.

The Port Dickson Refinery's electricity requirements are purchased from Tenaga Nasional Berhad, the Malaysian national electricity provider, while the Port Dickson Refinery's fired and waste heat boilers supply the steam requirements of the refinery's process units.

#### **SALES AND MARKETING**

# The Philippines

In the Philippines, the Company is the largest integrated oil refining and marketing company. The Company had an overall market share of 32.8% of the Philippine oil market for the year ended December 31, 2015 in terms of sales volume pursuant to Company estimates based on its internal assumptions and calculations and industry data from the DOE.

# **Retail Service Stations**

The Company had approximately 2,225 retail service stations in the Philippines as of June 30, 2016, representing approximately 29% of the country's total gasoline station count of approximately 7,680, according to the Company's estimates. Most of these stations are located in Luzon, where demand is heaviest.

The Company employs two types of service station operating structures in the Philippines, namely: company-owned-dealer-operated service stations ("CODO") and dealer-owned-dealer-operated service stations ("DODO"). For CODOs, the Company buys or leases the land and owns the service station structures and equipment, but third party dealers operate the CODOs. For DODOs, third party dealers buy or lease the land, build service station structures according to Company specifications, lease the service station equipment from the Company, and operate the DODOs. As of June 30, 2016, approximately 28% of the Company's retail service stations in the Philippines were CODOs, and approximately 72% were DODOs.

In 2009, the Company launched its pioneering Petron *Bulilit* Stations, which are small service stations that provide the flexibility to establish a presence even in remote rural areas and make the Company's

products and services accessible to more Filipinos.

To improve traffic in the Company's service stations and increase potential revenues of the Company's non-fuel business, the Company established *Treats* convenience stores and leases space to quick-serve restaurants and other consumer service shops in strategic service stations nationwide. The *Treats* convenience stores were rebranded under the brand name *San Mig Food Avenue* in 2011 pursuant to an agreement with San Miguel Foods Inc. The convenience stores are operated by dealers through a franchise obtained from San Miguel Foods, Inc. In 2014, the Company opened two bakeshops in Manila under the brand name "*Treats*," with permission from San Miguel Foods, Inc. for the use of the brand name. The *Treats* bakeshops are operated by PMC. As of June 30, 2016, there are about 15 Treats outlets nationwide.

The Company continues to install the point of sale ("POS") system across its retail network throughout the Philippines. POS systems are used for gaining efficiencies through automating retail transactions and the proper monitoring of actual sales in service stations. As of June 30, 2016, the Company had installed POS terminals in approximately 800 retail service stations in the Philippines.

#### **Industrial Sales**

The Company believes it is the leading supplier to the Philippine industrial sector, which includes major manufacturing, aviation, marine, and power accounts. The Company had more than 1,000 direct industrial account customers as of June 30, 2016.

#### **LPG**

The Company is the leading market participant in the Philippine LPG market in terms of market share. The Company had set up approximately 1,050 branch stores through its *Gasul* and *Fiesta Gas* LPG dealers as of June 30, 2016. It has also gained market share in the field of alternative fuels through its auto-LPG program, *Petron Xtend*, and auto-LPG facilities have been installed in about 16 service stations throughout the Philippines. In 2011, the Company started supplying the LPG requirements of SMC plants such as San Miguel Yamamura and Rightpak. The Company commissioned about 11 mini-refilling plants in the Philippines as of June 30, 2016 to broaden the reach of the Company's LPG products and make them accessible to more Filipinos.

## **Lubricants, Specialties and Petrochemicals**

To augment lubricants and greases sales, the Company had a network of approximately 24 Car Care Centers, 22 Lube Centers, and 17 Motorcycle Centers throughout the Philippines as of June 30, 2016. The Company capitalizes on its expanded LPG-outlet network by utilizing its LPG branch stores as outlets for the Company's lubricants and specialty products. The Company has expanded into blending and export of fuel additives, leveraging on its technology partnership with Innospec, a global fuel additives supplier. The Company also provides technical services to Innospec's customers, and is able to tap the customer base of Innospec in Asia to broaden the market for its own lubricant brands.

The Company exports various petroleum products and petrochemical feedstock, including naphtha, mixed xylene, benzene, toluene and propylene, to customers in the Asia-Pacific region. These products are sold through accredited traders and to end-users under term or spot contracts.

Polypropylene is sold mostly to companies engaged in the manufacture of packaging materials.

#### **Loyalty Programs**

The Company actively pursues initiatives to improve customer service and promote customer loyalty. In 2004, the Company launched the Petron Fleet Card, the first microchip-powered card in the Philippines, which is a credit card that offers rebates and discounts on fuel, lubricants and services and provides 24-hour free towing and roadside assistance to cardholders. As of June 30, 2016, more than 152,000 cards had been issued. In 2008, the Company launched Petron e-Fuel Card as a promotional item. To maximize patronage of its service stations and related businesses, the Company launched a loyalty program in October 2011 through its Petron Value Card, which offers 24-hour free towing and roadside assistance, rewards points for every purchase and complimentary annual personal accident insurance coverage. As of June 30, 2016, more than 4.1 million Petron Value Cards had been issued. In the fourth quarter of 2014, the Company introduced the Petron Super Driver Card to the public utility vehicle sector, specifically targeting the taxi and tricycle markets. As of June 30, 2016, more than 782,000 Petron Super Driver Cards had been issued.

#### Malaysia

The Company's fuels marketing business in Malaysia is divided into retail business and commercial sales.

#### **Retail Service Stations**

The retail business markets fuel and other retail products through a dealer network comprising approximately 575 retail service stations located throughout Peninsular and East Malaysia. In Malaysia, the Company uses the CODO and DODO operating structures for its retail service stations. As of June 30, 2016, of the Company's approximately 575 retail service stations, approximately 71% were CODOs and approximately 29% were DODOs. Approximately 260 of the service station sites had convenience stores, which generate non-fuel revenues and improve traffic in the service stations.

To further enhance the customer service experience in Malaysia, the Company launched the Fuel Happy campaign in March 2015 with many marketing activities and events organized to reward and enchant the customers.

In January 2016, the Company pioneered the country's first premium fuel with the roll out of the new Blaze 100 Euro 4M to eight pilot sites in Klang Valley. As of June 30, 2016, Blaze 100 is available in about 45 stations, mainly located in Klang Valley and the southern city, Johor Bahru.

#### Commercial Sales

The Company's commercial sales are divided into three segments: industrial and wholesale fuels, LPG and lubricants and specialties.

#### Industrial and Wholesale Fuels

The industrial segment sells diesel and gasoline to unbranded mini-stations and power plants, as well as to the manufacturing, plantation, transportation and construction sectors. The Company's sales to unbranded mini-stations represented approximately 60.7% of such sales in Malaysia by volume for the first quarter of 2016, based on the Company's estimates and information and data from Fahrenheit Research. Sales to the mini-stations are priced according to the APM. Many power plants in Malaysia run on natural gas and use diesel as alternative fuel when there are gas curtailments. The Company sells diesel to such power plants on an ad-hoc basis at spot prices. The pricing of these sales is determined through a formula that is linked to international industry benchmarks. Sales of diesel to the manufacturing, plantation and construction sectors are not regulated by the Malaysian government, and the pricing of these sales is subject to market supply and demand. Sales of diesel to selected transportation sectors are priced according to the APM. Since sales to these

transportation sectors are subject to a quota system in Malaysia, the Company's sales to these transportation sectors are subject to volume limits. Sales in excess of the approved quotas are not entitled to subsidies. Accordingly, when the government-mandated prices are lower than the Company's built-up costs, the Company has to manage its sales of subsidized products to ensure that such sales do not exceed the amount permitted under the approved quotas.

The Malaysian wholesale segment consists of sales, primarily of diesel, to Company-appointed distributors, which subsequently sell the Company's products to industrial customers. As of June 30, 2016, the Company had about 160 active distributors. See "Risk Factors—Risks Relating to the Company's Business and Operations—The fuel business in Malaysia is regulated by the Malaysian government, and the Company is affected by Malaysian government policies and regulations relating to the marketing of fuel products."

In Malaysia's aviation sector, the Company is one of the three major jet fuel suppliers at KLIA and KLIA 2 pursuant to a throughput agreement with the Kuala Lumpur Aviation Fuelling System, the operator of the KLIA's storage and hydrant facility.

#### **LPG**

The Company markets LPG in 12-kg and 14-kg cylinders for domestic use through redistribution centers, stockists and dealers. LPG redistribution centers are owned by the Company and distribute bottled LPG to dealers. Stockists are dealer-owned and distribute cylinders to other dealers. Dealers generally collect bottled LPG directly from redistribution centers and stockists for onward sale to domestic consumers. Sales of LPG in 14-kg cylinders or less are subsidized under the APM.

See "Regulatory and Environmental Matters—Malaysia—Sale and Pricing of Refined Petroleum Products— Price Control and Anti Profiteering Act, 2011" for a more detailed discussion of the APM and the Malaysian quota system. The Company also sells bulk LPG to industrial users through appointed dealers.

# **Lubricants and Specialties**

The Company established a lubricants and specialties segment in April 2012 to introduce Petron lubricants and greases into the Malaysian market. These products are marketed through a network of appointed distributors in both West and East Malaysia to various industry segments, namely, car and motorcycle workshops, transport and fleet operators, manufacturing and industrial accounts. The Company's wide range of automotive lubricants is sold through the Company's extensive network of service stations in Malaysia.

The Company exports surplus intermediate products LSWR and naphtha from the Port Dickson Refinery through accredited traders and to end-users under term or spot contracts.

# **Loyalty Programs**

Since acquiring its Malaysian operations in March 2012, the Company has been actively pursuing initiatives to improve customer service and promote customer loyalty at its Malaysian retail service stations. The Company rebranded its loyalty card programs to Petron Miles Privilege Cards in April 2014 as part of its rebranding program in Malaysia. As of June 30, 2016, approximately 3.3 million Petron Miles Privilege Cards had been issued in Malaysia.

#### Additional Information on Business Segments - Consolidated

The following table presents additional information on the business segments of the Company as at and for the years ended December 31, 2015, 2014 and 2013:

In ₽ Millions	Reseller	Lube	Gasul	Industrial	Others	Total
2015						
Revenue	<del>P</del> 169,179	<del>P</del> 4,052	₽ 18,119	₽ 81,587	₽ 84,971	₽ 357,908
Property, plant and equipment	18,682	138	360	200	136,939	156,319
Capital expenditures	1,909	1	61	99	114,515	116,585
2014						
Revenue	241,118	3,677	25,157	138,455	71,346	479,753
Property, plant and equipment	22,167	150	393	161	125,385	148,256
Capital expenditures	2,256	-	41	98	102,333	104,728
2013						
Revenue	245,799	3,086	24,478	132,455	55,269	461,087
Property, plant and equipment	20,708	187	421	207	114,726	136,249
Capital expenditures	2,689	-	68	127	89,382	92,266

# Percentage of Sales or Revenues by Foreign Sales

Below is the summary of the percentage of sales or revenues of domestic and foreign sales of the Company and its subsidiaries from 2013 to 2015:

	Domestic	Exports/International	Total
2013, in ₽ Millions	264,445	199,193	463,638
2013, in percentage	57%	43%	100%
2014, in <del>P</del> Millions	276,731	205,804	482,535
2014, in percentage	57%	43%	100%
2015, in P Millions	213,634	146,544	360,178
2015, in percentage	59%	41%	100%

# **DISTRIBUTION**

# The Philippines

The Company's main storage facility in the Philippines was formerly located in Pandacan, Manila. The reclassification by local authorities of the area occupied by the Pandacan terminal prohibited the continued operation of the Company's facility in Pandacan as a petroleum storage facility and necessitated relocation to other alternative sites in Luzon. The Company ceased its petroleum product storage operations in Pandacan in January 2015.

To serve its domestic markets, the Company maintains 30 depots, terminals and airport installations situated throughout the Philippines, representing the most extensive distribution network for petroleum products in the Philippines. The network comprises 10 depots and terminals in Luzon, nine in the Visayas and seven in Mindanao, as well as two airport installations in Luzon and two in Mindanao. Depots and terminals have marine receiving facilities, multiple product storage tanks for

liquid fuels and LPG, drummed products storage, and warehouses for packaged products, such as lubricants and greases. From the Limay Refinery, refined products are distributed to the various depots and terminals and direct large consumer accounts using a fleet of contracted barges and tankers, and to service stations and industrial accounts through a fleet of contracted tank trucks. The barges and tankers are chartered on term or spot contracts from third party ship owners. From the storage depots, bulk products are hauled by tank trucks owned by third parties to service stations and industrial accounts. Under the terms of the applicable contracts, the third party owners of the contracted barges and tankers and tank trucks that are used to haul the Company's products are liable for losses and environmental issues that may arise while the products are being transported.

In its Philippine LPG business, the Company has a nationwide network of retail dealerships and outlets. Some service stations carry the Company's LPG products and accessories. The Company has stand-alone LPG operations in its depots in Pasig City, Legaspi City and San Fernando in Pampanga.

Lubricants and greases in various packages are transported by container vans to bulk plants and terminals outside Metro Manila. Package trucks owned by third parties are utilized to deliver these lubricants and greases to various customers in Metro Manila and Luzon. Sales counters throughout the Philippines are appointed to sell these products. The Company has a tolling agreement with Innospec for the blending of fuel additive products in its fuel additive blending plant in the Subic Bay Freeport Zone in the Philippines.

The Company has airport installations at the Ninoy Aquino International Airport and three other airports located in major urban centers in the Philippines. These installations provide storage of aviation fuels as well as refueling services for various aircraft. In addition, the Company has presence in the airport installations in Puerto Princesa and Clark in Luzon, Kalibo, Caticlan and Iloilo City in the Visayas, as well as in Zamboanga City in Mindanao.

In 2013, the construction of new storage facilities in the Joint Oil Company Aviation Storage ("JOCASP") and Navotas Depot was completed to shore up the Company's ability to serve increasing Jet A-1 requirements.

# Malaysia

The Company's products are distributed from the Port Dickson Refinery primarily through tank truck deliveries to the adjacent Port Dickson terminal. The remainder is delivered by coastal tankers to other distribution terminals in Peninsular Malaysia and Sabah. The Company's Malaysian distribution network includes nine product terminals and one depot. The Port Dickson terminal is located at the Port Dickson Refinery, and the other terminals are located near major fuel product market areas.

The map below shows the geographic coverage of the Company's terminals and depot in Malaysia as of June 30, 2016.

# Geographic coverage of the Company's terminals and depot in Malaysia



Jet fuel is transported from the Port Dickson Refinery to KLIA through a multi-product pipeline (the "MPP"), which is partly owned by the Company through its 20% ownership interest in an unincorporated joint venture with Petronas Dagangan Berhad ("PDB") and Shell Malaysia Trading Sdn Bhd ("Shell Malaysia"), each of which has a 40% ownership interest. The MPP is a fungible products pipeline for transporting gasoline, diesel and jet fuel and is operated by PS Pipeline Sdn Bhd, a 50-50 joint venture between PDB and Shell Malaysia.

The joint venture through which the Company owns its interest in the MPP also owns a fuel terminal, the Klang Valley Distribution Terminal, where inventory is commingled. The Company has historically only used the MPP to transport jet fuel to KLIA and not for transporting gasoline or diesel to the Klang Valley Distribution Terminal. In 2013, the Company embarked on a project to link the Port Dickson Refinery to the MPP in order to improve the Company's logistics and reduce the cost of delivery to service stations in the Klang Valley area, a major market. The Company successfully commenced the transport of gasoline and diesel through the MPP to the Klang Valley Distribution Terminal in the second quarter of 2015.

LPG is bottled at the Port Dickson terminal. Most redistribution centers and stockists collect bottled LPG directly from the Port Dickson terminal. The Company has an LPG storage and bottling facility at West Port (part of Port Klang, the principal port facility serving the Klang Valley), which is a 50-50 joint venture between the Company and Boustead Petroleum Marketing Sdn Bhd.

#### **CAPITAL EXPENDITURES PLAN**

The Company has upgraded the Limay Refinery and expanded its retail service station network in the Philippines over the past several years and intends to continue to invest in these areas to optimize operational efficiency, reduce costs and widen market reach. The Company will also continue to invest in its Malaysian operations to support retail expansion and improve operational efficiency. Specifically, the Company intends to (i) continue investment in the Limay Refinery to support the increased utilization from RMP-2 and improve refinery operations, (ii) continue the expansion of its retail service station, LPG and lubes network in the Philippines, (iii) expand and upgrade its logistics capacity, and (iv) expand Malaysia operations with new service station additions and facilities improvement in Port Dickson Refinery to enable it to produce Euro 5M-standard fuels.

The Company's estimated consolidated capital expenditures for 2016 are P 10.7 billion (US\$227.4 million), allocated as follows: approximately 28% for retail service station network expansion in the Philippines, approximately 17% for various Limay Refinery projects, approximately 27% for expansion/upgrade of logistics capacity, approximately 11% for regular maintenance projects, and approximately 18% for expansion and improvement projects to support Malaysian operations. The

Company expects to continue to make substantial capital expenditures after 2016 to complete the major projects described in the preceding paragraph and for other new projects and purposes. These capital expenditures are expected to be funded by a combination of net cash flows provided by operating activities and external financing sources.

The Company's anticipated capital expenditures are based on management's estimates and have not been appraised by an independent organization. In addition, the Company's capital expenditures may change as projects are reviewed or contracts are entered into, and are subject to various factors, including market conditions, the general state of the Philippine economy, the Company's operating performance and cash flow and the Company's ability to obtain financing on terms satisfactory to management.

# **Capital Expenditure Projects**

# Limay Refinery

The Company completed Phase 1 of the Refinery Master Plan ("RMP-1") in May 2009, under which it completed the construction of the PetroFCC unit, the propylene recovery unit and the benzene-toluene extraction unit. RMP-1 enhanced the Limay Refinery's capability to convert low-margin fuel oil into White Products such as LPG, gasoline and diesel. RMP-1 also expanded the Company's venture into production of petrochemical feedstocks such as propylene, benzene, toluene and additional mixed xylene.

The Company completed Phase 2 of the Refinery Master Plan ("RMP-2) in the fourth quarter of 2014. RMP-2 was a US\$2 billion investment project which enabled the Limay Refinery to further enhance its operational efficiencies, convert its fuel oil production into production of more White Products, and increase the Company's production of petrochemicals. The completion of the RMP-2 made the Company the first oil company in the Philippines capable of producing Euro IV-standard fuels, the global standard for clean air fuels. The Limay Refinery is now also able to produce petcoke, which is used as fuel for the new cogeneration power plant for the Limay Refinery, lowering the Company's power generation costs. RMP-2 places the Limay Refinery's utilization, processing and energy efficiency on par with more advanced refineries in the region and improve its competitiveness.

The Company will continue investments in the Limay Refinery facilities that will ensure sufficiency of inputs to critical refinery processes, and storage facilities for more crude and petroleum products. In the medium term, the Company will also assess the viability of further improving the Limay Refinery's value generation by upgrading its current petrochemical facilities to increase production of high-value petrochemicals, benzene, toluene and mixed xylene, and new capability to produce para-xylenes, feedstock for plastic production.

#### Philippine Retail Network Expansion

To support growth in sales in the Philippines, the Company intends to continue to increase the number of its service stations in urban and rural areas. LPG and lube outlets will also be expanded for a wider market reach. The retail network expansion will also support the optimized disposition of the increased sales volume from RMP-2.

#### Logistics Expansion and Upgrade

The Company is upgrading and expanding its storage capacity to support the increase in volume from RMP-2. Investments in new depots and terminals are considered in different locations such as Romblon, Caticlan, Pandan, and Pasacao, among others. Rehabilitation and expansion of existing depots such as JOCASP, Navotas, and Rosario, among others, will also be done, along with

improvements in pier facilities. These logistics expansion and upgrade programs also aim to improve product supply reliability to customers and end-users.

In 2013, the construction of new storage facilities in the JOCASP and Navotas Depot were completed to shore up the Company's ability to serve increasing Jet A-1 requirements.

#### Malaysia Expansion and Improvements

The Company will continue to construct new service stations and expand its retail network in Malaysia. The facilities at the Port Dickson Refinery will also be enhanced to improve operating efficiency. The Company also plans to construct a new diesel hydroteater to meet Euro-5M regulation by 2020. These projects will be financed through a combination of net cash flows provided by operating activities and debt instruments.

#### COMPETITION

# The Philippines

In the Philippines, the Company operates in a deregulated business environment, selling its products to individual, commercial and industrial customers. The enactment of the Downstream Oil Industry Deregulation Law in 1998 effectively removed the rate-setting function of the Philippine government through what was then known as the Energy Regulatory Board, leaving price-setting to market forces. It also opened the oil industry to free competition. See "Regulatory and Environmental Matters" for a more detailed discussion of the oil deregulation law.

The Philippine downstream oil industry is dominated by three major oil companies: the Company, Shell and Chevron, which, based on Company estimates based on its internal assumptions and calculations and industry data from the DOE for the year ended December 31, 2015, together constituted 65.2% of the Philippine market based on sales volume. Deregulation has seen the entry of more than 200 other industry market participants, rendering the petroleum business more competitive. The Company, with total crude oil distillation capacity of 180,000 barrels per day, and Shell, with total crude oil distillation capacity of 110,000 barrels per day, operate the only petroleum refineries in the country. The rest of the industry market participants are importers of finished petroleum products or purchase finished petroleum products from other market participants in the local market. In the Philippines, the Company competes with other industry market participants on the basis of price, product quality, customer service, operational efficiency and distribution network, with price being the most important competitive factor. Providing total customer solutions has increased in importance as consumers became more conscious of value.

The Company participates in the reseller (service station), industrial, LPG and lube sectors through its network of service stations, terminals and depots, dealers and distributors throughout the Philippines. In the reseller sector, competition is most dynamic among the major firms, as seen through the construction of service stations by Shell, Chevron, Total Philippines, Phoenix Petroleum, Seaoil and other new participants in major thoroughfares. The Company has approximately 2,220 retail service stations as of June 30, 2016 representing approximately 29% of the country's total gasoline station count of about 7,680, reaching more customers throughout the Philippines. The small market participants continued to grow, with station count increasing from 695 in 2001 to approximately 3,710 stations as of June 30, 2016. Participants in the reseller and LPG sectors continue to resort to aggressive pricing and discounting in order to expand their market share. The number of major LPG importers in the Philippines increased from three, prior to deregulation, to about seven, with new entrants having more flexible and bigger import receiving capacities. Although the Company is the biggest participant in the Philippine LPG sector, one of the new participants in this sector, Liquigaz, had a substantial market share of 27.9% for the year ended December 31, 2015 pursuant to Company estimates based on its internal assumptions and calculations and industry data from the

DOE. In the industrial sector, the major market participants continue to invest heavily in order to increase their market share and tap new markets. In the lubricants sector, intense competition among over 50 brands, including global brands such as Castrol, Mobil, Shell and Caltex, continues. Brands compete for limited shelf space, which has led to the penetration of previously unutilized markets, such as auto-dealerships in malls.

The Company is the leader in the Philippine downstream oil industry, with an overall market share of 32.8% of the Philippine oil market for the year ended December 31, 2015, ahead of the other two major oil companies, which have a combined market share of 32.3% in terms of sales volume pursuant to Company estimates based on its internal assumptions and calculations and industry data from the DOE. Approximately 200 smaller oil market participants, which started operations after the deregulation of the oil industry in 1998, account for the remaining market share. The Company believes that it is the leader in terms of sales volume in the retail, industrial and LPG market segments and that it enjoys a strong second position, as compared with the market shares of the two other major oil companies, in the lubricants and greases market segment pursuant to Company estimates based on its internal assumptions and calculations and industry data from the DOE for the year ended December 31, 2015. The Company believes that its competitive advantages include organization, technology, assets, resources and infrastructure. The Company continues to implement initiatives aimed at improving operational efficiencies, managing costs and risks, and maximizing utilization of its assets and opportunities.

#### Malaysia

In the retail service station business, the Company's Malaysian operations compete with four other main participants in the market, namely: subsidiaries of Petronas, Shell, Caltex and BHPetrol. Of these competitors, Petronas and Shell also have refinery operations in Malaysia. Market players compete in terms of product quality, customer service, operational efficiency and extent of distribution networks. Pricing of gasoline and diesel at retail service stations is not a competitive factor since the Malaysian government regulates the pricing these products through the APM. See "Regulatory and Environmental Matters— Malaysia—Sale and Pricing of Refined Petroleum Products—Price Control and Anti Profiteering Act, 2011." Despite being the newest participant in the market, the Company continued to grow its retail market share to 17.4% in the first quarter of 2016, with approximately 575 service stations in Malaysia as of June 30, 2016. With the Company's customer-centric programs, completion of the rebranding of service stations and facilities, continuous implementation of retail network expansion program, introduction of new product lines, and improvements in logistics and refinery capabilities, the Company believes that it is well positioned to compete in the retail segment.

The Company continues to face intense competition in the industrial, aviation and wholesale market segments from other local and multi-national oil companies. The Company uses its local production from the Port Dickson Refinery and its strategic terminal locations across Malaysia to remain competitive in these segments. Besides the mini stations, fisheries and some selected transportation sectors, which are governed by the APM, other sectors do not benefit from the subsidies provided for under the APM. Major participants resort to aggressive pricing in these segments in order to expand market share. The aviation market is also very competitive, as the three local refiners offload their jet fuel through the MPP to KLIA. Sales of jet fuel at the other Malaysian airports are supplied by the oil companies having the necessary storage and logistics capability. In the LPG segment, the Company competes with Petronas and NGC Energy Sdn Bhd, among others. The APM applies only for sales of LPG in domestic cylinders while industrial and bulk LPG are not covered by the APM. Competition in this market is driven by supply reliability, dealer network efficiency and customer service. The Company, being well established, remains competitive in this segment. Overall, the Company's commercial sales volume registered significant growth in all sectors as a result of the Company's reliable and steady supply of quality fuel to sectors such as transportation, manufacturing, construction, mining, agriculture, and power-generation,

The lubricants and specialties market is dominated by the traditional global brands as well as established local participants. The Company has the advantage of an extensive network of service stations to market its products and to provide brand presence. Price is a major competitive factor in this market. The Company believes that it is well positioned to compete in this market, due to its efficient blending plant and supply chain and national consumer promotion through service station and independent workshops.

### **EMPLOYEES**

As of June 30, 2016, the Company has 2,929 employees, of which 1,950 are managerial, professional and technical employees, and 979 are rank and file employees. Approximately 82% of the Company's employees are based in the Philippines, with the remaining 18% based in Malaysia and Singapore. The Company believes that it has a well-trained and experienced pool of employees. As of June 30, 2016, approximately 18% of the Company's employees had worked with it for over 20 years. The average tenure of the Company's employees is approximately 8 years in the Philippines and approximately 13 years in Malaysia.

The Company has collective bargaining agreements ("CBAs") with three labor unions in the Philippines: (1) Petron Employees Association with 167 members is affiliated with the National Association of Trade Unions and has a CBA effective from January 1, 2015 to December 31, 2019; (2) Petron Employees Labor Union with 42 members has a CBA effective from January 1, 2014 to December 31, 2018; and (3) the Bataan Refiners Union of the Philippines with 595 members is affiliated with the Philippine Transport and General Workers Organization and has a CBA effective from January 1, 2014 to December 31, 2018. As of June 30, 2016, approximately 33% of the Company's employees in the Philippines were covered by CBAs.

The Company has CBAs with two labor unions in Malaysia: (1) the National Union of Petroleum and Chemical Industry Workers has 131 members with a CBA effective from January 1, 2014 to December 31, 2016; and (2) the Sabah Petroleum Industry Workers Union has eight members with a CBA effective from May 1, 2014 to April 30, 2017. As of June 30, 2016, approximately 27% of the Company's employees in Malaysia were covered by CBAs.

The Company has not experienced any strikes or work stoppages for more than 20 years. The Company considers its relationship with its employees to be good.

In addition to Philippine statutory benefits, the Company provides hospitalization insurance; life insurance; vacation, sick and emergency leaves; and computer, company and emergency loans to its employees. It has also established a savings plan wherein an eligible employee may apply for membership and may have the option to contribute 5-15% of his or her monthly basic salary. The Company, in turn, contributes a maximum of 5% of the monthly basic salary to a member-employee's account in the savings plan. The Company has adopted the "Rewarding Excellence through Alternative Pay Program," a performance incentive program that rewards eligible employees who contribute to the achievement of the Company's annual business goals. The Company has a fullyfunded tax-qualified defined benefit pension plan, PCERP, which covers all permanent, regular and full-time employees of the Company, excluding its subsidiaries. The control and administration of PCERP are vested in its board of trustees, as appointed by the Board of Directors of the Company. PCERP's accounting and administrative functions are undertaken by the SMC retirement funds office. The annual cost of providing benefits under the plan is determined using the projected unit credit actuarial cost method. Valuations are obtained on an annual basis, and as of the Company's latest actuarial valuation date of January 1, 2015, the Company's projected funding requirement for the year 2016 is ₽ 429.2 million.

The benefits in Malaysia are substantially similar to those in the Philippines, with the exception of the

savings plan and variable pay scheme. Malaysian employment regulations require employers and employees to contribute to an employees' provident fund (the "EPF") to provide for the retirement and other needs of employees in Malaysia. Under present regulations, employees contribute a minimum of 11% of their monthly salary to the EPF via payroll deductions. Employers are required to contribute a minimum amount equivalent to 12% to 13% of a managerial, professional and technical ("MPT") employee's monthly salary to the EPF. Under collective agreements entered into by the Company with its non-MPT employees in Malaysia, the Company contributes up to 16% of the salaries to the EPF. The Malaysian government does not require employers to make contributions to the EPF with respect to foreign workers. However, if foreign employees opt to contribute, the Company will make the commensurate employers' contribution.

#### RESEARCH AND DEVELOPMENT

To enhance productivity and efficiency, reduce costs and strengthen its competitiveness, the Company engages in research and development to identify improvements that can be made to its production processes. In addition to research and product development, the Company's Research and Development Department ("R&D") engages in quality control and technical training. The development, reformulation and testing of new products are continuing business activities of the Company.

R&D develops revolutionary products that meet and exceed the highest industry quality standards. The Company utilizes appropriate technology in developing new fuel and lubricant products to improve performance, cost-effectiveness, and environment-friendliness of its products. The Company also enhances the quality level of its existing products. The Company remains fully compliant with all government laws and regulations such as the Clean Air Act and the Biofuels Act.

To be more competitive both in local and international markets, Petron obtained certification and approvals from globally-accepted licensing organizations and original equipment manufacturers. These approvals are applicable to specific Petron products in the Philippines, Malaysia, China, Brunei, and Cambodia.

The Company believes that its continued success is influenced in part by its ability to be innovative and attentive to consumer preferences and local market conditions. Expenses relating to research and development amounted to approximately  $\stackrel{\square}{=}$  60 million in 2013, approximately  $\stackrel{\square}{=}$  66 million in 2014, and approximately  $\stackrel{\square}{=}$  65 million in 2015 which are equivalent to 0.01% of total revenues in 2013 and 2014, and 0.02% of total revenues in 2015.

As of June 30, 2016, 26 of the Company's employees were employed in R&D. R&D has long-standing partnerships with leading global technology providers in fuels, lubricants and grease products. It is engaged in the customization of products at globally competitive quality and performance. It also manages a petroleum and allied products testing facility that meets global standards. In addition, it provides technical training to keep internal and external customers updated of the latest technology trends in the industry.

### **INTELLECTUAL PROPERTY**

The Company has existing and pending trademark registrations for its products for terms ranging from 10 to 20 years. It also has copyrights for its 7-kg LPG container, "*Gasulito*" with stylized letter "P" and two flames, for "2T Powerburn," and for Petron New Logo (22 styles). Under Philippine law, copyrights subsist during the lifetime of the creator and for another 50 years after the creator's death. The Company has not had any significant disputes with respect to any of its trademarks or copyrights.

As of June 30, 2016, the Company has filed trademark registrations in Malaysia for 183 brands relating to its Malaysian operations. It has obtained copyright protection for the stylized letter "P" and has registered other trademarks in Malaysia, including "Gasul," "Fiesta Gas" and "Energen." The Company has filed an application for the right to use the "Petron" name with the Malaysian Intellectual Property Office. The application has been accepted for advertisement in the government gazette and will be open to opposition for a period of two months from the date of the advertisement. If no opposition is filed, a certificate of registration will be issued completing the registration of the trademark. In the event of opposition by a third party and if the Company is ultimately prevented from using the name "Petron" in Malaysia, the Company does not expect that this would have a material impact on its Malaysian operations.

#### **INSURANCE**

The Company's insurance coverage includes property, marine cargo and third party liability, as well as personal injury, accidental death and dismemberment, sabotage and terrorism, machinery breakdown and business interruption. One of the main insurance policies of the Company, the Industrial All Risk (the "IAR") policy, covers the Limay Refinery for material damages, including from machinery breakdown and business interruption. The business interruption coverage under the IAR policy has a US\$293.0 million limit. The Company considers its insurance coverage to be in accordance with industry standards.

All insurance policies relating to the Company's Philippine operations are written by its wholly owned insurance subsidiary, Petrogen. The majority of the risks are reinsured with Standard & Poor's Arated foreign insurers through Ovincor, Petron's Bermuda-based captive insurance subsidiary. The Company's Malaysian operations are insured with local Malaysian insurance companies, as required by Malaysian law.

## **HEALTH, SAFETY AND ENVIRONMENTAL MATTERS**

The Company is guided by its Corporate Health, Safety and Environment Policy (the "Corporate HSE Policy"). The principles of the Corporate HSE Policy apply to all assets, facilities, and operating and support groups of the Company. The Company has a Corporate Technical and Engineering Services Group ("CTESG") responsible for formulating, implementing and enforcing the Company's employee health, safety and environment policies, as well as ensuring compliance with applicable laws and regulations in the Philippines.

### The Philippines

The Company is subject to a number of employee health and safety regulations in the Philippines. For example, the Company is subject to the occupational safety and health standards promulgated by the Philippine Department of Labor and Employment.

The Safety unit of the CTESG ("CTESG-Safety") ensures, among others, compliance by the Company's contractors and service station dealers to government-mandated safety standards and regulations, and conducts training programs designed to raise awareness on process safety, oil spill response, fire-fighting and basic safety procedures for employees, contractors and service station dealers. CTESG-Safety has put together a Corporate Safety Management System, the main reference of all safety management systems in the Company, which is based mainly on OHSAS 18001. In addition, the Limay Refinery and some of the Company's depots, terminals and service stations have implemented third party certified management systems. The Limay Refinery is certified by TUV-SUD-PSB, an internationally recognized certification and inspection body, for its Integrated Management System ("IMS") on Quality (ISO 9001), Environment (ISO 14001), and Safety (OHSAS 18001). As of June 30, 2016, 29 of the Company's depots and terminals had been IMS-certified. In addition, all of the Company's depots and terminals have Philippine Coast Guard-approved Oil Spill Response Contingency Plans.

Furthermore, all 17 depots with pier facilities are compliant with International Ship and Port Facility Security ("ISPS") code certified by the Office of the Transportation Security under the DOTC. ISPS certification is a requirement by the International Maritime Organization of the United Nations for all international vessels calling on international ports and for all ports accepting international vessels. The Company's shipping ports for both domestic and international vessels are ISPS certified.

In 2014, CTESG-Safety launched the Safety Management System ("SMS") for Service Stations. This program aims to elevate the level of safety awareness among the Company's service station dealers,

their employees, workers as well as the Company's employees. The SMS, based on OHSAS 18001:2007, is very similar to the Environmental Management System ("EMS"), focusing on Hazards Identification and Risk Assessment. It also aims to educate Petron dealers on the Occupational Safety and Health Standards of the Department of Labor and Employment.

As part of its advocacy functions, CTESG-Safety is also actively involved in public stakeholder consultations during the drafting of Philippine safety and environmental protection standards, laws and regulations. The Company also actively participates in the implementation of government programs, such as the Kapatiran WISE-TAV program (also known as the Big Brother/Small Brother Project) of the Philippine Department of Labor and Employment, as well as in local and regional oil spill response consortiums such as Oil Spill Response Ltd.

The Environment unit of CTESG ("CTESG-Environment") provides, among others, technical assistance and consultancy services in areas of environmental management and conducts environmental awareness training for the Company's employees, contractors and service station dealers. CTESG-Environment is a recognized training organization by DENR-Environment Management Bureau ("DENR-EMB") in the conduct of the Basic Pollution Control Officer Training Course for service stations. It also established the Depot ECOWATCH Assessment program, a color-coded rating system for all depots and terminals to assess compliance to applicable environmental regulations and the effectiveness of environmental management programs implemented. CTESG-Environment conducts surveillance audits for service stations with an EMS state of certifiability to ISO 14001:2015 (the Environmental Management System or EMS). As of June 30, 2016, 22 Petron service stations in the Philippines implement an EMS, a first in the Philippine oil industry. In addition, CTESG-Environment conducts environmental due diligence audits for contractors, service providers and possible mergers and acquisitions. It also exercises its advocacy to participate in the crafting of laws with DENR-EMB.

CTESG-Safety and CTESG-Environment conduct annual multi-functional audits of the Limay Refinery and the Company's other facilities, depots, service stations and industrial accounts in the Philippines to ensure compliance with Petron safety standards and government laws and regulations on safety.

See "Regulatory and Environmental Matters" for a more detailed discussion of applicable environmental regulations.

As of June 30, 2016, the Company is in material compliance with applicable environmental laws in the Philippines. In particular, the Company has spent approximately US\$100 million to build a light virgin naphtha isomerization unit and a gas oil hydrotreater in 2006 to ensure compliance with the more stringent requirements of the Philippine Clean Air Act. Additional facilities were also built to comply with environmental requirements mainly in relation to the RMP-2. These included a refinery wastewater treatment plant, sour water stripping facilities, sulphur recovery units, a flue gas desulfurizer and a flare system. See "Regulatory and Environmental Matters" for a more detailed discussion of applicable environmental regulations.

### Malaysia

The Company is subject to local safety, health and environmental regulations in Malaysia, including (i) the Factories and Machinery Act 1967 (Act 139) and the Occupational Safety and Health Act 1994 (Act 514), as amended, and regulations, rules and orders made pursuant thereto, which are administered by the Malaysian Department of Occupational Safety and Health, (ii) the Environmental Quality Act 1974 (Act 127), as amended, and regulations, rules and orders made pursuant thereto, which are administered by the Malaysian Department of Environment and (iii) the Fire Services Act 1988 (Act 341), as amended, and regulations made pursuant thereto, which are administered by the Malaysian Fire and Rescue Department.

CTESG-Safety and CTESG-Environment conduct multi-functional audits of the Port Dickson Refinery and the other facilities, depots and service stations in Malaysia every two years. The Company also has a corporate safety, security, health and environment department that is responsible for formulating, implementing and enforcing the Company's safety, health and environmental policies in Malaysia, coordinating and conducting relevant programs to raise the level of awareness of SSHE and ensuring compliance with applicable laws and regulations. For more than ten years, the Company's operating facilities, plants and other businesses in Malaysia have attained good SSHE performance without any lost-time injury for employees or contractors. The Port Dickson Refinery and distribution terminals at Peninsular and East Malaysia have been awarded annual recognition of their safety and health performance by the Malaysian Society for Occupational Safety and Health for more than five consecutive years. The Port Dickson Refinery has been awarded the Prime Minister Hibiscus Award for good environmental performance. As prescribed by local regulatory requirements, the Port Dickson Refinery and the Company's Malaysian terminals have established emergency response and oil spill contingency plans. For more than fifteen years, the Company's Malaysian operations have actively participated in local and regional oil spill response consortiums, such as the Petroleum Industries of Malaysia Mutual-Aid Group and Oil Spill Response Ltd.

The Company strives to achieve and sustain good SSHE performance in Malaysia through the implementation of various key programs including (i) the SMS, which provides a structured approach to the management of work-related personal and operational risks, including the selection, recruitment and training of employees and contractors, equipment design, maintenance and servicing, as well as to ensuring regulatory compliance, and (ii) the Loss Prevention System, which was adopted to prevent or reduce losses and incidents using behavior-based tools and other safety management techniques.

#### DESCRIPTION OF PROPERTY

### The Philippines

In the Philippines, the Company owns a petroleum refinery complex located in Limay, Bataan. The Limay Refinery has a crude oil distillation capacity of 180,000 bpd. Its facilities include three crude oil distillation units, two vacuum pipestill units, a delayed coker unit, two catalytic cracking units, a continuous catalyst regeneration reformer unit, a semi-regenerative reformer unit, three naphtha hydro-treaters, two kerosene merox treaters, three gas oil hydro-treater units, a coker gas oil hydro-treater, a polynaphtha oligomerization unit, four LPG treaters, two selective hydro-processing units, an isomerization unit, benzene, toluene and mixed xylene recovery units, two propylene recovery units, four sulfur recovery units, a hydrogen production unit, a hydrogen recovery facility, a nitrogen plant, two waste water treatment facilities, four sour water facilities, a desalination facility, eight steam generators, five turbo generators, four cooling towers, a reverse osmosis unit, flare facilities, bulk asphalt receiving facilities, several crude oil storage tanks, as well as a number of refined petroleum products storage tanks. It has its own piers and other berthing facilities, one of which can accommodate very large crude oil carriers, or VLCCs.

The Company also operates a lube oil blending plant in Pandacan, a fuel additives blending plant in Subic Bay Freeport, and a polypropylene plant in Mariveles, Bataan.

Petron operates a network of terminals and depots as bulk storage and distribution points throughout the Philippines, as well as LPG plants in its Pasig terminal, San Fernando depot and Legaspi depot. Its airport installations serve the fuel requirements of the airline industry and other aviation accounts.

PETRON TERMINALS, DEPOTS, AIRPORT INSTALLATIONS, SALES OFFICES AND MANUFACTURING PLANTS IN THE PHILIPPINES			
	Luzon	Visayas	Mindanao
Terminals	Limay, Bataan Mabini, Batangas Pasig, Metro Manila (LPG only)	Mandaue, Cebu	
Depots	Legaspi, Albay (LPG only)  Navotas, Metro Manila  Pasacao, Camarines Sur (R/A) Poro Point, La Union Puerto Princesa, Palawan Rosario, Cavite San Fernando, Pampanga (LPG only)	Anibong, Tacloban City  Bacolod, Negros Occidental Culasi, Roxas City (R/A)  Mactan, Lapu-Lapu City  Iloilo City Isabel, Leyte Ormoc, Leyte Tagbilaran City, Bohol (R/A)	Bawing, General Santos City  Davao City  Iligan City, Lanao del Norte  Jimenez, Misamis Occidental  Nasipit, Agusan del Norte  Tagoloan, Misamis Oriental  Zamboanga City (R/A)
Airport Installations	Laoag, Ilocos Norte NAIA, Metro Manila Calapan, Oriental Mindoro	Amlan, Negros Oriental	Davao City Laguindingan, Misamis Oriental
Sales Offices	Mamburao, Occidental Mindoro Masbate, Bicol San Jose, Occidental Mindoro		

	Tondo, Manila	
	Pandacan, Manila (for lube oil	
Manufacturing	blending)	
Plants	Subic, Zambales (for fuel	
	additives blending)	

Note: R/A indicates that a rationalization agreement is in place in relation to the relevant depot, which is a contract between the owner-operator of the depot and another oil company regarding product supply and the use of the facilities to rationalize operations and reduce costs.

In the retail market, the Company has approximately 2,220 retail service stations throughout the Philippines as of June 30, 2016, representing approximately 29% of the country's total gasoline station count of about 7,680. Most of these stations are located in Luzon, where demand is heaviest.

# Malaysia

In Malaysia, the Company owns a petroleum refinery complex located in Port Dickson, Negeri Sembilan. The Port Dickson Refinery has a crude oil distillation capacity of 88,000 bpd. Its facilities include a crude oil distillation unit, a naphtha hydro-treating unit with a processing capacity of 26,000 bpd, two semi-regeneration reformer units with a combined processing capacity of 19,000 bpd and a kerosene hydro-treating unit with a processing capacity of 12,000 bpd. The Port Dickson Refinery also has waste water treatment facilities, a boiler, a cooling water plant, flare and safety relieving facilities, six crude oil storage tanks with a total capacity of approximately 1.1 million barrels, 20 refined petroleum products storage tanks and five spheres for LPG storage with a total capacity of approximately 1.1 million barrels.

### PETRON TERMINALS AND DEPOT IN MALAYSIA

PETRON TERMINALS AND DEPOT IN MALAYSIA			
	Peninsular Malaysia	Sabah	
Terminals	Port Dickson	Sepangar Bay	
	Klang Valley Distribution Terminal*	Sandakan	
	Westport**	Tawau	
	Bagan Luar		
	Kuantan		
	Pasir Gudang***		
Depot	Kuala Lumpur International Airport Aviation Facility		

- \* Breakdown of equity share as follows: Petron 20%, Shell Malaysia Trading Sdn Bhd 40%, Petronas Dagangan Berhad 40%
- \*\* co-share with Boustead Petroleum Marketing Sdn Bhd
- \*\*\* co-share with Chevron Malaysia Limited

The retail business in Malaysia markets fuel and other retail products through a dealer network comprising approximately 575 retail service stations located throughout Peninsular and East Malaysia.

All facilities owned by the Company are free from liens and encumbrances.

The Company entered into commercial leases with the PNOC for parcels of land occupied by its Limay Refinery, depots, terminals and certain of its service stations. The lease agreements include upward escalation adjustment of the annual rental rates. In 2009, the Company renewed its lease with PNOC (through NVRC) for the continued use of the Limay Refinery land for 30 years starting 1

January 2010 (renewable upon agreement of the parties for another 25 years). See "Certain Relationships and Related Transactions." The Company is currently in negotiations with PNOC for the early renewal of leases relating to 22 terminals, depots and sales offices and 68 service stations that will expire in August 2018. These leases are renewable under such terms and conditions as may be agreed between the parties. Expenses relating to the PNOC leases paid directly to PNOC and through NVRC amounted to ₱226.0 million in 2015 and ₱ 109.1 million in the six months ended June 30, 2016.

The Company leases from NVRC 130 parcels of land for service stations and depots pursuant to 25-year lease contracts renewable upon agreement of the parties. Expenses relating to the NVRC leases amounted to ₱ 274.5 million in 2015 and ₱ 118.1 million in the six months ended June 30, 2016.

The Company also leases land for its service stations from third parties pursuant to lease contracts with varying terms that generally range from five (5) to 25 years and which are renewed upon negotiations between the Company and the lessors. As of June 30, 2016, there were leases covering 576 service stations: 430 in Luzon, 81 in the Visayas and 65 in Mindanao. Expenses under these leases amounted to  $\stackrel{\square}{=}$  865.6 million in 2015 and  $\stackrel{\square}{=}$  479.1 million in the six months ended June 30, 2016.

In Malaysia, the land on which the Company's retail service stations are located is either owned by the Company or leased from third parties. As of June 30, 2016, the Company owned 161 parcels of land for service stations and leased 274 additional parcels of land for its service stations from third parties. Rentals for the service station lands are either paid in advance and amortized over the lease period, or paid over the lease period pursuant to the relevant schedules. Payments under these leases amounted to approximately RM250 thousand for the first half of 2016. The Port Dickson Refinery occupies a 579-acre site. The Company holds freehold title to 404 acres of this site and leases the remaining 175 acres pursuant to a 99-year lease that expires in 2060.

Currently, the Company has no pending property acquisitions. However, the Company is continuously evaluating available properties for sale based on the needs of the Company's business.

### LEGAL PROCEEDINGS

As set forth below, the Company is involved in ongoing legal cases the outcome of which may or may not have a material adverse effect on its operations and profitability. While the final outcomes of these legal proceedings are not certain, the Company believes it has strong legal grounds in each of these legal proceedings, and has not made any provisions in its financial statements for possible liabilities arising from adverse results of these legal proceedings.

#### **Tax Credit Certificates Related Matters**

In 1998, the BIR issued a deficiency excise tax assessment against the Company relating to the Company's use of \$\mu\$ 659 million worth of Tax Credit Certificates ("TCCs") to pay certain excise tax obligations from 1993 to 1997. The TCCs were transferred to the Company by suppliers as payment for fuel purchases. The Company contested the BIR's assessment before the Court of Tax Appeals ("CTA"). In July 1999, the CTA ruled that as a fuel supplier of Board of Investments ("BOI")-registered companies, the Company was a qualified transferee of the TCCs and that the collection by the BIR of the alleged deficiency excise taxes was contrary to law. On March 21, 2012, the Court of Appeals ("CA") promulgated a decision in favor of the Company and against the BIR affirming the ruling of the CTA striking down the assessment issued by the BIR for deficiency excise taxes in 1998 based on a finding by the BIR that the TCCs used by the Company as payment for fraudulent.

On April 19, 2012, a motion for reconsideration was filed by the BIR, which was denied by the CA in a resolution dated October 10, 2012. The BIR elevated the case to the Supreme Court through a petition for review on *certiorari* dated December 5, 2012. On June 17, 2013, the Company filed its comment on the petition for review filed by the BIR. The petition remains pending.

### **Pandacan Terminal Operations**

In November 2001, the City of Manila enacted Ordinance No. 8027 ("Ordinance 8027") reclassifying the areas occupied by the oil terminals of the Company, Pilipinas Shell Petroleum Corporation ("Shell") and Chevron Philippines Inc. ("Chevron") from industrial to commercial. This reclassification made the operation of the oil terminals in Pandacan, Manila illegal. In December 2002, the Social Justice Society ("SJS") filed a petition with the Supreme Court against the Mayor of Manila asking that the latter be ordered to enforce Ordinance 8027. In April 2003, the Company filed a petition with the Regional Trial Court ("RTC") to annul Ordinance 8027 and enjoin its implementation. On the basis of a status quo order issued by the RTC, Mayor of Manila ceased implementation of Ordinance 8027.

The City of Manila subsequently issued the Comprehensive Land Use Plan and Zoning Ordinance ("Ordinance 8119"), which applied to the entire City of Manila. Ordinance 8119 allowed the Company (and other non-conforming establishments) a seven (7)-year grace period to vacate. As a result of the passage of Ordinance 8119, which was thought to effectively repeal Ordinance 8027, in April 2007, the RTC dismissed the petition filed by the Company questioning Ordinance 8027.

However, on March 7, 2007, in the case filed by SJS, the Supreme Court rendered a decision (the "March 7 Decision") directing the Mayor of Manila to immediately enforce Ordinance 8027. On March 12, 2007, the Company, together with Shell and Chevron, filed motions with the Supreme Court seeking intervention and reconsideration of the March 7 Decision. In the same year, the Company also filed a petition before the RTC of Manila praying for the nullification of Ordinance 8119 on the grounds that the reclassification of the oil terminals was arbitrary, oppressive and confiscatory, and thus unconstitutional, and that the said Ordinance contravened the provisions of the Water Code of the Philippines (the "Water Code"). On February 13, 2008, the Company, Shell and Chevron were allowed by the Supreme Court to intervene in the case filed by SJS but their motions for

reconsideration were denied. The Supreme Court declared Ordinance 8027 valid and dissolved all existing injunctions against the implementation of the Ordinance 8027.

In May 2009, Manila City Mayor Alfredo Lim approved Ordinance No. 8187 ("Ordinance 8187"), which amended Ordinance 8027 and Ordinance 8119 and permitted the continued operations of the oil terminals in Pandacan.

On August 24, 2012, the RTC of Manila ruled that Section 23 of Ordinance 8119 relating to the reclassification of subject oil terminals had already been repealed by Ordinance 8187; hence any issue pertaining thereto had become moot and academic. The RTC of Manila also declared Section 55 of Ordinance 8119 null and void for being in conflict with the Water Code. Nonetheless, the RTC upheld the validity of all other provisions of Ordinance 8119. The Company filed with the RTC a Notice of Appeal to the Court of Appeals on January 23, 2013. The parties have filed their respective briefs. The appeal remains pending.

With regard to Ordinance 8187, petitions were filed before the Supreme Court, seeking its nullification and the enjoinment of its implementation. The Company filed a manifestation on November 30, 2010 informing the Supreme Court that, without prejudice to its position in the cases, it had decided to cease operation of its petroleum product storage facilities in Pandacan within five (5) years or not later than January 2016 due to the many unfounded environmental issues being raised that tarnish the image of the Company and the various amendments being made to the zoning ordinances of the City of Manila when the composition of the local government changes that prevented the Company from making long-term plans. In a letter dated July 6, 2012 (with copies to the offices of the Vice Mayor and the City Council of Manila), the Company reiterated its commitment to cease the operation of its petroleum product storage facilities and transfer them to another location by January 2016.

On November 25, 2014, the Supreme Court issued a Decision ("November 25 Decision") declaring Ordinance 8187 unconstitutional and invalid with respect to the continued stay of the oil terminals in Pandacan. The Company, Shell and Chevron were given 45 days from receipt of the November 25 Decision to submit a comprehensive plan and relocation schedule to the RTC of Manila and implement full relocation of their fuel storage facilities within six (6) months from the submission of the required documents. On March 10, 2015, acting on a Motion for Reconsideration filed by Shell, a Motion for Clarification filed by Chevron, and a Manifestation filed by the Company, the Supreme Court denied Shell's motion with finality, clarified that relocation and transfer necessarily include removal of the facilities in the Pandacan terminals and should be part of the required comprehensive plan and relocation schedule. On May 14, 2015, the Company filed its submission in compliance with the November 25 Decision.

# **Guimaras Oil Spill Incident**

On August 11, 2006, MT Solar I, a third party vessel contracted by the Company to transport approximately two million liters of industrial fuel oil, sank 13 nautical miles southwest of Guimaras, an island province in the Western Visayas region of the Philippines. In separate investigations by the Department of Justice ("DOJ") and the Special Board of Marine Inquiry ("SBMI"), both agencies found the owners of MT Solar I liable. The DOJ found the Company not criminally liable, but the SBMI found the Company to have overloaded the vessel. The Company has appealed the findings of the SBMI to the Department of Transportation and Communication ("DOTC") and is awaiting its resolution. The Company believes that SBMI can impose administrative penalties on vessel owners and crew, but has no authority to penalize other parties, such as the Company, which are charterers. Other complaints for non-payment of compensation for the clean-up operations during the oil spill were filed by a total of 1,063 plaintiffs who allegedly did not receive any payment of their claims for damages arising from the oil spill. The total claims for both cases amount to  $\stackrel{\square}{=}$  292 million. The cases are still pending.

Pursuant to DENR Memorandum Circular No. 2012-01, the DENR declared that the Guimaras coastal water was already compliant with applicable water quality standards.

# **Other Proceedings**

The Company is also party to certain other proceedings arising out of the ordinary course of its business, including legal proceedings with respect to tax, regulatory and other matters. While the results of litigation cannot be predicted with certainty, the Company believes that the final outcome of these other proceedings will not have a material adverse effect on its business, financial condition or results of operations.

# REGULATORY AND ENVIRONMENTAL MATTERS

The statements herein are based on the laws in force as of the date of this Prospectus and are subject to any changes in law occurring after such date, which changes could be made on a retroactive basis. The following summary does not purport to be a comprehensive description of all of the regulatory and environmental considerations that may be relevant to the Company or the offering.

#### **PHILIPPINES**

# **Downstream Oil Industry Deregulation Law**

Republic Act No. 8479, otherwise known as the Downstream Oil Industry Deregulation Act of 1998 (the "Oil Deregulation Law"), provides the regulatory framework for the downstream oil industry in the Philippines.

Under the Oil Deregulation Law, any person may import or purchase any quantity of crude oil and petroleum products from foreign and domestic sources, lease or own and operate refineries and other downstream oil facilities, and market such crude oil and petroleum products either in a generic name or in its own trade name, or use the same for its own requirement. The same law declared as policy of the state the liberalization and deregulation of the downstream oil industry in order to ensure a truly competitive market under a regime of fair prices, adequate and continuous supply of environmentally clean and high quality petroleum products.

To ensure the attainment of these objectives, the DOE, in consultation with relevant government agencies, promulgated the Implementing Rules and Regulations of the Oil Deregulation Law in March 1998 through Department Circular No. 98-03-004 and the Supplementing Rules and Regulations of the Oil Deregulation Law in June 1998 through Department Circular No. 98-06-009. The rules require any person or entity engaged in any activity in the downstream oil industry to comply with the notice, reportorial, quality, health, safety and environmental requirements set forth therein.

The DOE is the lead government agency overseeing the oil sector. With the enactment of the Oil Deregulation Law, the regulatory functions of the DOE were significantly reduced. Deregulating the downstream oil industry effectively removed the rate-setting function of the then Energy Regulatory Board, leaving price-setting to market forces. DOE's current function is solely to monitor prices and violations under the law, which includes prohibited acts such as cartelization and predatory pricing.

Other functions of the DOE under the Oil Deregulation Law include the following:

- (a) monitoring and publishing the daily international crude oil prices, following the movements of domestic oil prices, monitoring the quality of petroleum and stopping the operation of businesses involved in the sale of petroleum products which do not comply with national standards of quality;
- (b) monitoring the refining and manufacturing processes of local petroleum products to ensure that clean and safe technologies are applied;
- (c) maintaining a periodic schedule of present and future total industry inventory of petroleum products to determine the level of supply;
- (d) immediately acting upon any report from any person of an unreasonable rise in prices of petroleum products; and
- (e) in times of national emergency, when the public interest so requires, during the emergency and under reasonable terms, temporarily taking over or directing the operations of any person or entity engaged in the industry.

### **Promotion of Retail Competition**

Pursuant to the Oil Deregulation Law's objective to promote a competitive petroleum product market at the retail level, the DOE is mandated to promote and encourage the active and direct participation of the private sector and cooperatives in the retailing of petroleum products through joint venture or supply agreements with new industry participants for the establishment and operation of gasoline stations. Under prevailing rules and regulations, new industry participants are given preference in the (i) formulation and implementation on management and skills training for the establishment, operation, management and maintenance of gasoline stations and (ii) grant of gasoline station training and loans to be used as capital for the establishment and operation of gasoline stations.

## Rules Relating to Retailing of Liquid Petroleum Products

In November 2003, the DOE promulgated Department Circular No. DC 2003-11-010, or the Rules and Regulations Governing the Business of Retailing Liquid Petroleum Products (the "Liquid Petroleum Products Retail Rules"). The Liquid Petroleum Product Retail Rules apply to all persons engaged or intending to engage in the business of retailing liquid petroleum products. Liquid petroleum products generally refer to petroleum products that are flammable liquids such as gasoline, kerosene and diesel and combustible liquid products formed in the course of refining crude petroleum through distillation, cracking, solvent refining and chemical treatment coming out as primary stocks from the refinery and sold through retail outlets.

A person intending to engage in the business of retailing liquid petroleum products must notify the Oil Industry Management Bureau ("OIMB") of its intention to engage in such activity and, upon compliance with the requirements under the Liquid Petroleum Products Retail Rules, secure a certificate of compliance ("Certificate of Compliance") from the OIMB. The owner or operator of a retail outlet shall be deemed to be engaged in illegal trading of liquid petroleum products if such owner or operator operates a retail outlet without a Certificate of Compliance.

The Liquid Petroleum Products Retail Rules likewise imposes: (i) minimum standards on the development and operation of retail outlets of liquid petroleum products; (ii) rules and procedures relating to the storage, handling, transfer and/or dispensing of liquid petroleum products; (iii) rules and procedures relating to pump calibration, testing, sealing and product sampling; and (iv) reportorial obligations on owners and/or operations of retail outlets of liquid petroleum products.

Liquid petroleum products dispensed at retail outlets must comply with the Philippine National Standards. The possession of liquid petroleum products that do not mean the said standards constitute prima facie evidence of adulteration while the sale, distribution, transportation, exchange or barter of adulterated products constitutes illegal trading.

# LPG Laws and Regulations

### B.P. 33

B.P. 33, as amended by PD 1865, provides for certain prohibited acts inimical to public interest and national security involving petroleum and/or petroleum products. These prohibited acts include, among others, (i) illegal trading in petroleum and/or petroleum products, and (ii) underdelivery or underfilling beyond authorized limits in the sale of petroleum products or possession of underfilled liquefied petroleum gas cylinder for the purpose of sale, distribution, transportation, exchange or barter. For this purpose, the existence of the facts hereunder gives rise to the following presumptions:

- (a) That cylinders containing less than the required quantity of liquefied petroleum gas which are not property identified, tagged and set apart and removed or taken out from the display area and made accessible to the public by marketers, dealers, sub-dealers or retail outlets are presumed to be for sale;
- (b) In the case of a dispensing pump in a petroleum products retail outlet selling such products to the public, the absence of an out-of-order sign, or padlocks, attached or affixed to the pump to prevent delivery of petroleum products therefrom shall constitute a presumption of the actual use of the pump in the sale or delivery of such petroleum products; and
- (c) When the seal, whether official or of the oil company, affixed to the dispensing pump, tank truck or liquefied petroleum gas cylinder, is broken or is absent or removed, it shall give rise to the presumption that the dispensing pump is underdelivering, or that the liquefied petroleum gas cylinder is underfilled, or that the tank truck contains adulterated finished petroleum products or is underfilled.

The use of such pumps, cylinders or containers referred to in sub-paragraph (a), (b), and (c) above, to deliver products for sale or distribution shall constitute prima facie evidence of intent of the hauler, marketer, refiller, dealer or retailer outlet operator to defraud.

Under the said law, "illegal trading in petroleum and/or petroleum products" is understood to mean, among others, (1) the sale or distribution of petroleum products without license or authority from the OIMB, (2) non-issuance of receipts by licensed oil companies, marketers, distributors, dealers, subdealers and other retail outlets, to final consumers; provided: that such receipts, in the case of gas cylinders, shall indicate therein the brand name, tare weight, gross weight, and price thereof, (3) refilling of liquefied petroleum gas cylinders without authority from the OIMB, or refilling of another company's or firm's cylinders without such company's or firm's written authorization, and (4) marking or using in such cylinders a tare weight other than the actual or true tare weight thereof.

"Underfilling" or "underdelivery" refers to a sale, transfer, delivery or filling of petroleum products of a quantity that is actually beyond authorized limits than the quantity indicated or registered on the metering device of container. This refers, among others, to the quantity of petroleum retail outlets or to liquefied petroleum gas in cylinder or to lube oils in packages.

# R.A. 9514 - IRR

The Implementing Rules and Regulations of Republic Act No. 9514 or the Fire Code of 2008 also outlines requirements for storage and handling of LPG by outside bulk LPG stores and filling stations and the transportation of LPG which require among others, that during the unloading or transfer of LPG, the tank truck shall be located or parked clear of a public thoroughfare, unless the failure to transfer would create a hazard or it is impossible due to topography.

### LPG Industry Rules

In January 2014, the DOE issued Department Circular 2014-01-0001, or the Rules and Regulations Governing the Liquefied Petroleum Gas Industry (the "LPG Industry Rules"). The LPG Industry Rules apply to all persons engaged or intending to engage in the business of importing, refining, refilling, marketing, distributing, handling, storing, retailing, selling and/or trading of LPG.

A Standards Compliance Certificate ("SCC") from the OIMB is required before engaging in any LPG Industry Activity. The SCC is valid for a maximum of three (3) calendar years from date of issue and may be renewed. LPG Industry participants must also submit certain reports to the OIMB.

The LPG Industry Rules also imposes (i) minimum standards and requirements for refilling and transportation of LPG; (ii) qualifications and responsibilities for LPG Industry participants such as bulk suppliers, refillers, marketers, dealers, and retail outlets.

Brand owners whose permanent mark appears on the LPG cylinder are presumed under the rules as the owner thereof, irrespective of their custody, and shall ensure that its cylinders comply with all required quality and safety standards. The owner of the cylinders is also required to secure product liability insurance for any liability that may result from an unsafe condition of LPG cylinders.

### Rules Pertinent to Auto-LPG Motor Vehicles

On 13 February 2007, the DOE issued DOE Circular No. DC 2007-02-0002 entitled "Providing for the Rules and Regulations Governing the Business of Supplying, Hauling, Storage, Handling, Marketing and Distribution of Liquefied Petroleum Gas (LPG) for Automotive Use" (the "Auto-LPG Rules"). The Auto-LPG Rules govern the business of supplying, hauling, storage, handling, marketing and distribution of LPG for automotive use.

Under the rules, an Auto-LPG Industry Participant is required to secure from the DOE through the OIMB, an SCC before it can operate. The Auto-LPG also mandates all participants to observe a code of practice consisting of operational guidelines and procedures to ensure the safe operation in the auto LPG business. Illegal trading, adulteration and hoarding are likewise prohibited. Under the Auto-LPG Rules, the following shall constitute prima facie evidence of hoarding: (i) the refusal of Auto-LPG Dispensing Stations to sell LPG products for automotive use shortly before a price increase or in times of tight supply, and in both instances if the buyer or consumer has the ability to pay in cash for the product; (ii) the undue accumulation of Auto-LPG Dispensing Stations of LPG products for automotive use in times of tight supply or shortly before a price increase. For purposes of this Auto LPG Rules, "undue accumulation" shall mean the keeping or stocking of quantities of LPG products for automotive use beyond the inventory levels as required to be maintained by the Auto-LPG Dispensing Stations, for a period of thirty (30) days immediately preceding the period of tight supply or price increase.

The Land Transportation Office ("LTO") also issued Memorandum Circular No. RIB-2007-891 or the "Implementing Rules and Regulations in the Inspection and Registration of Auto-LPG Motor Vehicles". The Circular requires the device for the use of LPG as fuel by any motor vehicle to be installed only by the conversion/installing shop duly certified by the Bureau of Product and Standards ("BPS") of the Philippine Department of Trade and Industry ("DTI") under its Philippine Standards Certification Mark ("PS Mark") scheme. The converted vehicle shall be subjected to an annual maintenance and inspection by the BPS certified conversion/installing shop. The BPS certified conversion/installing shop shall issue a corresponding Certificate of Inspection and Maintenance Compliance ("CIMC").

#### **Environmental Laws**

Development projects that are classified by law as environmentally critical or projects within statutorily defined environmentally critical areas are required to obtain an Environmental Compliance Certificate (the "ECC") prior to commencement. The DENR, through its regional offices or through the Environmental Management Bureau (the "EMB"), determines whether a project is environmentally critical or located in an environmentally critical area. As a requirement for the issuance of an ECC, an environmentally critical project must submit an Environment Impact Statement ("EIS") to the EMB while a project in an environmentally critical area is generally required to submit an Initial Environmental Examination ("IEE") to the proper EMB regional office. In the case of an environmentally critical project within an environmentally critical area, an EIS is mandatory. The construction of major roads and bridges are considered environmentally critical projects for which EIS and ECC are mandatory. Presidential Proclamation No. 2146 also classified petroleum and petrochemical industries as environmentally critical projects.

The EIS refers to both the document and the study of a project's environmental impact, including a discussion of the scoping agreement identifying critical issues and concerns as validated by the EMB, environmental risk assessment if determined necessary by the EMB during the scoping, environmental management program, direct and indirect consequences to human welfare and the ecological as well as environmental integrity. The IEE refers to the document and the study describing the environmental impact, including mitigation and enhancement measures, for projects in environmentally critical areas.

While the terms and conditions of an EIS or an IEE may vary from project to project, as a minimum it contains all relevant information regarding the project's environmental effects. The entire process of organization, administration and assessment of the effects of any project on the quality of the physical, biological and socio-economic environment as well as the design of appropriate preventive, mitigating and enhancement measures is known as the EIS System. The EIS System successfully culminates in the issuance of an ECC. The issuance of an ECC is a Philippine government certification that the proposed project or undertaking will not cause a significant negative environmental impact; that the proponent has complied with all the requirements of the EIS System; and that the proponent is committed to implementing its approved Environmental Management Plan in the EIS or, if an IEE was required, that it shall comply with the mitigation measures provided therein before or during the operations of the project and in some cases, during the project's abandonment phase.

Project proponents that prepare an EIS are required to establish an Environmental Guarantee Fund when the ECC is issued for projects determined by the DENR to pose a significant public risk to life, health, property and the environment or where the project requires rehabilitation or restoration. The Environmental Guarantee Fund is intended to meet any damage caused by such a project as well as any rehabilitation and restoration measures. Project proponents that prepare an EIS are required to include a commitment to establish an Environmental Monitoring Fund when an ECC is eventually issued. In any case, the establishment of an Environmental Monitoring Fund must not occur later than the initial construction phase of the project. The Environmental Monitoring Fund must be used to support the activities of a multi-partite monitoring team, which will be organized to monitor compliance with the ECC and applicable laws, rules and regulations.

# The Biofuels Act of 2006

Republic Act No. 9367, also known as "The Biofuels Act of 2006", aims to reduce the dependence of the transport sector on imported fuel and, pursuant to such law, regulations mandate that all premium gasoline fuel sold by every oil company in the Philippines should contain a minimum 10% blend of

bioethanol starting August 6, 2011. For diesel engines, the mandated biodiesel blend in the country was increased from 1% to 2% starting February 2009. In June 2015, the DOE issued Department Circular No. DC 2015-06-005, or the Amended Guidelines on E-10 Implementation, which temporarily waives compliance by oil companies with the required bioethanol blend for premium plus grade gasoline products when supply of locally produced bioethanol products are insufficient to meet demand.

In 2008, a Joint Administrative Order known as the "Guidelines Governing the Biofuel Feedstock Production and Biofuel Blends Production, Distribution and Sale" (the "Guidelines") was issued by various Philippine government agencies. The Guidelines mandate oil companies to blend biodiesel with diesel and bioethanol with gasoline. The Guidelines further require oil companies to source biofuels only from biofuel producers accredited by the DOE or from biofuel distributors registered with the DOE. Moreover, unless authorized by DOE to import in case of shortage of supply of locally-produced bioethanol as provided for under the Act, an oil company's failure to source its biofuels from accredited biofuels producers and/or registered biofuel distributors would constitute a prohibited act.

In June 2015, the DOE issued Department Circular No. DC 2015-06-007, or the Revised Guidelines on the Utilization of Locally-Produced Bioethanol ("Revised Guidelines"), which repealed Department Circular No. 2011-12-0013, or the "Guidelines on the Utilization of Locally-Produced Bioethanol in the Production of E-Gasoline Consistent with the Biofuels Act of 2006". The Revised Guidelines require oil companies operating within the Philippines to secure and maintain a DOE accreditation as an "Oil Industry Participant in the Fuel Bioethanol Program" and submit to the OIMB certain reports in order for the OIMB to monitor the oil companies' compliance with the Revised Guidelines, including an annual performance compliance report relating to the oil companies' compliance with the minimum biofuel blends and monthly reports on compliance with local monthly allocations for the use of locally-sourced bioethanol. The Revised Guidelines further require oil companies to strictly comply with the Local Monthly Allocation ("LMA"). The LMA refers to the local bioethanol volume imposed on oil companies based on the committed volume by the local bioethanol producers of bioethanol available for lifting by the oil companies and computed and circulated by the OIMB.

In February 2016, the Congress of the Philippines promulgated Republic Act No. 10745, amending The Biofuels Act of 20016. The law allows natural gas power generation plants to use neat diesel (instead of the mandated biofuel blend) as alternative fuel during shortages of natural gas supply.

### Philippine Clean Air Act of 1999

Republic Act No. 8749, otherwise known as the "Philippine Clean Air Act", provides more stringent fuel specifications over a period of time to reduce emission that pollutes the air. The Philippine Clean Air Act specifies the allowable sulfur and benzene content for gasoline and automotive diesel. Under the law, oil firms are mandated to lower the sulfur content of automotive diesel oils to 0.05% by weight by January 1, 2004 nationwide. The law also prohibits a manufacturer, processor or trader of any fuel or additive to import, sell, offer for sale, or introduce into commerce such fuel or fuel additive unless these have been registered with the DOE. All the requirements of the said law have been implemented, starting with the phase-out of leaded gasoline in Metro Manila in April 2000 and all over the country in December 2000.

The Technical Committee on Petroleum Products and Additives sets the standards for all types of fuel and fuel related products, to improve fuel consumption for increased efficiency and reduced emissions. The committee is guided by strict time-bound and quality-specific targets under the mandate of the Philippine Clean Air Act and the DOE initiative on alternative fuels.

# Philippine Clean Water Act of 2004

In 2004, Republic Act No. 9275, or the "Philippine Clean Water Act", was enacted to streamline processes and procedures in the prevention, control, and abatement of pollution in the country's water resources and provide for a comprehensive water pollution management program focused on pollution prevention. The law primarily applies to the abatement and control of water pollution from land based sources. The EMB, in partnership with other Philippine government agencies and the respective local government units, is tasked by the Implementing Rules of the Philippine Clean Water Act to identify existing sources of water pollutants and strictly monitor pollution sources which are not in compliance with the effluent standards provided in the law. The Philippine Clean Water Act also authorizes the DENR to formulate water quality criteria and standards for oil and gas exploration which encounter re-injection constraints.

### Oil Pollution Compensation Act of 2007

Republic Act No. 9483, otherwise known as the Oil Pollution Compensation Act of 2007, imposes strict liability on the owner of the ship for any pollution damage caused within the Philippine territory. Pollution damage is the damage caused outside the ship by contamination due to the discharge of oil from the ship, as well as the cost of preventive measures to protect it from further damage.

The law also provides that any person who has received more than 150,000 tons of "contributing oil" (as explained below) in a calendar year in all ports or terminal installations in the Philippines through carriage by sea shall pay contributions to the International Oil Pollution Compensation Fund in accordance with the provisions of the 1992 International Convention on the Establishment of an International Fund for Compensation for Oil Pollution Damage. For this purpose, "oil" includes any persistent hydrocarbon mineral oil such as crude oil, fuel oil, heavy diesel oil and lubricating oil, whether carried on board a ship as cargo or in bunkers of such a ship.

A person shall be deemed to have received "contributing oil," for purposes of determining required contributions, if he received such oil from another country or from another port or terminal installation within the Philippines, notwithstanding that this oil had already been previously received by him. Where the quantity of contributing oil received by any person in the Philippines in a calendar year, when aggregated with the quantity of contributing oil received in the Philippines in that year by such person's subsidiaries or affiliates, exceeds 150,000 tons, such person, including its subsidiaries and affiliates, shall pay contributions in respect of the actual quantity received by each, notwithstanding that the actual quantity received by each did not exceed 150,000 tons. Persons who received contributing oil are required to report to the DOE. Contributing oil means crude oil and fuel oil as defined under Republic Act No. 9483.

Republic Act No. 9483 provides for the establishment of a fund to be constituted from, among others, an impost amounting to ten centavos per liter levied on owners and operators and tankers and barges hauling oil and/or petroleum products in Philippine waterways and coast wise shipping routes. This new fund, named the Oil Pollution Management Fund, will be in addition to the requirement under the 1992 Civil Liability Convention and 1992 Fund Convention and will be administered by the Maritime Industry Authority ("MARINA").

In April 2016, the Department of Transportation and Communications promulgated the implementing rules and regulations of Republic Act No. 9483. Under the rules, oil companies are required to submit (a) reports on the amount of contributing oil received and (b) sales and delivery reports of persistent oil.

# Other Regulations on Water Pollution

Philippine maritime laws and regulations are enforced by two Philippine government agencies: the Maritime Industry Authority ("MARINA") and the Philippine Coast Guard. Both are agencies under the Philippine Department of Transportation and Communications.

The MARINA is responsible for integrating the development, promotion, and regulation of the maritime industry in the Philippines. It exercises jurisdiction over the development, promotion, and regulation of all enterprises engaged in the business of designing, constructing, manufacturing, acquiring, operating, supplying, repairing, and/or maintaining vessels, or component parts thereof, of managing and/or operating shipping lines, shippards, dry docks, marine railways, marine repair ships, shipping and freight forwarding agencies, and similar enterprises.

To address issues on marine pollution and oil spillage, the MARINA issued: (i) Circular No. 2007-01 which mandated the use of double-hull vessels, including those below 500 tons deadweight tonnage by the end of 2008 for transporting Black Products; and (ii) Circular No. 2010-01 for transporting White Products in certain circumstances by 2011.

The Philippine Coast Guard, in a 2005 Memorandum Circular, provided implementing guidelines based on the International Convention for the Prevention of Pollution from Ships, MARPOL 73/78. The guidelines provide that oil companies in major ports or terminals/depots are required to inform the Philippine Coast Guard through its nearest station of all transfer operations of oil cargoes in their respective areas. Furthermore, oil companies and tanker owners are required to conduct regular team trainings on managing oil spill operations including the handling and operations of MARPOL combating equipment. A dedicated oil spill response team is required to be organized to react to land and ship-originated oil spills. Oil companies, oil explorers, natural gas explorers, power plants/barges and tanker owners are also required to develop shipboard oil pollution emergency plans to be approved by the Philippine Coast Guard.

Moreover, both the Philippine Clean Water Act and the Philippine Coast Guard Guidelines provide that the spiller or the person who causes the pollution have the primary responsibility of conducting clean-up operations at its own expense.

## **Foreign Investment Laws and Restrictions**

### Retail Trade Liberalization Act

Republic Act No. 8762, otherwise known as the Retail Trade Liberalization Act of 2000 ("R.A. 8762"), was enacted into law on March 7, 2000. R.A. 8762 liberalized the Philippine retail industry to encourage Filipino and foreign investors to forge an efficient and competitive retail trade sector in the interest of empowering the Filipino consumer through lower prices, high quality goods, better services, and wider choices. Prior to the passage of R.A. 8762, retail trade was limited to Filipino citizens or corporations that are 100% Filipino-owned.

"Retail Trade" is defined by R.A. 8762 to cover any act, occupation, or calling of habitually selling direct to the general public any merchandise, commodities, or goods for consumption. The law provides that foreign-owned partnerships, associations and corporations formed and organized under the laws of the Philippines may, upon registration with the SEC and the DTI or in case of foreign owned single proprietorships, with the DTI, engage or invest in the retail trade business, in accordance with the following categories:

- Category A—Enterprises with paid-up capital of the equivalent in Philippine Pesos of less than US\$2.5 million shall be reserved exclusively for Filipino citizens and corporations whollyowned by Filipino citizens.
- Category B—Enterprises with a minimum paid-up capital of the equivalent in Philippine Pesos of US\$2.5 million but less than US\$7.5 million may be wholly owned by foreigners except for the first two years after the effectiveness of R.A. 8762 wherein foreign participation shall be limited to not more than 60% of total equity.
- Category C—Enterprises with a paid-up capital of the equivalent in Philippine Pesos of US\$7.5 million or more may be wholly owned by foreigners, provided, that in no case shall the investments for establishing a store in Categories B and C be less than the equivalent in Philippine Pesos of US\$830,000<sup>4</sup>; and
- Category D—Enterprises specializing in high-end or luxury products with a paid up capital of the equivalent in Philippine Pesos of US\$250,000 per store may be wholly-owned by foreigners.

No foreign retailer is allowed to engage in retail trade in the Philippines unless all the following qualifications are met:

- A minimum of US\$200 million net worth in its parent corporation for categories B and C, and US\$50 million net worth in its parent corporation for category D;
- Five retail branches or franchises in operation anywhere around the world unless such retailers has at least one store capitalized at a minimum of US\$25 million;
- Five-year track record in retail; and
- Only nationals from, or judicial entities formed or incorporated in, countries which allow the entry of Filipino retailers, shall be allowed to engage in retail trade in the Philippines.

The implementing rules of R.A. 8762 define a foreign retailer as an individual who is not a Filipino citizen, or a corporation, partnership, association, or entity that is not wholly-owned by Filipinos, engaged in retail trade. The DTI is authorized to pre-qualify all foreign retailers, subject to the provisions of R.A. 8762, before they are allowed to conduct business in the Philippines.

# Foreign Investments Act of 1991

The Foreign Investments Act of 1991 ("FIA") liberalized the entry of foreign investment into the Philippines. Under the FIA, foreigners can own as much as 100% equity in domestic market enterprises, except in areas specified in the Foreign Investment Negative List. This Negative List enumerates industries and activities which have foreign ownership limitations under the FIA and other existing laws. The oil refining and distribution business is not found in the latest 10th Negative List of the FIA.

In connection with the ownership of private land, however, the Philippine Constitution states that no private land shall be transferred or conveyed except to citizens of the Philippines or to corporations or associations organized under the laws of the Philippines at least 60% of whose capital is owned by such citizens.

For the purpose of complying with nationality laws, the term "Philippine National" is defined under the FIA as any of the following:

 $<sup>^{\</sup>rm 4}$  Category C ceased to be available as a permitted category with effect from March 25, 2002.

- (a) a citizen of the Philippines;
- (b) a domestic partnership or association wholly-owned by citizens of the Philippines;
- (c) a corporation organized under the laws of the Philippines of which at least 60% of the capital stock outstanding and entitled to vote is owned and held by citizens of the Philippines;
- (d) a corporation organized abroad and registered to do business in the Philippines under the Corporation Code of the Philippines, of which 100% of the capital stock outstanding and entitled to vote is wholly owned by Filipinos; or
- (e) a trustee of funds for pension or other employee retirement or separation benefits, where the trustee is a Philippine National and at least 60% of the fund will accrue to the benefit of Philippine Nationals.

For as long as the percentage of Filipino ownership of the capital stock of the corporation is at least 60% of the total shares outstanding and voting, the corporation shall be considered as a 100% Filipino-owned corporation. A corporation with more than 40% foreign equity may be allowed to lease private land for a period of 25 years, renewable for another 25 years.

### **Consumer Act of the Philippines**

Republic Act No. 7394, otherwise known as the Consumer Act of the Philippines ("Consumer Act"), the provisions of which are principally enforced by the DTI, seeks to: (a) protect consumers against hazards to health and safety, (b) protect consumers against deceptive, unfair and unconscionable sales acts and practices; (c) provide information and education to facilitate sound choice and the proper exercise of rights by the consumer; (d) provide adequate rights and means of redress; and (e) involve consumer representatives in the formulation of social and economic policies.

This law imposes rules to regulate such matters as: (a) consumer product quality and safety; (b) the production, sale, distribution and advertisement of food, drugs, cosmetics and devices as well as substances hazardous to the consumer's health and safety; (c) fair, honest consumer transactions and consumer protection against deceptive, unfair and unconscionable sales acts or practices; (d) practices relative to the use of weights and measures; (e) consumer product and service warranties; (f) compulsory labeling and fair packaging; (g) liabilities for defective products and services; (h) consumer protection against misleading advertisements and fraudulent sales promotion practices; and (i) consumer credit transactions.

The Consumer Act establishes quality and safety standards with respect to the composition, contents, packaging, labeling and advertisement of products and prohibits the manufacture for sale, offer for sale, distribution, or importation of products which are not in conformity with applicable consumer product quality or safety standards promulgated thereunder.

# **Local Government Code**

The Local Government Code ("LGC") establishes the system and powers of provincial, city, municipal, and *barangay* governments in the country. The LGC general welfare clause states that every local government unit ("LGU") shall exercise the powers expressly granted, those necessarily implied, as well as powers necessary, appropriate, or incidental for its efficient and effective governance, and those which are essential to the promotion of the general welfare.

LGUs exercise police power through their respective legislative bodies. Specifically, the LGU, through its legislative body, has the authority to enact such ordinances as it may deem necessary and proper for sanitation and safety, the furtherance of the prosperity, and the promotion of the morality, peace, good order, comfort, convenience, and general welfare of the locality and its inhabitants. Ordinances can reclassify land, order the closure of business establishments, and require permits and licenses from businesses operating within the territorial jurisdiction of the LGU.

### **Other Regulatory Requirements**

Governmental approval of the Company's products and services is generally not required. However, petroleum products refined at the Limay Refinery are subject to Philippine National Standards ("PNS") specifications. The DTI, through the Bureau of Products Standards, ensures that all products comply with the specifications of the PNS. The Oil Deregulation Law also requires the registration with the DOE of any fuel additive prior to its use in a product.

On September 7, 2010, the DENR issued Department Order No. 2010-23 on the Revised Emission Standards for Motor Vehicles Equipped with Compression Ignition and Spark Ignition Engines, mandating compliance of all new passenger and light duty motor vehicles with Euro IV (PH) emission limits subject to fuel availability, starting on January 1, 2016. Euro IV vehicle emission technology requires a more stringent fuel quality of 0.005% sulfur content for both diesel and gasoline.

Philippine government regulations also require the following: fire safety inspection certificates; certificates of conformance of facilities to national or accepted international standards on health, safety and environment; product liability insurance certificates or product certificate of quality; and the ECC issued by the DENR for service stations and for environmentally-critical projects. These certificates have to be submitted to the DOE for monitoring (not regulation) purposes. Reports to the DOE are required for the following activities/projects relating to petroleum products: (a) refining, processing, including recycling and blending; (b) storing/transshipment; (c) distribution/operation of petroleum carriers; (d) gasoline stations; (e) LPG refilling plant; (f) bunkering from freeports and special economic zones; and (g) importations of petroleum products and additives. In addition, importations of restricted goods require clearances from the proper governmental authorities.

### Other Relevant Tax-related Regulations

Taxes and duties applicable to the oil industry have had periodic and unpredictable changes over the last several years. The import duty on crude oil was increased on January 1, 2005 from 3% to 5%, but was later reduced to 3% effective as of November 1, 2005.

Under Executive Order No. 527 dated May 12, 2006, upon certification by the DOE that the trigger price levels provided therein have been reached, the 3% import duty on crude oil shall be adjusted to 2%, 1% or 0%. Subsequently, Executive Order No. 850, which took effect on January 1, 2010, modified the rates of duty on certain imported articles in order to implement the Philippines' commitment to eliminate the tariff rates on certain products under the Common Effective Preferential Tariff Scheme for the ASEAN Free Trade Area ASEAN Trade in Goods Agreement ("ATIGA"). Under the ATIGA, crude oil and refined petroleum products imported from Association of Southeast Asian Nations ("ASEAN") Member States are levied zero rates. To address the tariff distortion between ASEAN and non-ASEAN Member States brought about by the implementation of the zero duty under Executive Order No. 850 and to provide a level playing field for local refiners to compete with importers, the President of the Philippines issued Executive Order No. 890, which also imposed zero duty effective as of July 4, 2010 for imported crude oil and refined petroleum products, except certain types of aviation gas, from Non-ASEAN Member States.

Republic Act No. 9337, also known as the "Expanded VAT Law", imposed a VAT of 10% on certain goods and services, including petroleum products and its raw materials, particularly the sale and importation thereof. The rate was further increased to 12% effective February 1, 2006. The Expanded VAT Law also limited the input VAT tax credit to only 70% of the output VAT. Subsequently, however, Republic Act No. 9361, which was approved on November 21, 2006, removed the 70% ceiling on the

credit of input VAT to output VAT. As of November 1, 2005, the implementation date of the Expanded VAT Law, excise taxes on diesel, bunker fuel and kerosene were lifted and excise taxes for regular gasoline were lowered to \$\frac{\text{P4}}{.35}\$ per liter of volume capacity. In February 2012, the BIR issued Revenue Regulation No. 2-2012 stating that VAT and excise taxes due on all petroleum and petroleum products that are imported and/or brought from abroad to the Philippines, including from the freeport and economic zones shall be paid by the importer to the Bureau of Customs.

Republic Act No. 9136, or the Electric Power Industry Reform Act of 2001, provides for parity tax treatment among imported oil and indigenous fuels. Prior to the enactment of this law, indigenous fuels were imposed with higher taxes due to royalties to the Philippine government.

### **MALAYSIA**

### Petroleum Development Act, 1974

The Petroleum Development Act, 1974 (the "PDA"), which came into force on October 1, 1974, and the Petroleum Regulation 1974, which was enacted pursuant to the PDA (the "Petroleum Regulation"), are the primary legislation governing downstream oil activities in Malaysia. Pursuant to the Petroleum Regulation, two government bodies are vested with powers to regulate all downstream activities, namely:

- (a) the Ministry of International Trade and Industry ("MITI"), which is responsible for the issuance of licenses for the processing and refining of petroleum and the manufacture of petrochemical products; and
- (b) the Ministry of Domestic Trade, Cooperative and Consumerism ("MDTCC"), which is responsible for regulating the marketing and distribution of petroleum products.

The Company has obtained specific licenses from the MITI for the production of the Company's products. Specific licenses are required pursuant to Section 6 of the PDA for the business of processing or refining petroleum or manufacturing petrochemical products from petroleum at the Port Dickson Refinery. Contravention of the provisions of the PDA or failure to comply with any term or condition of any permission granted thereunder is an offense and is subject to a fine not exceeding RM1 million or imprisonment for a term not exceeding five years or both.

# Petroleum (Safety Measures) Act, 1984

The storage and handling of crude oil and oil products and the utilization of equipment and/or appliances used in the downstream oil industry in Malaysia are controlled and governed by the Petroleum (Safety Measures) Act, 1984 (the "PSMA") and the regulations made thereunder. The PSMA also regulates the transportation of petroleum by road, railway, water, air and pipeline. A unit of the MDTCC known as The Petroleum Safety Unit has been established to administer the PSMA.

# **Biofuel Industry Act, 2007**

The Biofuel Industry Act, 2007 (the "MBIA") was enacted on July 18, 2007. The MBIA provides for the mandatory use of biofuel, the licensing of activities relating to biofuel and other matters connected and incidental thereto. The MBIA is designed to regulate the biofuel industry in Malaysia and to promote the mandatory use of Malaysia's domestic palm biodiesel, which is a blend of 5% POME and 95% diesel. The MBIA empowers the Minister of Plantation Industries and Commodities to prescribe (a) the percentage by volume of palm ole and/or methyl ester to be blended in any fuel or (b) the activities in which the use of (i) palm ole and/or methyl ester, (ii) palm ole and/or methyl ester blended with any other fuel or (iii) any other biofuel is to be made mandatory. The MBIA limits the percentage

of POME that can be used in a biodiesel mix to a maximum of 5%. In October 2014, the Malaysian Government announced the implementation of the B7 programme (blending of 7% POME and 93% diesel) for the subsidized sector. Implementation was completed in the second guarter of 2015.

The use of B7 Bio-Diesel is expected to be implemented shortly for use in industrial sector, with an exception being given to power generation companies or other industries where the use of Bio-Diesel would not be possible due to mechanical specifications.

The Government has agreed to implement the sale of B10 Bio-Diesel (blending of 10% POME and 90% diesel) from the current B7 Bio-Diesel in service stations. However, the actual date of implementation is yet to be determined pending completion of discussions between the Malaysian government and various stakeholders including automobile manufacturers.

### Sale and Pricing of Refined Petroleum Products

### Control of Supplies Act, 1961

The Control of Supplies Act, 1961 (the "CSA") was enacted primarily to regulate, prohibit and control the movement of controlled articles in Malaysia. The CSA also regulates the distribution of any controlled article and limits the quantity of any controlled article that may be acquired or held by any person. Petrol, motor spirit, or motor gasoline of all grades, diesel fuel and LPG have all been classified as controlled articles under the CSA.

Pursuant to the Control of Supplies Regulations 1974, issued pursuant to the CSA, a license is required for any person to deal, by wholesale or retail, in any scheduled article (including petrol, motor spirit, or motor gasoline of all grades, diesel fuel and LPG) or to manufacture any scheduled article. A separate license is required for each place of business where the scheduled article is manufactured or sold. The Controller of Supplies has the authority to enforce the rules and regulations provided in the CSA and related regulations.

### Price Control and Anti Profiteering Act, 2011

The Price Control and Anti Profiteering Act, 2011 (the "PCAPA") replaced the Price Control Act, 1946 and came into force on April 1, 2011. The PCAPA provides for the control of prices of goods, whereby the Malaysian government may, among other things, determine the maximum, minimum or fixed prices for the manufacture, production, wholesale or retail of goods.

The Malaysian government generally mandates fixed prices for (a) sales of formulated unleaded gasoline fuel with an octane index of 95 ("Mogas 95"), (b) diesel sales to retail customers, as well as to the commercial transportation and fisheries sectors, and (c) LPG sales to retail customers, to ensure that increases in international crude oil prices are not borne fully by consumers of such products in Malaysia. Subject to a quota, the Malaysian government subsidizes sales of these products using a formula known as the automatic pricing mechanism ("APM"). A subsidy is payable to the seller pursuant to the APM if the mandated price of the relevant product is less than the total built-up cost (as described below) of such product. Conversely, a duty is payable by the seller if the mandated price of the relevant product.

As of September 30, 2012, the total built-up cost is determined by aggregating the cost of the relevant product and certain predetermined government-specified amounts, as follows:

	Mogas 95	Diesel	Retail LPG
Cost of Product:	Based on Mean of Platts	Based on Mean of	Based on Saudi CP
	Singapore	Platts Singapore	
Alpha:	5 sen/liter	4 sen/liter	12.36 sen/kg
Freight, Distribution and	Peninsular Malaysia:	Peninsular Malaysia:	Peninsular Malaysia:
Marketing Cost:	9.54 sen/liter	9.54 sen/liter	38.95 sen/kg
	Sabah: 8.98 sen/liter	Sabah: 8.98 sen/liter	Sabah: 53.10 sen/kg
	Sarawak: 8.13 sen/liter	Sarawak: 8.13 sen/liter	Sarawak: 52.26 sen/kg
Oil company margin	5 sen/liter	2.25 sen/liter	11.35 5 sen/kg
Dealer Margin:	12.19 sen/liter	7 sen/liter	Peninsular Malaysia:
			21.42 sen/kg
			Sabah: 21.67 sen/kg
			Sarawak: 21.67 sen/kg

The specified amounts for alpha, freight, distribution and marketing cost, oil company margin and dealer margin are fixed by the Malaysian government and subject to change. The Malaysian government has not changed the specified amounts since 2006, with the exception of the amount for dealer margin which was revised upwards in June 2008.

As of June 30, 2016, the Malaysian government-mandated prices for the products that are covered by the APM were RM 2.10 per liter for Mogas 97, RM 1.75 per liter for Mogas 95, RM 1.60 per liter for diesel and RM 1.90 per kilogram for LPG. The government-mandated price of RM 1.60 per liter for diesel applies to sales to the transport sector as well as retail sales. On December 1, 2014, the Malaysian government implemented a managed float system for determining the government mandated prices for Mogas 95 and diesel. Under the managed float system, the Malaysian government fixes the retail prices of Mogas 95 and diesel on a monthly basis based on the Mean of Platts Singapore for the previous month.

The amount of the subsidies or duties varies from month to month for Mogas 95 and diesel. There are no duties on LPG and no limit on the subsidies for retail LPG.

The sale of diesel in Malaysia is subject to a quota system to ensure that subsidized diesel is not sold illegally to industrial customers at unregulated, prices. Accordingly, the Company is required to manage its subsidized diesel sales on a monthly basis to ensure that such sales do not exceed the amount permitted under the approved quotas. The Company has a quota to sell diesel at all of its retail service stations in Malaysia. Customers in the selected transportation sectors are required to obtain their own quotas in order to be able to purchase diesel from the Company. The Company has also been licensed to supply distributors that are appointed by the Malaysian government to sell diesel to unbranded mini stations and to collect subsidies in respect of such sales.

The Company's quotas for subsidized diesel sales are provided and regulated by the MDTCC, which reviews the quotas on a quarterly basis. If the Company requires an increase in its approved quota during any quarter as a result of an increase in demand, it may apply to the MDTCC for a quota

increase in respect of a specific month during that quarter. If the Company sells more subsidized diesel than is permitted under the approved quotas, it will not be eligible to receive a government subsidy in respect of the sales that exceed the approved quotas.

#### **Environmental Laws**

# **Environmental Quality Act, 1974**

The Environmental Quality Act, 1974 (the "EQA") governs the prevention, abatement and control of pollution and enhancement of the environment in Malaysia and covers, among other things, oil spills and pollutants on land and in Malaysian waters. The EQA, which was introduced by the Malaysian government to promote environmentally sound and sustainable development restricts atmospheric, noise, soil and inland-water pollution without a license, prohibits the discharge of oil and waste into Malaysian waters without a license and prohibits open burning. The Department of Environment (the "MDOE") is the regulatory body with responsibility for administering the EQA and any regulations and orders made thereunder.

The MDOE will also have responsibility for monitoring the implementation of and compliance with Euro 4M and Euro 5M standards in Malaysia, which are the Malaysian equivalent of Euro IV and Euro V-standard fuels. The main change from the current Euro 2M standards to Euro 4M and Euro 5M standards for diesel and Mogas 95 will be the reduction in sulfur content, consistent with Euro IV and Euro V standards. The Malaysian government is considering the implementation of Euro 4M and Euro 5M fuels in phases: Euro 4M for RON 97 by September 1, 2015, Euro 4M for RON 95 by October 1, 2018, Euro 5M (sulfur specification only) for diesel by September 1, 2020, and Euro 5M for RON 95 and RON 97 by January 1, 2025.

While the Malaysian government has mandated that diesel sold in Malaysia must comply with Euro 5M specifications by September 1, 2020, in line with move by downstream oil companies in Malaysia to introduce the Euro 5M diesel earlier, Petron Malaysia plans to commence the supply of Euro 5M diesel in selected service stations commencing August 2016.

The facilities at the Port Dickson Refinery are currently being enhanced to comply with Euro 5M standards, and these enhancements are expected to be completed before Euro 5M standards come into force. The current configuration of the facilities will allow the Port Dickson Refinery to produce gasoline compliant with Euro 5M standards. The formulation of Euro 5M specifications was carried out by SIRIM Berhad in conjunction with other interested parties, including Malaysian oil companies, the Malaysian car manufacturers' association, and regulatory bodies, such as the MDTCC and the MDOE. SIRIM Berhad is a wholly-owned company of the Malaysian government incorporated under the Malaysian Ministry of Finance. The Port Dickson Refinery plans to implement Euro 5M by the fourth quarter of 2020.

### **Other Laws**

# Companies Act, 1965

The Companies Act which came into effect on April 15,1965, governs the incorporation and registration of companies in Malaysia. The agency that oversees such incorporation is the Companies Commission of Malaysia (Suruhanjaya Syarikat Malaysia) ("CCM").

Under the Companies Act, a corporation's existence does not have an expiration but may be terminated through dissolution by: (i) the winding up of the company, either voluntarily or pursuant to an order of the court; or (ii) the striking out by the Registrar, in the exercise of its discretionary powers, of the name of the company based on any of the grounds provided under the Companies Act.

The new Companies Act 2015 is expected to come into force in 2017. The new act will replace the 1965 Companies Act, largely taking into account new developments in Corporate Laws across the region.

# Malaysian Corporate Governance Code ("MCGC")

MCGC is currently being updated with a 2016/2017 version. The revisions have just completed the public consultation process.

### **Other Regulatory Requirements**

The Company has a general duty pursuant to the Occupational Safety and Health Act, 1994 and the regulations made thereunder to (a) provide and maintain plants and systems of work that are, to the extent practicable, safe and without risks to health, (b) provide information, instruction, training and supervision to ensure, to the extent practicable, the safety and health of the Company's employees at work and (c) provide a working environment that is, to the extent practicable, safe, without risk to health and adequate with respect to facilities related to employee welfare at work. The Company also has a duty to ensure, to the extent practicable, that other persons who are not employees of the Company are not affected by, and are not exposed to risks to their safety or health by, the conduct of the Company's business. As the Company employs more than 100 employees in Malaysia, it must employ a safety and health officer, who is tasked with ensuring the due observance of statutory obligations with respect to workplace health and safety and the promotion of safe work conduct at the workplace.

#### CORPORATE GOVERNANCE AND MANAGEMENT

Set out below are the name, position and year of appointment of members of the Board of the Company as of the date of this Prospectus.

Name	Position	Year Appointed
Eduardo M. Cojuangco, Jr.	Chairman	2009
Ramon S. Ang	President and Chief Executive Officer and Director	2009
Lubin B. Nepomuceno	General Manager and Director	2013
Eric O. Recto	Director	2008
Estelito P. Mendoza	Director	2009
Jose P. de Jesus	Director	2014
Ron W. Haddock	Director	2008
Aurora T. Calderon	Director	2010
Mirzan Mahathir	Director	2010
Ma. Romela M. Bengzon	Director	2010
Virgilio S. Jacinto	Director	2010
Nelly F. Villafuerte	Director	2011
Reynaldo G. David	Independent Director	2009
Artemio V. Panganiban	Independent Director	2010
Margarito B. Teves	Independent Director	2014

Certain information on the business and working experiences of the Directors for the last five (5) years is set out below.

Eduardo M. Cojuangco, Jr., Filipino, born 1935, has served as the Chairman of the Company since February 10, 2015 and a Director since January 8, 2009. He is also the Chairman of the Executive and Compensation Committees of the Company. He holds the following positions, namely: Chairman and Chief Executive Officer of San Miguel Corporation ("SMC"); Ginebra San Miguel, Inc. ("GSMI"); San Miguel Pure Foods Company, Inc. ("SMPFC"); Chairman of ECJ & Sons Agricultural Enterprises Inc., Eduardo Cojuangco Jr. Foundation Inc.; and Director of Caiñaman Farms Inc. Mr. Cojuangco was formerly a director of the Manila Electric Company, member of the Philippine House of Representatives (1970-1972), Governor of Tarlac Province (1967-1979) and Philippine Ambassador-Plenipotentiary. He also served as the President and Chief Executive Officer of United Coconut Planters Bank, President and Director of United Coconut Life Assurance Corporation and Governor of the Development Bank of the Philippines. He attended the College of Agriculture at the University of the Philippines - Los Baños and the California Polytechnic College in San Luis Obispo, U.S.A. and was conferred a post graduate degree in Economics, honoris causa, from the University of Mindanao, a post graduate degree in Agri-Business, honoris causa, from the Tarlac College of Agriculture, a post graduate degree in Humanities, honoris causa, from the University of Negros Occidental-Recoletos, and a post graduate degree in Humanities, honoris causa, from the Tarlac State University.

Of the companies in which Mr. Cojuangco currently holds directorships, Petron-affiliates SMC, GSMI and SMPFC are listed with the PSE.

Ramon S. Ang, Filipino, born 1954, has served as the Chief Executive Officer and an Executive Director of the Company since January 8, 2009 and the President of the Company since February 10, 2015. He is also a member of the Company's Executive Committee and Compensation Committee. He holds the following positions, among others: Chairman of Petron Malaysia Refining & Marketing Bhd. ("PMRMB"), New Ventures Realty Corporation ("NVRC"), and SEA Refinery Corporation ("SRC"); Chairman and Chief Executive Officer of Petron Marketing Corporation ("PMC") and Petron Freeport Corporation ("PFC"); Chairman and President of Mariveles Landco Corporation, Petrochemical Asia (HK) Ltd. ("PAHL"), Philippine Polypropylene Inc. ("PPI") and Robinson

International Holdings Ltd.; Director of Petron Fuel International Sdn Bhd. ("PFISB"), Petron Oil (M) Sdn Bhd. ("POMSB"), Petron Oil & Gas Mauritius Ltd. ("POGM") and Petron Oil & Gas International Sdn Bhd. ("POGI"); Vice Chairman, President and Chief Operating Officer of SMC; Chairman of San Miguel Brewery Inc. ("SMB"), San Miguel Foods, Inc., The Purefoods-Hormel Company, Inc., San Miguel Yamamura Packaging Corporation, South Luzon Tollway Corporation, Eastern Telecommunications Philippines Inc., Liberty Telecoms Holdings, Inc. ("Liberty Telecoms"), Manila North Harbour Port, Inc. ("MNHPI") and Philippine Diamond Hotel & Resort Inc.; Chairman and Chief Executive Officer of SMC Global Power Holdings Corp.; Chairman and President of San Miguel Properties, Inc., Bell Telecommunication Philippines, Inc., Atea Tierra Corporation, Cyber Bay Corporation and Philippine Oriental Realty Development Inc.; Vice Chairman of GSMI SMPFC; President and CEO of Top Frontier Investment Holdings Inc. ("Top Frontier"); and Director of other subsidiaries and affiliates of SMC in the Philippines and the Southeast Asia Region. Previously, Mr. Ang was Chief Executive Officer of the Paper Industries Corporation of the Philippines and Executive Managing Director of Northern Cement Corporation, Aguacor Food Marketing, Inc., Marketing Investors Inc., PCY Oil Mills, Metroplex Commodities, Southern Island Oil Mills and Indophil Oil Corporation. Mr. Ang has a Bachelor of Science degree in Mechanical Engineering from the Far Eastern University.

Of the companies in which Mr. Ang currently holds directorships, SMC, Liberty Telecoms and Petronaffiliates GSMI, SMPFC and Top Frontier are also listed with the PSE.

Lubin B. Nepomuceno, Filipino, born 1951, has served as the Director of the Company since February 19, 2013, and the General Manager of the Company since February 10, 2015. He is also a member of the Company's Executive Committee. Audit and Risk Management Committee and Compensation Committee. He holds the following positions, among others: President and Chief Executive Officer of PMC; Director and Chief Executive Officer of PMRMB; Director of POGI, PFISB, POMSB, LLCDC, NVRC, PFC, PPI, PAHL, Mariveles Landco Corporation, Robinson International Holdings, Ltd. and Petron Singapore Trading Pte. Ltd. ("PSTPL"); Chairman of Petrogen Insurance Corporation ("Petrogen"); Trustee of Petron Foundation, Inc. ("PFI"); Chairman of Overseas Ventures Insurance Corporation Ltd. ("OVINCOR"); Director of San Miguel Paper Packaging Corporation and Mindanao Corrugated Fibreboard Inc.; Director of MNHPI; and President of Archen Technologies, Inc. Mr. Nepomuceno has held various board and executive positions in the San Miguel Group. He started with SMC as a furnace engineer at the Manila Glass Plant in 1973 and rose the ranks to become the General Manager of the San Miguel Packaging Group in 1998. He was also formerly the Senior Vice President and General Manager of the Company (September 2009 to February 2013) and the President of the Company (February 2013 to February 2015). Mr. Nepomuceno holds a Bachelor of Science degree in Chemical Engineering and master's degree in Business Administration from the De La Salle University. He also attended the Advanced Management Program at the University of Hawaii, University of Pennsylvania and Japan's Sakura Bank Business Management.

Mr. Nepomuceno does not hold a directorship in any other company listed with the PSE.

Eric O. Recto, Filipino, born 1963, has served as a Director of the Company since July 31, 2008. He holds the following positions, among others: Chairman and Chief Executive Officer of PFI; Chairman of Philippine Bank of Communications ("PBCom"); Chairman and CEO of ISM Communications Corporation ("ISM"); Chairman and President of Bedfordbury Development Corporation; Chairman of Tabacalera, Inc.; Co-chairman of Rogue Media, Inc.; Vice Chairman of Atok-Big Wedge Corporation ("Atok"); President and Director of Q-Tech Alliance Holdings, Inc.; and member of the Board of Supervisors of Acentic GmBH. Mr. Recto was previously the President and Vice Chairman of the Company, the Chairman and Chief Executive Officer of PFI, and a Director of SMC, PMRMB, and MERALCO. He was formerly the Undersecretary of the Philippine Department of Finance, in charge of both the International Finance Group and the Privatization Office from 2002 to 2005. He also served as the President of the Company (2008-2013), Vice Chairman of the Company (2013-2014),

Chairman of Petrogen and Senior Vice President and Chief Finance Officer of Alaska Milk Corporation (2000-2002) and Belle Corporation (1994-2000). Mr. Recto has a degree in Industrial Engineering from the University of the Philippines and a master's degree in Business Administration from the Johnson School, Cornell University.

Of the companies in which Mr. Recto currently holds directorships, PBCom, Atok, and ISM are also listed with the PSE.

Estelito P. Mendoza, Filipino, born 1930, served as a Director of the Company from 1974 to 1986, and thereafter since January 8, 2009. He is a member of the Nomination Committee and the Audit and Risk Management Committee. He is likewise a member of the Board of Directors of SMC, Philippine National Bank ("PNB") and Philippine Airlines, Inc.. He previously served as a Director of MERALCO. He has now been engaged in the practice of law for more than 60 years, and presently under the firm name Estelito P. Mendoza and Associates. He has been listed for several years as a "Leading Individual in Dispute Resolution" among lawyers in the Philippines in the following directories/journals: "The Asia Legal 500", "Chambers of Asia" and "Which Lawyer?" yearbooks. He has also been a Professorial Lecturer of law at the University of the Philippines and served as Solicitor General, Minister of Justice, Member of the Batasang Pambansa and Provincial Governor. He was also the Chairman of the Sixth (Legal) Committee, 31st Session of the UN General Assembly and the Special Committee on the Charter of the United Nations and the Strengthening of the Role of the Organization. He holds a Bachelor of Laws degree from the University of the Philippines (cum laude) and Master of Laws degree from Harvard University. He is the recipient on June 28, 2010 of a Presidential Medal of Merit as Special Counsel on Marine and Ocean Concerns and was also awarded by the University of the Philippines Alumni Association its 1975 "Professional Award in Law" and in 2013 its "Lifetime Distinguished Achievement Award".

Of the companies in which Atty. Mendoza currently holds directorships, SMC and PNB are also listed with the PSE.

Jose P. de Jesus, Filipino, born 1934, has served as a Director of the Company since May 20, 2014. He is the Chairman of Converge ICT Solutions Inc. and Metroworks ICT Construction Inc., and Director and Vice Chairman of Comclark Network and Technology Corporation. He is also a director of Citra Metro Manila Tollways Corporation, Private Infra Development Corporation and South Luzon Tollway Corporation. He is a Trustee of Bantayog ng mga Bayani Foundation, Kapampangan Development Foundation and Holy Angel University. He was the President and Chief Operating Officer of MERALCO (February 2009 to June 2010), the Secretary of the Department of Transportation and Communications (July 2010 to June 2011), the President and Chief Executive Officer of Manila North Tollways Corporation (January 2000 to December 2008), Executive Vice President of the Philippine Long Distance Telephone Company (1993 to December 1999) and the Secretary of the Department of Public Works and Highways (January 1990 to February 1993). He was Lux in Domino Awardee (Most Outstanding Alumnus) of the Ateneo de Manila University in July 2012. Mr. de Jesus earned his Bachelor of Arts degree in Economics and holds a Master of Arts in Social Psychology from the Ateneo de Manila University. He also finished Graduate Studies in Human Development from the University of Chicago.

Mr. de Jesus does not hold a directorship in any other company listed with the PSE.

Ron W. Haddock, American, born 1940, has served as a Director of the Company since December 2, 2008. He holds the following positions, among others: Chairman and Chief Executive Officer of AEI Services, L.L.C. and member of the board of Alon Energy USA. Mr. Haddock was formerly Honorary Consul of Belgium in Dallas, Texas. He also served as Chairman of Safety-Kleen Systems, Chairman and Chief Executive Officer of Prisma Energy International and FINA, and held various management positions in Exxon Mobil Corporation including as Manager of Baytown Refinery, Corporate Planning Manager, Vice President for Refining, and Executive Assistant to the Chairman; and Vice President

and Director of Esso Eastern, Inc. He holds a degree in Mechanical Engineering from Purdue University.

Mr. Haddock does not hold any directorship in any other company listed with the PSE.

Aurora T. Calderon, Filipino, born 1954, has served as a Director of the Company since August 13, 2010. She is a member of the Audit and Risk Management Committee and the Compensation Committee. She holds the following positions, among others: Senior Vice President and Senior Executive Assistant to the President and Chief Operating Officer of SMC; Director of PMRMB, POGM, POGI, PMC, PFC, PSTPL, SRC, NVRC, LLCDC, Thai San Miguel Liquor Co., Ltd., SMC Global Power Holdings Corp., Rapid Thoroughfares Inc., Trans Aire Development Holdings Corp., Vega Telecom, Inc., Bell Telecommunications Company, Inc., A.G.N. Philippines, Inc. and various subsidiaries of SMC; and Director and Treasurer of Petron-affiliate Top Frontier. She has served as a Director of MERALCO (January 2009-May 2009), Senior Vice President of Guoco Holdings (1994-1998), Chief Financial Officer and Assistant to the President of PICOP Resources (1990-1998) and Assistant to the President and Strategic Planning at the Elizalde Group (1981-1989). A certified public accountant, Ms. Calderon graduated *magna cum laude* from the University of the East in 1973 with a degree in Business Administration major in Accounting and earned her master's degree in Business Administration from the Ateneo de Manila University in 1980. She is a member of the Financial Executives and the Philippine Institute of Certified Public Accountants.

Of the companies in which Ms. Calderon currently holds directorships, Petron-affiliate Top Frontier is also listed with the PSE.

Mirzan Mahathir, Malaysian, born 1958, has served as a Director of the Company since August 13, 2010. He is the Chairman and Chief Executive Officer of Crescent Capital Sdn Bhd, an investment holding and independent strategic and financial advisory firm based in Malaysia. He currently manages his investments in Malaysia and overseas while facilitating business collaboration in the region. He holds directorships in several public and private companies in South East Asia. He also serves as President of the Asian Strategy & Leadership Institute, Chairman of several charitable foundations and a member of the Wharton Business School Executive Board for Asia and the Business Advisory Council of United Nations ESCAP. He was formerly the Executive Chairman and President of Konsortium Logistik Berhad (1992-2007), Executive Chairman of Sabit Sdn Bhd (1990-1992), Associate of Salomon Brothers in New York, U.S.A. (1986-1990) and Systems Engineer at IBM World Trade Corporation (1982-1985). Mirzan graduated with a Bachelor of Science (Honours) degree in Computer Science from Brighton Polytechnic, United Kingdom and obtained his master's degree in Business Administration from the Wharton School, University of Pennsylvania, USA.

Mr. Mahathir does not hold any directorship in any other company listed with the PSE.

Ma. Romela M. Bengzon, Filipino, born 1960, has served as a Director of the Company since August 13, 2010. She holds the following positions, among others: Director of PMC; Managing Partner of the Bengzon Law Firm; and professor at the De La Salle University Graduate School of Business, Far Eastern University Institute of Law MBA-JD Program, the Ateneo Graduate School of Business and Regis University. She was formerly a Philippine government Honorary Trade Ambassador to the European Union, and Chairperson of the Committee on Economic Liberalization and Deputy Secretary General of the Consultative Commission, both under the Philippine Office of the President. A Political Science graduate of the University of the Philippines in 1980 (with honors), she obtained her Bachelor of Laws from the Ateneo de Manila University in 1985.

Atty. Bengzon does not hold any directorship in any other company listed with the PSE.

Virgilio S. Jacinto, Filipino, born 1956, has served as a Director of the Company since August 13, 2010. He is a member of the Governance Committee of the Company. He holds the following positions, among others: Corporate Secretary, Compliance Officer, Senior Vice President and General Counsel of SMC; Corporate Secretary and Compliance Officer of Top Frontier; Corporate Secretary of GSMI and the other subsidiaries and affiliates of SMC; and Director of various other local and offshore subsidiaries of SMC. Mr. Jacinto has served as a Director and Corporate Secretary of United Coconut Planters Bank, a Director of San Miguel Brewery Inc., a Partner of the Villareal Law Offices (June 1985-May 1993) and an Associate of Sycip, Salazar, Feliciano & Hernandez Law Office (1981-1985). Atty. Jacinto is an Associate Professor of Law at the University of the Philippines. He obtained his law degree from the University of the Philippines (*cum laude*) where he was the class salutatorian and placed sixth in the 1981 bar examinations. He holds a Master of Laws degree from Harvard University.

Atty. Jacinto does not hold any directorship in any other company listed with the PSE.

Nelly F. Villafuerte, Filipino, born 1937, has served as a Director of the Company since December 1, 2011. She is a member of the Governance Committee of the Company. She is also a Director of Top Frontier, another company listed with the PSE. She is a columnist for the Manila Bulletin and was a former Member of the Monetary Board of the Bangko Sentral ng Pilipinas from 2005 until July 2011. She is an author of business handbooks on microfinance, credit card transactions, exporting and cyberspace and a four (4)-volume series on the laws on banking and financial intermediaries (Philippines). Atty. Villafuerte has served as Governor of the Board of Investments (1998-2005), Undersecretary for the International Sector (Trade Promotion and Marketing Group) of the Department of Trade and Industry ("DTI") (July 1998-May 2000), and Undersecretary for the Regional Operations Group of the DTI (May 2000-2005). She holds a Masters degree in Business Management from the Asian Institute of Management ("AIM") and was a professor of international law/trade/marketing at the graduate schools of AIM, Ateneo Graduate School of Business and De La Salle Graduate School of Business and Economics. Atty. Villafuerte obtained her Associate in Arts and law degrees from the University of the Philippines and ranked in the top ten in the bar examinations.

Of the companies in which Atty. Villafuerte currently holds directorships, Petron-affiliate Top Frontier is also listed with the PSE.

Reynaldo G. David, Filipino, born 1942, has served as an Independent Director of the Company since May 12, 2009. He is the concurrent Chairman of the Audit and Risk Management Committee and the Nomination Committee and likewise a member of the Compensation Committee. He is also an Independent Director of SMC and Tiger Resort, Leisure & Entertainment, Inc. He has previously held among others, the following positions: President and Chief Executive Officer of the Development Bank of the Philippines; Chairman of NDC Maritime Leasing Corporation; and Director of DBP Data Center, Inc. and Al-Amanah Islamic Bank of the Philippines. Other past positions include: Independent Director of ISM and ATOK, Chairman of LGU Guarantee Corporation, Vice Chairman, Chief Executive Officer and Executive Committee Chairman of Export and Industry Bank (September 1997-September 2004), Director and Chief Executive Officer of Unicorp Finance Limited and Consultant of PT United City Bank (concurrently held from 1993-1997), Director of Megalink Inc., Vice President and FX Manager of the Bank of Hawaii (April 1984-August 1986), various directorships and/or executive positions with The Pratt Group (September 1986-December 1992), President and Chief Operating Officer of Producers Bank of the Philippines (October 1982-November 1983), President and Chief Operation Officer of International Corporation Bank (March 1979-September 1982), and Vice President and Treasurer of Citibank N. A. (November 1964-February 1979). A Ten Outstanding Young Men awardee for Offshore Banking in 1977, he was also awarded by the Association of Development Financing Institutions in Asia & the Pacific as the Outstanding Chief Executive Officer in 2007. A certified public accountant since 1964, he graduated from the De La Salle University with a combined Bachelor of Arts and Bachelor of Science in Commerce degrees in 1963 and attended the Advanced Management Program of the University of Hawaii (1974). He was conferred with the title Doctor of Laws, *honoris causa*, by the Palawan State University in 2005 and the title Doctor of Humanities, *honoris causa*, by the West Visayas State University in 2009.

Of the companies in which Mr. David currently holds directorships, SMC is also listed with the PSE.

Artemio V. Panganiban, Filipino, born 1936, has served as an Independent Director of the Company since October 21, 2010. He is a member of the Audit and Risk Management Committee. He is a columnist for the Philippine Daily Inquirer and officer, adviser or consultant to several business, civic, educational and religious organizations. Director Panganiban was formerly the Chief Justice of the Supreme Court of the Philippines (2005-2006); Associate Justice of the Supreme Court (1995-2005); Chairperson of the Philippine House of Representatives Electoral Tribunal (2004-2005); Senior Partner of Panganiban Benitez Parlade Africa & Barinaga Law Office (1963-1995); President of Baron Travel Corporation (1967-1993); and professor at the Far Eastern University, Assumption College and San Sebastian College (1961-1970). He is an author of over ten books and has received various awards for his numerous accomplishments, most notably the "Renaissance Jurist of the 21<sup>st</sup> Century" conferred by the Supreme Court in 2006 and the "Outstanding Manilan" for 1991 by the City of Manila. Chief Justice Panganiban earned his Bachelor of Laws degree (*cum laude*) from the Far Eastern University in 1960 and placed sixth in the bar exam that same year, and holds honorary doctoral degrees in law from several universities.

Apart from Petron, he is an independent director of the following listed companies: MERALCO, First Philippine Holdings Corp., Philippine Long Distance Telephone Co., Metro Pacific Investment Corp., Robinsons Land Corp., GMA Network, Inc., GMA Holdings, Inc., Asian Terminals, Inc., and Non-Executive Director of Jollibee Foods Corporation.

Margarito B. Teves, Filipino, born 1943, has served as an Independent Director of the Company since May 20, 2014 and the Chairman of the Governance Committee of the Company since July 3, 2014. He is also an Independent Director of SMC and Atok. He is also the Managing Director of The Wallace Business Forum and Chairman of Think Tank Inc. He was the Secretary of the Department of Finance of the Philippine government from 2005 to 2010, and was previously the President and Chief Executive Officer of the Land Bank of the Philippines from 2000 to 2005, among others. He was awarded as "2009 Finance Minister of Year/Asia" by the London-based The Banker Magazine. He holds a Master of Arts degree in Development Economics from the Center for Development Economics, Williams College, Massachusetts and is a graduate of the City of London College, with a degree of Higher National Diploma in Business Studies which is equivalent to a Bachelor of Science in Business Economics.

Of the companies in which Mr. Teves currently holds directorships, SMC and Atok are also listed with the PSE.

Set out below are the name, position and year of appointment of the Executive Officers and senior management of the Company as of the date of this Prospectus.

Name	Position	Year Appointed
Ramon S. Ang	President and Chief Executive Officer	2015
Lubin B.	General Manager	2015
Nepomuceno		
Emmanuel E. Eraña	Senior Vice President and Chief Finance Officer	2009
Susan Y. Yu	Vice President, Procurement	2009
Albertito S. Sarte	Treasurer and Vice President, Treasurers	2009
Ma. Rowena O.	Vice President, Supply	2009
Cortez		
Freddie P. Yumang	Vice President, Refinery	2009
Archie B. Gupalor	Vice President, National Sales	2012
Joel Angelo C. Cruz	Vice President, General Counsel & Corporate Secretary /	2010
	Compliance Officer	
Rodulfo L. Tablante	Vice President, Operations	2013
Julieta L. Ventigan	Vice President - Business Planning and Development	2015
Dennis S. Janson	Controller and Assistant Vice President, Controllers	2015

Certain information on the business and working experiences of the Executive Officers for the last five (5) years is set out below.

### **President & CEO**

Ramon S. Ang, Filipino, 62 years old, has served as the Chief Executive Officer and an Executive Director of the Company since January 8, 2009 and the President of the Company since February 10, 2015. He is also a member of the Company's Executive and Compensation Committees. He holds the following positions, among others: Chairman of Petron Malaysia Refining & Marketing Bhd. ("PMRMB"), New Ventures Realty Corporation ("NVRC"), and SEA Refinery Corporation ("SRC"); Chairman and Chief Executive Officer of Petron Marketing Corporation ("PMC") and Petron Freeport Corporation ("PFC"); Chairman and President of Mariveles Landco Corporation, Petrochemical Asia (HK) Ltd. ("PAHL"), Philippine Polypropylene Inc. ("PPI") and Robinson International Holdings Ltd.; Director of Petron Fuel International Sdn. Bhd. ("PFISB"), Petron Oil (M) Sdn. Bhd. ("POMSB"), Petron Oil & Gas Mauritius Ltd. ("POGM") and Petron Oil & Gas International Sdn Bhd. ("POGI"); Vice Chairman, President and Chief Operating Officer of San Miguel Corporation ("SMC"); Chairman of San Miguel Brewery Inc. ("SMB"), San Miguel Foods, Inc., The Purefoods-Hormel Company, Inc., San Miguel Yamamura Packaging Corporation, South Luzon Tollway Corporation, Eastern Telecommunications Philippines Inc., Liberty Telecoms Holdings, Inc. ("Liberty Telecoms"), Manila North Harbour Port, Inc. ("MNHPI") and Philippine Diamond Hotel & Resort Inc.; Chairman and Chief Executive Officer of SMC Global Power Holdings Corp.; Chairman and President of San Miguel Properties, Inc., Bell Telecommunication Philippines, Inc., Atea Tierra Corporation, Cyber Bay Corporation and Philippine Oriental Realty Development Inc.; Vice Chairman of Ginebra San Miguel, Inc. and San Miguel Pure Foods Company, Inc.; and President and CEO of Top Frontier Investment Holdings Inc. ("Top Frontier"); Director of other subsidiaries and affiliates of SMC in the Philippines and the Southeast Asia Region. Previously, Mr. Ang was Chief Executive Officer of the Paper Industries Corporation of the Philippines and Executive Managing Director of Northern Cement Corporation, Aquacor Food Marketing, Inc., Marketing Investors Inc., PCY Oil Mills, Metroplex Commodities, Southern Island Oil Mills and Indophil Oil Corporation. Mr. Ang has a Bachelor of Science degree in Mechanical Engineering from the Far Eastern University.

### **General Manager**

Lubin B. Nepomuceno, Filipino, 65 years old, has served as a Director of the Company since February 19, 2013 and the General Manager of the Company since February 10, 2015. He is also a member of the Company's Executive Committee, Audit and Risk Management Committee and Compensation Committee. He holds the following positions, among others: President and Chief Executive Officer of PMC; Director and Chief Executive Officer of PMRMB; Director of POGI, PFISB, POMSB, LLCDC, NVRC, PFC, PPI, PAHL, Mariveles Landco Corporation, Robinson International Holdings, Ltd. and Petron Singapore Trading Pte. Ltd. ("PSTPL"); Chairman of Petrogen Insurance Corporation ("Petrogen"); Trustee of Petron Foundation, Inc. ("PFI"); Chairman of Overseas Ventures Insurance Corporation Ltd. ("Ovincor"); Director of San Miguel Paper Packaging Corporation and Mindanao Corrugated Fibreboard Inc.; Director of MNHPI and President of Archen Technologies, Inc. Mr. Nepomuceno has held various board and executive positions in the San Miguel Group. He started with SMC as a furnace engineer at the Manila Glass Plant in 1973 and rose to the ranks to become the General Manager of the San Miguel Packaging Group in 1998. He was also formerly the Senior Vice President and General Manager of the Company (September 2009 to February 2013) and the President of the Company (February 2013 to February 2015). Mr. Nepomuceno holds a Bachelor of Science degree in Chemical Engineering and master's degree in Business Administration from the De La Salle University. He also attended the Advanced Management Program at the University of Hawaii, University of Pennsylvania and Japan's Sakura Bank Business Management.

# **Senior Vice President & Chief Finance Officer**

Emmanuel E. Eraña, Filipino, 55 years old, has served as the Senior Vice President and Chief Finance Officer of the Company since January 2009. He holds the following positions, among others: President and Chief Executive Officer of Petrogen and NVRC; President of PFI; Chairman, President and Chief Executive Officer of Las Lucas Construction and Development Corporation; Deputy Chairman of Ovincor; and Director of PFC, POGM, PFISB, POMSB and MNHPI. Mr. Eraña held the following positions in the San Miguel Group: as the Vice President and Chief Information Officer (January 2008-December 2009), Executive Assistant to the Chief Financial Officer, Corporate Service Unit (December 2006-January 2008), Chief Finance Officer of SMFBIL/NFL Australia (May 2005-November 2006), Chief Finance Officer of SMPFC (July 2002-May 2005), and Finance Officer (January 2001-June 2002), Finance and Management Services Officer, San Miguel Food Group (2000-2001). Mr. Eraña has a Bachelor of Science degree in Accounting from the Colegio de San Juan de Letran.

# Vice President, Procurement

**Susan Y. Yu**, Filipino, 40 years old, has served as the Vice President for Procurement of the Company since January 2009. She is also a Trustee of PFI, Director of Ovincor and Petron Singapore Trading Pte. Ltd. ("PSTPL"). Ms. Yu has served as the Treasurer of Petrogen, Assistant Vice President and Senior Corporate Procurement Manager of San Miguel Brewery Inc., Assistant Vice President and Senior Corporate Procurement Manager of SMC Corporate Procurement Unit (July 2003-February 2008), and Fuel Purchasing and Price Risk Management Manager of Philippine Airlines ("PAL") (May 1997-June 2003). She holds a commerce degree in Business Management from the De La Salle University and a master's degree in Business Administration from the Ateneo de Manila University, for which she was awarded a gold medal for academic excellence.

# Vice President, Treasurers & Treasurer

**Albertito S. Sarte**, Filipino, 49 years old, has served as the Vice President and Treasurer of the Company since August 2009. He is also the Treasurer of most of the Company's subsidiaries. Mr. Sarte served as Assistant Vice President for SMC International Treasury until June 2009. He graduated from the Ateneo de Manila University in 1987 with a Bachelor of Science degree in Business Management and has attended the Management Development Program of the AIM in 1995.

# Vice President, Supply

Ma. Rowena O. Cortez, Filipino, 51 years old, has served as the Vice President for Supply of the Company since September 2013, and concurrently the Director for PSTPL since June 2013. She is also a Director of PAHL, Robinson International Holdings Ltd., and Mariveles Landco Corporation. The various positions she has held in the Company include Vice President for Supply & Operations (July 2010 - August 2013), Vice President for Supply (June 2009 to June 2010) and various managerial and supervisory positions in the Marketing/Sales and Supply and Operations Divisions. Ms. Cortez also held various positions at the Philippine National Oil Company - Energy Research and Development Center from 1986 to 1993. She holds a Bachelor of Science degree in Industrial Engineering and a master's degree in Business Administration from the University of the Philippines, Diliman. She also took post graduate courses at the Al M and at the University of Oxford in Oxfordshire, UK. She has attended local and foreign trainings and seminars on leadership, market research, supply chain, risk management, petroleum, petrochemicals and energy.

# Vice President, Refinery

Freddie P. Yumang, Filipino, 58 years old, has served as the Vice President for Refinery of the Company since September 2009. He is also a Director of PPI, Mariveles Landco Corporation, Robinson International Holdings Ltd. and PAHL. He is the lead of the Company's Refinery Master Plan – Phase 2 project and has held various positions in the Company, including Operations Manager and Technical Services Manager, and different managerial and supervisory positions at the Limay Refinery. Mr. Yumang is currently a director of the National Association of Mapua Alumni and was formerly National Director of the Philippine Society for Mechanical Engineers (2006-2007). He is a Mechanical Engineering graduate of the Mapua Institute of Technology and has earned units for a master's degree in Business Administration from the De La Salle University. He also attended the Basic Management and Management Development Programs of the AIM in 1992 and 2002, respectively, in which he received separate awards for superior performance.

# Vice President, National Sales

**Archie B. Gupalor**, Filipino, 48 years old, has served as the Vice President for National Sales of the Company since March 2012. He holds the following positions, among others: President and Chief Executive Officer of PFC and Director of PMC, NVRC and LLCDC. Mr. Gupalor has been with the San Miguel Group since 1991. Prior to his appointment in the Company, he held the position of Vice President and General Manager of San Miguel Integrated Sales of San Miguel Foods, Inc.. He earned his Bachelor of Science degree in Industrial Psychology at the University of San Carlos and attended several programs here and abroad, including the Executive Management Development Program of the Harvard Business Publishing.

# Vice President – General Counsel & Corporate Secretary/Compliance Officer

Joel Angelo C. Cruz, Filipino, 55 years old, has served as the Vice President of the Office of the General Counsel of the Company since March 2013 and the Corporate Secretary and Compliance Officer of the Company since April 2010. He holds the following positions, among others: Corporate Secretary and Compliance Officer of Petrogen, Corporate Secretary of LLCDC, NVRC, PMC, and PFC; Corporate Secretary of Petron Global Limited; and Assistant Corporate Secretary of MNHPI. Atty. Cruz was formerly the Assistant Vice President of the Office of the General Counsel, Assistant Corporate Secretary and Legal Counsel of the Company, Assistant Corporate Secretary of all the Company's subsidiaries and Trustee of PFI. He is a member of the Integrated Bar of the Philippines. Atty. Cruz holds a Bachelor of Arts degree in Economics from the University of the Philippines and a Bachelor of Laws degree from San Beda College. He attended the Basic Management Program of the AIM in 1997 as well as numerous local and foreign trainings and seminars.

# Vice President, Operations and

# **Head, Corporate Technical and Engineering Services Group**

Rodulfo L. Tablante, Filipino, 63 years old, has served as the Vice President for Operations of the Company since November 2013. He also serves as the head of the Corporate Technical Services Group. He was the Head of Corporate Technical and Engineering Services Group of the Company from 2009 to 2013. Mr. Tablante was College Instructor and Mechanical Engineering Reviewer in the Cebu Institute of Technology (1975-1978 and 1976-1977, respectively), Process Control Engineer, Operations Planning and Control Head and Plant Operation Superintendent of SMC Mandaue Brewery (1976-1979, 1979-1980 and 1980-1984, respectively), Engineering Manager and Project Manager of SMC Polo Brewery (1984-1989 and 1989-1992, respectively), Assistant Brewery Consultant, Assistant Vice President, Engineering Manager and Vice President and Engineering Manager of SMC – Corporate Technical Services (1992-2001, 2001-2004 and January 2005-2007, respectively). He was a consultant of SMC from 2007 until December 2009. Mr. Tablante has a Bachelor of Science degree in Mechanical Engineering from the Cebu Institute of Technology and earned units for a master's degree in Mechanical Engineering from the same institute.

## Vice President, Business Planning & Development

**Julieta L. Ventigan**, Filipino, 56 years old, has served as the Vice President for Business Planning and Development of the Company since September 2015. She previously held the position of Assistant Vice President for Business Planning and Development from October 2010 until August 2015. The various positions she has held in the Company include Head of the Business Planning and Development (August 2010 – September 2010), Manager for Corporate Planning/Business Planning and Analysis (January 2010 – July 2010) and Manager for Corporate Planning/Strategic Planning (April 2003 – December 2009). She has a Bachelor of Science degree major in Agricultural Economics from the University of the Philippines in Los Baños and a master's degree in Business Administration from the Ateneo Graduate of School of Business.

# **Assistant Vice President and Controller**

**Dennis S. Janson**, Filipino, 56 years old, has served as the Assistant Vice President for Controllers and the Controller of the Company since September 2015. He is a Director of PSTPL and the Controller of various subsidiaries of Petron. Other positions he held include Assistant Controller of the Company (August 2014 – August 2015), Manager for Financial Analysis and Compliance Controller (March 2013 – July 2014; January 2010 – September 2011), Finance Head and Chief Finance Officer of Petron Malaysia (October 2011 – February 2013) and Manager for Financial Analysis Planning and

Risk Management (November 2008 – December 2009). He is a certified public accountant with a Bachelor of Science degree in Accountancy from the University of San Carlos in Cebu.

## **Family Relationships**

There are no family relationships up to the fourth civil degree either by consanguinity or affinity among directors and/or executive officers of the Company.

# **Involvement in Certain Legal Proceedings**

The Company is not aware that any one of the incumbent directors and executive officers and persons nominated to become a director and executive officer has been the subject of a bankruptcy petition or a conviction by final judgment in a criminal proceeding, domestic or foreign, excluding traffic violations and other minor offenses, or has been by final judgment or decree found to have violated securities or commodities law and enjoined from engaging in any business, securities, commodities or banking activities for the past five years until the date of this Prospectus.

## Significant Employees

The Company has no significant employee or personnel who is not an executive officer but is expected to make a significant contribution to the business.

## Committees of the Board

Pursuant to the Company's Revised Corporate Governance Manual, the Board created each of the following committees and appointed Board members thereto.

# Audit and Risk Management Committee

The Audit and Risk Management Committee is responsible for the oversight of the Company's financial management functions and risk management framework, policies and processes. The Audit and Risk Management Committee reviews the Company's internal reports as well as other rules or regulations that may impact the Company's financial statements. The Audit and Risk Management Committee also reviews the Company's financial reports for compliance with internal financial management standards as well as applicable regulatory requirements and other relevant accounting standards. It likewise oversees and reviews the development and implementation of risk mitigation initiatives. The Audit and Risk Management Committee is composed of five Directors, two of whom (including the committee's chairman) are required to be independent. All members of the Audit and Risk Management Committee are required to have adequate financial and accounting expertise.

As of the date of this Prospectus, the chairman of the Audit and Risk Management Committee is Reynaldo G. David, and its members are Estelito P. Mendoza, Lubin B. Nepomuceno, Aurora T. Calderon and Artemio V. Panganiban. Ferdinand K. Constantino, a former Director, serves as an advisor to the Audit and Risk Management Committee.

## **Nomination Committee**

The Nomination Committee is responsible for identifying and pre-screening individuals qualified to become members of the Company's Board. The Nomination Committee is composed of three Directors. As of the date of this Prospectus, the chairman of the Nomination Committee is Reynaldo G. David, and its members are Estelito P. Mendoza and Virgilio S. Jacinto.

# **Compensation Committee**

The Compensation Committee is responsible for reviewing and modifying the salary structures of officers of the Company holding position of Vice President or higher. The Compensation Committee is composed of five Directors, one of whom is required to be independent. The Chairman and the President of the Company are also members but without voting rights. As of the date of this Prospectus, the non-voting chairman of the Compensation Committee is Eduardo M. Cojuangco, Jr., and its members are Ramon S. Ang (non-voting), Lubin B. Nepomuceno, Aurora T. Calderon and Reynaldo G. David. Ferdinand K. Constantino, a former Director, serves as an advisor to the Compensation Committee.

### **Executive Committee**

The Executive Committee has been delegated the authority to exercise certain powers of the Board in the management of the business and affairs of the Company while the Board is not in session. As of the date of this Prospectus, the chairman of the Executive Committee is Eduardo M. Cojuangco, Jr., and its members are Ramon S. Ang, and Lubin B. Nepomuceno. Aurora T. Calderon and Virgilio S. Jacinto act as alternate members of the Executive Committee.

## **Governance Committee**

The Governance Committee assists the Board in the development and implementation of the corporate governance policies, structures and systems of the Company, including the review of their adequacy and effectiveness. The Governance Committee also oversees the adoption and implementation of systems or mechanisms for the assessment and improvement of the performance of the Board, the directors and the board committees, and the evaluation of the compliance by the Company with the Revised Manual of Corporate Governance of the Company. The Governance Committee is composed of three Directors. As of the date of this Prospectus, the chairman of the Governance Committee is Margarito B. Teves, and its members are Virgilio S. Jacinto and Nelly F. Villafuerte.

# **Executive Compensation**

The aggregate compensation paid or estimated to be paid to the executive officers and directors of the Company during the periods indicated below is as follows (in million pesos):

Compensation of Executive Officers and Directors (In ₽ millions)						
Name	Principal Position	Year	Salary	Bonus		
Ramon S. Ang	President & CEO President					
Lubin B. Nepomuceno Emmanuel E. Eraña Freddie P. Yumang Archie B. Gupalor	Senior Vice President and Chief Finance Officer Vice President – Refinery Vice President – National Sales	2016 (estimate) 2015 2014	82.10 79.87 71.86	13.73 28.56 42.35		
All other officers and Dire	1	2016 (estimate)	62.70	8.05		
unnamed		2015	58.03	14.87		
		2014	50.81	19.55		

# **Standard Arrangements**

The Company's Executive Officers are also regular employees of the Company and are similarly remunerated with a compensation package comprising of 12 months base pay. They also receive whatever gratuity pay the Board extends to the managerial, supervisory and technical employees of the Company.

The members of the Board who are not Executive Officers are elected for a term of one year. They likewise receive remuneration for 12 months in Director's fees and gas allowance, in addition to compensation on a per meeting participation.

# **Other Arrangements**

There are no other arrangements for which the Directors are compensated by the Company for services other than those provided as a Director.

# **Employment Contract**

In lieu of an employment contract, the Directors are elected at the annual meeting of stockholders for a one year term. Any Director elected in the interim will serve for the remaining term until the next annual meeting.

# **Warrants or Options Outstanding**

There are no warrants or options held by Directors or Executive Officers.

# CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

Petron Corporation has no transactions or proposed transactions with any of its directors or officers.

The major stockholders of the Company as of the date of this Prospectus are as follows:

•	SEA Refinery Corporation	-	50.10%	
•	San Miguel Corporation	-	18.16%	
•	Petron Corporation Employees' Retirement Plan	-	7.80%	

The basis of control is the number of the percentage of voting shares held by each.

# Petron Corporation Employees' Retirement Plan

In July 2010, PCERP acquired from SEA BV 24.28% of the common shares in the Company. In January 2012, PCERP sold 7.4% of the Company's outstanding common shares to the public. In December 2012, PCERP sold 2.08% of the Company's outstanding common shares to Credit Suisse (Singapore) Limited. In March 2014, PCERP sold an additional 5.02% of the Company's common shares to the public. In August 2014, PCERP further sold an additional 4.05% of the Company's total outstanding shares to the public. In December 2014, PCERP acquired 2.08% of the Company's common shares held by Credit Suisse (Singapore) Limited through the PSE. PCERP to date holds common shares comprising 7.80% of the outstanding common stock of the Company.

A significant portion of the P20.8 billion advance from the Company to PCERP was used to fund the purchase of the common shares of the Company in July 2010. The advance bears interest at market rates.

The proceeds of the sales of the Company's common shares by PCERP were used to partially repay advances made by the Company in 2010.

# **San Miguel Corporation**

SMC is a major stockholder of the Company. The Company has supply agreements with various SMC subsidiaries, under which the Company supplies the bunker fuel oil, diesel fuel, gasoline and lubricant requirements of selected SMC plants and subsidiaries. Generally, the pricing formulae under these agreements are based on Mean of Platts Singapore. The Company also currently leases office space from an SMC subsidiary pursuant to a lease agreement that was entered into on an arm's length basis.

# **New Ventures Realty Corporation**

NVRC is a subsidiary of the Company 40%-owned by the Company and 60%-owned by a trustee bank of PCERP. The Company leases from NVRC certain parcels of land where the Limay Refinery and its service station sites, terminals and bulk plants are located. NVRC is also the holder of the lease over the site of the Limay Refinery of which the PNOC is the lessor.

There are no related party transactions apart from the foregoing and as disclosed in the financial statements of the Company.

# MARKET PRICE OF AND DIVIDENDS ON THE ISSUER'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

As of June 30, 2016, the Company has 9,375,104,497 common shares and 10,000,000 preferred shares issued and outstanding. The table below sets forth the Company's top 20 holders of common shares as of June 30, 2016:

	Stockholder Name	No. of shares	% to Total
1	SEA Refinery Corporation	4,696,885,564	50.10%
2	San Miguel Corporation	1,702,870,560	18.16%
3	PCD Nominee Corp. (Filipino)	1,322, 636,347	14.11%
4	Petron Corporation Employees' Retirement Plan	731,156,097	7.80%
5	PCD Nominee Corp. (Non-Filipino)	468,393,629	5.00%
6	Ernesto Chua Chiaco &/or Margaret Sy Chua Chiaco	6,000,000	0.06%
7	Ansaldo Godinez & Co. Inc. FAO Mark V. Pangilinan	5,000,000	0.05%
8	Sysmart Corp.	4,000,000	0.04%
9	Margaret S. Chua Chiaco	3,900,000	0.04%
10	Raul Tomas Concepcion	3,504,000	0.04%
11	Genevieve S. Chua Chiaco	2,735,000	0.03%
12	Ernesson S. Chua Chiaco	2,732,000	0.03%
13	Q – Tech Alliance Holdings, Inc.	2,648,500	0.03%
14	Genevieve S. Chua Chiaco	2,490,000	0.03%
15	Benedict Chua Chiaco	2,365,000	0.03%
16	Anthony Chua Chiaco	2,008,000	0.02%
17	Shahrad Rahmanifard	2,000,000	0.02%
18	Kristine Chua Chiaco	1,956,000	0.02%
19	Ching Hai Go &/or Martina Go	1,500,000	0.02%
20	Ernesson S. Chua Chiaco	1,450,000	0.02%
		8,966,230,697	95.64%

As at June 30, 2016, the Issuer had 148,864 shareholders of its common shares. The foreign ownership level of total outstanding voting shares in the Issuer was 5.06%.

The table below sets forth the Company's top 20 holders of Series 2 preferred shares as of June 30, 2016:

	Stockholder Name	No. of shares	% to Total
1	PCD Nominee Corp. (Filipino)	9,093,365	90.93%
2	San Miguel Corporation Retirement Plan - FIP	400,000	4.00%
3	San Miguel Brewery Inc. Retirement Plan	200,000	2.00%
4	San Miguel Corporation Retirement Plan - STP	60,000	0.60%
5	San Migue Foods Inc. Retirement Plan	50,000	0.50%
6	Knights of Columbus Fraternal Association of the Phils., Inc.	48,640	0.49%
7	San Miguel Yamamura Packaging Corp. Retirement Plan	40,470	0.40%
8	PCD Nominee Corp. (Non-Filipino)	38,220	0.38%
9	Marcelino R. Teodoro	12,500	0.13%
10	First Life Financial Co., Inc.	7,000	0.07%
11	Ben Tiuk Sy or Judy Y. Sy	6,400	0.06%
12	Alexander T. Solis &/or Gina T. Sinfuego	5,000	0.05%
13	Reynaldo Garcia Alejandro &/or Sylvia L. Alejandro	5,000	0.05%
14	Francisco S. Alejo &/or Cynthia Alejo &/or Anna Melissa A. Acop	3,000	0.03%
15	Antonio T. Chua	2,500	0.03%
16	R.M. Tiongco Holdings, Inc.	2,100	0.02%
17	Zenaida M. Postrado or Renato Postrado	2,000	0.02%
18	Lord Allan Jay Q. Velasco	2,000	0.02%
19	Enrique Dela Llan Yusingco	2,000	0.02%
20	Justiniano B. Panambo, Jr.	1,920	0.02%
		9,982,115	99.82%

As at June 30, 2016, the Issuer had 73 shareholders of its Series 2 preferred shares. The foreign ownership level of total Series 2 preferred shares of the Issuer was 0.38%.

# **Dividends and Dividend Policy**

Subject to the requirements of the applicable laws and regulations and the absence of circumstances which may restrict the payment of such dividends, it is the policy of the Company to declare dividends when its retained earnings exceed 100% of its paid-in capital stock, except: (a) when justified by definite corporate expansion projects or programs approved by the Board, (b) when the Company is prohibited under any loan agreement with any financial institution or creditor, whether local or foreign, from declaring dividends without its consent and such consent has not

been secured, or (c) when it can be clearly shown that such retention is necessary under special circumstances obtaining in the Company, such as when there is a need for special reserve for probable contingencies.

On November 3, 2014, the Company issued 7,122,320 Series 2A Preferred Shares and 2,877,680 Series 2B Preferred Shares. The dividend on the Series 2A Preferred Shares is at the fixed rate of 6.30% per annum and on the Series 2B Preferred Shares at the fixed rate of 6.8583% per annum, each as calculated based on the offer price of ₱1,000 per share on a 30/360-day basis and payable quarterly in arrears, whenever approved by the Board of Directors. If the dividend payment date is not a banking day, dividends will be paid on the next succeeding banking day, without adjustment as to the amount of dividends to be paid. Cash dividends have been paid out on the Series 2 Shares since their listing in November 2014.

The preferred shares of the Company issued in 2010 were redeemed by the Company on March 5, 2015 (the "PPREF Shares"). The dividends for the PPREF Shares were fixed at the rate of 9.5281% per annum calculated in reference to the offer price of ₱100 per share on a 30/360-day basis and paid quarterly in arrears.

# **Dividend Declarations and Payments**

2016

On March 15, 2016, the Board of Directors approved a cash dividend of  $\rightleftharpoons$ 0.10 per share to common shareholders as of the March 31, 2016 record date with a pay-out date of April 14, 2016.

On the same date, the Board of Directors also approved cash dividends of (i) \$\mathbb{P}\$15.75 per share to the shareholders of the Series 2A Preferred Shares for the second and third quarters of 2016 with record dates of April 15, 2016 and July 15, 2016, respectively, and pay-out dates of May 3, 2016 and August 3, 2016, respectively, and (ii) \$\mathbb{P}\$17.14575 per share to the shareholders of the Series 2B Preferred Shares for the second and third quarters of 2016 also with record dates of April 15, 2016 and July 15, 2016, respectively, and pay-out dates of May 3, 2016 and August 3, 2016, respectively.

On August 8, 2016, the Board of Directors approved cash dividends of (i) ₽15.75 per share to the shareholders of the Series 2A Preferred Shares for the fourth quarter of 2016 and first quarter of 2017 with record dates of October 14, 2016 and January 13, 2017, respectively, and pay out dates of November 3, 2016 and February 3, 2017, respectively, and (ii) ₽17.14575 per share to the shareholders of the Series 2B Preferred Shares for the fourth quarter of 2016 and the first quarter of 2017 with record dates of October 14, 2016 and January 13, 2017, respectively, and pay out dates of November 3, 2016 and February 3, 2017, respectively.

2015

On March 17, 2015, the Board of Directors approved a cash dividend of  $\rightleftharpoons 0.05$  per share to common shareholders as of the April 1, 2015 record date with a pay-out date of April 16, 2015.

On the same date, the Board of Directors also approved cash dividends of (i) \$\mu\$15.75 per share to the shareholders of the Series 2A Preferred Shares for the second and third quarters of 2015 with record dates of April 17, 2015 and July 20, 2015, respectively, and pay-out dates of May 4, 2015 and August 3, 2015, respectively, and (ii) \$\mu\$ 17.14575 per share to the shareholders of the Series 2B Preferred Shares for the second and third quarters of 2015 with record dates of April 17, 2015

and July 20, 2015, respectively, and pay-out dates of May 4, 2015 and August 3, 2015, respectively.

On August 10, 2015, the Board of Directors approved cash dividends of (i) ₱15.75 per share to the shareholders of the Series 2A Preferred Shares for the fourth quarter of 2015 and the first quarter of 2016 with record dates of October 16, 2015 and January 18, 2016, respectively, and pay-out dates of November 3, 2015 and February 3, 2016, respectively, and (ii) ₱17.14575 per share to the shareholders of the Series 2B Preferred Shares for the fourth quarter of 2015 and the first quarter of 2016 with record dates of October 16, 2015 and January 18, 2016, respectively, and pay-out dates of November 3, 2015 and February 3, 2016, respectively.

# 2014

In 2014, the Board of Directors approved on March 24, 2014 a cash dividend of  $\rightleftharpoons$ 0.05 per share to common shareholders as of the April 8, 2014 record date with a pay-out date of April 23, 2014. On May 6, 2014, the Company declared cash dividends of  $\rightleftharpoons$  2.382 per share to shareholders of the PPREF Shares as of the record date of May 21, 2014 with a pay-out date of June 5, 2014. On August 6, 2014, the Company declared cash dividends of  $\rightleftharpoons$  2.382 per share to shareholders of the PPREF Shares as of the record date of August 22, 2014 with a pay-out date of September 5, 2014.

On November 7, 2014, the Board of Directors approved cash dividends of (i) \$\mu 2.382\$ per share to the shareholders of the PPREF Shares for the fourth quarter of 2014 and the first quarter of 2015, with respective record dates of November 24, 2014 and February 18, 2015 and pay-out dates of December 5, 2014 and March 5, 2015, (ii) \$\mu 15.75\$ per share to the shareholders of the Series 2A Preferred Shares as of record date of January 20, 2015 with a pay-out date of February 3, 2015, and (iii) \$\mu 17.14575\$ per share to the shareholders of the Series 2B Preferred Shares as of the record date of January 20, 2015 with a pay-out date of February 3, 2015.

As of date, the Company's subsidiaries have not established any specific dividend policy. The table below sets forth the dividends declared by the subsidiaries for the past three (3) years:

Subsidiary	2015 (in Millions)	2014 (in Millions)	2013 (in Millions)
Overseas Ventures Insurance	421	-	349
Corporation Ltd			
Petron Marketing Corporation	-	-	100
Petron Freeport Corporation	200	120	-
Petron Singapore Trading Pte Ltd	3,077	-	-

# Market Price of the Issuer's Equity

The Company's common and preferred shares are principally traded at the PSE. As of August 31, 2016, the closing price of the Company's common shares was P=10.06 and the closing prices of the Company's Series 2A and Series 2B Preferred shares were P=1,060.00 and P=1,160.00, respectively.

The high and low prices of the common shares for each quarter of the last two fiscal years and the first two quarters of 2016 are indicated in the table below:

	2016		2015		2014	
(in <del>P</del> )	Highest	Lowest	Highest	Lowest	Highest	Lowest
	Close	Close	Close	Close	Close	Close
1st Quarter	10.96	5.36	10.62	9.04	14.30	11.70
2nd Quarter	11.88	9.86	10.02	8.45	12.82	11.78
3rd Quarter	NA	NA	10.00	6.86	12.80	11.60
4th Quarter	NA	NA	8.36	6.75	12.04	9.60

The high and low prices of the Series 2A Preferred Shares for each quarter of the last two fiscal years and the first two quarters of 2016 are indicated in the table below:

	20	16	20	15	20	14
(in <del>P</del> )	Highest	Lowest	Highest	Lowest	Highest	Lowest
	Close	Close	Close	Close	Close	Close
1st Quarter	1,084.00	1,020.00	1,085.00	1,005.00	NA	NA
2nd Quarter	1,079.00	1,000.00	1,160.00	1,050.00	NA	NA
3rd Quarter	NA	NA	1,120.00	1,040.00	NA	NA
4th Quarter	NA	NA	1,080.00	1,050.00	1,048.00	1,016.00

The high and low prices of the Series 2B Preferred Shares for each quarter of the last two fiscal years and the first two quarters of 2016 are indicated in the table below:

	20	2016		2015		2014	
(in <del>P</del> )	Highest	Lowest	Highest	Lowest	Highest	Lowest	
	Close	Close	Close	Close	Close	Close	
1st Quarter	1,100.00	1,056.00	1,100.00	1,016.00	NA	NA	
2nd Quarter	1,160.00	1,030.00	1,170.00	1,070.00	NA	NA	
3rd Quarter	NA	NA	1,149.00	1,075.00	NA	NA	
4th Quarter	NA	NA	1,141.00	1,050.00	1,050.00	1,012.00	

# Recent Sales of Unregistered or Exempt Securities Including Recent Issuances of Securities Constituting an Exempt Transaction

Under the Code and the Amended Implementing Rules and Regulations of the Securities Regulation Code (the "Amended SRC Rules"), securities are not permitted to be sold or offered for sale or distribution within the Philippines unless such securities are approved for registration by the SEC or are otherwise exempt securities under Section 9 of the Code or sold pursuant to an exempt transaction under Section 10 of the Code.

The securities discussed below were either offered in the Philippines to institutional lenders not exceeding 19 or to not more than 19 non-qualified buyers and/or to any number of qualified buyers as defined in the Code. Thus, their offer and sale qualified as an exempt transaction pursuant to Sections 10.1 (k) and 10.1(l) of the Code and Rule 10.1 of the Amended SRC Rules. In the case of the subject exempt transactions, a confirmation of exemption from the SEC that the offer and sale of the securities in the Philippines qualify as an exempt transaction under the Code was not required to be, and had not been, obtained. Nevertheless, in compliance with the Amended SRC Rules, notices of exemption were filed after the issuance of the securities qualifying as exempt transactions.

The securities discussed below were not registered with the SEC under the Code. Any future offer or sale thereof is subject to registration requirements under the Code, unless such offer or sale qualifies as an exempt transaction.

# Fixed Rate Corporate Notes

## Fixed Rate Corporate Notes in 2011

- 1) On October 25, 2011, the Company issued Fixed Rate Corporate Notes totaling ₽3.6 billion, broken down into the following series:
  - a) Series A Notes amounting to  $\rightleftharpoons$ 0.69 billion and having a maturity of seven (7) years from the issue date; and
  - b) Series B Notes amounting to #2.91 billion and having a maturity of 10 years from the issue date.
- 2) The arranger was ING Bank NV Manila Branch. The notes were sold to primary institutional lenders not exceeding 19.
- 3) The offer price was at 100%.
- 4) As the notes described herein were offered to not more than 19 non-qualified buyers and to any number of qualified buyers in the Philippines, such notes were considered exempt securities and no confirmation of exemption from the registration requirements of the Code was required to be filed with the SEC.

# ₽20 billion 7.0% Peso-Denominated Notes Due 2017 Payable in U.S. Dollars

- 1) On November 10, 2010, the Company issued ₽20 billion 7.0% Peso-Denominated Notes Due 2017 Payable in U.S. Dollars.
- 2) The arrangers were Credit Suisse, Deutsche Bank, The Hongkong and Shanghai Banking Corporation Limited and Standard Chartered Bank. The notes were sold to various investors.
- 3) The offer price was at 100%.
- 4) The Company shall ensure that its ratio of Consolidated Gross Debt to Consolidated Net Worth shall not exceed 2.75 to 1 (as each of the terms is defined in the facility).
- As the notes described herein were offered to not more than 19 non-qualified buyers and to any number of qualified buyers in the Philippines, the sale of such notes was considered an exempt transaction and no confirmation of exemption from the registration requirements of the Code was required to be filed with the SEC. But, in compliance with the requirements of the Amended SRC Rules, a notice of exemption for the transaction was filed on November 22, 2010. The subject notes were listed on the Singapore Exchange on November 11, 2010.

# US\$750 Million Undated Subordinated Capital Securities

- 1) On February 6, 2013, the Company issued US\$500 million undated subordinated capital securities (the "February 6 Issuance"). On March 11, 2013, the Company further issued US\$250 million undated subordinated capital securities, which were consolidated and formed a single series with, the February 6 Issuance (the "March 11 Issuance").
- 2) The joint lead managers were Deutsche Bank AG, Singapore Branch, Standard Chartered Bank, The Hongkong and Shanghai Banking Corporation Limited, and UBS AG, Hong Kong Branch.
- 3) The offer price for the February 6 Issuance was at 100% and for the March 11 Issuance was at 104.25% plus an amount corresponding to accrued distributions on the capital securities from, and including, February 6, 2013 to, but excluding, March 11, 2013.
- 4) The aggregate principal amount of US\$750 million will receive an initial rate of distribution of 7.50% per annum, payable semi-annually in arrears on February 6 and August 6 of each year, commencing on August 6, 2013.

As the capital securities described herein were offered to qualified buyers in the Philippines, the sale of such securities was considered an exempt transaction and no confirmation of exemption from the registration requirements of the Code was required to be filed with the SEC. In compliance with the requirements of the Amended SRC Rules, however, notices of exemption for the transactions were filed on February 12, 2013 for the February 6 Issuance and on March 18, 2013 for the March 11 Issuance. The capital securities were listed at the Stock Exchange of Hong Kong Limited on February 7, 2013 in relation to the February 6 Issuance and on March 12, 2013 in connection with the March 11 Issuance.

Apart from the foregoing, there are no recent sales of unregistered or exempt securities, including recent issuances of securities constituting an exempt transaction. The Company has no registered debt securities.

# SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

# Security Ownership of Certain Record and Beneficial Owners

As at June 30, 2016, the following are the owners of the Issuer's common stock in excess of 5% of total outstanding shares:

Title of Class	Name & address of record owner & relationship with Company	Name of beneficial owner & relationship with record owner	Citizenship	No. of shares held	Percentage of Ownership
Common	SEA Refinery Corporation SMC Head Office Complex 40 San Miguel Avenue, Mandaluyong City Shareholder	SEA Refinery Corporation	Filipino	4,696,885,564	50.10%
Common	San Miguel Corporation SMC Head Office Complex 40 San Miguel Avenue, Mandaluyong City Shareholder	San Miguel Corporation	Filipino	1,702,870,560	18.16%
Common	PCD Nominee Corporation (Filipino) 37 <sup>th</sup> Floor Tower 1 The Enterprise Center 6766 Ayala	PCD Nominee Corporation	Filipino	1,322, 636,347	14.11%

	Avenue corner				
	Paseo de Roxas,				
	Makati City				
	Shareholder				
Common	Petron	Petron Corporation	Filipino	731,156,097	7.8%
	Corporation	Employees'			
	Employees'	Retirement Plan			
	Retirement Plan				
	SMC Head				
	Office Complex				
	40 San Miguel				
	Avenue,				
	Mandaluyong				
	City				
	Shareholder				

# **Security Ownership of Management**

The security ownership of directors and executive officers as of June 30, 2016 is as follows:

Title of Class	Name of Record Owner	Citizenship	Amount and Nature of Beneficial Ownership	Direct (D) or Indirect (I)	Percentage of Ownership
Directors					
Common	Eduardo M. Cojuangco,	Filipino	1,000	D	0.00%
Series 2A	Jr.		-	-	N.A.
Preferred					
Series 2B			-	-	N.A.
Preferred					
Common	Ramon S. Ang	Filipino	1,000	D	0.00%
Series 2A			-	-	N.A.
Preferred					
Series 2B			-	-	N.A.
Preferred					
Common	Estelito P. Mendoza	Filipino	1,000	D	0.00%
Series 2A			-	-	N.A.
Preferred					
Series 2B			-	-	N.A.
Preferred					
Common	Lubin B. Nepomuceno	Filipino	5,000	D	0.00%
Series 2A			2,500	I	0.00%
Preferred					
Series 2B			-	-	N.A.
Preferred					
Common	Eric O. Recto	Filipino	1	D	0.00%
Series 2A			14,000	I	0.00%
Preferred					
Series 2B			-	-	N.A.
Preferred					
Common	Jose P. De Jesus	Filipino	500 / 225,000	D/I	0.00%
Series 2A			-	-	N.A.
Preferred					
Series 2B			-	-	N.A.
Preferred					

Common	Mirzan Mahathir	Malaysian	1,000	D	0.00%
Series 2A	- 10012411 1014141111		_	-	N.A.
Preferred					
Series 2B	7		-	-	N.A.
Preferred					
Common	Ron W. Haddock	American	1	D	0.00%
Series 2A			-	-	N.A.
Preferred					
Series 2B			-	-	N.A.
Preferred					
Common	Romela M. Bengzon	Filipino	1,000	D	0.00%
Series 2A			-	-	N.A.
Preferred					
Series 2B			-	-	N.A.
Preferred					
Common	Aurora T. Calderon	Filipino	1,000	D	0.00%
Series 2A			-	-	N.A.
Preferred					
Series 2B			-	-	N.A.
Preferred					
Common	Virgilio S. Jacinto	Filipino	1,000	D	0.00%
Series 2A		_	-	-	N.A.
Preferred					
Series 2B			-	-	N.A.
Preferred					
Common	Nelly Favis-Villafuerte	Filipino	1,000	D	0.00%
Series 2A			-	-	N.A.
Preferred					
Series 2B			-	-	N.A.
Preferred					
Common	Reynaldo G. David	Filipino	1,000	D	0.00%
Series 2A			-	-	N.A.
Preferred					
Series 2B			-	-	N.A.
Preferred					
Common	Artemio V. Panganiban	Filipino	1,000	D	0.00%
Series 2A			-	-	N.A.
Preferred					
Series 2B			-	-	N.A.
Preferred					
Common	Margarito B. Teves	Filipino	500	D	0.00%
Series 2A			-	-	N.A.
Preferred	_				
Series 2B			-	-	N.A.
Preferred					

Title of Class	Name of Record Owner	Citizenship	Amount and Nature of Beneficial Ownership	Direct (D) or Indirect (I)	Percentage of Ownership	
Executive Officers						
Common	Emmanuel E. Eraña	Filipino	-	-	0.00%	
Series 2A			2,000	I	0.00%	
Preferred						
Series 2B			-	-	N.A.	
Preferred						
Common	Susan Y. Yu	Filipino	335,000	I	0.00%	

Series 2A			10,500	I	0.00%
Preferred	_				
Series 2B			-	-	N.A.
Preferred					
Common	Albertito S. Sarte	Filipino	940,000	I	0.00%
Series 2A			5,000	I	0.00%
Preferred					
Series 2B			-	-	N.A.
Preferred					
Common	Rowena O. Cortez	Filipino	8,580	D	0.00%
Series 2A			600	I	0.00%
Preferred					
Series 2B			-	-	N.A.
Preferred					
Common	Freddie P. Yumang	Filipino	73,600	I	0.00%
Series 2A			3,000	I	0.00%
Preferred					
Series 2B			-	-	N.A.
Preferred					
Common	Archie B. Gupalor	Filipino	3,000	D	0.00%
Series 2A			-	-	N.A.
Preferred					
Series 2B			-	-	N.A.
Preferred					
Common	Joel Angelo C. Cruz	Filipino	-	-	N.A.
Series 2A			400	1	0.00%
Preferred					
Series 2B			-	-	N.A.
Preferred					
Common	Rodulfo L. Tablante	Filipino	-	-	N.A.
Series 2A			-	-	N.A.
Preferred					
Series 2B			-	-	N.A.
Preferred					
Common	Dennis S. Janson	Filipino	163 / 15,000	D/I	N.A.
Series 2A	7		-	-	N.A.
Preferred					
Series 2B	7		-	-	N.A.
Preferred					
Common	Julieta L. Ventigan	Filipino	2,100	D	N.A.
Series 2A	7	· 1	1,000	-	N.A.
Preferred			<u> </u>		
Series 2B	7		-	-	N.A.
Preferred					
Directors and	<b>Executive Officers</b>	Common	1,618,445		0.00%
as a Group					
_		Series 2A Preferred	39,000		0.55%
		Series 2B	0		0.00%
		Preferred	"		0.00 /0
		Fielelieu			

# Voting Trust Holders of 5% or More

The Company is not aware of any person holding 5% or more of the Company's outstanding voting shares under a voting trust or any similar agreement.

# **Change in Control**

The Company is not aware of any change in control or arrangement that may result in a change in control of the Company since the beginning of its last fiscal year.

# **WARRANTS AND OPTIONS**

As of the date of this Prospectus, there is no existing or planned stock options / stock warrant offerings.

# MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL POSITION AND RESULTS OF OPERATIONS

Prospective investors should read the following discussion and analysis of the Company's financial position and results of operations together with the consolidated financial statements of the Company and the notes thereto included elsewhere in this Prospectus.

#### Overview

The Company refines crude oil and markets and distributes refined petroleum products in the Philippines and Malaysia. In the Philippines, the Company is the largest integrated oil refining and marketing company, with an overall market share of 32.8% of the Philippine oil market for the year ended December 31, 2015 in terms of sales volume per Company estimates based on its internal assumptions and calculations and data from the DOE. The Company entered the Malaysian market in March 2012 through the purchase of ExxonMobil's downstream business in Malaysia. The Company had a 17.4% share of the Malaysian retail market for the first quarter of 2016 per Company estimates based on Company information and data from Fahrenheit Research. In the Philippines, the Company's IMS-certified Limay Refinery processes crude oil into a full range of petroleum products including gasoline, diesel, LPG, jet fuel, kerosene, naphtha and petrochemical feedstock such as benzene, toluene, mixed xylene and propylene. Through its network of approximately 2,225 retail service stations in the Philippines as of June 30, 2016, the Company sells gasoline, diesel, kerosene and auto-LPG (in some stations) to motorists and to the public transport sector. The Company also sells its LPG brands "Gasul" and "Fiesta Gas" to households and other consumers through an extensive dealership network. The Company manufactures lubricants and greases through its blending plant in Pandacan in the Philippines. The Company also supplies jet fuel to international and domestic carriers at key airports in the Philippines.

# Factors affecting results of operations

The Company's financial condition and results of operations are affected by a variety of factors. Set out below is a discussion of the most significant factors that have affected the Company's results in the past and that the Company expects to affect its financial results in the future. Factors other than those set out below could also have a significant impact on the Company's financial condition and results of operations in the future.

## **Crude Oil Prices**

Crude oil generally accounts for a large portion of the Company's total cost of goods sold. In the six months ended June 30, 2016, crude oil accounted for approximately 47% of the Company's total cost of goods sold. Because of the commodity nature of oil products, competition in the Philippine and international markets for refined petroleum products is based primarily on price, as adjusted to account for differences in product specifications and transportation and distribution costs. Therefore, the prices of the Company's principal products are highly dependent on international crude oil prices.

The Company is exposed to fluctuations in the price of crude oil, which is subject to volatile price movement caused by a number of factors beyond the Company's control, including changes in global supply and demand for crude oil, international economic conditions, global conflicts or acts of terrorism, weather conditions and domestic and foreign governmental regulation. The Company holds approximately two months and approximately three weeks of crude oil and finished petroleum products inventory in the Philippines and Malaysia, respectively. The prices at which the Company sells its products generally rise and fall in line with international crude oil prices.

Accordingly, since the Company accounts for its inventory using the first-in-first-out method, a sharp drop in crude oil prices would adversely affect the Company, as it would require the Company to sell its refined petroleum products produced with higher-priced crude oil at lower prices. See "Risk Factors—Risks Relating to the Company's Business and Operations—Volatility of the prices of crude oil and petroleum products may have a material adverse effect on the Company's business, results of operations and financial condition" on page 19 of this Prospectus. Furthermore, a sharp rise in oil prices would increase the Company's requirements for short-term financing for working capital and may result in higher financing costs for the Company.

The Company enters into commodity swaps and options to manage the price risks of crude oil and finished petroleum products. In 2013, the Company also started implementing measures to shorten the pricing cycle gap between its crude oil purchases and finished petroleum product sales. However, volatile crude oil prices could still adversely affect the Company, as the Company may not be able to pass on the effects of crude oil price changes to consumers in a timely manner.

# Governmental Regulation of Fuel Prices

As in many countries, the fuel business in Malaysia is regulated by the government. The Malaysian government regulates the pricing structure through the managed float system, which took effect in December 2014, and the automatic pricing mechanism ("APM"), pursuant to which it mandates (i) the prices of certain refined petroleum products, (ii) diesel quotas and (iii) certain fixed amounts for marketing, transportation and distribution costs in relation to the subsidy structure. See "Regulatory and Environmental Matters-Malaysia-Sale and Pricing of Refined Petroleum Products-Price Control and Anti Profiteering Act, 2011" starting on page 90 of this Prospectus. The Malaysian government may subsidize fuel prices so that increases in international crude oil prices are not borne fully by Malaysian consumers. In such instances, the Company's financial condition depends to a significant degree on the Malaysian government's prompt payment of these fuel subsidies. The Malaysian government has publicly stated that the country's fuel prices will eventually be deregulated and set on a free market basis, as the current subsidy system is unsustainable. However, no firm timeline has been provided for this deregulation. There can be no assurance that the Malaysian government will not decide to decrease or eliminate its subsidies or narrow their application in the future without a corresponding commensurate increase in or elimination of the price ceiling. A substantial portion of the Company's revenue is derived from sales of refined petroleum products in Malaysia that are subject to price controls. Accordingly, if international crude oil prices are high and the Malaysian government decreases or eliminates the refined petroleum product subsidies without increasing or eliminating the mandated refined petroleum product price ceilings, the Company's financial condition and results of operations would be materially and adversely affected.

With respect to the Philippines, the Philippine government passed Republic Act No. 8479, otherwise known as the Downstream Oil Industry Deregulation Act of 1998, to liberalize and deregulate the downstream oil industry in order to ensure a truly competitive market. See "Regulatory and Environmental Matters—Philippines—Downstream Oil Industry Deregulation Law." However, the Philippine government has historically intervened from time to time to restrict increases in the prices of petroleum products. For example, on October 2, 2009, then-President Gloria Macapagal-Arroyo declared a state of national calamity in view of the devastation caused by typhoons "Ondoy" and "Pepeng." President Arroyo subsequently issued Executive Order 839 mandating that prices of petroleum products in Luzon be kept at October 15, 2009 levels effective October 23, 2009. As a result of this price freeze, the Company was unable to raise prices for its refined petroleum products, which adversely affected its profitability during the period until the price freeze was lifted on November 16, 2009. There can be no assurance that the Philippine government will not invoke similar measures or reinstate price regulation in the future, which may adversely affect the Company's results of operations.

# Competition

The Company faces intense competition in the sale of petroleum and other related products in the markets in which it operates. The Company competes with a number of multinational, national, regional and local competitors in the oil industry. In the oil industry, competitive factors generally include price, product quality, customer service, operational efficiency and distribution network. The Company's sales and results of operations will be affected by its ability to manage costs, increase and maintain efficiency at its refineries, effectively hedge against fluctuations in crude oil prices, maximize utilization of its assets and operations and to comply with and obtain quota from the Malaysian government.

# Foreign Exchange Rates

A substantial portion of the Company's revenues is denominated in either Philippine Pesos or Ringgit Malaysia, while a substantial portion of its expenses, including crude oil purchases and foreign currency denominated debt service costs, is denominated in U.S. dollars. In 2015 and the six-month period ended June 30, 2016, approximately 54% and 55%, respectively, of the Company's revenues were denominated in Philippine Pesos, approximately 32% and 30%, respectively, of its revenues were denominated in Ringgit Malaysia, while approximately 80% and 76%, respectively, of its cost of goods sold were denominated in U.S. dollars. In addition, as of June 30, 2016, 29% of the Company's outstanding debt was denominated in U.S. dollars. The Company's financial reporting currency is the Peso, and therefore depreciation of the Peso relative to the U.S. dollar would result in increases in the Company's foreign currency denominated expenses as reflected in its Peso financial statements, and could also result in foreign exchange losses resulting from the revaluation of foreign currency denominated assets and liabilities, including increases in the Peso amounts of the Company's U.S. dollar denominated debt obligations, thereby adversely affecting the Company's results of operations and financial condition. In addition, there can be no assurance that the Company could increase its Peso- or Ringgit-denominated product prices to offset increases in its crude oil or other costs resulting from any depreciation of the Peso or the Ringgit, as applicable. From January 1, 2013 to June 30, 2016, the value of the Peso against the U.S. dollar fluctuated from a low of \$\mathbb{P}\$ 40.55 per U.S. dollar on March 13, 2015 to a high of ₽ 48.049 per U.S. dollar on January 26, 2016. In the same period, the value of the Ringgit Malaysia against the U.S. dollar has fluctuated from a low of RM 2.9625 per U.S. dollar on May 8, 2013 to a high of RM 4.4570 per U.S. dollar on September 29, 2015.5 While the Company uses a combination of natural hedges, which involve holding U.S. dollar-denominated assets and liabilities, and derivative instruments to manage its exchange rate risk exposure, its exchange rate exposures are not fully protected. There can be no assurance that the value of the Peso or the Ringgit Malaysia will not decline or continue to fluctuate significantly against the U.S. dollar, and any significant future depreciation of the Peso or the Ringgit Malaysia could have a material adverse effect on the Company's margins, results of operations and financial condition.

# Regulatory Environment

The Company's operations are subject to various taxes, duties and tariffs. The tax and duty structure of the oil industry in the Philippines has undergone some key changes in recent years. For example, import duties for crude oil and petroleum products were increased on January 1, 2005 from 3% to 5%, and these duties were subsequently reduced to 0% with effect from July 4, 2010 (except for certain types of aviation gas). Furthermore, the Philippine government imposed an additional 12% VAT on the sale or importation of petroleum products in 2006. In 2012, in an effort to eradicate the problem of

<sup>&</sup>lt;sup>5</sup> According to Bloomberg historical rates of the Philippine Peso Spot Currency and Malaysian Ringgit Spot Currency

smuggling and illegal trading of petroleum products, the Philippine government issued a regulation stating that VAT and excise taxes due on imported petroleum products, including from entities in the free port and economic zones, must be paid by the importer through the Bureau of Customs.In Malaysia, the system of import duties and sales taxes was replaced by a goods and service tax effective April 1, 2015. There can be no assurance that any future tax changes in the Philippines or Malaysia would not have a material and adverse effect on the Company's financial condition and results of operations.

In addition, the Company is subject to a number of national and local laws and regulations, including safety, health, environmental and zoning laws and regulations. Compliance with, and changes in, laws and regulations, including interpretations thereto, could result in substantial compliance costs and have other significant effects on the Company's business and operations. For example, in 2015, the Company spent approximately P 190 million and RM 1.5 million for treatment of wastes, monitoring and compliance, permits and personnel training at the Limay Refinery and Port Dickson Refinery, respectively.

# Economic and Political Conditions in the Philippines and Malaysia

The Company derives substantially all of its revenues and operating profits from sales of its products in the Philippines and Malaysia. As a result, the Company's business, financial condition, results of operations and prospects are substantially influenced by the economic and political conditions in those countries. Although the Philippine and Malaysian economies have both experienced stable growth in recent years, both economies have in the past experienced periods of slow or negative growth, high inflation, significant devaluation of the Philippine Peso or the Ringgit Malaysia, as applicable, and the imposition of exchange controls. Also, in the last few years, there has been political instability in the Philippines, including impeachment proceedings against two former presidents and the chief justice of the Supreme Court of the Philippines, hearings on graft and corruption issues against various government officials, and public and military protests arising from alleged misconduct by previous administrations. Sales of the Company's products are directly related to the strength of the Philippine and Malaysian economies (including overall growth levels and interest rates) and tend to decline during economic downturns. Any downturn in the Philippine or Malaysian economies may negatively affect consumer sentiment and general business conditions in the Philippines or Malaysia, as applicable, which may lead to a reduction in demand for the Company's products.

# Capital Expenditure Projects and Financing

The Company's business is capital intensive and requires substantial capital expenditures. The Company has upgraded the Limay Refinery and expanded its retail service station network in the Philippines over the past several years and intends to continue to increase investments in these areas to optimize operational efficiency, reduce costs and widen market reach. The Company will also continue to invest in its Malaysian operations to support retail expansion and improve operational efficiency. Specifically, the Company intends to (i) continue investment in the Limay Refinery to support the increased utilization from RMP-2 and improve refinery operations, (ii) continue the expansion of its retail service station, LPG and lubes network in the Philippines, (iii) expand and upgrade its logistics capacity, and (iv) expand Malaysia operations with new service station additions and facilities improvement in Port Dickson Refinery to enable it to produce Euro 5M-standard fuels. See "The Company —Capital Expenditures Plan" on page 62 of this Prospectus for more information about the Company's capital expenditure plans. If the Company fails to complete its planned capital expenditure projects on time or within budget or at all, or to operate its facilities at their designed capacity, it may be unable to increase its sales and profits or to capture additional market share as planned, and its business, results of operations and financial condition could be adversely affected.

In addition, the Company has incurred a substantial amount of indebtedness to finance its capital expenditure projects, a significant portion of which is due in five years or less. As of June 30, 2016, the Company had outstanding long-term debt (net of current portion of long-term debt) of \$\mathbb{P}68.1\$ billion. The Company's ability to complete its planned capital expenditure projects and meet its debt servicing obligations will depend in part on its ability to generate sufficient cash flows from its operations and obtain adequate additional financing. Failure by the Company to finance and successfully implement its planned capital expenditure projects could adversely affect its business, financial condition and results of operations.

#### Restatement of Audited Consolidated Financial Statements

Petron adopted the amendments to PAS 19 Employee Benefits on January 1, 2013. The amendments to PAS 19 require actuarial gains and losses to be recognized immediately in other comprehensive income. This change removed the "corridor approach", whereby Petron recognized actuarial gains and losses in profit or loss over the remaining working lives of the employees participating in the plan when the net cumulative unrecognized actuarial gains and losses at the end of the previous reporting year exceeded the greater of 10% of the present value of the defined benefit obligation or the fair value of the plan assets.

#### Investments in an Associate

In January 2011, the Company entered into a Share Sale and Purchase Agreement with MNHPI for the purchase of 35% of the outstanding capital stock of MNHPI.

In December 2014 and February 2015, the Company advanced P 175 million and P 525 million, respectively, as deposit for future subscription of MNHPI's shares.

Following the approval of the increase in the authorized capital stock of MNHPI by the SEC, Petron was issued stock certificate for 7,000,000 shares in December 2015, representing 35% of the increase in the authorized capital stock of MNHPI.

The cost of investment in MNHPI amounted to  $\stackrel{\square}{=}$  1.405 billion and  $\stackrel{\square}{=}$  880 million as of December 31, 2015 and 2014, respectively.

As the Company owns a minority equity interest in MNHPI, MNHPI entity is reflected in the Company's consolidated financial statements under the equity method of accounting.

## Acquisitions of Subsidiaries

In March 2010, the Company made a 40% investment in PAHL, the ultimate parent company of PPI, which was diluted to 33% when PAHL issued new shares to another investor in June 2010. In December 2012, the Company converted certain loans it had extended to PAHL to additional equity, increasing its stake in PAHL to 45.9%. Since January 2013, PAHL has been consolidated into the Company's consolidated financial statements. PAHL's subsidiary PPI operated a polypropylene plant located in Mariveles, Bataan in the Philippines until the Company purchased its polypropylene business in July 2014 and took over the operations of the polypropylene plant. On July 25, 2016, the Company increased its stake in PAHL to 100%.

In March 2012, the Company acquired 100% of the voting shares in each PFI Malaysia (formerly known as ExxonMobil Malaysia Sdn. Bhd.) and POM (formerly known as ExxonMobil Borneo Sdn. Bhd.) from Mobil International Petroleum Corporation and ExxonMobil International Holdings Inc., respectively.

In March 2012, the Company acquired 65% of the voting shares of PMRMB (formerly known as Esso Malaysia Berhad) from ExxonMobil International Holdings Inc. The Company subsequently acquired an additional 8.4% of the voting shares of PMRMB in May 2012 pursuant to a mandatory takeover offer.

As the Company wholly-owns PFI Malaysia and POM and holds 73.4% of the voting shares of PMRMB, these entities have been consolidated into the Company's consolidated statements of income since the second quarter of 2012.

# **Significant Accounting Policies**

The preparation of the Company's consolidated financial statements in accordance with PFRS requires the Company's management to make estimates and assumptions that affect the amounts reported in the Company's consolidated financial statements and the related notes. Actual results may differ from those estimates and assumptions. For a description of the Company's significant accounting policies, see note 3 to the Company's audited consolidated financial statements as of and for the year ended December 31, 2015 included elsewhere in this Prospectus.

The Company has been using First-In First-Out (FIFO) method of inventory valuation in its financial statements as this method more likely approximates the physical movement of cost and inventories in the Company's operations. However, given the volatile nature of the oil industry, using average method for income tax reporting mitigates the potential volatility of the Company's taxable income and hence, tax payments.

The Company uses straight-line method of depreciating its property, plant & equipment as well as investment property since utilization of assets remained relatively constant over the economic useful life of such assets. However, for income tax purposes, the Company opted to avail the accelerated benefit of the double declining depreciation method allowed by our tax laws.

# **Results of Operations**

# YTD June 2016 vs YTD June 2015

For the first half of 2016, Petron Corporation posted a consolidated net income of \$\mathbb{P}\$ 5.28 billion, 55% higher than previous year's \$\mathbb{P}\$ 3.41 billion earnings on the back of higher sales volume supported by the aggressive network expansion and participation in key industrial accounts, as well as improved cost from production efficiencies coming from the commercial operation of RMP2. The increase in crude prices sustained during the first semester from its lowest level in January 2016 also resulted in net inventory gains vis-à-vis the net inventory loss reported a year ago. All these improvements, however, were partly offset by the decline in average refinery cracks year-on-year.

			Variance-	Fav (Unfav)
(In Million Pesos)	2016	2015	Amt	%
Sales	161,863	186,051	(24,188)	(13)
Cost of Goods Sold	144,109	171,133	27,024	16
Gross Margin	17,754	14,918	2,836	19
Selling and Administrative Expenses	6,275	6,042	(233)	(4)

Non-operating Charges	4,007	4,122	115	3
Net Income	5,279	3,408	1,871	55
EBITDA	16,225	11,131	5,094	46
Sales Volume (MB)	51,759	47,389	4,370	9
Earnings per Share ( ₱ )	0.30	0.10	0.20	high
Return on Sales (%)	3.3	1.8	1.5	

**Earnings before interest, taxes, depreciation and amortization (EBITDA)** went up by 46% to **₽ 16.23 billion** from **₽** 11.13 billion during same period in 2015.

Earnings per share increased to ₱ 0.30 while return on sales improved to 3.3%.

The main factors that contributed to the first semester's strong performance compared to the same period in 2015 were as follows:

- ♦ Consolidated Sales volume jumped by 9% to 51.8 million barrels (MMB) from 47.4 MMB during the first half of 2015. The 4.4 MMB surge in volume was contributed by both the Philippine and Malaysian markets. In the Philippines, industrial sales grew by 14% with increased participation in key industries such as aviation and power-generation. The company sustained a 6% growth year-on-year on its retail business maintaining its leadership in the segment with about 2,230 service stations nationwide and hundreds more in various stages of development. Its lubricants and LPG businesses also posted an 18% and 12% increase, respectively. On a per product basis, increases were contributed by Diesel, Gasoline, Kero/Jet and LPG. Meanwhile, Malaysian operations recorded a substantial 9% growth in its domestic sales largely due to higher gasoline sales.
- ♦ Net sales dipped by 13% (₱ 24.19 billion) to ₱ 161.86 billion traced to lower selling price per liter as crude and regional market prices of finished products stood lower compared to last year. The decline in revenues from the lower selling prices was partly mitigated by the growth in sales volume.
- ◆ Cost of Goods Sold (CGS) plunged more by 16% or ₱ 27.02 billion to ₱ 144.11 billion from last year's ₱ 171.13 billion, owing to the cheaper cost of crude and imported products. During the period, reference crude Dubai averaged US\$37/bbl and registered a 35% drop from the US\$57/bbl average in 1H2015. The effect of lower product cost was toned down by the cost of the incremental volume sold.
- ◆ Meanwhile, Selling and Administrative Expenses (OPEX) of ₱ 6.28 billion went up by 4% or ₱ 233 million mainly due to higher accrual of retirement expense, increased storage and terminal fees and service stations' related expenses.
- ♦ Net Financing Costs and Other Charges decreased by 3% to ₱ 4.01 billion from ₱ 4.12 billion a year ago, on account of the marked-to-market (MTM) gain on outstanding commodity hedge positions booked during the period (vs. loss in 2015), lower financing costs on the back of lower average borrowing level and interest rate, tempered by the absence of capitalized interest from RMP2 project financing.
- ♦ Income tax expense amounted to **P 2.19 billion**, 63% higher than prior year's **P** 1.35 billion brought about by the increase in operating income and the dividends received from foreign subsidiaries, partly offset by the recognition of income tax holiday from RMP2 facilities.

# 2015 vs 2014

Despite the continued decline in global oil prices, Petron Corporation posted a consolidated net income of \$\mathbb{P}6.27\$ billion in 2015, more than double the previous year's \$\mathbb{P}3.01\$ billion mainly due to surge in sales volumes, improved margins and effective risk management.

Consolidated Sales volume surged by 13% to 98.0 million barrels (MMB) from previous year's 86.5 MMB. Bulk of the growth came from the Philippine operations where total sales reached 62.0 MMB, 20% ahead of last year. Sales to domestic customers grew by 12%, mainly on account of the 11% growth in the Retail Trade, 16% in the LPG business, and substantial increase in Supply sales. The surge in Exports market also contributed to the growth. On a per product basis, gasoline and diesel sales exhibited the most significant improvement.

Net sales plunged by 25% or ₽122.36 billion to ₽360.18 billion prompted by the drop in selling prices as benchmark regional market prices of finished products fell along with the slump in global crude oil prices. During the year, reference crude Dubai averaged US\$50.9/bbl, almost half of US\$96.6/bbl in 2014. The decline in revenues from the lower selling prices was partially tempered by the increase in sales volume.

Cost of Goods Sold (CGS) fell more by 29% to ₽328.44 billion from last year's ₽463.10 billion, also attributed to the cheaper cost of crude and imported products. Gross margins improved due to lower inventory losses and strong product cracks, especially for gasoline. Part of the CGS was refinery expenses and fuel amounting to ₽ 12.53 billion. This was 6% or ₽858 million lower than previous year's ₽13.39 billion due to cheaper refinery fuel amid higher production run.

Meanwhile, Selling and Administrative Expenses (OPEX) of ₽13.61 billion exceeded the ₽11.83 billion incurred in 2014 due to the accrual of retirement expense, depreciation and real property taxes of depots and new service stations, 3rd party terminalling fees with the move-out from Pandacan, increased promotions/advertising activities, higher LPG cylinder purchases as well as increased CSR projects.

Net Financing Costs and Other Charges significantly increased to  $\rightleftharpoons$ 8.21 billion from  $\rightleftharpoons$ 3.79 billion a year ago mainly due to marked-to-market (MTM) losses on outstanding commodity hedge positions during the year versus MTM gains in 2014, coupled with the higher cost of foreign currency swap hedges.

Income tax expense grew four-fold to P3.66 billion as against P804 million in the previous year resulting from higher taxable income in 2015.

## 2014 vs 2013

Amid the collapse of crude and finished product prices in the second half of 2014, Petron Corporation posted a better-than-expected consolidated net income of \$\mathbb{P}3.0\$ billion, down by 41% or \$\mathbb{P}2.1\$ billion from last year's \$\mathbb{P}5.1\$ billion. Higher sales volume, the completion of strategic projects, and pro-active risk-management cushioned the impact of higher priced inventory being sold at lower prices in the second half of the year. The price of benchmark Dubai crude fell by 44% from an average of US\$108 per barrel in June to an average of only US\$60 per barrel in December. This extraordinary development had a negative effect on oil companies around the world.

Combined sales from both Philippine and Malaysian operations increased by 6% to 86.5 million barrels in 2014 versus 81.7 million the previous year. As a result, Revenues grew by 4% from P463.64 billion to P482.54 billion. In the Philippine market, sales volumes surged by nearly 9% to 51.5 million barrels as the company made headway in major market segments. Backed by the most extensive network in the country, retail volumes rose by 6%. LPG volumes likewise grew by 5% supported by higher retail and industrial sales.

Accordingly, Cost of Goods Sold (CGS) climbed to \$\mathbb{P}\$ 463.10 billion from last year's \$\mathbb{P}\$ 440.48 billion on account of the 4.8 MMB growth in sales volume tempered by lower cost per liter. The reduction in cost was driven by the cheaper cost of crude and imported products partly offset by the depreciation of the Philippine peso relative to the US dollar from an average of \$\mathbb{P}\$42.46 in 2013 to \$\mathbb{P}\$44.40 in 2014. For the Philippine operations, Refinery Expenses including Refinery Fuel, that went into CGS, amounted to \$\mathbb{P}\$ 13.39 billion exceeding prior year's \$\mathbb{P}\$ 11.34 billion by 18% or \$\mathbb{P}\$ 2.05 billion mainly due to increased fuel consumption with the higher production run.

Selling & Administrative Expenses (OPEX) escalated by 3% from ₱ 11.48 billion to ₱ 11.83 billion due to increases in rent and insurance expense and higher depreciation due to new stations in the Philippines and Malaysia and rebranded service stations in Malaysia.

Net Financing Costs & Other Income decreased by P0.95 billion or 20% to P3.79 billion traced primarily to unrealized commodity hedging gain versus loss last year; partly offset by the lower interest income with the partial collection of advances to a related party.

Considering the foregoing, Income tax expense was reduced to ₽0.80 billion vis-à-vis last year's ₽1.85 billion due to the significant decline in income before income tax.

# 2013 vs 2012

In 2013, Petron registered a consolidated net income of ₱ 5.09 billion, almost three times the ₱ 1.78 billion restated profit a year before. The significant increase in income was brought about by better margins, and the full consolidation of Petron Malaysia (PM) in 2013 versus nine months in 2012.

Revenues grew by 9% or ₱ 38.84 billion to ₱ 463.64 billion from ₱ 424.80 billion in previous year with the full consolidation of PM. Excluding PM, sales of Petron Philippines (PP) dropped by ₱ 2.11 billion mainly due to lower volumes of LPG and IFO.

Sales volume generated in 2013 aggregated to 81.7 million barrels (MMB), up by 10% or 7.4MMB from previous year's 74.3MMB essentially due to the full consolidation of PM's 34.4MMB sales volume.

Cost of Goods Sold (CGS) increased to ₱ 440.48 billion from 2012's ₱ 406.80 billion likewise traced to the full consolidation of PM which contributed 40% (₱ 177.38 billion) to the total CGS. Meanwhile, CGS of PP dipped by 2% or ₱ 5.49 billion due to lower sales volume coupled with the drop in crude cost (2013: US\$108.42 vs. 2012: US\$111.88).

Refinery Operating Expenses in PP which formed part of CGS went up by 7% or \$\mathbb{P}\$ 0.48 billion to \$\mathbb{P}\$ 6.88 billion in 2013. The increase was attributed to higher employee cost, with the additional manpower and higher purchased services and utilities, tempered by lower maintenance and repairs.

Selling & Administrative Expenses (OPEX) totaled ₱ 11.48 billion in 2013, ₱ 1.34 billion more than the ₱ 10.14 billion expenditures in the preceding year brought about by the full consolidation of PM's expenses which added ₱ 3.55 billion to the total OPEX. Similarly, PP's expenditures rose by 4% or ₱

0.30 billion mainly due to higher employee costs, rental expense, and materials and supplies, partially offset by lower advertising expense and the absence of one-off items in 2013.

Net Financing Costs & Other Charges significantly dropped to P 4.74 billion from P 5.62 billion in 2012 largely due to higher capitalized interest of the on-going Refinery Master Plan-2 Project and higher interest income. These were partly negated by higher bank charges and unrealized translation losses on US-dollar denominated transactions in 2013 as opposed to the gains recognized in the previous year as the Philippine Peso gradually depreciated this year versus the US dollar.

With the remarkable upsurge in income before income tax, Income tax expense increased to  $\triangleright$  1.85 billion in 2013 from  $\triangleright$  0.46 billion in 2012.

# **Financial Position**

### June 2016 vs December 2015

Petron ended the first half of 2016 with **total assets** of **₱ 297.25 billion**, **1%** higher than the **₱** 294.27 billion level as of end-December 2015 due mainly to the increase in Inventories partly offset by the reduction in Cash and cash equivalents.

Cash and cash equivalents decreased by 27% to **P 13.87** billion as funds generated from operations were used to pay short-term and long-term loans, cash dividends and distributions. A portion was also spent for capital projects during the first half of 2016.

Financial assets at fair value through profit or loss increased from ₱ 509 million to ₱ 927 million due to higher marked-to-market gain on outstanding currency forwards transaction.

**Inventories** grew considerably to **₱ 38.79 billion** from **₱** 30.82 billion principally triggered by the increase in price of crude and finished products as of end June 2016 vis-à-vis end December 2015.

Available-for-sale financial assets (current and non-current) of ₱ 466 million went down from ₱ 621 million as at end of 2015 due to the maturity of corporate bonds held by an insurance subsidiary.

**Investment property-net** dropped by 18% from ₱ 112 million to ₱ 92 million due to the sale of a parcel of land owned by a real estate subsidiary.

The appreciation of the Philippine Peso vis-à-vis the Malaysian Ringgit **year-on-year** resulted in the increases of **Deferred tax assets (DTA)-net** from ₱ 211 million to ₱ **224 million** and **Goodwill-net** from ₱ 7.69 billion to ₱ **8.12 billion**.

**Derivative liabilities** declined by more than half from ₱ 603 million to ₱ **267 million** driven by lower unrealized losses from both commodity and currency hedge positions.

**Income tax payable** dipped to **₽ 127 million** from **₽** 183 million traced largely to higher tax liability of Petron Malaysia.

**Retirement benefits liability** went up by 5% or ₱ 265 million to ₱ **5.77 billion** with the accrual of employee retirement expenses.

**Deferred tax liabilities-net** climbed by 27% from P 4.64 billion to P 5.89 billion due mainly to PP's higher temporary difference on inventory valuation and the application of previous years' minimum corporate income tax to the income tax due.

Other non-current liabilities surged by 6% to **P 961 million** attributed to the increase in LPG cylinder deposits.

**Retained earnings (attributable to the Parent Company)** reached **₱ 43.62 billion**, 5% more than last year's **₱ 41.71** billion traced to the **₱ 5.08** billion net income realized during the period, partly reduced by the cash dividends declared and distributions paid aggregating **₱ 3.17** billion.

The negative balance of **other reserves** was trimmed down to **P 4.54 billion** or by 18% owing mainly to unrealized currency translation gains on the net assets of foreign subsidiaries.

**Non-controlling interests** climbed to **P 1.34 billion** from end-December 2015 level of million due to the share in foreign exchange translation gains during the period and share in premium from the additional investment infused by the Parent Company to a foreign subsidiary during the period.

### 2015 vs 2014

Petron's consolidated resources as of December 31, 2015 stood at ₱ 294.27 billion, 25% or ₱ 97.06 billion lower than end-December 2014 level of ₱ 391.32 billion primarily due to the reduction in cash and cash equivalents, inventories and trade and other receivables.

Cash and cash equivalents decreased by 79% (₱ 71.72 billion) to ₱ 18.88 billion level traced to the net settlement of loans, payments to vendors, redemption of preferred shares issued by the parent company and a subsidiary, disbursement for interest expense, distributions and dividends.

As the value of outstanding commodity hedges declined amid the slump in global crude oil prices, financial assets at fair value through profit or loss also went down by 69% from ₱ 1.63 billion to ₱ 509 million.

Trade and other receivables - net fell to ₱ 30.75 billion or by 36% against end-December 2014 level of ₱ 48.34 billion due mainly to the collection of value-added tax (VAT) claims.

Inventories-net aggregated  $\stackrel{\square}{=}$  30.82 billion, 42% or  $\stackrel{\square}{=}$  22.36 billion less than the  $\stackrel{\square}{=}$  53.18 billion at the end of 2014 attributed to lower volume and price of crude and finished products.

Other current assets rose from ₱ 24.85 billion to ₱ 34.53 billion on account of the collected VAT credit certificates of Petron Philippines (PP), partly offset by the lower input tax on imported crude and finished products due to cheaper prices.

Available-for-sale financial assets (current and non-current) amounted to  $\triangleright$  621 million, 30% lower than the  $\triangleright$  881 million balance in December 2014 primarily brought about by the maturity of government securities.

Property, plant and equipment – net went up by 5% or ₱7.95 billion to reach ₱161.60 billion essentially due to the additional spending on the RMP-2 Project.

Investment in an associate increased to P 1.81 billion or by 56% (P 652 million) with the Company's additional investment and share in income of its lone associate - Manila North Harbour Port, Inc. (MNHPI).

The unutilized Net Operating Loss Carry-Over (NOLCO) of a subsidiary was reversed during the period which largely contributed to the 13% or ₱31 million drop in deferred tax assets from ₱242 million to ₱211 million.

The weakening of the Malaysian Ringgit (MYR) against the Philippine Peso resulted in the decrease in Goodwill from ₱ 8.92 billion to ₱ 7.69 billion.

Other noncurrent assets - net declined to ₱ 6.73 billion, 13% or ₱ 1.03 billion below the December 2014 level of ₱ 7.76 billion due to the usage of catalysts and amortization of prepayments.

Short-term loans and liabilities for crude oil and petroleum product importation ended lower by 26% or P 41.67 billion to close at P 115.75 billion due to settlement of loans coupled with the drop in volume and prices of crude and finished product importations.

Trade and other payables were significantly reduced by 76% (₱ 29.79 billion) to ₱ 9.35 billion resulting from payments made to various contractors and suppliers.

Derivative liabilities climbed to ₱ 603 million from the ₱ 98 million level in December 2014 driven by marked-to-market losses on both outstanding commodity hedges and foreign currency forwards.

Income tax payable more than doubled from ₱ 73 million to ₱ 183 million due mainly to PM's higher income during the period.

Retirement benefits liability increased to ₱ 5.51 billion from ₱ 2.27 billion as the value of plan assets incurred temporary marked-to-market re-measurement losses.

Deferred tax liabilities rose to ₱ 4.64 billion from ₱ 3.47 billion largely from recognizing the timing differences of capitalized RMP-2 pre-commissioning expenses.

Asset retirement obligation moved up by 9% to ₱ 1.81 billion from ₱ 1.66 billion contributed by provisions for additional RMP2 facilities.

Other noncurrent liabilities were down by \$\mathbb{P}\$ 467 million or 34% to end at \$\mathbb{P}\$ 906 million mainly due to the release of a customer's cash bond as settlement to its outstanding trade obligations to the Parent Company.

Reserve for retirement plan's negative balance increased from ₱ 1.02 billion to ₱ 3.20 billion due to the MTM re-measurement losses on plan assets.

The negative balance of other reserves soared to ₱ 5.56 billion from end-2014's level of ₱ 2.15 billion due to the impact of foreign exchange translation loss on investment in foreign subsidiaries.

During the year, the Parent Company redeemed its preferred shares issued in 2010 which resulted in the recognition of Treasury Stock of  $\stackrel{\textbf{P}}{=}$  10.00 billion.

The redemption of preferred shares issued by a subsidiary resulted to the ₱ 15.89 billion drop in Non-controlling interests from end-2014's level of ₱ 16.36 billion to ₱ 471 million.

# 2014 vs 2013

The consolidated assets of Petron by the end of 2014 amounted to ₱ 391.32 billion, 9% or ₱ 33.87 billion higher than end-December 2013 level of ₱ 357.46 billion mainly due to the increases in cash and cash equivalents and property, plant and equipment partly offset by the reduction in other non-current assets and trade and other receivables.

Cash and cash equivalents increased by 80% or ₱ 40.2 billion to ₱ 90.6 billion sourced from collection of receivables and proceeds from issuance of preferred shares.

Financial assets at fair value through profit or loss surged by ₱ 826 million to ₱ 1.63 billion, traced to higher marked-to-market gain on outstanding commodity hedges.

Trade and other receivables-net stood lower at ₱ 48.34 billion (by ₱ 14.50 billion or 23%), brought about by the collection of receivables from the government of Malaysia and various airline accounts.

Other current assets of P 24.85 billion registered a 40% hike from December 2013 level emanated from PP's additional excess input VAT on imported raw materials and advance payment of excise taxes.

Property, plant and equipment – net reached ₱ 153.65 billion in December 2014, ₱ 12.0 billion higher than December 2013's ₱ 141.65 billion mark. The 8% increase was attributed to PP's RMP-2 project and network expansion program as well as the refurbishment and rebranding of service stations in Malaysia.

Investment in associates surged to ₱ 1.16 billion triggered by the additional investment to Manila North Harbour Port, Inc., and the corresponding share in its net income during the year.

Deferred tax assets escalated by 49% (₱ 80 million) and settled at ₱ 242 million on account of temporary differences of PM.

Goodwill decreased by 5% (₱ 465 million) to ₱ 8.92 billion prompted by the depreciation of the ringgit vis-à-vis the US dollar.

Other noncurrent assets-net significantly declined by 63% from ₱ 20.85 billion to ₱ 7.76 billion driven by the partial collection of advances to Petron Corporation Employees Retirement Plan as well as the remeasurement in pension asset value.

Short-term loans and liabilities for crude oil and petroleum product importation amounted to ₱ 157.42 billion and posted a 13% increase from ₱ 138.78 billion in December 2013 as a result of the additional loan availed by PP, partly reduced by the decline in prices of crude and finished product importations of both PP and PM.

Trade and other payables of ₱ 39.14 billion increased by 34% from the ₱ 29.29 billion level as at end of 2013 with the transfer of the maturing retention payable to current liabilities and increased payables to various contractors.

Derivative liabilities of ₱ 98 million went lower from the ₱ 152 million level as at end of 2013 influenced mainly by the lower loss on outstanding transactions with embedded derivatives.

Long-term debt inclusive of current portion increased by 9% (₱ 5.94 billion) principally due to the newly availed loan of PM and PP to refinance maturing and other long-term obligations.

Income taxes payable of ₱ 73 million dipped by 62% from ₱ 194 million in December 2013 traced from lower taxes payable of Petron Malaysia.

Retirement benefits liability substantially increased to ₱ 2.27 billion as a result of the remeasurement reversal of PP's retirement plan asset into liability.

Deferred tax liabilities-net dropped by  $\triangleright$  1.13 billion (25%) to  $\triangleright$  3.47 billion due largely from the reversal of net pension asset into liability in addition to the provision from the resulting net operating loss and payment of minimum corporate income tax.

Asset Retirement Obligation (ARO) moved-up to ₱ 1.66 billion from ₱ 1.0 billion in December 2013 due to the recognition of ARO of the Refinery.

Other noncurrent liabilities declined by 70% to P 1.37 billion with the reclassification of maturing retention payable to current liabilities partly offset by the increases in dealers' cash bond and cylinder deposit.

Additional paid-in capital of P 19.65 billion more than doubled the P 9.76 billion in previous year with the issuance of Series 2 preferred shares in November 2014. Net proceeds will be used in March 2015 to redeem the outstanding preferred shares issued in 2010.

Reserve for retirement plan resulted in negative value of ₱ 1.02 billion due to the recognition of actuarial losses in the remeasurement of PP's plan asset.

The negative ₱ 2.15 billion Other reserves as of end-December 2014 almost tripled the negative ₱ 721 million level as of end December 2013 brought about by the increase in translation loss on equity in foreign subsidiaries.

Non-controlling interests ended lower by ₱ 1.56 billion from ₱ 17.92 billion to ₱ 16.36 billion prompted by PGL and PMRMB's payment of dividends to preferred and common stockholders, respectively.

### 2013 vs 2012

Petron's consolidated assets as of December 31, 2013 stood at ₱ 357.46 billion, 28% (₱ 77.13 billion) higher than the ₱ 280.33 billion restated level as at end of December 2012 largely on account of the increases in property, plant and equipment and cash and cash equivalents.

Cash and cash equivalents rose by 87% or ₱ 23.43 billion to ₱ 50.40 billion essentially sourced from internally generated funds and proceeds from loans to finance crude and product importations.

Financial assets at fair value through profit or loss of ₱ 806 million substantially exceeded 2012's ₱ 231 million level brought about by higher marked-to-market gain on outstanding foreign currency forwards.

Trade and other receivables - net climbed by 15% or ₱ 8.35 billion to ₱ 62.84 billion prompted by the increases in PP's receivables from government and customers.

Other current assets of ₱ 17.74 billion stood higher by 27% from 2012's ₱ 13.95 billion traced to PP's input VAT.

With the sale of the remaining Petron MegaPlaza units and parking spaces in the second quarter, the company has no Assets held for sale as of end-December 2013.

Property, plant and equipment - net surged by 36% (₱ 37.54 billion) from ₱ 104.11 billion to ₱ 141.65 billion attributed to the company's major capital projects such as Refinery Master Plan (RMP)-2 and network expansion, as well as PM's rebranding of service stations.

The reclassification of Petrochemical Asia (HK) Limited (PAHL) from an associate to a subsidiary resulted in the significant reduction of Investment in associates from 2012's ₱ 1.64 billion to ₱ 885 million.

Deferred tax assets of ₱ 162 million more than doubled the end-December 2012 level of ₱ 78 million on account of the temporary differences of PM and PAHL.

Other noncurrent assets-net increased by 12% or ₱ 2.2 billion to ₱ 20.85 billion basically due to company's higher pension asset since substantial amount of actuarial gain was recorded in 2013.

Short-term loans and liabilities for crude oil and petroleum product importations went up by 11% or P 14.08 billion to P 138.78 billion owing to both PP and PM's higher liabilities for crude oil and finished product importations.

Trade and other Payables rose by 97% (₱ 14.42 billion) to ₱ 29.29 billion brought about by higher liabilities to company's contractors and suppliers.

Derivative Liabilities decreased by 38% from ₱ 245 million to ₱ 152 million due mainly to the company's lower marked-to-market loss on outstanding foreign currency forwards tempered by the decline in fair value of outstanding transaction with embedded derivatives.

Income tax payable of ₱ 194 million went beyond the ₱ 52 million level in 2012 basically on account of the taxes payable of PM.

Long-term debt inclusive of current portion increased by 18% (₱ 10.17 billion) to ₱ 66.19 billion with the final drawdown of US\$210 million loan in January 2013 to complete the US\$485 million loan secured in 2012.

Retirement benefits liability declined by 17% from ₱ 983 million to ₱ 820 million mainly from PM's actuarial gain recorded this year.

Deferred tax liabilities moved up by 47% (\$\mathbb{P}\$ 1.46 billion) to \$\mathbb{P}\$ 4.61 billion due to PP's utilization of minimum corporate income tax and net operating loss carried over from previous year as well as the recognition of deferred tax on retirement's actuarial gain.

Other noncurrent liabilities climbed by 86% (₱ 2.10 billion) to ₱ 4.54 billion principally due to additional retention payable to contractors.

Total equity amounted to ₱ 111.89 billion, 45% or ₱ 34.99 billion higher than the ₱ 76.90 billion level in 2012 due to the ₱ 30.55 billion undated subordinated capital securities issued during the first quarter of 2013.

## **Cash Flows**

## June 2016

The Company's internally generated funds from operations and reduction of working capital partly offset by the payment of interest expenses resulted to a net cash inflow of ₱ 13.21 billion during the first six months of 2016. Capital expenditures contributed bulk of the ₱ 1.53 billion net cash outflow from investing activities while payments of loans, dividends and distributions used up ₱ 16.59 billion of cash during the period.

In Million Pesos	June 30, 2016	June 30, 2015	Change
Operating inflows (outflows)	13,209	(5,259)	18,468
Investing outflows	(1,526)	(8,144)	6,618
Financing outflows	(16,592)	(56,333)	39,741

# 2015 vs 2014

The internally generated cash from operations amounting to  $\triangleright$  21.72 billion was more than sufficient to cover working capital requirements, interests and taxes. On the other hand, investing and financing activities used up cash of  $\triangleright$  14.59 billion and  $\triangleright$  66.34 billion, respectively, reducing the cash balance to  $\triangleright$  18.88 billion as of end-December 2015. Capital expenditures on RMP-2 project accounted mostly for the net outflow in investing while financing activities included payment of loans, dividends and distributions and redemption of preferred shares.

# 2014 vs 2013

In 2014, funds generated from operations were not enough to support the company's working capital requirements and interest payments. Meanwhile, net investing outflows were largely due to capital

expenditures at the Refinery and in Malaysia tempered by the partial collection of advances to PCERP. On the other hand, financing activities provided cash inflows of P 44.49 billion sourced from proceeds from net availment of loans and issuance of preferred shares partly reduced by the payment of dividends and distributions.

### 2013 vs 2012

Operating activities contributed \$\mathbb{P}\$ 29.02 billion to the company's cash balance. Meanwhile, proceeds from issuance of undated subordinated capital securities and net availment of loans were used to finance the major capital projects at the Refinery and construction of additional service stations.

# **Key Performance Indicators**

The Company's key performance indicators are set out below.

	As of December 31			As of June 30
	2013	2014	2015	2016
Current ratio	1.0	1.1	0.9	0.9
Debt to equity ratio	2.2	2.4	2.5	2.4
Return on equity (%)	5.4	2.7	6.4	12.4
Interest rate coverage ratio	3.2	2.8	4.0	4.4
Assets to equity ratio	3.2	3.4	3.5	3.4

The manner by which the Company calculates the above performance indicators are set out below.

# Current Ratio - Total current assets divided by total current liabilities

This ratio is a rough indication of a company's ability to service its current obligations. Generally, the higher the current ratio, the greater the "cushion" between current obligations and a company's ability to pay them.

## **Debt to Equity Ratio -** Total liabilities divided by net worth

This ratio expresses the relationship between capital contributed by creditors and that contributed by owners. It expresses the degree of protection provided by the owners for the creditors. The higher the ratio, the greater the risk being assumed by creditors. A lower ratio generally indicates greater long-term financial safety.

# Return on Equity - Net income divided by average total stockholders' equity

This ratio reveals how much profit a company earned in comparison to the total amount of shareholder equity found on the statements of financial position. A business that has a high return on equity is more likely to be one that is capable of generating cash internally. For the most part, the higher a company's return on equity compared to its industry, the better.

Interest Rate Coverage Ratio – EBITDA divided by interest expense and other financing charges

This ratio is used to assess the company's financial stability by examining whether it is at least profitable enough to pay off its interest expenses. A ratio greater than 1 indicates that the company has more than enough interest coverage to pay off its interest expense.

Assets to Equity Ratio – Total assets divided by total equity (including non-controlling interest)

This ratio is used as a measure of financial leverage and long-term solvency. In essence, the function of the ratio is to determine the value of the total assets of the company, less any portion of the assets that are owned by the shareholders of the corporation.

The Company has no known direct or contingent financial obligation that is material to the Company, including any default or acceleration of an obligation. There were no contingent liabilities or assets in the Company's balance sheet. The Company has no off-balance sheet transactions, arrangements, obligations during the reporting year as at balance sheet date.

There are no known trends, events, material changes, seasonal aspects or uncertainties that are expected to affect the Company's continuing operations.

There are no known trends or any known demands, commitments, events or uncertainties that will result in or that are reasonably likely to result in the Issuer's liquidity increasing or decreasing in any material way. The Issuer does not anticipate having any cash flow or liquidity problems within the next twelve months.

There are no significant elements of income or loss arising outside of the Issuer's continuing operations.

The Company is not in default or breach of any note, loan, lease or other indebtedness or financing arrangement.

# INDEPENDENT AUDITORS AND COUNSEL

### **LEGAL MATTERS**

All legal matters in connection with an offer of the Bonds shall be passed upon by counsels as may be identified in the relevant Offer Supplement under "Legal Matters".

# **INDEPENDENT AUDITORS**

The consolidated financial statements of Petron as at December 31, 2014 and 2015 and for the years ended December 31, 2013, 2014 and 2015 have been audited by R.G. Manabat & Co., a member firm of KPMG, independent auditors, in accordance with Philippine Standards on Auditing as set forth in their report thereon appearing elsewhere in this Prospectus. The interim condensed consolidated financial statements as at June 30, 2016 and for the six-month periods ended June 30, 2015 and 2016 have been reviewed by R.G. Manabat & Co. in accordance with Philippine Standard on Review Engagements 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity.

The Company's Audit and Risk Management Committee of the Board reviews and approves the scope of audit work of the independent auditors and the amount of audit fees for a given year. The financial statements will then be presented for approval by the stockholders in the annual meeting. As regards to services rendered by the external auditor other than the audit of financial statements, the scope of and amount for the same are subject to review and approval by the Audit and Risk Management Committee.

The Company's audit fees for each of the last two fiscal years for professional services rendered by the external auditor were \$\mathbb{P}\$17.1 million and \$\mathbb{P}\$16.3 million for 2014 and 2015, respectively.

There is no arrangement that experts shall receive a direct or indirect interest in the Company or was a promoter, co-manager, voting trustee, director, officer, or employee of the Company.

## CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS

The Company has not had any changes in or disagreements with its independent accountants/auditors on any matter relating to financial or accounting disclosures.

# **TAXATION**

The following is a discussion of the material Philippine tax consequences of the acquisition, ownership and disposition of the Bonds. This general description does not purport to be a comprehensive description of the Philippine tax aspects of the Bonds and no information is provided regarding the tax aspects of acquiring, owning, holding or disposing of the Bonds under applicable tax laws of other applicable jurisdictions and the specific Philippine tax consequence in light of particular situations of acquiring, owning, holding and disposing of the Bonds in such other jurisdictions. This discussion is based upon laws, regulations, rulings, and income tax conventions (treaties) in effect at the date of this Prospectus.

The tax treatment applicable to a holder of the Bonds may vary depending upon such holder's particular situation, and certain holders may be subject to special rules not discussed below. This summary does not purport to address all tax aspects that may be important to a holder of the Bonds.

PROSPECTIVE PURCHASERS OF THE BONDS ARE URGED TO CONSULT THEIR OWN TAX ADVISORS AS TO THE PARTICULAR TAX CONSEQUENCES OF THE OWNERSHIP AND DISPOSITION OF THE BONDS, INCLUDING THE APPLICABILITY AND EFFECT OF ANY STATE, LOCAL OR FOREIGN TAX LAWS.

As used in this section, the term "resident alien" refers to an individual whose residence is within the Philippines and who is not a citizen of the Philippines; a "non-resident alien" is an individual whose residence is not within the Philippines and who is not a citizen of the Philippines. A non-resident alien who is actually within the Philippines for an aggregate period of more than 180 days during any calendar year is considered a "non-resident alien doing business in the Philippines." A non-resident alien who is actually within the Philippines for an aggregate period of 180 days or less during any calendar year is considered a "non-resident alien not doing business in the Philippines." A "resident foreign corporation" is a non-Philippine corporation engaged in trade or business within the Philippines; and a "non-resident foreign corporation" is a non-Philippine corporation not engaged in trade or business within the Philippines. The term "dividends" under this section refers to cash or property dividends. "Tax Code" means the Philippine National Internal Revenue of 1997, as amended.

# **TAXATION OF INTEREST**

The Tax Code provides that interest-bearing obligations of Philippine residents are Philippine sourced income subject to Philippine income tax. Interest income derived by Philippine citizens and alien resident individuals from the Bonds is thus subject to income tax, which is withheld at source, at the rate of 20% based on the gross amount of interest. Generally, interest on the Bonds received by non-resident aliens engaged in trade or business in the Philippines is subject to a 20% final withholding tax while that received by non-resident aliens not engaged in trade or business is subject to a final withholding tax rate of 25%. Interest income received by domestic corporations and resident foreign corporations from the Bonds is subject to a 30% final withholding tax.

The foregoing rates are subject to further reduction by any applicable tax treaties in force between the Philippines and the country of residence of the non-resident owner. Most tax treaties to which the Philippines is a party generally provide for a reduced tax rate of 15% in cases where the interest which arises in the Philippines is paid to a resident of the other contracting state. However, most tax treaties also provide that reduced withholding tax rates shall not apply if the recipient of the interest who is a resident of the other contracting state, carries on business in the Philippines through a permanent establishment and the holding of the relevant interest-bearing instrument is effectively connected with such permanent establishment.

Given the above, all Bondholders are required to provide the Issuer through the Paying Agent their validly issued Tax Identification numbers issued by the Philippine Bureau of Internal Revenue.

### TAX-EXEMPT STATUS OR ENTITLEMENT TO PREFERENTIAL TAX RATE

An investor who is exempt from or is not subject to final withholding tax on interest income, or is entitled to be taxed at a preferential rate may claim such exemption or avail itself of such preferential rate by submitting the following requirements to the Registrar, subject to acceptance by the Issuer as being sufficient in form and substance;

- (i) a current and valid BIR-certified true copy of the tax exemption certificate, ruling or opinion issued by the BIR addressed to the relevant applicant or Bondholder, confirming its exemption or preferential rate, as required under BIR Revenue Memorandum Circular No. 8-2014 including any clarification, supplement or amendment thereto;
- (ii) with respect to tax treaty relief, a copy of the duly filed tax treaty relief application with the International Tax Affairs Division of the BIR as required under the BIR Revenue Memorandum Order No. 72-2010<sup>6</sup>; including any clarification, supplement or amendment thereto and, once available, a BIR-certified certificate, ruling or opinion addressed to the relevant applicant or Bondholder confirming its entitlement to the preferential tax rate under the applicable treaty;
- (iii) a duly notarized undertaking executed by (1) the corporate secretary or any authorized representative of such applicant or Bondholder, who has personal knowledge of the exemption based on his official functions, if the applicant purchases, or the Bondholder holds, the Bonds for its account, or (2) the trust officer, if the applicant is a universal bank authorized under Philippine law to perform trust and fiduciary functions and purchase the Bonds pursuant to its management of tax-exempt entities (i.e. Employee Retirement Fund, etc.), declaring and warranting such entities' tax-exempt status or preferential rate entitlement, undertaking to immediately notify the Issuer, the Registrar and the Paying Agent of any suspension or revocation of the tax exemption certificate, certificate, ruling or opinion issued by the BIR, executed using the prescribed form, with a declaration and warranty of its tax exempt status or entitlement to a preferential tax rate, and agreeing to indemnify and hold the Issuer, the Registrar and the Paying Agent free and harmless against any claims, actions, suits, and liabilities resulting from the non-withholding or incorrect withholding of the required tax; and
- (iv) such other documentary requirements as may be required under the applicable regulations of the relevant taxing or other authorities which for purposes of claiming tax treaty withholding rate benefits, shall include evidence of the applicability of a tax treaty and consularized proof of the Bondholder's legal domicile in the relevant treaty state, and confirmation acceptable to the Issuer that the Bondholder is not doing business in the Philippines; provided that the Issuer shall have the exclusive discretion to decide whether the documents submitted are sufficient for purposes of applying the exemption or the reduced rate being claimed by the Bondholder on the interest payments to such Bondholder; provided further that, all sums payable by the Issuer to tax exempt entities shall be paid in full without deductions for taxes, duties, assessments or government charges, subject to the submission by the Bondholder

<sup>&</sup>lt;sup>6</sup> On 23 June 2016, the BIR issued BIR Revenue Memorandum Order No. 27-2016 ("RMO 27-2016"), which amends BIR Revenue Memorandum Order No. 72-2010. RMO 27-2016 provides that in lieu of filing a tax treaty relief application, preferential treaty rates for dividends, interests and royalties shall be granted outright by withholding final taxes at the applicable treaty rate. As of the date of this Prospectus, the effectivity of RMO 27-2016 has been suspended.

claiming the benefit of any exemption of the required documents and of additional reasonable evidence of such tax-exempt status.

The foregoing requirements shall be submitted, (i) in respect of an initial issuance of Bonds, to the underwriters or selling agents who shall then forward the same with the application to purchase to the Registrar; or (ii) in respect of a transfer from a Bondholder to a purchaser, to the Registrar upon submission of the Investor Registration Form in accordance with the procedures of the Registrar.

### **VALUE-ADDED TAX**

Gross receipts arising from the sale of the Bonds in the Philippines by dealers in securities shall be subject to a 12% value-added tax. The term "gross receipt" means gross selling price less acquisition cost of the Bonds sold.

### **GROSS RECEIPTS TAX**

Bank and non-bank financial intermediaries performing quasi-banking functions are subject to gross receipts tax on gross receipts derived from sources within the Philippines in accordance with the following schedule:

On interest, commissions and discounts from lending activities as well as income from financial leasing, on the basis of remaining maturities of instruments from which such receipts are derived:

Maturity period is five years or less 5% Maturity period is more than five years 1%

Non-bank financial intermediaries not performing quasi-banking functions doing business in the Philippines are likewise subject to gross receipts tax. Gross receipts of such entities derived from sources within the Philippines from interests, commissions and discounts from lending activities are taxed in accordance with the following schedule based on the remaining maturities of the instruments from which such receipts are derived:

Maturity period is five years or less 5% Maturity period is more than five years 1%

In case the maturity period of the instruments held by banks, non-bank financial intermediaries performing

quasi-banking functions and non-bank financial intermediaries not performing quasi-banking functions is shortened through pre-termination, then the maturity period shall be reckoned to end as of the date of pretermination for purposes of classifying the transaction and the correct rate shall be applied accordingly.

Net trading gains realized within the taxable year on the sale or disposition of the Bonds by banks and nonbank financial intermediaries performing quasi-banking functions shall be taxed at 7%.

### **DOCUMENTARY STAMP TAX**

A documentary stamp tax is imposed upon the issuance of debt instruments issued by Philippine companies, such as the Bonds, at the rate of P1.00 for each P200, or fractional part thereof, of the issue price of such debt instruments; provided that, for debt instruments with terms of less than one year, the documentary stamp tax to be collected shall be of a proportional amount in accordance with the ratio of its term in number of days to 365 days.

The documentary stamp tax is collectible wherever the document is made, signed, issued, accepted, or transferred, when the obligation or right arises from Philippine sources, or the property is situated in the Philippines. Any applicable documentary stamp taxes on the original issue shall be paid by the Issuer for its own account.

### TAXATION ON SALE OR OTHER DISPOSITION OF THE BONDS

### **Income Tax**

Any gain realized from the sale, exchange or retirement of bonds will, as a rule, form part of the gross income of the sellers, for purposes of computing the relevant taxable income subject to the regular rates of 32%, 25%, or 30%, as the case may be. If the bonds are sold by a seller, who is an individual and who is not a dealer in securities, who has held the bonds for a period of more than 12 months prior to the sale, only 50% of any capital gain will be recognized and included in the sellers' gross taxable income.

However, under the Tax Code, any gain realized from the sale, exchange or retirement of bonds, debentures and other certificates of indebtedness with an original maturity date of more than five years (as measured from the date of issuance of such bonds, debentures or other certificates of indebtedness) shall not be subject to income tax.

Moreover, any gain arising from such sale, regardless of the original maturity date of the bonds, may be exempt from income tax pursuant to various income tax treaties to which the Philippines is a party, and subject to procedures prescribed by the Bureau of Internal Revenue for the availment of tax treaty benefits.

### **Estate and Donor's Tax**

The transfer by a deceased person, whether a Philippine resident or a non-Philippine resident, to his heirs of the Bonds shall be subject to an estate tax which is levied on the net estate of the deceased at progressive rates ranging from 5% to 20%, if the net estate is over P200,000. A Bondholder shall be subject to donor's tax based on the net gift on the transfer of the Bonds by gift at either (i) 30%, where the donee or beneficiary is a stranger, or (ii) at progressive rates ranging from 2% to 15% if the net gifts made during the calendar year exceed P100,000 and where the donee or beneficiary is not a stranger. For this purpose, a stranger is a person who is not a: (a) brother, sister (whether by whole or half-blood), spouse, ancestor or lineal descendant; or (b) relative by consanguinity in the collateral line within the fourth degree of relationship.

The estate or donor's taxes payable in the Philippines may be credited with the amount of any estate or donor's taxes imposed by the authority of a foreign country, subject to limitations on the amount to be credited, and the tax status of the donor.

The estate tax and the donor's tax, in respect of the Bonds, shall not be collected (a) if the deceased, at the time of death, or the donor, at the time of the donation, was a citizen and resident of a foreign country which, at the time of his death or donation, did not impose a transfer tax of any character in respect of intangible personal property of citizens of the Philippines not residing in that foreign country; or (b) if the laws of the foreign country of which the deceased or donor was a citizen and resident, at the time of his death or donation, allows a similar exemption from transfer or death taxes of every character or description in respect of intangible personal property owned by citizens of the Philippines not residing in the foreign country.

In case the Bonds are transferred for less than an adequate and full consideration in money or money's worth, the amount by which the fair market value of the Bonds exceeded the value of the consideration may be deemed a gift and may be subject to donor's taxes.

### **Documentary Stamp Tax**

No documentary stamp tax is imposed on the subsequent sale or disposition of the Bonds, trading the Bonds in a secondary market or through an exchange. However, if the transfer constitutes a renewal of the Bonds, documentary stamp tax is payable anew.

### **ANNEXES**

PETRON CORPORATION AND SUBSIDIARIES CONSOLIDATED INTERIM STATEMENTS OF FINANCIAL POSITION

PETRON CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME FOR THE YEARS ENDED DECEMBER 31, 2015, 2014, AND 2013



## STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

The management of Petron Corporation (the "Company") and Subsidiaries (the "Group"), is responsible for the preparation and fair presentation of the condensed consolidated interim financial statements, which comprise the condensed consolidated interim statement of financial position as at June 30, 2016, and the condensed consolidated interim statements of income, condensed consolidated interim statements of comprehensive income, condensed consolidated interim statements of cash flows for the six months ended June 30, 2016 and 2015, and selected explanatory notes, including the additional components attached therein, in accordance with the prescribed financial reporting framework indicated therein. This responsibility includes designing and implementing internal controls relevant to the preparation and fair presentation of the condensed consolidated interim financial statements that are free from material misstatement, whether due to fraud or error, selecting and applying appropriate accounting policies, and making accounting estimates that are reasonable in the circumstances.

The Board of Directors reviews and approves the condensed consolidated interim financial statements.

R.G. Manabat & Co., the independent auditors appointed by the stockholders, has reviewed the condensed consolidated interim financial statements of the Group in accordance with Philippine Standards on Review Engagements, and in its report to the Board of Directors and stockholders, has expressed its conclusion on these condensed consolidated interim financial statements upon completion of such review.

EDUARDOM. COJUANGCO, JR.

Chairman

RAMON'S. ANG

President and Chief Executive Officer

EMMANUEL E ERAÑA

Senior Vice President and Chief Finance Officer

Signed this 8th day of August 2016

Name Eduardo M. Cojuangco, Jr. Ramon S. Ang Emmanuel E. Eraña Competent Evidence of Identity Date/Place of Issue
Passport No. XX0410612 16 Feb 2012/ DFA Manila
Passport No. XX0492943 22 Feb 2013/ DFA Manila
Passport No. EC2176330 23 Sept 2014/ DFA Manila

Page No. 90; Book No. 10; Series of 2016

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Until December 31, 2017
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# REPORT OF INDEPENDENT AUDITORS ON REVIEW OF CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

The Board of Directors and Stockholders Petron Corporation and Subsidiaries SMC Head Office Complex 40 San Miguel Avenue Mandaluyong City

### Introduction

We have reviewed the accompanying condensed consolidated interim financial statements of Petron Corporation and Subsidiaries, which comprise the condensed consolidated interim statement of financial position as at June 30, 2016, and the condensed consolidated interim statements of income, condensed consolidated interim statements of changes in equity and condensed consolidated interim statements of cash flows for the six months ended June 30, 2016 and 2015, and selected explanatory notes.

Management is responsible for the preparation and fair presentation of these condensed consolidated interim financial statements in accordance with Philippine Accounting Standards (PAS) 34, *Interim Financial Reporting*. Our responsibility is to express a conclusion on these condensed consolidated interim financial statements based on our review.

### Scope of Review

We conducted our review in accordance with Philippine Standard on Review Engagements 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Philippine Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.



### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed consolidated interim financial statements do not present fairly, in all material respects, the consolidated financial position of Petron Corporation and Subsidiaries as at June 30, 2016 and its consolidated financial performance and its consolidated cash flows for the six months ended June 30, 2016 and 2015 in accordance with PAS 34, *Interim Financial Reporting*.

### Other Matter

We audited the consolidated financial statements of Petron Corporation and Subsidiaries, as at and for the year ended December 31, 2015 and expressed an unqualified opinion thereon dated March 15, 2016.

### Limitation of Use

The accompanying condensed consolidated interim financial statements were prepared solely for information and use by the management of Petron Corporation and is not intended to be, and should not be used by anyone other than for the specified purpose.

R.G. MANABAT & CO.

DARWIN P. VIROCEL

Partner

CPA License No. 0094495

SEC Accreditation No. 1386-A, Group A, valid until February 5, 2017

Tax Identification No. 912-535-864

BIR Accreditation No. 08-001987-31-2013

Issued December 2, 2013; valid until December 1, 2016

PTR No. 5321515MD

Issued January 4, 2016 at Makati City

August 8, 2016 Makati City, Metro Manila

### PETRON CORPORATION AND SUBSIDIARIES

CONDENSED CONSOLIDATED
INTERIM FINANCIAL STATEMENTS
As of June 30, 2016 and December 31, 2015 and
For the Six Months Ended June 30, 2016 and 2015

# PETRON CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED INTERIM STATEMENT OF FINANCIAL POSITION

(Amounts in Million Pesos)

	Note	June 30 2016 (Unaudited)	December 31 2015 (Audited)
ASSETS	74010	(Orladanted)	(rtaaitea)
Current Assets	40.44	D40.000	D40.004
Cash and cash equivalents	10, 11	P13,868	P18,881
Financial assets at fair value through profit or loss	10, 11	927	509
Available-for-sale financial assets	10, 11 10, 11	52 52	233
Trade and other receivables - net	8, 10, 11	30,529	30,749
Inventories	0, 10, 11	38,786	30,823
Other current assets		35,689	34,530
Total Current Assets		119,851	115,725
		,	
Noncurrent Assets	40.44		
Available-for-sale financial assets	10, 11	414	388
Property, plant and equipment - net Investment in shares of stock of an	6	160,014	161,597
associate		1,875	1,814
Investment property - net		92	1,814
Deferred tax assets		224	211
Goodwill - net		8,124	7,694
Other noncurrent assets - net	8, 10, 11	6,653	6,726
Total Noncurrent Assets		177,396	178,542
		P297,247	P294,267
LIABILITIES AND EQUITY			
Current Liabilities			
Short-term loans	9, 10, 11	P88,990	P99,481
Liabilities for crude oil and petroleum produ		<b>, ,</b>	,
importation	10, 11	25,712	16,271
Trade and other payables	8, 10, 11	10,484	9,347
Derivative liabilities	10, 11	267	603
Income tax payable		127	183
Current portion of long-term debt - net	10, 11	2,158	694
Total Current Liabilities		127,738	126,579

Forward

		June 30	December 31
		2016	2015
	Note	(Unaudited)	(Audited)
Noncurrent Liabilities			
Long-term debt - net of current portion	10, 11	P68,142	P71,726
Retirement benefits liability		5,774	5,509
Deferred tax liabilities		5,887	4,638
Asset retirement obligation		1,847	1,809
Other noncurrent liabilities	10, 11	961	906
<b>Total Noncurrent Liabilities</b>		82,611	84,588
Total Liabilities		210,349	211,167
Equity Attributable to Equity Holders of the Parent Company			
Capital stock		9,485	9,485
Additional paid-in capital		19,653	19,653
Undated subordinated capital securities		30,546	30,546
Retained earnings		43,621	41,712
Reserve for retirement plan		(3,201)	(3,204)
Other reserves		(4,542)	(5,563)
Treasury stock		(10,000)	(10,000)
Total Equity Attributable to Equity			
Holders of the Parent Company		85,562	82,629
Non-controlling Interests		1,336	471
Total Equity		86,898	83,100
		P297,247	P294,267

# PETRON CORPORATION AND SUBSIDIARIES CONDENSED CONSOLIDATED INTERIM STATEMENTS OF INCOME (UNAUDITED)

(Amounts in Million Pesos, Except Per Share Data)

For the Six Months Ended June 30

	1 01 1	ne Six Months En	ded Julie 30
	Note	2016	2015
SALES	5	P161,863	P186,051
COST OF GOODS SOLD		144,109	171,133
GROSS PROFIT		17,754	14,918
SELLING AND ADMINISTRATIVE EXPENSES		(6,275)	(6,042)
INTEREST EXPENSE AND OTHER FINANCING CHARGES		(3,702)	(2,773)
INTEREST INCOME		273	392
SHARE IN NET INCOME OF AN ASSOCIATE		59	53
OTHER EXPENSES - Net		(637)	(1,794)
		(10,282)	(10,164)
INCOME BEFORE INCOME TAX		7,472	4,754
INCOME TAX EXPENSE		2,193	1,346
NET INCOME		P5,279	P3,408
Attributable to: Equity holders of the Parent Company Non-controlling interests		P5,075 204 P5,279	P3,013 395 P3,408
BASIC/DILUTED EARNINGS PER COMMON SHARE ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT COMPANY	13	P0.30	P0.10

### PETRON CORPORATION AND SUBSIDIARIES

# CONDENSED CONSOLIDATED INTERIM STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

(Amounts in Million Pesos)

For the Six Months Ended June 30

	2016	2015
NET INCOME FOR THE PERIOD	P5,279	P3,408
OTHER COMPREHENSIVE INCOME (LOSS)		
Items that will not be reclassified to profit or loss		
Equity reserve for retirement plan	1	(4)
Share in other comprehensive income of an		
associate	3	-
Income tax benefit (expense)	(1)	1_
	3	(3)
Items that may be reclassified to profit or loss		
Exchange differences on translation of foreign operations	1,842	(1,789)
Unrealized fair value gains on available-for- sale financial assets	11	2
Income tax expense	(3)	(1)
moomo tax oxpones	1,850	(1,788)
OTHER COMPREHENSIVE INCOME (LOSS)		
FOR THE PERIOD - Net of tax	1,853	(1,791)
TOTAL COMPREHENSIVE		
INCOME FOR THE PERIOD - Net of tax	P7,132	P1,617
Attributable to:		
Equity holders of the Parent Company	P6,669	P1,476
Non-controlling interests	463	141
	P7,132	P1,617

# CONDENSED CONSOLIDATED INTERIM STATEMENTS OF CHANGES IN EQUITY FOR THE SIX MONTHS ENDED JUNE 30, 2016 AND 2015 (UNAUDITED) (Amounts in Million Pesos)

Ad Capital Note Stock P9,485		11:- 4-4-1			formalism and the second formalism and the second formalism.					
Capital Note Stock P9,485	Additional	Undated Subordinated	Retained Earnings	arnings	Reserve for				Non-	
P9,485	Paid-in Capital	Capital Securities	Appro- priated	Unappro- priated	Retirement Plan	Other Reserves	Treasury Stock	Total	controlling Interests	Total Equity
Net income for the period	P19,653	P30,546	P25,082	P16,630	(P3,204)	(P5,563)	(P10,000)	P82,629	P471	P83,100
Other comprehensive income				5,075	. 3	- 1,591		5,075 1,594	204 259	5,279 1,853
Total comprehensive income for the period  Cash dividends and distributions  Annipition of additional informations in the period  Cash dividends and distributions and distributions are also as a second and distributions are also as a second and distributions are a second and distributio				5,075 (3,166)	۳ '	1,591		6,669 (3,166)	463 (168)	7,132 (3,334)
Addustrion or additional meress in a subsidiary subsidiary Reversal of appropriations - net			- (10,000)	10,000		(570)		(570)	570	
As of June 30, 2016 P1	P19,653	P30,546	P15,082	P28,539	(P3,201)	(P4,542)	(P10,000)	P85,562	P1,336	P86,898
As of January 1, 2015 P1.	P19,653	P30,546	P25,171	P15,644	(P1,018)	(P2,149)	Р.	P97,332	P16,360	P113,692
Net income for the period Other comprehensive loss				3,013	(3)	. (1,534)		3,013 (1,537)	395 (254)	3,408 (1,791)
Total comprehensive income (loss) for the period Cash dividends and distributions				3,013 (2,562)	(3)	(1,534)		1,476 (2,562)	141 (568)	1,617 (3,130)
Reversal of appropriations-net Redemption of preferred shares			(156)	156			(10,000)	(10,000)	(15,642)	. (25,642)
As of June 30, 2015 P1.	P19,653	P30,546	P25,015	P16,251	(P1,021)	(P3,683)	(P10,000)	P86,246	P291	P86,537

### PETRON CORPORATION AND SUBSIDIARIES

# CONDENSED CONSOLIDATED INTERIM STATEMENTS OF CASH FLOWS (UNAUDITED)

(Amounts in Million Pesos)

For the Six Months Ended June 30

For the Six Months Ended June 30				
	Note	2016	2015	
CASH FLOWS FROM OPERATING				
ACTIVITIES				
Income before income tax		P7,472	P4,754	
Adjustments for:				
Depreciation and amortization		4,588	3,183	
Interest expense and other financing charges		3,702	2,773	
Retirement benefits costs		291	203	
Share in net income of an associate		(59)	(53)	
Interest income		(273)	(392)	
Unrealized foreign exchange losses (gains) -				
net		(320)	699	
Other gains		(450)	(824)	
Operating income before working capital				
changes		14,951	10,343	
Changes in noncash assets, certain current				
liabilities and others		2,236	(11,655)	
Interest paid		(3,568)	(4,210)	
Income taxes paid		(548)	(199)	
Interest received		138	462	
Net cash flows provided by (used in) operating				
activities		13,209	(5,259)	
CASH FLOWS FROM INVESTING				
ACTIVITIES				
Additions to property, plant and equipment	6	(1,273)	(7,861)	
Proceeds from sale of property, plant and		, ,	( , ,	
equipment		5	6	
Proceeds from sale of investment property		18	-	
Decrease (increase) in:				
Other receivables		(148)	(115)	
Other noncurrent assets		(283)	47	
Reductions from (additions to):		• •		
Available-for-sale financial assets		155	304	
Investment in shares of stock of an associate			(525)	
Net cash flows used in investing activities		(1,526)	(8,144)	

Forward

For the Six Months Ended June 30

		HO OIX INCIDING EN	
	Note	2016	2015
CASH FLOWS FROM FINANCING ACTIVITIES			
Proceeds from availment of loans Payments of:		P108,471	P91,574
Loans		(121,768)	(118,404)
Cash dividends and distributions		(3,323)	(3,354)
Redemption of preferred shares		-	(25,642)
Increase (decrease) in other noncurrent			(20,0 12)
liabilities		28	(507)
Net cash flows used in financing activities		(16,592)	(56,333)
EFFECTS OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS		(104)	4
NET DECREASE IN CASH AND CASH EQUIVALENTS		(5,013)	(69,732)
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD		18,881	90,602
CASH AND CASH EQUIVALENTS AT END OF PERIOD		P13,868	P20,870
		F13,000	F2U,07U

### PETRON CORPORATION AND SUBSIDIARIES

# NOTES TO THE CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

(Amounts in Million Pesos, Except Par Value, Number of Shares and Per Share Data, Exchange Rates and Commodity Volumes)

### 1. Reporting Entity

Petron Corporation (the "Parent Company" or "Petron"), a subsidiary of San Miguel Corporation (SMC or the Intermediate Parent), was incorporated under the laws of the Republic of the Philippines and was registered with the Philippine Securities and Exchange Commission (SEC) on December 22, 1966. On September 13, 2013, the SEC approved the extension of the corporate term of Petron until December 22, 2066. Top Frontier Investment Holdings, Inc. (Top Frontier) is the Ultimate Parent Company of Petron.

Petron is the leading oil refining and marketing company in the Philippines supplying nearly 40% of the country's fuel requirements. Petron is committed to its vision to be the leading provider of total customer solutions in the energy sector and its derivative businesses.

The registered office address of Petron is SMC Head Office Complex, No. 40 San Miguel Avenue, Mandaluyong City.

### 2. Statement of Compliance

The condensed consolidated interim financial statements have been prepared in accordance with Philippine Accounting Standards (PAS) 34, *Interim Financial Reporting*. Selected explanatory notes are included to explain events and transactions that are significant to the understanding of the changes in financial position and performance of the Group since the last annual consolidated financial statements as at and for the year ended December 31, 2015. The condensed consolidated interim financial statements do not include all the information required for a complete set of financial statements in accordance with Philippine Financial Reporting Standards (PFRS), and should be read in conjunction with the audited consolidated financial statements of Petron Corporation and Subsidiaries (collectively referred to as the "Group") as at and for the year ended December 31, 2015. The audited consolidated financial statements are available upon request from the Group's registered office at SMC Head Office Complex, 40 San Miguel Avenue, Mandaluyong City.

The condensed consolidated interim financial statements were prepared solely for the information and use by the management of Petron and is not intended to be, and should not be used by anyone other than for the specified purpose.

The condensed consolidated interim financial statements were approved and authorized for issue by the Board of Directors (BOD) on August 8, 2016.

The condensed consolidated interim financial statements are presented in Philippine peso and all values are rounded off to the nearest million, except when otherwise indicated.

### 3. Significant Accounting Policies

Except as described below, the accounting policies applied by the Group in these condensed consolidated interim financial statements are the same as those applied by the Group in its consolidated financial statements as of and for the year ended December 31, 2015. The following changes in accounting policies are also expected to be reflected in the Group's consolidated financial statements as of and for the year ended December 31, 2016.

### Adoption of New or Revised Standards and Amendments to Standards

The Group has adopted the following amendments to standards starting January 1, 2016 and accordingly changed its accounting policies. Except as otherwise indicated, the adoption of these amendments to standards did not have any significant impact on the Group's condensed consolidated interim financial statements.

Accounting for Acquisitions of Interests in Joint Operations (Amendments to PFRS 11). The amendments require business combination accounting to be applied to acquisitions of interests in a joint operation that constitutes a business. Business combination accounting also applies to the acquisition of additional interests in a joint operation while the joint operator retains joint control. The additional interest acquired will be measured at fair value. The previously held interests in the joint operation will not be remeasured.

The amendments place the focus firmly on the definition of a business, because this is the key in determining whether the acquisition is accounted for as a business combination or acquisition of a collection of assets. As a result, this places pressure on the judgment applied in making this determination.

Clarification of Acceptable Methods of Depreciation and Amortization (Amendments to PAS 16 and PAS 38). The amendments to PAS 38 Intangible Assets introduce a rebuttable presumption that the use of revenue-based amortization methods for intangible assets is inappropriate. This presumption can be overcome only when revenue and the consumption of the economic benefits of the intangible asset are 'highly correlated', or when the intangible asset is expressed as a measure of revenue.

The amendments to *PAS 16 Property, Plant and Equipment* explicitly state that revenue-based methods of depreciation cannot be used for property, plant and equipment. This is because such methods reflect factors other than the consumption of economic benefits embodied in the asset - e.g., changes in sales volumes and prices.

- Annual Improvements to PFRSs 2012 2014 Cycle. This cycle of improvements contains amendments to four standards, none of which are expected to have significant impact on the Group's condensed consolidated interim financial statements.
  - Changes in method for disposal (Amendment to PFRS 5). PFRS 5 is amended to clarify that:
    - if an entity changes the method of disposal of an asset (or disposal group) i.e. reclassifies an asset (or disposal group) from held-for-distribution to owners to held-for-sale (or vice versa) without any time lag then the change in classification is considered a continuation of the original plan of disposal and the entity continues to apply held-for-distribution or held-for-sale accounting. At the time of the change in method, the entity measures the carrying amount of the asset (or disposal group) and recognizes any write-down (impairment loss) or subsequent increase in the fair value less costs to sell/distribute of the asset (or disposal group); and
    - if an entity determines that an asset (or disposal group) no longer meets the criteria to be classified as held-for-distribution, then it ceases held-fordistribution accounting in the same way as it would cease held-for-sale accounting.

Any change in method of disposal or distribution does not, in itself, extend the period in which a sale has to be completed.

- 'Continuing Involvement' for Servicing Contracts (Amendments to PFRS 7, Financial Instruments: Disclosures). PFRS 7 is amended to clarify when servicing arrangements are in the scope of its disclosure requirements on continuing involvement in transferred financial assets in cases when they are derecognized in their entirety. A servicer is deemed to have continuing involvement if it has an interest in the future performance of the transferred asset e.g. if the servicing fee is dependent on the amount or timing of the cash flows collected from the transferred financial asset; however, the collection and remittance of cash flows from the transferred financial asset to the transferee is not, in itself, sufficient to be considered 'continuing involvement.' The amendments to PFRS 7 are applied retrospectively, in accordance with PAS 8, except that the PFRS 7 amendments relating to servicing contracts need not be applied for any period presented that begins before the annual period for which the entity first applies those amendments.
- Discount rate in a regional market sharing the same currency e.g. the Eurozone (Amendment to PAS 19). The amendment to PAS 19 clarifies that high-quality corporate bonds or government bonds used in determining the discount rate should be issued in the same currency in which the benefits are to be paid. Consequently, the depth of the market for high-quality corporate bonds should be assessed at the currency level and not at the country level.

- Disclosure Initiative (Amendments to PAS 1) addresses some concerns expressed about existing presentation and disclosure requirements and to ensure that entities are able to use judgment when applying PAS 1. The amendments clarify that:
  - Information should not be obscured by aggregating or by providing immaterial information.
  - Materiality considerations apply to all parts of the financial statements, even when a standard requires a specific disclosure.
  - The list of line items to be presented in the statement of financial position and statement of profit or loss and other comprehensive income can be disaggregated and aggregated as relevant and additional guidance on subtotals in these statements.
  - An entity's share of OCI of equity-accounted associates and joint ventures should be presented in aggregate as single line items based on whether or not it will subsequently be reclassified to profit or loss.

New Standards, Amendments to Standards and Interpretation Not Yet Adopted A number of new standards and amendment to standards and interpretation are effective for annual periods beginning after January 1, 2016 and have not been applied in preparing the condensed consolidated interim financial statements. Except as otherwise indicated, none of these is expected to have a significant effect on the condensed consolidated interim financial statements.

The Group will adopt the following new and amended standards on the respective effective dates:

■ PFRS 9 Financial Instruments (2014). PFRS 9 (2014) replaces PAS 39, Financial Instruments: Recognition and Measurement and supersedes the previously published versions of PFRS 9 that introduced new classifications and measurement requirements (in 2009 and 2010) and a new hedge accounting model (in 2013). PFRS 9 includes revised guidance on the classification and measurement of financial assets, including a new expected credit loss model for calculating impairment, guidance on own credit risk on financial liabilities measured at fair value and supplements the new general hedge accounting requirements published in 2013. PFRS 9 incorporates new hedge accounting requirements that represent a major overhaul of hedge accounting and introduces significant improvements by aligning the accounting more closely with risk management.

The new standard is to be applied retrospectively for annual periods beginning on or after January 1, 2018 with early adoption permitted.

The Group is assessing the potential impact on its condensed consolidated interim financial statements resulting from the application of PFRS 9.

PFRS 15 Revenue from Contracts with Customers replaces PAS 11 Construction Contracts, PAS 18 Revenue, IFRIC 13 Customer Loyalty Programmes, IFRIC 18 Transfer of Assets from Customers and SIC-31 Revenue - Barter Transactions Involving Advertising Services. The new standard introduces a new revenue recognition model for contracts with customers which specifies that revenue should be recognized when (or as) a company transfers control of goods or services to a customer at the amount to which the company expects to be entitled. Depending on whether certain criteria are met, revenue is recognized over time, in a manner that best reflects the company's performance, or at a point in time, when control of the goods or services is transferred to the customer. The standard does not apply to insurance contracts, financial instruments or lease contracts, which fall in the scope of other PFRSs. It also does not apply if two companies in the same line of business exchange non-monetary assets to facilitate sales to other parties. Furthermore, if a contract with a customer is partly in the scope of another IFRS, then the guidance on separation and measurement contained in the other PFRS takes precedence.

However, the FRSC has yet to issue/approve this new revenue standard for local adoption pending completion of a study by the Philippine Interpretations Committee on its impact on the real estate industry. If approved, the standard is effective for annual periods beginning on or after January 1, 2018, with early adoption permitted.

- Philippine Interpretation IFRIC 15, Agreements for the Construction of Real Estate applies to the accounting for revenue and associated expenses by entities that undertake the construction of real estate directly or through subcontractors. It provides guidance on the recognition of revenue among real estate developers for sale of units, such as apartments or houses, 'off plan'; i.e., before construction is completed. It also provides guidance on how to determine whether an agreement for the construction of real estate is within the scope of PAS 11 or PAS 18 and the timing of revenue recognition. The SEC issued a notice dated August 5, 2011 that defers the adoption of this interpretation indefinitely.
- PFRS 16, Leases supersedes PAS 17, Leases and the related Philippine Interpretations. The new standard introduces a single lease accounting model for lessees under which all major leases are recognized on-balance sheet, removing the lease classification test. Lease accounting for lessors essentially remains unchanged except for a number of details including the application of the new lease definition, new sale-and-leaseback guidance, new sub-lease guidance and new disclosure requirements. Practical expedients and targeted reliefs were introduced including an optional lessee exemption for short-term leases (leases with a term of 12 months or less) and low-value items, as well as the permission of portfolio-level accounting instead of applying the requirements to individual leases. New estimates and judgmental thresholds that affect the identification, classification and measurement of lease transactions, as well as requirements to reassess certain key estimates and judgments at each reporting date were introduced.

PFRS 16 is effective for annual periods beginning on or after January 1, 2019. Earlier application is not permitted until the FRSC has adopted PFRS 15. The Group is currently assessing the potential impact of PFRS 16 and plans to adopt this new standard on leases on the required effective date once adopted locally.

Disclosure Initiative (Amendments to PAS 7). The amendments address financial statements users' requests for improved disclosures about an entity's net debt relevant to understanding an entity's cash flows. The amendments require entities to provide disclosures that enable users of the consolidated financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes - e.g. by providing a reconciliation between the opening and closing balances in the consolidated statements of financial position for liabilities arising from financing activities. If the required disclosure is provided in combination with disclosures of changes in other assets and liabilities, it shall disclose the changes in liabilities arising from financing activities separately from changes in those other assets and liabilities.

On February 17, 2016, the Financial Reporting Standards Council (FRSC) has adopted the Amendments to PAS 12, which will become effective for annual periods beginning on or after January 1, 2017.

- Recognition of Deferred Tax Assets for Unrealized Losses (Amendments to PAS 12). The amendments clarify that:
  - the existence of a deductible temporary difference depends solely on a comparison of the carrying amount of an asset and its tax base at the end of the reporting period, and is not affected by possible future changes in the carrying amount or expected manner of recovery of the asset;
  - the calculation of future taxable profit in evaluating whether sufficient taxable profit will be available in future periods excludes tax deductions resulting from the reversal of the deductible temporary differences;
  - the estimate of probable future taxable profit may include the recovery of some of an entity's assets for more than their carrying amount if there is sufficient evidence that it is probable that the entity will achieve this; and
  - an entity assesses a deductible temporary difference related to unrealized losses in combination with all of its other deductible temporary differences, unless a tax law restricts the utilization of losses to deduction against income of a specific type.

On February 17, 2016, the Financial Reporting Standards Council (FRSC) has adopted the Amendments to PAS 12, which will become effective for annual periods beginning on or after January 1, 2017.

Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendments to PFRS 10 and PAS 28). The amendments address an inconsistency between the requirements in PFRS 10 and in PAS 28, in dealing with the sale or contribution of assets between an investor and its associate or joint venture.

The amendments require that a full gain or loss is recognized when a transaction involves a business (whether it is housed in a subsidiary or not). A partial gain or loss is recognized when a transaction involves assets that do not constitute a business, even if these assets are housed in a subsidiary.

Originally, the amendments apply prospectively for annual periods beginning on or after January 1, 2016 with early adoption permitted. However, on January 13, 2016, the FRSC decided to postpone the effective date of these amendments until the IASB has completed its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

### 4. Use of Judgments and Estimates

In preparing these condensed consolidated interim financial statements, management has made judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, and income and expense. Actual results may differ from these estimates.

The significant judgments made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those the applied to the consolidated financial statements as at and for the year ended December 31, 2015.

### 5. Segment Information

Management identifies segments based on business and geographical locations. These operating segments are monitored and strategic decisions are made on the basis of adjusted segment operating results. The Chief Executive Officer (the chief operating decision maker) reviews management reports on a regular basis.

The Group's major sources of revenues are as follows:

- a. Sales of petroleum and other related products which include gasoline, diesel and kerosene offered to motorists and public transport operators through its service station network around the country.
- b. Insurance premiums from the business and operation of all kinds of insurance and reinsurance, on sea as well as on land, of properties, goods and merchandise, of transportation or conveyance, against fire, earthquake, marine perils, accidents and all other forms and lines of insurance authorized by law, except life insurance.
- c. Lease of acquired real estate properties for petroleum, refining, storage and distribution facilities, gasoline service stations and other related structures.
- d. Sales on wholesale or retail and operation of service stations, retail outlets, restaurants, convenience stores and the like.
- e. Export sales of various petroleum and non-fuel products to other Asian countries such as China, Indonesia, Taiwan, Cambodia, Malaysia and Singapore.
- f. Sale of polypropylene resins to domestic plastic converters of yarn, film and injection moulding grade plastic products.

### Segment Assets and Liabilities

Segment assets include all operating assets used by a segment and consist principally of operating cash, receivables, inventories, and property, plant and equipment, net of allowances and impairment. Segment liabilities include all operating liabilities and consist principally of accounts payable, wages, taxes currently payable and accrued liabilities. Segment assets and liabilities do not include deferred taxes.

### **Inter-segment Transactions**

Segment revenues, expenses and performance include sales and purchases between operating segments. Transfer prices between operating segments are set on an arm's length basis in a manner similar to transactions with third parties. Such transfers are eliminated in consolidation.

### Major Customer

The Group does not have a single external customer from which sales revenue generated amounted to 10% or more of the total revenue of the Group.

The following tables present revenue and income information and certain asset and liability information regarding the business segments as of and for the periods ended June 30, 2016, December 31, 2015 and June 30, 2015:

					Elimination/	
	Petroleum	Insurance	Leasing	Marketing	Others	Total
June 30, 2016						
Revenue:						
External sales	P160,659	Р-	P73	P1,171	(P40)	P161,863
Inter-segment sales	72,175	66	237	26	(72,504)	-
Operating income	11,140	48	125	52	114	11,479
Net income	7,313	65	31	53	(2,183)	5,279
Assets and liabilities:						
Segment assets	340,452	1,383	5,218	836	(50,866)	297,023
Segment liabilities	217,038	550	4,004	277	(17,407)	204,462
Other segment					,	
information:						
Property, plant and						
equipment	154,730	-	-	202	5,082	160,014
Depreciation and	•				•	,
amortization	4,534	-	1	18	35	4,588
Interest expense and						
other financing charges	3,702	-	88	-	(88)	3,702
Interest income	346	11	1	3	(88)	273
Income tax expense	2,141	10	5	9	`28´	2,193

	Petroleum	Insurance	Leasing	Marketing	Elimination/ Others	Total
December 31, 2015						
Revenue:						
External sales	P357,908	Р-	P33	P2,270	(P33)	P360,178
Inter-segment sales	158,171	107	509	55	(158,842)	-
Operating income	17,048	78	256	83	669	18,134
Net income	9,349	103	97	87	(3,366)	6,270
Assets and liabilities:						
Segment assets	333,187	1,097	5,181	904	(46,313)	294,056
Segment liabilities	216,062	178	4,004	313	(14,028)	206,529
Other segment						
information:						
Property, plant and						
equipment	156,319	-	-	208	5,070	161,597
Depreciation and						
amortization	6,164	-	2	39	67	6,272
Interest expense	5,533	-	183	-	(183)	5,533
Interest income	846	15	1	7	(183)	686
Income tax expense	3,479	11	35	21	109	3,655

					Elimination/	
	Petroleum	Insurance	Leasing	Marketing	Others	Total
June 30, 2015						
Revenue:						
External sales	P184,857	Р-	Р-	P1,194	P -	P186,051
Inter-segment sales	85,643	59	268	-	(85,970)	_
Operating income	8,515	41	128	50	142	8,876
Net income	3,248	55	45	47	13	3,408
Assets and liabilities:						
Segment assets	368,347	2,041	5,262	1,059	(55,840)	320,869
Segment liabilities	248,950	776	4,137	305	(23,654)	230,514
Other segment						
information:						
Property, plant and						
equipment	153,427	-	-	219	5,222	158,868
Depreciation and						
amortization	3,129	-	1	20	33	3,183
Interest expense and						
other financing charges	2,773	-	92	-	(92)	2,773
Interest income	473	6	1	4	(92)	392
Income tax expense	1,319	7	8	11	1	1,346

The following table presents additional information on the petroleum business segment of the Group as of and for the periods ended June 30, 2016, December 31, 2015 and June 30, 2015:

	Reseller	Lube	Gasul	Industrial	Others	Total
June 30, 2016 Revenue Property, plant and	P74,966	P2,311	P8,701	P39,912	P34,769	P160,659
equipment Capital expenditures	19,376 2,698	126 1	359 83	189 85	134,680 19,648	154,730 22,515
	Reseller	Lube	Gasul	Industrial	Others	Total
December 31, 2015 Revenue Property, plant and	P169,179	P4,052	P18,119	P81,587	P84,971	P357,908
equipment Capital expenditures	18,682 1,909	138 1	360 61	200 99	136,939 114,515	156,319 116,585
	Reseller	Lube	Gasul	Industrial	Others	Total
June 30, 2015 Revenue Property, plant and	P87,396	P2,027	P9,215	P44,226	P41,993	P184,857
equipment Capital expenditures	19,895 1,368	136 -	371 41	142 99	132,883 109,249	153,427 110,757

### **Geographical Segments**

The following table presents segment assets of the Group as of June 30, 2016 and December 31, 2015:

	June 30, 2016	December 31, 2015
Local	P239,405	P242,529
International	57,618	51,527
	P297,023	P294,056

The following table presents revenue information regarding the geographical segments of the Group for the periods ended June 30, 2016, December 31, 2015 and June 30, 2015:

					Elimination/	
	Petroleum	Insurance	Leasing	Marketing	Others	Total
June 30, 2016 Revenue:						
Local	P96,590	P39	P277	P1,197	(P1,024)	P97,079
Export/international	136,244	27	33	-	(71,520)	64,784
					Elimination/	
	Petroleum	Insurance	Leasing	Marketing	Others	Total
December 31, 2015 Revenue:						
Local	P212,724	P57	P542	P2.325	(P2,014)	P213,634
Export/international	303,355	50	-	,	(156,861)	146,544
					Elimination/	
	Petroleum	Insurance	Leasing	Marketing	Others	Total
June 30, 2015						
Revenue:						
Local	P110,669	P35	P268	P1,194	(P1,033)	P111,133
Export/international	159,831	24	-	-	(84,937)	74,918

### 6. Property, Plant and Equipment

This account consists of:

	Buildings and Related Facilities	Refinery and Plant Equipment	Stations and Other Equipment	Office and Motor Equipment	Land and Leasehold Improvements	Construction In-progress	Total
Cost:							
December 31, 2014	P28,330	P50,532	P16,142	P4,328	P14,275	P104,729	P218,336
Additions	263	592	410	574	211	14,338	16,388
Disposals/reclassifications Currency translation	726	223	707	(100)	(133)	(2,138)	(715)
adjustment	(1,071)	(1,562)	(1,029)	(99)	(1,079)	(344)	(5,184)
December 31, 2015	28,248	49,785	16,230	4,703	13,274	116,585	228,825
Additions	101	115	52	165	60	780	1,273
Disposals/reclassifications Currency translation	(196)	94,379	(335)	806	116	(94,960)	(190)
adjustment	536	671	436	82	443	110	2,278
June 30, 2016	28,689	144,950	16,383	5,756	13,893	22,515	232,186
Accumulated depreciation and amortization:							
December 31, 2014	16,766	32,218	10,471	3,135	2,096	-	64,686
Additions	1,341	1,730	1,287	910	96	-	5,364
Disposals/reclassifications Currency translation	(39)	(109)	(53)	(85)	-	-	(286)
adjustment	(643)	(751)	(565)	(512)	(65)	-	(2,536)
December 31, 2015	17,425	33,088	11,140	3,448	2,127	-	67,228
Additions	567	2,146	400	824	60	-	3,997
Disposals/reclassifications Currency translation	(34)	(11)	(62)	(53)	(2)	-	(162)
adjustment	309	588	234	(50)	28	-	1,109
June 30, 2016	18,267	35,811	11,712	4,169	2,213	-	72,172
Net book value:							
December 31, 2015	P10,823	P16,697	P5,090	P1,255	P11,147	P116,585	P161,597
June 30, 2016	P10,422	P109,139	P4,671	P1,587	P11,680	P22,515	P160,014

Service

Computers.

### **Capital Commitments**

As of June 30, 2016 and December 31, 2015, the Group has outstanding commitments to acquire property, plant and equipment amounting to P3,378 and P4,594, respectively.

### 7. Fuel Supply Contract

The Parent Company entered into various fuel supply contracts with National Power Corporation (NPC) and Power Sector Assets and Liabilities Management Corporation (PSALM). Under these contracts, Petron supplies the bunker fuel, diesel fuel oil and engine lubricating oil requirements of selected NPC and PSALM plants, and NPC-supplied Independent Power Producers (IPP) plants.

As of June 30, 2016, the following are the fuel supply contracts granted to the Parent Company:

### **NPC**

	Date of	Contract	Volume in KL*		C	ontract Price		
Bid Date	Award	Duration	DFO*	IFO*	ELO*	DFO*	IFO*	ELO*
Dec. 19, 2014	Jan. 20, 2015	NPC Jomalig DP & Others (JanDec. 2015 with 6 months extension)	5,936			242		
Dec. 19, 2014	Feb. 2, 2015	NPC Boac DP & Others (JanDec. 2015 with 6 months extension)	10,087			406		
Feb 23, 2016	Mar 18, 2015	NPC Cagayan de Tawi- Tawi DP & Others (Mar- Dec 2015 with 6 months extension)	1,177			34		
Jul 10, 2015	Aug 7, 2015	NPC ELO Basco DP & Others (Jul-Dec 2015 with 6 months extension)			61			5
Sep 7, 2015	Sep 7, 2015	NPC ELO Jolo DP & Others Sep-Dec 2015 with 6 months extension)			119			12
Sep 7, 2015	Sept 7, 2015	NPC ELO PB 106 DP & Others Sep-Dec 2015 with 6 months extension)			325			30
Dec 8, 2015	Feb 12, 2016	NPC PB 106 DP & Others (Feb-Dec 2016 with 6 months extension)	55,899			1,342		
Dec 8, 2015	Jan 6, 2016	NPC Diesel Oil for Western Mindanao (Feb- Dec 2016 with 6 months extension)	25.397			591		
Mar 22, 2016	Mar 22, 2016	NPC SPUG ELO Power Plants and Barges CY 2016 crfmd 2016-elo-01			137			14
May 30, 2016	Apr 7, 2016	NPC SPUG Fuel Oil Power Plants and Barges CY 2016 PB 120 & PB 106		12,299			263	
May 30, 2016	Apr 7, 2016	NPC SPUG ELO Power Plants and Barges CY 2016 Lot 15 Davao City & Other2 (PB2)			544			58

### **PSALM**

	Date of	Contract	Volume in KL*			Contract Price			
Bid Date	Award	Award Duration DFO*		IFO*	ELO*	DFO*	IFO*	ELO*	
May 19, 2015	June 15, 2015	Malaya Thermal (June-December 2015 with 6 monts extension)		3,820			82		
May 19, 2015	June 15, 2015	SPPC June-December 2015 with 6 monts extension)		40,504			849		
July 2, 2015	Sep 2, 2015	Power Barge 104 (July-December 2015 with 6 monts extension)		49			1		
July 24, 2015	Sep 2, 2015	Power Barge 104 (August-December 2015 with 6 months extension)			1,501			135	

<sup>\*</sup> IFO = Industrial Fuel Oil DFO = Diesel Fuel Oil ELO= Engine Lubricating Oil KL = Kilo Liters

### 8. Related Party Disclosures

The Parent Company, certain subsidiaries, associate, joint venture and SMC and its subsidiaries in the normal course of business, purchase products and services from one another. The balances and transactions with related parties as of and for the periods ended June 30, 2016 and December 31, 2015 follow:

	Note	Year	Revenue from Related Parties	Purchases from Related Parties	Amounts Owed by Related Parties	Amounts Owed to Related Parties	Terms	Conditions
Retirement plan	а	<b>2016</b> 2015	<b>P148</b> 297	P - -	<b>P6,745</b> 6,597	P -	On demand/ long-term; interest bearing	Unsecured; no impairment
Intermediate Parent	е	<b>2016</b> 2015	<b>2</b> 9	<b>83</b> 74	<b>3</b> 3	<b>31</b> 35	On demand; non-interest bearing	Unsecured; no impairment
Under common control	b, c, d	<b>2016</b> 2015	<b>3,804</b> 3,587	<b>6,054</b> 14,504	<b>1,834</b> 975	<b>1,773</b> 1,682	On demand; non-interest bearing	Unsecured; no impairment
Associate	Ь	<b>2016</b> 2015	<b>68</b> 143	-	<b>21</b> 31	-	On demand; non-interest bearing	Unsecured; no impairment
Joint venture	С	<b>2016</b> 2015	-	<b>-</b> 95	<u>-</u> -	2	On demand; non-interest bearing	Unsecured
		2016	P4,022	P6,137	P8,603	P1,804		
		2015	P4,036	P14,673	P7,606	P1,719		

- a. As of June 30, 2016 and December 31, 2015, the Parent Company has interest bearing advances to Petron Corporation Employee Retirement Plan (PCERP), included as part of "Trade and other receivables" and "Other noncurrent assets" accounts in the condensed consolidated interim statement of financial position, for some investment opportunities.
- b. Sales relate to the Parent Company's supply agreements with associate and various SMC subsidiaries. Under these agreements, the Parent Company supplies the bunker, diesel fuel, gasoline and lube requirements of selected SMC plants and subsidiaries.
- c. Purchases relate to purchase of goods and services such as power, construction, information technology, terminalling and shipping from a joint venture and various SMC subsidiaries.
- d. Petron entered into a lease agreement with San Miguel Properties, Inc. for its office space covering 6,802 square meters with a monthly rate of P6.49. The lease, which commenced on June 1, 2016, is for a period of one year and may be renewed in accordance with the written agreement of the parties.
- e. The Parent Company also pays SMC for its share in common expenses such as utilities and management fees.
- f. Amounts owed by related parties consist of trade, non-trade receivables, advances and security deposits. These are to be settled in cash.
- g. Amounts owed to related parties consist of trade and non-trade payables. These are to be settled in cash.

### 9. Loans and Borrowings

### Short-term Loans

The movements of short-term loans for the six months ended June 30, 2016 follow:

Balance as of January 1, 2016	P99,481
Loan availments	108,471
Loan repayments	(119,229)
Translation adjustment	267
Balance as of June 30, 2016	P88,990

This account pertains to unsecured Philippine peso, US dollar and Malaysian ringgit-denominated loans obtained from various banks with maturities ranging from 30 to 120 days and 18 to 359 days with annual interest ranging from 2.35% to 6.22% and 2.75% to 6.20% for the periods ended June 30, 2016 and December 31, 2015, respectively. These loans are intended to fund the importation of crude oil and petroleum products and working capital requirements.

### 10. Financial Risk Management Objectives and Policies

The Group's principal financial instruments include cash and cash equivalents, debt and equity securities, bank loans and derivative instruments. The main purpose of bank loans is to finance working capital relating to importation of crude and petroleum products, as well as to partly fund capital expenditures. The Group has other financial assets and liabilities such as trade and other receivables and trade and other payables, which are generated directly from its operations.

It is the Group's policy not to enter into derivative transactions for speculative purposes. The Group uses hedging instruments to protect its margin on its products from potential price volatility of crude oil and products. It also enters into short-term forward currency contracts to hedge its currency exposure on crude oil importations.

The main risks arising from the Group's financial instruments are foreign currency risk, interest rate risk, credit risk, liquidity risk and commodity price risk. The BOD regularly reviews and approves the policies for managing these financial risks. Details of each of these risks are discussed below, together with the related risk management structure.

### Risk Management Structure

The Group follows an enterprise-wide risk management framework for identifying, assessing and addressing the risk factors that affect or may affect its businesses.

The Group's risk management process is a bottom-up approach, with each risk owner mandated to conduct regular assessment of its risk profile and formulate action plans for managing identified risks. As the Group's operation is an integrated value chain, risks emanate from every process, while some could cut across groups. The results of these activities flow up to the Management Committee and, eventually, the BOD through the Group's annual business planning process.

Oversight and technical assistance is likewise provided by corporate units with special duties. These units and their functions are:

- a. The Risk and Insurance Management Group, which is mandated with the overall coordination and development of the enterprise-wide risk management process.
- b. The Financial Risk Management Unit of the Treasurers Department, which is in charge of foreign currency hedging transactions.
- c. The Transaction Management Unit of Controllers Department, which provides backroom support for all hedging transactions.
- d. The Corporate Technical & Engineering Services Group, which oversees strict adherence to safety and environmental mandates across all facilities.
- e. The Internal Audit Department, which is tasked with the implementation of a risk-based auditing.
- f. The Commodity Risk Management Department (CRMD), which sets new and updates existing hedging policies by the Board, provides the strategic targets and recommends corporate hedging strategy to the Commodity Risk Management Committee and Steering Committee.
- g. Petron Singapore Trading Pte. Ltd. (PSTPL) executes the hedging transactions involving crude and product imports on behalf of the Group.

The BOD also created separate board-level entities with explicit authority and responsibility in managing and monitoring risks, as follows:

- a. The Audit and Risk Management Committee ensures the integrity of internal control activities throughout the Group. It develops, oversees, checks and preapproves financial management functions and systems in the areas of credit, market, liquidity, operational, legal and other risks of the Group, and crisis management. The Internal Audit Department and the External Auditor directly report to the Audit and Risk Management Committee regarding the direction, scope and coordination of audit and any related activities.
- b. The Compliance Officer, who is a senior officer of the Parent Company, reports to the BOD through the Audit and Risk Management Committee. He monitors compliance with the provisions and requirements of the Corporate Governance Manual, determines any possible violations and recommends corresponding penalties, subject to review and approval of the BOD. The Compliance Officer identifies and monitors compliance risk. Lastly, the Compliance Officer represents the Group before the SEC regarding matters involving compliance with the Corporate Governance Manual.

### Foreign Currency Risk

The Parent Company's functional currency is the Philippine peso, which is the denomination of the bulk of the Group's revenues. The Group's exposures to foreign currency risk arise mainly from US dollar-denominated sales as well as purchases principally of crude oil and petroleum products. As a result of this, the Group maintains a level of US dollar-denominated assets and liabilities during the period. Foreign currency risk occurs due to differences in the levels of US dollar-denominated assets and liabilities.

The Group's exposure to foreign currency risks also arise from US dollar-denominated sales and purchases, principally of crude oil and petroleum products, of Petron Malaysia whose transactions are in Malaysian ringgit, which are subsequently converted into US dollar before ultimately translated to equivalent Philippine peso amount using applicable rates for the purpose of consolidation.

The Group pursues a policy of mitigating foreign currency risk by entering into hedging transactions or by substituting US dollar-denominated liabilities with pesobased debt. The natural hedge provided by US dollar-denominated assets is also factored in hedging decisions. As a matter of policy, currency hedging is limited to the extent of 100% of the underlying exposure.

The Group is allowed to engage in active risk management strategies for a portion of its foreign currency risk exposure. Loss limits are in place, monitored daily and regularly reviewed by management.

Information on the Group's US dollar-denominated financial assets and liabilities and their Philippine peso equivalents are as follows:

	June 3	30, 2016	Decembe	r 31, 2015	
		Phil. Peso		Phil. Peso	
	US Dollar	Equivalent	US dollar	Equivalent	
Assets					
Cash and cash equivalents	207	9,745	287	13,510	
Trade and other receivables	217	10,213	165	7,788	
Other assets	51	2,409	46	2,157	
	475	22,367	498	23,455	
Liabilities					
Short-term loans	205	9,635	326	15,351	
Liabilities for crude oil and					
petroleum product importation	480	22,620	284	13,380	
Long-term debts (including	2.12	40.040	0=0	4= 4=0	
current maturities)	910	42,819	959	45,153	
Other liabilities	77	3,632	78	3,658	
	1,672	78,706	1,647	77,542	
Net foreign currency - denominated monetary					
liabilities	(1,197)	(56,339)	(1,149)	(54,087)	

The Group incurred net foreign currency gains (losses) amounting to P448 and (P1,180) for the periods ended June 30, 2016 and June 30, 2015, respectively, which were mainly countered by marked-to-market and hedging gains (losses) (Note 11). The foreign currency rates from Philippine peso (PhP) to US dollar (US\$) as of reporting dates are shown in the following table:

	PhP to US\$
June 30, 2016	47.060
December 31, 2015	47.060
June 30, 2015	45.090

Management of foreign currency risk is also supplemented by monitoring the sensitivity of the Group's financial instruments to various foreign currency exchange rate scenarios. Foreign currency movements affect reported equity in the following ways:

- through the retained earnings arising from increases or decreases in unrealized and realized foreign currency gains or losses; and
- translation reserves arising from increases or decreases in foreign exchange gains or losses recognized directly as part of other comprehensive income.

The following table demonstrates the sensitivity to a reasonably possible change in the US dollar exchange rate, with all other variables held constant, of profit before tax and equity as of June 30, 2016 and December 31, 2015:

	P1 Decrease	in the US	P1 Increase in the US		
	Dollar Excha	nge Rate	Dollar Exchange Rate		
	Effect on		Effect on		
	Income before	Effect on	Income before	Effect on	
June 30, 2016	Income Tax	Equity	Income Tax	Equity	
Cash and cash equivalents	(P53)	(P191)	P53	P191	
Trade and other receivables	(93)	(189)	93	189	
Other assets	(44)	(38)	44	38	
	(190)	(418)	190	418	
Short-term loans	150	160	(150)	(160)	
Liabilities for crude oil and					
petroleum product importation	226	413	(226)	(413)	
Long-term debts (including					
current maturities)	850	655	(850)	(655)	
Other liabilities	4	75	(4)	(75)	
	1,230	1,303	(1,230)	(1,303)	
	P1,040	P885	(P1,040)	(P885)	

	P1 Decrease Dollar Exchar		P1 Increase in the US Dollar Exchange Rate		
	Effect on		Effect on	_	
	Income before	Effect on	Income before	Effect on	
December 31, 2015	Income Tax	Equity	Income Tax	Equity	
Cash and cash equivalents	(P154)	(P241)	P154	P241	
Trade and other receivables	(84)	(140)	84	140	
Other assets	(34)	(36)	34	36	
	(272)	(417)	272	417	
Short-term loans	240	254	(240)	(254)	
Liabilities for crude oil and petroleum product importation	130	245	(130)	(245)	
Long-term debts (including	100	240	(100)	(240)	
current maturities)	890	692	(890)	(692)	
Other liabilities	12	74	`(12)	(74)	
	1,272	1,265	(1,272)	(1,265)	
	P1,000	P848	(P1,000)	(P848)	

Exposures to foreign currency rates vary during the year depending on the volume of foreign currency denominated transactions. Nonetheless, the analysis above is considered to be representative of the Group's foreign currency risk.

### Interest Rate Risk

Interest rate risk is the risk that future cash flows from a financial instrument (cash flow interest rate risk) or its fair value (fair value interest rate risk) will fluctuate because of changes in market interest rates. The Group's exposure to changes in interest rates relates primarily to the Group's long-term borrowings and investment securities. Investments acquired or borrowings issued at fixed rates expose the Group to fair value interest rate risk. On the other hand, investment securities or borrowings issued at variable rates expose the Group to cash flow interest rate risk.

The Group manages its interest costs by using a combination of fixed and variable rate debt instruments. Management is responsible for monitoring the prevailing market-based interest rates and ensures that the marked-up rates levied on its borrowings are most favorable and benchmarked against the interest rates charged by other creditor banks.

On the other hand, the Group's investment policy is to maintain an adequate yield to match or reduce the net interest cost from its borrowings prior to deployment of funds to their intended use in the Group's operations and working capital management. However, the Group invests only in high-quality securities while maintaining the necessary diversification to avoid concentration risk.

In managing interest rate risk, the Group aims to reduce the impact of short-term volatility on the Group's earnings. Over the longer term, however, permanent changes in interest rates would have an impact on profit or loss.

Managing interest rate risk is also supplemented by monitoring the sensitivity of the Group's financial instruments to various standard and non-standard interest rate scenarios. Interest rate movements affect reported equity through the retained earnings arising from increases or decreases in interest income or interest expense as well as fair value changes reported in profit or loss, if any.

The sensitivity to a reasonably possible 1% increase in the interest rates, with all other variables held constant, would have decreased the Group's profit before tax (through the impact on floating rate borrowings) and equity by P428 and P452 for the period ended June 30, 2016 and for the year ended December 31, 2015, respectively. A 1% decrease in the interest rate would have had the equal but opposite effect.

### Interest Rate Risk Table

As of June 30, 2016 and December 31, 2015, the terms and maturity profile of the interest-bearing financial instruments, together with its gross amounts, are shown in the following tables:

June 30, 2016	<1 Year	1-<2 Years	2-<3 Years	3-<4 Years	4-<5 Years	>5 Years	Total
Fixed Rate Philippine peso denominated Interest rate	P36 6.3% - 7.2%	P20,536 5.5% - 7.2%	P1,678 5.5% - 7.2%	P1,029 5.5% - 7.2%	P1,029 5.5% - 7.2%	P4,148 5.5% - 7.2%	P28,456
Floating Rate Malaysian ringgit denominated (expressed in PhP)	922	972	899	38	_	_	2.831
Interest rate US\$ denominated		F 1.5%+COF	1.5%+COF	1.5%+COF			2,001
(expressed in Php) Interest rate*	1,344 1, 3, 6 mos. Libor + margin	13,782 1, 3, 6 mos. Libor + margin	13,782 1, 3, 6 mos. Libor + margin	7,395 1, 3, 6 mos. Libor + margin	3,698 1, 3, 6 mos. Libor + margin	-	40,001
	P2,302	P35,290	P16,359	P8,462	P4,727	P4,148	P71,288

<sup>\*</sup>The Group reprices every month but has the option to reprice every 3 or 6 months.

December 31, 2015	<1 Year	1-<2 Years	2-<3 Years	3-<4 Years	4-<5 Years	>5 Years	Total
Fixed Rate Philippine peso denominated Interest rate	P36 6.3% - 7.2%	P20,036 6.3% - 7.2%	P1,678 5.5% - 7.2%	P1,029 5.5% - 7.2%	P1,029 5.5% - 7.2%	P4,648 5.5% - 7.2%	P28,456
Floating Rate Malaysian ringgit denominated	620	4.000	4.000	450			2 200
(expressed in PhP) Interest rate US\$ denominated	639 1.5%+COF	1,096 1.5%+COF	1,096 1.5%+COF	458 1.5%+COF	-	-	3,289
(expressed in PhP) Interest rate*	33 1, 3, 6 mos. Libor + margin	10,085 1, 3, 6 mos. Libor + margin	13,782 1, 3, 6 mos. Libor + margin	10,588 1, 3, 6 mos. Libor + margin	7,395 1, 3, 6 mos. Libor + margin	-	41,883
	P708	P31,217	P16,556	P12,075	P8,424	P4,648	P73,628

<sup>\*</sup>The Group reprices every month but has the option to reprice every 3 or 6 months.

### Credit Risk

Credit Risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations. In effectively managing credit risk, the Group regulates and extends credit only to qualified and credit-worthy customers and counterparties, consistent with established Group credit policies, guidelines and credit verification procedures. Requests for credit facilities from trade customers undergo stages of review by National Sales and Finance Divisions. Approvals, which are based on amounts of credit lines requested, are vested among line managers and top management that include the President and the Chairman.

Generally, the maximum credit risk exposure of financial assets is the total carrying amount of the financial assets as shown on the face of the condensed consolidated interim statement of financial position or in the notes to the condensed consolidated interim financial statements, as summarized below:

	June 30, 2016	December 31, 2015
Cash in bank and cash equivalents		
(net of cash on hand)	P12,685	P16,852
Derivative assets	775	362
Available-for-sale financial assets	466	621
Trade and other receivables - net	30,529	30,749
Due from related parties	1,816	1,816
Long-term receivables - net	201	189
Noncurrent deposits	85	82
	P46,557	P50,671

The credit risk for cash in bank and cash equivalents and derivative financial instruments is considered negligible, since the counterparties are reputable entities with high external credit ratings. The credit quality of these financial assets is considered to be high grade.

In monitoring trade receivables and credit lines, the Group maintains up-to-date records where daily sales and collection transactions of all customers are recorded in real-time and month-end statements of accounts are forwarded to customers as collection medium. Finance Division's Credit Department regularly reports to management trade receivables balances (monthly), past due accounts (weekly) and credit utilization efficiency (semi-annually).

Collaterals. To the extent practicable, the Group also requires collateral as security for a credit facility to mitigate credit risk in trade receivables. Among the collaterals held are letters of credit, bank guarantees, real estate mortgages, cash bonds and cash deposits valued at P4,184 and P4,070 as of June 30, 2016 and December 31, 2015, respectively. These securities may only be called on or applied upon default of customers.

Credit Risk Concentration. The Group's exposure to credit risk arises from default of counterparty. Generally, the maximum credit risk exposure of trade and other receivables is its carrying amount without considering collaterals or credit enhancements, if any. The Group has no significant concentration of credit risk since the Group deals with a large number of homogenous trade customers. The Group does not execute any guarantee in favor of any counterparty.

Credit Quality. In monitoring and controlling credit extended to counterparty, the Group adopts a comprehensive credit rating system based on financial and non-financial assessments of its customers. Financial factors being considered comprised of the financial standing of the customer while the non-financial aspects include but are not limited to the assessment of the customer's nature of business, management profile, industry background, payment habit and both present and potential business dealings with the Group.

Class A "High Grade" are accounts with strong financial capacity and business performance and with the lowest default risk.

Class B "Moderate Grade" refers to accounts of satisfactory financial capability and credit standing but with some elements of risks where certain measure of control is necessary in order to mitigate risk of default.

Class C "Low Grade" are accounts with high probability of delinquency and default.

### Liquidity Risk

Liquidity risk pertains to the risk that the Group will encounter difficulty in meeting obligations associated with financial liabilities that are settled by delivering cash or another financial asset.

The Group's objectives in managing its liquidity risk are as follows: a) to ensure that adequate funding is available at all times; b) to meet commitments as they arise without incurring unnecessary costs; c) to be able to access funding when needed at the least possible cost; and d) to maintain an adequate time spread of refinancing maturities.

The Group constantly monitors and manages its liquidity position, liquidity gaps or surplus on a daily basis. A committed stand-by credit facility from several local banks is also available to ensure availability of funds when necessary. The Group also uses derivative instruments such as forwards and swaps to manage liquidity.

The table below summarizes the maturity profile of the Group's financial assets and financial liabilities based on contractual undiscounted payments used for liquidity management as of June 30, 2016 and December 31, 2015:

June 30, 2016	Carrying Amount	Contractual Cash Flow	1 Year or Less	>1 Year - 2 Years	>2 Years - 5 Years	Over 5 Years
·	7		0. 2000		0.00.0	
Financial Assets Cash and cash equivalents	D42 000	D42 000	D42 060	Р-	Р-	Р-
·	P13,868	P13,868	P13,868	г.	г.	г.
Trade and other receivables	30,529	30,529	30,529	4 04 0	-	-
Due from related parties	1,816	1,816	-	1,816	-	-
Derivative assets	775	775	775	-	-	-
Financial assets at FVPL	152	152	152	-	-	-
AFS financial assets	466	500	74	174	178	74
Long-term receivables - net	201	201	-	-		201
Noncurrent deposits	85	85	-	3	11	71
Financial Liabilities						
Short-term loans	88,990	89,450	89,450	-	-	-
Liabilities for crude oil and	,	•	•			
petroleum product						
importation	25,712	25,712	25,712	-	-	_
Accounts payable and accrued	-,	-,	-,			
expenses (excluding specific						
taxes and other taxes						
payable and retirement						
benefits liability)	7,937	7,937	7,937	_	_	-
Derivative liabilities	267	267	267	_	_	_
Long-term debts (including	20.					
current maturities)	70,300	78,580	5,623	37,323	31,315	4,319
Cash bonds	385	393	-	372	4	17
Cylinder deposits	512	512	_	-		512
Other noncurrent liabilities	64	64			3	61
Other honcurrent habilities	04	04				
		0 , , ,	4.37	4.37	0.1/	0 5
D	Carrying	Contractual	1 Year	>1 Year -	>2 Years -	Over 5
December 31, 2015	Amount	Cash Flow	or Less	2 Years	5 Years	Years
December 31, 2015 Financial Assets						
· · · · · · · · · · · · · · · · · · ·						
Financial Assets	Amount	Cash Flow	or Less	2 Years	5 Years	Years
Financial Assets Cash and cash equivalents	Amount P18,881	Cash Flow P18,881	or Less P18,881	2 Years	5 Years	Years
Financial Assets Cash and cash equivalents Trade and other receivables	P18,881 30,749	P18,881 30,749	or Less P18,881 30,749	2 Years P -	5 Years	Years
Financial Assets Cash and cash equivalents Trade and other receivables Due from related parties	P18,881 30,749 1,816	P18,881 30,749 1,816	or Less P18,881 30,749	2 Years P 1,816	5 Years	Years
Financial Assets Cash and cash equivalents Trade and other receivables Due from related parties Derivative assets	P18,881 30,749 1,816 362	P18,881 30,749 1,816 362	or Less P18,881 30,749 - 362	2 Years P 1,816	5 Years	Years
Financial Assets Cash and cash equivalents Trade and other receivables Due from related parties Derivative assets Financial assets at FVPL AFS financial assets	P18,881 30,749 1,816 362 147 621	P18,881 30,749 1,816 362 147 657	or Less P18,881 30,749 - 362 147	2 Years P - 1,816	5 Years  P 209	Years P
Financial Assets Cash and cash equivalents Trade and other receivables Due from related parties Derivative assets Financial assets at FVPL AFS financial assets Long-term receivables - net	P18,881 30,749 1,816 362 147	P18,881 30,749 1,816 362 147	or Less P18,881 30,749 - 362 147 253	2 Years P - 1,816 - 68	5 Years  P	Years  P 127
Financial Assets Cash and cash equivalents Trade and other receivables Due from related parties Derivative assets Financial assets at FVPL AFS financial assets Long-term receivables - net Noncurrent deposits	Amount  P18,881 30,749 1,816 362 147 621 189	P18,881 30,749 1,816 362 147 657 272	or Less P18,881 30,749 - 362 147 253	2 Years P 1,816 68	5 Years  P 209 272	Years  P 127
Financial Assets Cash and cash equivalents Trade and other receivables Due from related parties Derivative assets Financial assets at FVPL AFS financial assets Long-term receivables - net Noncurrent deposits Financial Liabilities	Amount  P18,881 30,749 1,816 362 147 621 189 82	P18,881 30,749 1,816 362 147 657 272 83	or Less P18,881 30,749 - 362 147 253	2 Years P - 1,816 - 68	5 Years  P 209 272	Years  P 127
Financial Assets Cash and cash equivalents Trade and other receivables Due from related parties Derivative assets Financial assets at FVPL AFS financial assets Long-term receivables - net Noncurrent deposits Financial Liabilities Short-term loans	Amount  P18,881 30,749 1,816 362 147 621 189	P18,881 30,749 1,816 362 147 657 272	or Less P18,881 30,749 - 362 147 253	2 Years P - 1,816 - 68	5 Years  P 209 272	Years  P 127
Financial Assets Cash and cash equivalents Trade and other receivables Due from related parties Derivative assets Financial assets at FVPL AFS financial assets Long-term receivables - net Noncurrent deposits Financial Liabilities Short-term loans Liabilities for crude oil and	Amount  P18,881 30,749 1,816 362 147 621 189 82	P18,881 30,749 1,816 362 147 657 272 83	or Less P18,881 30,749 - 362 147 253	2 Years P - 1,816 - 68	5 Years  P 209 272	Years  P 127
Financial Assets Cash and cash equivalents Trade and other receivables Due from related parties Derivative assets Financial assets at FVPL AFS financial assets Long-term receivables - net Noncurrent deposits Financial Liabilities Short-term loans Liabilities for crude oil and petroleum product	Amount  P18,881 30,749 1,816 362 147 621 189 82	P18,881 30,749 1,816 362 147 657 272 83	or Less P18,881 30,749 - 362 147 253 100,126	2 Years P - 1,816 - 68	5 Years  P 209 272	Years  P 127
Financial Assets Cash and cash equivalents Trade and other receivables Due from related parties Derivative assets Financial assets at FVPL AFS financial assets Long-term receivables - net Noncurrent deposits Financial Liabilities Short-term loans Liabilities for crude oil and petroleum product importation	Amount  P18,881 30,749 1,816 362 147 621 189 82	P18,881 30,749 1,816 362 147 657 272 83	or Less P18,881 30,749 - 362 147 253	2 Years P - 1,816 - 68	5 Years  P 209 272	Years  P 127
Financial Assets Cash and cash equivalents Trade and other receivables Due from related parties Derivative assets Financial assets at FVPL AFS financial assets Long-term receivables - net Noncurrent deposits Financial Liabilities Short-term loans Liabilities for crude oil and petroleum product importation Accounts payable and accrued	Amount  P18,881 30,749 1,816 362 147 621 189 82	P18,881 30,749 1,816 362 147 657 272 83	or Less P18,881 30,749 - 362 147 253 100,126	2 Years P - 1,816 - 68	5 Years  P 209 272	Years  P 127
Financial Assets Cash and cash equivalents Trade and other receivables Due from related parties Derivative assets Financial assets at FVPL AFS financial assets Long-term receivables - net Noncurrent deposits Financial Liabilities Short-term loans Liabilities for crude oil and petroleum product importation Accounts payable and accrued expenses (excluding specific	Amount  P18,881 30,749 1,816 362 147 621 189 82	P18,881 30,749 1,816 362 147 657 272 83	or Less P18,881 30,749 - 362 147 253 100,126	2 Years P - 1,816 - 68	5 Years  P 209 272	Years  P 127
Financial Assets Cash and cash equivalents Trade and other receivables Due from related parties Derivative assets Financial assets at FVPL AFS financial assets Long-term receivables - net Noncurrent deposits  Financial Liabilities Short-term loans Liabilities for crude oil and petroleum product importation Accounts payable and accrued expenses (excluding specific taxes and other taxes	Amount  P18,881 30,749 1,816 362 147 621 189 82	P18,881 30,749 1,816 362 147 657 272 83	or Less P18,881 30,749 - 362 147 253 100,126	2 Years P - 1,816 - 68	5 Years  P 209 272	Years  P 127
Financial Assets Cash and cash equivalents Trade and other receivables Due from related parties Derivative assets Financial assets at FVPL AFS financial assets Long-term receivables - net Noncurrent deposits  Financial Liabilities Short-term loans Liabilities for crude oil and petroleum product importation Accounts payable and accrued expenses (excluding specific taxes and other taxes payable and retirement	Amount  P18,881 30,749 1,816 362 147 621 189 82  99,481  16,271	Cash Flow  P18,881 30,749 1,816 362 147 657 272 83  100,126	or Less P18,881 30,749 - 362 147 253 100,126	2 Years P - 1,816 - 68	5 Years  P 209 272	Years  P 127
Financial Assets Cash and cash equivalents Trade and other receivables Due from related parties Derivative assets Financial assets at FVPL AFS financial assets Long-term receivables - net Noncurrent deposits Financial Liabilities Short-term loans Liabilities for crude oil and petroleum product importation Accounts payable and accrued expenses (excluding specific taxes and other taxes payable and retirement benefits liability)	Amount  P18,881 30,749 1,816 362 147 621 189 82  99,481  16,271	Cash Flow  P18,881 30,749 1,816 362 147 657 272 83  100,126  16,271	or Less P18,881 30,749 - 362 147 253 100,126 16,271 7,401	2 Years P - 1,816 - 68	5 Years  P 209 272	Years  P 127
Financial Assets Cash and cash equivalents Trade and other receivables Due from related parties Derivative assets Financial assets at FVPL AFS financial assets Long-term receivables - net Noncurrent deposits  Financial Liabilities Short-term loans Liabilities for crude oil and petroleum product importation Accounts payable and accrued expenses (excluding specific taxes and other taxes payable and retirement benefits liability) Derivative liabilities	Amount  P18,881 30,749 1,816 362 147 621 189 82  99,481  16,271	Cash Flow  P18,881 30,749 1,816 362 147 657 272 83  100,126	or Less P18,881 30,749 - 362 147 253 100,126	2 Years P - 1,816 - 68	5 Years  P 209 272	Years  P 127
Financial Assets Cash and cash equivalents Trade and other receivables Due from related parties Derivative assets Financial assets at FVPL AFS financial assets Long-term receivables - net Noncurrent deposits  Financial Liabilities Short-term loans Liabilities for crude oil and petroleum product importation Accounts payable and accrued expenses (excluding specific taxes and other taxes payable and retirement benefits liability) Derivative liabilities Long-term debts (including	Amount  P18,881 30,749 1,816 362 147 621 189 82  99,481  16,271  7,401 603	Cash Flow  P18,881 30,749 1,816 362 147 657 272 83  100,126  16,271  7,401 603	or Less P18,881 30,749 - 362 147 253 100,126 16,271 7,401 603	2 Years  P 1,816 68 - 5	5 Years  P 209 272 9	Years  P
Financial Assets Cash and cash equivalents Trade and other receivables Due from related parties Derivative assets Financial assets at FVPL AFS financial assets Long-term receivables - net Noncurrent deposits  Financial Liabilities Short-term loans Liabilities for crude oil and petroleum product importation Accounts payable and accrued expenses (excluding specific taxes and other taxes payable and retirement benefits liability) Derivative liabilities Long-term debts (including current maturities)	Amount  P18,881 30,749 1,816 362 147 621 189 82  99,481  16,271  7,401 603 72,420	Cash Flow  P18,881 30,749 1,816 362 147 657 272 83  100,126  16,271  7,401 603 82,675	or Less P18,881 30,749 - 362 147 253 100,126 16,271 7,401	2 Years  P 1,816 68 - 5	5 Years  P 209 272	Years  P
Financial Assets Cash and cash equivalents Trade and other receivables Due from related parties Derivative assets Financial assets at FVPL AFS financial assets Long-term receivables - net Noncurrent deposits Financial Liabilities Short-term loans Liabilities for crude oil and petroleum product importation Accounts payable and accrued expenses (excluding specific taxes and other taxes payable and retirement benefits liability) Derivative liabilities Long-term debts (including current maturities) Cash bonds	Amount  P18,881 30,749 1,816 362 147 621 189 82  99,481  16,271  7,401 603  72,420 382	Cash Flow  P18,881 30,749 1,816 362 147 657 272 83  100,126  16,271  7,401 603  82,675 388	or Less P18,881 30,749 - 362 147 253 100,126 16,271 7,401 603	2 Years  P 1,816 68 - 5	5 Years  P 209 272 9	Years  P 127 - 69 4,968 17
Financial Assets Cash and cash equivalents Trade and other receivables Due from related parties Derivative assets Financial assets at FVPL AFS financial assets Long-term receivables - net Noncurrent deposits  Financial Liabilities Short-term loans Liabilities for crude oil and petroleum product importation Accounts payable and accrued expenses (excluding specific taxes and other taxes payable and retirement benefits liability) Derivative liabilities Long-term debts (including current maturities)	Amount  P18,881 30,749 1,816 362 147 621 189 82  99,481  16,271  7,401 603 72,420	Cash Flow  P18,881 30,749 1,816 362 147 657 272 83  100,126  16,271  7,401 603 82,675	or Less P18,881 30,749 - 362 147 253 100,126 16,271 7,401 603	2 Years  P 1,816 68 - 5	5 Years  P 209 272 9	Years  P

### Commodity Price Risk

Commodity price risk is the risk that future cash flows from a financial instrument will fluctuate because of changes in market prices. The Group enters into various commodity derivatives to manage its price risks on strategic commodities. Commodity hedging allows stability in prices, thus offsetting the risk of volatile market fluctuations. Through hedging, prices of commodities are fixed at levels acceptable to the Group, thus protecting raw material cost and preserving margins. For consumer (buy) hedging transactions, if prices go down, hedge positions may show marked-to-market losses; however, any loss in the marked-to-market position is offset by the resulting lower physical raw material cost. While for producer (sell) hedges, if prices go down, hedge positions may show marked-to-market gains; however, any gain in the marked-to-market position is offset by the resulting lower selling price.

To minimize the Group's risk of potential losses due to volatility of international crude and product prices, the Group implemented commodity hedging for crude and petroleum products. The hedges are intended to protect crude inventories from risks of downward price and squeezed margins. Hedging policy (including the use of commodity price swaps, time-spreads, put options, collars and 3-way options) developed by the Commodity Risk Management Committee is in place. Decisions are guided by the conditions set and approved by the Group's management.

### Other Market Price Risk

The Group's market price risk arises from its investments carried at fair value (FVPL and AFS financial assets). The Group manages its risk arising from changes in market price by monitoring the changes in the market price of the investments.

### Capital Management

The Group's capital management policies and programs aim to provide an optimal capital structure that would ensure the Group's ability to continue as a going concern while at the same time provide adequate returns to the shareholders. As such, it considers the best trade-off between risks associated with debt financing and relatively higher cost of equity funds.

An enterprise resource planning system is used to monitor and forecast the Group's overall financial position. The Group regularly updates its near-term and long-term financial projections to consider the latest available market data in order to preserve the desired capital structure. The Group may adjust the amount of dividends paid to shareholders, issue new shares as well as increase or decrease assets and/or liabilities, depending on the prevailing internal and external business conditions.

The Group monitors capital via carrying amount of equity as shown in the condensed consolidated interim statements of financial position. The Group's capital for the covered reporting period is summarized in the table below:

	June 30, 2016	December 31, 2015
Total assets	P297,247	P294,267
Total liabilities	210,349	211,167
Total equity	86,898	83,100
Debt to equity ratio	2.4:1	2.5:1
Assets to equity ratio	3.4:1	3.5:1

There were no changes in the Group's approach to capital management during the period.

The Group is not subject to externally-imposed capital requirements.

### 11. Financial Assets and Financial Liabilities

The table below presents a comparison by category of carrying amounts and fair values of the Group's financial instruments as of June 30, 2016 and December 31, 2015:

	June 3	0, 2016	December	· 31, 2015
	Carrying	Fair	Carrying	Fair
	Value	Value	Value	Value
Financial assets (FA):  Cash and cash equivalents  Trade and other	P13,868	P13,868	P18,881	P18,881
receivables - net	30,529	30,529	30,749	30,749
Due from related parties	1,816	1,816	1,816	1,816
Long-term receivables - net	201	201	189	189
Noncurrent deposits	85	85	82	82
Loans and receivables	46,499	46,499	51,717	51,717
AFS financial assets	466	466	621	621
Financial assets at FVPL	152	152	147	147
Derivative assets	775	775	362	362
FA at FVPL	927	927	509	509
Total financial assets	P47,892	P47,892	P52,847	P52,847
	June 30 Carrying Value	0, 2016 Fair Value	December Carrying Value	<sup>-</sup> 31, 2015 Fair Value
Financial liabilities (FL):	value	Value	value	value
Short-term loans Liabilities for crude oil and petroleum product	P88,990	P88,990	P99,481	P99,481
importation Trade and other payables (excluding specific taxes and other taxes payable and retirement benefits	25,712	25,712	16,271	16,271
liability) Long-term debt (including	7,937	7,937	7,401	7,401
current portion)	70,300	70,300	72,420	72,420
Cash bonds	385	385	382	382
Cylinder deposits	512	512	454	454
Other noncurrent liabilities	64	64	70	70
FL at amortized cost	193,900	193,900	196,479	196,479
Derivative liabilities	267	267	603	603
Total financial liabilities	P194,167	P194,167	P197,082	P197,082

The following methods and assumptions are used to estimate the fair value of each class of financial instruments:

Cash and Cash Equivalents, Trade and Other Receivables, Due from Related Parties, Long-term Receivables and Noncurrent Deposits. The carrying amounts of cash and cash equivalents and receivables approximate fair value primarily due to the relatively short-term maturities of these financial instruments. In the case of long-term receivables and noncurrent deposits, the fair value is based on the present value of expected future cash flows using the applicable discount rates based on current market rates of identical or similar quoted instruments.

Derivatives. The fair values of freestanding and bifurcated forward currency transactions are calculated by reference to current forward exchange rates for contracts with similar maturity profiles. Marked-to-market valuation of commodity hedges are based on forecasted crude and product prices by third parties.

Financial Assets at FVPL and AFS Financial Assets. The fair values of publicly traded instruments and similar investments are based on published market prices. For debt instruments with no quoted market prices, a reasonable estimate of their fair values is calculated based on the expected cash flows from the instruments discounted using the applicable discount rates of comparable instruments quoted in active markets. Unquoted equity securities are carried at cost less impairment.

Long-term Debt - Floating Rate. The carrying amounts of floating rate loans with quarterly interest rate repricing approximate their fair values.

Cash Bonds, Cylinder Deposits and Other Noncurrent Liabilities. Fair value is estimated as the present value of all future cash flows discounted using the market rates for similar types of instruments as of reporting date. Effective rates used in 2016 and 2015 are 5.47% and 5.84%, respectively.

Short-term Loans, Liabilities for Crude Oil and Petroleum Product Importation and Trade and Other Payables. The carrying amounts of short-term loans, liabilities for crude oil and petroleum product importation and trade and other payables approximate fair value primarily due to the relatively short-term maturities of these financial instruments.

### **Derivative Financial Instruments**

The Group's derivative financial instruments according to the type of financial risk being managed and the details of freestanding and embedded derivative financial instruments are discussed below.

The Group enters into various currency and commodity derivative contracts to manage its exposure on foreign currency and commodity price risk. The portfolio is a mixture of instruments including forwards, swaps and options. These include freestanding and embedded derivatives found in host contracts which are not designated as accounting hedges. Changes in fair value of these instruments are recognized directly in profit or loss.

### Freestanding Derivatives

Freestanding derivatives consist of commodity and currency derivatives entered into by the Group.

### Currency Forwards

As of June 30, 2016 and December 31, 2015, the Group has outstanding foreign currency forward contracts with aggregate notional amount of US\$1,055 and US\$1,013, respectively, and with various maturities in 2016. As of June 30, 2016 and December 31, 2015, the net fair value of these currency forwards amounted to P388 and (P202), respectively.

### Commodity Swaps

The Group has outstanding swap agreements covering its oil requirements with various maturities in 2016. Under the agreements, payment is made either by the Group or its counterparty for the difference between the hedged fixed price and the relevant monthly average index price.

Total outstanding equivalent notional quantity covered by the commodity swaps were 11.8 and 10.9 million barrels as of June 30, 2016 and December 31, 2015, respectively. The estimated net receipt/(pay-outs) for these transactions amounted to P120 and (P39) as of June 30, 2016 and December 31, 2015, respectively.

### **Embedded Derivatives**

Embedded foreign currency derivatives exist in certain US dollar-denominated sales and purchases contracts for various fuel products of Petron. Under the sales and purchase contracts, the peso equivalent is determined using the average Philippine Dealing System rate on the month preceding the month of delivery.

As of June 30, 2016, the total outstanding notional amount of currency forwards embedded in non-financial contracts is nil while in December 31, 2015, the amount is minimal. These non-financial contracts consist mainly of foreign currency-denominated service contracts, purchase orders and sales agreements. The embedded forwards are not clearly and closely related to their respective host contracts. As of June 30, 2016 and December 31, 2015, the net fair value of these embedded currency forwards is minimal.

For the periods ended June 30, 2016 and December 31, 2015, the Group recognized marked-to-market gains (losses) from freestanding and embedded derivatives amounting to (P738) and P936, respectively.

### Fair Value Measurements

The Group measures a number of financial and non-financial assets and liabilities at fair value at each reporting date.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either in the principal market for the asset or liability, or in the absence of a principal market, in the most advantageous market for the asset or liability. The principal or most advantageous market must be accessible to the Group.

The fair value of an asset or liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming the market participants act in their economic best interest.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly; and
- Level 3: inputs for the asset or liability that are not based on observable market data

For assets and liabilities that are recognized in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by re-assessing the categorization at the end of each reporting period.

For purposes of the fair value disclosure, the Group has determined classes of assets and liabilities on the basis of nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy, as explained above.

### Fair Value Hierarchy

Financial assets and liabilities measured at fair value in the condensed consolidated interim statement of financial position are categorized in accordance with the fair value hierarchy. This hierarchy groups financial assets and liabilities into three levels based on the significance of inputs used in measuring the fair value of the financial assets and liabilities.

The table below analyzes financial instruments carried at fair value by valuation method as of June 30, 2016 and December 31, 2015.

June 30, 2016	Level 1	Level 2	Total
Financial Assets:			
FVPL	Р-	P152	P152
Derivative assets	-	775	775
AFS financial assets	123	343	466
Financial Liabilities:			
Derivative liabilities	-	(267)	(267)
December 31, 2015	Level 1	Level 2	Total
Financial Assets:			
FVPL	P -	P147	P147
Derivative assets	-	362	362
AFS financial assets	71	550	621
Financial Liabilities:			
Derivative liabilities	-	(603)	(603)

The Group has no financial instruments valued based on Level 3 as of June 30, 2016 and December 31, 2015. During the period, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

### 12. Significant Transactions During the Period

- a. On February 6, 2016, the Parent Company paid distributions amounting to US\$28.125 million (P1,919) to the holders of undated subordinated capital securities (USCS).
- b. On March 18, 2016, the Parent Company subscribed to additional 43,125,482 shares of Petrochemical Asia (HK) Limited (PAHL) for a total of P1,291. Petron's ownership interest to PAHL has increased from 47.25% to 50.26%.

- c. On March 31, 2016, the Parent Company made payment of US\$40 million to partially settle its \$475 million term loan facilities.
- d. On May 5, 2016, the BOD approved the reversal of the P25 billion appropriation for the Refinery Master Plan Phase 2 and the re-appropriation of P15 billion to fund major investments and maintenance projects scheduled for 2016 and 2017.

### 13. Basic and Diluted Earnings Per Share

Basic and diluted earnings per share amounts for the six months ended June 30, 2016 and 2015 are computed as follows:

	2016	2015
Net income attributable to equity holders of the Parent Company Dividends on preferred shares for the period Distributions paid to the holders of USCS	P5,075 323 1,919	P3,013 323 1,770
Net income attributable to common shareholders of the Parent Company (a)	P2,833	P920
Weighted average number of common shares outstanding (in millions) (b)	9,375	9,375
Basic and diluted earnings per common share attributable to equity holders of the Parent Company (a/b)	P0.30	P0.10

As of June 30, 2016 and 2015, the Group has no dilutive debt or equity instruments.

### 14. Dividends

On March 15, 2016, the BOD of the Parent Company approved cash dividends for common and Series 2 preferred shareholders with the following details:

Туре	Per Share	Record Date	Payment Date
Common	P0.10000	March 31, 2016	April 14, 2016
Series 2A	15.75000	April 15, 2016	May 3, 2016
Series 2B	17.14575	April 15, 2016	May 3, 2016
Series 2A	15.75000	July 15, 2016	August 3, 2016
Series 2B	17.14575	July 15, 2016	August 3, 2016

### 15. Commitments and Contingencies

### Supply and Lease Agreements

The Parent Company assigned all its rights and obligations to PSTPL (as Assignee) to have a term contract to purchase the Parent Company's crude oil requirements from Saudi Arabian Oil Company ("Saudi Aramco"), based on the latter's standard Far East selling prices. The contract is for a period of one year from November 1, 2013 to December 31, 2014 with automatic one-year extensions thereafter unless terminated at the option of either party, upon at least 60 days' written notice. Outstanding liabilities of the Parent Company for such purchases are shown as part of "Liabilities for crude oil and petroleum product importation" account in the condensed consolidated interim statement of financial position.

On September 30, 2009, the Parent Company through New Ventures Realty Corporation entered into a 30-year lease with Philippine National Oil Company (PNOC) without rent-free period, covering a property which is being used as the site for its refinery, commencing January 1, 2010 and ending on December 31, 2039. Based on the latest re-appraisal made, the annual rental shall be P138, starting 2012, payable on the 15th day of January each year without the necessity of demand. This non-cancelable lease is subject to renewal options and annual escalation clauses of 3% per annum to be applied starting 2013 until the next re-appraisal is conducted. The leased premises shall be reappraised in 2017 and every fifth year thereafter in which the new rental rate shall be determined equivalent to 5% of the reappraised value, and still subject to annual escalation clause of 3% for the four years following the re-appraisal. Prior to this agreement, Petron had an outstanding lease agreement on the same property from PNOC. Also, as of June 30, 2016, Petron leases other parcels of land from PNOC for its bulk plants and service stations.

### Unused Letters of Credit and Outstanding Standby Letters of Credit

The Group has unused letters of credit totaling approximately P21,844 and P28,799 as of June 30, 2016 and December 31, 2015, respectively.

### Tax Credit Certificates-Related Matters

In 1998, the Bureau of Internal Revenue (BIR) issued a deficiency excise tax assessment against the Parent Company relating to its use of P659 worth of Tax Credit Certificate ("TCCs") to pay certain excise tax obligations from 1993 to 1997. The TCCs were transferred to the Parent Company by suppliers as payment for fuel purchases. The Parent Company contested the BIR's assessment before the Court of Tax Appeals (CTA). In July 1999, the CTA ruled that as a fuel supplier of BOI-registered companies, the Parent Company was a qualified transferee of the TCCs and that the collection of the BIR of the alleged deficiency excise taxes was contrary to law. On March 21, 2012, the Court of Appeals (CA) promulgated a decision in favor of the Parent Company and against the BIR affirming the ruling of the CTA striking down the assessment issued by the BIR to the Parent Company. On April 19, 2012, a motion for reconsideration was filed by the BIR, which was denied by the CA in its resolution dated October 10, 2012. The BIR elevated the case to the Supreme Court through a petition for review on certiorari dated December 5, 2012. On June 17, 2013, the Parent Company filed its comment on the petition for review filed by the BIR. The petition was still pending as of June 30, 2016.

### Pandacan Terminal Operations

In November 2001, the City of Manila enacted Ordinance No. 8027 (Ordinance 8027) reclassifying the areas occupied by the oil terminals of the Parent Company, Pilipinas Shell Petroleum Corporation (Shell) and Chevron Philippines Inc. (Chevron) from industrial to commercial. This reclassification made the operation of the oil terminals in Pandacan, Manila illegal. In December 2002, the Social Justice Society (SJS) filed a petition with the Supreme Court against the Mayor of Manila asking that the latter be ordered to enforce Ordinance 8027. In April 2003, the Parent Company filed a petition with the Regional Trial Court (RTC) to annul Ordinance 8027 and enjoin its implementation. On the basis of a *status quo* order issued by the RTC, Mayor of Manila ceased implementation of Ordinance 8027.

The City of Manila subsequently issued the Comprehensive Land Use Plan and Zoning Ordinance (Ordinance 8119), which applied to the entire City of Manila. Ordinance 8119 allowed the Parent Company (and other non-conforming establishments) a seven-year grace period to vacate. As a result of the passage of Ordinance 8119, which was thought to effectively repeal Ordinance 8027, in April 2007, the RTC dismissed the petition filed by the Parent Company questioning Ordinance 8027.

However, on March 7, 2007, in the case filed by SJS, the Supreme Court rendered a decision (March 7 Decision) directing the Mayor of Manila to immediately enforce Ordinance 8027. On March 12, 2007, the Parent Company, together with Shell and Chevron, filed motions with the Supreme Court seeking intervention and reconsideration of the March 7 Decision. In the same year, the Parent Company also filed a petition before the RTC of Manila praying for the nullification of Ordinance 8119 on the grounds that the reclassification of the oil terminals was arbitrary, oppressive and confiscatory, and thus unconstitutional, and that the said Ordinance contravened the provisions of the Water Code of the Philippines (Presidential Decree No. 1067, the Water Code). On February 13, 2008, the Parent Company, Shell and Chevron were allowed by the Supreme Court to intervene in the case filed by SJS but their motions for reconsideration were denied. The Supreme Court declared Ordinance 8027 valid and dissolved all existing injunctions against the implementation of the Ordinance 8027.

In May 2009, Manila City Mayor Alfredo Lim approved Ordinance No. 8187 (Ordinance 8187), which amended Ordinance 8027 and Ordinance 8119 and permitted the continued operations of the oil terminals in Pandacan.

On August 24, 2012 (August 24 Decision), the RTC of Manila ruled that Section 23 of Ordinance 8119 relating to the reclassification of subject oil terminals had already been repealed by Ordinance 8187; hence any issue pertaining thereto had become moot and academic. The RTC of Manila also declared Section 55 of Ordinance 8119 null and void for being in conflict with the Water Code. Nonetheless, the RTC upheld the validity of all other provisions of Ordinance 8119. The Parent Company filed with the RTC a Notice of Appeal to the Court of Appeals on January 23, 2013. The parties have filed their respective briefs. As of June 30, 2016, the appeal remained pending.

With regard to Ordinance 8187, petitions were filed before the Supreme Court seeking its nullification and the enjoinment of its implementation. The Parent Company filed a manifestation on November 30, 2010 informing the Supreme Court that, without prejudice to its position in the cases, it had decided to cease operation of its petroleum product storage facilities in Pandacan within five (5) years or not later than January 2016 due to the many unfounded environmental issues being raised that tarnish the image of the Parent Company and the various amendments being made to the zoning ordinances of the City of Manila when the composition of the local government changes that prevented the Parent Company from making long-term plans. In a letter dated July 6, 2012 (with copies to the offices of the Vice Mayor and the City Council of Manila), the Parent Company reiterated its commitment to cease the operation of its petroleum product storage facilities and transfer them to another location by January 2016.

On November 25, 2014, the Supreme Court issued a Decision (November 25 Decision) declaring Ordinance 8187 unconstitutional and invalid with respect to the continued stay of the oil terminals in Pandacan. The Parent Company, Shell and Chevron were given 45 days from receipt of the November 25 Decision to submit a comprehensive plan and relocation schedule to the RTC of Manila and implement full relocation of their fuel storage facilities within six (6) months from the submission of the required documents. On March 10, 2015, acting on a Motion for Reconsideration filed by Shell, a Motion for Clarification filed by Chevron, and a Manifestation filed by the Parent Company, the Supreme Court denied Shell's motion with finality and clarified that relocation and transfer necessarily included removal of the facilities in the Pandacan terminals and should be part of the required comprehensive plan and relocation schedule.

On May 14, 2015, the Parent Company filed its submission in compliance with the November 25 Decision.

### Oil Spill Incident in Guimaras

On August 11, 2006, MT Solar I, a third party vessel contracted by the Parent Company to transport approximately two million liters of industrial fuel oil, sank 13 nautical miles southwest of Guimaras, an island province in the Western Visayas region of the Philippines. In separate investigations by the Philippine Department of Justice (DOJ) and the Special Board of Marine Inquiry (SBMI), both agencies found the owners of MT Solar I liable. The DOJ found the Parent Company not criminally liable, but the SBMI found the Parent Company to have overloaded the vessel. The Parent Company has appealed the findings of the SBMI to the Philippine Department of Transportation and Communication (DOTC) and is awaiting its resolution. The Parent Company believes that SBMI can impose administrative penalties on vessel owners and crew, but has no authority to penalize other parties, such as the Parent Company, which are charterers.

Other complaints for non-payment of compensation for the clean-up operations during the oil spill were filed by a total of 1,063 plaintiffs who allegedly did not receive any payment of their claims for damages arising from the oil spill. The total claims amount to P292. The cases were pending as of June 30, 2016.

### Other Proceedings

The Group is also a party to certain other proceedings arising out of the ordinary course of its business, including legal proceedings with respect to tax, regulatory and other matters. While the results of litigation cannot be predicted with certainty, Management believes that the final outcome of these other proceedings will not have a material adverse effect on the Group's business, financial condition or results of operations.

### 16. Other Matters

- a. There were no seasonal aspects that had a material effect on the financial position or financial performance of the Group.
- b. There were no material off-statements of financial position items, arrangements, obligations (including contingent obligations), and other relationship of the Group with unconsolidated entities or other persons created during the reporting period, except for the notional values of outstanding derivative transactions entered by the Group as of and for the period ended June 30, 2016.

### 17. Events After the Reporting Period

- a. On July 25, 2016, the Parent Company purchased all the 375,142,858 shares in PAHL owned by the PCERP for a total purchase price of P1,921. Petron's ownership interest in PAHL has increased from 50.26% to 100%.
- b. On August 5, 2016, the Parent Company paid distributions amounting to US\$28.125 million (P1,889) to the holders of USCS.

c. On August 8, 2016, the BOD of the Parent Company approved cash dividends for Series 2 preferred shareholders with the following details:

Type	Per Share	Record Date	Payment Date
Series 2A	P15.75000	October 14, 2016	November 3, 2016
Series 2B	17.14575	October 14, 2016	November 3, 2016
Series 2A	15.75000	January 13, 2017	February 3, 2017
Series 2B	17.14575	January 13, 2017	February 3, 2017



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### REPORT OF INDEPENDENT AUDITORS ON REVIEW OF SUPPLEMENTARY INFORMATION

The Board of Directors and Stockholders Petron Corporation SMC Head Office Complex 40 San Miguel Avenue Mandaluyong City

We have reviewed, in accordance with Philippine Standards on Review Engagements, the accompanying condensed consolidated interim financial statements of Petron Corporation (the "Company") and Subsidiaries (the "Group"), which comprise the condensed consolidated interim statement of financial position as at June 30, 2016, and the condensed consolidated interim statements of income, condensed consolidated interim statements of comprehensive income, condensed consolidated interim statements of changes in equity and condensed consolidated interim statements of cash flows for the six months ended June 30, 2016 and 2015, and selected explanatory notes and have issued our report thereon dated August 8, 2016.

Our review was made for the purpose of expressing a conclusion on the condensed consolidated interim financial statements of the Group taken as a whole. The supplementary information included in the following accompanying additional components is the responsibility of the Company's management.

- Supplementary Schedules of Annex 68-E
- Map of the Conglomerate
- Schedule of Philippine Financial Reporting Standards and Interpretations
- Reconciliation of Retained Earnings Available for Dividend Declaration



This supplementary information is presented for purposes of complying with the Securities Regulation Code Rule 68, As Amended, and is not a required part of the condensed consolidated interim financial statements. Such supplementary information has been subjected to review procedures applied in the review of the condensed consolidated interim financial statements and, in our conclusion, nothing has come to our attention that causes us to believe that such supplementary information do not present fairly, in all material respects, in relation to the condensed consolidated interim financial statements taken as a whole.

R.G. MANABAT & CO.

DARWIN P. VIROCEL

Partner

CPA License No. 0094495

SEC Accreditation No. 1386-A, Group A, valid until February 5, 2017

Tax Identification No. 912-535-864

BIR Accreditation No. 08-001987-31-2013

Issued December 2, 2013; valid until December 1, 2016

PTR No. 5321515MD

Issued January 4, 2016 at Makati City

August 8, 2016 Makati City, Metro Manila

### PETRON CORPORATION AND SUBSIDIARIES

### INDEX TO SUPPLEMENTARY SCHEDULES JUNE 30, 2016

### Statement of Management's Responsibility for the Condensed Consolidated Interim Financial Statements

### Supplementary Schedules to Condensed Consolidated Interim Financial Statements

Sup	plementary Schedules of Annex 68 - E	Page No.
Α.	Financial Assets	NA <sup>(a)</sup>
В.	Amounts Receivable from Directors, Officers, Employees, Related Parties, and Principal Stockholders (Other than Related Parties)	NA <sup>(b)</sup>
C.	Amounts Receivable and Payable from Related Parties which are Eliminated during the Consolidation of Financial Statements	1 - 2
D.	Goodwill and Other Intangible Assets	3
E.	Long-term Debt	4
F.	Indebtedness to Related Parties	NA <sup>(c)</sup>
G.	Guarantees of Securities of Other Issuers	NA
Н.	Capital Stock	5
Мар	of the Conglomerate within which the Group belongs	6
Sch	edule of Philippine Financial Reporting Standards and Interpretations	7
	onciliation of Parent Company's Retained Earnings Available for Dividend Declaration	8

<sup>(</sup>a) Balance of Available-for-Sale Financial Assets and Fair Value Through Profit or Loss is less than 5% of total current

<sup>(</sup>b) Balance of account is less than 1% of the total assets of the Group and no individually significant advances over P100,000.

<sup>(</sup>c) Balance of account is less than 5% of total assets of the Group

# PETRON CORPORATION AND SUBSIDIARIES SCHEDULE C - AMOUNTS RECEIVABLE FROM RELATED PARTIES WHICH ARE ELIMINATED DURING THE CONSOLIDATION OF FINANCIAL STATEMENTS JUNE 30, 2016 (Amounts in Millions)

	3,904 P	13,470 P	17,374 P	, TB	(69,321) P	72,840 P	13,856 P	0	TOTAL
				,	(4)		4		Petron Oil and Gas Mauritius Ltd. and Subsidiaries
		70	70	ď	(21)	21	70		Petrochemical Asia (HK) Limited and Subsidiaries
	134	15	149	Y	(87)	229	7		New Ventures Realty Corporation and Subsidiaries
		5	Ġ	ı	(18)	16	7		Overseas Ventures Insurance Corporation Ltd.
		ယ္ထ	33	7	(250)	258	25		Petrogen Insurance Corporation
-		11,047	11,047	Y	(59,468)	64,142	6,373		Petron Singapore Trading Pte., Ltd.
	,	-		х					Petron Freeport Corporation
		27	27	i	(125)	26	126		Petron Marketing Corporation
	3,770 P	2,272 P	6,042 P	٠ ٦	(9,348) P	8,148 P	7,242 P	יסד	Petron Corporation
ENDING	NONCURRENT	CURRENT	TOTAL	AMOUNTS WRITTEN OFF	AMTS COLLECTED/ CREDIT MEMO	ADDITIONS/ CTA/RECLASS/ OTHERS	BEGINNING BALANCE	1	NAME OF RELATED PARTY

# PETRON CORPORATION AND SUBSIDIARIES SCHEDULE C - AMOUNTS RECEIVABLE FROM RELATED PARTIES WHICH ARE ELIMINATED DURING THE CONSOLIDATION OF FINANCIAL STATEMENTS JUNE 30, 2016 (Amounts in Millions)

1.2
2,27 2,27 11.04 13.47

### PETRON CORPORATION AND SUBSIDIARIES SCHEDULE D - GOODWILL AND OTHER INTANGIBLE ASSETS JUNE 30, 2016 (Amounts in Millions)

Description		Beginning balance	Additions at cost	Charged to cost and expenses	Charged to other accounts	Other changes additions (deductions)	Ending balance
Goodwill:  Cost  Less impairment for the period	ס	7,694 P	1 1	- P	ا 9	500 P	8,194 70
Less impairment for the period		1	ı	70			1
	٩	7,694 P		(70) P	<u>-</u> ا	500 P	8,124
Franchise Fee:							
Cost	ט	17 P	1 F	, P	- P	- P	18
Less amortization for the period		13		_			14
		4 P	1	(1) P	- P	- P	4
Computer Software:							
Cost	Ъ	514 P	- 70		,		(1)
Less amortization for the period		405	ı	39	•	29	473
	, P	109 P		(39) P		7 P	77

## PETRON CORPORATION AND SUBSIDIARIES SCHEDULE E - LONG-TERM DEBT JUNE 30, 2016 (Amounts in Millions)

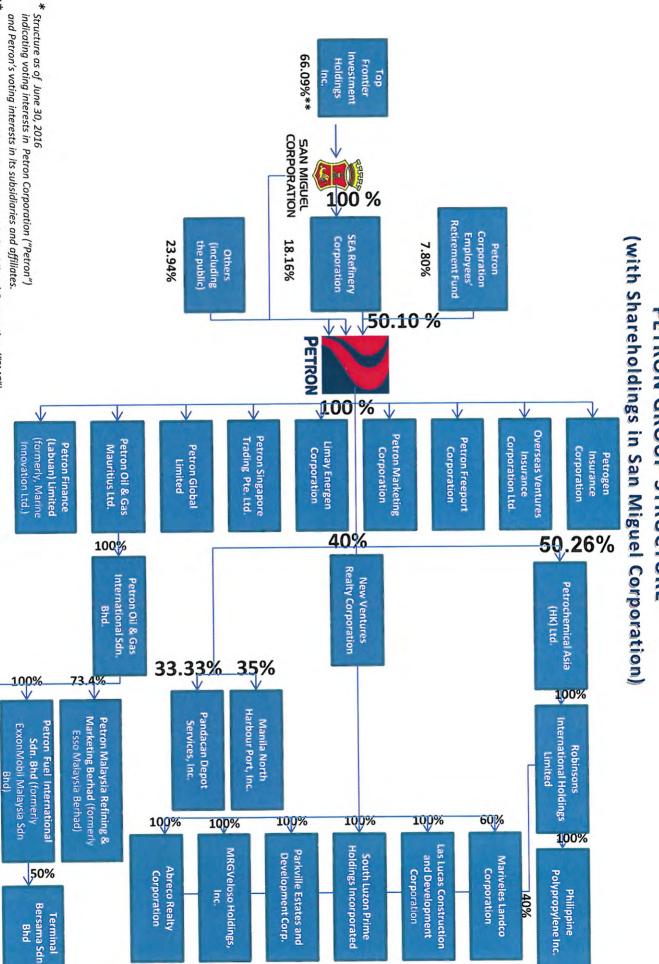
		Floating Standard Cha				Floating Standard Cha				Fixed Rizal Comme	Peso denominated:		TITLE OF ISSUE
		Standard Chartered Bank (Hong Kong) Limited	king Berhad	king Berhad	erhad	<u>orninated</u> Standard Chartered Bank (Hong Kong) Limited		Deutsche Bank AG, Hongkong Branch	UnionBank of the Philippines	Rizal Commercial Banking Corporation		The second secon	AGENT / LENDER
P 71.288 P	42,832	25,883	586	1,171	1,074	14,118	28,456	20,000	5,000	P 3,456			Outstanding Balance
P 2,158 P	2,126		148	383	384	1,211	32	r	X	9 32 H			Amount Shown as Current
70,300	41,941	25,289	583	1,165	1,070	13,834	28,359	19,945	4,979	3,435			Current and Long-term
		LIBOR + margin	COF + margin	COF + margin	COF + margin	LIBOR + margin		7.00%	5.4583% (exclusive of Gross Receipts Tax)	6.3212% and 7.1827%			INTEREST RATES
		Amortized	Amortized	Amortized	Amortized	Amortized		Bullet	Amortized	Airioruzed			Number of Periodic Installments
		July 2020	July 2019	June 2019	March 2019	May 2019		November 2017	October 2022	October 2022	October 2021		Final Maturity

## PETRON CORPORATION AND SUBSIDIARIES SCHEDULE H - CAPITAL STOCK JUNE 30, 2016

2,877,680		¥	Not applicable		2,877,680	524,895,503	Series 2B Preferred*
7,083,320	39,000	1	Not applicable		7,122,320		Series 2A Preferred*
2,242,573,831	1,618,445	7,130,912,221 1,618,445	Not applicable		9,375,104,497	9,375,104,497	Common stock
		÷	100,000,000   Not applicable	100,000,000	Ţ	624,895,503	Preferred stock*
Others	Directors and executive officers	Number of shares held by related parties	Number of shares reserved for options, warrants, conversion and other rights	Number of shares issued but not outstanding	Number of shares issued and outstanding as shown under related balance sheet caption	Number of Shares Authorized	Title of Issue

<sup>\*</sup>part of the 624,895,503 authorized preferred stock

## **PETRON GROUP STRUCTURE\***



\*\* Information on direct and/or indirect interests in San Miguel Corporation ("SMC")

posted on the EDGE Portal of the Philippine Stock Exchange. based on the Public Ownership Report of SMC as of June 30, 2016

100%

formerly ExxonMobil Borneo

Sdn. Bhd.)

Petron Oil (M) Sdn Bhd

### PETRON CORPORATION AND SUBSIDIARIES

INTERPRET.	FINANCIAL REPORTING STANDARDS AND ATIONS of June 30, 2016	Adopted	Not Adopted	Not Applicable
Framework Statements	for the Preparation and Presentation of Financial Framework Phase A: Objectives and qualitative characteristics	•		
PFRSs Prac	tice Statement Management Commentary	~		
Philippine F	inancial Reporting Standards	1		
PFRS 1 (Revised)	First-time Adoption of Philippine Financial Reporting Standards			¥
	Amendments to PFRS 1 and PAS 27: Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate			•
	Amendments to PFRS 1: Additional Exemptions for First-time Adopters			¥
	Amendment to PFRS 1: Limited Exemption from Comparative PFRS 7 Disclosures for First-time Adopters			~
	Amendments to PFRS 1: Severe Hyperinflation and Removal of Fixed Date for First-time Adopters			~
	Amendments to PFRS 1: Government Loans			~
	Annual Improvements to PFRSs 2009 -2011 Cycle: First-time Adoption of Philippine Financial Reporting Standards - Repeated Application of PFRS 1			¥
	Annual Improvements to PFRSs 2009 -2011 Cycle: Borrowing Cost Exemption			~
	Annual Improvements to PFRSs 2011 -2013 Cycle: PFRS version that a first-time adopter can apply			~
PFRS 2	Share-based Payment		4	~
	Amendments to PFRS 2: Vesting Conditions and Cancellations			~
	Amendments to PFRS 2: Group Cash-settled Share-based Payment Transactions			¥
	Annual Improvements to PFRSs 2010 -2012 Cycle: Meaning of 'vesting condition'			•
PFRS 3	Business Combinations	~		
(Revised)	Annual Improvements to PFRSs 2010 -2012 Cycle: Classification and measurement of contingent consideration	•		
	Annual Improvements to PFRSs 2011 -2013 Cycle: Scope exclusion for the formation of joint arrangements	•		
PFRS 4	Insurance Contracts			
	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts	~		
PFRS 5	Non-current Assets Held for Sale and Discontinued Operations	•		
	Annual Improvements to PFRSs 2012 -2014 Cycle: Changes in method for disposal	¥		
PFRS 6	Exploration for and Evaluation of Mineral Resources			~

INTERPRET	FINANCIAL REPORTING STANDARDS AND ATIONS of June 30, 2016	Adopted	Not Adopted	Not Applicable
PFRS 7	Financial Instruments: Disclosures			
	Amendments to PFRS 7: Transition	¥		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets	Y		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets - Effective Date and Transition	~		
	Amendments to PFRS 7: Improving Disclosures about Financial Instruments	~		
	Amendments to PFRS 7: Disclosures - Transfers of Financial Assets	v		
	Amendments to PFRS 7: Disclosures -Offsetting Financial Assets and Financial Liabilities	•		
	Amendments to PFRS 7: Mandatory Effective Date of PFRS 9 and Transition Disclosures	v		
	Annual Improvements to PFRSs 2012 -2014 Cycle: 'Continuing involvement' for servicing contracts	~		
	Annual Improvements to PFRSs 2012 -2014 Cycle: Offsetting disclosures in condensed interim financial statements	v		
PFRS 8	Operating Segments	•		. —
	Annual Improvements to PFRSs 2010 -2012 Cycle: Disclosures on the aggregation of operating segments	V		
PFRS 9	Financial Instruments			
	Hedge Accounting and amendments to PFRS 9, PFRS 7 and PAS 39		~	
PFRS 9 (2014)	Financial Instruments		Y	
100000000000000000000000000000000000000	Consolidated Financial Statements	~		
	Amendments to PFRS 10, PFRS 11, and PFRS 12: Consolidated Financial Statements, Joint Arrangements and Disclosure of Interests in Other Entities: Transition Guidance	•		
	Amendments to PFRS 10, PFRS 12, and PAS 27 (2011): Investment Entities			~
	Amendments to PFRS 10 and PAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture		v	
	Amendments to PFRS 10, PFRS 12 and PAS 28: Investment Entities: Applying the Consolidation Exception			~
PFRS 11	Joint Arrangements	~		
	Amendments to PFRS 10, PFRS 11, and PFRS 12: Consolidated Financial Statements, Joint Arrangements and Disclosure of Interests in Other Entities: Transition Guidance	¥		
	Amendments to PFRS 11: Accounting for Acquisitions of Interests in Joint Operations	~		

INTERPRET	FINANCIAL REPORTING STANDARDS AND ATIONS of June 30, 2016	Adopted	Not Adopted	Not Applicable
PFRS 12	Disclosure of Interests in Other Entities	~		
	Amendments to PFRS 10, PFRS 11, and PFRS 12: Consolidated Financial Statements, Joint Arrangements and Disclosure of Interests in Other Entities: Transition Guidance	•		
	Amendments to PFRS 10, PFRS 12, and PAS 27 (2011): Investment Entities			~
	Amendments to PFRS 10, PFRS 12 and PAS 28: Investment Entities: Applying the Consolidation Exception			~
PFRS 13	Fair Value Measurement	~	1	1 =====================================
	Annual Improvements to PFRSs 2010 -2012 Cycle: Measurement of short-term receivables and payables	¥		
	Annual Improvements to PFRSs 2011 -2013 Cycle: Scope of portfolio exception	,		
PFRS 14	Regulatory Deferral Accounts			~
Philippine A	accounting Standards			
PAS 1 Revised)	Presentation of Financial Statements	~		
(Revised)	Amendment to PAS 1: Capital Disclosures	~		
	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation	~		
	Amendments to PAS 1: Presentation of Items of Other Comprehensive Income	~		
	Annual Improvements to PFRSs 2009 -2011 Cycle: Presentation of Financial Statements -Comparative Information beyond Minimum Requirements	¥		
	Annual Improvements to PFRSs 2009 -2011 Cycle: Presentation of the Opening Statement of Financial Position and Related Notes	¥		
	Amendments to PAS 1: Disclosure Initiative	~		
PAS 2	Inventories	~		
PAS 7	Statement of Cash Flows	~		
	Amendments to PAS 7: Disclosure Initiative		~	
PAS 8	Accounting Policies, Changes in Accounting Estimates and Errors	*		
PAS 10	Events after the Reporting Period	~		
PAS 11	Construction Contracts			~
PAS 12	Income Taxes	-		
	Amendment to PAS 12 - Deferred Tax: Recovery of Underlying Assets	v		
	Amendments to PAS 12: Recognition of Deferred Tax Assets for Unrealized Losses		v	

INTERPRETA	INANCIAL REPORTING STANDARDS AND TIONS of June 30, 2016	Adopted	Not Adopted	Not Applicable
PAS 16	Property, Plant and Equipment	~		
	Annual Improvements to PFRSs 2009 -2011 Cycle: Property, Plant and Equipment -Classification of Servicing Equipment	•		
	Annual Improvements to PFRSs 2010 -2012 Cycle: Restatement of accumulated depreciation (amortization) on revaluation (Amendments to PAS 16 and PAS 38)	V		
	Amendments to PAS 16 and PAS 38: Clarification of Acceptable Methods of Depreciation and Amortization	•		
	Amendments to PAS 16 and PAS 41: Agriculture: Bearer Plants			~
PAS 17	Leases	~		
PAS 18	Revenue	~		
PAS 19	Employee Benefits	V		
(Amended)	Amendments to PAS 19: Defined Benefit Plans: Employee Contributions	Y		
	Annual Improvements to PFRSs 2012 -2014 Cycle: Discount rate in a regional market sharing the same currency -e.g. the Eurozone	•		
PAS 20	Accounting for Government Grants and Disclosure of Government Assistance			*
PAS 21	The Effects of Changes in Foreign Exchange Rates	~		
	Amendment: Net Investment in a Foreign Operation	~		
PAS 23 (Revised)	Borrowing Costs	~		
PAS 24	Related Party Disclosures	~		
(Revised)	Annual Improvements to PFRSs 2010 -2012 Cycle: Definition of 'related party'	~		
PAS 26	Accounting and Reporting by Retirement Benefit Plans			~
PAS 27	Separate Financial Statements	~		
(Amended)	Amendments to PFRS 10, PFRS 12, and PAS 27 (2011): Investment Entities			~
	Amendments to PAS 27: Equity Method in Separate Financial Statements		~	
PAS 28	Investments in Associates and Joint Ventures	~		
(Amended)	Amendments to PFRS 10 and PAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture		Ý	
	Amendments to PFRS 10, PFRS 12 and PAS 28: Investment Entities: Applying the Consolidation Exception			•
PAS 29	Financial Reporting in Hyperinflationary Economies		1	~

INTERPRE	FINANCIAL REPORTING STANDARDS AND TATIONS of June 30, 2016	Adopted	Not Adopted	Not Applicable
PAS 32	Financial Instruments: Disclosure and Presentation	~		
	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation	~		
	Amendment to PAS 32: Classification of Rights Issues	•		
	Amendments to PAS 32: Offsetting Financial Assets and Financial Liabilities	¥		
	Annual Improvements to PFRSs 2009 -2011 Cycle: Financial Instruments Presentation -Income Tax Consequences of Distributions	v		
PAS 33	Earnings per Share	~		
PAS 34	Interim Financial Reporting	~		
	Annual Improvements to PFRSs 2009 -2011 Cycle: Interim Financial Reporting -Segment Assets and Liabilities	V		
	Annual Improvements to PFRSs 2012 -2014 Cycle: Disclosure of information "elsewhere in the interim financial report"	v		
PAS 36	Impairment of Assets	~		
	Amendments to PAS 36: Recoverable Amount Disclosures for Non-Financial Assets	v		
PAS 37	Provisions, Contingent Liabilities and Contingent Assets	- 0		
PAS 37	Intangible Assets	~		
	Annual Improvements to PFRSs 2010 -2012 Cycle: Restatement of accumulated depreciation (amortization) on revaluation (Amendments to PAS 16 and PAS 38)	v		
	Amendments to PAS 16 and PAS 38: Clarification of Acceptable Methods of Depreciation and Amortization	· ·		
PAS 39	Financial Instruments: Recognition and Measurement	~		
	Amendments to PAS 39: Transition and Initial Recognition of Financial Assets and Financial Liabilities	~		
	Amendments to PAS 39: Cash Flow Hedge Accounting of Forecast Intragroup Transactions	¥		
	Amendments to PAS 39: The Fair Value Option	~		
	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts	~		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets	•		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets -Effective Date and Transition	~		
	Amendments to Philippine Interpretation IFRIC–9 and PAS 39: Embedded Derivatives	•		
	Amendment to PAS 39: Eligible Hedged Items	~		-
<u> </u>	Amendment to PAS 39: Novation of Derivatives and Continuation of Hedge Accounting	~		
PAS 40	Investment Property	~		
	Annual Improvements to PFRSs 2011 -2013 Cycle: Interrelationship of PFRS 3 and PAS 40 (Amendment to PAS 40)	v		

INTERPRET	FINANCIAL REPORTING STANDARDS AND ATIONS of June 30, 2016	Adopted	Not Adopted	Not Applicable
PAS 41	Agriculture			~
	Amendments to PAS 16 and PAS 41: Agriculture: Bearer Plants			•
Philippine Ir	nterpretations			
IFRIC 1	Changes in Existing Decommissioning, Restoration and Similar Liabilities	¥		
IFRIC 2	Members' Share in Co-operative Entities and Similar Instruments			¥
IFRIC 4	Determining Whether an Arrangement Contains a Lease	~		
FRIC 5	Rights to Interests arising from Decommissioning, Restoration and Environmental Rehabilitation Funds			v
IFRIC 6	Liabilities arising from Participating in a Specific Market - Waste Electrical and Electronic Equipment			Y
IFRIC 7	Applying the Restatement Approach under PAS 29 Financial Reporting in Hyperinflationary Economies			•
IFRIC 9	Reassessment of Embedded Derivatives	v		
	Amendments to Philippine Interpretation IFRIC - 9 and PAS 39: Embedded Derivatives	~		
IFRIC 10	Interim Financial Reporting and Impairment	~		
IFRIC 12	Service Concession Arrangements			v
IFRIC 13	Customer Loyalty Programmes	~		
IFRIC 14	PAS 19 - The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction	•		
	Amendments to Philippine Interpretations IFRIC - 14, Prepayments of a Minimum Funding Requirement	~		
IFRIC 16	Hedges of a Net Investment in a Foreign Operation	1.5.		•
IFRIC 17	Distributions of Non-cash Assets to Owners	v		
IFRIC 18	Transfers of Assets from Customers			
IFRIC 19	Extinguishing Financial Liabilities with Equity Instruments	~		
IFRIC 20	Stripping Costs in the Production Phase of a Surface Mine			~
IFRIC 21	Levies	v		
SIC-7	Introduction of the Euro			V
SIC-10	Government Assistance - No Specific Relation to Operating Activities			v
SIC-15	Operating Leases - Incentives			
SIC-25	Income Taxes - Changes in the Tax Status of an Entity or its Shareholders	¥		
SIC-27	Evaluating the Substance of Transactions Involving the Legal Form of a Lease	•		
SIC-29	Service Concession Arrangements: Disclosures.			~
SIC-31	Revenue - Barter Transactions Involving Advertising Services			
SIC-32	Intangible Assets - Web Site Costs			-
Philippine l	nterpretations Committee Questions and Answers			
PIC Q&A 2006-01	PAS 18, Appendix, paragraph 9 -Revenue recognition for sales of property units under pre-completion contracts			-

INTERPRET	FINANCIAL REPORTING STANDARDS AND ATIONS of June 30, 2016	Adopted	Not Adopted	Not Applicable
PIC Q&A 2006-02	PAS 27.10(d) -Clarification of criteria for exemption from presenting consolidated financial statements	v		
PIC Q&A 2007-01- Revised	PAS 1.103(a) -Basis of preparation of financial statements if an entity has not applied PFRSs in full			v
PIC Q&A 2007-02	PAS 20.24.37 and PAS 39.43 - Accounting for government loans with low interest rates [see PIC Q&A No. 2008-02]			~
PIC Q&A 2007-03	PAS 40.27 -Valuation of bank real and other properties acquired (ROPA)			•
PIC Q&A 2007-04	PAS 101.7 -Application of criteria for a qualifying NPAE			~
PIC Q&A 2008-01- Revised	PAS 19.78 -Rate used in discounting post-employment benefit obligations	¥		
PIC Q&A 2008-02	PAS 20.43 -Accounting for government loans with low interest rates under the amendments to PAS 20			¥
PIC Q&A 2009-01	Framework.23 and PAS 1.23 -Financial statements prepared on a basis other than going concern			~
PIC Q&A 2009-02	PAS 39.AG71-72 -Rate used in determining the fair value of government securities in the Philippines	¥		
PIC Q&A 2010-01	PAS 39.AG71-72 -Rate used in determining the fair value of government securities in the Philippines	•		
PIC Q&A 2010-02	PAS 1R.16 -Basis of preparation of financial statements	~		
PIC Q&A 2010-03	PAS 1 Presentation of Financial Statements -Current/non- current classification of a callable term loan	~		
PIC Q&A 2011-01	PAS 1.10(f) -Requirements for a Third Statement of Financial Position	•		
PIC Q&A 2011-02	PFRS 3.2 -Common Control Business Combinations	~		
PIC Q&A 2011-03	Accounting for Inter-company Loans	•		
PIC Q&A 2011-04	PAS 32.37-38 -Costs of Public Offering of Shares	•		
PIC Q&A 2011-05	PFRS 1.D1-D8 -Fair Value or Revaluation as Deemed Cost	¥		
PIC Q&A 2011-06	PFRS 3, Business Combinations (2008), and PAS 40, Investment Property -Acquisition of Investment properties - asset acquisition or business combination?	~		
PIC Q&A 2012-01	PFRS 3.2 -Application of the Pooling of Interests Method for Business Combinations of Entities Under Common Control in Consolidated Financial Statements			V
PIC Q&A 2012-02	Cost of a New Building Constructed on the Site of a Previous Building			Y
PIC Q&A 2013-01	Applicability of SMEIG Final Q&As on the Application of IFRS for SMEs to Philippine SMEs			v
PIC Q&A 2013-02	Conforming Changes to PIC Q&As - Cycle 2013	~		
PIC Q&A 2013-03 (Revised)	PAS 19 -Accounting for Employee Benefits under a Defined Contribution Plan subject to Requirements of Republic Act (RA) 7641, The Philippine Retirement Law	v		

### PETRON CORPORATION

### SMC Head Office Complex 40 San Miguel Avenue, Mandaluyong City SCHEDULE OF RECONCILIATION OF RETAINED EARNINGS AVAILABLE FOR DIVIDEND DECLARATION June 30, 2016

(Amounts in Thousand Pesos)

(Figures based	on unaudited
financia	al statements)

	IIIIaiiCia	i statements)
Unappropriated Retained Earnings, as adjusted to available for dividend distribution, beginning		P6,203,452
Add: Net income actually earned/realized during the period		
Net income during the period closed to Retained Earnings	P5,399,365	
Less: Non-actual/ unrealized income, net of tax:		
Unrealized foreign exchange gain - net (except those attributable to cash and cash		
equivalents)	185,742	
Fair value gains arising from marked-to-market		
measurement	457,635	
Adjustment due to deviation from PFRS/	315	
GAAP - gain Other unrealized gains or adjustments to the	313	
retained earnings as a result of certain transactions accounted for under the PFRS	3,815	
Sub-total	4,751,858	
Add: Non-actual losses, net of tax:		
Adjustment due to deviation from PFRS/	10.000	
GAAP - loss	3,537	
Net income actually earned during the period	4,755,395	4,755,395
Add (Less):		
Dividend declarations during the period	(1,247,796)	
Distributions paid	(1,918,647)	
	(3,166,443)	(3,166,443)
TOTAL RETAINED EARNINGS, END AVAILABLE FOR DIVIDEND		P7,792,404

### PETRON CORPORATION AND SUBSIDIARIES FINANCIAL SOUNDNESS INDICATORS

Fina	ancial Ratios	Formula	June 30, 2016	December 31, 2015
Liquidi	ty			
a) Cur	rent Ratio	Current Assets	0.94	0.91
		Current Liabilities	0.54	0.71
Solveno	ey			
b) Deb	ot to Equity Ratio	Total Liabilities	2.42	2.54
		Total Equity	2.42	2.34
	et to Equity	Total Assets	3.42	3.54
Rati	io	Total Equity	3.42	3,54
Profital	bility			
d) Reti	urn on Average	Net Income	12.42%	6.37%
Equ	iity <sup>a</sup>	Average Total Equity	12.42 /0	0.5770
	rest Rate verage Ratio	Earnings Before Interests, Taxes, Depreciation and Amortization	4.38	4.03
		Interest Expense and Other Financing Charges	<b>1.30</b>	7.03

<sup>&</sup>lt;sup>a</sup> annualized



### STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR CONSOLIDATED FINANCIAL STATEMENTS

The management of Petron Corporation (the "Company") and Subsidiaries, is responsible for the preparation and fair presentation of the consolidated financial statements as at and for the years ended December 31, 2015 and 2014, including the additional components attached therein, in accordance with the prescribed financial reporting framework indicated therein. This responsibility includes designing and implementing internal controls relevant to the preparation and fair presentation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error, selecting and applying appropriate accounting policies, and making accounting estimates that are reasonable in the circumstances.

The Board of Directors reviews and approves the consolidated financial statements and submits the same to the stockholders.

R.G. Manabat & Co., the independent auditors appointed by the stockholders, has audited the consolidated financial statements of the Company in accordance with Philippine Standards on Auditing, and in its report to the stockholders, has expressed its opinion on the fairness of presentation upon completion of such audit.

EDUARDO M. OJUANGCO, JR.

Chairman

RAMONS. ANG

President and Chief Executive Officer

EMMANUEL E. ERAÑA

Senior Vice President and Chief Finance Officer

Signed this 15th day of March 2016



SUBSCRIBED AND SWORN TO before me, a Notary Public for and in the City of Mandaluyong, Metro Manila, this MAR 1 8 2016, affiants being personally known to me and signed this instrument in my presence and avowed under penalty of law to the whole truth of contents thereof.

Name Eduardo M. Cojuangco, Jr.

Ramon S. Ang

Emmanuel E. Eraña

Competent Evidence of Identity

Passport No. XX0410612 Passport No. XX0492943

Passport No. EC2176330

Date/Place of Issue

16 Feb 2012/ DFA Manila 22 Feb 2013/ DFA Manila

23 Sept 2014 / DFA Manila

Doc. No. Page No.

Book No.

Series of 2016

GDANGANAN lig for Mandaluyong City 40 San Miguel Avenue, 1550 Mandaluyong City Appointment No. 0423-16
Until December 31, 2017
Altorney's Roll No. 50213
PTR No. 2616740/1-4-16/Mandaluyong
IEP No. 1015956/1-4-16/Bulacan
ICLE Compliance No. V. 0002247/9-12

ACLE Compliance No. V-0003247/8-12-14

### COVER SHEET

for AUDITED FINANCIAL STATEMENTS

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Note 1: In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.

<sup>2:</sup> All Boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt of Notice of Deficiencies shall not excuse the corporation from liability for its deficiencies.



R.G. Manabat & Co. The KPMG Center, 9/F 6787 Avala Avenue

Makati City 1226, Metro Manila, Philippines

Branches: Subic · Cebu · Bacolod · Iloilo

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Fax Internet

E-Mail

www.kpmg.com.ph ph-inquiry@kpmg.com

### REPORT OF INDEPENDENT AUDITORS

The Board of Directors and Stockholders Petron Corporation SMC Head Office Complex 40 San Miguel Avenue Mandaluyong City

We have audited the accompanying consolidated financial statements of Petron Corporation and Subsidiaries, which comprise the consolidated statements of financial position as of December 31, 2015 and 2014, and the consolidated statements of income, consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for each of the three years in the period ended December 31, 2015, and notes, comprising a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with Philippine Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Philippine Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



### Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the consolidated financial position of Petron Corporation and Subsidiaries as of December 31, 2015 and 2014, and its consolidated financial performance and its consolidated cash flows for each of the three years in the period ended December 31, 2015, in accordance with Philippine Financial Reporting Standards.

R.G. MANABAT & CO.

DARWIN P. VIROCEL

Partner

CPA License No. 0094495

SEC Accreditation No. 1386-A, Group A, valid until February 5, 2017

Tax Identification No. 912-535-864

BIR Accreditation No. 08-001987-31-2013

Issued December 2, 2013; valid until December 1, 2016

PTR No. 5321515MD

Issued January 4, 2016 at Makati City

March 15, 2016 Makati City, Metro Manila

### PETRON CORPORATION AND SUBSIDIARIES

CONSOLIDATED FINANCIAL STATEMENTS December 31, 2015, 2014 and 2013

### PETRON CORPORATION AND SUBSIDIARIES

### CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

(Amounts in Million Pesos)

		December 31	
	Note	2015	2014
ASSETS			
<b>Current Assets</b>			
Cash and cash equivalents	6, 34, 35	P18,881	P90,602
Financial assets at fair value through profit			
or loss	7, 34, 35	509	1,632
Available-for-sale financial assets	4, 8, 34, 35	233	430
	4, 9, 28, 34, 35	30,749	48,339
Inventories	4, 10	30,823	53,180
Other current assets	15	34,530	24,846
<b>Total Current Assets</b>		115,725	219,029
Noncurrent Assets			
Available-for-sale financial assets	4, 8, 34, 35	388	451
Property, plant and equipment - net	4, 12, 37	161,597	153,650
Investment in shares of stock of an			
associate	4, 11	1,814	1,162
Investment property - net	4, 13	112	113
Deferred tax assets	4, 27	211	242
Goodwill	4, 14	7,694	8,921
Other noncurrent assets - net	4, 15, 34, 35	6,726	7,756
Total Noncurrent Assets		178,542	172,295
		P294,267	P391,324
LIABILITIES AND EQUITY			
Current Liabilities			
Short-term loans	16, 34, 35	P99,481	P133,388
Liabilities for crude oil and petroleum	10, 54, 55	1 77,401	1 133,300
product importation	34, 35	16,271	24,032
Trade and other payables	17, 28, 34, 35	9,347	39,136
Derivative liabilities	34, 35	603	98
Income tax payable	31, 33	183	73
Current portion of long-term debt - net	18, 34, 35	694	5,860
Total Current Liabilities	-,,	126,579	202,587
Noncurrent Liabilities			
Long-term debt - net of current portion	18, 34, 35	71,726	66,269
Retirement benefits liability	30	5,509	2,273
Deferred tax liabilities	27	4,638	3,471
Asset retirement obligation	4, 19	1,809	1,659
Other noncurrent liabilities	20, 34, 35	906	1,373
Total Noncurrent Liabilities		84,588	75,045
Total Liabilities		211,167	277,632

Forward

		Dece	mber 51
	Note	2015	2014
<b>Equity Attributable to Equity Holders of the</b>			
Parent Company	21		
Capital stock		P9,485	P9,485
Additional paid-in capital		19,653	19,653
Undated subordinated capital securities		30,546	30,546
Retained earnings		41,712	40,815
Reserve for retirement plan		(3,204)	(1,018)
Other reserves		(5,563)	(2,149)
Treasury stock		(10,000)	
<b>Total Equity Attributable to Equity Holders of</b>			
the Parent Company		82,629	97,332
Non-controlling Interests		471	16,360
Total Equity		83,100	113,692
		P294,267	P391,324

# CONSOLIDATED STATEMENTS OF INCOME FOR THE YEARS ENDED DECEMBER 31, 2015, 2014 AND 2013

(Amounts in Million Pesos, Except Per Share Data)

	Note	2015	2014	2013
SALES	28, 37	P360,178	P482,535	P463,638
COST OF GOODS SOLD	22	328,438	463,100	440,479
GROSS PROFIT		31,740	19,435	23,159
SELLING AND ADMINISTRATIVE				
EXPENSES	23	(13,606)	(11,830)	(11,475)
INTEREST EXPENSE AND OTHER FINANCING				
CHARGES	26, 37	(5,533)	(5,528)	(5,462)
INTEREST INCOME	26, 37	686	844	1,285
SHARE IN NET INCOME OF AN ASSOCIATE	11	133	102	110
OTHER INCOME (EXPENSES) - Net	26	(3,495)	790	(675)
		(21,815)	(15,622)	(16,217)
INCOME BEFORE INCOME				
TAX		9,925	3,813	6,942
INCOME TAX EXPENSE	27, 36, 37	3,655	804	1,850
NET INCOME		P6,270	P3,009	P5,092
Attributable to: Equity holders of the Parent				
Company	32	P5,618	P3,320	P5,247
Non-controlling interests		652	(311)	(155)
		P6,270	P3,009	P5,092
BASIC/DILUTED EARNINGS (LOSS) PER COMMON SHARE ATTRIBUTABLE TO	O			
EQUITY HOLDERS OF THE PARENT COMPANY		P0.15	(P0.15)	P0.28

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME FOR THE YEARS ENDED DECEMBER 31, 2015, 2014 AND 2013

(Amounts in Million Pesos)

	Note	2015	2014	2013
NET INCOME		P6,270	P3,009	P5,092
OTHER COMPREHENSIVE INCOME (LOSS)				
ITEMS THAT WILL NOT BE RECLASSIFIED TO PROFIT OR LOSS				
Equity reserve for retirement plan Share in other comprehensive loss	30	(3,112)	(4,656)	3,232
of an associate Income tax benefit (expense)	11	(6) 935	- 1,396	- (957)
( 1 /		(2,183)	(3,260)	2,275
ITEMS THAT MAY BE RECLASSIFIED TO PROFIT OR LOSS Exchange differences on translation of foreign operations Unrealized fair value losses on		(3,748)	(1,475)	589
available-for-sale financial assets Income tax benefit	8	(1)	(25) 2	(31)
		(3,749)	(1,498)	560
OTHER COMPREHENSIVE INCOME (LOSS) - Net of tax		(5,932)	(4,758)	2,835
TOTAL COMPREHENSIVE INCOME (LOSS) FOR THE YEAR - Net of tax		P338	(P1,749)	P7,927
Attributable to: Equity holders of the Parent				
Company		P390	(P1,368)	P6,971
Non-controlling interests		(52)	(381)	956 P7 937
		P338	(P1,749)	P7,927

# CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY FOR THE YEARS ENDED DECEMBER 31, 2015, 2014 AND 2013 (Amounts in Million Pesos)

		Equity Attributable to Equity Holders of the Parent Company										
	Note	Capital Stock	Additional Paid-in Capital	Undated Subordinated Capital Securities	Retained Appro- priated	Earnings Unappro- priated	Reserve for Retirement Plan	Other Reserves	Treasury Stock	Total	Non- controlling Interests	Total Equity
As of January 1, 2015		P9,485	P19,653	P30,546	P25,171	P15,644	(P1,018)	(P2,149)	Р-	P97,332	P16,360	P113,692
Unrealized fair value loss on available-for- sale financial assets - net of tax Exchange differences on translation of foreign		-	-	-	-	-	-	(1)	-	(1)	-	(1)
operations		-	-	-	-	-	-	(3,041)	-	(3,041)	(707)	(3,748)
Equity reserve for retirement plan - net of tax		-	-	-	-	-	(2,180)	-	-	(2,180)	3	(2,177)
Share in other comprehensive loss of an associate		-	-	-	-	-	(6)	-	-	(6)	-	(6)
Other comprehensive loss		_		-	_	_	(2,186)	(3,042)	_	(5,228)	(704)	(5,932)
Net income for the year		-	-	-	-	5,618	-	-	-	5,618	652	6,270
Total comprehensive income (loss) for the year		-	-	-	-	5,618	(2,186)	(3,042)	-	390	(52)	338
Cash dividends	21	-	-	_	-	(1,114)	-	-	-	(1,114)	(567)	(1,681)
Distribution paid	21	-	-	-	-	(3,607)	-	-	-	(3,607)	-	(3,607)
Redemption of preferred shares	14, 21	-	-	-	-	-	-	-	(10,000)	(10,000)	(15,642)	(25,642)
Reversal of appropriations - net		-	-	-	(89)	89	-	-	-	-	-	-
Acquisition of additional interest in a subsidiary		-	-	-	-	-	-	(372)	-	(372)	372	-
Transactions with owners		-	-	-	(89)	(4,632)	-	(372)	(10,000)	(15,093)	(15,837)	(30,930)
As of December 31, 2015		P9,485	P19,653	P30,546	P25,082	P16,630	(P3,204)	(P5,563)	(P10,000)	P82,629	P471	P83,100

Forward

	-	Equity Attributable to Equity Holders of the Parent Company Undated									
	Note	Capital Stock	Additional Paid-in Capital	Subordinated Capital Securities	Retained Appro- priated	Earnings Unappro- priated	Reserve for Retirement Plan	Other Reserves	Total	Non- controlling Interests	Total Equity
As of January 1, 2014		P9,475	P9,764	P30,546	P25,171	P17,487	P2,242	(P721)	P93,964	P17,924	P111,888
Unrealized fair value loss on available-for-sale financial assets - net of tax  Exchange differences on translation of foreign		-	-	-	-	-	-	(23)	(23)	-	(23)
operations Equity reserve for retirement plan - net of tax		-	-	- -	- -	-	(3,260)	(1,405)	(1,405) (3,260)	(70) -	(1,475) (3,260)
Other comprehensive loss Net income (loss) for the year		-	- -	-	- -	3,320	(3,260)	(1,428)	(4,688) 3,320	(70) (311)	(4,758) 3,009
Total comprehensive income (loss) for the year		-	-	=	-	3,320	(3,260)	(1,428)	(1,368)	(381)	(1,749)
Cash dividends Distribution paid Issuance of preferred shares Deductions from non-controlling interests and	21 21 21	- - 10	- - 9,889	- - -	- - -	(1,583) (3,580)	- - -	- - -	(1,583) (3,580) 9,899	- - -	(1,583) (3,580) 9,899
others		-	-		-	-	-	-	-	(1,183)	(1,183)
Transactions with owners		10	9,889	-	-	(5,163)	-	-	4,736	(1,183)	3,553
As of December 31, 2014		P9,485	P19,653	P30,546	P25,171	P15,644	(P1,018)	(P2,149)	P97,332	P16,360	P113,692

Forward

	-		Equity Attributable to Equity Holders of the Parent Company								
	Note	Capital Stock	Additional Paid-in Capital	Undated Subordinated Capital Securities	Retained Appro- priated	Earnings Unappro- priated	Reserve for Retirement Plan	Other Reserves	Total	Non- controlling Interests	Total Equity
As of January 1, 2013		P9,475	P9,764	Р -	P25,171	P15,336	P10	(P201)	P59,555	P17,348	P76,903
Unrealized fair value loss on available-for-sale financial assets - net of tax Exchange differences on translation of foreign		-	-	-	-	-	-	(29)	(29)	-	(29)
operations Equity reserve for retirement plan - net of tax		-	-	<del>-</del>	-	- -	2,232	(479) -	(479) 2,232	1,068 43	589 2,275
Other comprehensive income (loss) Net income (loss) for the year		- -	- -	<del>-</del> -	- -	- 5,247	2,232	(508)	1,724 5,247	1,111 (155)	2,835 5,092
Total comprehensive income (loss) for the year		-	-	-	-	5,247	2,232	(508)	6,971	956	7,927
Cash dividends Distribution paid Issuance of undated subordinated capital	21 21	-	- -	- -	-	(1,422) (1,674)	- -	- -	(1,422) (1,674)	- -	(1,422) (1,674)
securities Net deductions to non-controlling interests and	21	-	-	30,546	-	-	-	- (12)	30,546	- (290)	30,546
others Transactions with owners		<u>-</u>	<u>-</u>	30,546	-	(3,096)	-	(12)	27,438	(380)	(392) 27,058
As of December 31, 2013		P9,475	P9,764	P30,546	P25,171	P17,487	P2,242	(P721)	P93,964	P17,924	P111,888

# CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2015, 2014 AND 2013

(Amounts in Million Pesos)

	Note	2015	2014	2013
CASH FLOWS FROM				
OPERATING ACTIVITIES				
Income before income tax		P9,925	P3,813	P6,942
Adjustments for:		·		
Depreciation and amortization	25	6,272	6,033	5,806
Interest expense and other				
financing charges	26	5,533	5,528	5,462
Retirement benefits costs	30	419	91	323
Unrealized foreign exchange				
losses (gains) - net		87	(202)	3,003
Share in net income of an				
associate	11	(133)	(102)	(110)
Interest income	26	(686)	(844)	(1,285)
Other losses (gains)		304	(1,855)	(1,153)
Operating income before working				
capital changes		21,721	12,462	18,988
Changes in noncash assets, certain		,	ŕ	ŕ
current liabilities and others	33	(5,484)	(6,560)	17,681
Interest paid		(8,020)	(8,061)	(8,370)
Income taxes paid		(513)	(498)	(608)
Interest received		764	1,920	1,332
Net cash flows provided by			,	
(used in) operating activities		8,468	(737)	29,023
CASH FLOWS FROM		-,	(12.1)	
INVESTING ACTIVITIES				
Additions to property, plant and				
equipment	12	(13,474)	(11,892)	(51,585)
Proceeds from sale of property and				
equipment		106	154	15,185
Proceeds from sale of an				
investment property previously				
classified as "held for sale"	5	-	-	1,167
Decrease (increase) in:				
Other receivables		(265)	1,008	(777)
Other noncurrent assets		(694)	7,212	(3,018)
Reductions from (additions to):				
Investment in shares of stock of				
an associate		(525)	(175)	-
Available-for-sale financial				
assets		260	34	(4)
Acquisition of subsidiaries, net of				
cash and cash equivalents				
acquired		-	-	432
Net cash flows used in investing				
activities		(14,592)	(3,659)	(38,600)

	Note	2015	2014	2013
CASH FLOWS FROM				
FINANCING ACTIVITIES				
Proceeds from availment of loans		P222,099	P360,309	P349,212
Payments of:				
Loans		(256,732)	(320,949)	(345,180)
Cash dividends and distributions	21	(5,517)	(5,676)	(4,098)
Proceeds from issuance of undated				
subordinated capital securities	21	-	-	30,546
Proceeds from issuance of Parent				
Company's preferred shares	21	-	9,899	-
Redemption of preferred shares	14, 21	(25,642)	-	-
Increase (decrease) in other				
noncurrent liabilities		(551)	905	2,059
Net cash flows provided by (used in	1)			
financing activities		(66,343)	44,488	32,539
EFFECTS OF EXCHANGE RAT	ΓE			
CHANGES ON CASH AND				
CASH EQUIVALENTS		746	112	471
NET INCREASE (DECREASE)	IN			
CASH AND CASH EQUIVAL		(71,721)	40,204	23,433
		(/ = // = = /	,	25,.55
CASH AND CASH EQUIVALEN	NTS	00.00	50.200	26.065
AT BEGINNING OF YEAR		90,602	50,398	26,965
CASH AND CASH EQUIVALEN	NTS			
AT END OF YEAR	6	P18,881	P90,602	P50,398

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Amounts in Million Pesos, Except Par Value, Number of Shares and Per Share Data, Exchange Rates and Commodity Volumes)

# 1. Reporting Entity

Petron Corporation (the "Parent Company" or "Petron") was incorporated under the laws of the Republic of the Philippines and is registered with the Philippine Securities and Exchange Commission (SEC) on December 22, 1966. The accompanying consolidated financial statements comprise the financial statements of Petron Corporation and Subsidiaries (collectively referred to as the "Group") and the Group's interest in an associate and joint venture.

Petron is the leading oil refining and marketing company in the Philippines supplying nearly 40% of the country's fuel requirements. Petron is committed to its vision to be the leading provider of total customer solutions in the energy sector and its derivative businesses.

Petron operates a refinery in Limay, Bataan, with a rated capacity of 180,000 barrels a day. Petron's Integrated Management Systems (IMS) - certified refinery processes crude oil into a full range of world-class petroleum products including liquefied petroleum gas (LPG), gasoline, diesel, jet fuel, kerosene, and petrochemicals. From the refinery, Petron moves its products mainly by sea to Petron's more than 30 depots and terminals strategically located across the country. Through this network, Petron supplies fuel oil, diesel, and LPG to various industrial customers. The power sector is Petron's largest customer. Petron also supplies jet fuel at key airports to international and domestic carriers.

With close to 2,200 service stations and various industrial accounts, Petron remains the leader in all the major segments of the market. Petron retails gasoline, diesel, and autoLPG to motorists and public transport operators. Petron also sells its LPG brands "Gasul" and "Fiesta" to households and other industrial consumers through an extensive dealership network.

Petron sources its fuel additives from its blending facility in Subic Bay. This gives it the capability to formulate unique additives for Philippine driving conditions. It also has a facility in Mariveles, Bataan where the refinery's propylene production is converted into higher-value polypropylene resin.

In line with efforts to increase its presence in the regional market, Petron exports various products to Asia-Pacific countries. In March 2012, Petron increased its regional presence when it acquired an integrated refining, distribution and marketing business in Malaysia. Petron Malaysia includes an 88,000 barrel-per-day refinery, 7 storage facilities and network of 570 service stations.

The Parent Company is a public company under Section 17.2 of Securities Regulation Code and its shares of stock are listed for trading at the Philippine Stock Exchange (PSE). As of December 31, 2015, the Parent Company's public float stood at 23.85%.

The intermediate parent company of Petron is San Miguel Corporation (SMC), a company incorporated in the Philippines and its ultimate parent company is Top Frontier Investments Holdings, Inc. which is incorporated in the Philippines.

The registered office address of Petron is SMC Head Office Complex, 40 San Miguel Avenue, Mandaluyong City.

# 2. Basis of Preparation

#### Statement of Compliance

The accompanying consolidated financial statements have been prepared in compliance with Philippine Financial Reporting Standards (PFRS). PFRS are based on International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB). PFRS consist of PFRS, Philippine Accounting Standards (PAS) and Philippine Interpretations issued by the Financial Reporting Standards Council (FRSC).

The consolidated financial statements were approved and authorized for issue by the Board of Directors (BOD) on March 15, 2016.

#### **Basis of Measurement**

The consolidated financial statements of the Group have been prepared on the historical cost basis of accounting except for the following which are measured on an alternative basis at each reporting date:

Items	Measurement Bases
Derivative financial instruments at fair	
value through profit or loss	Fair value
Non-derivative financial instruments at fair	
value through profit or loss	Fair value
Available-for-sale (AFS) financial assets	Fair value
Retirement benefits liability	Fair value of plan assets less the present value of the defined benefit obligation

# Functional and Presentation Currency

The consolidated financial statements are presented in Philippine peso, which is the Parent Company's functional currency. All financial information is rounded off to the nearest million (P000,000), except when otherwise indicated.

#### Basis of Consolidation

The consolidated financial statements include the accounts of the Parent Company and its subsidiaries. These subsidiaries are:

		entage /nership	Country of
Name of Subsidiary	2015	2014	Incorporation
Overseas Ventures Insurance Corporation Ltd. (Ovincor)	100.00	100.00	Bermuda
Petrogen Insurance Corporation (Petrogen)	100.00	100.00	Philippines
Petron Freeport Corporation (PFC)	100.00	100.00	Philippines
Petron Singapore Trading Pte., Ltd. (PSTPL)	100.00	100.00	Singapore
Petron Marketing Corporation (PMC)	100.00	100.00	Philippines
New Ventures Realty Corporation (NVRC) and	40.00	40.00	Philippines
Subsidiaries			
Limay Energen Corporation (LEC)	100.00	100.00	Philippines
Petron Global Limited (PGL)	$100.00^{(a)}$	$100.00^{(a)}$	British Virgin
			Islands
Petron Finance (Labuan) Limited	100.00	100.00	Malaysia
Petron Oil and Gas Mauritius Ltd. (POGM) and	100.00	100.00	Mauritius
Subsidiaries			
Petrochemical Asia (HK) Limited (PAHL) and	$47.25^{(b)}$	45.85	Hong Kong
Subsidiaries			

<sup>(</sup>a) Ownership represents 100% of PGL's common shares.

Petrogen and Ovincor are both engaged in the business of non-life insurance and re-insurance.

The primary purpose of PFC and PMC is to, among others, sell on wholesale or retail and operate service stations, retails outlets, restaurants, convenience stores and the like.

PSTPL's principal activities are those relating to the procurement of crude oil, ethanol, catalysts, additives, coal and various petroleum finished products; crude vessel chartering and commodity risk management.

NVRC's primary purpose is to acquire real estate and derive income from its sale or lease.

The primary purpose of LEC is to build, operate, maintain, sell and lease power generation plants, facilities, equipment and other related assets and generally engage in the business of power generation and sale of electricity generated by its facilities.

Petron acquired PGL, a company incorporated in the British Virgin Islands.

POGM is a holding company incorporated under the law of Mauritius. POGM owns an offshore subsidiary Petron Oil and Gas International Sdn. Bhd. (POGI). The latter acquired Esso Malaysia Berhad (EMB), ExxonMobil Malaysia Sdn Bhd (EMMSB) and ExxonMobil Borneo Sdn Bhd (EMBSB) (POGI, EMB, EMMSB, and EMBSB are collectively hereinafter referred to as "Petron Malaysia").

As of December 31, 2015, POGI owns 73.4% of EMB and 100% for both EMMSB and EMBSB. EMB, EMMSB and EMBSB were renamed Petron Malaysia Refining & Marketing Bhd (PMRMB), Petron Fuel International Sdn Bhd (PFISB) and Petron Oil (M) Sdn Bhd (POMSB), respectively.

<sup>(</sup>b) In November 2015, ownership interest increased by 1.40% (Note 14a).

Petron Malaysia is involved in the refining and marketing of petroleum products in Malaysia.

Petron Finance (Labuan) Limited is a holding company incorporated under the laws of Labuan, Malaysia.

PAHL is a company incorporated in Hong Kong in March 2008. PAHL indirectly owns, among other assets, a 160,000 metric ton-polypropylene production plant in Mariveles, Bataan.

A subsidiary is an entity controlled by the Group. The Group controls an entity if and only if, the Group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The Group reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control.

When the Group has less than majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including the contractual arrangement with the other vote holders of the investee, rights arising from other contractual arrangements and the Group's voting rights and potential voting rights. For NVRC and PAHL, the basis of consolidation is discussed in Note 4.

The financial statements of the subsidiaries are included in the consolidated financial statements from the date when the Group obtains control, and continue to be consolidated until the date when such control ceases.

The consolidated financial statements are prepared for the same reporting period as the Parent Company, using uniform accounting policies for like transactions and other events in similar circumstances. Intergroup balances and transactions, including intergroup unrealized profits and losses, are eliminated in preparing the consolidated financial statements.

Non-controlling interests represent the portion of profit or loss and net assets not attributable to the Parent Company and are presented in the consolidated statements of income, consolidated statements of comprehensive income and within equity in the consolidated statements of financial position, separately from the equity attributable to equity holders of the Parent Company.

Non-controlling interests represent the interests not held by the Parent Company in NVRC, PMRMB, PGL and PAHL.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, the Group: (i) derecognizes the assets (including goodwill) and liabilities of the subsidiary, the carrying amount of any non-controlling interests and the cumulative transaction differences recorded in equity; (ii) recognizes the fair value of the consideration received, the fair value of any investment retained and any surplus or deficit in profit or loss; and, (iii) reclassify the Parent Company's share of components previously recognized in other comprehensive income to profit or loss or retained earnings, as appropriate, as would be required if the Group had directly disposed of the related assets or liabilities.

#### 3. Significant Accounting Policies

The accounting policies set out below have been applied consistently to all the years presented in the consolidated financial statements, except for the changes in accounting policies as explained below.

## Adoption of New or Revised Standards and Amendments to Standards

The Group has adopted the following amendments to standards starting January 1, 2015 and accordingly, changed its accounting policies. Except as otherwise indicated, the adoption of these amendments to standards did not have any significant impact on the Group's consolidated financial statements.

- Defined Benefit Plans: Employee Contributions (Amendments to PAS 19, Employee Benefits). The amendments apply to contributions from employees or third parties to the defined benefit plans. The objective of the amendments is to simplify the accounting for contributions that are independent of the number of years of employee service (i.e., employee contributions that are calculated according to a fixed percentage of salary).
- Annual Improvements to PFRSs: 2010 2012 and 2011 2013 Cycles Amendments were made to a total of nine standards, with changes made to the standards on business combinations and fair value measurement in both cycles. Earlier application is permitted, in which case the related consequential amendments to other PFRSs would also apply. Special transitional requirements have been set for amendments to the following standards: PFRS 2, PAS 16, PAS 38 and PAS 40. The following are the said improvements or amendments to PFRSs, none of which has a significant effect on the consolidated financial statements of the Group.
  - Classification and measurement of contingent consideration (Amendment to PFRS 3). The amendment clarifies the classification and measurement of contingent consideration in a business combination. When contingent consideration is a financial instrument, its classification as a liability or equity is determined by reference to PAS 32 Financial Instruments: Presentation, rather than to any other PFRSs. Contingent consideration that is classified as an asset or a liability is always subsequently measured at fair value, with changes in fair value recognized in profit or loss.

Consequential amendments are also made to *PAS 39 Financial Instruments:* Recognition and Measurement and PFRS 9 Financial Instruments to prohibit contingent consideration from subsequently being measured at amortized cost. In addition, PAS 37 Provisions, Contingent Liabilities and Contingent Assets is amended to exclude provisions related to contingent consideration.

• Scope exclusion for the formation of joint arrangements (Amendment to PFRS 3). PFRS 3 has been amended to clarify that the standard does not apply to the accounting for the formation of all types of joint arrangements in PFRS 11 Joint Arrangements - i.e. including joint operations - in the financial statements of the joint arrangements themselves.

- Disclosures on the aggregation of operating segments (Amendment to PFRS 8). PFRS 8 has been amended to explicitly require the disclosure of judgments made by management in applying the aggregation criteria. The disclosures include: a brief description of the operating segments that have been aggregated; and the economic indicators that have been assessed in determining that the operating segments share similar economic characteristics. In addition, this amendment clarifies that a reconciliation of the total of the reportable segments' assets to the entity's assets is required only if this information is regularly provided to the entity's chief operating decision maker. This change aligns the disclosure requirements with those for segment liabilities.
- Scope of portfolio exception (Amendment to PFRS 13). The scope of the PFRS 13 portfolio exception whereby entities are exempted from measuring the fair value of a group of financial assets and financial liabilities with offsetting risk positions on a net basis if certain conditions are met has been aligned with the scope of PAS 39 and PFRS 9.

PFRS 13 has been amended to clarify that the portfolio exception potentially applies to contracts in the scope of PAS 39 and PFRS 9 regardless of whether they meet the definition of a financial asset or financial liability under PAS 32 - e.g. certain contracts to buy or sell non-financial items that can be settled net in cash or another financial instrument. The adoption of the amendment is required to be retrospectively applied for annual periods beginning on or after July 1, 2014.

- Definition of 'related party' (Amendments to PAS 24, Related Parties). The definition of a 'related party' is extended to include a management entity that provides key management personnel (KMP) services to the reporting entity, either directly or through a group entity. For related party transactions that arise when KMP services are provided to a reporting entity, the reporting entity is required to separately disclose the amounts that it has recognized as an expense for those services that are provided by a management entity; however, it is not required to 'look through' the management entity and disclose compensation paid by the management entity to the individuals providing the KMP services. The reporting entity will also need to disclose other transactions with the management entity under the existing disclosure requirements of PAS 24 e.g. loans.
- Inter-relationship of PFRS 3 and PAS 40 (Amendment to PAS 40). PAS 40 has been amended to clarify that an entity should assess whether an acquired property is an investment property under PAS 40 and perform a separate assessment under PFRS 3 to determine whether the acquisition of the investment property constitutes a business combination. Entities will still need to use judgment to determine whether the acquisition of an investment property is an acquisition of a business under PFRS 3.

## New or Revised Standards and Amendments to Standards Not Yet Adopted

A number of new or revised standards and amendments to standards are effective for annual periods beginning after January 1, 2015, and have not been applied in preparing these consolidated financial statements. Except as otherwise indicated, none of these is expected to have a significant effect on the Group's consolidated financial statements.

The Group will adopt the following new or revised standards and amendments to standards on the respective effective dates:

## To be Adopted 2016

• Accounting for Acquisitions of Interests in Joint Operations (Amendments to PFRS 11). The amendments require business combination accounting to be applied to acquisitions of interests in a joint operation that constitutes a business. Business combination accounting also applies to the acquisition of additional interests in a joint operation while the joint operator retains joint control. The additional interest acquired will be measured at fair value. The previously held interests in the joint operation will not be remeasured.

The amendments place the focus firmly on the definition of a business, because this is key to determining whether the acquisition is accounted for as a business combination or as the acquisition of a collection of assets. As a result, this places pressure on the judgment applied in making this determination.

Clarification of Acceptable Methods of Depreciation and Amortization (Amendments to PAS 16 and PAS 38). The amendments to PAS 38 Intangible Assets introduce a rebuttable presumption that the use of revenue-based amortization methods for intangible assets is inappropriate. This presumption can be overcome only when revenue and the consumption of the economic benefits of the intangible asset are 'highly correlated', or when the intangible asset is expressed as a measure of revenue.

The amendments to *PAS 16 Property, Plant and Equipment* explicitly state that revenue-based methods of depreciation cannot be used for property, plant and equipment. This is because such methods reflect factors other than the consumption of economic benefits embodied in the asset - e.g. changes in sales volumes and prices.

The amendments are effective for annual periods beginning on or after January 1, 2016, and are to be applied prospectively. Early application is permitted.

- Annual Improvements to PFRSs 2012 2014 Cycle. This cycle of improvements contains amendments to four standards, none of which are expected to have significant impact on the Group's consolidated financial statements. The amendments are effective for annual periods beginning on or after January 1, 2016. Earlier application is permitted.
  - Changes in method for disposal (Amendment to PFRS 5). PFRS 5 is amended to larify that:
    - if an entity changes the method of disposal of an asset (or disposal group) i.e. reclassifies an asset (or disposal group) from held-for-distribution to owners to held-for-sale (or vice versa) without any time lag then the change in classification is considered a continuation of the original plan of disposal and the entity continues to apply held-for-distribution or held-for-sale accounting. At the time of the change in method, the entity measures the carrying amount of the asset (or disposal group) and recognizes any write-down (impairment loss) or subsequent increase in the fair value less costs to sell/distribute of the asset (or disposal group); and

- if an entity determines that an asset (or disposal group) no longer meets the criteria to be classified as held-for-distribution, then it ceases held-for-distribution accounting in the same way as it would cease held-for-sale accounting.

Any change in method of disposal or distribution does not, in itself, extend the period in which a sale has to be completed.

The amendment to PFRS 5 is applied prospectively in accordance with PAS 8 to changes in methods of disposal that occur on or after January 1, 2016.

• 'Continuing Involvement' for Servicing Contracts (Amendments to PFRS 7, Financial Instruments: Disclosures). PFRS 7 is amended to clarify when servicing arrangements are in the scope of its disclosure requirements on continuing involvement in transferred financial assets in cases when they are derecognized in their entirety. A servicer is deemed to have continuing involvement if it has an interest in the future performance of the transferred asset - e.g. if the servicing fee is dependent on the amount or timing of the cash flows collected from the transferred financial asset; however, the collection and remittance of cash flows from the transferred financial asset to the transferee is not, in itself, sufficient to be considered 'continuing involvement.' The amendments to PFRS 7 are applied retrospectively, in accordance with PAS 8, except that the PFRS 7 amendments relating to servicing contracts need not be applied for any period presented that begins before the annual period for which the entity first applies those amendments.

The amendment to PFRS 7 is applied retrospectively, in accordance with PAS 8 Accounting Policies, Changes in Accounting Estimates and Errors, except that the PFRS 7 amendment relating to servicing contracts need not be applied for any period presented that begins before the annual period for which the entity first applies this amendment.

• Discount rate in a regional market sharing the same currency – e.g. the Eurozone (Amendment to PAS 19). The amendment to PAS 19 clarifies that high-quality corporate bonds or government bonds used in determining the discount rate should be issued in the same currency in which the benefits are to be paid. Consequently, the depth of the market for high-quality corporate bonds should be assessed at the currency level and not at the country level.

The amendment to PAS 19 is applied from the beginning of the earliest comparative period presented in the first financial statements in which the entity applies the amendment, with any initial adjustment recognized in retained earnings at the beginning of that period.

- Disclosure Initiative (Amendments to PAS 1) addresses some concerns expressed about existing presentation and disclosure requirements and to ensure that entities are able to use judgment when applying PAS 1. The amendments clarify that:
  - Information should not be obscured by aggregating or by providing immaterial information.
  - Materiality considerations apply to all parts of the financial statements, even when a standard requires a specific disclosure.

- The list of line items to be presented in the statement of financial position and statement of profit or loss and other comprehensive income can be disaggregated and aggregated as relevant and additional guidance on subtotals in these statements.
- An entity's share of OCI of equity-accounted associates and joint ventures should be presented in aggregate as single line items based on whether or not it will subsequently be reclassified to profit or loss.

The amendments are to be applied retrospectively for annual periods beginning on or after January 1, 2016. Early adoption is permitted.

• PFRS 9 Financial Instruments (2014). PFRS 9 (2014) replaces PAS 39, Financial Instruments: Recognition and Measurement and supersedes the previously published versions of PFRS 9 that introduced new classifications and measurement requirements (in 2009 and 2010) and a new hedge accounting model (in 2013). PFRS 9 includes revised guidance on the classification and measurement of financial assets, including a new expected credit loss model for calculating impairment, guidance on own credit risk on financial liabilities measured at fair value and supplements the new general hedge accounting requirements published in 2013. PFRS 9 incorporates new hedge accounting requirements that represent a major overhaul of hedge accounting and introduces significant improvements by aligning the accounting more closely with risk management.

The new standard is to be applied retrospectively for annual periods beginning on or after January 1, 2018 with early adoption permitted.

The Group is assessing the potential impact on its consolidated financial statements resulting from the application of PFRS 9.

PFRS 15 Revenue from Contracts with Customers replaces PAS 11 Construction Contracts, PAS 18 Revenue, IFRIC 13 Customer Loyalty Programmes, IFRIC 18 Transfer of Assets from Customers and SIC-31 Revenue - Barter Transactions Involving Advertising Services. The new standard introduces a new revenue recognition model for contracts with customers which specifies that revenue should be recognized when (or as) a company transfers control of goods or services to a customer at the amount to which the company expects to be entitled. Depending on whether certain criteria are met, revenue is recognized over time, in a manner that best reflects the company's performance, or at a point in time, when control of the goods or services is transferred to the customer. The standard does not apply to insurance contracts, financial instruments or lease contracts, which fall in the scope of other PFRSs. It also does not apply if two companies in the same line of business exchange non-monetary assets to facilitate sales to other parties. Furthermore, if a contract with a customer is partly in the scope of another IFRS, then the guidance on separation and measurement contained in the other PFRS takes precedence.

However, the FRSC has yet to issue/approve this new revenue standard for local adoption pending completion of a study by the Philippine Interpretations Committee on its impact on the real estate industry. If approved, the standard is effective for annual periods beginning on or after January 1, 2018, with early adoption permitted.

PFRS 16 Leases supersedes PAS 17 Leases and the related Philippine Interpretations. The new standard introduces a single lease accounting model for lessees under which all major leases are recognized on-balance sheet, removing the lease classification test. Lease accounting for lessors essentially remains unchanged except for a number of details including the application of the new lease definition, new sale-and-leaseback guidance, new sub-lease guidance and new disclosure requirements. Practical expedients and targeted reliefs were introduced including an optional lessee exemption for short-term leases (leases with a term of 12 months or less) and low-value items, as well as the permission of portfolio-level accounting instead of applying the requirements to individual leases. New estimates and judgmental thresholds that affect the identification, classification and measurement of lease transactions, as well as requirements to reassess certain key estimates and judgments at each reporting date were introduced.

PFRS 16 is effective for annual periods beginning on or after January 1, 2019. Earlier application is not permitted until the FRSC has adopted PFRS 15. The Group is currently assessing the potential impact of PFRS 16 and plans to adopt this new standard on leases on the required effective date once adopted locally.

■ Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendments to PFRS 10 and PAS 28). The amendments address an inconsistency between the requirements in PFRS 10 and in PAS 28, in dealing with the sale or contribution of assets between an investor and its associate or joint venture.

The amendments require that a full gain or loss is recognized when a transaction involves a business (whether it is housed in a subsidiary or not). A partial gain or loss is recognized when a transaction involves assets that do not constitute a business, even if these assets are housed in a subsidiary.

Originally, the amendments apply prospectively for annual periods beginning on or after January 1, 2016 with early adoption permitted. However, on January 13, 2016, the FRSC decided to postpone the effective date of these amendments until the IASB has completed its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

#### Financial Assets and Financial Liabilities

Date of Recognition. The Group recognizes a financial asset or a financial liability in the consolidated statements of financial position when it becomes a party to the contractual provisions of the instrument. In the case of a regular way purchase or sale of financial assets, recognition is done using settlement date accounting.

*Initial Recognition of Financial Instruments.* Financial instruments are recognized initially at fair value of the consideration given (in case of an asset) or received (in case of a liability). The initial measurement of financial instruments, except for those designated as at FVPL, includes transaction costs.

The Group classifies its financial assets in the following categories: held-to-maturity (HTM) investments, AFS financial assets, financial assets at FVPL and loans and receivables. The Group classifies its financial liabilities as either financial liabilities at FVPL or other financial liabilities. The classification depends on the purpose for which the investments are acquired and whether they are quoted in an active market. Management determines the classification of its financial assets and financial liabilities at initial recognition and, where allowed and appropriate, re-evaluates such designation at every reporting date.

'Day 1' Profit. Where the transaction price in a non-active market is different from the fair value of other observable current market transactions in the same instrument or based on a valuation technique whose variables include only data from observable market, the Group recognizes the difference between the transaction price and the fair value (a 'Day 1' profit) in profit or loss unless it qualifies for recognition as some other type of asset. In cases where data used is not observable, the difference between the transaction price and model value is only recognized in profit or loss when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the 'Day 1' profit amount.

#### Financial Assets

Financial Assets at FVPL. A financial asset is classified as at FVPL if it is classified as held for trading or is designated as such upon initial recognition. Financial assets are designated at FVPL if the Group manages such investments and makes purchase and sale decisions based on their fair value in accordance with the Group's documented risk management or investment strategy. Derivative instruments (including embedded derivatives), except those covered by hedge accounting relationships, are classified under this category.

Financial assets are classified as held for trading if they are acquired for the purpose of selling in the near term.

Financial assets may be designated by management at initial recognition at FVPL, when any of the following criteria is met:

- the designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets or recognizing gains or losses on a different basis;
- the assets are part of a group of financial assets which are managed and their performances are evaluated on a fair value basis, in accordance with a documented risk management or investment strategy; or
- the financial instrument contains an embedded derivative, unless the embedded derivative does not significantly modify the cash flows or it is clear, with little or no analysis, that it would not be separately recognized.

The Group uses commodity price swaps to protect its margin on petroleum products from potential price volatility of international crude and product prices. It also enters into short-term forward currency contracts to hedge its currency exposure on crude oil importations. In addition, the Parent Company has identified and bifurcated embedded foreign currency derivatives from certain non-financial contracts.

Derivative instruments are initially recognized at fair value on the date in which a derivative transaction is entered into or bifurcated, and are subsequently re-measured at fair value. Derivatives are presented in the consolidated statements of financial position as assets when the fair value is positive and as liabilities when the fair value is negative. Unrealized gains and losses from changes in fair value of forward currency contracts and embedded derivatives are recognized under the caption "Marked-to-market gains" included as part of "Other income (expenses)" in the consolidated statements of income. Unrealized gains or losses from changes in fair value of commodity price swaps are recognized under the caption "Hedging gains - net" included as part of "Other income (expenses)" in the consolidated statements of income. Realized gains or losses on the settlement of commodity price swaps are recognized under the caption "Others" included as part of "Cost of goods sold" in the consolidated statements of income.

The fair values of freestanding and bifurcated forward currency transactions are calculated by reference to current exchange rates for contracts with similar maturity profiles. The fair values of commodity swaps are determined based on quotes obtained from counterparty banks.

The Group's derivative assets and financial assets at FVPL are classified under this category.

Loans and Receivables. Loans and receivables are non-derivative financial assets with fixed or determinable payments and maturities that are not quoted in an active market. They are not entered into with the intention of immediate or short-term resale and are not designated as AFS financial assets or financial assets as at FVPL.

Subsequent to initial recognition, loans and receivables are carried at amortized cost using the effective interest rate method, less any impairment in value. Any interest earned on loans and receivables is recognized as part of "Interest income" account in the consolidated statements of income on an accrual basis. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate. The periodic amortization is also included as part of "Interest income" account in the consolidated statements of income. Gains or losses are recognized in profit or loss when loans and receivables are derecognized or impaired.

Cash includes cash on hand and in banks which are stated at face value. Cash equivalents are short-term with varying maturities between one day and three months, highly liquid investments that are readily convertible to known amounts of cash and are subject to an insignificant risk of changes in value.

The Group's cash and cash equivalents, trade and other receivables, due from related parties, long-term receivables and non-current deposits are included under this category.

HTM Investments. HTM investments are non-derivative financial assets with fixed or determinable payments and fixed maturities for which the Group's management has the positive intention and ability to hold to maturity. Where the Group sells other than an insignificant amount of HTM investments, the entire category would be tainted and reclassified as AFS financial assets. After initial recognition, these investments are measured at amortized cost using the effective interest rate method, less impairment in value. Any interest earned on the HTM investments is recognized as part of "Interest income" account in the consolidated statements of income on an accrual basis. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate. The periodic amortization is also included as part of "Interest income" account in the consolidated statements of income. Gains or losses are recognized in profit or loss when the HTM investments are derecognized or impaired.

The Group has no investments accounted for under this category as of December 31, 2015 and 2014.

AFS Financial Assets. AFS financial assets are non-derivative financial assets that are either designated in this category or not classified in any of the other financial asset categories. Subsequent to initial recognition, AFS financial assets are measured at fair value and changes therein, other than impairment losses and foreign currency differences on AFS debt instruments, are recognized in other comprehensive income and presented in the consolidated statements of changes in equity. The effective yield component of AFS debt securities is reported as part of "Interest income" account in the consolidated statements of income. Dividends earned on holding AFS equity securities are recognized as "Dividend income" when the right to receive payment has been established. When individual AFS financial assets are either derecognized or impaired, the related accumulated unrealized gains or losses previously reported in equity are transferred to and recognized in profit or loss.

AFS financial assets also include unquoted equity instruments with fair values which cannot be reliably determined. These instruments are carried at cost less impairment in value, if any.

The Group's investments in equity and debt securities included under "Available-for-sale financial assets" account are classified under this category.

#### Financial Liabilities

Financial Liabilities at FVPL. Financial liabilities are classified under this category through the fair value option. Derivative instruments (including embedded derivatives) with negative fair values, except those covered by hedge accounting relationships, are also classified under this category.

The Group carries financial liabilities at FVPL using their fair values and reports fair value changes in profit or loss.

The Group's derivative liabilities are classified under this category.

Other Financial Liabilities. This category pertains to financial liabilities that are not designated or classified at FVPL. After initial measurement, other financial liabilities are carried at amortized cost using the effective interest rate method. Amortized cost is calculated by taking into account any premium or discount and any directly attributable transaction costs that are considered an integral part of the effective interest rate of the liability.

The Group's liabilities arising from its short term loans, liabilities for crude oil and petroleum product importation, trade and other payables, long-term debt, cash bonds, cylinder deposits and other noncurrent liabilities are included under this category.

#### **Debt Issue Costs**

Debt issue costs are considered as directly attributable transaction cost upon initial measurement of the related debt and subsequently considered in the calculation of amortized cost using the effective interest method.

#### **Derivative Financial Instruments**

#### Freestanding Derivatives

For the purpose of hedge accounting, hedges are classified as either: a) fair value hedges when hedging the exposure to changes in the fair value of a recognized asset or liability or an unrecognized firm commitment (except for foreign currency risk); b) cash flow hedges when hedging exposure to variability in cash flows that is either attributable to a particular risk associated with a recognized asset or liability or a highly probable forecast transaction or the foreign currency risk in an unrecognized firm commitment; or c) hedges of a net investment in foreign operations.

At the inception of a hedge relationship, the Group formally designates and documents the hedge relationship to which the Group wishes to apply hedge accounting and the risk management objective and strategy for undertaking the hedge. The documentation includes identification of the hedging instrument, the hedged item or transaction, the nature of the risk being hedged and how the entity will assess the hedging instrument's effectiveness in offsetting the exposure to changes in the hedged item's fair value or cash flows attributable to the hedged risk. Such hedges are expected to be highly effective in achieving offsetting changes in fair value or cash flows and are assessed on an ongoing basis to determine that they actually have been highly effective throughout the financial reporting periods for which they were designated.

The Group has no derivatives that qualify for hedge accounting as of December 31, 2015 and 2014. Any gains or losses arising from changes in fair value of derivatives are taken directly to profit or loss during the year incurred.

# Embedded Derivatives

The Group assesses whether embedded derivatives are required to be separated from host contracts when the Group becomes a party to the contract.

An embedded derivative is separated from the host contract and accounted for as a derivative if all of the following conditions are met: a) the economic characteristics and risks of the embedded derivative are not closely related to the economic characteristics and risks of the host contract; b) a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative; and c) the hybrid or combined instrument is not recognized at FVPL. Reassessment only occurs if there is a change in the terms of the contract that significantly modifies the cash flows that would otherwise be required.

#### Derecognition of Financial Assets and Financial Liabilities

*Financial Assets*. A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognized when:

- the rights to receive cash flows from the asset have expired; or
- the Group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay them in full without material delay to a third party under a "pass-through" arrangement; and either: (a) has transferred substantially all the risks and rewards of the asset; or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if and to what extent it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the Group continues to recognize the transferred asset to the extent of the Group's continuing involvement. In that case, the Group also recognizes the associated liability. The transferred asset and the associated liability are measured on the basis that reflects the rights and obligations that the Group has retained.

Financial Liabilities. A financial liability is derecognized when the obligation under the liability is discharged, cancelled or expired. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognized in profit or loss.

## Impairment of Financial Assets

The Group assesses, at the reporting date, whether there is objective evidence that a financial asset or a group of financial assets is impaired.

A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that have occurred after the initial recognition of the asset (an incurred loss event) and that loss event has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated.

Assets Carried at Amortized Cost. For financial assets carried at amortized cost such as loans and receivables, the Group first assesses whether objective impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If no objective evidence of impairment has been identified for a particular financial asset that was individually assessed, the Group includes the asset as part of a group of financial assets with similar credit risk characteristics and collectively assesses the group for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognized are not included in the collective impairment assessment.

Evidence of impairment for specific impairment purposes may include indications that the borrower or a group of borrowers is experiencing financial difficulty, default or delinquency in principal or interest payments, or may enter into bankruptcy or other form of financial reorganization intended to alleviate the financial condition of the borrower. For collective impairment purposes, evidence of impairment may include observable data on existing economic conditions or industry-wide developments indicating that there is a measurable decrease in the estimated future cash flows of the related assets.

If there is objective evidence of impairment, the amount of loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses) discounted at the financial asset's original effective interest rate (i.e., the effective interest rate computed at initial recognition). Time value is generally not considered when the effect of discounting the cash flows is not material. If a loan or receivable has a variable rate, the discount rate for measuring any impairment loss is the current effective interest rate, adjusted for the original credit risk premium. For collective impairment purposes, impairment loss is computed based on their respective default and historical loss experience.

The carrying amount of the asset shall be reduced either directly or through use of an allowance account. The impairment loss for the period shall be recognized in profit or loss. If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed. Any subsequent reversal of an impairment loss is recognized in profit or loss, to the extent that the carrying amount of the asset does not exceed its amortized cost at the reversal date.

AFS Financial Assets. For equity instruments carried at fair value, the Group assesses at each reporting date whether objective evidence of impairment exists. Objective evidence of impairment includes a significant or prolonged decline in the fair value of an equity instrument below its cost. 'Significant' is evaluated against the original cost of the investment and 'prolonged' is evaluated against the period in which the fair value has been below its original cost. The Group generally regards fair value decline as being significant when decline exceeds 25%. A decline in a quoted market price that persists for 12 months is generally considered to be prolonged.

If an AFS financial asset is impaired, an amount comprising the difference between the cost (net of any principal payment and amortization) and its current fair value, less any impairment loss on that financial asset previously recognized in profit or loss, is transferred from equity to profit or loss. Reversals of impairment losses in respect of equity instruments classified as AFS financial assets are not recognized in profit or loss. Reversals of impairment losses on debt instruments are recognized in profit or loss, if the increase in fair value of the instrument can be objectively related to an event occurring after the impairment loss was recognized in profit or loss.

In the case of an unquoted equity instrument or of a derivative asset linked to and must be settled by delivery of an unquoted equity instrument, for which its fair value cannot be reliably measured, the amount of impairment loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows from the asset discounted using its historical effective rate of return on the asset.

#### Classification of Financial Instruments between Debt and Equity

From the perspective of the issuer, a financial instrument is classified as debt instrument if it provides for a contractual obligation to:

- deliver cash or another financial asset to another entity;
- exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavorable to the Group; or
- satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares.

If the Group does not have an unconditional right to avoid delivering cash or another financial asset to settle its contractual obligation, the obligation meets the definition of a financial liability.

# Offsetting Financial Instruments

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statements of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously. This is not generally the case with master netting agreements, and the related assets and liabilities are presented gross in the consolidated statements of financial position.

#### Fair Value Measurements

The Group measures a number of financial and non-financial assets and liabilities at fair value.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either in the principal market for the asset or liability or in the most advantageous market for the asset or liability. The principal or most advantageous market must be accessible to the Group.

The fair value of an asset or liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly; and
- Level 3: inputs for the asset or liability that are not based on observable market data.

For assets and liabilities that are recognized in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by re-assessing the categorization at the end of each reporting period.

For purposes of the fair value disclosure, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of fair value hierarchy, as explained above.

#### <u>Inventories</u>

Inventories are carried at the lower of cost or net realizable value (NRV). For petroleum products and crude oil, the net realizable value is the estimated selling price in the ordinary course of business, less the estimated costs to complete and/or market and distribute.

For financial reporting purposes, Petron uses the first-in, first-out method in costing petroleum products (except lubes and greases, waxes and solvents), crude oil, and other products. Cost is determined using the moving-average method in costing lubes and greases, waxes and solvents, materials and supplies inventories. For income tax reporting purposes, cost of all inventories is determined using the moving-average method.

For financial reporting purposes, duties and taxes related to the acquisition of inventories are capitalized as part of inventory cost. For income tax reporting purposes, such duties and taxes are treated as deductible expenses in the year these charges are incurred.

#### **Business Combination**

Business combinations are accounted for using the acquisition method as at the acquisition date. The cost of an acquisition is measured as the aggregate of the consideration transferred, measured at acquisition date fair value and the amount of any non-controlling interests in the acquiree. For each business combination, the Group elects whether to measure the non-controlling interests in the acquiree at fair value or at proportionate share of the acquiree's identifiable net assets. Acquisition-related costs are expensed as incurred and included as part of "Selling and administrative expenses" account in the consolidated statements of income.

When the Group acquires a business, it assesses the financial assets and financial liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date.

If the business combination is achieved in stages, the acquisition date fair value of the acquirer's previously held equity interest in the acquiree is remeasured at the acquisition date fair values and any resulting gain or loss is recognized in profit or loss.

The Group measures goodwill at the acquisition date as: a) the fair value of the consideration transferred; plus b) the recognized amount of any non-controlling interests in the acquiree; plus c) if the business combination is achieved in stages, the fair value of the existing equity interest in the acquiree; less d) the net recognized amount (generally fair value) of the identifiable assets acquired and liabilities assumed. When the excess is negative, a bargain purchase gain is recognized immediately in profit or loss. Subsequently, goodwill is measured at cost less any accumulated impairment in value. Goodwill is reviewed for impairment, annually or more frequently, if events or changes in circumstances indicate that the carrying amount may be impaired.

The consideration transferred does not include amounts related to the settlement of preexisting relationships. Such amounts are generally recognized in profit or loss. Costs related to the acquisition, other than those associated with the issue of debt or equity securities that the Group incurs in connection with a business combination, are expensed as incurred. Any contingent consideration payable is measured at fair value at the acquisition date. If the contingent consideration is classified as equity, it is not remeasured and settlement is accounted for within equity. Otherwise, subsequent changes to the fair value of the contingent consideration are recognized in profit or loss.

#### Goodwill in a Business Combination

Goodwill acquired in a business combination is, from the acquisition date, allocated to each of the cash-generating units, or groups of cash-generating units that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities are assigned to those units or groups of units. Each unit or group of units to which the goodwill is so allocated:

- represents the lowest level within the Group at which the goodwill is monitored for internal management purposes; and
- is not larger than an operating segment determined in accordance with PFRS 8.

Impairment is determined by assessing the recoverable amount of the cash-generating unit or group of cash-generating units, to which the goodwill relates. Where the recoverable amount of the cash-generating unit or group of cash-generating units is less than the carrying amount, an impairment loss is recognized. Where goodwill forms part of a cash-generating unit or group of cash-generating units and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this circumstance is measured based on the relative values of the operation disposed of and the portion of the cash-generating unit retained. An impairment loss with respect to goodwill is not reversed.

#### Intangible Assets Acquired in a Business Combination

The cost of an intangible asset acquired in a business combination is the fair value as at the date of acquisition, determined using discounted cash flows as a result of the asset being owned.

Following initial recognition, intangible asset is carried at cost less any accumulated amortization and impairment losses, if any. The useful life of an intangible asset is assessed to be either finite or indefinite.

An intangible asset with finite life is amortized over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortization period and the amortization method for an intangible asset with a finite useful life are reviewed at least at each reporting date. A change in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for as a change in accounting estimate. The amortization expense on intangible asset with finite life is recognized in profit or loss.

#### Transactions under Common Control

Transactions under common control entered into in contemplation of each other, and business combination under common control designed to achieve an overall commercial effect are treated as a single transaction.

Transfers of assets between commonly controlled entities are accounted for using the book value accounting.

#### Non-controlling Interests

The acquisitions of non-controlling interests are accounted for as transactions with owners in their capacity as owners and therefore no goodwill is recognized as a result of such transactions. Any difference between the purchase price and the net assets of the acquired entity is recognized in equity. The adjustments to non-controlling interests are based on a proportionate amount of the net assets of the subsidiary.

#### Investment in Shares of Stock an Associate

An associate is an entity in which the Group has significant influence. Significant influence is the power to participate in the financial and operating policies of the investee, but not control over those policies.

The Group's investment in shares of stock of an associate are accounted for using the equity method.

Under the equity method, the investment in an associate is initially recognized at cost. The carrying amount of the investment is adjusted to recognize the changes in the Group's share of net assets of the associate since the acquisition date. Goodwill relating to the associate is included in the carrying amount of the investment and is neither amortized nor individually tested for impairment.

The Group's share in the profit or loss of the associate is recognized as "Share in net income of an associate" account in the Group's consolidated statements of income. Adjustments to the carrying amount may also be necessary for changes in the Group's proportionate interest in the associate arising from changes in the associate's other comprehensive income. The Group's share of those changes is recognized in the consolidated statements of comprehensive income. Unrealized gains and losses resulting from transactions between the Group and the associate are eliminated to the extent of the interest in the associate.

After application of the equity method, the Group determines whether it is necessary to recognize an impairment loss with respect to the Group's net investment in the associate. At each reporting date, the Group determines whether there is objective evidence that the investment in the associate is impaired. If there is such evidence, the Group recalculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value. Such impairment loss is recognized as part of "Share in net income of an associate" account in the consolidated statements of income.

Upon loss of significant influence over the associate, the Group measures and recognizes any retained investment at fair value. Any difference between the carrying amount of the investment in shares of stock of an associate upon loss of significant influence and the fair value of the retained investment and proceeds from disposal is recognized in profit or loss.

The financial statements of the associate are prepared for the same reporting period as the Group. When necessary, adjustments are made to bring the accounting policies in line with those of the Group.

#### Interest in a Joint Venture

A joint venture is a type of joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint venture. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control.

The Group's 33.33% joint venture interest in Pandacan Depot Services, Inc. (PDSI), included under "Other noncurrent assets - net" account in the consolidated statements of financial position, is accounted for under the equity method of accounting. The interest in joint venture is carried in the consolidated statements of financial position at cost plus post-acquisition changes in the Group's share in net income (loss) of the joint venture, less any impairment in value. The consolidated statements of income reflect the Group's share in the results of operations of the joint venture presented as part of "Other income (expenses) - others" account. The Group has no capital commitments or contingent liabilities in relation to its interest in this joint venture.

Results of operations as well as financial position balances of PDSI were less than 1% of the consolidated amounts and as such are assessed as not material; hence, not separately disclosed.

#### Property, Plant and Equipment

Property, plant and equipment, except land, are stated at cost less accumulated depreciation and amortization and any accumulated impairment in value. Such cost includes the cost of replacing part of the property, plant and equipment at the time that cost is incurred, if the recognition criteria are met, and excludes the costs of day-to-day servicing. Land is stated at cost less any impairment in value.

The initial cost of property, plant and equipment comprises its construction cost or purchase price, including import duties, taxes and any directly attributable costs in bringing the asset to its working condition and location for its intended use. Cost also includes any related asset retirement obligation (ARO). Expenditures incurred after the asset has been put into operation, such as repairs, maintenance and overhaul costs, are normally recognized as an expense in the period the costs are incurred. Major repairs are capitalized as part of property, plant and equipment only when it is probable that future economic benefits associated with the items will flow to the Group and the cost of the items can be measured reliably.

Construction in progress (CIP) represents structures under construction and is stated at cost. This includes the costs of construction and other direct costs. Borrowing costs that are directly attributable to the construction of plant and equipment are capitalized during the construction period. CIP is not depreciated until such time that the relevant assets are ready for use.

For financial reporting purposes, duties and taxes related to the acquisition of property, plant and equipment are capitalized. For income tax reporting purposes, such duties and taxes are treated as deductible expenses in the year these charges are incurred.

For financial reporting purposes, depreciation and amortization, which commences when the assets are available for its intended use, are computed using the straight-line method over the following estimated useful lives of the assets:

	Number of Years
Buildings and improvements and related	
facilities	7 - 50
Refinery and plant equipment	5 - 33
Service stations and other equipment	3 - 33
Computers, office and motor equipment	2 - 20
Land and leasehold improvements	10 or the term of the lease,
•	whichever is shorter

For income tax reporting purposes, depreciation and amortization are computed using the double-declining balance method.

The remaining useful lives, residual values, and depreciation and amortization methods are reviewed and adjusted periodically, if appropriate, to ensure that such periods and methods of depreciation and amortization are consistent with the expected pattern of economic benefits from the items of property, plant and equipment.

The carrying amounts of property, plant and equipment are reviewed for impairment when events or changes in circumstances indicate that the carrying amounts may not be recoverable.

Fully depreciated assets are retained in the accounts until they are no longer in use.

An item of property, plant and equipment is derecognized when either it has been disposed of or when it is permanently withdrawn from use and no future economic benefits are expected from its use or disposal. Any gain or loss arising from the retirement or disposal of an item of property, plant and equipment (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the period of retirement or disposal.

#### **Investment Property**

Investment property consists of land and office units held to earn rentals and/or for capital appreciation but not for sale in the ordinary course of business, used in the production or supply of goods or services or for administrative purposes. Investment property are initially measured at cost and the cost is the amount of cash or cash equivalents paid or the fair value of other consideration given to acquire the investment property at the time of its acquisition or construction. Investment property, except for land, is measured at cost including transaction costs less accumulated depreciation and amortization and any accumulated impairment in value. The carrying amount includes the cost of replacing part of an existing investment property at the time the cost is incurred, if the recognition criteria are met, and excludes the costs of day-to-day servicing of an investment property. Land is stated at cost less any impairment in value.

For financial reporting purposes, depreciation of office units is computed on a straightline basis over the estimated useful lives of the assets of 20 years. For income tax reporting purposes, depreciation is computed using the double-declining balance method.

The useful lives, residual values and depreciation and amortization method are reviewed and adjusted, if appropriate, at each reporting date.

Investment property is derecognized either when it has been disposed of or when it is permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains or losses on the retirement or disposal of investment property are recognized in profit or loss in the period of retirement or disposal.

Transfers are made to investment property when, and only when, there is a change in use, evidenced by ending of owner-occupation or commencement of an operating lease to another party. Transfers are made from investment property when, and only when, there is a change in use, evidenced by commencement of the owner-occupation or commencement of development with a view to sell.

For a transfer from investment property to owner-occupied property or inventories, the cost of property for subsequent accounting is its carrying amount at the date of change in use. If the property occupied by the Group as an owner-occupied property becomes an investment property, the Group accounts for such property in accordance with the policy stated under property, plant and equipment up to the date of change in use.

#### **Intangible Assets**

Intangible assets acquired separately are measured on initial recognition at cost. The cost of intangible assets acquired in a business combination is its fair value as at the date of acquisition. Subsequently, intangible assets are measured at cost less accumulated amortization and any accumulated impairment losses. Internally generated intangible assets, excluding capitalized development costs, are not capitalized and expenditures are recognized in profit or loss in the year in which the related expenditures are incurred. The useful lives of intangible assets are assessed to be either finite or indefinite.

Intangible assets with finite lives are amortized over the useful life and assessed for impairment whenever there is an indication that the intangible assets may be impaired. The amortization period and the amortization method used for an intangible asset with a finite useful life are reviewed at least at each reporting date. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are accounted for by changing the amortization period or method, as appropriate, and are treated as changes in accounting estimates. The amortization expense on intangible assets with finite lives is recognized in profit or loss consistent with the function of the intangible asset.

Amortization is computed using the straight-line method over the following estimated useful lives of the assets:

	Number of Years
Software	5 - 10
Franchise fee	3 - 10

Gains or losses arising from the disposal of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset, and are recognized in profit or loss when the asset is derecognized.

As of December 31, 2015 and 2014, the Group has existing and pending trademark registration for its products for a term of 10 to 20 years. It also has copyrights for its 7-kg LPG container, Gasulito with stylized letter "P" and two flames, for Powerburn 2T, and for Petron New Logo (22 styles). Copyrights endure during the lifetime of the creator and for another 50 years after creator's death.

The amount of intangible assets is included as part of "Other noncurrent assets" in the consolidated statements of financial position.

Expenses incurred for research and development of internal projects and internally developed patents and copyrights are expensed as incurred and are part of "Selling and administrative expenses" account in the consolidated statements of income.

#### Impairment of Nonfinancial Assets

The carrying amounts of property, plant and equipment, investment property, intangible assets with finite useful lives and investment in shares of stock of an associate are reviewed for impairment when events or changes in circumstances indicate that the carrying amount may not be recoverable. If any such indication exists, and if the carrying amount exceeds the estimated recoverable amount, the assets or cash-generating units are written down to their recoverable amounts. The recoverable amount of the asset is the greater of fair value less costs of disposal and value in use. The fair value less costs of disposal is the amount obtainable from the sale of an asset in an arm's length transaction between knowledgeable, willing parties, less costs of disposal. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate largely independent cash inflows, the recoverable amount is determined for the cash-generating unit to which the asset belongs. Impairment losses are recognized in profit or loss in those expense categories consistent with the function of the impaired asset.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation and amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in profit or loss. After such a reversal, the depreciation and amortization charge is adjusted in future periods to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining useful life

## **Cylinder Deposits**

The Parent Company purchased LPG cylinders which are loaned to dealers upon payment by the latter of an amount equivalent to 80% of the acquisition cost of the cylinders.

The Parent Company maintains the balance of cylinder deposits at an amount equivalent to three days worth of inventory of its biggest dealers, but in no case lower than P200 at any given time, to take care of possible returns by dealers.

At the end of each reporting date, cylinder deposits, shown under "Other noncurrent liabilities" account in the consolidated statements of financial position, are reduced for estimated non-returns. The reduction is recognized directly in profit or loss.

#### **Provisions**

Provisions are recognized when: (a) the Group has a present obligation (legal or constructive) as a result of past event; (b) it is probable (i.e., more likely than not) that an outflow of resources embodying economic benefits will be required to settle the obligation; and (c) a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessment of the time value of money and the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as interest expense. Where some or all of the expenditure required to settle a provision is expected to be reimbursed by another party, the reimbursement shall be recognized when, and only when, it is virtually certain that reimbursement will be received if the entity settles the obligation. The reimbursement is treated as a separate asset. The amount recognized for the reimbursement shall not exceed the amount of the provision. Provisions are reviewed at each reporting date and adjusted to reflect the current best estimate.

The Group recognizes provisions arising from legal and/or constructive obligations associated with the cost of dismantling and removing an item of property, plant and equipment and restoring the site where it is located, the obligation for which the Group incurs either when the asset is acquired or as a consequence of using the asset during a particular year for purposes other than to produce inventories during the year.

# Capital Stock

#### Common Shares

Common shares are classified as equity. Incremental costs directly attributable to the issue of common shares and share options are recognized as a deduction from equity, net of any tax effects and any excess of the proceeds over the par value of shares issued less any incremental costs directly attributable to the issuance, net of tax, is presented in equity as additional paid-in capital.

#### Preferred Shares

Preferred shares are classified as equity if they are non-redeemable, or redeemable only at the Parent Company's option, and any dividends thereon are discretionary. Dividends thereon are recognized as distributions within equity upon approval by the Parent Company's BOD.

Preferred shares are classified as a liability if they are redeemable on a specific date or at the option of the shareholders, or if dividend payments are not discretionary. Dividends thereon are recognized as interest expense in profit or loss as accrued.

#### **Undated Subordinated Capital Securities**

Undated subordinated capital securities are classified as equity when there is no contractual obligation to deliver cash or other financial assets to another person or entity or to exchange financial assets or liabilities with another person or entity that is potentially unfavorable to the issuer.

Incremental costs directly attributable to the issuance of undated subordinated capital securities are recognized as a deduction from equity, net of tax. The proceeds received net of any directly attributable transaction costs are credited to undated subordinated capital securities.

## **Retained Earnings**

Retained earnings represent the accumulated net income or losses, net of any dividend distributions and other capital adjustments. Appropriated retained earnings represent that portion which is restricted and therefore not available for any dividend declaration.

## Revenue Recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Group and the amount of the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognized:

Sale of Goods. Revenue from sale of goods in the course of ordinary activities is measured at the fair value of the consideration received or receivable, net of trade discounts and volume rebates. Revenue is recognized when the significant risks and rewards of ownership of the goods have passed to the buyer, which is normally upon delivery and the amount of revenue can be measured reliably.

*Interest.* Revenue is recognized as the interest accrues, taking into account the effective yield on the asset.

*Dividend.* Revenue is recognized when the Group's right as a shareholder to receive the payment is established.

*Rent.* Revenue from operating leases (net of any incentives given to the lessees) is recognized on a straight-line basis over the lease term.

Customer Loyalty Programme. Revenue is allocated between the customer loyalty programme and the other component of the sale. The amount allocated to the customer loyalty programme is deferred, and is recognized as revenue when the Group has fulfilled its obligations to supply the discounted products under the terms of the programme or when it is no longer probable that the points under the programme will be redeemed.

Other Income. Other income is recognized when there is incidental economic benefit, other than the usual business operations, that will flow to the Group and that can be measured reliably.

#### Cost and Expense Recognition

Costs and expenses are recognized upon receipt of goods, utilization of services or at the date they are incurred.

Expenses are also recognized when a decrease in future economic benefit related to a decrease in an asset or an increase in a liability that can be measured reliably has arisen. Expenses are recognized on the basis of a direct association between costs incurred and the earning of specific items of income; on the basis of systematic and rational allocation procedures when economic benefits are expected to arise over several accounting periods and the association can only be broadly or indirectly determined; or immediately when an expenditure produces no future economic benefits or when, and to the extent that future economic benefits do not qualify, or cease to qualify, for recognition as an asset.

#### Leases

The determination of whether an arrangement is, or contains, a lease is based on the substance of the arrangement and requires an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset. A reassessment is made after the inception of the lease only if one of the following applies:

- (a) there is a change in contractual terms, other than a renewal or extension of the arrangement;
- (b) a renewal option is exercised or an extension is granted, unless the term of the renewal or extension was initially included in the lease term;
- (c) there is a change in the determination of whether fulfillment is dependent on a specific asset; or
- (d) there is a substantial change to the asset.

Where a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gives rise to the reassessment for scenarios (a), (c) or (d), and at the date of renewal or extension period for scenario (b), above.

Group as Lessee. Leases which do not transfer to the Group substantially all the risks and benefits of ownership of the asset are classified as operating leases. Operating lease payments are recognized as an expense in profit or loss on a straight-line basis over the lease term. Associated costs such as maintenance and insurance are expensed as incurred.

Group as Lessor. Leases where the Group does not transfer substantially all the risks and benefits of ownership of the assets are classified as operating leases. Rent income from operating leases is recognized as income on a straight-line basis over the lease term. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognized as an expense over the lease term on the same basis as rent income. Contingent rents are recognized as income in the period in which they are earned.

#### **Borrowing Costs**

Borrowing costs are capitalized if they are directly attributable to the acquisition or construction of a qualifying asset. Capitalization of borrowing costs commences when the activities to prepare the asset are in progress and expenditures and borrowing costs are being incurred. Borrowing costs are capitalized until the assets are substantially ready for their intended use.

#### Research and Development Costs

Research costs are expensed as incurred. Product development costs incurred on an individual project are carried forward when their future recoverability can be reasonably regarded as assured. Any expenditure carried forward is amortized in line with the expected future sales from the related project.

The carrying amount of development costs is reviewed for impairment annually when the related asset is not yet in use. Otherwise, this is reviewed for impairment when events or changes in circumstances indicate that the carrying amount may not be recoverable.

#### **Employee Benefits**

Short-term Employee Benefits

Short-term employee benefits are expensed as the related service is provided. A liability is recognized for the amount expected to be paid if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee and the obligation can be estimated reliably.

# Retirement Benefits Costs and Other Employee Benefit Costs

Petron has a tax qualified and funded defined benefit pension plan covering all permanent, regular, full-time employees administered by trustee banks. Some of its subsidiaries have separate unfunded, non-contributory, retirement plans.

The Group's net retirement benefits liability is calculated by estimating the amount of future benefit that employees have earned in return for their service in the current and prior periods, discounting that amount and deducting the fair value of any plan assets.

The calculation of defined benefit retirement obligations is performed annually by a qualified actuary using the projected unit credit method. When the calculation results in a potential asset for the Group, the recognized asset is limited to the present value of economic benefits available in the form of reductions in future contributions to the plan.

Remeasurements of the net defined retirement obligation or asset, excluding net interest, are recognized immediately in other comprehensive income under "Equity reserve for retirement plan". Such remeasurements are also immediately recognized in equity under "Reserve for retirement plan" and are not reclassified to profit or loss in subsequent period. Net defined retirement benefit obligation or asset comprise actuarial gains and losses, the return on plan assets, excluding interest and the effect of the asset ceiling, if any. The Group determines the net interest expense or income on the net defined retirement obligation or asset for the period by applying the discount rate used to measure the defined benefit retirement obligation at the beginning of the annual period to the thennet defined retirement obligation or asset, taking into account any changes in the net defined benefit retirement obligation or asset during the period as a result of contributions and benefit payments. Net interest expense and other expenses related to defined benefit plans are recognized in profit or loss.

When the benefits of a plan are changed or when a plan is curtailed, the resulting change in benefit that relates to past service or the gain or loss on curtailment is recognized immediately in profit or loss. The Group recognizes gains and losses on the settlement of a defined benefit retirement plan when the settlement occurs.

The Group has a corporate performance incentive program that aims to provide financial incentives for the employees, contingent on the achievement of the Group's annual business goals and objectives. The Group recognizes achievement of its business goals through key performance indicators (KPIs) which are used to evaluate performance of the organization. The Group recognizes the related expense when the KPIs are met, that is when the Group is contractually obliged to pay the benefits.

The Group also provides other benefits to its employees as follows:

Savings Plan. The Group established a Savings Plan wherein eligible employees may apply for membership and have the option to contribute 5% to 15% of their monthly base pay. The Group, in turn, contributes an amount equivalent to 50% of the employee-member's contribution. However, the Group's 50% share applies only to a maximum of 10% of the employee-member's contribution. The Savings Plan aims to supplement benefits upon employees' retirement and to encourage employee-members to save a portion of their earnings. The Group accounts for this benefit as a defined contribution pension plan and recognizes a liability and an expense for this plan as the expenses for its contribution fall due. The Group has no legal or constructive obligations to pay further contributions after payments of the equivalent employer-share. The accumulated savings of the employees plus the Group's share, including earnings, will be paid in the event of the employee's: (a) retirement, (b) resignation after completing at least five years of continuous services, (c) death, or (d) involuntary separation not for cause.

Land/Home Ownership Plan. The Group established the Land/Home Ownership Plan, an integral part of the Savings Plan, to extend a one-time financial assistance to Savings Plan members in securing housing loans for residential purposes.

#### Foreign Currency

Foreign Currency Translations

Transactions in foreign currencies are translated to the respective functional currencies of Group entities at exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are retranslated to the functional currency at the exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between amortized cost in the functional currency at the beginning of the year, adjusted for effective interest and payments during the year, and the amortized cost in foreign currency translated at the exchange rate at the end of the reporting date.

Nonmonetary assets and nonmonetary liabilities denominated in foreign currencies that are measured at fair value are retranslated to the functional currency at the exchange rate at the date that the fair value was determined. Nonmonetary items in a foreign currency that are measured in terms of historical cost are translated using the exchange rate at the date of the transaction.

Foreign currency differences arising on retranslation are recognized in profit or loss, except for differences arising on the retranslation of AFS financial assets, a financial liability designated as a hedge of the net investment in a foreign operation that is effective, or qualifying cash flow hedges, which are recognized in other comprehensive income.

#### Foreign Operations

The assets and liabilities of foreign operations, including goodwill and fair value adjustments arising on acquisition, are translated to Philippine peso at exchange rates at the reporting date. The income and expenses of foreign operations, excluding foreign operations in hyperinflationary economies, are translated to Philippine peso at average exchange rates for the period.

Foreign currency differences are recognized in other comprehensive income, and presented in the "Other reserves" account in the consolidated statements of changes in equity. However, if the operation is not a wholly-owned subsidiary, then the relevant proportionate share of the translation difference is allocated to the non-controlling interests. When a foreign operation is disposed of such that control, significant influence or joint control is lost, the cumulative amount in the translation reserve related to that foreign operation is reclassified to profit or loss as part of the gain or loss on disposal. When the Group disposes of only part of its interest in a subsidiary that includes a foreign operation while retaining control, the relevant proportion of the cumulative amount is reattributed to non-controlling interests. When the Group disposes of only part of its investment in an associate or joint venture that includes a foreign operation while retaining significant influence or joint control, the relevant proportion of the cumulative amount is reclassified to profit or loss.

When the settlement of a monetary item receivable from or payable to a foreign operation is neither planned nor likely in the foreseeable future, foreign exchange gains and losses arising from such a monetary item are considered to form part of a net investment in a foreign operation and are recognized in other comprehensive income, and presented in the "Other reserves" account in the consolidated statements of changes in equity.

#### Taxes

Current Tax. Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred Tax. Deferred tax is recognized in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes.

Deferred tax liabilities are recognized for all taxable temporary differences, except:

- where the deferred tax liability arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- with respect to taxable temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, where the timing of the reversal of the temporary differences can be controlled and it is probable that the temporary differences will not reverse in the foreseeable future.

Deferred tax assets are recognized for all deductible temporary differences, carryforward benefits of unused tax credits - Minimum Corporate Income Tax (MCIT) and unused tax losses - Net Operating Loss Carry Over (NOLCO), to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carryforward benefits of MCIT and NOLCO can be utilized, except:

- where the deferred tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- with respect to deductible temporary differences associated with investments in subsidiaries, associates and interests in joint ventures, deferred tax assets are recognized only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilized.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilized. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

The measurement of deferred tax reflects the tax consequences that would follow the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

In determining the amount of current and deferred tax, the Group takes into account the impact of uncertain tax positions and whether additional taxes and interest may be due. The Group believes that its accruals for tax liabilities are adequate for all open tax years based on its assessment of many factors, including interpretation of tax laws and prior experience. This assessment relies on estimates and assumptions and may involve a series of judgments about future events. New information may become available that causes the Group to change its judgment regarding the adequacy of existing tax liabilities; such changes to tax liabilities will impact tax expense in the period that such a determination is made.

Current tax and deferred tax are recognized in profit or loss except to the extent that it relates to a business combination, or items recognized directly in equity or in other comprehensive income.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

Value-added Tax (VAT). Revenues, expenses and assets are recognized net of the amount of VAT, except:

- where the tax incurred on a purchase of assets or services is not recoverable from the taxation authority, in which case the tax is recognized as part of the cost of acquisition of the asset or as part of the expense item as applicable; and
- receivables and payables that are stated with the amount of tax included.

The net amount of tax recoverable from, or payable to, the taxation authority is included as part of receivables or payables in the consolidated statements of financial position.

#### Assets Held for Sale

Noncurrent assets, or disposal groups comprising assets and liabilities, that are expected to be recovered primarily through sale or distribution rather than through continuing use, are classified as held for sale. Immediately before classification as held for sale or distribution, the assets, or components of a disposal group, are remeasured in accordance with the Group's accounting policies. Thereafter, the assets or disposal groups are generally measured at the lower of their carrying amount and fair value less costs to sell. Any impairment loss on a disposal group is allocated first to goodwill, and then to remaining assets and liabilities on *pro rata* basis, except that no loss is allocated to inventories, financial assets, deferred tax assets, employee benefit assets, investment properties or biological assets, which continue to be measured in accordance with the Group's accounting policies. Impairment losses on initial classification as held for sale or distribution and subsequent gains and losses on remeasurement are recognized in profit or loss. Gains are not recognized in excess of any cumulative impairment losses.

Intangible assets, investment property, and property, plant and equipment once classified as held for sale or distribution are not amortized or depreciated. In addition, equity accounting of equity-accounted investees ceases once classified as held for sale.

When an asset no longer meets the criteria to be classified as held for sale or distribution, the Group shall cease to classify such as held for sale. Transfers from assets held for sale or distribution are measured at the lower of its carrying amount before the asset was classified as held for sale or distribution, adjusted for any depreciation that would have been recognized had the asset not been classified as held for sale or distribution, and its recoverable amount at the date of the subsequent decision not to sell.

#### **Related Parties**

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. Parties are also considered to be related if they are subject to common control. Related parties may be individuals or corporate entities.

#### Basic and Diluted Earnings Per Common Share (EPS)

Basic EPS is computed by dividing the net income for the period attributable to equity holders of the Parent Company, net of dividends on preferred shares and distributions to holders of USCS, by the weighted average number of issued and outstanding common shares during the period, with retroactive adjustment for any stock dividends declared.

For the purpose of computing diluted EPS, the net income for the period attributable to owners of the Parent Company and the weighted-average number of issued and outstanding common shares are adjusted for the effects of all potential dilutive debt or equity instruments.

#### **Operating Segments**

The Group's operating segments are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets. Financial information on operating segments is presented in Note 37 to the consolidated financial statements. The Chief Executive Officer (the "chief operating decision maker") reviews management reports on a regular basis.

The measurement policies the Group used for segment reporting under PFRS 8, are the same as those used in its consolidated financial statements. There have been no changes in the measurement methods used to determine reported segment profit or loss from prior periods. All inter-segment transfers are carried out at arm's length prices.

Segment revenues, expenses and performance include sales and purchases between business segments. Such sales and purchases are eliminated in consolidation.

## Contingencies

Contingent liabilities are not recognized in the consolidated financial statements. They are disclosed in the notes to the consolidated financial statements unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statements but are disclosed in the notes to the consolidated financial statements when an inflow of economic benefits is probable.

# **Events After the Reporting Date**

Post year-end events that provide additional information about the Group's consolidated financial position at the reporting date (adjusting events) are reflected in the consolidated financial statements. Post year-end events that are not adjusting events are disclosed in the notes to the consolidated financial statements when material.

# 4. Significant Accounting Judgments, Estimates and Assumptions

The preparation of the Group's consolidated financial statements in accordance with PFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the amounts of assets, liabilities, income and expenses reported in the consolidated financial statements at the reporting date. However, uncertainty about these judgments, estimates and assumptions could result in outcome that could require a material adjustment to the carrying amount of the affected asset or liability in the future.

Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Revisions are recognized in the period in which the judgments and estimates are revised and in any future period affected.

# **Judgments**

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect on the amounts recognized in the consolidated financial statements:

*Functional Currency*. The Parent Company has determined that its functional currency is the Philippine peso. It is the currency of the primary economic environment in which the Parent Company operates.

Operating Lease Commitments - Group as Lessor/Lessee. The Group has entered into various lease agreements either as lessor or a lessee. The Group had determined that it retains all the significant risks and rewards of ownership of the properties leased out on operating leases while the significant risks and rewards for properties leased from third parties are retained by the lessors.

Rent income recognized in the consolidated statements of income amounted to P1,131, P1,145 and P1,155 in 2015, 2014 and 2013, respectively.

Rent expense recognized in the consolidated statements of income amounted to P1,295, P1,248 and P1,149 in 2015, 2014 and 2013, respectively.

Evaluating Control over its Investees. Determining whether the Parent Company has control in an investee requires significant judgment. Although the Parent Company owns less than 50% of the voting rights of NVRC and PAHL, management has determined that the Parent Company controls these entities by virtue of its exposure and rights to variable returns from its involvement in these investees and its ability to affect those returns through its power over the investees.

The Parent Company has the power, in practice, to govern the financial and operating policies of NVRC, to appoint or remove the majority of the members of the BOD of NVRC and to cast majority votes at meetings of the BOD of NVRC. The Parent Company controls NVRC since it is exposed, and has rights, to variable returns from its involvement with NVRC and has the ability to affect those returns through its power over NVRC.

The Parent Company assessed it has control over PAHL by virtue of the extent of the Parent Company's participation in the BOD and management of PAHL, of which the Parent Company established it has: (i) power over PAHL, (ii) it is exposed and has rights to variable returns from its involvement with PAHL, and (iii) it has ability to use its power over PAHL to affect the amount of PAHL's returns. Accordingly, the Parent Company considered PAHL a subsidiary beginning January 1, 2013.

Classifying Financial Instruments. The Group exercises judgments in classifying a financial instrument, or its component parts, on initial recognition as a financial asset, a financial liability, or an equity instrument in accordance with the substance of the contractual arrangement and the definitions of a financial asset or liability. The substance of a financial instrument, rather than its legal form, governs its classification in the consolidated statements of financial position.

Determining Fair Values of Financial Instruments. Where the fair values of financial assets and financial liabilities recognized in the consolidated statements of financial position cannot be derived from active markets, they are determined using a variety of valuation techniques that include the use of mathematical models. The Group uses judgments to select from a variety of valuation models and make assumptions regarding considerations of liquidity and model inputs such as correlation and volatility for longer dated financial instruments. The input to these models is taken from observable markets where possible, but where this is not feasible, a degree of judgment is required in establishing fair value.

Distinction between Property, Plant and Equipment and Investment Property. The Group determines whether a property qualifies as investment property. In making its judgment, the Group considers whether the property generates cash flows largely independent of the other assets held by the Group. Owner-occupied properties generate cash flows that are attributable not only to the property but also to other assets used in the production or supply process.

Some properties comprise a portion that is held to earn rental or for capital appreciation and another portion that is held for use in the production and supply of goods and services or for administrative purposes. If these portions can be sold separately (or leased out separately under finance lease), the Group accounts for the portions separately. If the portion cannot be sold separately, the property is accounted for as investment property only if an insignificant portion is held for use in the production or supply of goods or services for administrative purposes. Judgment is applied in determining whether ancillary services are so significant that a property does not qualify as investment property. The Group considers each property separately in making its judgment.

Determining whether an Arrangement Contains a Lease. The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement and requires an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset. A reassessment is made after the inception of the lease only if one of the following applies:

- (a) there is a change of contractual terms, other than a renewal or extension of the arrangement;
- (b) a renewal option is exercised or extension granted, unless the term of the renewal or extension was initially included in the lease term;
- (c) there is a change in the determination of whether fulfillment is dependent on a specific asset; and
- (d) there is a substantial change to the asset.

Where a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gives rise to the reassessment for scenarios (a), (c) or (d) above, and at the date of renewal or extension period for scenario (b).

Taxes. Significant judgment is required in determining current and deferred tax expense. There are many transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business. The Group recognizes liabilities for anticipated tax audit issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the current income tax and deferred tax expenses in the year in which such determination is made.

Beginning July 2008, in the determination of the Group's current taxable income, the Group has an option to either apply the optional standard deduction (OSD) or continue to claim itemized standard deduction. The Group, at each taxable year from the effectivity of the law, may decide which option to apply; once an option to use OSD is made, it shall be irrevocable for that particular taxable year. For 2015, 2014 and 2013, the Group opted to continue claiming itemized standard deductions except for Petrogen and certain subsidiaries of NVRC such as Las Lucas Construction and Development Corporation (LLCDC), Parkville Estates and Development Corporation (PEDC) and South Luzon Prime Holdings, Inc. (SLPHI), as they opted to apply OSD.

Contingencies. The Group currently has several tax assessments, legal and administrative claims. The Group's estimate of the probable costs for the resolution of these assessments and claims has been developed in consultation with in-house as well as outside legal counsel handling the prosecution and defense of these matters and is based on an analysis of potential results. The Group currently does not believe that these tax assessments, legal and administrative claims will have a material adverse effect on its financial position and financial performance. It is possible, however, that future financial performance could be materially affected by changes in the estimates or in the effectiveness of strategies relating to these proceedings

#### **Estimates and Assumptions**

The key estimates and assumptions used in the consolidated financial statements are based upon management's evaluation of relevant facts and circumstances as of the date of the consolidated financial statements. Actual results could differ from such estimates.

Allowance for Impairment Losses on Trade and Other Receivables. Allowance for impairment is maintained at a level considered adequate to provide for potentially uncollectible receivables. The level of allowance is based on past collection experience and other factors that may affect collectibility. An evaluation of receivables, designed to identify potential changes to allowance, is performed regularly throughout the year. Specifically, in coordination with the National Sales Division, the Finance Division ascertains customers who are unable to meet their financial obligations. In these cases, the Group's management uses sound judgment based on the best available facts and circumstances included but not limited to, the length of relationship with the customers, the customers' current credit status based on known market forces, average age of accounts, collection experience and historical loss experience. The amount of impairment loss differs for each year based on available objective evidence for which the Group may consider that it will not be able to collect some of its accounts. Impaired accounts receivable are written off when identified to be worthless after exhausting all collection efforts. An increase in allowance for impairment of trade and other receivable would increase the Group's recorded selling and administrative expenses and decrease current assets.

Impairment losses on trade and other receivables amounted to P154, P2 and P3 in 2015, 2014 and 2013, respectively (Notes 9 and 23). Receivables written-off amounted to P22 in 2015 and P155 in 2014 (Note 9). In 2015 and 2014, the Group reversed previously recognized impairment losses amounting to P7 and P14, respectively (Note 9).

The carrying amount of receivables amounted to P30,749 and P48,339 as of December 31, 2015 and 2014, respectively (Note 9).

Net Realizable Values of Inventories. In determining the net realizable values of inventories, management takes into account the most reliable evidence available at the times the estimates are made. Future realization of the carrying amount of inventories of P30,823 and P53,180 as of the end of 2015 and 2014, respectively (Note 10), is affected by price changes in different market segments for crude and petroleum products. Both aspects are considered key sources of estimation uncertainty and may cause significant adjustments to the Group's inventories within the next financial year.

The Group recognized an inventory write-down amounting to P225, P798 and P702 in 2015, 2014 and 2013, respectively (Note 10).

Allowance for Inventory Obsolescence. The allowance for inventory obsolescence consists of collective and specific valuation allowance. A collective valuation allowance is established as a certain percentage based on the age and movement of stocks. In case there is write-off or disposal of slow-moving items during the year, a reduction in the allowance for inventory obsolescence is made. Review of allowance is done every quarter, while a revised set-up or booking is posted at the end of the year based on evaluations or recommendations of the proponents. The amount and timing of recorded expenses for any year would therefore differ based on the judgments or estimates made.

In 2015, 2014 and 2013, the Group provided an additional allowance for inventory obsolescence amounting to P36, P14 and P33, respectively (Note 10).

Fair Values of Financial Assets and Financial Liabilities. The Group carries certain financial assets and financial liabilities at fair value, which requires extensive use of accounting estimates and judgments. Significant components of fair value measurement were determined using verifiable objective evidence (i.e., foreign exchange rates, interest rates, volatility rates). The amount of changes in fair value would differ if the Group utilized different valuation methodologies and assumptions. Any change in the fair value of these financial assets and financial liabilities would affect profit or loss and equity.

Fair values of financial assets and financial liabilities are discussed in Note 35.

Estimated Useful Lives of Property, Plant and Equipment, Intangible Assets with Finite Useful Lives and Investment Property. The Group estimates the useful lives of property, plant and equipment, intangible assets with finite useful lives and investment property based on the period over which the assets are expected to be available for use. The estimated useful lives of property, plant and equipment, intangible assets with finite useful lives and investment property are reviewed periodically and are updated if expectations differ from previous estimates due to physical wear and tear, technical or commercial obsolescence and legal or other limits on the use of the assets.

In addition, estimation of the useful lives of property, plant and equipment, intangible assets with finite useful lives and investment property is based on collective assessment of industry practice, internal technical evaluation and experience with similar assets. It is possible, however, that future financial performance could be materially affected by changes in estimates brought about by changes in factors mentioned above. The amounts and timing of recorded expenses for any period would be affected by changes in these factors and circumstances. A reduction in the estimated useful lives of property, plant and equipment, intangible assets with finite useful lives and investment property would increase recorded cost of goods sold and selling and administrative expenses and decrease noncurrent assets.

There is no change in estimated useful lives of property, plant and equipment, intangible assets with finite useful lives and investment property based on management's review at the reporting date.

Accumulated depreciation and amortization of property, plant and equipment, intangible assets with finite useful lives and investment property amounted to P67,715 and P65,236 as of December 31, 2015 and 2014, respectively (Notes 12, 13 and 15). Property, plant and equipment, net of accumulated depreciation and amortization, amounted to P161,597 and P153,650 as of December 31, 2015 and 2014, respectively (Note 12). Investment property, net of accumulated depreciation, amounted to P112 and P113 as of December 31, 2015 and 2014, respectively (Note 13). Intangible assets with finite useful lives, net of accumulated amortization, amounted to P232 and P221 as of December 31, 2015 and 2014, respectively (Note 15).

Impairment of AFS Financial Assets. AFS financial assets are assessed as impaired when there has been a significant or prolonged decline in the fair value below cost or where other objective evidence of impairment exists. The determination of what is significant or prolonged requires judgment. In addition, the Group evaluates other factors, including normal volatility in share price for quoted equities, and the future cash flows and the discount factors for unquoted equities.

There were no impairment losses recognized in 2015, 2014 and 2013.

The carrying amount of AFS financial assets amounted to P621 and P881 as of December 31, 2015 and 2014, respectively (Note 8).

Fair Value of Investment Property. The fair value of investment property presented for disclosure purposes is based on market values, being the estimated amount for which the property can be sold, or based on a most recent sale transaction of a similar property within the same vicinity where the investment property is located.

In the absence of current prices in an active market, the valuations are prepared by considering the aggregate estimated future cash flows expected to be received from leasing out the property. A yield that reflects the specific risks inherent in the net cash flows is then applied to the net annual cash flows to arrive at the property valuation.

Estimated fair values of investment property amounted to P156 as of December 31, 2015 and 2014 (Note 13).

Impairment of Goodwill. The Group determines whether goodwill is impaired at least annually. This requires the estimation of the value in use of the cash-generating units to which the goodwill is allocated. Estimating value in use requires management to make an estimate of the expected future cash flows from the cash-generating unit and to choose a suitable discount rate to calculate the present value of those cash flows.

The recoverable amount of goodwill has been determined based on value in use using discounted cash flows (DCF). Assumptions used in the DCF include terminal growth rate of 3.0% in 2015 and 2014 and discount rates of 7.0% and 7.8% in 2015 and 2014, respectively (Note 14).

No impairment losses were recognized in 2015, 2014 and 2013.

Management believes that any reasonably possible change in the key assumptions on which the recoverable amount is based would not cause its carrying amount to exceed its recoverable amount.

The calculations of value in use are most sensitive to the projected sales volume, selling price and improvement in the gross profit margin, and discount rate.

Acquisition Accounting. The Group accounts for acquired businesses using the acquisition method of accounting which requires that the assets acquired and liabilities assumed are recognized at the date of acquisition based on their respective fair values.

The application of the acquisition method requires certain estimates and assumptions especially concerning the determination of the fair values of acquired property, plant and equipment at the date of the acquisition. Moreover, the useful lives of the acquired property, plant and equipment have to be determined. Accordingly, for significant acquisitions, the Group obtains assistance from valuation specialists. The valuations are based on information available at the acquisition date.

The Group has completed the purchase price allocation exercise on the Group's most recent acquisitions made in 2012 (Note 14). Total combined carrying amounts of goodwill arising from business combinations amounted to P7,694 and P8,921 as of December 31, 2015 and 2014, respectively (Note 14).

Realizability of Deferred Tax Assets. The Group reviews its deferred tax assets at each reporting date and reduces the carrying amount to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax assets to be utilized. The Group's assessment on the recognition of deferred tax assets on deductible temporary differences and carry forward benefits of MCIT and NOLCO is based on the projected taxable income in the following periods.

Deferred tax assets amounted to P211 and P242 as of December 31, 2015 and 2014, respectively (Note 27).

Impairment of Other Non-financial Assets. PFRS requires that an impairment review be performed on investment in shares of stock of an associate, property, plant and equipment, intangible assets and investment property when events or changes in circumstances indicate that the carrying value may not be recoverable. Determining the recoverable amount of assets requires the estimation of cash flows expected to be generated from the continued use and ultimate disposition of such assets. While it is believed that the assumptions used in the estimation of recoverable amounts are appropriate and reasonable, significant changes in these assumptions may materially affect the assessment of recoverable amounts and any resulting impairment loss could have a material adverse impact on financial performance.

There were no impairment losses on other non-financial assets recognized in 2015, 2014 and 2013.

The aggregate carrying amount of investment in shares of stock of an associate, property, plant and equipment, intangible assets with finite useful lives and investment property amounted to P163,755 and P155,146 as of December 31, 2015 and 2014, respectively (Notes 11, 12, 13 and 15).

Present Value of Defined Benefit Retirement Obligation. The present value of defined benefit retirement obligation depends on a number of factors that are determined on an actuarial basis using a number of assumptions. These assumptions are described in Note 30 to the consolidated financial statements and include discount rate and salary increase rate.

The Group determines the appropriate discount rate at the end of each year. It is the interest rate that should be used to determine the present value of estimated future cash outflows expected to be required to settle the retirement liabilities. In determining the appropriate discount rate, the Group considers the interest rates on government bonds that are denominated in the currency in which the benefits will be paid. The terms to maturity of these bonds should approximate the terms of the related retirement benefits liability.

Other key assumptions for retirement benefits liability are based in part on current market conditions.

While it is believed that the Group's assumptions are reasonable and appropriate, significant differences in actual experience or significant changes in assumptions may materially affect the Group's retirement benefits liability.

Retirement benefits costs recognized in profit or loss amounted to P419, P91 and P323 in 2015, 2014 and 2013, respectively. Remeasurement losses (income) of the net defined retirement obligation amounted to P3,112, P4,656 and (P3,232) in 2015, 2014 and 2013, respectively. The retirement benefits liability amounted to P5,591 and P2,344 as of December 31, 2015 and 2014, respectively (Note 30).

Asset Retirement Obligation. The Group has an ARO arising from the refinery, leased service stations, depots, blending plant and franchised store. Determining ARO requires estimation of the costs of dismantling, installations and restoring leased properties to their original condition. The Group determined the amount of ARO by obtaining estimates of dismantling costs from the proponent responsible for the operation of the asset, discounted at the Group's current credit-adjusted risk-free rate ranging from 6.23% to 9.81% depending on the life of the capitalized costs. While it is believed that the assumptions used in the estimation of such costs are reasonable, significant changes in these assumptions may materially affect the recorded expense or obligation in future periods.

The ARO amounted to P1,809 and P1,659 as of December 31, 2015 and 2014, respectively (Note 19).

#### 5. Sale of Petron Megaplaza

Petron had properties consisting of office units located at Petron Mega Plaza with a floor area of 19,686 square meters covering the 28th - 31st floors and 33rd - 44th floors and 196 parking spaces amounting to P588. During the latter part of 2012, a prospective buyer tendered an offer to purchase the said properties. The management of Petron made a counter offer in December 2012 effectively rendering the Petron Mega Plaza office units and parking spaces as assets held for sale as of December 31, 2012.

The sale was consummated during the second quarter of 2013. The Group recognized a gain amounting to P580 included as part of "Other income" account in the 2013 consolidated statement of income (Note 26).

# 6. Cash and Cash Equivalents

This account consists of:

	Note	2015	2014
Cash on hand		P2,029	P2,696
Cash in banks		5,153	8,198
Short-term placements		11,699	79,708
	34, 35	P18,881	P90,602

Cash in banks earn annual interest at the respective bank deposit rates. Short-term placements include demand deposits which can be withdrawn at anytime depending on the immediate cash requirements of the Group and earn annual interest (Note 26) at the respective short-term placement rates ranging from 0.045% to 5.00% in 2015, 0.01% to 3.50% in 2014 and 0.01% to 5.00% in 2013.

#### 7. Financial Assets at Fair Value through Profit or Loss

This account consists of:

	Note	2015	2014
Proprietary membership shares	34, 35	P147	P136
Derivative assets	34, 35	362	1,496
		P509	P1,632

The fair values presented have been determined directly by reference to published market prices, except for derivative assets which are based on inputs other than quoted prices that are observable (Note 35).

Changes in fair value recognized in 2015, 2014 and 2013 amounted to P11, P19 and (P29), respectively (Note 26).

#### 8. Available-for-Sale Financial Assets

This account consists of:

	Note	2015	2014
Government securities		P71	P372
Other debt securities		550	509
	34, 35	621	881
Less: Current portion		233	430
		P388	P451

Petrogen's government securities are deposited with the Bureau of Treasury in accordance with the provisions of the Insurance Code, for the benefit and security of its policyholders and creditors. These investments bear fixed annual interest rates ranging from 4.47% to 8.88% in 2015 and 2014 (Note 26).

Ovincor's corporate bonds are maintained at the HSBC Bank Bermuda Limited and carried at fair value with fixed annual interest rates of 6.75% to 7.00%.

The breakdown of investments by contractual maturity dates as of December 31 follows:

	Note	2015	2014
Due in one year or less		P233	P430
Due after one year through six years		388	451
	34, 35	P621	P881

The reconciliation of the carrying amounts of AFS financial assets as of December 31 follows:

	2015	2014
Balance at beginning of year	P881	P915
Additions	163	461
Disposals	(428)	(457)
Amortization of premium	(15)	(17)
Fair value loss	(1)	(23)
Currency translation adjustment	21	2
Balance at end of year	P621	P881

#### 9. Trade and Other Receivables

This account consists of:

	Note	2015	2014
Trade	34	P17,424	P17,927
Related parties - trade	28, 34	877	737
Allowance for impairment loss on trade			
receivables		(824)	(800)
		17,477	17,864
Government		7,062	19,976
Related parties - non-trade	28	4,913	4,808
Others		1,605	5,985
Allowance for impairment loss on non-trade			
receivables		(308)	(294)
		13,272	30,475
	34, 35	P30,749	P48,339

Trade receivables are noninterest-bearing and are generally on a 45-day term.

Government receivables pertain to duty drawback, VAT and specific tax claims as well as subsidy receivables from the Government of Malaysia under the Automatic Pricing Mechanism. The amount includes receivables over 30 days but less than one year amounting to P2,333 and P4,252 as of December 31, 2015 and 2014, respectively. The filing and the collection of claims is a continuous process and is closely monitored.

Related parties - non-trade consists of an advance made by the Parent Company to Petron Corporation Employee Retirement Plan (PCERP) and other receivables from SMC and its subsidiaries.

Others mainly include receivables from matured hedging transactions.

A reconciliation of the allowance for impairment losses at the beginning and end of 2015 and 2014 is shown below:

	Note	2015	2014
Balance at beginning of year		P1,109	P1,278
Additions	23	154	2
Write off		(22)	(155)
Currency translation adjustment		(4)	(2)
Reversal of impairment losses		<b>(7</b> )	(14)
Balance at end of year		1,230	1,109
Less noncurrent portion for long-term			
receivables	15	98	15
		P1,132	P1,094

As of December 31, 2015 and 2014, the age of past due but not impaired trade accounts receivable (TAR) is as follows (Note 34):

		Past Due b	ut not Impair	red	
	Within	31 to 60	61 to 90	Over 90	
	30 days	Days	Days	Days	Total
<b>December 31, 2015</b>					
Reseller	P110	<b>P7</b>	Р-	Р-	P117
Lubes	2	-	6	-	8
Gasul	41	2	5	-	48
Industrial	19	6	111	231	367
Others	84	17	58	147	306
	P256	P32	P180	P378	P846
December 31, 2014					
Reseller	P103	P29	P3	P9	P144
Lubes	9	17	-	-	26
Gasul	3	33	19	-	55
Industrial	37	1,208	301	568	2,114
Others	97	222	63	780	1,162
	P249	P1,509	P386	P1,357	P3,501

No allowance for impairment losses is necessary as regard to these past due but unimpaired trade receivables based on past collection experience. There are no significant changes in credit quality. As such, these amounts are still considered recoverable.

#### 10. Inventories

This account consists of:

	2015	2014
Crude oil and others - at NRV	P13,383	P28,577
Petroleum - at NRV	14,957	22,675
Materials and supplies and aftermarket specialties -		
at NRV:		
Materials and supplies	2,454	1,899
Aftermarket specialties	29	29
	P30,823	P53,180

The cost of these inventories amounted to P31,507 and P54,404 as of December 31, 2015 and 2014, respectively.

If the Group used the moving-average method (instead of the first-in, first-out method, which is the Group's policy), the cost of petroleum, crude oil and other products would have increased by P2,798 and P618 as of December 31, 2015 and 2014, respectively.

Inventories (including distribution or transshipment costs) charged to cost of goods sold amounted to P315,676, P456,712 and P432,779 in 2015, 2014 and 2013, respectively (Note 22).

Research and development costs (Note 23) on these products constituted the expenses incurred for internal projects in 2015 and 2014.

The movements in allowance for write-down of inventories to NRV and inventory obsolescence at the beginning and end of 2015 and 2014 follow:

	Note	2015	2014
Balance at beginning of year		P1,224	P1,114
Provisions due to:		ŕ	
Write-downs	4	225	798
Obsolescence	4	36	14
Reversals		<b>(798)</b>	(702)
Currency translation adjustment		(3)	<u> </u>
•		P684	P1,224

The provisions and reversals are included as part of "Cost of goods sold" account in the consolidated statements of income (Note 22).

Reversal of write-down corresponds to inventories sold during the year.

# 11. Investment in Shares of Stock of an Associate

This account consists of:

	2015	2014
Acquisition Cost		
Balance at beginning of year	P880	P705
Additions	525	175
Balance at end of year	1,405	880
Share in Total Comprehensive Income		
Balance at beginning of year	282	180
Share in net income during the year	133	102
Share in other comprehensive loss	(6)	
Balance at end of year	409	282
	P1,814	P1,162

Investment in shares of stock of an associate pertains to investment in Manila North Harbour Port Inc (MNHPI).

On January 3, 2011, Petron entered into a Share Sale and Purchase Agreement with Harbour Centre Port Terminal, Inc. for the purchase of 35% of the outstanding and issued capital stock of MNHPI.

In December 2014 and February 2015, the Parent Company advanced P175 and P525, respectively, as deposit for future subscription of MNHPI's shares.

Following the approval of the increase in the authorized capital stock of MNHPI by the SEC, Petron was issued stock certificate for 7,000,000 shares in December 2015, representing 35% of the increase in the authorized capital stock of MNHPI.

The cost of investment in MNHPI amounted to P1,405 and P880 as of December 31, 2015 and 2014, respectively.

Following are the condensed financial information of MNHPI as of and for the years ended December 31, 2015 and 2014:

	2015	2014
Country of incorporation	Philippines	Philippines
Percentage of ownership	35%	35%
Current assets	P1,654	P1,974
Noncurrent assets	10,743	8,091
Current liabilities	(2,088)	(2,590)
Noncurrent liabilities	(6,135)	(5,508)
Net assets	P4,174	P1,967
Sales	P2,605	P2,115
Net income	P339	P278
Share in net income	P133	P102
Share in net assets	P1,461	P688
Goodwill	353	474
Carrying amount of investment in shares of stock of		
an associate	P1,814	P1,162

# 12. Property, Plant and Equipment

The movements and balances as of and for the years ended December 31 follow:

	Buildings and Improvements and Related Facilities	Refinery and Plant Equipment	Service Stations and Other Equipment	Computers, Office and Motor Equipment	Land and Leasehold Improvements	Construction in-Progress	Total
Cost							
January 1, 2014	P27,862	P49,647	P15,669	P4,157	P12,302	P92,268	P201,905
Additions	161	207	687	219	57	14,591	15,922
Disposals/reclassifications/ acquisition of subsidiaries	695	1,265	179	(8)	2,327	(2,020)	2,438
Currency translation	093	1,203	1/9	(6)	2,321	(2,020)	2,436
adjustment	(388)	(587)	(393)	(40)	(411)	(110)	(1,929)
December 31, 2014	28,330	50,532	16,142	4,328	14,275	104,729	218,336
Additions	263	592	410	574	211	14,338	16,388
Disposals/reclassifications	726	223	707	(100)	(133)	(2,138)	(715)
Currency translation	(1.071)	(1.5(2)	(1.020)	(00)	(1.070)	(244)	(5.104)
adjustment	(1,071)	(1,562)	(1,029)	(99)	(1,079)	(344)	(5,184)
December 31, 2015	28,248	49,785	16,230	4,703	13,274	116,585	228,825
Accumulated Depreciation and Amortization							
January 1, 2014	15,803	30,285	9,673	2,897	1,600	-	60,258
Additions	1,331	1,887	1,310	863	103	-	5,494
Disposals/reclassifications/							
acquisition of subsidiaries	(49)	(40)	(274)	(47)	422	-	12
Currency translation adjustment	(319)	86	(238)	(578)	(29)	_	(1,078)
•							
December 31, 2014	16,766	32,218	10,471	3,135	2,096	-	64,686
Additions Disposals/reclassifications	1,341	1,730 (109)	1,287 (53)	910 (85)	96	-	5,364 (286)
Currency translation	(39)	(109)	(33)	(83)	-	-	(280)
adjustment	(643)	(751)	(565)	(512)	(65)	-	(2,536)
December 31, 2015	17,425	33,088	11,140	3,448	2,127	-	67,228
Carrying Amount							
December 31, 2014	P11,564	P18,314	P5,671	P1,193	P12,179	P104,729	P153,650
December 31, 2015	P10,823	P16,697	P5,090	P1,255	P11,147	P116,585	P161,597

Interest capitalized in 2015 and 2014 amounted to P2,914 and P3,352, respectively. Capitalization rate used for borrowings was at 6.77% and 8.10% in 2015 and 2014, respectively (Note 18).

No impairment loss was required to be recognized in 2015, 2014 and 2013.

#### **Capital Commitments**

As of December 31, 2015, the Group has outstanding commitments to acquire property, plant and equipment amounting to P4,594.

#### 13. Investment Property

The movements and balances as of and for the years ended December 31 follow:

	Land	Office Units	Total
Cost December 31, 2015 and 2014	P100	P25	P125
Accumulated Depreciation			
January 1, 2014	-	11	11
Depreciation	-	1	1
December 31, 2014	-	12	12
Depreciation	-	1	1_
December 31, 2015	-	13	13
Carrying Amount			
December 31, 2014	P100	P13	P113
December 31, 2015	P100	P12	P112

The Group's investment property pertains to a property located in Tagaytay and parcels of land in various locations.

Estimated fair value of the Tagaytay property based on the appraisal made in 2012 amounted to P22 as of December 31, 2015 and 2014. The fair value was calculated using market approach.

The Group's parcels of land are located in Metro Manila and some major provinces. As of December 31, 2015 and 2014, the aggregate fair market values of the properties amounting to P134, determined by independent appraisers in 2013 using market approach, is higher than their carrying amount, considering recent market transactions and specific conditions related to the parcels of land as determined by NVRC.

The fair market value of investment property has been categorized as Level 2 in the fair value hierarchy.

It is the Group's management assessment that the fair value as of December 31, 2014 remains the same as of December 31, 2015 as there were no significant developments in the area where the property is located.

# 14. Investment in Shares of Stock of Subsidiaries and Goodwill

The following are the major developments relating to the Parent Company's investment in shares of stock of subsidiaries:

#### a. PAHL

Although the Group owns less than half of the voting power of the PAHL, management has assessed, in accordance with PFRS 10, that the Group has control over PAHL on a de facto basis. In accordance with the transitional provision of PFRS 10, the Group applied acquisition accounting on its investment in PAHL beginning 2013.

The following summarizes the recognized amounts of assets acquired and liabilities assumed as of January 1, 2013:

Assets	
Cash and cash equivalents	P432
Trade and other receivables - net	637
Inventories	1,048
Prepaid expenses and other current assets	272
Property, plant and equipment - net	2,863
Deferred tax assets	70
Other noncurrent assets - net	104
Liabilities	
Short-term loans	(1,792)
Liabilities for crude oil and petroleum product importation	(1,524)
Trade and other payables	(869)
Other noncurrent liabilities	(2)
<b>Total Identifiable Net Assets at Fair Value</b>	P1,239

Goodwill was recognized based on the fair value of net assets acquired as follows:

Carrying amount of investments in PAHL at January 1, 2013	P866
Non-controlling interest measured at proportionate interest in	
identifiable net assets	671
Total identifiable net assets at fair value	(1,239)
Goodwill	P298

On November 17, 2015, the Parent Company subscribed to additional 18,324,889 ordinary shares of PAHL for a total consideration of U\$11,746,724 which effectively increased the Parent Company's ownership interest by 1.40% to 47.25% as of December 31, 2015.

#### b. PGL

On various dates in 2015, the Parent Company subscribed to additional common shares of PGL as follows:

	Amount Per Share			
Date	No. of Shares	(in US\$)	Total (in US\$)	
March 13, 2015	9,354,136	1.00	9,354,136	
April 13, 2015	1,710,231	1.00	1,710,231	
May 13, 2015	1,067,462	1.00	1,067,462	

PGL has issued an aggregate of 49,622,176 common shares with a par value of US\$1.00 per share to Petron and 150,000,000 cumulative, non-voting, non-participating and non-convertible preferred shares series A and 200,000,000 cumulative, non-voting, non-participating and non-convertible preferred shares series B at an issue price equal to the par value of each share of US\$1.00 to a third party investor. The said preferred shares were redeemed on May 13, 2015 at US\$1.00 per share.

As of December 31, 2015, the Parent Company holds a total of 85,691,017 common shares in PGL representing 100% of the voting capital stock of PGL.

#### c. NVRC

In 2013, NVRC, a subsidiary, acquired 100% interests in South Luzon Prime Holdings Inc. (SLPHI), MRGVeloso Holdings Inc. (MHI), and Abreco Realty Corp. (ARC). These acquisitions were considered as asset deals.

#### Goodwill

The movements and balances of goodwill as of and for the years ended December 31 are as follows:

	2015	2014
Balance at beginning of year	P8,921	P9,386
Translation adjustments	(1,227)	(465)
Balance at end of year	P7,694	P8,921

# Impairment of Goodwill

Goodwill arising from the acquisition of Petron Malaysia is allocated at the POGI Group cash generating unit (CGU) instead of each individual acquiree company's CGU as it is expected that the POGI Group CGU will benefit from the synergies created from the acquiree companies in combination. The remaining goodwill is allocated to each individual acquiree company.

The recoverable amount of goodwill has been determined based on value in use (VIU). The VIU is based on cash flows projections for five (5) years using a terminal growth rate of 3.0% in 2015 and 2014 and discount rates of 7.0% and 7.8% in 2015 and 2014, respectively. The values assigned to the key assumptions represent management's assessment of future trends in the industry and are based on internal sources (i.e., historical data). The discount rate is based on the weighted average cost of capital (WACC) using the Capital Asset Pricing Model (CAPM) by taking into consideration the debt equity capital structure and cost of debt of comparable companies and cost of equity based on appropriate market risk premium.

The financial projection used in the VIU calculation is highly dependent on the following underlying key drivers of growth in profitability:

- Sales Volume. Majority of the sales volume is generated from the domestic market of the CGU. The growth in projected sales volume would mostly contributed from retail and commercial segments. Retail sales refer to sales of petroleum products through petrol stations. Commercial sales refer to sales to industrial, wholesale, aviation and LPG accounts.
- Selling Price and Improvement in the Gross Profit Margin. Management has projected an improvement in selling price in 2016, and thereafter, it is projected to remain constant during the forecast period. Management also expects improvement in gross profit margin to be achieved through overall growth in sales volume along with better sales mix and better cost management.

The recoverable amount of goodwill has been categorized as Level 3 in the fair value hierarchy based on the inputs used in the valuation technique.

No impairment losses were recognized in 2015, 2014 and 2013.

For purposes of growth rate sensitivity, a growth rate scenario of 2%, 3% and 4% is applied on the discounted cash flows analysis. Based on the sensitivity analysis, any reasonably possible change in the key assumptions would not cause the carrying amount of goodwill to exceed its recoverable amount.

The following table summarizes the financial information relating to each of the Group's subsidiaries that has material non-controlling interests:

		December 31,	2015		December 31, 2014			
	NVRC	PMRMB	PAHL	PGL	NVRC	PMRMB	PAHL	PGL
Non-controlling Interests Percentage	60.00%	26.60%	52.75%	0.00%	60.00%	26.60%	54.15%	0.00%
Carrying amount of non-controlling interest	P417	P3,280	P898	(P4,030)	P359	P3,074	P625	P12,391
Current assets	P321	P11,836	P261	Р-	P194	P16,263	P363	P27
Noncurrent assets	4,861	13,060	2,740	-	4,895	14,997	2,763	15,652
Current liabilities	(3,970)	(10,994)	(1,298)	-	(3,988)	(17,724)	(1,855)	-
Noncurrent liabilities	(43)	(3,141)	-	-	(30)	(3,810)	-	-
Net assets	P1,169	P10,761	P1,703	P -	P1,071	P9,726	P1,271	P15,679
Net income (loss) attributable to								
non-controlling interests	P58	P689	(P95)	Р-	P21	(P230)	(P102)	P -
Other comprehensive income attributable to								
non-controlling interests	P -	P3	Р -	Р-	P -	P2	P -	P -
Sales	P542	P95,075	Р-	Р-	P550	P147,938	P1,772	Р-
Net income (loss)	97	2,573	(179)	(1)	36	(875)	(189)	(2)
Other comprehensive income (loss)	-	10	(3)	-	-	7	-	-
Total comprehensive income (loss)	P97	P2,583	(P182)	(P1)	P36	(P868)	(P189)	(P2)
Cash flows provided by (used in)								
operating activities	P81	P3,956	(P558)	(P1)	P203	P3,849	(P114)	(P2)
Cash flows provided by (used in)								
investing activities	33	(1,218)	-	16,471	(237)	(1,201)	6	-
Cash flows provided by (used in)								
financing activities	-	(4,879)	507	(16,499)	51	642	(262)	23
Effects of exchange rate changes on cash and cash equivalents	_	(1)			_		(28)	_
•	-	(1)	-	-		-	(20)	<u> </u>
Net increase (decrease) in cash and cash equivalents	P114	(P2,142)	(P51)	(P29)	P17	P3,290	(P398)	P21

#### 15. Other Assets

This account consists of:

	Note	2015	2014
Current:			
Input VAT		P12,093	P13,673
Prepaid taxes		19,429	7,297
Prepaid expenses		2,439	2,731
Special-purpose fund		134	124
Tax recoverable		100	505
Others		335	516
		P34,530	P24,846
Noncurrent:			
Due from related parties	28, 34, 35	P1,816	P1,747
Catalyst - net		947	1,613
Prepaid rent		2,228	2,988
Long-term receivables - net	34, 35	189	43
Noncurrent deposits	34, 35	82	90
Others - net		1,464	1,275
		P6,726	P7,756

The "Noncurrent assets - others" account includes software, marketing assistance to dealers, other prepayments, franchise fees and other intangible assets amounting to P1,112 and P796 in 2015 and 2014, respectively, net of amortization of software, marketing assistance to dealers, franchise fees and other intangible amounting to P285, P295 and P294 in 2015, 2014 and 2013, respectively. The amortization of prepaid rent amounted to P189, P243 and P258 in 2015, 2014 and 2013, respectively. Amortization of software, marketing assistance to dealers, franchise fees, other intangible, prepaid rent and other prepayments is included as part of "Selling and administrative - depreciation and amortization" account in the consolidated statements of income (Notes 23 and 25). Amortization of catalyst amounting to P433 in 2015 is included as part of "Cost of goods sold - depreciation and amortization" account in the consolidated statements of income (Notes 22 and 25).

Included in "Due from related parties" is an advance made by the Parent Company to PCERP (Notes 28 and 30).

#### 16. Short-term Loans

This account pertains to unsecured Philippine peso, US dollar and Malaysian ringgit-denominated loans obtained from various banks with maturities ranging from 18 to 359 days and annual interest ranging from 2.75% to 6.20% in 2015 and 1.625% to 6.230% in 2014 (Note 26). These loans are intended to fund the importation of crude oil and petroleum products (Note 10) and working capital requirements.

# 17. Trade and Other Payables

This account consists of:

	Note	2015	2014
Trade		P2,655	P29,496
Specific taxes and other taxes payable		1,865	2,226
Due to related parties	28	1,719	1,148
Accrued rent		938	904
Accrued interest		629	757
Dividends payable		195	423
Insurance liabilities		119	99
Accrued payroll		90	68
Retirement benefits liability	30	81	71
Others		1,056	3,944
	34, 35	P9,347	P39,136

Accounts payable are liabilities to haulers, contractors and suppliers that are noninterest-bearing and are generally settled on a 30-day term.

Others include provisions, retention payable, accruals of selling and administrative expenses and deferred liability on customer loyalty programme which are normally settled within a year.

# 18. Long-term Debt

This account consists of:

	Note	2015	2014
<b>Unsecured Peso-Denominated</b>			
(net of debt issue cost)			
Fixed rate corporate notes of 7% in 2017	(a)	P19,926	P19,891
Fixed rate corporate notes of 6.3212% and			
7.1827%	(c)	3,433	3,466
Term loan of 5.4583% plus GRT	(g)	4,976	-
<b>Unsecured Foreign Currency-Denominated</b>			
(net of debt issue cost)			
Floating rate dollar loan - US\$480 million	<i>(b)</i>	-	9,052
Floating rate dollar loan - US\$485 million	(d)	-	15,094
Floating rate dollar loan - US\$475 million	(e)	15,639	20,821
Floating rate dollar loan - US\$550 million	<i>(f)</i>	25,177	-
Floating rate dollar loan - MYR100 million	(h)	1,089	1,269
Floating rate dollar loan - MYR50 million	(h)	545	634
Floating rate dollar loan - MYR100 million	(h)	1,090	1,268
Floating rate dollar loan - MYR50 million	(h)	545	634
	34, 35	72,420	72,129
Less current portion		694	5,860
		P71,726	P66,269

- a. On November 10, 2010, the Parent Company issued P20,000 Peso-denominated Notes, payable in US dollar. The notes bear interest of 7% per annum, payable semi-annually in arrears on May 10 and November 10 of each year. The notes will mature on November 10, 2017. The principal and interest will be translated into and paid in US dollar based on the average representative market rate at the applicable rate calculation date at the time of each payment.
- b. On September 30, 2011, the Parent Company signed and executed a US\$480 million term loan facility. The facility is amortized over 5 years with a 2-year grace period and is subject to a floating interest rate plus a fixed spread. The loan proceeds were used to finance the capital expenditure requirements of Refinery Master Plan Phase 2 (RMP-2). The first drawdown of US\$80 million was made on November 25, 2011 while the balance of US\$400 million was drawn on February 15, 2012. Partial payments were made by the Parent Company on the following dates: on June 29, 2012 (US\$180 million); on October 30, 2013 (US\$26 million); and on May 28, 2014 (US\$69 million). On July 29, 2015, the Parent Company fully prepaid the remaining balance of about US\$206 million using proceeds from a US\$550 million refinancing facility.
- c. The Parent Company issued Fixed Rate Corporate Notes (FXCN) totaling P3,600 on October 25, 2011. The FXCNs consisted of Series A Notes amounting to P690 having a maturity of up to 7 years from issue date and Series B Notes amounting to P2,910 having a maturity of up to 10 years from issue date. The FXCNs are subject to fixed interest coupons of 6.3212% per annum for the Series A Notes and 7.1827% per annum for the Series B Notes. The net proceeds from the issuance were used for general corporate requirements.
- d. On October 31, 2012, the Parent Company signed and executed a US\$485 million term loan facility. The facility is amortized over 5 years with 2-year grace period and is subject to a floating interest rate plus a fixed spread. The proceeds were used to finance the capital expenditure requirements of RMP-2. An initial drawdown of US\$100 million was made on November 9, 2012. Subsequent drawdowns of US\$35 million and US\$140 million were both made in December 2012. The remaining balance of US\$210 million was drawn in the first quarter of 2013. During 2014, the Parent Company made partial payments on the following dates: June 24 (US\$70 million); and October 24 (US\$70 million). On July 29, 2015, the Parent Company fully prepaid the remaining balance of US\$345 million using the proceeds from a US\$550 million refinancing facility.
- e. On May 14, 2014, the Parent Company signed and executed a US\$300 million term loan facility. The facility is amortized over 5 years with a 2-year grace period and is subject to a floating interest rate plus a fixed spread. Proceeds were used to refinance existing debt and for general corporate purposes. Drawdowns and their respective amounts were made on the following dates: May 27, 2014 (US\$70 million); June 4, 2014 (US\$118 million); June 20, 2014 (US\$70 million) and July 2, 2014 (US\$42 million). On September 29, 2014, the Parent Company completed the syndication of the facility, raising the facility amount to US\$475 million. Drawdowns related to the additional US\$175 million were made as follows: October 24, 2014 (US\$70 million) and November 6, 2014 (US\$105 million). Amortization in seven equal amounts will start in May 2016, with final amortization due in May 2019. In 2015, the Parent Company made partial payments on the following dates: September 29, 2015 (US\$65 million); and November 27, 2015 (US\$70 million).

- f. On July 29, 2015, the Parent Company drew US\$550 million from a US\$550 million refinancing facility which was signed and executed on July 20, 2015. The facility is amortized over 5 years with a 2-year grace period and is subject to a floating interest rate plus a fixed spread. The proceeds were used to pay in full the remaining outstanding balances of about US\$206 million and US\$345 million under the US\$480 million term loan facility and the US\$485 million term loan facility, respectively. On November 11, 2015 the Parent Company completed the syndication of the new facility with 29 banks.
- g. On October 13, 2015, the Parent Company drew P5,000 from a P5,000 term loan which was signed and executed on October 7, 2015. The facility is amortized over 7 years with a 2-year grace period and is subject to a fixed rate of 5.4583% plus GRT.
- h. On March 17, 2014, PMRMB availed of Malaysian ringgit (MYR) 100 million (P1,374) loan and on March 31, 2014, PFISB availed of MYR50 million (P687). Additionally, on June 27, 2014, PMRMB availed of MYR 100 million (P1,359) and on July 25, 2014, PFISB availed of five-year MYR 50 million (P685) loan. Proceeds from the loans were used to finance the refurbishment of the retail stations in Malaysia. All loans bear an interest rate of Cost of Fund (COF) +1.5%.

The above-mentioned loan agreements contain, among others, covenants relating to merger and consolidation, maintenance of certain financial ratios, working capital requirements and restrictions on guarantees.

As of December 31, 2015 and 2014, the Parent Company has complied with the covenants of its debt agreements.

Total interest incurred on the above-mentioned long-term loans (including amortization of debt issue costs) amounted to P1,013, P973 and P458 for the years ended 2015, 2014 and 2013, respectively (Note 26). Capitalized interest in 2015 and 2014 amounted to P2,914 and P3,352, respectively (Note 12).

Movements in debt issue costs follow:

	2015	2014
Balance at beginning of year	P1,073	P858
Additions	610	712
Amortization for the year	(475)	(497)
Balance at end of year	P1,208	P1,073

#### Repayment Schedule

As of December 31, 2015 and 2014, the annual maturities of long-term debt are as follows:

20	)1	15

Year	<b>Gross Amount</b>	<b>Debt Issue Costs</b>	Net
2016	P708	P14	P694
2017	31,217	669	30,548
2018	16,556	322	16,234
2019	12,075	169	11,906
2020	8,424	29	8,395
2021 and beyond	4,648	5	4,643
	P73,628	P1,208	P72,420

<u>2014</u>			
Year	Gross Amount	Debt Issue Costs	Net
2015	P6,137	P277	P5,860
2016	19,181	462	18,719
2017	33,582	256	33,326
2018	8,027	58	7,969
2019	3,598	13	3,585
2020 and beyond	2,677	7	2,670
	P73,202	P1,073	P72,129

# 19. Asset Retirement Obligation

Movements in the ARO are as follows:

	Note	2015	2014
Balance at beginning of year		P1,659	P1,004
Additions		310	677
Effect of change in discount rate		(262)	(141)
Effect of change in lease term		(18)	(2)
Accretion for the year	22, 26	156	121
Settlement		(36)	-
Balance at end of year		P1,809	P1,659

#### **20. Other Noncurrent Liabilities**

	Note	2015	2014
Cash bonds		P382	P870
Cylinder deposits		454	442
Others		70	61
	34, 35	P906	P1,373

# 21. Equity

# a. Capital Stock

# Common Shares

Pursuant to the registration statement rendered effective by the SEC on May 18, 1995 and the permit to sell issued by the SEC dated May 30, 1995, 10,000,000,000 common shares of the Parent Company with par value of P1.00 per share were offered for sale at an offer price of P1.00 per share. As of December 31, 2015 and 2014, the Parent Company had 146,907 and 148,408 stockholders with at least one board lot at the PSE, respectively, for a total of 9,375,104,497 (P1.00 per share par value) issued and outstanding common shares.

#### **Preferred Shares**

On January 21, 2010, the SEC approved the Parent Company's amendment to its articles of incorporation to reclassify 624,895,503 unissued common shares into preferred shares with a par value of P1.00 per share, as part of its authorized capital stock. On February 12, 2010, the SEC issued an order permitting the Parent Company's offering and sale of 100,000,000 peso-denominated, cumulative, non-participating and non-voting preferred shares ("2010 Preferred Shares") to the public at an issue price of P100.00 per share. Proceeds from issuance in excess of par value less related transaction costs amounting to P9,764 was recognized as additional paid-in capital. Dividend rate of 9.5281% per annum computed in reference to the issue price was payable every March 5, June 5, September 5 and December 5 of each year, when declared by the BOD. The 2010 Preferred Shares were listed with PSE on March 5, 2010.

On October 17, 2014, the SEC issued an order permitting the Parent Company's public offering and sale of 7,000,000 cumulative, non-voting, non-participating, non-convertible, peso-denominated perpetual preferred shares with an oversubscription option of 3,000,000 preferred shares (collectively, the "Series 2 Preferred Shares") with a P1.00 par value per share.

On November 3, 2014, the Parent Company issued and listed in the PSE 10,000,000 Series 2 Preferred Shares at an offer price of P1,000.00 per share. The Series 2 Preferred Shares were issued in two (2) sub-series, (i) 7,122,320 Series 2A preferred shares (the "Series 2A Preferred Shares") and (ii) 2,877,680 Series 2B Preferred Shares (the "Series 2B Preferred Shares"). Proceeds from issuance in excess of par value less related transaction costs amounting to P9,889 was recognized as additional paid-in capital.

The Series 2A Preferred Shares may be redeemed by the Parent Company starting on the fifth anniversary from the listing date while the Series 2B Preferred Shares may be redeemed starting on the seventh anniversary from the listing date. Series 2A and Series 2B Preferred Shares have dividend rates of 6.3000% and 6.8583%, respectively. Cash dividends are payable quarterly every February 3, May 3, August 3 and November 3 of each year, as and if declared by the BOD.

All shares rank equally with regard to the Parent Company's residual assets, except that holders of preferred shares participate only to the extent of the issue price of the shares plus any accumulated and unpaid cash dividends.

On March 5, 2015, the Parent Company redeemed the 2010 Preferred Shares at P100.00 per share, which were delisted by the PSE on March 6, 2015 in line with the latter's rule on the delisting of redeemed shares which are not re-issuable at the time of redemption under the issuing company's articles of incorporation. On July 6, 2015, the SEC approved the amendment of the articles of incorporation of the Parent Company to provide a re-issuability feature of its preferred shares.

As of December 31, 2015, the Parent Company had 10,000,000 (P1 par value) issued and outstanding preferred shares. The total number of preferred shareholders with at least one board lot at the PSE as of December 31, 2015 and 2014 are as follows:

#### 2015

- Series 2A Preferred Shares 41
- Series 2B Preferred Shares 31

#### 2014

- 2010 Preferred Shares 124
- Series 2A Preferred Shares 15
- Series 2B Preferred Shares 13

## b. Retained Earnings

#### i. Declaration of Cash Dividends

On various dates in 2014 and 2015, the BOD approved cash dividends for common and preferred shareholders with the following details:

Type	Per Share	Date of Declaration	Date of Record	Date of Payment
Common	P0.05000	March 24, 2014	April 8, 2014	April 23, 2014
2010 preferred shares	2.38200	May 6, 2014	May 21, 2014	June 5, 2014
2010 preferred shares	2.38200	Aug 6, 2014	August 22, 2014	September 5, 2014
2010 preferred shares	2.38200	November 7, 2014	November 24, 2014	December 5, 2014
2010 preferred shares	2.38200	November 7, 2014	February 18, 2015	March 5, 2015
Series 2A	15.75000	November 7, 2014	January 20, 2015	February 3, 2015
Series 2B	17.14575	November 7, 2014	January 20, 2015	February 3, 2015
Common	0.05000	March 17, 2015	April 1, 2015	April 16, 2015
Series 2A	15.75000	March 17, 2015	April 17, 2015	May 4, 2015
Series 2B	17.14575	March 17, 2015	April 17, 2015	May 4, 2015
Series 2A	15.75000	March 17, 2015	July 20, 2015	August 3, 2015
Series 2B	17.14575	March 17, 2015	July 20, 2015	August 3, 2015
Series 2A	15.75000	August 10, 2015	October 16, 2015	November 3, 2015
Series 2B	17.14575	August 10, 2015	October 16, 2015	November 3, 2015
Series 2A	15.75000	August 10, 2015	January 18, 2016	February 3, 2016
Series 2B	17.14575	August 10, 2015	January 18, 2016	February 3, 2016

# ii. Appropriation for Capital Projects

The appropriated retained earnings as of December 31, 2015 amounting to P25,082 were for the Parent Company's RMP-2 project which is expected to start operations in 2016, and for a subsidiary's programmed lot acquisitions.

- c. The Group's unappropriated retained earnings include its accumulated equity in net earnings of subsidiaries, joint venture and associates amounting to P11,401, P5,181 and P4,960 in 2015, 2014 and 2013, respectively. Such amounts are not available for declaration as dividends until declared by the respective investees.
- d. Other reserves pertain to unrealized fair value losses on AFS financial assets, exchange differences on translation of foreign operations and others.
- e. Reserve for retirement plan pertains to the cumulative remeasurements of the Group's defined benefit retirement plan.

#### f. Undated Subordinated Capital Securities (USCS)

In February 2013, the Parent Company issued US\$500 million USCS at an issue price of 100% ("Original Securities"). In March 2013, the Parent Company issued under the same terms and conditions of the Original Securities an additional US\$250 million at a price of 104.25% ("New Securities"). The New Securities constituted a further issuance of, were fungible with, and were consolidated and formed a single series with the Original Securities (the "Original Securities" and, together with the "New Securities", the "Securities"). Proceeds were applied by the Parent Company for capital and other expenditures of RMP-2 as well as for general corporate purposes.

The Securities were offered for sale and sold to qualified buyers and not more than 19 institutional lenders. Hence, each sale of the Securities was considered an exempt transaction for which no confirmation of exemption from the registration requirements of The Securities Regulation Code ("SRC") was required to be filed with the SEC. In compliance with the amended rules of the SRC, notices of exemption for the issuances of the Securities were filed with the SEC on February 12, 2013 for the Original Securities and on March 19, 2013 for the New Securities.

Holders of the Securities are conferred a right to receive distribution on a semiannual basis from their issue date at the rate of 7.5% per annum, subject to a step-up rate. The Parent Company has a right to defer this distribution under certain conditions.

The Securities have no fixed redemption date and are redeemable in whole, but not in part, at their principal amounts together with any accrued, unpaid or deferred distributions at the Parent Company's option on or after August 6, 2018 or on any distribution payment date thereafter or upon the occurrence of certain other events.

Payments of distribution pertaining to the Securities amounting to US\$28.125 million were made on each of the following dates: February 6, 2014 (P1,824); August 6, 2014 (P1,756); February 6, 2015 (P1,770); and August 6, 2015 (P1,837).

## 22. Cost of Goods Sold

This account consists of:

	Note	2015	2014	2013
Inventories	10	P315,676	P456,712	P432,779
Depreciation and amortization	25	2,724	2,654	2,628
Personnel expenses	24	1,565	1,529	1,269
Others	19, 31	8,473	2,205	3,803
		P328,438	P463,100	P440,479

Distribution or transshipment costs included as part of inventories amounted to P11,066, P10,289 and P8,049 in 2015, 2014 and 2013, respectively.

Others include manufacturing and overhead costs such as purchased services and utilities, materials and supplies, and maintenance and repairs.

# 23. Selling and Administrative Expenses

This account consists of:

	Note	2015	2014	2013
Depreciation and amortization	on 15, 25	P3,548	P3,379	P3,178
Personnel expenses	24	3,150	2,731	2,815
Purchased services and utilit	ties	2,597	2,333	2,478
Advertising		1,482	985	922
Maintenance and repairs		985	1,160	1,119
Materials and office supplies	S	603	342	269
Taxes and licenses		314	301	304
Rent - net	29, 31	164	103	(6)
Impairment losses on trade				
and other receivables	4, 9	154	2	3
Others	10	609	494	393
		P13,606	P11,830	P11,475

Selling and administrative expenses include research and development costs amounting to P65, P66 and P60 in 2015, 2014 and 2013, respectively. Rent is shown net of rental income amounting to P1,131, P1,145 and P1,155 in 2015, 2014 and 2013, respectively.

# 24. Personnel Expenses

This account consists of:

	Note	2015	2014	2013
Salaries, wages and other				
employee costs	28	P4,210	P4,089	P3,585
Retirement benefits costs -				
defined benefit plan	28, 30	419	91	323
Retirement benefits costs -				
defined contribution plan	28	86	80	176
		P4,715	P4,260	P4,084

The above amounts are distributed as follows:

	Note	2015	2014	2013
Costs of goods sold Selling and administrative	22	P1,565	P1,529	P1,269
expenses	23	3,150	2,731	2,815
		P4,715	P4,260	P4,084

# 25. Depreciation and Amortization

This account consists of:

	Note	2015	2014	2013
Cost of goods sold:				
Property, plant and				
equipment	12	P2,291	P2,654	P2,628
Other assets	15	433	-	-
	22	2,724	2,654	2,628
Selling and administrative				
expenses:				
Property, plant and				
equipment	12	3,073	2,840	2,625
Investment property	13	1	1	1
Intangible assets and others	15	474	538	552
	23	3,548	3,379	3,178
		P6,272	P6,033	P5,806

# 26. Interest Expense and Other Financing Charges, Interest Income and Other Income (Expenses)

	Note	2015	2014	2013
Interest expense and other				
financing charges:				
Long-term debt	18	P869	P858	P406
Short-term loans	16	3,284	3,302	3,351
Bank charges		1,157	1,182	1,579
Amortization of debt issue				
costs	18	144	115	52
Accretion on ARO	19	66	65	66
Others		13	6	8
		P5,533	P5,528	P5,462
Interest income:				
Advances to related parties	<i>15, 28</i>	P297	P428	P777
Short-term placements	6	313	331	373
AFS financial assets	8	11	10	17
Trade receivables		45	55	88
Cash in banks	6	17	16	14
Others		3	4	16
		P686	P844	P1,285

Forward

	Note	2015	2014	2013
Other income (expenses):				
Foreign currency losses - net	34	(P4,305)	(P1,617)	(P4,109)
Marked-to-market gains - net	35	936	2,153	2,479
Insurance claims		61	33	115
Changes in fair value of				
financial assets at FVPL	7	11	19	(29)
Gain on settlement of ARO	19	-	-	29
Hedging gains - net		637	140	530
Others - net		(835)	62	310
		(P3,495)	P790	(P675)

The Parent Company recognized its share in the net income (loss) of PDSI amounting to (P3.71), (P0.39) and P0.46 in 2015, 2014 and 2013, respectively, and recorded it as part of "Other income (expenses) - others" account.

#### 27. Income Taxes

Deferred tax assets and liabilities are from the following:

	2015	2014
Net retirement benefits liability	P1,578	P557
Inventory differential	874	305
Unrealized foreign exchange losses - net	673	606
MCIT	474	242
Various allowances, accruals and others	414	400
ARO	295	220
Rental	255	246
Unutilized tax losses	184	275
NOLCO	2	407
Unrealized fair value gains on AFS financial assets	(1)	(1)
Fair market value adjustments on business		
combination	(32)	(39)
Capitalized taxes and duties on inventories deducted		
in advance	(245)	(211)
Excess of double-declining over straight-line method		
of depreciation and amortization	(2,782)	(2,938)
Capitalized interest, duties and taxes on property,		
plant and equipment deducted in advance and others	(6,116)	(3,298)
	(P4,427)	(P3,229)

The above amounts are reported in the consolidated statements of financial position as follows:

	2015	2014
Deferred tax assets	P211	P242
Deferred tax liabilities	(4,638)	(3,471)
	(P4,427)	(P3,229)

Net deferred taxes of individual companies are not allowed to be offset against net deferred tax liabilities of other companies, or vice versa, for purposes of consolidation.

The components of income tax expense are shown below:

	2015	2014	2013
Current	P1,448	P569	P1,356
Deferred	2,207	235	494
	P3,655	P804	P1,850

The following are the amounts of deferred tax expense (benefit), for each type of temporary difference, recognized in the consolidated statements of income:

	2015	2014	2013
Capitalized interest, duties and taxes			
on property, plant and equipment			
deducted in advance and others	P2,818	P1,261	P940
NOLCO	405	(388)	485
Unutilized tax gains (losses)	91	(151)	(31)
Capitalized taxes and duties on		, ,	· ´
inventories deducted in advance	34	7	100
Rental	(9)	(28)	(22)
Various allowances, accruals and		, ,	· ´
others	(14)	395	(243)
Unrealized foreign exchange losses			
(gains) - net	(67)	210	(957)
ARO	(75)	22	(32)
Excess of double-declining over			, , ,
straight-line method of depreciation			
and amortization	(156)	(163)	(106)
MCIT	(232)	(232)	291
Inventory differential	(569)	(743)	112
Others	(19)	45	(43)
	P2,207	P235	P494

A reconciliation of tax on the pretax income computed at the applicable statutory rates to tax expense reported in the consolidated statements of income is as follows:

	Note	2015	2014	2013
Statutory income tax rate		30.00%	30.00%	30.00%
Increase (decrease) in income				
tax rate resulting from:				
Income subject to Income				
Tax Holiday (ITH)	36	-	(4.14%)	(2.97%)
Interest income subjected to				
lower final tax		(0.74%)	(2.20%)	(1.35%)
Nontaxable income		(0.89%)	(1.36%)	(0.81%)
Nondeductible expense		2.40%	5.53%	3.13%
Nondeductible interest				
expense		0.26%	0.71%	0.49%
Changes in fair value of				
financial assets at FVPL	26	(0.03%)	(0.16%)	0.12%
Excess of optional standard				
deduction over deductible				
expenses		(0.07%)	(0.13%)	(0.03%)
Others, mainly income				
subject to different tax				
rates		5.90%	(7.16%)	(1.93%)
Effective income tax rate		36.83%	21.09%	26.65%

# **Optional Standard Deduction**

Effective July 2008, Republic Act (RA) No. 9504 was approved giving corporate taxpayers an option to claim itemized deduction or optional standard deduction (OSD) equivalent to 40% of gross sales. Once the option to use OSD is made, it shall be irrevocable for the taxable year for which the option was made. Petrogen, LLCDC and PEDC opted to apply OSD in 2015, 2014 and 2013, while SLPHI chose to apply OSD for the first time in 2015.

#### 28. Related Party Disclosures

The Parent Company, certain subsidiaries, associate, joint venture and SMC and its subsidiaries in the normal course of business, purchase products and services from one another. The balances and transactions with related parties as of and for the years ended December 31 follow:

		Revenue	Purchases	Amounts	Amounts		
		from	from	Owed by	Owed to		
		Related	Related	Related	Related		
Note	Year	Parties	Parties	Parties	Parties	Terms	Conditions
Retirement 9, 15, 30, a	2015	P297	Р-	P6,597	Р-	On demand/	Unsecured;
Plan	2014	428	_	6,263	-	long-term;	no impairment
	2013	777	-	16,393	-	interest bearing	
Intermediate e	2015	9	74	3	35	On demand;	Unsecured;
Parent	2014	5	133	5	46	non-interest	no impairment
	2013	4	167	5	94	bearing	•
Under Common b, c, d	2015	3,587	14,504	975	1,682	On demand;	Unsecured;
Control	2014	7,261	7,298	1,026	1,089	non-interest	no impairment
	2013	16,053	3,444	3,180	924	bearing	-
Associate b	2015	143	-	31	-	On demand;	Unsecured;
	2014	152	-	29	-	non-interest	no impairment
	2013	86	-	21	=	bearing	
Joint Venture c	2015	-	95	-	2	On demand;	Unsecured;
	2014	-	83	11	12	non-interest	no impairment
	2013	-	137	8	28	bearing	
	2015	P4,036	P14,673	P7,606	P1,719		
	2014	P7,846	P7,514	P7,334	P1,147		
	2013	P16,920	P3,748	P19,607	P1,046		

- a. As of December 31, 2015 and 2014, the Parent Company has interest bearing advances to PCERP, included as part of "Other receivables" and "Other noncurrent assets" accounts in the consolidated statements of financial position, for some investment opportunities (Notes 9, 15 and 30).
- b. Sales relate to the Parent Company's supply agreements with associate and various SMC subsidiaries. Under these agreements, the Parent Company supplies the bunker, diesel fuel, gasoline and lube requirements of selected SMC plants and subsidiaries.
- c. Purchases relate to purchase of goods and services such as power, construction, information technology and shipping from a joint venture and various SMC subsidiaries.
- d. Petron entered into a lease agreement with San Miguel Properties, Inc. for its office space covering 6,802 square meters with a monthly rate of P6.91. The lease, which commenced on June 1, 2014, is for a period of one year and may be renewed in accordance with the written agreement of the parties.
- e. The Parent Company also pays SMC for its share in common expenses such as utilities and management fees.
- f. Amounts owed by related parties consist of trade, non-trade receivables, advances and security deposits. These are to be settled in cash.
- g. Amounts owed to related parties consist of trade and non-trade payables. These are to be settled in cash.

h. The compensation and benefits of key management personnel of the Group, by benefit type, included as part of "Personnel expenses" account follow:

	2015	2014	2013
Salaries and other short-term employee benefits	P659	P690	P536
Retirement benefits costs (income) - defined benefit plan	86	(3)	66
Retirement benefits costs - defined contribution plan	27	25	23
	P772	P712	P625

### 29. Operating Lease Commitments

#### Group as Lessee

The Group entered into commercial leases on certain parcels of land for its refinery and service stations (Notes 23 and 31). The leases' life ranges from one to twenty six years with renewal options included in the contracts. There are no restrictions placed upon the Group by entering into these leases. The lease agreements include upward escalation adjustments of the annual rental rates.

Future minimum rental payables under the non-cancellable operating lease agreements as of December 31 are as follows:

	2015	2014	2013
Within one year	P1,269	P1,181	P1,110
After one year but not more than	ŕ		
five years	2,982	2,814	3,490
After five years	9,821	9,296	8,554
	P14,072	P13,291	P13,154

# Group as Lessor

The Group has entered into lease agreements on its service stations and other related structures (Note 23). The non-cancellable leases have remaining terms of between three to ten years. All leases include a clause to enable upward escalation adjustment of the annual rental rates.

Future minimum rental receivables under the non-cancellable operating lease agreements as of December 31 follow:

	2015	2014	2013
Within one year	P272	P279	P284
After one year but not more than			
five years	259	322	384
After five years	14	25	43
	P545	P626	P711

#### 30. Retirement Plan

The succeeding tables summarize the components of net retirement benefits costs (income) under a defined benefit retirement plan recognized in profit or loss and the funding status and amounts of retirement plan recognized in the consolidated statements of financial position. Contributions and costs are determined in accordance with the actuarial studies made for the plans. Annual cost is determined using the projected unit credit method. The Group's latest actuarial valuation date is as of December 31, 2015. Valuations are obtained on a periodic basis.

The Parent Company's Retirement Plan is registered with the Bureau of Internal Revenue (BIR) as a tax-qualified plan under Republic Act (RA) No. 4917, as amended. The control and administration of the retirement plan is vested in the Board of Trustees (BOT), as appointed by the BOD of the Parent Company. The BOT of the retirement plan, who exercise voting rights over the shares and approve material transactions, are also officers of the Parent Company, while one of the BOT is also a BOD. The retirement plan's accounting and administrative functions are undertaken by SMC's Retirement Funds Office.

The following table shows a reconciliation of the net defined benefit retirement asset (liability) and its components:

	Present Value of Defined Benefit Obligation Fair Value of Plan Assets		Effect of Asset Ceiling			Net Defined Benefit Retirement Asset (Liability)						
-	2015	2014	2013	2015	2014	2013	2015	2014	2013	2015	2014	2013
Balance at beginning of year	(P5,947)	(P5,867)	(P5,671)	P3,603	P9,598	P5,021	Р-	(P1,448)	(P33)	(P2,344)	P2,283	(P683)
Benefit obligation of a newly acquired subsidiary	-	_	-	-	-	-	-	-	-	-	-	-
Recognized in Profit or Loss Current service cost	(302)	(302)	(283)		_	_	_	_	_	(302)	(302)	(283)
Interest expense	(269)	(311)	(311)	-	_	_	-	_	_	(269)	(311)	(311)
Interest income	-	-	-	152	500	273	_	_	_	152	500	273
Interest on the effect of asset ceiling	-	_	_		-	-	-	(77)	(2)	-	(77)	(2)
Settlement gain	-	99	-	-	-	-	-	-	-	-	99	-
	(571)	(514)	(594)	152	500	273	-	(77)	(2)	(419)	(91)	(323)
Recognized in Other Comprehensive Income Remeasurements:												
Actuarial (gains) losses arising from: Experience adjustments	(163)	(235)	53						_	(163)	(235)	53
Changes in financial assumptions Changes in demographic	151	(331)	(101)	-	-	-	-	-	-	151	(331)	(101)
assumptions	197	466	42	_	_	_	_	_	_	197	466	42
Return on plan asset excluding	177	100	12							177	100	1.2
interest	-	_	-	(3,297)	(6,081)	4,651	-	-	-	(3,297)	(6,081)	4,651
Changes in the effect of asset ceiling	-	-	-	-	-	-	-	1,525	(1,413)	-	1,525	(1,413)
	185	(100)	(6)	(3,297)	(6,081)	4,651	-	1,525	(1,413)	(3,112)	(4,656)	3,232
Others												
Benefits paid	600	485	413	(546)	(414)	(347)	-	-	-	54	71	66
Contributions	-	-	-	100	`- ´	- ′	-	-	-	100	-	-
Transfer to other accounts payable	6	-	-	-	-	-	-	-	-	6	-	-
Transfers from other plans/affiliate	-	-	(38)	-	-	-	-	-	-	-	-	(38)
Transfers to other plans/affiliate	-	-	38	-	-	-	-	-	-	-	-	38
Translation adjustment	124	49	(9)	-	-	-	-	-	-	124	49	(9)
	730	534	404	(446)	(414)	(347)	-	-	-	284	120	57
Balance at end of year	(P5,603)	(P5,947)	(P5,867)	P12	P3,603	P9,598	Р-	Р-	(P1,448)	(P5,591)	(P2,344)	P2,283

The above net defined benefit retirement liability was recognized in the consolidated statements of financial position as follows:

	Note	2015	2014
Trade and other payables	17	(P82)	(P71)
Retirement benefits liability			
(noncurrent portion)		(5,509)	(2,273)
		(P5,591)	(P2,344)

Retirement benefits costs (income) recognized in the consolidated statements of income by the Parent Company amounted to P329, (P11) and P205 in 2015, 2014 and 2013, respectively.

Retirement benefits costs recognized in the consolidated statements of income by the subsidiaries amounted to P90, P102 and P118 in 2015, 2014 and 2013, respectively.

The carrying amounts of the Parent Company's retirement fund approximate fair values as of December 31, 2015 and 2014.

Plan assets consist of the following:

	2015	2014
Shares of stock:		
Quoted	<b>74%</b>	78%
Unquoted	4%	5%
Government securities	9%	8%
Cash	3%	2%
Others	10%	7%
	100%	100%

#### Investment in Shares of Stock

As of December 31, 2015, the Parent Company's plan assets include 731,156,097 common shares of Petron with fair market value per share of P6.99, 2,000,000 Series "2", Subseries "B" preferred shares of SMC with fair market value per share of P77.40, and investment in Petron bonds amounting to P125.

The Group's plan recognized loss on the investment in marketable securities and bonds of the Parent Company and SMC amounting to P2,641 and P4,870 in 2015 and 2014, respectively, mainly as a result of market-to-market remeasurements.

Dividend income from the investment in shares of stock of Petron and SMC amounted to P56, P76, and P99 in 2015, 2014, and 2013, respectively.

The Group plan's investment in shares of stock also includes investment in the common shares of PAHL amounting to P1,472 and P1,553 representing 53% and 54% ownership equity in PAHL as of December 31, 2015 and 2014 respectively.

On September 21, 2015, the plan's 2,000,000 Series "2", Subseries "A" preferred shares of SMC were redeemed at P75.00 per share.

Investment in Trust Account

Investment in trust account represents funds entrusted to a financial institution for the purpose of maximizing the yield on investible funds.

Others include cash and cash equivalents and receivables which earn interest.

The BOT reviews the level of funding required for the retirement fund. Such a review includes the asset-liability matching (ALM) strategy and investment risk management policy. The Parent Company's ALM objective is to match maturities of the plan assets to the retirement benefit obligation as they fall due. The Parent Company monitors how the duration and expected yield of the investments are matching the expected cash outflows arising from the retirement benefit obligation. The Parent Company expects to contribute P439 to its defined benefit retirement plan in 2016.

The BOT approves the percentage of asset to be allocated for fixed income instruments and equities. The retirement plan has set maximum exposure limits for each type of permissible investments in marketable securities and deposit instruments. The BOT may, from time to time, in the exercise of its reasonable discretion and taking into account existing investment opportunities, review and revise such allocation and limits.

The retirement plan exposes the Group to actuarial risks such as investment risk, interest rate risk, longevity risk and salary risk as follows:

Investment and Interest Risk. The present value of the defined benefit obligation is calculated using a discount rate determined by reference to market yields to government bonds. Generally, a decrease in the interest rate of a reference government bonds will increase the plan obligation. However, this will be partially offset by an increase in the return on the plan's investments and if the return on plan asset falls below this rate, it will create a deficit in the plan. Due to the long-term nature of plan obligation, a level of continuing equity investments is an appropriate element of the Parent company's long-term strategy to manage the plans efficiently.

Longevity and Salary Risks. The present value of the defined obligation is calculated by reference to the best estimate of the mortality of the plan participants both during and after their employment and to their future salaries. Consequently, increases in the life expectancy and salary of the plan participants will result in an increase in the plan obligation.

The overall expected rate of return is determined based on historical performance of the investments.

The principal actuarial assumptions used to determine retirement benefits are as follows:

	2015	2014	2013
Discount rate	4.60% to 5.50%	4.49% to 5.50%	5.00% to 6.26%
Future salary increases	6.00% to 8.00%	6.00% to 8.00%	6.00% to 8.00%

Assumptions for mortality and disability rates are based on published statistics and mortality and disability tables.

The weighted average duration of defined benefit obligation is from 6.78 to 27.78 years and 7.51 to 27.78 years as of December 31, 2015 and 2014, respectively.

The reasonably possible changes to one of the relevant actuarial assumptions, while holding all other assumptions constant, would have affected the defined benefit assets/liabilities by the amounts below:

	Defined Benefi	<b>Defined Benefit Liabilities</b>		
2015	1 Percent Increase	1 Percent Decrease		
Discount rate Salary increase rate	(P402) 436	P469 (382)		
·	Defined Benef	it Liabilities		
	1 Percent	1 Percent		
2014	Increase	Decrease		
Discount rate	(P461)	P538		
Salary increase rate	494	(434)		

The Parent Company has advances to PCERP amounting to P6,597 and P6,263 as of December 31, 2015 and 2014, respectively, included as part of "Other receivables" and "Other noncurrent assets" accounts in the consolidated statements of financial position (Notes 9, 15 and 28). The advances are subject to interest of 5% in 2015 and 2014 (Note 28).

Transactions with the retirement plan are made at normal market prices and terms. Outstanding balances as of December 31, 2015 and 2014 are unsecured and settlements are made in cash. There have been no guarantees provided for any retirement plan receivables. The Parent Company has not recognized any impairment losses relating to the receivables from retirement plan for the years ended December 31, 2015 and 2014.

# 31. Significant Agreements

#### Supply Agreement

The Parent Company has assigned all its rights and obligations to PSTPL (as Assignee) to have a term contract to purchase the Parent Company's crude oil requirements from Saudi Arabian American Oil Company ("Saudi Aramco"), based on the latter's standard Far East selling prices. The contract is for a period of one year from November 1, 2013 to December 31, 2014 with automatic annual extension thereafter unless terminated at the option of either party, within 60 days written notice. Outstanding liabilities of the Parent Company for such purchases are shown as part of "Liabilities for crude oil and petroleum product importation" account in the consolidated statements of financial position as of December 31, 2015 and 2014.

PMRMB currently has a long-term supply contract of Tapis crude oil and Terengganu condensate for its Port Dickson Refinery from ExxonMobil Exploration and Production Malaysia Inc. (EMEPMI) and Low Sulphur Waxy Residue Sale/Purchase Agreement with EXTAP, a division of ExxonMobil Asia Pacific Pte. Ltd. On the average, around 65% of crude and condensate volume processed are from EMEPMI with balance of around 35% from spot purchases.

Supply Contract with National Power Corporation (NPC) and Power Sector Assets and Liabilities Management Corporation (PSALM)

The Parent Company entered into various supply contracts with NPC and PSALM. Under these contracts, Petron supplies the bunker fuel, diesel fuel oil and engine lubricating oil requirements of selected NPC and PSALM plants, and NPC-supplied Independent Power Producers (IPP) plants.

As of December 31, 2015, the following are the fuel supply contracts granted to the Parent Company:

# <u>NPC</u>

	Date of	Contract	Vo	olume in KL	*	(	Contract Price	
Bid Date	Award	Duration	DFO*	IFO*	ELO*	DFO*	IFO*	ELO*
Nov. 12, 2013	Jan. 2, 2014	NPC Lubuangan DP & Others 2014 (with 6 months extension)	30,369			1,406		
Jan. 22, 2014	Feb. 21, 2014	NPC Lubuangan DP & Others 2014 (with 6 months extension)		885			33	
Jun 3, 2014	Jul 11, 2014	NPC ELO Patnanungan DP & Others (Jun-Dec. 2014 with 6 months extension)			50			6
Dec. 19, 2014	Jan. 20, 2015	NPC Jomalig DP & Others (JanDec. 2015 with 6 months extension)	14,264			582		
Dec. 19, 2014	Feb. 2, 2015	NPC Boac DP & Others (JanDec. 2015 with 6 months extension)	17,294			696		
Feb 23, 2015	Mar 18, 2015	NPC Cagayan De Tawi Tawi DP & Others (Mar-Dec 2015 with 6 months extension	1,217			35		
Jul. 10, 2015	Aug 7, 2015	NPC ELO Basco DP & Others (Jul-Dec 2015 with 6 months extension			129			11
Sep 7, 2015	Sep 7, 2015	NPC ELO Jolo DP & Others (SepDec. 2015 with 6 months extension)			864			85
Sep 7, 2015	Sep 7, 2015	NPC ELO PB 106 DP & Others (SepDec. 2015 with 6 months extension)			325			30
Dec 8, 2015	Feb 12, 2016	NPC PB 106 DP & Others (FebDec. 2016 with 6 months extension)	89,280			2,153		
Dec 8, 2015	Jan 6, 2016	NPC Diesel Oil for Western Mindanao (Feb-Dec 2016 with 6 months extension)	34,606			805		

#### **PSALM**

	Date of	Contract	Volume in KL*				ontract Price	
Bid Date	Award	Duration	DFO*	IFO*	ELO*	DFO*	IFO*	ELO*
May 27, 2014	Aug. 12, 2014	Power Barge 101 and 102 (August-December 2014 with 6 months extension)			40			5
Feb. 24, 2014	Aug. 22, 2014	Naga Plant Complex Corporation - Supplemental (August- December 2014 with 6 months extension	301			13		
Jul. 10, 2014	Aug. 22, 2014	Malaya Thermal (August-December 2014 with 6 months extension)	800			38		
May 19, 2015	June 15, 2015	Malaya Thermal (June-December 2015 with 6 months extension)		35,000			754	
May 19, 2015	June 15, 2015	SPPC (June-December 2015 with 6 months extension)		8,370			178	
May 19, 2015	June 15, 2015	WMPC June-December 2015 with 6 months extension)		40,504			849	
July 2, 2015	Sep 2, 2015	Power Barge 104 (July-December 2015 with 6 months extension)		1,029			21	
July 24, 2015	Sep 2, 2015	Power Barge 104 (August-December 2015 with 6 months extension)			1,501			135

<sup>\*</sup> IFO = Industrial Fuel Oil

In the bidding for the Supply and Delivery of Oil-Based Fuel to NPC, PSALM, IPPs and Small Power Utilities Group (SPUG) Plants/Barges for the year 2015, Petron was awarded to supply a total of 32,775 kilo-liters (KL) worth P1,313 (2014 - 36,473 KL worth P1,625) of diesel fuel; 84,903 KL worth P1,802 (2014 - 14,595 KL worth P530) of bunker fuel and 2,819 KL worth of P261 of engine lubricating oil (2014 - 330 KL worth P39). Petron was also awarded to supply a total of 123,886 KL worth P2,958 of diesel fuel in 2016 from the bidding made in December 2015.

Toll Service Agreement with Innospec Limited ("Innospec"). PFC entered into an agreement with Innospec, a leading global fuel additives supplier, in December 2006. Under the agreement PFC shall be the exclusive toll blender of Innospec's fuel additives sold in the Asia-Pacific region consisting of the following territories: South Korea, China, Taiwan, Singapore, Cambodia, Japan and Malaysia.

PFC will provide the tolling services which include storage, blending, filing and logistics management. In consideration of these services, Innospec will pay PFC a service fee based on the total volume of products blended at PFC Fuel Additives Blending facility.

Tolling services started in 2008 on which PFC recognized revenue amounting to P48, P49 and P37 in 2015, 2014 and 2013 respectively.

Hungry Juan Outlet Development Agreement with San Miguel Foods, Inc. PFC entered into an agreement with SMFI for a period of three years and paid a one-time franchise fee. The store, which started operating in November 2012, is located at Rizal Blvd. cor. Argonaut Highway, Subic Bay Freeport Zone.

DFO = Diesel Fuel Oil

ELO = Engine Lubricating Oil

KL = Kilo Liters

Lease Agreement with Philippine National Oil Company (PNOC). On September 30, 2009, the Parent Company through NVRC entered into a 30-year lease with PNOC without rent-free period, covering a property which it shall use as site for its refinery, commencing January 1, 2010 and ending on December 31, 2039. Based on the latest re-appraisal made, the annual rental shall be P138, starting 2012, payable on the 15th day of January each year without the necessity of demand. This non-cancelable lease is subject to renewal options and annual escalation clauses of 3% per annum to be applied starting 2013 until the next re-appraisal is conducted. The leased premises shall be reappraised in 2017 and every fifth year thereafter in which the new rental rate shall be determined equivalent to 5% of the reappraised value, and still subject to annual escalation clause of 3% for the four years following the re-appraisal. Prior to this agreement, Petron had an outstanding lease agreement on the same property from PNOC. Also, as of December 31, 2015 and 2014, Petron leases other parcels of land from PNOC for its bulk plants and service stations.

#### 32. Basic and Diluted Earnings Per Share

Basic and diluted earnings (loss) per share amounts are computed as follows:

	2015	2014	2013
Net income attributable to equity holders of the Parent Company Dividends on preferred shares for the	P5,618	P3,320	P5,247
period Distributions to the holders of USCS	(646) (3,607)	(1,114) (3,580)	(953) (1,674)
Net income (loss) attributable to common shareholders of the Parent Company (a)	P1,365	(P1,374)	P2,620
Weighted average number of common shares outstanding (in millions) (b)	9,375	9,375	9,375
Basic/diluted earnings (loss) per common share attributable to equity holders of the Parent Company (a/b)	P0.15	(P0.15)	P0.28

As of December 31, 2015, 2014 and 2013, the Parent Company has no potential dilutive debt or equity instruments.

#### 33. Supplemental Cash Flow Information

Changes in operating assets and liabilities:

	2015	2014	2013
Decrease (increase) in assets:			
Trade receivables	P18,138	P12,704	(P6,553)
Inventories	22,875	(1,547)	(1,819)
Other current assets	(8,136)	(6,392)	(3,394)
Increase (decrease) in liabilities:			
Liabilities for crude oil and			
petroleum product importation	(10,030)	(16,122)	9,747
Trade and other payables and others	(27,934)	5,083	19,070
	(5,087)	(6,274)	17,051
Additional allowance for (net reversal			
of) impairment of receivables,			
inventory decline and/or			
obsolescence and others	(397)	(286)	630
	(P5,484)	(P6,560)	P17,681

#### 34. Financial Risk Management Objectives and Policies

The Group's principal financial instruments include cash and cash equivalents, debt and equity securities, bank loans and derivative instruments. The main purpose of bank loans is to finance working capital relating to importation of crude and petroleum products, as well as to partly fund capital expenditures. The Group has other financial assets and liabilities such as trade and other receivables and trade and other payables, which are generated directly from its operations.

It is the Group's policy not to enter into derivative transactions for speculative purposes. The Group uses hedging instruments to protect its margin on its products from potential price volatility of crude oil and products. It also enters into short-term forward currency contracts to hedge its currency exposure on crude oil importations.

The main risks arising from the Group's financial instruments are foreign currency risk, interest rate risk, credit risk, liquidity risk and commodity price risk. The BOD regularly reviews and approves the policies for managing these financial risks. Details of each of these risks are discussed below, together with the related risk management structure.

#### Risk Management Structure

The Group follows an enterprise-wide risk management framework for identifying, assessing and addressing the risk factors that affect or may affect its businesses.

The Group's risk management process is a bottom-up approach, with each risk owner mandated to conduct regular assessment of its risk profile and formulate action plans for managing identified risks. As the Group's operation is an integrated value chain, risks emanate from every process, while some could cut across groups. The results of these activities flow up to the Management Committee and, eventually, the BOD through the Group's annual business planning process.

Oversight and technical assistance is likewise provided by corporate units and committees with special duties. These groups and their functions are:

- a. The Risk and Insurance Management Group, which is mandated with the overall coordination and development of the enterprise-wide risk management process.
- b. The Financial Risk Management Unit of the Treasurer's Department, which is in charge of foreign currency hedging transactions.
- c. The Transaction Management Unit of Controllers Department, which provides backroom support for all hedging transactions.
- d. The Corporate Technical and Engineering Services Group, which oversees strict adherence to safety and environmental mandates across all facilities.
- e. The Internal Audit Department, which has been tasked with the implementation of a risk-based auditing.
- f. The Commodity Risk Management Department (CRMD), which sets new and updates existing hedging policies by the Board, provides the strategic targets and recommends corporate hedging strategy to the Commodity Risk Management Committee and Steering Committee.
- g. PSTPL executes the hedging transactions involving crude and product imports on behalf of the Group.

The BOD also created separate board-level entities with explicit authority and responsibility in managing and monitoring risks, as follows:

- a. The Audit and Risk Management Committee ensures the integrity of internal control activities throughout the Group. It develops, oversees, checks and pre-approves financial management functions and systems in the areas of credit, market, liquidity, operational, legal and other risks of the Group, and crisis management. The Internal Audit Department and the External Auditor directly report to the Audit and Risk Management Committee regarding the direction, scope and coordination of audit and any related activities.
- b. The Compliance Officer, who is a senior officer of the Parent Company reports to the BOD through the Audit and Risk Management Committee. He monitors compliance with the provisions and requirements of the Corporate Governance Manual, determines any possible violations and recommends corresponding penalties, subject to review and approval of the BOD. The Compliance Officer identifies and monitors compliance risk. Lastly, the Compliance Officer represents the Group before the SEC regarding matters involving compliance with the Corporate Governance Manual.

#### Foreign Currency Risk

The Parent Company's functional currency is the Philippine peso, which is the denomination of the bulk of the Group's revenues. The Group's exposures to foreign currency risk arise mainly from US dollar-denominated sales as well as purchases principally of crude oil and petroleum products. As a result of this, the Group maintains a level of US dollar-denominated assets and liabilities during the period. Foreign currency risk occurs due to differences in the levels of US dollar-denominated assets and liabilities.

In addition, starting March 31, 2012, the Group's exposure to foreign currency risks also arise from US dollar-denominated sales and purchases, principally of crude oil and petroleum products, of Petron Malaysia whose transactions are in Malaysian ringgit, which are subsequently converted into US dollar before ultimately translated to equivalent Philippine peso amount using applicable rates for the purpose of consolidation.

The Group pursues a policy of mitigating foreign currency risk by entering into hedging transactions or by substituting US dollar-denominated liabilities with peso-based debt. The natural hedge provided by US dollar-denominated assets is also factored in hedging decisions. As a matter of policy, currency hedging is limited to the extent of 100% of the underlying exposure.

The Group is allowed to engage in active risk management strategies for a portion of its foreign currency risk exposure. Loss limits are in place, monitored daily and regularly reviewed by management.

Information on the Group's US dollar-denominated financial assets and liabilities and their Philippine peso equivalents are as follows:

---

_	2015		2014		
		Phil. Peso		Phil. Peso	
	US dollar	Equivalent	US dollar	Equivalent	
Assets					
Cash and cash equivalents	287	13,510	1,252	56,039	
Trade and other receivables	165	7,788	172	7,709	
Other assets	46	2,157	79	3,519	
	498	23,455	1,503	67,267	
Liabilities					
Short-term loans	326	15,351	776	34,713	
Liabilities for crude oil and					
petroleum product importation	284	13,380	532	23,804	
Long-term debts (including					
current maturities)	959	45,153	1,111	49,676	
Other liabilities	78	3,658	712	31,869	
	1,647	77,542	3,131	140,062	
Net foreign currency - denominat	ed				
monetary liabilities	(1,149)	(54,087)	(1,628)	(72,795)	

The Group incurred net foreign currency losses amounting to P4,305, P1,617 and P4,109 in 2015, 2014 and 2013, respectively (Note 26), which were mainly countered by marked-to-market and realized hedging gains (Note 26). The foreign currency rates from Philippine peso (PhP) to US dollar (US\$) as of December 31 are shown in the following table:

	PhP to US\$
December 31, 2013	44.400
December 31, 2014	44.720
December 31, 2015	47.060

Management of foreign currency risk is also supplemented by monitoring the sensitivity of financial instruments to various foreign currency exchange rate scenarios. Foreign currency movements affect reported equity through the retained earnings arising from increases or decreases in unrealized and realized foreign currency gains or losses.

The following table demonstrates the sensitivity to a reasonably possible change in the US dollar exchange rate, with all other variables held constant, to profit before tax and equity as of December 31, 2015 and 2014:

	P1 Decrease	in the US	P1 Increase in the US		
	dollar Excha	nge Rate	dollar Exchange Rate		
_	Effect on		Effect on		
	Income before	Effect on	<b>Income before</b>	Effect on	
2015	Income Tax	Equity	Income Tax	Equity	
Cash and cash equivalents	(P154)	(P241)	P154	P241	
Trade and other receivables	(84)	(140)	84	140	
Other assets	(34)	(36)	34	36	
	(272)	(417)	272	417	
Short-term loans	240	254	(240)	(254)	
Liabilities for crude oil and					
petroleum product importation	130	245	(130)	(245)	
Long-term debts (including					
current maturities)	890	692	(890)	(692)	
Other liabilities	12	74	(12)	(74)	
	1,272	1,265	(1,272)	(1,265)	
	P1,000	P848	(P1,000)	(P848)	

	P1 Decrease i	in the US	P1 Increase in the US		
_	dollar Excha	nge Rate	dollar Exchan	dollar Exchange Rate	
	Effect on		Effect on		
	Income Before	Effect on	Income Before	Effect on	
2014	Income Tax	Equity	Income Tax	Equity	
Cash and cash equivalents	(P882)	(P988)	P882	P988	
Trade and other receivables	(51)	(157)	51	157	
Other assets	(58)	(62)	58	62	
	(991)	(1,207)	991	1,207	
Short-term loans	450	641	(450)	(641)	
Liabilities for crude oil and petroleum product importation	297	444	(297)	(444)	
Long-term debts (including current maturities)	1,025	803	(1,025)	(803)	
Other liabilities	636	522	(636)	(522)	
	2,408	2,410	(2,408)	(2,410)	
	P1,417	P1,203	(P1,417)	(P1,203)	

Exposures to foreign currency rates vary during the year depending on the volume of foreign currency denominated transactions. Nonetheless, the analysis above is considered to be representative of the Group's currency risk.

#### Interest Rate Risk

Interest rate risk is the risk that future cash flows from a financial instrument (cash flow interest rate risk) or its fair value (fair value interest rate risk) will fluctuate because of changes in market interest rates. The Group's exposure to changes in interest rates relates mainly to long-term borrowings and investment securities. Investments or borrowings issued at fixed rates expose the Group to fair value interest rate risk. On the other hand, investments or borrowings issued at variable rates expose the Group to cash flow interest rate risk.

The Group manages its interest costs by using a combination of fixed and variable rate debt instruments. Management is responsible for monitoring the prevailing market-based interest rates and ensures that the marked-up rates levied on its borrowings are most favorable and benchmarked against the interest rates charged by other creditor banks.

On the other hand, the Group's investment policy is to maintain an adequate yield to match or reduce the net interest cost from its borrowings prior to deployment of funds to their intended use in operations and working capital management. However, the Group invests only in high-quality securities while maintaining the necessary diversification to avoid concentration risk.

In managing interest rate risk, the Group aims to reduce the impact of short-term volatility on earnings. Over the longer term, however, permanent changes in interest rates would have an impact on profit or loss.

Managing interest rate risk is also supplemented by monitoring the sensitivity of the Group's financial instruments to various standard and non-standard interest rate scenarios. Interest rate movements affect reported equity through the retained earnings arising from increases or decreases in interest income or interest expense as well as fair value changes reported in profit or loss, if any.

The sensitivity to a reasonably possible 1% increase in the interest rates, with all other variables held constant, would have decreased the Group's profit before tax (through the impact on floating rate borrowings) and equity by P452 and P497 in 2015 and 2014, respectively. A 1% decrease in the interest rate would have had the equal but opposite effect.

#### Interest Rate Risk Table

As of December 31, 2015 and 2014, the terms and maturity profile of the interest-bearing financial instruments, together with its gross amounts, are shown in the following tables:

2015	<1 Year	1-<2 Years	2-<3 Years	3-<4 Years	4-<5 Years	>5 Years	Total
Fixed Rate Philippine peso denominated Interest rate	P36 6.3% - 7.2%	P20,036 6.3% - 7.2%	P1,678 5.5% - 7.2%	P1,029 5.5% - 7.2%	P1,029 5.5% - 7.2%	P4,648 5.5% - 7.2%	P28,456
Floating Rate Malaysian ringgit denominated							
(expressed in PhP)	639	1,096	1,096	458	-	-	3,289
Interest rate	1.5%+COF	1.5%+COF	1.5%+COF	1.5%+COF			
US\$ denominated							
(expressed in PhP)	33	10,085	13,782	10,588	7,395	-	41,883
Interest rate*	1, 3, 6 mos.	1, 3, 6 mos.	1, 3, 6 mos.	1, 3, 6 mos.	1, 3, 6 mos.		
	Libor +	Libor +	Libor +	Libor +	Libor +		
	margin	margin	margin	margin	margin		
	P708	P31,217	P16,556	P12,075	P8,424	P4,648	P73,628

<sup>\*</sup>The Group reprices every 3 months but has been given an option to reprice every 1 or 6 months.

2014	<1 Year	1-<2 Years	2-<3 Years	3-<4 Years	4-<5 Years	>5 Years	Total
Fixed Rate Philippine peso denominated Interest rate	P36 6.3% - 7.2%	P36 6.3% - 7.2%	P20,036 6.3% - 7.2%	P678 6.3% - 7.2%%	P29 6.3% - 7.2%	P2,677 6.3% - 7.2%	P23,492
Floating Rate Malaysian ringgit denominated (expressed in PhP)	_	746	1,280	1.280	534	_	3,840
Interest rate US\$ denominated		1.5%+COF	1.5%+COF	1.5%+COF	1.5%+COF		2,010
(expressed in PhP) Interest rate*	6,101 1, 3, 6 mos. Libor + margin	18,399 1, 3, 6 mos. Libor + margin	12,266 1, 3, 6 mos. Libor + margin	6,069 1, 3, 6 mos. Libor + margin	3,035 1, 3, 6 mos. Libor + margin	-	45,870
	P6,137	P19,181	P33,582	P8,027	P3,598	P2,677	P73,202

<sup>\*</sup>The Group reprices every 3 months but has been given an option to reprice every 1 or 6 months.

#### Credit Risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations. In effectively managing credit risk, the Group regulates and extends credit only to qualified and credit-worthy customers and counterparties, consistent with established Group credit policies, guidelines and credit verification procedures. Requests for credit facilities from trade customers undergo stages of review by National Sales and Finance Divisions. Approvals, which are based on amounts of credit lines requested, are vested among line managers and top management that include the President and the Chairman.

Generally, the maximum credit risk exposure of financial assets is the total carrying amount of the financial assets as shown on the face of the consolidated statements of financial position or in the notes to the consolidated financial statements, as summarized below:

	Note	2015	2014
Cash in bank and cash equivalents			
(net of cash on hand)	6	P16,852	P87,906
Derivative assets	7	362	1,496
Available-for-sale financial assets	8	621	881
Trade and other receivables - net	9	30,749	48,339
Due from related parties	15	1,816	1,747
Long-term receivables - net	15	189	43
Noncurrent deposits	15	82	90
		P50,671	P140,502

The credit risk for cash and cash equivalents and derivative financial instruments is considered negligible, since the counterparties are reputable entities with high external credit ratings. The credit quality of these financial assets is considered to be high grade.

In monitoring trade receivables and credit lines, the Group maintains up-to-date records where daily sales and collection transactions of all customers are recorded in real-time and month-end statements of accounts are forwarded to customers as collection medium. Finance Division's Credit Department regularly reports to management trade receivables balances (monthly), past due accounts (weekly) and credit utilization efficiency (semi-annually).

Collaterals. To the extent practicable, the Group also requires collateral as security for a credit facility to mitigate credit risk in trade receivables (Note 9). Among the collaterals held are letters of credit, bank guarantees, real estate mortgages, cash bonds, cash deposits and corporate guarantees valued at P4,070 and P4,653 as of December 31, 2015 and 2014, respectively. These securities may only be called on or applied upon default of customers.

Credit Risk Concentration. The Group's exposure to credit risk arises from default of counterparty. Generally, the maximum credit risk exposure of trade and other receivables is its carrying amount without considering collaterals or credit enhancements, if any. The Group has no significant concentration of credit risk since the Group deals with a large number of homogenous trade customers. The Group does not execute any credit guarantee in favor of any counterparty.

The credit risk exposure of the Group based on TAR as of December 31, 2015 and 2014 are shown below (Note 9):

Neither Past Due nor Impaired	Past Due but not Impaired	Impaired	Total
P2,806	P117	P71	P2,994
341	8	13	362
392	48	133	573
5,071	367	518	5,956
8,021	306	89	8,416
P16,631	P846	P824	P18,301
	P2,806 341 392 5,071 8,021	nor Impaired         not Impaired           P2,806         P117           341         8           392         48           5,071         367           8,021         306	nor Impaired         not Impaired         Impaired           P2,806         P117         P71           341         8         13           392         48         133           5,071         367         518           8,021         306         89

	Neither Past Due nor Impaired	Past Due but not Impaired	Impaired	Total
December 31, 2014				
Reseller	P3,586	P144	P35	P3,765
Lubes	250	26	19	295
Gasul	548	55	147	750
Industrial	7,702	2,114	494	10,310
Others	2,277	1,162	105	3,544
	P14,363	P3,501	P800	P18,664

Credit Quality. In monitoring and controlling credit extended to counterparty, the Group adopts a comprehensive credit rating system based on financial and non-financial assessments of its customers. Financial factors being considered comprised of the financial standing of the customer while the non-financial aspects include but are not limited to the assessment of the customer's nature of business, management profile, industry background, payment habit and both present and potential business dealings with the Group.

Class A "High Grade" are accounts with strong financial capacity and business performance and with the lowest default risk.

Class B "Moderate Grade" refers to accounts of satisfactory financial capability and credit standing but with some elements of risks where certain measure of control is necessary in order to mitigate risk of default.

Class C "Low Grade" are accounts with high probability of delinquency and default.

Below is the credit quality profile of the Group's TAR as of December 31, 2015 and 2014:

**Trade Accounts Receivables Per Class** 

	Class A	Class B	Class C	Total
<b>December 31, 2015</b>				
Reseller	P307	P2,622	P65	P2,994
Lubes	155	194	13	362
Gasul	111	346	116	573
Industrial	1,451	3,031	1,474	5,956
Others	5,664	2,590	162	8,416
	P7,688	P8,783	P1,830	P18,301

Trodo	Accounts	Dagairrah	log Dor	Class
Trade	Accounts	Receivan	iec Per	LIACC

	Trade Accounts Receivables Per Class				
	Class A	Class B	Class C	Total	
December 31, 2014					
Reseller	P3,225	P494	P46	P3,765	
Lubes	190	84	21	295	
Gasul	228	396	126	750	
Industrial	2,828	5,848	1,634	10,310	
Others	1,271	2,050	223	3,544	
	P7,742	P8,872	P2,050	P18,664	

### Liquidity Risk

Liquidity risk pertains to the risk that the Group will encounter difficulty in meeting obligations associated with financial liabilities that are settled by delivering cash or another financial asset.

The Group's objectives in managing its liquidity risk are as follows: a) to ensure that adequate funding is available at all times; b) to meet commitments as they arise without incurring unnecessary costs; c) to be able to access funding when needed at the least possible cost; and d) to maintain an adequate time spread of refinancing maturities.

The Group constantly monitors and manages its liquidity position, liquidity gaps or surplus on a daily basis. A committed stand-by credit facility from several local banks is also available to ensure availability of funds when necessary. The Group also uses derivative instruments such as forwards and swaps to manage liquidity.

The table below summarizes the maturity profile of the Group's financial assets and financial liabilities based on contractual undiscounted payments used for liquidity management as of December 31, 2015 and 2014.

2015	Carrying Amount	Contractual Cash Flow	1 Year or Less	>1 Year - 2 Years	>2 Years - 5 Years	Over 5 Years
Financial Assets						
Cash and cash equivalents	P18,881	P18,881	P18,881	Р-	Р-	Р-
Trade and other receivables	30,749	30,749	30,749	•	•	• •
Due from related parties	1,816	1,816	30,742	1,816	_	_
Derivative assets	362	362	362	1,010	_	_
Financial assets at FVPL	147	147	147	_	_	_
AFS financial assets	621	657	253	68	209	127
Long-term receivables - net	189	272	233	-	272	127
Noncurrent deposits	82	83	-	5	9	69
Financial Liabilities	-					
Short-term loans	99,481	100,126	100,126	_	_	_
Liabilities for crude oil and	<i>&gt;&gt;</i> ,401	100,120	100,120			
petroleum product						
importation	16,271	16,271	16,271			
Accounts payable and	10,271	10,2/1	10,271	-	-	-
accrued expenses						
(excluding specific taxes						
and other taxes payable						
and retirement benefits						
	7 401	7 401	7 401			
liability)	7,401 603	7,401 603	7,401 603	-	-	-
Derivative liabilities Long-term debts (including	003	003	003	-	-	-
current maturities)	72,420	92 (75	4.077	24 206	20.224	1 060
Cash bonds		82,675	4,077	34,306	39,324	4,968
	382	388	-	367	4	17
Cylinder deposits	454	454	-	-	-	454
Other noncurrent liabilities	70	70	-	-	-	70
	Carrying	Contractual	1 Year or	>1 Year -	>2 Years -	Over 5
2014	Amount	Cash Flow	Less	2 Years	5 Years	Years
2017	Timount	Cush i low	LC33	2 10013	3 T Cu13	1 cars
TO: 1.4						
Financial Assets	P00 602	D00 602	DOO (00	ъ.	ъ	ъ
Cash and cash equivalents	P90,602	P90,602	P90,602	Р -	P -	Р -
Cash and cash equivalents Trade and other receivables	48,339	48,339	P90,602 48,339	-	P -	-
Cash and cash equivalents Trade and other receivables Due from related parties	48,339 1,747	48,339 1,747	48,339	P - - 1,747	P - - -	P - - -
Cash and cash equivalents Trade and other receivables Due from related parties Derivative assets	48,339 1,747 1,496	48,339 1,747 1,496	48,339 - 1,496	-	P - - - -	-
Cash and cash equivalents Trade and other receivables Due from related parties Derivative assets Financial assets at FVPL	48,339 1,747 1,496 136	48,339 1,747 1,496 136	48,339 - 1,496 136	1,747 - -	- - -	-
Cash and cash equivalents Trade and other receivables Due from related parties Derivative assets Financial assets at FVPL AFS financial assets	48,339 1,747 1,496 136 881	48,339 1,747 1,496 136 932	48,339 - 1,496 136 475	1,747 - - 243	- - - - 214	- - - -
Cash and cash equivalents Trade and other receivables Due from related parties Derivative assets Financial assets at FVPL AFS financial assets Long-term receivables - net	48,339 1,747 1,496 136 881 43	48,339 1,747 1,496 136 932 52	48,339 - 1,496 136	1,747 - - 243 14	- - - 214 14	- - - - - 24
Cash and cash equivalents Trade and other receivables Due from related parties Derivative assets Financial assets at FVPL AFS financial assets	48,339 1,747 1,496 136 881	48,339 1,747 1,496 136 932	48,339 - 1,496 136 475	1,747 - - 243	- - - - 214	- - - -
Cash and cash equivalents Trade and other receivables Due from related parties Derivative assets Financial assets at FVPL AFS financial assets Long-term receivables - net	48,339 1,747 1,496 136 881 43	48,339 1,747 1,496 136 932 52	48,339 - 1,496 136 475	1,747 - - 243 14	- - - 214 14	- - - - - 24
Cash and cash equivalents Trade and other receivables Due from related parties Derivative assets Financial assets at FVPL AFS financial assets Long-term receivables - net Noncurrent deposits	48,339 1,747 1,496 136 881 43	48,339 1,747 1,496 136 932 52	48,339 - 1,496 136 475	1,747 - - 243 14	- - - 214 14	- - - - - 24
Cash and cash equivalents Trade and other receivables Due from related parties Derivative assets Financial assets at FVPL AFS financial assets Long-term receivables - net Noncurrent deposits Financial Liabilities	48,339 1,747 1,496 136 881 43 90	48,339 1,747 1,496 136 932 52 91	48,339 - 1,496 136 475 -	1,747 - - 243 14	- - - 214 14	- - - - - 24
Cash and cash equivalents Trade and other receivables Due from related parties Derivative assets Financial assets at FVPL AFS financial assets Long-term receivables - net Noncurrent deposits Financial Liabilities Short-term loans Liabilities for crude oil and	48,339 1,747 1,496 136 881 43 90	48,339 1,747 1,496 136 932 52 91	48,339 - 1,496 136 475 -	1,747 - - 243 14	- - - 214 14	- - - - - 24
Cash and cash equivalents Trade and other receivables Due from related parties Derivative assets Financial assets at FVPL AFS financial assets Long-term receivables - net Noncurrent deposits Financial Liabilities Short-term loans Liabilities for crude oil and petroleum product	48,339 1,747 1,496 136 881 43 90	48,339 1,747 1,496 136 932 52 91	48,339 - 1,496 136 475 - - - 134,232	1,747 - - 243 14	- - - 214 14	- - - - - 24
Cash and cash equivalents Trade and other receivables Due from related parties Derivative assets Financial assets at FVPL AFS financial assets Long-term receivables - net Noncurrent deposits  Financial Liabilities Short-term loans Liabilities for crude oil and petroleum product importation	48,339 1,747 1,496 136 881 43 90	48,339 1,747 1,496 136 932 52 91	48,339 - 1,496 136 475 -	1,747 - - 243 14	- - - 214 14	- - - - - 24
Cash and cash equivalents Trade and other receivables Due from related parties Derivative assets Financial assets at FVPL AFS financial assets Long-term receivables - net Noncurrent deposits  Financial Liabilities Short-term loans Liabilities for crude oil and petroleum product importation Accounts payable and	48,339 1,747 1,496 136 881 43 90	48,339 1,747 1,496 136 932 52 91	48,339 - 1,496 136 475 - - - 134,232	1,747 - - 243 14	- - - 214 14	- - - - - 24
Cash and cash equivalents Trade and other receivables Due from related parties Derivative assets Financial assets at FVPL AFS financial assets Long-term receivables - net Noncurrent deposits  Financial Liabilities Short-term loans Liabilities for crude oil and petroleum product importation Accounts payable and accrued expenses	48,339 1,747 1,496 136 881 43 90	48,339 1,747 1,496 136 932 52 91	48,339 - 1,496 136 475 - - - 134,232	1,747 - - 243 14	- - - 214 14	- - - - - 24
Cash and cash equivalents Trade and other receivables Due from related parties Derivative assets Financial assets at FVPL AFS financial assets Long-term receivables - net Noncurrent deposits  Financial Liabilities Short-term loans Liabilities for crude oil and petroleum product importation Accounts payable and accrued expenses (excluding specific taxes	48,339 1,747 1,496 136 881 43 90	48,339 1,747 1,496 136 932 52 91	48,339 - 1,496 136 475 - - - 134,232	1,747 - - 243 14	- - - 214 14	- - - - - 24
Cash and cash equivalents Trade and other receivables Due from related parties Derivative assets Financial assets at FVPL AFS financial assets Long-term receivables - net Noncurrent deposits  Financial Liabilities Short-term loans Liabilities for crude oil and petroleum product importation Accounts payable and accrued expenses (excluding specific taxes and other taxes payable	48,339 1,747 1,496 136 881 43 90	48,339 1,747 1,496 136 932 52 91	48,339 - 1,496 136 475 - - - 134,232	1,747 - - 243 14	- - - 214 14	- - - - - 24
Cash and cash equivalents Trade and other receivables Due from related parties Derivative assets Financial assets at FVPL AFS financial assets Long-term receivables - net Noncurrent deposits  Financial Liabilities Short-term loans Liabilities for crude oil and petroleum product importation Accounts payable and accrued expenses (excluding specific taxes and other taxes payable and retirement benefits	48,339 1,747 1,496 136 881 43 90 133,388 24,032	48,339 1,747 1,496 136 932 52 91 134,232	48,339 - 1,496 136 475 - - 134,232 24,032	1,747 - - 243 14	- - - 214 14	- - - - - 24
Cash and cash equivalents Trade and other receivables Due from related parties Derivative assets Financial assets at FVPL AFS financial assets Long-term receivables - net Noncurrent deposits  Financial Liabilities Short-term loans Liabilities for crude oil and petroleum product importation Accounts payable and accrued expenses (excluding specific taxes and other taxes payable and retirement benefits liability)	48,339 1,747 1,496 136 881 43 90 133,388 24,032	48,339 1,747 1,496 136 932 52 91 134,232 24,032	48,339 - 1,496 136 475 - - 134,232 24,032	1,747 - - 243 14	- - - 214 14	- - - - - 24
Cash and cash equivalents Trade and other receivables Due from related parties Derivative assets Financial assets at FVPL AFS financial assets Long-term receivables - net Noncurrent deposits  Financial Liabilities Short-term loans Liabilities for crude oil and petroleum product importation Accounts payable and accrued expenses (excluding specific taxes and other taxes payable and retirement benefits liability) Derivative liabilities	48,339 1,747 1,496 136 881 43 90 133,388 24,032	48,339 1,747 1,496 136 932 52 91 134,232	48,339 - 1,496 136 475 - - 134,232 24,032	1,747 - - 243 14	- - - 214 14	- - - - - 24
Cash and cash equivalents Trade and other receivables Due from related parties Derivative assets Financial assets at FVPL AFS financial assets Long-term receivables - net Noncurrent deposits  Financial Liabilities Short-term loans Liabilities for crude oil and petroleum product importation Accounts payable and accrued expenses (excluding specific taxes and other taxes payable and retirement benefits liability) Derivative liabilities Long-term debts (including	48,339 1,747 1,496 136 881 43 90 133,388 24,032	48,339 1,747 1,496 136 932 52 91 134,232 24,032	48,339 - 1,496 136 475 - - 134,232 24,032 36,839 98	1,747 - - 243 14 2	- - 214 14 9	- - - 24 80 - -
Cash and cash equivalents Trade and other receivables Due from related parties Derivative assets Financial assets at FVPL AFS financial assets Long-term receivables - net Noncurrent deposits  Financial Liabilities Short-term loans Liabilities for crude oil and petroleum product importation Accounts payable and accrued expenses (excluding specific taxes and other taxes payable and retirement benefits liability) Derivative liabilities Long-term debts (including current maturities)	48,339 1,747 1,496 136 881 43 90 133,388 24,032	48,339 1,747 1,496 136 932 52 91 134,232 24,032	48,339 - 1,496 136 475 - - 134,232 24,032	- 1,747 - 243 14 2 - - - - 22,656	- - 214 14 9 - - - 52,242	- - - 24 80 - - - 3,185
Cash and cash equivalents Trade and other receivables Due from related parties Derivative assets Financial assets at FVPL AFS financial assets Long-term receivables - net Noncurrent deposits  Financial Liabilities Short-term loans Liabilities for crude oil and petroleum product importation Accounts payable and accrued expenses (excluding specific taxes and other taxes payable and retirement benefits liability) Derivative liabilities Long-term debts (including current maturities) Cash bonds	48,339 1,747 1,496 136 881 43 90 133,388 24,032 36,839 98 72,129 870	48,339 1,747 1,496 136 932 52 91 134,232 24,032 36,839 98 84,857 873	48,339 - 1,496 136 475 - - 134,232 24,032 36,839 98	1,747 - - 243 14 2	- - 214 14 9	- - - 24 80 - - - 3,185 6
Cash and cash equivalents Trade and other receivables Due from related parties Derivative assets Financial assets at FVPL AFS financial assets Long-term receivables - net Noncurrent deposits  Financial Liabilities Short-term loans Liabilities for crude oil and petroleum product importation Accounts payable and accrued expenses (excluding specific taxes and other taxes payable and retirement benefits liability) Derivative liabilities Long-term debts (including current maturities)	48,339 1,747 1,496 136 881 43 90 133,388 24,032	48,339 1,747 1,496 136 932 52 91 134,232 24,032	48,339 - 1,496 136 475 - - 134,232 24,032 36,839 98	- 1,747 - 243 14 2 - - - - 22,656	- - 214 14 9 - - - 52,242	- - - 24 80 - - - 3,185

#### Commodity Price Risk

Commodity price risk is the risk that future cash flows from a financial instrument will fluctuate because of changes in market prices. The Group enters into various commodity derivatives to manage its price risks on strategic commodities. Commodity hedging allows stability in prices, thus offsetting the risk of volatile market fluctuations. Through hedging, prices of commodities are fixed at levels acceptable to the Group, thus protecting raw material cost and preserving margins. For consumer (buy) hedging transactions, if prices go down, hedge positions may show marked-to-market losses; however, any loss in the marked-to-market position is offset by the resulting lower physical raw material cost. While for producer (sell) hedges, if prices go down, hedge positions may show marked-to-market gains; however, any gain in the marked-to-market position is offset by the resulting lower selling price.

To minimize the Group's risk of potential losses due to volatility of international crude and product prices, the Group implemented commodity hedging for crude and petroleum products. The hedges are intended to protect crude inventories from risks of downward price and squeezed margins. Hedging policy (including the use of commodity price swaps, time-spreads, put options, collars and 3-way options) developed by the Commodity Risk Management Committee is in place. Decisions are guided by the conditions set and approved by the Group's management.

#### Other Market Price Risk

The Group's market price risk arises from its investments carried at fair value (FVPL and AFS financial assets). The Group manages its risk arising from changes in market price by monitoring the changes in the market price of the investments.

# Capital Management

The Group's capital management policies and programs aim to provide an optimal capital structure that would ensure the Group's ability to continue as a going concern while at the same time provide adequate returns to the shareholders. As such, it considers the best trade-off between risks associated with debt financing and relatively higher cost of equity funds.

An enterprise resource planning system is used to monitor and forecast the Group's overall financial position. The Group regularly updates its near-term and long-term financial projections to consider the latest available market data in order to preserve the desired capital structure. The Group may adjust the amount of dividends paid to shareholders, issue new shares as well as increase or decrease assets and/or liabilities, depending on the prevailing internal and external business conditions.

The Group monitors capital via carrying amount of equity as shown in the consolidated statements of financial position. The Group's capital for the covered reporting period is summarized below:

	2015	2014
Total assets	P294,267	P391,324
Total liabilities	211,167	277,632
Total equity	83,100	113,692
Debt to equity ratio	2.5:1	2.4:1
Assets to equity ratio	3.5:1	3.4:1

There were no changes in the Group's approach to capital management during the year.

The Group is not subject to externally-imposed capital requirements.

#### 35. Financial Assets and Financial Liabilities

The table below presents a comparison by category of carrying amounts and fair values of the Group's financial instruments as of December 31:

		2015		2014	
	_	Carrying	Fair	Carrying	Fair
	Note	Amount	Value	Amount	Value
Financial assets (FA):					
Cash and cash equivalents	6	P18,881	P18,881	P90,602	P90,602
Trade and other receivables	9	30,749	30,749	48,339	48,339
Due from related parties	15	1,816	1,816	1,747	1,747
Long-term receivables - net	15	189	189	43	43
Noncurrent deposits	15	82	82	90	90
Loans and receivables		51,717	51,717	140,821	140,821
AFS financial assets	8	621	621	881	881
Financial assets at FVPL	7	147	147	136	136
Derivative assets	7	362	362	1,496	1,496
FA at FVPL		509	509	1,632	1,632
Total financial assets		P52,847	P52,847	P143,334	P143,334

		,	2015	2014	
	Note	Carrying Amount	Fair Value	Carrying Amount	Fair Value
	Note	Amount	value	Amount	value
Financial liabilities (FL):					
Short-term loans	16	P99,481	P99,481	P133,388	P133,388
Liabilities for crude oil and					
petroleum product					
importation		16,271	16,271	24,032	24,032
Trade and other payables					
(excluding specific taxes					
and other taxes payable					
and retirement benefits					
liability)	17	7,401	7,401	36,839	36,839
Long-term debt including					
current portion	18	72,420	72,420	72,129	72,129
Cash bonds	20	382	382	870	870
Cylinder deposits	20	454	454	442	442
Other noncurrent liabilities	20	70	70	61	61
FL at amortized cost		196,479	196,479	267,761	267,761
Derivative liabilities		603	603	98	98
Total financial liabilities		P197,082	P197,082	P267,859	P267,859

The following methods and assumptions are used to estimate the fair value of each class of financial instruments:

Cash and Cash Equivalents, Trade and Other Receivables, Due from Related Parties, Long-term Receivables and Noncurrent Deposits. The carrying amount of cash and cash equivalents and receivables approximates fair value primarily due to the relatively short-term maturities of these financial instruments. In the case of long-term receivables and noncurrent deposits, the fair value is based on the present value of expected future cash flows using the applicable discount rates based on current market rates of identical or similar quoted instruments.

*Derivatives*. The fair values of freestanding and bifurcated forward currency transactions are calculated by reference to current forward exchange rates for contracts with similar maturity profiles. Marked-to-market valuation of commodity hedges are based on forecasted crude and product prices by third parties.

Financial Assets at FVPL and AFS Financial Assets. The fair values of publicly traded instruments and similar investments are based on published market prices. For debt instruments with no quoted market prices, a reasonable estimate of their fair values is calculated based on the expected cash flows from the instruments discounted using the applicable discount rates of comparable instruments quoted in active markets. Unquoted equity securities are carried at cost less impairment.

Long-term Debt - Floating Rate. The carrying amounts of floating rate loans with quarterly interest rate repricing approximate their fair values.

Cash Bonds, Cylinder Deposits and Other Noncurrent Liabilities. Fair value is estimated as the present value of all future cash flows discounted using the applicable market rates for similar types of instruments as of reporting date. Effective rates used in 2015 and 2014 are 5.84% and 5.69%, respectively.

Short-term Loans, Liabilities for Crude Oil and Petroleum Product Importation and Trade and Other Payables. The carrying amount of short-term loans, liabilities for crude oil and petroleum product importation and trade and other payables approximates fair value primarily due to the relatively short-term maturities of these financial instruments.

#### **Derivative Financial Instruments**

The Group's derivative financial instruments according to the type of financial risk being managed and the details of freestanding and embedded derivative financial instruments are discussed below.

The Group enters into various currency and commodity derivative contracts to manage its exposure on foreign currency and commodity price risk. The portfolio is a mixture of instruments including forwards, swaps and options. These include freestanding and embedded derivatives found in host contracts, which are not designated as accounting hedges. Changes in fair value of these instruments are recognized directly in profit or loss.

# Freestanding Derivatives

Freestanding derivatives consist of commodity and currency entered into by the Group.

#### Currency Forwards

As of December 31, 2015 and 2014, the Group has outstanding foreign currency forward contracts with aggregate notional amount of US\$1,013 million and US\$1,673 million, respectively, and with various maturities in 2016 and 2015. As of December 31, 2015, the net fair value of these currency forwards amounted to (P202) while the December 31, 2014 figure is minimal.

#### Commodity Swaps

The Group has outstanding swap agreements covering its oil requirements, with various maturities in 2016. Under the agreements, payment is made either by the Group or its counterparty for the difference between the hedged fixed price and the relevant monthly average index price.

Total outstanding equivalent notional quantity covered by the commodity swaps were 10.9 million barrels and 6.6 million barrels for 2015 and 2014, respectively. The estimated net receipts (payouts) for these transactions amounted to (P39) and P1,398 for 2015 and 2014, respectively.

#### Commodity Options

As of December 31, 2015 and 2014, the Group has no outstanding 3-way options designated as hedge of forecasted purchases of crude oil.

The call and put options can be exercised at various calculation dates with specified quantities on each calculation date.

#### **Embedded Derivatives**

Embedded foreign currency derivatives exist in certain US dollar-denominated sales and purchases contracts for various fuel products of Petron. Under the sales and purchase contracts, the peso equivalent is determined using the average Philippine Dealing System rate on the month preceding the month of delivery.

As of December 31, 2015 and 2014, the total outstanding notional amount of currency forwards embedded in non-financial contracts is minimal. These non-financial contracts consist mainly of foreign currency-denominated service contracts, purchase orders and sales agreements. The embedded forwards are not clearly and closely related to their respective host contracts. As of December 31, 2015 and 2014, the net negative fair value of these embedded currency forwards is minimal.

For the years ended December 31, 2015, 2014 and 2013, the Group recognized marked-to-market gains from freestanding and embedded derivatives amounting to P936, P2,153 and P2,479, respectively (Note 26).

# Fair Value Changes on Derivatives

The net movements in the fair value of all derivative transactions in 2015 and 2014 are as follows:

	Note	2015	2014
Fair value at beginning of year		P1,398	P537
Net changes in fair value during the year	26	936	2,153
Fair value of settled instruments		(2,575)	(1,292)
Fair value at end of year		(P241)	P1,398

#### Fair Value Hierarchy

Financial assets and liabilities measured at fair value in the consolidated statements of financial position are categorized in accordance with the fair value hierarchy. This hierarchy groups financial assets and liabilities into three levels based on the significance of inputs used in measuring the fair value of the financial assets and liabilities.

The table below analyzes financial instruments carried at fair value, by valuation method as of December 31, 2015 and 2014. The different levels have been defined as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly; and
- Level 3: inputs for the asset or liability are not based on observable market data.

2015	Level 1	Level 2	Total
Financial Assets:			
FVPL	Р-	P147	P147
Derivative assets	-	362	362
AFS financial assets	71	550	621
Financial Liabilities:			
Derivative liabilities	-	(603)	(603)
2014	Level 1	Level 2	Total
Financial Assets:			
FVPL	Р-	P136	P136
Derivative assets	-	1,496	1,496
AFS financial assets	372	509	881
Financial Liabilities:			
Derivative liabilities	-	(98)	(98)

The Group has no financial instruments valued based on Level 3 as of December 31, 2015 and 2014. During the year, there were no transfers between Level 1 and Level 2 fair value measurements, and no transfers into and out of Level 3 fair value measurements.

#### 36. Registration with the Board of Investments (BOI)

#### Benzene, Toluene and Propylene Recovery Units

On October 20, 2005, Petron registered with the BOI under the Omnibus Investments Code of 1987 (Executive Order 226) as: (1) a pioneer, new export producer status of Benzene and Toluene; and (2) a pioneer, new domestic producer status of Propylene. Under the terms of its registration, Petron is subject to certain requirements principally that of exporting at least 50% of the combined production of Benzene and Toluene.

As a registered enterprise, Petron is entitled to the following benefits on its production of petroleum products used as petrochemical feedstock:

a. Income Tax Holiday (ITH): (1) for six years from May 2008 or actual start of commercial operations, whichever is earlier, but in no case earlier than the date of registration for Benzene and Toluene; and (2) for six years from December 2007 or actual start of commercial operations, whichever is earlier, but in no case earlier than the date of registration for Propylene.

- b. Tax credit equivalent to the national internal revenue taxes and duties paid on raw materials and supplies and semi-manufactured products used in producing its export product and forming parts thereof for ten years from start of commercial operations.
- c. Simplification of custom procedures.
- d. Access to Customs Bonded Manufacturing Warehouse (CBMW) subject to Custom rules and regulations provided firm exports of at least 50% of combined production of Benzene and Toluene.
- e. Exemption from wharfage dues, any export tax, duty, imposts and fees for a ten year period from date of registration.
- f. Importation of consigned equipment for a period of ten years from the date of registration subject to the posting of re-export bond.
- g. Exemption from taxes and duties on imported spare parts and consumable supplies for export producers with CBMW exporting at least 50% of combined production of Benzene and Toluene.
- h. Petron may qualify to import capital equipment, spare parts, and accessories at zero (one percent for Propylene) duty from date of registration up to June 5, 2006 pursuant to Executive Order (EO) No. 313 and its Implementing Rules and Regulations.

The BOI extended Petron's ITH incentive for its propylene sales from December 2013 to November 2014 and for its benzene and toluene sales from May 2014 to April 2015.

#### Fluidized Bed Catalytic Cracker (PetroFCC) Unit

On December 20, 2005, the BOI approved Petron's application under RA 8479 for new investment at its Bataan Refinery for the PetroFCC. Subject to Petron's compliance with the terms and conditions of registration, the BOI is extending the following major incentives:

- a. ITH for five years without extension or bonus year from December 2008 or actual start of commercial operations, whichever is earlier, but in no case earlier than the date of registration subject to a rate of exemption computed based on the % share of product that are subject to retooling.
- b. Minimum duty of three percent and VAT on imported capital equipment and accompanying spare parts.
- c. Tax credit on domestic capital equipment shall be granted on locally fabricated capital equipment. This shall be equivalent to the difference between the tariff rate and the three percent (3%) duty imposed on the imported counterpart.
- d. Importation of consigned equipment for a period of five years from date of registration subject to posting of the appropriate re-export bond; provided that such consigned equipment shall be for the exclusive use of the registered activity.
- e. Exemption from wharfage dues, any export tax, duty, imposts and fees for a ten year period from date of registration.

- f. Exemption from taxes and duties on imported spare parts for consigned equipment with bonded manufacturing warehouse.
- g. Exemption from real property tax on production equipment or machinery.
- h. Exemption from contractor's tax.

PetroFCC entitlement period ended in February 2013 and registration with BOI was cancelled on July 4, 2013.

#### 70 MW Coal-Fired Power Plant (Limay, Bataan)

On November 3, 2010, Petron registered with the BOI as new operator of a 70 MW Coal-Fired Power Plant on a pioneer status with non-pioneer incentives under the Omnibus Investments Code of 1987 (EO No. 226). Subject to Petron's compliance with the terms and conditions of registration, the BOI is extending the following major incentives:

- a. ITH for four years from July 2012 or actual start of commercial operations, whichever is earlier, but in no case earlier than the date of registration limited to the revenue generated from the electricity sold to the grid.
- b. Importation of consigned equipment for a period of ten years from the date of registration subject to the posting of re-export bond.
- c. Petron may qualify to import capital equipment, spare parts and accessories at zero percent duty from date of registration up to June 16, 2011 pursuant to EO No. 528 and its Implementing Rules and Regulations.

The power plant started commercial operations on May 10, 2013 and the Parent Company availed ITH from May to September 2013.

On March 4, 2014, the BOI approved the transfer of BOI Certificate of Registration No. 2010-181 covering the 70 MW Coal-Fired Power Plant Project to SMC PowerGen, Inc. as the new owner of the said facility.

#### **RMP-2 Project**

On June 3, 2011, the BOI approved Petron's application under RA 8479 as an Existing Industry Participant with New Investment in Modernization/Conversion of Bataan Refinery's RMP-2. The BOI is extending the following major incentives:

- a. ITH for five years without extension or bonus year from July 2015 or actual start of commercial operations, whichever is earlier, but in no case earlier than the date of registration based on the formula of the ITH rate of exemption.
- b. Minimum duty of three percent and VAT on imported capital equipment and accompanying spare parts.
- c. Importation of consigned equipment for a period of five years from date of registration subject to posting of the appropriate re-export bond; provided that such consigned equipment shall be for the exclusive use of the registered activity.
- d. Tax credit on domestic capital equipment shall be granted on locally fabricated capital equipment which is equivalent to the difference between the tariff rate and the three percent duty imposed on the imported counterpart.
- e. Exemption from real property tax on production equipment or machinery.

f. Exemption from contractor's tax.

The RMP-2 Project commenced its commercial operation on January 1, 2016.

#### 70 MW Solid Fuel-Fired Power Plant

On February 14, 2013, Petron registered with the BOI as an expanded operator of a 70 MW Solid Fuel-Fired Power Plant on a pioneer status under the Omnibus Investments Code of 1987 (EO No. 226). Subject to Petron's compliance with the terms and conditions of registration, the BOI is extending the following major incentives:

- a. ITH for three years from December 2014 or actual start of commercial operations, whichever is earlier, but in no case earlier than the date of registration limited to the revenue generated from the electricity sold to the grid, other entities and/or communities.
- b. Importation of capital equipment, spare parts and accessories at zero (0%) duty from the date of effectivity of Executive Order No. 70 and its Implementing Rules and Regulations for a period of five (5) years reckoned from the date of registration or until the expiration of EO 70, whichever is earlier.
- c. Importation of consigned equipment for a period of ten years from the date of registration subject to the posting of re-export bond.

On March 4, 2014, the BOI approved the transfer of BOI Certificate of Registration No. 2013-047 covering this 70 MW Solid Fuel-Fired Power Plant to SMC PowerGen, Inc., the new owner of the said plant.

Yearly certificates of entitlement have been timely obtained by Petron to support its ITH credits.

# **37. Segment Information**

Management identifies segments based on business and geographic locations. These operating segments are monitored and strategic decisions are made on the basis of adjusted segment operating results. The CEO (the chief operating decision maker) reviews management reports on a regular basis.

The Group's major sources of revenues are as follows:

- a. Sales of petroleum and other related products which include gasoline, diesel and kerosene offered to motorists and public transport operators through its service station network around the country.
- b. Insurance premiums from the business and operation of all kinds of insurance and reinsurance, on sea as well as on land, of properties, goods and merchandise, of transportation or conveyance, against fire, earthquake, marine perils, accidents and all others forms and lines of insurance authorized by law, except life insurance.
- c. Lease of acquired real estate properties for petroleum, refining, storage and distribution facilities, gasoline service stations and other related structures.
- d. Sales on wholesale or retail and operation of service stations, retail outlets, restaurants, convenience stores and the like.

- e. Export sales of various petroleum and non-fuel products to other Asian countries such as China, Brunei, Taiwan, Cambodia, Malaysia, Thailand and Singapore.
- f. Sale of polypropylene resins to domestic plastic converters of yarn, film and injection moulding grade plastic products.

#### **Segment Assets and Liabilities**

Segment assets include all operating assets used by a segment and consist principally of operating cash, receivables, inventories and property, plant and equipment, net of allowances and impairment. Segment liabilities include all operating liabilities and consist principally of accounts payable, wages, taxes currently payable and accrued liabilities. Segment assets and liabilities do not include deferred taxes.

#### **Inter-segment Transactions**

Segment revenues, expenses and performance include sales and purchases between operating segments. Transfer prices between operating segments are set on an arm's length basis in a manner similar to transactions with third parties. Such transfers are eliminated in consolidation.

#### Major Customer

The Group does not have a single external customer from which sales revenue generated amounted to 10% or more of the total revenue of the Group.

The following tables present revenue and income information and certain asset and liability information regarding the business segments as of and for the years ended December 31, 2015, 2014 and 2013.

					Elimination/	
	Petroleum	Insurance	Leasing	Marketing	Others	Total
2015						
Revenue:						
External sales	P357,908	Р-	P33	P2,270	(P33)	P360,178
Inter-segment sales	158,171	107	509	55	(158,842)	-
Operating income	17,048	78	256	83	669	18,134
Net income	9,349	103	97	87	(3,366)	6,270
Assets and liabilities:	, ,				(-))	-,
Segment assets	333,187	1,097	5,181	904	(46,313)	294,056
Segment liabilities	216,062	178	4,004	313	(14,028)	206,529
Other segment information:	,		,		` , ,	,
Property, plant and						
equipment	156,319	-	-	208	5,070	161,597
Depreciation and	ŕ				,	•
amortization	6,164	-	2	39	67	6,272
Interest expense	5,533	-	183	-	(183)	5,533
Interest income	846	15	1	7	(183)	686
Income tax expense	3,479	11	35	21	109	3,655
2014						
Revenue:						
External sales	479,753	_	_	2,782	_	482,535
Inter-segment sales	249,428	82	550	-,, -	(250,060)	-
Operating income	7,154	53	238	59	101	7.605
Net income	3,172	85	36	70	(354)	3,009
Assets and liabilities:	-, .				()	- ,
Segment assets	422,442	1,388	5,090	1,072	(38,910)	391,082
Segment liabilities	292,491	185	4,010	360	(22,885)	274,161
Other segment information:	, ,		, ,		( ,,	. , .
Property, plant and						
equipment	148,256	-	_	232	5,162	153,650
Depreciation and	,				,	,
amortization	5,920	_	2	45	66	6,033
Interest expense	5,528	-	189	-	(189)	5,528
Interest income	1,011	14	1	6	(188)	844
Income tax expense	809	11	22	14	(52)	804
*					` /	

Forward

					Elimination/	
	Petroleum	Insurance	Leasing	Marketing	Others	Total
2013						
Revenue:						
External sales	P461,087	Р-	Р -	P2,551	Р-	P463,638
Inter-segment sales	221,647	74	560	-	(222,281)	-
Operating income	11,019	48	211	68	338	11,684
Net income	5,207	34	40	84	(273)	5,092
Assets and liabilities:						
Segment assets	392,599	1,606	4,933	1,083	(42,925)	357,296
Segment liabilities	264,539	470	3,888	324	(28,256)	240,965
Other segment information:						
Property, plant and						
equipment	136,249	_	-	251	5,147	141,647
Depreciation and						
amortization	5,691	-	2	51	62	5,806
Interest expense	5,461	-	189	1	(189)	5,462
Interest income	1,440	21	2	11	(189)	1,285
Income tax expense	1,747	9	14	17	63	1,850

Inter-segment sales transactions amounted to P158,842, P250,060 and P222,281 for the years ended December 31, 2015, 2014 and 2013, respectively.

The following table presents additional information on the petroleum business segment of the Group as at and for the years ended December 31, 2015, 2014 and 2013:

	Reseller	Lube	Gasul	Industrial	Others	Total
2015						
Revenue	P169,179	P4,052	P18,119	P81,587	P84,971	P357,908
Property, plant and						
equipment	18,682	138	360	200	136,939	156,319
Capital expenditures	1,909	1	61	99	114,515	116,585
2014						
Revenue	241,118	3,677	25,157	138,455	71,346	479,753
Property, plant and						
equipment	22,167	150	393	161	125,385	148,256
Capital expenditures	2,256	-	41	98	102,333	104,728
2013						
Revenue	245,799	3,086	24,478	132,455	55,269	461,087
Property, plant and						
equipment	20,708	187	421	207	114,726	136,249
Capital expenditures	2,689	-	68	127	89,382	92,266

<u>Geographical Segments</u>
The following table presents segment assets of the Group as of December 31, 2015 and 2014.

	2015	2014
Local	P242,529	P320,516
International	51,527	70,566
	P294,056	P391,082

The following table presents revenue information regarding the geographical segments of the Group for the years ended December 31, 2015, 2014 and 2013.

					Elimination/	
	Petroleum	Insurance	Leasing	Marketing	Others	Total
2015						
Revenue:						
Local	P212,724	P57	P542	P2,325	(P2,014)	P213,634
Export/international	303,355	50	-	-	(156,861)	146,544
2014						
Revenue:						
Local	276,885	52	550	2,782	(3,538)	276,731
Export/international	452,296	30	-	-	(246,522)	205,804
2013						
Revenue:						
Local	265,989	21	560	2,551	(4,676)	264,445
Export/international	416,745	53	-	-	(217,605)	199,193

# 38. Events After the Reporting Date

On February 6, 2016, the Parent Company paid distributions amounting to US\$28.125 million (P1,919) to the holders of USCS.

On March 2, 2016, the Executive Committee approved the Parent Company's subscription to additional ordinary shares of PAHL for a total of P1,291.

On March 15, 2016, the BOD of the Parent Company approved cash dividends for common and Series 2 preferred shareholders with the following details:

Type	Per Share	Record Date	Payment Date
Common	P0.10000	March 31, 2016	April 14, 2016
Series 2A	15.75000	April 15, 2016	May 3, 2016
Series 2B	17.14575	April 15, 2016	May 3, 2016
Series 2A	15.75000	July 15, 2016	August 3, 2016
Series 2B	17.14575	July 15, 2016	August 3, 2016

# 39. Other Matters

a. The Group has unused letters of credit totaling approximately P28,799 and P31,396 as of December 31, 2015 and 2014, respectively.

#### b. Tax Credit Certificates Related Cases

In 1998, the Bureau of Internal Revenue (BIR) issued a deficiency excise tax assessment against the Parent Company relating to its use of P659 worth of Tax Credit Certificate ("TCCs") to pay certain excise tax obligations from 1993 to 1997. The TCCs were transferred to the Parent Company by suppliers as payment for fuel purchases. The Parent Company contested the BIR's assessment before the Court of Tax Appeals (CTA). In July 1999, the CTA ruled that as a fuel supplier of BOIregistered companies, the Parent Company was a qualified transferee of the TCCs and that the collection of the BIR of the alleged deficiency excise taxes was contrary to law. On March 21, 2012, the Court of Appeals (CA) promulgated a decision in favor of the Parent Company and against the BIR affirming the ruling of the CTA striking down the assessment issued by the BIR to the Parent Company. On April 19, 2012, a motion for reconsideration was filed by the BIR, which was denied by the CA in its resolution dated October 10, 2012. The BIR elevated the case to the Supreme Court through a petition for review on *certiorari* dated December 5, 2012. On June 17, 2013, the Parent Company filed its comment on the petition for review filed by the BIR. The petition was still pending as of December 31, 2015.

#### c. Pandacan Terminal Operations

In November 2001, the City of Manila enacted Ordinance No. 8027 (Ordinance 8027) reclassifying the areas occupied by the oil terminals of the Parent Company, Pilipinas Shell Petroleum Corporation (Shell) and Chevron Philippines Inc. (Chevron) from industrial to commercial. This reclassification made the operation of the oil terminals in Pandacan, Manila illegal. In December 2002, the Social Justice Society (SJS) filed a petition with the Supreme Court against the Mayor of Manila asking that the latter be ordered to enforce Ordinance 8027. In April 2003, the Parent Company filed a petition with the Regional Trial Court (RTC) to annul Ordinance 8027 and enjoin its implementation. On the basis of a *status quo* order issued by the RTC, Mayor of Manila ceased implementation of Ordinance 8027.

The City of Manila subsequently issued the Comprehensive Land Use Plan and Zoning Ordinance (Ordinance 8119), which applied to the entire City of Manila. Ordinance 8119 allowed the Parent Company (and other non-conforming establishments) a seven-year grace period to vacate. As a result of the passage of Ordinance 8119, which was thought to effectively repeal Ordinance 8027, in April 2007, the RTC dismissed the petition filed by the Parent Company questioning Ordinance 8027.

However, on March 7, 2007, in the case filed by SJS, the Supreme Court rendered a decision (March 7 Decision) directing the Mayor of Manila to immediately enforce Ordinance 8027. On March 12, 2007, the Parent Company, together with Shell and Chevron, filed motions with the Supreme Court seeking intervention and reconsideration of the March 7 Decision. In the same year, the Parent Company also filed a petition before the RTC of Manila praying for the nullification of Ordinance 8119 on the grounds that the reclassification of the oil terminals was arbitrary, oppressive and confiscatory, and thus unconstitutional, and that the said Ordinance contravened the provisions of the Water Code of the Philippines (Presidential Decree No. 1067, the Water Code). On February 13, 2008, the Parent Company, Shell and Chevron were allowed by the Supreme Court to intervene in the case filed by SJS but their motions for reconsideration were denied. The Supreme Court declared Ordinance 8027 valid and dissolved all existing injunctions against the implementation of the Ordinance 8027.

In May 2009, Manila City Mayor Alfredo Lim approved Ordinance No. 8187 (Ordinance 8187), which amended Ordinance 8027 and Ordinance 8119 and permitted the continued operations of the oil terminals in Pandacan.

On August 24, 2012 (August 24 Decision), the RTC of Manila ruled that Section 23 of Ordinance 8119 relating to the reclassification of subject oil terminals had already been repealed by Ordinance 8187; hence any issue pertaining thereto had become moot and academic. The RTC of Manila also declared Section 55 of Ordinance 8119 null and void for being in conflict with the Water Code. Nonetheless, the RTC upheld the validity of all other provisions of Ordinance 8119. The Parent Company filed with the RTC a Notice of Appeal to the Court of Appeals on January 23, 2013. The parties have filed their respective briefs. As of December 31, 2015, the appeal remained pending.

With regard to Ordinance 8187, petitions were filed before the Supreme Court seeking its nullification and the enjoinment of its implementation. The Parent Company filed a manifestation on November 30, 2010 informing the Supreme Court that, without prejudice to its position in the cases, it had decided to cease operation of its petroleum product storage facilities in Pandacan within five (5) years or not later than January 2016 due to the many unfounded environmental issues being raised that tarnish the image of the Parent Company and the various amendments being made to the zoning ordinances of the City of Manila when the composition of the local government changes that prevented the Parent Company from making long-term plans. In a letter dated July 6, 2012 (with copies to the offices of the Vice Mayor and the City Council of Manila), the Parent Company reiterated its commitment to cease the operation of its petroleum product storage facilities and transfer them to another location by January 2016.

On November 25, 2014, the Supreme Court issued a Decision (November 25 Decision) declaring Ordinance 8187 unconstitutional and invalid with respect to the continued stay of the oil terminals in Pandacan. The Parent Company, Shell and Chevron were given 45 days from receipt of the November 25 Decision to submit a comprehensive plan and relocation schedule to the RTC of Manila and implement full relocation of their fuel storage facilities within six (6) months from the submission of the required documents. On March 10, 2015, acting on a Motion for Reconsideration filed by Shell, a Motion for Clarification filed by Chevron, and a Manifestation filed by the Parent Company, the Supreme Court denied Shell's motion with finality and clarified that relocation and transfer necessarily included removal of the facilities in the Pandacan terminals and should be part of the required comprehensive plan and relocation schedule. On May 14, 2015, the Parent Company filed its submission in compliance with the November 25 Decision.

# d. Oil Spill Incident in Guimaras

On August 11, 2006, MT Solar I, a third party vessel contracted by the Parent Company to transport approximately two million liters of industrial fuel oil, sank 13 nautical miles southwest of Guimaras, an island province in the Western Visayas region of the Philippines. In separate investigations by the Philippine Department of Justice (DOJ) and the Special Board of Marine Inquiry (SBMI), both agencies found the owners of MT Solar I liable. The DOJ found the Parent Company not criminally liable, but the SBMI found the Parent Company to have overloaded the vessel. The Parent Company has appealed the findings of the SBMI to the Philippine Department of Transportation and Communication (DOTC) and is awaiting its resolution. The Parent Company believes that SBMI can impose administrative penalties on vessel owners and crew, but has no authority to penalize other parties, such as the Parent Company, which are charterers.

Other complaints for non-payment of compensation for the clean-up operations during the oil spill were filed by a total of 1,063 plaintiffs who allegedly did not receive any payment of their claims for damages arising from the oil spill. The total claims amount to P292. The cases were pending as of December 31, 2015.

# e. Other Proceedings

The Group is also a party to certain other proceedings arising out of the ordinary course of its business, including legal proceedings with respect to tax, regulatory and other matters. While the results of litigation cannot be predicted with certainty, Management believes that the final outcome of these other proceedings will not have a material adverse effect on the Group's business, financial condition or results of operations.



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# REPORT OF INDEPENDENT AUDITORS ON SUPPLEMENTARY INFORMATION

The Board of Directors and Stockholders Petron Corporation SMC Head Office Complex 40 San Miguel Avenue Mandaluyong City

We have audited, in accordance with Philippine Standards on Auditing, the consolidated financial statements of Petron Corporation (the "Company") and Subsidiaries (the "Group") as at December 31, 2015 and 2014 and for each of the three years in the period ended December 31, 2015, and have issued our report thereon dated March 15, 2016.

Our audits were made for the purpose of forming an opinion on the consolidated financial statements of the Group taken as a whole. The supplementary information included in the following accompanying additional components is the responsibility of the Company's management.

- Supplementary Schedules of Annex 68-E
- Map of the Conglomerate
- Schedule of Philippine Financial Reporting Standards and Interpretations

This supplementary information is presented for purposes of complying with the Securities Regulation Code Rule 68, As Amended, and is not a required part of the consolidated financial statements. Such supplementary information has been subjected to the auditing procedures applied in the audits of the consolidated financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the consolidated financial statements taken as a whole.

R.G. MANABAT & CO.

DARWIN P. VIROCEL

Partner

CPA License No. 0094495

SEC Accreditation No. 1386-A, Group A, valid until February 5, 2017

Tax Identification No. 912-535-864

BIR Accreditation No. 08-001987-31-2013

Issued December 2, 2013; valid until December 1, 2016

PTR No. 5321515MD

Issued January 4, 2016 at Makati City

March 15, 2016 Makati City, Metro Manila

# PETRON CORPORATION AND SUBSIDIARIES

# INDEX TO SUPPLEMENTARY SCHEDULES **DECEMBER 31, 2015**

# Statement of Management's Responsibility for the Consolidated Financial Statements

# Independent Auditor's Report on the SEC Supplementary Schedules Filed Separately from the Consolidated Financial Statements

# Supplementary Schedules to Consolidated Financial Statements

Supp	elementary Schedules of Annex 68 - E	Page No.
A.	Financial Assets	NA <sup>(a)</sup>
B.	Amounts Receivable from Directors, Officers, Employees, Related	NA(b)
	Parties, and Principal Stockholders (Other than Related Parties)	
C.	Amounts Receivable and Payable from Related Parties which are	1 - 2
	Eliminated during the Consolidation of Financial Statements	
D.	Goodwill and Other Intangible Assets	3
E.	Long-term Debt	4
F.	Indebtedness to Related Parties	NA(c)
G.	Guarantees of Securities of Other Issuers	NA
H.	Capital Stock	5
Map	of the Conglomerate within which the Group belongs	6
Sche	dule of Philippine Financial Reporting Standards and Interpretations	7
<sup>a)</sup> Balar	nce of Available-for-Sale Financial Assets and Fair Value Through Profit or Loss is less that	n 5% of total

current assets.

# Supplementary Schedule to Separate Financial Statements

Reconciliation of Parent Company's Retained Earnings Available for Dividend	8
Declaration	

 $<sup>^{(</sup>b)}$ Balance of account is less than 1% of the total assets of the Group and no individually significant advances over

<sup>(</sup>c) Balance of account is less than 5% of total assets of the Group

PETRON CORPORATION AND SUBSIDIARIES
SCHEDULE C - AMOUNTS RECEIVABLE FROM RELATED PARTIES WHICH ARE ELIMINATED
DURING THE CONSOLIDATION OF FINANCIAL STATEMENTS
DECEMBER 31, 2015
(Amounts in Millions)

NAME OF RELATED PARTY	BEGINNING	ADDITIONS/ CTA/RECLASS/ OTHERS	AMOUNTS COLLECTED/ CREDIT MEMO	AMOUNTS WRITTEN OFF	TOTAL	CURRENT	NONCURRENT
Petron Corporation P	8,963 P	25.440 P	p (27.161) P	י ס	7242 P	7 242 0	0
Petron Marketing Corporation		380			126	126	- 4
Petron Freeport Corporation		46	(46)		1	1 0	
Petron Singapore Trading Pte., Ltd.	13,599	139,641	(146.867)		6 373	6.373	•
Petrogen Insurance Corporation	50	449	(474)		25	25	
Overseas Ventures Insurance						,	
Corporation Ltd.  New Ventures Realty Corporation and	14	34	(41)	w	7	7	ý
Subsidiaries Petrochemical Asia (HK) Limited and	15	138	(146)		7	7	ý
Subsidiaries Petron Oil and Gas Mauritius Ltd. and	79	(9)	•	χ.	70	70	1
Subsidiaries		4	,		4	4	,
TOTAL P	22,722 P	166,123 P	(174,990) P		13,855 P	13,855 P	

PETRON CORPORATION AND SUBSIDIARIES
SCHEDULE C - AMOUNTS PAYABLE TO RELATED PARTIES WHICH ARE ELIMINATED
DURING THE CONSOLIDATION OF FINANCIAL STATEMENTS
DECEMBER 31, 2015
(Amounts in Millions)

P 22,722 P	TAI	Subsidiaries 524 Petron Finance (Labran) Limited	Subsidiaries 269 Petrochemical Asia (HK) Limited and	Subsidiaries 3,772 Petron Oil and Gas Mauritius Ltd. and	Corporation Ltd.  31 New Ventures Realty Corporation and	NAME OF RELATED PARTY  Petron Corporation Petron Marketing Corporation Petron Freeport Corporation Petron Singapore Trading Pte., Ltd. Petropen Insurance Corporation Overseas Ventures Insurance  CTA BEGINNING CTA BALANCE O 13,643 P 4,343 P 4,331
166,123 P	1		178	122	(17)	OTHERS  140,649 P 929 390 23,819 52
(174,990) P		(524)	(447)	(6)		AMOUNTS PAID/ DEBIT MEMO (147,776) P (936) (389) (24,852) (60)
. 9		e.		i,	Ť	AMOUNTS WRITTEN OFF
13,855 P	-	ı	V-	3,888	14	6,516 P 91 39 3,298 8
13,855 P	-		ř.	3,888	14	CURRENT 6,516 P 91 39 3,298 8
P		ď.	- 1	i	·	NONCURRENT P
13,855		·-		3,888	14	ENDING BALANCE 6,516 91 39 3,298 8

# PETRON CORPORATION AND SUBSIDIARIES SCHEDULE D - GOODWILL AND OTHER INTANGIBLE ASSETS DECEMBER 31, 2015 (Amounts in Millions)

Description		Beginning balance	Additions at cost	Charged to cost and expenses	Charged to other accounts	Other changes additions (deductions)	Ending balance
Goodwill		8,921 p				(1,227) P	7,694
Franchise Fee:							
Cost Less amortization for the year	9	17 P 12	ı .	1 P	·	' ' <sub>P</sub>	17 13
		5 P	-	(1) P	- P	- P	4
Computer Software:	1				ř		
Cost Less amortization for the year	ס	600 P 384	י י	- P 76	· -P	(86) P (55)	514 405
	P	216 P	- 0	(76) p	- P	(31) p	109

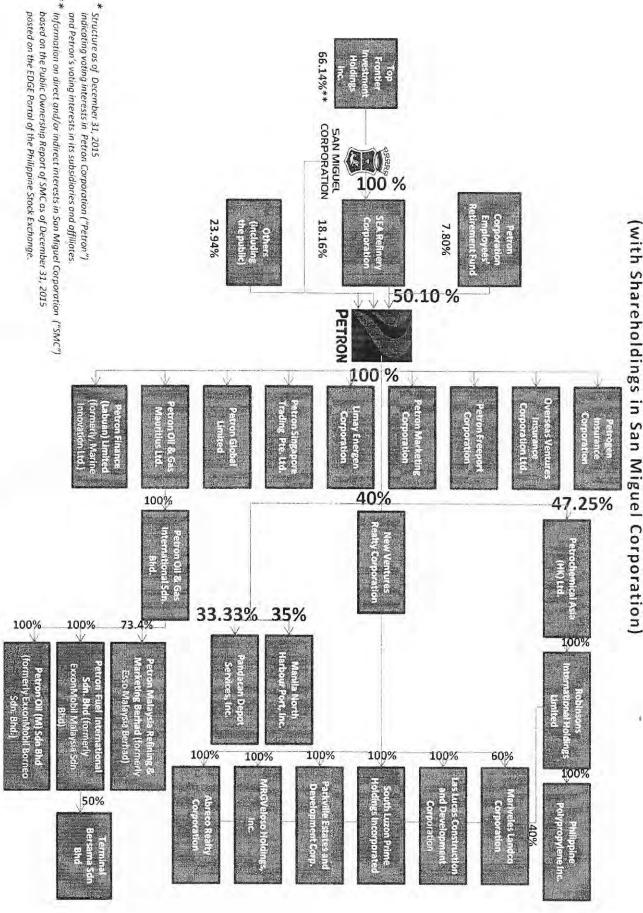
### PETRON CORPORATION AND SUBSIDIARIES SCHEDULE E - LONG-TERM DEBT DECEMBER 31, 2015 (Amounts in Millions)

TITLE OF ISSUE	AGENT / LENDER		Outstanding Balance	Amount Shown as Current	Current and Long-term	INTEREST RATES	Number of Periodic Installments	Final Maturity
Unsecured term notes:	5.							
Peso denominated:								
Fixed	Rizal Commercial Banking Corporation	ס	3,456 P	32 P	3,433	6.3212% and 7.1827%	Amortized	October 2021
Fixed	UnionBank of the Philippines		5,000		4.976	5.46%	Amortized	October 2022
Fixed	Deutsche Bank AG, Hongkong Branch		20,000		19,926	7.00%	Bullet	November 2017
			28,456	32	28,335			
Foreign currency - denominated	nominated							
Floating	Standard Chartered Bank (Hong Kong) Limited		16,000	32	15,639	LIBOR + margin	Amortized	May 2019
Floating	Malayan Banking Berhad		1,645	222	1,634	COF + margin	Amortized	July 2019
Floating	CIMB Bank		1,644	408	1,635	COF + margin	Amortized	March 2019
Floating	Standard Charlered Bank (Hong Kong) Limited		25,883		25,177	LIBOR + margin	Amortized	July 2020
		[]	45,172	662	44,085			
Total Long-term Debt	Ä	" 	73,628 P	694 P	72,420			

## PETRON CORPORATION AND SUBSIDIARIES SCHEDULE H - CAPITAL STOCK DECEMBER 31, 2015

2,877,680	1	2	2,877,680 Not applicable	2,877,680	2,877,680	Series 2B Preferred
7,083,320	39,000	1	7,122,320 Not applicable	7,122,320	7,122,320	Series 2A Preferred
2,242,318,931	1,873,345	7,130,912,221 1,873,345	Not applicable	9,375,104,497 Not applicable	9,375,104,497	Common stock
4			Not applicable		624,895,503	Preferred stock
Others	Directors and executive officers	Number of shares held by related parties	Number of shares reserved for options, warrants, conversion and other rights	Number of shares issued and outstanding reserved for options, as shown under related warrants, conversion balance sheet caption and other rights	Number of Shares Authorized	Title of Issue

## PETRON GROUP STRUCTURE Shareholdings in San Miguel Corporation)



### PETRON CORPORATION AND SUBSIDIARIES

Effective as	INANCIAL REPORTING STANDARDS AND INTERPRETATIONS of December 31, 2015	Adopted	Not Early Adopted	Not Applicable
Statements	for the Preparation and Presentation of Financial  Framework Phase A: Objectives and qualitative ics	•		
PFRSs Practi	ce Statement Management Commentary		~	
Philippine Fi	nancial Reporting Standards			
PFRS 1 (Revised)	First-time Adoption of Philippine Financial Reporting Standards			~
	Amendments to PFRS 1 and PAS 27: Cost of an Investment in a Subsidiary, Jointly Controlled Entity or Associate			,
	Amendments to PFRS 1: Additional Exemptions for First-time Adopters			v
	Amendment to PFRS 1: Limited Exemption from Comparative PFRS 7 Disclosures for First-time Adopters			•
	Amendments to PFRS 1: Severe Hyperinflation and Removal of Fixed Date for First-time Adopters			•
	Amendments to PFRS 1: Government Loans			-
	Annual Improvements to PFRSs 2009 -2011 Cycle: First- time Adoption of Philippine Financial Reporting Standards -Repeated Application of PFRS 1			<b>V</b>
	Annual Improvements to PFRSs 2009 -2011 Cycle: Borrowing Cost Exemption			•
	Annual Improvements to PFRSs 2011 -2013 Cycle: PFRS version that a first-time adopter can apply			-
PFRS 2	Share-based Payment			-
	Amendments to PFRS 2: Vesting Conditions and Cancellations			
	Amendments to PFRS 2: Group Cash-settled Share- based Payment Transactions			~
	Annual Improvements to PFRSs 2010 -2012 Cycle: Meaning of 'vesting condition'			,
PFRS 3	Business Combinations	~		
(Revised)	Annual Improvements to PFRSs 2010 -2012 Cycle: Classification and measurement of contingent consideration	,		
	Annual Improvements to PFRSs 2011 -2013 Cycle: Scope exclusion for the formation of joint arrangements	,		
PFRS 4	Insurance Contracts	¥		
	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts	¥		
PFRS 5	Non-current Assets Held for Sale and Discontinued Operations	•		
	Annual Improvements to PFRSs 2012 -2014 Cycle: Changes in method for disposal		~	
PFRS 6	Exploration for and Evaluation of Mineral Resources			~

Effective as	INANCIAL REPORTING STANDARDS AND INTERPRETATIONS of December 31, 2015	Adopted	Not Early Adopted	Not Applicable
PFRS 7	Financial Instruments: Disclosures	~		
	Amendments to PFRS 7: Transition	~		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets	•		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets - Effective Date and Transition	~		
	Amendments to PFRS 7: Improving Disclosures about Financial Instruments	~		
	Amendments to PFRS 7: Disclosures - Transfers of Financial Assets	•		
	Amendments to PFRS 7: Disclosures -Offsetting Financial Assets and Financial Liabilities	*		
	Amendments to PFRS 7: Mandatory Effective Date of PFRS 9 and Transition Disclosures	¥		
	Annual Improvements to PFRSs 2012 -2014 Cycle: 'Continuing involvement' for servicing contracts		~	
	Annual Improvements to PFRSs 2012 -2014 Cycle: Offsetting disclosures in condensed interim financial statements		~	
PFRS 8	Operating Segments	~		
	Annual Improvements to PFRSs 2010 -2012 Cycle: Disclosures on the aggregation of operating segments			
PFRS 9	Financial Instruments		4	
	Hedge Accounting and amendments to PFRS 9, PFRS 7 and PAS 39		~	
PFRS 9 (2014)	Financial Instruments		~	
PFRS 10	Consolidated Financial Statements	V		
	Amendments to PFRS 10, PFRS 11, and PFRS 12: Consolidated Financial Statements, Joint Arrangements and Disclosure of Interests in Other Entities: Transition Guidance	¥		
	Amendments to PFRS 10, PFRS 12, and PAS 27 (2011): Investment Entities		-	
	Amendments to PFRS 10 and PAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture		-	-
	Amendments to PFRS 10, PFRS 12 and PAS 28: Investment Entities: Applying the Consolidation Exception		~	
PFRS 11	Joint Arrangements			
	Amendments to PFRS 10, PFRS 11, and PFRS 12: Consolidated Financial Statements, Joint Arrangements and Disclosure of Interests in Other Entities: Transition Guidance	J		
	Amendments to PFRS 11: Accounting for Acquisitions of Interests in Joint Operations		-	

Effective of	FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS of December 31, 2015	Adopted	Not Early Adopted	Not Applicable
PFRS 12	Disclosure of Interests in Other Entities	~		
	Amendments to PFRS 10, PFRS 11, and PFRS 12: Consolidated Financial Statements, Joint Arrangements and Disclosure of Interests in Other Entities: Transition Guidance			
	Amendments to PFRS 10, PFRS 12, and PAS 27 (2011): Investment Entities	v		
	Amendments to PFRS 10, PFRS 12 and PAS 28: Investment Entities: Applying the Consolidation Exception		~	
PFRS 13	Fair Value Measurement	-		
	Annual Improvements to PFRSs 2010 -2012 Cycle: Measurement of short-term receivables and payables	,		
	Annual Improvements to PFRSs 2011 -2013 Cycle: Scope of portfolio exception	~		
PFRS 14	Regulatory Deferral Accounts		V.	
Philippine A	accounting Standards			
PAS 1 (Revised)	Presentation of Financial Statements			
	Amendment to PAS 1: Capital Disclosures	7		
	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation	v		
	Amendments to PAS 1: Presentation of Items of Other Comprehensive Income	•		
	Annual Improvements to PFRSs 2009 -2011 Cycle: Presentation of Financial Statements -Comparative Information beyond Minimum Requirements	V		
	Annual Improvements to PFRSs 2009 -2011 Cycle: Presentation of the Opening Statement of Financial Position and Related Notes	¥		
	Amendments to PAS 1: Disclosure Initiative		~	
PAS 2	Inventories	,		-
PAS 7	Statement of Cash Flows			
PAS 8	Accounting Policies, Changes in Accounting Estimates and Errors	~		18
PAS 10	Events after the Reporting Period	~		
PAS 11	Construction Contracts	-		· ·
PAS 12	Income Taxes	4		18
	Amendment to PAS 12 - Deferred Tax: Recovery of Underlying Assets			

Effective as	NANCIAL REPORTING STANDARDS AND INTERPRETATIONS of December 31, 2015	Adopted	Not Early Adopted	Not Applicable
PAS 16	Property, Plant and Equipment	~		
	Annual Improvements to PFRSs 2009 -2011 Cycle: Properly, Plant and Equipment -Classification of Servicing Equipment	•		
	Annual Improvements to PFRSs 2010 -2012 Cycle: Restatement of accumulated depreciation (amortization) on revaluation (Amendments to PAS 16 and PAS 38)	v		
	Amendments to PAS 16 and PAS 38: Clarification of Acceptable Methods of Depreciation and Amortization		•	
	Amendments to PAS 16 and PAS 41: Agriculture: Bearer Plants	II.	,	
PAS 17	Leases	-		
PAS 18	Revenue	-		
PAS 19	Employee Benefits	· ·		
(Amended)	Amendments to PAS 19: Defined Benefit Plans: Employee Contributions	,		
	Annual Improvements to PFRSs 2012 -2014 Cycle: Discount rate in a regional market sharing the same currency -e.g. the Eurozone		•	
PAS 20	Accounting for Government Grants and Disclosure of Government Assistance			¥
PAS 21	The Effects of Changes in Foreign Exchange Rates	~		
	Amendment: Net Investment in a Foreign Operation	-		
PAS 23 (Revised)	Borrowing Costs	-		
PAS 24	Related Party Disclosures	v		
(Revised)	Annual Improvements to PFRSs 2010 -2012 Cycle: Definition of 'related party'	~		
PAS 26	Accounting and Reporting by Retirement Benefit Plans			
PAS 27	Separate Financial Statements	~		
(Amended)	Amendments to PFRS 10, PFRS 12, and PAS 27 (2011): Investment Entities	¥		
	Amendments to PAS 27: Equity Method in Separate Financial Statements		•	
PAS 28	Investments in Associates and Joint Ventures		Y	
(Amended)	Amendments to PFRS 10 and PAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture		-	
	Amendments to PFRS 10, PFRS 12 and PAS 28: Investment Entities: Applying the Consolidation Exception			
PAS 29	Financial Reporting in Hyperinflationary Economies			

effective of	FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS of December 31, 2015	Adopted	Not Early Adopted	Not Applicable
PAS 32	Financial Instruments: Disclosure and Presentation	v		
	Amendments to PAS 32 and PAS 1: Puttable Financial Instruments and Obligations Arising on Liquidation	~		
	Amendment to PAS 32: Classification of Rights Issues	~		
	Amendments to PAS 32: Offsetting Financial Assets and Financial Liabilities	>		
	Annual Improvements to PFRSs 2009 -2011 Cycle: Financial Instruments Presentation -Income Tax Consequences of Distributions			
PAS 33	Earnings per Share	¥		
PAS 34	Interim Financial Reporting	~		
	Annual Improvements to PFRSs 2009 -2011 Cycle: Interim Financial Reporting -Segment Assets and Liabilities	~		
	Annual Improvements to PFRSs 2012 -2014 Cycle: Disclosure of information "elsewhere in the interim financial report"		•	
PAS 36	Impairment of Assets			
	Amendments to PAS 36: Recoverable Amount Disclosures for Non-Financial Assets	~		
PAS 37	Provisions, Contingent Liabilities and Contingent Assets	-		
PAS 38	Intangible Assets	~		
	Annual Improvements to PFRSs 2010 -2012 Cycle: Restatement of accumulated depreciation (amortization) on revaluation (Amendments to PAS 16 and PAS 38)	•		
	Amendments to PAS 16 and PAS 38: Clarification of Acceptable Methods of Depreciation and Amortization		ý	
PAS 39	Financial Instruments: Recognition and Measurement	~		
	Amendments to PAS 39: Transition and Initial Recognition of Financial Assets and Financial Liabilities	•		
	Amendments to PAS 39: Cash Flow Hedge Accounting of Forecast Intragroup Transactions	,		
	Amendments to PAS 39: The Fair Value Option	~		~
	Amendments to PAS 39 and PFRS 4: Financial Guarantee Contracts	•		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets	*		
	Amendments to PAS 39 and PFRS 7: Reclassification of Financial Assets -Effective Date and Transition	,		
	Amendments to Philippine Interpretation IFRIC–9 and PAS 39: Embedded Derivatives	,		
	Amendment to PAS 39: Eligible Hedged Items	~		
	Amendment to PAS 39: Novation of Derivatives and Continuation of Hedge Accounting	~		

PHIUPPINE Effective as	FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS of December 31, 2015.	Adopted	Not Early Adopted	Not Applicable
PAS 40	Investment Property	~		
	Annual Improvements to PFRSs 2011 -2013 Cycle: Inter-relationship of PFRS 3 and PAS 40 (Amendment to PAS 40)	-		
PAS 41	Agriculture			~
	Amendments to PAS 16 and PAS 41: Agriculture: Bearer Plants		7	
Philippine I	nterpretations			
IFRIC 1	Changes in Existing Decommissioning, Restoration and Similar Liabilities	~		
IFRIC 2	Members' Share in Co-operative Entities and Similar Instruments			>
IFRIC 4	Determining Whether an Arrangement Contains a Lease	~		
IFRIC 5	Rights to Interests arising from Decommissioning, Restoration and Environmental Rehabilitation Funds			>
IFRIC 6	Liabilities arising from Participating in a Specific Market - Waste Electrical and Electronic Equipment			•
IFRIC 7	Applying the Restatement Approach under PAS 29 Financial Reporting in Hyperinflationary Economies			<b>y</b>
IFRIC 9	Reassessment of Embedded Derivatives	~		
	Amendments to Philippine Interpretation IFRIC–9 and PAS 39: Embedded Derivatives	v		
IFRIC 10	Interim Financial Reporting and Impairment	•		
IFRIC 12	Service Concession Arrangements			~
IFRIC 13	Customer Loyalty Programmes	· ·		
IFRIC 14	PAS 19 - The Limit on a Defined Benefit Asset, Minimum Funding Requirements and their Interaction	~		
	Amendments to Philippine Interpretations IFRIC - 14, Prepayments of a Minimum Funding Requirement	•		
IFRIC 16	Hedges of a Net Investment in a Foreign Operation			,
IFRIC 17	Distributions of Non-cash Assets to Owners	~		
IFRIC 18	Transfers of Assets from Customers			~
IFRIC 19	Extinguishing Financial Liabilities with Equity Instruments	~		4
IFRIC 20	Stripping Costs in the Production Phase of a Surface Mine			v
IFRIC 21	Levies	~		
SIC-7	Introduction of the Euro		/	~

Effective as	INANCIAL REPORTING STANDARDS AND INTERPRETATIONS of December 31, 2015	Adopted	Not Early Adopted	Not Applicable
SIC-10	Government Assistance - No Specific Relation to Operating Activities			•
SIC-15	Operating Leases - Incentives	~		
SIC-25	Income Taxes - Changes in the Tax Status of an Entity or its Shareholders	,		
SIC-27	Evaluating the Substance of Transactions Involving the Legal Form of a Lease	-		
SIC-29	Service Concession Arrangements: Disclosures.			•
SIC-31	Revenue - Barter Transactions Involving Advertising Services			~
SIC-32	Intangible Assets - Web Site Costs			-
Philippine I	nterpretations Committee Questions and Answers			
PIC Q&A 2006-01	PAS 18, Appendix, paragraph 9 -Revenue recognition for sales of property units under pre-completion contracts			v
PIC Q&A 2006-02	PAS 27.10(d) -Clarification of criteria for exemption from presenting consolidated financial statements	,		
PIC Q&A 2007-01- Revised	PAS 1.103(a) -Basis of preparation of financial statements if an entity has not applied PFRSs in full			v
PIC Q&A 2007-02	PAS 20.24.37 and PAS 39.43 - Accounting for government loans with low interest rates [see PIC Q&A No. 2008-02]			•
PIC Q&A 2007-03	PAS 40.27 -Valuation of bank real and other properties acquired (ROPA)			v
PIC Q&A 2007-04	PAS 101.7 -Application of criteria for a qualifying NPAE			•
PIC Q&A 2008-01- Revised	PAS 19.78 -Rate used in discounting post-employment benefit obligations	v		
PIC Q&A 2008-02	PAS 20.43 -Accounting for government loans with low interest rates under the amendments to PAS 20			~
PIC Q&A 2009-01	Framework.23 and PAS 1.23 -Financial statements prepared on a basis other than going concern			-
PIC Q&A 2009-02	PAS 39.AG71-72 -Rate used in determining the fair value of government securities in the Philippines	٠		1000
PIC Q&A 2010-01	PAS 39.AG71-72 -Rate used in determining the fair value of government securities in the Philippines	v		
PIC Q&A 2010-02	PAS 1R.16 -Basis of preparation of financial statements	~		
PIC Q&A 2010-03	PAS 1 Presentation of Financial Statements - Current/non-current classification of a callable term loan	4		

PHILIPPINE I Effective as	FINANCIAL REPORTING STANDARDS AND INTERPRETATIONS of December 31, 2015	Adopted	Not Early Adopted	Not Applicable
PIC Q&A 2011-01	PAS 1.10(f) -Requirements for a Third Statement of Financial Position	•		100 To 10
PIC Q&A 2011-02	PFRS 3.2 -Common Control Business Combinations	v		
PIC Q&A 2011-03	Accounting for Inter-company Loans	,		
PIC Q&A 2011-04	PAS 32.37-38 -Costs of Public Offering of Shares	~		
PIC Q&A 2011-05	PFRS 1.D1-D8 -Fair Value or Revaluation as Deemed Cost	v		
PIC Q&A 2011-06	PFRS 3, Business Combinations (2008), and PAS 40, Investment Property -Acquisition of Investment properties -asset acquisition or business combination?	J		
PIC Q&A 2012-01	PFRS 3.2 -Application of the Pooling of Interests Method for Business Combinations of Entities Under Common Control in Consolidated Financial Statements			
PIC Q&A 2012-02	Cost of a New Building Constructed on the Site of a Previous Building			•
PIC Q&A 2013-01	Applicability of SMEIG Final Q&As on the Application of IFRS for SMEs to Philippine SMEs			-
PIC Q&A 2013-02	Conforming Changes to PIC Q&As - Cycle 2013	v		
PIC Q&A 2013-03 (Revised)	PAS 19 -Accounting for Employee Benefits under a Defined Contribution Plan subject to Requirements of Republic Act (RA) 7641, The Philippine Retirement Law	~		



R.G. Manabat & Co.

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### REPORT OF INDEPENDENT AUDITORS ON SUPPLEMENTARY INFORMATION

The Board of Directors and Stockholders Petron Corporation SMC Head Office Complex 40 San Miguel Avenue Mandaluyong City

We have audited in accordance with Philippine Standards on Auditing, the separate financial statements of Petron Corporation (the "Company"), which comprise the separate statements of financial position as at December 31, 2015 and 2014, and the separate statements of comprehensive income, separate statements of changes in equity and separate statements of cash flows for the years then ended, and have issued our report thereon dated March 15, 2016.

Our audits were made for the purpose of forming an opinion on the separate financial statements taken as a whole. The supplementary information included in the Reconciliation of Retained Earnings Available for Dividend Declaration is the responsibility of the Company's management. This supplementary information is presented for purposes of complying with the Securities Regulation Code Rule 68, As Amended, and is not a required part of the separate financial statements. Such supplementary information has been subjected to the auditing procedures applied in the audits of the separate financial statements and, in our opinion, is fairly stated, in all material respects, in relation to the separate financial statements taken as a whole.

R.G. MANABAT & CO.

DARWIN P. VIROCEL

Partner

CPA License No. 0094495

SEC Accreditation No. 1386-A, Group A, valid until February 5, 2017

Tax Identification No. 912-535-864

BIR Accreditation No. 08-001987-31-2013

Issued December 2, 2013: valid until December 1, 2016

PTR No. 5321515MD

Issued January 4, 2016 at Makati City

March 15, 2016 Makati City, Metro Manila

### PETRON CORPORATION

### SMC Head Office Complex 40 San Miguel Avenue, Mandaluyong City SCHEDULE OF RECONCILIATION OF RETAINED EARNINGS AVAILABLE FOR DIVIDEND DECLARATION

December 31, 2015

(Amounts in Thousand Pesos)

		ase on audited ial statements)
Unappropriated Retained Earnings, as adjusted to available for dividend distribution, beginning		P5,428,025
Add: Net income actually earned/realized during the period		
Net income during the period closed to Retained Earnings	P5,499,827	
Less: Non-actual/ unrealized income, net of tax: Adjustment due to deviation from PFRS/GAAP - gain	3,224	
Other unrealized gains or adjustments to the retained earnings as a result of certain transactions accounted for under the PFRS	20,170	
Sub-total	5,476,433	
Add: Non-actual losses, net of tax:  Adjustment due to deviation from PFRS/GAAP - loss	20,847	
Net income actually earned during the period	5,497,280	5,497,280
Add (Less): Dividend declarations during the period Distributions paid	(1,114,822) (3,607,031)	
	(4,721,853)	(4,721,853)
TOTAL RETAINED EARNINGS, END AVAILABLE FOR DIVIDEND		P6,203,452

### Discussion of the Company's Key Performance Indicators:

Ratio	December 31, 2015	December 31, 2014	December 31, 2013
Current Ratio	0.9	1.1	1.0
Debt to Equity Ratio	2.8	2.7	2.4
Return on Equity (%)	6.4	2.7	5.4
Interest Rate Coverage Ratio	4.0	2.8	3.2
Assets to Equity Ratio	3.5	3.4	3.2

Current Ratio - Total current assets divided by total current liabilities.

This ratio is a rough indication of a company's ability to service its current obligations. Generally, higher current ratio indicates greater ability of the company to pay currently maturing obligations.

Debt to Equity Ratio - Total liabilities divided by tangible net worth.

This ratio expresses the relationship between capital contributed by creditors and that contributed by owners. It expresses the degree of protection provided by the owners for the creditors. The higher the ratio, the greater the risk being assumed by creditors. A lower ratio generally indicates greater long-term financial safety. (Note: Tangible net worth is computed based on total equity attributable to Parent Company less any amount of goodwill).

Return on Equity - Net income divided by average total stockholders' equity.

This ratio reveals how much profit a company earned in comparison to the total amount of shareholder equity fund in the statements of financial position. A business that has a high return on equity is more likely capable of generating cash internally. For the most part, the higher a company's return on equity compared to its industry, the better.

Interest Rate Coverage Ratio - EBITDA divided by interest expense and other financing charges.

This ratio is used to assess the company's financial stability by examining whether it is profitable enough to pay off its interest expenses. A ratio greater than 1 indicates that the company has more than enough interest coverage to pay off its interest expense.

Assets to Equity Ratio - Total assets divided by total equity (including non-controlling interest).

This ratio is used as a measure of financial leverage and long-term solvency. The function of the ratio is to determine the value of the total assets of the company less any portion of the assets that are owned by the shareholders of the corporation.



April 14, 2015

THE DISCLOSURE DEPARTMENT
THE PHILIPPINE STOCK EXCHANGE, INC.
Philippine Stock Exchange Center
Exchange Road, Ortigas Complex
Pasig City, Metro Manila

Attention

MS. MARSHA ANGELYN M. RESURRECCION

Head, Issuer Regulation Division

Re

First and Final Progress Report for Quarter ended

March 31, 2015

### Dear Madam:

Please be advised that as of March 31, 2015, the total net proceeds from the offering of Petron Preferred Shares Series 2 ("PRF2A" and "PRF2B") amounting to £9,898,298,153.11 has been fully utilized. In addition, £101,701,846.89 has been disbursed from the Company's own funds to fully redeem the outstanding Petron Preferred Shares ("PPREF") amounting to £10,000,000,000.00 last March 5, 2015. The details of the utilization made from the Petron Preferred Shares Series 2 proceeds are as follows:

Preferred Shares Series 2 Gross Proceeds ("PRF2A" and "PRF2B")	Php	10,000,000,000.00
Less: Underwriting Fees, Filing and Processing Fees, Documentary Stamp Tax, Legal and Professional Fees and Other Expenses**		(101,701,846.89)
Net Proceeds		9,898,298,153.11
Add: Financing from Company's own funds	17	101,701,846.89
Total Funds	Php	10,000,000,000.00
Less: Redemption of Petron Preferred Shares ("PPREF")		(10,000,000,000.00)
Balance	Php	0.00

<sup>\*\*</sup>Represents actual amount paid net of related input Value Added Tax

ALBERT S. SARTE

Vice President and Treasurer

### PETRON CORPORATION

REPORT OF FACTUAL FINDINGS ON THE APPLICATION OF PROCEEDS FROM THE OFFERING OF PERPETUAL PREFERRED SHARES SERIES 2



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### REPORT OF FACTUAL FINDINGS

The Board of Directors and Stockholders Petron Corporation SMC Head Office Complex 40 San Miguel Avenue Mandaluyong City, Philippines

We have performed the procedures agreed with you and enumerated below with respect to the Quarterly Progress Report (the "Progress Report") on the application of proceeds from the offering of Perpetual Preferred Shares Series 2 (the "Series 2 Preferred Shares"), which comprised of the Series 2A Preferred Shares (PRF2A) and the Series 2B Preferred Shares (PRF2B), of Petron Corporation (the "Company") on November 3, 2014. The procedures were performed solely to comply with the requirement of the Philippine Stock Exchange (PSE) for the Company to submit an external auditor's certification on the accuracy of the information being represented by the Company relating to the use of proceeds from the offering whenever a report is submitted to the PSE. Our engagement was undertaken in accordance with Philippine Standard on Related Services (PSRS) 4400, Engagements to Perform Agreed-upon Procedures Regarding Financial Information. These agreed-upon procedures are summarized as follows:

- 1. Obtained the copy of the planned Use of Proceeds from the offering of Series 2 Preferred Shares of the Company in the Offering Prospectus (the "Prospectus").
- 2. Obtained the Progress Report and checked its mathematical accuracy.
- Traced cash disbursements listed in the Progress Report to the disbursement reports generated from SAP Business Intelligence (SAP) and bank statements and other pertinent documents such as memorandum from the Company's stock transfer agent.
- 4. Obtained written management representation as to any reallocation (or absences thereof) on the Company's planned use of proceeds from the offering or of any change in the work program as disclosed in the Prospectus.

The results of the procedures performed are summarized in Annex A, which is an integral part of this report.

The procedures that we performed did not constitute either an audit or review made in accordance with Philippine Standards on Auditing (PSA) or Philippine Standard on Review Engagements (PSRE), thus, we do not express any assurance on the use of proceeds from the offering based on the said standards.

Had we performed additional procedures or had we performed an audit or review of the financial statements in accordance with PSA and PSRE, respectively, other matters might have come to our attention that would have been reported to you.



We have no responsibility to update this report for events or circumstances occurring after the date of this report.

Our report is solely for the purpose set forth in the first paragraph of this report and for your information and is not to be used for any other purpose or to be distributed to any other parties who have not agreed to the procedures and taken responsibility for the sufficiency of the procedures for their purposes. This report relates only to the report on the Company's use of the proceeds from the offering and items specified above and do not extend to any financial statements of the Company taken as a whole.

R.G. MANABAT & CO.

ADOR C. MEJIA

Partner

CPA License No. 0029620

SEC Accreditation No. 0464-AR-2, Group A, valid until March 24, 2016

April 14, 2015 Makati City, Metro Manila



### Summary of Results of Agreed-Upon Procedures Performed <u>Annex A</u>

We report the results of our work as follows:

1. With respect to item 1, we obtained the copy of the planned Use of Proceeds from the offering of Series 2 Preferred Shares of the Company in the Prospectus.

We noted from the Prospectus that the net proceeds from the offering will be used by the Company to redeem the P10 billion 2010 Preferred Shares (PPREF) of the Company.

2. With respect to item 2, we found the Progress Report to be mathematically accurate.

After deducting all the related disbursements in connection with the offering such as underwriting fees, filing and processing fees, documentary stamp tax, legal and professional fees and other expenses, the net proceeds of the offering amounted to P9,898,298,153.11.

With respect to item 3, we traced the disbursement transactions to the bank statement.
 We also traced the accounting entries made in recording the disbursement transactions into SAP.

We have obtained the memorandum issued by the SMC Stock Transfer Service Corporation, the Company's stock transfer agent, dated February 26, 2015 informing the Company the total amount to be funded for the redemption of PPREF on March 5, 2015.

We noted that thirty six (36) checks representing P57,640,000 were yet to be presented as at report date.

4. With respect to item 4, we have obtained written management representation and noted that there were no reallocations on the Company's planned use of proceeds from the offering or of any changes in the work program as disclosed in the Prospectus. Such representation was verified to be correct based on the result of work performed above.

### **PETRON CORPORATION**

Primary Offer in the Philippines of 7,000,000 Perpetual Preferred Shares Series 2, with an Oversubscription Option of up to 3,000,000 Perpetual Preferred Shares Series 2

### i. Gross and Net Proceeds (as disclosed in the final prospectus)

The Company estimates that the net proceeds from the Offer shall amount to approximately ₽6.9 billion (assuming Oversubscription Option is not exercised), after fees, commissions and expenses.

Estimated fees, commissions and expenses relating to the Offer are as follows (assuming Oversubscription Option is not exercised):

In ₽ Millions	
Gross Proceeds	₽7,000.000
Less: Underwriting Fees for the Preferred Shares being sold by the Company	(52.500)
Taxes to be paid by the Company	(0.035)
Philippine SEC Filing and Legal Research Fee	(3.093)
Estimated PSE Listing and Processing Fee	(7.896)
Estimated Legal and other Professional Fees	(8.000)
Estimated Other Expenses	(1.500)
Total Expenses	(73.024)
Net Proceeds	₽6,926.976

Assuming full exercise of the Oversubscription Option, the Company estimates that the net proceeds from the Offer shall amount to approximately #9.9 billion, after deducting the following fees, commissions and expenses:

In ₽ Millions	
Gross Proceeds	₽10,000.000
Less: Underwriting Fees for the Preferred Shares being sold by the Company	(75.000)
Taxes to be paid by the Company	(0.050)
Philippine SEC Filing and Legal Research Fee	(3.093)
Estimated PSE Listing and Processing Fee	(11.256)
Estimated Legal and other Professional Fees	(8.000)
Estimated Other Expenses	(1.500)
Total Expenses	( <del>P</del> 98.899)
Net Proceeds	₽9,901.101

The net proceeds of the Offer shall be used primarily to redeem the Outstanding Preferred Shares with Offer Price of ₱100.00 per preferred share which are callable starting on March 5, 2015 or any dividend payment date thereafter. In case the net proceeds of the offer will not be sufficient to redeem the Outstanding Preferred Shares, the balance will be financed from the Company's funds.

### ii. Actual Gross and Net Proceeds

In P Millions	
Actual Gross Proceeds	₽10,000.000
Less: Underwriting Fees, Filing and Processing Fees, Documentary Stamp Tax, Legal and Professional Fees and Other Expenses	(101.702)
Actual Net Proceeds	₽9,898.298

### iii. Use of the Proceeds

In P Millions	
Actual Net Proceeds	₽9,898.298
Add: Financing from Company's Own Funds	101.702
Total Funds	₽10,000.000
Less: Redemption of Preferred Shares	(10,000.000)
Balance	₽0.00

### iv. Balance of the Proceeds as of the End of the Reporting Period

The proceeds as of the quarter ended March 31, 2015 were fully utilized.